

BALDWIN COUNTY, ALABAMA

FY 2026

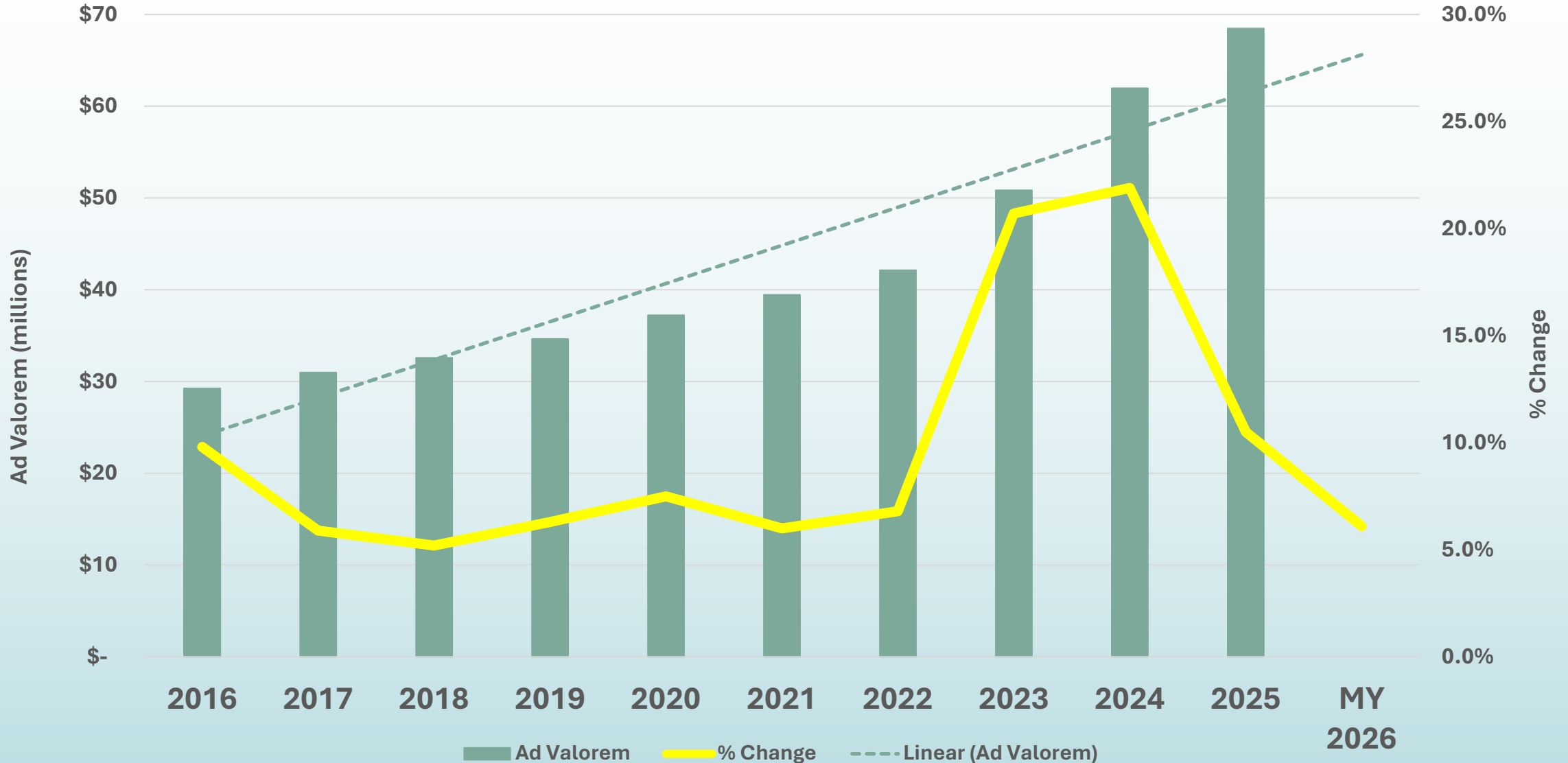
Mid-Year Budget Review

Review of: Major Revenue Sources

