

Trunking Cost Analysis Table						Internet Cost Analysis Table						Data Center Colocation Services						Dark Fiber Connectivity		
103 W Third St	SIP		Line Total			105 West Third St	Internet		Line Total			Unit	Size	QTY	MRC	ARC	Segment	# Fibers	Can Provide Y/N	
	Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC		1/2	1	\$650.00	\$7,800.00				
Truck Facility						126 IP Address	\$49.99	126		\$49.99	\$599.88	Rack Space:	20Amp/120VAC	1	\$150.00	\$1,800.00	1	4	N	
Trunk/Channels						100Mbps Download x 100 Mbps Upload	\$750.00	1		\$750.00	\$9,000.00	Power Configuration:	N/A			\$0.00	2	4	N	
DIDs/TNs						150Mbps Download x 150 Mbps Upload	\$920.00	1		\$920.00	\$11,040.00	Internet Access:	100Mbps		\$500.00	\$6,000.00	3	2	N	
Add-On Boards						200Mbps Download x 250 Mbps Upload	\$1,070.00	1		\$1,070.00	\$12,840.00	Static IP Address:		5	\$50.00	\$600.00	4	2	N	
License						250Mbps Download x 250 Mbps Upload	\$1,240.00	1		\$1,240.00	\$14,880.00	Total			\$1,350.00	\$16,200.00	5	2	N	
SBC Hardware						300Mbps Download x 300 Mbps Upload	\$1,350.00	1		\$1,350.00	\$16,200.00	Other Non Recurring Charges: \$1,525.00					6	2	N	
SBC Licensing						23100 McAuliffe Dr		Internet		Line Total							7	4	N	
Long Distance Intrastate						Unit Cost	QTY	NRC	MRC	ARC						8	4	N		
Long Distance Interstate						16 IP Address	\$159.97	16		\$159.97	\$1,919.64						9	2	N	
Long Distance International						100Mbps Download x 100 Mbps Upload	\$1,080.00	1		\$1,080.00	\$12,960.00						10	2	N	
Long Distance Other						150Mbps Download x 150 Mbps Upload	\$1,260.00	1		\$1,260.00	\$15,120.00						11	2	N	
Installation						200Mbps Download x 200 Mbps Upload	\$1,360.00	1		\$1,360.00	\$16,320.00						12	4	N	
Totals:					\$0.00	\$0.00											13	4	N	
																	Total Price: No Bid			
1100 Fairhope Ave	SIP		Line Total			Combined Totals	Internet		Line Total			Unit Cost	QTY	NRC	MRC	ARC <td colspan="3" rowspan="2"></td>				
	Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC									
Truck Facility						IP Address		142		\$209.96	\$2,519.52									
Trunk/Channels						100Mbps Download x 100 Mbps Upload		2		\$1,830.00	\$21,960.00									
DIDs/TNs						150Mbps Download x 150 Mbps Upload		2		\$2,180.00	\$26,160.00									
Add-On Boards						200Mbps Download x 200 Mbps Upload		2		\$2,430.00	\$29,160.00									
License						250Mbps Download x 250 Mbps Upload		2		\$2,750.00	\$33,000.00									
SBC Hardware						300Mbps Download x 300 Mbps Upload		2		\$2,980.00	\$35,760.00									
SBC Licensing																				
Long Distance Intrastate																				
Long Distance Interstate																				
Long Distance International																				
Long Distance Other																				
Installation																				
Totals:					\$0.00	\$0.00														
201 East Section St	SIP		Line Total			23100 McAuliffe Dr.	SIP		Line Total			Unit Cost	QTY	NRC	MRC	ARC <td colspan="3" rowspan="2"></td>				
	Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC									
Truck Facility						Truck Facility														
Trunk/Channels						Trunk/Channels														
DIDs/TNs						DIDs/TNs														
Add-On Boards						Add-On Boards														
License						License														
SBC Hardware						SBC Hardware														
SBC Licensing						SBC Licensing														
Long Distance Intrastate						Long Distance Intrastate														
Long Distance Interstate						Long Distance Interstate														
Long Distance International						Long Distance International														
Long Distance Other						Long Distance Other														
Installation						Installation														
Totals:					\$0.00	\$0.00	Totals:					\$0.00	\$0.00							
22251 Palmer St.	SIP		Line Total			Combined	SIP		Line Total			Unit Cost	QTY	NRC	MRC	ARC <td colspan="3" rowspan="2"></td>				
	Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC									
Truck Facility						Truck Facility					\$0.00			\$0.00	\$0.00					
Trunk/Channels						Trunk/Channels	\$15.00	174		\$2,610.00	\$31,320.00									
DIDs/TNs						DIDs/TNs	\$0.24	1000		\$240.00	\$2,880.00									
Add-On Boards						Add-On Boards				\$0.00	\$0.00									
License						License				\$0.00	\$0.00									
SBC Hardware						SBC Hardware				\$0.00	\$0.00									
SBC Licensing						SBC Licensing				\$0.00	\$0.00									
Long Distance Intrastate						Long Distance Intrastate				\$0.00	\$0.00									
Long Distance Interstate						Long Distance Interstate				\$0.00	\$0.00									
Long Distance International						Long Distance International				\$0.00	\$0.00									
Long Distance Other						Long Distance Other				\$0.00	\$0.00									
Installation						Installation				\$0.00	\$0.00									
Totals:					\$0.00	\$0.00	Totals:					\$2,850.00	\$34,200.00							

