

PROCEEDINGS HELD BEFORE THE  
BALDWIN COUNTY COMMISSION  
(SPECIAL MEETING - BUDGET DELIBERATIONS)

Monday, August 27, 2018

The following proceedings were held on this the 27th day of August, 2018 , at the Baldwin County Central Annex, Conference Room, 22251 Palmer Street, Robertsdale, Alabama, before Susan C. Andrews, Certified Court Reporter Number 287.

## A P P E A R A N C E

## COUNTY COMMISSIONERS PRESENT:

J. Tucker Dorsey, Finance Chairman  
Frank Burt, Jr., Commission Chairman  
Charles F. "Skip" Gruber  
Chris Elliott

## ALSO PRESENT:

Ron Cink, County Administrator, Administration  
Department/Director, Budget/Purchasing  
Department  
Christie Davis, Senior Budget Accountant,  
Budget/Purchasing Department  
Kim Creech, Clerk/Treasurer, Finance/Accounting  
Department  
Andrea Rider Roberson, Director, Personnel  
Department  
Deidra Hanak, Assistant Director, Personnel  
Department  
Jessie Peacock, EMA Director, Emergency Management  
Agency  
Joey Nunnally, County Engineer, Highway Department  
Chandra Middleton, Assistant Director, Baldwin  
Regional Area Transit System (BRATS)  
Taylor Rider, Director, Baldwin Regional Area  
Transit System (BRATS)  
Robert Wilters, District Attorney  
Bo Hartsfield, Cobbs Allen

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**APPEARANCES (cont.)**

**ALSO PRESENT (cont.):**

- Commissioner-Elect Jeb Ball
- Joe Davis
- Sally Smith
- June Taylor
- Sally Dean
- Dan Hanson
- Ralph Feller
- Cliff McCollum, Gulf Coast Media

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**P R O C E E D I N G S****WELCOME BY THE CHAIRMAN**

FINANCE CHAIRMAN TUCKER DORSEY: Good morning, everyone. Welcome to this August 27th meeting of the Commission to do our, hopefully -- Well, no, not hopefully. This is our last budget meeting. We'll hopefully put a bow on this by lunch today.

Commissioner Elliott, how are you today?

COMMISSIONER CHRIS ELLIOTT: I'm good. How are you?

FINANCE CHAIRMAN TUCKER DORSEY: You want to do the Pledge?

COMMISSIONER CHRIS ELLIOTT: I'll do whatever you want me to do.

FINANCE CHAIRMAN TUCKER DORSEY: Commissioner Burt, will you lead us in God's blessing for today?

COMMISSION CHAIRMAN FRANK BURT: I will.

**INVOCATION**

(Commission Chairman Frank Burt led in prayer.)

**PLEDGE OF ALLEGIANCE**

(The Pledge of Allegiance was recited.)

**1 - INSERT SPECIAL MEETING CALL LETTER INTO THE RECORD**

COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, I move we insert the Call.

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COMMISSION CHAIRMAN FRANK BURT: I second.

FINANCE CHAIRMAN TUCKER DORSEY: Any discussion on this item before us?

COMMISSIONER CHARLES "SKIP" GRUBER: Nope.

FINANCE CHAIRMAN TUCKER DORSEY: All in favor, signify by saying aye.

(Commissioners say "aye" in unison.)

FINANCE CHAIRMAN TUCKER DORSEY: I don't know how it's going to look on the transcript, but you got all four of them.

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*ATTACHMENT 1 - SPECIAL MEETING CALL LETTER*

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**2 - CONDUCT BALDWIN COUNTY FISCAL YEAR 2018-2019 BUDGET**

**DELIBERATIONS**

FINANCE CHAIRMAN TUCKER DORSEY: All right. I can't help but call you Judge Wilters. It's never going to change. Are you ready?

DISTRICT ATTORNEY ROBERT WILTERS: I still answer to it. Yes, sir, I'm ready.

FINANCE CHAIRMAN TUCKER DORSEY: All right.

DISTRICT ATTORNEY ROBERT WILTERS: Are you ready?

FINANCE CHAIRMAN TUCKER DORSEY: Oh, I'm ready.

**2-A - BUDGET DELIBERATIONS FOR THE DISTRICT ATTORNEY'S OFFICE**

DISTRICT ATTORNEY ROBERT WILTERS: All right.

1 Ladies and gentlemen, I -- I have a proposal.

2 \*\*\*\*\*

3 *ATTACHMENT 2 - BUDGET APPROPRIATIONS REQUEST FROM THE OFFICE OF*  
4 *DISTRICT ATTORNEY*

5 \*\*\*\*\*

6 DISTRICT ATTORNEY ROBERT WILTERS: We talked  
7 earlier about the difficulty that the District Attorney's  
8 Office is having acquiring new attorneys, that Ashley  
9 Rich had outbid me for one attorney by thirteen thousand  
10 dollars (\$13,000); seventeen thousand (\$17,000) for  
11 another one.

12 So I am presenting to you a -- a proposal to make us  
13 a little more competitive in hiring attorneys. That  
14 would -- currently, I have fifteen (15) attorney  
15 positions that need to be -- the salaries need to be  
16 raised.

17 I'm proposing that we take twelve (12) of those and  
18 increase their pay by five thousand dollars (\$5,000) a  
19 year; three (3) that would increase by 21 -- Excuse me.  
20 Three (3) that would increase by seven thousand (\$7,000)  
21 for a total salary increase of eighty-one thousand  
22 (\$81,000). Adding forty-four percent (44%) for benefits,  
23 that would bring it up to a hundred and sixteen thousand,  
24 six hundred and forty (\$116,640).

25 I have a need for a new DA position. This is just  
26 sort of icing on the cake, so to speak. But I start off  
27 a new ADA position at forty-five thousand (\$45,000),  
28 which is an increase over what I have been starting a new

1 attorney at by an increase of seven thousand dollars  
2 (\$7,000).

3 Mobile County DA's Office is starting out at  
4 fifty-five thousand (\$55,000) for a new attorney;  
5 fifty-two thousand (\$52,000) for new attorney in  
6 Montgomery County. I'm still below what they are, but  
7 we're more attractive than what we were to begin with.

8 So for request for Assistant District Attorney, that  
9 would bring that up to a hundred and eighty-one thousand,  
10 four hundred forty (\$181,440).

11 The other big problem that we have is with our  
12 vehicles. Nine (9) out of the fleet of twenty-four  
13 (24) -- Excuse me -- nine (9) out of the fleet of  
14 twenty-two (22), two (2) of them aren't quite running,  
15 and we have a third one that's getting its transmission  
16 fixed. It's costing me about four thousand dollars  
17 (\$4,000) to get the transmission fixed.

18 So we need some new vehicles. The vehicles that are  
19 under State bid, cars, there are only four (4) now; Ford  
20 Fusion, Ford Focus, and Ford Fiesta, and the Chevy Trax,  
21 which is a hybrid SUV-looking vehicle.

22 There will be even less to choose from next year,  
23 because Ford is no longer producing any cars, other than  
24 the Mustang. And I believe there's one other car that  
25 they are producing. So we'll have less of a choice.

26 Now, somebody, I think, will get the State bid for  
27 the rest of those cars. But right now these are the four  
28 (4) vehicles that are classified as cars under the State

1 bid.

2 Fusion would be the -- the best. I'd like to have  
3 some Ford Focuses. But a lot of that will depend on the  
4 availability of the vehicles.

5 We contacted the gentleman in Montgomery who has  
6 that bid. And currently there are no -- I believe  
7 there's no Fusions on his lot. And if we ordered one, it  
8 would be fifteen (15) to sixteen (16) weeks before it  
9 would come in.

10 So availability is going to depend on what type of  
11 vehicles we could get. So depending what type of  
12 vehicles, I'm asking the County Commission for  
13 seventy-five thousand dollars (\$75,000) for vehicles.

14 Anybody have any questions?

15 FINANCE CHAIRMAN TUCKER DORSEY: So what are we  
16 making on the assumption of what we're doing already?

17 So last year we agreed to give him a hundred and  
18 sixty-one something thousand dollars (\$161,000) to help  
19 him increasing staffing.

20 MR. RON CINK: That's correct.

21 FINANCE CHAIRMAN TUCKER DORSEY: Are we making  
22 the assumption that that's not coming again, or are you  
23 saying --

24 COMMISSIONER CHRIS ELLIOTT: I was.

25 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. Are you  
26 telling me two fifty-six (\$256,000) instead of a hundred  
27 and sixty (\$160,000)?

28 DISTRICT ATTORNEY ROBERT WILTERS: Two

1 fifty-six (\$256,000) would be everything that I could ask  
2 for.

3 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

4 DISTRICT ATTORNEY ROBERT WILTERS: Now, do I  
5 expect that? No. If I got the same thing I got last  
6 year, that would certainly help. I'm just telling you  
7 these are my needs.

8 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
9 We'll, I've got to ask the obvious question, because when  
10 we have the conversation, you seem to keep avoiding the  
11 conversation. Where is the extra three hundred grand  
12 (\$300,000) going?

13 DISTRICT ATTORNEY ROBERT WILTERS: The extra  
14 three hundred grand (\$300,000) is going to salaries.  
15 It's going to equipment. Some of that we're going to  
16 have to, you know -- equipment we'll have to purchase.  
17 The --

18 FINANCE CHAIRMAN TUCKER DORSEY: Like Ford  
19 Fusions?

20 DISTRICT ATTORNEY ROBERT WILTERS: I wish.  
21 That would be great. We could get Ford Fusions. The  
22 problem that I have is that my income that is coming from  
23 the four income streams that I have with court costs  
24 continue to go down. Worthless checks are continuing to  
25 go down. Restitution recovery continues to go down.

26 They're not going down as fast, but they're still  
27 going down. So I'm looking at the loss of income on a  
28 number of my income streams.

1 We've probably tapped and maxed out the PTI income  
2 stream. If we do anymore, it's basically are we selling  
3 justice for money? And we can't do that.

4 We're getting to the point where we've got most of  
5 our equipment, our computers, our Polycoms, things such  
6 as that have been updated. We won't need to update those  
7 again, however -- at least for several more years.

8 However, we still have the problem with vehicles. I  
9 am spending quite an amount of money just maintaining our  
10 vehicles. Things are costing more. We've given some  
11 increases in salaries to make us competitive. And we'll  
12 keep doing that.

13 Now, the three hundred thousand (\$300,000) that I  
14 should get from the tax, that's going to help us. It's  
15 going to keep us solvent. But right now, the best that I  
16 can figure, I have a three-point-four million dollar  
17 (\$3,400,000) budget. Salaries are  
18 three-point-two million (\$3,200,000).

19 And the only reason I have a  
20 three-point-four million dollar (\$3,400,000) budget is  
21 because that is all the income that I can project at this  
22 time.

23 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
24 Ron, I'm making a quick scroll through here. Have you  
25 set something up on -- I was looking at the  
26 discretionary. Where do you have -- where do you  
27 have him plugged in, and what do you -- or have you  
28 plugged it?

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1 MS. CHRISTIE DAVIS: It's not in there, because  
2 he brought it to the -- the budget meeting, so we didn't  
3 add it in.

4 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

5 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, may  
6 I?

7 FINANCE CHAIRMAN TUCKER DORSEY: I wish you  
8 would.

9 COMMISSIONER CHRIS ELLIOTT: I love you. I  
10 love what you do. And I want be supportive of you.

11 I have a philosophical problem. This is a State  
12 responsibility. I will help you in any way, shape, form,  
13 or fashion I can and attempt to fix it at the State  
14 level. It is -- it is something we need to fix  
15 statewide.

16 We've got a lot of problems in this county where  
17 we're bolstering the State, where the State's not doing  
18 what it needs to do, and -- and the County is stepping  
19 in; road projects, prison issues, mental health issues,  
20 our court system, and court reporters, and -- and your  
21 office as well. We have got to do better at the State  
22 level.

23 My concern is that as Counties continue to step in,  
24 the State is just going to smile and say, well, they're  
25 figuring it out.

26 We've got an inherent inequity in how your funding  
27 is compared to some of the less populated counties. Your  
28 caseload is orders of magnitude greater than what theirs

1 is. That goes for the judicial conversations you and I  
2 have been having since you were a judge.

3 We've got to fix that from the ten thousand (10,000)  
4 foot view. This Commission has stepped in and, in the  
5 past, short-term, to try to address some of those issues.

6 They may decide to do so again in this case. I  
7 would -- I just -- I want to get this -- this cost back  
8 where this cost belongs. It is not at this Commission.  
9 It is absolutely at the State level.

10 So whether we decide to do this here or not -- and  
11 I -- and I understand that there may be a short-term  
12 solution here, but, man, we've got to -- we've got to  
13 get -- I've got to get you back up to Montgomery, where I  
14 know you've been, where I know you've been pushing to  
15 make sure that we get the funding from where it -- where  
16 it needs to come, and not -- not this body.

17 Because there are plenty of needs that we are  
18 responsible for that are going unmet. Because we've got  
19 things that should not be in front of us in front of us.

20 DISTRICT ATTORNEY ROBERT WILTERS: I agree.  
21 I'm getting six hundred (\$600,000) this year. This  
22 fiscal, I get six hundred and thirty-two thousand dollars  
23 (\$632,000) from the State of Alabama, six and thirty-two  
24 thousand (\$632,000).

25 Indigent defense contract in Baldwin County to  
26 represent defendants, which is part-time work, they are  
27 getting one million, two hundred and seventy-three  
28 thousand dollars (\$1,273,000). Now, I'm getting half of

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1 what they're getting for full-time work.

2 FINANCE CHAIRMAN TUCKER DORSEY: Lots of luck  
3 up there, buddy.

4 DISTRICT ATTORNEY ROBERT WILTERS: You know, I  
5 hope you get up there. I hope you can change some minds  
6 up in Montgomery. But I represent the people of Baldwin  
7 County. These are the people that I represent.  
8 Everybody in this room, I represent, if they are a victim  
9 of a crime.

10 I'm begging. I -- I don't really like to beg, but  
11 I'm begging.

12 COMMISSIONER CHRIS ELLIOTT: Well, we need --

13 DISTRICT ATTORNEY ROBERT WILTERS: I've got to  
14 have something to help until we can get something  
15 straightened out.

16 COMMISSIONER CHRIS ELLIOTT: I represent the  
17 people of Baldwin County, and continue to do so,  
18 hopefully. And -- and I'll -- and I'll tag one more  
19 thing on it. They don't care where the money comes from.  
20 They just want the criminals prosecuted. And I'm --

21 DISTRICT ATTORNEY ROBERT WILTERS: Right.

22 COMMISSIONER CHRIS ELLIOTT: -- I'm fully aware  
23 of that, whether you get the money from the City of  
24 Daphne -- Good luck -- or if you get it from the County,  
25 or if you get it from the State. They don't care. They  
26 just want you to have the funding you need to do your --  
27 to do your job. So I understand.

28 DISTRICT ATTORNEY ROBERT WILTERS: You think I

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1 could get some from Daphne?

2 COMMISSIONER CHRIS ELLIOTT: No. I wouldn't  
3 try.

4 FINANCE CHAIRMAN TUCKER DORSEY: It's not worth  
5 the negotiation.

6 COMMISSIONER CHRIS ELLIOTT: You'd have better  
7 luck with the State.

8 DISTRICT ATTORNEY ROBERT WILTERS: Any other  
9 questions?

10 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

11 COMMISSION CHAIRMAN FRANK BURT: Mr. Chairman,  
12 last year, in Fiscal Year 18, Ron, how much did the  
13 Baldwin County Commission, taxpayers of Baldwin County,  
14 who are sending money to Montgomery to help fund this,  
15 what -- what did -- did we -- did the people of Baldwin  
16 County pay, besides furnishing their space and many of  
17 the other things that the County pays for, what was that  
18 total? Do you have it?

19 MR. RON CINK: The amount appropriated from the  
20 Commission was right at three hundred and sixty thousand  
21 (\$360,000).

22 COMMISSION CHAIRMAN FRANK BURT: That was cash?

23 MR. RON CINK: Yes.

24 FINANCE CHAIRMAN TUCKER DORSEY: Well, there's  
25 two hundred (\$200,000) -- there's two hundred (\$200,000)  
26 obligation.

27 MR. RON CINK: There is two hundred (\$200,000)  
28 statutory, then there was another hundred and sixty

1 (\$160,000).

2 FINANCE CHAIRMAN TUCKER DORSEY: The hundred  
3 and sixty (\$160,000) is what we --

4 COMMISSION CHAIRMAN FRANK BURT: On top of what  
5 we're obligated to do.

6 FINANCE CHAIRMAN TUCKER DORSEY: -- we  
7 supplemented him to help him get back up to speed from --

8 COMMISSION CHAIRMAN FRANK BURT: One hundred  
9 and sixty thousand (\$160,000); right.

10 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

11 COMMISSION CHAIRMAN FRANK BURT: And how much  
12 will the new tax -- sales tax produce for the District  
13 Attorney? Because I thought that was going to a great  
14 deal towards his shortfall.

15 MS. KIM CREECH: I'm -- I'm estimating three  
16 hundred fifty thousand (\$350,000) to three hundred  
17 seventy thousand (\$370,000) --

18 COMMISSION CHAIRMAN FRANK BURT: Okay. So --

19 MS. KIM CREECH: -- what our inflation --  
20 increases -- are going to be. Right now we're running  
21 about five percent (5%) over last year. So and that was  
22 based on last year's numbers, the three fifty (\$350,000).

23 COMMISSION CHAIRMAN FRANK BURT: So if they  
24 give him three fifty (\$350,000), do you have anything in  
25 here from the County Commission general fund already  
26 built in like we did last year?

27 MR. RON CINK: No, sir. Just the statutory  
28 requirement.

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1 COMMISSION CHAIRMAN FRANK BURT: Just the three  
2 hundred (\$300,000) and --

3 MR. RON CINK: No. The two hundred thousand,  
4 five hundred and eighty dollars (\$200,580) which is  
5 statutory.

6 COMMISSION CHAIRMAN FRANK BURT: Yeah. That's  
7 what I say. So you didn't put the hundred and sixty  
8 (\$160,000) in. But, instead, they're getting, through  
9 our efforts and his and the Board of Education, an  
10 additional three hundred and fifty (\$350,000). So he's  
11 getting two hundred thousand dollars (\$200,000) more than  
12 he got last year; is that correct, Mr. Chairman?

13 FINANCE CHAIRMAN TUCKER DORSEY: Got about a  
14 hundred (\$100,00), yes, sir.

15 COMMISSION CHAIRMAN FRANK BURT: And now we're  
16 needing how much more?

17 DISTRICT ATTORNEY ROBERT WILTERS: Well, the  
18 total that I'm asking for is two hundred fifty-six  
19 thousand, four hundred and forty-four (\$256,444). Now,  
20 that would be everything that I could ask for with a  
21 straight face. Anything more I can ask for --

22 COMMISSION CHAIRMAN FRANK BURT: On top of --  
23 on top of what --

24 DISTRICT ATTORNEY ROBERT WILTERS: On top of  
25 what -- yes, sir.

26 COMMISSIONER CHARLES "SKIP" GRUBER: On top  
27 of --

28 COMMISSION CHAIRMAN FRANK BURT: You know, and

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1 it's, you know -- I don't know. We've got a lot of older  
2 vehicles running on the road. These are all running now.  
3 He wouldn't have people on the road, I suppose. But  
4 you're planning on paying cash for this, too.

5 I'm hesitant. We -- we have so many needs. And  
6 we're just getting down to the last decision items. And,  
7 Mr. Chairman, I'll follow y'all's lead. There will be  
8 another Commission group, Skip, and y'all --

9 COMMISSIONER CHARLES "SKIP" GRUBER: Well, you  
10 know, I know that -- that the judge has made a real good  
11 point. There is no doubt about that. The only thing  
12 that I keep looking at is, you know, we keep subsidizing  
13 the State. And I know it's --

14 COMMISSION CHAIRMAN FRANK BURT: Right.

15 COMMISSIONER CHARLES "SKIP" GRUBER: -- still  
16 Baldwin County folks, but, you know, I don't mind if we  
17 help a little bit, if we do it statutorily, and, you  
18 know, if we could maybe do -- do, you know one twenty  
19 (\$120,000) instead of, you know, one sixteen (\$116,000)  
20 this year or whatever -- whatever -- whatever that number  
21 was. What was it, one sixty (\$160,000) extra?

22 FINANCE CHAIRMAN TUCKER DORSEY: One sixty  
23 (\$160,000), one sixty-three (\$163,000), something like  
24 that.

25 COMMISSIONER CHARLES "SKIP" GRUBER: One  
26 sixty-three (\$163,000) or one sixty (\$160,000), I mean,  
27 that's -- that puts you -- that puts you at last what you  
28 had last year.

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1 DISTRICT ATTORNEY ROBERT WILTERS: Yes, sir.

2 COMMISSIONER CHARLES "SKIP" GRUBER: Plus --  
3 plus the extra three hundred (\$300,000) out of that.

4 DISTRICT ATTORNEY ROBERT WILTERS: That would  
5 be great. Anything would help.

6 COMMISSIONER CHARLES "SKIP" GRUBER: That's  
7 just --

8 FINANCE CHAIRMAN TUCKER DORSEY: You guys have  
9 an opinion on this?

10 MR. JOE DAVIS: Question: Do we have the  
11 ability to do a contingency budget based on the result of  
12 other things? It's not like we've got -- Or is it --  
13 that we've got to move money right now starting  
14 October 1st. Have it geared toward the back end, and  
15 have a cap that we would do.

16 FINANCE CHAIRMAN TUCKER DORSEY: Well, that  
17 would be your budget allocation you can give him, and you  
18 can make it contingent upon X, Y, and Z.

19 COMMISSIONER CHRIS ELLIOTT: And you can do it  
20 at the end of the day, and that way you don't have the  
21 judge staring at you, if you do it that way. That's  
22 smart.

23 MR. JOE DAVIS: That -- that and then the other  
24 part, I'm about rolling stock and buildings and roofs and  
25 all that stuff.

26 How many vehicles do we have? Is there any trade-in  
27 value? Do we get credit directly to your department?  
28 And then it becomes a net cost rather than a gross cost.

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1 This is all new vehicles, and it's good information.  
2 But I think what we need to look at is age of our  
3 vehicles and the -- the net cost of adding to the fleet.

4 DISTRICT ATTORNEY ROBERT WILTERS: Well, this  
5 year we bought four vehicles from ADECA, three Hyundais  
6 and a Malibu. They were used, but we got them for  
7 forty-two thousand, five hundred dollars (\$42,500).

8 They were needed. And we took the ones that those  
9 replaced and had to turn them back in to ADECA. We  
10 can't -- it depends on how we buy the vehicles, whether  
11 we sell it or have to turn back into ADECA.

12 MR. JOE DAVIS: Turn it back in to the source.  
13 One last question.

14 DISTRICT ATTORNEY ROBERT WILTERS: Yes, sir.

15 MR. JOE DAVIS: If the person that you  
16 contacted that has the State contract, they're going to  
17 be that far out being able to get a vehicle, can we  
18 utilize existing Baldwin County providers, if they match  
19 that price? And I'm guessing they would be able to get  
20 it at the same time. I don't know.

21 DISTRICT ATTORNEY ROBERT WILTERS: We'll have  
22 to find out. When you go off the bid --

23 MR. JOE DAVIS: Yeah, but --

24 DISTRICT ATTORNEY ROBERT WILTERS: -- the State  
25 bid --

26 MR. JOE DAVIS: -- do you see what I'm talking  
27 about though?

28 DISTRICT ATTORNEY ROBERT WILTERS: Yes, sir.

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1 MR. JOE DAVIS: Yeah.

2 DISTRICT ATTORNEY ROBERT WILTERS: Yes, sir.

3 MR. JOE DAVIS: That would be, to me, much  
4 easier and better to sell, if we're able to get the same  
5 price, but get it from people that live in this county,  
6 that work and have employees and pay taxes and the like.

7 Thank you, Mr. Chairman.

8 FINANCE CHAIRMAN TUCKER DORSEY: That's a  
9 purchasing deal. And that ought to be the strategy of  
10 the group anyway.

11 MR. JOE DAVIS: Yeah.

12 FINANCE CHAIRMAN TUCKER DORSEY: But I guess --  
13 I guess, you know, you've got a quality-of-life issue  
14 there. I'm all onboard with that.

15 But I guess what I'm having trouble, mathematically,  
16 is with your request here and the additional tax revenue  
17 that you've got, you're still a net positive a hundred  
18 grand thousand (\$100,000) from what you're asking for.

19 DISTRICT ATTORNEY ROBERT WILTERS: I should be.  
20 Again, the final numbers haven't come in on how much  
21 those income streams that come through -- court costs are  
22 continuing to go down; all right? They're going to go  
23 down this next year. How much, I don't know. I'm  
24 estimating that they'll go down, but they're starting to  
25 level off.

26 If I have a capital murder case, a big case where we  
27 have to bring in expert witnesses to testify, because the  
28 defense has brought in expert witnesses to testify, that

1 is going to cost me additional monies.

2 I need to build up a -- a safely valve for that.  
3 Because an expert witness is going to cost me twenty  
4 (\$20,000) to thirty thousand dollars (\$30,000), depending  
5 on what they are testifying to.

6 FINANCE CHAIRMAN TUCKER DORSEY: What's that  
7 account balance today?

8 DISTRICT ATTORNEY ROBERT WILTERS: Sir?

9 FINANCE CHAIRMAN TUCKER DORSEY: What's that  
10 account balance today?

11 DISTRICT ATTORNEY ROBERT WILTERS: That account  
12 for the expert witnesses?

13 FINANCE CHAIRMAN TUCKER DORSEY: Uh-huh.  
14 (Indicates affirmatively.) Isn't that -- isn't that kind  
15 of your piggy-bank account over there.

16 DISTRICT ATTORNEY ROBERT WILTERS: Twenty  
17 thousand (\$20,000) we have set aside for that. And  
18 that's what we -- from the money that we received from  
19 the Legislative Delegation.

20 FINANCE CHAIRMAN TUCKER DORSEY: Got you. Were  
21 y'all able to funnel any money back towards the savings  
22 account? Because I think Hallie cleaned you out, if I  
23 remember right.

24 DISTRICT ATTORNEY ROBERT WILTERS: As of this  
25 time, we have not been able to funnel much, if anything,  
26 into the savings account.

27 FINANCE CHAIRMAN TUCKER DORSEY: All right.

28 DISTRICT ATTORNEY ROBERT WILTERS: Now, we can

1 make payroll. We can make payroll, which is good.  
2 Because DHR's reimbursement to us is running two, three,  
3 sometimes four months behind.

4 If they're running behind three months, then it's  
5 getting making budget. Their money will come in, but  
6 it's -- it gets tight.

7 FINANCE CHAIRMAN TUCKER DORSEY: All right.

8 MS. KIM CREECH: I looked at the funds that the  
9 County holds. The law says that the money comes to the  
10 Treasurer, and the Treasurer -- and y'all request that  
11 money back.

12 I'm showing an upward tend. So in Fiscal Year 16,  
13 it was six hundred and seventy-six thousand (\$676,000).  
14 In Fiscal Year 17, it was seven-oh-five (\$705,000). So,  
15 I mean, if I look at my -- looking at those revenue  
16 sources, they're actually trending up, unless you're  
17 thinking this year they're fixing to hit bottom.

18 DISTRICT ATTORNEY ROBERT WILTERS: Which ones  
19 are -- are you looking at?

20 MS. KIM CREECH: I'm looking at the DA fund,  
21 worthless check, the \$2 fund, and the DA recovery fund.

22 DISTRICT ATTORNEY ROBERT WILTERS: All right.  
23 Restitution recovery?

24 MS. KIM CREECH: Uh-huh. (Indicates  
25 affirmatively.)

26 DISTRICT ATTORNEY ROBERT WILTERS: Yeah.

27 MS. KIM CREECH: So those are four that come  
28 into us. And then you send a request over --

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1 DISTRICT ATTORNEY ROBERT WILTERS: Right.

2 MS. KIM CREECH: -- to sent those monies back  
3 over to you.

4 DISTRICT ATTORNEY ROBERT WILTERS: The \$2 fund  
5 is traffic tickets. That's going down, trending  
6 downward. The DA fund probably is, at best, levelling  
7 off. Restitution recovery is down some from what it was,  
8 but, I mean, it's --

9 MS. KIM CREECH: I mean, rescue [sic] recovery,  
10 what I'm -- what I'm showing from -- from the -- the two  
11 previous years -- I'm not talking about this year that's  
12 closed out -- I mean, it -- it came down about eight  
13 hundred dollars (\$800).

14 DISTRICT ATTORNEY ROBERT WILTERS: From?

15 MS. KIM CREECH: From the previous year.

16 DISTRICT ATTORNEY ROBERT WILTERS: '16 to '17?

17 MS. KIM CREECH: Uh-huh. (Indicates  
18 affirmatively.)

19 DISTRICT ATTORNEY ROBERT WILTERS: Okay.

20 COMMISSIONER CHRIS ELLIOTT: And, Kim, you're  
21 expecting three fifty (\$350,000) to three seventy  
22 (\$370,000)?

23 MS. KIM CREECH: Yes, in sales tax. That  
24 should be the sales tax number.

25 COMMISSIONER CHRIS ELLIOTT: And the good news  
26 for her and the bad news for my kids is that I'd  
27 Rumpelstiltskin on her numbers, for whatever it's worth.

28 DISTRICT ATTORNEY ROBERT WILTERS: Uh-huh.

1 (Indicates affirmatively.)

2 COMMISSIONER CHRIS ELLIOTT: I mean, she's --  
3 she's pretty sharp.

4 DISTRICT ATTORNEY ROBERT WILTERS: I'm not  
5 going to argue with her about the numbers.

6 MS. KIM CREECH: I'm just pulling the data off  
7 the system.

8 DISTRICT ATTORNEY ROBERT WILTERS: She's got  
9 the numbers.

10 MS. KIM CREECH: You know, I'm pulling those  
11 numbers off the system, because those numbers don't --  
12 those numbers do not come in to us.

13 DISTRICT ATTORNEY ROBERT WILTERS: Uh-huh.

14 (Indicates affirmatively.)

15 MS. KIM CREECH: And we turn around -- And when  
16 you were saying it's trending down, I just real quick,  
17 you know, did a spreadsheet, just kind of looking at  
18 trends to see.

19 And, you know, what I see is it's going up, and  
20 unless you're expecting something really to fall off.  
21 And I don't know what those -- I don't know what those  
22 numbers are in the court system, but there was -- there  
23 was an increase from one year to the next, you know,  
24 right at thirty thousand dollars (\$30,000).

25 COMMISSION CHAIRMAN FRANK BURT: Do you have a  
26 year-to-date on --

27 MS. KIM CREECH: I --

28 COMMISSION CHAIRMAN FRANK BURT: -- on '18.

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1 MS. KIM CREECH: I do. I have a year-to-date.

2 COMMISSION CHAIRMAN FRANK BURT: And a  
3 year-to-date on '17?

4 MS. KIM CREECH: I have a year-to-date on this  
5 year, which we haven't closed out. It's five hundred and  
6 seventy-three thousand (\$573,000). And where we ended  
7 last -- last year was seven-oh-five (\$705,000) in total.

8 COMMISSION CHAIRMAN FRANK BURT: At same point  
9 last year.

10 MS. KIM CREECH: I don't --

11 COMMISSION CHAIRMAN FRANK BURT: You've got to  
12 compare apples to apples. Where were we at the same time  
13 in '17, year-to-date? That's, what, up through three  
14 quarters?

15 MS. KIM CREECH: Uh-huh. (Indicates  
16 affirmatively.)

17 COMMISSION CHAIRMAN FRANK BURT: Go through  
18 three quarters of '17 and see -- I mean, '18, and see  
19 what it was, how much it is. That's a real way to  
20 compare.

21 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman,  
22 while Kim is doing that calculation.

23 Judge, do you see the District Attorneys Association  
24 pushing the legislation or changing anything at the State  
25 level? Are they -- anything other than just asking for  
26 more, as far as reallocating funding from a --

27 DISTRICT ATTORNEY ROBERT WILTERS: No.

28 COMMISSIONER CHRIS ELLIOTT: Okay.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 DISTRICT ATTORNEY ROBERT WILTERS: My numbers  
2 from 2017 through present, June, each year solicitor's  
3 income was up six thousand (\$6,000); bail bond fee was up  
4 about eight thousand (\$8,000); DA fund was down ten  
5 thousand (\$10,000); \$2 fund was down twelve (\$12,000), a  
6 little over twelve thousand (\$12,000), showing a drop of  
7 nine thousand dollars (\$9,000) for the first six months  
8 of 2017, 2018.

9 And restitution recovery and forfeitures was down  
10 sixty-four thousand (\$64,000) during that same period.  
11 Worthless checks were down two thousand (\$2,000).  
12 Pretrial interventions was up seven thousand (\$7,000).

13 If Kim's got numbers that show that I'm better off  
14 than that, that I'm -- I'm good. I'm glad I'm better  
15 off.

16 MS. KIM CREECH: I was just seeing an upward  
17 trend, unless you have something -- it looks like I've  
18 lost connection on the spreadsheet. Now I'm getting zero  
19 on the recovery.

20 COMMISSIONER CHRIS ELLIOTT: That would be the  
21 Cyber Crimes Unit he's got.

22 FINANCE CHAIRMAN TUCKER DORSEY: That was good,  
23 pretty good right there.

24 MR. JOE DAVIS: Tax dollars at work.

25 FINANCE CHAIRMAN TUCKER DORSEY: Wow. Yeah.  
26 Cut in.

27 DISTRICT ATTORNEY ROBERT WILTERS: Yeah. If I  
28 was that good, I wouldn't be here asking for money.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 FINANCE CHAIRMAN TUCKER DORSEY: Pretty funny.

2 MS. KIM CREECH: Without -- I've got one link  
3 that's -- that's giving me zeros. I'm not sure what's  
4 going on.

5 But if I compare it -- if I compare from the -- I'm  
6 taking out the DA recovery. So it looks like that you  
7 went from a hundred and forty-seven thousand (\$147,000)  
8 to a hundred and forty-five thousand (\$145,000) from one  
9 year to the next. Two thousand (\$2,000) off at same  
10 period of time.

11 COMMISSION CHAIRMAN FRANK BURT: Yeah. That --  
12 that's what I was talking about. So it only fell a  
13 little over a percent.

14 MS. KIM CREECH: Yeah.

15 COMMISSION CHAIRMAN FRANK BURT: I -- I just --  
16 what, we increased it -- Well, we didn't do it. We did  
17 it with the help of the Legislators and us and the Board  
18 of Education all working together to try to get you where  
19 we thought we did.

20 And there -- there's so many things, Lord, this  
21 county needs in transportation and whatever. But,  
22 Commissioners, y'all are running the show. I'm just here  
23 to vote for it.

24 But I'm for increasing -- you're asking in addition  
25 to the three hundred (\$300,000) and something that he's  
26 getting through the sales tax; on top of that, an  
27 additional how much?

28 FINANCE CHAIRMAN TUCKER DORSEY: Two fifty-six

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 (\$256,000).

2 COMMISSION CHAIRMAN FRANK BURT: How about  
3 splitting it with him? Can we come up with that? I  
4 think he --

5 COMMISSIONER CHARLES "SKIP" GRUBER: That's  
6 what I said, one sixty (\$160,000), you know.

7 COMMISSION CHAIRMAN FRANK BURT: Do what?

8 COMMISSIONER CHARLES "SKIP" GRUBER: I said --

9 FINANCE CHAIRMAN TUCKER DORSEY: Well,  
10 splitting it would be one twenty-eight --

11 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

12 FINANCE CHAIRMAN TUCKER DORSEY: -- two twenty  
13 (\$128,220).

14 DISTRICT ATTORNEY ROBERT WILTERS: That will be  
15 fine.

16 FINANCE CHAIRMAN TUCKER DORSEY: All right. He  
17 hasn't -- hasn't started squealing yet. Let's -- let's  
18 make it eighty-five thousand (\$85,000).

19 DISTRICT ATTORNEY ROBERT WILTERS: Whoa.

20 COMMISSION CHAIRMAN FRANK BURT: That's where I  
21 was. That's where I was.

22 DISTRICT ATTORNEY ROBERT WILTERS: I'll start  
23 squealing if y'all want me to.

24 COMMISSION CHAIRMAN FRANK BURT: He could and  
25 would.

26 COMMISSIONER CHRIS ELLIOTT: Judge, here is our  
27 issue. I'm probably going to take the Joe Davis approach  
28 on this. We've got to get through the rest of the day

1 here and see --

2 COMMISSION CHAIRMAN FRANK BURT: Yes.

3 COMMISSIONER CHRIS ELLIOTT: -- where we --  
4 we -- we finally are. But I think you get an idea of  
5 where we're headed. We want to help. We've just got to  
6 figure out where to find it. Because it's not in the  
7 budget. It's not in the decision items --

8 COMMISSION CHAIRMAN FRANK BURT: Right.

9 COMMISSIONER CHRIS ELLIOTT: -- list. We're  
10 going to have to plug it back in on top of everything.  
11 We're working towards this zero number. And now we're  
12 working the other way on top of that, to add stuff back  
13 in.

14 COMMISSION CHAIRMAN FRANK BURT: And any we add  
15 here, we've got to take away --

16 COMMISSIONER CHRIS ELLIOTT: Oh, yeah. It's  
17 got to -- somebody else is going to squeal on the other  
18 end.

19 DISTRICT ATTORNEY ROBERT WILTERS: Any help  
20 y'all can give me would be greatly appreciated. And I  
21 appreciate the help y'all have given me the last two  
22 years and that you continue to give us with tax  
23 redistribution. It has -- it's helped. It's helped a  
24 lot.

25 If y'all have any other questions, I'd be happy to  
26 answer them; if not, thank y'all for your time and for  
27 everything y'all have done for us.

28 COMMISSIONER CHRIS ELLIOTT: Anytime you want

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1 to carpool to the Gump, let me know.

2 DISTRICT ATTORNEY ROBERT WILTERS: Okay. Might  
3 have to.

4 COMMISSIONER CHRIS ELLIOTT: Yes, sir.

5 DISTRICT ATTORNEY ROBERT WILTERS: Thank y'all.

6 FINANCE CHAIRMAN TUCKER DORSEY: Thank you.

7 COMMISSION CHAIRMAN FRANK BURT: What did we  
8 put down?

9 COMMISSIONER CHRIS ELLIOTT: Nothing.

10 COMMISSION CHAIRMAN FRANK BURT: Zero.

11 COMMISSIONER CHRIS ELLIOTT: (Indicates  
12 affirmatively.)

13 COMMISSION CHAIRMAN FRANK BURT: That's where I  
14 am.

15 FINANCE CHAIRMAN TUCKER DORSEY: We have not  
16 added anything at this point.

17 COMMISSION CHAIRMAN FRANK BURT: We'd have to  
18 take it from somewhere else if we did.

19 FINANCE CHAIRMAN TUCKER DORSEY: Judge, if I  
20 need you by phone before noon, if you'd grab me if you  
21 can.

22 DISTRICT ATTORNEY ROBERT WILTERS: Yes, sir.

23 MR. BO HARTSFIELD: My turn?

24 COMMISSIONER CHRIS ELLIOTT: See you, Judge.

25 DISTRICT ATTORNEY ROBERT WILTERS: Thank y'all.

26

27 **2-B - BUDGET DELIBERATIONS ON HEALTH AND DENTAL INSURANCE FOR THE**

28 **BALDWIN COUNTY SHERIFF'S OFFICE AND THE BALDWIN COUNTY COMMISSION**

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 FINANCE CHAIRMAN TUCKER DORSEY: Y'all want to  
2 talk about insurance some more?

3 MR. RON CINK: The last and final.

4 COMMISSIONER CHARLES "SKIP" GRUBER: The last  
5 and final.

6 FINANCE CHAIRMAN TUCKER DORSEY: Yes, indeed.

7 MR. BO HARTSFIELD: Thank you for that  
8 introduction, Commissioner Dorsey. Bo Hartsfield with  
9 Cobbs Allen here to go back through the health insurance  
10 renewal for January 1, 2019, plan year.

11 We've been there a handful of times and have made  
12 some progress on some decisions. We've got you updates  
13 on a handful of others.

14 The first page here, we go to the dental. We had  
15 done an analysis of the network with Unum. I appreciate  
16 Commissioner Gruber, the finance team, and HR team  
17 looking into this for us.

18 It turns out that the Unum dental network was not  
19 quite what we expected it to be, and it just -- we -- we  
20 couldn't, in good faith, recommend a change to them.  
21 There would have been a lot of disruption for County  
22 employees.

23 So I believe that the recommendation at this point  
24 is to remain at the self-insured plan with  
25 BlueCross/BlueShield with an increase to the employee  
26 contributions from the current proposed rates.

27 The majority of this, you'll notice, is on the  
28 family orthodontic rates, from sixty-seven (\$67) to

1 eighty-five dollars (\$85). That's where a majority of  
2 the claims costs is driven from.

3 The plan has a thousand dollar (\$1,000) lifetime max  
4 benefit, orthodontic coverage. How the dental plan works  
5 is you can sign up for orthodontic coverage one year,  
6 right, get braces on your kid. You'll spend a thousand  
7 dollars (\$1,000) very quickly. And then come back on the  
8 plan without orthodontic coverage.

9 So that section of the plan seems to run higher  
10 claims than others. So perhaps it's unfair to charge  
11 them only a smaller portion for the dental.

12 That difference, sixty-seven (\$67) from sixty-three  
13 (\$63), four dollars (\$4) a month is just not really  
14 making up the additional claims cost. So we're going to  
15 bump that up a little bit more.

16 We have seen a diminishing of the dental fund the  
17 past couple years. This would, you know, kind of get it  
18 back in a healthy state again and at least maintain that  
19 current level in -- in that dental fund.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Sounds  
21 good to me.

22 COMMISSIONER CHRIS ELLIOTT: What happened? I  
23 mean, we had a book of dentists this thick (indicating.)  
24 What was the deal?

25 MR. BO HARTSFIELD: Apparently -- apparently,  
26 it should have been that thick (indicating). Just with  
27 the dentists that were in there, there was a lot that  
28 were not currently in.

1 BlueCross uses a network called DenteMax, which is  
2 also what Unum uses; okay? Apparently, when they did the  
3 network analysis, what Unum did, they looked at the  
4 current DenteMax dentists. And that's where we got that  
5 ninety percent (90%) number.

6 BlueCross also had contracted outside of that  
7 DenteMax network and got a lot of other additional  
8 dentists in their network.

9 COMMISSIONER CHARLES "SKIP" GRUBER: And, I  
10 mean, there was -- there was a lot of dentists that were  
11 not -- that the -- that the employees use that were not  
12 in it --

13 COMMISSIONER CHRIS ELLIOTT: Yeah.

14 COMMISSIONER CHARLES "SKIP" GRUBER: -- and  
15 couldn't get in it. I mean, you know, most of it, it's a  
16 network of, you know -- you know, conglomerates, you  
17 know. The big conglomerate ones are what they went  
18 towards, you know, the -- that owned, you know fifteen  
19 (15), twenty (20) dentist offices.

20 COMMISSIONER CHRIS ELLIOTT: I'm familiar with  
21 that guy.

22 COMMISSIONER CHARLES "SKIP" GRUBER: And the  
23 other guy, the small guy out here, couldn't get into it.

24 MR. BO HARTSFIELD: So, you know, Commissioner  
25 Elliott, I think that what -- it -- it -- it probably  
26 makes more sense to remain with BlueCross to try to get  
27 the fund healthy again.

28 And we can look at the dental with Unum next year.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 Perhaps they've made some advances in their network. But  
2 I believe the disruption to employees and changing  
3 dentists would have been -- would have been a lot of --

4 COMMISSIONER CHRIS ELLIOTT: For what it's  
5 worth -- And I know Unum is interested in the market.  
6 But, you know, the lack of competition is -- is stark.

7 MR. BO HARTSFIELD: Yep.

8 COMMISSIONER CHRIS ELLIOTT: And I'd -- and I'd  
9 let Unum know that, you know, there are folks that are  
10 looking --

11 MR. BO HARTSFIELD: Sure.

12 COMMISSIONER CHRIS ELLIOTT: -- for next year.

13 MR. BO HARTSFIELD: Yeah. Thank you. Will do.

14 COMMISSIONER CHRIS ELLIOTT: Not that that's  
15 going to move your needle at all, but it might.

16 MR. BO HARTSFIELD: It might. And, really, I  
17 think the message needs to be, for dentist, you know,  
18 Unum is trying.

19 And we've heard from a few dentists, you know, that  
20 they weren't interested in joining Unum's network, which  
21 is kind of crazy. Because, you know, BlueCross pays  
22 dentists less than somebody like Unum would; right?

23 So it -- it just -- it's a bit of an anomaly how  
24 that's working. But I do agree. Competition is healthy  
25 for everybody. And now that there is, you know, people  
26 like Unum and MetLife are trying to develop a stronger  
27 presence. So I do believe we'll see more competition.  
28 And maybe we'll have some better options in future years.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MS. KIM CREECH: And our -- our dental fund  
2 is -- I mean, it's healthy. It's got four months of  
3 reserves in there so --

4 COMMISSIONER CHRIS ELLIOTT: But they're  
5 diminishing.

6 MS. KIM CREECH: Huh?

7 COMMISSIONER CHRIS ELLIOTT: But they're  
8 diminishing, if I recall.

9 MS. KIM CREECH: They've come down some, but  
10 not a lot. I mean, the reserves that are in there that  
11 was in there in 2015 is the same amount of reserves we  
12 have currently today.

13 COMMISSIONER CHRIS ELLIOTT: Okay.

14 MS. KIM CREECH: We went up. We gained some in  
15 that fund in -- I believe it was like '17, '16, and then  
16 brought it down. But if I look at comparing four years  
17 ago, the dollar amount in the reserves are the same.

18 MR. BO HARTSFIELD: Okay. Any discussion on  
19 the dental?

20 FINANCE CHAIRMAN TUCKER DORSEY: Nope.

21 MR. BO HARTSFIELD: Renewal? Okay. Thank you.

22 Ron, please. Okay. Now we get into the health plan  
23 comparison here. You guys are familiar with this slide  
24 by this point. We've got the current County plan design  
25 here, a proposed plan option here, and public  
26 administration benchmark.

27 I'll spend some time focusing on this urgent care  
28 co-pay. I believe the majority of these, like the

1 deductible change from four hundred (\$400) to five  
2 hundred (\$500) for single; twelve hundred (\$1,200) to  
3 fifteen hundred (\$1,500) for family, that, we didn't have  
4 a lot of heartburn about.

5 The emergency room change, getting that more inline  
6 with the public administration benchmark seemed to be  
7 okay. This urgent care item we did have some discussion  
8 about last week. And I have a slide to this, Ron, if  
9 you'd please go to the next one.

10 Okay. We currently cover urgent care at a  
11 thirty-five dollar (\$35) co-pay, which is the same as  
12 primary care. We are proposing to increase that to forty  
13 dollars (\$40).

14 Everybody's familiar with the Symbol health clinics  
15 that the County provides at no cost to County employees.  
16 I mentioned that Alabama Public Admin benchmark is  
17 seventy-five dollars (\$75).

18 If we -- if we increase to seventy-five (\$75) and  
19 not -- maybe not the full one hundred (\$100) -- The  
20 concern about increasing to one hundred (\$100) was that  
21 is that fair to County employees if, you know, it's on a  
22 weekend and they're trying to go get some -- some care?

23 I had a daughter this weekend that got a fishing  
24 hook through her hand. And we had to go; right? And  
25 Symbol Health Clinic is not open on Saturday morning.

26 So is it an inequitable change to increase  
27 employees' cost in situations where they don't have  
28 access to the Symbol Clinic?

1           So perhaps we go with a seventy-five dollar (\$75)  
2 increases, which just gets us inline with the benchmark.  
3 And I think that -- We're not going to save a lot of  
4 money doing this; right? But it's not about the money  
5 we're saving. It's about kind of the behavioral  
6 component of this. We're just encouraging more  
7 utilization through the clinic, when it's open.

8           Okay. Symbol is working on this discussion with --  
9 It's South Baldwin Hospital is who they're working with.  
10 There's two urgent care clinics that South Baldwin  
11 manages; one here in Robertsdale, and one in Gulf Shores.

12           An agreement can be reached shortly. I'll -- I'll  
13 push to get this done by today. I wanted to be able to  
14 come today and say we've got a deal. It's in the  
15 lawyers' hands now, and so that has somewhat delayed the  
16 process.

17           But what we're looking at is that when the Symbol  
18 Clinics are closed, that employees can use these urgent  
19 care facilities in Robertsdale and Gulf Shores.

20           That is a starting point. I would love to, you  
21 know, perhaps add this with also North Baldwin, other  
22 urgent care facilities in the county, to allow  
23 participants to do discounted co-pays, reduce that  
24 lengthy registration process, and direct bill these  
25 through the Symbol Clinics, and that they're going to  
26 charge us a passthrough on that.

27           So there's a -- there's a chance that's done by  
28 1/1/19. I just -- I don't have it, you know, factored in

1 for budget discussion today. But, hopefully, this would  
2 be a positive change.

3 I still, though, imagine that the seventy-five  
4 dollar (\$75) increase in the co-pay to urgent care,  
5 that's a forty dollar (\$40) from current. And we don't  
6 have a ton of urgent care utilization. I think the  
7 behavior change component, pushing people through those  
8 clinics is a positive one.

9 MS. KIM CREECH: And -- and the point of me and  
10 Bo had this conversation on Friday was that if these were  
11 State employees on State insurance, and they don't have  
12 Symbol Clinics, they're having to pay the seventy-five  
13 dollars (\$75) to go to an urgent care.

14 And -- and we kind of talked about at least it  
15 should be fifty (\$50), what a specialty is, because the  
16 urgent cares do charge more than going to your regular --  
17 your regular primarily care doctor.

18 And so we were trying to look at the cost of the  
19 employee paying the seventy-five dollars (\$75). Well,  
20 that bill is a lot more than going to a regular doctor  
21 also.

22 MR. BO HARTSFIELD: Yep. That is exactly  
23 right. So I -- I guess the item for discussion would be  
24 approval of -- an approval of the plan design changes  
25 that were proposed; is that -- is that right?

26 COMMISSIONER CHRIS ELLIOTT: Well, before we  
27 get to that, I want to look at what -- now we're going to  
28 have a new increase. And I want to see what that's going

1 to be.

2 MR. BO HARTSFIELD: Sure.

3 COMMISSIONER CHRIS ELLIOTT: Because I'm --  
4 I -- you know, again, this is about utilization and the  
5 folks utilizing it. At end of the day, we're spreading  
6 these costs around to the folks that have insurance that  
7 are going to the urgent care.

8 MR. BO HARTSFIELD: Yes, sir. Good point.

9 COMMISSIONER CHRIS ELLIOTT: So it sounds good,  
10 but we're about to hit them with a hike at the end.

11 MR. BO HARTSFIELD: Yes, sir.

12 COMMISSIONER CHRIS ELLIOTT: So I want to see  
13 what that is.

14 MR. RON CINK: Where do you want to go, Bo?

15 MR. BO HARTSFIELD: Next slide, please. This  
16 is the summary. Keep going. Let's look at the -- if  
17 you'll go all the way to the last couple -- We'll come  
18 back to air ambulance.

19 The two options for premium change haven't changed;  
20 right? And the urgent care co-pay difference is not  
21 going to make any impact on the premium change.

22 COMMISSIONER CHRIS ELLIOTT: Okay.

23 MR. BO HARTSFIELD: The two options we've  
24 looked at from last meeting is eight percent (8%)  
25 increase split evenly by the current employee and  
26 employer percentage; right?

27 And this one is an -- it's about an eight percent  
28 (8%) increase to employee premiums. Here from the 2018

1 column, you see the employee portion. Here at 2019,  
2 that's what the full eight percent (8%) increase would be  
3 to the employees.

4 Ron, if you'll hit me with the next one. The other  
5 option, as you might recall, caps employee increase at  
6 the five percent (5%), okay, and then shifts the rest of  
7 that cost to the County.

