

# COMPETITIVE BID #WG21-30 - BID TABULATION

## Provision of Finished Road Signs

| BIDDER: |                                                                                                                                                                         |                                |                     | Vulcan, Inc.        | Newman Signs        |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------|---------------------|---------------------|
| ITEM NO | SIGNS COMPLETE - DESCRIPTION                                                                                                                                            | Unit                           | SHEET GRADE (ALDOT) | Unit Price per Sign | Unit Price per Sign |
| S1      | Stop Sign, R1-1, 30" x 30"                                                                                                                                              | Each - Price per Complete Sign | TYPE IV             | 28.53               | 32.13               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 35.99               | 41.73               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 35.99               | 41.73               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 37.31               | 43.23               |
| S2      | Stop Sign, R1-1, 36" x 36"                                                                                                                                              | Each - Price per Complete Sign | TYPE IV             | 41.05               | 46.27               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 51.79               | 60.09               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 51.79               | 60.09               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 53.67               | 62.25               |
| S3      | Stop Sign, R1-1, 48" x 48"                                                                                                                                              | Each - Price per Complete Sign | TYPE III            | 63.91               | 82.25               |
|         |                                                                                                                                                                         |                                | TYPE IV             | 72.65               | 82.25               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 91.75               | 106.83              |
|         |                                                                                                                                                                         |                                | TYPE IX             | 91.75               | 106.83              |
|         |                                                                                                                                                                         |                                | TYPE XI             | 95.12               | 110.67              |
| S4      | Advance Traffic Control Sign, W3-1, W3-2, W3-3, 30" x 30"                                                                                                               | Each - Price per Complete Sign | TYPE IV             | 31.28               | 32.13               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 38.75               | 41.73               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 38.75               | 41.73               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 40.05               | 43.23               |
| S5      | Advance Traffic Control Sign, W3-1, W3-2, W3-3, 36" x 36"                                                                                                               | Each - Price per Complete Sign | TYPE IV             | 44.36               | 46.27               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 55.11               | 60.09               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 55.11               | 60.09               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 57.00               | 62.25               |
| S6      | Advance Traffic Control Sign, W3-1, W3-2, W3-3, 48" x 48"                                                                                                               | Each - Price per Complete Sign | TYPE IV             | 77.27               | 82.25               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 96.77               | 106.83              |
|         |                                                                                                                                                                         |                                | TYPE IX             | 96.77               | 106.83              |
|         |                                                                                                                                                                         |                                | TYPE XI             | 100.15              | 110.67              |
| S7      | Yield, R1-2, 30" x 30" x 30"                                                                                                                                            | Each - Price per Complete Sign | TYPE IV             | 15.44               | 16.07               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 19.20               | 20.87               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 19.20               | 20.87               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 19.85               | 21.62               |
| S8      | Yield, R1-2, 36" x 36" x 36"                                                                                                                                            | Each - Price per Complete Sign | TYPE IV             | 21.85               | 23.13               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 26.49               | 30.05               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 26.49               | 30.05               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 27.32               | 31.13               |
| S9      | Yield, R1-2, 48" x 48" x 48"                                                                                                                                            | Each - Price per Complete Sign | TYPE IV             | 40.81               | 41.13               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 50.63               | 53.41               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 50.63               | 53.41               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 52.35               | 55.33               |
| S10     | Highway-Rail Grade Crossing<br>W10-1, 36" Dia                                                                                                                           | Each - Price per Complete Sign | TYPE IV             | 39.13               | 46.27               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 49.87               | 60.09               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 49.87               | 60.09               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 51.76               | 62.25               |
| S11     | Highway-Rail Grade Crossing<br>W10-1, 30" Dia                                                                                                                           | Each - Price per Complete Sign | TYPE IV             | 28.16               | 32.13               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 35.61               | 41.73               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 35.61               | 41.73               |
|         |                                                                                                                                                                         |                                | TYPE XI             | 36.92               | 43.23               |
| S12     | County Route Sign (M1-6) with County Name and Border; MUTCD Chapter 2D                                                                                                  | Each - Price per Complete Sign | TYPE IV             | 25.05               | 24.53               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 28.72               | 30.68               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 28.72               | 31.64               |
| S13     | County Route Sign (M1-6) with County Name, Road Number and Border; MUTCD Chapter 2D (Route signs with different numbers are not included in total for quantity pricing) | Each - Price per Complete Sign | TYPE IV             | 25.05               | 24.53               |
|         |                                                                                                                                                                         |                                | TYPE VIII           | 28.72               | 30.68               |
|         |                                                                                                                                                                         |                                | TYPE IX             | 28.72               | 31.64               |

