

November 5, 2021

VIA: EMAIL

Commissioner James E. Ball
Chairman
Baldwin County Commission
312 Courthouse Square, Suite 12
Bay Minette, AL 36507

C. Britton Bonner
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Re: Revised Engagement – Special Projects Counsel for
Governmental Relations and Economic Development

Jeb:

Based on our recent meetings and discussions regarding the additional scope of work we have been asked to assist with, please allow this letter to serve as an Amendment to our current Engagement Agreement to serve as Special Counsel to Baldwin County.

Our current Memorandum of Agreement commenced on October 1, 2021 and will expire on September 30, 2022. The scope of work currently is limited to providing “consulting and advisory services to Baldwin Count Commission with regard to task specific federal, state and economic development representation issues.” We propose to amend this scope to include general state governmental relations representation for additional issues not limited solely to economic development issues. Accordingly, for this revised scope, we propose an increase in the monthly flat fee retainer from \$6,000.00 to \$8,250.00.

Our engagement is predicated on our belief that a “team” approach must be utilized to ensure comprehensive service is provided to the County as it relates to achieving the goals of this Commission, and to help the Commission succeed in improving Baldwin County for generations to come. Our team will consist of several members. I will continue to serve as the primary contact and will serve as the liaison with the Commission or those designated by the Commission, on all matters. Additionally, Congressman Bradley Byrne, Mark Gaines, Michael Berson, and Kayla Seawell will be working on this file on behalf of the Commission. Rusty Russell will also continue to provide additional support as it relates specifically to economic development efforts. Our team will continue to be available at all times to discuss any issue you may have or to update you on the status of any project or issue we are pursuing on behalf of the County. We will also continue to work collaboratively with other outside professionals currently retained by the Commission at the federal level. We are committed to filling the role you have requested us to fill.

This monthly retainer will be inclusive of all cost, unless specific additional cost items are approved in advance by the County. If either the County or the Firm wish to terminate this Engagement for any reason, either party may do so with thirty (30) day's' written notice.

Please do not hesitate to contact me to discuss any questions you may have. We look forward to representing the County and in working with you to help realize the opportunities that Baldwin County has before it. We remain,

Very truly yours,

ADAMS AND REESE, LLP



C. Britton Bonner

CBB/vc

Agreed and accepted:

BALDWIN COUNTY COMMISSION

By: _____

As its _____

Dated: _____

cc: Mr. Wayne Dyess
Mr. Brad Hicks
Ms. Sherry-Lea Botop