

SECTION A: GRANT APPLICANT INFORMATION

Grant Applicant's Legal Name	Baldwin County Commission		
City	Bay Minette	State	Al
County	Baldwin		
Federal Employer Identification No.	[REDACTED]		
DUNS No.	[REDACTED]		

PROJECT DIRECTOR

Salutation	First Name	M.I.	Last Name	
	Junius	L	Long	
Position/Title		Phone	Email Address	
Facilities Maintenance Coordinator		251-580-2531	JLLong@Baldwincountyal.gov	
Mailing Address		City	State	Zip Code
312 Courthouse Square Suite 12		Bay Minette	Al	36507

ASSISTANT PROJECT DIRECTOR (if applicable)

Salutation	First Name	M.I.	Last Name	
Position/Title		Phone	Email Address	
Mailing Address		City	State	Zip Code

SIGNATORY OFFICIAL (RECEIVES GOVERNOR'S NOTIFICATION)

Salutation	First Name	M.I.	Last Name	
Honorable	Charles	F	Gruber	
Position/Title		Phone	Email Address	
Chairman, Baldwin County Commission		251-943-5061 Ext 2804	CGruber@Baldwincountyal.gov	
Mailing Address		City	State	Zip Code
201 East Section Avenue		Foley	Al	36535

ACCOUNTANT

Salutation	First Name	M.I.	Last Name	
	Donna		Bryars	
Position/Title		Phone	Email Address	
Interim Clerk Treasurer		251-580-1838	DBryars@Baldwincountyal.gov	
Mailing Address		City	State	Zip Code
312 Courthouse Square Suite 11		Bay Minette	Al	36507

ORGANIZATION TYPE

- | | | |
|---|--|---|
| <input type="checkbox"/> State Government Agency | <input type="checkbox"/> Federal Government Agency | <input checked="" type="checkbox"/> Local Government Agency |
| <input type="checkbox"/> K-12 Public School System | <input type="checkbox"/> Non-Profit Agency | <input type="checkbox"/> For-Profit Agency |
| <input type="checkbox"/> Private College/University | <input type="checkbox"/> Public College/University | <input type="checkbox"/> Other Government Agency |

SECTION B: PROJECT BUDGET

Please provide the following information to explain the estimated costs for the project budget. Please include the award amount and the nonfederal contribution. (Attach additional sheets as needed.)

PERSONNEL

List program personnel by function (e.g. program coordinator, engineer, maintenance technician, etc.). Show the salary of each person and the percentage of time that each person will spend on the project. (Example: Project Director, annual salary of \$40,000, 75% of time to be spent on project). Personnel may be included if the Applicant's employees will be installing the improvements.

Personnel Function	Salary	%	Budget Allocation
	\$		\$
	\$		\$
	\$		\$
	\$		\$
TOTAL:			\$

FRINGE BENEFITS

If fringe benefits are estimated as a percentage of personnel costs, give percentage. List items included in fringe and % amount for each respective item included. (Example: Fringe rate is 25% of personnel cost as follows: FICA 7.65%, Retirement 6.77%, medical \$400/month).

Fringe Item	%	Budget Allocation
		\$
		\$
		\$
TOTAL:		\$

SUPPLIES & MATERIALS

List estimated cost of supplies and materials. Supplies include general office supplies, computer supplies, postage charges and freight charges. Materials include general project materials, e.g. caulking, weather stripping, and general project improvements, e.g. lighting, insulation. Materials supplied by a contractor are not allowed in this category.

Type of Supplies/Materials	Estimated Cost
500 2x4 troffers cloud led fixtures	\$56,730.00
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
TOTAL:	\$56,730.00

CONTRACTUAL

List categories of services to be contracted with outside agencies or for professional services. Note that written subcontracts must be obtained to engage these services. This category includes professional installation and all materials supplied by the installer.

Service	Cost
Installation of 500 2x4 troffers cloud led fixtures	\$15,840.00
	\$
	\$
	\$
TOTAL:	\$15,840.00

TRAVEL

The ADECA Energy Division will reimburse the written travel rate adopted for your agency or the State of Alabama travel rate, whichever is more restrictive. Attach a copy of your written travel rate adopted for your agency if you plan to use your rate. The State travel rate is listed below.

