

Competitive Bid #WG21-03 – BID TABULATION

Provision of Microcomputer Systems and Peripheral Equipment



Bid Group:				#1(Page 1 of 3)					
Description: Servers Group 1-1				Personal Computers and Servers					
Source Of Manufacturer Reference Price:									
(****Note All Items in Group 1-1 Shall have a 3 year Onsite Repair 24x7x4 Warranty****)				Technical & Scientific Application, Inc. dba TSA, Inc.			SHI International Corp.		
Item #	MFG.	Part #	Description	Manufacturer Reference Price:	Discount Factor %	Bid Price \$	Manufacturer Reference Price:	Discount Factor %	Bid Price \$
1	HP	C7977AL	HPE LTO-7 Ultrium Custom Lbl 20 Pack Model Quantity Model # Description 1 867959-B21 HPE DL360 Gen10 8SFF CTO Server 1 867959-B21 ABA U.S. - English localization 1 860653-L21 HPE DL360 Gen10 Xeon-S 4110 FIO Kit 1 860653-B21 HPE DL360 Gen10 Xeon-S 4110 Kit 2 815098-B21 HPE 16GB 1Rx4 PC4-2666V-R Smart Kit 2 P04527-B21 HPE 800GB SAS MU SFF SC PM5 SSD 2 AF556A HP 1.83m 10A C13-UL US Pwr Cord 1 804331-B21 HPE Smart Array P408i-a SR Gen10 Ctrlr 1 734807-B21 HP 1U SFF Easy Install Rail Kit 2 865408-B21 HPE 500W FS Plat Ht Plg Pwr Supply Kit 1 BD505A HPE iLO Adv 1-svr Lic 3yr Support 1 H7J34A3 HPE 3Y Foundation Care 24x7 wDMR Service	2,082.72	37%	1,310.00	2,020.23	38%	1,252.55
2		867959-B21	1 H7J35A3 WAG HPE DL360 Gen10 Support	12,123.00	39%	7,375.00	12,054.00	38%	7,473.48

Technical & Scientific Application, Inc. dba TSA, Inc.

Product Variations:

- Item #2 Products bid: 874543-B21 - Easy Install Rail Kit (in place of product 734807-B21)
- P01366-B21 - 96w Smart Storage Battery for Controller (additional required product)
- 867998-B21 - Bezel kit (additional optional product)

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Bid Group:				#1(Page 2 of 3)					
Description: Laptops Group 1-2				Personal Computers and Servers					
Source Of Manufacturer Reference Price:									
(****Note All Items in Group 1-2 Shall have a 3 year Warranty****)				Technical & Scientific Application, Inc. dba TSA, Inc.			SHI International Corp.		
Item #	MFG.	Part #	Description	Manufacturer Reference Price:	Discount Factor %	Bid Price \$	Manufacturer Reference Price:	Discount Factor %	Bid Price \$
1	HP	7KW42UT	HP ProBook 650 G5, i5, 8gb memory, 256b SSD HD, Windows 10 Pro x64	1,350.00	24%	1,025.00	1,179.00	32%	801.72
2	HP	4YD61AV	HP Elitebook 850 G6, i7, 16gb memory, 512gb SSD HD, Windows 10 Pro x64	3,148.00	43%	1,789.00	2,497.00	60%	998.80
3	HP	4YD61AV	HP Elitebook 850 G6, i7, 32gb memory, 512gb SSD HD, Windows 10 Pro x64	3,418.00	43%	1,962.00	2,767.00	60%	1,106.80
4	HP	7KJ98UT	HP Elitebook 850 G6 Touchscreen, i7, 32gb memory, 512gb SSD HD, Windows 10 Pro x64	3,147.00	42%	1,822.00	1,849.00	40%	1,109.40
5	HP	9VL57AV	HP ZBook 15 G6, i7, 32gb memory, 2tb SSD HD, Windows 10 Pro x64	4,899.00	40%	2,948.00	4,697.00	61%	1,831.83
6	HP	8WB97UT	HP Probook 450 G7, i5,8gb memory, 256 SSD HD, Windows 10 Pro x64	972.00	15%	830.00	849.00	15%	721.65
7	HP	1DT93UT#ABA	HP 90 watt Docking Station	269.00	27%	195.00	269.00	30%	188.30
8	HP	D9Y32UT#ABA	HP Ultralim Docking Station	229.00	41%	134.00	269.00	30%	188.30
9	HP	5TW10UT	HP USB-C G5 Dock	209.00	37%	132.00	209.00	26%	154.66

Technical & Scientific Application, Inc. dba TSA, Inc.

