

PROCEEDINGS HELD BEFORE THE
BALDWIN COUNTY COMMISSION
(SPECIAL MEETING - BUDGET DELIBERATIONS)

Monday, August 13, 2018

The following proceedings were held on this the 13th day of August, 2018, at the Baldwin County Central Annex, Conference Room, 22251 Palmer Street, Robertsdale, Alabama, before Susan C. Andrews, Certified Court Reporter Number 287.

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A P P E A R A N C E

COUNTY COMMISSIONERS PRESENT:

J. Tucker Dorsey, Finance Chairman
Charles F. "Skip" Gruber
Chris Elliott

ALSO PRESENT:

Ron Cink, County Administrator, Administration
Department/Director, Budget/Purchasing
Department
Christie Davis, Senior Budget Accountant,
Budget/Purchasing Department
Kim Creech, Clerk/Treasurer, Finance/Accounting
Department
Alainna Elliott, Human Resources Director, Sheriff's
Department
Terri Graham, Director, Environmental Management
(Solid Waste) Department
Andrea Rider Roberson, Director, Personnel
Department
Deidra Hanak, Assistant Director, Personnel
Department
Chad Kent, Department of Public Health
Jim Hamby, Mayor, Town of Elberta
Ed Fox, Deputy Development and Environmental
Director
Suzanne Doughty, Senior Accountant, Solid Waste
Department

A P P E A R A N C E S (cont.)

ALSO PRESENT (cont.)

Taylor Rider, Director, Baldwin Regional Area

Transit System (BRATS)

Chandra Middleton, Assistant Director, Baldwin

Regional Area Transit System (BRATS)

Joey Nunnally, County Engineer, Highway Department

Bo Hartsfield, Cobbs Allen

Commissioner-elect Jeb Ball

Joe Davis

Helen Boone

Barbara Stockdale

Percy Cox, Jr.

Sheena Taylor

Stephane Bencsath

Kay Trattles

Ricky Fields

Robert Mitchell

Patricia Pittman

Robin Fentan

Michelle Hurdle

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P R O C E E D I N G S

WELCOME BY THE CHAIRMAN

FINANCE CHAIRMAN TUCKER DORSEY: Buenos dias.
Ola. Como esta? Welcome to this August 13th budget
hearing . Glad to have everybody here. I've asked Jeb to
lead us in the Lord's blessing. And -- and, Joe, if
you'd lead us the Pledge this morning.

INVOCATION

(Commissioner-Elect Jeb Ball led in prayer.)

PLEDGE OF ALLEGIANCE

(The Pledge of Allegiance was recited.)

1 - INSERT SPECIAL MEETING CALL LETTER INTO THE RECORD

FINANCE CHAIRMAN TUCKER DORSEY: Again, good
morning and welcome, everybody.

Gentlemen, if we could insert the Call Letter for
today's meeting.

COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, I
move we insert the Call.

COMMISSIONER CHARLES "SKIP" GRUBER: Second the
motion.

FINANCE CHAIRMAN TUCKER DORSEY: Motion by
Commissioner Elliott, second by Commissioner Gruber. All
in favor, signify by saying aye.

(Commissioners say "aye" in unison.)

1 FINANCE CHAIRMAN TUCKER DORSEY: Motion is
2 approved. Please insert that into the record.

3 *****

4 *ATTACHMENT 1 - CALL LETTER*

5 *****

6
7 **2 - CONDUCT BALDWIN COUNTY FISCAL YEAR 2018-2019 BUDGET**

8 **DELIBERATIONS**

9 FINANCE CHAIRMAN TUCKER DORSEY: Ms. Terri.

10 MS. TERRI GRAHAM: Yes, sir.

11 FINANCE CHAIRMAN TUCKER DORSEY: It's all you.

12 Go. Go. Go.

13
14 **2-A - BUDGET DELIBERATIONS FOR BALDWIN COUNTY ENVIRONMENTAL**

15 **MANAGEMENT (SOLID WASTE)**

16 MS. TERRI GRAHAM: All right. I appreciate
17 y'all letting me go. I have kindergarten orientation
18 this morning.

19 *****

20 *ATTACHMENT 2 - BALDWIN COUNTY COMMISSION BUDGET FUND SUMMARY YEAR*
21 *TO DATE AS OF JULY 31, 2018, FOR FUND 00510 (SOLID WASTE)*

22 *****

23 MS. TERRI GRAHAM: But this -- this budget
24 year, I kind of wanted to do a little recap. I felt like
25 for the past couple of years, we've been on the -- just
26 had a bunch of changes.

27 We adopted new Solid Waste regulations. We
28 implemented standard -- standardized carts. And then

1 we've implemented some new collection trucks with the
2 one-arm trucks.

3 And I just kind of -- just kind of wanted go back
4 through where we've -- where we've been and just kind of
5 how we've -- how we've been -- been doing these last few
6 years.

7 We thought when we changed -- when we started the
8 routing program, we thought we would capture about ten
9 percent (10%) of customers that were not on service with
10 us. And we actually -- we have actually achieved that
11 goal.

12 We have -- in the past five years, we've captured
13 thirty-five hundred (3500) new accounts of people that
14 were not on service. So, at that point in time, it was
15 about thirty-five thousand (35,000) customers. So were
16 we're just -- just over thirty-eight, five (38,500) now.

17 And we still have fifteen hundred (1500) accounts
18 that we are -- addresses -- that we're looking into, so
19 we're not quite done with our process. But the things
20 that we thought were going to be true are holding true.

21 The routes that have the one-arm trucks implemented
22 on them, they're going very smoothly now. We had some
23 customers, you know, that didn't like the use of -- not
24 use of personal cans, I should say. So we are allowing
25 that option now.

26 We've had a couple of customers take -- take that
27 second personal cart option; not a ton, but they have --
28 they have done that. So, all in all, people like the

1 one-arm trucks. They're used to the one-arm trucks.

2 And I think when we put these next three on the
3 road, I think we're actually going to get even more
4 efficiency from them.

5 FINANCE CHAIRMAN TUCKER DORSEY: Have we got
6 our customers trained up in how to put their garbage out?
7 Because it is a -- quite a challenge if it's just laying
8 on the ground and they've got to throw it up over the
9 top.

10 MS. TERRI GRAHAM: Yeah. We're getting better
11 at that. And we have customer information that we send
12 out before we do those routes. So about a month before,
13 we're going to give them a day that they're going to
14 start.

15 We actually give them the literature that has
16 pictures of how the can should be placed at the curb.
17 And then we actually -- if -- if they're having a little
18 bit of a difficult time, we actually send somebody out
19 there to kind of talk to them about it.

20 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

21 MS. TERRI GRAHAM: So we actually started the
22 Fort Morgan kind of pilot program this summer, too. I
23 think that's really actually been going really good.
24 They seem to love it.

25 I've heard a lot of compliments from that area that
26 it just looks better. So we've been picking up on
27 Saturdays. We've been getting there about 11:00. We're
28 out of their way by about 3:00, filling up two trucks

1 really easily.

2 But on Mondays, we're not there until eight o'clock,
3 either. We're getting back usually about regular time,
4 4:00 or 5:00, something like that. And we're still
5 getting a couple of truckloads on Monday, too.

6 But I think -- all in all, I think that might be
7 what we need to do going forward; Sunday/Wednesday pickup
8 down there during season. And I think they -- they
9 really have liked that.

10 FINANCE CHAIRMAN TUCKER DORSEY: So that was my
11 next question. Are you going to try to do that after
12 Labor Day? Because people are trained up for -- people
13 that are down there, they're trained up for Saturdays.
14 And then you change it, and it's not working. I mean,
15 how are you communicating this, that changing in the
16 schedule?

17 MS. TERRI GRAHAM: So most of the areas that we
18 did the Saturday pickup on are people that have a
19 drag-out service. Like Martinique, they have an HOA that
20 does it for them. And most of them are like that.

21 So we have coordinated with their property
22 management team. And they're getting it out for them
23 during the change-out.

24 So they are all onboard with after -- it going back
25 after Labor Day, the Monday/Thursday. And they seem --
26 they seem fine with that. Because most of it's not
27 customers anyway. It's -- it's more property management
28 people.

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1 And then I think, you know, we'll probably come back
2 with like a Commission item to start it, you know, like
3 March 1st through Labor Day for -- for next year or
4 something like that.

5 I kind of wanted to, after Labor Day, talk to the
6 property management HOAs one more time and just kind of
7 get a feel for when they'd like to see it start. But I
8 think it went -- I think it's going really good.

9 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

10 MS. TERRI GRAHAM: On the landfill side, we've
11 seen a -- a large tonnage increase over the past few
12 years. We're up about thirty percent (30%) just
13 tonnagewise. It's --

14 FINANCE CHAIRMAN TUCKER DORSEY: From?

15 MS. TERRI GRAHAM: From like 2012 or '13, FY.
16 So we've actually -- Going up on the rates at the
17 transfer station hasn't hurt us at all.

18 C&D is -- is really booming right now. I mean, I --
19 I think everybody sees that. So, you know, all in all, I
20 know y'all see a lot of growth. We're seeing it. We're
21 seeing it, too. So that brings me to, I guess, just
22 going through what our budget looks like for this year.

23 FINANCE CHAIRMAN TUCKER DORSEY: And I think
24 that's why we're here today.

25 MS. TERRI GRAHAM: Yeah. All right. So one of
26 the things on the landfill side I would like to discuss
27 is maybe abolishing the cubic yardage rate.

28 Right now we give a two dollar and seventy-five cent

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1 (\$2.75) cubic yard rate to those customers who actually
2 sign up for that rate. And they have to be a roll-off
3 company. So we have about ten customers who take
4 advantage of that.

5 FINANCE CHAIRMAN TUCKER DORSEY: Hang on a
6 minute. I don't want to talk about -- I -- I, Tucker, am
7 not going to -- I'm not going to talk about roll-offs.
8 So, if y'all don't mind, just let me step out for a
9 minute.

10 MS. TERRI GRAHAM: Okay.

11 MR. RON CINK: The problem is that'll break
12 quorum.

13 FINANCE CHAIRMAN TUCKER DORSEY: Well, y'all
14 can make some decisions and figure out with the -- the
15 Commission. But I'm -- I mean, I'm -- I'm not going to
16 be in the room discussing roll-off.

17 MR. RON CINK: Can we --

18 FINANCE CHAIRMAN TUCKER DORSEY: Y'all can
19 still --

20 MR. RON CINK: -- still --

21 FINANCE CHAIRMAN TUCKER DORSEY: Y'all can
22 still have a discussion. You've got three --

23 COMMISSIONER CHRIS ELLIOTT: Let's --

24 MR. RON CINK: No.

25 COMMISSIONER CHRIS ELLIOTT: Let's --

26 MR. RON CINK: No. Only got two.

27 FINANCE CHAIRMAN TUCKER DORSEY: I understand
28 that. You've got three that are serving next year's term

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1 that can -- that can push the decision for the Commission
2 to put on its budget for us to decide on. But I'm not --
3 I'm not discussing the container business in here. I
4 mean, sorry, Ron.

5 MR. RON CINK: No. No. I understand what --
6 where you're coming from as well.

7 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

8 MR. RON CINK: I'm -- I'm just -- Can we -- can
9 we push this discussion to work session tomorrow?

10 FINANCE CHAIRMAN TUCKER DORSEY: Fine with me.

11 MS. TERRI GRAHAM: Okay.

12 COMMISSIONER CHRIS ELLIOTT: Okay.

13 MS. TERRI GRAHAM: We can do that.

14 COMMISSIONER CHRIS ELLIOTT: Let's do that.

15 MR. RON CINK: Let's do that. Because --

16 FINANCE CHAIRMAN TUCKER DORSEY: All right.

17 MR. RON CINK: -- I mean, otherwise, we'll
18 break quorum.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

20 MS. TERRI GRAHAM: Okay.

21 FINANCE CHAIRMAN TUCKER DORSEY: I got that. I
22 mean --

23 MS. TERRI GRAHAM: Right.

24 FINANCE CHAIRMAN TUCKER DORSEY: -- we can
25 still meet and talk about it. I'm just not doing -- I'm
26 not doing --

27 MR. RON CINK: Sure.

28 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. All

1 right.

2 MS. TERRI GRAHAM: The other thing as far as
3 rates go, to establish a commercial paint rate for those
4 customers that are a contract painter or something like
5 that.

6 You need to dispose of paint. It's pricey for us to
7 get rid of paint, our household hazard waste. So we
8 charge citizens two dollars (\$2) per full gallon.

9 It costs us a little bit more than that to handle
10 it. So I think if we're going to do it on a commercial
11 volume, we need to increase that rate. And I want it to
12 be fifteen dollars (\$15) a gallon.

13 So it's about -- it's at least ten dollars (\$10)
14 just to dispose of it, like when we have to export it.
15 And that's no work going into it. So that covers our
16 cost, too, to -- to handle it. I -- I do not know
17 what --

18 FINANCE CHAIRMAN TUCKER DORSEY: It needs to
19 fully cover our cost, because it's --

20 MS. TERRI GRAHAM: Right.

21 FINANCE CHAIRMAN TUCKER DORSEY: -- a service.

22 MS. TERRI GRAHAM: Yes.

23 FINANCE CHAIRMAN TUCKER DORSEY: I mean, it's
24 not -- it's not an obligation. So, you know, we've had
25 some calls from some commercial paint folks that don't
26 like making the run over to --

27 MS. TERRI GRAHAM: Uh-huh. (Indicates
28 affirmatively.)

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1 FINANCE CHAIRMAN TUCKER DORSEY: -- Mobile. If
2 we're going to do it -- if we're going do the
3 convenience --

4 MS. TERRI GRAHAM: Uh-huh. (Indicates
5 affirmatively.)

6 FINANCE CHAIRMAN TUCKER DORSEY: -- it's part
7 of what we do, but we need to get paid for it.

8 MS. TERRI GRAHAM: Right. I think fifteen
9 dollars (\$15) will cover our cost, I think. I don't
10 know. I don't have a feel for what the volume is going
11 to be.

12 So that's why if we need to revisit it next summer,
13 if we end up getting, you know, overwhelmed or something
14 like that, we can talk about it again. But, for right
15 now, we're comfortable with fifteen dollars (\$15) for
16 handling that, just changing that -- that one -- offering
17 that new rate.

18 COMMISSIONER CHRIS ELLIOTT: Okay.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
20 It's expensive, you know, dealing with paint.

21 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
22 affirmatively.)

23 MS. TERRI GRAHAM: Yeah.

24 COMMISSIONER CHARLES "SKIP" GRUBER: Water base
25 ain't no problem. But it's when you get your oil base
26 and all that, that's where -- that's where the problem
27 comes in.

28 MS. TERRI GRAHAM: Uh-huh. (Indicates

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1 affirmatively.)

2 COMMISSIONER CHARLES "SKIP" GRUBER: And I --
3 if I'm not mistaken, I was thinking Lowe's and Home Depot
4 are taking paint back on their --

5 MS. TERRI GRAHAM: I have no idea.

6 MR. ED FOX: I'm -- I'm not aware of that.

7 MS. TERRI GRAHAM: Huh-uh. (Indicates
8 negatively.)

9 MR. ED FOX: They may be, but I'm -- I don't
10 know that as --

11 MR. JOE DAVIS: Does this -- does this affect
12 the residential rate?

13 MS. TERRI GRAHAM: Huh-uh. (Indicates
14 negatively.)

15 MR. JOE DAVIS: Okay.

16 MS. TERRI GRAHAM: It does not.

17 We have a UIC permit that's coming up for renewal
18 this year that's going to be in the budget. So also
19 included in the transfer station that's not a capital
20 item are loader wheels. But I always like to bring it to
21 your -- your attention, loader wheels.

22 And we have to resurface the concrete vault. So
23 that's going to be a scheduled repair. It's going to
24 be -- you know, it's going to be bid. But it's going to
25 be pricey.

26 With MacBride, we have in the budget this year to
27 actually replace the scale house there. We'd actually
28 like to move the scale house down, I guess, further south

1 off of 64, more into the curve from when you're coming
2 into the site, and maybe go ahead and add a second scale
3 up there, too.

4 We have a -- we have in the capital budget for that
5 two hundred and twenty-five thousand (\$225,000). And we
6 kind of wanted to get an engineering firm to do the --
7 the quality control and the bid process for us to kind of
8 make all that happen. And that would be capital,
9 included with the new -- it's going to be a modular-type
10 building still.

11 But the scale house we have there now was put in, in
12 1999, for sixteen thousand dollars (\$16,000). It's --
13 it's pretty old. It's in need of some repairs. I'm not
14 going to beat around the bush about that.

15 FINANCE CHAIRMAN TUCKER DORSEY: How much is
16 the scale portion of that two twenty-five (\$225,000)?

17 MS. TERRI GRAHAM: We haven't bought a scale in
18 a number of years. The last one we bought was about
19 forty-five thousand dollars (\$45,000).

20 FINANCE CHAIRMAN TUCKER DORSEY: So what's
21 your -- what are you throwing to this as your number?

22 MS. TERRI GRAHAM: We put fifty (\$50,000) in
23 there for the --

24 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

25 MS. TERRI GRAHAM: -- for the scale.

26 MR. ED FOX: But it's also the foundation and
27 relocating the old scale to the --

28 MS. TERRI GRAHAM: Yeah.

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1 MR. ED FOX: -- new location.

2 FINANCE CHAIRMAN TUCKER DORSEY: So your
3 building cost is one fifty-ish (\$150,000)?

4 MR. ED FOX: Some -- Well, I -- I think it -- I
5 think it'd probably be -- you're probably talking, I
6 guess, maybe a hundred (\$100,000) for the scale part of
7 it?

8 FINANCE CHAIRMAN TUCKER DORSEY: Well, I'm
9 talking about -- I -- I'm just back in the building part.
10 We're -- I -- You know, it's just we've got a couple of
11 questions in here for buildings and modifications that
12 are pretty sporty. And I just want to make sure that
13 we're tight on the building.

14 MS. TERRI GRAHAM: Yeah. I -- I think at this
15 point we'd like to get a better -- The building like we
16 have up there now, we want to do something different, you
17 know.

18 We have a lot of -- at the scale at Magnolia there's
19 a lot of issues underneath the building. So I think we
20 want to look at doing something a little bit different.

21 But we don't really have a design yet or anything
22 like that. So I think I'll, when it gets closer to time,
23 come back and -- and tell y'all what we -- we kind of
24 have thought about.

25 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

26 MR. RON CINK: You're putting it on your
27 decision item list? Is that --

28 MS. TERRI GRAHAM: Yeah.

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1 MR. RON CINK: -- what you're doing?

2 MS. TERRI GRAHAM: Yeah. We have a loader at
3 MacBride, too. I'm sorry. Back up to the transfer
4 station. We have a -- adding one walking floor trailer.

5 We do need to do two litter patrol trucks this year.
6 We don't usually do that, but we've had some
7 extraordinary, I guess, incidents in one of them.

8 MR. ED FOX: Yes.

9 MS. TERRI GRAHAM: So this year it's two
10 instead of one. We usually try to do one every couple of
11 years. We had to add that.

12 Going back to Magnolia, the only thing, a couple of
13 smaller things, but we have one track loader.

14 FINANCE CHAIRMAN TUCKER DORSEY: Not quite so
15 small.

16 MS. TERRI GRAHAM: Well, that's not small. But
17 the -- the Army trucks, we usually get those off the
18 ADECA site. They're usually not that expensive; and then
19 two ATV buggies to use onsite. The track loader is not
20 small.

21 FINANCE CHAIRMAN TUCKER DORSEY: What's the --
22 what's the -- what's the track loader need? What's the
23 track loader need?

24 MS. TERRI GRAHAM: What do you mean? As far as
25 the --

26 FINANCE CHAIRMAN TUCKER DORSEY: What do you
27 need it for?

28 MS. TERRI GRAHAM: Oh. Well, it's to replace

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1 the one that we have.

2 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

3 MS. TERRI GRAHAM: It's six years old and --

4 MR. ED FOX: Well, it's a 2006, the one we're
5 replacing one.

6 COMMISSIONER CHARLES "SKIP" GRUBER: And that's
7 the one y'all use on -- in the landfill itself.

8 MR. ED FOX: That's the -- It's -- Yes.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Pack
10 the --

11 MR. ED FOX: We -- we do a lot of pushing and
12 packing with it as far as -- and also all of our daily
13 covers with the track loader in both working phases.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

15 COMMISSIONER CHRIS ELLIOTT: Is it working
16 okay? You having any problems with it?

17 MS. TERRI GRAHAM: Huh-uh. (Indicates
18 negatively.)

19 MR. ED FOX: Well, the -- the one is -- is old
20 and eating up a lot of maintenance expense. It just
21 needs to -- it's served its time. It needs to be
22 upgraded.

23 MR. JOE DAVIS: I may have misunderstood. But
24 was it purchased used?

25 FINANCE CHAIRMAN TUCKER DORSEY: No. We
26 usually -- by the -- what Terri calls the Army trucks off
27 of -- we get them off the ADECA website, they're used
28 military stuff that -- Those are the ones that --

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1 MR. JOE DAVIS: I thought I heard a 6.

2 FINANCE CHAIRMAN TUCKER DORSEY: 2006 was the
3 purchase date of that track loader.

4 MR. ED FOX: That 973.

5 MR. JOE DAVIS: All right. Thanks.

6 MR. RON CINK: And it should be at the end of
7 its depreciable life, too.

8 MR. JOE DAVIS: Yeah.

9 MR. ED FOX: Yeah. I think it's ten years on
10 that one; right?

11 MS. TERRI GRAHAM: It should have been --

12 MR. ED FOX: It should be --

13 MS. TERRI GRAHAM: Five.

14 MR. ED FOX: Five.

15 MR. RON CINK: So it's --

16 MS. TERRI GRAHAM: Five.

17 MR. RON CINK: Yeah. You're not getting the
18 depreciation bang on it, either.

19 FINANCE CHAIRMAN TUCKER DORSEY: All right.

20 MR. RON CINK: By the way, just for -- for the
21 record, these are proprietary funds. They're treated
22 more in GAAP, as more as a company than governmental
23 funds. And all the assets that are bought go up into
24 the -- in the individual balance sheets.