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| BIDDER: |                                                                                                                                                                                                                                         |                                |                            | Vulcan, Inc.        |                  |                | Newman Signs        |                  |                |
|---------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------|---------------------|------------------|----------------|---------------------|------------------|----------------|
| S14     | School Advanced Warning<br>S1-1, 30" x 30"                                                                                                                                                                                              | Each - Price per Complete Sign | TYPE IV                    | 27.96               |                  |                | 32.13               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 35.41               |                  |                | 41.73               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 35.41               |                  |                | 41.73               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE XI                    | 36.73               |                  |                | 43.23               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | Fluorescent Y-G            | 36.73               |                  |                | 43.23               |                  |                |
| S15     | School Advanced Warning<br>S1-1, 36" x 36"                                                                                                                                                                                              | Each - Price per Complete Sign | TYPE IV                    | 40.28               |                  |                | 46.27               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 51.01               |                  |                | 60.09               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 51.01               |                  |                | 60.09               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE XI                    | 52.91               |                  |                | 62.25               |                  |                |
|         |                                                                                                                                                                                                                                         |                                | Fluorescent Y-G            | 52.91               |                  |                | 62.25               |                  |                |
| S16     | ROW sign, white background with black letters, no border 6" X 12"                                                                                                                                                                       | Each - Price per Complete Sign | TYPE II                    | 3.28                |                  |                | 2.57                |                  |                |
|         |                                                                                                                                                                                                                                         |                                | TYPE III                   | 3.63                |                  |                | 2.57                |                  |                |
| ITEM NO | SIGNS DESCRIPTION                                                                                                                                                                                                                       | Unit                           | SHEET GRADE (ALDOT)        | Unit Price per Sign |                  |                | Unit Price per Sign |                  |                |
|         |                                                                                                                                                                                                                                         |                                |                            | QUANTITIES 1-10     | QUANTITIES 11-25 | QUANTITIES 26+ | QUANTITIES 1-10     | QUANTITIES 11-25 | QUANTITIES 26+ |
| S17     | Weight limit signs (R12-5 with 6 truck silhouettes; design available on request) 24" X 48"                                                                                                                                              | Each - Price per Complete Sign | TYPE IV                    | 45.88               | 38.08            | 38.08          | 41.13               | 41.13            | 41.13          |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 57.35               | 47.60            | 47.60          | 61.35               | 61.35            | 61.35          |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 57.35               | 47.60            | 47.60          | 63.27               | 63.27            | 63.27          |
| S18     | All regulatory signs (except R12-5 below), MUTCD Chapters 2B & 5B                                                                                                                                                                       | Price per Square Foot          | TYPE IV                    | 5.73                | 4.76             | 4.76           | No Bid              | No Bid           | No Bid         |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 7.17                | 5.95             | 5.95           | 5.14                | 5.14             | 5.14           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 7.17                | 5.95             | 5.95           | 6.92                | 6.92             | 6.92           |
| S19     | All warning signs, MUTCD Chapters 2C & 5C (except W3-1, W3-2, W3-3) to also include all object markers                                                                                                                                  | Price per Square Foot          | TYPE IV                    | 7.61                | 6.32             | 6.32           | No Bid              | No Bid           | No Bid         |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 9.05                | 7.51             | 7.51           | 5.14                | 5.14             | 5.14           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 9.05                | 7.51             | 7.51           | 6.92                | 6.92             | 6.92           |
|         |                                                                                                                                                                                                                                         |                                | TYPE XI<br>Fluorescent Y-G | 9.30                | 7.72             | 7.72           | 6.92                | 6.92             | 6.92           |
| S20     | All construction warning signs, MUTCD Chapters 6F & 5G                                                                                                                                                                                  | Price per Square Foot          | TYPE IV                    | 5.73                | 4.76             | 4.76           | 5.14                | 5.14             | 5.14           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 7.17                | 5.96             | 5.96           | 6.68                | 6.68             | 6.68           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 7.17                | 5.96             | 5.96           | 6.68                | 6.68             | 6.68           |
|         |                                                                                                                                                                                                                                         |                                | TYPE XI<br>Fluorescent     | 7.42                | 6.16             | 6.16           | 6.92                | 6.92             | 6.92           |
| S21     | All school signs, MUTCD Chapter 7B (except S1-1 listed above)                                                                                                                                                                           | Price per Square Foot          | TYPE IV                    | 5.73                | 4.76             | 4.76           | 5.14                | 5.14             | 5.14           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 7.17                | 5.96             | 5.96           | 6.68                | 6.68             | 6.68           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 7.17                | 5.96             | 5.96           | 6.68                | 6.68             | 6.68           |
|         |                                                                                                                                                                                                                                         |                                | TYPE XI<br>Fluorescent Y-G | 7.42                | 6.16             | 6.16           | 6.92                | 6.92             | 6.92           |
| S22     | All grade crossing signs, MUTCD Chapter 8B (Except W10-1 listed above)                                                                                                                                                                  | Price per Square Foot          | TYPE IV                    | 5.73                | 4.76             | 4.76           | 6.13                | 6.13             | 6.13           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 7.17                | 5.96             | 5.96           | 7.67                | 7.67             | 7.67           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 7.17                | 5.96             | 5.96           | 7.67                | 7.67             | 7.67           |
| S23     | All Guide signs, MUTCD Chapters 2D & 5D                                                                                                                                                                                                 | Price per Square Foot          | TYPE IV                    | 7.71                | 6.40             | 6.40           | 6.13                | 6.13             | 6.13           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 8.76                | 7.27             | 7.27           | 7.67                | 7.67             | 7.67           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 8.76                | 7.27             | 7.27           | 7.67                | 7.67             | 7.67           |
| S24     | Hazard Board, yellow and black, 48"x24"                                                                                                                                                                                                 | Price per Square Foot          | TYPE IV                    | 5.73                | 4.76             | 4.76           | 6.13                | 6.13             | 6.13           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 7.17                | 5.96             | 5.96           | 7.67                | 7.67             | 7.67           |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 7.17                | 5.96             | 5.96           | 7.67                | 7.67             | 7.67           |
| S25     | Flat Blade Street Name Signs with green or blue sheeting <b>ON BOTH SIDES</b> , street name, white 8" uppercase w/ 6" lowercase letters on <b>BOTH</b> sides, 0.100" thick, 12" wide, various lengths to be specified at time of order. | Price per Square Foot per Sign | TYPE IV                    | 13.51               | 11.21            | 11.21          | 9.41                | 9.41             | 9.41           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 15.52               | 12.88            | 12.88          | 12.48               | 12.48            | 12.48          |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 15.52               | 12.88            | 12.88          | 12.48               | 12.48            | 12.48          |
| S26     | Flat Blade Street Name Signs with green or blue sheeting on BOTH sides, street name, white 12" uppercase w/ 9" lowercase letters <b>ON BOTH SIDES</b> , 0.100" thick, 18" wide, various lengths to be specified at time of order.       | Price per Square Foot per Sign | TYPE IV                    | 13.51               | 11.21            | 11.21          | 9.41                | 9.41             | 9.41           |
|         |                                                                                                                                                                                                                                         |                                | TYPE VIII                  | 15.52               | 12.88            | 12.88          | 12.48               | 12.48            | 12.48          |
|         |                                                                                                                                                                                                                                         |                                | TYPE IX                    | 15.52               | 12.88            | 12.88          | 12.48               | 12.48            | 12.48          |