Product Variations:

- Item #1 Product bid: HP 28L15UT HP ProBook 650 G8 and UA6A1E 3 year next day onsite warranty
- Item #2 Product bid: Elitebook 850 G7
- Item #3 Product bid: Elitebook 850 G7
- Item #4 Product bid: Elitebook 850 G7
- Item #5 Product bid: Fury 15 G7
- Item #7 Product bid: HP 2UK37UT HP Thunderbolt Dock G2

SHI International Corp.

Product Variations:

- Item #1 Product bid: HP 28L15UT HP ProBook 650 G8, i5, 8gb memory, 256 SSD, Win 10 Pro
- Item #2 Product bid: HP 2R736AV HP Elitebook 850 G7, i7, 16gb memory, 512 gb SSD, Win 10 Pro
- Item #3 Product bid: HP 2R736AV HP Elitebook 850 G7, i7, 32gb memory, 512 gb SSD, Win 10 Pro
- Item #4 Product bid: HP Elitebook 850 G7, i5, 15.6" touchscreen, 16gb memory, 512 gb SSD, Win 10 Pro
- Item #5 Product bid: HP Zbook Fury 15 G7, i7, 32 gb memory, 2tb SSD, Win 10 Pro
- Item #7 Product bid: HP 2UK37UT HP 120W G2 Thunderbolkt Dock
- Item #8 Product bid: HP 2UK37UT HP 120W G2 Thunderbolkt Dock

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Bid Group:				#1(Page 3 of 3)					
Description: Desktop PC's Group 1-3				Personal Computers and Servers					
Source Of Manufacturer Reference Price:									
(****Note All Items in Group 1-3 Shall have a 3 year Warranty****)				Technical & Scientific Application, Inc. dba TSA, Inc.			SHI International Corp.		
Item #	MFG.	Part #	Description	Manufacturer Reference Price:	Discount Factor %	Bid Price \$	Manufacturer Reference Price:	Discount Factor %	Bid Price \$
1	HP	4CB30UT	HP EliteDesk 800 G5 Mini, i5, 8gb Memory, 256gb SSD HD, Windows 10 Pro x64	1,079.00	33%	725.00	929.00	30%	650.30
2	HP	8AG71UT	HP Z1 G5 Entry Workstation, i5, 8gb Memory, 256gb SSD HD, Windows 10 Pro x64	949.00	16%	798.00	949.00	18%	778.18
3	HP	2YW27AV	HP Z2 TWR G4 WKS, i7, 32gb Memory, 512gb SSD HD, Windows 10 Pro x64	1,319.00	7%	1,222.00	2,473.00	54%	1,137.58



Bid Group:				#1(Page 3 of 3)					
Description: Monitors 1-4				Personal Computers and Servers					
Source Of Manufacturer Reference Price:									
(****Note All Items in Group 1-3 Shall have a 3 year Warranty****)				Technical & Scientific Application, Inc. dba TSA, Inc.			SHI International Corp.		
Item #	MFG.	Part #	Description	Manufacturer Reference Price:	Discount Factor %	Bid Price \$	Manufacturer Reference Price:	Discount Factor %	Bid Price \$
1	HP	1FH46AA	HP E233 23" Monitor	199.00	13%	172.00	179.00	16%	150.36
2	HP	1FH50AA	HP 27" LED Monitor	269.00	9%	244.00	269.00	20%	215.20

Technical & Scientific Application, Inc. dba TSA, Inc.

Product Variations

Group 1-3, Item #1 Product bid: 20H61UT EliteDesk 800 G6
 Group 1-4, Item #1 Product bid: 1FH46A8 Smart Buy equivalent HP E233 23" display
 Item #2 Product bid: 1FH50A8 Smart Buy equivalent HP E273 27" display

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Technical & Scientific Application, Inc. dba TSA, Inc.

Exceptions: NONE

SHI International Corp. ***The vendor has provided a letter stating they will remove all exceptions listed below EXCEPT for item 4, relating to the "Warranty Period" section. The exception listed for item 4 has been confirmed with the product manufacturer as being standard procedure.