Expense	Cost
Per Diem	\$
Meal Allowance	\$
Mileage	\$
	\$
	\$
TOTAL:	\$

Overnight per diem is set at the following rate: \$85.00 per day or \$100 per day for two or more nights on the road. The single day meal allowances are set at the following:

- A \$12.75 meal allowance is allowed if a trip is from 6 to 12 hours duration
- A \$34 meal allowance is allowed if a trip exceeds 12 hours duration but does not involve an overnight stay.
- If a person in travel status has been stationed at the same location for two consecutive months, the \$85.00 per diem is decreased to \$75.00.

The mileage rate paid to persons traveling in privately owned vehicles on official business is 58 cents per mile as of January 1, 2019. When calculating the amount to be reimbursed, all mileage listed on an expense account must be totaled and then multiplied by 58 cents, with odd amounts rounded to the nearest cent. (Example: 111 miles x \$.58 = \$64.38)

EQUIPMENT

Provide a description of the equipment, cost, and reason why it is necessary to purchase the equipment. Equipment is defined as tangible, non-expendable property having a useful life of more than one year and an acquisition cost of \$5,000 or more per unit. (Note: leased or rented equipment should be listed under the "Other" category.)

Description	Reason	Cost
		\$
		\$
		\$
		\$
	TOTAL:	\$

OTHER

List other costs including: printing, graphics, telephone, rent/lease, maintenance, workshop fees, computer services, and advertising.

Expense	Cost
	\$
	\$
	\$
	\$
	\$
TOTAL:	\$

INDIRECT COST

The ADECA Energy Division will reimburse indirect costs at the Subrecipient's federally negotiated indirect cost rate of the Modified Total Direct Costs (MTDC) (items 1-7, except 6). The ADECA Energy Division DOES NOT REIMBURSE INDIRECT COSTS ON EQUIPMENT PURCHASES. Attach a copy of your indirect cost rate agreement if you are showing indirect costs on your budget. The ADECA Energy Division will not negotiate indirect cost rates with Subrecipients but will accept a federally negotiated indirect cost rate or a 10 percent de minimis rate of the MTDC. If requesting the 10 percent de minimis rate, Subrecipients must submit a certification the entity has never received a federally approved indirect cost rate.

Indirect Cost Rate	%	\$
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BUDGET TOTAL

List the totals of each budget category above. Please make sure that the totals in each budget category listed above match the totals of each cost category below.

Cost Categories	Project Award Amount	Nonfederal Contribution	Total Project Amount
Personnel	\$	\$	\$
Fringe Benefits	\$	\$	\$
Supplies & Materials	\$25,000	\$31,730	\$56,730
Contractual	\$	\$15,840	\$15,840
Travel	\$	\$	\$
Equipment	\$	\$	\$
Other	\$	\$	\$
Indirect Cost	\$	\$	\$
TOTAL	\$25,000	\$47,570	\$72,570

SECTION C: RISK ASSESSMENT

Please answer the questions based on your organization's operations and audit history to the best of your ability. Check the most appropriate response.

Risk Criteria	Possible Points	General Entity Points	Notes
1. Does the entity receive at least 10% of total funding from non-Federal sources?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
2. Does the entity actively seek additional funding?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
3. Has the entity received ADECA/Energy funds for at least three years?	Yes (0 points) <input type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input checked="" type="checkbox"/>		
4. Has the entity's turnover rate exceeded 15% since 12 months ago? (Turnover rate = # of employees no longer there/average # of employees for the year)	Yes (2 points) <input checked="" type="checkbox"/>	2	15.8%
	No (0 points) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
5. Has the CEO and/or CFO been in the position for 3 years or less?	Yes (1 point) <input checked="" type="checkbox"/>	1	
	No (0 points) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
6. Have any other entities (program offices, auditors, staff employed by the entity, etc.) alerted ADECA/Energy to potential risk areas or has another authority (funding source) placed special conditions on its award to the entity?	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
7. Has the entity been a defendant in an ongoing civil suit, or one that was adjudicated, within the last five years?	Yes (1 point) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
8. Has any of the entity's current staff been jailed, convicted of a felony, or are they currently under criminal investigation?	Yes (1 point) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
9. Is the entity currently or has it previously been suspended or debarred?	Yes (1 point) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		