25 So, in other words, it doesn't go into the
26 countywide capital funds. It goes in these individual
27 balance sheets you see. They're standalone.

28 COMMISSIONER CHARLES "SKIP" GRUBER: It's --

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1 And none of that money can be used anywhere else but --

2 MR. RON CINK: Correct.

3 COMMISSIONER CHARLES "SKIP" GRUBER: -- the
4 landfill or, you know --

5 MS. TERRI GRAHAM: That's -- for 510 that's all
6 the -- all the decision items and all the stuff we wanted
7 to kind of discuss as far as changes for next year.

8 I have a couple of personnel changes with that. Do
9 I -- do you want to talk about that now?

10 COMMISSIONER CHRIS ELLIOTT: You took the skid
11 steer off.

12 MS. TERRI GRAHAM: I did.

13 COMMISSIONER CHRIS ELLIOTT: I was --

14 MS. TERRI GRAHAM: Just for you.

15 COMMISSIONER CHRIS ELLIOTT: -- so looking
16 forward to that.

17 MS. TERRI GRAHAM: I'm sorry. It was just for
18 you.

19 COMMISSIONER CHRIS ELLIOTT: Chicken.

20 MR. RON CINK: I thought that was inventive.

21 MS. TERRI GRAHAM: Um.

22 COMMISSIONER-ELECT JEB BALL: Good old skid
23 steer.

24 MS. TERRI GRAHAM: So for the -- I have two
25 personnel changes in 510. I wanted to re-class the
26 Senior Accountant from -- or not a re-class -- but
27 promote/abolish from an 8 to a 9.

28 We have moved both of our databases into the Cloud

1 now. But not only is the Residential Encore in the
2 Cloud, so is the Commercial Encore.

3 And, so, with that, you know, we haven't -- we're
4 having do a lot more -- We can't depend on CIS as much,
5 because they're kind of standalone.

6 So we're having to work directly with our vendor,
7 which is -- which is not an issue. But it's -- it's more
8 time consuming for us, you know, just trying to deal with
9 if it's connectivity with the web portal, with all those
10 different functions of us being able to offer more.

11 We're actually -- now that the commercial has moved
12 into the Cloud also, we're going to be able to do credit
13 cards through Encore, which is -- now we're having to do
14 it outside.

15 So it's going to be another kind of change for us.
16 We're going to be able to offer ACH, which we haven't
17 been able to do.

18 So we have more -- more integration, less help with
19 CIS, which is -- which is fine. And that's going to be
20 the same on the kiosk, too.

21 We're having to deal with the manufacturers
22 directly. And just having somebody who can take care of
23 those issues for us, for our staff, will create more
24 efficiency for us without having to --

25 FINANCE CHAIRMAN TUCKER DORSEY: Can those wait
26 for the survey?

27 MS. TERRI GRAHAM: If that's what -- if that's
28 what --

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1 FINANCE CHAIRMAN TUCKER DORSEY: I mean, you
2 just need to put your -- you need to put your intended
3 job description in the survey and let it pump out the way
4 it's going to work.

5 Because it's the same as -- I mean, it's the whole
6 one ripple in the pond. You know how it works around
7 here; right.

8 MS. TERRI GRAHAM: Yeah. Okay.

9 FINANCE CHAIRMAN TUCKER DORSEY: So I'm trying
10 to hold pretty tight with that.

11 MS. TERRI GRAHAM: Yeah. Okay. We can do
12 that.

13 FINANCE CHAIRMAN TUCKER DORSEY: All right. So
14 you've got a creation. And these --

15 MS. TERRI GRAHAM: I have --

16 FINANCE CHAIRMAN TUCKER DORSEY: -- are --

17 MS. TERRI GRAHAM: Well, both of those would
18 have been the same thing, so we'll put those in the
19 salary, the ones for 510. I had one new position in 511
20 I wanted to do.

21 FINANCE CHAIRMAN TUCKER DORSEY: Okay. What's
22 that?

23 MS. TERRI GRAHAM: I want to do an Assistant
24 Customer Service Manager for the billing office. We
25 tried last year to kind of move some people around,
26 trying to -- you know, trying to shuffle workloads.

27 And although that's worked really well for -- for us
28 down at the landfill, creating, I feel like we may

1 have -- I feel like I need a person back there.

2 We are averaging, you know, six hundred seventy-five
3 (675) customer account starts and stops every month.

4 We -- we have all the exemptions that we're trying to do.

5 But we're doing a much better job of keeping track of
6 exemptions.

7 And I don't mean just low income and social
8 security. I'm talking about the vacancies, dumper
9 exempt, trying to keep track of making sure that those
10 people let us know when those -- they don't have that.
11 We've got a lot of people who say they're vacant that are
12 not.

13 But it all takes a lot more time to manage. We're
14 doing a better job. It creates more work for us a lot of
15 times. We've created a lot of efficiencies, too, by
16 doing web portal payments, you know, letting customers
17 pay online.

18 That also brings about more work, making sure that
19 their credit cards haven't expired. Because when they
20 do, we don't get our money. So just having people to be
21 able to work those reports, work those -- work those on
22 the front end creates a lot of good things for us.

23 But we have people to answer phones and take
24 payments. We have people to start and stop accounts. I
25 need somebody to take management of the report management
26 and doing those daily functions. And that's what I'm
27 asking for.

28 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Okay

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1 with me. I mean, obviously --

2 MS. TERRI GRAHAM: Yeah.

3 COMMISSIONER CHRIS ELLIOTT: You said how many
4 new accounts?

5 MS. TERRI GRAHAM: It's -- it's in and out.
6 It's like 675 a month start/stop. So you can't really
7 say we're getting so many new accounts a month.

8 This summer I guess people -- the redistricting, I
9 mean, it came closer to eight hundred (800) accounts that
10 we're having to start and stop, just people moving in and
11 out. So it's -- it's -- it's hard to --

12 MR. RON CINK: Uh-huh. (Indicates
13 affirmatively.)

14 MS. TERRI GRAHAM: It's -- it's hard. It's
15 like a moving target. I mean, it's hard to tell you that
16 we've started this many new ones, because it's just so
17 much in and out. And I do feel like people just like to
18 move all over the county this summer.

19 MR. JOE DAVIS: These --

20 COMMISSIONER CHRIS ELLIOTT: Okay. Sorry.

21 MR. JOE DAVIS: And these are not new locations
22 necessarily; they're changing ownership of existing
23 locations?

24 MS. TERRI GRAHAM: Right. So, you know, it
25 might be a --

26 MR. JOE DAVIS: Yeah.

27 MS. TERRI GRAHAM: -- cart redelivery, you
28 know, pick up here, take it back over there.

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1 I mean, every -- every time somebody moves, it -- it
2 is more work on us to -- to move that customer around.

3 We -- we have an average of about three hundred
4 (300) calls that come into the billing office every day
5 to make a payment or move; start a new account, stop a
6 new account, service orders for parts, bulky yard debris,
7 anything like that. So there's plenty of work to go
8 around for sure.

9 COMMISSIONER CHRIS ELLIOTT: I'm good.

10 MS. TERRI GRAHAM: Okay. All right. So that's
11 the one new position for 511. But that's kind of us
12 getting back to the decision items for 511.

13 We're asking for three new garbage trucks. These
14 would be three new side-load trucks. We're asking for
15 one small truck, 13-yards. This would be a rear-load or
16 we will look at the option of doing a side-load with the
17 small trucks. But I'm not for sure that we've --

18 MR. ED FOX: We haven't totally decided on it.

19 MS. TERRI GRAHAM: -- totally decided. But a
20 lot of the small trucks work with our backdoor services
21 and things like that. So I don't know if that stuff is
22 going to be feasible just yet.

23 COMMISSIONER CHRIS ELLIOTT: Getting in on some
24 of those smaller, you know, single-purpose roads and then
25 trying to do something overhead with trees could be
26 tough.

27 MR. ED FOX: We're trying to vet out a route to
28 see if -- if it's feasible to use a -- a side-loader on

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1 it. But we haven't gotten there yet.

2 MS. TERRI GRAHAM: Two pickup trucks. And then
3 we have one roll-off truck with a loader. We -- that --
4 the one truck that we have, the roll-off truck in -- in
5 Bay Minette, it's a 2005?

6 MR. ED FOX: Yeah.

7 MS. TERRI GRAHAM: The red truck is a 2005.
8 And we -- we had bought that -- that one used, actually.

9 FINANCE CHAIRMAN TUCKER DORSEY: Is this a
10 roll-off truck?

11 MR. ED FOX: Yes. It's just a --

12 FINANCE CHAIRMAN TUCKER DORSEY: Ford-250?

13 MR. ED FOX: No. It's got a -- it's got the
14 loader bucket --

15 MS. TERRI GRAHAM: Yeah.

16 COMMISSIONER CHARLES "SKIP" GRUBER: It's got
17 the --

18 MR. ED FOX: -- on it as well.

19 FINANCE CHAIRMAN TUCKER DORSEY: Got it. Okay.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

21 MS. TERRI GRAHAM: And then we -- we have in
22 here two new truck chaises. So we had replaced the
23 bodies for two of our garbage trucks a couple of years --

24 MR. ED FOX: I think we bought those bodies in
25 '13, Load Master bodies.

26 MS. TERRI GRAHAM: Yeah. The bodies are still
27 good. We're doing the chaises on those, keeping those
28 rear-load bodies for now. And that would be it for

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1 Collections.

2 COMMISSIONER CHARLES "SKIP" GRUBER: Is that --
3 is that three hundred thousand (\$300,000) y'all got
4 scheduled for that, does that also include swapping the
5 two -- swapping the bodies over, or can y'all do that?

6 MR. ED FOX: There -- there is some -- a little
7 bit in there for that. And --

8 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

9 MR. ED FOX: -- we actually did this two years
10 ago, and did it inhouse --

11 COMMISSIONER CHARLES "SKIP" GRUBER: Oh, okay.

12 MR. ED FOX: -- successfully.

13 COMMISSIONER CHARLES "SKIP" GRUBER: I didn't
14 know if you had to go off.

15 MR. ED FOX: That's -- that's -- The intent is
16 to do it inhouse. But there -- We -- we could
17 probably -- if we need to get you to help us with it.

18 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. All
19 right. I just wanted to make sure that you -- I didn't
20 know if they did that.

21 MR. ED FOX: Yes, sir.

22 COMMISSIONER CHRIS ELLIOTT: Yeah. That's
23 pretty strong to have that capability inhouse. Good.
24 Good for y'all.

25 MR. ED FOX: If you've got big equipment, you
26 can lift stuff with it.

27 COMMISSIONER CHRIS ELLIOTT: That's what you
28 need the track loader for.

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1 MR. ED FOX: No.

2 COMMISSIONER CHRIS ELLIOTT: I'm just kidding.

3 MR. ED FOX: The skid steer would help.

4 COMMISSIONER CHRIS ELLIOTT: Touché.

5 FINANCE CHAIRMAN TUCKER DORSEY: Wow. That was
6 good.

7 COMMISSIONER CHRIS ELLIOTT: That was good.

8 FINANCE CHAIRMAN TUCKER DORSEY: Really good.
9 I like it.

10 COMMISSIONER CHRIS ELLIOTT: Yeah.

11 FINANCE CHAIRMAN TUCKER DORSEY: Any questions?
12 I see you hiding behind Jeb. Do you have any questions?

13 MS. BILLIE JO UNDERWOOD: (Indicates
14 negatively.)

15 FINANCE CHAIRMAN TUCKER DORSEY: All right.

16 MS. TERRI GRAHAM: Oh, I did forget one. We
17 wanted to -- sorry.

18 FINANCE CHAIRMAN TUCKER DORSEY: Here comes the
19 hammer.

20 MS. TERRI GRAHAM: No. Abolish three Solid
21 Waste Tech positions and -- and put in two Driver I's and
22 a Driver II. We talked about as we implement the one-arm
23 trucks, increasing that driver count and reducing that
24 Solid Waste Tech count.

25 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

26 MS. TERRI GRAHAM: So let me just kind of --
27 I've got lots of -- a lot of fun facts for y'all right
28 here. But -- so our bulky service orders over the past

1 year have increased twenty-six percent (26%). And that's
2 going to be your bulk items, couches, refrigerators, you
3 know, washing machines, and that kind of stuff.

4 In the past two and half years, it's been forty
5 percent (40%). I mean, just the people who need and want
6 that service have just -- We're running all over the
7 place.

8 That's not yard debris. Yard debris is up almost
9 ten percent (10%) this year already. It's -- The volume
10 of that service alone, we are managing it very well. Our
11 knuckle boom drivers are very efficient.

12 But that is one thing that -- that is the service
13 that I feel like we're going to have to invest a lot more
14 in, just putting more of those trucks on the road to do
15 that service.

16 COMMISSIONER CHARLES "SKIP" GRUBER: What have
17 you got, three -- three or four -- four of those trucks
18 now? And you try to cover this county with four trucks,
19 it's impossible. I mean, there's -- there's no way.

20 MR. ED FOX: They're busy.

21 MS. TERRI GRAHAM: They're -- they are very
22 busy. And -- and, you know, a lot of it is, you know,
23 we've got to get the garbage up. So if people, you know,
24 call out and stuff like that -- But we've got to do
25 that -- that first. Having more drivers will help us in
26 that.

27 Yes? No? Maybe so?

28 MR. RON CINK: Well, that personnel is going to

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1 evolve anyway because of the change in equipment.

2 COMMISSIONER CHRIS ELLIOTT: That's -- that's
3 my point exactly right there. So as we push you to have
4 more one-arm trucks, you know, obviously, you're going to
5 need fewer folks riding on the back of the truck with
6 more folks that are trained to operate the truck --

7 MS. TERRI GRAHAM: Uh-huh. (Indicates
8 affirmatively.)

9 COMMISSIONER CHRIS ELLIOTT: -- and fill that
10 role. That's a logical transition to make. So it isn't
11 all bad.

12 MR. RON CINK: And workers' comp goes down.

13 MR. JOE DAVIS: It doesn't go up.

14 MS. KIM CREECH: Well, as long as they're at
15 the landfill, everybody is -- Terri -- Terri's is the
16 same rate as the guy on the truck.

17 COMMISSIONER CHRIS ELLIOTT: I'm talking about
18 our claims ratio.

19 MR. RON CINK: There you go. What was what --

20 MS. KIM CREECH: Yeah.

21 MR. RON CINK: We're not hurt.

22 MS. KIM CREECH: Yeah.

23 MR. RON CINK: Nobody is getting hurt or the --

24 MS. KIM CREECH: That's correct.

25 MR. RON CINK: -- opportunity for -- the
26 opportunity for injury is less.

27 MS. TERRI GRAHAM: Yeah. I will say that.

28 There's two that are driving those one-arm trucks have

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1 not been injured. There have been a few mailboxes that
2 may have been injured. But they have not been injured.

3 FINANCE CHAIRMAN TUCKER DORSEY: Well, the --
4 That's one of the biggest concerns I have about the
5 customer putting the trash out right. Because if they've
6 got to get out of the truck, climb up to the top to get
7 the trash in there, we are going to have -- That is
8 asking for an injury.

9 MS. TERRI GRAHAM: Uh-huh. (Indicates
10 affirmatively.) Right. And that is what -- I will say
11 this: We kind of -- actually this past six weeks, we've
12 kind of revisited our -- kind of our approach.

13 So I had our routing dispatchers, our two routing
14 and compliance dispatchers, I said, you know, these --
15 these one-arm routes that we already have implemented,
16 they need to be revisited quarterly.

17 Let's go back out there. Let's follow these trucks.
18 Let's see which customers maybe have moved in that maybe
19 didn't get the memo or didn't get the message. You know,
20 let's make sure we're being proactive with these
21 customers --

22 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
23 (Indicates affirmatively.)

24 MS. TERRI GRAHAM: -- to tell them, this isn't
25 going to work for the guys. You've got to -- you've got
26 to readdress.

27 And I think that's going to come from us, us doing a
28 better job on that route auditing portion. So that's --

1 actually the past two weeks they've been doing that
2 again, re-following those two one-arm truck routes.

3 And I will say just in doing that on one of the
4 guys, just the Tuesday route, which is Spanish Fort,
5 which is kind of crazy with all the annexations up there,
6 we found another hundred (100) accounts that have to be
7 worked that are not on service.

8 So it -- it benefits us in a lot of different ways
9 to do that. So, I mean, yes, it's retraining the
10 customers. But we need to be doing it anyway because
11 we --

12 COMMISSIONER CHARLES "SKIP" GRUBER: You've --

13 MS. TERRI GRAHAM: They -- they get out from
14 under us.

15 COMMISSIONER CHRIS ELLIOTT: What were they
16 doing, the -- those hundred (100)?

17 MS. TERRI GRAHAM: Well, a lot of them might be
18 putting out. But a lot of them are on advance, too.
19 It's just people that we need to work. Because up there,
20 the -- Cambron is a great example.

21 COMMISSIONER CHRIS ELLIOTT: Yeah. It's --

22 MS. TERRI GRAHAM: You know --

23 COMMISSIONER CHRIS ELLIOTT: -- snaggletooth.
24 Okay.

25 MS. TERRI GRAHAM: And, so, it just makes us
26 more aware of what we've got going on and what do we need
27 to work on. So it provides us a lot of benefits for us
28 to do that and not just teaching customers --

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1 FINANCE CHAIRMAN TUCKER DORSEY: Well, with all
2 your transition you talked about earlier in the accounts,
3 do you have a tickler in the -- in the accounting
4 software that says what kind of route they're on so that
5 if Joe comes up and sets up a new account in Cambron and
6 you say, hey, by the way, you're a -- you're a side-load
7 and this is what we need you to know about your trash
8 when they set up their account.

9 So if there's -- So when he moves out and moves in,
10 do you have a way of matching those routes up with the
11 addresses so that when you do get new accounts, that
12 you're able to communicate that to them?

13 MS. TERRI GRAHAM: So not in -- in that -- in
14 the routing program, which everybody -- we're fixing to
15 push that out to everybody. We're waiting on getting
16 logons. That's really all we're waiting on.

17 But basically they're going to be able to logon to the
18 routing program, and it'll show which route it is, you
19 know, what day it is. And then it -- it'll help them in
20 a lot of different fronts.

21 But it has an overlay of the Revenue Commission,
22 911, all those things we've talked about, voter
23 registration, so that we can actually see all the
24 different layers of data, trying to -- trying to make
25 sure we get track of that in the city or the county.

26 You know, it provides a lot of benefits. But that's
27 coming on the -- on the routing side. So, yes.

28 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

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1 Anything else?

2 MS. TERRI GRAHAM: Other than that, revenues
3 are up from what they were last year, budgetwise. We did
4 come in with a balanced budget, just trying to kind of
5 make it look more consistent for -- for what you guys are
6 used -- or --

7 FINANCE CHAIRMAN TUCKER DORSEY: What's your --
8 I -- I'm sure it's here. I haven't seen it. What's the
9 post-closure number this year?

10 MS. TERRI GRAHAM: We haven't done it yet. So
11 we -- we'll do it at 9/30.

12 MR. RON CINK: Yeah.

13 MS. TERRI GRAHAM: And I'll bring it to you as
14 a -- as a Commission item.

15 FINANCE CHAIRMAN TUCKER DORSEY: Are you
16 putting that -- is -- are you putting a number in there
17 that -- that says that you're balanced with that
18 estimate?

19 MS. TERRI GRAHAM: It should -- it should be in
20 there.

21 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

22 MS. TERRI GRAHAM: It's -- I think we budgeted
23 around two fifty (\$250,000), three hundred (\$300,000).

24 MR. RON CINK: Uh-huh. (Indicates
25 affirmatively.)

26 MS. TERRI GRAHAM: But then I'll come back to
27 y'all to actually approve that post-closure number.

28 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

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1 MS. TERRI GRAHAM: It'll be October, the first
2 or second meeting in October.

3 FINANCE CHAIRMAN TUCKER DORSEY: Okay.
4 Everybody good? Questions?

5 (No response.)

6 COMMISSIONER CHRIS ELLIOTT: So, guys, when you
7 get in, she'll take you for a ride around on the back of
8 a garbage truck.

9 MS. TERRI GRAHAM: I sure will.

10 COMMISSIONER CHARLES "SKIP" GRUBER: Make sure
11 it's hot.

12 MR. JOE DAVIS: Makes you appreciate it, what
13 they do.

14 MS. BILLIE JO UNDERWOOD: I appreciate it now.
15 I don't have to do that. I'm really just -- I'm
16 thankful.

17 COMMISSIONER CHRIS ELLIOTT: It's a good
18 experience.

19 COMMISSIONER CHARLES "SKIP" GRUBER: It's a job
20 that nobody wants to do.

21 FINANCE CHAIRMAN TUCKER DORSEY: Well, I -- I
22 mean, that -- that -- that -- that ride, for me, changed
23 my whole perspective on the safety issues and the one-arm
24 trucks and all that stuff. But it's a -- And I certainly
25 appreciate the -- the work they do. That is some
26 seriously hard work.

27 COMMISSIONER CHRIS ELLIOTT: It -- it changes
28 the perspective of that person driving that Honda when

1 they flip that can back on their hood.

2 FINANCE CHAIRMAN TUCKER DORSEY: And then they
3 look to see --

4 COMMISSIONER CHRIS ELLIOTT: And it --

5 FINANCE CHAIRMAN TUCKER DORSEY: Then they look
6 to see who did it.

7 COMMISSIONER CHRIS ELLIOTT: That's right.

8 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

9 COMMISSIONER CHRIS ELLIOTT: We kept moving.
10 No big deal.

11 MS. TERRI GRAHAM: I appreciate y'all. We'll
12 talk about the other tomorrow --

13 MR. RON CINK: Tomorrow, please.

14 MS. TERRI GRAHAM: -- at work session.

15 COMMISSIONER CHRIS ELLIOTT: Thanks, Terri.

16 COMMISSIONER JEB BALL: Thanks.

17 MS. TERRI GRAHAM: Thank you so much.

18 MR. JOE DAVIS: Thank you, Terri.

19

20 **2-B - MISCELLANEOUS APPROPRIATIONS REQUEST - AIRBUS**

21 FINANCE CHAIRMAN TUCKER DORSEY: All right. So
22 we are going to have a wild morning this morning. I've
23 got lots of people here and lots to do. I made a couple
24 of promises.