Exceptions:

Dark Fiber: RFP listed requested segment of Dark Fiber needed. Cspire response marked as Compliant and referenced Map but did not provide pricing

Trunking Cost Analysis Table						Internet Cost Analysis Table						Data Center Colocation Services					Dark Fiber Connectivity							
103 W Third St	SIP		Line Total			105 West Third St	Internet		Line Total			Unit	Size	QTY	MRC	ARC	Segment	# Fibers	Can Provide Y/N					
	Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC													
Truck Facility						126 IP Address	no bid		no bid	no bid	Power Circuit:	20Amp/120VAC	1	\$600.00	\$7,200.00	1	4	N						
Trunk/Channels						100Mbps Download x 100 Mbps Upload	\$1,755.00	1	\$1,755.00	\$21,060.00	Power Configuration:	Primary/Redundant	1	\$200.00	\$2,400.00	2	4	N						
DIDs/TNs						150Mbps Download x 150 Mbps Upload	no bid		no bid	no bid	Internet Access:	100Mbps		\$325.00	\$3,900.00	3	2	N						
Add-On Boards						200Mbps Download x 200 Mbps Upload	\$1,854.00	1	\$1,854.00	\$22,248.00	Static IP Address:				\$0.00	4	2	N						
License						250Mbps Download x 250 Mbps Upload	no bid		no bid	no bid	Total			\$1,145.00	\$13,740.00	5	2	N						
SBC Hardware						300Mbps Download x 300 Mbps Upload	\$1,945.00	1	\$1,945.00	\$23,340.00	Other Non Recurring Charges:								6	2	N			
SBC Licensing						23100 McAuliffe Dr			Internet										Line Total			7	4	N
Long Distance Intrastate						Unit Cost	QTY	NRC	MRC	ARC									8	4	N			
Long Distance Interstate						16 IP Address	no bid		no bid	no bid									9	2	N			
Long Distance International						100Mbps Download x 100 Mbps Upload	\$179.00	1	\$179.00	\$2,148.00									10	2	N			
Long Distance Other						150Mbps Download x 150 Mbps Upload	no bid		no bid	no bid	11	2	N											
Installation						200Mbps Download x 200 Mbps Upload	no bid		no bid	no bid	12	4	N											
Totals:						250Mbps Download x 250 Mbps Upload	no bid		no bid	no bid	13	4	N											
						300Mbps Download x 300 Mbps Upload	no bid		no bid	no bid	Total Price: No Bid													
						Combined Totals				Internet									Line Total					
1100 Fairhope Ave	SIP		Line Total			IP Address	Unit Cost	QTY	NRC	MRC	ARC													
	Unit Cost	QTY	NRC	MRC	ARC																			
Truck Facility						100Mbps Download x 100 Mbps Upload		0		no bid	no bid													
Trunk/Channels						150Mbps Download x 150 Mbps Upload		2		\$1,934.00	\$23,208.00													
DIDs/TNs						200Mbps Download x 200 Mbps Upload		0		no bid	no bid													
Add-On Boards						250Mbps Download x 250 Mbps Upload		1		\$1,854.00	\$22,248.00													
License						300Mbps Download x 300 Mbps Upload		0		no bid	no bid													
SBC Hardware																								
SBC Licensing																								
Long Distance Intrastate																								
Long Distance Interstate																								
Long Distance International																								
Long Distance Other																								
Installation																								
Totals:																								
201 East Section St	SIP		Line Total			Truck Facility	Unit Cost	QTY	NRC	MRC	ARC													
	Unit Cost	QTY	NRC	MRC	ARC																			
Trunk/Channels																								
DIDs/TNs																								
Add-On Boards																								
License																								
SBC Hardware																								
SBC Licensing																								
Long Distance Intrastate																								
Long Distance Interstate																								
Long Distance International																								
Long Distance Other																								
Installation																								
Totals:																								
23100 McAuliffe Dr.	SIP		Line Total			Truck Facility	Unit Cost	QTY	NRC	MRC	ARC													
	Unit Cost	QTY	NRC	MRC	ARC																			
Trunk/Channels																								
DIDs/TNs																								
Add-On Boards																								
License																								
SBC Hardware																								
SBC Licensing																								
Long Distance Intrastate																								
Long Distance Interstate																								
Long Distance International																								
Long Distance Other																								
Installation																								
Totals:																								
22251 Palmer St.	SIP		Line Total			Truck Facility	Unit Cost	QTY	NRC	MRC	ARC													
	Unit Cost	QTY	NRC	MRC	ARC																			
Trunk/Channels																								
DIDs/TNs																								
Add-On Boards																								
License																								
SBC Hardware																								
SBC Licensing																								
Long Distance Intrastate																								
Long Distance Interstate																								
Long Distance International																								
Long Distance Other																								
Installation																								
Totals:																								
Combined	SIP		Line Total			Truck Facility	Unit Cost	QTY	NRC	MRC	ARC													
	Unit Cost	QTY	NRC	MRC	ARC																			
Trunk/Channels						\$0.00	0			\$0.00	\$0.00													
DIDs/TNs						\$11.00	174			\$1,914.00	\$22,968.00													
Add-On Boards						\$0.15	1000			\$150.00	\$1,800.00													
License						\$0.00	0			\$0.00	\$0.00													
SBC Hardware						\$0.00	0			\$0.00	\$0.00													
SBC Licensing						\$49.00	4			\$196.00	\$2,352.00													
Long Distance Intrastate						included	included	included	included	included														
Long Distance Interstate						\$0.03	1			\$0.03	\$0.36													
Long Distance International						\$0.03	1			\$0.03	\$0.36													
Long Distance Other						\$0.00	1			\$0.00	\$0.00													
Other						\$0.00	0			\$0.00	\$0.00													
Installation						\$1.95	1			\$1.95	\$23.40													
Totals:						\$0.00	1			\$0.00	\$0.00													