8 COMMISSIONER CHRIS ELLIOTT: We talked about  
9 that last --

10 FINANCE CHAIRMAN TUCKER DORSEY: Is that per  
11 pay period?

12 MR. BO HARTSFIELD: These are monthly numbers,  
13 so it's even less on you guys. Are you guys biweekly or  
14 semi-monthly?

15 MS. KIM CREECH: Biweekly.

16 MR. RON CINK: Biweekly.

17 MR. BO HARTSFIELD: So it's about half.

18 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, we  
19 talked about the cap last time. I'm not in favor of  
20 that. I think the whole -- the whole goal is for our  
21 employees to understand that this is their plan, and to,  
22 you know, adjust behavior accordingly. So can you flip  
23 back a slide for me, Ron?

24 FINANCE CHAIRMAN TUCKER DORSEY: For the  
25 average payroll amount that one of our six hundred and  
26 seventy-seven (677) people make in this county, it is an  
27 impact to their paycheck of less than half -- it's half  
28 of one percent (.5%).

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1 MS. KIM CREECH: Commissioner Dorsey, the  
2 point -- I mean, I've been in -- we've been in  
3 conversations. If I look at family coverage with -- with  
4 the screenings going up thirty dollars (\$30), it ends --  
5 per month, it ends up a little over two hundred dollars  
6 (\$200). And I do feel like, a least for my family, we  
7 have benefitted from those Symbol Clinics by not paying  
8 those co-pays.

9 FINANCE CHAIRMAN TUCKER DORSEY: Oh, yeah.  
10 I --

11 MR. BO HARTSFIELD: Great point.

12 FINANCE CHAIRMAN TUCKER DORSEY: I mean, when  
13 we sit here and look at eight percent (8%), everybody  
14 says, oh, my gosh, it's eight percent (8%).

15 But it's not eight percent (8%). I mean, the other  
16 stuff that you're getting for it is -- is infinitely  
17 cheaper.

18 COMMISSIONER CHRIS ELLIOTT: Well, take off one  
19 thirty-five dollar (\$35) co-pay to go to an urgent care,  
20 boom, there goes your --

21 MR. RON CINK: Right.

22 COMMISSIONER CHRIS ELLIOTT: Done, handled.  
23 It's -- you know, it's a net decrease right there.

24 MR. BO HARTSFIELD: And for some context, the  
25 plan had no increase 1/1/18. And eight percent (8%) is,  
26 at worst, about medical inflation, about the medical  
27 inflation number year after year.

28 FINANCE CHAIRMAN TUCKER DORSEY: I'm completely

1 good with this and the change to the urgent care.

2 COMMISSIONER CHRIS ELLIOTT: Okay.

3 FINANCE CHAIRMAN TUCKER DORSEY: I'm onboard.

4 COMMISSIONER CHRIS ELLIOTT: Option 1?

5 FINANCE CHAIRMAN TUCKER DORSEY: Yes.

6 COMMISSIONER CHRIS ELLIOTT: The eight percent  
7 (8%).

8 FINANCE CHAIRMAN TUCKER DORSEY: Yes.

9 COMMISSIONER CHRIS ELLIOTT: Okay.

10 FINANCE CHAIRMAN TUCKER DORSEY: Because even  
11 though when you look at that, you say, oh, my gosh, it's  
12 such an impact. It's not. I mean, net, net, net, it's  
13 not.

14 COMMISSIONER CHRIS ELLIOTT: No. Especially,  
15 like you said, when you discount the fact that you've got  
16 a free -- I mean, how many Symbol clinics does that take  
17 to completely wipeout the increase at all? One.

18 COMMISSIONER-ELECT JEB BALL: Hey, can I ask  
19 something, Tucker?

20 Bo, based on the last meeting we had, the new plan  
21 with the dentist, actually, for our eyes' sake, brought  
22 it back down to the five percent (5%) increase anyway,  
23 not the eight percent (8%). Didn't it offset somehow or  
24 other?

25 MR. BO HARTSFIELD: Yes, sir. But that was  
26 with the dental plan we're -- that didn't have the  
27 dentists, that didn't have the network.

28 COMMISSIONER-ELECT JEB BALL: Okay. Right.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. BO HARTSFIELD: So, unfortunately, you  
2 know, that -- that offset, we're -- we're not going to be  
3 able to get.

4 COMMISSIONER-ELECT JEB BALL: Okay.

5 MR. BO HARTSFIELD: We -- we were hoping that  
6 it would, yes, sir.

7 COMMISSIONER-ELECT JEB BALL: Eight percent  
8 (8%) is still good, when you look at --

9 MR. BO HARTSFIELD: Yeah, I agree.

10 COMMISSIONER-ELECT JEB BALL: -- everybody  
11 else's increases across the --

12 MR. BO HARTSFIELD: You know, the --

13 COMMISSIONER-ELECT JEB BALL: You know, private  
14 or public, I mean, it's -- it's going up, regardless.

15 MS. KIM CREECH: But it's a huge benefit that  
16 we added to the program with the Symbol Clinics.

17 MR. BO HARTSFIELD: And -- and -- I'm sorry.

18 COMMISSIONER CHRIS ELLIOTT: No. That's okay.  
19 Go ahead.

20 MR. BO HARTSFIELD: And the real savings to the  
21 plan, the clinic -- we got into that clinic to reduce  
22 costs long-term, to flatten trend lines. And I believe  
23 it takes about a year to realize that return on  
24 investment. And hopefully this plan will begin to see  
25 that.

26 We did have a little bit better July than we had May  
27 and June, so -- on a net basis, at least, so perhaps  
28 we're kind of around the corner.

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1 And I believe '19 should set up to be a better year,  
2 particularly if we breathe some life into the fund with  
3 an eight percent (8%). And, hopefully, this time next  
4 year, we're -- we're not looking at having to increase  
5 rates again.

6 MR. JOE DAVIS: Mr. Chairman --

7 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
8 that's where we made the mistake last year, is by not --  
9 not doing a small increase.

10 FINANCE CHAIRMAN TUCKER DORSEY: That's right.

11 COMMISSIONER CHARLES "SKIP" GRUBER: You know,  
12 we was trying to be -- be nice, you know.

13 MR. JOE DAVIS: Mr. Chairman?

14 FINANCE CHAIRMAN TUCKER DORSEY: Sir.

15 MR. JOE DAVIS: What portion of our people,  
16 whether single or family, is in the wellness versus the  
17 non-wellness?

18 MR. BO HARTSFIELD: Great question. It's about  
19 ninety percent (90%) are in the wellness.

20 MR. JOE DAVIS: That's what we need to push  
21 when --

22 FINANCE CHAIRMAN TUCKER DORSEY: Well --

23 MR. JOE DAVIS: -- they start thinking about  
24 the twenty-four dollars (\$24) out of their paycheck.  
25 That's what they're going to look at. We need to show  
26 them that if you did a few things, that would improve the  
27 bottom line.

28 FINANCE CHAIRMAN TUCKER DORSEY: Well, Year

1 One, we were probably at ninety-eight percent (98%). It  
2 got messed up last year because the screening scheduling  
3 got messed up by Symbol.

4 So, I mean, that's -- that's more on Symbol and  
5 making sure we've got our folks scheduled to do that. I  
6 hope we're making improvements to that next year.

7 MS. ANDREA RIDER ROBERSON: Yeah, we've already  
8 got it started.

9 FINANCE CHAIRMAN TUCKER DORSEY: All right.

10 MR. JOE DAVIS: And any new employees coming  
11 really -- I'm sure it needs to be sold --

12 MR. BO HARTSFIELD: Absolutely.

13 MR. JOE DAVIS: -- right up at the front end.

14 MR. BO HARTSFIELD: And they do all that at the  
15 clinic.

16 COMMISSIONER CHRIS ELLIOTT: Can you cover the  
17 Air Care for me real quick? Get --

18 MR. BO HARTSFIELD: Yep.

19 COMMISSIONER CHRIS ELLIOTT: -- that fixed?  
20 And I want to belabor the point to make sure it's fixed.

21 MR. BO HARTSFIELD: Ron, I believe it's back a  
22 slide or two, the Air Care.

23 MR. RON CINK: Hit the wrong button. There it  
24 is.

25 MR. BO HARTSFIELD: There it is. To bring  
26 everybody back up to speed, we were looking into  
27 partnering with air ambulance. The exact name of the  
28 company is not air ambulance. It's --

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1 MS. ANDREA RIDER ROBERSON: Air Care.

2 MR. BO HARTSFIELD: -- Air Method --

3 MS. DEIDRA HANAK: Air Care.

4 MR. BO HARTSFIELD: -- or Care? The Calendar  
5 Year 2017, paid about seventy-five thousand (\$75,000) for  
6 two County participants -- health plan participants that  
7 had to be air lifted.

8 We had the opportunity to insure this benefit with a  
9 local company for forty-five dollars (\$45). That is a  
10 per-employee, per-year number, which annualizes to just  
11 under thirty-eight thousand dollars (\$38,000). And this  
12 would be no bills; right?

13 MS. ANDREA RIDER ROBERSON: On the seventy-four  
14 (\$74,000), actually, the out of the County, the  
15 BlueCross/BlueShield budget, we probably paid about  
16 fourteen thousand (\$14,000). That's what BlueCross paid  
17 towards it. Our employees were --

18 MR. BO HARTSFIELD: Balance billed.

19 MS. ANDREA RIDER ROBERSON: -- balance billed  
20 for the rest of it.

21 MR. BO HARTSFIELD: This would eliminate the  
22 balanced billing aspect of this; right? And then the  
23 County has decided, when these bills have come, to cover  
24 those, right, which you thought --

25 COMMISSIONER CHRIS ELLIOTT: No. And we had a  
26 question about the other -- the other air ambulance  
27 service, the backup. Have we talked to them?

28 MR. BO HARTSFIELD: Yes.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHRIS ELLIOTT: Okay.

2 MR. BO HARTSFIELD: And does not appear to be  
3 an apples-to-apples quote as to what they can do. They  
4 serve as the backup --

5 COMMISSIONER CHRIS ELLIOTT: Right.

6 MR. BO HARTSFIELD: -- like when Air --

7 MS. ANDREA RIDER ROBERSON: Care.

8 MR. BO HARTSFIELD: -- Care cannot get somebody  
9 here locally.

10 COMMISSIONER CHRIS ELLIOTT: Right.

11 MR. BO HARTSFIELD: Reached out to them a  
12 handful of times, had a little trouble getting in touch  
13 with somebody. And it does not appear to be a  
14 replication of the service that Air Care can provide.

15 COMMISSIONER CHRIS ELLIOTT: Okay. So if  
16 they -- if they -- if they're the backup provider and  
17 they pick up one of our folks, they're billing us full  
18 rate?

19 MR. BO HARTSFIELD: Yep.

20 COMMISSIONER CHRIS ELLIOTT: Any way to  
21 mitigate that with them?

22 MR. BO HARTSFIELD: Just negotiate them down --

23 COMMISSIONER CHRIS ELLIOTT: Okay.

24 MR. BO HARTSFIELD: -- which is what we've  
25 done, right, a combination of -- mainly Andrea, but we've  
26 stepped in on a few of those negotiations.

27 COMMISSIONER CHRIS ELLIOTT: So have we got  
28 something from them or not?

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1 MS. ANDREA RIDER ROBERSON: We've got -- one  
2 our bills, we got it down from thirty --

3 COMMISSIONER CHRIS ELLIOTT: But, proactively,  
4 had we've had any success proactively with getting --

5 MS. ANDREA RIDER ROBERSON: They are coming  
6 back -- I talked to them last week. They said no more  
7 than forty-five (\$45,000), but they're going to come back  
8 with something that this is how much Baldwin County's  
9 bill would be. If somebody from Baldwin County gets --  
10 that where -- they're trying to make it a flat rate.

11 COMMISSIONER CHRIS ELLIOTT: Okay.

12 MR. BO HARTSFIELD: So, Commissioner Elliott,  
13 so what opportunity we may have is to -- is to, again,  
14 negotiate down on the front --

15 COMMISSIONER CHRIS ELLIOTT: Yeah.

16 MR. BO HARTSFIELD: -- right? So we can enter  
17 into a partnership here with Air Care. And then if there  
18 is a situation where they can't get somebody, --

19 COMMISSIONER CHRIS ELLIOTT: Right.

20 MR. BO HARTSFIELD: -- either their bird is  
21 already in the air or --

22 COMMISSIONER CHRIS ELLIOTT: Sure.

23 MR. BO HARTSFIELD: -- whatever, it's a  
24 multiple, you know, accident, then we can -- the other --  
25 other entity, Life Flight, come get somebody and have a  
26 pre-negotiated deal.

27 COMMISSIONER CHRIS ELLIOTT: That's -- that's  
28 what I wanted to make sure we're doing, is --

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1 MR. BO HARTSFIELD: Yes, sir.

2 COMMISSIONER CHRIS ELLIOTT: -- get something  
3 ahead of time. We don't have to necessarily have to have  
4 a contract like this --

5 MR. BO HARTSFIELD: Right.

6 COMMISSIONER CHRIS ELLIOTT: -- if we get an  
7 agreement on a rate ahead of time and negotiate that  
8 down, so we don't get caught with our britches down  
9 again.

10 MR. BO HARTSFIELD: Agree.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Well, it's  
12 not -- it's not us. It's the poor people in the  
13 helicopter that had no choice whether they were going or  
14 not, and they get stuck with a forty (\$40,000) or fifty  
15 thousand dollar (\$50,000) bill --

16 COMMISSIONER CHRIS ELLIOTT: Yep.

17 COMMISSIONER CHARLES "SKIP" GRUBER: -- that  
18 there is no way they can negotiate it, you know.

19 MR. BO HARTSFIELD: Yes, sir. Agreed.

20 COMMISSIONER CHARLES "SKIP" GRUBER: These  
21 folks don't want to negotiate.

22 MR. BO HARTSFIELD: That's what we're trying to  
23 prevent. Yep.

24 COMMISSIONER CHARLES "SKIP" GRUBER: All right.  
25 So you're basically, for forty-five dollars (\$45),  
26 prepaid? Is that per employee?

27 MR. BO HARTSFIELD: Yes, sir, per year.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Per year.

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1 MR. BO HARTSFIELD: The County and the  
2 Sheriff's Department is what all is included in this  
3 thirty-eight thousand (\$38,000) number. Total  
4 participation is just under nine hundred (900), I  
5 believe. We used to get that number. That's all one  
6 health plan, as you guys know.

7 MR. RON CINK: That's just employees,  
8 themselves, or employees and family?

9 MR. BO HARTSFIELD: Employees and family are  
10 included on this.

11 MS. ANDREA RIDER ROBERSON: Anyone within their  
12 household.

13 MR. RON CINK: Okay.

14 COMMISSIONER CHARLES "SKIP" GRUBER: So --

15 MS. KIM CREECH: Bo, did you consider that in  
16 the rates?

17 MR. RON CINK: Yeah. I was going to say,  
18 that's where I was going next.

19 MR. BO HARTSFIELD: No, it's not -- it's not  
20 considered in the rates, because that's paid outside of  
21 the BlueCross plan, to date. I don't believe that  
22 this forty thousand dollar (\$40,000) number on the nine  
23 million dollar (\$9,000,000) health plan --

24 FINANCE CHAIRMAN TUCKER DORSEY: I mean, that's  
25 a pebble in the highway.

26 MR. BO HARTSFIELD: Yeah.

27 MS. KIM CREECH: I just wonder if we can treat  
28 this like we do with healthcare cost and stuff, and we

1 just charge those out to the department, like life  
2 insurance, we charge that to the department. You know,  
3 just treat that as another benefit added to the County  
4 versus pulling it out of the health fund.

5 COMMISSIONER CHARLES "SKIP" GRUBER: That's not  
6 a bad idea.

7 MR. BO HARTSFIELD: Depending on like --

8 MS. KIM CREECH: Like we provide -- we provide  
9 life insurance for the employees, a thirty thousand  
10 dollar (\$30,000) life insurance. We just charge that out  
11 to the -- their cost center.

12 COMMISSIONER CHRIS ELLIOTT: There's certainly  
13 room there. There's room there.

14 MS. KIM CREECH: Yeah, that's what I was  
15 thinking.

16 MR. BO HARTSFIELD: So just charge the  
17 forty-five dollars (\$45) per employee back to the  
18 departments?

19 MS. KIM CREECH: As a benefit, like we do life  
20 insurance, long-term disability.

21 MR. BO HARTSFIELD: That's good.

22 FINANCE CHAIRMAN TUCKER DORSEY: We're a  
23 thousand, (1,000), roughly, us and the Sheriff; right?

24 MR. RON CINK: It doesn't move the needle.

25 FINANCE CHAIRMAN TUCKER DORSEY: I'm -- I'm  
26 thinking supplement a little bit, if you had a Life  
27 Flight, then there's something in the account, but  
28 that's -- we talked about it a couple weeks ago. But

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1 it's such a low risk on that, honestly. I think -- I  
2 think that's a good idea. I'm good with that.

3 MS. KIM CREECH: Okay.

4 COMMISSIONER CHARLES "SKIP" GRUBER: Sounds  
5 good to me, too.

6 FINANCE CHAIRMAN TUCKER DORSEY: Y'all  
7 understand?

8 MR. JOE DAVIS: Yeah.

9 COMMISSIONER-ELECT JEB BALL: (Indicates  
10 affirmatively.)

11 MR. BO HARTSFIELD: Good there. Ron, if you'll  
12 go to that plan design. I think it's a slide or two  
13 before this. Right here, yes. Thank you.

14 Okay. So on the rates, any further discussion on  
15 the rates? The other part of the package would be  
16 approving the plan design changes, which we've got listed  
17 here.

18 Urgent care, I removed it, because we didn't know  
19 what we wanted to do with it. But you can include that  
20 to change from the thirty-five (\$35) to the seventy-five  
21 (\$75), we just discussed, if the Commission is okay with  
22 those numbers.

23 The last piece would be the five dollar (\$5) co-pay  
24 for prescriptions filled at the clinic. We had some  
25 discussion on this the last couple meetings.

26 An additional option for that would be adding a five  
27 dollar (\$5) co-pay for over-the-counter medications  
28 filled at clinic. Total dollar figure on that is -- is

1 about thirty-five hundred (\$3,500) on an annualized  
2 basis.

3 COMMISSIONER CHRIS ELLIOTT: For the  
4 combination, or just over-the-counter?

5 MR. BO HARTSFIELD: Just over --

6 MR. RON CINK: Just over-the-counter.

7 COMMISSIONER CHRIS ELLIOTT: It's not free.  
8 It's -- I mean, this is the Golden Corral option. This  
9 is the buffet. I mean, you ought to -- that's me.

10 FINANCE CHAIRMAN TUCKER DORSEY: Can they carry  
11 the over-the-counter?

12 MR. BO HARTSFIELD: What's that?

13 FINANCE CHAIRMAN TUCKER DORSEY: Can they carry  
14 the over-the-counter?

15 MR. BO HARTSFIELD: Yes, sir. The clinics can  
16 do over-the-counter. Symbol does have the ability to  
17 charge co-pays for the over-the-counter, five dollar  
18 (\$5), in all likelihood, you know -- Like Mucinex is one  
19 of the things that they fill there; right?

20 You go to CVS -- Or maybe not CVS, since we carved  
21 them out -- but let's say you go to Walgreen's to pick up  
22 some -- to pick up some Mucinex. It's about twenty  
23 dollars (\$20); right? So five dollars (\$5) is certainly  
24 still less than what they pay over-the-counter.

25 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. And it  
26 also encourages them to use Symbol more than the others.

27 MR. BO HARTSFIELD: That's right. That's  
28 right.

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1 FINANCE CHAIRMAN TUCKER DORSEY: All right.

2 I'm good to go.

3 MR. BO HARTSFIELD: Okay.

4 COMMISSIONER CHARLES "SKIP" GRUBER: So we're  
5 totally looking at an eight percent (8%) increase to the  
6 employees this year?

7 MR. BO HARTSFIELD: Yeah. I'll give you all  
8 the -- all the changes summarized would be an eight  
9 percent (8%) increase to the fund; these changes listed  
10 here, the deductible change from four hundred (\$400) to  
11 five hundred (\$500) for single; twelve hundred (\$1,200)  
12 to fifteen hundred (\$1,500) for family; primary care  
13 co-pay from thirty-five (\$35) to forty (\$40); specialist  
14 co-pay from thirty-five (\$35) to fifty (\$50); ER co-pay,  
15 one hundred (\$100) to two hundred (\$200).

16 Add a specialty RX tier, it's a fourth tier,  
17 specialty drug. We haven't talked much about that.  
18 Specialty drugs are very expensive, obviously. Most  
19 plans include a hundred dollar (\$100) co-pay. That's  
20 what we call a Tier IV co-pay.

21 And the other thing that's not on here is the urgent  
22 care from thirty-five (\$35) to seventy-five (\$75). All  
23 of these changes remain -- keep the plan within public  
24 admin benchmarks. And then add -- Excuse me -- a five  
25 dollar (\$5) co-pay to over-the-counter medications filled  
26 at the clinics.

27 COMMISSIONER CHARLES "SKIP" GRUBER: All right.

28 COMMISSIONER CHRIS ELLIOTT: I'm good.

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1 COMMISSIONER-ELECT JEB BALL: So, Bo, that  
2 would roughly drop that twenty-five thousand (\$25,000)  
3 annual savings closer to thirty thousand (\$30,000) annual  
4 savings?

5 COMMISSIONER CHRIS ELLIOTT: Huh-uh.  
6 (Indicates negatively.)

7 MR. BO HARTSFIELD: No. No, sir. It would  
8 be -- So what I'm talking about is not doing the five  
9 (\$5) for all prescriptions, just the over-the-counter,  
10 which would just result in about a thirty-five hundred  
11 dollar (\$3,500) annual savings.

12 FINANCE CHAIRMAN TUCKER DORSEY: But it's  
13 more -- It's not so much about the money as it is the  
14 behavior. You don't want to go out of there with a  
15 sackful of stuff just because they're handing it to you.

16 COMMISSIONER-ELECT JEB BALL: Well, that's what  
17 I'm saying. So -- so the five dollar (\$5) co-pay for  
18 prescriptions, what would -- we're adding another five  
19 dollar (\$5) co-pay for over-the-counter?

20 MR. BO HARTSFIELD: Yes, sir. Well, kind of.  
21 So this would -- we're not really talking about doing  
22 this as much, I --

23 COMMISSIONER-ELECT JEB BALL: Okay.

24 MR. BO HARTSFIELD: -- think, because -- the  
25 reason being -- And I'll back up and mention this --

26 COMMISSIONER-ELECT JEB BALL: People would quit  
27 getting their medicine?

28 MR. BO HARTSFIELD: That's right. And a lot --

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1 the majority -- Maybe not the majority, but half of the  
2 prescriptions being filled on the pharmacy are  
3 maintenance-type medications; you know, blood pressure,  
4 cholesterol, things we want participants to take on an  
5 ongoing basis.

6 That prevents larger claims down the road, right,  
7 heart attacks and strokes and things of that nature. So  
8 we're not really -- I think on the table now is not as  
9 much a five dollar (\$5) co-pay on all prescriptions, just  
10 for over-the-counter prescriptions. Yes, sir.

11 COMMISSIONER CHRIS ELLIOTT: I think we're  
12 good.

13 FINANCE CHAIRMAN TUCKER DORSEY: Good.

14 MR. RON CINK: Bo.

15 MR. BO HARTSFIELD: Yes, sir.

16 MR. RON CINK: When do you need the commitment  
17 from the Commission for BlueCross/BlueShield?

18 MR. BO HARTSFIELD: Yep. Good question. We  
19 need to go ahead and get the changes filed with BlueCross  
20 so that we -- there is an enrollment agreement with them,  
21 that if we could sign that by next week, which I can get  
22 ordered from BlueCross and signed by next week.

23 That way we have all the changes effected by the  
24 time we have the employee benefits fair, which is  
25 scheduled for early October.

26 MR. RON CINK: Can you give me the information  
27 so we can get it on the next Commission meeting?

28 MR. BO HARTSFIELD: Sure will. Yes, sir, which

1 is next Tuesday?

2 MR. RON CINK: Yes.

3 MR. BO HARTSFIELD: Yes. Absolutely. I'll  
4 have it to you by the end of the week.

5 MR. RON CINK: September 4th.

6 MR. BO HARTSFIELD: Certainly. Okay. Thank  
7 you, guys.

8 COMMISSIONER CHRIS ELLIOTT: Thanks. Good  
9 seeing you again.

10 MR. BO HARTSFIELD: If you have any questions,  
11 I'll be back next Monday. Thank you, guys. Thank you to  
12 Ron and Kim and Andrea and her team for all the work on  
13 this. Thank you, guys.

14 COMMISSIONER CHRIS ELLIOTT: Thank you.

15

16 **2-C - MISCELLANEOUS APPROPRIATIONS REQUEST - REPAIR BALDWIN**

17 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
18 Ron, you want to knock out our guests here?

19 MR. RON CINK: Yes. This is Build Baldwin.

20 MS. SALLY DEAN: Repair Baldwin?

21 MR. RON CINK: Repair Baldwin. I'm sorry.  
22 Please.

23 MS. SALLY DEAN: All right. Thank you for  
24 letting us come and address the budget committee. Repair  
25 Baldwin is a collaborative effort that was started with  
26 Habitat for Humanity, Ecumenical Ministries, the churches  
27 in Baldwin County, Catholic Social Services to try and  
28 address some major problems in this county, affordable

1 housing, in a little bit different, creative way.

2 And the reason we went this way is because we could  
3 start something. If by keeping people in their homes, we  
4 are not adding to the problem of affordable housing.

5 We are keeping people in their free-and-clear homes  
6 by repairing the roofs, repairing the walls, repairing  
7 the floors, keeping their home safe, sanitary, and  
8 secure.

9 To date, we have put over -- over six hundred and  
10 forty-five thousand dollars (\$645,000) into the county in  
11 the last four and a half years, repairing homes.

12 A lot those, probably eighty percent (80%) of them  
13 have been roofs, which is the thing you have to repair if  
14 you want to save the home.

15 We've done four hundred and seventy-one (471)  
16 projects. We continue to have applications come in  
17 daily. Right now, up in the northern part of the county,  
18 up in Stockton, we have three roofs that are going on  
19 this -- this week.

20 We're doing it in as creative way as possible. We  
21 have the -- the clients participate in some of the  
22 financial aspects of the repair as well as we are having  
23 family members that are stepping in and doing the labor  
24 part of it.

25 We are -- we are giving the material, which has been  
26 able to be able to increase the amount of homes that  
27 we've been doing.

28 We see this as a continuous money need for this

1 program. Right now Ecumenical Ministries has put in  
2 quite a bit of money. We've put close to three hundred  
3 thousand dollars (\$300,000) into repairs. That's coming  
4 through grants that -- that we write, as well as our  
5 thrift store and that sort of thing.

6 But since it is a countywide thing that we've opened  
7 it up to, the need for funding throughout the county  
8 is -- is critical.

9 We do all the -- through Ecumenical Ministries, we  
10 do all of the administrative part of it. We pay for the  
11 one part-time coordinator that is in -- in our office.  
12 And we do the -- the -- the funding of that particular  
13 position.

14 So our thing is that we're coming to you just to  
15 kind of help us in the process. We are continuing to  
16 repair homes throughout the county, especially in the  
17 north end where the ability to find affordable housing up  
18 there for people that can no longer live in their homes  
19 is -- is not good, to say the least.

20 And we're also trying to keep people from  
21 homelessness. We have had people come into our ministry  
22 that were homeless because of the fact that their home  
23 had deteriorated to the fact that it was no longer  
24 liveable.

25 So we're stepping in there, trying to do that. It's  
26 a -- it's a big job, but we think if we chip away at it,  
27 you know, like when you eat an elephant one bite at the  
28 time, we can at least do something that will increase

1 the -- well, that will increase the need for a lack --  
2 for the affordable housing here in Baldwin County.

3 And I know that is a big statement to say, because  
4 there is a great need. But one home at a time, at least  
5 we're doing something.

6 Does anybody have any questions? Any of the funding  
7 that would come from the County Commission will go  
8 directly into buying repair materials for the homes. We  
9 do all of the administrative out of our -- our budget.  
10 Any questions?

11 COMMISSIONER CHRIS ELLIOTT: I do not have any.  
12 I will tell you I talked with Sally, who I think the  
13 absolute world of. She's just awesome. And what y'all  
14 do is fantastic. There's -- there's no question about  
15 it. And it's -- and it's a really good bang for the  
16 buck. I mean, it really is.

17 I agree with everything you just said about, you  
18 know, if you take care of people's roof, they'll stay in  
19 the house longer. They're not homeless. They don't have  
20 as many health issues. I mean, got it.

21 Our problem is -- And you will see throughout  
22 this -- this decision items list that we have here -- is  
23 that we typically steer away from -- from giving taxpayer  
24 money to charities.

25 And I tried to set that expectation to Sally, who I  
26 don't like hurting Sally's feelings at all. It's one of  
27 my least favorite things to do in the world.

28 I don't know what this Commission will do. But I

1 tell you, based on -- just so y'all will know, I'll go  
2 ahead step on the grenade, if you will.

3 The -- the -- the likelihood of us -- of us funding  
4 a charitable request is probably fairly slim. It's  
5 just -- you -- you can see the other requests that we  
6 have in front of us and the struggles that we have just  
7 funding, you know, what is the County Commission's  
8 responsibility.

9 I know y'all are -- y'all are involved with United  
10 Way; correct? Aren't you --

11 MS. SALLY DEAN: Yes. We are involved with the  
12 United Way. The Repair Baldwin program does not receive  
13 money from United Way.

14 As the collaborative was set up, it was set up  
15 really outside of Ecumenical's budget and out of all of  
16 the other budgets. So whatever money comes in goes  
17 directly to repairs.

18 So what Ecumenical said was, okay, we will, out of  
19 our budget, we will pay for the coordinator. I do all of  
20 the -- you know, that type of stuff. But any money that  
21 comes in outside does go directly to repairs. So it's  
22 not -- does not fit within our revenue stream that we  
23 have for Ecumenical.

24 One of the things that our Board of Directors at  
25 Ecumenical said is that our -- our thrift store was doing  
26 well, that I could take some of the profit that came out  
27 of there and siphon it over the Repair Baldwin side so  
28 that I could keep money flowing in.

1           So it's just the same. If we've got the money, we  
2 go out -- Like we got a grant from Wells Fargo of  
3 seventy-five hundred (\$7,500). That is now being used in  
4 the north end of the county to repair three homes.

5           And these are homes that if we don't get a roof on  
6 them pretty quick, these people are not going to have a  
7 place to live.

8           COMMISSIONER CHRIS ELLIOTT: Sure.

9           MS. SALLY DEAN: So you might want to look at  
10 it a little bit differently than a charitable donation.  
11 It's to an organization that is in the county that is  
12 repairing homes and not necessarily giving it to  
13 Ecumenical Ministries.

14           We're giving it to this collaborative of  
15 organizations in Baldwin County to try and address a  
16 little bit of the housing problem.

17           FINANCE CHAIRMAN TUCKER DORSEY: Well, I love  
18 Ecumenical Ministries. Y'all do an awesome job for our  
19 community. There is no doubt about it.

20           I don't find this to be the function of government.  
21 But, at the same time, as I'm listening to you and  
22 thinking about it, have y'all talked to -- we have  
23 several major homebuilding companies here. We've got  
24 DSLD. We've got Trueland Homes. We've got DR Horton.  
25 We've got Benchmark Home. Adams Homes is reentering the  
26 market.

27           Have y'all talked to them at all about helping you  
28 with materials acquisition?

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1 MS. SALLY SMITH: We have not.

2 FINANCE CHAIRMAN TUCKER DORSEY: Because --  
3 because the -- I have a hard -- I mean, I have a hard  
4 time of seeing how you don't multiply that six thousand  
5 (\$6,000) significantly with their assistance in having  
6 them as a partner. Because, I mean, I -- I mean, just  
7 the materials they throw away on a house --

8 MS. SALLY SMITH: Right.

9 FINANCE CHAIRMAN TUCKER DORSEY: -- is enough  
10 to build a city. I mean, it really is.

11 MS. SALLY DEAN: And that's -- that's what --  
12 we've worked with the Baldwin County Homebuilders  
13 Association, have not gotten a whole lot of financial  
14 help through them.

15 They were at the table at one time. Things changed,  
16 you know, like anything else. We have steadily, as  
17 Ecumenical Ministries has, has steadily just pushed  
18 forward.

19 You know, and we've had partners come and go.  
20 And -- and I've got, you know -- Riviera has helped us.  
21 North Baldwin Donations has helped us. Catholic Church  
22 has helped us, depending upon what the need is at the  
23 time.

24 Our thing is we are -- since it's outside of my  
25 regular budget for Ecumenical, my thing is I just  
26 constantly am looking for who can help.

27 It's a very good suggestion. I will give that over  
28 to Dan, who is also trying to keep money flowing into the

1 program. And we -- you know, we will move forward with  
2 this. We will continue fixing homes.

3 But it's, you know -- every time we get a little bit  
4 of help -- six thousand (\$6,000) would probably do three  
5 more -- three more roofs, with the way that we are doing  
6 them. And that's three more families that we don't have  
7 to worry about them being out of their home.

8 FINANCE CHAIRMAN TUCKER DORSEY: Right.

9 MS. SALLY DEAN: Yeah.

10 FINANCE CHAIRMAN TUCKER DORSEY: I get it  
11 completely. I just think we can do -- I think we can get  
12 you farther down the road by hitting the right people  
13 up --

14 MS. SALLY DEAN: Right.

15 FINANCE CHAIRMAN TUCKER DORSEY: -- to help  
16 facilitate the -- the material needs that you have.

17 MS. SALLY DEAN: I understand.

18 COMMISSIONER CHRIS ELLIOTT: And then I'm happy  
19 to work with you, too. We both have pretty good  
20 connections with those folks. And I'm happy to try to  
21 work to find you some materials.

22 And I'll say this, too. The way that y'all are  
23 handling that with the material and labor, having folks  
24 participate in the labor and provide the material, I  
25 mean, you can't -- you can't squeeze any more blood out  
26 of a turnip.

27 MS. SALLY DEAN: Well, we found that -- And  
28 this was interesting. We found as the money was coming

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1 in slower, we found that if we sit down and we talk with  
2 the homeowner and say, okay, we can buy your materials.  
3 Who in your family, who in your church?

4 COMMISSIONER CHRIS ELLIOTT: Right.

5 MS. SALLY DEAN: And, guess what? They can  
6 come up with people. Because it's always been the  
7 financial part of the buying the materials for the family  
8 as a whole --

9 COMMISSIONER CHRIS ELLIOTT: Right.

10 MS. SALLY DEAN: -- but not the labor. And so  
11 that has increased our ability tremendously to be able  
12 to -- to keep going forward.

13 And I was just talking with Michelle here. And she  
14 said, is it possible that the County Commission -- that  
15 you could give us letters of recommendation for our  
16 program, that we could take to these builders and stuff  
17 like that to say, hey, this is a great program. This is  
18 maybe something that you should get involved with.

19 COMMISSIONER CHRIS ELLIOTT: We'll have them  
20 this afternoon.

21 MS. SALLY DEAN: Okay.

22 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. Do  
23 y'all have a card? I'll type it when Ron is doing his  
24 part.

25 MS. SALLY DEAN: Thank you so much.

26 FINANCE CHAIRMAN TUCKER DORSEY: Also, I know  
27 for some labor, I know that certainly at 3Circle, there  
28 are groups that are looking for ways to help the

1 community all the time. So I'm sure you could have  
2 some --

3 MS. SALLY DEAN: We -- we --

4 FINANCE CHAIRMAN TUCKER DORSEY: -- experts  
5 over there.

6 MS. SALLY DEAN: -- stepped up with the  
7 churches. One of the things, the problem has been with  
8 the -- the churches is the -- the availability of the  
9 project, the need of the project, when they have  
10 volunteer teams.

11 We need a lot -- we need a lot of roof teams. The  
12 problem is the older people -- I hate to say that -- but  
13 the older people don't want to get up on roofs anymore;  
14 right?

15 The younger people, their lives are so full, you  
16 know, on the weekends with soccer games and all that kind  
17 of stuff, a commitment to go and repair someone's roof is  
18 a huge commitment. And so we're not seeing that as well.

19 We've been working with some of the contractors here  
20 in Baldwin County that have -- have actually given us a  
21 free laborer on the roof if we pay them for one laborer.

22 So we're trying to be as creative as possible.  
23 We're talking with the churches. But in some respects,  
24 you get down to it, and the church says, well, we don't  
25 have the people for that weekend that you've got set up.  
26 So that's -- that's -- that's been kind of the issue  
27 there.

28 But, yeah, we're open to anyone that wants to help.

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1 COMMISSIONER-ELECT JEB BALL: Have you talked  
2 to the trade school?

3 MS. SALLY DEAN: Yes, we have.

4 COMMISSIONER CHRIS ELLIOTT: Good thought.

5 MS. SALLY DEAN: But, again, there is the  
6 problem. And I think Dan can tell you what's happened  
7 with the trade schools.

8 MR. DAN HANSON: Yeah. They are actually --  
9 they are willing to do a couple of ramps a year.

10 MS. SALLY DEAN: Yeah, ramps.

11 MR. DAN HANSON: Doing roofs, I think they have  
12 liability questions.

13 MS. SALLY DEAN: Yeah.

14 MR. DAN HANSON: We haven't gotten around that.  
15 If you can talk to them, roofs is the primary need. You  
16 know, and there is a house. You walk away from that  
17 house, and -- and -- and it's got the sheetrock kicked in  
18 and spiderwebs all over the place, but that roof will  
19 hold. And that man or that woman are -- are -- are  
20 thanking you, you know, forever because they get to stay  
21 in their home.

22 MS. SALLY DEAN: Yeah. Which is -- which is  
23 the major thing. We're trying to make the home safe  
24 for --

25 MR. DAN HANSON: Help us out there.

26 COMMISSIONER CHARLES "SKIP" GRUBER: And the --  
27 manufacturers like Lowe's and Home Depot --

28 MS. SALLY DEAN: We work with them.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: -- do you  
2 work with them?

3 MS. SALLY DEAN: Uh-huh. (Indicates  
4 affirmatively.)

5 COMMISSIONER CHARLES "SKIP" GRUBER: Because I  
6 know they're -- they're -- they have gotten to be pretty  
7 charitable, you know, with -- as far as stuff like that,  
8 I mean, from what I'm finding out.

9 MS. SALLY DEAN: Yeah. But part of those is  
10 that those large chains are tied up very heavily with the  
11 larger -- like Habitat for Humanity.

12 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.  
13 (Indicates affirmatively.)

14 MS. SALLY DEAN: And Habitat for Humanity has  
15 now gone through a lot of transition and stuff like that.  
16 They were not very much into repair. They are more into  
17 building homes. So their donations and stuff go into  
18 building homes. The thing about repairs, it's just not  
19 as much fun as building a new house.

20 One of the things that we also address here, which  
21 Habitat would not address, is mobile homes. And since we  
22 have so many people that are low income, elderly, widowed  
23 women that type of stuff that are living in old mobile  
24 homes, I mean twenty (20), twenty-five (25) year-old  
25 mobile homes, way past their life.

26 But if we can get up there and we can put a roof on  
27 that, she can stay there. And -- and we've done that for  
28 a lot of them. And that pretty much is on whatever

1 Repair Baldwin can do.

2 MR. JOE DAVIS: Do you have a place to  
3 warehouse material or stockpile, or do you seek material  
4 when you've got a specific project?

5 MS. SALLY DEAN: We seek material as -- I -- I  
6 have a gentleman who works twenty (20) hours a week. And  
7 what he does is he -- he orders all materials, does all  
8 the plans. He has a drop shed.

9 We do buy shingles and stuff from a wholesaler over  
10 in Mobile. We work a lot with Lowe's. They're really  
11 easy. They give us good prices. They drop ship. They  
12 don't charge us to -- to deliver the -- the materials.

13 So it's much easier for us to do that than anything  
14 else. Because if you got to have somebody in there,  
15 you've got a team that's going to be there and they're  
16 going to give you eight hours, that stuff has got to be  
17 there ready to go and that sort of thing.

18 Another thing that we do a lot of is ramps. It's  
19 another critical need in this county. We must get four  
20 or five ramp calls a month of somebody that's just had a  
21 stroke, can't get out of their homes.

22 We try and jump on those as quickly as possible.  
23 It's a little easier for me to find ramp teams than, of  
24 course, repairs. And floor repairs are almost impossible  
25 for me to find anybody that wants to get down in the  
26 dirt, unless you pay them as a contractor.

27 But some people need floor repair. I mean, their  
28 floors are so weak that they have to have a floor put in,

1 a sub-floor.

2 Now, we don't do the top floor. We don't do any  
3 cosmetic things, but a floor so that the, you know,  
4 critters aren't coming in and so that they're not going  
5 to fall through that floor.

6 Usually it's a foundation problem, which, again, any  
7 of the problems we're talking about are expensive. I  
8 mean they're just not, you know -- they are not really  
9 easy fixes.

10 But if I can keep a family in their home, in the  
11 long run, it's cheaper for us, as a social service  
12 agency, to keep them in their home than try and find a  
13 place for them to live. Because the waiting list on all  
14 of these subsidized housing and that type of stuff is a  
15 year out, at best.

16 So that's -- that's what our goal is. We're trying  
17 to do it countywide. We're just a small office, but I  
18 think we've had a great reach throughout the county  
19 because of it.

20 FINANCE CHAIRMAN TUCKER DORSEY: Got it.

21 MS. SALLY DEAN: Thanks.

22 FINANCE CHAIRMAN TUCKER DORSEY: Thank you.

23 Thank you.

24 COMMISSIONER-ELECT JEB BALL: Thank y'all.

25 MR. DAN HANSON: I'll be writing.

26 COMMISSIONER CHRIS ELLIOTT: I'm going to copy  
27 you on the letter. We're drafting a letter right now.

28 MR. DAN HANSON: All right.

1 MS. SALLY DEAN: Thank you very much.

2 FINANCE CHAIRMAN TUCKER DORSEY: Thank y'all.

3 COMMISSIONER CHRIS ELLIOTT: Good idea,  
4 Michelle.

5

6 **2-D - MISCELLANEOUS APPROPRIATIONS REQUEST - BALDWIN COUNTY**

7 **HERITAGE MUSEUM**

8 MR. RON CINK: Next, Mr. Chairman, is Baldwin  
9 County Heritage Museum to speak on their appropriation.

10 FINANCE CHAIRMAN TUCKER DORSEY: Good morning.

11 MR. RALPH VELLER: Good morning. Good morning,  
12 Commissioners and gentlemen. I'm Ralph Veller with the  
13 Baldwin County Heritage Museum.

14 I'm here with June Taylor, our chairman. I'd like  
15 to say a few words. First, thank you for your support  
16 and hope you won't make me squeal for future support.

17 But, anyways, you know, if you read our -- our  
18 activity and financial report we submit each year, you'll  
19 see that we're careful steward of our finances.

20 And I don't think you'll find an organization that  
21 runs as tight a ship as we do, very careful with what we  
22 spend. Although, we have a lot of projects that are  
23 behind that need attention, we just don't have the  
24 funding to do that.

25 As you know, we -- we try to make up the difference  
26 from what we get from the Commission with various events  
27 that we stage during the year, such as the golf  
28 tournament in February and so forth that helps us raise

1 funding for the operation of the museum.

2 As you know, my opinion, over the last several years  
3 in front of this group, is that I think it's a gem. As  
4 far as a heritage museum, I don't think there is anything  
5 that compares with it on the Gulf Coast.

6 We're trying to preserve the heritage of the people  
7 who made this county, the farmers and those people who  
8 settled the county.

9 If you've ever been to the museum, you know what a  
10 gem it is. Those that haven't been there, it's a treat  
11 to go over there. It's five acres. And, as I say, it  
12 would be a shame to lose it.

13 We are a 501(3). We do get the assistance from the  
14 Commission. But, certainly, that is not enough to keep  
15 us operating throughout the year. So we have to be a  
16 little bit creative. We go after grants. We have a golf  
17 tournament. We try to do fundraisers.

18 We do have programs for schools to come in. The  
19 children come in. Also, we have programs to bring in the  
20 elderly and seniors and so forth.

21 We do get a lot of help from our snowbirds, which,  
22 thank God, we do. Because those -- those that started  
23 the museum or are involved in the museum are, like  
24 myself, we're -- we're over the hill. We can't get on  
25 roofs anymore, and we can't do the work that we used to  
26 do.

27 And, unfortunately, the Millennials and the -- and  
28 the current generation seem to be more involved with

1 their cellphones and their other gadgets than they are  
2 with thinking about heritage and the past and so forth.

3 But, anyway, we don't charge admission. You know,  
4 some of the other facilities -- similar facilities in the  
5 county do, like Swift/Cole. They do charge a hefty fee  
6 to see the house and so forth, but we don't.

7 We have five acres. And, as I say, it's a gem, as  
8 far as I'm concerned. I think most people would agree  
9 that's been there.

10 And we do have programs that we put on. We have  
11 Christmas programs. We do put on a veterans program in  
12 the fall. We have various programs we do put on.

13 So I know it's kind of out of the way, but anytime  
14 you're going down 98 towards Florida, please stop in.  
15 And we're open Wednesday through Friday from ten to  
16 three.

17 Maybe June can say a few words.

18 MS. JUNE TAYLOR: (Indicates negatively.)

19 MR. RALPH VELLER: No? Okay.

20 MS. JUNE TAYLOR: We do have -- we have an  
21 employee that is there all the time. And we have two  
22 Easter Seals employees that are paid by Easter Seals --  
23 Easter Seals to come in and work. And they are limited  
24 by ability.

25 MR. RALPH VELLER: The only paid employee that  
26 we have is our clerk/receptionist. And, honestly, she's  
27 not making that much. We haven't given a raise in five  
28 years, probably.

1           If you compare her salary with the salaries that  
2 similar, you know, entities are -- are paying, you'll see  
3 she's underpaid. But we just can't afford it.

4           But we do appreciate your help. We thank you for  
5 all you've done. You know, we hope that you'll give an  
6 appropriation. We really need some more money.

7           But you realize, after Katrina -- before Katrina, we  
8 had a -- a hefty surplus to take care of our needs as far  
9 as emergency needs and so forth. But after Ivan and  
10 Katrina, at the end of each year, we had very little. We  
11 have very little as far as surplus, if we indeed have a  
12 surplus. Sometimes we're run out of money.

13           So, thank you, again. Appreciate it.

14           FINANCE CHAIRMAN TUCKER DORSEY: We previously  
15 agreed to keep -- for level funding.

16           MR. RALPH VELLER: Thank you. That's  
17 the eighteen (\$18,000)? Is that the eighteen thousand  
18 (\$18,000)?

19           FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

20           MR. RALPH VELLER: Can I squeal a little bit  
21 for a couple more?

22           FINANCE CHAIRMAN TUCKER DORSEY: I mean, you  
23 can. I'll be honest with you. I --

24           MR. RALPH VELLER: I know.

25           FINANCE CHAIRMAN TUCKER DORSEY: -- mean, you  
26 know me. We've kind of arm wrestled for the last eight  
27 years on it. But every time you've sent me a request,  
28 personally, to donate for something. I've always done

1 it. And I've -- this whole last year, y'all haven't sent  
2 me anything.

3 So what I don't -- what I don't want to do is that  
4 you become solely reliant on the government to fund it  
5 when you've got folks out there that would be -- that  
6 would participate in that.

7 MS. JUNE TAYLOR: Well, our budget is around  
8 seventy thousand (\$70,000) --

9 FINANCE CHAIRMAN TUCKER DORSEY: Got it.

10 MS. JUNE TAYLOR: -- to operate for the year.

11 MR. RALPH VELLER: But we have -- we have --

12 MS. JUNE TAYLOR: We do have other funds. And  
13 we try to be creative on how to -- We have one program  
14 that fifty-five dollars (\$55) a year would support the  
15 museum for a day.

16 FINANCE CHAIRMAN TUCKER DORSEY: I've done that  
17 before. I didn't get a request this year, so I didn't --

18 MS. JUNE TAYLOR: Okay.

19 FINANCE CHAIRMAN TUCKER DORSEY: So I  
20 haven't -- if you don't send me something, I -- I don't,  
21 you know, there's just too much going on to think about  
22 doing it again.

23 But I'm glad to do it and support you, personally,  
24 because I'll put -- I mean, I'll put my money where my  
25 mouth is. I'm glad to do it.

26 But if y'all aren't consistent in -- in hitting  
27 those funds again and just come back to the County  
28 Commission -- It's easier to get it from one person. I

1 get it, but --

2 MR. RALPH VELLER: These are -- these are  
3 problems we have to adjust, because we do have a shortage  
4 of personnel problem. And it's a matter of getting the  
5 programs back going.

6 Again, we appreciate what you've done for us.

7 MS. JUNE TAYLOR: The rest of us are just  
8 volunteers.

9 FINANCE CHAIRMAN TUCKER DORSEY: I understand.  
10 I do. I completely get it.

11 MR. RALPH VELLER: Thank you very much.  
12 Appreciate it.

13 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

14

15 **2-E - BUDGET DELIBERATIONS FOR THE BALDWIN COUNTY COMMISSIONERS**

16 MR. RON CINK: You ready?

17 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

18 Want to run through you and Kim real quick?

19 MR. RON CINK: That's where we're going.

20 FINANCE CHAIRMAN TUCKER DORSEY: All right.

21 MR. RON CINK: Actually, there's quite a few  
22 smaller cost centers I just wanted to bring to y'all, to  
23 your attention.

24 First off is the County Commission. And I want to  
25 do this for the incoming Commissioners so that they  
26 understand what is in their particular budget.

27 You've got Commission salaries. And, of course,  
28 that's changed, will -- will change in November because

1 of the statutory change.

2 Of course, the retirement, I've left everything in  
3 retirement as -- as Tier I for -- for now, because it --  
4 it -- we cover more in Tier I than in Tier II, so we're  
5 covered, health insurance and all that.

6 I bumped training up to two thousand dollars  
7 (\$2,000). I -- I don't know why I've got a hundred and  
8 seventy-five dollars (\$175) there. But I'll get rid of  
9 that. Because it's my understanding there will be just  
10 one vehicle, tires for that vehicle, repairs.

11 Telephone, a thousand dollars (\$1,000); out-of-town  
12 travel, fifteen thousand (\$15,000); mileage, I put five  
13 grand (\$5,000) in each -- in 1, 2, and 3; auto insurance.  
14 And that's it for the County Commission. Questions?

15 COMMISSIONER CHRIS ELLIOTT: No, sir.

16

17 **2-F - BUDGET DELIBERATIONS ON VARIOUS SMALL COST CENTERS**

18 MR. RON CINK: Telephone system, we've gone  
19 through that; Copy and Mail, mail machine rental,  
20 Enterprise. This is what Brian deals with on his  
21 contract services with that.

22 Statutory Appropriations, you can see what goes to  
23 the library; literacy counsels, search and rescue, boys  
24 and girls, tobacco tax, Commission contingency, general  
25 contingency and reserve.

26 Administration cost center, I don't really have  
27 anything, except what I've got on the decision items list  
28 coming at you. Some building repairs and maintenance in

1 there.

2 That's -- you'll see that's a top item on the  
3 decision items list. We fund an expense allowance to the  
4 Court System, by statute.

5 Circuit Court, this is the supplements to the  
6 presiding Circuit Court Judge, Bailiff and the Court  
7 Reporter.

8 District Court, provide telephone service. District  
9 attorney, here's a hundred and fifty (\$150,000) of the  
10 two hundred (\$200,000) statutory. We provide telephone  
11 system, and we provide fuel. And I've got a little  
12 building repairs. The building on South Hand belongs to  
13 the County.

14 FINANCE CHAIRMAN TUCKER DORSEY: Did y'all have  
15 any inclination to do anything for him, additional? I'd  
16 be good for something, but not all -- not the --

17 COMMISSIONER CHRIS ELLIOTT: No. I think we're  
18 in the one thirty (\$130,000) range, we've got to find it  
19 somewhere else. You know, I'm not -- I'm not done yet.  
20 I'm just --

21 FINANCE CHAIRMAN TUCKER DORSEY: All right.

22 COMMISSIONER CHRIS ELLIOTT: Got to find it  
23 somewhere else. Speaking of judges, what did we end up  
24 doing with Judge Bosh's request?