25 Michelle, you've got to get out of here pretty quick
26 too, so you ready to go?

27 MS. MICHELLE HURDLE: Okay.

28 FINANCE CHAIRMAN TUCKER DORSEY: They've got

1 you ready to go.

2 MS. MICHELLE HURDLE: Okay. Great.

3 *****

4 *ATTACHMENT 2 - AIRBUS SPONSORSHIP - FLIGHT WORKS ALABAMA*

5 *PRESENTATION*

6 *****

7 MS. MICHELLE HURDLE: Thank you for having us
8 today. I'm Michelle Hurdle. I'm with Airbus. I'm
9 with --

10 FINANCE CHAIRMAN TUCKER DORSEY: Thank you.

11 MS. MICHELLE HURDLE: -- government relations
12 in the economic development division with Airbus American
13 for corporate. But I work in Mobile.

14 And, Robin?

15 MS. ROBIN FENTAN: Oh. I'm Robin Fentan. And
16 I'm the education consultant that's working with them.

17 MS. MICHELLE HURDLE: So I'm going to talk to
18 you a little bit about Flight Works Alabama. And then
19 I'm going to turn it over to Robin real quick so she can
20 talk about the education portion.

21 FINANCE CHAIRMAN TUCKER DORSEY: Uh-huh.
22 (Indicates affirmatively.)

23 MS. MICHELLE HURDLE: Last year -- or actually
24 let's back up a little bit. When we started production
25 in 2015, we always knew that people wanted to come and
26 tour the facility.

27 We weren't set up for that yet. There are two of us
28 that handle the tours at Airbus. And we tour about

1 twenty-seven hundred (2700) people a year. But we have
2 other jobs. So we knew we had to address this
3 eventually.

4 As we were doing that, Airbus, the A-15 side has
5 seen things starting to grow. And, as you've all heard,
6 we're going to add that A-15.

7 So in the next seven years, this area will be the
8 fourth largest producer of aircraft in the world behind
9 Washington State, France, and Germany.

10 And, just to give you an idea, they've been building
11 aircraft for a hundred years. We will have been building
12 it for seven.

13 So with the growth that we are all experiencing, we
14 thought, well, why not have a way to capture our guests,
15 let them know about aviation, let them know about flight.

16 And with the growth, while we've always been focused
17 on education, we wanted to put more effort in the
18 pipeline of workers for aviation and other STEM positions
19 in the workforce.

20 So we went to the State and we asked the State if
21 they would consider partnering with us on this. We would
22 reallocate one and a half million (\$1,500,000) of our
23 funds. The State provided five million (\$5,000,000) and
24 then Airbus is responsible for the operations of the
25 facility. Okay.

26 MR. RON CINK: Is it not coming through?
27 You're hung up.

28 MS. MICHELLE HURDLE: Your screen looks great.

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1 MR. RON CINK: It's getting hung up.

2 MS. MICHELLE HURDLE: I'll just keep talking.

3 Is that okay?

4 MR. RON CINK: Let me pull it back up. But go
5 ahead.

6 MS. MICHELLE HURDLE: Okay. So part of the
7 centers, as we started putting it together, we went to
8 Everett, Washington to see what our competitor does with
9 workforce development.

10 But we also went to Wichita -- Because Wichita has a
11 lot of different aviation and things -- to see what they
12 do to address aviation workforce from K through 12 and
13 then beyond with Wichita State and the community college
14 that's now a part of Wichita State.

15 And we believe that our best efforts would be to
16 focus on middle school and high school, so 7th graders
17 and 10th graders primarily. It'll be open to all. But
18 that'll be where a lot of the focus is.

19 We divided the center up into some different areas.
20 The discovery space, which is actually about a
21 4400-square-foot area where you have hands-on activities.

22 And this is not like a flight museum. It does do
23 some principals of flight. But this is about how you
24 make things that fly.

25 So it's focused on the manufacturing, the design,
26 the engineering, and basically to say you don't have to
27 be a pilot or an engineer to be in this industry. You
28 can be a graphics designer or you can be an attorney.

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1 You can be in government relations or you can be an
2 engineer. You can be a mechanic. You can be a pilot.

3 We'll have classrooms. We'll, of course, do tours
4 initially for the AP-20, eventually for the AT-20
5 assembly line.

6 And then there will be activity areas. We already
7 have a workshop that we use with a lot of the schools in
8 Mobile and Baldwin County, some in Escambia. But this
9 will be larger with more equipment.

10 It's like a maker space where they're not charged,
11 but they can come in and make their ideas a reality, and
12 then meeting space and gift shop.

13 Next. This gives you an idea of what it's going to
14 look like. It will be at Berkley right down from our
15 final assembly line. We will have shuttles in place to
16 do the tours.

17 And next. And this is what it -- the inside looks
18 like. So you see that we will have security there. We
19 will have students in and out.

20 The sublimation lab, the 3-D printing lab, the
21 worker space, the maker space type that I just referred
22 to, an activity center, the exhibit area, and then
23 classrooms and an innovation lab.

24 And can you make that play? This is a video that
25 shows what the exhibit space will be.

26 MR. RON CINK: Where is --

27 MS. MICHELLE HURDLE: You should be able to
28 toggle on top of it and maybe click it. There you go.

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1 MR. RON CINK: There you go.

2 (Video played.)

3 MS. MICHELLE HURDLE: So we contracted with
4 Ideas out of Orlando. They're former Disney imaginaries.
5 Because we wanted it -- to make it fun, entertaining, and
6 educational.

7 And, again, this only focuses on the exhibit space.
8 So we're taking the guest from research and design
9 through the assembly process. And the final thing is to
10 tour the final assembly lines where they can identify
11 with real people doing the work.

12 In this area, it's focused on biomimicry, where you
13 can look at different animals, be it birds, be it
14 dolphins, be it whales, to see the best way to design an
15 aircraft.

16 And then there's the wind tunnel where you can bring
17 and -- and we will have 3-D produced parts where you can
18 put them together, put them in the wind tunnel, and test
19 what you were able to design and have immediate feedback
20 on if that works or, you know, you may not want to put a
21 pig's tail on it at the time. You may want to put a
22 something else on it at the time. You'll have a hundred
23 and forty-eight (148) different options of how you design
24 a plane.

25 We have virtual reality. Everybody has a lot of
26 that already. We're bringing that down. And then we're
27 working with a lot of our suppliers to include the
28 landing gear and the engine manufacture.

1 Because one of the things that students have told us
2 is they want to see real products. They want to see real
3 engines. They want to see how it's made, not from an
4 imagining area, but what they would actually be working
5 with.

6 Going through an aircraft or a virtual aircraft in
7 some places, we do have the cockpit that they will see,
8 the instruments and systems. And they'll go back.

9 Because a lot of students that we're seeing now when
10 we tour, the final assembly line, they've never been on
11 an aircraft. So it gives them the opportunity to see
12 what it looks like.

13 And you see the -- A lot of us have never seen an
14 airplane from the outside. Because when you go to the
15 airport, you get on the plane from the jet rig, so you
16 never see how large the landing gear is.

17 This is a tool safe where you'll actually get to
18 hold the tools that the guys on the floor have. We have
19 some exercises, some riveting exercises, and see what
20 they would really do. And you can stop it from there.

21 So we build airplanes. We don't educate. So we
22 knew we needed some help. So we've hired Innovators 365
23 to help us put the curriculum and everything together.

24 MS. ROBIN FENTAN: So we had the fun part;
25 okay? So the first thing we did when Michelle came to us
26 and said this is what we want to do, we stepped back and
27 said let's look into the students. Let's look into the
28 teachers.

1 We did not want to create an existing model like an
2 existing museum, science center. If we were to do this,
3 we wanted something that was totally off the charts,
4 something totally different.

5 So we put a group of focus -- these focus groups
6 together. And, so, we listened to the students. And
7 several of these students were from Baldwin County.

8 And we said, what would you want in something like
9 this? And it was really interesting. Of course they
10 wanted something for middle and high school students.

11 So that's when we started saying, okay, well, that's
12 our -- that's going to be our focus group. Let's focus
13 on these kids.

14 And these kids were saying, we want challenges. We
15 want to be to able to use our brains. We want
16 certifications. We want things that we can put on our
17 transcripts and resumés and -- and learn skills.

18 So, you know, Michelle and I started thinking, well,
19 we need a whole different model here. You know, we
20 brought the teachers in and we said, what do y'all want?

21 And they said, well, what we teach in the classroom,
22 and we want to be able to come here and show how it
23 applies to the manufacturing industry or just, you know,
24 connect with skills that they can use for life.

25 So we started looking at how do you piece all of
26 this together? So we said, okay. First thing we need to
27 do is to inspire these children. So through the exhibit
28 gallery, through the tours, they can come and say, wow,

1 this is what I want to do.

2 Then what we want to do is then start issuing some
3 certifications. And, so, when we say certifications, we
4 want like flight work certifications.

5 So one of the rooms we're going to have is a
6 workshop. And it's going to have band saws, drill
7 presses, 3-D printers in the fabrication area, C&C
8 machines. So all this stuff like -- You have no idea how
9 many of these kids, they can't use a tape measure
10 nowadays.

11 And, so, we thought, okay, well, let's start looking
12 at some of the inhouse Flight Works Alabama
13 certifications that they can get.

14 Well, then the students and teachers were like,
15 well, we want real certifications also. So then we
16 started looking at other educational partners out there
17 from the -- from business and industry.

18 And then we also started looking at higher
19 education. And, so, that's one of the things that's
20 going to set Flight Works apart is we have eight higher
21 education partners that's going to play a role in this
22 facility.

23 We're going to be announcing those at groundbreaking
24 on September 12th, so we're not privy to share. But I
25 guarantee you, any of the ones that's going through your
26 mind right now, they're on the list.

27 They're going to be bringing stuff from their
28 college of business productivity center to their college

1 of engineering, computer science, department of tourism,
2 I mean, every aspect.

3 And, so, they're going to be partnering with us of
4 how can these students earn certifications. So the
5 pipeline is basically inspiration and then inhouse
6 certifications and then real-world certifications.

7 And then the big, big picture down the road -- And
8 we're not going to be there upon -- when we open, but
9 eventually leading into apprenticeships.

10 So we want this basic -- We want it based on the
11 skills that the Governor's Office, the Workforce
12 Development says these are the skill sets that our
13 students need for the jobs for the next 10 to 15 years.

14 So every activity inside the center are going to be
15 based on one of those skills. And if we cannot connect
16 with those skills, then we do not need that activity in
17 that center.

18 So now we have the certifications. So we have our
19 higher ed partners. We have our programs and everything.
20 So now we start looking at what do we offer to these
21 schools?

22 And, so, what our proposal today for Baldwin County
23 is to really focus on the 10th graders. And, so, what we
24 would like to do is have, from each of the high schools,
25 which are public, parochial, and private schools in
26 Baldwin County, having fifty (50) of their students and
27 STEM students, which is the Science, Technology,
28 Engineering, and Math students come to Flight Works and

1 let's give them a full-day experience, which would go
2 from the inspiration through hands-on activities in some
3 of these workshops and stuff and start working with those
4 students.

5 And then we want to also bring in the teachers.
6 And, so, what we're proposing is 50 of the STEM teachers
7 from Baldwin County also and working with them and giving
8 them two full days of professional development.

9 One of those would be all inclusive inhouse. And
10 then one of them would be online to continue the
11 relationship.

12 And, so, a lot of the educational programs that I've
13 been involved with is building that relationship, knowing
14 that teacher, knowing those students, and having those
15 continuing opportunities for them to come back to build
16 that relationship so you know that track of where that
17 kid is going and what that teacher is going and keeping
18 that track going.

19 We also want to have Baldwin County Day. Because
20 the students are saying, we want real world challenges,
21 real world problems.

22 So we thought we would go through the aerospace
23 industry and say what are some of the things that are
24 hurdles for y'all that we need to get over? Let these
25 kids help you.

26 Because I guarantee you some of these kids have
27 some -- some really great ideas that might solve some
28 industry issues.

1 So Baldwin County Day would -- basically would
2 consist -- Each of the high schools would then send
3 representatives, five representatives, which are students
4 and one teacher. And we would give them their problems
5 and say, okay, help us, as an industry, to solve these
6 issues.

7 They would go home. They could have an unlimited
8 number of students at that school help solve it. They
9 would research it. They would propose ideas.

10 And then we would have Baldwin County Day. And
11 that's when everybody would come back over to Flight
12 Works. And then we would have the industry folks in
13 there looking and -- and working with kids and let the
14 kids present their ideas.

15 And I guarantee you, there's going to be some really
16 innovative ideas that comes out of there that's going to
17 solve some of the issues for industry.

18 So, to me, the biggest part of this -- And I've
19 worked with Michelle on this -- is we have to be able to
20 measure the outcomes.

21 So what we're asking for you -- from y'all is -- you
22 know, it's -- it's quite a large contribution. But if
23 you look at the number of students and the number of
24 teachers that are going to be impacted.

25 But here's the big picture, is we have asked one of
26 our higher ed partners, how do we measure these outcomes
27 so we can come back to you and say, okay, we have
28 delivered. These are the outcomes. These are the

1 measurements. Because if we cannot measure what we are
2 doing, there's no reason for us to even open our -- our
3 doors.

4 And, so, we want to be able to say these are the
5 skills that have been taught. These are the outcomes.
6 And we -- we have a measurement system so that we can
7 say, okay, your contribution, this is the return on
8 investment and so that you will know exactly what your
9 money has been invested in and what the return is.

10 And, so, that's one of the things that we would like
11 to deliver within the center. So I think it's a very
12 unique opportunity for our community, trying to create
13 something that's totally different that does not exist
14 yet that other areas in the country can say, hey, what's
15 happening down there on the Gulf Coast?

16 You know, y'all created a center and y'all are
17 delivering that workforce and these kids are getting out
18 with these skills.

19 And, so, I think it's a quite a challenge, but I
20 think it's very doable with all the partners we have
21 involved. And we're just asking for everybody's support.
22 And -- and we -- we have confidence that we can deliver
23 on this. And --

24 MS. MICHELLE HURDLE: I think not only the
25 colleges and the universities that are partnering make a
26 difference, because they're under one roof playing in the
27 same sandbox, which is unique.

28 But the other thing is all of our partners in the

1 industry are bringing their education curriculum down.
2 So we'll have curriculum from engine manufacturers
3 specifically.

4 They know how to build engines. They're going to
5 teach that curriculum. They're going to send some of
6 their experts down so the children can meet them.

7 And it's not just about positions within Airbus,
8 which they will see and will learn. But it could be
9 about positions at, for example, Pratt & Whitney and what
10 kind of positions they have and use to build and design
11 engines. So that's it in a nutshell.

12 MS. ROBIN FENTAN: What questions do y'all
13 have?

14 FINANCE CHAIRMAN TUCKER DORSEY: Lots.

15 MS. MICHELLE HURDLE: Okay.

16 MS. ROBIN FENTAN: Good.

17 MS. MICHELLE HURDLE: Good.

18 FINANCE CHAIRMAN TUCKER DORSEY: So who --
19 who -- who in Baldwin County is -- is committed to
20 investing with y'all on this project?

21 MS. MICHELLE HURDLE: You're the first one
22 we've asked in Baldwin County.

23 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Have
24 you had any conversation with the Board of Education?

25 MS. MICHELLE HURDLE: No. I talked to Terry,
26 but have not had a presentation with them yet.

27 We have had their teachers in. Their teachers have
28 met with some of our higher ed partners to talk about

1 dual enrollment specifically because of the distance.
2 That's not probably -- and it's probably not going to
3 work with Mobile County as well.

4 What we want to do is work after school because
5 you're only going to have some kids who want to take some
6 aviation classes for college credit. So that will be
7 after school, open for all schools. But not -- we have
8 not asked for a financial contribution from either one.

9 FINANCE CHAIRMAN TUCKER DORSEY: Got you.
10 What's your target? Or is this -- is this --

11 MS. MICHELLE HURDLE: It's not operating cost.
12 Airbus is responsible for the operations. This is
13 specifically for the education program that we're putting
14 forward for Baldwin County.

15 That can be changed. That can be adapted if you
16 think something else is better or if the school system
17 would rather do something else. But that was based on
18 the input we had from them.

19 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

20 COMMISSIONER CHRIS ELLIOTT: Well, I guess
21 that's my question, Michelle, is, you know, obviously
22 this is a -- this is a neat idea. The question is, is
23 it -- Does it need to be a County Commission neat idea?

24 And I'm trying to figure out what funding bucket
25 we're putting this in; right? Is this a -- is this
26 something more suitable for the Board of Education as
27 opposed to is this an economic development, you know,
28 type of program for, frankly, you know, the announcement

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1 that's already taken place, et cetera? And -- and how
2 does that fit in with the Commission's responsibility and
3 in the Commission's budget.

4 Neat concept. Don't get me wrong. And I'm -- and
5 I'm fully supportive of making sure that y'all have your
6 workforce that you need. We want you to have the
7 workforce that you need. And we want to grow that
8 workforce as your need grows.

9 I just -- I -- At some point, I've got to -- I've
10 got to ask myself, is this -- is this something the
11 Commission, in its budget and our charge, is this
12 something that we're responsible for and that we need to
13 be spending that portion of our taxpayer money on or not.

14 MS. MICHELLE HURDLE: And, remember, it's just
15 not about us.

16 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
17 affirmatively.)

18 MS. MICHELLE HURDLE: So we anticipate fifty
19 thousand (50,000) coming through the center. And that's
20 what we're anticipating. There's no way Airbus will hire
21 everybody that comes through the center or gets
22 certified.

23 COMMISSIONER CHRIS ELLIOTT: Sure.

24 MS. MICHELLE HURDLE: But because it's STEM
25 related --

26 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
27 affirmatively.)

28 MS. MICHELLE HURDLE: -- it's the rising. We

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1 think it's going to help across the Gulf Coast and beyond
2 for other industries as well.

3 So I think it's more focused. From our -- our
4 perspective, we believe we can get the workforce as well.
5 And we believe we have training that can help do that.

6 We'd like to see them home -- homegrown. But we
7 also think that this is more of a student focus to make
8 them more competitive as they leave the high schools in
9 the area.

10 FINANCE CHAIRMAN TUCKER DORSEY: So I'm
11 guessing we have -- If you -- Because you say you're
12 including the private schools -- Of course, you've got
13 one letter from anybody in Baldwin County. But -- So if
14 we've got roughly 12 schools, that's 12 days. So 600
15 kids, I mean, that's a pretty big investment per kid from
16 the County.

17 Do you -- Well, I don't know. I -- Can I -- For me,
18 unless y'all are just saying, yeah, we want to do it or
19 no, we're not doing it. But I'd like to talk to the
20 Board of Education as well.

21 Because it's not only that we're always trying to
22 find partners in investments. I think -- I want to know
23 that they're committed to sending the people.

24 I don't want to give you two hundred grand
25 (\$200,000) and say, we love Airbus. Go. Go. Go.
26 And -- and our school system is not committed to sending
27 those kids for that opportunity. So --

28 MS. ROBIN FENTAN: Can I -- Okay. So I just

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1 wanted to interject something on that. So one of the --
2 well, two of the partners that we have that's going to be
3 involved, one is Best Robotics. And they are woven into
4 a lot of the schools over here in Baldwin County already.
5 And, so, a lot of those schools already come over.

6 Airbus, two years ago, built out a classroom over
7 there called Whiz Kids. And, so, Airbus has been a
8 supporter of Best for quite a few years.

9 And, so, they came to us and said, okay, how does a
10 rural school or an inner city school compete with one of
11 the larger -- like a Davidson High School or a Fairhope
12 High School, you know, some of the larger schools that
13 have more resources?

14 So they built out a classroom that has every power
15 tool, C&C machine, 3-D printers in there. And we opened
16 it up to any of these Best teams. So we have some
17 Baldwin County teams that come over there and use this.

18 So then what happened was that we rapidly outgrew
19 that. And, so, all these teachers and kids are saying,
20 okay, what's the next step? Do we do summer professional
21 development for the teachers? Do we do workshops for the
22 kids?

23 And, so, really, that classroom kind of sparked some
24 of the ideas for this Flight Works Center, because we've
25 already seen what has happened.

26 So we already have -- Any of these schools over here
27 that has a Best team, they're already using this and
28 they've already received benefits from it.

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1 And now they're asking what's the next level? How
2 can we take it? So we do have already a large connection
3 with a large number of schools over here.

4 FINANCE CHAIRMAN TUCKER DORSEY: Got you.

5 MS. ROBIN FENTAN: Uh-huh. (Indicates
6 affirmatively.)

7 FINANCE CHAIRMAN TUCKER DORSEY: So I'm
8 curious. I mean, are -- Is the center going to be --
9 actively recruit -- inviting the schools? And how do
10 home schoolers get in there and all that kind of stuff?

11 MS. ROBIN FENTAN: Yeah.

12 FINANCE CHAIRMAN TUCKER DORSEY: I mean --

13 MS. ROBIN FENTAN: We'll have home schoolers on
14 Mondays. And -- and, so, we'll have the home schoolers
15 as well.

16 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

17 MS. ROBIN FENTAN: Uh-huh. (Indicates
18 affirmatively.)

19 MS. MICHELLE HURDLE: Yes. But, yes, we will
20 be targeting specifically 7th and 10th grades. But then
21 we'll -- It'll -- again, it'll be open for every grade
22 or -- or just general audience.

23 We currently get requests from all over the state,
24 to include Mobile and Baldwin County, for tours, which is
25 added on to that.

26 FINANCE CHAIRMAN TUCKER DORSEY: Got it.

27 MS. MICHELLE HURDLE: And it -- it's ten years
28 old and up. It's so we -- we get them from 4th grade,

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1 late 4th grade all the way up to college.

2 FINANCE CHAIRMAN TUCKER DORSEY: Got you. So
3 you said the State was in for five million (\$5,000,000).
4 Is that an aggregate number? Is that -- is that
5 including annual commitment or --

6 MS. MICHELLE HURDLE: That's five million
7 (\$5,000,000), plus our one and a half (\$1,500,000) that
8 we redirected, so six and a half million (\$6,500,000) to
9 initially construct and equip and furnish.

