

## Beverly Johnson

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**From:** Kelly Childress  
**Sent:** Friday, June 10, 2022 9:16 AM  
**To:** Beverly Johnson  
**Subject:** FW: New Ford Explorer

-----Original Message-----

From: Wanda Gautney <wgautney@baldwincountyal.gov>  
Sent: Friday, June 10, 2022 7:57 AM  
To: Kelly Childress <KChildress@baldwincountyal.gov>  
Subject: FW: New Ford Explorer

Read the email below from Stivers Ford about you an Explorer. The base price is \$31,308 and add \$350.00 for delivery.

Thanks

Wanda Gautney, Purchasing Director  
Baldwin County Purchasing Department  
Phone: (251) 580-2520  
Fax: (251) 580-2536  
Email: wgautney@baldwincountyal.gov

-----Original Message-----

From: Gary Montgomery <gary.montgomery@stiversonline.com>  
Sent: Thursday, June 9, 2022 6:26 PM  
To: Wanda Gautney <wgautney@baldwincountyal.gov>  
Subject: RE: New Ford Explorer

Wanda,

I have (20) 2022 white K7D's (200A XLT Rear Wheel Drive 2.3L EcoBoost I-4 engines) on order for stock that are scheduled to be built on 07/11/2022.

They should be here and ready to go by August. These are on the current state contract ( \$31,308 before delivery fee). The same Explorer 2023 on The new state contract we be at least \$4000 more for the same K7D. The order bank will not open till August for the 2023 and they will not start building them until November.

Please give me a call at your convenience tomorrow.

Respectfully,

Gary Montgomery  
Stivers Ford Lincoln  
Commercial Account Manager  
4000 Eastern Boulevard  
Montgomery, AL 36116  
334-613-5000 w  
334-312-1690 c  
gary.montgomery@stiversonline.com

-----Original Message-----

From: Wanda Gautney <wgautney@baldwincountyal.gov>  
Sent: Thursday, June 09, 2022 1:51 PM  
To: Gary Montgomery <gary.montgomery@stiversonline.com>  
Subject: New Ford Explorer

[EXTERNAL EMAIL] DO NOT CLICK links or attachments unless you recognize the sender and know the content is safe.

Gary

I am in need of a new Ford Explorer, exterior color white. Do you happen to have one we can purchase off the State of Alabama Contract?

Thanks

Wanda Gautney, Purchasing Director  
Baldwin County Purchasing Department  
Phone: (251) 580-2520  
Fax: (251) 580-2536  
Email: wgautney@baldwincountyal.gov