25 MR. RON CINK: It's still in the decision items  
26 list.

27 COMMISSIONER CHRIS ELLIOTT: Okay. Let's not  
28 leave that one alone ,either.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 FINANCE CHAIRMAN TUCKER DORSEY: What did that  
2 number turn into?

3 MR. RON CINK: Two fifty (\$250,000).

4 COMMISSIONER CHRIS ELLIOTT: I mean --

5 FINANCE CHAIRMAN TUCKER DORSEY: Have you been  
6 to my house?

7 COMMISSIONER CHRIS ELLIOTT: Yeah.

8 FINANCE CHAIRMAN TUCKER DORSEY: It's a pretty  
9 nice house, not fancy.

10 COMMISSIONER CHRIS ELLIOTT: It's nice.

11 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. You can  
12 build one of those for two fifty (\$250,000).

13 COMMISSIONER CHRIS ELLIOTT: I might take you  
14 up on that.

15 FINANCE CHAIRMAN TUCKER DORSEY: That doesn't  
16 include landscaping.

17 MR. RON CINK: Here's all the building costs.  
18 We've been through those.

19

20 **2-G - BUDGET DELIBERATIONS FOR THE BALDWIN COUNTY FINANCE**

21 **DEPARTMENT**

22 MR. RON CINK: Kim, then I'll be back on the  
23 satellites.

24 MS. KIM CREECH: What you'll -- what you'll see  
25 there, really everything else is staying pretty status  
26 quo, what we've been running, except we have an increase  
27 in some software licenses. And we kind of did a  
28 flip-flop, if you'll see.

1 Like normally I budget around forty-five thousand  
2 (\$45,000) under computer and software. And we switched  
3 it down to a line item that Brian Peacock and his staff  
4 uses.

5 So we're having to increase to sixty-three thousand  
6 (\$63,000). And that just has to do with some JD Edwards  
7 licensing going up. That's what you're going to see  
8 there.

9 And then under -- under Finance, I have some  
10 decision items under some personnel changes. So my first  
11 request, in 2013, we changed the Senior Accountants --  
12 I -- I requested the senior level, which included two  
13 Senior Accountants and the Chief Compliance Officer.

14 In 2013, y'all approved a Chief Compliance Officer  
15 but left the Senior Accountant. So I'm just requesting  
16 that to abolish the Senior Accountant position and create  
17 two additional Chief Compliance Officers.

18 Those -- All three of those staff does the same  
19 jobs. They do the same projects. And so I'm just asking  
20 for one job description for the three Senior Level  
21 Accountants in my office.

22 And I know y'all are wanting to do a salary survey.  
23 But I just felt like in this office, we've already  
24 created the Number 9 already. And I've just asking for  
25 all three of them to be the same, since they are doing  
26 the same job, same/similar. They're backing each other  
27 up.

28 FINANCE CHAIRMAN TUCKER DORSEY: Appreciate

1 that. Survey salary.

2 MS. KIM CREECH: That's fine. But, I mean, I'm  
3 just telling you what I'm asking for. We created  
4 something in 2013, and just trying to make a balance for  
5 it.

6 FINANCE CHAIRMAN TUCKER DORSEY: I got it. I  
7 mean, everybody hold on for a few months. It should be  
8 right. I mean, that's what we're paying for; right?

9 MS. ANDREA RIDER ROBERSON: Yeah.

10 MS. KIM CREECH: I just know in this budget  
11 process, we're doing some jobs like that, that we're  
12 doing some abolish/create. And I just think it's fair.  
13 As long as everybody's treated fairly, I'll fine with it.

14 FINANCE CHAIRMAN TUCKER DORSEY: We're trying  
15 our best.

16 MS. KIM CREECH: I know. Okay. So I had one  
17 of -- of those positions that had -- carried a dollar,  
18 which is called a ghost position. And about two years  
19 ago, y'all eliminated the ghost position.

20 And but now I'm coming back to ask for that ghost  
21 position. It was a Certified Payroll Technician. I had  
22 dollar position. And I know those were deleted.

23 But Ashley has completed all the certifications for  
24 that Certified Technical -- Payroll Technician. And I'm  
25 just asking for that position, for her to be upgraded.

26 COMMISSIONER CHRIS ELLIOTT: So we were  
27 standing in the back of the room when the certifications  
28 came out. And I said, you know what this means. Wait

1 for it. Here it comes.

2 MS. KIM CREECH: I had planned for this in the  
3 future. And it was a ghost position. And that's what  
4 I'm asking for, is that position to be come back and  
5 allow Ashley to be -- go into the Certified Payroll  
6 section.

7 I believe that's all on Finance. Any questions?

8 COMMISSIONER CHARLES "SKIP" GRUBER: If we add  
9 that, you know, the positions and then when we do the  
10 salary survey, that would -- that would -- would that  
11 help them with that? We could get a salary for it?

12 MS. ANDREA RIDER ROBERSON: A Payroll  
13 Technician?

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

15 MS. ANDREA RIDER ROBERSON: If we have the job  
16 description, yes, sir.

17 MS. KIM CREECH: We already have it. It's  
18 been -- it was created. A dollar was put out there. And  
19 then y'all took out all of the ghost positions. And that  
20 was one of my ghost positions. Because, I mean --

21 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

22 MS. KIM CREECH: -- if you'll look through the  
23 list, you have more in abolish and create.

24 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

25 Okay.

26 MS. KIM CREECH: Any other questions on  
27 Finance?

28 FINANCE CHAIRMAN TUCKER DORSEY: Huh-uh.

1 (Indicates negatively.)

2 MS. KIM CREECH: Next, Sales Tax.

3 FINANCE CHAIRMAN TUCKER DORSEY: What's the  
4 grade change on that one?

5 MS. KIM CREECH: Just one grade up.

6 FINANCE CHAIRMAN TUCKER DORSEY: So you're  
7 asking for a five percent (5%)?

8 MS. ANDREA RIDER ROBERSON: That was  
9 seven-point-two percent (7.2%).

10 MS. KIM CREECH: Yeah, seven percent (7%), just  
11 the way they jump those grades.

12 FINANCE CHAIRMAN TUCKER DORSEY: Still doing  
13 the job. She's still managing payroll. You're just  
14 giving her a seven percent (7%) raise for certification.

15 MS. KIM CREECH: And she takes on more jobs.  
16 Ashley is a good fill-in when we run into additional  
17 projects.

18 FINANCE CHAIRMAN TUCKER DORSEY: I mean, I got  
19 it. But, listen, it was easier eight years ago. I  
20 didn't know anybody. I know everybody. Ashley does a  
21 great job. No doubt about it.

22 I need you -- I mean, y'all need to tee that up in  
23 the salary survey, because we don't -- We're trying not  
24 to do one here, one there, one here, one there. Trying  
25 to, really am.

26 You're about to have somebody come in and  
27 professionally look at the entire operation that can  
28 modify and put some pull on those to get them to where

1 everybody can look each other in the eye and say these  
2 are the fair levels of compensation for the jobs that  
3 we're performing here to get the task done for the people  
4 of Baldwin County.

5 And we're literally trying to lean on that for just  
6 a few more months to get there. And hopefully -- I mean,  
7 I expect that it's all going to balance out to where it  
8 should be.

9 That's me. Y'all can three-to-one me all day long  
10 if you want to. That's just where I am on it. We're  
11 almost there. We're getting there. We investing the  
12 money to make it right.

13 MS. KIM CREECH: I'm just asking to be treated  
14 fair. There's --

15 FINANCE CHAIRMAN TUCKER DORSEY: I know you --

16 MS. KIM CREECH: -- more on here --

17 FINANCE CHAIRMAN TUCKER DORSEY: This is the  
18 9th time I've seen you fight for your people, like you  
19 should. And I appreciate that. You're a good boss.

20 MR. RON CINK: You're going to get some more in  
21 a minute.

22 FINANCE CHAIRMAN TUCKER DORSEY: You're going  
23 to get the same response, too.

24 COMMISSIONER CHRIS ELLIOTT: The good thing  
25 about holding the line is you get to hold it across the  
26 board. And there it is.

27 MR. RON CINK: That's the issue that we want to  
28 make sure of.

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1 MS. KIM CREECH: And I'm good with that, as  
2 long as I'm treated fairly, just like every department is  
3 treated fairly.

4 FINANCE CHAIRMAN TUCKER DORSEY: And that is  
5 all of our intention. That is all of your intention.  
6 It's everybody's intention. No question about it.

7 MS. KIM CREECH: Okay. Sales Tax.

8 COMMISSIONER CHRIS ELLIOTT: Can I put a finer  
9 point on that real quick?

10 MS. KIM CREECH: Uh-huh. (Indicates  
11 affirmatively.)

12 COMMISSIONER CHRIS ELLIOTT: If there's an  
13 instance I'm missing where we're not treating somebody  
14 fairly, tell me what it is before we put a cap on this  
15 budget, before we put a point on it. If there is  
16 something where we're doing something that is outside of  
17 what we just talked about, let me know. Shine a big ole  
18 bright light on it.

19 MR. RON CINK: Okay.

20 COMMISSIONER CHRIS ELLIOTT: Okay. Good.

21

22 **2-H - BUDGET DELIBERATIONS FOR THE BALDWIN COUNTY SALES TAX**

23 **DEPARTMENT**

24 MS. KIM CREECH: Sales Tax, pretty much --  
25 pretty much just the same. I have some decision items,  
26 if you want me to go over those.

27 First I want to talk about in my decision items is I  
28 would like to add some positions. Due to the growth in

1 the county and the businesses, I have a need for a -- a  
2 Deputy License Inspector II as a part-time position,  
3 working -- or being paid no more than thirty-one thousand  
4 dollars (\$31,000) a year.

5 That's to help us keep up with the businesses that  
6 are coming in that we're trying to make sure they are  
7 licensed; mobile home parks, trying to do those  
8 inspections.

9 We're still down a License Inspector from where we  
10 were in 2008, but, you know, as attrition, we cut. And  
11 then we just added -- And I believe two years ago, I took  
12 a Clerk position -- and since we had some software that  
13 created some efficiencies, I took a Clerk and moved them  
14 to a License Inspector. But I have a need for a  
15 part-time, if possible.

16 And then my second additional position, I'm asking  
17 for an additional Audit Compliance Officer. That would  
18 be our Sales Tax/Rental Tax Auditor.

19 And, again, that is just bringing -- Due to the  
20 business growth in our county, trying to stay on top of  
21 keeping businesses in compliance, is to add an additional  
22 Auditor.

23 When I start out with an auditor that's never done  
24 sales tax audits, it takes in training a good -- a good  
25 two years before they're working independent, unless I  
26 find somebody that has a lot of experience, which usually  
27 the pay is usually greater.

28 So what I've hired in the past, the past two

1 auditors are ones that are really green. But they have  
2 their accounting degree, and they're willing to learn.  
3 And I bring a lot of -- a lot of -- not creative, but  
4 they're very technical savvy. So it brings that.

5 And I -- and I do have two auditors that are  
6 sixty (60) years old that will be retiring. So I just  
7 want to be able to stay on top of this.

8 FINANCE CHAIRMAN TUCKER DORSEY: How do you  
9 guys feel about that?

10 COMMISSIONER CHRIS ELLIOTT: Yeah, seriously.  
11 Those are young bucks.

12 FINANCE CHAIRMAN TUCKER DORSEY: You're going  
13 to take that from her?

14 COMMISSIONER CHRIS ELLIOTT: Another  
15 twenty-five (25) years --

16 MS. KIM CREECH: One of the auditors -- one of  
17 the auditors has told me that when she turn sixty-five  
18 (65), she does plan to retire.

19 She would do it now, but due to health insurance,  
20 she can't afford it. And so that's the reason she's  
21 still there.

22 You know, she doesn't have the fifteen (15) years  
23 with the County to -- or the twenty-five (25) years would  
24 be with the County. She has other government job  
25 experience.

26 Those are the two positions that I'm asking to add.  
27 And just to give you an idea is that Sales Tax in the  
28 collection fees in the general fund is two-point-four --

1 two-point-four-eight million dollars (\$2,480,000) is the  
2 revenue source that is generated to offset the cost in  
3 our department.

4 FINANCE CHAIRMAN TUCKER DORSEY: How many  
5 people?

6 MS. KIM CREECH: We have fourteen (14),  
7 fourteen (14) people in that office.

8 MR. RON CINK: And collect well over a hundred  
9 million (\$100,000,000).

10 MS. KIM CREECH: Around a hundred and thirty  
11 million (\$130,000,000).

12 MR. RON CINK: Yeah.

13 MS. KIM CREECH: We collected sixty-one million  
14 (\$61,000,000) last month.

15 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. But the  
16 auditors is different. You collected some, because  
17 people are doing the right thing. So as an auditor, are  
18 your two new positions that's going to take two years to  
19 get them up to speed, is the return on investment going  
20 to more than pay for the training and the two hundred  
21 grand (\$200,000) that it takes you to get up to speed?  
22 What kind of timeframe --

23 MS. KIM CREECH: Yes, sir. So what I do with a  
24 new auditor is I team them up with a seasoned auditor.  
25 It creates the audit faster. So those auditors, they  
26 turn around and they make money. They -- they cover  
27 their own salaries.

28 FINANCE CHAIRMAN TUCKER DORSEY: Well, I'm just

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1 wondering, two new spots, they're going to start making  
2 their money back in a fair amount of time? It's not a --  
3 it's not a -- it's not an overall draw on the budget?

4 I mean, granted, the population is growing.  
5 Business is growing, all that stuff. I just want to know  
6 that they're going to more than cover the expense of --

7 MS. KIM CREECH: They're --

8 FINANCE CHAIRMAN TUCKER DORSEY: -- hiring new  
9 folks.

10 MS. KIM CREECH: They're going to more than  
11 cover. Now, on business license, it -- it's kind of a  
12 break-even on that. But you've got to get those  
13 businesses online.

14 I mean, and that's going to be the case. We're  
15 dealing with 1930 business license. We have a dollar  
16 (\$1) business license. And now we've run into the  
17 State -- we issue the business license. We're successful  
18 in getting them collected. We turn them over to the  
19 State, because it is a State license.

20 The State now will not take any delinquents under  
21 fifty dollars (\$50). So there's a lot that's fifty  
22 dollars (\$50), because you have a dollar (\$1) license.  
23 And, I mean, that's a conversation me and Chris have had,  
24 I had with --

25 COMMISSIONER CHRIS ELLIOTT: We've also had it  
26 with --

27 MS. KIM CREECH: Yeah. I mean, it's just that  
28 we -- we battle with it, that, you know, you have

1 inspectors going out there and having to issue a -- a  
2 citation. And our citation fee is two dollars (\$2).  
3 So -- so we have some challenges in the business  
4 licenses.

5 But we still have to do our job of getting out there  
6 to make sure business is compliant. And, you know,  
7 that -- that's our biggest challenge.

8 On the auditors, I can just tell you, they -- once  
9 we find a business, they're not paying, we're going to  
10 fine them for this audit, and we're going to get money  
11 from this day forward.

12 And that is our goal, to go out there and be able to  
13 get a business in compliance. And there's a lot that we  
14 meet with new businesses as the first month they're  
15 getting started to go over how do you file your return,  
16 here's what, you know, is taxable and here's what's  
17 nontaxable so that we try to catch them.

18 FINANCE CHAIRMAN TUCKER DORSEY: Y'all okay  
19 with this?

20 MR. JOE DAVIS: (Indicates affirmatively.)

21 FINANCE CHAIRMAN TUCKER DORSEY: It's your  
22 headcount.

23 MR. JOE DAVIS: One thing about the -- those  
24 that are in arrears, sometimes ABC Company is owned by  
25 Jeb and I, and then ABC Company is sold to XYZ Company.  
26 And you get all these convoluted patterns.

27 I'm all about everybody that's done business in the  
28 city, like I've been dealing with, or in the county, that

1 we make sure they're up to speed on paying everything.

2 Do we have the ability to track further back and to  
3 make sure that these people -- and when fees are a dollar  
4 (\$1) and two dollars (\$2), those are 1930 fees. There's  
5 nothing that costs a dollar (\$1) or two dollars (\$2) now.

6 And -- and some people rely on it being a small  
7 amount, so we're not going to chase me. I want to either  
8 chase them or stop them. And they need to pay their  
9 bill. And let's move on.

10 MS. KIM CREECH: We -- we -- we chase them. We  
11 issue --

12

13 (Commissioner Tucker Dorsey left the Budget Deliberations  
14 meeting.)

15

16 MS. KIM CREECH: -- the citations. And we  
17 actually have it automated in our system. So,  
18 December 1, when they haven't renewed their business  
19 license, the push of a button, we printout citations. We  
20 mail out those. There's about six thousand (6,000) of  
21 those that are mailed out a year. And then we -- we turn  
22 around in March to do the same thing.

23 And we're working -- we're working those -- those  
24 business licenses. We try to work them all the way  
25 through and only have to send a handful to the State.

26 That's on the Business License side. And then on  
27 the Sales Tax side, we currently, right now, have a  
28 License Inspector, slash, Collector. He goes around

1 collects bad checks.

2 Ashley goes and helps people fill out tax returns  
3 that they're always late, but we always go and hold their  
4 hand and help them with their tax return. You know,  
5 we're pretty efficient, I feel like.

6 MR. JOE DAVIS: And my question is that people  
7 that pay on time expect us to make sure that everybody  
8 pays on time or pays the consequences.

9 And City licenses and County licenses, and State  
10 licenses, I think those three agencies need to constantly  
11 work together. Because if you're going to be in Fairhope  
12 in a business, you've got to have all those licenses.

13 MS. KIM CREECH: Yeah. And what's -- the  
14 State's got a new procedure that's come out where every  
15 City has to submit in the same format to the State all of  
16 the business licenses.

17 And they're not going to share with the County, but  
18 this gives an opportunity for the City to submit that  
19 same information to us in that same format, since they're  
20 already having to do it.

21 And that helps us be able to find -- you know, we  
22 have new a business show up at, you know, the Jubilee  
23 Center. You know, they're getting a license from Spanish  
24 Fort, but they have not got one from the County, because,  
25 you know, the City's right there.

26 This way when those -- that information should be  
27 sent to us also so that we can compare to make sure that  
28 they got a State and County business license.



1 right now, a gas station was sold. And, of course, that  
2 gas station what was sold, they owed the money. But then  
3 the new -- but in the law, it does state that a like  
4 business is supposed to pay those taxes at closing. And  
5 they didn't.

6 We have that case we're working on now. And -- and  
7 that -- that happens with those gas stations, too. And  
8 it's sold to the brother or the uncle. But we're working  
9 on those kind of cases, too.

10 MR. JOE DAVIS: Figured you were, but just  
11 wanted to -- that's an emphasis for me.

12 MS. KIM CREECH: Any other questions on those  
13 two positions and a half?

14 COMMISSIONER CHRIS ELLIOTT: Huh-uh.  
15 (Indicates negatively.)

16 MS. KIM CREECH: Next, I have -- I do have two  
17 promotions. This is something we put in place last year,  
18 is that I have a clerk that has completed all the testing  
19 requirements that is for the job description to go from a  
20 Revenue Clerk I to a Revenue Clerk II.

21 And I have a -- And this was something we  
22 implemented last year, to continue. And I have a person  
23 that was in a II to go to the Senior Revenue Clerk  
24 position. And this is the same thing we have done in  
25 previous years.

26 Y'all have any questions on that?

27 COMMISSIONER CHRIS ELLIOTT: Do you want to  
28 wait on the salary survey, or are you good to go on that?

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1 FINANCE CHAIRMAN TUCKER DORSEY: I'm tired of  
2 arguing about it. I mean, seriously.

3 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
4 hopefully, the salary survey will take care of a lot of  
5 the problems. The only thing I'm looking at looking, I  
6 know we're looking at salary survey, but are we putting  
7 money away for that salary survey?

8 That's the thing, you know. We keep talking, well,  
9 we're going to wait for the salary survey. But are we  
10 going to put some money away for -- you know, to make  
11 these adjustments? Because that's -- that's what it's  
12 all about.

13 COMMISSIONER CHRIS ELLIOTT: I have a sneaking  
14 suspicion that there are not going to be as many  
15 adjustments as you may think.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I  
17 don't know. There's --

18 COMMISSIONER CHRIS ELLIOTT: It doesn't always  
19 go up.

20 MS. KIM CREECH: But these -- these two that  
21 I'm asking for is in the job description. We --

22 FINANCE CHAIRMAN TUCKER DORSEY: Is it  
23 different? Is it any different than what Joey does with  
24 a I to a II for this folks that get qualified over there?

25 MS. KIM CREECH: It's in the job description to  
26 say when you complete this -- these certifications, you  
27 would move up to the --

28 FINANCE CHAIRMAN TUCKER DORSEY: Well, at some

1 point we had no matter what certification you got, if you  
2 got a piece of paper from anywhere on God's green earth,  
3 you came back to the Commission, and you got five percent  
4 (5%).

5 That's -- we -- we did away with that because some  
6 of them were ridiculous. Every single person coming in  
7 here was getting their merit raise; a CoLA, if we had a  
8 CoLA; and a certification raise. And it was getting  
9 abused.

10 MS. KIM CREECH: I agree. I agree. These --  
11 these certifications that these folks did, they have to  
12 do continuing education to keep these certifications.  
13 They're not just this one -- one time. They have to  
14 continue going classes to keep those certifications up.

15 FINANCE CHAIRMAN TUCKER DORSEY: So it's  
16 continuing ed?

17 MS. KIM CREECH: It is continuing ed.

18 FINANCE CHAIRMAN TUCKER DORSEY: If they want  
19 to keep their job, they've got to do the continuing ed.

20 MS. KIM CREECH: That is correct.

21 COMMISSIONER CHRIS ELLIOTT: We put it in the  
22 job description?

23 MS. KIM CREECH: Yes, sir.

24 FINANCE CHAIRMAN TUCKER DORSEY: So to do what  
25 is required to keep your job gets you a raise? That  
26 salary survey ain't going up. You go to a higher rate  
27 than the rest of the world does.

28 MS. KIM CREECH: They're going to get a two and

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1 a half (2.5%), just like every employee gets. But they  
2 continue to bring knowledge to the job, efficiencies to  
3 the job.

4 Any other questions on Sales Tax?

5 COMMISSIONER CHARLES "SKIP" GRUBER: No.

6 FINANCE CHAIRMAN TUCKER DORSEY: Trying to make  
7 it fair for everybody.

8 MS. KIM CREECH: I know. I agree. If --

9 COMMISSIONER-ELECT JEB BALL: Mr. Chairman, can  
10 I ask a question? Now, are we fixing to go back to you,  
11 Ron?

12 MR. RON CINK: In a little bit.

13 COMMISSIONER-ELECT JEB BALL: I just wanted to  
14 throw in something, just something that I spoke with  
15 y'all about.

16 After the election and Commissioner Davis will have  
17 a secretary, Commissioner Gruber will have a secretary,  
18 Billie Jo will have a secretary. And I am going to  
19 request one, myself.

20 So we can use somebody internally, slide them over  
21 to that position, but I'm going to be for a full-time  
22 point person. I don't think that has anything to do with  
23 salary survey, does it?

24 MR. RON CINK: No. It's an add.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

26 COMMISSIONER CHRIS ELLIOTT: You got somebody  
27 in your shop that can fill that spot, or do you need --

28 MR. RON CINK: The relationship between the

1 satellite personnel who work under my umbrella to their  
2 particular Commissioner is always critical.

3 And so I will work closely with Jeb on determining  
4 what his best needs are, okay, is the best way to put  
5 that. The reason being is that's a -- that's a  
6 relationship between the merit employee and a  
7 Commissioner that is -- has to fit correctly; okay?

8 So and, you know, that's -- that issue -- we'll work  
9 that one out. As far as the add goes, if you guys want  
10 to add the position, that's perfectly fine with me.

11 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. Just  
12 make sure he gets the person that fits with him.

13 MR. RON CINK: That's it.

14 FINANCE CHAIRMAN TUCKER DORSEY: We tried to  
15 get an appointed spot for that, Commission specific, like  
16 they do in Mobile. And I forget who screwed that up.

17 COMMISSIONER CHRIS ELLIOTT: I'm going to guess  
18 it was a legislator.

19 FINANCE CHAIRMAN TUCKER DORSEY: It probably  
20 was. I think it was -- I think it was the big, tall one.

21 COMMISSIONER CHRIS ELLIOTT: Well, there's less  
22 of me than there is of him, in more ways than one.

23 FINANCE CHAIRMAN TUCKER DORSEY: But you've got  
24 to have somebody that you know you can rely on. Because  
25 there's information that comes through that should be --  
26 that is a little bit -- Even though everything is open  
27 and transparent with your e-mails and all that stuff,  
28 there's just got to be level of comfort for that person.

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1 I mean, Skip and Jeannie get along. Christel and I  
2 get along. Gloria is always having to ride herd on  
3 Chris. I mean, you've got to have -- you've got to have  
4 somebody that you can relate to.

5 COMMISSIONER-ELECT JEB BALL: Right.

6 FINANCE CHAIRMAN TUCKER DORSEY: Because  
7 they're reflect -- even though they're a County employee,  
8 they work for all the people of Baldwin County, they also  
9 do reflect your office. And it's important to have that  
10 reflectability the way you want it done.

11 MR. JOE DAVIS: And our ability to get out  
12 around this county, like we've done during the campaign  
13 process, is going to put us out and about more than  
14 inside.

15 COMMISSIONER CHRIS ELLIOTT: If you're doing it  
16 right.

17 FINANCE CHAIRMAN TUCKER DORSEY: Right.

18 MR. JOE DAVIS: So we need somebody to be  
19 efficient with it so we can get back out and about.

20 FINANCE CHAIRMAN TUCKER DORSEY: Right. And  
21 you get them to do how you want to manage your phone  
22 calls and your e-mails and your calendar and all that  
23 stuff. And it'll be the way you want it.

24 And all three of us do it differently. And -- and  
25 Commissioner Burt has chosen to have kind of them handle  
26 it for him, as a group. So everybody's got their own  
27 flavor. But if you want -- if want need -- if you want a  
28 spot, we need to add the budgeted spot.

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1 COMMISSIONER-ELECT JEB BALL: Okay.

2 MR. RON CINK: Right now --

3 FINANCE CHAIRMAN TUCKER DORSEY: I don't have a  
4 problem with that.

5 MR. RON CINK: Right now it's the four up there  
6 that support you. You go to whatever whenever you want  
7 to get support from them.

8 FINANCE CHAIRMAN TUCKER DORSEY: Well, he's  
9 asking for --

10 MR. RON CINK: He's asking -- he's asking for a  
11 dedicated support. And that's fine as well.

12 COMMISSIONER-ELECT JEB BALL: Sure.

13 MR. RON CINK: So Commissioner Burt always  
14 handled his business that way.

15 COMMISSION CHAIRMAN FRANK BURT: Well, but I do  
16 it through you, Ron, because --

17 MR. RON CINK: Yeah.

18 COMMISSION CHAIRMAN FRANK BURT: -- I'm not  
19 supposed to make requests directly to a merit employee.  
20 So I get it through you. And you provide, whether it's  
21 Anu or whoever does that.

22 MS. CHRISTIE DAVIS: Admin Support Specialist I  
23 would be about thirty-one thousand dollars (\$31,000).

24 COMMISSIONER CHRIS ELLIOTT: Add it.

25 MR. RON CINK: Okay.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Good idea.

27 MR. RON CINK: Kim, you done?

28 MS. KIM CREECH: Unless they have any

1 additional questions.

2 FINANCE CHAIRMAN TUCKER DORSEY: What are we  
3 doing with her certifications compared to everything else  
4 in the system? You are Personnel. What is the right --  
5 what is -- what are we doing?

6 MS. ANDREA RIDER ROBERSON: Well, since we took  
7 that policy out, we were told to bring it back to budget  
8 when they were certified.

9 Teddy does the same. When they get certified, they  
10 move up from Trainee to an Appraiser I, as their  
11 certifications has it.

12 And most of them now are doing it to where they have  
13 to have continuing ed hours to -- to be certified and get  
14 that increase.

15 FINANCE CHAIRMAN TUCKER DORSEY: To be  
16 certified in order to perform the job?

17 MS. ANDREA RIDER ROBERSON: To perform -- it  
18 helps them perform the job better, yes.

19 MR. JOE DAVIS: If I could, continuing ed is  
20 about maintaining your ability to do your existing job  
21 with the existing credentials.

22 If you're pursuing additional abilities, either on  
23 your own or whether through the organization, to me,  
24 that's when the increases and certifications gets looked  
25 at.

26 Continuing ed is something that all of us in our  
27 professions have to do. And sometimes it's on our own  
28 time. So I think a differentiation or an understanding

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1 about the differences between certification and  
2 continuing ed needs to be documented somewhere, if it's  
3 not already. Just my thoughts.

4 FINANCE CHAIRMAN TUCKER DORSEY: I'm with you.  
5 I mean, if you're doctor, you go to school. If you're a  
6 lawyer, you've got to --

7 MR. JOE DAVIS: CPA.

8 FINANCE CHAIRMAN TUCKER DORSEY: -- go to  
9 school. CPA --

10 MR. JOE DAVIS: Lawyer.

11 FINANCE CHAIRMAN TUCKER DORSEY: -- accountants  
12 and all that stuff. It not getting a raise to keep their  
13 job. I mean, you just got to differentiate between that.

14 MR. JOE DAVIS: That's right. Whatever that  
15 means.

16 FINANCE CHAIRMAN TUCKER DORSEY: Because you've  
17 also got to be fair to the taxpayer. I mean, why should  
18 there more cash here than it is out in the real world  
19 from the folks that are paying it?

20 I mean, I just -- I just want to do the right thing.  
21 But if it's continuing ed to keep your job, it's  
22 continuing ed. I'm going to agree.

23 MS. DEIDRA HANAK: Well, if I could add  
24 something.

25 FINANCE CHAIRMAN TUCKER DORSEY: Please.

26 MS. DEIDRA HANAK: The majority if not all of  
27 these positions or these certifications are through some  
28 State organization, like the Auburn Governmental Services

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1 Center or the State Tax Association.

2 So they require at least two years of classes to  
3 complete the certification. They require continuing  
4 education to keep a certification.

5 And -- and a lot of time, there are higher  
6 certifications that they can achieve to be able to  
7 progress, especially within the County. And that just  
8 adds -- that adds more for us, as a County entity, as  
9 whole, to have these educated employees.

10 COMMISSIONER CHRIS ELLIOTT: Who is paying for  
11 the classes?

12 MS. DEIDRA HANAK: The County is paying for  
13 them.

14 COMMISSIONER CHRIS ELLIOTT: I'm not saying no.  
15 I just think --

16 MS. DEIDRA HANAK: Well --

17 COMMISSIONER CHRIS ELLIOTT: -- that's worth  
18 putting in --

19 MS. DEIDRA HANAK: -- I mean, I'm trying to  
20 differentiate between something that's just continuing ed  
21 or something that takes years to achieve and then to --  
22 to continue to keep.

23 COMMISSIONER CHRIS ELLIOTT: Are they paid  
24 while they're training? Is travel paid while they're  
25 training?

26 MS. DEIDRA HANAK: Uh-huh. (Indicates  
27 affirmatively.)

28 COMMISSIONER CHRIS ELLIOTT: More for the

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1 gumbo. We've got this in their job descriptions? What  
2 are the ramifications if we don't do this?

3 MS. ANDREA RIDER ROBERSON: I'd have to -- How  
4 is it stated in the job description?

5 MS. KIM CREECH: I can pull it up. But two --  
6 two of the coworkers received this last year. And  
7 they -- and because I can't send everybody, I have to  
8 stagger it. And that's the reason. It was staggered.

9 So we have two employees -- three got it last year.  
10 And these are two that are, you know -- we had to stagger  
11 them. You can't empty the office.

12 FINANCE CHAIRMAN TUCKER DORSEY: Do it. You  
13 got to do it.

14 COMMISSIONER CHRIS ELLIOTT: Got to do it.

15 FINANCE CHAIRMAN TUCKER DORSEY: If you're  
16 being fair. But, I mean, that's just --

17 COMMISSIONER-ELECT JEB BALL: We need to  
18 know -- I mean, the step-ups have always been there,  
19 right, what she's talking about, the -- the Tech I or  
20 Clerk I, and then there's a Clerk II position. So how do  
21 you move to the Clerk II position?

22 COMMISSIONER CHRIS ELLIOTT: You --

23 MS. KIM CREECH: Time and certificate.

24 COMMISSIONER CHRIS ELLIOTT: Time and training  
25 and --

26 COMMISSIONER-ELECT JEB BALL: If those people  
27 are ready to be moved up to these positions, I mean, I  
28 don't know what -- I don't know what else you could do.

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1 MS. ANDREA RIDER ROBERSON: And that's kind of  
2 the way the Revenue Commission does. They have --

3 COMMISSIONER CHRIS ELLIOTT: I wouldn't  
4 necessary use that as an --

5 COMMISSIONER-ELECT JEB BALL: No.

6 COMMISSIONER CHRIS ELLIOTT: -- example.

7 MS. ANDREA RIDER ROBERSON: Well, you know,  
8 Appraiser I, they get their certification --

9 FINANCE CHAIRMAN TUCKER DORSEY: I wish every  
10 time that comes through here --

11 MS. ANDREA RIDER ROBERSON: But that's --

12 FINANCE CHAIRMAN TUCKER DORSEY: I'm tired of  
13 arguing with that one.

14 MS. ANDREA RIDER ROBERSON: That's kind of how  
15 they -- they say they have got theirs merit.

16 MR. JOE DAVIS: Getting certification by a  
17 statewide organization, while it has its merits,  
18 long-term, a lot of those organizations that I've dealt  
19 with in a variety of careers are about promoting the  
20 organization.

21 And if they get a hook that a person that goes  
22 through this is going to get a raise, then that becomes  
23 the motivation rather than learning how to do your job  
24 better and being glad that you've got a job.

25 FINANCE CHAIRMAN TUCKER DORSEY: I need my  
26 bell. Where's my bell?

27 COMMISSIONER CHRIS ELLIOTT: I need the bell.  
28 Where is the bell?

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1 FINANCE CHAIRMAN TUCKER DORSEY: Where's the  
2 bell.

3 COMMISSIONER CHRIS ELLIOTT: Do you remember  
4 the bell? We had the bell.

5 FINANCE CHAIRMAN TUCKER DORSEY: That was it.  
6 There you go.

7 COMMISSIONER CHRIS ELLIOTT: You -- you're  
8 going to do fine.

9 COMMISSIONER-ELECT JEB BALL: So if it's in the  
10 current job description, does that mean we probably need  
11 to follow along with what the job description says?

12 COMMISSIONER CHRIS ELLIOTT: Uh-huh.  
13 (Indicates affirmatively.)

14 COMMISSIONER-ELECT JEB BALL: Maybe revisit --

15 COMMISSIONER CHRIS ELLIOTT: But --

16 COMMISSIONER-ELECT JEB BALL: -- the job  
17 description.

18 COMMISSIONER CHRIS ELLIOTT: But take a note  
19 that when there's a job description that comes before  
20 you, watch it like a hawk, because it will have built-in  
21 ramifications later on.

22 MR. JOE DAVIS: Well, I would hope we have  
23 already have now addressed a question about continuing ed  
24 needs to be improved --

25 COMMISSIONER-ELECT JEB BALL: I don't think the  
26 job description should determine your raising up in a  
27 level. Maybe somebody like Kim, who recognizes an  
28 employee who's got potential, that can make a

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1 recommendation to the Commission, hey, these people are  
2 ready to move up, but not necessarily have it built into  
3 the job description would be a safe way to put it.

4 COMMISSIONER CHRIS ELLIOTT: (Indicates  
5 affirmatively.)

6 MR. JOE DAVIS: And -- and please understand,  
7 I'm about career ladders. I'm about getting people,  
8 start out, and then give them a goal.

9 The guy that's heading up our Solid Waste for the  
10 City of Daphne started on the back of a garbage truck.  
11 So he's seen it all, and he's done a heck of a job. And  
12 I want everybody to maybe have that opportunity and  
13 strive to do better.

14 FINANCE CHAIRMAN TUCKER DORSEY: When you get  
15 those and you get a merit raise on top of it, it turns  
16 out being seven percent (7%). You know, three (3%), five  
17 (5%), seven percent (7%) over and over and over, after  
18 ten years, I mean, that's -- it's not that -- I mean, the  
19 budget for the County is going to be significantly  
20 impacted by those kind of increases over time.

21 COMMISSIONER CHRIS ELLIOTT: It is organic. It  
22 grows. It eats. And it will continue to. It's like  
23 playing ping pong against the entire Chinese Olympic  
24 team, and you on the other end with one paddle.

25 MR. JOE DAVIS: And the cost of having an  
26 employee, when you start talking forty-four percent  
27 (44%), that is pretty significant, wherever you are.

28 COMMISSIONER CHRIS ELLIOTT: (Indicates

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1 affirmatively.)

2 FINANCE CHAIRMAN TUCKER DORSEY: (Indicates  
3 affirmatively.) All right. We've covered that. So  
4 next.

5 COMMISSIONER CHRIS ELLIOTT: So the answer is  
6 yes, just to be clear.

7 MS. KIM CREECH: Thank you, sir.

8 COMMISSIONER CHRIS ELLIOTT: Yeah, right. We  
9 didn't have to say it.

10 FINANCE CHAIRMAN TUCKER DORSEY: I'm more  
11 because we've done in the other folks in this same cycle.  
12 It's not because I believe in the entire policy.

13 COMMISSIONER CHRIS ELLIOTT: And, where  
14 possible, we should write job descriptions where there  
15 are not automatics in it. It's losing control over your  
16 budget.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
18 hopefully, the salary survey will look at a lot of things  
19 with job descriptions and everything else. And I hope we  
20 You don't think it will have any impact on that at all?

21 MS. ANDREA RIDER ROBERSON: On salary survey,  
22 it could. I don't know. I mean --

23 COMMISSIONER CHARLES "SKIP" GRUBER: You know,  
24 that's what -- that's what part of the salary survey is,  
25 is to make sure that like kind and everything is the  
26 same.

27 MS. ANDREA RIDER ROBERSON: Exactly.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Now,

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1 you've also got to look the job descriptions when you're  
2 looking at that.

3 MS. ANDREA RIDER ROBERSON: They're going to  
4 look at our job descriptions, look at what the employees  
5 do, and try to -- That's how it's going to be based, on  
6 job descriptions.

7 Now, the job description has -- it doesn't say  
8 you -- this says able to obtain the certification. It  
9 doesn't say that you automatically get an increase --

10 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
11 Good deal.

12 MS. ANDREA RIDER ROBERSON: -- if you get the  
13 certification.

14 MS. KIM CREECH: Got in there the experience is  
15 one year as -- Going to Senior, one year Revenue  
16 Clerk II, three years of accounting experience. And I've  
17 got Certified County Revenue Officer through the job  
18 description.

19 MR. JOE DAVIS: But that enables you to be  
20 considered.

21 MS. ANDREA RIDER ROBERSON: Right.

22 MR. JOE DAVIS: It's not automatic.

23 MS. ANDREA RIDER ROBERSON: Correct.

24 COMMISSIONER CHRIS ELLIOTT: But be careful.  
25 Because you have to treat -- How does David put it --  
26 similarly situated parties similarly.

27 COMMISSIONER-ELECT JEB BALL: Whatever that  
28 means.

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1 COMMISSIONER CHRIS ELLIOTT: It means you did  
2 it for the other two, you've got to do it for this guy,  
3 or you're going to spend a lot more time with Hope and  
4 David than you'd like to.

5 And so here's -- here's the deal. And this is why  
6 he keeps saying salary. You make one decision, and all  
7 of a sudden, it's going to affect every last one of the  
8 personnel positions. It is -- it is -- it can be an  
9 absolute nightmare.

10 FINANCE CHAIRMAN TUCKER DORSEY: It will be.

11 MR. JOE DAVIS: Even more reason, for  
12 particularly us new ones, to really get a good feel of  
13 not only where we've been and where we are, but, more  
14 importantly, where we want to go.

15 I'm -- I'm not anti-employee. I started at bottom,  
16 too, so I understand the importance of being a part of  
17 team and getting better at what we do.

18 COMMISSIONER CHARLES "SKIP" GRUBER: I was  
19 going to say, you have to have -- you have to leave some  
20 room for progression, I mean, because if you don't, you  
21 you're going to lose that person.

22 I mean, and, you know, and then what we become is  
23 the training ground for everybody else, training it for  
24 everybody else. And then, you know, we constantly just  
25 keep going and going and going. And it costs us a lot  
26 more in training than anything else, you know, so.

27 FINANCE CHAIRMAN TUCKER DORSEY: That's right.

28 COMMISSIONER CHARLES "SKIP" GRUBER: You know,

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1 you get employees that are -- that are -- that are good  
2 employees, you want to keep those as long as you can,  
3 because they're an asset, a big asset.

4 And you look at this County today, as, you know, to  
5 see what we have today. You know, we've got one --  
6 one -- one -- one hell of a big asset out there of good  
7 employees that do a good job. And, you know, you know,  
8 you know, we wouldn't be where we're at today if it  
9 wasn't for those good employees.

10 FINANCE CHAIRMAN TUCKER DORSEY: Next.

11 MR. RON CINK: My turn?

12 FINANCE CHAIRMAN TUCKER DORSEY: Yep.

13 Are you okay?

14 THE COURT REPORTER: Uh-huh. (Indicates  
15 affirmatively.)

16 FINANCE CHAIRMAN TUCKER DORSEY: This time of  
17 year, your fingers are in shape with all these meetings.

18 COMMISSIONER-ELECT JEB BALL: They're very  
19 strong.

20 COMMISSIONER CHRIS ELLIOTT: She can dead lift  
21 65 pounds with her pinky.

22 MR. JOE DAVIS: With one hand or the other.

23 FINANCE CHAIRMAN TUCKER DORSEY: Does pushups  
24 on her fingertips.

25

26 **2-I - BUDGET DELIBERATIONS - MISCELLANEOUS COST CENTERS**

27 MR. RON CINK: I'm going to finish going  
28 through the cost centers, and then we'll go back to the

1 decision items list.

2 We have -- we have some cost centers set up that we  
3 really don't -- we're capturing it in Andrea's budget.  
4 Elections, you've seen. That fluctuates accordingly.  
5 Board of Registrars, y'all talked to Betty about that.  
6 The VA, we provide telephone.

7 Soil and Water went to -- went to a miscellaneous  
8 appropriations. Economic Alliance is the same thing.  
9 You already -- you've already done Andrea, CIS.

10 Here is the Legal Department. This is comprised  
11 of -- of any charge that come through on for legal  
12 representation. That will include Conner and Blackburn  
13 as well as Hope Hicks plus any other conflicts counsel  
14 that we have.

15 We've got it split apart for general fund and then  
16 anything that we have for lawsuits that we settle. And  
17 then we break out Planning and Zoning.

18 Included in this number is all of the -- any legal  
19 services provided to Highway, which is, by statute, must  
20 reside in general fund.

21 FINANCE CHAIRMAN TUCKER DORSEY: What's the  
22 Blackburn and Conner rate?

23 MR. RON CINK: Two twenty-five (\$225).

24 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
25 Y'all talking to other folks? You got them in the same  
26 range anyway?

27 COMMISSIONER-ELECT JEB BALL: Yeah, they --

28 FINANCE CHAIRMAN TUCKER DORSEY: I mean, the

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1 same -- are y'all -- I mean, I know y'all are talking to  
2 other folks. It's fine with me. I don't care. Are they  
3 the same monetary --

4 COMMISSIONER-ELECT JEB BALL: Whatever it is,  
5 they'll do the same.

6 COMMISSIONER CHRIS ELLIOTT: Just where it was.

7 MR. JOE DAVIS: Yeah.

8 FINANCE CHAIRMAN TUCKER DORSEY: Well, when you  
9 had your own -- when we had our own staff, it was a line  
10 item of over six hundred grand (\$600,000) a year.

11 COMMISSION CHAIRMAN FRANK BURT: Sure was. And  
12 growing.

13 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. And you  
14 don't get a benefit by having your own. You really  
15 don't. You've got to be able to have a hammer.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I  
17 kind of differ, because a lot of times we've got stuff --  
18 we've got stuff out there right now --

19 FINANCE CHAIRMAN TUCKER DORSEY: I know that.

20 COMMISSIONER CHARLES "SKIP" GRUBER: -- for our  
21 attorney that we're paying money for that is a year and a  
22 half old. These staff members look for something when  
23 they've got a problem. They don't need to have to wait  
24 three months to get an answer.

25 FINANCE CHAIRMAN TUCKER DORSEY: I agree.

26 COMMISSIONER CHARLES "SKIP" GRUBER: You know,  
27 I mean, because they're putting off that citizen out  
28 there that is saying, well, what the hell is going on?

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1 Can't you get me a better answer than that?

2 You know, and, you know, and they get, you know, and  
3 these department heads get -- they get -- they get  
4 hammered from the public, because they can't find nothing  
5 out. And it's --

6 FINANCE CHAIRMAN TUCKER DORSEY: All right.

7 Well --

8 COMMISSIONER CHARLES "SKIP" GRUBER: You know,  
9 and then, you know, I just, you know, I think there is a  
10 way of doing something to help these department heads,  
11 you know, to -- so that they don't have to wait this long  
12 to get an answer.

13 FINANCE CHAIRMAN TUCKER DORSEY: Well, two  
14 things. That's why you go get somebody else that will  
15 give you better customer service --

16 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
17 that's what I'm saying. The biggest -- the biggest thing  
18 right now is just trying to, you know -- is looking at  
19 trying to have some -- resolve some issues that we're  
20 having, you know. And I -- and -- and, you know, anyway,  
21 that's enough said.

22 COMMISSION CHAIRMAN FRANK BURT: My thoughts on  
23 that is that needs to be addressed in the upcoming  
24 contract --

25 FINANCE CHAIRMAN TUCKER DORSEY: Right.

26 COMMISSION CHAIRMAN FRANK BURT: -- that will  
27 be on. Get it done. Spanish Fort is growing. They put  
28 more demands on him. We're growing. We're putting more

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1 demands on -- It's everything has to go through David.

2 And that's the --

3 COMMISSIONER CHARLES "SKIP" GRUBER: And David  
4 does a good job. He just --

5 COMMISSION CHAIRMAN FRANK BURT: -- needle  
6 that's hard to thread. And I agree. He does --

7 MR. JOE DAVIS: It's not --

8 COMMISSION CHAIRMAN FRANK BURT: -- excellent  
9 work.

10 MR. JOE DAVIS: -- quality of work. It's how  
11 long it takes to get --

12 COMMISSIONER CHARLES "SKIP" GRUBER: It's the  
13 wait period that you have.

14 FINANCE CHAIRMAN TUCKER DORSEY: I got it. I  
15 got it.

16 COMMISSIONER CHARLES "SKIP" GRUBER: And the  
17 conflicts that fall in there, and then we're waiting  
18 three months on something. And then find out, well,  
19 there is a conflict on it. Now you've got to start all  
20 back over again. So, I mean --

21 FINANCE CHAIRMAN TUCKER DORSEY: I got it. I  
22 mean, there's not -- there's not a law firm in Baldwin  
23 County that you're going to find that doesn't have a  
24 conflict.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Oh, yeah.

26 MR. JOE DAVIS: That you want.

27 COMMISSION CHAIRMAN FRANK BURT: Not a good  
28 one.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Right. So, I  
2 mean, you've got to deal with that. But, I mean, I've  
3 got to say I don't feel sorry for department heads not  
4 getting legal response. Because I told every one of you  
5 if you ain't getting what you need, let me know, and I'll  
6 call Dan Blackburn. And he'll light the place on fire.  
7 We've done is several times.

8 So but if you've got a customer service problem,  
9 they don't have the staff for it, you've either got to  
10 negotiate more people or you go get another firm that's  
11 going to take care of your needs.

12 But my question was, I've got my ear on the track  
13 well enough to know that y'all are at least talking to  
14 folks. I just want to make sure that your budget, which  
15 is what we're here for today, that you -- We know that  
16 generally that hours that are getting worked are in that  
17 wheelhouse, if you're just maintaining the same rate.

18 I certainly would not -- With as much work as the  
19 County Commission provides across all these departments,  
20 I wouldn't give anybody a raise. I think two twenty-five  
21 (\$225) is probably the ceiling for what you ought to pay  
22 for your rate.

23 But that's y'all's to deal with. I just want to  
24 share eight years of experience, his years of experience,  
25 his years of experience. And, you know, I think you need  
26 to have outside rather than firing up your own crew  
27 again.

28 COMMISSIONER CHRIS ELLIOTT: While we're --

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1 FINANCE CHAIRMAN TUCKER DORSEY: Just got  
2 better --

3 COMMISSIONER CHRIS ELLIOTT: While we're  
4 weighing in, the quality of counsel is impeccable.

5 MR. JOE DAVIS: Oh, no question.

6 COMMISSIONER CHRIS ELLIOTT: There are workflow  
7 issues. You'll get to manage those.

8 COMMISSION CHAIRMAN FRANK BURT: And I think  
9 he's got two -- the firm's got two contracts, and we've  
10 got one lawyer devoted to both of them.

11 And that is what needs to be addressed, I think, is  
12 he needs to focus on the County and have somebody else do  
13 the Spanish Fort work, or focus on Spanish Fort.

14 And because we really need him to -- for every  
15 department head, we're holding up work. That's costing  
16 them money and costing the taxpayer dollars --

17 FINANCE CHAIRMAN TUCKER DORSEY: That's right.

18 COMMISSION CHAIRMAN FRANK BURT: -- that aren't  
19 reflected there.

20 MR. JOE DAVIS: And in some of our discussions,  
21 talking, having conversations with people, we would have  
22 a point person, but they have a -- might have a staff  
23 that will have specialists in a series of things that  
24 would move things along and make things flow a little  
25 more timely.

26 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
27 Our job here today is to make sure that there's enough  
28 money in there and we're not going crazy.

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1 All right. Ron, what you got next?

2 MR. RON CINK: Megasite. Joey put a little bit  
3 of money in there to keep the roads up and stuff.

4 MR. JOEY NUNNALLY: Good.

5 MR. RON CINK: There's a little bit of contract  
6 services as well to -- to help you out there.

7 For you new guys, this is the -- the interest that's  
8 associated with an advance. There was -- there was  
9 legislation that allowed the Commission to borrow against  
10 the Oil and Gas Trust Fund; okay?

11 The principal balances have already been  
12 transferred. That affected the bottom line several years  
13 ago. Now this is the interest that's coming back.  
14 Ninety percent (90%) of this interest comes right back  
15 again into the general fund.

16 So it -- it's kind of twisted in how it works. But  
17 because of the borrowing of the money at fair market  
18 value, an amortization table was set up.

19 And, again, the principal balance hit the bottom  
20 line. So it's already -- it's already up in the balance  
21 sheet. This is the ongoing interest income that goes to  
22 the Oil and Gas Trust Fund, and then ninety percent (90%)  
23 of that comes right back.

24 FINANCE CHAIRMAN TUCKER DORSEY: It's Baldwin  
25 County Oil and Gas Trust Fund. There's just money  
26 sitting over there, restricted. Can't do anything. So  
27 we put it to work there.

28 COMMISSIONER CHRIS ELLIOTT: Much to the

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1 chagrin of some of the bond people, we borrowed money  
2 from ourselves.

3 MR. RON CINK: Yeah.

4 FINANCE CHAIRMAN TUCKER DORSEY: Smart way to  
5 go.

6 MR. RON CINK: Yeah, it was internal leverage.

7 MR. JOE DAVIS: And they probably didn't  
8 recommend that.

9 MR. RON CINK: They didn't like it a lot. They  
10 had a hard time with it.

11 MR. JOE DAVIS: Been there, done that, similar.

12 MS. KIM CREECH: And the money sits there  
13 forever.

14 MR. RON CINK: Yeah. Coliseum, a little  
15 repairs and maintenance associated with it. DHR building  
16 that we provide telephones over here.

