

**COMPETITIVE BID #WG23-28A BID TABULATION**

**Purchase of Fifty-Two (52) Body Cameras and Mounts**

**BIDDER: Motorola Solutions, Inc.**

**Fifty-Two (52) Body Cameras & Mounts**

**Model:** VB400  
**Total:** \$49,169.40  
**Amount Bid/Per Unit:** \$945.57  
**Delivery:** 45 days/ARO

**Bid Bond:** Yes  
**Exceptions:** No

**Notes:** Specifications & Warranty Information Provided. Offer valid for ninety (90) days from the date of letter, 6/8/2023.

**BIDDER: Utility, Inc.**

**Fifty-Two (52) Body Cameras & Mounts**

**Model:** Axis W101 Body Worn Camera  
**Total:** \$59,800.00  
**Amount Bid/Per Unit:** \$1,150.00  
**Delivery:** 30 days/ARO

**Bid Bond:** Yes  
**Exceptions:** Yes

**Exception:** Company not registered with Alabama Secretary of State – Must be registered as a foreign corporation to do business in Alabama as required by Code Section 10A-1-7.01.

**Notes:** Specifications & Warranty Information Provided. Bid Response noted 5-Yr total cost in the amount of \$299,000.00

**BIDDER: Axon Enterprises, Inc.**

**Fifty-Two (52) Body Cameras & Mounts**

**Model:** Axon Body 3 (AB3C)  
**Total:** \$40,214.72  
**Amount Bid/Per Unit:** \$773.36  
**Delivery:** 30 days/ARO

**Bid Bond:** Yes  
**Exceptions:** Yes

**Exceptions:** Axon's proposal is contingent upon the acceptance of Master Services & Purchasing Agrmt, [www.axon.com/sales-terms-and-conditions](http://www.axon.com/sales-terms-and-conditions) and not the terms of the ITB as the definitive terms to govern any purchase resulting from this submission, except with respect to quantity, pricing & technical specifications. Axon would be happy to negotiate these terms in good faith upon award. Axon does not offer RFID capability, however an assignment using a smartphone. Smartphones are not allowed in the jail.

**Notes:** Specifications & Warranty Information Provided.