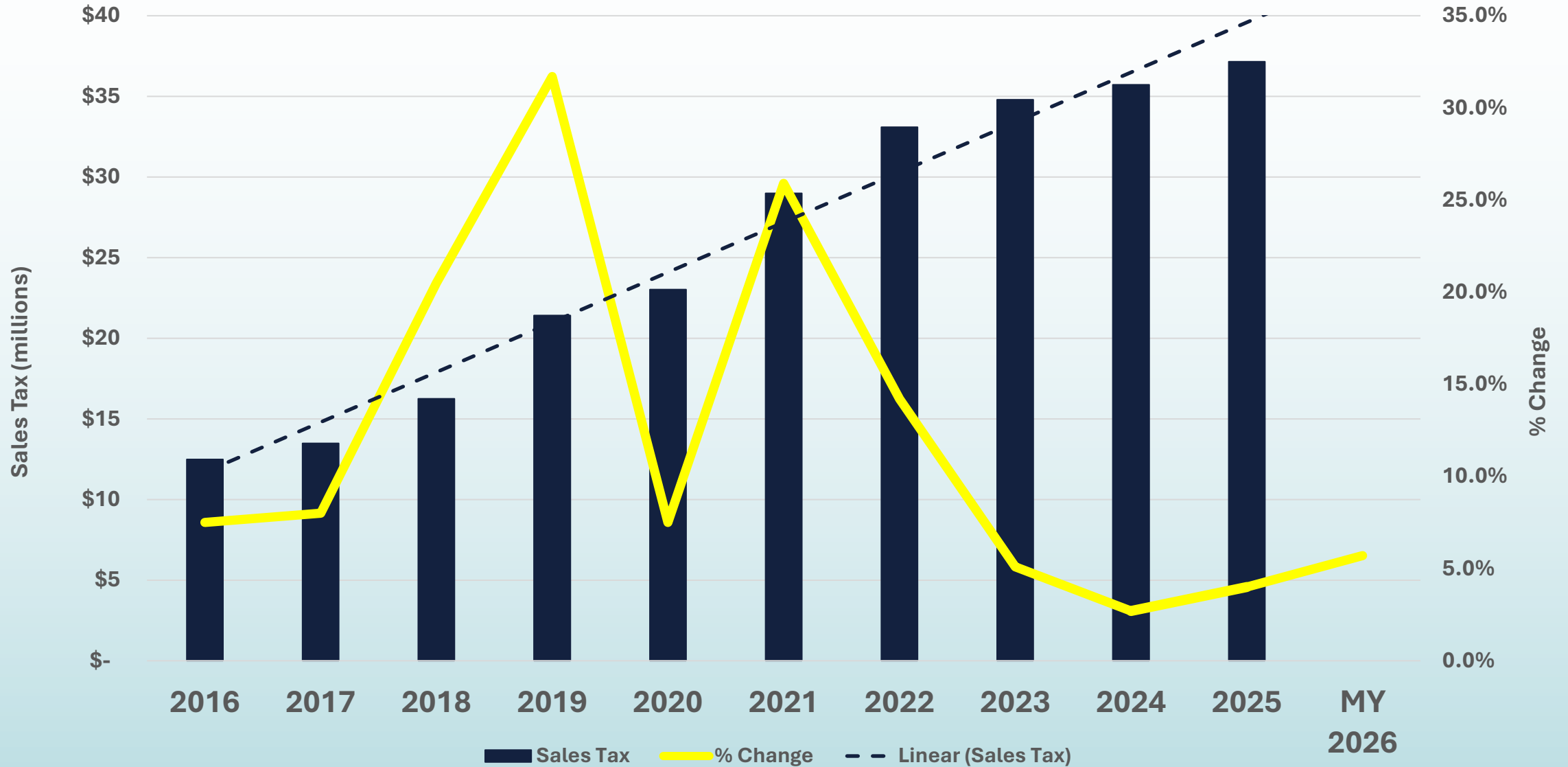
- **Ad Valorem**
- **Sales Tax**
- **State and Local
Gas Tax**

10-Year Ad Valorem Tax

(Full Year)