Trunking Cost Analysis Table						Internet Cost Analysis Table						Data Center Colocation Services						Dark Fiber Connectivity																		
103 W Third St						105 West Third St						Unit						Segment																		
SIP		Line Total				Internet		Line Total				Size		QTY		MRC		ARC		# Fibers		Can Provide Y/N														
Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC																										
Truck Facility						126 IP Address	\$375.00	126		\$375.00	\$4,500.00	Rack Space:	1/2	1	\$595.00	\$7,140.00	1	4	Y																	
Trunk/Channels						100Mbps Download x 100 Mbps Upload	\$540.00	1		\$540.00	\$6,480.00	Power Circuit:	20Amp/120VAC	1	included	included	2	4	Y																	
DIDs/TNs						150Mbps Download x 150 Mbps Upload	\$760.00	1		\$760.00	\$9,120.00	Power Configuration:	Primary/Redundant		included	included	3	2	Y																	
Add-On Boards						200Mbps Download x 200 Mbps Upload	\$925.00	1		\$925.00	\$11,100.00	Internet Access:	100Mbps		\$460.00	\$5,520.00	4	2	Y																	
License						250Mbps Download x 250 Mbps Upload	\$1,070.00	1		\$1,070.00	\$12,840.00	Static IP Address:		1	included	included	5	2	Y																	
SBC Hardware						300Mbps Download x 300 Mbps Upload	\$1,175.00	1		\$1,175.00	\$14,100.00	Total			\$1,055.00	\$12,660.00	6	2	Y																	
SBC Licensing						Other Non Recurring Charges: \$1,000.00														7	4	Y														
Long Distance Intrastate																															8	4	Y			
Long Distance Interstate																															9	2	Y			
Long Distance International																															10	2	Y			
Long Distance Other																															11	2	Y			
Installation																															12	4	Y			
Totals:																															13	4	Y			
																																		Total Price: Incuded with RFP		
1100 Fairhope Ave																				23100 McAuliffe Dr						Combined Totals										
SIP		Line Total																		Internet		Line Total				Unit Cost		QTY		MRC		ARC				
Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC																				
Truck Facility						16 IP Address	\$75.00	16		\$75.00	\$900.00	16 IP Address		142		\$450.00	\$5,400.00																			
Trunk/Channels						100Mbps Download x 100 Mbps Upload	\$540.00	1		\$540.00	\$6,480.00	100Mbps Download x 100 Mbps Upload		2		\$1,080.00	\$12,960.00																			
DIDs/TNs						150Mbps Download x 150 Mbps Upload	\$760.00	1		\$760.00	\$9,120.00	150Mbps Download x 150 Mbps Upload		2		\$1,520.00	\$18,240.00																			
Add-On Boards						200Mbps Download x 200 Mbps Upload	\$925.00	1		\$925.00	\$11,100.00	200Mbps Download x 200 Mbps Upload		2		\$1,850.00	\$22,200.00																			
License						250Mbps Download x 250 Mbps Upload	\$1,070.00	1		\$1,070.00	\$12,840.00	250Mbps Download x 250 Mbps Upload		2		\$2,140.00	\$25,680.00																			
SBC Hardware						300Mbps Download x 300 Mbps Upload	\$1,175.00	1		\$1,175.00	\$14,100.00	300Mbps Download x 300 Mbps Upload		2		\$2,350.00	\$28,200.00																			
SBC Licensing																																				
Long Distance Intrastate																																				
Long Distance Interstate																																				
Long Distance International																																				
Long Distance Other																																				
Installation																																				