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| BIDDER: |                                                                                                                                                                                                                                               |                                |                 | Vulcan, Inc.                       |                               |                 | Newman Signs                       |                               |       |
|---------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------------|------------------------------------|-------------------------------|-----------------|------------------------------------|-------------------------------|-------|
| S27     | Flat Blade Overhead Street Name Signs with green or blue sheeting <u>ON BOTH SIDES</u> , no message, 0.100" thick, 12" wide, various lengths to be specified at time of order                                                                 | Price per Square Foot per Sign | TYPE IV         | 9.77                               | 8.11                          | 8.11            | 9.41                               | 9.41                          | 9.41  |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 13.02                              | 10.81                         | 10.81           | 12.48                              | 12.48                         | 12.48 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 13.02                              | 10.81                         | 10.81           | 12.48                              | 12.48                         | 12.48 |
| S28     | Flat Blade Street Name Signs with green or blue sheeting <u>ON BOTH SIDES</u> , no message, 0.100" thick, 12" wide, various lengths to be specified at time of order                                                                          | Price per Square Foot per Sign | TYPE IV         | 9.77                               | 8.11                          | 8.11            | 9.41                               | 9.41                          | 9.41  |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 13.02                              | 10.81                         | 10.81           | 12.48                              | 12.48                         | 12.48 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 13.02                              | 10.81                         | 10.81           | 12.48                              | 12.48                         | 12.48 |
| S29     | Extruded Blade Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , street name, white 6" uppercase w/ 4.5" lowercase letters <u>ON BOTH SIDES</u> , 0.100" thick, 9" wide, various lengths to be specified at time of order. | Price per Square Foot          | TYPE IV         | 18.71                              | 15.53                         | 15.53           | 13.71                              | 13.71                         | 13.71 |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 21.12                              | 17.53                         | 17.53           | 16.78                              | 16.78                         | 16.78 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 21.12                              | 17.53                         | 17.53           | 16.78                              | 16.78                         | 16.78 |
| S30     | Extruded Blade Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , no message, 0.080" thick, 9" wide, various lengths to be specified at time of order.                                                                      | Price per Square Foot          | TYPE IV         | 13.39                              | 11.11                         | 11.11           | 13.71                              | 13.71                         | 13.71 |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 17.06                              | 14.16                         | 14.16           | 16.78                              | 16.78                         | 16.78 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 17.06                              | 14.16                         | 14.16           | 16.78                              | 16.78                         | 16.78 |
| S31     | Extruded Blade Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , no message, 0.080" thick, 6" wide, various lengths to be specified at time of order.                                                                      | Price per Square Foot          | TYPE IV         | 9.35                               | 7.76                          | 7.76            | 13.71                              | 13.71                         | 13.71 |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 11.81                              | 9.8                           | 9.8             | 16.78                              | 16.78                         | 16.78 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 11.81                              | 9.80                          | 9.80            | 16.78                              | 16.78                         | 16.78 |
| S32     | Extruded Blade Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , street name, white 4" uppercase w/ 3" lowercase letters <u>ON BOTH SIDES</u> , 0.080" thick, 6" wide, various lengths to be specified at time of order.   | Price per Square Foot          | TYPE IV         | 18.71                              | 15.53                         | 15.53           | 13.71                              | 13.71                         | 13.71 |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 21.12                              | 17.53                         | 17.53           | 16.78                              | 16.78                         | 16.78 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 21.12                              | 17.53                         | 17.53           | 16.78                              | 16.78                         | 16.78 |
| S33     | Street name sign with green or blue sheeting <u>ON BOTH SIDES</u> , no message, 0.100" thick, 9" wide, various lengths to be specified at time of order                                                                                       | Price per Square Foot          | TYPE IV         | 8.67                               | 7.20                          | 7.20            | 9.41                               | 9.41                          | 9.41  |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 12.07                              | 9.90                          | 9.90            | 12.48                              | 12.48                         | 12.48 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 12.07                              | 9.90                          | 9.90            | 12.48                              | 12.48                         | 12.48 |
| S34     | Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , street name, white 6" uppercase w/ 4.5" lowercase letters <u>ON BOTH SIDES</u> , 0.100" thick, 9" wide, various lengths to be specified at time of order.                | Price per Square Foot          | TYPE IV         | 13.51                              | 11.21                         | 11.21           | 9.41                               | 9.41                          | 9.41  |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 15.52                              | 12.88                         | 12.88           | 12.48                              | 12.48                         | 12.48 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 15.52                              | 12.88                         | 12.88           | 12.48                              | 12.48                         | 12.48 |
| S35     | Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , no message, 0.080" thick, 6" wide, various lengths to be specified at time of order.                                                                                     | Price per Square Foot          | TYPE IV         | 8.67                               | 7.20                          | 7.20            | 9.41                               | 9.41                          | 9.41  |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 12.07                              | 9.90                          | 9.90            | 12.48                              | 12.48                         | 12.48 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 12.07                              | 9.90                          | 9.90            | 12.48                              | 12.48                         | 12.48 |
| S36     | Street name signs with green or blue sheeting <u>ON BOTH SIDES</u> , street name, white 4" uppercase w/ 3" lowercase letters <u>ON BOTH SIDES</u> , 0.080" thick, 6" wide, various lengths to be specified at time of order.                  | Price per Square Foot          | TYPE IV         | 13.39                              | 11.11                         | 11.11           | 9.41                               | 9.41                          | 9.41  |
|         |                                                                                                                                                                                                                                               |                                | TYPE VIII       | 17.06                              | 14.16                         | 14.16           | 12.48                              | 12.48                         | 12.48 |
|         |                                                                                                                                                                                                                                               |                                | TYPE IX         | 17.06                              | 14.16                         | 14.16           | 12.48                              | 12.48                         | 12.48 |
| ITEM NO | SIGN POST                                                                                                                                                                                                                                     | UNIT                           | PRICE EACH POST |                                    |                               | PRICE EACH POST |                                    |                               |       |
|         |                                                                                                                                                                                                                                               |                                | (50 POSTS)      | (orders of 100, 150, OR 200 POSTS) | ( 250, 250+ increments of 50) | (50 POSTS)      | (orders of 100, 150, OR 200 POSTS) | ( 250, 250+ increments of 50) |       |
| S37     | Sign Post - Galvanized - 2.0 lb./Ft. - 8 FT. "U" Channel                                                                                                                                                                                      | Each                           | 22.00           | 17.60                              | 17.60                         | 23.66           | 23.66                              | 23.66                         |       |
| S38     | Sign Post - Galvanized - 2.0 lb./Ft. - 10 FT. "U" Channel                                                                                                                                                                                     | Each                           | 27.50           | 22.00                              | 22.00                         | 29.58           | 29.58                              | 29.58                         |       |
| S39     | Sign Post - Galvanizedd - 2.0 lb./Ft. - 12 FT. "U" Channel                                                                                                                                                                                    | Each                           | 33.00           | 26.40                              | 26.40                         | 35.49           | 35.49                              | 35.49                         |       |
| S40     | Sign Post - Galvanizedd - 2.0 lb./Ft. - 14 FT. "U" Channel                                                                                                                                                                                    | Each                           | 38.50           | 30.80                              | 30.80                         | 41.41           | 41.41                              | 41.41                         |       |
| S41     | Sign Post - Galvanized - 3.0 lb./FT - 10 FT "U" Channel                                                                                                                                                                                       | Each                           | 41.88           | 33.50                              | 33.50                         | 44.37           | 44.37                              | 44.37                         |       |