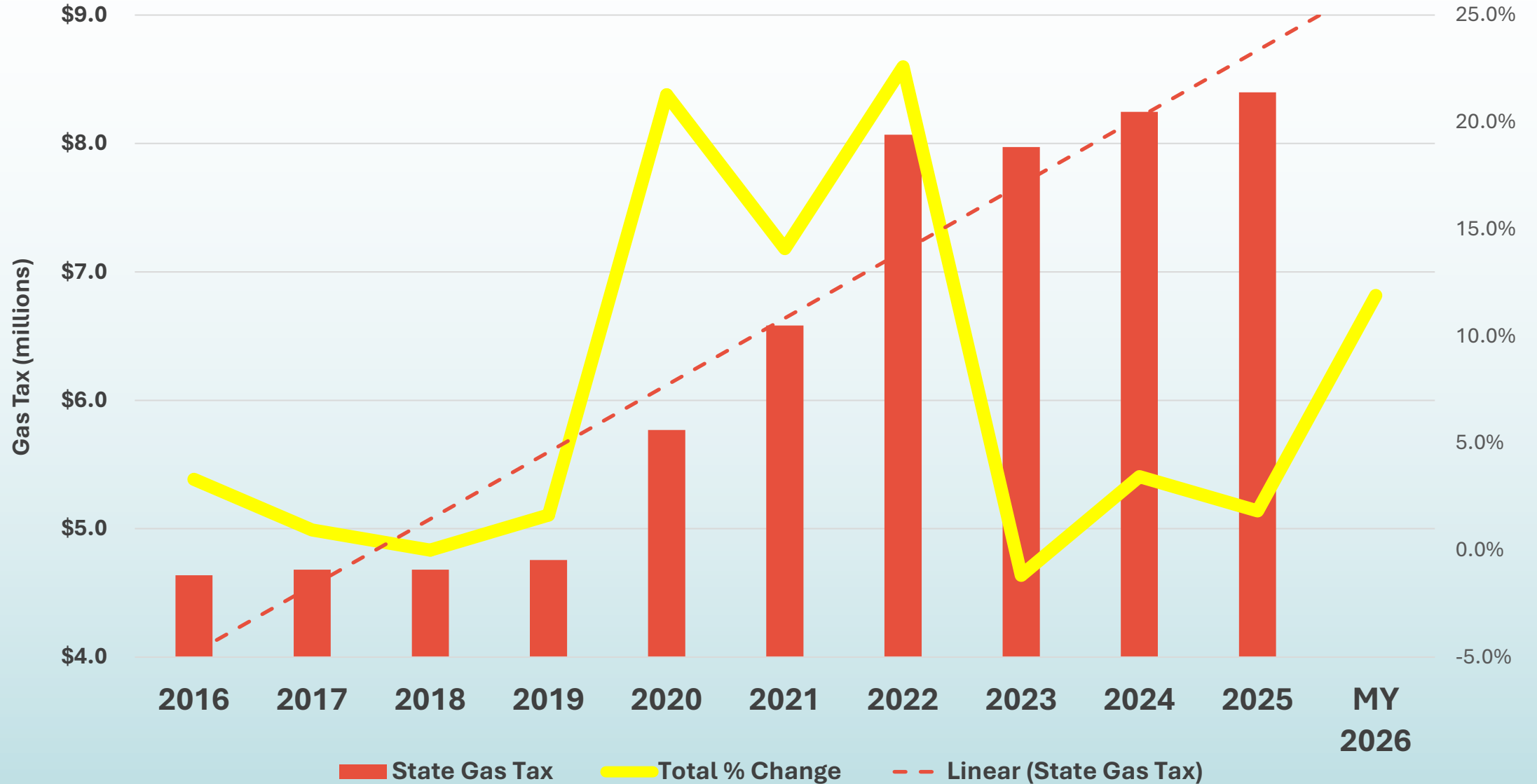


10-Year Sales Tax (Full Year)