17 By the way, this building is under a Public Building  
18 Authority, this building on the other side. It belongs  
19 to the County, but it's under -- well, it's actually  
20 under a Public Building Authority.

21 It's a board that controls that. And it was bought.  
22 It was bought by County funds, but the lease is with the  
23 State for twenty (20) years. At the end of that, it  
24 will -- it will revert back to the County; okay? So in  
25 other words, the lease to the State is paying the debt  
26 service on the building.

27 FINANCE CHAIRMAN TUCKER DORSEY: We had some  
28 discussion about refiling that through the Authority. It

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1 would be enough to shorten up the term on that pretty --  
2 a couple years. And that would just end up funding money  
3 back to the County eventually.

4 MR. RON CINK: We reactivated the board. I'm  
5 waiting on one of the warrant people that works with the  
6 State. It -- it -- From the State's point of view, it's  
7 an insignificant amount for them to even fool with. I  
8 mean, I don't know. I can't get them to move.

9 MR. JOE DAVIS: Low on the totem pole.

10 MR. RON CINK: You got it. You got it.

11 MS. KIM CREECH: And the person from the State  
12 that called me back said they'd never done this before.  
13 And so they were going to --

14 MR. RON CINK: Yeah.

15 MS. KIM CREECH: And they had gotten a new  
16 administration at the DHR. So they were having to work  
17 through that. And I sent that information over to  
18 Raymond James and gave him the information that I had.  
19 And that was the last conversation.

20 FINANCE CHAIRMAN TUCKER DORSEY: They've got a  
21 lease with us or with the Authority?

22 MS. KIM CREECH: But the document states that  
23 it has to go through -- DHR is the one that makes that  
24 decision.

25 MR. RON CINK: Right.

26 FINANCE CHAIRMAN TUCKER DORSEY: For a re-file?

27 MS. KIM CREECH: Uh-huh. (Indicates  
28 affirmatively.)

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1 FINANCE CHAIRMAN TUCKER DORSEY: Oh.

2 MR. RON CINK: And then the Authority has to  
3 bless it. So that's why we reactivated the Authority.  
4 But we still are waiting on the -- the kick from the  
5 State's side.

6 FINANCE CHAIRMAN TUCKER DORSEY: Next.

7 MR. RON CINK: Bay Minette Courthouse, and  
8 you'll see this in decision items, but we're constantly  
9 working on that courthouse up there. It's an old  
10 building. It just takes a lot of tender loving care.

11 COMMISSIONER-ELECT JEB BALL: Saw a brand-new  
12 AC going on top of it the other day.

13 MR. RON CINK: Yes.

14 COMMISSIONER CHRIS ELLIOTT: Hold on. Is that  
15 your two fifty (\$250,000) in there?

16 MR. RON CINK: Yep.

17 COMMISSIONER CHRIS ELLIOTT: Too much money.

18 FINANCE CHAIRMAN TUCKER DORSEY: Still too  
19 much.

20 MR. RON CINK: Central Annex.

21 COMMISSIONER CHRIS ELLIOTT: Whoa, sport.

22 MR. RON CINK: You're going to hit it again in  
23 just a minute in the decision items.

24 COMMISSIONER CHRIS ELLIOTT: Okay. Well, I  
25 just, you know, clicking on past it. I mean, it's too  
26 much money. It's cosmetic. It's a cosmetic change.

27 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
28 this -- this year we done -- well, we just finished with

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1 the bathroom upgrades in Foley. It was a hundred and  
2 eighty thousand dollars (\$180,000).

3 COMMISSIONER CHRIS ELLIOTT: Got it. I  
4 understand.

5 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,  
6 you got -- you got to do it.

7 FINANCE CHAIRMAN TUCKER DORSEY: You don't have  
8 to do that.

9 COMMISSIONER CHRIS ELLIOTT: Have you been in  
10 that courtroom?

11 COMMISSIONER CHARLES "SKIP" GRUBER: Huh?

12 FINANCE CHAIRMAN TUCKER DORSEY: You don't  
13 have --

14 COMMISSIONER CHRIS ELLIOTT: Have you been --

15 FINANCE CHAIRMAN TUCKER DORSEY: -- to do that.

16 COMMISSIONER CHRIS ELLIOTT: Have you been in  
17 this courtroom?

18 COMMISSIONER CHARLES "SKIP" GRUBER: Oh, yeah.

19 COMMISSIONER CHRIS ELLIOTT: Okay. What's  
20 wrong with it?

21 COMMISSIONER CHARLES "SKIP" GRUBER: Right now?

22 COMMISSIONER CHRIS ELLIOTT: Yeah.

23 COMMISSIONER CHARLES "SKIP" GRUBER: The  
24 courtroom itself -- Are you talking about Bay Minette  
25 courtroom or --

26 COMMISSIONER CHRIS ELLIOTT: That is Courtroom  
27 7. That is -- that is the upstairs courtroom. My  
28 question, from a functionality -- I'm not talking about

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1 bathroom upgrades, which were sorely needed. Got it.

2 But that courtroom, what -- what's the need?

3 That's solely what this is. I'm not talking about  
4 anything else. But that -- that building additions and  
5 renovations number is solely Courtroom 7. And my  
6 question is what's needed in Courtroom 7, functionally?

7 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
8 functionally, it'll work. You know, I guess it's, you  
9 know -- they're just trying to do some upgrades on --

10 COMMISSION CHAIRMAN FRANK BURT: The judge  
11 requested it.

12 COMMISSIONER CHRIS ELLIOTT: Yeah.

13 FINANCE CHAIRMAN TUCKER DORSEY: Oh, yeah.

14 COMMISSIONER CHRIS ELLIOTT: It's down from  
15 four hundred thousand (\$400,000).

16 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. It was  
17 four hundred thousand (\$400,000). And let's not forget  
18 how much four hundred thousand (\$400,000) is, please.

19 COMMISSIONER CHRIS ELLIOTT: You're talking  
20 about decision items. I just --

21 MR. JOE DAVIS: Is the current configuration of  
22 Courtroom 7, was it changed to what it is now from a  
23 previous --

24 COMMISSIONER-ELECT JEB BALL: Yes.

25 MR. JOE DAVIS: -- configuration?

26 COMMISSIONER CHRIS ELLIOTT: Yes. When the  
27 judge came in and requested it get changed to the current  
28 configuration. Now we have a new judge in that

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1 courtroom. And we want to take it from this to this  
2 (indicating). I'm not kidding. I don't know how do you  
3 do that. You can say --

4 COMMISSIONER-ELECT JEB BALL: That's kind of --

5 COMMISSIONER CHRIS ELLIOTT: -- turns chair  
6 45 degrees.

7 COMMISSIONER-ELECT JEB BALL: I can attest.  
8 The current situation is not doable for any judge. I  
9 mean, it's -- it's ridiculous how it was done.

10 The cost, though, like you said, is outrageous to --  
11 to just reconfigure a straight bench and a couple places  
12 on either side for the court reporter and the bailiff and  
13 then the judge does not sound like it would cost that  
14 much money to do. But there -- there was items in there  
15 about Kevlar protection in the bench and all kind of  
16 stuff.

17 MR. JOE DAVIS: Things that are supposedly  
18 required or were required and needed to be repositioned.  
19 This is just --

20 COMMISSIONER-ELECT JEB BALL: Basically the  
21 judges' benches are bulletproof.

22 COMMISSIONER CHRIS ELLIOTT: I haven't seen a  
23 cost estimate on this. Do we have a cost estimate?

24 MR. RON CINK: The architect came in --

25 FINANCE CHAIRMAN TUCKER DORSEY: Who is the  
26 architect?

27 MR. RON CINK: Stewart.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Ain't it

1 Stewart?

2 COMMISSIONER CHRIS ELLIOTT: I haven't seen a  
3 detailed cost estimate. I need to see that.

4 FINANCE CHAIRMAN TUCKER DORSEY: So we're  
5 spending -- we've got one, two -- three guys in front of  
6 the building every day running through a magnetometer,  
7 feeling people, going through their bags and everything,  
8 and we've got to build a -- we've got to still build a  
9 bulletproof bench?

10 COMMISSIONER-ELECT JEB BALL: It --

11 COMMISSIONER CHRIS ELLIOTT: You know more  
12 about this than I do. Where is this requirement coming  
13 from?

14 MR. JOE DAVIS: You already have the Kevlar  
15 because it's required somewhere, the State or somewhere.  
16 I could be wrong. Hey, I've been wrong before. But you  
17 get all kind of information. Some if it's accurate.  
18 Some of it might not be.

19 COMMISSIONER CHRIS ELLIOTT: Do we have a  
20 building -- do we have a cost estimate from the  
21 architect?

22 MR. RON CINK: Yeah. It about one fifty  
23 (\$150,000). The thing about it is when you interrupt,  
24 trying to get contractors in there, it's -- I wanted to  
25 make sure that we were covered on that. I don't think it  
26 will be that high.

27 But the other side of the coin is you've got a --  
28 you've got a secure environment to get a contractor in

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1 and out of there all the time. And that makes it a  
2 difficult situation to deal with.

3 COMMISSIONER-ELECT JEB BALL: Mr. Chairman, we  
4 were thinking about -- I spoke with Judge Taylor about  
5 this. And we were thinking about somehow or another  
6 blocking that entrance off on that side of the courthouse  
7 that faces the Commission office solely to construction  
8 use to where it would just used by them.

9 And they would have one of the guards that was  
10 stationed there, that they wouldn't have to necessarily  
11 pass back and forth through security all day long. And  
12 that part we blocked off as well as --

13 FINANCE CHAIRMAN TUCKER DORSEY: I will do it  
14 for ninety-five thousand dollars (\$95,000).

15 COMMISSIONER-ELECT JEB BALL: I told them I do  
16 it for that much, too.

17 COMMISSIONER CHRIS ELLIOTT: Can I get a copy  
18 of the construction estimate?

19 MR. JOE DAVIS: Yeah. I think that's what  
20 needs to be done.

21 COMMISSIONER-ELECT JEB BALL: So how much out  
22 of the construction -- You're -- you're just putting an  
23 extra --

24 COMMISSIONER CHRIS ELLIOTT: Hundred thousand  
25 dollars (\$100,000).

26 MR. RON CINK: Every time I touch that  
27 courthouse, okay, every time I touch it, I just -- the  
28 law of conservatism rules my world.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Then don't  
2 touch it. I mean, it's cosmetic only.

3

4 (Commissioner Frank Burt left the Budget Deliberations meeting.)

5

6 COMMISSIONER-ELECT JEB BALL: That's on  
7 decision items anyway; right?

8 MR. RON CINK: Yeah.

9 MR. JOE DAVIS: It is.

10 FINANCE CHAIRMAN TUCKER DORSEY: Well, we're  
11 trying to put a bow on that today. So do y'all want to  
12 spend a quarter of a million dollars (\$250,000) on it?

13 COMMISSIONER-ELECT JEB BALL: No. I want to --  
14 I want to -- like Chris said, I wanted to look at --

15 MR. JOE DAVIS: Let's look at the --

16 COMMISSIONER-ELECT JEB BALL: -- the breakdown  
17 and see where all the cost are coming in.

18 MR. JOE DAVIS: And the --

19 COMMISSIONER-ELECT JEB BALL: And maybe check  
20 with a bunch of people that can build this thing and get  
21 the lowest cost.

22 COMMISSIONER CHRIS ELLIOTT: It's amazing what  
23 these numbers will do when you ask questions.

24 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
25 How many more you got on your clicker here, Ron?

26 MR. RON CINK: All the satellites.

27 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, can  
28 I -- can I get a coffee break?

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1 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I was  
2 going to see how many -- how many minutes it would take  
3 to spool through the satellites and then call a timeout.

4 COMMISSIONER CHRIS ELLIOTT: Okay.

5 MR. RON CINK: All right.

6 FINANCE CHAIRMAN TUCKER DORSEY: Good.

7 MR. RON CINK: These are the miscellaneous  
8 appropriations. You'll see those in the decision items  
9 list.

10 FINANCE CHAIRMAN TUCKER DORSEY: We can do that  
11 then.

12 MR. RON CINK: Central Annex, really not doing  
13 a whole lot here. Foley Courthouse, not doing a lot  
14 there. We've already done it. You're doing it now.

15 FINANCE CHAIRMAN TUCKER DORSEY: So is that a  
16 budget item? The contract that we've got for the  
17 restrooms is a budget item? It was like a hundred and  
18 sixty (\$160,000), wasn't it, we just approved a couple  
19 weeks ago.

20 MR. RON CINK: Last year, yeah.

21 FINANCE CHAIRMAN TUCKER DORSEY: It's not  
22 showing up in the H column, is it?

23 MR. RON CINK: No. It was under Junius.

24 COMMISSIONER CHRIS ELLIOTT: It was under  
25 Building Maintenance. Yeah.

26 MR. RON CINK: Fairhope --

27 FINANCE CHAIRMAN TUCKER DORSEY: It's just  
28 operations then.

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1 MR. RON CINK: Fairhope Courthouse, the biggest  
2 thing we're asking for is resurfacing on that east  
3 parking lot.

4 FINANCE CHAIRMAN TUCKER DORSEY: What'd y'all  
5 figure out? Did y'all look at that?

6 MR. JOEY NUNNALLY: I'm sorry. I wasn't paying  
7 attention.

8 FINANCE CHAIRMAN TUCKER DORSEY: That's all  
9 right. Fairhope Satellite Courthouse, talking about some  
10 asphalt upgrades and additional asphalt up there. Did  
11 y'all take a look at it?

12 MR. JOEY NUNNALLY: I don't think so. I don't  
13 think we -- we just got through re-striping over there.

14 MR. RON CINK: No. But you got a quote from --  
15 you got -- your guys provided a quote to Gloria for that  
16 east side.

17 COMMISSIONER-ELECT JEB BALL: That's not paved.

18 MR. JOEY NUNNALLY: Oh, okay.

19 COMMISSIONER CHRIS ELLIOTT: It's resurfacing  
20 the parking that's already there.

21 MR. JOEY NUNNALLY: So it's just gravel?

22 COMMISSIONER-ELECT JEB BALL: So it's not the  
23 gravel side?

24 FINANCE CHAIRMAN TUCKER DORSEY: We had talked  
25 about resurfacing. That number seems high for  
26 resurfacing that section of the parking lot. So what my  
27 question was is if y'all looked at resurfacing it, since  
28 we've got the asphalt machine now, and then what would it

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1 cost to asphalt the gravel section as well. We talked  
2 about that two weeks ago. Obviously, that message did  
3 not get relayed to you.

4 MR. JOEY NUNNALLY: I don't think it did.

5 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

6 MR. JOEY NUNNALLY: But I -- I can get that.  
7 It's not a problem.

8 FINANCE CHAIRMAN TUCKER DORSEY: I know you  
9 can. I mean, we're going through it. I'm trying to ask  
10 questions that have been asked already.

11 MR. JOE DAVIS: In regard to that location --  
12 And I'm hoping that's going to be my office for at least  
13 four years in that area.

14 Office space and configuration of additional space  
15 that we might need as we're all growing, the entire  
16 county, but Fairhope and Daphne and Spanish Fort and the  
17 Eastern Shore seems to be on the cutting edge.

18 I'd like for us to really -- I think we talked about  
19 it briefly -- but look at utilizing some space upstairs  
20 that could be utilized for a number of things. And I  
21 plan on getting down there and looking through it, and  
22 then having some discussions with everybody about --

23 MR. RON CINK: Okay.

24 MR. JOE DAVIS: -- what's needed.

25 COMMISSIONER-ELECT JEB BALL: That -- is that  
26 in there, Ron, the space allocation upstairs, building  
27 the wall and the --

28 MR. RON CINK: No, sir. It was just the space

1 allocation.

2 MR. JOE DAVIS: Okay.

3 COMMISSIONER CHRIS ELLIOTT: I'm hoping to  
4 address that through -- at the end of the year, but I'll  
5 need some support in order to do that with some  
6 contingency or leftover.

7

8 (Commissioner Frank Burt rejoined the Budget Deliberations  
9 meeting.)

10

11 FINANCE CHAIRMAN TUCKER DORSEY: All right. I  
12 hear the whistle blowing. My water is boiling. Let's  
13 take a -- it's 10:56. Let's redo this in seven minutes.

14 COMMISSIONER CHRIS ELLIOTT: Why seven?

15 COMMISSIONER-ELECT JEB BALL: Seven minutes?

16 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. If I  
17 say ten, you guys are going to linger. Five minutes you  
18 won't wash your hands.

19 COMMISSION CHAIRMAN FRANK BURT: There you go.

20

21 (A recess was taken at 10:56 a.m.)

22 (The Budget Deliberations meeting resumed at 11:03 a.m.)

23

24 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
25 We're back in at 11:03. Let's go. Let's go. Let's go.

26 MR. RON CINK: Is Skip back?

27 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

28 FINANCE CHAIRMAN TUCKER DORSEY: So have y'all

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 gotten coordinated for what we're figuring out for  
2 asphalt over there?

3 MR. JOEY NUNNALLY: Yeah. So apparently one of  
4 my staff did do something. Christie just sent it to me.  
5 I apologize. So there's seventy-one grand (\$71,000).  
6 And I think that is going to be equipment and --

7 COMMISSIONER CHRIS ELLIOTT: Joey, we saw the  
8 cost breakdown on it. We just thought it was high.

9 MR. JOEY NUNNALLY: Well, I mean, obviously,  
10 that is equipment, labor, and material, if we did it  
11 inhouse, I mean --

12 FINANCE CHAIRMAN TUCKER DORSEY: That's  
13 seventy-one (\$71,000) not ninety-six (\$96,000); right?  
14 Does that include the gravel section?

15 MR. JOEY NUNNALLY: I mean, you're just talking  
16 about thirty-one grand (\$31,000), from what I'm looking  
17 at here.

18 To answer your question, I don't know. I'm -- I'm  
19 just now seeing this. So I apologize.

20 COMMISSIONER CHRIS ELLIOTT: Commissioner  
21 Dorsey, I think the balance of it is what's standard --

22 MR. RON CINK: Right.

23 COMMISSIONER CHRIS ELLIOTT: -- in all the  
24 other courthouses for building maintenance, another  
25 twenty (\$20,000) or something like that down there for  
26 building maintenance. It's all lumped in one line item.

27 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

28 COMMISSIONER CHRIS ELLIOTT: Plus the

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 seventy-one (\$71,000). So I think it's twenty-one  
2 (\$21,000) --

3 MR. RON CINK: Uh-huh. (Indicates  
4 affirmatively.)

5 COMMISSIONER CHRIS ELLIOTT: Or twenty-five  
6 (\$25,000) -- Excuse me -- plus whatever that number is.

7 FINANCE CHAIRMAN TUCKER DORSEY: I got you. So  
8 does it include the gravel? Are we asphaltting the gravel  
9 section?

10 MR. JOEY NUNNALLY: I will find out. I will  
11 find out right now.

12 FINANCE CHAIRMAN TUCKER DORSEY: Thank you.

13 COMMISSIONER CHRIS ELLIOTT: I think the answer  
14 to that is no.

15 COMMISSIONER CHARLES "SKIP" GRUBER: I think it  
16 is, too.

17 MR. JOEY NUNNALLY: I'm going to make a phone  
18 call.

19 FINANCE CHAIRMAN TUCKER DORSEY: Thank you.  
20 All right.

21 MR. RON CINK: Building maintenance.

22 FINANCE CHAIRMAN TUCKER DORSEY: Anything  
23 different than we talked about a couple weeks ago?

24 MR. RON CINK: You're going to see a lot --  
25 you're going to see a lot of money in here.

26 COMMISSIONER CHRIS ELLIOTT: Okay.

27 MR. RON CINK: And he asked for some vehicles.

28 COMMISSIONER CHRIS ELLIOTT: We talked about

1 that.

2 MR. RON CINK: Uh-huh. (Indicates  
3 affirmatively.)

4 FINANCE CHAIRMAN TUCKER DORSEY: All right.

5 MR. RON CINK: Custodial, I am going to -- in  
6 the decision items list, I do need a part-timer up at the  
7 courthouse up there. The continuing amount of flow  
8 inside that courthouse is just stretching me to the max  
9 on that. So I do have a request in the decision items  
10 you'll see in a minute for a part-time add there.

11 Coastal Area Program you've gone through that. I  
12 think that's all of them. Let's see what else I've got.

13

14 **2-J - BUDGET DELIBERATIONS ON THE DECISION ITEMS LIST**

15 MR. RON CINK: Oh, EMA, Jessie, you want to  
16 talk about your pole barn now, or do you want to wait?

17 MR. JESSIE PEACOCK: Hey, that's up to y'all.  
18 I'm ready. I thought I was anyway.

19 MR. RON CINK: Where do you want to go?

20 FINANCE CHAIRMAN TUCKER DORSEY: Do we just  
21 want to go to the decision items list and just go down  
22 the list, since we're bouncing back and forth.

23 MR. RON CINK: I'll see who else I've got.  
24 JPO -- I think that's all of them.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

26 \*\*\*\*\*

27 *ATTACHMENT 3 - DECISION ITEMS LIST*

28 \*\*\*\*\*

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. RON CINK: Starting at the top, I want to  
2 replace the carpet in the chambers in the Commission  
3 conference room right there. It's getting quite a bit of  
4 age on it.

5 COMMISSIONER CHARLES "SKIP" GRUBER: It's  
6 puckering, too.

7 MR. RON CINK: Yeah. I -- I want to deal with  
8 that floor. And I've got a request in there on some  
9 personnel.

10 What I have done is I have split custodial up there  
11 and assigned them to two different departments. And I'm  
12 asking Anu and Wanda both to drive that custodial up  
13 there.

14 So I've increased their duties significantly with  
15 that. And you -- we can let it go through the salary  
16 survey.

17 FINANCE CHAIRMAN TUCKER DORSEY: Yes, please.

18 MR. RON CINK: Whatever y'all want to do.

19 COMMISSIONER CHRIS ELLIOTT: Salary survey.

20 MR. RON CINK: This is a request for portable  
21 restroom contribution associated with Jason with NBU.  
22 He's handled -- he's got a piece of it. We'll get a  
23 piece of it. We can use it for various events to take  
24 throughout the county.

25 FINANCE CHAIRMAN TUCKER DORSEY: I'm a no.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Well, is  
27 this one of those factory-built ones --

28 MR. RON CINK: Uh-huh. (Indicates

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 affirmatively.)

2 COMMISSIONER CHARLES "SKIP" GRUBER: -- that's  
3 got the tanks and everything? It's self --

4 MR. RON CINK: Uh-huh. (Indicates  
5 affirmatively.)

6 COMMISSIONER CHARLES "SKIP" GRUBER: And  
7 that --

8 MR. RON CINK: This is something that Jason  
9 requested that we -- requested in the budget.

10 COMMISSIONER CHARLES "SKIP" GRUBER: Fifteen  
11 (\$15,000).

12 COMMISSIONER CHRIS ELLIOTT: I'm sorry. What's  
13 it for?

14 MR. RON CINK: It's to be able to take it to --  
15 whenever we have larger-than-normal events, say, at  
16 Bicentennial or Live Oak or just --

17 COMMISSIONER CHARLES "SKIP" GRUBER: Fort Mims.

18 MR. RON CINK: We rented one for Fort Mims, so  
19 forth and so on.

20 COMMISSIONER CHRIS ELLIOTT: Aren't those  
21 commercially available?

22 MR. RON CINK: As rental?

23 COMMISSIONER CHRIS ELLIOTT: Yeah.

24 MR. RON CINK: We're renting port-o-potties  
25 now.

26 COMMISSIONER CHRIS ELLIOTT: No, but that --  
27 Let me --

28 COMMISSIONER CHARLES "SKIP" GRUBER: That's a

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 decision --

2 COMMISSIONER CHRIS ELLIOTT: Let me rephrase  
3 that. Those are commercially available.

4 MR. RON CINK: They are.

5 COMMISSIONER CHRIS ELLIOTT: Okay.

6 COMMISSION CHAIRMAN FRANK BURT: We've rented  
7 them before for --

8 COMMISSIONER CHRIS ELLIOTT: And you can rent  
9 them a whole lot of times for fifteen grand (\$15,000).

10 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
11 not -- not the self-portable one. Now, you can do the  
12 port-o-lets.

13 FINANCE CHAIRMAN TUCKER DORSEY: The trailer --

14 COMMISSION CHAIRMAN FRANK BURT: This was --

15 COMMISSIONER CHARLES "SKIP" GRUBER: This was a  
16 trailer one that's got the water fountain, the whole  
17 thing. Everything's in it --

18 MR. RON CINK: See what Jason had on that.

19 COMMISSIONER CHARLES "SKIP" GRUBER: -- instead  
20 of just port-o-lets.

21 FINANCE CHAIRMAN TUCKER DORSEY: That's not our  
22 job. I mean, we got a budget item for building a  
23 restroom up there.

24 MS. CHRISTIE DAVIS: The total unit is  
25 forty-two thousand (\$42,000).

26 MR. RON CINK: Yeah, the total unit.

27 FINANCE CHAIRMAN TUCKER DORSEY: Y'all can  
28 three-to-one me if you want to.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHRIS ELLIOTT: I'm looking at  
2 trying to rent one right now, but Brian's got me blocked  
3 from -- I can't rent one.

4 COMMISSION CHAIRMAN FRANK BURT: But we have  
5 before, for an event up at Latham Park.

6 COMMISSIONER CHRIS ELLIOTT: Sure. They're  
7 nice.

8 COMMISSION CHAIRMAN FRANK BURT: A huge event.  
9 They're nice.

10 COMMISSIONER CHRIS ELLIOTT: I just don't know  
11 that we need to own one.

12 COMMISSION CHAIRMAN FRANK BURT: I understand.

13 FINANCE CHAIRMAN TUCKER DORSEY: Because then  
14 you have to build a pole barn for them.

15 MR. JESSIE PEACOCK: That might have been  
16 throwed in my direction.

17 COMMISSIONER CHRIS ELLIOTT: It really should  
18 have a paved parking lot to sit on.

19 MR. JOE DAVIS: Where would it be housed?

20 COMMISSIONER CHRIS ELLIOTT: It's not going to  
21 be. I'm going save you owning that and maintaining that.

22 FINANCE CHAIRMAN TUCKER DORSEY: You can rent  
23 bigger capacity than that for no money. And the  
24 forty-eight thousand dollars (\$48,000) will last a  
25 lifetime.

26 COMMISSIONER CHRIS ELLIOTT: And there was one  
27 on eBay for twelve, nine ninety-five (\$12,995). Okay.

28 MR. RON CINK: So what --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHRIS ELLIOTT: So I'm -- I'm  
2 going to be a no on that.

3 MR. RON CINK: Y'all are a no?

4 COMMISSIONER CHRIS ELLIOTT: I am.

5 COMMISSIONER CHARLES "SKIP" GRUBER: All right.  
6 Animal shelter next?

7 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. That's  
8 the trailer, the one Gina talked about so she doesn't  
9 have to move the dogs in and out. Good here.

10 COMMISSIONER CHRIS ELLIOTT: Fine there, too.

11 MR. RON CINK: That -- that fund is very  
12 healthy anyway. And it's not funded through the general  
13 fund.

14 COMMISSIONER CHRIS ELLIOTT: Good. The quicker  
15 and easier they can move them out, the quicker and easier  
16 we can handle more.

17 MR. RON CINK: And we do. The Alabama 200,  
18 you've already talked to Felisha, and then some  
19 documentaries.

20 COMMISSIONER CHRIS ELLIOTT: Hey, real quick,  
21 what happened with the intake building on the animal  
22 shelter? I'm -- I'm getting capacity questions from the  
23 Municipalities where we're saying we're --

24 MS. CHRISTIE DAVIS: We're struggling.

25 COMMISSIONER CHRIS ELLIOTT: I mean, do we need  
26 to -- do we need to add on?

27 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

28 MR. RON CINK: Probably so. Probably so.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHRIS ELLIOTT: Well, do we need  
2 it more than we need to reconfigure a courtroom?

3 MR. RON CINK: Again, this -- this -- this  
4 thing sits away from -- sits away from everything else on  
5 general fund, unless you want to -- unless you want to  
6 take it out of general fund and pay for it.

7 I mean, the fund -- the fund balance in this is --  
8 is strong enough that it -- it can take some of this, or  
9 however you guys want to do it. The building won't -- if  
10 you do build a building, it will belong to the County  
11 anyway.

12 MS. KIM CREECH: But the general fund does do  
13 the in-kind.

14 MR. RON CINK: Not on this.

15 MS. KIM CREECH: Oh.

16 MR. RON CINK: It's health. The general fund,  
17 at one time, did pay for an ACO.

18 MS. KIM CREECH: Okay.

19 COMMISSIONER CHRIS ELLIOTT: Is there enough in  
20 that fund to build an additional building down there to  
21 handle capacity issue?

22 MS. CHRISTIE DAVIS: Probably not.

23 MR. RON CINK: Not quite enough.

24 COMMISSIONER CHRIS ELLIOTT: Do you want to put  
25 that in there?

26 FINANCE CHAIRMAN TUCKER DORSEY: What's the  
27 number.

28 MR. RON CINK: I -- I don't know.

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1 MS. CHRISTIE DAVIS: Junius gave me loose  
2 eyeball quote of around four hundred thousand (\$400,000).

3 FINANCE CHAIRMAN TUCKER DORSEY: Y'all are --  
4 Are we --

5 MS. CHRISTIE DAVIS: That --

6 FINANCE CHAIRMAN TUCKER DORSEY: -- building  
7 houses? For crying out loud.

8 MS. CHRISTIE DAVIS: That includes everything  
9 inside of it, like the kennel system and everything that  
10 would have to be in there for the animals. And it would  
11 be to house the animals that we believe are infectious,  
12 so there -- the air duct system has to be --

13 MR. RON CINK: Yeah.

14 MS. CHRISTIE DAVIS: -- a little nicer.

15 COMMISSIONER CHARLES "SKIP" GRUBER: What did  
16 we spend on the -- that last addition we did, that big  
17 one?

18 MR. RON CINK: A million (\$1,000,000).

19 COMMISSIONER CHARLES "SKIP" GRUBER: A million  
20 (\$1,000,000), yeah. So, I mean, you look -- you know --  
21 you know, but we're in the business.

22 COMMISSIONER CHRIS ELLIOTT: We are. What --  
23 what -- You said it would almost cover it in the other  
24 fund. What are you lacking?

25 MR. RON CINK: I don't know. I'd have to look  
26 at what -- I don't have quotes on it. I do know the --  
27 the fund balance in there is healthy enough to sustain  
28 some of it; okay? The question is --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 FINANCE CHAIRMAN TUCKER DORSEY: Do you have  
2 two hundred (\$200,000) --

3 MR. RON CINK: I don't --

4 FINANCE CHAIRMAN TUCKER DORSEY: -- in there?

5 MR. RON CINK: I don't know what the difference  
6 I've got.

7 FINANCE CHAIRMAN TUCKER DORSEY: Do you have  
8 two hundred (\$200,000)?

9 MR. RON CINK: To cover it in there?

10 FINANCE CHAIRMAN TUCKER DORSEY: Uh-huh.  
11 (Indicates affirmatively.)

12 MR. RON CINK: I think I could probably come  
13 up -- come -- come close to that. I just -- I --  
14 speaking on the record, I don't know what I've -- I don't  
15 know how much I can go across on it.

16 COMMISSIONER CHRIS ELLIOTT: I'd like to put an  
17 extra hundred (\$100,000) in there, Mr. Chairman, to make  
18 sure we've got something. And I'm sure between what he's  
19 got and some value engineering, we could probably come up  
20 with enough funding for y'all to do that. You're going  
21 to need to do that.

22 FINANCE CHAIRMAN TUCKER DORSEY: And, if  
23 nothing else, it's going to take you some time to plan it  
24 and all that stuff. So at least reserve it. Toward June  
25 next year, you can bridge over the following 19/20 year.  
26 Got to do it.

27 MR. JOE DAVIS: Yeah.

28 COMMISSIONER CHRIS ELLIOTT: If that's okay

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 with you, I'd like to put a hundred (\$100,000) in there.

2 FINANCE CHAIRMAN TUCKER DORSEY: Good.

3 COMMISSIONER CHARLES "SKIP" GRUBER: Fine with  
4 me.

5 MR. RON CINK: In the salary survey, you're  
6 going to cover my animal people, too?

7 MS. ANDREA RIDER ROBERSON: (Indicates  
8 affirmatively.)

9 MR. RON CINK: Because, I mean, I don't know  
10 where --

11 MS. CHRISTIE DAVIS: I'll tell you what's in  
12 there right now. We --

13 MR. RON CINK: Yeah.

14 MS. CHRISTIE DAVIS: -- put it out there.  
15 There is a reclassification request, because the Animal  
16 Control Officers and the Animal Resource -- No, Animal  
17 Placement Specialists, we believe, need to be  
18 reclassified and not put in the actual budget, because  
19 it's a reclassification request.

20 I expect that that will be included with the salary  
21 survey. What is actually in the budget is one additional  
22 person, Animal Resource Supervisor, kind of acting as an  
23 Assistant County Humane Officer to manage the whole  
24 shelter.

25 The request for -- Right now we have Kennel  
26 Technicians and Animal Control Technicians, but they're  
27 all doing the same thing. We're requesting that we  
28 completely get rid of the Kennel Technician

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 classification and move those -- I think it's three or  
2 four people --

3 MR. RON CINK: Uh-huh. (Indicates  
4 affirmatively.)

5 MS. CHRISTIE DAVIS: -- to the Animal Control  
6 Technician, because they're actually doing that work.

7 MR. RON CINK: We're kind of learning as we go  
8 with this thing.

9 MS. CHRISTIE DAVIS: Yeah. We've only, you  
10 know, had it a year.

11 COMMISSIONER CHRIS ELLIOTT: I mean, that's  
12 salary survey.

13 MS. CHRISTIE DAVIS: Salary survey for the  
14 reclassifications? Are you talking for the Kennel  
15 Tech's? Because we don't believe we have any Kennel  
16 Tech's out there. They're Animal Control --

17 MR. RON CINK: Yeah.

18 MS. CHRISTIE DAVIS: -- Tech's.

19 FINANCE CHAIRMAN TUCKER DORSEY: I mean, does  
20 the name mean anything different? What's the name --  
21 what's the difference in --

22 MS. CHRISTIE DAVIS: The name doesn't mean  
23 anything. It's the money.

24 MR. RON CINK: Uh-huh. (Indicates  
25 affirmatively.)

26 MS. CHRISTIE DAVIS: It's a grade up and  
27 then --

28 FINANCE CHAIRMAN TUCKER DORSEY: Then that is a

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 salary survey item. Appreciate our folks over there,  
2 but -- but you're -- but, I mean, it's a -- it's a  
3 coconut game.

4 MS. CHRISTIE DAVIS: Let me ask you a question.  
5 So if we do the salary survey and we're looking at the  
6 Animal Control Tech description and the Kennel Technician  
7 description, what we really want --

8 FINANCE CHAIRMAN TUCKER DORSEY: But the salary  
9 survey person is going to go over there and know what job  
10 they're doing. They'll know if the job description  
11 matches what they're doing versus the salary that that  
12 job should pay.

13 So if we screw up -- we, as the organization, screw  
14 up, and we've got them in an Animal Tech's instead of a  
15 Kennel Tech, then they'll say, either your job  
16 description is wrong, or it's -- or they are Kennel  
17 Tech's and not Animal Technicians, and that's what the  
18 job is.

19 It's not to come up here and say -- I mean,  
20 they're -- Unless I'm wrong. And if we are, I want my  
21 hundred grand (\$100,000) back. Because, otherwise, I'll  
22 go sit in your office for two weeks and look at  
23 everybody's job and do some research online and see if  
24 that's it.

25 They should be looking at what the people are doing  
26 during the day versus their job description versus the  
27 cost that they should be paid for and compensated for in  
28 conjunction with all the salary and benefits and

1 everything we give them.

2 MS. ANDREA RIDER ROBERSON: Exactly.

3 FINANCE CHAIRMAN TUCKER DORSEY: Keep your  
4 hundred grand (\$100,000); otherwise, I'll do it --  
5 otherwise, I'll do it after I do some courtroom work and  
6 some paving over in Fairhope. I'll have a busy year. I  
7 don't have to be looking for a job. Y'all have provided  
8 enough opportunity right here.

9 MS. ANDREA RIDER ROBERSON: They're going to be  
10 sitting with each -- each department. They'll go into  
11 that department, sit, and see what they are doing, help  
12 redo the job descriptions, make sure their job  
13 descriptions meet what they're doing.

14 FINANCE CHAIRMAN TUCKER DORSEY: Got it. I do  
15 not need any more coffee.

16 MR. JOE DAVIS: Make a note.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

18 MR. JOE DAVIS: Well, and this company that  
19 we're paying the hundred thousand (\$100,000), they  
20 also -- this won't be their first rodeo. So they've been  
21 to other places.

22 So won't we be asking them about have you seen  
23 better ways, different ways, or other kinds of ways? And  
24 if they're dealing with Wisconsin, they've got weather  
25 issues that are different from ours. But we have weather  
26 issues, too. Hopefully, we're going to get really good  
27 information.

28 FINANCE CHAIRMAN TUCKER DORSEY: And their

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 supervisor is going to have a language barrier, which  
2 needs some compensation as well.

3 MR. JOE DAVIS: It's all about cheese.

4 FINANCE CHAIRMAN TUCKER DORSEY: All right.

5 COMMISSIONER CHRIS ELLIOTT: Salary survey on  
6 that one.

7 MR. RON CINK: All right.

8 MS. CHRISTIE DAVIS: What about the position?  
9 Do you want to table that one as well, or do you want to  
10 keep it in there?

11 COMMISSIONER CHRIS ELLIOTT: Is it another  
12 Officer or is it a Supervisor?

13 MR. RON CINK: It's a Supervisor.

14 COMMISSIONER CHRIS ELLIOTT: Are you bumping  
15 somebody up, or are you adding a position of a  
16 Supervisor?

17 MS. CHRISTIE DAVIS: Adding a position.

18 MR. RON CINK: Adding a position.

19 COMMISSIONER CHRIS ELLIOTT: Are they going to  
20 do anything, or are they just going to supervise?

21 MR. RON CINK: They'll be --

22 MS. CHRISTIE DAVIS: They are going to be  
23 working.

24 MR. RON CINK: -- deep into it. The problem is  
25 my -- my -- my -- the folks that are running the shelter  
26 right now are scattered from here to Timbuktu. I need  
27 somebody to pull it all together.

28 COMMISSIONER CHRIS ELLIOTT: Does that mean our

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1 County Administrator and our Budget Person are not going  
2 to be running the Animal Shelter?

3 MR. RON CINK: Yeah.

4 COMMISSIONER CHRIS ELLIOTT: Okay. Add the  
5 position. So is the thirteen, two forty-seven (\$13,247),  
6 what's that?

7 MR. RON CINK: That's not included. That's in  
8 the salary survey issue.

9 COMMISSIONER CHRIS ELLIOTT: Okay. So where is  
10 the position?

11 MS. CHRISTIE DAVIS: It's in the seventy-two  
12 (\$72,000).

13 COMMISSIONER CHRIS ELLIOTT: The whole  
14 seventy-two (\$72,000)?

15 MS. CHRISTIE DAVIS: No, it is not.

16 MR. RON CINK: No.

17 COMMISSIONER CHRIS ELLIOTT: Okay. Otherwise  
18 we're going to have Tucker down there running it.

19 FINANCE CHAIRMAN TUCKER DORSEY: No, I am not  
20 applying for that job. There are a lot of other things  
21 out there, but that is not going to be one of them.

22 COMMISSIONER CHRIS ELLIOTT: How much -- how  
23 much is that position, please?

24 MS. CHRISTIE DAVIS: Give me just a second, and  
25 I will give it to you.

26 COMMISSIONER CHRIS ELLIOTT: Okay.

27 COMMISSIONER CHARLES "SKIP" GRUBER:  
28 Fifty-seven (\$57,000).

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 FINANCE CHAIRMAN TUCKER DORSEY: Fifty-five  
2 (\$55,000).

3 COMMISSIONER CHARLES "SKIP" GRUBER: Fifty-five  
4 (\$55,000).

5 MS. CHRISTIE DAVIS: The total amount in  
6 salaries and fringes is forty-three (\$43,000).

7 COMMISSIONER CHARLES "SKIP" GRUBER:  
8 Forty-three (\$43,000)?

9 MS. CHRISTIE DAVIS: (Indicates affirmatively.)

10 FINANCE CHAIRMAN TUCKER DORSEY: That's all  
11 right.

12 COMMISSIONER CHRIS ELLIOTT: Okay. So we're  
13 skipping the thirteen, two forty-seven (\$13,247), and  
14 we're including forty-three, two nineteen (\$43,219).

15 MR. RON CINK: Yeah.

16 COMMISSIONER CHRIS ELLIOTT: Okay. Joe, you're  
17 going to love this. You know how you feel about  
18 miscellaneous?

19 MR. JOE DAVIS: Uh-huh. (Indicates  
20 affirmatively.)

21 COMMISSIONER CHRIS ELLIOTT: This one actually  
22 says "paraphernalia" in the description.

23 MR. JOE DAVIS: Such as, that's all I want know  
24 to know, such as.

25 FINANCE CHAIRMAN TUCKER DORSEY: Isn't she  
26 supposed to recover some of that boat money? Are the  
27 Municipalities kicking some in?

28 COMMISSIONER-ELECT JEB BALL: Where are we at

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1 now?

2 MS. CHRISTIE DAVIS: Archives.

3 MR. RON CINK: 200.

4 MS. CHRISTIE DAVIS: Alabama 200.

5 MR. JOE DAVIS: Alabama 200.

6 MR. RON CINK: She's supposed to, but I don't  
7 know how much she's gotten back from them.

8 FINANCE CHAIRMAN TUCKER DORSEY: All right.

9 COMMISSIONER CHRIS ELLIOTT: Got to sell the  
10 books first, but they were talking about total cost  
11 recovery on that. But, you know, I'll believe that when  
12 I see it.

13 FINANCE CHAIRMAN TUCKER DORSEY: Everybody good  
14 with documentaries?

15 COMMISSIONER CHRIS ELLIOTT: Yes.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

17 FINANCE CHAIRMAN TUCKER DORSEY: The library,  
18 what is Liz asking for, for a hundred grand (\$100,000)?

19 MR. RON CINK: Same thing.

20 MS. CHRISTIE DAVIS: That's the match.

21 MR. RON CINK: It's a match.

22 FINANCE CHAIRMAN TUCKER DORSEY: Is it the same  
23 number we always do?

24 MR. RON CINK: It's a match for whatever the  
25 State does for the library.

26 FINANCE CHAIRMAN TUCKER DORSEY: Oh, that's  
27 population based.

28 MR. RON CINK: Yep.

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1 FINANCE CHAIRMAN TUCKER DORSEY: That's why  
2 it's a different number.

3 MR. RON CINK: Yep.

4 FINANCE CHAIRMAN TUCKER DORSEY: Okay. All  
5 right.

6 MR. RON CINK: Salary survey. Need to replace  
7 an air conditioner.

8 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

9 MR. RON CINK: A couple of them.

10 FINANCE CHAIRMAN TUCKER DORSEY: Good.

11 MR. RON CINK: Continue to upgrade LED  
12 lighting.

13 FINANCE CHAIRMAN TUCKER DORSEY: Is that just  
14 continuation of what we've been doing?

15 MR. RON CINK: Uh-huh. (Indicates  
16 affirmatively.)

17 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

18 FINANCE CHAIRMAN TUCKER DORSEY: Or, for you  
19 new guys, there will be somebody knocking on your door  
20 saying they'll do an energy survey for us.

21 MR. RON CINK: Probably already have.

22 COMMISSIONER CHRIS ELLIOTT: Also, they want to  
23 put an undercoating on your truck.

24 MR. JOE DAVIS: I've had an opportunity to  
25 refinance my student loan. Just saying.

26 FINANCE CHAIRMAN TUCKER DORSEY: Roofing,  
27 building maintenance, building maintenance. I think  
28 we've already green-lighted all that.

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1 MR. RON CINK: Yeah. Archives.

2 COMMISSIONER-ELECT JEB BALL: So are we just --  
3 are we skipping over the salary stuff now?

4 MR. RON CINK: Huh-uh. (Indicates negatively.)  
5 It's --

6 MS. CHRISTIE DAVIS: We kind of discussed the  
7 budgeted one earlier.

8 MR. RON CINK: Yeah.

9 MS. CHRISTIE DAVIS: You may have just missed  
10 it.

11 MR. RON CINK: Uh-huh. (Indicates  
12 affirmatively.) Roofs, vehicles, trailers.

13 COMMISSIONER CHRIS ELLIOTT: This is all in  
14 Building Maintenance. I think we went through that --

15 MR. RON CINK: Uh-huh. (Indicates  
16 affirmatively.)

17 COMMISSIONER CHRIS ELLIOTT: -- and said yes to  
18 that, if I remember correctly.

19 FINANCE CHAIRMAN TUCKER DORSEY: We have.

20 COMMISSIONER CHRIS ELLIOTT: Okay.

21 MR. RON CINK: CIS. Brian and I talked about  
22 this one here. I'd like to pull it.

23 COMMISSIONER CHARLES "SKIP" GRUBER: Which one?

24 COMMISSIONER CHRIS ELLIOTT: The failover.

25 MR. RON CINK: No. No. The remote BCC  
26 broadcast system.

27 COMMISSIONER CHRIS ELLIOTT: Oh, yeah.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

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1 COMMISSIONER CHRIS ELLIOTT: Yeah. And we  
2 talked about the Hyper V failover thing as being -- I  
3 mean, I get what he's trying to do there. It's just I  
4 don't -- I do not see us in a scenario where we're going  
5 to need to have that level of continuity of operations.

6 MR. RON CINK: I'll get with him and get  
7 that -- whatever that is.

8 COMMISSIONER CHRIS ELLIOTT: This was, you  
9 know, maintain -- y'all remember that conversation?

10 COMMISSIONER-ELECT JEB BALL: Hasn't he already  
11 started on the project, though?

12 COMMISSIONER CHRIS ELLIOTT: No.

13 MS. CHRISTIE DAVIS: This is Year 2.

14 COMMISSIONER CHRIS ELLIOTT: Well --

15 COMMISSIONER-ELECT JEB BALL: Yeah, he had --  
16 This is Year 2. He's already put -- What he did was put  
17 money back.

18 COMMISSIONER CHRIS ELLIOTT: What was -- what  
19 was the one -- did he already pull the other item he had?  
20 He had two items.

21 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.  
22 Yeah, I think he pulled the other one.

23 COMMISSIONER-ELECT JEB BALL: This is the one  
24 that's continuing to go.

25 MR. RON CINK: Yeah.

26 COMMISSIONER-ELECT JEB BALL: This is the  
27 backup.

28 MR. RON CINK: The failover needs to stay.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

2 MR. RON CINK: We pulled the broadcast system.

3 FINANCE CHAIRMAN TUCKER DORSEY: What was the  
4 backup thing? Was that for --

5 COMMISSIONER-ELECT JEB BALL: It was the  
6 main -- you've only got one server in Bay Minette.

7 FINANCE CHAIRMAN TUCKER DORSEY: Was it a  
8 backup?

9 COMMISSIONER-ELECT JEB BALL: No, no, no. This  
10 is for the whole County system. He was describing the  
11 situation, if something catastrophic happened to the  
12 building in Bay Minette, how many days the -- the --

13 MR. JOE DAVIS: Get it back.

14 COMMISSIONER CHRIS ELLIOTT: Yeah. But it's  
15 backed up somewhere else. And you can get it back, get a  
16 part, and get back online in two or three days. I think  
17 we --

18 COMMISSIONER-ELECT JEB BALL: I don't --

19 COMMISSIONER CHARLES "SKIP" GRUBER: No.

20 COMMISSIONER-ELECT JEB BALL: -- think it is.

21 COMMISSIONER CHARLES "SKIP" GRUBER: This is --  
22 this is -- this is the continuation of his project. This  
23 is Year 2 of a three-year project that he had started.  
24 He's got -- we've got invested one year already.

25 COMMISSIONER-ELECT JEB BALL: I think it was  
26 like three hundred and something thousand dollars  
27 (\$300,000) altogether.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Total.

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1 COMMISSIONER-ELECT JEB BALL: Three phases.

2 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

3 COMMISSIONER-ELECT JEB BALL: I was in last  
4 year's budget meeting. And I don't think it was approved  
5 actually at the meeting, but I remember y'all had some  
6 other discussion afterwards. And somebody felt good with  
7 it, because he already implemented Phase I of III.

8 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.  
9 (Indicates affirmatively.)

10 COMMISSIONER CHRIS ELLIOTT: I'm hitting him  
11 up.

12 FINANCE CHAIRMAN TUCKER DORSEY: All right.

13 COMMISSIONER CHRIS ELLIOTT: I've got to hit up  
14 him up real quick and get comfortable with that.

15 FINANCE CHAIRMAN TUCKER DORSEY: All right.

16 MR. RON CINK: Vehicle, talked about Kim's.  
17 Kelly got a shift on -- What was that, Christie? That  
18 was --

19 MS. CHRISTIE DAVIS: Well, I don't know. That  
20 one is about --

21 MR. RON CINK: I don't remember.

22 FINANCE CHAIRMAN TUCKER DORSEY: Who?

23 MR. RON CINK: Kelly.

24 COMMISSIONER CHARLES "SKIP" GRUBER: Kelly  
25 Childress.

26 MS. CHRISTIE DAVIS: It's a part-time position.

27 MR. RON CINK: Yeah.

28 MS. CHRISTIE DAVIS: She's trying to promote.

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1 FINANCE CHAIRMAN TUCKER DORSEY: I'm not  
2 arguing over nine hundred and seventy-three dollars  
3 (\$973) for Kelly's department. They knock it out of the  
4 park. We've green-lighted the Coroner.

5 COMMISSION CHAIRMAN FRANK BURT: Yeah.

6 FINANCE CHAIRMAN TUCKER DORSEY: Courtroom 7.

7 COMMISSIONER CHRIS ELLIOTT: I'm -- I'm -- The  
8 cost estimate is a hundred and fifty thousand dollars  
9 (\$150,000). I think that's probably high to begin with.  
10 And I -- I don't --

11 MR. RON CINK: You want to reserve a hundred  
12 and fifty (\$150,000) there?

13 COMMISSIONER CHRIS ELLIOTT: Not really, to be  
14 honest with you.

15 FINANCE CHAIRMAN TUCKER DORSEY: What do you  
16 boys want to do?

17 COMMISSIONER CHARLES "SKIP" GRUBER: Whatever  
18 the cost estimate is, you know.

19 COMMISSIONER-ELECT JEB BALL: I mean, something  
20 is going to have to be done. I just was wanting to wait.  
21 Leave it -- leave it in there. If it comes in less, then  
22 it's going to be good.

23 Because it's -- it needs to be redone. For that --  
24 this listed price, I think, is too much. I know what Ron  
25 is doing there. But then even for a hundred and fifty  
26 thousand (\$150,000) --

27 COMMISSIONER CHARLES "SKIP" GRUBER: Every time  
28 we -- every time we touch that -- that old building, it's

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1 cost us more than what -- than what we -- we anticipated.

2 I mean, it always has, no matter what we --

3 COMMISSIONER-ELECT JEB BALL: How much did it  
4 cost when Thomason redid it?

5 MR. RON CINK: Oh, good Lord. That's been --

6 COMMISSIONER CHARLES "SKIP" GRUBER: Over three  
7 (\$3,000,000) or four million dollars (\$4,000,000).

8 MR. RON CINK: No. That was the whole  
9 renovation over there.

10 COMMISSIONER CHARLES "SKIP" GRUBER: Was it?

11 MR. RON CINK: Yes, sir. That's -- this is the  
12 last courtroom that we've -- we haven't touched this  
13 one -- but you're right. It's -- it's --

14 COMMISSIONER-ELECT JEB BALL: Now, it's been --  
15 this is the one that's been touched and now it's got to  
16 be retouched. Because this was Judge Stewart's old  
17 courtroom. Judge Thomason reconfigured it the way she  
18 wanted it. Now Judge Bosch doesn't like the way it is  
19 and wants it back to normal.

