

COMPETITIVE BID #WG18-16 - BID TABULATION
Provision of HVAC Services

BIDDER: Star Service Inc. of Mobile

Total Cost for Year 1: \$33,380.00

Total Cost for Year 2: \$33,380.00

GRAND TOTAL (Both Years) \$66,760.00

Hourly cost for additional repair or new installation work:

Weekdays M-F	\$78.00 per hour	7:30AM - 4:30PM
Evenings	\$117.00 per hour	Evenings begin at: 4:30PM - 7:30AM
Weekends	\$117.00 per hour	Weekends begin at: Friday 4:30PM - Monday 7:30AM
Holidays	\$117.00 per hour	List Holidays: New Years Day, Mardi Gras, Memorial Day, Fourth of July, Labor Day, Thanksgiving Day and the day after, Christmas Day.

Parts/New Equipment Discount: 20%

BIDDER: Johnson Controls, Inc

Total Cost for Year 1: \$41,755.00

Total Cost for Year 2: \$41,755.00

GRAND TOTAL (Both Years) \$83,510.00

Hourly cost for additional repair or new installation work: Per HVAC Serviceman, Full Rate Sheet, Johnson Controls, charges Sunday at Holiday Rate.

Weekdays M-F	\$82.40 per hour	
Evenings	\$123.60 per hour	Evenings begin at: 4:00PM - 7:00AM
Weekends	\$123.60 per hour	Weekends begin at: 4:00PM Friday
Holidays	\$164.80 per hour	List Holidays:

Parts/New Equipment Discount: 10%

Exceptions: This Proposal is based upon the received equipment list (emailed from W. Gautney 04/12/18). Johnson Controls will stand by this proposal up to an additional 10% increase in equipment. Anything over a 10% increase we would be willing to negotiate at an additional discount per economies of scale.

Johnson Control did not list Alabama General Contractors License outside of the sealed envelope as require in in specifications.

BIDDER: Air Speciality Inc.

Total Cost for Year 1: \$54,262.00

Total Cost for Year 2: \$54,262.00

GRAND TOTAL (Both Years) \$108,524.00

Hourly cost for additional repair or new installation work:

Weekdays M-F	\$85.00 per hour	
Evenings	\$127.50 per hour	Evenings begin at: 4:30 PM
Weekends	\$127.50 per hour	Weekends begin at: 4:30 PM Friday
Holidays	\$127.50 per hour	List Holidays: Christmas, New Years Day, Thanksgiving Day, Good Friday, Fourth of July

Parts/New Equipment Discount: 10%