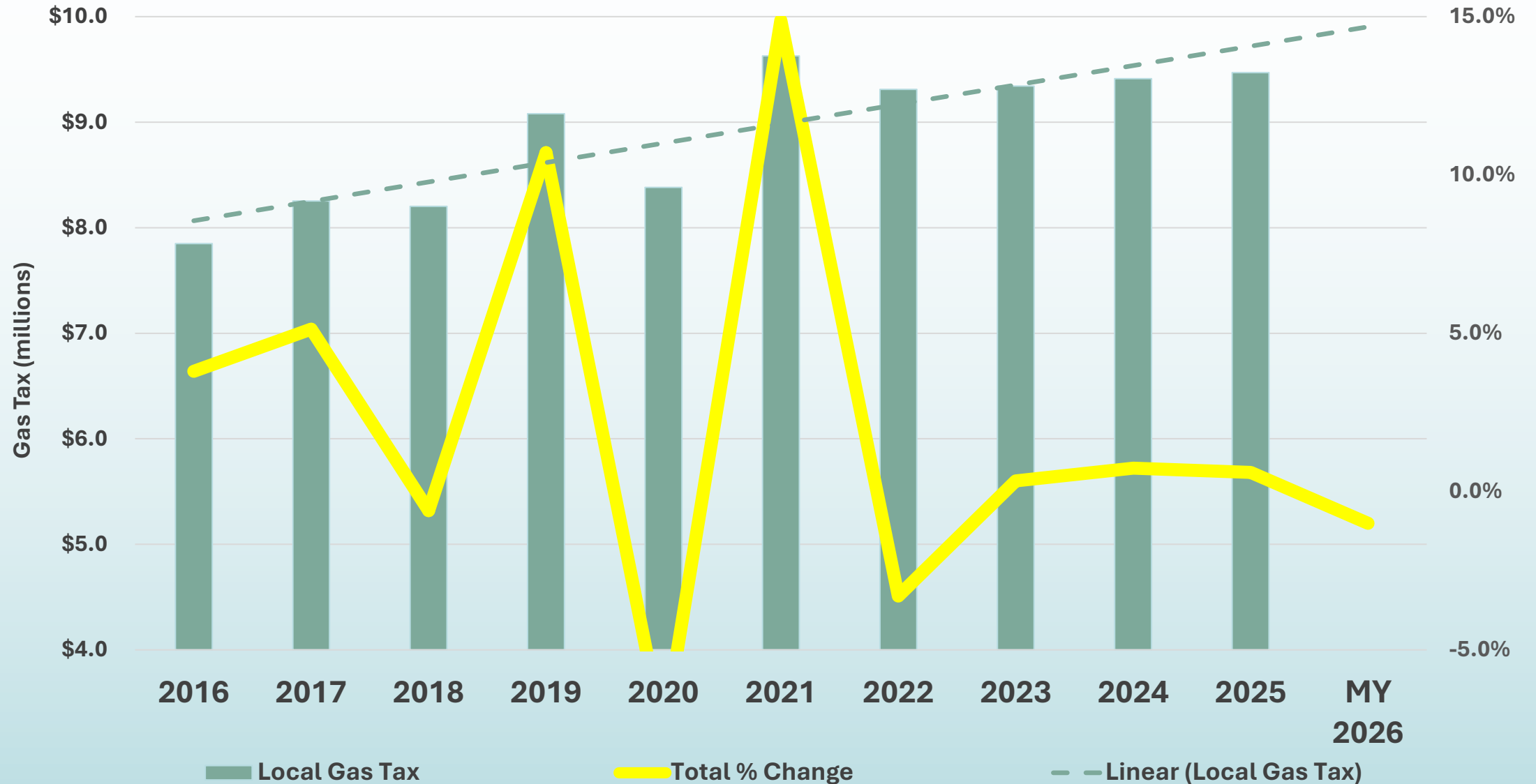
10-Year State Gas Tax

(Full Year)



10-Year Local Gas Tax

(Full Year)