10 FINANCE CHAIRMAN TUCKER DORSEY: Got you.

11 MS. MICHELLE HURDLE: And then Airbus is
12 responsible.

13 FINANCE CHAIRMAN TUCKER DORSEY: All right.
14 And I think that came out of all the economic development
15 money from the State, didn't it?

16 MR. LEE LAWSON: That is a question for
17 Michelle.

18 MS. MICHELLE HURDLE: The one and a half
19 million (\$1,500,000) -- Thank you, Lee. The one and a
20 half million (\$1,500,000) came from our workforce
21 development fund. So we asked that those be redirected
22 directly to the project. The five million (\$5,000,000)
23 came out of the bond money.

24 FINANCE CHAIRMAN TUCKER DORSEY: Got it. All
25 right. Questions?

26 COMMISSIONER CHARLES "SKIP" GRUBER: I'd like
27 to see us, you know, get with the School Board on this.
28 Because this is a -- more of an educational thing that,

1 you know, we really don't get into, you know.

2 I don't mind, you know, helping when we can. But,
3 you know, I think this is more of a -- an education part
4 of it. I mean, I think, you know, we need to get our
5 School Board involved in it and see how -- what they feel
6 about it, you know.

7 And, you know, if we just say, well, yeah, we're
8 going to do it, and they say, well, you know, we're
9 interested, but we're really not interested -- I mean, we
10 need to -- we need to work with them. And we try to work
11 very hard with them. And I just want to get us onboard
12 with them.

13 MS. MICHELLE HURDLE: And I think your future
14 aviation academy, I think just compliments that, gets the
15 kids interested early on in going to that.

16 So I don't think there's -- I know when we first
17 announced it on our side of the water and this side of
18 water, there were questions about, well, why we are doing
19 this, because we have this? We have flight schools.

20 It's not about flight. It's about how to make
21 things that fly. So I think it compliments all of them.

22 COMMISSIONER CHARLES "SKIP" GRUBER: And they
23 may even be willing to chip into this, too. So that's
24 what --

25 MS. BILLIE JO UNDERWOOD: What was your
26 response when you said you talked to teachers already?
27 Was it -- You said you'd talked to some teachers already?

28 MS. ROBIN FENTAN: Oh, it was overwhelming.

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1 MS. BILLIE JO UNDERWOOD: Overwhelming?

2 MS. ROBIN FENTAN: It was overwhelming. And it
3 was really interesting because a lot of it was some of
4 higher level classes.

5 And they said, we have no real world application for
6 it. So if you're teaching some of the higher level high
7 school math classes, they said, where do we go?

8 Like the kids don't understand. How do you apply
9 this in -- in industry? And, so, that was one of the
10 biggest outtakes.

11 And then the other one was solve skills, was, you
12 know, for these students to learn some of the very, very
13 basic solve skills also. So that's when we started to
14 realize we really need to target specific skills. And --

15 MS. BILLIE JO UNDERWOOD: Is there a fee
16 associated with each -- Like if a -- if a student attends
17 that day, how much per does the student have to pay?

18 MS. MICHELLE HURDLE: So the way we currently
19 set this up for Baldwin and Mobile Counties -- because
20 we're leaving here going to the Mobile County
21 Commission -- is -- it's -- through this program, there's
22 no cost for these specific activities for the teachers or
23 for the children --

24 MS. BILLIE JO UNDERWOOD: Okay.

25 MS. MICHELLE HURDLE: -- that goes with their
26 work identified. But what we want to do, if -- if Sally
27 and Bobby come in off the street with their mom and dad
28 one afternoon, there is a cost.

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1 MS. BILLIE JO UNDERWOOD: Okay.

2 MS. MICHELLE HURDLE: We don't want it to be a
3 seventeen (\$17) or twenty dollars (\$20) per person just
4 to come in the center, because people can't afford that
5 to come multiple time or -- or they don't want to pay
6 that to come multiple times.

7 So we're looking at a less than ten dollars (\$10) a
8 person, somewhere between five (\$5) and (\$7) to come in
9 the center, so twenty dollars (\$20) for a family of four.

10 If you do the tour, it's a little bit more, because
11 of the risk associated and the transportation. But it's
12 not going to --

13 MS. BILLIE JO UNDERWOOD: But for the students.

14 MS. MICHELLE HURDLE: Oh, for the students
15 coming on a field trip?

16 MS. BILLIE JO UNDERWOOD: Or the 50 kids that
17 come over --

18 MS. MICHELLE HURDLE: Oh, for the 50 kids, if
19 you're -- if you're in, we're in at no cost.

20 MS. BILLIE JO UNDERWOOD: Okay.

21 MS. MICHELLE HURDLE: And the teachers as well.
22 And it's an all-day thing. It's not a go spend an hour
23 in the activity center and then go on the tour. It is do
24 something with your hands. Build something. Make
25 something. Let's figure this out as a group.

26 MS. BILLIE JO UNDERWOOD: Okay.

27 FINANCE CHAIRMAN TUCKER DORSEY: All right.
28 Anybody else?

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1 MR. JOE DAVIS: Question: You're meeting with
2 us today; later today you're going to deal with Mobile?

3 MS. MICHELLE HURDLE: Like in 30 minutes.

4 MR. JOE DAVIS: Okay. And you're flying.

5 MS. MICHELLE HURDLE: Yeah.

6 COMMISSIONER CHARLES "SKIP" GRUBER: They're
7 flying. Yeah.

8 MR. JOE DAVIS: What about the boards of
9 education? You talked about teachers. But what we need
10 to be able to do is those are the teachers that are
11 genuinely interested right now.

12 There's a whole group of teachers out there that
13 don't know about this or are not sure how they would fit
14 in. So being able to communicate to the Board of
15 Education both -- in both counties and the boards of the
16 private schools and parochial schools --

17 MS. ROBIN FENTAN: Right.

18 MR. JOE DAVIS: -- to get the message out.
19 Because --

20 MS. ROBIN FENTAN: We are. So we're waiting on
21 ground --

22 MR. JOE DAVIS: When they hear this --

23 MS. ROBIN FENTAN: -- groundbreaking in
24 September 12th. Because when we --

25 MR. JOE DAVIS: Okay.

26 MS. ROBIN FENTAN: -- go, we want to announce
27 our higher ed partners and we want to be able to show
28 the big picture of all of this.

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1 It's very impressive, very, very impressive. And,
2 so, we have already with Mobile County; okay? They're
3 not fully aware, because they don't know who the higher
4 ed partners and stuff are.

5 So after groundbreaking, then we can really -- But
6 they have -- You know, they're very, very interested,
7 because they've seen the results also of what the
8 students and the teachers have benefited with what they
9 already have just in that one little room. They're all
10 onboard. And --

11 MS. BILLIE JO UNDERWOOD: What -- what amount
12 are you asking for from us, from --

13 MS. MICHELLE HURDLE: Forty (\$40,000) --

14 MS. BILLIE JO UNDERWOOD: -- Baldwin County?

15 MS. MICHELLE HURDLE: Forty thousand (\$40,000)
16 a year.

17 MS. BILLIE JO UNDERWOOD: Forty thousand
18 (\$40,000)?

19 FINANCE CHAIRMAN TUCKER DORSEY: A year.

20 COMMISSIONER CHARLES "SKIP" GRUBER: A year.

21 MS. MICHELLE HURDLE: And the same thing as
22 next September.

23 COMMISSIONER CHRIS ELLIOTT: For five years.

24 COMMISSIONER CHARLES "SKIP" GRUBER: For five
25 years.

26 MS. BILLIE JO UNDERWOOD: For five years.

27 Okay.

28 COMMISSIONER CHARLES "SKIP" GRUBER: A hundred

1 thousand (\$100,000).

2 MS. MICHELLE HURDLE: Yeah. It opens next
3 September. September is the plan. We're hoping for no
4 hurricanes.

5 MS. ROBIN FENTAN: Right. And we don't want
6 them to --

7 MS. MICHELLE HURDLE: We're always hoping --

8 MS. ROBIN FENTAN: -- come visit one time and
9 leave. Like we really want them to continue.

10 So we're going to make that impact. It's got to be
11 continuous to -- in order to see that -- that impact
12 being made on their lives, when they get out of school,
13 whether it's going on to another higher level schooling
14 or entering the workforce.

15 And, so, we know that in order to have that
16 educational impact, that it has to be long term.

17 MS. MICHELLE HURDLE: So one more thing and
18 then we'll let you move on to your other County business.

19 So, as Robin said, after the groundbreaking, all the
20 social media will start -- will start hot and heavy next
21 year, reaching out for scheduling. Because that's when
22 we'll have it narrowed down as to opening day.

23 But we also know that there's really nothing like
24 this with the higher education and the partners that
25 we've seen anywhere else. And our partners are excited,
26 because they don't see it anywhere else.

27 So we do know that we are going to change with the
28 tide on this. And when 6th graders come in and if we see

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1 a need there, can we refocus? It's not to say we'll take
2 out the 7th or 10th graders. But we will have to figure
3 out what meets the needs of the students and the
4 industry.

5 MR. JOE DAVIS: Suggestion: While we're
6 focusing on the kids that are interested in this or that
7 are already identified in the high schools by whatever
8 method, that they are in the STEM group or whatever,
9 recognize that there are a lot of students, particularly
10 in the voc ed area.

11 Having had experience in that, some of the smartest
12 people I know, know how to build things, make things,
13 repair things --

14 MS. MICHELLE HURDLE: Right.

15 MR. JOE DAVIS: -- and program things. They
16 may or may not ever pursue a four-year college degree.
17 But they're the reason we have things. And that's the
18 reason we have airplanes to make where you make them.
19 And, so, we want to make sure --

20 MS. ROBIN FENTAN: And we've seen --

21 MR. JOE DAVIS: -- we broaden that.

22 MS. ROBIN FENTAN: -- of, that through the
23 workshops already --

24 MR. JOE DAVIS: Good.

25 MS. ROBIN FENTAN: -- is that the -- the
26 average kid that comes through the workshops are going to
27 be the ones that's going to go right into the assembly
28 line, a lot of them with certifications.

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1 MR. JOE DAVIS: Yeah.

2 MS. ROBIN FENTAN: And, so, we -- we see that
3 all -- all the time. And, so, we -- we really do focus
4 on those -- those students as well.

5 MS. MICHELLE HURDLE: And Robin mentioned
6 pre-apprenticeship.

7 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
8 (Indicates affirmatively.)

9 MS. MICHELLE HURDLE: One of the things that's
10 not been rolled out yet, because we are waiting on the
11 AC20 and everything else.

12 The company that we're working with, they have a
13 program that we've talked about and we're working to be
14 able to implement here.

15 It's a fast-track program. And it takes -- whether
16 you just graduated from high school and have no
17 experience or whether you're 35 years old and have no
18 manufacturing experience but maybe have some work
19 experience. How do you come in without any formal
20 education, an 8- to 12-week training process --

21 MR. JOE DAVIS: Yeah. That's good.

22 MS. MICHELLE HURDLE: -- that they've already
23 developed that we don't have to develop, that gets you to
24 a place where you can start in a job.

25 And it's, you know, a full Airbus, be it A320, A220
26 job. And what Adam McCarter wants to see is how do we
27 take these kids that have gone through Flight Works,
28 identify them, let them be interviewed for the apprentice

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1 program so there is that true continuity.

2 But it's a great opportunity for people to come in
3 that has no manufacturing experience and can start.

4 MR. JOE DAVIS: One --

5 FINANCE CHAIRMAN TUCKER DORSEY: Well, I love
6 the vision. Yeah.

7 MS. BILLIE JO UNDERWOOD: I like it.

8 MR. JOE DAVIS: One last question. Is the
9 amount that you've asked for Baldwin County based on a
10 formula of number of residents, number of students?

11 MS. ROBIN FENTAN: Oh, we -- And -- and I'll be
12 honest with you. We -- we did it the old fashioned way
13 with a -- a piece of paper and a pencil, okay, and we
14 calculated; okay?

15 And we based it on the proposed admission fees of
16 coming through there. And then we did that, workshop
17 activities, the tour, all of that, Baldwin County Day,
18 what we would invest into that, and the teachers and
19 looked at the whole thing.

20 And this, literally, is just our cost on it. I
21 mean, it's -- it's to get them through. That's all we
22 did was -- was what is it going to cost.

23 MR. JOE DAVIS: It's safe to say you're going
24 to ask Mobile for more than you're asking us?

25 MS. MICHELLE HURDLE: Yes, sir.

26 MS. ROBIN FENTAN: Yes.

27 MR. JOE DAVIS: Thank you.

28 MS. MICHELLE HURDLE: Yes. Significantly more.

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1 MS. ROBIN FENTAN: Yes.

2 COMMISSIONER CHRIS ELLIOTT: Good answer.

3 FINANCE CHAIRMAN TUCKER DORSEY: Billie Jo, do
4 you have something else?

5 MS. KIM CREECH: I think that number --

6 MS. BILLIE JO UNDERWOOD: Oh, I'm -- I'm -- I'm
7 excited about this idea.

8 MS. KIM CREECH: -- their continuing education
9 that they normally would spend, this is going to be that
10 we'll be paying for part of that?

11 MS. ROBIN FENTAN: Right. So we base it on
12 what is it -- according to the State of Alabama, what is
13 an average teacher inservice day fee; okay?

14 And, of course, they're not going to be charged
15 those fees. But they're going to still leave with -- you
16 know, any teacher workshop, you always have to leave with
17 stuff.

18 And, so, we already, you know, included things, that
19 they leave with their goody bag and they leave with free
20 software or whatever, you know, each one of them is going
21 to be focused for. And we feed them lunch and
22 everything. It's free to them. But it -- it is going to
23 come out of these -- these fees.

24 And, so, we based it on that. And then we're going
25 to continue with the online communication and
26 professional development also for them. And we're going
27 to give them resources.

28 We're going to, you know, always -- I don't want to

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1 say always be in your face. But we have to have a good
2 relationship. And, so, we always want to continuing --
3 continue throughout the year with activities for them.

4 MS. MICHELLE HURDLE: Uh-huh. (Indicates
5 affirmatively.)

6 FINANCE CHAIRMAN TUCKER DORSEY: All right.
7 Thank you.

8 MS. MICHELLE HURDLE: Thank you.

9 FINANCE CHAIRMAN TUCKER DORSEY: I'm -- I may
10 have an ethics problem with this. Because I know when
11 it's built, that Cyrus is going to be there about every
12 two weeks. So --

13 MR. JOE DAVIS: Good point.

14 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. Very
15 visionary and -- and -- and appreciate what y'all are
16 doing. Okay.

17 MS. ROBIN FENTAN: Oh, thank you.

18 FINANCE CHAIRMAN TUCKER DORSEY: You good?

19 THE COURT REPORTER: Uh-huh. (Indicates
20 affirmatively.)

21 MS. ROBIN FENTAN: Thank you.

22 FINANCE CHAIRMAN TUCKER DORSEY: Everybody good
23 to carry on?

24 MR. JOE DAVIS: Yes.

25

26 **2-C - MISCELLANEOUS APPROPRIATIONS REQUEST - SAWDC, SOUTH ALABAMA**

27 **WORKFORCE DEVELOPMENT COUNCIL**

28 FINANCE CHAIRMAN TUCKER DORSEY: Mr. Duplantis,

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1 you ready.

2 MR. DUPLANTIS: I'm up?

3 FINANCE CHAIRMAN TUCKER DORSEY: You want to be
4 up?

5 MR. JOSH DUPLANTIS: I can be.

6 FINANCE CHAIRMAN TUCKER DORSEY: All right.

7 MR. JOSH DUPLANTIS: Absolutely. So there goes
8 my introduction. He just walked out the door.

9 FINANCE CHAIRMAN TUCKER DORSEY: Well, do you
10 want to wait for him?

11 MR. JOSH DUPLANTIS: I -- I don't need to.

12 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

13 MR. JOSH DUPLANTIS: But Josh Duplantis here on
14 behalf of SAWDC, South Alabama Workforce Development
15 Council. My eighth day on the job, and, so, working with
16 our -- our board chair.

17 But for those of you how don't know about SAWDC, I
18 mean, we're -- we're an organization regionally, nine
19 counties; Mobile, Baldwin all the way up to Wilcox,
20 charged with developing a comprehensive workforce
21 development system for our region.

22 SAWDC has got a long history of doing that very
23 well. A couple of years ago, the State has kind of
24 fallen in line with the Regional Workforce Council
25 Initiative. So our group has kind of been tucked under
26 the Alabama Workforce Council. We're Region 7.

27 And it has been exciting. The -- the organization
28 is still learning our expectations from the State and

1 kind of moving forward, but mainly doing that through
2 cluster management, like bring industry to the table,
3 helping to influence our education system.

4 One of the things I'm very excited about, as we
5 continue to move forward and manage clusters, is -- is
6 really piggybacking off the previous conversation. I
7 actually come out of the education system, the last two
8 years spent in Baldwin County Career and Technical
9 Education.

10 So, for me, I've got a firsthand look at some of the
11 success stories of -- of getting kids into our workforce
12 pipeline that may not be the traditional, you know,
13 four-year type of thing. And I've seen some of the
14 challenges.

15 So we're working very closely with Julia Brian, our
16 career and tech person over the years, some -- some of
17 the principals.

18 So, again, going back to SAWDC's perspective, I know
19 you guys have been a -- a partner for a very long time.
20 That's the things we're looking at.

21 You know, how do we really measure success? How --
22 how do we make sure we go out and really engage industry
23 clusters?

24 If we're going to be an intermediary organization,
25 we need to do that very well, and making sure we're
26 bringing folks to the table. And that represents real
27 change and real progress with our training and education
28 partners.

1 So, you know, in short, guys, like I said, it's --
2 it's my -- my second week on -- on the job, really
3 getting familiar. I see a lot of opportunity in Baldwin
4 County, obviously, just from what I know from being
5 inside our -- our school system and how we speed up that
6 process and work at that part of the workforce
7 development pipeline, particularly helping our career
8 tech teachers, providing a voice, providing industry
9 leaders in our schools.

10 Because that stuff matters and -- and a lot of
11 that's in the classroom; right? Bringing in the business
12 owners and the people from industry so these kids can see
13 firsthand the opportunities we have in front of them.

14 Because they have some great things happening. I
15 saw kids that are going through the aviation thing in
16 Fairhope. But there's not enough; right? We -- we know
17 we need to increase that.

18 And, so, again, when you look at the workforce
19 pipeline, it's -- it's really from pre-k to retirement.
20 We feel like there's a tremendous opportunity to get in
21 using our clusters, making sure we -- we are the voice of
22 the industry to influence the training partners,
23 particularly working that -- that piece of the pipeline;
24 right?

25 How do we get these kids in 9th, 10th, 11th grade in
26 the dual enrollment programs? Because the infrastructure
27 is there, large parts of it.

28 We want to make sure we're the organization that

1 gets in and gives the resources available to make sure we
2 are driving more people into that part of the pipeline.

3 Because you guys know it; right? You know where the
4 demand is from the workforce. And there's a tremendous
5 amount of opportunity.

6 So, again, we appreciate your support. You know,
7 we've had it for -- for a long time, as far as what I can
8 tell kind of looking back.

9 And, again, you know, we -- we will -- we will be
10 out there. You will see me in particular in the
11 community. You will see us in the Baldwin County school
12 systems. You'll see us working with career tech
13 directors and the industry partners to make sure that
14 need is really fulfilled.

15 And that has been my whole career, is working on the
16 fringe of education and community and workforce. And
17 there's always been a gap. I mean, I've heard it my
18 whole career, you know. Industry, business and industry
19 and education don't communicate well; right? And, so --
20 so one of my main focus is to help fix that.

21 And, again, we look forward to your guys' continued
22 supported.

23 FINANCE CHAIRMAN TUCKER DORSEY: Thank you,
24 Josh.

25 MR. LEE LAWSON: Commissioner, if I may, I
26 currently serve as the chair of Josh's board. So if he
27 does a really good job, I'm responsible for hiring him
28 and getting him in the position. If he does bad, it's

1 Sandra Koblas's fault at Austal.

2 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

3 MR. LEE LAWSON: But, you know, just to give
4 you a flavor of the board, UTC, who's our largest
5 industry employer, sits on the board of SAWDC; Austal,
6 Evonik, Women's and Childrens, you have healthcare on
7 there.

8 I mean, you have all the big players that sit on
9 this board. So bringing industry to the table, their --
10 it is their voice. SAWDC is their voice.

11 We're excited to have Josh onboard. Like he said,
12 it's his second week on the job. So I thought he did
13 pretty good here.

14 You know, I'm pushing him into the deep. But he's
15 going to be great for us. He's going to be great for
16 industry and the clusters.

17 And we -- we -- we sat down last week with Ed
18 Castile at AIDT. You know, the workforce councils have
19 all folded up under that umbrella a little bit over the
20 last couple of years.

21 SAWDC was already on -- on the ground operating
22 and -- and really hitting high marks before the -- the
23 State decided to kind of create all of the regions across
24 the state.

25 So I just wanted to say, you know, I've been
26 involved in SAWDC since I've been here the last five
27 years and -- and been on the board.

28 And workforce is a real critical part of what we do

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1 in economic development. I mean, we can't recruit and we
2 can't grow our existing business industry if the
3 workforce isn't there for them. So -- And it's important
4 for business and industry to speak into the process.

5 FINANCE CHAIRMAN TUCKER DORSEY: So is -- is
6 your request the same as it has been? So I think we
7 split forty-five thousand (\$45,000) with the School Board
8 on this initiative.

9 If I may, I -- I met Josh through Eastern Shore
10 Chamber, serving on that board and the work that you're
11 doing with integrating -- interfacing from Daphne High
12 School to the kids there and using the businesses on
13 Eastern Shore to do that. So I know your heart is just
14 right for this position.

15 I'm glad you're a Baldwin County guy. We'll see you
16 more than we saw Laura. I like Laura and -- and thought
17 she did a fine job. But I'm excited about the new energy
18 that you bring to that organization.

19 Because one of your biggest challenges, when we have
20 the big elephants coming through here, is the amount of
21 workforce that we can provide in short order.