20 MR. RON CINK: Uh-huh. (Indicates  
21 affirmatively.)

22 COMMISSIONER-ELECT JEB BALL: So but I went in  
23 there and visited the courtroom on a day that they had a  
24 busy court day, and it was ridiculous what was going on  
25 in there. It's the most non-functional courtroom in the  
26 whole entire courthouse. It's going to have to be  
27 reconfigured.

28 Joe?

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1 MR. JOE DAVIS: Yeah. I'm for leaving it in,  
2 getting into the Kevlar and all that kind of stuff and  
3 find out -- I think the estimate is high.

4 But if our track record is every time we think we've  
5 got it at a price, it goes up, I'd rather have that money  
6 in there. And then we'll argue -- get it for a hundred  
7 and a quarter (\$120,000) or less.

8 FINANCE CHAIRMAN TUCKER DORSEY: One fifty  
9 (\$150,000).

10 COMMISSIONER CHRIS ELLIOTT: I'm -- I'm one  
11 fifty (\$150,000), too. And that way we can offset our  
12 animal shelter stuff. I just -- I got -- I got heartburn  
13 with that. But if y'all want it in there, we can put in  
14 there at one fifty (\$150,000). That's what the cost  
15 estimate is.

16 FINANCE CHAIRMAN TUCKER DORSEY: Is it okay  
17 with you?

18 COMMISSION CHAIRMAN FRANK BURT: Yes, sir.

19 MR. RON CINK: Telepresence goes away.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Don't need  
21 Telepresence?

22 MR. RON CINK: No.

23 MS. CHRISTIE DAVIS: That's forty-two hundred  
24 (\$4,200).

25 MR. RON CINK: Yeah.

26 FINANCE CHAIRMAN TUCKER DORSEY: Gravel.

27 MR. JOEY NUNNALLY: The gravel parking lot?  
28 What happened is, number one, is I did get the e-mail. I

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1 want to be clear about that. It was about a month ago,  
2 and I forgot about it.

3 MR. RON CINK: A hundred thousand (\$100,000).

4 MR. JOEY NUNNALLY: A little -- a little water  
5 under the bridge. But the gravel parking lot over there  
6 had the recycling stuff, so they --

7 FINANCE CHAIRMAN TUCKER DORSEY: It does  
8 include that, though?

9 MR. JOEY NUNNALLY: It does.

10 FINANCE CHAIRMAN TUCKER DORSEY: Good to go.

11 MR. JOEY NUNNALLY: It's --

12 FINANCE CHAIRMAN TUCKER DORSEY: We're  
13 increasing our paved parking capacity.

14 MR. JOEY NUNNALLY: Yes.

15 FINANCE CHAIRMAN TUCKER DORSEY: That number  
16 makes sense.

17 COMMISSION CHAIRMAN FRANK BURT: Sure does.

18 MR. JOE DAVIS: Taking the existing and making  
19 a larger paving --

20 FINANCE CHAIRMAN TUCKER DORSEY: Thank you.

21 MR. JOE DAVIS: Good to go.

22 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
23 Good to go.

24 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, if  
25 we could go back to the Hyper V failover project, I was  
26 mistaken. This is the continuation of something. He's  
27 already taken the other -- the other backup thing, we  
28 took out of there.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Good to go.

2 COMMISSIONER CHRIS ELLIOTT: Excuse me.

3 MR. RON CINK: So you're good with that?

4 COMMISSIONER CHRIS ELLIOTT: Yes.

5 MR. RON CINK: Okay. Again, I do need -- I do  
6 need a part-time custodian up there. That court -- that  
7 courthouse is being used like crazy.

8 COMMISSION CHAIRMAN FRANK BURT: More than has  
9 been in a long time.

10 MR. RON CINK: Yes, sir.

11 FINANCE CHAIRMAN TUCKER DORSEY: Good to go.  
12 Green light.

13 MR. RON CINK: Printing of brochures.

14 MR. JESSIE PEACOCK: Are you waiting on me,  
15 sir?

16 FINANCE CHAIRMAN TUCKER DORSEY: I'm looking at  
17 you.

18 MR. JESSIE PEACOCK: I was afraid of that. You  
19 said printing of brochures?

20 MR. RON CINK: Uh-huh. (Indicates  
21 affirmatively.)

22 MR. JESSIE PEACOCK: It's the same thing  
23 that -- Oh, flip. I just had a brain toot on the name.

24 FINANCE CHAIRMAN TUCKER DORSEY: You were at  
25 twenty grand (\$20,000) a little while ago. You down to  
26 fifteen (\$15,000) now.

27 MR. JESSIE PEACOCK: Alliance is the same  
28 company what's-her-name --

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1 FINANCE CHAIRMAN TUCKER DORSEY: Please tell me  
2 that what's-her-name is not Jenni.

3 MR. JESSIE PEACOCK: No, no, no, no, no, no.  
4 The other lady over Archives.

5 COMMISSIONER CHRIS ELLIOTT: Her name is  
6 Felisha.

7 FINANCE CHAIRMAN TUCKER DORSEY: Felisha.

8 MR. JESSIE PEACOCK: Ms. Felisha. Sorry. It's  
9 the same company that she's used. It's the same thing  
10 she asked for. It's --

11 COMMISSIONER CHARLES "SKIP" GRUBER: It's  
12 y'all's brochures that y'all picked out.

13 MR. JESSIE PEACOCK: Exactly.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

15 MR. JESSIE PEACOCK: What we're asking for, I  
16 got the price list from Alliance on that. It the same --  
17 it's the brochures, like I said, what she's doing for the  
18 advertisement on the -- if y'all want to look at that,  
19 that's what I was asking.

20 COMMISSION CHAIRMAN FRANK BURT: One question I  
21 have --

22 MR. JESSIE PEACOCK: Yes, sir.

23 COMMISSION CHAIRMAN FRANK BURT: -- Jessie, is  
24 if it's bunch of these -- What did you say, five KW  
25 generators, those that you're trying to get under the  
26 shelter.

27 MR. JESSIE PEACOCK: Yes, sir.

28 COMMISSION CHAIRMAN FRANK BURT: It -- it's

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1 practical, it seems to me and I -- And you're the man, so  
2 I'm -- not necessarily what I say. But each barn now,  
3 Area 100, 200, and 300 each have a lot space available.  
4 And they'd be already staged somewhere and not just right  
5 there where you'd be having to look at them all the time.

6 MR. JESSIE PEACOCK: Commissioner, I am --

7 COMMISSION CHAIRMAN FRANK BURT: Save you  
8 something.

9 MR. JESSIE PEACOCK: I'm looking -- I am very  
10 much looking at trying to get rid of that stuff as we --  
11 as.

12 COMMISSION CHAIRMAN FRANK BURT: Okay.

13 MR. JESSIE PEACOCK: I'm trying my best to get  
14 rid of -- we're working with getting rid of the hazmat  
15 trailers and getting those out to fire departments --

16 COMMISSION CHAIRMAN FRANK BURT: Yeah.

17 MR. JESSIE PEACOCK: Right now.

18 COMMISSION CHAIRMAN FRANK BURT: Yes.

19 MR. JESSIE PEACOCK: I still have some  
20 equipment that I can't get rid of; one being the command  
21 trailer.

22 COMMISSION CHAIRMAN FRANK BURT: Right.

23 MR. JESSIE PEACOCK: A couple of those are  
24 still under grants, and a couple of them we utilize.  
25 They're just sitting out in the sunshine.

26 So I went ahead and passed this out, but we -- we're  
27 not -- you asked about the brochures. Now, if y'all are  
28 wanting to move on to the --

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1 COMMISSIONER CHRIS ELLIOTT: No. You were  
2 talking about brochures. I'm not sure how to got to  
3 lean-to's.

4 MR. JESSIE PEACOCK: I just -- Commissioner  
5 Burt was asking about the generators, so I thought that  
6 was moving forward. I grabbed this.

7 The brochures is something that Jenni has asked for.  
8 She has been doing a lot of public outreach. Y'all know  
9 that this is -- it's about advertisement and informing  
10 the public on the dangers. My job is to be able to help  
11 protect them in the end.

12 Jenni does a wonderful job of public outreach.  
13 We've scaled back carrying everybody to everything, like  
14 we used to. Used to we would carry everybody in the  
15 department as far as somebody from Mike Job to set up  
16 front.

17 Now Jenni handles it. If she carries two people  
18 with her, it's because she sees fit. But she is asking  
19 to reach out more so with the brochures. We get  
20 enough -- each one of us has to order from FEMA, because  
21 Jenni can only -- herself, she can only get like one box.

22 So each one of us use our home address and call FEMA  
23 and have it shipped. So we're doubling up that way. But  
24 she's asked for this to printout a whole lot better, more  
25 practical brochures.

26 I guess I should have held my Kemko pamphlet,  
27 because I think I lost your --

28 COMMISSIONER-ELECT JEB BALL: Fine on

1 brochures.

2 FINANCE CHAIRMAN TUCKER DORSEY: Lean-to.

3 MR. JESSIE PEACOCK: All right. Moving forward  
4 with the -- the quote. My apologies, one, for not being  
5 more prepared on it the last time. Thank you,  
6 Commissioner Dorsey, for letting me come back and take a  
7 second look at this.

8 Still correct on the lean-to portion of that shed.  
9 They've called it a single slope, as you can see the  
10 picture on the back, 30-by-60. I just now got this last  
11 week, if that tells you anything, how long it's taken to  
12 work on it.

13 The 16 and then the 50-by-10 on the side is what I  
14 looking at. It'd be the third and fourth pages, is what  
15 I was looking to store the generators.

16 Both of those added together, one of them is  
17 twenty-one thousand, two hundred and ninety-nine dollars  
18 (\$21,299). The other was sixteen thousand, sixty-three  
19 dollars (\$16,063).

20 That is to add to the building that is currently  
21 there. That is not the most practical, but it will  
22 suffice to be able to move the generators outside. Or,  
23 as y'all told me to look at -- and I would much rather  
24 have -- is a whole new building. That is last two pages.

25 It's forty-seven, six nineteen (\$47,619) with four  
26 thousand dollars' (\$4,000) worth of taxes. That is a  
27 75-by-40 building with two open bays and one enclosed  
28 bay.

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1 We've still got to add a chain-link fence to that to  
2 secure this. Either we'll have to gate off one of those  
3 open bays so you've still got the airflow from where  
4 those generators or look at -- back up and look at  
5 chain-link fencing that whole backside of 911.

6 So it's my understanding -- If we're getting 911,  
7 that's where I had him look at pricing, putting it.

8 COMMISSIONER CHRIS ELLIOTT: You know those  
9 don't come with a foundation at all?

10 MR. JESSIE PEACOCK: Yeah.

11 COMMISSIONER CHRIS ELLIOTT: Okay. Who is  
12 doing that work?

13 MR. JESSIE PEACOCK: No. These should come  
14 with foundation, that last one.

15 COMMISSIONER CHRIS ELLIOTT: Not including --

16 MR. JESSIE PEACOCK: I just printed these out  
17 this morning. Y'all will have to forgive me. Y'all know  
18 what happened to me last week. This came in Thursday.  
19 And I came in this morning --

20 COMMISSIONER CHRIS ELLIOTT: I appreciate you.  
21 These all say on a foundation to be provided by you.

22 MR. JESSIE PEACOCK: Yeah. You're right.

23 COMMISSIONER CHRIS ELLIOTT: So I just --

24 MR. JESSIE PEACOCK: It does. And I missed  
25 that this morning.

26 COMMISSIONER CHRIS ELLIOTT: We're looking at  
27 it.

28 FINANCE CHAIRMAN TUCKER DORSEY: Unless you're

1 just putting it on the dirt.

2 MR. JESSIE PEACOCK: No. We still got to come  
3 in and put that in. And he was supposed to quote that in  
4 there. He looked at the slope of that, too.

5 COMMISSIONER CHRIS ELLIOTT: There -- there is  
6 a chunk of change involved in that.

7 MR. JESSIE PEACOCK: Now, that is only on the  
8 last page. The foundation is already there for the first  
9 two, for the single-slope building, as it is referred to.

10 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
11 I'm good with the single slopes then.

12 COMMISSIONER CHRIS ELLIOTT: So you already  
13 have a pad there?

14 MR. JESSIE PEACOCK: Yes. It's that -- it's  
15 the -- it's the asphalt parking lot that's next to the --  
16 the current building.

17 COMMISSIONER CHRIS ELLIOTT: Okay. Now, I  
18 appreciate what you're saying, but they're not going to  
19 set a steel column on the asphalt and call it done.  
20 There is going to have to be a foundation poured.

21 MR. JESSIE PEACOCK: He's going to come in and  
22 pour a -- He's not going to do the whole slab. It's not  
23 going to be the whole slab. He's going to come in there  
24 and pour one single footer for that pillar. And he has  
25 to have three footers.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Is that on  
27 the 30-by-60?

28 MR. JESSIE PEACOCK: Yes, sir.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: He's  
2 saying here that --

3 MR. JESSIE PEACOCK: And he does it.

4 COMMISSIONER CHARLES "SKIP" GRUBER: --  
5 foundation provided by you.

6 MR. JESSIE PEACOCK: You're correct. That is  
7 not what he and I talked about.

8 COMMISSIONER CHRIS ELLIOTT: Okay.

9 MR. JESSIE PEACOCK: I clearly said -- I missed  
10 that this morning when I printed this out.

11 COMMISSIONER CHRIS ELLIOTT: Okay.

12 COMMISSIONER CHARLES "SKIP" GRUBER: That --  
13 that -- that needs to be provided, because you get that  
14 foundation, that's going to --

15 COMMISSION CHAIRMAN FRANK BURT: Yes.

16 COMMISSIONER CHARLES "SKIP" GRUBER: -- jack  
17 the price up, regardless. He's got that in every one of  
18 them.

19 COMMISSION CHAIRMAN FRANK BURT: Concrete is  
20 expensive.

21 COMMISSIONER CHRIS ELLIOTT: And the foundation  
22 is going to include an engineered footer that's going to  
23 have bolts set out in a pattern that fit into the column.  
24 My -- my point is here they aren't going to sit on the  
25 asphalt there, so you're going to have some additional  
26 costs associated with that in each one of these.

27 MR. JESSIE PEACOCK: Commissioner, I understand  
28 that completely.

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1 COMMISSIONER CHRIS ELLIOTT: Okay.

2 MR. JESSIE PEACOCK: He and I discussed that  
3 sitting there.

4 COMMISSIONER CHRIS ELLIOTT: Okay.

5 MR. JESSIE PEACOCK: They sent this to me last  
6 week, when I was at wife's dad's --

7 COMMISSIONER CHRIS ELLIOTT: Oh --

8 MR. JESSIE PEACOCK: -- funeral.

9 COMMISSIONER CHRIS ELLIOTT: -- I understand.  
10 I understand, Jessie.

11 MR. JESSIE PEACOCK: I got up and come in at  
12 six o'clock this morning and printed it out. I missed  
13 it. My apologies.

14 COMMISSIONER CHRIS ELLIOTT: That's okay.  
15 Before we vote on a budget line item, I want --

16 MR. JESSIE PEACOCK: I completely understand.  
17 Do you want me to pursue the lean-to, or do you want me  
18 to pursue the new building, the new building going in  
19 behind 911?

20 Both of them's got to have a foundation. I've  
21 got -- all I've got to do is look at one foundation  
22 versus the other one. Y'all tell me which direction --

23 COMMISSION CHAIRMAN FRANK BURT: And what are  
24 you going to put under that?

25 MR. JESSIE PEACOCK: The -- the four trailers  
26 that we have. We've got like six. I'm trying to get rid  
27 of two of them. One of them is a hazmat. And one of  
28 them is trailer that I'm trying to get rid of to the

1 local fire department.

2 We have the command support unit I do not plan on  
3 getting rid of. We just got it re-striped. And we  
4 utilize it for several events. The generators -- there's  
5 several of pieces of equipment being stored outside that  
6 needs to get under a roof; if not, they're just going to  
7 continue to deteriorate.

8 MR. JOEY NUNNALLY: If it helps -- if it helps,  
9 you know, like for the Sheriff's Department, we can come  
10 in do the dirt work for the pad, which would be a cost  
11 savings. So keep that in mind as well.

12 MR. JESSIE PEACOCK: When I had him look at it,  
13 I wasn't sure, one hundred percent (100%), that we were  
14 going to get the property at 911. I think it's my  
15 understanding that we may get that now.

16 I may be speaking out of turn. I still don't have a  
17 hundred percent (100%) confirmation on that. But that is  
18 where we looked at putting that.

19 You seen that slope. And that was my next step, is  
20 to move forward with this price and getting you to get me  
21 dirt work. I just bit off too much too quick. I thought  
22 I'd just --

23 COMMISSIONER CHRIS ELLIOTT: No.

24 MR. JESSIE PEACOCK: -- bring it in there.

25 COMMISSIONER CHRIS ELLIOTT: Huh-uh. (Indicates  
26 negatively.)

27 MR. JESSIE PEACOCK: Oh, yeah.

28 COMMISSIONER CHRIS ELLIOTT: You're good. I'd

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1 say let's leave it in there as you've got it budgeted.  
2 You don't know what you're going to do yet. I don't know  
3 what's going to work out with 911 or what's not. I don't  
4 know which direction you're headed.

5 I mean, I can haircut you a little bit on this, but  
6 I don't think much by the time you build a foundation.  
7 And I -- Mr. Chairman, I'd say we leave in a hundred  
8 (\$100,000). And he's clearly looking at different  
9 options. But I don't know which one he's going to go  
10 with at the end of the day.

11 COMMISSION CHAIRMAN FRANK BURT: What'd you  
12 say? You're in for a hundred (\$100,000)?

13 COMMISSIONER CHRIS ELLIOTT: I -- I think we  
14 leave it there or close to it.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.  
16 (Indicates affirmatively.)

17 COMMISSIONER CHRIS ELLIOTT: I mean, by the  
18 time --

19 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

20 COMMISSIONER CHRIS ELLIOTT: -- you add a --  
21 either one of these foundations --

22 COMMISSIONER CHARLES "SKIP" GRUBER: Right.

23 COMMISSIONER CHRIS ELLIOTT: -- in here --

24 FINANCE CHAIRMAN TUCKER DORSEY: Build a  
25 lean-to so you can just put the footers in for that. If  
26 you got asphalt there, you can park a trailer on it and  
27 park a -- It doesn't have to be structural.

28 MR. JESSIE PEACOCK: Well --

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1 FINANCE CHAIRMAN TUCKER DORSEY: And you're  
2 putting in a generator. And then it's on wheels. I  
3 mean --

4 MR. JESSIE PEACOCK: Yeah. The --

5 FINANCE CHAIRMAN TUCKER DORSEY: You don't --

6 MR. JESSIE PEACOCK: The generator --

7 FINANCE CHAIRMAN TUCKER DORSEY: You don't have  
8 to have a 40-by-70 foot, ten thousand (10,000) square  
9 foot building --

10 MR. JESSIE PEACOCK: That's correct.

11 FINANCE CHAIRMAN TUCKER DORSEY: -- for that.

12 MR. JESSIE PEACOCK: But it was just as cheap  
13 as the --

14 FINANCE CHAIRMAN TUCKER DORSEY: Well, it's not  
15 because you've got to put ten thousand -- ten thousand  
16 dollars' (\$10,000) worth of slab down.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.  
18 (Indicates affirmatively.)

19 FINANCE CHAIRMAN TUCKER DORSEY: I mean, ten  
20 thousand (10,000) square feet. Excuse me.

21 COMMISSIONER CHRIS ELLIOTT: How about -- how  
22 about seventy -- seventy thousand (\$70,000)? Does that  
23 work?

24 MR. JESSIE PEACOCK: Yes, sir. I think -- I  
25 think I can get it in there for that.

26 COMMISSIONER CHRIS ELLIOTT: Okay. Does that  
27 work for you?

28 MR. JESSIE PEACOCK: Especially the -- the

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1 single slope addition to the --

2 COMMISSIONER CHRIS ELLIOTT: Get your lean-tos  
3 and you'll have plenty to do your -- your footings.  
4 Just --

5 MR. JESSIE PEACOCK: And the chain-link fence.

6 COMMISSIONER CHRIS ELLIOTT: And the chain-link  
7 fence.

8 MR. JESSIE PEACOCK: The chain-link fence,  
9 thirteen dollars (\$13) a foot, looking at roughly two  
10 thousand (\$2,000) extra on top of that for that. That  
11 was the only thing I wrote down that wasn't in there  
12 besides the foundation.

13 Okay. Thank you, sir.

14 MR. RON CINK: You guys want to change that  
15 number to seventy (\$70,000)?

16 COMMISSIONER CHRIS ELLIOTT: Yes, please.

17 COMMISSION CHAIRMAN FRANK BURT: What did you  
18 have, Ron? I --

19 COMMISSIONER CHARLES "SKIP" GRUBER: A  
20 hundred (\$100,000) --

21 MR. RON CINK: A hundred thousand (\$100,000).

22 COMMISSIONER CHARLES "SKIP" GRUBER: A hundred  
23 thousand (\$100,000).

24 FINANCE CHAIRMAN TUCKER DORSEY: It's -- Did we  
25 already green light the telepresence and message board?  
26 Is that the -- is that the wall?

27 MR. RON CINK: It's the wall and two messages.

28 FINANCE CHAIRMAN TUCKER DORSEY: Did we green

1 light that?

2 FINANCE CHAIRMAN TUCKER DORSEY: What are the  
3 message boards? You've got twenty-four thousand  
4 (\$24,000) for message --

5 MR. JESSIE PEACOCK: Ron put that in there.

6 MR. RON CINK: That -- that was the request --

7 COMMISSIONER CHARLES "SKIP" GRUBER: For --

8 MR. RON CINK: -- you guys had dealing with  
9 being able to alert the public to various events  
10 associated with storms.

11 MR. JESSIE PEACOCK: It's --

12 COMMISSIONER CHRIS ELLIOTT: Same as Joey's  
13 message board?

14 MR. JESSIE PEACOCK: -- message board for --

15 MR. RON CINK: Because I'm not sure about the  
16 cost. I think yours was a little bit -- your -- the ones  
17 that you have are twenty-five thousand (\$25,000). I -- I  
18 think I got the price wrong in there.

19 MR. JESSIE PEACOCK: Twelve thousand (\$12,000).

20 MR. JOEY NUNNALLY: How much you got in there?

21 COMMISSIONER CHARLES "SKIP" GRUBER:

22 Twenty-four (\$24,000) --

23 MR. RON CINK: Twelve (\$12,000) apiece.

24 MR. JOEY NUNNALLY: Okay. So the --

25 FINANCE CHAIRMAN TUCKER DORSEY: So we don't  
26 even know what --

27 MR. JOEY NUNNALLY: It'd be the larger ones.

28 Those may be the smaller ones. But --

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1 FINANCE CHAIRMAN TUCKER DORSEY: And what is  
2 this for?

3 MR. JOEY NUNNALLY: It's those variable message  
4 signs that we use. And I -- I didn't know he was putting  
5 them in his budget. But we -- we requested two --

6 FINANCE CHAIRMAN TUCKER DORSEY: We clearly  
7 don't need them.

8 MR. JOEY NUNNALLY: -- in our budget as well.

9 FINANCE CHAIRMAN TUCKER DORSEY: What's the --

10 MR. RON CINK: Same -- same --

11 FINANCE CHAIRMAN TUCKER DORSEY: -- total --

12 MR. RON CINK: Same requirements?

13 MR. JOEY NUNNALLY: Same --

14 MR. RON CINK: I mean --

15 MR. JOEY NUNNALLY: Same specs.

16 MR. RON CINK: -- same scenario?

17 MR. JOEY NUNNALLY: Yeah.

18 MR. RON CINK: His -- his scenario was in the  
19 event of storms to be able to put along the road or  
20 whatever.

21 MR. JESSIE PEACOCK: To advise --

22 MR. RON CINK: Okay. So this one needs to go  
23 away then.

24 MR. JOEY NUNNALLY: I -- I think so. I mean,  
25 we're going to have a total of six in our department.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Scratch  
27 it.

28 MR. JOEY NUNNALLY: I mean, I've got access

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1 to --

2 COMMISSIONER CHARLES "SKIP" GRUBER: Scratch  
3 them.

4 FINANCE CHAIRMAN TUCKER DORSEY: Scratch it.  
5 What's telepresence?

6 MR. RON CINK: That's the wall.

7 COMMISSIONER CHRIS ELLIOTT: We did a wall last  
8 year. What -- what -- what more wall do we have?

9 COMMISSIONER CHARLES "SKIP" GRUBER: It's some  
10 upgrades on the --

11 MR. JESSIE PEACOCK: That's a Brian item.

12 COMMISSION CHAIRMAN FRANK BURT: On that big  
13 screen --

14 MR. JESSIE PEACOCK: And Brian was supposed  
15 to --

16 COMMISSION CHAIRMAN FRANK BURT: -- they had up  
17 there --

18 MR. JESSIE PEACOCK: -- discuss that with y'all  
19 in his session.

20 COMMISSIONER CHRIS ELLIOTT: Was this the one  
21 that is in --

22 COMMISSION CHAIRMAN FRANK BURT: Yeah.

23 COMMISSIONER CHRIS ELLIOTT: -- the conference  
24 room?

25 MR. JESSIE PEACOCK: So, I mean --

26 COMMISSION CHAIRMAN FRANK BURT: Yeah.

27 COMMISSIONER CHRIS ELLIOTT: I thought we had  
28 that.

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1 MR. JESSIE PEACOCK: It's not in the -- it's  
2 not in the conference room. My understanding of what  
3 that is, is Brian is looking at telepresence throughout  
4 the county and putting screens in the backside of that  
5 building so when you're talking --

6 FINANCE CHAIRMAN TUCKER DORSEY: No.

7 COMMISSIONER CHRIS ELLIOTT: I love him to  
8 death.

9 MR. JESSIE PEACOCK: The -- But you'll have to  
10 ask that with Brian. Jessie didn't put that on in there.

11 COMMISSIONER CHRIS ELLIOTT: Wrong Peacock.  
12 Got it.

13 MS. CHRISTIE DAVIS: I have a copy of the  
14 quote.

15 FINANCE CHAIRMAN TUCKER DORSEY: And it says  
16 EMA on it.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

18 COMMISSIONER CHRIS ELLIOTT: No. That's fine.  
19 I'm -- I'm going to be -- I'm going to be no on that.  
20 We've got -- You happy with what you got, man? I mean,  
21 that's a big --

22 MR. JESSIE PEACOCK: What's that? The  
23 building?

24 COMMISSIONER CHRIS ELLIOTT: Yeah.

25 MR. JESSIE PEACOCK: Yeah. That's what I asked  
26 for.

27 COMMISSIONER CHRIS ELLIOTT: Okay.

28 MR. JESSIE PEACOCK: Yes, sir.

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1 COMMISSIONER CHRIS ELLIOTT: No. I just mean  
2 the -- the -- we got the new wall in there, man. That  
3 thing -- Do you need any more than what you've got?

4 MR. JESSIE PEACOCK: I've got a little bit of  
5 money. I'm going to buy some TVs for the back so when  
6 the instructors are teaching, they don't have to turn  
7 around and look at the PowerPoint like we're doing here.  
8 But --

9 COMMISSIONER CHRIS ELLIOTT: That's what that  
10 was for. That was something educational. Yeah. I got  
11 you. Okay. Okay.

12 COMMISSIONER-ELECT JEB BALL: And I was going  
13 to go back and maybe just add one -- ask one thing since  
14 you're scratching those; right?

15 COMMISSIONER CHRIS ELLIOTT: What?

16 COMMISSIONER-ELECT JEB BALL: That's -- I mean,  
17 the -- that was forty (\$40,000) and twenty-four  
18 (\$24,000).

19 COMMISSIONER CHRIS ELLIOTT: Yep.

20 COMMISSIONER-ELECT JEB BALL: That's sixty-four  
21 (\$64,000). Could we bump that lean-to number up to  
22 ninety (\$90,000) just for in case.

23 I think I -- when I went out there and looked at it  
24 and talked to Jessie about it, we're speculating for if  
25 we build a lean-to, are we going to fill it to capacity  
26 upfront and be done with it, or can build something to  
27 where we can add more stuff under it in the long-term.

28 And Jessie's approach to the pole barn, EMA -- I

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1 mean, by 911 was to house more stuff one of these days,  
2 so just more room.

3 MR. JESSIE PEACOCK: On that note, other than  
4 this Kemko building, you could put a -- one of these  
5 standard -- what they call the pole barn, the A-frame for  
6 ten grand (\$10,000), the size you need out there to cover  
7 theses sheds, which would -- all you're after is keeping  
8 the sunshine off.

9 These little portable carports are going to blow  
10 away. You're going to have to have something that's got  
11 some decent wind load to it. Kemko is just the one that  
12 quoted this price here.

13 COMMISSIONER CHARLES "SKIP" GRUBER: And this  
14 would have to be bid out anyway. So --

15 MR. JESSIE PEACOCK: Yes. Yes, sir.

16 COMMISSIONER CHARLES "SKIP" GRUBER: -- you're  
17 going to have to -- And you don't know what you're going  
18 to get when you start bidding it.

19 FINANCE CHAIRMAN TUCKER DORSEY: See, I -- I --  
20 I just -- I -- I've got a different perspective. Because  
21 if we have more space to put more stuff in, then we're  
22 going to find a way to get more stuff.

23 They have -- they have eight bus conversion kits  
24 that they can turn a bus into some medical thing because  
25 we needed more stuff, I don't know, ten years ago or  
26 whatever.

27 COMMISSIONER-ELECT JEB BALL: The -- the thing  
28 with that is that doesn't have anything -- that's --

1 we're trying --

2 FINANCE CHAIRMAN TUCKER DORSEY: I --

3 COMMISSIONER-ELECT JEB BALL: -- to get rid of  
4 those.

5 FINANCE CHAIRMAN TUCKER DORSEY: I understand.  
6 But government --

7 COMMISSIONER-ELECT JEB BALL: But the --

8 FINANCE CHAIRMAN TUCKER DORSEY: Government has  
9 a tendency to want to fill that stuff up because we've  
10 got the space. That's what I'm --

11 COMMISSIONER-ELECT JEB BALL: I don't -- I  
12 think we can not let them do that; right?

13 We're talking --

14 FINANCE CHAIRMAN TUCKER DORSEY: I'm trying.

15 COMMISSIONER-ELECT JEB BALL: We're talking  
16 about gasoline-powered stuff that cannot not stored in  
17 that. It's got to be an open type area.

18 So I -- I just -- I've been out there, walked and  
19 looked. And, you know, the lean-to is an option. But  
20 you're -- you're already investing so much money into the  
21 lean-to, it's -- You know, I don't know. I just know  
22 that as soon as the lean-to is built, it'll be filled up.

23 What you think, Joe?

24 MR. JOE DAVIS: Well, if you do the lean-tos,  
25 you limit your -- I mean, we -- we're going to face it  
26 probably before our term is out, needing more space for  
27 more equipment.

28 I -- I think the building would be the way to go

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1 when you look at the -- the two options on the lean-to,  
2 if that's two separate lean -- lean-tos or if it's a  
3 combination.

4 If it's a combination, that's thirty-seven thousand  
5 dollars (\$37,000). For forty-seven thousand (\$47,000),  
6 you get an entire building.

7 MR. JESSIE PEACOCK: Commissioner-Elect, that  
8 is -- it is two -- it's -- one's adding on the south side  
9 of the building, one on the east side.

10 MR. JOE DAVIS: So it is two?

11 MR. JESSIE PEACOCK: So it's separate bids, but  
12 they're going to be tied to the same building.

13 MR. JOE DAVIS: For ten thousand dollars  
14 (\$10,000) more, we could get the building.

15 FINANCE CHAIRMAN TUCKER DORSEY: But you also  
16 have ten thousand (10,000) square feet of concrete  
17 foundation we're going to include.

18 MR. JOE DAVIS: That we've got to add to it.

19 FINANCE CHAIRMAN TUCKER DORSEY: You have no  
20 electrical. You have no insulation. And by the time we  
21 get the "I wants" on there, you're going to build you a  
22 full-blown barn.

23 So we've already spent more time on this than the  
24 money probably allows. I mean, if y'all want to make it  
25 a hundred (\$100,000), it's a hundred (\$100,000). I  
26 don't -- I -- I honestly, at this point, do not care.

27 What's your number?

28 COMMISSION CHAIRMAN FRANK BURT: I'm content

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1 with their call.

2 FINANCE CHAIRMAN TUCKER DORSEY: What's your  
3 number?

4 MR. JOE DAVIS: Jeb, what do you want?

5 FINANCE CHAIRMAN TUCKER DORSEY: A hundred  
6 (\$100,000)? Ninety (\$90,000)? Seventy (\$70,000)?

7 COMMISSIONER-ELECT JEB BALL: I mean, I'm --

8 FINANCE CHAIRMAN TUCKER DORSEY: Skip, what do  
9 you want?

10 COMMISSIONER CHARLES "SKIP" GRUBER: Let's do  
11 the ninety (\$90,000) and be --

12 MR. JOE DAVIS: I'll --

13 COMMISSIONER CHARLES "SKIP" GRUBER: --  
14 finished with it.

15 MR. JOE DAVIS: I'll go with --

16 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

17 MR. JOE DAVIS: -- the ninety (\$90,000).

18 COMMISSIONER CHARLES "SKIP" GRUBER: Be  
19 finished. Do ninety (\$90,000) and be finished with it.

20 COMMISSIONER CHRIS ELLIOTT: Ninety (\$90,000)  
21 it is.

22 FINANCE CHAIRMAN TUCKER DORSEY: Ninety  
23 (\$90,000) it is.

24 COMMISSIONER CHARLES "SKIP" GRUBER: Ninety  
25 (\$90,000).

26 MR. JESSIE PEACOCK: Any more questions for me,  
27 gentlemen? We got the signs covered, the lean-to  
28 covered, the pole barn covered.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Can I make a  
2 recommendation to you?

3 MR. JESSIE PEACOCK: Yes, sir.

4 FINANCE CHAIRMAN TUCKER DORSEY: I'd say thank  
5 you and get on out of here.

6 MR. JESSIE PEACOCK: Thank you. I get to go  
7 eat, Ron. I'm hungry.

8 MR. RON CINK: That's why I want to make sure.

9 FINANCE CHAIRMAN TUCKER DORSEY: What's your  
10 new spot y'all need?

11 MR. RON CINK: Where -- where are we at on  
12 telepresence?

13 FINANCE CHAIRMAN TUCKER DORSEY: No.

14 COMMISSIONER CHRIS ELLIOTT: No.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Which one?  
16 Which one is that?

17 COMMISSION CHAIRMAN FRANK BURT: On which one?

18 COMMISSIONER CHRIS ELLIOTT: Telepresence.

19 MR. RON CINK: Telepresence.

20 COMMISSIONER CHARLES "SKIP" GRUBER:  
21 Telepresence. Okay.

22 FINANCE CHAIRMAN TUCKER DORSEY: I don't even  
23 know what it is.

24 MS. CHRISTIE DAVIS: That was that EMA  
25 conference room. I just want to make sure where you guys  
26 were a no.

27 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. All  
28 right. Message boards are gone, tele-thing is gone.

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1 MR. RON CINK: Uh-huh. (Indicates  
2 affirmatively.)

3 COMMISSIONER CHARLES "SKIP" GRUBER: All right.  
4 Next is, what, JDC? We're going to JDC?

5 MR. RON CINK: You've already green-lighted  
6 that.

7 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. We  
8 already green-lighted that.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Oh.  
10 That's been agreed on?

11 FINANCE CHAIRMAN TUCKER DORSEY: What you got?

12 MS. ANDREA RIDER ROBERSON: Me? I requested  
13 a -- to have a workers' comp coordinator. Andrea has  
14 taken on all of the workers' comp, the paperwork  
15 flow-through.

16 She talks to all of the -- the doctors, schedules  
17 appointments, and all of this kind of stuff, handles all  
18 of that. We're talking with Kim Creech about taking over  
19 the liability. So she'll be handling that paperwork and  
20 work strictly with Ken on all of that.

21 And then hire an Administrative Assistance more to  
22 help Deidra and Bo, backups.

23 FINANCE CHAIRMAN TUCKER DORSEY: Deidra?

24 MS. DEIDRA HANAK: I agree with her  
25 recommendation.

26 FINANCE CHAIRMAN TUCKER DORSEY: I know your  
27 plow is awful deep in the -- in the ground.

28 MS. ANDREA RIDER ROBERSON: Uh-huh. (Indicates

1 affirmatively.)

2 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I'm  
3 telling you, the -- the risk management is really --  
4 it's -- it's paying off for us. And -- but, you know,  
5 and I do know that Andrea is really -- does spend a lot  
6 of time out doing that.

7 MS. ANDREA RIDER ROBERSON: She is.

8 COMMISSIONER CHARLES "SKIP" GRUBER: I mean --

9 MS. ANDREA RIDER ROBERSON: She's doing an  
10 outstanding job --

11 FINANCE CHAIRMAN TUCKER DORSEY: She is.

12 MS. ANDREA RIDER ROBERSON: -- on that with all  
13 of the --

14 FINANCE CHAIRMAN TUCKER DORSEY: Risk  
15 management last week was a hundred and twenty-seven  
16 (\$127,000),

17 MS. KIM CREECH: Um.

18 FINANCE CHAIRMAN TUCKER DORSEY: Is that what  
19 that was? Was that liability or --

20 MS. KIM CREECH: Yes. I've got this here. And  
21 on workers' comp, if we want to load into this, is that  
22 this will be the first year they're going to be offering  
23 a longevity bonus.

24 They've been -- we've been doing that on the  
25 liability fund. And the longevity bonus will be  
26 fifteen percent (15%) of our one year's -- one year's  
27 premium. Take fifteen percent (15%) of that is the  
28 longevity bonus. So that will be an additional refund.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: But that  
2 means we have to sign up three -- for three years, this  
3 coming year for three more years, you know. So which --

4 FINANCE CHAIRMAN TUCKER DORSEY: Nothing --

5 COMMISSIONER CHARLES "SKIP" GRUBER: -- we're  
6 not going nowhere. Nothing to talk about.

7 FINANCE CHAIRMAN TUCKER DORSEY: Nothing to  
8 talk about.

9 COMMISSIONER CHARLES "SKIP" GRUBER: I mean --

10 MS. KIM CREECH: No. But then the workers'  
11 comp is a ninety-one thousand dollar (\$91,000) refund.  
12 And then when we --

13 COMMISSIONER CHARLES "SKIP" GRUBER: That's not  
14 bad.

15 MS. KIM CREECH: Then when we take the  
16 Sheriff --

17 FINANCE CHAIRMAN TUCKER DORSEY: You ought to  
18 do a party with that.

19 MS. KIM CREECH: Then we take the Sheriff's --

20 FINANCE CHAIRMAN TUCKER DORSEY: It would be  
21 illegal.

22 MS. KIM CREECH: -- and ours and take that  
23 fifteen percent (15%) off of that --

24 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.  
25 (Indicates affirmatively.)

26 MS. KIM CREECH: -- it's nice.

27 FINANCE CHAIRMAN TUCKER DORSEY: Y'all okay  
28 with helping her out?

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1 COMMISSIONER-ELECT JEB BALL: Yep.

2 MR. JOE DAVIS: Uh-huh. (Indicates  
3 affirmatively.)

4 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
5 Good.

6 MS. ANDREA RIDER ROBERSON: Thank y'all.

7 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
8 I'm going to leapfrog BRATS real quick. We're going to  
9 close out with that thing.

10 Air Bus we got in yellow on -- on the one I got in  
11 the thing the other day. I don't know that I'm  
12 interested in funding the whole thing.

13 COMMISSIONER CHRIS ELLIOTT: I'm a no,  
14 completely no.

15 FINANCE CHAIRMAN TUCKER DORSEY: Complete no.  
16 Y'all agree?

17 COMMISSION CHAIRMAN FRANK BURT: I do.

18 FINANCE CHAIRMAN TUCKER DORSEY: All right.

19 COMMISSIONER CHARLES "SKIP" GRUBER: No to the  
20 Airbus. Okay. And are we going to do the Repair Baldwin  
21 County? Nothing?

22 FINANCE CHAIRMAN TUCKER DORSEY: I'm a no.  
23 Heritage Museum we green-lighted it level. I'm still  
24 good with that.

25 MR. RON CINK: Coastal Alabama Partnership you  
26 green-lighted.

27 FINANCE CHAIRMAN TUCKER DORSEY: We did.

28 MR. RON CINK: Historical Commission, we've

1 given them a hundred and twenty (\$120,000), but just the  
2 program continues on. You want to reserve something  
3 here, though?

4 I've got -- I put ninety-three (\$93,000). But, I  
5 mean, again, they're behind the curve on getting those  
6 done. Do you want to put another sixty (\$60,000) for  
7 this year?

8 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I think  
9 I --

10 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

11 FINANCE CHAIRMAN TUCKER DORSEY: -- got  
12 involved in some of that with the -- and mostly from the  
13 production side of things and had a conversation with  
14 Claudia and the provider.

15 I think they got it figured out. If they -- To go  
16 and retool in Wisconsin is going to be completely  
17 inefficient.

18 They had some computer issues where they're  
19 taking -- they're using some 3-D CNC stuff. And the guy  
20 that is the foundry guy is a foundry guy and not a  
21 computer guy.

22 Claudia helped him find the computer guy to get what  
23 he needed so that he -- they can interface the  
24 programming from the text the Historical Commission gives  
25 them to the computer so that it does the job.

26 They've got that figured out. So I think  
27 production -- I think production is going to get back  
28 underway.

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1 COMMISSION CHAIRMAN FRANK BURT: Good work.

2 COMMISSIONER-ELECT JEB BALL: So you said sixty  
3 (\$60,000)?

4 COMMISSIONER CHARLES "SKIP" GRUBER: It's sixty  
5 (\$60,000). What we've been doing is sixty --

6 MR. RON CINK: Yeah. You've been --

7 COMMISSIONER CHARLES "SKIP" GRUBER: --  
8 thousand (\$60,000).

9 MR. RON CINK: You've been sixty (\$60,000). So  
10 far you've --

11 COMMISSIONER-ELECT JEB BALL: Okay.

12 MR. RON CINK: So far you've appropriated a  
13 hundred and twenty thousand dollars (\$120,000).

14 FINANCE CHAIRMAN TUCKER DORSEY: And you only  
15 pay them when the bills come in.

16 MR. RON CINK: No. We -- we've appropriated  
17 both sixties (\$60,000), and they have the money.

18 FINANCE CHAIRMAN TUCKER DORSEY: They have the  
19 money?

20 MR. RON CINK: Yeah. They have the money  
21 inhouse.

22 COMMISSION CHAIRMAN FRANK BURT: They have the  
23 money.

24 FINANCE CHAIRMAN TUCKER DORSEY: Well, can we  
25 budget it and not give it to them until they make the  
26 request for the additional funding.

27 MR. RON CINK: That's --

28 FINANCE CHAIRMAN TUCKER DORSEY: Just to make

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 sure that they're --

2 MR. RON CINK: That's kind of where -- where  
3 I'm at.

4 COMMISSION CHAIRMAN FRANK BURT: Because I  
5 believe when that discussion came up, he wanted an  
6 agreement to assure that he was going to have that.

7 FINANCE CHAIRMAN TUCKER DORSEY: The founder  
8 guy.

9 COMMISSION CHAIRMAN FRANK BURT: Now, he may  
10 have changed by now. Yeah.

11 FINANCE CHAIRMAN TUCKER DORSEY: Yep.

12 COMMISSION CHAIRMAN FRANK BURT: He may have  
13 changed.

14 FINANCE CHAIRMAN TUCKER DORSEY: Yep.

15 MR. RON CINK: Is sixty (\$60,000) okay with you  
16 gentlemen?

17 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

18 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

19 FINANCE CHAIRMAN TUCKER DORSEY: And what's the  
20 amount per unit that they're -- that we're -- is that --

21 MR. RON CINK: I think it's about four.

22 FINANCE CHAIRMAN TUCKER DORSEY: Okay. All  
23 right.

24 MR. RON CINK: Extension Service, same as last  
25 year?

26 COMMISSIONER CHRIS ELLIOTT: Yes.

27 MR. RON CINK: Rotary Club for flags, Economic  
28 Development Alliance.

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1 Soil and Water Conservation?

2 FINANCE CHAIRMAN TUCKER DORSEY: I mean, I'm  
3 still not -- I mean, I -- I'm not for funding the  
4 Watershed Coordinator. And the problem I have with it is  
5 they don't have any authority.

6 So, I mean, what are they -- what's the job? And if  
7 it's the job between coordinating whether or not, we're  
8 going to get -- when the watershed plans come together,  
9 how do we coordinate Fairhope and Daphne to get onboard  
10 with the Weeks Bay Watershed so that we're all doing the  
11 same thing? That's -- that's -- I hate to say it.  
12 That's y'all's job.

13 COMMISSION CHAIRMAN FRANK BURT: And -- and it  
14 was my understanding that our funding for them was for  
15 one year only. Then the State would pick it up in their  
16 budget this year.

17 FINANCE CHAIRMAN TUCKER DORSEY: And we  
18 asked --

19 COMMISSION CHAIRMAN FRANK BURT: That's what  
20 they told us.

21 FINANCE CHAIRMAN TUCKER DORSEY: And last year  
22 we asked them to get the Municipalities to help, not ask  
23 us --

24 COMMISSION CHAIRMAN FRANK BURT: Right.

25 FINANCE CHAIRMAN TUCKER DORSEY: -- to carry  
26 the load. If it was going to be a countywide deal, then  
27 everybody wanted to invest in it.

28 COMMISSION CHAIRMAN FRANK BURT: Right.

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1 FINANCE CHAIRMAN TUCKER DORSEY: We only got  
2 like five hundred bucks (\$500) from Robertsdale or  
3 something.

4 MS. CHRISTIE DAVIS: I think it was like three  
5 thousand (\$3,000) --

6 MR. RON CINK: Yeah.

7 MS. CHRISTIE DAVIS: -- thirty-two hundred  
8 (\$3,200).

9 COMMISSION CHAIRMAN FRANK BURT: But we wound  
10 up with the whole seventy-five (\$75,000), or whatever it  
11 was. And they were gonna -- they said if we -- you'll  
12 sponsor them the first year, we'll get it done from the  
13 State level.

14 FINANCE CHAIRMAN TUCKER DORSEY: Right.

15 COMMISSION CHAIRMAN FRANK BURT: So I'm with  
16 you on that, other than what we normally give Soil and  
17 Water Conservation.

18 MR. RON CINK: I forget what that number is.

19 COMMISSIONER CHARLES "SKIP" GRUBER: What did  
20 we give them?

21 MS. CHRISTIE DAVIS: We normally give them  
22 seventy-five thousand --

23 COMMISSIONER CHARLES "SKIP" GRUBER:  
24 Seventy-five (\$75,000).

25 MS. CHRISTIE DAVIS: -- five hundred dollars  
26 (\$75,500).

27 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.  
28 Seventy-five thousand (\$75,000).

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1 MS. CHRISTIE DAVIS: Last year we gave them  
2 forty-one (\$41,000) and some change for the Watershed  
3 Coordinator --

4 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

5 MS. CHRISTIE DAVIS: -- because we're splitting  
6 the --

7 COMMISSION CHAIRMAN FRANK BURT: Yeah.

8 MS. CHRISTIE DAVIS: -- cost. This year they  
9 requested thirty-one, seven fifty (\$31,750) --

10 FINANCE CHAIRMAN TUCKER DORSEY: It's in the --

11 COMMISSION CHAIRMAN FRANK BURT: -- for the  
12 Watershed --

13 FINANCE CHAIRMAN TUCKER DORSEY: Because --

14 COMMISSION CHAIRMAN FRANK BURT: -- Management  
15 Coordinator.

16 FINANCE CHAIRMAN TUCKER DORSEY: Because them  
17 getting paid for it was being able to get some match  
18 money from everybody else.

19 COMMISSION CHAIRMAN FRANK BURT: Right.

20 FINANCE CHAIRMAN TUCKER DORSEY: Hold them to  
21 that, please.

22 COMMISSION CHAIRMAN FRANK BURT: Right.

23 MS. KIM CREECH: Uh-huh. (Indicates  
24 affirmatively.) Yeah. We are -- we are holding that  
25 request right now.

26 COMMISSIONER CHRIS ELLIOTT: Yeah. So that  
27 number is seventy-five (\$75,000) and whatever?

28 MS. CHRISTIE DAVIS: Seventy-five, five

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1 (\$75,500) is --

2 COMMISSIONER CHARLES "SKIP" GRUBER:

3 Seventy-five, five (\$75,500) is what we usually give them  
4 for their --

5 COMMISSIONER CHRIS ELLIOTT: Plug --

6 COMMISSIONER CHARLES "SKIP" GRUBER: --  
7 equipment and --

8 COMMISSIONER CHRIS ELLIOTT: Plug that number  
9 in there then.

10 COMMISSIONER CHARLES "SKIP" GRUBER: --  
11 program.

12 MR. RON CINK: Well, that's what they're  
13 using --

14 FINANCE CHAIRMAN TUCKER DORSEY: Well, last  
15 year was an increase from the regular allocation to  
16 seventy-five (\$75,000), wasn't it?

17 COMMISSION CHAIRMAN FRANK BURT: Yes. It  
18 was -- it was an increase to cover that new guy, that new  
19 position.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

21 COMMISSIONER CHRIS ELLIOTT: The Chambers we  
22 evened up, everybody at one thousand (\$1,000), if I  
23 remember.

24 MS. CHRISTIE DAVIS: Correct.

25 COMMISSION CHAIRMAN FRANK BURT: Which one is  
26 that?

27 COMMISSIONER CHRIS ELLIOTT: All the Chambers.  
28 We --

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1 COMMISSION CHAIRMAN FRANK BURT: Yes.

2 COMMISSIONER CHARLES "SKIP" GRUBER: We're not  
3 looking at the Gateway Initiative?

4 COMMISSIONER CHRIS ELLIOTT: We talked about it  
5 last time, and we said -- said no.

6 COMMISSIONER CHARLES "SKIP" GRUBER: You know,  
7 we did the -- different for Fairhope when they did that  
8 one, you know.

9 COMMISSIONER CHRIS ELLIOTT: Yeah.

10 FINANCE CHAIRMAN TUCKER DORSEY: That was --

11 COMMISSIONER CHARLES "SKIP" GRUBER: I know  
12 what's going to happen.

13 FINANCE CHAIRMAN TUCKER DORSEY: That was  
14 before my time. And I shut that down for them. So --

15 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.  
16 Well, I just didn't know, you know. Okay.

17 FINANCE CHAIRMAN TUCKER DORSEY: If y'all want  
18 to, y'all can. But --

19 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. I  
20 just --

21 COMMISSIONER CHRIS ELLIOTT: It's -- it's going  
22 to cause nothing but heartburn for me, Skip. But I --

23 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.  
24 Well, no.

25 COMMISSIONER CHRIS ELLIOTT: -- I got a lot  
26 of --

27 FINANCE CHAIRMAN TUCKER DORSEY: And that  
28 twenty-five thousand (\$25,000) can turn into a hundred

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1 and twenty-five (\$125,000) just like that. Because --

2 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. No.

3 MR. RON CINK: We got statutory discretionary  
4 fund; DSD, that's Dan Dealy; Gulf Coast RC&D.

5 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. We've  
6 already been through all of this.

7 MR. RON CINK: Christie Strategy Group?

8 COMMISSIONER CHARLES "SKIP" GRUBER: Well, you  
9 know -- Okay.

10 FINANCE CHAIRMAN TUCKER DORSEY: I'd relook at  
11 Christie, but that's just me. And -- and it's going back  
12 to the same argument, that that's always -- it's going to  
13 be a conflict.