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| BIDDER: |                                                                                                                                                                                                                                                                                              |      | Vulcan, Inc.                       |                                     |                | Newman Signs                       |                                     |                |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------------------------|-------------------------------------|----------------|------------------------------------|-------------------------------------|----------------|
| S42     | Sign Post - Galvanized - 3.0 lb./FT - 12 FT "U" Channel                                                                                                                                                                                                                                      | Each | 50.25                              | 40.20                               | 40.20          | 53.23                              | 53.23                               | 53.23          |
| S43     | Sign Post - Galvanized - 3.0 lb./FT - 14 FT "U" Channel                                                                                                                                                                                                                                      | Each | 58.63                              | 46.90                               | 46.90          | 62.11                              | 62.11                               | 62.11          |
| S44     | Sign Post - Galvanized - 2" x 2" - 10 FT, Square Tube                                                                                                                                                                                                                                        | Each | 46.25                              | 37.00                               | 37.00          | 60.37                              | 60.37                               | 60.37          |
| S45     | Sign Post - Galvanized - 2" x 2" - 12 FT, Square Tube                                                                                                                                                                                                                                        | Each | 55.50                              | 44.40                               | 44.40          | 72.45                              | 72.45                               | 72.45          |
| S46     | Sign Post - Galvanized - 2" x 2" - 14 FT, Square Tube                                                                                                                                                                                                                                        | Each | 64.75                              | 51.80                               | 51.80          | 84.51                              | 84.51                               | 84.51          |
| S47     | Sign Post - Galvanized - 2 1/4 x 2 1/4 - 10 FT, Square Tube                                                                                                                                                                                                                                  | Each | 68.63                              | 54.90                               | 54.90          | 67.41                              | 67.41                               | 67.41          |
| S48     | Sign Post - Galvanized - 2 1/4 x 2 1/4 - 12 FT, Square Tube                                                                                                                                                                                                                                  | Each | 82.35                              | 65.88                               | 65.88          | 80.90                              | 80.90                               | 80.90          |
| S49     | Sign Post - Galvanized - 2 1/4 x 2 1/4 - 14 FT, Square Tube                                                                                                                                                                                                                                  | Each | 96.08                              | 76.86                               | 76.86          | 48.59                              | 48.59                               | 48.59          |
| S50     | Sign Post - Galvanized - 2 1/2 x 2 1/2 - 10 FT, Square Tube                                                                                                                                                                                                                                  | Each | 76.00                              | 60.80                               | 60.80          | 74.62                              | 74.62                               | 74.62          |
| S51     | Sign Post - Galvanized - 2 1/2 x 2 1/2 - 12 FT, Square Tube                                                                                                                                                                                                                                  | Each | 97.20                              | 72.96                               | 72.96          | 89.55                              | 89.55                               | 89.55          |
| S52     | Sign Post - Galvanized - 2 1/2 x 2 1/2 - 14 FT, Square Tube                                                                                                                                                                                                                                  | Each | 106.40                             | 85.12                               | 85.12          | 104.48                             | 104.48                              | 104.48         |
| S53     | Delineator Green Painted Post - 1.12 lb./Ft. - 6Ft.                                                                                                                                                                                                                                          | Each | 8.66                               | 6.93                                | 6.93           | 7.74                               | 7.74                                | 7.74           |
| S54     | Delineator Galvanized Post - 1.12 lb./Ft. - 6 Ft.                                                                                                                                                                                                                                            | Each | 10.13                              | 8.10                                | 8.10           | 10.45                              | 10.45                               | 10.45          |
| ITEM NO | STREET NAME MOUNTING BRACKETS                                                                                                                                                                                                                                                                | UNIT | PRICE EACH BRACKET (50 each order) | PRICE EACH BRACKET (100 each order) |                | PRICE EACH BRACKET (50 each order) | PRICE EACH BRACKET (100 each order) |                |
| S55     | For extruded blade 5 1/2" blade holder used for U-Channel Post, supplied with set screws                                                                                                                                                                                                     | Each | 3.95                               | 3.95                                |                | 3.70                               | 3.70                                |                |
| S56     | For extruded blade 5 1/2" blade holder used for round Post, supplied with set screws                                                                                                                                                                                                         | Each | 3.95                               | 3.95                                |                | 2.46                               | 2.46                                |                |
| S57     | For extruded blade 5 1/2" blade holder with 90 degree cross used for any cap, supplied with set screws                                                                                                                                                                                       | Each | 3.95                               | 3.95                                |                | 2.24                               | 2.24                                |                |
| S58     | For Flat or Extruded Blades 12" U-channel Cap with adjustable blade holder, supplied with set screws                                                                                                                                                                                         | Each | 9.55                               | 9.55                                |                | 8.10                               | 8.10                                |                |
| S59     | For Flat or Extruded Blades 12" Cross with adjustable blade holder, supplied with set screws                                                                                                                                                                                                 | Each | 9.55                               | 9.55                                |                | 7.43                               | 7.43                                |                |
| S60     | 5/16" x 3/4" Vandal Proff button head bolt with 5/32" pinned allen head socket                                                                                                                                                                                                               | Each | 0.25                               | 0.25                                |                | 0.23                               | 0.23                                |                |
| ITEM NO | Hand-Signaling Devices                                                                                                                                                                                                                                                                       | Unit | Unit Price per Sign                |                                     |                | Unit Price per Sign                |                                     |                |
|         |                                                                                                                                                                                                                                                                                              |      | QUANTITIES 1-10                    | QUANTITIES 11-25                    | QUANTITIES 26+ | QUANTITIES 1-10                    | QUANTITIES 11-25                    | QUANTITIES 26+ |
| S61     | Stop/Slow Paddle, Octagonal Shape, on a 72" rigid handle, 18" wide with letters 6" high, The STOP (R1-1) face shall have white letters and a white border on a red background. The SLOW (W20-8) face shall have black letters and a black border on an orange background, Retroreflectorized | Each | 40.07                              | 33.26                               | 33.26          | 56.25                              | 56.25                               | 56.25          |
| S62     | Stop/Slow Paddle, Octagonal Shape, on a 72" rigid handle, 24" wide with letters 8" high, The STOP (R1-1) face shall have white letters and a white border on a red background. The SLOW (W20-8) face shall have black letters and a black border on an orange background, Retroreflectorized | Each | 49.53                              | 41.11                               | 41.11          | 68.75                              | 68.75                               | 68.75          |
| ITEM NO | CHEVRON SIGN MOUNTING BRACKETS                                                                                                                                                                                                                                                               | UNIT | Unit Price per Bracket             |                                     |                | Unit Price per Bracket             |                                     |                |
|         |                                                                                                                                                                                                                                                                                              |      | QUANTITIES 1-25                    | QUANTITIES 26-50                    | QUANTITIES 51+ | QUANTITIES 1-25                    | QUANTITIES 26-50                    | QUANTITIES 51+ |
| S63     | Chevron adjustable aluminum bracket with hardware (For 18"x24" and 24"x30" chevron signs), connects to U-channel post                                                                                                                                                                        | Each | 46.45                              | 38.55                               | 38.55          | 54.15                              | 54.15                               | 54.15          |

