

**From:** [David Dean](#)  
**To:** [Wanda Gautney](#)  
**Subject:** RE: Bid #WG17-08 - Provision of Telecommunication Materials  
**Date:** Wednesday, December 19, 2018 7:21:36 AM

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Wanda,

Good morning.

First of all, I apologize for the delay.

Yes, we agree to an extension.

Many thanks.

**J David Dean** | Senior Outside Sales Representative  
Mobile, AL | Office (251) 706-5607 | [david.dean@graybar.com](mailto:david.dean@graybar.com)  
[www.graybar.com](http://www.graybar.com) - Graybar Works to Your Advantage

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**From:** Wanda Gautney [mailto:[wgautney@baldwincountyal.gov](mailto:wgautney@baldwincountyal.gov)]  
**Sent:** Tuesday, December 18, 2018 9:23 AM  
**To:** David Dean <[David.Dean@graybar.com](mailto:David.Dean@graybar.com)>  
**Cc:** Michael Job <[MJOB@baldwincountyal.gov](mailto:MJOB@baldwincountyal.gov)>  
**Subject:** RE: Bid #WG17-08 - Provision of Telecommunication Materials

Thanks David, as early as possible would be great. My deadline for approval of the extension is today.

Thanks

*Wanda Gautney, Purchasing Director  
Baldwin County Purchasing Department  
Phone: (251) 580-2520  
Fax: (251) 580-2536  
Email: [wgautney@baldwincountyal.gov](mailto:wgautney@baldwincountyal.gov)*



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**From:** David Dean [mailto:[David.Dean@graybar.com](mailto:David.Dean@graybar.com)]  
**Sent:** Tuesday, December 18, 2018 7:07 AM  
**To:** Wanda Gautney <[wgautney@baldwincountyal.gov](mailto:wgautney@baldwincountyal.gov)>  
**Subject:** RE: Bid #WG17-08 - Provision of Telecommunication Materials

Wanda,

Good morning.

Unfortunately, I have not. can you give me until 9:00 tomorrow morning?

**J David Dean** | Senior Outside Sales Representative  
Mobile, AL | Office (251) 706-5607 | [david.dean@graybar.com](mailto:david.dean@graybar.com)  
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**From:** Wanda Gautney [<mailto:wgautney@baldwincountyal.gov>]  
**Sent:** Monday, December 17, 2018 1:39 PM  
**To:** David Dean <[David.Dean@graybar.com](mailto:David.Dean@graybar.com)>  
**Subject:** RE: Bid #WG17-08 - Provision of Telecommunication Materials

David,

Have you had time to review the current bid and decide if Graybar will be able to extend their 2017 pricing this year?

Thanks

*Wanda Gautney, Purchasing Director  
Baldwin County Purchasing Department  
Phone: (251) 580-2520  
Fax: (251) 580-2536  
Email: [wgautney@baldwincountyal.gov](mailto:wgautney@baldwincountyal.gov)*



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**From:** David Dean [<mailto:David.Dean@graybar.com>]  
**Sent:** Wednesday, December 12, 2018 10:10 AM  
**To:** Wanda Gautney <[wgautney@baldwincountyal.gov](mailto:wgautney@baldwincountyal.gov)>  
**Subject:** RE: Bid #WG17-08 - Provision of Telecommunication Materials

Wanda,

Good morning.

I hope all is well.

I will review and advise.

David

**J David Dean** | Senior Outside Sales Representative  
Mobile, AL | Office (251) 706-5607 | [david.dean@graybar.com](mailto:david.dean@graybar.com)  
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**From:** Wanda Gautney [<mailto:wgautney@baldwincountyal.gov>]  
**Sent:** Tuesday, December 11, 2018 1:35 PM  
**To:** David Dean <[David.Dean@graybar.com](mailto:David.Dean@graybar.com)>  
**Subject:** Bid #WG17-08 - Provision of Telecommunication Materials

David,

Bid #WG17-08 – Provision of Telecommunication Materials will be expiring on February 7, 2019. The bid specifications included an option to renew the bid for an additional twelve (12) months if the vendor agrees, at the same prices and terms as the original bid award. Baldwin County would like to extend the bid for twelve (12) months. I have attached a copy of the Award Listing for your review.

Please let me know if **Graybar Electric Company** , agrees to a twelve (12) month extension at the same prices and terms of the original bid award dated February 7, 2017.

Thanks

*Wanda Gautney, Purchasing Director*  
*Baldwin County Purchasing Department*  
*Phone: (251) 580-2520*  
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*Email: [wgautney@baldwincountyal.gov](mailto:wgautney@baldwincountyal.gov)*