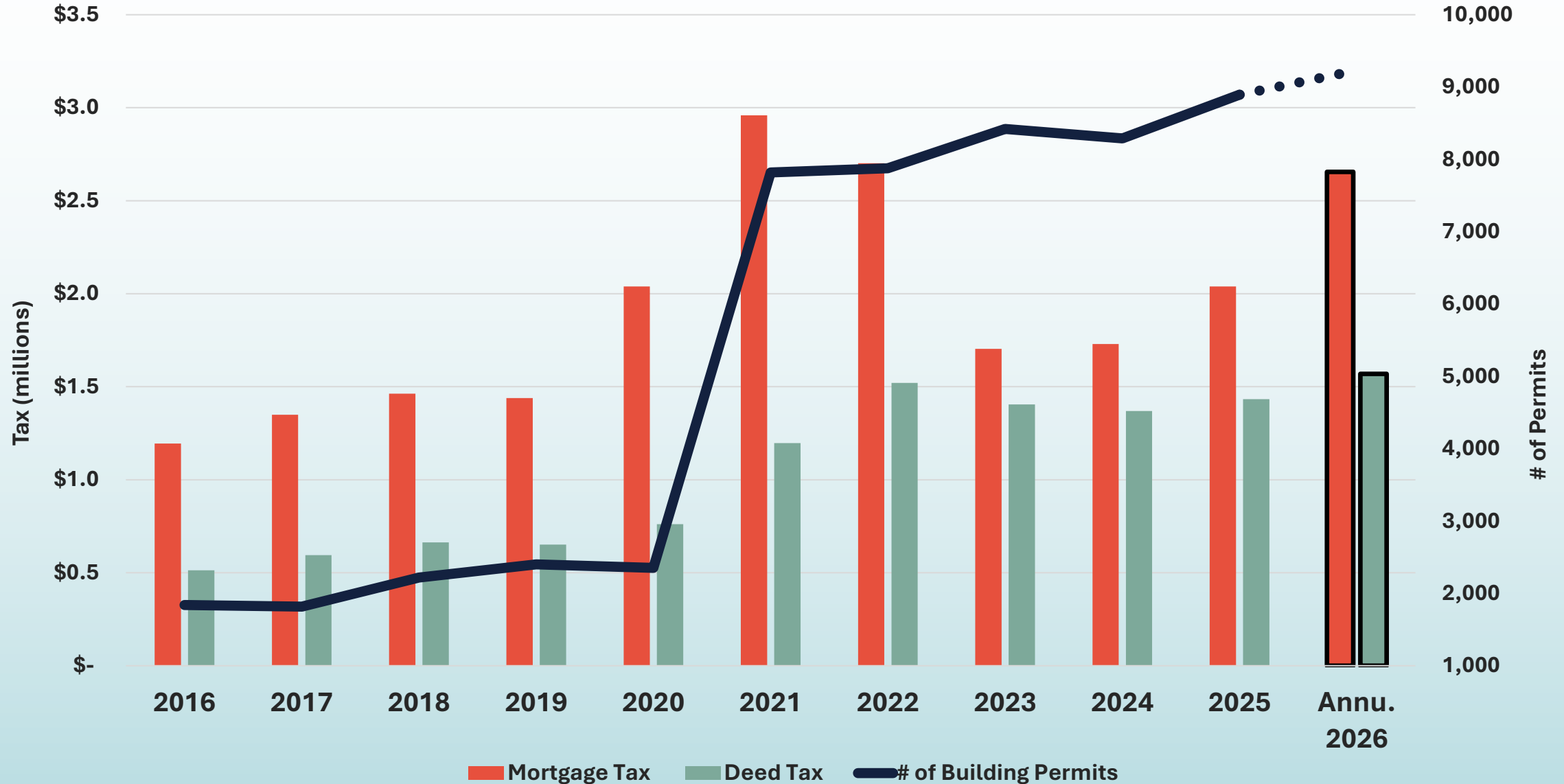


Review of: Economic Indicators

- **Mortgage Tax**
- **Deed Tax**