**COMPETITIVE BID #WG21-30 - BID TABULATION**
**Provision of Finished Road Signs**

| BIDDER: |                                                                                                               |          |                     | Vulcan, Inc.           |              |            | Newman Signs           |              |            |
|---------|---------------------------------------------------------------------------------------------------------------|----------|---------------------|------------------------|--------------|------------|------------------------|--------------|------------|
| ITEM    | ROLL GOODS                                                                                                    | UNIT     | SHEET GRADE (ALDOT) | PRICE PER ROLL         |              |            | PRICE PER ROLL         |              |            |
| NO      |                                                                                                               |          |                     |                        |              |            |                        |              |            |
| S64     | Sheeting, 6"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent)  | PER ROLL | TYPE II             | 60.00                  |              |            | 69.30                  |              |            |
|         |                                                                                                               |          | TYPE III            | 87.75                  |              |            | 69.30                  |              |            |
|         |                                                                                                               |          | TYPE IV             | 87.75                  |              |            | 69.30                  |              |            |
| S65     | Sheeting, 9"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent)  | PER ROLL | TYPE II             | 90.00                  |              |            | 103.95                 |              |            |
|         |                                                                                                               |          | TYPE III            | 131.63                 |              |            | 103.95                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 131.63                 |              |            | 103.95                 |              |            |
| S66     | Sheeting, 12"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent) | PER ROLL | TYPE II             | 120.00                 |              |            | 138.60                 |              |            |
|         |                                                                                                               |          | TYPE III            | 175.00                 |              |            | 138.60                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 175.00                 |              |            | 138.60                 |              |            |
| S67     | Sheeting, 18"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent) | PER ROLL | TYPE II             | 180.00                 |              |            | 207.90                 |              |            |
|         |                                                                                                               |          | TYPE III            | 263.25                 |              |            | 207.92                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 263.25                 |              |            | 207.90                 |              |            |
| S68     | Sheeting, 24"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent) | PER ROLL | TYPE II             | 240.00                 |              |            | 277.20                 |              |            |
|         |                                                                                                               |          | TYPE III            | 351.00                 |              |            | 277.20                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 351.00                 |              |            | 277.20                 |              |            |
| S69     | Sheeting, 30"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent) | PER ROLL | TYPE II             | 300.00                 |              |            | 346.50                 |              |            |
|         |                                                                                                               |          | TYPE III            | 438.75                 |              |            | 346.50                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 438.75                 |              |            | 346.50                 |              |            |
| S70     | Sheeting, 36"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent) | PER ROLL | TYPE II             | 360.00                 |              |            | 415.80                 |              |            |
|         |                                                                                                               |          | TYPE III            | 526.50                 |              |            | 415.80                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 526.50                 |              |            | 415.80                 |              |            |
| S71     | Sheeting, 48"x50 yard roll on 3" diameter core, pressure sensitive, ALL available colors (except Fluorescent) | PER ROLL | TYPE II             | 480.00                 |              |            | 554.40                 |              |            |
|         |                                                                                                               |          | TYPE III            | 702.00                 |              |            | 554.40                 |              |            |
|         |                                                                                                               |          | TYPE IV             | 702.00                 |              |            | 554.40                 |              |            |
| S72     | Sheeting, roll on 3" diameter core, pressure sensitive, Fluorescent Yellow-Green                              | PER ROLL | 24" x 50 Yard       | 645.00                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 30" x 50 Yard       | 806.25                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 36" x 50 Yard       | 967.50                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 48" x 50 Yard       | 1,290.00               |              |            | No Bid                 |              |            |
| S73     | Sheeting, roll on 3" diameter core, pressure sensitive, Fluorescent Yellow                                    | PER ROLL | 24" x 50 Yard       | 645.00                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 30" x 50 Yard       | 806.25                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 36" x 50 Yard       | 967.50                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 48" x 50 Yard       | 1,290.00               |              |            | No Bid                 |              |            |
| S74     | Sheeting, roll on 3" diameter core, pressure sensitive, Fluorescent Orange                                    | PER ROLL | 24" x 50 Yard       | 645.00                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 30" x 50 Yard       | 806.25                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 36" x 50 Yard       | 967.50                 |              |            | No Bid                 |              |            |
|         |                                                                                                               |          | 48" x 50 Yard       | 1,290.00               |              |            | No Bid                 |              |            |
| S75     | Low Tack Application Tape 6"x100 yard roll                                                                    | PER ROLL | N/A                 | 67.50                  |              |            | No Bid                 |              |            |
| ITEM NO | Sign Blanks                                                                                                   |          | UNIT                | Unit Price per Sq. Ft. |              |            | Unit Price per Sq. Ft. |              |            |
|         |                                                                                                               |          |                     | QUANTITIES             | QUANTITIES   | QUANTITIES | QUANTITIES             | QUANTITIES   | QUANTITIES |
|         |                                                                                                               |          |                     | 1-25 Blanks            | 26-50 Blanks | 51+ Blanks | 1-25 Blanks            | 26-50 Blanks | 51+ Blanks |
| S76     | Aluminum Diamond/Square, 0.080 Ga.                                                                            |          | Sq. Ft.             | 2.98                   | 2.98         | 2.98       | 3.80                   | 3.80         | 3.80       |
| S77     | Aluminum Rectangular, 0.080 Gage                                                                              |          | Sq. Ft.             | 2.98                   | 2.98         | 2.98       | 3.80                   | 3.80         | 3.80       |
| S78     | Aluminum Circle, 0.080 Gage                                                                                   |          | Sq. Ft.             | 2.98                   | 2.98         | 2.98       | 3.80                   | 3.80         | 3.80       |
| S79     | Aluminum Octagon, 0.080 Gage                                                                                  |          | Sq. Ft.             | 2.98                   | 2.98         | 2.98       | 3.80                   | 3.80         | 3.80       |
| S80     | County Route Sign (M1-6) Blanks; MUTCD Chapter 2D; 0.080 gage                                                 |          | Sq. Ft.             | 2.98                   | 2.98         | 2.98       | 3.80                   | 3.80         | 3.80       |

