



Date: Monday, March 15, 2021

Baldwin County Commission  
Purchasing Department  
257 Hand Avenue, Annex III  
Bay Minette, AL 36507

Attn: Wanda Gautney, Purchasing Director

**RE: AWARD RECOMMENDATION – Baldwin County Commission Area 100  
Highway Maintenance Facility**

Mrs. Gautney,

Bids were received at the time and place as stated within the Issued for Bid Documents. Three (3) bid packages were received and checked-in prior to the 1:00PM deadline.

The bids were opened at 1:05PM in the Purchasing Department's Conference Room and read aloud in the presence of representatives of the Owner, Architect and Bidders.

All Bidders submitted Total Base Bids, which exceeded the Owner's budget amount of \$1.5M.

The apparent low bidder, FITZgerald Construction, LLC, submitted a Total Base Bid of \$2,023,147.00. The next low was \$2,235,000.00 and the high bid was \$2,336,224.00. All bids were for a Contract Time of two hundred forty (240) days. There is less than a 10% difference in the Total Base Bids submitted.

There were two Alternates for the project. Alternate #1 was for addition (add) of a PEMB storage apparatus within the shop area. Alternate #2 was for deletion (deduct) of the removal, package, and shipping of the existing Area 100 metal panels. We recommend accepting Alternate #2, bringing the Bid plus Alternate #2 total for the low bidder to \$2,007,700.00.

The bid package submitted by FITZgerald Construction, LLC, was reviewed and found to be complete with no irregularities. The Subcontractor List and bid breakdown were submitted as requested after bid time. We have verified that FITZgerald Construction, LLC, has a current Alabama General Contractor license with the appropriate classification and bid limit.

Therefore, in consideration of the low bid and alternates submitted by FITZgerald Construction, LLC having been submitted with no irregularities, it is my recommendation that a negotiation and value engineering process be initiated, within the boundaries of Alabama Bid Law, in an effort to get to a cost that is acceptable to all parties.



watermark  
DESIGN

This recommendation is provided for your use in consideration of award of the Contract.  
Please let me know if I can be of further assistance.

Sincerely,  
For the Firm

John A. McArthur, III, AIA  
Architect, President  
Watermark Design Group, LLC

