

COMPETITIVE BID #WG22-58 - Award Listing

Phase II & Phase III of Purchase & Installation of Security Equipment for BC Corrections Center

BIDDER:		Vision Southeast Companies, Inc.	AL GC #38568
Phase II -Existing Facility			
Amount Bid:		\$2,226,542.77	
Completion Time:		6 months after receipt of all equipment once buildings are ready for equipment.	
Phase III - New Female House Addition			
Amount Bid:		\$1,735,466.93	
Completion Time:		60 days after receipt of all equipment once buildings are ready for equipment.	
TOTAL BID AMOUNT:		\$3,962,009.70	
Bid Bond:	Yes		
<u>See Exceptions to Conditions & Specifications attached</u>			



Exhibit A

8/23/2023

County Commission of Baldwin County ITB WG22-58

Exceptions To Bid Conditions and Specifications

We were unable to verify the specifics of the lighting system in the new tower. The specification book calls for a low voltage system. However, when we reached out to the electrical contractor, we were told it was a high voltage system. Based on that conversation we had to add several previously unanticipated costs associated with high voltage relays, additional enclosures, and our Electrical Sub -Contractor labor. If the lighting system is a low voltage system, we can redesign and reduce costs associated with high voltage.

We were unable to find quantities for ceiling speakers/horns in the new tower. We included twenty-two (22) in our proposal. That will provide one (1) for each pod control room and one (1) for each block on the 2nd, 4th, and 5th floors. It also includes four (4) for the 1st floor, one (1) for the 3rd floor, and one (1) for the penthouse. Requested devices in addition to those listed above may require a change order.

The ITB called for us to supply and install the trigger wires for the access doors in the new tower. The note below from the drawings states that we supply the wire, and it will be installed by the owner provided Electrical Contractor. Our proposal includes the wire but no labor to install it.

SHEET NOTES:

- ① CONTRACTOR IS RESPONSIBLE FOR PROVIDING 120 VOLTS FOR SLIDING SECURITY DOOR. COORDINATE WITH JAIL CONTROLS CONTRACTOR FOR EXACT LOCATION OF ROUGH-IN OF 120 VOLT CIRCUIT PRIOR TO INSTALLATION. CONTRACTOR SHALL ALSO PROVIDE AND INSTALL THREE #12 THHN (600V) CONDUCTORS (PHASE, NEUTRAL AND GROUND) IN 1" C FROM THIS DOOR TO JAIL CONTROL PANEL IN MDF OR IDF ROOM. ADDITIONALLY THE CONTRACTOR SHALL WORK WITH THE JAIL SECURITY CONTRACTOR TO PULL ADDITIONAL CONTROL CABLES IN THE SAME CONDUIT ALONG WITH 600V CABLE. CONTROL CABLES SHALL BE FURNISHED BY JAIL SECURITY CONTRACTOR AND INSTALLED BY ELECTRICAL CONTRACTOR. ALL CONDUIT SHALL BE CONCEALED.

All conduit, boxes, and Category cable in the new tower by others.

120-volt AC power at or adjacent to all new enclosures in the new tower by others.

Rack space and UPS for the switches going in the new tower by others.

Fiber optic cable between the IDF's and the MDF in the new tower by others.

Appropriately formatted electronic drawings for the areas that will be imported as maps in Genetec by others.

All client computers, monitors, and network connectivity by others.

120-volt AC power at or adjacent to the racks in the existing jail by others.

Customer or others responsible for providing adequate space in designated termination closets for all enclosures, racks, powers supplies, or other equipment provided by Jail Security Contractor.

Exhibit B

8/23/2023

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Vision Security Technology (Jail Security Contractor)

Bid Conditions

This is a very labor-intensive project. Efficiency is critical to completion within the budgeted labor hours. As we discussed at the pre-bid meeting, we can't afford to have any delays caused by others. To keep labor costs down we did not allocate time for delays.

Should we have instances where inmates have not been relocated prior to our known daily start time or other factors outside our control, we will need to be compensated for associated non-productive time. An option to this would be to include a lump sum contingency to be used as needed and credit any unused portion at project completion.

Pricing is based and contingent on:

- Purchase order issued for all equipment upon award
- Customer to take possession of all equipment upon delivery
- Customer to make progress payments upon receipt of equipment
- Pricing is valid for sixty days after bid submission date

This project is being quoted as tax exempt. Materials will be purchased using a Certificate of Exemption per Act 2013-205 and Alabama Department Rule 810-6-3-77. The tax-exempt entity will be required to file application, Form St: EXC-01. State approval of that form and issuance of exemption certificate will be required.