- **# of Building Permits Issued**

10-Year Economic Indicators

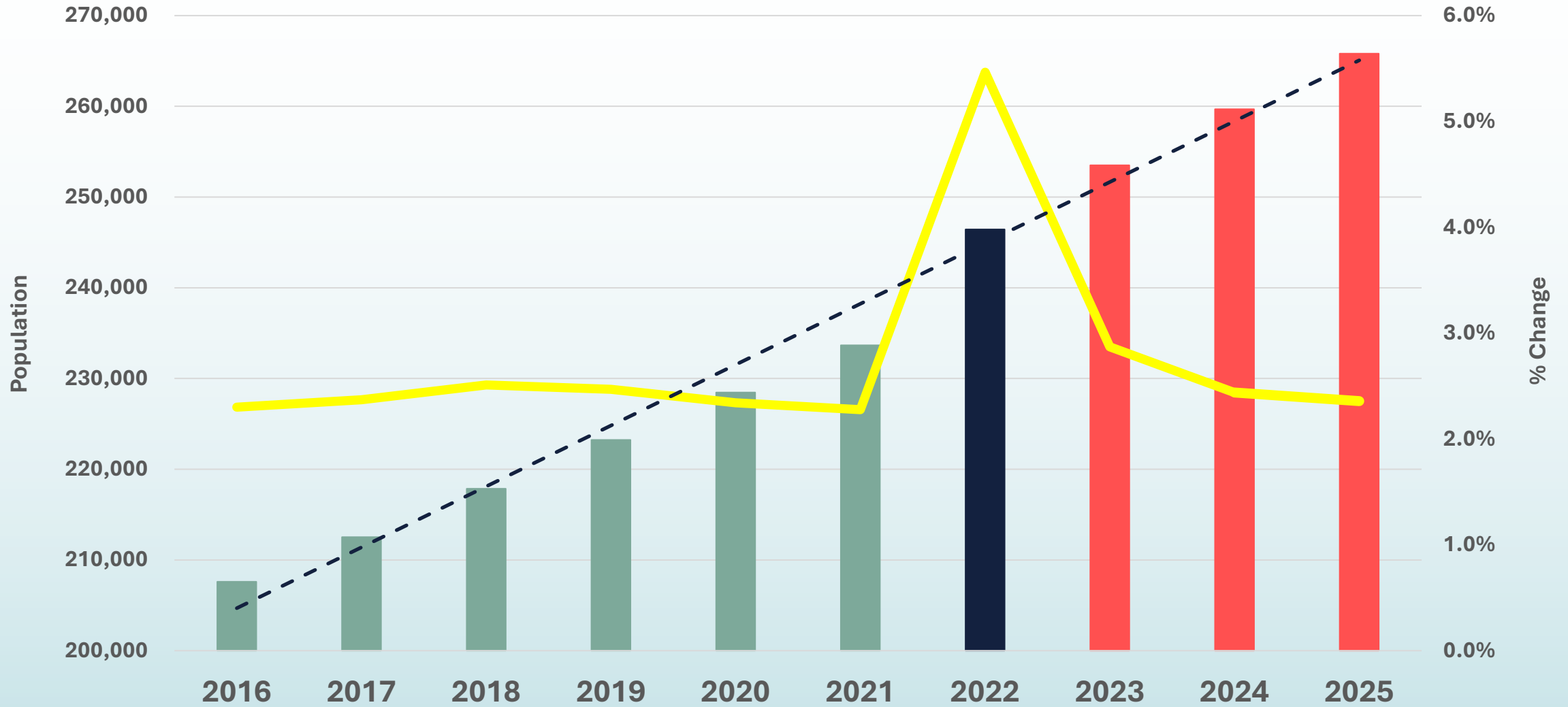
(Full-Year)