Totals:																																				
201 East Section St						23100 McAuliffe Dr.																														
SIP		Line Total				SIP		Line Total																												
Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC																										
Truck Facility						Truck Facility																														
Trunk/Channels						Trunk/Channels																														
DIDs/TNs						DIDs/TNs																														
Add-On Boards						Add-On Boards																														
License						License																														
SBC Hardware						SBC Hardware																														
SBC Licensing						SBC Licensing																														
Long Distance Intrastate						Long Distance Intrastate																														
Long Distance Interstate						Long Distance Interstate																														
Long Distance International						Long Distance International																														
Long Distance Other						Long Distance Other																														
Installation						Installation																														
Totals:						Totals:																														
22251 Palmer St.																																				
SIP		Line Total																																		
Unit Cost	QTY	NRC	MRC	ARC																																
Truck Facility						Truck Facility																														
Trunk/Channels						Trunk/Channels																														
DIDs/TNs						DIDs/TNs																														
Add-On Boards						Add-On Boards																														
License						License																														
SBC Hardware						SBC Hardware																														
SBC Licensing						SBC Licensing																														
Long Distance Intrastate						Long Distance Intrastate																														
Long Distance Interstate						Long Distance Interstate																														
Long Distance International						Long Distance International																														
Long Distance Other						Long Distance Other																														
Installation						Installation																														
Totals:						Totals:																														
Combined																																				
SIP		Line Total																																		
Unit Cost	QTY	NRC	MRC	ARC																																
Truck Facility						Truck Facility																														
Trunk/Channels	\$15.00	174		\$2,610.00	\$31,320.00	Trunk/Channels																														
DIDs/TNs	\$0.10	1000		\$100.00	\$1,200.00	DIDs/TNs																														
Add-On Boards				\$0.00	\$0.00	Add-On Boards																														
License				\$0.00	\$0.00	License																														
SBC Hardware				\$0.00	\$0.00	SBC Hardware																														
SBC Licensing				\$0.00	\$0.00	SBC Licensing																														
Long Distance Intrastate	\$0.02	1		\$0.02	\$0.24	Long Distance Intrastate																														
Long Distance Interstate	\$0.02	1		\$0.02	\$0.24	Long Distance Interstate																														
Long Distance International				\$0.00	\$0.00	Long Distance International																														
Long Distance Other	\$0.02	1		\$0.02	\$0.24	Long Distance Other																														
Installation				\$0.00	\$0.00	Installation																														
Totals:						Totals:																														