22 MR. JOSH DUPLANTIS: Uh-huh. (Indicates
23 affirmatively.)

24 FINANCE CHAIRMAN TUCKER DORSEY: So we've got
25 to be aggressive and active in that consistently. So --

26 MR. JOSH DUPLANTIS: That's correct.

27 FINANCE CHAIRMAN TUCKER DORSEY: -- thanks
28 for -- thanks for taking that job on. Thanks for doing

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1 it. And I sure am glad you're there. I love your heart
2 for -- for students and for -- for the community.

3 MR. JOSH DUPLANTIS: Thank you. I appreciate
4 you.

5 COMMISSIONER CHRIS ELLIOTT: Nice to meet you.
6 I hadn't met you before.

7 MR. JOSH DUPLANTIS: Yeah.

8 COMMISSIONER CHRIS ELLIOTT: But I've -- I've
9 hung out with Lee enough and been around the economic
10 development world enough to know that your issue is the
11 single biggest issue --

12 MR. JOSH DUPLANTIS: It is.

13 COMMISSIONER CHRIS ELLIOTT: -- for attracting,
14 you know, economic development to our area.

15 MR. JOSH DUPLANTIS: It always will be.

16 COMMISSIONER CHRIS ELLIOTT: It will be.

17 MR. JOSH DUPLANTIS: And maybe not in this
18 context. But as things change, we'll -- we'll -- we'll
19 never run out of work, hopefully; right?

20 COMMISSIONER CHRIS ELLIOTT: Well, we can talk
21 about sites. We can talk about economic development
22 incentives. We can talk about all of that. But it comes
23 down to having the workforce that we need and having the
24 workforce that is trained to do what our manufacturers
25 need.

26 MR. JOSH DUPLANTIS: Absolutely.

27 COMMISSIONER CHRIS ELLIOTT: And that -- and
28 that communication is key. So --

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1 MR. JOSH DUPLANTIS: Yes.

2 COMMISSIONER CHRIS ELLIOTT: -- glad you're
3 here.

4 MR. JOSH DUPLANTIS: Thank you.

5 COMMISSIONER CHRIS ELLIOTT: I like your
6 message.

7 MR. JOSH DUPLANTIS: Thank you.

8 COMMISSIONER CHRIS ELLIOTT: I appreciate you.
9 You've got my full support.

10 FINANCE CHAIRMAN TUCKER DORSEY: Plus since the
11 State designed that region system for workforce
12 development, I've not heard boo from anybody. So I
13 want -- I want to continue and I'd like the County to
14 continue to invest in SAWDC, because I know y'all are
15 going to actually work.

16 MR. JOSH DUPLANTIS: Absolutely.

17 FINANCE CHAIRMAN TUCKER DORSEY: And the -- the
18 State just created another layer of people having jobs up
19 there. So --

20 MR. JOSH DUPLANTIS: Right.

21 FINANCE CHAIRMAN TUCKER DORSEY: -- thank you.

22 COMMISSIONER CHARLES "SKIP" GRUBER: This is,
23 what, our third year of doing it, or our second? Is it
24 our second year doing this?

25 FINANCE CHAIRMAN TUCKER DORSEY: Two.

26 COMMISSIONER CHARLES "SKIP" GRUBER: So the
27 SAWDC is funding them.

28 FINANCE CHAIRMAN TUCKER DORSEY: Oh, we've

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1 been -- I think the only year we blinked was 2011.

2 COMMISSIONER CHARLES "SKIP" GRUBER: 2011?

3 Okay. Yep.

4 MR. JOSH DUPLANTIS: I've got cards here I was
5 going to pass around for your table. It's got my contact
6 information.

7 FINANCE CHAIRMAN TUCKER DORSEY: And I think
8 the number has been flat the whole time.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
10 (Indicates affirmatively.) That's a --

11 FINANCE CHAIRMAN TUCKER DORSEY: Yep. Good to
12 go.

13 MR. LEE LAWSON: And -- and, Commissioner
14 Gruber, there's other governmental entities in the region
15 that all are -- are supporting, too.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

17 MR. LEE LAWSON: So we have other -- not every
18 county in the region. We're working on that. You know,
19 there's some outer lying counties in the -- in the
20 northern part of the -- the rural area that we're working
21 on for the right number and the right timing. But
22 Mobile, Washington, Escambia, some of those counties are
23 participating as partners in SAWDC --

24 COMMISSIONER CHARLES "SKIP" GRUBER: Good.

25 MR. LEE LAWSON: -- both financially and
26 otherwise.

27 COMMISSIONER CHARLES "SKIP" GRUBER: All right.

28 FINANCE CHAIRMAN TUCKER DORSEY: I mean, I

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1 would suggest that -- to you guys to go to one of their
2 board meetings and see what they do.

3 Worlds of Opportunity is a huge event for students
4 around the region. And just knowing what they do will
5 help you understand that it's a -- it -- it's meaningful
6 to our community.

7 All right. Thank you, Josh.

8 MR. JOSH DUPLANTIS: All right.

9 COMMISSIONER CHRIS ELLIOTT: Thank you, guys.

10 MR. JOE DAVIS: Welcome aboard.

11 MR. JOSH DUPLANTIS: Thank you.

12 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

13 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

14
15 **2-D - MISCELLANEOUS APPROPRIATIONS REQUEST - ECONOMIC DEVELOPMENT**

16 **ALLIANCE**

17 FINANCE CHAIRMAN TUCKER DORSEY: Mr. Lawson.

18 MR. LEE LAWSON: Yes, sir. So I'll kind of
19 take my -- my board member hat off and put my full-time
20 hat on here.

21 Economic Development Alliance, you know, I -- I
22 think with -- with all the Commissioners we, of course,
23 have our reporting in and you've seen the numbers from
24 our four-year report.

25 It's -- it's no secret. I mean, our partnership
26 here with the Commissioner is -- is one that is I hope is
27 vital to both entities.

28 Our organization is truly what it says the name is.

1 It's an alliance of not only the five chambers, the eight
2 industrial development boards of Baldwin County, but also
3 the fourteen municipalities and then the hundred private
4 businesses that support us as well.

5 So, I mean, we truly are an alliance of all those --
6 of all those audiences and all those stakeholders across
7 the county.

8 You know, our work has -- for the County is truly
9 what economic development is. It's -- it's the --
10 it's -- it's the process and -- of marketing this county,
11 positioning this county for the creation of new jobs and
12 new wealth.

13 And I think the numbers kind of hopefully speak for
14 themselves in that we've seen a lot of success in the
15 last five years since I've been here.

16 Our project activity has been such where, you know,
17 in the last full year when we gave you our report, we've
18 seen eight active projects at the megasite. And we don't
19 count tire kickers. We count real projects that come in
20 for visits and we get deep into the RFP process with.

21 So I think our -- our process, our -- our -- the way
22 we approach what we do and the resources we're given, I
23 think all of that is adding up to generating
24 opportunities and generating job creation opportunities
25 for this county.

26 And our -- our staff -- And we have a staff of four.
27 We're housed in this building. We are a -- a tenant
28 here. We appreciate that -- that aspect of our

1 partnership as well, as it serves our organization very
2 well.

3 And we're asking for an additional thirty thousand
4 dollars (\$30,000) this year. Really that's due to some
5 very specific testing that we -- that we conducted at the
6 site for a large project that our organization paid for
7 due to the time -- the time sensitivity of the matter.

8 And -- and, so, that's really why you see an
9 increase in our annual funding request this year. I'm
10 here to answer any questions you might have for myself,
11 our organization, or our budgetary ask this year.

12 COMMISSIONER CHARLES "SKIP" GRUBER: I know
13 y'all have been very, very active in -- you know, with
14 recruitment, you know, industry, you know, and not only
15 just for the megasite, but all over the county.

16 MR. LEE LAWSON: Sure.

17 COMMISSIONER CHARLES "SKIP" GRUBER: And
18 y'all -- you know, y'all have brought in a lot of stuff.
19 I mean, UTC was one of them. And, I mean, that was a big
20 one.

21 And, you know, we've still got a lot of other stuff
22 that's coming out there that y'all are privy to. And if
23 y'all weren't here, that wouldn't be happening, you know.

24 MR. LEE LAWSON: I understand.

25 COMMISSIONER CHARLES "SKIP" GRUBER: So I think
26 that's a -- a very good investment on trying to, you
27 know, help with the economic development of this county.
28 And -- and it's very important.

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1 FINANCE CHAIRMAN TUCKER DORSEY: UTC would be
2 in Mexico.

3 COMMISSIONER CHARLES "SKIP" GRUBER: Huh?

4 FINANCE CHAIRMAN TUCKER DORSEY: UTC would be
5 in Mexico.

6 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah. No
7 doubt about it. Yep. That's where it was headed.

8 FINANCE CHAIRMAN TUCKER DORSEY: Yep. The
9 expansion was heading to Mexico. They were going to
10 downsize what they had here and start going to Mexico.
11 So thank you.

12 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

13 MR. LEE LAWSON: That's a good project, a good
14 win for our community. And I think, you know, we're --
15 we're on the radar screen with their executives for more.
16 And I think the way we performed as a group and -- and
17 what -- the way we're -- we're doing things now -- And
18 we're in -- we're in conversation with them right now.

19 So they see it as a great site. And they have got a
20 merger on their hands. So we're -- we're ahead of that.
21 You know, they'll -- they'll release their new name once
22 the merger is finalized.

23 And there will be a -- a mixture of executives that
24 will come from Brock and Collins and merge with UTC. So
25 we're already -- we're already ahead of that and talking
26 to the right people who will be making those decisions
27 about what sites receive future investment and -- and all
28 that stuff. So we're working with their team good.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Got it.

2 COMMISSIONER CHRIS ELLIOTT: I'm not calling
3 you a rock star again on the record. So --

4 MR. LEE LAWSON: Yeah, please don't.

5 COMMISSIONER CHRIS ELLIOTT: But new -- new
6 guys, y'all --

7 MR. JOE DAVIS: I'll call you a rock star.

8 COMMISSIONER CHRIS ELLIOTT: -- y'all go --
9 y'all go visit with Lee. I cannot overestimate the value
10 and the return on investment --

11 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

12 COMMISSIONER CHRIS ELLIOTT: -- that we get out
13 of his operation. It is -- Wow.

14 COMMISSIONER CHARLES "SKIP" GRUBER: It's --
15 it's -- it's one heck of an investment that, you know,
16 they have brought to this county.

17 MR. JOE DAVIS: Oh, there's no doubt.

18 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
19 it's -- all you got to do is -- is sit down and -- and
20 look at some of the stuff that's -- that's happened. I
21 mean, you can't beat that number. I mean, you know --

22 MS. BILLIE JO UNDERWOOD: We're good, I think.

23 MR. LEE LAWSON: Yeah. Well, thank you.
24 And -- and -- and that's what we like to show. I mean,
25 we've got private businesses supporting us. We've got
26 all the other municipalities in the county supporting us.
27 So it's a balanced approach from how we're funded
28 and the resources we -- you know, we use. And it really

1 creates a countywide stakeholder involvement as well in
2 the process.

3 And that's what we've got to have. So we appreciate
4 the partnership we have. It's only going to continue and
5 get stronger. So thank y'all.

6 MR. JOE DAVIS: Thanks, Lee.

7 MS. BILLIE JO UNDERWOOD: Thank you.

8 COMMISSIONER CHRIS ELLIOTT: Thank you, Lee.

9
10 **2-E - MISCELLANEOUS APPROPRIATIONS REQUEST - HEALTH DEPARTMENT**

11 MR. RON CINK: What do you want to bounce to?
12 We've got health insurance. We've got health -- health
13 department. Whatever you want.

14 FINANCE CHAIRMAN TUCKER DORSEY: Chad always
15 answers my calls when I complain. So I -- I want to -- I
16 want to stay on his good side.

17 COMMISSIONER CHRIS ELLIOTT: There is value in
18 that. See?

19 FINANCE CHAIRMAN TUCKER DORSEY: Chad, you good
20 to go?

21 MR. CHAD KENT: Yes, sir.

22 FINANCE CHAIRMAN TUCKER DORSEY: All right.
23 I'm going to step out for just one second. Will you just
24 rock on with it?

25
26 (Finance Chairman Tucker Dorsey left the Budget Deliberations
27 meeting.)

28 *****

*ATTACHMENT 4 - BALDWIN COUNTY COMMISSION BUDGET FUND SUMMARY YEAR
TO DATE AS OF JULY 31, 2018, FOR FUND 00102 (HEALTH TAX)*

MR. CHAD KENT: Okay, all right. Good deal.
He talks good about me and then leaves.

COMMISSIONER CHRIS ELLIOTT: Not always a bad
thing.

MR. CHAD KENT: I just wanted to introduce
myself. And -- and Ron had some -- some information.
But I am Chad Kent with the -- I'm the Administrator with
Public Health.

And I'm the Southwestern District Administrator,
which covers ten counties outside of Mobile. We have
locations in Baldwin County in Bay Minette, two in
Robertsdale, and then our WIC office is in Foley.

And I certainly appreciate the support through
the -- the past year and the years from the Commission.
Hearing the discussion on all the growth and development
coming is a great thing. But it also puts a demand on --
on public health. We work with the -- the uninsured and
the -- and the underinsured as well.

We're seeing a -- a growth in a lot of our
activities. Our WIC clinic for the women, infants, and
children's in Foley is seeing as -- as many or more than
that's averaged in the state.

Our building inspections are increasing when it
comes to our swimming pool program, our food and
restaurants and our onsite sewage.

1 We're also providing the STD program with infectious
2 disease. Our communication with our local partners in
3 the hospital and healthcare facilities, we're prepared
4 for natural disasters, manmade disasters. We have our
5 emergency preparedness trailers that are -- are based
6 here in county for the district, and got support from
7 central office in Montgomery to continue to do that. If
8 we have a response need, we have those things at our
9 disposal. So that -- that's very helpful.

10 Some of the things -- real quick, because I know
11 we're limited on time -- that we've been able to do this
12 year and it has not cost the Commission any funding, we
13 have done a building security upgrade with all of our
14 health department locations where we staff.

15 We're -- we're -- Through HIPAA and Federal
16 regulations, we're mandated to provide a secure location
17 for our public health information for individuals. So we
18 provided that upgrade as well as if you go into the
19 health department, you'll see the -- the -- the glass
20 across the front, that security seal to restrict that
21 access as well as safety for our staff as well.

22 So that was done to all of the buildings. And we
23 did go through the Commission and get your blessings and
24 certainly appreciate that support.

25 Also, the electronic health record is -- is new to
26 us. We're in the final phase of implementing that in our
27 county so that the -- the information will be electronic
28 to help expedite and that we can provide a service in a

1 timely manner. And then it'll be tied into the State
2 system as well.

3 Another thing we're on the -- on the beginning edge
4 of is telehealth communication. We have a cart that's
5 located at the health department. We're reaching out
6 with some of the medical communities around the state,
7 that if we have individuals that are in Baldwin County
8 and they need to go to Atlanta, Birmingham, Mobile for --
9 for followup with a specialist, that that can take place
10 in our health department by videoconference.

11 They can check blood pressure, everything that they
12 would need to do in -- in -- in visual contact with the
13 physician. And it saves them a trip to -- to these other
14 faraway destinations that they may not have adequate
15 transportation to do.

16 So we are -- that's a partnership that we're
17 continuing to -- to build on that's going to be a great
18 asset for -- for the community.

19 And with our environmental health program, with all
20 the -- the tourism that's coming in, our food and
21 restaurant inspections, swimming pools, we're also, with
22 our beach water, our quality beach water assurance, all
23 that information is on the website.

24 So when we have folks come to Baldwin County, we
25 want to tell them, know that they're coming to a safe and
26 healthy environment, the best we can.

27 Although we are a regulation -- a regulatory agency,
28 my past hat has been an environmental director. I view

1 it and our staff views it as -- as a partnership.
2 Although we may regulate these facilities, we want to be
3 a partner with them to help them meet the regulations
4 that we provide, education, outreach, training
5 opportunities so we'll be seen as a partner, at the same
6 time be able to provide the service that we're required
7 to by state law.

8
9 (Finance Chairman Tucker Dorsey rejoined the meeting.)
10

11 MR. CHAD KENT: And, so, that's -- that's a
12 challenge. And, as Commissioner Dorsey, as he's entering
13 back in, is that my goal, as administrator, is I want to
14 be and will be responsive to -- to this Commission.

15 If you have challenges, concerns, questions with our
16 programs, with our staff, I'm a phone call away. And I
17 will return your phone call and followup on it. And
18 whether it's something we can't do anything with, I'll
19 tell you if it's not.

20 We'll chase that rabbit until we catch it or we can
21 find a way to get you connected. So, again, I certainly
22 appreciate all the support and help from the Commission.

23 MR. RON CINK: Commissioners, just one other
24 thing to add. Chad spoke about the trailers. They're
25 down at the animal sheller and they're -- they're housed
26 there.

27 One of the things in the agreement that we're going
28 to update in the next couple or months is to make sure

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1 that we -- we have trucks available to take it -- to move
2 the trailers around on their behalf, A, to exercise the
3 trailers, just to keep --

4 COMMISSIONER CHARLES "SKIP" GRUBER: The --

5 MR. RON CINK: -- maintenance on them. And
6 then in the event of a -- a disaster of any type, that we
7 have some vehicles to be able to tow those trailers.

8 So we're just going to put that into the agreement
9 as well. But Chad and I have already -- we'd already
10 talked about that several times. And it's -- it's a
11 definite need.

12 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
13 we've got a -- I think we've got a good working
14 relationship with the health department now. And, you
15 know, it's -- it's been a good one. So, you know, I
16 appreciate y'all, what y'all do for the county, you know.

17 MR. CHAD KENT: Yes, sir. Thank you.

18 COMMISSIONER CHARLES "SKIP" GRUBER: And a lot
19 of people don't know their services that y'all provided.

20 MR. CHAD KENT: Sir?

21 COMMISSIONER CHARLES "SKIP" GRUBER: There's a
22 lot of people that don't know the services that y'all
23 really provide.

24 MR. CHAD KENT: Well, we're trying to get that
25 message out there.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

27 MR. CHAD KENT: Not -- not for a pat on the
28 back, but say, hey, this is what's available. Come let

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1 us help us you.

2 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

3 MR. CHAD KENT: And let's facilitate that. All
4 right. Thank you.

5 MR. RON CINK: Thanks.

6 MR. CHAD KENT: I appreciate your time.

7 FINANCE CHAIRMAN TUCKER DORSEY: Thank you,
8 Chad. I appreciate your work.

9 Does somebody want to get -- grab Bo real quick.
10 We've got --

11 MR. RON CINK: I'll get him.

12

13 (A recess taken at 10:01 a.m.)

14 (The Budget Deliberations meeting resumed at 10:09 a.m.)

15

16 **2-F - BUDGET DELIBERATIONS ON INSURANCE FOR THE BALDWIN COUNTY**

17 **COMMISSION AND THE BALDWIN COUNTY SHERIFF'S DEPARTMENT**

18 FINANCE CHAIRMAN TUCKER DORSEY: You ready.

19 THE COURT REPORTER: Yeah.

20 FINANCE CHAIRMAN TUCKER DORSEY: Okay. We're
21 back in gear.

22 MR. BO HARTSFIELD: Okay. Thanks, guys. Bo
23 Hartsfield, Cobbs Allen. It's nice to be back down here.
24 Got a continuation of the discussion for the 2019
25 employee benefits program, particularly the health and
26 the dental versions of this.

27 This is a continuation of a conversation we had
28 about a month ago, and then y'all had a followup

1 conversation, I believe, that Mr. Cink led about a -- a
2 change in the numbers.

3 And, so, we've got some revisions here to -- to walk
4 through with you here pretty quickly on the -- on the
5 health and dental. There you go.

6 Okay. This is the plan design side of this. So if
7 you recall from our prior conversation, we were looking
8 at a couple of different changes.

9 The first one, which was approved already, was the
10 removal of CVS from the pharmacy network. We've already
11 got that ball rolling, and that is good. That change
12 will -- change will be effective September 1st, 2018,
13 even prior to the January 1st effective date.

14 The discrepancy was in the amount of savings that we
15 obtained by removing CVS from the network. We were able
16 to get the information needed to really understand that,
17 and it wasn't quite the full five percent (5%) to the
18 total cost of the plan as we had been instructed
19 previously. It was a little bit less than that. So
20 that's the reason for the revision today that I'll walk
21 through.

22 I don't believe there were many changes about the
23 proposed plan design changes. If you'll -- if you
24 recall, we have the current plan design. This is for the
25 Baldwin County Commission employees on the far left side,
26 the Alabama Public Administration benchmarks on the right
27 side.

28 The changes that we're making here in the proposed

1 middle column is just to more align our -- our health
2 insurance plan with the benchmarks.

3 These savings are worth roughly three percent (3%)
4 medical plan savings to -- to the plan. Questions there
5 on the plan design side?

6 (No response.)

7 MR. BO HARTSFIELD: Okay.

8 FINANCE CHAIRMAN TUCKER DORSEY: Well, I mean,
9 you're building in some of the behavioral changes we were
10 trying to achieve with the Doc-in-the-Box and the
11 emergency room. And that's -- that what you're saying
12 these --

13 MR. BO HARTSFIELD: Exactly right. Yes, sir.
14 And the three percent (3%) savings, what we've got, we
15 had about an eleven percent (11%), really ten-point-seven
16 percent (10.7%) increase in the plan by Milliman Actuary,
17 who we use to project future plan costs.

18 So that was our bogie, if you will. We had to try
19 to offset and reduce down to flat through a combination
20 of plan changes like these, the CVS change, and then the
21 rest of it we'll do with an increase to the funding of
22 our self-insured plan.

23 So, yes, Commissioner Dorsey, to answer your
24 question, the three percent (3%) savings is a combination
25 of just straight plan design savings like Urgent Care,
26 thirty-five dollars (\$35) to a hundred dollar (\$100)
27 co-pay for participants. And the behavioral element that
28 kicks in; right, when they see it's going to cost me more

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1 to go to Urgent Care. I might as well go to the clinic
2 where it doesn't cost me anything.

