

REQUEST FOR PROPOSALS (RFP) FOR MICRO-TRANSIT SOFTWARE FOR PUBLIC TRANSPORTATION

RFP TABULATION

VENDOR	Spare Labs, Inc.			
Item	Description	Year 1	Year 2	Year 3
A	Base Operating Cost Per	\$ 19,200.00	\$ 20,160.00	\$ 21,168.00
B	Operating Cost per Vehicle (1-30)	\$ 2,800.00	\$ 2,940.00	\$ 3,087.00
C	Operating Cost per Additional Vehicle (30+)	\$ 3,300.00	\$ 3,465.00	\$ 3,638.25
D	Transition Costs	\$ 15,378.00	\$ -	\$ -
E	Other Costs	\$ -	\$ -	\$ -
F	Annual Service/Maintenance Cost	\$ 12,000.00	\$ 12,600.00	\$ 13,230.00

VENDOR	Ecolane USA, Inc.			
Item	Description	Year 1	Year 2	Year 3
A	Base Operating Cost Per	\$ 2,365.00	\$ -	\$ -
B	Operating Cost per Vehicle (1-20)	\$ 2,365.00	\$ -	\$ -
C	Operating Cost per Additional Vehicle (20+)	\$ 2,365.00	\$ -	\$ -
D	Transition Costs	\$ 34,980.00	\$ -	\$ -
E	Other Costs	\$ 106,635.25	\$ -	\$ -
F	Annual Service/Maintenance Cost	\$ -	\$ 34,800.15	\$ 34,800.15

VENDOR	HBSS Connect Corp.			
Item	Description	Year 1	Year 2	Year 3
A	Base Operating Cost Per	\$ 5,309.46	\$ -	\$ -
B	Operating Cost per Vehicle (1-20)	\$ 3,215.73	\$ -	\$ -
C	Operating Cost per Additional Vehicle (20+)	\$ 5,060.00	\$660.00*	\$686.40*
D	Transition Costs	\$ 6,105.00	\$ -	\$ -
E	Other Costs	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00
F	Annual Service/Maintenance Cost	\$ 15,928.38	\$ 16,565.51	\$ 17,228.13

VENDOR	Kevadiya Inc.			
Item	Description	Year 1	Year 2	Year 3
A	Base Operating Cost Per	\$ 12,000.00	\$ 12,250.00	\$ 12,500.00
B	Operating Cost per Vehicle (1-20)	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00
C	Operating Cost per Additional Vehicle (20+)	\$ 900.00	\$ 900.00	\$ 900.00
D	Transition Costs	\$ 5,000.00	\$ -	\$ -
E	Other Costs	\$2,500/Onsite	\$2,500/Onsite	\$2,500/Onsite
F	Annual Service/Maintenance Cost	Incl	Incl	Incl

VENDOR	The Routing Company			
Item	Description	Year 1	Year 2	Year 3
A	Base Operating Cost Per	\$ 12,000.00	\$ 12,600.00	\$ 13,230.00
B	Operating Cost per Vehicle (1-20)	\$ 4,000.00	\$ 4,200.00	\$ 4,410.00
C	Operating Cost per Additional Vehicle (20+)	\$ 3,000.00	\$ 3,150.00	\$ 3,308.00
D	Transition Costs *Implementation Cost	\$ 10,000.00	\$ -	\$ -
E	Other Costs ^{1 2} *Training and travel	\$ 7,520.00	\$ -	\$ -
F	Annual Service/Maintenance Cost	\$ 12,000.00	\$ 12,600.00	\$ 13,230.00

Exceptions:

*HBSS Connect Corp. - Additional per vehicle cost (Software only) - One time Cost: \$4,400.00
Additional per vehicle cost (Annual maintenance, hosting and support cost): \$660.00

*The Routing Company - ¹ Flight costs are an additional cost, and will be billed at direct cost plus 10%.

² Included are 8 person-days on-site for training and planning. Additional days required will be billed at a price of \$940 per person per day.