Review of: Significant Changes

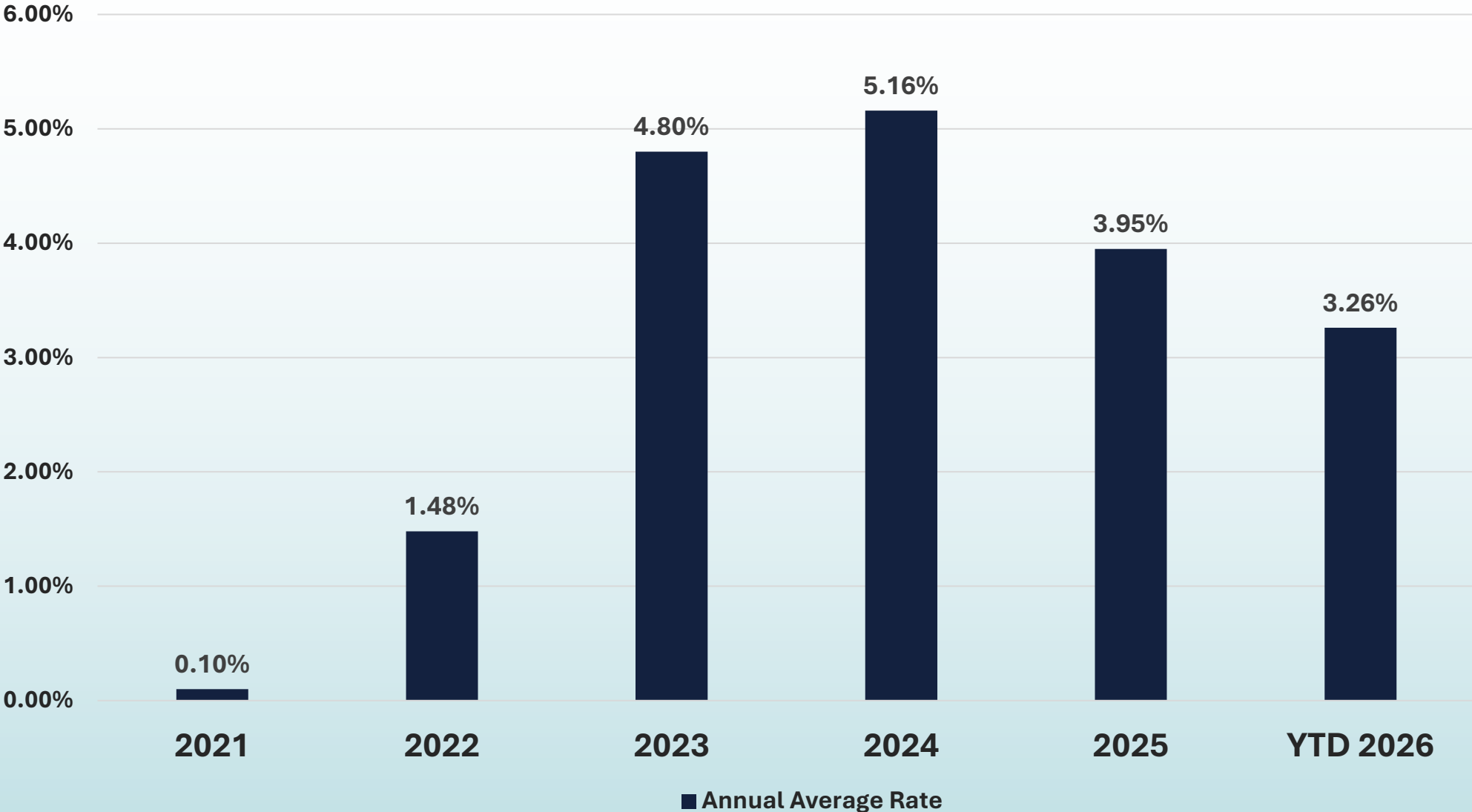
- **Population**
- **Interest Rates**
- **Property
Insurance (Bldgs)**