Exceptions:

Vendor listed the following exceptions to the Terms and Conditions stated in the bid:

1. Removal of the following excerpt from the "Cancellation Clause" section: "that meets specifications and that has been received in full"
2. Removal of the following excerpt from the "Delivery Terms" section: "All items delivered must be virus-free and in good working order. The agency may refuse payment until this conditions are corrected." to be replaced with: "All non-conforming items may be returned in accordance with the Vendor's Return Policy."
3. Removal of the following excerpt from the "Prime Contractor Responsibilities" section: "Vendor will assume responsibility for delivery and warranty service for all equipment, software, supplies, etc., regardless of whether or not the vendor is the original manufacturer." to be replaced with: "The vendor will be the sole point of contact regarding contractual matters, including performance of services and the payment of any and all charges resulting from contract obligations. Any items offered in the ITB for which the vendor is not the OEM must be clearly identified. Vendor will be totally responsible for all delivery obligations of each order."
4. Removal of the following excerpt from the "Warranty Period" section: "The warranty period will begin 30 days from ship date or the first day following acceptance/installation of all items, whichever comes first." To be replaced with: "The warranty period begins when the product invoices. Vendor will forward all warranties received from the OEM to the County."

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SHI International Corp.

Exceptions continued:

5. Removal of the following excerpt from the "Use Warranty" section: "Vendor shall warrant that all equipment/software shall be new and free of defects for Three (3) years from date of acceptance. Vendor shall, at its expense, correct or repair/replace all defective items to the satisfaction of the County." To be replaced with: "Vendor shall warrant that all equipment/software shall be new. Vendor shall, at its expense, replace all non-conforming items to the satisfaction of the County."
6. Removal of the following excerpt from the "Warranty Entitlement" section: "Vendor shall also provide, a list on magnetic media of equipment purchased with its Model and type, date purchased, serial number, County's purchase order number and Warranty Expiration date on a quarterly basis, to the Baldwin County CIS Department." To be replaced with: "Vendor shall also provide, a list on magnetic media of equipment purchased with its Model and type, date purchased, serial number, County's purchase order number and Warranty Expiration date upon request, to the Baldwin County CIS Department."
7. Addition of the following paragraph to the final contract: "Limitation of Liability NEITHER PARTY WILL BE LIABLE FOR ANY SPECIAL, PUNITIVE, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES INCLUDING BUT NOT LIMITED TO LOSS OF OR DAMAGE TO DATA, LOSS OF ANTICIPATED REVENUE OR PROFITS, WORK STOPPAGE OR IMPAIRMENT OF OTHER ASSETS, WHETHER OR NOT FORESEEABLE AND WHETHER OR NOT A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. EXCEPT IN THE CASE OF BREACH OF EACH PARTY'S LIABILITY FOR PERSONAL INJURY/PROPERTY DAMAGE, EITHER PARTY'S TOTAL CUMULATIVE LIABILITY TO THE OTHER IN CONNECTION WITH THIS AGREEMENT, WHETHER IN CONTRACT, TORT OR OTHER THEORY, WILL NOT EXCEED THE TOTAL AMOUNT OF FEES ACTUALLY PAID OR PAYABLE BY THE COUNTY TO THE VENDOR UNDER THIS AGREEMENT FOR THE YEAR PREVIOUS TO THE INCIDENT WHICH GAVE CAUSE FOR SUCH LIABILITY."
8. Addition of the following to the final contract: "Force Majeure: Neither party shall be liable to the other for any failure or delay in performing its obligations hereunder, or for any loss or damage resulting therefrom, due to: (1) acts of God or public enemy, acts of government, riots, terrorism, fires, floods, strikes, lock outs, epidemics, act or failure to act by the other party, or unusually severe weather affecting the County, the Vendor or its subcontractors, or (2) causes beyond their reasonable control and which are not foreseeable (each a "Force Majeure Event"). In the event of any such Force Majeure Event, the date of delivery or performance shall be extended for a period equal to the time lost by reason of the delay. The party experiencing the delay shall be prompt in restoring normal conditions, establishing new schedules and resuming operations as soon as the event causing the failure or delay has ceased. The Vendor shall notify the County promptly of any such delay and shall specify the effect on the product as soon as practical."
9. Addition of the following to the final contract: "WARRANTY DISCLAIMER" EXCEPT AS OTHERWISE EXPRESSLY PROVIDED IN THIS AGREEMENT, VENDOR HEREBY EXPRESSLY DISLCIAMS ALL WARRANTIES EITHER EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WARRANTY OF NONINFRINGEMENT, OR ANY WARRANTY RELATING TO THIRD PARTY PRODUCTS."