**REQUEST FOR PROPOSAL - Bid Tabulation**  
**Internet Telcommunication Services**

Trunking Cost Analysis Table						Internet Cost Analysis Table					Data Center Colocation Services					Dark Fiber Connectivity						
Cspire Combined		SIP		Line Total		Cspire Combined Totals		Internet		Line Total			Cspire Unit		Size	QTY	MRC	ARC	Cspire Price:		No Bid Price	
	Unit Cost	QTY	NRC	MRC	ARC		Unit Cost	QTY	NRC	MRC	ARC		Size	QTY	MRC	ARC	Segment	# Fibers	Can Provide Y/N			
Truck Facility				\$0.00	\$0.00	IP Address		142		\$209.96	\$2,519.52	Rack Space:	1/2	1	\$650.00	\$7,800.00	1	4	N			
Trunk/Channels	\$15.00	174		\$2,610.00	\$31,320.00	100Mbps Download x 100 Mbps Upload		2		\$1,830.00	\$21,960.00	Power Circuit:	20Amp/120VAC	1	\$150.00	\$1,800.00	2	4	N			
DIDs/TNs	\$0.24	1000		\$240.00	\$2,880.00	150Mbps Download x 150 Mbps Upload		2		\$2,180.00	\$26,160.00	Power Configuration:	N/A			\$0.00	3	2	N			
Add-On Boards				\$0.00	\$0.00	200Mbps Download x 200 Mbps Upload		2		\$2,430.00	\$29,160.00	Internet Access:	100Mbps		\$500.00	\$6,000.00	4	2	N			
License				\$0.00	\$0.00	250Mbps Download x 250 Mbps Upload		2		\$2,750.00	\$33,000.00	Static IP Address:		5	\$50.00	\$600.00	5	2	N			
SBC Hardware				\$0.00	\$0.00	300Mbps Download x 300 Mbps Upload		2		\$2,980.00	\$35,760.00			Total	\$1,350.00	\$16,200.00	6	2	N			
SBC Licensing				\$0.00	\$0.00							Other Non Recurring Charges: \$1,525.00					\$17,725.00	7	4	N		
Long Distance Intrastate				\$0.00	\$0.00	CenturyLink Combined Totals						CenturyLink Unit	Size	QTY	MRC	ARC	8	4	N			
Long Distance Interstate				\$0.00	\$0.00		Unit Cost	QTY	NRC	MRC	ARC		1/2	1	\$600.00	\$7,200.00	9	2	N			
Long Distance International				\$0.00	\$0.00	IP Address		0				Rack Space:	1/2	1	\$600.00	\$7,200.00	10	2	N			
Long Distance Other				\$0.00	\$0.00	100Mbps Download x 100 Mbps Upload		2		\$1,934.00	\$23,208.00	Power Circuit:	20Amp/120VAC	1	\$200.00	\$2,400.00	11	2	N			
Installation				\$0.00	\$0.00	150Mbps Download x 150 Mbps Upload		0			No BID	Power Configuration:	Primary/Redund	1	\$20.00	\$240.00	12	4	N			
Totals:					\$2,850.00	\$34,200.00	200Mbps Download x 200 Mbps Upload		1	\$1,854.00	\$22,248.00	Internet Access:	100Mbps		\$325.00	\$3,900.00	13	4	N			
							250Mbps Download x 250 Mbps Upload		0		No BID	Static IP Address:				\$0.00	CenturyLink Price: No Bid Price					
							300Mbps Download x 300 Mbps Upload		1	\$1,945.00	\$23,340.00			Total	\$1,145.00	\$13,740.00	Segment	# Fibers	Can Provide Y/N			
							Southern Light Combined Totals					Other Non Recurring Charges:					\$13,740.00					
Truck Facility		\$0.00	0		\$0.00	\$0.00		Unit Cost	QTY	NRC	MRC	ARC	SouthernLight Unit		Size	QTY	MRC	ARC	1	4	N	
Trunk/Channels	\$11.00	174		\$1,914.00	\$22,968.00	100Mbps Download x 100 Mbps Upload		2		\$1,080.00	\$12,960.00	Rack Space:	1/2	1	\$595.00	\$7,140.00	2	4	N			
DIDs/TNs	\$0.15	1000		\$150.00	\$1,800.00	150Mbps Download x 150 Mbps Upload		2		\$1,520.00	\$18,240.00	Power Circuit:	20Amp/120VAC	1	included	included	3	2	N			
Add-On Boards	\$0.00	0		\$0.00	\$0.00	200Mbps Download x 200 Mbps Upload		2		\$1,850.00	\$22,200.00	Power Configuration:	Primary/Redundant		included	included	4	2	N			
License	\$0.00	0		\$0.00	\$0.00	250Mbps Download x 250 Mbps Upload		2		\$2,140.00	\$25,680.00	Internet Access:	100Mbps		\$460.00	\$5,520.00	5	2	N			