14 COMMISSION CHAIRMAN FRANK BURT: Thank you.

15 COMMISSIONER CHARLES "SKIP" GRUBER: But he's  
16 got a conflict always, you know, between us and, you  
17 know --

18 COMMISSION CHAIRMAN FRANK BURT: Yeah.

19 COMMISSIONER CHARLES "SKIP" GRUBER: --  
20 everything because he's got the whole coastal group down  
21 there that he fights for and then --

22 FINANCE CHAIRMAN TUCKER DORSEY: Well, I'm not  
23 even worried about fighting against Gulf Shores as much  
24 as I am fighting against Montgomery and Mobile and those  
25 guys.

26 I'm kind of looking to y'all's end of the table to  
27 decide what you want to do, because they're helping you.  
28 They -- No matter how much you're paying this -- this

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1 thing, he ain't helping me for nothing anymore. So it's  
2 whether or not y'all think you need the help or not.

3 COMMISSIONER CHARLES "SKIP" GRUBER: I think  
4 Adams & Reese, we get good service out of them. We get  
5 good service out the Van Scoyoc, you know, in Washington.  
6 You know, we get real good service out of those two.

7 The only one I'm not sure about is the -- you know,  
8 is the Christie's Group, you know. I -- I just don't --  
9 you know, I don't know, you know.

10 That's just -- that's my opinion on it. I don't  
11 know how y'all feel. If -- if y'all see it different, I  
12 don't know, you know.

13 COMMISSIONER CHRIS ELLIOTT: I do. I'd -- I'd  
14 like to budget it and then let y'all make a decision on  
15 what y'all what to do with it.

16 COMMISSIONER-ELECT JEB BALL: That's what I was  
17 thinking.

18 MR. JOE DAVIS: That would -- that would help  
19 us.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. All  
21 right.

22 COMMISSIONER-ELECT JEB BALL: We've -- I've got  
23 to meet with these different people.

24 COMMISSION CHAIRMAN FRANK BURT: Good for me.

25 COMMISSIONER-ELECT JEB BALL: We've got to  
26 meet --

27 COMMISSIONER CHRIS ELLIOTT: Let's budget it  
28 and --

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

2 COMMISSIONER CHRIS ELLIOTT: -- let y'all make  
3 the call on it.

4 COMMISSIONER CHARLES "SKIP" GRUBER: All right.  
5 Yeah. Okay. That sounds good.

6 MR. RON CINK: Mobile Bay National Estuary.

7 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

8 COMMISSIONER-ELECT JEB BALL: Yep.

9 MR. RON CINK: MRDD.

10 COMMISSIONER-ELECT JEB BALL: Yep.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

12 THE COURT REPORTER: And then the Little River  
13 S.A.I.L. Center.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I  
15 think we -- that's something we need to do. And we've  
16 been talking about this for years and years and years.  
17 And we keep put it off and keep putting it off and keep  
18 putting it off.

19 And I think it's something we need to do. And it's  
20 not going to -- it's not going to affect Kelly in any --  
21 any way, you know. So --

22 COMMISSIONER CHRIS ELLIOTT: I'm going to be a  
23 no on that one, Mr. Chairman.

24 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I'm  
25 sorry. I can't -- I can't be with you on that one. But  
26 I'm glad for you guys to sell me another way, though.

27 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I  
28 think -- I think, you know -- well, I -- you know,

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1 personally, I -- you know, I think it's something we --  
2 we -- we've done it in every other -- all these other  
3 communities where we have it, we've done it.

4 I don't know what's the difference between them and  
5 the rest of them. And, so, I mean, give me a reason why  
6 it's different.

7 COMMISSIONER CHRIS ELLIOTT: Sure.

8 COMMISSIONER CHARLES "SKIP" GRUBER: But it --  
9 but, you know -- but it's not any different.

10 COMMISSIONER CHRIS ELLIOTT: It's -- it's --

11 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,  
12 it's providing a -- it's providing a service for those  
13 folks up there.

14 COMMISSIONER CHRIS ELLIOTT: Sure. It's a --  
15 it's a -- it's a population density thing more than --

16 COMMISSIONER CHARLES "SKIP" GRUBER: Well --

17 COMMISSIONER CHRIS ELLIOTT: -- anything else.  
18 They're just -- they're -- they're not a --

19 COMMISSIONER CHARLES "SKIP" GRUBER: But -- but  
20 they're still doing the same thing. She's still serving  
21 meals up there for people. And if you've seen what she's  
22 serving her meals in, you know, it's disgusting, you  
23 know. And, you know --

24 FINANCE CHAIRMAN TUCKER DORSEY: And she came  
25 in here saying that SARPC is going to pay rent. And  
26 that's just a bold lie. And there ain't no truth to  
27 anything she told us about it in here.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Well, they

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1 pay rent to -- it's a contract. They have a contract up  
2 there to another company that --

3 MR. RON CINK: They cover the --

4 COMMISSIONER CHARLES "SKIP" GRUBER: Mamie's  
5 Chapel, they pay them.

6 MR. RON CINK: Mamie's Chapel.

7 COMMISSIONER CHARLES "SKIP" GRUBER: They pay  
8 them. So --

9 COMMISSIONER-ELECT JEB BALL: Skip, when you  
10 came up with this number here, is this a --

11 COMMISSIONER CHARLES "SKIP" GRUBER: That's  
12 land, everything.

13 MR. RON CINK: Land and building.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah. And  
15 that's the only -- you know, it's -- I mean, the building  
16 probably ain't going to cost that much. But, you know,  
17 we just wanted to make sure that we had it so we could,  
18 you know --

19 FINANCE CHAIRMAN TUCKER DORSEY: But you're  
20 asking for hurricane evacuation of some sort.

21 COMMISSIONER CHARLES "SKIP" GRUBER: Oh, no.  
22 It's not a hurricane evacuation center. It's not that.  
23 It's strictly a S.A.I.L. Center. At this point it's a  
24 S.A.I.L. Center. It's not -- it's not nothing else.

25 You know, it's no -- it's no hurricane evacuation.  
26 That -- that needs to be scratched. It's strictly a  
27 Senior S.A.I.L. Center.

28 I wish you'd put it in there and at least let the --

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1 the -- the new Commission decide on it.

2 COMMISSION CHAIRMAN FRANK BURT: I'm with that.

3 MR. JOE DAVIS: Well, if -- if it's --

4 COMMISSION CHAIRMAN FRANK BURT: If you don't  
5 want to spend it, you can not spend it.

6 MR. JOE DAVIS: Sure. If it's not put in the  
7 budget now, it'll be an item that --

8 COMMISSION CHAIRMAN FRANK BURT: Yeah.

9 MR. JOE DAVIS: -- some of us will want to --

10 COMMISSIONER CHARLES "SKIP" GRUBER: We're  
11 going to have to go back and amend the budget to do it.

12 COMMISSION CHAIRMAN FRANK BURT: Right.

13 MR. JOE DAVIS: I mean, that's where it stands  
14 right now, I think.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

16 COMMISSIONER CHRIS ELLIOTT: Y'all got a  
17 feeling on it?

18 COMMISSIONER-ELECT JEB BALL: I mean, I -- I  
19 was -- I was going to leave it in just to -- just to --  
20 just to look at it some more.

21 We've talked to -- we've talked to Skip. And -- and  
22 if -- if there was a way that we can -- can -- can make  
23 that work, because it's just -- it's just a thing.

24 I know it's a density issue, a population issue.  
25 But people in Little River, every time something else  
26 happens in the county, there's something going up on up  
27 there.

28 So it's -- it's a way to establish ourselves up

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1 there. And, I mean, we'll own the building; right?

2 COMMISSIONER CHARLES "SKIP" GRUBER: Yep. We  
3 will, and --

4 COMMISSION CHAIRMAN FRANK BURT: And the land.

5 COMMISSIONER CHRIS ELLIOTT: And the roof, the  
6 and --

7 COMMISSIONER CHARLES "SKIP" GRUBER:  
8 Everything.

9 COMMISSIONER CHRIS ELLIOTT: -- plumbing --

10 MR. JOE DAVIS: Yeah.

11 COMMISSIONER CHRIS ELLIOTT: -- lawn.

12 COMMISSIONER-ELECT JEB BALL: I understand.  
13 Oh, yeah.

14 COMMISSIONER CHARLES "SKIP" GRUBER: And we do  
15 the other ones, too.

16 COMMISSIONER CHRIS ELLIOTT: I know. I know.  
17 Listen, I got it. I do. I just -- you know, I wish she  
18 could work something out with the fire department or  
19 something else. There's buildings up there already that  
20 they're --

21 COMMISSIONER-ELECT JEB BALL: Well, the fire  
22 department and her, for some reason, do not get along  
23 whatsoever. We tried.

24 FINANCE CHAIRMAN TUCKER DORSEY: That's a  
25 personal problem.

26 COMMISSIONER-ELECT JEB BALL: We try. And  
27 there -- there is -- there was land there to --

28 FINANCE CHAIRMAN TUCKER DORSEY: Have you met

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1 her?

2 COMMISSIONER CHRIS ELLIOTT: But --

3 COMMISSIONER-ELECT JEB BALL: Yes.

4 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I don't  
5 get along with her, either. Frank hadn't gotten along  
6 with her at times, either.

7 COMMISSIONER CHRIS ELLIOTT: But, Jeb, that's  
8 a --

9 FINANCE CHAIRMAN TUCKER DORSEY: She's  
10 sometimes a problem.

11 COMMISSIONER CHRIS ELLIOTT: That is -- that's  
12 a part of the reason for a hundred and fifty thousand  
13 dollars (\$150,000) going in here is because it's a  
14 personality thing. And personalities start getting real  
15 expensive.

16 COMMISSION CHAIRMAN FRANK BURT: But -- but  
17 that's not -- not the issue really. I mean, where it was  
18 located, they didn't want it on that site anyway. And --

19 COMMISSIONER CHARLES "SKIP" GRUBER: The fire  
20 department didn't want it.

21 COMMISSION CHAIRMAN FRANK BURT: -- the fire  
22 department didn't want it.

23 COMMISSIONER CHARLES "SKIP" GRUBER: They  
24 wanted to shove them somewhere else.

25 COMMISSION CHAIRMAN FRANK BURT: And this would  
26 be land totally owned by the County. The other was  
27 really, I think, an agreement with the landowner and the  
28 fire department, but I don't know.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 But -- but I'm for putting it in. I'd sure  
2 appreciate it if y'all would leave it there. If they  
3 don't want to spend it, they can not spend it.

4 COMMISSIONER CHRIS ELLIOTT: Okay.

5 FINANCE CHAIRMAN TUCKER DORSEY: A hundred and  
6 fifty (\$150,000). Carry on.

7 COMMISSIONER CHRIS ELLIOTT: Draw a harder line  
8 on some other stuff.

9 FINANCE CHAIRMAN TUCKER DORSEY: If you would  
10 put a little asterisk by my name that said I'm not really  
11 for it, but I've gotten out -- I've out -- gotten  
12 out-judged. And it happens sometimes. I don't even know  
13 why I need anything on the record anymore.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.  
15 Where are we at now?

16 COMMISSIONER CHRIS ELLIOTT: Forestry. Didn't  
17 we decide we were going to give them something else?  
18 Another truck?

19 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

20 MR. CLIFF McCOLLUM: Joey's truck.

21 FINANCE CHAIRMAN TUCKER DORSEY: What -- what  
22 did we do? Why -- what -- what happened to Battleship?  
23 I thought we green-lighted ten grand (\$10,000) for them  
24 again.

25 MR. RON CINK: You did. You did it through the  
26 contingency.

27 FINANCE CHAIRMAN TUCKER DORSEY: That's right.

28 COMMISSIONER CHARLES "SKIP" GRUBER:

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 Contingency. Right.

2 FINANCE CHAIRMAN TUCKER DORSEY: All right.

3 I'll be right back.

4

5 (Commissioner Dorsey left the Budget Deliberations meeting.)

6

7 COMMISSIONER CHRIS ELLIOTT: We said no to the

8 Good Counsel Homes.

9 MR. RON CINK: No to Feeding the Gulf.

10 COMMISSIONER CHRIS ELLIOTT: No to Feeding the

11 Gulf Coast.

12 MR. RON CINK: And this number will change.

13 COMMISSIONER CHRIS ELLIOTT: Which number?

14 MR. RON CINK: Contingency number.

15 COMMISSIONER CHRIS ELLIOTT: Okay. What will

16 you change it to?

17 MR. RON CINK: It will probably go up.

18 COMMISSIONER CHRIS ELLIOTT: Okay.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Which --

20 COMMISSIONER CHRIS ELLIOTT: We're setting the

21 budget. What you got?

22 MR. RON CINK: I don't know.

23 COMMISSIONER CHARLES "SKIP" GRUBER: Where are

24 you at?

25 MR. RON CINK: That's my balancing number.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Where are

27 we at?

28 MR. RON CINK: That's my balancing number.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. JOE DAVIS: This one by miscellaneous?  
2 MR. RON CINK: No. That's my balancing number.  
3 MR. JOE DAVIS: Okay. But it says  
4 miscellaneous appropriations contingency, fifty thousand  
5 dollars (\$50,000) the correct line?  
6 MR. RON CINK: Yeah.  
7 MR. JOE DAVIS: And you're saying that --  
8 MR. RON CINK: That's my --  
9 MR. JOE DAVIS: -- number will --  
10 MR. RON CINK: That's my -- that's my balancing  
11 number.  
12 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.  
13 COMMISSION CHAIRMAN FRANK BURT: And your  
14 balancing number comes from where?  
15 MR. RON CINK: Whatever I'm out of balance at.  
16 COMMISSIONER CHARLES "SKIP" GRUBER: We're out  
17 of balance. Yeah.  
18 MR. RON CINK: Where --  
19 COMMISSION CHAIRMAN FRANK BURT: No.  
20 COMMISSIONER CHARLES "SKIP" GRUBER: If it's --  
21 COMMISSION CHAIRMAN FRANK BURT: I understand.  
22 MR. RON CINK: After you -- after you've  
23 decided everything and I have all the pluses and minuses  
24 added up, whichever way I got to go here is where  
25 it'll -- this is -- this is the last --  
26 MR. JOEY NUNNALLY: Just think about --  
27 MR. RON CINK: That's correct.  
28 COMMISSION CHAIRMAN FRANK BURT: Yeah. And --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. RON CINK: I did it last year.

2 COMMISSION CHAIRMAN FRANK BURT: Yeah.

3 MR. RON CINK: Yes, sir.

4 COMMISSION CHAIRMAN FRANK BURT: And it worked  
5 well, too.

6 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

7 MR. JOE DAVIS: I do it as wiggle room. But  
8 that -- you know, that's okay.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah. Got  
10 to have it.

11 COMMISSIONER CHRIS ELLIOTT: If we save some  
12 money down the road, it'll go in there. You don't have  
13 to spend it --

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.  
15 Yeah. Yeah.

16 COMMISSIONER CHRIS ELLIOTT: -- or you can on  
17 roads.

18 MS. CHRISTIE DAVIS: Animal shelter.

19 COMMISSIONER CHRIS ELLIOTT: And the animal  
20 shelter, of course. Yeah. Top priorities for this  
21 Commission.

22 MR. RON CINK: But that -- that number will  
23 change. And I don't know what it is, because as we're  
24 moving though these, it makes that number move.

25 COMMISSIONER-ELECT JEB BALL: Would that --  
26 These were already in here, though; right.

27 MR. RON CINK: Yeah. It -- it was a baseline  
28 number in there. But --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER-ELECT JEB BALL: Right. I mean,  
2 it's -- We've -- we've lowered a lot of things down.

3 MR. RON CINK: That's what I'm saying.

4 COMMISSIONER CHRIS ELLIOTT: It will go down.

5 MR. RON CINK: Those will -- those will flow  
6 back --

7 COMMISSIONER-ELECT JEB BALL: Right.

8 MR. RON CINK: -- into that.

9 MR. JOE DAVIS: So it will be the net effect?

10 MR. RON CINK: Correct.

11 COMMISSIONER CHRIS ELLIOTT: Okay.

12 MR. JOE DAVIS: All right.

13 COMMISSIONER CHRIS ELLIOTT: And the SARPC  
14 number is pretty static.

15 COMMISSIONER-ELECT JEB BALL: Yep.

16 COMMISSIONER CHRIS ELLIOTT: SAWDC number,  
17 we've already talked about. It's good. Swift/Coles,  
18 what did we decide on that?

19 COMMISSIONER CHARLES "SKIP" GRUBER: No.

20 COMMISSIONER CHRIS ELLIOTT: Okay.

21 MS. CHRISTIE DAVIS: That's a no. It's twelve  
22 thousand (\$12,000) for landscaping.

23 COMMISSIONER CHRIS ELLIOTT: Let's see. Yeah.  
24 No. The Battleship Commission is still in. No.  
25 That's --

26 MR. RON CINK: That's --

27 MS. CHRISTIE DAVIS: That's funded out of --

28 MR. RON CINK: That's coming out of the --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MS. CHRISTIE DAVIS: -- a different --

2 COMMISSIONER CHARLES "SKIP" GRUBER: It comes  
3 out of a different --

4 COMMISSIONER CHRIS ELLIOTT: Okay. So we're  
5 going to zero that out then?

6 MR. RON CINK: Yeah.

7 COMMISSIONER CHRIS ELLIOTT: Okay. Zero that  
8 out.

9 MR. RON CINK: West Florida MPO.

10 COMMISSIONER CHRIS ELLIOTT: Is that a  
11 mandatory thing?

12 COMMISSIONER CHARLES "SKIP" GRUBER: Mandatory  
13 thing.

14 MS. CHRISTIE DAVIS: Kind of.

15 COMMISSIONER CHRIS ELLIOTT: Okay.

16 MR. RON CINK: We've gone through all the  
17 Sheriff's stuff --

18 COMMISSIONER CHARLES "SKIP" GRUBER: Go to the  
19 next page.

20 MR. RON CINK: -- the jail, and corrections.

21 COMMISSIONER CHARLES "SKIP" GRUBER: I think  
22 everything -- we went over the -- the Highway, too.  
23 Didn't we go over everything? So that's -- that's done.

24 MR. RON CINK: Highway and Solid Waste are all  
25 balanced out.

26 COMMISSIONER CHARLES "SKIP" GRUBER: So --  
27 okay.

28 MR. RON CINK: Yeah.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 (Commissioner Dorsey rejoined the Budget Deliberations meeting.)

2

3 COMMISSIONER CHARLES "SKIP" GRUBER: So we're  
4 down to the last --

5 COMMISSIONER CHRIS ELLIOTT: We've got Highway  
6 stuff done. We got all the barn stuff done.

7 MR. RON CINK: Yes.

8 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.  
9 Yeah. Solid Waste is done.

10 COMMISSIONER CHRIS ELLIOTT: Solid Waste is  
11 done.

12 COMMISSIONER CHARLES "SKIP" GRUBER: Now we've  
13 got one. Okay. We got -- we got -- that has to do with  
14 Personnel and, so, that goes to the salary survey. All  
15 right.

16 MR. RON CINK: The Parks --

17 COMMISSIONER-ELECT JEB BALL: What did we  
18 decide about Mr. Faust's generator?

19 COMMISSIONER CHRIS ELLIOTT: Well, I said no on  
20 it. But, you know, it's a -- it's a generator for a  
21 nonessential building. I mean, the power will be back  
22 on. When it starts back, we'll get there. It's just a  
23 big ole chunk of money.

24 MR. JOE DAVIS: Two hundred thousand dollars'  
25 (\$200,000) of generator is a lot of --

26 COMMISSIONER CHRIS ELLIOTT: Okay. Then --

27 MS. CHRISTIE DAVIS: There was a lower -- Let  
28 me see if I can find it.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER-ELECT JEB BALL: I mean, I  
2 personally --

3 MS. CHRISTIE DAVIS: I looked at it for --

4 COMMISSIONER-ELECT JEB BALL: -- for right now,  
5 if it means anything, which it probably doesn't mean  
6 anything. But I don't think he needs a generator.

7 FINANCE CHAIRMAN TUCKER DORSEY: I tend to  
8 agree.

9 COMMISSIONER CHARLES "SKIP" GRUBER: I mean --

10 FINANCE CHAIRMAN TUCKER DORSEY: Strike it.

11 COMMISSIONER-ELECT JEB BALL: There's no reason  
12 for a generator there.

13 FINANCE CHAIRMAN TUCKER DORSEY: Okay. There  
14 you go.

15 COMMISSIONER CHRIS ELLIOTT: Okay. We've got  
16 Parks projects in there at two ten (\$210,000).

17 FINANCE CHAIRMAN TUCKER DORSEY: Is that the  
18 bathrooms?

19 MR. RON CINK: Yep.

20 MS. CHRISTIE DAVIS: That's one bathroom and  
21 two other things.

22 COMMISSIONER CHRIS ELLIOTT: What were the  
23 other things? I don't remember.

24 COMMISSIONER CHARLES "SKIP" GRUBER: That's --  
25 that's what -- that was -- the two ten (\$210,000) was the  
26 bathrooms.

27 MS. CHRISTIE DAVIS: No.

28 MR. RON CINK: Huh-uh. (Indicates negatively.)

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MS. CHRISTIE DAVIS: They cut it. So now it's  
2 a hundred thousand dollars (\$100,000) instead of two  
3 hundred thousand (\$200,000) --

4 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. So  
5 it's a hundred thousand (\$100,000).

6 MS. CHRISTIE DAVIS: -- for the bathrooms.

7 COMMISSIONER CHARLES "SKIP" GRUBER: Right?

8 MR. JOEY NUNNALLY: Right.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

10 MR. RON CINK: We have reached out to Blakeley  
11 as well, Joey and I. You remember Blakeley had those  
12 modulars --

13 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.  
14 (Indicates affirmatively.)

15 MR. RON CINK: -- that came in. And we've  
16 reached out to Blakeley. We're going to be working on  
17 getting the prices.

18 COMMISSIONER CHARLES "SKIP" GRUBER: That's the  
19 best thing to do anyway. I mean --

20 MR. RON CINK: Uh-huh. (Indicates  
21 affirmatively.)

22 COMMISSIONER CHARLES "SKIP" GRUBER: -- the  
23 damn things are damn near indestructible.

24 MR. RON CINK: That's -- that's what Mike Bunn  
25 said.

26 MR. JOEY NUNNALLY: Yeah. He said it was about  
27 the only thing that was hurricane proof in the park.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MS. CHRISTIE DAVIS: The other two items are  
2 Morgantown and Cliff's Landing, materials only. And that  
3 was fifty thousand (\$50,000).

4 COMMISSIONER CHRIS ELLIOTT: So those were  
5 included in the one hundred (\$100,000)? Because that's  
6 going to be kind of hard.

7 MS. CHRISTIE DAVIS: That's -- that's the two  
8 ten (\$210,000).

9 MR. RON CINK: That's the two ten (\$210,000).

10 MS. CHRISTIE DAVIS: The fifty (\$50,000) and  
11 the sixty (\$60,000) and the one hundred (\$100,000).

12 COMMISSIONER CHARLES "SKIP" GRUBER: And that  
13 was paving Morgantown, that parking lot there?

14 MR. JOEY NUNNALLY: Morgantown and Cliff's  
15 Landing.

16 COMMISSIONER CHRIS ELLIOTT: I'm fine with  
17 both --

18 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

19 COMMISSIONER CHRIS ELLIOTT: I'm fine with both  
20 of those projects. Do we still need a hundred (\$100,000)  
21 for the bathroom?

22 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

23 MR. RON CINK: I think we need something in  
24 there because I think we do.

25 MR. JOEY NUNNALLY: The park is getting a lot  
26 more traffic. We've got a lot more school kids coming up  
27 there. The Halloween bash that we have up there is  
28 getting a lot more traffic.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. RON CINK: Uh-huh. (Indicates  
2 affirmatively.)

3 MR. JOEY NUNNALLY: So that was -- that's our  
4 thoughts. Originally we asked for two (\$200,000), and we  
5 cut it back to one (\$100,000). We're throwing in a  
6 hundred grand (\$100,000), and then we move -- vet out  
7 exactly what type of bathroom, and we'll figure it out.  
8 It may not take the full hundred (\$100,000).

9 COMMISSIONER CHRIS ELLIOTT: All right. Okay.

10 COMMISSIONER CHARLES "SKIP" GRUBER: All right.  
11 What do you lack?

12 FINANCE CHAIRMAN TUCKER DORSEY: Decision items  
13 closed.

14 COMMISSIONER CHRIS ELLIOTT: Except for BRATS.

15 MR. RON CINK: I do have a question.

16 COMMISSIONER CHRIS ELLIOTT: Yeah.

17 MR. RON CINK: Do we need a vote from the MPO  
18 on that change?

19 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I mean,  
20 if you need a resolution saying that the MPO requests it,  
21 then I'm sure you're going to get it. If you want it,  
22 we'll get it pushed through.

23 COMMISSIONER CHARLES "SKIP" GRUBER: I think it  
24 needs to have one, because it's -- you know, it's --  
25 we -- we're making a decision that the MPO is supposed to  
26 be making.

27 FINANCE CHAIRMAN TUCKER DORSEY: We can make  
28 that happen; right?

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHRIS ELLIOTT: Yeah.

2 FINANCE CHAIRMAN TUCKER DORSEY: Just a  
3 resolution saying --

4 COMMISSIONER CHARLES "SKIP" GRUBER: You know,  
5 and we --

6 FINANCE CHAIRMAN TUCKER DORSEY: -- t crossing,  
7 so the administration --

8 COMMISSIONER CHARLES "SKIP" GRUBER: But I  
9 think we really need -- it needs to come from the MPO  
10 instead of us.

11 COMMISSIONER CHRIS ELLIOTT: Okay.

12 FINANCE CHAIRMAN TUCKER DORSEY: It's paid for  
13 by the MPO or reimbursed to the --

14 COMMISSIONER CHRIS ELLIOTT: I'll -- I'll get  
15 with Sarah and we'll make that happen.

16 MR. RON CINK: The Legislative Delegation has  
17 got a contract expiring. And, so, it's coming up in  
18 front of y'all.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

20 COMMISSIONER CHRIS ELLIOTT: What does that  
21 have to do with MPO?

22 MR. RON CINK: It's the same thing. That --  
23 that board makes that request to you.

24 COMMISSIONER CHRIS ELLIOTT: Okay. Let's go  
25 ahead and budget it and then we'll get the MPO paperwork  
26 in prior to the budget being adopted.

27 MS. CHRISTIE DAVIS: Commissioner Elliott.

28 COMMISSIONER CHRIS ELLIOTT: Yes, ma'am.

**BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018**

1 MS. CHRISTIE DAVIS: You remember how you told  
2 us to tell you?

3 COMMISSIONER CHRIS ELLIOTT: Yeah. That's one  
4 of those things?

5 MR. RON CINK: Uh-huh. (Indicates  
6 affirmatively.)

7 COMMISSIONER CHRIS ELLIOTT: Okay. Thank you.  
8 I appreciate that.

9

10 **2-K - BUDGET DELIBERATIONS FOR THE BALDWIN REGIONAL AREA TRANSIT**

11 **SYSTEM (BRATS)**

12 MR. RON CINK: BRATS.

13 MR. JOEY NUNNALLY: Yeah. Go ahead. I put  
14 together a little -- just a little small presentation,  
15 mainly, I guess, for the new incoming Commissioners, just  
16 to kind of put a history together of what -- what BRATS  
17 is about and what -- what that service provides. And it  
18 is a service. So just give me just a few minutes and  
19 we'll go through it.

20 So from a management standpoint, BRATS reports  
21 straight to the Baldwin County Commission, who has got  
22 oversight from the Alabama Department of Transportation,  
23 who's got oversight by the FTA, the Federal Transit  
24 Administration.

25 Obviously, this is all triggered by the Federal  
26 funds that runs the department or is -- greatly runs the  
27 department.

28 So the numbers I'm spitting out here is going to be

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 from Fiscal Year '17. And that's basically because '18  
2 is just a partial year. So -- so we just looked at '17.  
3 And then on up further into the presentation, you'll see  
4 where we went back all the way back to '14, to just kind  
5 of show you trends on what's happening.

6 So BRATS '17's budget was a little over three  
7 million dollars (\$3,000,000). The grant portions of that  
8 from the FTA and ALDOT was about one-point-five  
9 (\$1,500,000).

10 The program revenues comes in two different forms.  
11 One is the standard fees, which is what we typically call  
12 farebox fees, four hundred and eighteen thousand  
13 (\$418,000); the contracted fares, which is all these  
14 contracts that we have with different entities that BRATS  
15 provides service to is -- amounted to about four hundred  
16 and forty-one thousand (\$441,000)

17 FINANCE CHAIRMAN TUCKER DORSEY: In 2017.

18 MR. JOEY NUNNALLY: Yes. This is '17. So the  
19 Commission ended up having to match six hundred and  
20 thirty-eight thousand (\$638,000) in 2017, just to make up  
21 the shortfall.

22 So back in -- backing up all the way to 2014, we  
23 looked at actual revenue versus actual cost and what the  
24 variance was in each one of those years.

25 So the variance was -- you know, '14 was six hundred  
26 and nineteen thousand (\$619,000); '15 was six hundred and  
27 twenty (\$620,000); '16 was six hundred and seventy-nine  
28 thousand (\$679,000); '17 was six hundred and thirty-seven

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 (\$637,000), or right at six hundred and thirty-eight  
2 thousand (\$638,000).

3 The '18 year that you're seeing there is obviously  
4 partial data, so it's a little whop-sided right now  
5 simply because some grants haven't been received and some  
6 accruals have not been done at the end of the year.

7 A lot of the information on this page, we've  
8 probably talked about this one slide more than any other  
9 slide. You will see that the -- the -- the peak in '16  
10 carries throughout all the data that you'll be seeing  
11 here.

12 And the -- the -- the actual cost in '16 was higher.  
13 The ridership was higher. The revenues were higher. '16  
14 was a pretty high year for us.

15 As you can see, the -- the cost as a variance -- as  
16 a -- the variance as a percentage of cost is at the  
17 bottom. And it averages anywhere from twenty (20%) --  
18 twenty-point-eight percent (20.8%) to twenty-point-five  
19 (20.5%) to nineteen (19%) to twenty-one (21%). It's  
20 all -- it's pretty right there, close.

21 COMMISSIONER CHRIS ELLIOTT: But the '19 budget  
22 is a significant increase in variance, is it not? The  
23 proposed '19 budget number?

24 MR. JOEY NUNNALLY: No.

25 COMMISSIONER CHRIS ELLIOTT: Is that the new  
26 budget or not?

27 MR. JOEY NUNNALLY: The new budget number is  
28 the nine hundred and ninety-one thousand (\$991,000)?

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHRIS ELLIOTT: Uh-huh.

2 (Indicates affirmatively.)

3 MR. JOEY NUNNALLY: Yeah. That -- that -- that  
4 budget number is going to be right around the  
5 twenty percent (20%) mark.

6 FINANCE CHAIRMAN TUCKER DORSEY: I'm hoping  
7 it's not still nine ninety-one (\$991,000) today.

8 COMMISSION CHAIRMAN FRANK BURT: Those numbers  
9 you got there are just up through July 31st for this  
10 year. You don't have the total year in there.

11 MR. JOEY NUNNALLY: That's correct. And  
12 what's --

13 COMMISSION CHAIRMAN FRANK BURT: Okay.

14 MR. JOEY NUNNALLY: Which is what's throwing  
15 that thirty-seven percent (37%) off.

16 COMMISSION CHAIRMAN FRANK BURT: All right.  
17 What was budgeted for this year? You don't have that.

18 MR. JOEY NUNNALLY: Eight hundred and  
19 seventy-five thousand (\$887,000). So we -- we expect the  
20 one-point-one (\$1,100,000) to come down to eight  
21 seventy-five (\$875,000), once everything is said and done  
22 by the end of the year.

23 MR. TAYLOR RIDER: Joey, one thing you might  
24 add is there are two quarters that we haven't been  
25 reimbursed for yet from ALDOT, the quarter ending June  
26 30th. And, of course, you'll have 9/30/18. So you have  
27 approximately seven hundred and sixty-eight  
28 thousand (\$768,000) --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSIONER CHARLES "SKIP" GRUBER: Coming in.

2 Yeah.

3 MR. TAYLOR RIDER: -- still coming in, in  
4 revenue and grants.

5 MR. JOEY NUNNALLY: Yeah.

6 MR. JOE DAVIS: That chart on --

7 FINANCE CHAIRMAN TUCKER DORSEY: So you'll  
8 have --

9 MR. JOE DAVIS: -- on the right, that's  
10 expenses for less than a year, and the second column is  
11 the actual expenses for a full twelve-month period?

12

13 (Commissioner-Elect Jeb Ball left the Budget Deliberations  
14 meeting.)

15

16 MR. JOEY NUNNALLY: Yeah. That's correct.

17 COMMISSION CHAIRMAN FRANK BURT: Yeah.

18 MR. JOEY NUNNALLY: And -- and the reason that  
19 is, is because a lot of those purchases have already been  
20 done from buses and capital and all that -- all that  
21 expense has already been spent. But, like Taylor was  
22 just saying, some of those grants offsetting that cost  
23 has not come in yet. Which is why --

24 COMMISSIONER CHARLES "SKIP" GRUBER: And  
25 that'll pull --

26 MR. JOEY NUNNALLY: -- that's a little --

27 COMMISSIONER CHARLES "SKIP" GRUBER: And  
28 that'll pull that back down once you get the --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. JOEY NUNNALLY: It'll make the blue line go  
2 up.

3 MR. RON CINK: Yeah. It'll make the blue line  
4 higher.

5 MR. JOE DAVIS: Yeah.

6 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

7 MR. JOE DAVIS: The orange line won't come  
8 down.

9 MR. JOEY NUNNALLY: That's right.

10 MR. JOE DAVIS: In fact, it'll go up by your  
11 operating cost to the end of the year. But the biggest  
12 part -- Well, there's some trends there that we need to  
13 talk about, it seems.

14 MR. JOEY NUNNALLY: Yeah. And you'll see some  
15 trends on further in here.

16 MR. JOE DAVIS: Okay.

17 MR. JOEY NUNNALLY: You'll see some trends as  
18 well. Okay. Any other questions about this slide? It's  
19 a lot of information on this slide.

20 COMMISSION CHAIRMAN FRANK BURT: Except that it  
21 doesn't show the actual budget for 2018. How are you  
22 preparing the budget for 2018? What is it today, based  
23 on what was adopted and approved last year? See,  
24 that's --

25 MR. JOEY NUNNALLY: It was --

26 COMMISSION CHAIRMAN FRANK BURT: -- that's  
27 missing off of --

28 MR. TAYLOR RIDER: The budget was -- the

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1 Commission was -- was eight seventy-five (\$875,000).

2 MR. JOEY NUNNALLY: Eight seventy-five  
3 (\$875,000). So that one-point-one (\$1,100,000), we  
4 expect to come down to eight seventy-five (\$875,000).

5 COMMISSION CHAIRMAN FRANK BURT: I understand  
6 that.

7 MR. JOE DAVIS: What was budgeted for expenses,  
8 and how far are we into that number, looking at the  
9 column on the right? I know the acquisition of vehicles,  
10 but I'm assuming we budgeted to do that.

11 MR. RON CINK: Uh-huh. (Indicates  
12 affirmatively.)

13 MR. JOEY NUNNALLY: What was budgeted? What --  
14 what -- what makes up the -- the -- the red line? Is  
15 that what you're asking?

16 MR. JOE DAVIS: The red -- Yeah. Well, no.  
17 What was the budgeted amount for the -- for the expense?

18 MR. TAYLOR RIDER: Budgeted amount four  
19 million --

20 MR. RON CINK: Four-point-seven (\$4,700,000).

21 MR. TAYLOR RIDER: -- seven fifty-nine  
22 (\$4,759,000).

23 MR. RON CINK: Right.

24 MR. TAYLOR RIDER: But that number is -- is --  
25 is way up, Ron, due to the Eastern Shore MPO --

26 MR. RON CINK: Sure.

27 MR. TAYLOR RIDER: -- project that was in there  
28 that --

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. RON CINK: Spanish Fort.

2 MR. TAYLOR RIDER: Mainly Fairhope is the big  
3 one in there.

4 COMMISSION CHAIRMAN FRANK BURT: And those will  
5 be -- they're matched money. They're a twenty percent  
6 (20%) match, or whatever it is, being provided by each of  
7 the Municipalities; right?

8 MR. RON CINK: That's correct.

9 MR. TAYLOR RIDER: They zero out.

10 COMMISSION CHAIRMAN FRANK BURT: Right.

11 FINANCE CHAIRMAN TUCKER DORSEY: So your  
12 revenue should be in conjunction with that as well --

13

14 (Commissioner-Elect Ball rejoined the Budget Deliberations  
15 meeting.)

16

17 FINANCE CHAIRMAN TUCKER DORSEY: -- from last  
18 year's budget standpoint.

19 MR. JOE DAVIS: Yeah. I mean, either we have  
20 the money or we've got a receivable money due to us.

21 COMMISSION CHAIRMAN FRANK BURT: That's  
22 correct.

23 MR. JOEY NUNNALLY: Y'all want to go to the  
24 next slide? Everybody good?

25 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

26 MR. JOEY NUNNALLY: All right. So from -- I'm  
27 going to let Chandra kind of talk about the -- a little  
28 bit more about the services. She's a lot more familiar

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 with exactly what the service provides, so I'm going to  
2 let her go through that.

3 MS. CHANDRA MIDDLETON: Okay. Basically BRATS  
4 is -- we provide two different types of services, the  
5 first one being our demand-response service, and our  
6 second being a deviated fixed service. The difference  
7 is, is on demand-response, the origin is of choice.

8

9 (Commission Chairman Frank Burt left the Budget Deliberations  
10 meeting.)

11

12 MS. CHANDRA MIDDLETON: Also, the destination  
13 is of choice, meaning the origin could be from their  
14 home, wherever they choose, to a destination of wherever  
15 they choose, to visit someone in the hospital, just  
16 absolutely open to the general public to any -- wherever  
17 they choose to go. So that's our first type of service.

18 Our second type of service is a deviated fixed,  
19 which basically is a fixed origin to a fixed designation,  
20 meaning that individuals actually come from their home or  
21 their place of living or wherever to a designated  
22 location, and then we take them to a designated location  
23 along our route. Okay?

24 FINANCE CHAIRMAN TUCKER DORSEY: Do y'all know  
25 how a bus works?

26 COMMISSIONER-ELECT JEB BALL: Yes.

27 MR. JOE DAVIS: (Indicates affirmatively.)

28 MS. CHANDRA MIDDLETON: So our demand-response

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1 routes start out with our zone routes. Our zone routes  
2 are broken into different areas throughout the county.  
3 And they mainly operate within that area. This is the  
4 northern part of the county here. You can see the  
5 breakout; central and southern.

6 The meaning of these zones, basically, our buses  
7 stay within those colored areas, is basically what they  
8 do, and provide service to that community.

9 The next type of demand-response service that we do  
10 is a -- our connector routes. Now, our connector routes  
11 are basically our spine of our demand-response service.

12 That is meaning that we actually take and we  
13 provide -- that allows the zones to actually be connected  
14 within our communities. It allows an individual from the  
15 Bay Minette area, for instance, to go --

16 FINANCE CHAIRMAN TUCKER DORSEY: Chandra --

17 MS. CHANDRA MIDDLETON: -- to the Eastern  
18 Shore.

19 FINANCE CHAIRMAN TUCKER DORSEY: I'm sorry.

20 MS. CHANDRA MIDDLETON: Okay.

21 FINANCE CHAIRMAN TUCKER DORSEY: You are my  
22 favorite BRATS employee. You know that; right?

23 MS. CHANDRA MIDDLETON: Yes.

24 FINANCE CHAIRMAN TUCKER DORSEY: Okay. I can't  
25 listen. I can't do this.

26 MS. CHANDRA MIDDLETON: Okay.

27 FINANCE CHAIRMAN TUCKER DORSEY: I want to get  
28 to the -- I want to get to meat and potatoes of --

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1 MS. CHANDRA MIDDLETON: Okay.

2 FINANCE CHAIRMAN TUCKER DORSEY: -- are -- We  
3 have lost our primary contract --

4 MS. CHANDRA MIDDLETON: Yes.

5 FINANCE CHAIRMAN TUCKER DORSEY: -- service.

6 MS. CHANDRA MIDDLETON: Yes.

7 FINANCE CHAIRMAN TUCKER DORSEY: Our ridership  
8 is plummeting down. Our budget is flat.

9 MS. CHANDRA MIDDLETON: Okay.

10 FINANCE CHAIRMAN TUCKER DORSEY: What are we  
11 doing to fix that?

12 MS. CHANDRA MIDDLETON: Okay.

13 FINANCE CHAIRMAN TUCKER DORSEY: We are a  
14 million dollars (\$1,000,000) budgeted for next year --

15 MS. CHANDRA MIDDLETON: Yes.

16 FINANCE CHAIRMAN TUCKER DORSEY: -- from the  
17 Baldwin County Commission to provide a service which  
18 people do not care for as much anymore as they used to.

19 MS. CHANDRA MIDDLETON: Okay.

20 FINANCE CHAIRMAN TUCKER DORSEY: We have the  
21 same number of employees. Why are we not figuring out  
22 how to reduce that? What are our basic services that we  
23 must provide? What should we provide? And how do we  
24 make decisions based on losing our biggest customer?

25 MS. CHANDRA MIDDLETON: Okay.

26 COMMISSIONER CHRIS ELLIOTT: And, before you  
27 get into that, I'm going to -- I'm going to get on that  
28 as well. Because I've been asking for it, and I haven't

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 seen it yet. And I hope to heck it's in this  
2 presentation somewhere, because I've been asking for it  
3 for sometime.

4 MS. CHANDRA MIDDLETON: Uh-huh. (Indicates  
5 affirmatively.)

6 COMMISSIONER CHRIS ELLIOTT: But we are -- we  
7 are subsidizing taking kids to private schools in Mobile.  
8 We have lost almost three hundred thousand (\$300,000) in  
9 revenue from our -- our largest contract.

10 We have these fixed routes, Baylinc, Northlinc, and  
11 Beachlinc, that are horribly underutilized. I get  
12 e-mails as early as this morning that I forwarded to you,  
13 Joey, saying there's one guy on the bus going to Mobile.  
14 One.

15 It's horribly inefficient. I've asked about  
16 differing equipment. I've asked about reducing  
17 equipment. I've asked about something other than  
18 expensive buses that require CDL drivers that are  
19 expensive. I've asked for a plan.

20 MS. CHANDRA MIDDLETON: Uh-huh. (Indicates  
21 affirmatively.)

22 COMMISSIONER CHRIS ELLIOTT: I hope it's in  
23 these slides somewhere. Because, otherwise, when we  
24 starting voting on budget items and what the decision  
25 items are on this, it -- I'm going to be a hard no, and I  
26 mean a real hard no, Mr. Chairman.

27 MS. CHANDRA MIDDLETON: Okay. And I want to  
28 clarify the --

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1 FINANCE CHAIRMAN TUCKER DORSEY: And you have  
2 a -- you have a partner on that no.

3 MS. CHANDRA MIDDLETON: The reason I want to  
4 clarify this is because originally when we discussed, you  
5 know, the going back to the essentials of BRATS --

6 FINANCE CHAIRMAN TUCKER DORSEY:  
7 Demand-response.

8 MS. CHANDRA MIDDLETON: The demand-response  
9 system, so when you go into -- Joey, can you skip ahead  
10 on a couple of slides? Let me see where that is.  
11 Because originally when we discussed, that is what I  
12 essentially was trying to provide.

13 COMMISSIONER CHRIS ELLIOTT: But it included  
14 all the contracts, too.

15 MR. JOEY NUNNALLY: But, okay --

16 COMMISSIONER CHRIS ELLIOTT: And that --

17 MS. CHANDRA MIDDLETON: But let me -- let me --  
18 hear me through. Click all the way through. Let's --  
19 let's skip all of these.

20 MR. JOEY NUNNALLY: But it's -- it's not as  
21 simple as saying demand-response versus contract --

22 MS. CHANDRA MIDDLETON: Yes.

23 MR. JOEY NUNNALLY: -- is what she's trying to  
24 say. Okay?

25 COMMISSIONER CHRIS ELLIOTT: It's simpler than  
26 y'all think it is. But let's press on.

27 MS. CHANDRA MIDDLETON: Okay. Because  
28 basically when you and -- you and I discussed --

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1 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
2 affirmatively.)

3 MS. CHANDRA MIDDLETON: -- you wanted the  
4 essential functions of BRATS.

5 COMMISSIONER CHRIS ELLIOTT: Uh-huh.  
6 (Indicates affirmatively.)

7 MS. CHANDRA MIDDLETON: BRATS was initially  
8 created on the servicing for the individuals with Council  
9 on Aging.

10 That also -- when you get to the slide, the final  
11 slide that he is going to show you, it will show you  
12 the -- how it is broken down.

13 The demand-response -- the demand-response actually  
14 consists of zone routes, the connector routes, the  
15 Council on Aging routes, and our healthcare routes.  
16 Those are the essential ones that are the -- these top  
17 ones are a part of our demand-response, and they're  
18 interlinked. They're completely interlinked.

19 So a lot of times we will take an individual, say,  
20 on our demand-response route. We drop them off at their  
21 location. They have to shop and stuff. So then we go  
22 and we do a new -- a -- a Council on Aging route.

23 And during that period of time, we do will-calls for  
24 those that are in the city zones. And then we go back  
25 and we pick those individuals up at Council on Aging.

26 And then we go back into our demand-response in the  
27 p.m. because we have those heavier peak times in the a.m.  
28 and p.m.

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1 (Finance Chairman Frank Burt rejoined the Budget Deliberations  
2 meeting.)

3

4 MS. CHANDRA MIDDLETON: So that is kind of  
5 where -- you know, initially what was sent to you, that's  
6 kind of where the focus was, actually taking care of  
7 these individuals that are on as demand-response and also  
8 like our Coastal Community College.

9 See, that's being operated already on our zone  
10 routes and our connector routes. So those routes aren't  
11 going to really go away. The only thing that would  
12 really go away is the -- the revenue source.

13 MR. JOEY NUNNALLY: Yeah.

14 MS. CHANDRA MIDDLETON: Those routes would  
15 still technically operate.

16 COMMISSIONER CHRIS ELLIOTT: What about your  
17 mental health? Are you including that in your healthcare  
18 routes?

19 MS. CHANDRA MIDDLETON: Yes. That, our  
20 dialysis route, as well as our cancer treatment route.

21 COMMISSIONER CHRIS ELLIOTT: I talked to Tuerk  
22 Schlesinger about it. Tuerk Schlesinger said they can  
23 kind of take it or leave it, to be honest with you. He  
24 said in every other county that they're in, they provide  
25 their own buses and do their own routes, and probably  
26 cheaper.

27 COMMISSIONER CHARLES "SKIP" GRUBER: I don't  
28 see how they can do it cheaper for -- than eighty-one

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1 cents (\$.81) a mile.

2 COMMISSIONER CHRIS ELLIOTT: That's why I  
3 called them.

4 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,  
5 tell me how you can do --

6 COMMISSIONER CHRIS ELLIOTT: That's why I  
7 called them.

8 COMMISSIONER CHARLES "SKIP" GRUBER: -- it  
9 cheaper than eighty-one cents (\$.81) a mile?

10 COMMISSIONER CHRIS ELLIOTT: That --

11 COMMISSIONER CHARLES "SKIP" GRUBER: I don't  
12 think he knows what he's talking about, personally.

13 FINANCE CHAIRMAN TUCKER DORSEY: I don't care.  
14 It's his money.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Well --

16 FINANCE CHAIRMAN TUCKER DORSEY: And if it's  
17 not our money, then I'm happy with that.

18 COMMISSIONER CHRIS ELLIOTT: And -- and the  
19 only reason he said he was doing it was because there was  
20 an existing contract with -- with Baldwin County Mental  
21 Health. And when they absorbed it, they decided, hey,  
22 let's just keep it around. But that was -- that was the  
23 only reason.

24 MR. JOEY NUNNALLY: Well, just -- just so  
25 everybody is on the same page --

26 COMMISSIONER CHRIS ELLIOTT: And that's why I  
27 asked for it to be broken out.

28 MR. JOEY NUNNALLY: Just so --

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1 COMMISSIONER CHRIS ELLIOTT: But it wasn't.

2 MR. JOEY NUNNALLY: And just so everybody is on  
3 the same page, the only thing we provide for Mental  
4 Health is a bus.

5 COMMISSIONER CHRIS ELLIOTT: No driver?

6 MS. CHANDRA MIDDLETON: No driver.

7 MR. JOEY NUNNALLY: We do not provide a driver.  
8 We provide a bus. They provide their own drivers. We  
9 store the -- the bus, and they come over to get it and  
10 take it.

11 COMMISSIONER CHRIS ELLIOTT: Do we provide the  
12 fuel? Do we provide the maintenance?

13 MR. JOEY NUNNALLY: Which is eighty-one cents  
14 (\$.81) a mile. That's what we charge them. That's  
15 what's included. I don't know how they can do it cheaper  
16 for eighty-one cents (\$.81) a mile.

17 MS. CHANDRA MIDDLETON: Yes. And, I mean,  
18 we're paying -- we're taking care of all of the  
19 regulations on the buses, where if they go buy 5310  
20 vehicles, they're going to have to do basically the same  
21 for those vehicles.

22 COMMISSIONER CHRIS ELLIOTT: That's why I  
23 called and checked.

24 MR. JOEY NUNNALLY: Well, now, back to this,  
25 talking about breaking out demand-response, Commissioner  
26 Elliott's request to Chandra was try to make it about  
27 fifty thousand (50,000) demand-response needs and give us  
28 the equipment and the needs for that.

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1 Well, I don't know that that's going to fit what  
2 we've got right now.

3 COMMISSIONER CHRIS ELLIOTT: Okay. So let's go  
4 to the Council on Aging routes. Can they not call and  
5 say, hey, I'd like to go to the S.A.I.L. Center today?

6 MR. JOEY NUNNALLY: They can.

7 MS. CHANDRA MIDDLETON: They can.

8 COMMISSIONER CHRIS ELLIOTT: Okay.

9 MS. CHANDRA MIDDLETON: But, either way, you're  
10 going to pay the -- you're going to have to have  
11 personnel available to do it. And those personnel are  
12 going to have to be -- The way it's going to link is  
13 you're doing a demand-response. You're doing a  
14 nutrition. You're going a demand-response.

15 So you're either going to have personnel operating a  
16 route and spending time on that route, or you're going to  
17 have a personnel that's sitting there waiting on a  
18 will-call. So --

19 COMMISSIONER CHRIS ELLIOTT: We do get --

20 MS. CHANDRA MIDDLETON: -- it's not reducing.  
21 You know, I -- I think that when you got those numbers,  
22 you expected there to be a great deal of reduction.

23 COMMISSIONER CHRIS ELLIOTT: I expected when  
24 there was a significant reduction in ridership and  
25 revenue, that there would be a correlating reduction in  
26 equipment and staff. In any other world, that would be  
27 how that works.

28 MS. CHANDRA MIDDLETON: Uh-huh. (Indicates

1 affirmatively.)

2 COMMISSIONER CHRIS ELLIOTT: In any other  
3 world.

4 MS. CHANDRA MIDDLETON: In -- in transit world,  
5 just like you're -- you're saying this morning, there was  
6 only one person on that bus, okay. There was only --  
7 Okay. The price to operate that did not change.

8 COMMISSIONER CHRIS ELLIOTT: Do you know why?  
9 Because you're still driving a bus.

10 MS. CHANDRA MIDDLETON: You're still --

11 COMMISSIONER CHRIS ELLIOTT: It's not a  
12 thirty-eight thousand, three hundred and twelve dollar  
13 (\$38,312) minivan.

14 MR. JOEY NUNNALLY: Okay. But --

15 MS. CHANDRA MIDDLETON: But if you're --

16 MR. JOEY NUNNALLY: But understand now --

17 MS. CHANDRA MIDDLETON: -- still going to  
18 operate the demand --

19 MR. JOEY NUNNALLY: Chandra, let me say  
20 something. She's not the one directing the bus to go to  
21 Mobile. She's not the one that approved the contract to  
22 go to Mobile.

