



April 24, 2019

Mrs. Donna Byars
Baldwin County Commission
312 Courthouse Square, Suite 11
Bay Minette, AL 36507

Dear Donna:

As a Hancock Whitney Bank customer, we want you to know that we appreciate the Commission's business and the opportunity to serve as their fiscal agent bank. Our commitment is to provide excellent customer service and to meet the Commission's banking needs.

Our current fiscal agent agreement with the Commission is for a three (3) year period which began on June 1, 2016 and is set to end on May 31, 2019, it contains two (2) additional one (1) year renewal options.

We are happy to allow a three (3) month extension of the current agreement to allow the Commission additional time to review responses to their RFP that was issued on March 15, 2019. This extension of the fiscal agent agreement would be under the same terms and conditions which are presently in place and would expire on August 31, 2019 unless it is extended or renewed.

The Commission is a valued client to Hancock Whitney Bank and we are hopeful that the relationship will continue to grow. Thank you for your consideration. The Commission is a valued client to Hancock Whitney Bank and we are hopeful that the relationship will continue to grow. Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Sophia Berling', with a long horizontal line extending to the right.

Sophia Berling
Vice President
Institutional Banking Relationship Manager