10-Year Population Change

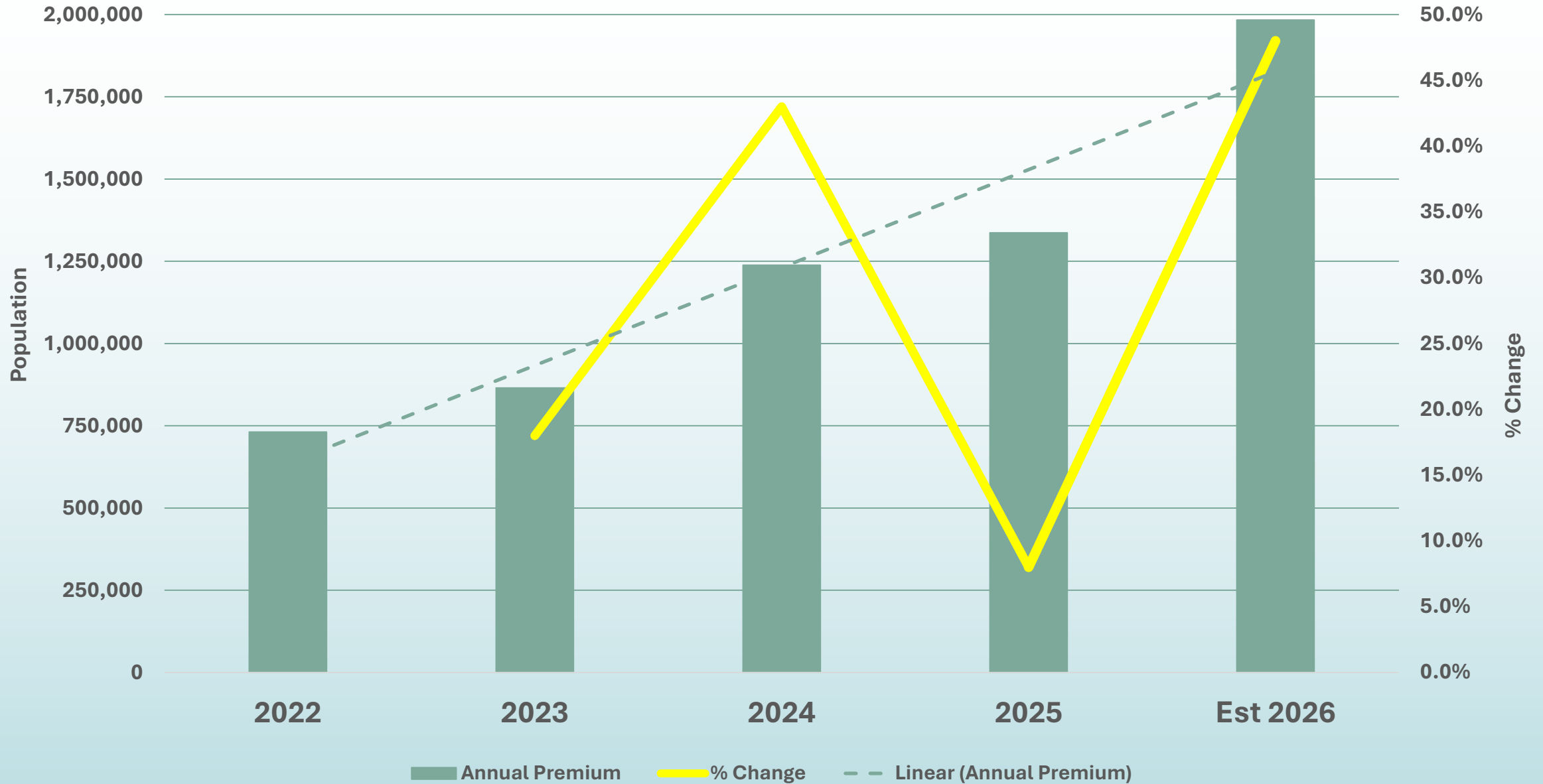


■ Population ■ % Change - - Linear (Population)

5-Year Interest Rate Change



5-Year Property (Building) Insurance Change



Summary

Major Revenues are growing, but at stable, more moderate rates

- Rates of growth continue to normalize

Baldwin County continues to be the place people want to call home

- Rates of revenue growth are significantly offset by increase in residency
- Service and infrastructure needs of increased population are growing at a greater rate than revenues

Summary

Interest Rates are on the downward trend

- Growth of fund balance slowing

Property Insurance increases not slowing

- Fixed costs are rising

What does this mean for the path forward?

A strategic budgetary focus knowing that revenues are slowing while demands from population growth continue to outpace the resources to meet those demands.

- Stabilize Current Position
 - Continue efforts to reduce costs and improve efficiency
- Pause on Shorter-Term Plans
 - Fund balance has supported many short-term projects in the past years
 - Shift support to 30 Cubed Program to delay securing debt

What does this mean for the path forward?

A strategic budgetary focus...

- Center on the Larger, Longer-Term Picture
 - Wait on the completion of the Building Health Index
 - Utilize it to make long-term facility determinations
- Enhance Revenues
 - Review existing sources and explore other resource opportunities to meet population growth demands