23 COMMISSIONER CHRIS ELLIOTT: I know. We are.

24 MR. JOEY NUNNALLY: Exactly. Okay. You know,  
25 I just don't -- I just want to make sure that's clear.

26 COMMISSIONER CHRIS ELLIOTT: I understand that.

27 MR. JOEY NUNNALLY: Okay? Okay. We're just  
28 presenting facts. Okay?

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1 MS. CHANDRA MIDDLETON: And -- and we -- You  
2 know, a simple adjustment could be for us to say, okay,  
3 we're limiting service only to Baldwin County.

4 MR. JOEY NUNNALLY: Yeah.

5 MS. CHANDRA MIDDLETON: We did that back in  
6 2000 -- when I initially came onboard in 2005, that's  
7 what we initially did. Okay. School tipper service,  
8 that's the -- that it's called is just another way to  
9 gain --

10 COMMISSIONER CHRIS ELLIOTT: So if we limit --  
11 if we limit service only to Baldwin County, do we do  
12 demand service -- demand-response to anywhere else, to  
13 Mobile? Do we do that?

14 MR. JOEY NUNNALLY: No.

15 COMMISSIONER CHRIS ELLIOTT: Okay. So if we  
16 had just given me the demand-response numbers, would we  
17 have eliminated the service to other counties?

18 MS. CHANDRA MIDDLETON: The demand-response --

19 COMMISSIONER CHRIS ELLIOTT: If we limit it to  
20 just demand-response numbers --

21 MS. CHANDRA MIDDLETON: Yes.

22 COMMISSIONER CHRIS ELLIOTT: -- would we have  
23 automatically --

24 MS. CHANDRA MIDDLETON: You're -- you're --  
25 you're eliminating all the Baylinc routes into Mobile.

26 COMMISSIONER CHRIS ELLIOTT: Yep.

27 MS. CHANDRA MIDDLETON: Okay. You're  
28 eliminating all of the education routes.

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1 COMMISSIONER CHRIS ELLIOTT: Yep.

2 MS. CHANDRA MIDDLETON: Well, this would be  
3 education routes within -- within Baldwin County or  
4 externally?

5 MR. TAYLOR RIDER: Or outside the county.

6 MS. CHANDRA MIDDLETON: And then it would  
7 eliminate all of the events. If we -- if we did just --

8 MR. JOEY NUNNALLY: Like --

9 MS. CHANDRA MIDDLETON: -- the top to make --

10 MR. JOEY NUNNALLY: Like Shrimp -- Shrimp Fest  
11 and Arts Festivals and all that stuff.

12 MS. CHANDRA MIDDLETON: And if we reduce --

13 COMMISSIONER CHRIS ELLIOTT: So do we have  
14 those numbers?

15 MS. CHANDRA MIDDLETON: That was the one --

16 MR. JOEY NUNNALLY: Yes.

17 MS. CHANDRA MIDDLETON: Yeah.

18 MR. JOEY NUNNALLY: Yeah. We got it. We got  
19 it.

20 COMMISSIONER CHRIS ELLIOTT: Okay.

21 MS. CHANDRA MIDDLETON: Okay.

22 MR. JOEY NUNNALLY: But, now, understand,  
23 these -- these -- these are demand-response that pay for  
24 standard fees. These are contracted fares paid through  
25 contract. But you can see they intertwine.

26 COMMISSIONER CHRIS ELLIOTT: I understand  
27 you've got buses in that area, and it's doing something  
28 else while it's in the area. I understand that there is

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1 a rate associated with that in the contracts. And I've  
2 looked into those rates. That's always interesting, too.

3 MS. CHANDRA MIDDLETON: And a lot of times  
4 we're doing the -- we're doing the demand-response, we're  
5 intermingling --

6 COMMISSIONER CHRIS ELLIOTT: I understand.

7 MS. CHANDRA MIDDLETON: -- the -- the fare  
8 types.

9 MR. JOEY NUNNALLY: So passenger trips in 2017  
10 was two hundred and twenty-two thousand (222,000).  
11 Projected for '18 was -- is going to be a hundred --  
12 about a hundred and eighty-nine thousand (180,000); okay.  
13 Projected for '19 is going to be about ninety thousand  
14 (90,000), if you just do demand; okay.

15 That's -- that's the numbers that you were asking  
16 for, if you just do demand. Now, understand that that is  
17 all a guess, because we don't exactly how many of  
18 these --

19 COMMISSIONER CHRIS ELLIOTT: Sure.

20 MR. JOEY NUNNALLY: -- contracted people are  
21 going to turn up and be demand-response. If we cancel  
22 our contract, they may seek other ridership. So it's all  
23 a guess.

24 So it's -- What -- what you're asking us to do is a  
25 pretty hard thing to do as far as guessing what we need;  
26 okay? Passengers --

27 MR. TAYLOR RIDER: Council on Aging passengers  
28 pay zero to ride.

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1 COMMISSIONER CHRIS ELLIOTT: Yeah. But they're  
2 reimbursed at more than twice what you would charge them  
3 if they were making a Wal-Mart run. You charge them  
4 seven bucks to go to the Wal-Mart.

5 You charge them sixteen dollars and sixty-six cents  
6 (\$16.66), by Kelly's contract, to make the same roundtrip  
7 from a fund that we also subsidize, for what it's worth.  
8 Press on.

9 MR. JOEY NUNNALLY: Deviated fixed routes, '17  
10 was a hundred and forty-three thousand (143,000)  
11 passenger trips. '18 was a hundred and sixty thousand  
12 (160,000) projected. And '19, we're talking about a  
13 hundred and fifty-nine thousand (159,000) if we keep the  
14 contracts that we have, minus ARC. Now, that's still  
15 having Mental Health intact.

16 COMMISSIONER CHRIS ELLIOTT: Uh-huh.  
17 (Indicates affirmatively.)

18 MR. JOEY NUNNALLY: Okay. So these are some of  
19 the trends that you were saying you wanted to see. All  
20 right. From a deviated fixed route standpoint, you can  
21 see the '14 through '18 and how it peaked in '16.

22 '16 is in the gray. You can see the '16 peak. The  
23 demand-response, you can see you had another peak in '16.  
24 It was pretty consistent through '17. It's fallen off in  
25 '18.

26 The dark green at the top on -- on '18 is what --  
27 is -- that's the projected.

28 MR. JOE DAVIS: Projected.

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1 MR. JOEY NUNNALLY: Okay. That's what we think  
2 it's going to do. Now, '16, we had this contract with  
3 the -- with the Baldwin County School Boards to do the IB  
4 routes, the International Baccarat routes.

5 They've decided, back in '17, to do their own  
6 transport. I think that got funded from the State to do  
7 their own bussing of those. So -- so that went away,  
8 which is why that it was so high in '16, but it dropped  
9 in '17.

10 COMMISSIONER CHARLES "SKIP" GRUBER: And, plus,  
11 the -- the -- the Commission was actually paying for  
12 those routes --

13 MR. JOEY NUNNALLY: They were.

14 COMMISSIONER CHARLES "SKIP" GRUBER: -- out of  
15 our contingency money. Because the School Board would  
16 not -- would not do it. And those kids had to have a way  
17 to get out there. That was the only way they could get  
18 it. Their parents were taking them back and forth.

19 And myself and Commissioner Gruenloh looked at that,  
20 trying to help that program out. Because it was -- it  
21 was a program and the kids were being the ones that were  
22 suffering not having transportation to go to the thing.

23 So -- so we stepped up and did that on a  
24 contingency. When the contingency money went away, it  
25 went back to the School Board. And the School Board  
26 said, okay, then we'll fund it. And that's what they  
27 did. And then they -- now they decided later on to do  
28 their own buses.

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1 MR. JOEY NUNNALLY: Yeah. So -- so you're  
2 seeing a drop in -- in -- in the '18, in the -- in the  
3 green line. And that's pretty much based on the fact  
4 that we lost the ARC's contract.

5 This graph shows '17 versus '18. And we did it from  
6 a ridership standpoint as a percentage from zip code  
7 areas; okay? So the darker the -- the darker the areas  
8 means that you've got more percentage of people in those  
9 areas utilizing the BRATS.

10 COMMISSIONER-ELECT JEB BALL: Joey, can I ask  
11 you a question? Why -- why, again, did we lose the ARC  
12 contract?

13 MR. JOEY NUNNALLY: So due to the -- some new  
14 State rules and -- The letter we got said due to the new  
15 State rules and regs, that they had to spend a lot more  
16 time getting their people out; okay?

17 COMMISSIONER-ELECT JEB BALL: Spend time --

18 MR. JOEY NUNNALLY: So they had to spend  
19 another fifty percent (50%) of their time with those  
20 people getting them out and taking them places.

21 We couldn't provide that, based on the services  
22 that -- that -- our staffing and our buses. So they  
23 decided to do their own thing.

24 COMMISSIONER CHARLES "SKIP" GRUBER: They were  
25 talking about running Saturday and Sundays and -- and,  
26 you know, evening -- evenings and everything else, you  
27 know.

28 MR. JOEY NUNNALLY: So -- But I just thought

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1 this was an interesting map. It shows, you know,  
2 obviously, the Bay Minette areas, Eastern Shore, and the  
3 Foley areas are -- are using this more than anybody.

4 So -- so, Commissioner Elliott, this is one of the  
5 things you were talking about earlier about the cost.  
6 This is BRATS' cost ratios.

7 Again, this is '14 through '18. In '14, the cost  
8 per passenger trip was about seven eighty-six (\$7.86).  
9 In '18, it's about eight-oh-one (\$8.01). And -- and you  
10 can look at the cost per hour as well.

11 COMMISSIONER CHRIS ELLIOTT: This is a budget  
12 hearing, and we're projecting for '19. So with the  
13 decreased ridership rates, don't you expect your cost per  
14 trip to go up given that there's been no corresponding  
15 reduction in equipment and/or manpower? I can answer  
16 that question for you. Yes.

17 MR. JOEY NUNNALLY: Oh, it's likely to go up.  
18 Yes.

19 COMMISSIONER CHRIS ELLIOTT: Okay.

20 MR. TAYLOR RIDER: It will.

21 MR. JOEY NUNNALLY: Yeah.

22 COMMISSIONER CHRIS ELLIOTT: Yes.

23 MR. JOEY NUNNALLY: Yeah. I mean -- I mean --  
24 I mean --

25 COMMISSIONER CHRIS ELLIOTT: That's why you do  
26 a corresponding reduction in equipment and manpower,  
27 because you don't have the demand anymore.

28 MR. JOEY NUNNALLY: I -- I -- I get it. I

1 understand.

2 COMMISSIONER CHRIS ELLIOTT: Okay.

3 MR. JOEY NUNNALLY: I mean, that's -- I mean,  
4 I -- I get -- I get what you're trying to say. But  
5 what -- what we're trying to say is that when you cut  
6 out -- you got a route that's got four stops, you cut out  
7 the middle route, you can't cut out twenty-five percent  
8 (25%) of the equipment and personnel.

9 COMMISSIONER CHRIS ELLIOTT: I understand.

10 MR. JOEY NUNNALLY: Because you -- that -- that  
11 driver and that bus is still needed to perform that  
12 route. So that's transit. It is what it is.

13 We get -- we get a lot of costs -- I mean, a lot of  
14 complaints that say, you know, we got one person on the  
15 bus, two people on the bus, three people on the bus.  
16 So -- so we did this chart.

17 So '14 through '18, what is the passengers on the  
18 bus for every hour? What was the average passenger per  
19 hour? Okay. '14, it was four-point-five-one (4.51).  
20 You can see it's peaked again in '16. In '18 it's five  
21 (5).

22 COMMISSIONER CHRIS ELLIOTT: How many people  
23 does the -- does the bus hold?

24 MR. JOEY NUNNALLY: Well, it depends on what  
25 bus.

26 COMMISSIONER CHRIS ELLIOTT: Average.

27 MR. TAYLOR RIDER: Our average bus --

28 MS. CHANDRA MIDDLETON: We've got --

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1 COMMISSIONER CHRIS ELLIOTT: Thirteen (13) --

2 MR. TAYLOR RIDER: -- is thirteen (13) to  
3 twenty-eight (28). So --

4 COMMISSIONER CHRIS ELLIOTT: So thirteen  
5 (13) --

6 MS. CHANDRA MIDDLETON: And we've got a  
7 breakdown of our inventory coming.

8 COMMISSIONER CHRIS ELLIOTT: Okay. Thirteen  
9 (13) to eight (8) -- twenty (20), what, Taylor?

10 MR. JOEY NUNNALLY: Twenty-eight (28).

11 COMMISSIONER CHRIS ELLIOTT: Thirteen (13) to  
12 twenty-eight (28), and our average is five (5). We'll  
13 give it five (5) and change.

14 MR. JOEY NUNNALLY: Oh, I -- I agree.

15 COMMISSIONER CHRIS ELLIOTT: Okay.

16 MR. JOEY NUNNALLY: I'm just -- again, I'm  
17 presenting facts.

18 COMMISSIONER CHRIS ELLIOTT: I know.

19 MR. TAYLOR RIDER: And these are all facts as  
20 it's reported to FTA as well.

21 MR. JOEY NUNNALLY: Yeah.

22 MS. CHANDRA MIDDLETON: And something that I  
23 want to mention, the -- the -- on the demand-response  
24 routes, you can only do so many trips in an hour, too,  
25 because of the miles and the things of that nature that  
26 they have to travel, depending on who schedules a ride  
27 for that day.

28 So we're on a -- like a fixed route that's in a

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1 metropolitan area is different because it's a -- more of  
2 a circular route. So I just wanted to mention that.

3 MR. JOEY NUNNALLY: Again, this is more  
4 data-by-passenger trips, vehicle miles, passenger service  
5 miles. Again, you can see the trend. This is just the  
6 trend. You can see them falling off; okay?

7 This is basically the minivans. We have two of  
8 those. We've got nine modified vans. We have one rail  
9 trolley. We've got twenty-six cut -- what we call  
10 cutaway buses, one of the big buses, obviously. That's  
11 our buildings, the Fairhope hub, the Foley garage, one  
12 here in Robertsdale.

13 This is a pretty telling slide; okay? If you look  
14 at the trends from '14 to '18 in salaries, now, again,  
15 our staffing numbers have pretty much remained constant  
16 through '14 through '18, but that's salaries that you're  
17 looking at; okay? That's merit raises, cost of living  
18 raises, just standard --

19 COMMISSIONER CHARLES "SKIP" GRUBER: Merit.

20 MR. TAYLOR RIDER: Benefits.

21 MR. JOEY NUNNALLY: -- stuff.

22 MR. TAYLOR RIDER: Yeah.

23 MR. JOEY NUNNALLY: It's just standard stuff;  
24 okay? You can see that it has gone from one-point-one  
25 (\$1,100,000) to one-point-eight (\$1,800,000). I think  
26 that's what that says.

27 The same thing with healthcare cost, big jump from  
28 '17 to '18 in healthcare cost. Gas and oil fluctuates,

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1 something that's outside of our control; okay? That  
2 slide right there is a lot to do --

3 COMMISSIONER CHRIS ELLIOTT: Sure it is.

4 MR. JOEY NUNNALLY: -- with the additional  
5 requests that we're seeing for Fiscal Year '19. So, I  
6 mean, you're talking about cutting -- cutting back  
7 because we're losing routes and riderships. I mean,  
8 that's -- that's where the cuts have got to be made,  
9 right there.

10 COMMISSIONER CHRIS ELLIOTT: Sure. Absolutely.  
11 Reduce -- reduced equipment, reduce personnel to serve a  
12 reduced number of requests in ridership. That just makes  
13 sense. Yes.

14 MR. JOEY NUNNALLY: Okay.

15 COMMISSIONER CHRIS ELLIOTT: That's exactly  
16 what I'm talking about, and equipment changes as well.

17 MR. TAYLOR RIDER: So is that the -- is that  
18 the wish of the Commission and the new Commission as we  
19 move forward, to eliminate all these services?

20 COMMISSIONER CHRIS ELLIOTT: Well, that's what  
21 I've been asking for, is what does this look like? What  
22 does this say? How can we look at some of these  
23 underperforming routes and -- and -- and our equipment  
24 requests and -- and make some decisions to get things  
25 back in line? Absolutely.

26 MR. JOEY NUNNALLY: Okay. So -- so one of the  
27 things that I had asked Taylor and Chandra to -- to put  
28 together -- and my staff, my Highway staff has also been

1 working closely with these guys. And we've -- we've  
2 worked -- they've spent a ton of hours getting this  
3 information just so I could kind of portray to y'all  
4 exactly what's happening, what services we're providing,  
5 and what the cost is.

6 One of the things I want to look at, I don't -- I  
7 don't have and I couldn't grab is what each route costs  
8 us; okay? How -- how much does Baylinc cost us versus  
9 revenue? How much does Northlinc cost us versus revenue?  
10 How much do these different zones cost us versus revenue?

11 And the way that we are tracking our data to do the  
12 FTA rules and regs, that data was not obtainable for me.  
13 And that -- which is one of the reasons I couldn't give  
14 you what you needed. And -- and I -- This is the best I  
15 could do; okay?

16 So my conversations with Taylor and Chandra is we  
17 need to figure out a way that we can track that so you  
18 guys can make better decisions; okay? Because -- because  
19 right now we don't; okay?

20 I -- I can tell you that Baylinc, just like you  
21 said, very low ridership; Northlinc, very low --

22 COMMISSIONER CHRIS ELLIOTT: Very low  
23 ridership. And you can look through these ridership  
24 numbers. And -- and, forgive me, but there are some  
25 common-sense things you can look at.

26 MR. JOEY NUNNALLY: Uh-huh. (Indicates  
27 affirmatively.)

28 COMMISSIONER CHRIS ELLIOTT: When you've got

1 one or two people, I mean, you start dividing this  
2 hundred and fifty-four (154), you know, riders a month, I  
3 mean, that's -- that's just low because you count them  
4 both ways. So those numbers look bigger than they are.  
5 When you start looking at those, that's one or two people  
6 riding around on a big ole bus.

7 MR. TAYLOR RIDER: I will add that Northlinc  
8 could go away with a thirty-day notice, if we do away  
9 with Faulkner -- I mean, Coastal Alabama.

10 They're under a contract. And they -- That's their  
11 main route that the students ride to get to -- to Bay  
12 Minette. They connect to get to Fairhope and Gulf  
13 Shores.

14 So we could do -- If we do away with the Faulkner  
15 student contract, then we could do away with Baylinc -- I  
16 mean, Northlinc tomorrow or thirty days. We're supposed  
17 to give a thirty-day notice.

18 MR. JOEY NUNNALLY: So one of the -- one of the  
19 things I want y'all to think about as you make a decision  
20 on what to do with this year's budget for BRATS is if we  
21 cut services, Federal rules and regs say that we've got  
22 to advertise our -- our cuts in services for thirty days  
23 and have a public hearing; okay? So that's something  
24 that -- that y'all need to know.

25 The second thing is when -- if you're talking about  
26 liquidating some of these assets we have, whether that be  
27 a building or a bus or whatever, these things were bought  
28 with Federal grants and Federal funds.

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1 COMMISSIONER CHRIS ELLIOTT: I'm not -- I'm not  
2 suggesting liquidating any assets. I am suggesting not  
3 purchasing new ones.

4 MR. JOEY NUNNALLY: Okay. So --

5 MR. TAYLOR RIDER: So far this year, there's  
6 only been two small buses actually purchased,  
7 Commissioner. So we could not order the remainder of --

8 COMMISSIONER CHRIS ELLIOTT: But they're --

9 FINANCE CHAIRMAN TUCKER DORSEY: Well, I  
10 thought that was because they weren't -- they weren't  
11 getting them to you on time.

12 MR. TAYLOR RIDER: Say that again.

13 FINANCE CHAIRMAN TUCKER DORSEY: I thought that  
14 the problem was that they couldn't get you the buses as  
15 quick as you ordered them.

16 MR. TAYLOR RIDER: Well, we ordered two back a  
17 few months ago. Those two should be in, in November.  
18 But they haven't even awarded the bid for the big buses  
19 yet. It's still under consideration. So we -- we're not  
20 going to get to order any additional buses for our Fiscal  
21 Year '18.

22 MS. CHANDRA MIDDLETON: We're -- we're -- we're  
23 not increasing vehicle count.

24 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
25 affirmatively.)

26 MS. CHANDRA MIDDLETON: We're just doing  
27 basically a simple replacement.

28 MR. TAYLOR RIDER: Yeah.

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1 MS. CHANDRA MIDDLETON: And I hear what you are  
2 saying about the size of the vehicles --

3 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
4 affirmatively.)

5 MS. CHANDRA MIDDLETON: -- and you want to see  
6 a reduction in that. There are only certain routes and  
7 events that require the larger vehicles.

8 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
9 affirmatively.)

10 MS. CHANDRA MIDDLETON: So we could look at  
11 just liquifying those particular routes. You know, it's  
12 just clear guidance. I think that, you know, just  
13 knowing a direction or a number that we want to gauge to  
14 or something to look towards, that would be very helpful.  
15 Because we -- we can work from that to know what we need  
16 to do to get there.

17 COMMISSIONER CHRIS ELLIOTT: Well, that is --  
18 that is what I have tried to provide. And I'm hoping we  
19 see some suggestions in there as far as reductions in  
20 equipment and -- and what kind of equipment. I mean,  
21 that's -- that's exactly what I have tried to provide.

22 This is what I'd like to see: Some options of,  
23 including elimination of some of these underperforming  
24 routes, a change in equipment when we do re-up to  
25 something that's a little bit smaller, fuel efficient,  
26 less costly to operate, less costly to man from a  
27 personnel standpoint. So I hope you've got some of those  
28 suggestions.

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1 MR. TAYLOR RIDER: Commissioner Elliott --

2 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
3 affirmatively.)

4 MR. TAYLOR RIDER: -- moving forward, if -- if  
5 we could have -- if we understood the total guidance and  
6 the focus we wanted to do -- At this point, we -- we have  
7 these commitments that we have made to Shrimp Festival in  
8 a little over a month and all of the education routes.

9 I -- If we could get some guidance next year and  
10 then, as the new staff comes in, if that's their desire  
11 not to help with those -- But we --

12 FINANCE CHAIRMAN TUCKER DORSEY: We've been  
13 asking for recommendations.

14 MR. TAYLOR RIDER: Pardon?

15 FINANCE CHAIRMAN TUCKER DORSEY: We've been  
16 asking for recommendations based on preliminary budget  
17 discussions, based on ridership. What do we -- what --  
18 what are our options? What can we do?

19 MR. TAYLOR RIDER: Moving forward --

20 FINANCE CHAIRMAN TUCKER DORSEY: You are  
21 leading that department, are you not?

22 MR. TAYLOR RIDER: Yes.

23 FINANCE CHAIRMAN TUCKER DORSEY: Okay. How  
24 long have you been doing so?

25 MR. TAYLOR RIDER: Thirteen (13).

26 FINANCE CHAIRMAN TUCKER DORSEY: Thirteen (13)  
27 years. So that's roughly a million, three (\$1,300,000)  
28 that this County has paid you to lead that department.

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1 Do you have any leadership that you can exhibit that  
2 would make a recommendation to reduce the supplement of  
3 the County budget to your department?

4 MR. TAYLOR RIDER: In one that we recently  
5 presented, I had three items.

6 FINANCE CHAIRMAN TUCKER DORSEY: You were --  
7 for three thousand dollars (\$3,000).

8 MR. TAYLOR RIDER: No. We had twenty thousand  
9 (\$20,000) on the shelter, the hundred thousand dollar  
10 (\$100,000) shelter, a boarding and de-boarding shelter we  
11 asked for to keep people from getting wet in their  
12 wheelchairs when they're transferring from bus to bus.  
13 That was twenty thousand (\$20,000).

14 We have the generator. Ron and I discussed this  
15 last night. We have the generator is roughly seventeen  
16 thousand (\$17,000) out of the Commission's pocket. And  
17 we had an additional thirty thousand (\$30,000) this year  
18 for the transition of radios. We were --

19 FINANCE CHAIRMAN TUCKER DORSEY: Do you have  
20 any recommendations that would have to do with the  
21 operation of our bus system that would make it more  
22 efficient?

23 MR. TAYLOR RIDER: Yes. We -- we could do away  
24 with the contract routes. We could do -- go strictly  
25 demand-response. But it's going to be very costly  
26 because of the size of this county trying to get a bus to  
27 run in every direction to dialysis, cancer, senior  
28 centers, on and on. But if we get direction from this

1 body, then --

2 FINANCE CHAIRMAN TUCKER DORSEY: I'm the one  
3 that's moving this budget forward. I'm the one that  
4 votes on it, okay, the four of us do.

5 MR. TAYLOR RIDER: All right.

6 FINANCE CHAIRMAN TUCKER DORSEY: What do you  
7 have to recommend so that we can closeout this budget  
8 hearing that's going to make more sense?

9 MR. TAYLOR RIDER: Well, we'd have to  
10 discontinue some services.

11 FINANCE CHAIRMAN TUCKER DORSEY: Do you have a  
12 recommendation and a cost analysis of that, as we have  
13 been asking for, for three weeks now?

14 MR. TAYLOR RIDER: I -- Just what we have  
15 worked on all week. We -- we did --

16 FINANCE CHAIRMAN TUCKER DORSEY: See, my  
17 recommendation to the new Commission would be to move him  
18 to the landfill. Let her be in charge. Let her figure  
19 it out. She's showing more leadership than he is.

20 COMMISSION CHAIRMAN FRANK BURT: Mr. Chairman,  
21 the new Commission can sure certainly vote to do that.  
22 I'm -- I'm not for that. I don't know of a public  
23 transportation system in this nation that's not --  
24 that -- that -- probably in the world that's lower cost  
25 per ridership than -- than he runs for this operation  
26 here.

27 Escambia County, look at what they got up there.  
28 Monroe County, all of those others are -- it's no

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1 comparison to what Baldwin County offers.

2 It's part of the quality of life for people. We  
3 have County employees that ride the bus up from the south  
4 end to work in the --

5 COMMISSIONER CHRIS ELLIOTT: But those numbers  
6 have dropped off precipitously.

7 COMMISSION CHAIRMAN FRANK BURT: Mr. Chairman,  
8 I -- John Marino still rides the bus up here now, and a  
9 lot of others --

10 FINANCE CHAIRMAN TUCKER DORSEY: So a million  
11 dollars (\$1,000,000) to get John to work every day.

12 COMMISSION CHAIRMAN FRANK BURT: No. But a lot  
13 of other folks that go to work that don't drive and they  
14 can get a lot of their work done while on -- on the  
15 bus --

16 FINANCE CHAIRMAN TUCKER DORSEY: You're down  
17 to --

18 COMMISSION CHAIRMAN FRANK BURT: -- or their  
19 studying done. Now, if you want to cut back on the  
20 quality of life here in Baldwin County, then that's one  
21 way of doing it. Certainly do. Cut back on the public  
22 services that make Baldwin County a great place to live  
23 and come to.

24 When you get a senior and they take the driver's  
25 license to where they can't drive anymore and that, it  
26 gives them transportation to get --

27 COMMISSIONER CHRIS ELLIOTT: Nobody is  
28 suggesting that, Commissioner Burt.

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1 COMMISSION CHAIRMAN FRANK BURT: I -- I --

2 COMMISSIONER CHRIS ELLIOTT: We are suggesting  
3 a more efficient way --

4 COMMISSION CHAIRMAN FRANK BURT: I --

5 COMMISSIONER CHRIS ELLIOTT: -- to operate.

6 COMMISSION CHAIRMAN FRANK BURT: You haven't  
7 suggested anything.

8 COMMISSIONER CHRIS ELLIOTT: Well, I was  
9 hoping --

10 COMMISSION CHAIRMAN FRANK BURT: You just asked  
11 for it.

12 COMMISSIONER CHRIS ELLIOTT: -- to have a  
13 suggestion from staff about how to increase efficiency by  
14 doing away with some of these routes, using smaller  
15 equipment, and a reduction in staff to -- to -- to  
16 support a reduction in the number of routes.

17 COMMISSION CHAIRMAN FRANK BURT: And I'm  
18 certain, Mr. Chairman, if you'll allow, I -- I'm certain  
19 that they can do that.

20 COMMISSIONER CHRIS ELLIOTT: I --

21 COMMISSION CHAIRMAN FRANK BURT: There's just a  
22 transition period of one, two, or three years you'd have  
23 to do. Anytime you're dealing with State and Federal  
24 Government and the Federal regs and all these agreements  
25 that we fussed about, you did, I did, that it just  
26 commits us more and more to things that we, as a  
27 Commission body, didn't agree with.

28 But our lawyers said, well, if you're going to do

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1 this, you got to sign them. So we signed them. We're  
2 stuck with them.

3 And -- and if the new Commission wants to change  
4 something, that's certainly up to them. I won't have a  
5 vote after the first meeting in November.

6 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, I  
7 would say that I have looked into that and that we are  
8 not talking about impacting for -- you know,  
9 significantly any of these Federal programs. We're  
10 simply talking about how we run our operation, how  
11 efficiently we run our operation.

12 We're not talking about not providing service.  
13 We're not talking about, you know, not -- not having  
14 these hubs. We're talking about different equipment,  
15 which also meets Federal standards. We are talking about  
16 a reduction in number of employees due to a reduction in  
17 the number of routes.

18 COMMISSION CHAIRMAN FRANK BURT: And I think  
19 that can be done. But I think it'd take two or three  
20 years to transition to that.

21 And, as engineer, what would you say?

22 MR. JOEY NUNNALLY: And it's going to take --  
23 and, I mean, it's -- it's going to take an advertisement  
24 period, a public hearing, and a --

25 COMMISSION CHAIRMAN FRANK BURT: Yeah.

26 MR. JOEY NUNNALLY: -- and a vote from the --  
27 this Commission or the next one --

28 COMMISSION CHAIRMAN FRANK BURT: We can't just

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1 do what we want to do.

2 MR. JOEY NUNNALLY: -- to -- to figure out  
3 exactly what routes we want to have.

4 FINANCE CHAIRMAN TUCKER DORSEY: But you have  
5 to move in that direction at this point. Do you not see  
6 that? You have to move in making this more efficient.

7 MR. TAYLOR RIDER: We'll be -- we'll be glad to  
8 do that.

9 FINANCE CHAIRMAN TUCKER DORSEY: You're not.

10 MR. TAYLOR RIDER: Well, we're just now getting  
11 this direction, Commissioner, right here at two or three  
12 weeks before the budget.

13 And this has already been -- been presented to  
14 ALDOT, grant and everything is already in for '19. We  
15 could go back and start in January, maybe, new  
16 Commissioners, and sit down and talk through this on what  
17 you want -- what service you want us to provide.

18 So basically we're still staying around the twenty  
19 (20%) to twenty-one percent (21%) of our -- of our cost  
20 each year to operate with everything going up the way it  
21 is.

22 COMMISSIONER CHRIS ELLIOTT: Mr. --

23 MR. TAYLOR RIDER: It's been consistent for  
24 five -- every year on here. Grants are going to provide  
25 fifty (50%) to fifty-five percent (55%) of your budget.  
26 Your farebox is -- is going to run around fourteen (14%)  
27 to fifteen (15%) as well as your contracts.

28 And however you would like for us to move forward

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1 with our focus, we'll be glad to.

2 COMMISSIONER CHRIS ELLIOTT: Okay.

3 Mr. Chairman, it's clear that we're going to have to do  
4 this through a reduction in budget, and that that will  
5 guide.

6 FINANCE CHAIRMAN TUCKER DORSEY: What's your  
7 number?

8 COMMISSIONER CHRIS ELLIOTT: That was what I  
9 was looking for.

10 COMMISSION CHAIRMAN FRANK BURT: It sounds like  
11 you've decided. But you've got to transition. So give a  
12 number, then and we'll see where we can vote for it or  
13 not. But I -- I tell you, it sounds like you just --

14 COMMISSIONER CHRIS ELLIOTT: Well, I was -- I  
15 was -- I was hoping for some direction from staff instead  
16 of me driving BRATS. I was hoping for, hey, this is what  
17 we think. If we make these reductions, this is where we  
18 can drive things down. Do we have -- do we have any  
19 revised numbers?

20 MR. JOEY NUNNALLY: Okay. But, respectively,  
21 Commissioner, your -- your number that you threw at -- at  
22 us, me and Chandra, was fifty thousand (50,000)  
23 demand-response.

24 COMMISSIONER CHRIS ELLIOTT: I'm just giving  
25 you a number for demand-responses and let's work off of  
26 what the budget requirements are for that. Do you think  
27 the demand-response is more? Is it seventy-five  
28 (75,000)?

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1 MS. CHANDRA MIDDLETON: Well, I -- I have -- I  
2 say that it's not really driven by the ridership. It's  
3 an addition of service. And I say this because you want  
4 to reduce vehicle sizes.

5 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
6 affirmatively.)

7 MS. CHANDRA MIDDLETON: In order to reduce  
8 vehicle sizes, we would have to eliminate all of our  
9 education routes.

10 COMMISSIONER CHRIS ELLIOTT: That's -- I'm fine  
11 with that.

12 MS. CHANDRA MIDDLETON: Okay. All right. So  
13 that would be one thing we would --

14 COMMISSIONER CHARLES "SKIP" GRUBER: I'm not  
15 fine with it.

16 COMMISSION CHAIRMAN FRANK BURT: I'm not fine  
17 with that.

18 COMMISSIONER CHARLES "SKIP" GRUBER: I'm not  
19 fine with --

20 COMMISSIONER CHRIS ELLIOTT: You're fine with  
21 the way we need to subsidize --

22 COMMISSIONER CHARLES "SKIP" GRUBER: No. I'm  
23 not fine --

24 COMMISSIONER CHRIS ELLIOTT: -- private school  
25 kids --

26 COMMISSIONER CHARLES "SKIP" GRUBER: No.

27 COMMISSIONER CHRIS ELLIOTT: -- going to  
28 Mobile?

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Well,  
2 we've got more -- you've got -- you've got private  
3 schools here.

4 COMMISSIONER CHRIS ELLIOTT: You've got -- And  
5 they're paying. They're paying.

6 FINANCE CHAIRMAN TUCKER DORSEY: They are.  
7 Absolutely.

8 COMMISSIONER CHRIS ELLIOTT: And that's why we  
9 have to have these bigger buses that we drive all the way  
10 around the county the rest of the time --

11 COMMISSIONER CHARLES "SKIP" GRUBER: Well --

12 COMMISSIONER CHRIS ELLIOTT: -- burning fuel we  
13 don't need to burn, burning -- you know, having CDLs that  
14 we don't need to have.

15 COMMISSION CHAIRMAN FRANK BURT: Well, we are  
16 where we are, Mr. Chairman. And we can't argue through  
17 this. I'm not going to vote to reduce anything from what  
18 he presented.

19 And, y'all, we got to -- unless y'all want to come  
20 up with some number to substitute and put in there that  
21 they can move towards and the new Commission can direct  
22 them as exactly how they want the BRATS program to work.  
23 And I think for the last couple of months of the -- of  
24 your tenure on this Commission, that it wouldn't be the  
25 way I would recommend.

26 MR. JOE DAVIS: Mr. Chairman, if I could.

27 COMMISSIONER CHRIS ELLIOTT: Yes, sir.

28 MR. JOE DAVIS: And it's certainly y'all's

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1 decision. Some of us new guys are going to be looking at  
2 things like when does the route start, when does it end,  
3 how many demands could we have on a weekend --

4 COMMISSION CHAIRMAN FRANK BURT: Right.

5 MR. JOE DAVIS: -- and these kinds of things to  
6 look at ways to not only provide a service, but improve  
7 the efficiency of a service. Those are the kind of  
8 questions. There was reference to a public hearing.

9 COMMISSION CHAIRMAN FRANK BURT: Right.

10 MR. JOE DAVIS: To me, what we need to hear  
11 from are the people that will use it, could use it --

12 COMMISSION CHAIRMAN FRANK BURT: Right.

13 MR. JOE DAVIS: -- did use it, and might use  
14 it. And those are the kind of people that we need to  
15 hear from.

16 COMMISSION CHAIRMAN FRANK BURT: Right.

17 MR. JOE DAVIS: Regardless of what y'all decide  
18 today, that's what I'm going to be looking for if I'm  
19 successful in this.

20 COMMISSION CHAIRMAN FRANK BURT: And I want to  
21 leave you with enough to operate like it is. And if you  
22 want to reduce it when you get here, then -- then that's  
23 certainly your prerogative.

24 MR. JOE DAVIS: Okay.

25 COMMISSIONER CHRIS ELLIOTT: And the MPO just  
26 completed a very significant transit study. I encourage  
27 you to look at it and see those numbers. I think you'll  
28 see part of my frustration in that transit study.

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1 COMMISSIONER-ELECT JEB BALL: Oh, I understand.  
2 I understand your frustration. I really do. Joey,  
3 what's the -- what was the -- what was last year's  
4 budget.

5 MR. JOEY NUNNALLY: Eight seventy-five  
6 (\$875,000) was the ask. That was the -- what the  
7 Commission --

8 MR. TAYLOR RIDER: To put in.

9 MR. JOEY NUNNALLY: To put in.

10 COMMISSIONER-ELECT JEB BALL: Okay. And now  
11 it's gone up --

12 MR. JOEY NUNNALLY: To nine ninety-one  
13 (\$991,000).

14 MR. RON CINK: It's a million (\$1,000,000).

15 MS. KIM CREECH: It's a little different  
16 because --

17 MR. RON CINK: The insurance thing.

18 MS. KIM CREECH: -- of the increase in health  
19 insurance.

20 MR. JOEY NUNNALLY: Oh, the insurance. Yeah.  
21 So, see, again, those -- those are the costs here --

22 MR. JOE DAVIS: Right.

23 MR. JOEY NUNNALLY: -- that -- that we -- we --  
24 we are --

25 MR. JOE DAVIS: Keeping --

26 MR. JOEY NUNNALLY: -- that control.

27 MR. JOE DAVIS: -- current employees.

28 MR. JOEY NUNNALLY: Yeah. We -- Yeah. Yeah.

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1 COMMISSION CHAIRMAN FRANK BURT: Unless you  
2 layoff some employees.

3 MR. JOEY NUNNALLY: Right. Well --

4 MS. CHRISTIE DAVIS: They -- they did put in  
5 some --

6 MR. TAYLOR RIDER: We did recommend --

7 MS. CHRISTIE DAVIS: -- three part-time  
8 positions be abolished.

9 MR. TAYLOR RIDER: And we were short four  
10 already. But we just said we could eliminate three or  
11 four and not have to layoff anyone, that they would just  
12 go away.

13 COMMISSION CHAIRMAN FRANK BURT: And if you  
14 want to make it the same as last year's budget and let  
15 them work it out, just fund them what we funded them this  
16 year, then there won't be any --

17 COMMISSIONER CHRIS ELLIOTT: Even with the  
18 significant reduction in revenue to the tune of about  
19 three hundred thousand dollars (\$300,000)? And that's my  
20 problem, is --

21 MR. TAYLOR RIDER: Commissioner, in all due  
22 respect, the -- the cost associated with providing  
23 service to ARC, including operations, administration, and  
24 depreciation, we were basically, as I -- once we did  
25 those days of analysis on ARC, it was -- that's what we  
26 were doing. We were just getting cost recovery. It was  
27 going in up top and taken out.

28 COMMISSIONER CHRIS ELLIOTT: See, that's part

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1 of the problem, though, is we're running routes that  
2 we're saying we have to have this bigger equipment for,  
3 and when we're really just -- it's just a cost recovery  
4 type thing. We're treading water. You're not making any  
5 money here.

6 FINANCE CHAIRMAN TUCKER DORSEY: But we  
7 don't --

8 COMMISSIONER CHRIS ELLIOTT: And we --

9 FINANCE CHAIRMAN TUCKER DORSEY: But we  
10 don't --

11 MR. TAYLOR RIDER: We're not --

12 FINANCE CHAIRMAN TUCKER DORSEY: I mean, our  
13 system is not set up to tell us what it really costs to  
14 make that recovery.

15 COMMISSIONER CHRIS ELLIOTT: Well, he just said  
16 it is. I mean, he just said he can tell he's not making  
17 any money off the routes.

18 COMMISSION CHAIRMAN FRANK BURT: And he's not  
19 supposed to be making money.

20 MR. TAYLOR RIDER: That's the --

21 COMMISSIONER CHRIS ELLIOTT: The argument is  
22 that he is, though. That's the whole point. On one  
23 hand, oh, this is revenue. We've got to have it. We've  
24 got to have this bigger equipment to run this route. But  
25 we've got all this equipment that we're not making any  
26 money off of. That's the argument, is we've got to have  
27 the bigger equipment.

28 MR. TAYLOR RIDER: Well, the ARC route,

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1 Commissioners, that's a big, big, big part of your 5311  
2 and 5307 grant. Elderly, disabled, low income, all of  
3 that is what the program originated. So --

4 COMMISSIONER CHRIS ELLIOTT: And even with the  
5 reduction in revenue and the reduction in ridership, your  
6 overhead hasn't changed. So there's no suggestion as to  
7 a change in overhead, is there?

8 MR. JOEY NUNNALLY: Well, the suggestion was to  
9 cut out some part-time employees. That's -- that's --  
10 that's some. And then --

11 MR. TAYLOR RIDER: It was roughly seventy  
12 thousand (\$70,000).

13 MR. JOEY NUNNALLY: We've got twenty thousand  
14 (\$20,000) in capital that we can cut out. We've got two  
15 buses at a hundred and twenty-two thousand (\$122,000)  
16 that we can cut out. And that's -- that's requested in  
17 the '19 budget.

18 COMMISSION CHAIRMAN FRANK BURT: Right.

19 MR. JOEY NUNNALLY: Okay. And then -- and  
20 then, of course, the generator at seventeen thousand  
21 (\$17,000). That's a hundred and -- a hundred and --  
22 one -- one million, two hundred and seventeen thousand  
23 (\$1,217,000) -- No. That's not right.

24 COMMISSIONER-ELECT JEB BALL: What's -- what  
25 about the six hundred thousand dollar (\$600,000) transfer  
26 center?

27 MR. TAYLOR RIDER: That's in Fairhope.

28 COMMISSIONER CHRIS ELLIOTT: That's a grant

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1 that comes in and goes back out.

2 MR. JOEY NUNNALLY: Yeah. That's -- that's a  
3 wash.

4 COMMISSIONER-ELECT JEB BALL: What -- How are  
5 these decisions items --

6 MS. CHRISTIE DAVIS: The Daphne, the Fairhope,  
7 and the Spanish Fort Park-and-Rides, they're all washes.

8 COMMISSIONER-ELECT JEB BALL: Okay.

9 MR. JOEY NUNNALLY: So --

10 MR. TAYLOR RIDER: Commissioner, how that works  
11 is the Cities pay for the matches on those.

12 COMMISSIONER-ELECT JEB BALL: And -- and I'm  
13 just -- What I'm trying to do is trying to figure out --  
14 To me, this is just like going back to Budget 101. I'm  
15 trying to figure out the -- the -- the -- You're asking  
16 for more than last year, and your expected revenue is way  
17 down.

18 So I -- I couldn't even do that with my own office  
19 budget that I run now. I speculate that I would have to  
20 cut stuff out in order to make my numbers right.

21 So I -- I don't know about you, Joe, but I -- I  
22 just -- It's -- it's -- it's one of those hard things to  
23 do, because you can't -- I know the insurance and stuff  
24 involves a little bit of it. But the -- the nine hundred  
25 and something thousand dollar (\$900,000) number is not  
26 sitting right with me. I'm not --

27 FINANCE CHAIRMAN TUCKER DORSEY: Because the  
28 nine hundred (\$900,000) is a draw from the County

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1 Commission; correct?

2 MR. JOEY NUNNALLY: Yeah.

3 COMMISSIONER CHRIS ELLIOTT: By the way, it --  
4 it passed from one million (9\$1,000,000), by the way.  
5 Just --

6 FINANCE CHAIRMAN TUCKER DORSEY: Right. But  
7 we're -- but we're trying to make the argument that,  
8 well, that -- the -- the cost for the bus thing, it's  
9 somewhere else. It's just passthrough money.

10 I mean, the draw to the Commission is a million  
11 dollars (\$1,000,000). That number has got -- I mean,  
12 that -- that number has got to be less than that.

13 COMMISSION CHAIRMAN FRANK BURT: Well, plug in  
14 a number and do it and let them come to it. And --

15 MR. TAYLOR RIDER: Personnel had the cost of  
16 living in '18. And, then, of course, it has the merits  
17 in '19. And then your benefits, I don't know exactly to  
18 what level that increased. But that's all in that as  
19 well. Health insurance, eight percent (8%), Ron?

20 COMMISSION CHAIRMAN FRANK BURT: What was the  
21 increase in personnel due to -- just without any  
22 increase -- I mean, the increased cost?

23 MR. RON CINK: Across the board --

24 COMMISSION CHAIRMAN FRANK BURT: I don't need  
25 the numbers. Just --

26 MR. JOEY NUNNALLY: That's -- that's what  
27 you're looking at there, Commissioner, the blue line  
28 versus the purple line on all three of those.

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1 COMMISSION CHAIRMAN FRANK BURT: Yeah.

2 FINANCE CHAIRMAN TUCKER DORSEY: Fifty --

3 MR. JOEY NUNNALLY: It's --

4 FINANCE CHAIRMAN TUCKER DORSEY: -- percent

5 (50%) over the last six years.

6 COMMISSION CHAIRMAN FRANK BURT: Well, move the

7 number back to the purple line and then y'all reduce it

8 however you can. Then they can decide what they want

9 to -- them to focus on.

10 MR. TAYLOR RIDER: To eliminate.

11 MS. CHRISTIE DAVIS: Just so you guys know, on

12 your decision items list, some of the things he's --

13 MR. RON CINK: Uh-huh. (Indicates

14 affirmatively.)

15 MS. CHRISTIE DAVIS: -- talking about, those

16 are -- he was giving you the match number. So he's

17 looking at the generator, which is about sixty-seven

18 thousand (\$67,000); the Robertsdale boarding shelter, a

19 hundred thousand (\$100,000) --

20 MR. JOEY NUNNALLY: Two buses.

21 MS. CHRISTIE DAVIS: -- and two buses at a

22 hundred and twenty-two thousand (\$122,000).

23 MR. RON CINK: Uh-huh. (Indicates

24 affirmatively.)

25 MS. CHRISTIE DAVIS: So that would be a hundred

26 and sixty-seven thousand dollars (\$167,000) removed from

27 here.

28 COMMISSION CHAIRMAN FRANK BURT: And that would

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1 reduce the number to what?

2 COMMISSIONER-ELECT JEB BALL: Well, it would  
3 reduce it, and that would get it back down to about --  
4 around nine hundred thousand (\$900,000); right.

5 COMMISSION CHAIRMAN FRANK BURT: Yeah.

6 MR. JOEY NUNNALLY: It all --

7 MR. RON CINK: Less than nine (\$900,000).

8 MR. JOEY NUNNALLY: Yeah. It'd be a little  
9 less than nine (\$900,000).

10 MR. RON CINK: About -- about eight -- eight  
11 eighty (\$880,000).

12 MR. TAYLOR RIDER: Ron, we also --

13 MR. RON CINK: But you're running a hundred and  
14 twenty (\$120,000) there.

15 MR. TAYLOR RIDER: We also are not going to be  
16 able to get the other nine buses this year. They don't  
17 even have a contract yet. So that's not going to happen.  
18 So that's the match on the nine buses as well.

19 COMMISSIONER CHARLES "SKIP" GRUBER: That's,  
20 that, another --

21 MR. JOE DAVIS: Do we still need nine buses?

22 MR. TAYLOR RIDER: Well --

23 COMMISSIONER CHARLES "SKIP" GRUBER: Nine --

24 MR. TAYLOR RIDER: -- we -- To keep up with the  
25 TAMs, the new -- the Transit Asset Management that  
26 they're asking for, that's what we're trying to do by  
27 replacing so many a year, Commissioner.

28 MR. JOE DAVIS: And do we have a generator now?

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1 MR. JOEY NUNNALLY: No.

2 MR. TAYLOR RIDER: We do.

3 MR. JOEY NUNNALLY: Oh, we do?

4 MR. JOE DAVIS: That's what --

5 MR. TAYLOR RIDER: This one was replacing that  
6 one so that it could run the office as well as the fuel  
7 pumps during emergencies and stuff.

8 MR. JOE DAVIS: So there's --

9 COMMISSIONER CHRIS ELLIOTT: Okay. If we're  
10 nine buses down, if we don't order the other buses and we  
11 take the two out, how much -- what's the reduction then?

12 MS. CHRISTIE DAVIS: It's a hundred -- about a  
13 hundred and sixty-seven (\$167,000) if you take the  
14 generator, the RD boarding shelter, and the two buses.  
15 And, so, that would put the need from general fund to  
16 eight hundred and thirty-three thousand (\$833,000).

17 COMMISSIONER CHRIS ELLIOTT: Okay. Okay. He  
18 just mentioned another nine buses or he said nine and you  
19 said two. Where are the other seven? These are ones you  
20 haven't ordered yet?

21 MR. JOEY NUNNALLY: Two -- two -- two is what  
22 we got --

23 MS. CHRISTIE DAVIS: In the current budget.

24 COMMISSIONER CHRIS ELLIOTT: Okay.

25 MS. CHRISTIE DAVIS: For '19.

26 COMMISSIONER CHRIS ELLIOTT: And then --

27 MS. CHRISTIE DAVIS: Nine is from this year.

28 COMMISSIONER CHRIS ELLIOTT: Is from this

1 year's.

2 MR. JOEY NUNNALLY: Right.

3 COMMISSIONER CHRIS ELLIOTT: And you don't have  
4 a contract for those yet.

5 MR. JOEY NUNNALLY: No.

6 COMMISSIONER CHRIS ELLIOTT: What if you  
7 ordered vans instead of buses?

8 MR. TAYLOR RIDER: Pardon?

9 COMMISSIONER CHRIS ELLIOTT: What if you  
10 ordered vans instead of buses?

11 MR. TAYLOR RIDER: We can do that.

12 COMMISSIONER CHRIS ELLIOTT: Let's look at  
13 that.

14 MR. TAYLOR RIDER: Okay.

15 COMMISSIONER CHRIS ELLIOTT: I think that's a  
16 really good idea.

17 MR. TAYLOR RIDER: Right.

18 COMMISSIONER CHRIS ELLIOTT: What does that  
19 take your cost down to if you do that?

20 MR. TAYLOR RIDER: Well, you're looking at  
21 about half the cost on a --

22 COMMISSIONER CHRIS ELLIOTT: Three --  
23 thirty-eight thousand, three hundred (\$38,300) and --

24 MR. TAYLOR RIDER: Are you talking about a  
25 small bus or a minivan?

26 COMMISSIONER CHRIS ELLIOTT: I'm talking about  
27 a minivan with a wheelchair lift, thirty-eight thousand,  
28 three hundred and twelve dollars (\$38,312).

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1 MR. TAYLOR RIDER: Uh-huh. (Indicates  
2 affirmatively.) We'll be glad to go back and look at  
3 that.

4 COMMISSIONER CHRIS ELLIOTT: I mean, it's --

5 COMMISSION CHAIRMAN FRANK BURT: Well, why  
6 don't you just say do it and do it and don't worry about  
7 it, looking at it.

8 MR. RON CINK: Hang on. You're talking two  
9 different years. So --

10 COMMISSION CHAIRMAN FRANK BURT: Yeah.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

12 MS. CHANDRA MIDDLETON: We're talking about two  
13 different years.

14 COMMISSION CHAIRMAN FRANK BURT: You've got to  
15 do it in accordance with the --

16 MS. CHANDRA MIDDLETON: And I would --

17 MS. CHRISTIE DAVIS: I mean, they were --

18 MS. CHANDRA MIDDLETON: -- love to --

19 MS. CHRISTIE DAVIS: -- at eight seventy  
20 (\$870,000) this year --

21 MS. CHANDRA MIDDLETON: -- to discuss the  
22 modified van and -- and -- and --

23 COMMISSIONER CHRIS ELLIOTT: I know, Chandra.  
24 And --

25 MS. CHANDRA MIDDLETON: And I've got  
26 different -- I've got a spreadsheet to show you the  
27 difference. And you can take it back and look at it.