# COMPETITIVE BID #WG21-30 - BID TABULATION

## Provision of Finished Road Signs

| BIDDER: |                                                                |                       |                     | Vulcan, Inc.        |                  |                | Newman Signs        |                  |                |
|---------|----------------------------------------------------------------|-----------------------|---------------------|---------------------|------------------|----------------|---------------------|------------------|----------------|
| ITEM NO | SIGN FACE DESCRIPTION                                          | UNIT                  | SHEET GRADE (ALDOT) | Unit Price per Face |                  |                | Unit Price per Face |                  |                |
|         |                                                                |                       |                     | QUANTITIES 1-10     | QUANTITIES 11-25 | QUANTITIES 26+ | QUANTITIES 1-10     | QUANTITIES 11-25 | QUANTITIES 26+ |
| S81     | Stop Sign Face, R1-1, 30" x 30"                                | Each - Price per Face | TYPE IV             | 11.52               | 9.56             | 9.56           | 7.88                | 7.88             | 7.88           |
|         |                                                                |                       | TYPE VIII           | 20.34               | 16.88            | 16.88          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE IX             | 20.34               | 16.88            | 16.88          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE XI             | 21.92               | 18.19            | 18.19          | 18.28               | 18.28            | 18.28          |
| S82     | Stop Sign Face, R1-1, 36" x 36"                                | Each - Price per Face | TYPE IV             | 16.57               | 13.77            | 13.77          | 11.34               | 11.34            | 11.34          |
|         |                                                                |                       | TYPE VIII           | 29.28               | 24.30            | 24.30          | 24.30               | 24.30            | 24.30          |
|         |                                                                |                       | TYPE IX             | 29.28               | 24.30            | 24.30          | 24.30               | 24.30            | 24.30          |
|         |                                                                |                       | TYPE XI             | 31.55               | 26.19            | 26.19          | 26.33               | 26.33            | 26.33          |
| S83     | Stop Sign Face, R1-1, 48" x 48"                                | Each - Price per Face | TYPE IV             | 29.25               | 24.48            | 24.48          | 20.16               | 20.16            | 20.16          |
|         |                                                                |                       | TYPE VIII           | 52.05               | 43.20            | 43.20          | 43.20               | 43.20            | 43.20          |
|         |                                                                |                       | TYPE IX             | 52.05               | 43.20            | 43.20          | 43.20               | 43.20            | 43.20          |
|         |                                                                |                       | TYPE XI             | 56.10               | 46.56            | 46.56          | 46.80               | 46.80            | 46.80          |
| S84     | Advance Traffic Control Sign Face, W3-1, W3-2, W3-3, 30" x 30" | Each - Price per Face | TYPE IV             | 12.72               | 10.56            | 10.56          | 7.88                | 7.88             | 7.88           |
|         |                                                                |                       | TYPE VIII           | 21.39               | 17.75            | 17.75          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE IX             | 21.39               | 17.75            | 17.75          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE XI             | 23.19               | 19.25            | 19.25          | 18.28               | 18.28            | 18.28          |
| S85     | Advance Traffic Control Sign Face, W3-1, W3-2, W3-3, 36" x 36" | Each - Price per Face | TYPE IV             | 18.33               | 15.21            | 15.21          | 11.34               | 11.34            | 11.34          |
|         |                                                                |                       | TYPE VIII           | 30.80               | 25.56            | 25.56          | 24.30               | 24.30            | 24.30          |
|         |                                                                |                       | TYPE IX             | 30.80               | 25.56            | 25.56          | 24.30               | 24.30            | 24.30          |
|         |                                                                |                       | TYPE XI             | 33.40               | 27.72            | 27.72          | 26.33               | 26.33            | 26.33          |
| S86     | Advance Traffic Control Sign Face, W3-1, W3-2, W3-3, 48" x 48" | Each - Price per Face | TYPE IV             | 29.49               | 24.48            | 24.48          | 20.16               | 20.16            | 20.16          |
|         |                                                                |                       | TYPE VIII           | 54.75               | 45.44            | 45.44          | 43.20               | 43.20            | 43.20          |
|         |                                                                |                       | TYPE IX             | 54.75               | 45.44            | 45.44          | 43.20               | 43.20            | 43.20          |
|         |                                                                |                       | TYPE XI             | 59.37               | 49.28            | 49.28          | 46.80               | 46.80            | 46.80          |
| S87     | Yield Sign Face, R1-2, 30"x30"x30"                             | Each - Price per Face | TYPE IV             | 7.04                | 5.84             | 5.84           | 3.94                | 3.94             | 3.94           |
|         |                                                                |                       | TYPE VIII           | 11.82               | 9.81             | 9.81           | 8.44                | 8.44             | 8.44           |
|         |                                                                |                       | TYPE IX             | 11.82               | 9.81             | 9.81           | 8.44                | 8.44             | 8.44           |
|         |                                                                |                       | TYPE XI             | 12.73               | 10.57            | 10.57          | 9.14                | 9.14             | 9.14           |
| S88     | Yield Sign Face, R1-2, 36"x36" x36"                            | Each - Price per Face | TYPE IV             | 9.23                | 7.66             | 7.66           | 5.67                | 5.67             | 5.67           |
|         |                                                                |                       | TYPE VIII           | 16.37               | 13.59            | 13.59          | 12.15               | 12.15            | 12.15          |
|         |                                                                |                       | TYPE IX             | 16.37               | 13.59            | 13.59          | 12.15               | 12.15            | 12.15          |
|         |                                                                |                       | TYPE XI             | 17.63               | 14.63            | 14.63          | 13.16               | 13.16            | 13.16          |
| S89     | Yield Sign Face, R1-2, 48"x48"x48"                             | Each - Price per Face | TYPE IV             | 17.63               | 14.63            | 14.63          | 10.08               | 10.08            | 10.08          |
|         |                                                                |                       | TYPE VIII           | 31.24               | 25.93            | 25.93          | 21.60               | 21.60            | 21.60          |
|         |                                                                |                       | TYPE IX             | 31.24               | 25.93            | 25.93          | 21.60               | 21.60            | 21.60          |
|         |                                                                |                       | TYPE XI             | 33.65               | 27.93            | 27.93          | 23.40               | 23.40            | 23.40          |
| S90     | Highway-Rail Grade Crossing Sign Face<br>W10-1, 36" Dia        | Each - Price per Face | TYPE IV             | 17.80               | 13.77            | 13.77          | 11.34               | 11.34            | 11.34          |
|         |                                                                |                       | TYPE VIII           | 29.28               | 24.30            | 24.30          | 24.30               | 24.30            | 24.30          |
|         |                                                                |                       | TYPE IX             | 29.28               | 24.30            | 24.30          | 24.30               | 24.30            | 24.30          |
|         |                                                                |                       | TYPE XI             | 33.40               | 27.72            | 27.72          | 26.33               | 26.33            | 26.33          |
| S91     | Highway-Rail Grade Crossing Sign Face<br>W10-1, 30" Dia        | Each - Price per Face | TYPE IV             | 11.52               | 9.56             | 9.56           | 7.88                | 7.88             | 7.88           |
|         |                                                                |                       | TYPE VIII           | 20.34               | 16.88            | 16.88          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE IX             | 20.34               | 16.88            | 16.88          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE XI             | 21.92               | 18.19            | 18.19          | 18.28               | 18.28            | 18.28          |
| S92     | School Advanced Warning Sign Face<br>S1-1, 30" x 30"           | Each - Price per Face | TYPE IV             | 11.52               | 9.56             | 9.56           | 7.88                | 7.88             | 7.88           |
|         |                                                                |                       | TYPE VIII           | 20.34               | 16.88            | 16.88          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE IX             | 20.34               | 16.88            | 16.88          | 16.88               | 16.88            | 16.88          |
|         |                                                                |                       | TYPE XI             | 21.92               | 18.19            | 18.19          | 18.28               | 18.28            | 18.28          |
|         |                                                                |                       | Fluorescent Y-G     | 21.92               | 18.19            | 18.19          | 18.28               | 18.28            | 18.28          |