3 COMMISSIONER CHRIS ELLIOTT: Who's making those
4 projections? Is Milliman making those or y'all?

5 MR. BO HARTSFIELD: Yes, sir. Milliman.

6 COMMISSIONER CHRIS ELLIOTT: Okay.

7 MR. BO HARTSFIELD: Yeah. We farm that out to
8 the -- to the actuaries. Milliman Actuary is, you know,
9 the foremost authority in actuarial projections in the --
10 in the world.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Have you
12 got the thing worked out yet with the Urgent Care where
13 the -- the Symbol will have --

14 MR. BO HARTSFIELD: Not -- not --

15 COMMISSIONER CHARLES "SKIP" GRUBER: --
16 somebody -- a place somewhere?

17 MR. BO HARTSFIELD: Still working on it.

18 COMMISSIONER CHARLES "SKIP" GRUBER: Because,
19 you know, if they go there and try to go to there and
20 they're closed --

21 MR. BO HARTSFIELD: Right.

22 COMMISSIONER CHARLES "SKIP" GRUBER: -- they're
23 going to be hit with a hundred dollar (\$100) co-pay --

24 MR. BO HARTSFIELD: That's right.

25 COMMISSIONER CHARLES "SKIP" GRUBER: -- that is
26 not their fault when it -- when it's -- it's -- actually
27 falls back on we didn't get our stuff done.

28 MR. BO HARTSFIELD: Correct.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: And -- and
2 I -- You know, that's -- that's not fair to them, to the
3 employees, you know, if there's nothing set up for them
4 to do it. I mean --

5 MR. BO HARTSFIELD: That's right. Yes, sir.

6 COMMISSIONER CHARLES "SKIP" GRUBER: I mean --

7 MR. BO HARTSFIELD: So --

8 COMMISSIONER CHARLES "SKIP" GRUBER: --
9 that's -- that's a -- that's a pretty steep co-pay.

10 MR. BO HARTSFIELD: Yes, sir. So -- so
11 where -- where we are with that is that I'm working with
12 Mike Molyneux at Symbol to try to -- He is working on
13 arrangements with local Urgent Care providers to reduce
14 that co-pay if we are after hours and the clinic is
15 closed.

16 I -- I will say that sometimes if participants go to
17 an Urgent Care, that they still potentially will only be
18 billed for a primary care visit, which is thirty-five
19 dollars (\$35) up there, the same as it is for Urgent
20 Care. It just depends on how that facility might code
21 that visit. Okay?

22 So, unfortunately, there's really no way of knowing
23 that. There is a very high likelihood that it -- that it
24 would be a hundred dollar (\$100) co-pay.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

26 MR. BO HARTSFIELD: So, you know, I -- I -- I
27 don't know that Symbol will have that worked out with the
28 Urgent -- with the local Urgent Care community --

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
2 they -- they need to.

3 MR. BO HARTSFIELD: -- prior to that.

4 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
5 you know, Symbol has -- has drug around on a lot of stuff
6 for us, you know. And I'm --

7 MS. KIM CREECH: The center --

8 COMMISSIONER CHARLES "SKIP" GRUBER: I'm not --
9 I'm not real --

10 MS. KIM CREECH: -- Symbol clinic --

11 COMMISSIONER CHARLES "SKIP" GRUBER: -- happy
12 with what they've done, you know.

13 MS. KIM CREECH: -- in Bay Minette is open two
14 days a week until 7:00. So -- And -- and I think that's
15 what we've kind of talked about, the timing of the
16 different ones. We know Foley opens at 7:00 and closes
17 at 4:00. Robertsdale has been -- you know, I don't know
18 all their hours.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
20 (Indicates affirmatively.)

21 MS. KIM CREECH: But I know Bay Minette is --
22 at least they've got two days a week until 7:00 so you
23 can -- I think that's what you run into the problem is
24 Symbol has closed at four o'clock.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

26 MS. KIM CREECH: And now they're going to go to
27 Urgent Care because they're open. But I think once
28 the --

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1 COMMISSIONER CHARLES "SKIP" GRUBER: If they
2 could, yeah.

3 MS. KIM CREECH: -- is to know that they are
4 open in Bay Minette. And, I mean, it would be nice, like
5 the way that Bay Minette is open, I think, on Tuesday,
6 Thursday they don't open until 11:00 in the morning, so
7 they're open later hours.

8 And maybe that's something that Robertsdale can look
9 at a little bit later just because Foley does open at
10 7:00 in the morning.

11 I think it's just trying to get the three -- the
12 three major clinics being utilized to kind of work those
13 hours so that employee doesn't go --

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

15 MS. KIM CREECH: -- to that Urgent Care.

16 MR. BO HARTSFIELD: Agreed. And I'll tell you
17 another angle here that I -- that I'm working outside of
18 Symbol just because it -- it doesn't -- it's taken them a
19 while to get some things done, is with BlueCross.

20 And depending on the timing of that visit with
21 BlueCross/BlueShield, can they code that as a different
22 cost share of the employee. Right.

23 So, for example, if they go to an Urgent Care after
24 clinic hours, then -- then they pay thirty-five dollars
25 (\$35).

26 MS. KIM CREECH: Uh-huh. (Indicates
27 affirmatively.)

28 MR. BO HARTSFIELD: If -- if they -- if they go

1 during clinic hours, then that's when it's the -- the
2 full hundred dollars (\$100).

3 So I'm trying to get something like that approved
4 with them. They've got to check with their systems
5 people to determine if a timestamp can quickly be -- you
6 know, determine -- be a determining factor of what the
7 cost share is.

8 So, of course, I -- I don't have that -- that answer
9 today. But the -- the timing of all of this, if I
10 understand, you know, the procedure here with the County,
11 are -- we're not voting to approve changes today, are we?

12 MR. RON CINK: (Indicates negatively.)

13 MR. BO HARTSFIELD: Okay.

14 COMMISSIONER CHARLES "SKIP" GRUBER: No.

15 MR. BO HARTSFIELD: So I -- When is the timing
16 of that?

17 MR. RON CINK: Depending on --

18 FINANCE CHAIRMAN TUCKER DORSEY: Your target
19 date is the 27th.

20 MR. RON CINK: Uh-huh. (Indicates
21 affirmatively.)

22 MR. BO HARTSFIELD: Of August.

23 FINANCE CHAIRMAN TUCKER DORSEY: We're trying
24 to be done. We're trying to put a bow on this thing at
25 the end of that day.

26 MR. BO HARTSFIELD: All right. Let me have an
27 answer to you prior to then on -- on this Urgent Care
28 co-pay situation, okay?

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Because
2 that -- like I said, that is -- that is a big number.

3 MR. BO HARTSFIELD: Yes, sir. Agreed.

4 MS. KIM CREECH: I know --

5 COMMISSIONER CHRIS ELLIOTT: It -- it is, but
6 it's worth noting, too, that if it's not a big number
7 there, then it gets to be a big number on the increase
8 side to all of the employees as opposed --

9 COMMISSIONER CHARLES "SKIP" GRUBER: Right.
10 Yeah.

11 COMMISSIONER CHRIS ELLIOTT: -- to just the --
12 the utilization mode side. So I -- It's -- it's got to
13 go somewhere.

14 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
15 I know that. But I'm saying, you know, if, you know,
16 there's no place for them to go.

17 COMMISSIONER CHRIS ELLIOTT: I understand.

18 COMMISSIONER CHARLES "SKIP" GRUBER: If you
19 have to go to there, your -- your -- I mean, you know,
20 your regular co-pay is thirty-five dollars (\$35). Now
21 you're going to have to jump up and pay --

22 COMMISSIONER CHRIS ELLIOTT: Yep.

23 COMMISSIONER CHARLES "SKIP" GRUBER: -- a
24 hundred bucks (\$100), I mean, at no -- it's no -- nothing
25 that you've done.

26 COMMISSIONER CHRIS ELLIOTT: Uh-huh.

27 (Indicates affirmatively.)

28 COMMISSIONER CHARLES "SKIP" GRUBER: You know,

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1 I mean, it's just, you know, because the facility is not
2 there for us to utilize, you know. And -- and that's --
3 they shouldn't be penalized for not having a facility.

4 MR. JOE DAVIS: Yeah.

5 COMMISSIONER CHARLES "SKIP" GRUBER: And -- and
6 that -- it should -- we should be -- if we're offering
7 it, we should be able to offer it whenever they need it
8 and without having to pay all this extra money, you know.

9 FINANCE CHAIRMAN TUCKER DORSEY: Well, our
10 employees can go to the Symbol health clinic during work
11 hours. There's no -- I mean, there's not a -- Is there a
12 problem?

13 I mean, are employees not -- not -- do not -- are
14 they not able to go to the Symbol health clinic during
15 work hours when the clinic is open, or are they having to
16 wait until five o' clock, 4:30 and then they're going
17 over there and it's closed?

18 MS. DEIDRA HANAK: Well, we do have them clock
19 out if they're going over there for a sick visit --

20 FINANCE CHAIRMAN TUCKER DORSEY: Right.

21 MS. DEIDRA HANAK: -- during the day. But they
22 can go. Absolutely. I don't know if this is an issue
23 more with like family members on the weekends, being sick
24 on the weekend.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
26 (Indicates affirmatively.)

27 MS. DEIDRA HANAK: But, you know, while they're
28 at work, they absolutely can go.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. That's
2 what I'm trying -- I mean, it's not -- this isn't trying
3 to be punishment. But this is trying to keep people from
4 going to Urgent Care when we have Symbol open and can
5 make it. Because it's a cost savings to -- to the
6 operation.

7 MS. DEIDRA HANAK: Oh, yeah. Absolutely.

8 FINANCE CHAIRMAN TUCKER DORSEY: So --

9 MS. KIM CREECH: But --

10 FINANCE CHAIRMAN TUCKER DORSEY: -- we need to
11 figure through the coding of BlueCross.

12 MR. BO HARTSFIELD: Yes, sir.

13 FINANCE CHAIRMAN TUCKER DORSEY: And that's
14 just the -- that's going to be the answer.

15 MR. BO HARTSFIELD: I've got two ways to figure
16 this out, Symbol and BlueCross, potentially both come
17 together, and we can have this worked out.

18 It's just neither of them have done it before, so
19 we're kind of forging new -- new ground here. But I --
20 but I'm confident that we will -- I'll -- I'll say we
21 will have an answer in time for you guys to vote on the
22 27th.

23 COMMISSIONER CHARLES "SKIP" GRUBER: Well, it's
24 just like the weekends. I mean, you got -- you got --
25 you got -- on weekends, you got to wait until Monday now
26 the way things -- so you can get the Symbol. I mean, and
27 that -- that doesn't work, you know.

28 MR. BO HARTSFIELD: Sure.

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1 MS. CHANDRA MIDDLETON: You've got to get well
2 to come back to work.

3 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

4 MR. BO HARTSFIELD: Okay. Very good. That's a
5 followup item for us. Thank you.

6 The -- the next piece here that we discussed
7 previously --

8 MR. RON CINK: You ready?

9 MR. BO HARTSFIELD: Yes, sir. This is the --
10 the dental plan. The current Baldwin County Commission
11 employee dental program is -- is self-insured with
12 BlueCross/BlueShield.

13 The self-insurance of this is important because
14 there is no current County contribution to the premium,
15 okay, meaning it's entirely voluntary.

16 Typically you do not see voluntary dental program be
17 self-insured because for exactly what's kind of happened
18 here with the County. When the funding, the employee
19 premium -- We call it funding in a self-insured plan --
20 is not sufficient to cover the expenses, then it comes
21 out of the County's, you know, checkbook to -- to cover
22 those claims. And that's happened in 2017. I think the
23 number was --

24 MS. KIM CREECH: That fund has had over --

25 MR. BO HARTSFIELD: We -- we had --

26 MS. KIM CREECH: -- two hundred thousand
27 dollars (\$200,000) in it. So the County Commission has
28 never put funding in that.

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1 MR. BO HARTSFIELD: Okay.

2 MS. KIM CREECH: That's all employee sponsored.

3 MR. BO HARTSFIELD: Okay. So I just want to
4 say this a different way. The dental plan over the years
5 has -- has built up a surplus of dollars, right,
6 to six -- to two hundred thousand dollars (\$200,000).
7 Okay. And the dental plan hasn't had any increase in
8 premium in a ten-year period, maybe.

9 MS. KIM CREECH: We've had some increases.

10 MR. RON CINK: Uh-huh. (Indicates
11 affirmatively.)

12 MS. KIM CREECH: Andrea will be able to
13 answer --

14 MR. BO HARTSFIELD: Okay.

15 MS. KIM CREECH: -- those increases.

16 MR. BO HARTSFIELD: All right. It's been a
17 while though.

18 MS. DEIDRA HANAK: We've had a small increase
19 probably the past five years.

20 MR. BO HARTSFIELD: Okay.

21 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

22 MR. BO HARTSFIELD: Small increase, no premium.
23 So in 2017, the dental funding lost the fund, I guess
24 lost about sixty thousand dollars (\$60,000); right? The
25 claims and the expenses were about sixty thousand dollars
26 (\$60,000) higher than the funding of the plan in 2017.

27 MR. RON CINK: The surplus was diminished, yes.

28 MR. BO HARTSFIELD: The surplus was diminished

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1 by sixty thousand dollars (\$60,000). It's -- it's
2 tracking to about that number of a diminishing again for
3 2018; right? Our funding level is not enough to cover
4 the expenses of the plan.

5 So we looked at what we would need to increase the
6 funding levels by to cover the expenses of the plan.
7 Again, the actuaries helped us with this number. It's
8 the second line, 2019, self-insured renewal Milliman
9 projection.

10 They proposed that -- that works out to about a -- I
11 think about a fourteen percent (14%) increase. So the
12 premiums would go from twenty-one dollars (\$21) to
13 twenty-four (\$24) for single; sixty-seven (\$67) to
14 seventy-six (\$76) for family with ortho; sixty-three
15 (\$63) to seventy-two (\$72) without orthodontic coverage.
16 So, again, about a -- about a -- about a fourteen percent
17 (14%) increase.

18 So we asked BlueCross as well for fully insured
19 rates, which they gave us here on this line, twenty-four
20 (\$24), twenty-six (\$26), and seventy-seven (\$77),
21 eighty-five (\$85).

22 We also obtained some proposals from other dental
23 provides. Of those Unum -- And these are all fully
24 insured, which means there's no exposure to the County of
25 diminishing that fund further; okay?

26 The best number on this page is this Unum quote,
27 eighteen sixty-eight (\$18.68) for single; sixty-one
28 twenty-six (\$61.26) for family with ortho. You can see

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1 how they compare to current rates.

2 These also include a small increase to the
3 orthodontia, lifetime maximum of that is currently a
4 thousand dollars (\$1,000). Under this plan proposed with
5 Unum, that would be two thousand (\$2,000).

6 Unum offered a two-year rate guarantee with a third
7 year rate cap of eight percent (8%). So at least for two
8 years we -- we would keep these rates here, okay, if we
9 choose to change the dental from self-insured as it is
10 now with BlueCross/BlueShield to Unum on a -- on a
11 fully-insured platform.

12 Again, the reasons that we would want to consider
13 this are that it would stop the diminishing of this
14 dental fund; right? And these rates are lower
15 substantially than what BlueCross proposed -- or I'm
16 sorry -- what Milliman proposed as a needed increase to
17 cover the expenses of the dental plan for 2019.

18 So this way we kind of stop diminishing of the fund.
19 We move coverage to Unum. And the County has no exposure
20 or liability to costs being higher than the funding
21 levels. We had a question last time about the network --

22 MR. JOE DAVIS: Yeah.

23 MR. BO HARTSFIELD: -- with Unum. I've got a
24 full network comparison or a full network here. If you
25 would hand this out.

26 *****

27 *ATTACHMENT 5 - LIST OF DENTAL PROVIDERS IN THE UNUM NETWORK*

28 *****

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1 COMMISSIONER CHARLES "SKIP" GRUBER: That's --
2 that's a big --

3 MR. JOE DAVIS: Another book, yeah.

4 MR. BO HARTSFIELD: So -- so this -- this is
5 all the dentists. This includes Baldwin County. I think
6 I had seven copies. This included both -- both Baldwin
7 and Mobile Counties, just trying to, you know, get a
8 comparison of where your employees are coming from. You
9 have utilized -- you have dentists in the Mobile area
10 over the years.

11 This is -- this is kind of hard to flip through.
12 And I apologize for that. If you recall from our last
13 conversation, Unum, I believe, had ninety-two percent
14 (92%) of all dentists that were currently in the --
15 Baldwin County were also -- I'm sorry -- in BlueCross
16 were also in Unum. And that number is growing. Unum is
17 adding business down here. As they do, more and more
18 dentists are coming on.

19 In fact, I believe since this net -- since this list
20 was provided, since this list was provided us, they've --
21 they've already added three new dentists that, you know,
22 Baldwin County employees have used over the years.

23 So one of the ideas behind this dental change is
24 that it will help us offset some of the proposed increase
25 on the medical side.

26 COMMISSIONER CHRIS ELLIOTT: Can I stop you for
27 a second and ask --

28 MR. BO HARTSFIELD: Please.

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1 COMMISSIONER CHRIS ELLIOTT: -- a related
2 question? But it's not going to be to you. What's the
3 balance in our dental fund?

4 MS. KIM CREECH: A hundred and thirty-one
5 thousand (\$131,000) right now.

6 MR. RON CINK: Uh-huh. (Indicates
7 affirmatively.)

8 COMMISSIONER CHRIS ELLIOTT: Okay. Can that be
9 applied to maybe something else after we make this
10 change?

11 MS. KIM CREECH: Well, we -- we've talked about
12 this. This is -- this belongs to the dental fund. And,
13 so, what me and Andrea talked about, at the end of the
14 year after all the claims were paid, is this -- since
15 this is dental only --

16 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
17 affirmatively.)

18 MS. KIM CREECH: -- and you've got people that
19 may have this dental that don't have health. And, so,
20 we've always kept that separate --

21 COMMISSIONER CHRIS ELLIOTT: Sure.

22 MS. KIM CREECH: -- that it should go through
23 dental. And after this -- all claims are paid, this is
24 something we may be able to take one month's premium and
25 pay these premiums versus employees paying those
26 premiums.

27 COMMISSIONER CHRIS ELLIOTT: 10-4. Okay.
28 Thanks.

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1 Sorry, Bo.

2 MR. BO HARTSFIELD: Which is a good -- a good
3 idea, a premium holiday day for the dental plan. Yeah.
4 That's what we call that. I've had a lot of groups do
5 that over the years. So --

6 FINANCE CHAIRMAN TUCKER DORSEY: All right.

7 MR. BO HARTSFIELD: Questions?

8 COMMISSIONER-ELECT JEB BALL: So, Bo, on -- on
9 this one for Baldwin County for Unum --

10 MR. BO HARTSFIELD: Uh-huh. (Indicates
11 affirmatively.)

12 COMMISSIONER-ELECT JEB BALL: -- is it only
13 just one main dentist with all of his other dentists
14 working for him?

15 MR. BO HARTSFIELD: You --

16 COMMISSIONER-ELECT JEB BALL: I mean -- yeah.
17 Kind of break it down.

18 MR. BO HARTSFIELD: It depends on how each
19 individual dentist reports it back to --

20 COMMISSIONER-ELECT JEB BALL: Oh, I see --

21 MR. BO HARTSFIELD: -- the network. Yeah. So
22 sometimes they will have just the, you know, primary
23 title of the dentist's office included in there.
24 Sometimes they'll have the full individual dentists
25 that -- that work under that provider. It's a -- it's
26 a -- kind of --

27 COMMISSIONER-ELECT JEB BALL: I see it's
28 breaking it down by cities now.

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1 MR. BO HARTSFIELD: Yes, sir. Yeah. Yeah. It
2 is broken down by cities. And there's -- there's some
3 like Brewton is in there, which, obviously, is not in
4 Baldwin County. So it's in there. So they had some
5 Escambia County dentists, too.

6 So it -- it's a -- The -- the better way to do this
7 is -- is, you know, look at disruption report, which is
8 what we've also done. That's where that ninety-two
9 percent (92%) number comes from.

10 COMMISSIONER-ELECT JEB BALL: Okay.

11 COMMISSIONER CHARLES "SKIP" GRUBER: So
12 everything is in Bay Minette it looks like.

13 COMMISSIONER CHRIS ELLIOTT: No. Just keep
14 going and you'll see. And then you'll see them listed
15 several different times in different cities as well or
16 they move them around. So, for instance, My Thi Tran is
17 working in Bay Minette and also in Foley, as is Cindy
18 Nguyen and Angela Nguyen all working for --

19 COMMISSIONER CHARLES "SKIP" GRUBER: Nguyen.

20 COMMISSIONER CHRIS ELLIOTT: -- Nguyen. Still
21 all working for the same dentist --

22 MR. BO HARTSFIELD: Yeah.

23 COMMISSIONER CHRIS ELLIOTT: -- just different
24 cities as well.

25 Is that your dentist, Taylor?

26 MR. TAYLOR RIDER: No.

27 MS. KIM CREECH: So, Bo, are they still working
28 on -- on what's going to be the final list?

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1 MR. BO HARTSFIELD: No, ma'am. They -- they --
2 Dentist networks, it's the same thing as medical. It's a
3 very fluid process. So I really do believe that by the
4 time -- if we do this and January 1st rolls around,
5 there -- there won't be a single dentist that won't be
6 able to come from the BlueCross network to the Unum
7 network. That -- that's the snippet I've gotten from --
8 from --

9 MS. KIM CREECH: And you know mine's not in
10 there.

11 MR. BO HARTSFIELD: Yes, I remember. I
12 remember. I think -- I think that I -- I have an update
13 on yours that they were checking on. What was the name?

14 MS. KIM CREECH: Dr. Brassfield.

15 MR. BO HARTSFIELD: Dr. Brassfield. Yeah. And
16 I got an update. I believe that he -- they are --
17 It's -- it's on his desk for approval.

18 I mean, it's kind of one of those things. Yeah.
19 So, I -- you know, I -- I know that some aren't. And
20 even -- even if they -- they don't come over exactly
21 apples to apples, different than medical coverage, dental
22 had got a much better out-of-network type benefit.