Risk Criteria	Possible Points	General Entity Points	Notes
10. Does the entity have procedures and controls in compliance with OMB? (Fiscal/Personnel policies and procedures, etc.)	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
11. Was the last audit completed and submitted to ADECA within 9 months from year end?	Yes (0 points) <input type="checkbox"/>	0	State examiners just issued FY 18 audit in July
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input checked="" type="checkbox"/>		
12. If audit findings were cited, does the entity have a corrective action plan for correcting the finding(s)?	Yes (0 points) <input type="checkbox"/>	0	No Findings
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input checked="" type="checkbox"/>		
13. Does the entity have a financial management system that is appropriately complex for the amount of funds it manages and in compliance with OMB? (i.e. QuickBooks, etc.)	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
14. Does the entity provide a budget to actual report by program at board meetings?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
15. Does the Applicant have a time and accounting system to track effort by cost objective?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
16. Does the entity have an indirect cost rate that is approved and current?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
17. Does the entity follow their cost allocation/indirect cost plan?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (1 point) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
18. Are the entity's fiscal statistics outside of tolerance or trends (e.g., have there been more expenditures on supplies than average, little or no cash left after paying bills compared to similar entities)? Note: Compare current assets to current liabilities.	Yes (1 point) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
19. Has the entity been placed in a special financial status (e.g., high-risk, documentation submittal, etc.)?	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		

Risk Criteria	Possible Points	General Entity Points	Notes
19a. Is the entity in a negotiated repayment plan with ADECA?	Yes (1 point) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
19b. Is the entity current?	Yes (0 points) <input type="checkbox"/>	0	
	No (3 points) <input type="checkbox"/>		
	N/A (0 points) <input checked="" type="checkbox"/>		
20. Has the entity used special loan or funding programs to meet its cash needs (e.g., line of credit, short-term loan)?	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
21. Do the financial reports show an insufficient/negative fund balance after the entity meets its obligations? Note: (Assets+Deferred Outflows) - (Liabilities+Deferred Inflows) = Net Position. Total Net Position should be positive.	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
22. Is the entity delinquent in paying any obligations? (Refer to Audit notes)	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
23. Is the debt trend increasing or declining? Note: Review previous year's financial statement.	Increasing (3 points) <input type="checkbox"/>	0	
	Decreasing (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
24. What is the entity's "current ratio"? Note: Current Assets/Current Liabilities. A 1:1 ratio means that the entity can just pay its bills.	1 or above (0 points) <input checked="" type="checkbox"/>	0	
	Below 1 (3 points) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
25. What is the entity's "debt to net assets ratio"? Note: Total Liabilities/Total Net Assets. Or Assets - Liabilities = Net Assets. This provides information on what the entity owns.	1 or below (0 points) <input checked="" type="checkbox"/>	0	
	Above 1 (3 points) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
26. Do the Notes to the Financial Statement and Report of the Independent Auditor disclose any potential financial problems at the entity (e.g., pending lawsuits, outstanding judgments, unsecured loans, etc.)?	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		
27. Do the loan notes reflect poor financial health (e.g., unusually high interest rates, unusual repayment provisions, etc.)?	Yes (3 points) <input type="checkbox"/>	0	
	No (0 points) <input checked="" type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		

Risk Criteria	Possible Points	General Entity Points	Notes
28. Does the independent audit report for the most recent fiscal year contain an unmodified (standard) audit opinion?	Yes (0 points) <input checked="" type="checkbox"/>	0	
	No (3 points) <input type="checkbox"/>		
	N/A (0 points) <input type="checkbox"/>		

Total Points	3
Risk Classification for entity	Excellent

Notes:

Risk Classification	Point Range
Excellent	0 Points - 5 Points
Good Standing	6 Points - 10 Points
Average Risk	11 Points to 15 Points
Moderate Risk	16 Points - 20 Points
High Risk	≥ 21 Points

To the best of my knowledge, the information contained in this risk assessment is accurate. I understand that if this project scores high enough to be considered for funding, documentation to verify this risk assessment will be required.

Signature

Date

SECTION D: PROJECT DETAIL AND ENERGY SAVINGS INFORMATION

Building Information (submit one copy of Section D for each school/building)

You may attach additional sheets for this section if necessary.

BUILDING INFORMATION	
Name of Building:	Baldwin County Commission Central Annex II
Physical Address:	22070 State Highway 59 South
City, State, Zip Code:	Robertsdale, AL 36567
County:	Baldwin
Gross Square Footage:	38,189
Original Construction Date:	1979
Funding Requested for this Building:	\$25,000.00
Estimated Completion Time:	6-7 days
Does the building have any national or state historic site designations?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>
Is the applicant aware of any adverse environmental impact which may arise from the implementation of any of the proposed energy conservation measures?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>

DESCRIPTION OF PROJECT
Change out 500 fluorescent light fixtures to LED light fixture. The grant funds are a portion of the lighting and the contractor. Baldwin County Commission will provide the remaining funds.

