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Subject: Section 5311 High Roof Transit Van Meeting Summation
Date: Thursday, July 21, 2022 3:18:12 PM
Attachments: [HRV Rear Floorplan.pdf](#)
[HRV Side Load Floor Plans.pdf](#)

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Good afternoon, ALDOT Providers,

First, ALDOT would like to thank each of you for your patience and understanding as we work through these unprecedented difficulties we are experiencing in the procurement of rolling stock vehicles. This office along with other ALDOT Bureaus and State Agencies have been working diligently to seek out alternative methods to advance the procurement of rolling stock vehicles and will continue to do so until the needed vehicles are procured and placed into service for the citizens of our great state.

During our virtual meeting on Thursday July 14, 2022, we discussed the procurement difficulties that are being experienced in securing the high roof transit vans (HRV). As noted during the meeting HRV's ordered in model years (MY) 2021/2022 will not be available at the original prices.

To simplify what was communicated on the MY 2023 pricing increases this office submits to you the following:

1. **NO HAP High Roof Vans (HRV)**

- a. Are not available under the new MY 2023 HRV sideload contract
- b. Agencies that have ordered a NO HAP HRV under the MY 2021/2022 contract and still want to receive the vehicle are responsible for all upcharges noted in the table below
 - i. Agency will need to submit a request in writing on the agency letterhead indicating they want to continue with the order and attach a check for the additional upcharges associated with the purchase
- c. Agencies that have ordered a NO HAP HRV can change their order to a HAP 1 or 2 rear or side load vehicle under the new MY 2023 HRV contract and provide the additional matching funds required to fulfill the matching requirements
 - i. Any changes to vehicle orders will have to be submitted to this office in writing on the agency letterhead with a check attached covering any additional matching funds required for the procurement
- d. Agency can cancel the HRV order
 - i. Agencies that cancel HRV orders will be reimbursed any matching funds previously submitted to this office
 - ii. Agencies that cancel HRV orders lose their place in the procurement order and when the agency orders the next HRV the order is placed in the rear of the production line
 - iii. Any changes to vehicle orders will have to be submitted to this office in writing on the agency letterhead

2. **HAP 1 and HAP 2 High Roof Vans (HRV)**

- a. Agencies that ordered a HAP 1 or 2 rear load HRV under the MY 2021/2022 contract

can still receive the ordered vehicle/s under the new MY 2023 HRV contract pricing as noted in the table below

- i. Agencies will have to indicate in writing their intention to continue with the purchase to this office on agency letterhead with a check attached covering any additional matching funds required for the procurement
- b. Agencies that ordered a HAP 1 of 2 rear load HRV can change to a side load HRV under the new MY 2023 contract
 - i. Any changes to vehicle orders will have to be submitted to this office in writing on the agency letterhead with a check attached covering any additional matching funds required for the procurement
- c. Agency can cancel the HRV order
 - i. Agencies that cancel HRV orders will be reimbursed any matching funds previously submitted to this office
 - ii. Agencies that cancel HRV orders lose their place in the procurement order and when the agency orders the next HRV the order is placed in the rear of the production line
 - iii. Any changes to vehicle orders will have to be submitted to this office in writing on the agency letterhead

3. Applies to all Vehicle Orders

- a. All Public Transportation Vehicles (Section 5311) ordered through this office will have the new vehicle wrap graphics as part of the procurement
- b. Any agency requests for a change in a vehicle order shall be submitted to this office in writing on agency letterhead with a check for additional matching or upcharge funds attached
- c. 100% funded HRV orders
 - i. If the agency proceeds with their vehicle order under regular funding (80/20) and the order was previously part of the Buy One Get One of equal or lessor value offer, this office will honor our commitment to provide the 100% funded HRV
 - ii. If the agency cancels their vehicle order under regular funding (80/20) and the order was previously part of the Buy One Get One of equal or lessor value offer, this office will by default cancel the order for the 100% funded HRV
 - iii. If the agency cancels their vehicle order under regular funding (80/20) any matching funds submitted by the agency will be returned to the agency after the project has been closed out through ALDOT accounting

4. Questions

- a. If you have any questions on the additional matching funds required, please contact Tommy Thomson, Robert Echols or Kasey Rogers @ 334.242.6773, 334.242.6780 or 334.242.6764 respectively

5. Timely Responses

- a. This office is requesting agencies to have their vehicle order documentation and checks (if applicable) submitted to this office by **COB August 31, 2022**. A timely response from out agencies will enable this office to coordinate procurement activities with the vendor in an expeditious manner.

2021/2022 Rear Lift	NO HAP	HAP 1	HAP 2
2021/2022 Model Bid			
Price	\$60,317	\$65,352	\$65,575
Original 20% Match	\$12,064	\$13,071	\$13,115
5311 Graphics Package	\$2,775		
Upcharge to 2023 Model			

Year	\$15,379
Non-Public Transportation Providers	
Upcharge Due From Non Public Transportation Agency	\$15,379
Total Vehicle Cost for Non Public Transportation	\$75,696
Public Transportation Providers Section 5311	
Upcharge Due From Public Transportation Agency (Section 5311)	\$18,154
Total Vehicle Cost for Public Transportation Providers / Section 5311	\$78,471

2023 Shift N' Step Side Lift	HAP 1	HAP 2
2023 Bid Price	\$84,173	\$82,938
Non-Public Transportation Providers		
2023 20% Match	\$16,835	\$16,588
20% Match Previously PD by agency	\$13,071	\$13,115
Additional 20% Match From Non Public Transportation Agency	\$3,764	\$3,473
Public Transportation Providers Section 5311		
2023 20% Match	\$16,835	\$16,588
20% Match Previously PD by agency	\$13,071	\$13,115
5311 Graphics Package	\$2,775	
20% Graphics Package	\$555	\$555
Additional 20% Match and 20% 5311 Graphics	\$4,319	\$4,028

High Roof Van floor plans are attached for your use as warranted in making vehicle selections to fit the needs of your agency.

Thank you,

Randy R. Stroup
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