**COMPETITIVE BID #WG21-30 - BID TABULATION**
**Provision of Finished Road Signs**

| BIDDER: |                                                                                                                                                                              |                                |                     | Vulcan, Inc.                              |                  |                | Newman Signs                              |                  |                |
|---------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------|-------------------------------------------|------------------|----------------|-------------------------------------------|------------------|----------------|
| S93     | School Advanced Warning Sign Face<br>S1-1, 36" x 36"                                                                                                                         | Each - Price per Face          | TYPE IV             | 17.80                                     | 13.77            | 13.77          | 11.34                                     | 11.34            | 11.34          |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 29.28                                     | 24.30            | 24.30          | 24.30                                     | 24.30            | 24.30          |
|         |                                                                                                                                                                              |                                | TYPE IX             | 29.28                                     | 24.30            | 24.30          | 24.30                                     | 24.30            | 24.30          |
|         |                                                                                                                                                                              |                                | TYPE XI             | 33.40                                     | 27.72            | 27.72          | 26.33                                     | 26.33            | 26.33          |
|         |                                                                                                                                                                              |                                | Fluorescent Y-G     | 33.40                                     | 27.72            | 27.72          | 26.33                                     | 26.33            | 26.33          |
| ITEM NO | SIGN FACES ONLY - DESCRIPTION                                                                                                                                                | UNIT                           | SHEET GRADE (ALDOT) | Unit Price per Sign Face Sq. Ft.          |                  |                | Unit Price per Sign Face Sq. Ft.          |                  |                |
|         |                                                                                                                                                                              |                                |                     | QUANTITIES 1-10                           | QUANTITIES 11-25 | QUANTITIES 26+ | QUANTITIES 1-10                           | QUANTITIES 11-25 | QUANTITIES 26+ |
| S94     | All regulatory sign faces, MUTCD Chapters 2B & 5B                                                                                                                            | Price per Face Square Foot     | TYPE IV             | 1.84                                      | 1.53             | 1.53           | 1.26                                      | 1.26             | 1.26           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
| S95     | All warning signs, MUTCD Chapters 2C & 5C                                                                                                                                    | Price per Face Square Foot     | TYPE IV             | 1.84                                      | 1.53             | 1.53           | 1.26                                      | 1.26             | 1.26           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
| S96     | All construction warning signs, MUTCD Chapters 6F & 5G                                                                                                                       | Price per Face Square Foot     | TYPE IV             | 1.84                                      | 1.53             | 1.53           | 1.26                                      | 1.26             | 1.26           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | Fluorescent         | 3.25                                      | 2.70             | 2.70           | 2.93                                      | 2.93             | 2.93           |
| S97     | All school signs, MUTCD Chapter 7B (except S1-1 listed above)                                                                                                                | Price per Face Square Foot     | TYPE IV             | 1.84                                      | 1.53             | 1.53           | 1.26                                      | 1.26             | 1.26           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | Fluorescent Y-G     | 3.25                                      | 2.70             | 2.70           | 2.93                                      | 2.93             | 2.93           |
| S98     | All grade crossing signs, MUTCD Chapter 8B (Except W10-1 listed above)                                                                                                       | Price per Face Square Foot     | TYPE IV             | 1.84                                      | 1.53             | 1.53           | 2.19                                      | 2.19             | 2.19           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 3.25                                      | 2.70             | 2.70           | 3.63                                      | 3.63             | 3.63           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 3.25                                      | 2.70             | 2.70           | 3.63                                      | 3.63             | 3.63           |
| S99     | All Guide signs, MUTCD Chapters 2D & 5D                                                                                                                                      | Price per Face Square Foot     | TYPE IV             | 4.54                                      | 3.77             | 3.77           | 2.19                                      | 2.19             | 2.19           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 5.49                                      | 4.56             | 4.56           | 3.63                                      | 3.63             | 3.63           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 5.49                                      | 4.56             | 4.56           | 3.86                                      | 3.86             | 3.86           |
| S100    | County Route Sign (M1-6) Face with County Name and Border; MUTCD Chapter 2D                                                                                                  | Price per Square Foot per Sign | TYPE IV             | 4.54                                      | 3.77             | 3.77           | 2.19                                      | 2.19             | 2.19           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 5.49                                      | 4.56             | 4.56           | 3.63                                      | 3.63             | 3.63           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 5.49                                      | 4.56             | 4.56           | 3.86                                      | 3.86             | 3.86           |
| S101    | County Route Sign (M1-6) Face with County Name, Road Number and Border; MUTCD Chapter 2D (Route signs with different numbers are not included in total for quantity pricing) | Price per Square Foot per Sign | TYPE IV             | 4.54                                      | 3.77             | 3.77           | 2.19                                      | 2.19             | 2.19           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 5.49                                      | 4.56             | 4.56           | 3.63                                      | 3.63             | 3.63           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 5.49                                      | 4.56             | 4.56           | 3.86                                      | 3.86             | 3.86           |
| S102    | Hazard Board, yellow and black, 48"x24"                                                                                                                                      | Price per Face Square Foot     | TYPE IV             | 1.84                                      | 1.53             | 1.53           | 1.26                                      | 1.26             | 1.26           |
|         |                                                                                                                                                                              |                                | TYPE VIII           | 3.25                                      | 2.70             | 2.70           | 2.70                                      | 2.70             | 2.70           |
|         |                                                                                                                                                                              |                                | TYPE IX             | 3.25                                      | 2.70             | 2.70           | 2.93                                      | 2.93             | 2.93           |
| ITEM NO | Pressure Sensitive Cut Upper/Lower Letters and Numbers                                                                                                                       | UNIT                           | SHEET GRADE (ALDOT) | Price per Packet of 25 of same Letter/No. |                  |                | Price per Packet of 25 of same Letter/No. |                  |                |
|         |                                                                                                                                                                              |                                |                     | Series B                                  | Series D         | Series E(M)    | Series B                                  | Series D         | Series E(M)    |
| S103    | <b>2 Inch</b> Cut Letters and Numbers                                                                                                                                        | Pack of 25                     | Black               | 6.95                                      | 7.15             | No Bid         | 9.29                                      | No Bid           | No Bid         |
| S104    | <b>3 Inch</b> Cut Letters and Numbers                                                                                                                                        | Pack of 25                     | Black               | 8.96                                      | 9.15             | No Bid         | 9.93                                      | No Bid           | No Bid         |
| S105    | <b>5 Inch</b> Cut Letters and Numbers                                                                                                                                        | Pack of 25                     | Black               | 14.75                                     | 15.10            | 15.85          | 12.68                                     | No Bid           | No Bid         |
| S106    | <b>8 Inch</b> Cut Letters and Numbers                                                                                                                                        | Pack of 25                     | Black               | 24.10                                     | 25.10            | 25.10          | 15.54                                     | No Bid           | No Bid         |
| S107    | <b>2 inch White Reflective</b> Cut Letters and Numbers                                                                                                                       | Pack of 25                     | TYPE II             | 5.95                                      | 6.15             | No Bid         | 9.54                                      | No Bid           | No Bid         |
|         |                                                                                                                                                                              |                                | TYPE III            | 6.85                                      | 8.75             | No Bid         | 9.54                                      | No Bid           | No Bid         |
|         |                                                                                                                                                                              |                                | TYPE IV             | 6.85                                      | 8.75             | No Bid         | 9.54                                      | No Bid           | No Bid         |
| S108    | <b>3 Inch White Reflective</b> Cut Letters and Numbers                                                                                                                       | Pack of 25                     | TYPE II             | 9.15                                      | 9.35             | No Bid         | 10.09                                     | No Bid           | No Bid         |
|         |                                                                                                                                                                              |                                | TYPE III            | 9.15                                      | 10.95            | No Bid         | 10.09                                     | No Bid           | No Bid         |
|         |                                                                                                                                                                              |                                | TYPE IV             | 9.15                                      | 10.95            | No Bid         | 10.09                                     | No Bid           | No Bid         |
| S109    | <b>4.5 Inch White Reflective</b> Cut Letters and Numbers                                                                                                                     | Pack of 25                     | TYPE II             | 10.50                                     | 11.55            | No Bid         | 14.10                                     | No Bid           | No Bid         |
|         |                                                                                                                                                                              |                                | TYPE III            | 12.15                                     | 12.15            | No Bid         | 14.10                                     | No Bid           | No Bid         |
|         |                                                                                                                                                                              |                                | TYPE IV             | 12.15                                     | 12.15            | No Bid         | 14.10                                     | No Bid           | No Bid         |

