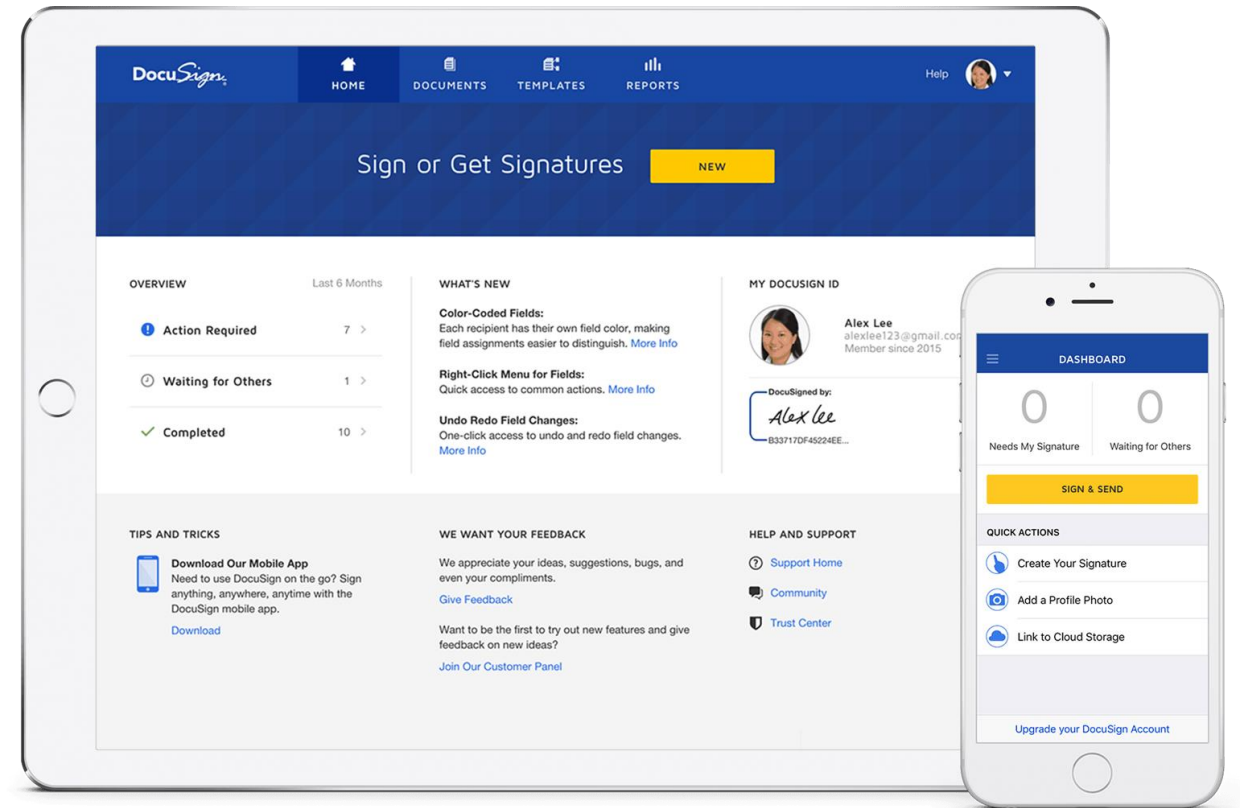# DocuSign eSignature

Send and sign agreements securely from virtually any
device, anywhere in the world

Maintain a complete audit trail

Automate workflows with more than 350 pre-built integrations

Deliver a trusted, easy-to-use experience with 99.99% availability

COVID-19 Expanded Enablement

Every DocuSign user has access to our online learning hub called **DocuSign University (DSU).**

Due the current circumstances around COVID-19, our team has built a **Expanded Virtual Enablement on DSU** (*that is now live as of tonight*) to assist with all customers who are looking for enablement for their teams while they figure out how to work remotely – at no cost.

Please take a look at our new offerings on this page.

From a glance, here are some of the available instructor-led courses below:

- DocuSign eSignature Basics for Remote Productivity
- Get Started - Web Application Administration Overview
- Get Started - Send, Sign, Manage for DocuSign eSignature
- Get Started - Template Creation Basics for DocuSign eSignature
- Bulk Send Agreements for DocuSign eSignature
- Share and Transfer Envelopes for DocuSign eSignature

Licensing Recommendation

Based on our previous conversations

eSignature Business Pro Edition – Seat Subscription

Allows you to send, sign, and manage documents electronically with our highest level of subscription, which is similar to what you saw during the demo. This package provides features such as PowerForms, Templates, Custom Fields, Conditional Recipients, Signer Attachments, and more.
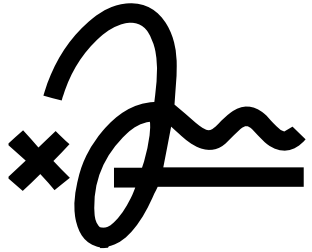
Premier Support

24/7 365 access to DocuSign support via email, phone, chat as well as a dedicated Account Manager. With our highest level of support, any cases you submit have an SLA of 2 hours. This package also comes with a complimentary Administrator Certification Class for 1 user to take.
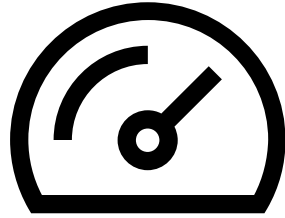
Adoption QuickStart

