

**11. Financial Offering. The vendor will include any and all financial offerings in response to the RFP / ITB. The following information will be provided as a minimum:**

- **Vendor will list all fees charged by inmates or their family/friends including, but not limited to: SMS and email pricing, games, video music and book pricing, etc.**
- **Details of billing and payment arrangements**
- **Commission rate to be paid and how the amount commissions are paid will be calculated.**
- **Sample Monthly Commission Statement**
- **Projected Revenue for Baldwin County Sheriff's Corrections Center**
- **List of vendors provided supplies.**

 **CPC Response:** CPC has read and understands.

CPC no longer provides traditional collect calling; therefore, there is no validation process and no billing process. All CPC call traffic is prepaid; CPC provides PrePaid Collect Calling at all facilities and either PrePaid Debit Card Calling or PIN Debit calling. If the facility has Personal Identification Numbers (PINs) then CPC will provide PIN Debit calling; if the facility does not use PINs then CPC will provide PrePaid Debit Calling Cards.

CPC's proposed payment platform allows friends and family to fund an inmate's phone account via the user-friendly website: inmatesales.com, over the phone with a live CPC representative, through the automated operator system (IVR), or via the CPC Inmate Telephone Lobby Deposit Kiosk located in the facility's lobby. The CPC Lobby deposit kiosk accepts cash, credit cards and debit cards. The customer service toll free number will be provided to kiosk customers.

Billing of a call begins at the time of positive acceptance of the call. The called party must dial 1 to accept the call. Incomplete calls such as network intercept recordings; busy signals, no answers, refusals of calls, answering machine pick-ups, etc. are not billed.

CPC has included commission rates and projected revenue in Section: Proposed Rates & Commission of this RFP/ITB response.

CPC has included a sample commission statement in Section: Additional Attachments of this RFP/ITB response.

## Proposed Rates & Commission

### D. 16-A. Proposed Inmate Technology Service Rates and Commissions

Category	Unit of Measurement	Rate/Unit	Facility Commission Rate
Text Message	Message	\$0.10/message	60%
Email	Message	\$0.50/message	60%
Photo Attachment	Message	\$0.50/message	60%
Other Entertainment	Minute	\$0.05/minute	60%
Music	Minute	\$0.05/minute	60%
Video	Minute	\$0.05/minute	60%
Reading Material	Free to the Inmate	\$0.00/minute	N/A

Included Technology Based on 36-months and 600 ADP	
Product/Technology*	Value to County
AXXS© ONE Connect In-Pod Devices <ul style="list-style-type: none"> <li>In-Pod Wall Mounted Devices</li> <li>Lobby Units</li> </ul>	\$52,000.00
AXXS© ONE – All in One Solution, includes View, Chirping© Secure Inmate Messaging and AXXS Inmate Education & Entertainment programming <ul style="list-style-type: none"> <li>1:1 Handheld Devices</li> <li>In-pod charging station</li> </ul>	\$190,000.00
Required bandwidth for proposed technology	\$180,000.00
Electrical work for proposed technology	\$25,000.00
Text Behind Offsite Digital Documentation (for Friends & Family)	\$21,600.00
Fastcase Law Library	\$32,400.00
<b>TOTAL VALUE TO COUNTY</b>	<b>\$501,000.00</b>



Optional Technology	
Product/Technology	Cost to County
Text Behind Legal Mail Solution (for Attorneys)	Pricing can be provided and negotiated into contract
Reassurance Solutions (RS) Xander Kardian (XK) Presence and Vital Sign Sensor <ul style="list-style-type: none"> <li>• Sensors</li> <li>• Gateways</li> <li>• Maintenance</li> <li>• Platinum Install Package</li> </ul>	Pricing can be provided and negotiated into contract. Outside funding may be used. Please talk to a CPC rep about options.

*CPC's proposal is crafted in full compliance with current laws and regulations. In anticipation of any existing, pending or reasonably foreseeable regulatory or industry changes that may affect commission payments, CPC will restructure the proposed offer to meet those changes and provide for the County.*