EXTENT OF BENEFITS RELATING TO SEP GOALS	
Estimated MWh savings:	78,000 per year
Estimated annual cost savings:	\$70,200.00 Approx.
Payback period:	1.1 years
Increase energy efficiency to reduce energy costs and consumption for a government entity	

QUALIFICATIONS AND EXPERIENCE OF APPLICANT
Baldwin County Commission

ENERGY-RELATED ACTIVITIES OUTSIDE OF PROPOSED PROJECT
None

[illegible]

ELIGIBLE ENERGY-EFFICIENT RETROFITS	
1	Energy-efficient lighting
2	Energy-efficient HVAC systems
3	Energy-efficient water heating systems
4	Energy-efficient windows
5	Energy-efficient doors
6	Energy-efficient insulation
7	Energy-efficient roofs
8	Energy-efficient floors
9	Energy-efficient walls
10	Energy-efficient ceilings
11	Energy-efficient stairs
12	Energy-efficient elevators
13	Energy-efficient escalators
14	Energy-efficient ramps
15	Energy-efficient parking spaces
16	Energy-efficient landscaping
17	Energy-efficient irrigation systems
18	Energy-efficient outdoor lighting
19	Energy-efficient security systems
20	Energy-efficient fire alarm systems
21	Energy-efficient fire extinguishers
22	Energy-efficient fire escape routes
23	Energy-efficient fire exits
24	Energy-efficient fire doors
25	Energy-efficient fire windows
26	Energy-efficient fire walls
27	Energy-efficient fire floors
28	Energy-efficient fire ceilings
29	Energy-efficient fire stairs
30	Energy-efficient fire elevators
31	Energy-efficient fire escalators
32	Energy-efficient fire ramps
33	Energy-efficient fire parking spaces
34	Energy-efficient fire landscaping
35	Energy-efficient fire irrigation systems
36	Energy-efficient fire outdoor lighting
37	Energy-efficient fire security systems
38	Energy-efficient fire alarm systems
39	Energy-efficient fire extinguishers
40	Energy-efficient fire escape routes
41	Energy-efficient fire exits
42	Energy-efficient fire doors
43	Energy-efficient fire windows
44	Energy-efficient fire walls
45	Energy-efficient fire floors
46	Energy-efficient fire ceilings
47	Energy-efficient fire stairs
48	Energy-efficient fire elevators
49	Energy-efficient fire escalators
50	Energy-efficient fire ramps
51	Energy-efficient fire parking spaces
52	Energy-efficient fire landscaping
53	Energy-efficient fire irrigation systems
54	Energy-efficient fire outdoor lighting
55	Energy-efficient fire security systems
56	Energy-efficient fire alarm systems
57	Energy-efficient fire extinguishers
58	Energy-efficient fire escape routes
59	Energy-efficient fire exits
60	Energy-efficient fire doors
61	Energy-efficient fire windows
62	Energy-efficient fire walls
63	Energy-efficient fire floors
64	Energy-efficient fire ceilings
65	Energy-efficient fire stairs
66	Energy-efficient fire elevators
67	Energy-efficient fire escalators
68	Energy-efficient fire ramps
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78	Energy-efficient fire doors
79	Energy-efficient fire windows
80	Energy-efficient fire walls
81	Energy-efficient fire floors
82	Energy-efficient fire ceilings
83	Energy-efficient fire stairs
84	Energy-efficient fire elevators
85	Energy-efficient fire escalators
86	Energy-efficient fire ramps
87	Energy-efficient fire parking spaces
88	Energy-efficient fire landscaping
89	Energy-efficient fire irrigation systems
90	Energy-efficient fire outdoor lighting
91	Energy-efficient fire security systems
92	Energy-efficient fire alarm systems
93	Energy-efficient fire extinguishers
94	Energy-efficient fire escape routes
95	Energy-efficient fire exits
96	Energy-efficient fire doors
97	Energy-efficient fire windows
98	Energy-efficient fire walls
99	Energy-efficient fire floors
100	Energy-efficient fire ceilings

Please complete the following charts of all eligible measures that will be installed. Use additional pages if necessary.