23 So even if they're not exactly in network, it's not
24 like a medical thing where you can't go see those --

25 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
26 affirmatively.)

27 MR. BO HARTSFIELD: -- those dentists still.

28 COMMISSIONER CHARLES "SKIP" GRUBER:

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1 Dr. Manning in Gulf Shores.

2 MR. BO HARTSFIELD: Is he not on there?

3 COMMISSIONER CHARLES "SKIP" GRUBER: (Indicates
4 negatively.)

5 MR. BO HARTSFIELD: Okay. We'll check on it.

6 Dr. Manning in Gulf Shores. Okay.

7 Again, it could -- it could -- it could be how
8 it's -- how they're coded in there. You know, I -- I've
9 tried to flip through this and check certain ones and
10 they didn't appear to be in there. And then Unum checks
11 them and they -- they -- they are in network. So --

12 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

13 MR. BO HARTSFIELD: I -- I do believe that if
14 the County makes this decision, that it -- it'd be much
15 easier for the network contractors at Unum to bring these
16 dentists in.

17 Obviously, the County being I think the largest
18 employer in the county, I think a lot of these dentists
19 would end up signing up with Unum if they're not already.

20 COMMISSIONER CHRIS ELLIOTT: So a quick idea on
21 that is can we give them a list of who our folks are
22 seeing?

23 MS. KIM CREECH: They should have --

24 MR. BO HARTSFIELD: We have -- yeah.

25 COMMISSIONER CHRIS ELLIOTT: Okay.

26 MR. BO HARTSFIELD: And -- and we provided that
27 to Unum and that -- and they're -- that's the list
28 they're working off of to --

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1 COMMISSIONER CHRIS ELLIOTT: Okay. Good.

2 MR. BO HARTSFIELD: -- add ones that aren't
3 covered.

4 COMMISSIONER CHRIS ELLIOTT: As usual, y'all
5 are ahead of me. Okay. I'm good.

6 MR. BO HARTSFIELD: Okay. So -- so, again, the
7 idea here is that we could potentially offset just the
8 difference in these premiums from current and really
9 more -- We would have to increase them to get this 2019
10 self-insured renewal.

11 If we stayed self-insured with BlueCross, the
12 savings here offset the -- the increase on the medical
13 side is what we're trying to do. So the -- We're looking
14 at either an eight percent (8%) or a five percent (5%)
15 employee increase.

16 That number feels like a lot less after the dental
17 premiums go down. Because the majority of participants
18 that have medical also have dental insurance.

19 Do you want to look at those premiums now on the --
20 on the combined side? And I can -- I can continue to
21 work on the dental network.

22 Okay. This is just a summary of the proposed
23 changes, the employee monthly medical fund being a
24 premium number between five (5%) to eight percent (8%).
25 We'll look at that next.

26 A few other changes here, just remove CVS Pharmacy
27 from the network. That has already been approved and
28 will be effective on November the -- I'm sorry --

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1 September the 1st.

2 Dental to fully-insured coverage is a
3 twenty (20%) -- twenty-six percent (26%) savings on the
4 dental plan.

5 Add a five percent (5%) co-pay for prescriptions
6 filled at the clinic. We've been able to obtain the
7 savings number here. Based on the number of
8 prescriptions that we're filling at the clinic, that
9 results in about a twenty-five thousand dollar (\$25,000)
10 annual savings to the plan, to the County plan. So that
11 is currently.

12 If a -- if a participant goes and gets a
13 prescription filled at the Symbol clinic, there's no cost
14 to the participant; right? They walk out with a, you
15 know, bagful of prescriptions at no cost to them.

16 This idea is to potentially add some element of
17 behavior change to where they are -- you know, if we're
18 concerned about them walking out with too many different
19 prescriptions, perhaps it will slow some of that down and
20 a -- a way to reduce some -- some expense there as well.

21 COMMISSIONER-ELECT JEB BALL: Bo, would that be
22 five dollars (\$5) per prescription --

23 MR. BO HARTSFIELD: Yes, sir.

24 COMMISSIONER-ELECT JEB BALL: -- not just five
25 dollars (\$5) for the bag, but --

26 MR. BO HARTSFIELD: Per prescription.

27 COMMISSIONER-ELECT JEB BALL: -- per bottle in
28 there?

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1 MR. BO HARTSFIELD: That's right. Yes, sir.

2 MS. KIM CREECH: Uh-huh. (Indicates
3 affirmatively.) And I looked up two prescriptions that
4 I -- I get and I looked on BlueCross website. And the --
5 the cost is seven dollars (\$7).

6 So I will pay five (\$5) and the clinic -- the -- the
7 fund would pay two dollars (\$2). And I would think
8 that -- that Symbol is getting the -- getting that
9 prescription less than two dollars (\$2).

10 MR. BO HARTSFIELD: They're supposed to be
11 getting it at cost.

12 MS. KIM CREECH: Okay.

13 MR. BO HARTSFIELD: Yeah.

14 MS. KIM CREECH: I mean --

15 COMMISSIONER CHARLES "SKIP" GRUBER: Some
16 folks --

17 MS. KIM CREECH: Yeah. But I just went on
18 BlueCross's website and you can look that up. And I
19 looked up the prescription. It was a -- it was an
20 allergy nasal spray. And the cost of it was seven
21 (\$7) -- according to BlueCross was seven dollars (\$7).

22 MR. BO HARTSFIELD: Right.

23 MS. KIM CREECH: So I look at Symbol, should be
24 paying less than Symbol, you know.

25 COMMISSIONER CHRIS ELLIOTT: They're supposed
26 to. But Susan won't let me speak French on the record,
27 so I will not.

28 MR. BO HARTSFIELD: English only.

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1 COMMISSIONER CHRIS ELLIOTT: That's right.

2 That's right.

3 MR. BO HARTSFIELD: So, you know, this would be
4 a -- a change. There are not any other Symbol customers
5 that -- that have a -- a cost share for clinic
6 prescriptions. I'm just reporting to you the facts.

7 COMMISSIONER CHRIS ELLIOTT: Got you.

8 MS. KIM CREECH: Yeah. And -- and I don't know
9 if it was given to y'all also is those over-the-counter
10 meds that was given out, the calculation that was this
11 past year was fifty-seven hundred dollars (\$5,700). And
12 I believe that process is going to be stopped where
13 there's no --

14 MR. BO HARTSFIELD: That's right.

15 MS. KIM CREECH: -- over-the --
16 over-the-counter meds.

17 COMMISSIONER-ELECT JEB BALL: Yeah. We're
18 talking about the buffet style medicines as --

19 MR. BO HARTSFIELD: That's right.

20 COMMISSIONER-ELECT JEB BALL: -- opposed to
21 real prescriptions. Like Tucker was talking about going
22 out with a bunch of Vitamin D and B-12.

23 MR. BO HARTSFIELD: Vitamins, yeah. That's
24 right.

25 COMMISSIONER-ELECT JEB BALL: Stuff you can buy
26 at Wal-Mart.

27 MR. BO HARTSFIELD: And Mucinex was another
28 example. And, yes. So we -- The other option here would

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1 be -- And perhaps not a bad, you know, kind of mid-step,
2 let's turn off the over-the-counter prescriptions.
3 Vitamin D, Mucinex, again, two -- two examples.

4 And, you know, you could -- participants could be
5 instructed to go pick those up at, you know, a local
6 pharmacy, or we could even have a co-pay for those,
7 right, at the clinic and not be true, you know,
8 prescription-requiring drugs.

9 MS. KIM CREECH: Uh-huh. (Indicates
10 affirmatively.) I mean, I -- I would think that the
11 cost -- the cost is still cheaper for them to go to the
12 clinic to get their prescriptions versus still Walgreens.
13 I mean, you're going to know those numbers --

14 MR. BO HARTSFIELD: Yes.

15 MS. KIM CREECH: -- better than I would.

16 MR. BO HARTSFIELD: Right.

17 MS. KIM CREECH: And we are -- we are still
18 working on trying to get employees to go to the Symbol
19 clinic to get their meds.

20 I don't know if that's going to -- five dollars (\$5)
21 is going to discourage somebody or not. I'm -- I'm not
22 sure. I -- I know that's y'all's call.

23 But I -- I do think it is -- it is -- it should be
24 cheaper for -- And I -- and I'm looking at a seven dollar
25 (\$7) prescription. I'm going to continue to go get that
26 because that's still -- I know that's going to be cheaper
27 for the plan than it is for me to go to Walgreens to pick
28 up medication.

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1 MR. RON CINK: So you've got five thousand
2 (5,000) prescriptions at Symbol?

3 MR. BO HARTSFIELD: Yes, sir. That's half the
4 year. We have a twenty-five hundred (2500) through June
5 that we -- that we've annualized, yeah, to get to that
6 number.

7 COMMISSIONER CHRIS ELLIOTT: On the
8 nonprescription stuff -- And I'm just spit-balling here
9 real quick -- that do you think adding the five dollars
10 (\$5) onto that and they still are one-stop shopping, they
11 can get in, they can get out and get back to work, is
12 there still some value in that?

13 MR. BO HARTSFIELD: I do think so.

14 FINANCE CHAIRMAN TUCKER DORSEY: It saves them
15 the drive time to go to the -- go from there to the --

16 COMMISSIONER CHRIS ELLIOTT: I mean, I -- I --
17 Our concern, as Joe said, is, I mean, I just -- Sometimes
18 you walk out of there, and it's like you've got
19 everything and a piece of pie. I mean, it's like okay.

20 MR. BO HARTSFIELD: I agree.

21 COMMISSIONER CHRIS ELLIOTT: We're pushing --
22 we're pushing a lot --

23 MR. BO HARTSFIELD: Yeah.

24 COMMISSIONER CHRIS ELLIOTT: -- back out.
25 And -- and I feel that the employee ought to have some
26 cost associated with what they're consuming. That's the
27 whole basis of this entire --

28 MR. BO HARTSFIELD: Yeah.

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1 COMMISSIONER CHRIS ELLIOTT: -- self-funded
2 adventure. I -- I understand cutting out the
3 nonprescription stuff like Mucinex. But if there's a
4 generic Mucinex, they pay five bucks (\$5) for it, they
5 get what they need and get back out the door, I'm okay
6 with that, too.

7 I just feel like they ought to have some -- some
8 cost associated with what they're consuming, from a
9 behavioral standpoint. But I know we talked about
10 knocking the -- the nonprescriptions out of there, too.

11 But if they need something like that, I'm okay with
12 it. They just need to -- there needs to be a cost
13 associated with it.

14 MS. KIM CREECH: And that's an option, to say
15 you can go get this from -- from --

16 COMMISSIONER CHRIS ELLIOTT: Yeah.

17 MS. KIM CREECH: -- Walgreens and Wal-Mart, you
18 know, in Bay Minette. You can go get it from --

19 COMMISSIONER CHRIS ELLIOTT: Right.

20 MS. KIM CREECH: -- Wal-Mart or it's five
21 dollars (\$5) here.

22 MR. BO HARTSFIELD: That's right.

23 MS. KIM CREECH: That's a good option.

24 MR. BO HARTSFIELD: That is a good option. The
25 perhaps argument against a five dollar (\$5) co-pay on
26 things like the maintenance medications, which a lot of
27 the prescriptions, you know, filled at the clinics are
28 maintenance; blood pressure, cholesterol type things, is

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1 that -- you know, is -- is five dollars (\$5) going to,
2 you know, stop somebody from going and getting that
3 filled and taking that -- that medication on, you know,
4 an ongoing basis?

5 And I -- you know, I -- I don't know if there's any
6 real way to know that on an individual basis; right? But
7 clearly the cost of the plan could be much higher than
8 twenty-five thousand dollars (\$25,000) if blood pressure,
9 for example, somebody stops taking that and ends up in a
10 stroke type situation or a heart attack or something like
11 that.

12 COMMISSIONER CHRIS ELLIOTT: I just -- I --
13 I -- You know, I'll go around the room. I mean, would
14 y'all see somebody stop taking their blood pressure
15 medication because we're charging them five bucks (\$5)
16 for it?

17 (No response.)

18 COMMISSIONER CHRIS ELLIOTT: Okay.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

20 MR. BO HARTSFIELD: I wouldn't. Right.

21 COMMISSIONER CHRIS ELLIOTT: Well, I mean --

22 COMMISSIONER-ELECT JEB BALL: I mean, this is
23 the first place I've ever heard of medicines being free,
24 at no cost.

25 MR. BO HARTSFIELD: That's right.

26 COMMISSIONER-ELECT JEB BALL: I mean, everybody
27 has always paid for medicines.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

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1 COMMISSIONER-ELECT JEB BALL: So, I mean --

2 MR. BO HARTSFIELD: Yeah.

3 COMMISSIONER-ELECT JEB BALL: -- you've got a
4 lifesaving medicine. The doctor says if you quit taking
5 this, you're going to die, I think they'd spend five
6 dollars (\$5) on it, you know.

7 MS. KIM CREECH: The theory -- the theory
8 behind it is if going to CVS, which we're cutting out,
9 or -- or to Walgreens, there's no profit base on it.

10 We're actually paying the cost versus through our
11 BlueCross/BlueShield plan we're going to be paying more
12 than the cost of the drug. And I think that was really
13 the theory behind it.

14 MR. BO HARTSFIELD: That is the theory, yes,
15 ma'am. And -- and that perhaps, you know, adding a cost
16 share will make the employee stop and ask, do I really
17 need Vitamin D while I'm taking this, you know, Z-Pak or
18 something like that and perhaps slow down that -- you
19 know, turn the faucet back a little bit, I guess.

20 COMMISSIONER CHRIS ELLIOTT: Okay.

21 MR. BO HARTSFIELD: Okay. No more discussion
22 on that. Mr. Cink, if you'll hit me there.

23 Another proposed change here, I -- I believe the --
24 the County Commissioners are familiar with the Air
25 Ambulance expenses that this plan has incurred over the
26 years.

27 Air Ambulance is not a covered benefit through
28 BlueCross/BlueShield, okay? So if someone gets air

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1 lifted after an accident, if somebody has to -- look, you
2 know, a helicopter comes and picks them up on the side of
3 the road, that is not covered under the BlueCross plan.

4 So what happened, in 2017, which we had two -- two
5 of these incidents for a total expense of about
6 seventy-five thousand dollars (\$75,000).

7 Because they're not a covered -- a covered service,
8 that gets billed back to the participant, okay? So
9 imagine they've gone through a pretty tough situation.
10 And all of the sudden now, you know, in additional to
11 everything else they've got going on, they get a forty
12 thousand dollar (\$40,000) bill from the, you know,
13 helicopter picking them up on the side of the road.

14 So Andrea has -- has -- has worked with Air
15 Ambulance to be able to provide basically a fully insured
16 airlift service for the cost of forty-five dollars (\$45)
17 PEPY -- That's per employee per year -- for a total
18 expense of thirty-seven thousand dollars (\$37,000) and
19 change.

20 This means that if anybody gets picked up, you know,
21 side of the road in an airlift, air-vac type situation,
22 it will be paid in full at that cost, no -- no additional
23 billing type situations.

24 Potentially, like in 2017, we will realize a return
25 on investment right away, right? And this -- this plan
26 has had a -- And most plans do -- have these unfortunate
27 situations from time to time.

28 So, you know, just -- just one, is our last bullet

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1 point, it really only takes one of these, right, to -- to
2 save some money.

3 COMMISSIONER CHARLES "SKIP" GRUBER: Well, you
4 know, and the thing about it is when you're out there and
5 have an accident, they call. You know, the employee or
6 whoever has no choice of saying I want to ride in an
7 airplane -- or, I mean, a helicopter or not. They pick
8 them up, you know.

9 MR. BO HARTSFIELD: That's right.

10 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
11 somebody is telling them they need to pick up. And then
12 they get this. And then now all of the sudden they've
13 got a big expense on their -- on their hand, you know,
14 that -- And that's what's -- It's happened twice here
15 that I know of.

16 And, you know, and it was recommended by the doctor.
17 I mean, one of them actually came from the hospital to
18 another hospital. And, yet, he still got straddled
19 with -- with the -- the -- the debt of that. I mean,
20 that's -- that's not fair.

21 MR. BO HARTSFIELD: It's not fair.

22 COMMISSIONER CHRIS ELLIOTT: Embarrassed we
23 didn't think of it sooner.

24 COMMISSIONER CHARLES "SKIP" GRUBER: So
25 basically if -- if this will be -- I guess we'll have to
26 decide this. This -- the cost is forty-five dollars
27 (\$45) per employee per year. And will that go to the
28 employee or will the County pay that?

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1 COMMISSIONER CHRIS ELLIOTT: The -- the plan
2 will pay that. The plan will pay that --

3 COMMISSIONER CHARLES "SKIP" GRUBER: The plan
4 will pay that?

5 COMMISSIONER CHRIS ELLIOTT: -- versus paying
6 what -- I mean, what we've incurred for -- well, the
7 employee incurred for two --

8 COMMISSIONER CHARLES "SKIP" GRUBER: I mean, is
9 the employee going to be paying another forty-five
10 dollars (\$45) for --

11 MR. BO HARTSFIELD: No, sir. No.

12 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

13 MR. BO HARTSFIELD: The plan is --

14 COMMISSIONER CHARLES "SKIP" GRUBER: It's going
15 to go to the plan?

16 MR. BO HARTSFIELD: Yes, sir.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

18 COMMISSIONER-ELECT JEB BALL: It just goes up
19 in that.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.
21 Okay.

22 MR. BO HARTSFIELD: That's right.

23 FINANCE CHAIRMAN TUCKER DORSEY: But whatever
24 the share -- the share ratio will kick in. So it'll be
25 like a few -- a few dollars. But --

26 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
27 Okay.

28 FINANCE CHAIRMAN TUCKER DORSEY: And, Deidra,

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1 if I remember right, that was for not just in Baldwin
2 County. It was anywhere in their network, nationwide,
3 that if we took a ride on the -- one of their helicopters
4 in Colorado --

5 MS. DEIDRA HANAK: Yes, sir.

6 FINANCE CHAIRMAN TUCKER DORSEY: -- which is
7 more likely --

8 MS. DEIDRA HANAK: So --

9 FINANCE CHAIRMAN TUCKER DORSEY: -- for the
10 Dorsey family --

11 MS. DEIDRA HANAK: So I believe it's Air
12 Methods that owns this one. I can't think of the
13 exact --

14 COMMISSIONER CHRIS ELLIOTT: Medstar.

15 MS. DEIDRA HANAK: -- company.

16 COMMISSIONER CHRIS ELLIOTT: Air care.

17 MS. DEIDRA HANAK: Yes. It's Medstar here. So
18 if we take a ride of any of the Air Methods that's across
19 the nation, yes, it would be covered.

20 So like Life Flight that's in Pensacola is not owned
21 by Air Methods. So if Life Flight was called instead of
22 Medstar, it would not be covered.

23 COMMISSIONER CHRIS ELLIOTT: Same thing with
24 South Flight out of Mobile. And the way it works --
25 And -- and I asked this question, so I'm a little
26 educated on it.

27 In Baldwin County, they're dispatching Air Care.
28 They're dispatching Medstar. That's the primary one. In

1 the event that if they're --

2 COMMISSIONER CHARLES "SKIP" GRUBER: If they're
3 busy --

4 COMMISSIONER CHRIS ELLIOTT: -- they can't be
5 there, they're backed up, they're already on a mission or
6 something like that, then they're going to dispatch a
7 supplement, you know, somebody through Life Flight out of
8 Pensacola or South Flight.

9 That's not covered. But there's a very -- there's a
10 much lower chance of that happening, of them being busy
11 to the point where they can't do that unless you've got
12 some sort of mass incident or something like that. But
13 there's still some risk out there. But some solution is
14 better than no solution.

15 FINANCE CHAIRMAN TUCKER DORSEY: So without
16 insurance with them, then how are we -- Then maybe some
17 concerns are what guarantees that the ambulance driver
18 isn't told to go up there and show up, yeah, it's pretty
19 marginal, send a helicopter, to get the profit center?

20 But then with this, if we're insured with these guys
21 and they say, you know what? We got a choice whether or
22 not we're going to pick him up. We've already gotten
23 paid by the insurance plan. Call Life Flight and pick
24 him up. How do we keep that -- I mean, how do you --

25 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
26 that's it. Nobody -- You know, I don't know how -- who
27 dispatches, who -- who recommends dispatching the
28 helicopter.

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1 COMMISSIONER CHRIS ELLIOTT: Your --

2 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
3 you know, it's --

4 COMMISSIONER CHRIS ELLIOTT: Your volunteer
5 firefighters and -- and your -- and your -- your
6 medical --

7 MR. BO HARTSFIELD: First responders.

8 COMMISSIONER CHRIS ELLIOTT: -- responders.
9 But a lot of times that's coming from your volunteer
10 firefighters.

11 And the instances of dispatch of air assets has gone
12 through the roof since we've -- since we've had the Air
13 Ambulance here in Stockton. And I don't expect that to
14 change.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I
16 know the -- it's the -- the helicopter has been
17 dispatched a lot.

18 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
19 affirmatively.)

20 COMMISSIONER CHARLES "SKIP" GRUBER: You
21 know --

22 COMMISSIONER CHRIS ELLIOTT: No question.

23 COMMISSIONER CHARLES "SKIP" GRUBER: You
24 know --

25 MR. BO HARTSFIELD: Sure.

26 COMMISSIONER CHARLES "SKIP" GRUBER: A lot.

27 FINANCE CHAIRMAN TUCKER DORSEY: Let me ask you
28 this: So is your forty-five dollars (\$45) per, is that

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1 just math to get to the thirty-seven thousand, six
2 hundred sixty-five (\$37,665)?

3 MR. BO HARTSFIELD: Yes, sir.

4 FINANCE CHAIRMAN TUCKER DORSEY: If we decided
5 to double that number per employee, we pay the 37,000 for
6 the insurance and then reserve another 37,000, which is
7 basically a helicopter ride, in the fund for whatever the
8 reserve level ends up, if it works and we don't have
9 any -- we don't have any helicopter rides over the next
10 couple of years outside of our plan and get it up to one
11 hundred fifty thousand (\$150,000) and then you can stop,
12 so you've --

13 MR. BO HARTSFIELD: Yeah.

14 FINANCE CHAIRMAN TUCKER DORSEY: -- got -- so
15 that we end up kind of bankrolling that insurance
16 for whether it's for, somebody taking a Life Flight or
17 somebody having an incident somewhere else, that would
18 allow the fund to be able to pick that up if, for some
19 reason, somebody ends up on a -- you know, just gets a
20 bad draw and gets Life Flight.