SBC Hardware	\$49.00	4		\$196.00	\$2,352.00	300Mbps Download x 300 Mbps Upload		2		\$2,350.00	\$28,200.00	Static IP Address:		1	included	included	6	2	N			
SBC Licensing	included	included	included	included	included									Total	\$1,055.00	\$12,660.00	7	4	N			
Long Distance Intrastate	\$0.03	1		\$0.03	\$0.36							Other Non Recurring Charges: \$1,000.00					\$13,660.00	8	4	N		
Long Distance Interstate	\$0.03	1		\$0.03	\$0.36													9	2	N		
Long Distance International	\$0.00	1		\$0.00	\$0.00													10	2	N		
Long Distance Other	\$0.00	0		\$0.00	\$0.00													11	2	N		
Other	\$1.95	1		\$1.95	\$23.40													12	4	N		
Installation	\$0.00	1		\$0.00	\$0.00													13	4	N		
Totals:					\$2,262.01	\$27,144.12																
Southern Light Combined						SIP		Line Total														
	Unit Cost	QTY	NRC	MRC	ARC																	
Truck Facility				\$0.00	\$0.00																	
Trunk/Channels	\$15.00	174		\$2,610.00	\$31,320.00																	
DIDs/TNs	\$0.10	1000		\$100.00	\$1,200.00																	
Add-On Boards				\$0.00	\$0.00																	
License				\$0.00	\$0.00																	
SBC Hardware				\$0.00	\$0.00																	
SBC Licensing				\$0.00	\$0.00																	
Long Distance Intrastate	\$0.02	1		\$0.02	\$0.24																	
Long Distance Interstate	\$0.02	1		\$0.02	\$0.24																	
Long Distance International				\$0.00	\$0.00																	
Long Distance Other	\$0.02	1		\$0.02	\$0.24																	
Installation				\$0.00	\$0.00																	
Totals:					\$2,710.06	\$32,520.72																
Southern Light:						Include if Bid awarded																
Segment		# Fibers	Can Provide Y/N																			
1		4	Y																			
2		4	Y																			
3		2	Y																			
4		2	Y																			
5		2	Y																			
6		2	Y																			
7		4	Y																			
8		4	Y																			
9		2	Y																			
10		2	Y																			
11		2	Y																			
12		4	Y																			
13		4	Y																			

<u>Respondant</u>	<u>Trunking</u>	<u>Internet</u>	<u>COLO</u>	<u>Fiber</u>	<u>Totals</u>
Cspire	\$34,200.00	\$38,279.52	\$17,725.00	No Bid	\$90,204.52
CenturyLink	\$27,144.12	Incomplete	\$13,740.00	No Bid	Incomplete
Southern Light	\$32,520.72	\$33,600.00	\$13,660.00	\$0.00	\$79,780.72

**Cspire Exceptions:**

Dark Fiber: RFP listed requested segment of Dark Fiber needed. Cspire response marked as Compliant and referenced Map but did not provide pricing

**CenturyLink Exceptions:**

Internet: Did not bid requested bandwidth as specified in the RFP

Dark Fiber: RFP listed requested segment of Dark Fiber needed. CenturyLink response that pricing could be provide on ICB but not included with RFP response

**Southern Light Exceptions:**

None

Based on the needs of Baldwin County to provide Internet and Telecommunication Services from one provider Uniti Fiber, LLC (Southern Light) is the only respondent that has successfully bid on all portions of the RFP.

Based on the calculation of the total cost for combined services from respondents that provided pricing on three or more of the categories, Southern Light provided the lowest total cost associated with the RFP.