### QUALIFICATIONS OF LELAND A. BAGGETT

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#### Age and Background

Born in Mobile, Alabama in 1946. Lifelong resident of Baldwin County, Alabama. Graduated from the University of Alabama in 1974 with a BA degree.

#### **Real Estate Education and Experience**

\*SRA designation, Appraisal Institute

\*<u>State Certified General Real Estate Appraiser</u>, <u>State of Alabama</u>, <u>Certificate Number</u>: <u>G00229</u> This classification with the Alabama Real Estate Appraiser's Board "consist of those persons certified by the Board as qualified to perform appraisals on all types of real estate, regardless of complexity or transaction value. This classification allows the appraiser to give a "certified appraisal" on a federallyrelated transaction in accordance with FIRREA requirements".

Alabama Real Estate Broker's License, 1976

Alabama Home Builder's License, File No. 3613

Completed the following courses:

"Real Estate Brokerage" course, University of South Alabama, 1975 National Realtor Indoctorial Seminar, 1976 Century 21 "Real Estate Courses", 1976 Century 21 "Management Seminar", 1977 Century 21 "Finance Course", 1978 Phase I, GRI Course, 1978 "Real Estate Appraisal Principles", Springhill College, Instructor was Ed Travis, MAI Course 101 "An Introduction to Appraising Real Property" sponsored by the Appraisal Institute, Appalachian State University, Boone, North Carolina, 1986 Course 102 "Applied Residential Property Valuation" sponsored by the Appraisal Institute, Appalachian State University, Boone, North Carolina, 1986 Standards of Professional Practice Course, Part A & B, sponsored by the Appraisal Institute, Gainesville, Florida, March, 1991 Standards of Professional Practice Course, Part A & B, sponsored by the Appraisal Institute, Tallahassee, Florida, August, 1993 Uniform Standards of Professional Appraisal Practice and Modern Appraisal Practice, Real Estate Education Specialists, Mobile, Alabama, August, 1995 Analyzing Operating Expenses, Appraisal Institute, Orange Beach, Alabama, June, 1996 Alabama Law and USPAP Updates, Appraisal Institute, Mobile, Alabama, February, 1997 Marshall and Swift Cost Seminar, Appraisal Institute, Birmingham, AL, September, 1997 Eminent Domain and Condemnation Appraising General/Residential Seminar, Appraisal Institute, Pearl, Mississippi, April, 1999 Uniform Standard of Professional Appraisal Practice - Part C, Course 430, Appraisal Institute, Orange Beach, AL, June, 1999 Internet Search Strategies for Real Estate Appraising, Appraisal Institute, Biloxi, MS, July, 1999 Course 310 Income Capitalization, Appraisal Institute, Houston, TX, February, 2000 Alabama Law\USPAP Update, Appraisal Institute, Mobile, AL, June, 2001 National USPAP Update; Appraiser Liability; Information Technology & The Appraiser; Construction Details and Trends; McKissock Inc., Virtual Classroom, September, 2003 Appraising the Oddball; National USPAP Update; Appraising for the Secondary Market;

Disclosures & Disclaimers; McKissock Inc., Virtual Classroom, September 2005 Eminent Domain in Alabama; Lorman Education Services; Mobile, AL, July 2006 Tax Free Exchanges; Alabama Risk Management; Career Web School, September 2006 Appraisal Trends; Appraising Historic Properties; The Dirty Dozen; 2006 National USPAP Update Course; McKissock, September 2007 Business Practices and Ethics; Appraisal Institute On-Line, September 2007 Qualifying Buyer & Property; The Big Picture; Bad Loans – Predatory & Fraud; Water Resources; Alabama Risk Management; Americas Best. October 2008 2008-2009 National USPAP Update Equivalent; The Art of the Addenda; Fannie Mae Form 1004MC, HVCC, & More; Appraising FHA Today; McKissock, August 2009 From Contract to Closing; Envirnmental Concerns; Fair Housing; Real Estate Financing; Risk Management; Realty Institute, September 2010 2010-2011 Equivalent 7 Hr National USPAP Update Course; Mortgage Fraud: A Dangerous Business; FHA and VA Appraisal Basics; Trainee/Mentor Board Meeting Orientation; Georgia MLS, September 2011 Basics of Green Building for Real Estate; Alabama Risk Management: That Delicate Balance; Liens, Taxes and Foreclosures; What Real Estate Professionals Need to Know about FHA; McKissock, September, 2012 Online Appraisal Curriculum Overview-Residential; Online Business Practices and Ethics; Online Business Practices and Ethics; Appraisal Institute, November, 2012. Introduction to Legal Descriptions; Relocation Appraisal and the New ERC Form; 2012-13 Equivalent 7 Hr National USPAP Update Course; McKissock, September 2013 How to Work with Real Estate Investors-Part 1; National Marketing, Negotiations and Closing the Sale; McKissock, August 2014 2014-2015 7 hr Equivalent USPAP Update Course; Defensible Appraising; FHA and VA Today; Methodology and Application of Sales Comparison; Georgia MLS Training Institute, July 2015. Risk Management for Brokers, Risk Management: Avoiding Violations, Contracts and Leasing, The Right Thing-The Code, The Power of Social Media Marketing, August 2016 NAR Code of Ethics, December 2016 FHA Site Inspection for Appraisers, How to Support and Prove Your Adjustments, 2016-2017 7 Hour Equivalent USPAP Update Course, The Cost Approach, Appraisal Institute Online Business Practices and Ethics, September 2017 Risk Management: Avoiding; Real Estate Investing: Beyond the Basics; Risk Management for Alabama Brokers; Top Issues Facing Brokerages Today, September 2018

Additional study in the following:

<u>The Appraisal of Real Estate</u>, published by the American Institute of Real Estate Appraisers <u>Capitalization Theory and Techniques</u>, <u>Study Guide</u>, by Charles B. Akerson, MAI, published by Appraisal Institute

## Experience

-Owner of Leland Baggett Real Estate Appraiser since 1989 with 100% of business being appraisal work -Have made appraisals for various purposes on all types of real estate since 1976

## **Professional Affiliations and Activities**

Baldwin County Board of Realtors Alabama Association of Realtors National Association of Realtors Appraisal Institute (SRA member, 1984 to present)

# **Appraisal Clients**

I have appraised for various attorneys, individuals, corporations, mortgage brokers and financial institutions. The following is a summary list of clients:

U.S. Treasury and Marshall Offices	Baldwin County Board of Education
AmSouth Bank	Baldwin County Commission
Gulf Shores Title Co.	Resolution Trust Corporation
Colonial Bank	Regions Mortgage
Meyer Properties, Wade Ward Properties	Regions Bank
Compass Bank	United Bank
AmSouth Bank of Florida	Bank of Pensacola
Citizen's Bank	Union Planter's Bank
Auburn National Bank	Norwest Mortgage
SouthTrust Bank	Gulf Telephone
SouthTrust Mortgage	Johnson, Slaughter, Wells & Associates PA
Delchamps Credit Union	ACIPCO Credit Union
Gulf Bank	First Gulf Bank
Monsanto Credit Union	ALFA Insurance Co.
Liberty Bank	City of Robertsdale
Guaranty Title Co.	City of Foley
Lone Star Insurance Co.	Baldwin County Highway Department
Wachovia Bank	Pen Air Federal Credit Union
Small Business Administration	Harvestor's Credit Union
Bank of Pensacola	Coastal Bank and Trust
RBC Bank	

Have been an expert witness in Federal and Probate Courts for estates, bankruptcies, land disputes, foreclosures, divorces, etc.