28 COMMISSIONER CHRIS ELLIOTT: And, no offense,

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1 but I would have loved to have had this so that I could  
2 make this decision and have this so I could speak about  
3 it prior to the absolute 11th hour.

4 MR. JOE DAVIS: Right.

5 MS. CHANDRA MIDDLETON: And the reason why I --  
6 I always pushed for modified vans, just because you're  
7 able to get more people in. I actually even have -- had  
8 them -- I mean, when you put a wheelchair in, you have to  
9 remove the seats out of a minivan. So you've got to put  
10 them in and out and in and out; whereas, the modified  
11 vans, you don't have to do that. You'd have flip-up  
12 seats.

13 And it's just -- it's -- it's -- And, in addition,  
14 you can transport more than one person as well. You can  
15 transport multiple people. So -- And, also, with  
16 modified vans, if that vehicle is in an accident, from a  
17 safety perspective --

18 COMMISSIONER CHRIS ELLIOTT: I --

19 MS. CHANDRA MIDDLETON: -- you have an exit  
20 from all points of the vehicle --

21 COMMISSIONER CHRIS ELLIOTT: Chandra --

22 MS. CHANDRA MIDDLETON: -- as well as if the  
23 vehicle is in an accident, normally --

24 COMMISSIONER CHRIS ELLIOTT: Chandra --

25 MS. CHANDRA MIDDLETON: -- our mechanics can  
26 repair it in-shop, and it doesn't have to go out of shop  
27 to be maintained, because it's minor accidents.

28 COMMISSIONER CHRIS ELLIOTT: Okay.

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1 MS. CHANDRA MIDDLETON: But --

2 COMMISSIONER CHRIS ELLIOTT: And --

3 MS. CHANDRA MIDDLETON: There's still --

4 COMMISSIONER CHRIS ELLIOTT -- you and I have  
5 had this conversation --

6 MS. CHANDRA MIDDLETON: I know.

7 COMMISSIONER CHRIS ELLIOTT: -- before. But I  
8 just cannot -- I mean, there are thirty-seven thousand  
9 (37,000) registered minivans in this county. And we're  
10 saying they're unsafe?

11 MS. CHANDRA MIDDLETON: No. I'm saying they're  
12 not commercialized.

13 COMMISSIONER CHRIS ELLIOTT: Okay. They don't  
14 have to be.

15 MS. CHANDRA MIDDLETON: And there's not an  
16 exit.

17 COMMISSIONER CHRIS ELLIOTT: They're called  
18 doors.

19 MS. CHANDRA MIDDLETON: But they --

20 COMMISSIONER CHRIS ELLIOTT: They're are  
21 completely reasonable. And they're approved, are they  
22 not? Does the FTA not approve of these vans?

23 MS. CHANDRA MIDDLETON: Minivans?

24 COMMISSIONER CHRIS ELLIOTT: Yes.

25 MS. CHANDRA MIDDLETON: Yes.

26 COMMISSIONER CHRIS ELLIOTT: Okay. Thanks.

27 MS. CHANDRA MIDDLETON: But, I --

28 COMMISSIONER CHRIS ELLIOTT: I -- I'm sorry.

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1 MS. CHANDRA MIDDLETON: What if -- what if I go  
2 get a wheelchair passenger and they have an assistant?

3 COMMISSIONER CHRIS ELLIOTT: You got a -- you  
4 got -- has it got a front seat still?

5 MS. CHANDRA MIDDLETON: No. If they're in a  
6 scooter, you can't get a scooter and a -- and a -- and  
7 a -- and have a passenger.

8 COMMISSIONER CHRIS ELLIOTT: You said  
9 wheelchair. So wheelchair --

10 MS. CHANDRA MIDDLETON: Wheelchair, if they  
11 have a standard wheelchair, yes.

12 COMMISSIONER CHRIS ELLIOTT: Here's the  
13 problem, is --

14 MS. CHANDRA MIDDLETON: And then, plus, too,  
15 the -- our -- our drivers have to push the -- push them  
16 up a lift. I'm not saying --

17 COMMISSIONER CHRIS ELLIOTT: Do we not --

18 MS. CHANDRA MIDDLETON: -- it's not doable.

19 COMMISSIONER CHRIS ELLIOTT: Do we not have  
20 buses that are capable of that? Yes, we do. Do they all  
21 have to be capable of that? No, they don't.

22 Every single bus doesn't have to be capable of that.  
23 That's the problem here is we are planning so that every  
24 single bus can serve in every single eventuality.

25 And it's expensive. It is incredibly expensive to  
26 the general fund. That's my problem. I'm not saying we  
27 shouldn't have the capacity to do that. I'm saying it is  
28 inherently wasteful to have the capacity to do that in

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 every single solitary vehicle that we operate. And  
2 that's what the public thinks, too.

3 MR. TAYLOR RIDER: If we could have some time  
4 to go back to -- to next year, we could --

5 COMMISSIONER CHRIS ELLIOTT: Taylor, there is  
6 no doubt in my mind that you will slow pace this as long  
7 as you can.

8 COMMISSIONER-ELECT JEB BALL: Joey, can I --  
9 Let me ask a question. Is this a staffing -- is this an  
10 overstaffing problem in BRATS with -- between part-time  
11 and full-time? Is there -- is there too many people  
12 working there.

13 MR. JOEY NUNNALLY: Well --

14 MR. JOE DAVIS: Just talk about --

15 COMMISSIONER-ELECT JEB BALL: Let's just --  
16 let's just be honest with -- with the -- with the  
17 staffing of the -- of the department. I mean, this is  
18 the biggest lump of the budget, really, is --

19 MR. JOEY NUNNALLY: The salaries.

20 COMMISSIONER-ELECT JEB BALL: -- the salaries.  
21 And that is with any budget. It's with any budget.

22 MR. JOEY NUNNALLY: Uh-huh. (Indicates  
23 affirmatively.)

24 COMMISSIONER-ELECT JEB BALL: My question is,  
25 is since the service center's gone down, the ridership  
26 has gone down, fareboxes are down, contracts are down, we  
27 lost a contract here, do we still need to keep everybody  
28 working.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 COMMISSION CHAIRMAN FRANK BURT: No.

2 MR. JOEY NUNNALLY: No. We could cut back  
3 to --

4 COMMISSION CHAIRMAN FRANK BURT: That's --

5 MR. TAYLOR RIDER: Yeah.

6 COMMISSION CHAIRMAN FRANK BURT: And that's --

7 MR. JOEY NUNNALLY: Okay. We've already  
8 eliminated a few part-times. We could cut back two or  
9 three.

10 MR. TAYLOR RIDER: But we did recommend four  
11 upfront, three or four upfront that we --

12 MS. CHRISTIE DAVIS: Three.

13 MR. JOE DAVIS: That was a good question. I  
14 mean --

15 COMMISSIONER CHRIS ELLIOTT: That's a great  
16 question. But it's not just that we can cut back through  
17 attrition. If we have a reduction in need, we can also  
18 cut back staff through a reduction in force.

19 MR. JOEY NUNNALLY: Absolutely.

20 COMMISSIONER CHRIS ELLIOTT: --

21 MR. JOEY NUNNALLY: If that's the Commission's  
22 wishes, we will.

23 MR. TAYLOR RIDER: Yeah.

24 COMMISSIONER CHRIS ELLIOTT: Okay.

25 MR. JOEY NUNNALLY: Absolutely.

26 COMMISSION CHAIRMAN FRANK BURT: And you -- and  
27 you have a procedure you have to go through to do it.

28 COMMISSIONER CHRIS ELLIOTT: Sure.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. JOEY NUNNALLY: That's correct.

2 COMMISSION CHAIRMAN FRANK BURT: And Personnel  
3 can tell you what the procedure is.

4 MR. JOEY NUNNALLY: That's correct.

5 COMMISSION CHAIRMAN FRANK BURT: And y'all can  
6 wash it through, and I'll vote for it come Tuesday, if we  
7 can do that. Tomorrow will be Tuesday.

8 MR. JOEY NUNNALLY: But -- but, again, this --  
9 to -- to make all of these decisions right now at this  
10 budget without having a public hearing and y'all  
11 hearing --

12 FINANCE CHAIRMAN TUCKER DORSEY: Got that.

13 MR. JOEY NUNNALLY: -- from the people --

14 FINANCE CHAIRMAN TUCKER DORSEY: Got -- got  
15 that. Got it. Got it. Got it.

16 COMMISSIONER-ELECT JEB BALL: Can you -- can we  
17 not -- can you not run with the old number from last  
18 year?

19 COMMISSION CHAIRMAN FRANK BURT: Yes.

20 MR. JOEY NUNNALLY: Yes.

21 COMMISSIONER CHRIS ELLIOTT: It doesn't -- it  
22 doesn't contemplate a three hundred thousand dollar  
23 (\$300,000) reduction in contract services. It doesn't.  
24 Last year's number --

25 COMMISSIONER-ELECT JEB BALL: I know.

26 COMMISSIONER CHRIS ELLIOTT: -- is as high as  
27 it's gotten. That's my problem with this budget request  
28 is it does not contemplate a -- a necessary reduction in

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 staff in the next -- and -- and a -- and a materializing  
2 reduction in -- in revenue. That's the problem.

3 It's one thing to say, hey, just keep it level  
4 funded. The problem is your revenue has fallen off over  
5 here.

6 COMMISSION CHAIRMAN FRANK BURT: Mr. Chairman,  
7 but if that revenue falls off, then it won't change the  
8 bottom line any. Because if it costs as much as -- as he  
9 said a while ago, or I understood him on the record, it  
10 costs just as much to provide that service as they paid  
11 us for the service. So that'd be that. Then you  
12 could --

13 MR. JOEY NUNNALLY: You're --

14 COMMISSION CHAIRMAN FRANK BURT: That's what he  
15 said.

16 MR. JOEY NUNNALLY: You're saying --

17 COMMISSION CHAIRMAN FRANK BURT: You're cutting  
18 it out --

19 MR. JOEY NUNNALLY: You're saying there's a  
20 three hundred thousand dollar (\$300,000) loss.

21 COMMISSION CHAIRMAN FRANK BURT: -- and  
22 reducing personnel. Absolutely.

23 MR. JOEY NUNNALLY: You said there's a three  
24 hundred thousand dollar (\$300,000) loss in revenue.  
25 But -- but, obviously, we're not making any money. This  
26 is a service we provide.

27 COMMISSION CHAIRMAN FRANK BURT: So it won't  
28 affect the bottom line. But you can reduce employees.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. TAYLOR RIDER: Which we recommended.

2 COMMISSIONER-ELECT JEB BALL: I'm just looking  
3 at 2014, '15, '16, '17 budgets: Six hundred and nineteen  
4 (\$619,000); six twenty (\$620,000); six seventy-nine  
5 (\$679,000); six thirty-seven (\$637,000) -- or, excuse me,  
6 five ninety-six (\$596,000); six nineteen (\$619,000); six  
7 fifty-two (\$652,000); five sixty-seven (\$567,000); and  
8 then we're up to eight eighty-three (\$883,000; and eight  
9 seventy-five (\$875,000) annual budget. So, I mean --

10 COMMISSIONER CHRIS ELLIOTT: Five hundred  
11 thousand dollars (\$500,000) to general fund and let them  
12 adjust. You okay with that?

13 MR. JOE DAVIS: Because the numbers just don't  
14 justify us continuing to push it any harder than what  
15 we --

16 COMMISSION CHAIRMAN FRANK BURT: What number  
17 you want us to put in there, and I'll vote for it, Joe.

18 MR. JOE DAVIS: I -- I'd like five hundred  
19 thousand (\$500,000).

20 COMMISSION CHAIRMAN FRANK BURT: Okay. And  
21 then --

22 MR. JOE DAVIS: Yeah.

23 COMMISSION CHAIRMAN FRANK BURT: -- y'all can  
24 help them get there.

25 MR. JOE DAVIS: That's exactly right.

26 COMMISSION CHAIRMAN FRANK BURT: Okay.

27 MR. JOE DAVIS: We'll do what we can.

28 COMMISSIONER CHRIS ELLIOTT: All right. Five

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 hundred K (\$500,000) from general fund. I'm fine with  
2 that, Mr. Chairman.

3 COMMISSION CHAIRMAN FRANK BURT: Me, too.  
4 Let's go. And then they can work it out. I think they  
5 can.

6 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

7 MR. TAYLOR RIDER: Well, we'll -- we'll be  
8 eliminating --

9 COMMISSION CHAIRMAN FRANK BURT: Taylor, don't  
10 make those decisions today. We told you what the number  
11 is going to be. You're going to --

12 MR. TAYLOR RIDER: Yes, sir.

13 COMMISSION CHAIRMAN FRANK BURT: -- have to  
14 work for it.

15 MR. TAYLOR RIDER: We will.

16 COMMISSIONER CHARLES "SKIP" GRUBER: That's  
17 right.

18 FINANCE CHAIRMAN TUCKER DORSEY: What else you,  
19 got, Ron?

20 MR. JOEY NUNNALLY: You want your seat back?

21 COMMISSIONER-ELECT JEB BALL: That thing --  
22 that thing is warmed up.

23 MR. JOEY NUNNALLY: Sparks flying.

24 MR. RON CINK: I was going to leave you right  
25 there for a little while.

26 MR. JOEY NUNNALLY: No.

27 COMMISSION CHAIRMAN FRANK BURT: I think  
28 Christie can take that one and you take hers.

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**2-J - BUDGET DELIBERATIONS ON THE DECISION ITEMS LIST (REVISITED)**

MS. CHRISTIE DAVIS: I need some confirmation on Reappraisal. There were two positions that he was requesting.

MR. RON CINK: Uh-huh. (Indicates affirmatively.)

MS. CHRISTIE DAVIS: Prior, you guys said you weren't so sure you wanted him to have those.

FINANCE CHAIRMAN TUCKER DORSEY: It was the positions that he didn't talk about when he came to budget.

MS. CHRISTIE DAVIS: Uh-huh. (Indicates affirmatively.)

COMMISSIONER CHRIS ELLIOTT: You can say yes. We know the answer is yes.

MS. CHRISTIE DAVIS: But I have it on my personnel change spreadsheet that I provided you guys. I just want to make sure. I just want to get clarification.

FINANCE CHAIRMAN TUCKER DORSEY: So, technically, he didn't ask for them.

MS. CHRISTIE DAVIS: It's in his number.

MR. RON CINK: Yeah.

COMMISSIONER CHRIS ELLIOTT: Guys, Reappraisal is almost a whole different fund. It doesn't really hit general fund. It doesn't hit general fund, you know. And, if you don't believe that, every single time

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 something comes out in -- they will say that. It's like  
2 a footnote, but it hangs on.

3 MR. RON CINK: It costs you fifteen percent  
4 (15%).

5 MS. CHRISTIE DAVIS: They're requesting a --

6 MR. JOE DAVIS: That's --

7 MS. CHRISTIE DAVIS: -- Personal Property  
8 Appraiser I and a Personal Property Appraiser Trainee.

9 COMMISSIONER CHRIS ELLIOTT: Which will be a I  
10 one before long.

11 FINANCE CHAIRMAN TUCKER DORSEY: Right, because  
12 they'll get a certification.

13 MS. CHRISTIE DAVIS: I just needed to know.

14 FINANCE CHAIRMAN TUCKER DORSEY: I'm doing my  
15 best.

16 COMMISSIONER CHRIS ELLIOTT: I know.

17 FINANCE CHAIRMAN TUCKER DORSEY: I really am.

18 COMMISSIONER CHRIS ELLIOTT: What do y'all want  
19 to do? What do y'all want to do?

20 COMMISSIONER-ELECT JEB BALL: What is -- where  
21 is this at?

22 MS. CHRISTIE DAVIS: It's at the very bottom --

23 MR. RON CINK: At the bottom.

24 MS. CHRISTIE DAVIS: -- of your other funds on  
25 the decision items list. Reappraisal personnel changes.

26 MR. JOE DAVIS: And this is adding two new  
27 positions --

28 MR. RON CINK: Uh-huh. (Indicates

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 affirmatively.)

2 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates  
3 affirmatively.)

4 MR. JOE DAVIS: -- and not replacing.

5 COMMISSIONER CHRIS ELLIOTT: Nope.

6 COMMISSIONER-ELECT JEB BALL: Yeah. I don't  
7 know about that.

8 MR. JOE DAVIS: Wouldn't that survey thing give  
9 us some ideas about --

10 FINANCE CHAIRMAN TUCKER DORSEY: No. It's  
11 about capacity and whatever they're --

12 MR. JOE DAVIS: All right. So --

13 FINANCE CHAIRMAN TUCKER DORSEY: -- how much  
14 output they're putting out.

15 MR. RON CINK: It -- it -- it deals with the  
16 personal property of the -- of the county and his  
17 collection efforts, or actually the appraisal efforts of  
18 it. It's not the collection, the appraisal efforts of  
19 it.

20 FINANCE CHAIRMAN TUCKER DORSEY: Ron, do you  
21 have enough -- or Kim, do y'all have enough knowledge of  
22 his operation to know whether or not that's an -- those  
23 are legitimate spots or not?

24 MR. RON CINK: In this case, I'm going to --  
25 I'm going to side with him. And the reason being is we  
26 continue to grow this county. And every time we split a  
27 piece of property, that's another piece of property that  
28 he has to deal with. And I'm just -- If we weren't

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 growing, I'd say differently.

2 COMMISSIONER CHRIS ELLIOTT: But these are  
3 personal property positions.

4 MR. RON CINK: I understand. But you've got  
5 the same issue with -- associated with that. More people  
6 means more.

7 MS. KIM CREECH: And they're looking at more  
8 businesses.

9 MS. ANDREA RIDER ROBERSON: They only have one  
10 Personal Property Appraiser in that whole department,  
11 Personal Property Department.

12 COMMISSIONER CHRIS ELLIOTT: Okay. That sold  
13 it for me.

14 FINANCE CHAIRMAN TUCKER DORSEY: All right.

15 COMMISSIONER CHRIS ELLIOTT: Yeah.

16 MR. RON CINK: I -- I --

17 FINANCE CHAIRMAN TUCKER DORSEY: I'm okay with  
18 it.

19 MR. RON CINK: I'm just saying, because we --  
20 we continue to grow like this, and because of the  
21 increase in the property --

22 FINANCE CHAIRMAN TUCKER DORSEY: Look, it's the  
23 same thing as I told Judge Wilters over the weekend.  
24 Don't come in here and just ask us for money -- for more  
25 money for the sake of asking for more money. Please  
26 quantify what your needs are from either mathematics or  
27 from the demand that our customers are putting on us to  
28 supply that service efficiently.

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 That's what this is all about. It's about the  
2 efficiency of government to operate at the same -- at the  
3 same general level that the private sector, the people  
4 that are paying taxes have to live by themselves.

5 That's what my whole basis of being an asshole in  
6 this thing is. That's my first one ever. But that's the  
7 truth. If we, as a government, do not operate at the  
8 same -- at the same level of efficiency as the people  
9 that we're asking for their -- not asking, taking their  
10 money, then we're not doing our -- then we are not doing  
11 the people of this county, the people that we've asked to  
12 serve, the job that we deserve to do.

13 And that's where that -- that's where, fundamentally  
14 and principally, that's where the rubber hits the road  
15 with me. And I know that I -- I -- for me -- this is me.  
16 I give -- I'm -- This is my Commissioner comments.

17 I know I'm a pain in the rear on this stuff. I know  
18 it. But that's how important it is to me that we are as  
19 efficient as possible with the way we manage the money  
20 that we take from the people that we live with.

21 And I'm sorry for being a jackass. That's in the  
22 Bible. It's in a different context. So thank y'all for  
23 bearing with me.

24 But it still matters to me on -- on my -- on my way  
25 out the door. It still matters to me that this  
26 government is efficient and responsible with the way we  
27 handle our money.

28 What else we got?

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 MR. RON CINK: Speaking of the dear judge,  
2 what's the decision on that?

3 COMMISSIONER CHRIS ELLIOTT: Well --

4 MR. RON CINK: On the District Attorney --

5 COMMISSIONER CHRIS ELLIOTT: We just saved the  
6 general fund some money.

7 FINANCE CHAIRMAN TUCKER DORSEY: Well, we  
8 haven't, because it's in there at zero. But I'm okay  
9 with the judge's half, which you -- which you're kind of  
10 halfway grinning about, which is one twenty-six, two  
11 twenty (\$126,220), but I don't have --

12 MS. CHRISTIE DAVIS: You gave him a hundred and  
13 twenty-six (\$126,000) last year.

14 MR. RON CINK: Yeah. It was --

15 MS. CHRISTIE DAVIS: Ninety (\$90,000) was --

16 MR. RON CINK: I thought it was a hundred and  
17 sixty (\$160,000). It's a hundred and twenty-six  
18 (\$126,000).

19 MS. CHRISTIE DAVIS: Ninety (\$90,000) was from  
20 Solid Waste and thirty-six (\$36,000) was from general  
21 fund.

22 COMMISSIONER CHRIS ELLIOTT: Okay. Do that --  
23 do that number again.

24 Careful. It'll be every single year. Because this  
25 was a one-time, one-of, one-time just to get through,  
26 just to whatever. But just be -- y'all just -- I mean,  
27 it'll eat into --

28 COMMISSIONER-ELECT JEB BALL: You're going

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 to --

2 COMMISSIONER CHRIS ELLIOTT: -- the  
3 Commission's --

4 COMMISSIONER-ELECT JEB BALL: -- be working on  
5 that; right.

6 COMMISSIONER CHRIS ELLIOTT: -- core. I  
7 absolutely will. There's no question of that. It's an  
8 uphill battle, but I'll absolutely do it. It -- There is  
9 just a number of State things that will nip at you until  
10 the -- the next thing you know, you just won't have --

11 MR. RON CINK: Yeah.

12 COMMISSIONER CHRIS ELLIOTT: -- you won't have  
13 cash to do what you need to do.

14 MR. JOE DAVIS: The amount that we're giving  
15 him, are we going to specify what portions of salary --  
16 whether it be -- or let him figure it out?

17 COMMISSIONER CHRIS ELLIOTT: I'd let him figure  
18 it out.

19 MR. JOE DAVIS: Okay.

20 COMMISSIONER CHRIS ELLIOTT: But that's me.

21 COMMISSIONER-ELECT JEB BALL: We're saying one  
22 twenty (\$120,000)?.

23 MR. RON CINK: One -- one twenty-six  
24 (\$126,000); thirty-six (\$36,000) out of general fund and  
25 ninety (\$90,000) out of Solid Waste.

26 FINANCE CHAIRMAN TUCKER DORSEY: Is that okay  
27 with y'all?

28 COMMISSIONER CHARLES "SKIP" GRUBER: Yep. Good

1 to go.

2 FINANCE CHAIRMAN TUCKER DORSEY: All right.

3 MR. RON CINK: Is that all right?

4 MS. KIM CREECH: It ain't my decision.

5 MR. RON CINK: No. I just -- the proprietary  
6 funds, I always -- there's some services that we need to  
7 provide for that.

8 MS. CHRISTIE DAVIS: Yeah. I have to make  
9 sure.

10 MR. RON CINK: Uh-huh. (Indicates  
11 affirmatively.) The proprietaries.

12 Do you have anything else? I'm done.

13

14 **3 - COMMISSIONER COMMENTS**

15 FINANCE CHAIRMAN TUCKER DORSEY: Y'all done?  
16 Had all the fun you can stand, Commissioner Burt?

17 COMMISSION CHAIRMAN FRANK BURT: I've said  
18 enough.

19

20 **4 - PRESS QUESTIONS**

21 FINANCE CHAIRMAN TUCKER DORSEY: All right.  
22 Press have any questions for us today?

23 MR. CLIFF McCOLLUM: Press moves to get the  
24 hell out of here.

25 COMMISSIONER CHRIS ELLIOTT: Don't start doing  
26 that to Susan. It's mean.

27

28 **3 - COMMISSIONER COMMENTS (REVISITED)**

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

1 Any more Commissioner comments? I'm out of words. Skip?

2 COMMISSIONER CHARLES "SKIP" GRUBER: No.

3 FINANCE CHAIRMAN TUCKER DORSEY: Chris?

4 COMMISSIONER CHRIS ELLIOTT: No.

5 FINANCE CHAIRMAN TUCKER DORSEY: Joe? Jeb?

6 MR. JOE DAVIS: Put my ruler back.

7 COMMISSIONER CHRIS ELLIOTT: Smart.

8  
9 5 - ADJOURNMENT

10 FINANCE CHAIRMAN TUCKER DORSEY: Anybody want  
11 to move it?

12 COMMISSION CHAIRMAN FRANK BURT: I turned mine  
13 in.

14 COMMISSIONER CHRIS ELLIOTT: So moved.

15 COMMISSION CHAIRMAN FRANK BURT: Second the  
16 motion.

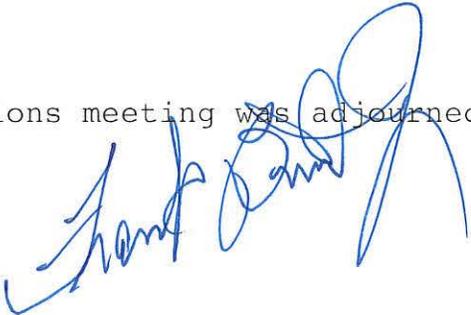
17 FINANCE CHAIRMAN TUCKER DORSEY: All in --  
18 thank you. Those in favor, signify by saying aye.

19 (Commissioners say "aye" in unison.)

20 COMMISSION CHAIRMAN FRANK BURT: That was the  
21 last one.

22 FINANCE CHAIRMAN TUCKER DORSEY: We're  
23 adjourned at 13:24.

24  
25 (The Budget Deliberations meeting was adjourned at 1:24 p.m.)  
26  
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STATE OF ALABAMA)  
BALDWIN COUNTY )

I hereby certify that the above and foregoing transcript was taken down by me in stenotype and the proceedings were transcribed by means of computer-aided transcription, and that the foregoing represents a true and correct transcript of the meeting given by said parties upon said meeting.

I further certify that I am neither of counsel nor of kin to the parties, nor am I in anywise interested in the result of said proceedings.



\_\_\_\_\_  
SUSAN C. ANDREWS,  
Certified Court Reporter,  
Certification No. 287

## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

<b>\$</b>	160:7, 189:1, 269:14	<b>\$2,480,000</b> [1] - 90:1	<b>\$31,750</b> [1] - 194:9	<b>\$50</b> [1] - 91:21
	<b>\$120,000</b> [1] - 190:13	<b>\$20</b> [1] - 55:23	<b>\$35</b> [6] - 38:11, 43:19,	<b>\$50,000</b> [3] - 51:15,
	<b>\$120,000</b> ? [1] -	<b>\$20,000</b> [6] - 23:4,	54:20, 56:13, 56:14,	207:5, 214:10
	288:22	23:17, 134:25,	56:22	<b>\$50,000</b> [1] - 214:3
<b>\$81</b> [4] - 232:1, 232:9,	<b>\$122,000</b> [1] - 265:15	162:25, 252:9,	<b>\$350,000</b> [3] - 17:16,	<b>\$500</b> [3] - 38:2, 56:11,
233:14, 233:16	<b>\$125,000</b> [1] - 197:1	265:14	17:24, 25:21	193:2
<b>\$1</b> [4] - 91:16, 91:22,	<b>\$126,000</b> [2] - 287:13,	<b>\$20,000</b> [1] - 252:13	<b>\$350,000</b> [2] - 17:22,	<b>\$500,000</b> [2] - 280:11,
93:4, 93:5	288:24	<b>\$200</b> [2] - 43:6, 56:15	18:10	281:1
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## BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/27/2018

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# COUNTY COMMISSION

BALDWIN COUNTY  
312 Courthouse Square, Suite 12  
BAY MINETTE, ALABAMA 36507  
(251) 937-0264  
Fax (251) 580-2500  
www.baldwincountyal.gov

MEMBERS  
DISTRICT 1 FRANK BURT, JR.  
2 CHRIS ELLIOTT  
3 J TUCKER DORSEY  
4 CHARLES F. GRUBER

May 1, 2018

ATTACHMENT NO.

1

Mr. Ronald J. Cink  
County Administrator  
Baldwin County Commission  
312 Courthouse Square, Suite 12  
Bay Minette, Alabama 36507

Dear Mr. Cink:

Pursuant to Section 11-3-8 (b), Code of Alabama 1975, "A county commission may schedule a special meeting [of the Baldwin County Commission] when determined necessary in writing by a majority of the members of the commission, or in the case of an emergency, upon call of the chair."

Therefore, taking into account the aforementioned, coupled with the fact that this request is not styled an emergency, please be advised that a majority of members of the Baldwin County Commission have determined in writing and by this instrument that it is necessary to conduct Special Meetings of the Baldwin County Commission for the dates/times/places as follows:

**Monday, July 23, 2018**

8:30 a.m.  
Baldwin County Central Annex  
County Commission Conference Room  
22251 Palmer Street  
Robertsdale, Alabama 36567

**Tuesday, July 24, 2018**

1:30 p.m.  
Baldwin County Central Annex II Building  
Third Floor Conference Room  
22070 Highway 59  
Robertsdale, Alabama 36567

**Monday, August 6, 2018**

8:30 a.m.  
Baldwin County Central Annex  
County Commission Conference Room  
22251 Palmer Street  
Robertsdale, Alabama 36567

**Monday, August 13, 2018**

8:30 a.m.  
Baldwin County Central Annex  
County Commission Conference Room  
22251 Palmer Street  
Robertsdale, Alabama 36567

**Monday, August 27, 2018**

8:30 a.m.  
Baldwin County Central Annex  
County Commission Conference Room  
22251 Palmer Street  
Robertsdale, Alabama 36567

**Tuesday, August 28, 2018**

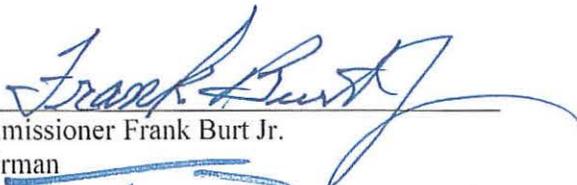
9:30 a.m.  
Fairhope Satellite Courthouse  
County Commission Conference Room  
1100 Fairhope Avenue  
Fairhope, Alabama 36532

The purpose for the special meeting is to:

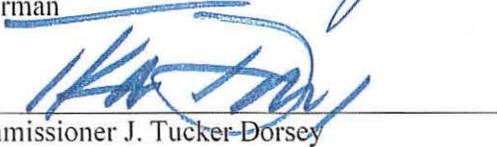
- [1] Conduct Baldwin County Fiscal Year 2018-2019 Budget Deliberations.

Please make the necessary arrangements for the conduct of said Special Meetings.

Sincerely,

  
Commissioner Frank Burt Jr.  
Chairman

  
Commissioner T. Christopher Elliott

  
Commissioner J. Tucker Dorsey

  
Commissioner Charles F. Gruber  
Vice Chairman

Request

I have 15 attorney positions currently.

I need at least 1 more attorney position and I need to be able to complete with Mobile County District Attorney's office. Mobile's starting salary \$55,000 and Montgomery's starting salary is \$52,000.

Increasing 12 positions by \$5,000

3 positions by \$7,000

Total salary increase of \$81,000

Benefits 44% \$35,640

\$116,640

New ADA position \$45,000

Benefits 44% \$19,800

\$64,800

## Request for Assistant District Attorney Salaries

\$116,640

\$ 64,800

\$181,440

Vehicles: Ford Fusion - \$16,798 x 5 = \$83,990

\$16,798 x 4 = \$67,192

\$16,798 x 3 = \$50,394

Ford Fiesta- \$14,956 x 5 = \$74,780

\$14,956 x 4 = \$59,824

\$14,956 x 3 = \$44,868

Ford Focus - \$15,833 x 5 = \$79,165

\$15,833 x 4 = \$63,332

\$15,833 x 3 = \$47,499

Chevy Trax- \$18,106 x 5 = \$90,530

\$18,106 x 4 = \$72,424

\$18,106 x 3 = \$54,318

## Request for Vehicles- \$75,000

Total Requested:

\$181,440 salaries

\$ 75,000 vehicles

\$256,440

Commission Decision Items		Amount included in Budget	Amount not included in Budget		
Project Description	Requested By			Code	Notes
<b>GF &amp; Subsidized</b>					
Administration - floor replacement in chambers, library, and commission	RC	25,000		51125.5231	
Administration - personnel	RC		3,376	51125 salaries/fringe	5% increase to 1 employee's salary
Administration - portable restroom trailer contribution	RC	14,950		51125.5499	
Animal Shelter - air conditioned adoption trailer	GJ	35,000		55410.5500	
Animal Shelter - intake building	RC	N/A			Discussion item
Animal Shelter - personnel	GJ	72,164	13,247	55410 salaries/fringe	1 new position (Animal Resource Supervisor); 3 position reclass requests; 4 create/promote/abolish requests
Archives - Alabama 200	FA	45,500		51906.5150.200	Book- 25,000, paraphernalia 5k, Paintings- 20k/2yrs - this is the 2nd year
Archives - documentaries	FA	17,100		51906.5150	6 documentaries at \$2850 a piece
Baldwin Co. Library Co-Op - Appropriations Request	L Reed	96,798		57100.5299	96,797.25 to match state aid and a waiver of rent for the year (approx 12,700)
Budget - personnel	RC		2,418	51725 salaries/fringe	reclassification request - Purchasing Director
Budget - replace 2 air conditioning units on Budget/Purchasing building	WG	4,600		51725.5231	
Building Inspection - truck	MH	24,000		52710.5550	
Building Maint - LED lighting county wide project	JL	20,000		51555.5231.0001	
Building Maint - personnel	JL	26,624	11,098	51995 salaries/fringe	1 new position (PT Office Assist III); reclass of Bldg Maint Engineer III and Bldg Maint Supervisor
Building Maint - roofing (BM BOE 95k, BM Jail 94.5k, Misc shingle replace 9.5k)	JL	199,000		51555.TBD	currently in 51555.5524.113002
Building Maint - vehicles (with service bodies) - 2	JL	75,000		51995.5550	
Building Maint -trailers (2 - 1 open, 1 closed)	JL	5,000		51995.5219	
CIS - Hyper V Failover Project - year 2 of 3	BP	102,000		51965.5500	
CIS - personnel	BP	(1,647)			abolish 1 position; create/promote/abolish 1 position; promote/abolish 1 position
CIS - Remote BCC Broadcast System	BP	135,000		51965.TBD	currently in 51965.5150 until account established
CIS - vehicle (Ford Explorer)	BP	24,959		51965.5550	Replace Dodge Durango
Clerk Treasurer - Finance - personnel	KC	9,026		51700 salaries/fringe	create/promote abolish 3 positions
Clerk Treasurer - Sales Tax - personnel	KC	97,211	0	51750 salaries/fringe	2 new positions (PT Dept Lic. Inspec II & Audit Comp Officer); reclass of Sales Tax Coor
COA - personnel	KC	973		56200 salaries/fringe	create/promote/abolish 1 position
Coroner - personnel	SV/ BP	30,907		52400 salaries/fringe	1 new position - Admin Support Specialist I
Courthouse (Bay Minette) - Courtroom 7 renovation		250,000		51988.5524	
Courthouse (Bay Minette) - telepresence replacement - Courtroom 6	BP	4,200		51988.5211.1	
Courthouse (Fairhope) - parking resurfacing and paving (east side)	GB	71,656		51994.5231	
Custodial - personnel	WG	19,318		51996 salaries/fringe	1 new position - PT Custodian
EMA - printing brochures/pamphlets/magazines	JP	15,000		52300.5211.03	
EMA - lean-to	JP	100,000		52300.5500	
EMA - Telepresence upgrade	JP	40,000		52300.5235	
EMA - two message boards	JP	24,000		52300.5500	
JDC - personnel	RB	2,227		52610 salaries/fringe	create/promote abolish 1 position
Personnel - personnel	AR	41,826	0	51962 salaries/fringe	new position - Admin Supp Spec II; reclass of Assist Personnel Direct & Risk Manager
Personnel - salary survey	AR	100,000		51962.5150	
Probate - computer software (implementation fee)	Judge Russell	115,000		51300.5235	
Probate - personnel	Judge Russell	36,278		51300 salaries/fringe	new position - License Revenue Officer
Revenue - personnel	TF		2,013	51600 salaries/fringe	reclassification request - Administrator of Collections
Transportation - BRATS - Communication Equipment	TR	28,000		51930.5251.1	
Transportation - BRATS - personnel (Fund 143 - Admin)	TR		4,509	51930 salaries/fringe	reclassification request
Transportation - BRATS - personnel (Fund 143 - Ops)	TR	(70,206)	73,065	51935 salaries/fringe	abolish 3 vacant PT driver positions (in budget); reclassification request (not in budget)
Transportation - BRATS - Southern Linc Conversion	TR	30,000		51930.5251.TBD	currently in 51930.5251.1
Transportation - BRATS Daphne Hub	TR	250,000		51930.5599.002	
Transportation - BRATS FH Transfer Center	TR	600,000		51930.5599.003	
Transportation - BRATS generator (Fund 143)	TR	66,670		51930.5540	
Transportation - BRATS RD boarding shelter	TR	100,000		51930.5500	
Transportation - BRATS SF Park & Ride	TR	632,890		51930.5599.001	
Transportation - BRATS vehicles (6) (Fund 143)	TR	354,000		51930.5550	T. Rider reduced from 676k to 354k (from 11 buses to 6)
Transportation - County Transportation personnel (Fund 103)	TR		1,513	5135C salaries/fringe	reclassification request
Transportation - County Transportation (Fund 103) - van	TR			5135C.5550	
Misc. Appropriations - Airbus		40,000		not currently in budget - late request	40k a year for 5 years (total of 200k)
Misc. Appropriations - Repair Baldwin		6,000		not currently in budget - late request	
Misc. Appropriations - Coastal Alabama Partnership	W Blankenship	25,000		51990.5299.011	
Misc. Appropriations - Historical Commission	C Campbell	93,000		51990.5352	93k removed - still on board with historical signs, but because of the delay in getting them done, wait a year
Misc. Appropriations - Alabama CoOp Extension Service	E Huckabay	53,854		51990.5390	
Misc. Appropriations - Baldwin Co. Heritage Museum	J Taylor	18,200		51990.5299.003 & 51990.5299.0031	req of 30k operations/3200 waiver reduced to 15k ops/ 3200 waiver

ATTACHMENT NO.

3

Misc. Appropriations - Bay Minette Rotary Club		500		51990.5362	500 is what has been given to them historically. They have not responded to requests for a FY18 report or a FY19 allocation request
Misc. Appropriations - BC Economic Development Alliance	L Lawson	380,000		51990.5410	
Misc. Appropriations - BC Soil & Water Conservation	R Bryars	75,500		51990.5400, 51990.5400.001	req of 75,500 ops/ 31,750 for the Watershed Coordinator reduced to 75,500 ops
Misc. Appropriations - Chambers - Central Baldwin	G Quezada	1,000		51990.5294	
Misc. Appropriations - Chambers - Eastern Shore	C Williams	1,000		51990.5294	
Misc. Appropriations - Chambers - North Baldwin	A Davis	1,000		51990.5294	reduced from 1500 to 1000
Misc. Appropriations - Chambers - South Baldwin	D Watts	1,000		51990.5294	Gateway Initiative - \$15K; Additional approp - \$7500 for a Total of \$22,500; reduced to 1000
Misc. Appropriations - Commission Discretionary Fund		25,000		51990.5342	statutory; will fund 10k request from Battleship Commission
Misc. Appropriations - DSD Services Group		24,000		51990.5150.005	
Misc. Appropriations - Gulf Coast RC & D Board	R Perry	3,250		51990.5371	
Misc. Appropriations - Lobby Contract Adams & Reese		72,000		51990.5150.003	
Misc. Appropriations - Lobby Contract Christie Strategy Group		42,000		51990.5150.004	
Misc. Appropriations - Lobby Contract Van Scoyoc Assoc		114,000		51990.5150.001	
Misc. Appropriations - Mobile Bay National Estuary Program	Roberta Swann	50,000		51990.5344	
Misc. Appropriations - Cindy Haber Center Inc. (formerly the MR/DD Board)	Cindy Haber	30,000		51990.5346	
Misc. Appropriations - SAIL senior center/hurricane evac	Comm Gruber	150,000		TBD - in 51990.5290 for Budget purposes	
Misc. Appropriations - Alabama Forestry Commission	R Fields	-		TBD - in 51990.5290 for Budget purposes	AFC is requesting a new full sized, extended cab 4WD pick up truck; Commission will gift a used highway truck to AFC; 25k removed
Misc. Appropriations - Good Counsel Homes	K Trattles	-		TBD - in 51990.5290 for Budget purposes	reduced to from 20k to 0
Misc. Appropriations - Feeding the Gulf Coast	CP	-		TBD - in 51990.5290 for Budget purposes	reduced from 9k to 0
Misc. Appropriations - contingency		50,000		51990.5290	
Misc. Appropriations - SARPC	R Rhodes	89,832		51990.5332	
Misc. Appropriations - SAWDC	S Taylor	22,500		51990.5299.012	
Misc. Appropriations - Swift Coles Home	C Campbell	12,000		51908.5230	
Misc. Appropriations - USS Alabama Battleship Commission	J Cobb	-		51990.5299.004	to be funded from the 25k in 51990.5342
Misc. Appropriations - West Florida Regulatory Planning Commission		13,891		51990.5299.005	
Sheriff - 16 patrol vehicles (Chevy Tahoes)	Sheriff	576,000		52100.5550	
Sheriff - 2 investigation vehicles	Sheriff	60,000		52100.5550	
Sheriff - 4 police pursuit vehicles (Ford 150s)	Sheriff	144,000		52100.5550	
Sheriff - 6 School Resource Officer vehicles	Sheriff	216,000		52100.5550	
Sheriff - 24 Motorola radios for vehicles	Sheriff	144,000		52100.5550.3	
Sheriff - 23 video systems	Sheriff	138,000		52100.5550.3	
Sheriff - 13 Motorola hand held radios	Sheriff	65,000		52100.5255	
Sheriff - various vehicle equipment	Sheriff	330,300		52100.5211.3	
Sheriff - patrol boat, GPS navigation, Sonar, FLIR	Sheriff	-		52100.5540	125k removed by Sheriff
Sheriff - 5 license plate recognition systems	Sheriff	-		52100.5540	100k removed by Sheriff
Sheriff - 6th console in Dispatch	Sheriff	-		52100.5542	110k removed by Sheriff
Sheriff - paint the Robertsdale Sheriff Office building	Sheriff	30,000		52100.5231	
Jail - air handler for Corrections center	Sheriff	8,000		5220.5540	
Jail - 2 AC units	Sheriff	10,000		52200.5540	
Jail - transport vehicle (Chevy Tahoe)	Sheriff	36,000		5220.5550	
Jail - elevator upgrade	Sheriff	-		5220.5500	90k removed by Sheriff
Jail - replacement of HVAC controls	Sheriff	588,433		52200.5500	
Jail - dryer	Sheriff	8,000		52200.5540	
Jail - replace fire alarm panels	Sheriff	46,000		52200.5540	
Jail - Motorola radio for vehicle	Sheriff	6,000		52200.5500.3	
Jail - Ford Explorer for Cpt. Thicklin	Sheriff	-		52200.5550	30k removed by Sheriff
Jail - replacement Dodge Charger for Lt. Bryars	Sheriff	-		52200.5550	
Jail - misc vehicle equipment	Sheriff	6,000		52200.5211.3	3k removed by Sheriff
Community Corrections - 4 x 4 truck with tow package	Sheriff	-		52708.5500	32k removed by Sheriff
Community Corrections - vehicle to replace Dodge Charger	Sheriff	35,000		52708.5500	
Community Corrections - 6 x 12 dual axle enclosed trailer	Sheriff	3,750		52708.5540	
Community Corrections - vehicle equipment	Sheriff	-		52708.5211.3	6k removed by Sheriff
Community Corrections - Motorola radio for vehicle	Sheriff	-		52708.5500.3	6k removed by Sheriff
<b>Sub-Total General Fund and Subsidized Funds</b>		<b>7,669,034</b>	<b>111,239</b>		
Highway Funds					
AREA 100:					

Recoat roof	J Long	28,000	53111.5231	
Limb Truck	J Nunnally	153,237	53111.5560	
Mini-X	J Nunnally	120,950	53111.5560	
Tractor	J Nunnally	68,988	53111.5560	
Roller Mini Asphalt	J Nunnally	39,796	53111.5560	
Straw Blower	J Nunnally	31,265	53111.5560	
Truck - F450 Flatbed w/ side	J Nunnally	47,645	53111.5560	
Truck - F150 4x4 crew cab	J Nunnally	31,775	53111.5550	
Hydro Seeder	J Nunnally	67,096	53111.5560	
Truck - F150 EXT cab	J Nunnally	26,650	53111.5550	
Sweeper	J Nunnally	-	53111.5560	58k removed by Joey
Truck - F150 EXT cab	J Nunnally	-	53111.5550	27k removed by Joey
Dozer	J Nunnally	-	53111.5560	185k removed by Joey
Truck - F150 EXT cab	J Nunnally	-	53111.5560	426k removed by Joey
	<i>SUBTOTAL A100</i>	<i>615,402</i>		
<b>AREA 200:</b>				
Pole Barn	J Nunnally	41,000	53112.5500	
Parking Lot Resurface	J Nunnally	20,500	53112.5231	
Barn Re-wire	J Nunnally	20,000	53112.5231	
Barn roof	J Nunnally	45,000	53112.5231	
Mini-Excavator	J Nunnally	59,168	53112.5560	
Roller Mini-Asphalt	J Nunnally	39,797	53112.5560	
Excavator	J Nunnally	300,492	53112.5560	
Shear	J Nunnally	28,214	53112.5560	
Truck with Bucket Boom Lift	J Nunnally	129,612	53112.5560	
Truck - F550 Flatbed	J Nunnally	51,250	53112.5560	
Truck - F150 Crew Cab	J Nunnally	28,700	53112.5550	
Trucks - F550	J Nunnally	-	53112.5560	51k removed by Joey
Trucks - (2) F150	J Nunnally	-	53112.5550	54k removed by Joey
Roller Pneumatic	J Nunnally	-	53112.5560	93k removed by Joey
Road Widener	J Nunnally	-	53112.5560	189k removed by Joey
Utility Trailer	J Nunnally	-	53112.5219	2k removed by Joey
Tractor	J Nunnally	-	53112.5560	69k removed by Joey
Grader (2)	J Nunnally	-	53112.5560	469k removed by Joey
Dozer	J Nunnally	-	53112.5560	185k removed by Joey
	<i>SUBTOTAL A200</i>	<i>763,733</i>		
<b>AREA 300:</b>				
Gradall	J Nunnally	385,493	53113.5560	
Shear	J Nunnally	28,214	53113.5560	
Mini-X	J Nunnally	120,950	53113.5560	
Truck	J Nunnally	47,645	53113.5560	
Asphalt Truck - Flatbed	J Nunnally	96,993	53113.5560	
Asphalt Patcher	J Nunnally	37,912	53113.5560	
Roller Mini Asphalt	J Nunnally	53,300	53113.5560	
Trailer	J Nunnally	-	53113.5560	31k removed by Joey
Tractor (2)	J Nunnally	-	53113.5560	138k removed by Joey
Truck (3) - (2) F150 EXT 4x4, (1) f150 Crew 4x4	J Nunnally	-	53113.5550	91k removed by Joey
Dozer	J Nunnally	-	53113.5560	185k removed by Joey
Service Truck	J Nunnally	-	53113.5560	71k removed by Joey
Passenger Van	J Nunnally	-	53113.5560	27k removed by Joey
Trailer	J Nunnally	-	53113.5560	7k removed by Joey
Message Sign for Pickup	J Nunnally	-	53113.5560	7k removed by Joey
Message Sign	J Nunnally	-	53113.5560	14k removed by Joey
Pump House	J Nunnally	8,200	53113.5500.01	
Pole Barn	J Nunnally	15,375	53113.5500.01	
	<i>SUBTOTAL A300</i>	<i>794,082</i>		
<b>OTHER:</b>				
Trailer - gooseneck	J Nunnally	15,320	53135.5560	
Trailer - 18' w/ side	J Nunnally	2,147	53135.5219	
Truck - F450 Flatbed w/ side	J Nunnally	47,645	53135.5560	
Truck - F150 Crew Cab 4x4	J Nunnally	31,775	53135.5550	
Pole Barn	J Nunnally	56,375	53135.5500	
Mower (3)	J Nunnally	57,447	53135.5560	
Message Sign (2)	J Nunnally	28,392	53135.5560	

Roller Mini-Asphalt	J Nunnally	45,277		53135.5560	
Roller Asphalt	J Nunnally	140,466		53135.5560	
Trailer	J Nunnally	-		53135.5560	8k removed by Joey
Truck 8 yard Dump	J Nunnally	-		53135.5560	98k removed by Joey
Trailer	J Nunnally	-		53135.5560	19k removed by Joey
Skid Steer	J Nunnally	-		53135.5560	106k removed by Joey
GPS receivers	J Nunnally	34,000		53151.5500	
Vehicle - (2) Ford Explorer (Permits)	J Nunnally	57,400		53510.5550	
Vehicle - (1) Ford Explorer (ROW)	J Nunnally	28,700		53600.5550	
Vehicle - (1) Ford F150 crew cab 4x4 (Admin)	J Nunnally	36,900		53100.5560	
Projects	J Nunnally	3,155,000		53100.5150.20182	accounts TBD
Resurfacing	J Nunnally	5,368,898		53100.5150.20183	accounts TBD
Personnel changes	J Nunnally	10,548	147,257	various salaries/fringe	See personnel change spreadsheet for details
	<i>SUBTOTAL Other</i>	<i>9,116,290</i>	<i>147,257</i>		
<b>Sub-Total Highway Funds</b>		<b>11,289,507</b>	<b>147,257</b>		
<b>Solid Waste Funds</b>					
Personnel changes	T Graham	51,804	4,313	various salaries/fringe	1 new position; 3 create/promote/abolish for garbage coll; 2 promote/abolish removed (Off Admin/Sr. Acct)
Trac Loader	T Graham	550,000		54300.5500	
Army Truck	T Graham	10,000		54300.5500	
ATV Buggy	T Graham	20,000		54300.5500	
Walking Floor Trailer	T Graham	85,000		54325.5500	
Scale House/Additional Scale	T Graham	225,000		54330.5500	
Loader	T Graham	250,000		54330.5500	
Crew Truck (2)	T Graham	100,000		54850.5500	
25-30 YD Garbage Truck (3)	T Graham	750,000		54800.5500	
13 CY Garbage Truck	T Graham	175,000		54800.5500	
Pick Up Truck (2)	T Graham	40,000		54800.5500	
Roll Off with Loader	T Graham	250,000		54800.5500	
Truck Chassis (2)	T Graham	300,000		54800.5500	
Skid Steer	T Graham			54802.5500	50k removed by T Graham
<b>Sub-Total Landfill &amp; Collections</b>		<b>2,806,804</b>			
<b>Other Funds</b>					
Reappraisal - generator	T Faust	193,710		51810.5500	generator
Reappraisal - personnel changes	T Faust	76,656	8,609	51810 salaries/fringe	2 new positions; reclass of 5 positions
Parks - projects	JN/MS	210,000		57200P.5150.TBD	currently in 57200P.5150.05159 until accounts established; highway removed 1,212,500
Parks - personnel	JN/MS	40,159	43,526	57200P salaries/fringe	1 new position (Ops Supp Spec II); reclass of PT Gate Attendant & Mechanic I
Parks - vehicles (3)	JN/MS	134,050		57200P.5560	2 F-450 trucks; 1 F150 extended cab 4x4
Parks - mowers (3)	JN/MS	38,679		57200P.5560	
Parks - tractor (1)	JN/MS	20,830		57200P.5560	
MPO - personnel	JN		4,689	51932 salaries/fringe	10% increase for 1 employee
MPO - vehicle	JN	28,700		51935.5550	Ford Explorer
<b>Sub-Total Other Funds</b>		<b>742,784</b>			
<b>Grand Total</b>		<b>22,508,129</b>			