ALL FIELDS IN EACH LINE ITEM MUST BE COMPLETED TO BE CONSIDERED

EACH MEASURE MUST HAVE AN ESTIMATED PAYBACK PERIOD OF LESS THAN 10 YEARS TO BE CONSIDERED WITH THE EXCEPTION OF PHOTOVOLTAIC APPLICATIONS

***Energy Savings Calculations must be shown in the space provided below. The Estimated Payback Period is the number of years it would take the annual savings to pay back the cost (the Estimated Cost of Measures divided by the Estimated Annual Savings).**

1. CONVENTIONAL LIGHTING (*offices, classrooms, incandescent, T-12, LED*)

Location	Current		Proposed		Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Qty	Type	Qty	Type			
BCC Central Annex II	500	2x4 fluorescent troffers	500	2x4 LED troffers	\$ 72,570.00	\$ 72,200.00	1.1 years
					\$	\$	years
					\$	\$	years
					\$	\$	years
					\$	\$	years
					\$	\$	years

2. HIGH BAY LIGHTING (*warehouses, gymnasiums, HID*)

Location	Current		Proposed		Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Qty	Type	Qty	Type			
					\$	\$	years
					\$	\$	years
					\$	\$	years
					\$	\$	years

3. LIGHTING CONTROLS (*timers and occupancy sensors*)

Location	Proposed		Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Qty	Type			
			\$	\$	years
			\$	\$	years
			\$	\$	years
			\$	\$	years

4. HVAC REPLACEMENT (**ground source heat pumps must be closed-loop and 5.5 tons or smaller)

[illegible]

5. ENERGY CONTROLS <i>(programmable thermostats, energy management systems, etc.)</i>					
Location	Proposed		Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Qty	Type			
			\$	\$	years
			\$	\$	years
			\$	\$	years
			\$	\$	years
			\$	\$	years

6. INSULATION									
Location	Current			Proposed			Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Age	R-Value	Type	Qty	R-Value	Type			
	yrs.			ft²			\$	\$	years
	yrs.			t²			\$	\$	years
	yrs.			ft²			\$	\$	years
	yrs.			ft²			\$	\$	years
	yrs.			ft²			\$	\$	years

7. RENEWABLE ENERGY*** <i>(solar thermal, solar electricity)</i>					
Location	Proposed		Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Qty	Type			
			\$	\$	years
			\$	\$	years
			\$	\$	years
			\$	\$	years
			\$	\$	years

8. OTHER****					
Location	Proposed		Est. Cost of Measures	Est. Annual Savings*	Est. Payback Period
	Qty	Type			
			\$	\$	years
			\$	\$	years
			\$	\$	years
			\$	\$	years

** Ground Source Heat Pump - 5.5 tons of capacity or smaller, horizontal/vertical, ground, closed-loop system.

*** Solar Electricity/Photovoltaic - appropriately sized system or unit on existing rooftops and parking shade structures; or a 60 KW system or smaller unit installed on the ground within the boundaries of an existing facility. Solar Thermal systems must be 20 KW or smaller.

**** Please contact the Energy Division with questions regarding eligibility of any measures not specifically listed in Section D. Energy-efficient windows and doors are not eligible. Measures related to wastewater systems should be included in Section 8. Other.

ENERGY SAVINGS CALCULATIONS

(You must show how you calculated the estimated annual savings in the previous charts)

	Current Fixtures	Proposed Fixtured
Initial Cost	0	$\$113.46 \times 500 = \$56,763.00$
Wattage	120W (Total 60,000W / 60kwh)	45W (Total 22,500W / 22.5kwh)
Annual kwh used	124,800 kwh yearly approx.	46,800 kwh yearly approx.
Yearly Electricity Cost (0.09¢)	\$112,320.00 Approx.	\$42,120.00 Yearly Approx.
Annual Saving	\$70,200.00 Approx.	
Cost of Lights	\$56,730.00	
Cost of Installation	<u>+\$15,840.00</u>	
	\$72,570.00	
Annual Savings	<u>÷\$70,200.00 Approx.</u>	
	Little over 1 year	
	60kwh	22.5kwh
	<u>X40 hrs a week</u>	<u>X 40 hrs a week</u>
	2,400kwh	900
	<u>X 52 weeks</u>	<u>X 52 weeks in a year</u>
	124,800kwh	46,800kwh
	<u>X .9¢ per kwh</u>	<u>X .9¢ per kwh</u>
	\$112,320.00	\$42,120.00

ADDITIONAL INFORMATION

(This can include any additional information you wish to provide regarding your proposed measure)