COMPETITIVE BID #WG19-34 - Bid Tabulation Purchase of Equipment for Multi-Channel Video & Streaming Server

| BIDDER: Castus Corporation | |
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| Bid Amount | |
| HD/SD Multi Channel Video Server with 3-year Hardware Support: | \$18,995.00 |
| HD/SD VOD & Streaming Server with 3-year Hardware Support: | \$6,255.00 |
| Phone support for installation and training: | \$4,000.00 |
| 3 years Hosted CDN Streaming Services: | \$2,985.00 |
| 3 years Hosted Streaming storage and unlimited streaming: | \$5,985.00 |
| 3 years 24/7 software and design support: | \$2,700.00 |
| Recurring Annual Charges Beyond Three Years | |
| HD/SD Multi Channel Video Server Hardware Support: | \$500.00 |
| HD/SD VOD & Streaming Server Hardware Support: | \$500.00 |
| Hosted CDN Strreaming Services: | \$995.00 |
| Hosted Streaming storage and unlimited streaming: | \$1,995.00 |
| 24/7 software and design support: | \$1,200.00 |
| Bid Bond: Yes | |

| BIDDER: TelVue Corporation | |
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| Bid Amount | |
| HD/SD Multi Channel Video Server with 3-year Hardware Support: | \$25,935.00 |
| HD/SD VOD & Streaming Server with 3-year Hardware Support: | \$7,920.00 |
| Phone support for installation and training: | \$0.00 |
| 3 years Hosted CDN Streaming Services: | \$10,350.00 |
| 3 years Hosted Streaming storage and unlimited streaming: | combined above |
| 3 years 24/7 software and design support: | \$3,390.00 |
| Recurring Annual Charges Beyond Three Years | |
| HD/SD Multi Channel Video Server Hardware Support: | \$2,190.00 |
| HD/SD VOD & Streaming Server Hardware Support: | combined above |
| Hosted CDN Strreaming Services: | \$3 <i>,</i> 450.00 |
| Hosted Streaming storage and unlimited streaming: | combined above |
| 24/7 software and design support: | \$0.00 |
| Bid Bond: Yes | |