



Sales Quote

Utility Associates Inc
 250 East Ponce De Leon Avenue
 Suite 700
 Decatur GA 30030
 (800) 597-4707
 www.utility.com

Customer Baldwin County AL Sheriff
 Date 06/18/2020
 Sales Quote# 130162
 Expires 08/01/2020
 Sales Rep Leroux, Christopher
 PO#
 Terms Net 30

Bill To

Troy Bookout
 Johnny Davis
 Baldwin County Sheriff's Office
 18185 Raymond Fell Drive
 Robertsdale AL 36567

Ship To

Johnny Davis
 Baldwin County Sheriff's Office
 18185 Raymond Fell Drive
 Robertsdale AL 36567

Item	Description	Quantity	Price Each	Amount
BWI-S-4003	AVaiL Web SaaS and Warranty with 24/7 Technical Support for BodyWorn and Rocket IoT In-Car - (08/01/2020 to 07/31/2023)	129	\$5,760.00	\$743,040.00
IOTCOM-S-4003	AVaiL Web SaaS for Rocket IoT Communications - (08/01/2020 to 07/31/2023)	7	\$1,080.00	\$7,560.00
IOTCOM-S-4003	Upgrade Existing Rocket Transport Vans to AVaiL Web SaaS for Rocket IoT Communications - (08/01/2020 to 07/31/2023)	4	\$1,080.00	\$4,320.00
IOTCOM-H-4001-X3	Rocket IoT Communications Hardware Bundle	4	\$1,200.00	\$4,800.00
DISCOUNT	Marquee Customer Discount	4	(\$1,200.00)	(\$4,800.00)
SER-D-5001	Design, Configuration, Project Management, and Training	3	\$1,359.00	\$4,077.00
BodyWorn Refresh	BodyWorn Hardware Refresh - Deployed at the Time of Contract Execution	129	\$800.00	\$103,200.00
BODY-H-303-MotoG7Power	BW Soft Shell Pouch with Lanyard/Clip, Holster and Lens- MotoG7 Power	129	\$50.00	\$6,450.00
DISCOUNT	Marquee Customer Discount	129	(\$50.00)	(\$6,450.00)
DISCOUNT	Marquee Customer Discount	129	(\$800.00)	(\$103,200.00)
BWH-H-4001-X	BodyWorn Holster Sensor	129	\$300.00	\$38,700.00
DISCOUNT	Marquee Customer Discount	129	(\$300.00)	(\$38,700.00)
CUSTOM	Past-Due Services 2016 - 2019	1	\$36,096.40	\$36,096.40
DISCOUNT	Past-Due Services 2016 - 2019 - Forgiveness Credit	1	(\$36,096.40)	(\$36,096.40)
DISCOUNT	Credit for Services Paid (08/01/2020 - 10/31/2022) - Invoices: 23375, 25985, 26744, 27470, 28979 - Only Valid if Purchased Prior to August of 2020	1	(\$96,400.00)	(\$96,400.00)

This transaction is subject to the terms and conditions laid forth in UA's Customer Service Agreement. See <https://www.bodyworn.com/service-agreement> for additional details.

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Item	Description	Quantity	Price Each	Amount
CUSTOM	CAD AVaiLWeb Integration Services - Where Applicable	1		\$10,000.00
DISCOUNT	Marquee Customer Discount	1		(\$10,000.00)

Subtotal	\$662,597.00
Sales Tax (0%)	\$0.00
Total	\$662,597.00

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