



Quote

Utility Associates Inc
 575 Morosgo Drive NE
 Suite 1000E
 Atlanta GA 30324
 United States
 (800) 597-4707
 www.utility.com

Customer	Baldwin County AL Sheriff
Date	4/16/2025
Sales Quote#	135296
Expires	7/31/2026
Sales Rep	Dahlia Blake
PO#	
Terms	Net 30

Bill To

Finance-Accounts Payable
 Baldwin Co. Commission
 bscoacctpayables@baldwincounty
 al.gov
 320 N Hoyle Av
 Bay Minette AL 36507
 United States

Ship To

Baldwin County Sheriff's Office
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Item	Description	Quantity	Price Each	Amount
Description	BASE SERVICES ***			
EOS-ICV-H/S-3	EOS Camera and Mount, Media Controller, USB-C Breakaway Charging Cable, Rocket In-Car Video System Hardware Bundle, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	129		\$1,343,664.00
	SO#40002-R / PO# Signed Renewal Contract Units from SO #20135			
COM-H/S-3	Rocket High Speed Data Communications System, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	11		\$33,110.00
	SO#40002-R / PO# Signed Renewal Contract Units from SO #20135			

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EOS-ICV-H/S-3	EOS Camera and Mount, Media Controller, USB-C Breakaway Charging Cable, Rocket In-Car Video System Hardware Bundle, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	19		\$197,904.00
	SO#40002-R / PO# Signed Renewal Contract Units from SO #21052			
EOS-ICV-H/S-3	EOS Camera and Mount, Media Controller, USB-C Breakaway Charging Cable, Rocket In-Car Video System Hardware Bundle, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	18		\$187,488.00
	SO#40002-R / PO# Signed Renewal Contract Units from SO #36765			

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EOS-ICV-H/S-3	EOS Camera and Mount, Media Controller, USB-C Breakaway Charging Cable, Rocket In-Car Video System Hardware Bundle, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	1		\$10,416.00
	SO#40002-R / PO# Signed Renewal Contract Units from SO #36764			
ICV-H/S-3	In-car Video System with Rocket High Speed Mobile Data Communications Hub, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	11		\$101,684.00
	SO#41630 / PO# 20233311			

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Item	Description	Quantity	Price Each	Amount
ICV-H/S-3	In-car Video System with Rocket High Speed Mobile Data Communications Hub, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	2		\$18,488.00
	SO#47746 / PO# 20241946			
ICV-H/S-3	In-car Video System with Rocket High Speed Mobile Data Communications Hub, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	10		\$92,440.00
	SO#47806 / PO# 20242020			

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ICV-H/S-3	In-car Video System with Rocket High Speed Mobile Data Communications Hub, Battery Backup, OBD II, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	18		\$166,392.00
	SO#53738 / PO# 20251420			
EOS-H/S-3	EOS Camera and Mount, Holster Sensor, Media Controller, USB-C Breakaway Charging Cable, CAD Activation, POLARIS SaaS, Warranty, and 24/7 Technical Support, Training - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	10		\$43,400.00
	SO#53738 / PO# 20251420			
EOS-Refresh	BodyWorn Hardware Refresh - Includes Charging Cables, Case, Holster, and Screen Protector	177	\$900.00	\$159,300.00
EOS-SPARE	EOS Intelligent Body Camera HaaS - Spare Pool	5	\$0.00	\$0.00
Description	NEW UAI CAPABILITIES **			

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Item	Description	Quantity	Price Each	Amount
COM-H	ROCKET Communications HaaS - 5G Upgrade	208	\$0.00	\$0.00
	-Date TBD -Installation is not included			
	Phase 1: Forty (40) Rocket XLE units will ship immediately upon contract approval to promptly alleviate field connectivity issues.			
	**OBDII cables are not included and must be purchased separately if needed.			
CAD-S-3	CAD Activation SaaS - 3 Years: The coverage period is 8/1/2026 through 7/31/2029 (36 mos).	177	\$540.00	\$95,580.00
EOS-BT-8000025	EOS Accessory: Media Controller 2.0	177	\$0.00	\$0.00
EOS-H-302-Dual-GPlay(2024)-140	Assembled externally mounted holster with dual MOLLE pole, compatible with GPlay 2024 devices, includes 140° lens.	20		\$0.00
RIOT-H-1010100	RIoT Sharkfin Antenna- Black- 2 Cell, 4 Wifi, 1 GPS	100	\$500.00	\$50,000.00
POLARIS-TRANSCRIP	Polaris Transcription and Translation - 1,500 Minutes	10	\$150.00	\$1,500.00
	*15,000 Minutes			

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Description **Pricing for Additional Units Purchased During the Life of this Agreement is listed below; *The Fee includes Hardware and Software.**

(Three-Year Pricing):
New EOS/ICV: \$10,850
New Rocket: \$2,408
New ICV: \$10,350

Description **Payment Schedule: Paid to UAI Over the Life of this Agreement:**

Payment 1 - Due NET 30 From Signature/ PO Issuance Date: \$458,333.33
Payment 2: Due on August 1, 2027: \$458,333.33
Payment 3: Due on August 1, 2028: \$458,333.33

Total: \$1,375,000

Signature Line **Signature:_____**

Name:_____

Date:_____

PO:_____

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Subtotal	\$2,501,366.00
Discount	(\$1,126,366.00)
Subtotal	\$1,375,000.00
Sales Tax (%)	\$0.00
Total	\$1,375,000.00

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