

## Solution Summary

### Emergency Spare Switches

<b>Customer:</b> Baldwin County Commission	<b>Primary Contact:</b> Jason Kuehl
<b>Ship To Address:</b> 175 Courthouse Sq CIS Department BAY MINETTE, AL 36507	<b>Email:</b> JKUEHL@baldwincountyal.gov
<b>Bill To Address:</b> 312 Courthouse Square Suite 11 Bay Minette, AL 36507	<b>Phone:</b> (251) 970-4016
<b>Customer ID:</b> VTSBALCOU0001	<b>National Account Manager:</b> Phil Robertson
<b>Customer PO:</b>	<b>Email:</b> probertson@convergeone.com
	<b>Phone:</b> +12514636768

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$8,740.56		One-Time		\$8,740.56
Hardware	\$20,363.16		One-Time		\$20,363.16
Maintenance					
CISCO Maintenance	\$8,976.00		Prepaid		\$8,976.00
<b>Project Subtotal</b>	<b>\$38,079.72</b>				<b>\$38,079.72</b>
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
<b>Project Total</b>	<b>\$38,079.72</b>				<b>\$38,079.72</b>

This Solution Summary summarizes the documents(s) that are attached hereto and such documents are incorporated herein by reference (collectively, this "Order"). Customer's signature on this Order (or Customer's issuance of a purchase order in connection with this Order) shall represent Customer's agreement with each document in this Order and acknowledgement that such attached document(s) are represented accurately by this Solution Summary.

Unless otherwise specified in this Order, this Order shall be subject to the following terms and conditions (the "Agreement"): (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer's Agreement is a master agreement entered into with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Order, subject to any modifications, located at: <https://www.convergeone.com/online-general-terms-and-conditions/>. In the event of a conflict between the terms and conditions in the Agreement and this Order, the order of precedence shall be as follows: (i) this Order (with the most recent and specific document controlling if there are conflicts between the Solution Summary and any applicable supporting document(s) incorporated into this Order), (ii) Attachment A to the Agreement (if applicable), and (iii) the main body of the Agreement.

This Order may include the sale of any of the following to Customer: (a) any hardware, third party software, and/or Seller software (collectively, "Products"); (b) any installation services, professional services, and/or third party provided support services that are generally associated with the Products and sold to customers by Seller (collectively, "Professional Services"); (c) any Seller-provided vendor management services, software release management services, remote monitoring services and/or, troubleshooting services (collectively, "Managed Services"); and/or (d) any Seller-provided maintenance services ordered by Customer to maintain and service Supported Products or Supported Systems at Supported Sites to ensure that they operate in conformance with their respective documentation and specifications (collectively, "Maintenance Services"). For ease of reference only, Professional Services, Managed Services and Maintenance Services may be referred to collectively as "Services." Unless otherwise defined herein, capitalized terms used herein will have the same meanings as set forth in the Agreement.

Products and/or Services not specifically itemized are not provided hereunder. This Order will be valid for a period of thirty (30) days following the date hereof. Thereafter, this Order will no longer be of any force and effect.

This Order is a configured order and/or contains software.

## Solution Quote

#	Item Number	Description	Public Sector Contract	Term	Qty	Unit List Price	Extended List	% Disc	Unit Price	Extended Price
<b>C9300L-48P-4G-A</b>										
1	C9300L-48P-4G-A	Catalyst 9300L 48p PoE, Network Advantage ,4x1G Uplink	MA 999 210000000009		4	\$8,729.69	\$34,918.76	51.00 %	\$4,277.55	\$17,110.20
2	CON-SSSNT-C9300AG4	SOLN SUPP 8X5XNBD Catalyst 9300L 48p PoE, Network Advantag	MA 999 210000000009	36	4	\$2,139.00	\$8,556.00	20.00 %	\$1,711.20	\$6,844.80
3	PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 SecondaryPower Supply	MA 999 210000000009		4	\$1,478.61	\$5,914.44	45.00 %	\$813.24	\$3,252.96
4	CON-SSTCM-C93LA48	SOLN SUPP SW SUBC9300L Cisco DNA Adv	MA 999 210000000009	36	4	\$666.00	\$2,664.00	20.00 %	\$532.80	\$2,131.20

## Solution Quote

#	Item Number	Description	Public Sector Contract	Term	Qty	Unit List Price	Extended List	% Disc	Unit Price	Extended Price
5	C9300L-DNA-A-48-3Y	C9300L Cisco DNA Advantage, 48-port, 3 Year Term license	MA 999 210000000009	36	4	\$4,459.48	\$17,837.92	51.00 %	\$2,185.14	\$8,740.56