# COMPETITIVE BID #WG21-30 - BID TABULATION

## Provision of Finished Road Signs

| BIDDER:                                                                                                                    |                                                                                                                                               |                                                  |                                   | Vulcan, Inc.                      |                  |                                   | Newman Signs                      |                  |                |
|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|-----------------------------------|-----------------------------------|------------------|-----------------------------------|-----------------------------------|------------------|----------------|
| S110                                                                                                                       | <b>5 Inch White Reflective</b> Cut Letters and Numbers                                                                                        | Pack of 25                                       | TYPE II                           | 15.55                             | 16.75            | 21.10                             | 14.10                             | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | TYPE III                          | 16.75                             | 17.55            | 21.10                             | 14.10                             | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | TYPE IV                           | 16.75                             | 17.55            | 21.10                             | 14.10                             | No Bid           | No Bid         |
| S111                                                                                                                       | <b>6 Inch White Reflective</b> Cut Letters and Numbers                                                                                        | Pack of 25                                       | TYPE II                           | 20.55                             | 21.55            | 23.91                             | 17.53                             | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | TYPE III                          | 19.10                             | 21.10            | 24.10                             | 17.53                             | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | TYPE IV                           | 19.10                             | 21.10            | 24.10                             | 17.53                             | No Bid           | No Bid         |
| S112                                                                                                                       | <b>8 Inch White Reflective</b> Cut Letters and Numbers                                                                                        | Pack of 25                                       | TYPE II                           | 27.10                             | 30.10            | 31.10                             | 22.11                             | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | TYPE III                          | 29.10                             | 31.10            | 32.35                             | 22.11                             | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | TYPE IV                           | 29.10                             | 31.10            | 32.35                             | 22.11                             | No Bid           | No Bid         |
| ITEM NO                                                                                                                    | TYPE III BARRICADES ASSEMBLY                                                                                                                  | UNIT                                             | TYPE III PANEL TYPE               | Unit Price Per Barricade Assembly |                  |                                   | Unit Price Per Barricade Assembly |                  |                |
|                                                                                                                            |                                                                                                                                               |                                                  |                                   | QUANTITIES 1-10                   | QUANTITIES 11-25 | QUANTITIES 26+                    | QUANTITIES 1-10                   | QUANTITIES 11-25 | QUANTITIES 26+ |
| S113                                                                                                                       | Type III Barricades, PSST, Complete Assembly", MUTCD Chapter 6F, 6" stripe w/ Left or Right Slant, <b>PANELS 8 Inches wide x 8 Feet Long</b>  | 8" - Price per each Complete Barricade Assembly  | Plastic                           | 397.16                            | 397.16           | 397.16                            | No Bid                            | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | 3/4" ACX Plywood                  | No Bid                            | No Bid           | No Bid                            | No Bid                            | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | Aluminum                          | No Bid                            | No Bid           | No Bid                            | No Bid                            | No Bid           | No Bid         |
| S114                                                                                                                       | Type III Barricades, PSST, Complete Assembly", MUTCD Chapter 6F, 6" stripe w/ Left or Right Slant, <b>PANELS 10 Inches wide x 8 Feet Long</b> | 10" - Price per each Complete Barricade Assembly | Plastic                           | 448.28                            | 448.28           | 448.28                            | No Bid                            | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | 3/4" ACX Plywood                  | No Bid                            | No Bid           | No Bid                            | No Bid                            | No Bid           | No Bid         |
|                                                                                                                            |                                                                                                                                               |                                                  | Aluminum                          | No Bid                            | No Bid           | No Bid                            | No Bid                            | No Bid           | No Bid         |
| * PSST (perforated square steel tube) barricade assembly that meets or exceeds the following specs and FHWA criteria:      |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| 1) Plastic Panel: Hollow extruded rigid polyolefin or HD polyethylene. Frangible plastics such as PVC may not be used.     |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| 2) 2ea. Horizontal legs: 1.75" PSST, 60" long with stub tube / 2 ea. Vertical supports: 1.5" PSST, 62" tall                |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| 3) Frame: Telespar (or equiv) PSST, galvanized, 14 gage, hot rolled high carbon steel                                      |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| 4) Panel Bolts: 3/8" STD strength steel bolts with nuts and lock washers. 1" o.d. washers with wood or plastic panels      |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| 5) Type III Barricades Panels shall be Type IV sheeting with alternating Orange and White Stripes                          |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| ITEM NO                                                                                                                    | BARREL WRAP                                                                                                                                   | UNIT                                             | Unit price per 72" x 36" sections |                                   |                  | Unit price per 72" x 36" sections |                                   |                  |                |
|                                                                                                                            |                                                                                                                                               |                                                  | QUANTITIES 1-10                   | QUANTITIES 11-20                  | QUANTITIES 21-30 | QUANTITIES 1-10                   | QUANTITIES 11-20                  | QUANTITIES 21-30 |                |
| S115                                                                                                                       | 72" x 36" Sections with 6" Alternating HIP black/yellow stripes on <b>040 Gauge Metal</b>                                                     | Price Per Each Section w/ metal                  | 61.43                             | 61.43                             | 61.43            | No Bid                            | No Bid                            | No Bid           |                |
| NOTE: Quantity pricing, if applicable, will only apply to individual orders of identical signs, blanks, faces, posts, etc. |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| EXCEPTIONS                                                                                                                 |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| Vulcan, Inc. - NONE                                                                                                        |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| Newman Signs - Not registered with the Alabama Secretary of State as a foreign corporation.                                |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| BID NOTES                                                                                                                  |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
| Vulcan, Inc. - 30-45 Days Lead Time from ARO                                                                               |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |
|                                                                                                                            |                                                                                                                                               |                                                  |                                   |                                   |                  |                                   |                                   |                  |                |