Access to DocuSign University, self-paced training, and most importantly – 2 hours to make sure the organization gets up and running successfully.
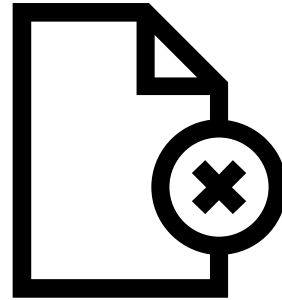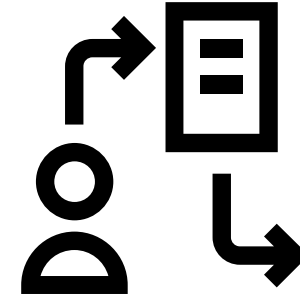
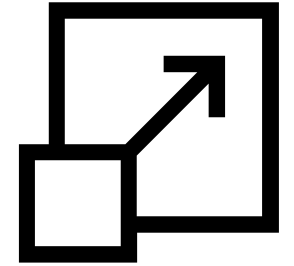# DocuSign's Goals for The Public Sector

Automate Signature Process

Increase Efficiency

Eliminate Paper

Workflow Visibility

Scalable Partner

DocuSign Local Gov. Starter Package

DocuSign Subscription	Quantity	List Price	Discount %	Discount Price	Total Price
DocuSign Business Pro –Seat Subscription	5	$480			$2,400
Premier Support	1	15%	n/a	n/a	$360
Adoption QuickStart	1	$500	100%	$0	$0
Total Licensing Year 1 Cost					**$2,760.00**

DocuSign Subscription Includes:

- **DocuSign Support with 24/7 support for all senders and signers**
- Custom fields
- Custom forms
- Dedicated Account Team
- Payments
- Automation: PowerForms, Bulk Send

- Industry Modules ($)
- Testing Environment ($)
- Smart Sections ($)

DocuSign Local Gov. Starter Package

DocuSign Subscription	Quantity	List Price	Discount %	Discount Price	Total Price
DocuSign Enterprise Pro – Seat Subscription	5	$780			$3,900
Premier Support	1	15%	n/a	n/a	$585
Adoption Quickstart	1	$500	100%	n/a	$0
Total Licensing Year 1 Cost					**$4,485.00**

DocuSign Subscription Includes:

- **DocuSign Enterprise Support with 24/7 support for all senders and signers**
- DocuSign Onboarding and Training
- Dedicated Account Team
- Account Branding
- Free secure storage of all documents during the term of the agreement
- **SSO**
- **Org Admin**
- **Advanced Workflows**
- **Administrator Course**

DocuSign Local Gov. Starter Package

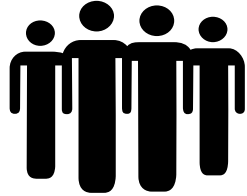| DocuSign Subscription	Quantity	List Price	Discount %	Discount Price	Total Price
DocuSign Business Pro –Seat Subscription	10	$480			$4,800
Premier Support	1	15%	n/a	n/a	$720
Adoption QuickStart	1	$500	100%	$0	$0
Total Licensing Year 1 Cost					**$5,520.00**

DocuSign Subscription Includes:

- **DocuSign Support with 24/7 support for all senders and signers**
- Custom fields
- Custom forms
- Dedicated Account Team
- Payments
- Automation: PowerForms, Bulk Send

- Industry Modules ($)
- Testing Environment ($)
- Smart Sections ($)

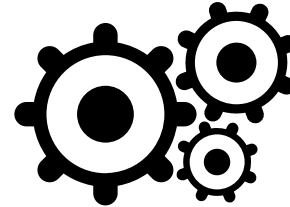# What differentiates us

CATEGORY LEADER

500,000 customers

200 million users across **188** countries

Industry-leading customer success programs

3,500 dedicated employees

"Strongest brand and market share leader: the company name is becoming a verb."

PLATFORM LEADER

$300 million in R&D
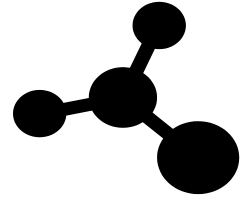
Easy to deploy, adopt and use

99.999+% uptime

World-class security (FedRAMP)

Global reach and acceptance

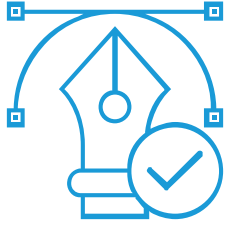16 offices world-wide

ECOSYSTEM LEADER

400+ prebuilt partner integrations

#1-rated mobile apps

Top-ranked API with 1,000+ customer-built integrations

Partnerships with **Salesforce, Oracle, Microsoft, Google, Apple**

—Forrester Research

Our Methodology to Successful Deployment

Strategy

Advisory services
to guide transformation

❑ Use Case Identification

❑ Process Optimization

❑ ROI Analysis

❑ Center of Excellence Guidance

❑ Adoption Planning

Implementation

Expertise and hands-on help
to go-live and accelerate outcomes

❑ Project Management

❑ Configuration Assistance

❑ Connectors & API Integrations

❑ Knowledge Transfer

Enablement & Support

Learning and Enablement
to drive adoption and improve ROI

❑ Virtual and Instructor-led Training

❑ Deep-dive Admin Courses

= Your Customer Success