21 MR. JOE DAVIS: Yeah.

22 FINANCE CHAIRMAN TUCKER DORSEY: -- instead of
23 the local.

24 MR. JOE DAVIS: And there's no reciprocal
25 agreement amongst the air providers to share. They --
26 they have no incentive to do it.

27 COMMISSIONER CHRIS ELLIOTT: Well, and Deidra,
28 you may know the answer to this. At the same -- I'm

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1 heading in the same direction you are. But we've got the
2 Life Flight and the -- and South Flight are ran by the
3 same company, aren't they?

4 MS. DEIDRA HANAK: Correct.

5 COMMISSIONER CHRIS ELLIOTT: So can we get a
6 deal with them as well?

7 MS. DEIDRA HANAK: Yeah. They said -- I
8 believe they have the subscription service as well.

9 COMMISSIONER CHRIS ELLIOTT: So let's talk to
10 them.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Let's --

12 FINANCE CHAIRMAN TUCKER DORSEY: Let's talk to
13 them, too, and see. And that might be cheaper than
14 trying to self-insure it.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Right.

16 COMMISSIONER CHRIS ELLIOTT: And then we know
17 we're fully covered. I mean, I -- I see where you're
18 going, and I agree with you.

19 FINANCE CHAIRMAN TUCKER DORSEY: But the other
20 thing with the plan is if -- I mean, if they're going to
21 call up -- I mean, if they're going to call Christel --
22 If Christel gets a helicopter ride, they're going to call
23 Christel and say we want thirty-seven thousand dollars
24 (\$37,000). Because half the time they're not getting
25 paid. That's the reason it costs 37,000.

26 MR. BO HARTSFIELD: Yeah.

27 FINANCE CHAIRMAN TUCKER DORSEY: And the flight
28 costs five thousand dollars (\$5,000), but they don't get

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1 paid for six of them so they're making them all up on the
2 seventh one.

3 MR. BO HARTSFIELD: Sure.

4 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

5 FINANCE CHAIRMAN TUCKER DORSEY: If we are the
6 ones negotiating it through our plan and say Life Flight,
7 it isn't thirty-seven thousand dollars (\$37,000). It's
8 eight thousand dollars (\$8,000). And that's the best we
9 got for you today --

10 MR. BO HARTSFIELD: Yeah.

11 FINANCE CHAIRMAN TUCKER DORSEY: -- we have
12 more of a negotiation swing because they know we're going
13 to pay.

14 MR. BO HARTSFIELD: And -- and we've done that.
15 You know, one of the ones that I -- you know, I -- I know
16 Andrea was involved with and I negotiated some down, too,
17 it started off at the thirty-seven thousand dollar
18 (\$37,000) number. And now I think we've got it down to
19 below twenty (\$20,000), so, yes, that opportunity does,
20 you know, exist.

21 FINANCE CHAIRMAN TUCKER DORSEY: Right.

22 MR. BO HARTSFIELD: Perhaps then what we would
23 want to do is just add it as a covered item with
24 BlueCross/BlueShield so that the participate is not the
25 one getting those calls.

26 Because I think that -- obviously that creates some
27 friction. You know, they're the ones getting the calls.
28 But they may not know that the County, you know, would

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1 cover that.

2 FINANCE CHAIRMAN TUCKER DORSEY: And that's
3 a -- I mean, nobody wants a thirty thousand dollar
4 (\$30,000) phone call.

5 MR. BO HARTSFIELD: No.

6 MR. JOE DAVIS: Huh-uh. (Indicates negatively.)

7 MR. BO HARTSFIELD: Especially after you've,
8 you know --

9 MR. JOE DAVIS: On top of everything that's
10 gone on.

11 MS. KIM CREECH: Yeah.

12 COMMISSIONER CHARLES "SKIP" GRUBER: Right.

13 MR. JOE DAVIS: Yeah.

14 MS. KIM CREECH: Uh-huh. (Indicates
15 affirmatively.) And we would want to do it on a
16 BlueCross side that would say how much is going to be
17 paid. Because what's going to come next is there may be
18 some -- some other medical that's not being paid and the
19 employee is having to pay. Then -- then we're going to
20 have --

21 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

22 MS. KIM CREECH: We'll be picking and choosing
23 what we're going to pay on behalf of an employee. So --

24 MR. BO HARTSFIELD: Sure.

25 MS. KIM CREECH: -- it's best just to line it
26 out in the plan or line out some policy of stating what
27 we're going to pay. Because, I mean, you could have
28 somebody that has a catastrophic medical condition

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1 that --

2 COMMISSIONER CHRIS ELLIOTT: Yeah. But
3 remember the reason we're here is because BlueCross does
4 not have an Air Ambulance --

5 MS. DEIDRA HANAK: Uh-huh. (Indicates
6 affirmatively.)

7 COMMISSIONER CHRIS ELLIOTT: -- service in
8 their agreement. So we're having to negotiate that
9 separately.

10 MR. BO HARTSFIELD: That's right, or we could
11 still add it as a covered item --

12 COMMISSIONER CHRIS ELLIOTT: Okay.

13 MR. BO HARTSFIELD: -- by the plan; right, and
14 then have -- which basically just means the plan would
15 pay it. What it also means is that reinsurance would
16 cover it if that total value of that claim is over a
17 hundred thousand dollars (\$100,000).

18 COMMISSIONER CHRIS ELLIOTT: Okay.

19 FINANCE CHAIRMAN TUCKER DORSEY: If you don't
20 mind checking. And we'll put this on the 27th and see
21 if -- see if the other two have a subscription that we
22 can include our group.

23 MS. DEIDRA HANAK: We're working on it now.

24 MS. KIM CREECH: But it -- would it -- would it
25 be better if you're saying you're going to add it to the
26 plan that we go ahead and put it that it's covered at
27 eighty percent (80%)? Because right now it's only
28 covered -- BlueCross is only paying twenty percent (20%).

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1 Then we wouldn't have to have this.

2 MR. BO HARTSFIELD: Yes. But the problem is
3 BlueCross doesn't have a contract.

4 MS. KIM CREECH: Oh, a contract.

5 MR. BO HARTSFIELD: Yeah. Yeah. That's --
6 that's why -- what's why we're in this spot to begin
7 with.

8 MR. RON CINK: Uh-huh. (Indicates
9 affirmatively.)

10 MS. KIM CREECH: And -- and you're right. I
11 mean, isn't it they only pay twenty percent (20%) of what
12 they come up with an allowable?

13 MR. BO HARTSFIELD: Yeah. That's right, one of
14 the allowable amounts is exactly what it is. Yes, ma'am.
15 So, yeah, we can -- we can write the coverage however you
16 want to. We can say it's covered at eighty percent
17 (80%), you know, by the plan, right, or say it's covered
18 by one hundred percent (100%) by the plan subject to
19 deductible and coinsurance so that it falls under the
20 same, you know, kind of benefit structure that the rest
21 the plan has.

22 MS. KIM CREECH: Then that covers anywhere an
23 employee is going to go. If they have an accident in
24 Pensacola, if they --

25 MR. BO HARTSFIELD: That's right.

26 MS. KIM CREECH: -- they have, you know,
27 something happen --

28 MR. BO HARTSFIELD: That means that the plan

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1 will cover it, no matter where it is, yes. Correct.

2 Yes, ma'am.

3 MS. KIM CREECH: And -- and that's what you're
4 talking about the plan to cover it.

5 MR. BO HARTSFIELD: Yeah. I think -- I think
6 the point is, is that there's an opportunity to do it,
7 you know, perhaps have it separate, a separate benefit
8 item, which is what this would be; right?

9 This would not -- this is not covered under
10 BlueCross right here. I can still get this covered under
11 reinsurance, probably. But it's not a covered BlueCross
12 benefit.

13 We could add it, regardless, and just say we're
14 going to do this different than how BlueCross is trying
15 to do it right now, which is opening up, you know,
16 participants to these -- these big, you know, balance
17 billing type situations by the provider.

18 Yeah. And we can also -- we'll -- we'll check some
19 other providers, too, and see if we can't negotiate down
20 with them.

21 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

22 MR. BO HARTSFIELD: It wouldn't hurt. And then
23 have it on the docket for the 27th.

24 COMMISSIONER CHRIS ELLIOTT: I think you have
25 two main providers. Y'all hit the one --

26 MR. BO HARTSFIELD: Yeah.

27 COMMISSIONER CHRIS ELLIOTT: -- and then the --
28 the backup one we could talk about it. I think it might

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1 be cheaper than try to self-insuring it ourselves.

2 MR. BO HARTSFIELD: Yeah. Very good.

3 COMMISSIONER CHRIS ELLIOTT: Okay.

4 MR. BO HARTSFIELD: Okay. Good? Next page
5 then, Mr. Cink. Okay. So the next section of this is --
6 is -- is discussing two different options and ways of
7 covering the funding gap, current rates of 2018, and the
8 projected numbers for 2019, again, by the actuaries.

9 Two different ways we're looking at this. After the
10 changes that we made, we've got about an eight percent
11 (8%) increase required to the funding rates to cover the
12 total expenses for 2019 plan year.

13 The first way is to split the eight percent (8%)
14 evenly between employees and the County; okay? That
15 means split it according to the current.

16 I believe it's seventy-seven percent (77%) of the
17 cost are taken on by the County, twenty-three percent
18 (23%). And that number changes a little bit depending on
19 family and single and wellness and all. Assume it's
20 seventy-seven percent (77%) paid by the County,
21 twenty-three percent (23%) paid by the participants.

22 If we split the eight percent (8%) evenly, you can
23 see the comparison, '18 to '19 in the employee column.
24 We're looking at about eight dollars (\$8) for single
25 coverage on the wellness side.

26 You know, family for two screening goes from three
27 thirty-seven (\$337) to three sixty-four (\$364); one
28 screening three sixty-five (\$365) to three ninety-five

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1 (\$395), roughly thirty dollars (\$30) for each of those;
2 non-wellness rates go from one fifteen (\$115) to one
3 twenty-four (\$124); family goes from three ninety-four
4 (\$394) to four twenty-five (\$425).

5 Call this Option 1. This is passing off the full
6 eight percent (8%) increase to employees, according to
7 the current premium split of seventy-seven/twenty-three
8 (77/23). Okay. All right. Ron, if you'll hit me with a
9 slide, please, sir.

10 We just included the dental in this, too, if we
11 wanted -- just to show you what the change would be, how
12 it will be reduced if we added dental into this.

13 And it basically takes the increase from eight
14 percent (8%) down to roughly, you know, four (4%) or five
15 percent (5%). So it softens that increase for
16 participants that have both medical and dental coverage.
17 Okay. All right. Questions there?

18 (No response.)

19 MR. BO HARTSFIELD: Okay. This is Option 2.
20 Option 2 we cap the employee increase at five percent
21 (5%) and the County bites off the additional three
22 percent (3%), you know, fully and not -- not passed off
23 to employees. So I've got a comparison of this
24 side-by-side in a -- in a slide or two.

25 Mr. Cink, if you'll hit me again, this is Option 2.
26 That includes the dental. You can see increases are not
27 as bad as our previous page.

28 And the next slide, please, sir. Okay. This is --

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1 I have Option 2 on the left side and Option 1. So this
2 one is less expensive. So we can compare. This does
3 include the dental change so it -- it reduces this a
4 little bit; right?

5 But what it ends up being, even without the dental,
6 is about three percent (3%) difference. I want to be
7 able to show you guys the monthly contribution difference
8 between Option 2, caps the employee increase at five
9 percent (5%); okay? We're capping employees increase at
10 five percent (5%) in Option 2.

11 Back over to Option 1 is where that full eight
12 percent (8%) is passed off to employees according to that
13 seventy-seven/twenty-three percent (77/23%) cost share
14 that we currently have.

15 So it -- it all arrives at the same number. Ron and
16 I calculated the impact to the County. The -- the total
17 dollar difference between the two is roughly fifty
18 thousand dollars (\$50,000).

19 And that depends on, you know, how many people get
20 screened and how many, you know, wellness versus
21 non-wellness rates we have.

22 So about a fifty thousand dollar (\$50,000) total
23 funding difference, you know, just depending on how we
24 shift that between employees and the County.

25 COMMISSIONER CHRIS ELLIOTT: I do not like the
26 idea of a cap.

27 MR. BO HARTSFIELD: Okay.

28 COMMISSIONER CHRIS ELLIOTT: This is -- this is

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1 about us and what we're consuming --

2 MR. BO HARTSFIELD: Sure.

3 COMMISSIONER CHRIS ELLIOTT: -- and changing
4 behavior. And -- and it is what it is.

5 MR. BO HARTSFIELD: Uh-huh. (Indicates
6 affirmatively.)

7 COMMISSIONER CHRIS ELLIOTT: This is not the
8 boogymen BlueCross out there, you know, getting rich off
9 us. This is what we are consuming, how we are managing
10 our health, and what it costs.

11 And it is wide open. You know, here we are talking
12 about the -- you know, behind the scenes, what's going on
13 and what we're spending and how we're doing it. I -- I
14 think, you know, the numbers are what the numbers are.

15 And the way to incentivize better behavior is, guys,
16 it costs this because that's what we're consuming.

17 MR. BO HARTSFIELD: Sure. For reference, we
18 did not have any employee increase 1/1/18. 1/1/17, I
19 believe we -- we did have a slight premium change when we
20 went to self-insured or did we -- did we keep rates flat
21 then?

22 MS. KIM CREECH: The rates were flat. I
23 believe --

24 COMMISSIONER CHARLES "SKIP" GRUBER: Same --

25 MS. KIM CREECH: -- we gave a discount for the
26 bio-screening.

27 MR. BO HARTSFIELD: That's right.

28 MR. RON CINK: Uh-huh. (Indicates

1 affirmatively.)

2 MS. KIM CREECH: If you -- if you did your
3 bio-screening, you didn't get the rate increase.

4 MR. BO HARTSFIELD: So we haven't had any
5 increase to employee contributions in two years. And we
6 have, since that time, added the clinic and, Jeb's point,
7 we've got free healthcare. So --

8 MR. JOE DAVIS: What's the percentage of
9 wellness rates and non-wellness rates? What --

10 MR. BO HARTSFIELD: Very, very high. Yeah.
11 Great question. Deidra, I believe -- or, Kim, you might
12 know this, too. I -- I believe we got, I mean, like
13 ninety-six percent (96%) of everybody is on the wellness
14 rate side.

15 MS. KIM CREECH: Uh-huh. (Indicates
16 affirmatively.)

17 MR. BO HARTSFIELD: Now, it's not that high
18 once you get to a family, you know, with two
19 screenings --

20 MR. JOE DAVIS: Oh, yeah.

21 MR. BO HARTSFIELD: -- or not. But I -- I --
22 It's still pretty high. I think it drops down to
23 somewhere around the --

24 MS. KIM CREECH: It's up thirty dollars (\$30)
25 per month. If you have your spouse on there, then it's a
26 sixty -- it's a sixty dollar (\$60) per month difference.

27 MR. BO HARTSFIELD: Yeah. Most of the families
28 that, you know -- I -- I believe the numbers are around

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1 sixty percent (60%) that have spousal coverage. Sixty
2 percent (60%) of spouses have also had the screening --

3 MR. JOE DAVIS: Okay.

4 MR. BO HARTSFIELD: -- which is -- which is a
5 really strong number. That has been a -- a good addition
6 to the plan. Again, this is something that will be
7 decided upon on the 27th.

8 FINANCE CHAIRMAN TUCKER DORSEY: You know, try
9 to put a bow on it.

10 MR. BO HARTSFIELD: Yeah.

11 FINANCE CHAIRMAN TUCKER DORSEY: I think we're
12 getting pretty close.

13 MR. BO HARTSFIELD: Okay.

14 MR. RON CINK: Commissioners, I looked at the
15 numbers in a -- in a different manner. Why didn't it
16 come up? It dropped me.

17 MR. BO HARTSFIELD: You may have to end the
18 slideshow.

19 MR. RON CINK: I looked at it from where we're
20 at, what the Commission is paying and the employee, and
21 what is proposed at eight percent (8%) sharing, even
22 Steven, across the -- across the board.

23 I also factored in the dental in there. And it
24 comes out to, on the single with the dental and
25 everything, it's about four dollars and eighty-nine cents
26 (\$4.89) a -- I believe it's a pay period. Yes. Pay
27 period. And sixteen dollars and thirty-four (\$16.34) on
28 a family per pay period.

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1 The biggest thing I was trying to get back at was
2 what do we have to have revenue or premiums coming into
3 the fund to keep it viable? So it's somewhere between
4 nine and a half (\$9,500,000) and ten million dollars
5 (\$10,000,000), based upon claims.

6 And these numbers calculate -- We have four hundred
7 twenty-one (421) participants at -- at -- at single and
8 four hundred sixteen (416) at family. That -- that add
9 up to about nine-point-six million dollars' (\$9,600,000)
10 worth of total premiums that have to go into that fund to
11 keep it healthy, to keep it viable.

12 And, again, it's going to ebb and flow. The number
13 of participants go up and down. The amount of claims go
14 up and down. When we have big claims, that eats into
15 that number. When we don't have as many claims, it
16 doesn't eat into that number.

17 But we're -- we're -- we're trying to hit the target
18 of keeping that fund healthy. And Kim had -- Here's
19 where the fund is at right now.

20 MS. KIM CREECH: That's as of July 31st.

21 MR. RON CINK: Yeah. And --

22 MS. KIM CREECH: And I started this report when
23 we started the health insurance fund. So this'll kind of
24 give you as of where we are over a year-and-a-half
25 period. So go down to the net. But through July, we are
26 a negative twelve thousand dollars (\$12,000).

27 MR. RON CINK: Uh-huh. (Indicates
28 affirmatively.)

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1 MS. KIM CREECH: And -- and that's the reason
2 that I'm having it to you on a monthly basis is to put
3 money in --

4 COMMISSIONER CHRIS ELLIOTT: Well, Commissioner
5 Burt is not here. We don't --

6 MS. KIM CREECH: I know.

7 COMMISSIONER CHRIS ELLIOTT: -- have to go
8 through that again.

9 MS. KIM CREECH: So -- so that's where we are
10 as of July, a year and a half into the -- into the
11 self-insurance fund.

12 MR. BO HARTSFIELD: And this does include
13 clinic expenses as well.

14 MS. KIM CREECH: Yes, it does.

15 MR. RON CINK: Yeah.

16 MS. KIM CREECH: It does include clinic. So
17 that's the -- that's the important -- that -- that's the
18 reason we -- we have to go up on our rates.

19 MR. BO HARTSFIELD: Yes, ma'am.

20 MR. RON CINK: Yeah. And the -- the surplus is
21 gone. And there is where we're at now.

22 MR. BO HARTSFIELD: Yep.

23 MR. RON CINK: And, again, the nine and a half
24 (\$9,500,000) to ten million dollars (\$10,000,000) is a --
25 a bit of a --

26 MS. KIM CREECH: A guess.

27 MR. RON CINK: -- a guess, I -- I guess that we
28 can go through. I mean, here's the health claims through

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1 seven months, right at seven million dollars
2 (\$7,000,000).

3 MS. KIM CREECH: Uh-huh. (Indicates
4 affirmatively.)

5 MR. RON CINK: So --

6 COMMISSIONER CHRIS ELLIOTT: But within twelve
7 thousand dollars (\$12,000)?

8 MR. RON CINK: No.

9 COMMISSIONER CHRIS ELLIOTT: That's pretty
10 close.

11 FINANCE CHAIRMAN TUCKER DORSEY: I mean, just
12 the prescription co-pay change we just made covers that.
13 I mean, you're in a -- you're in the -- you're there.
14 You need to get a fund up just so you're not cash-flowing
15 it out of general fund. But I -- I think you're there.

16 MR. BO HARTSFIELD: Right. And, you know, a
17 lot of the projected increase is based on the -- the
18 trend --

19 MS. KIM CREECH: Uh-huh. (Indicates
20 affirmatively.)

21 MR. BO HARTSFIELD: -- line that we've got;
22 right? And that's how the actuaries calculate that.
23 It's -- it's a big scientific evaluation.

24 You might recall some of this when we went
25 self-insured, that they, you know, bake all these
26 different variables in, and the actuarial engine spits
27 out what the projected cost will be in 2019.

28 MS. KIM CREECH: Yeah.

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1 COMMISSIONER-ELECT JEB BALL: So, Ron, when you
2 were talking about the sixteen dollar (\$16) increase for
3 family and the four dollars (\$4) or whenever --

4 MR. RON CINK: Uh-huh. (Indicates
5 affirmatively.)

6 COMMISSIONER-ELECT JEB BALL: -- for single,
7 that's on the eight percent (8%) increase?

8 MR. RON CINK: Uh-huh. (Indicates
9 affirmatively.)

10 MS. KIM CREECH: Uh-huh. (Indicates
11 affirmatively.)

12 COMMISSIONER-ELECT JEB BALL: So no --

13 MS. KIM CREECH: Uh-huh. (Indicates
14 affirmatively.)

15 MR. JOE DAVIS: Yeah. Yeah. Said you get --
16 yeah.

17 COMMISSIONER-ELECT JEB BALL: And that's --

18 MR. BO HARTSFIELD: And what we're -- what we
19 want to do, obviously, is -- and a good, mature
20 self-insured plan needs to have a couple of months' --

21 COMMISSIONER-ELECT JEB BALL: Exactly.

22 MR. BO HARTSFIELD: -- worth of expenses --

23 MR. JOE DAVIS: Yeah.

24 MR. BO HARTSFIELD: -- you know, baked in. You
25 know, kind of, you know --

26 MS. KIM CREECH: Yeah.

27 MR. BO HARTSFIELD: -- little things like three
28 months expense.

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1 MR. JOE DAVIS: That will cover --

2 MS. KIM CREECH: And -- and one way that I
3 was -- I was just trying to look at it on the -- looking
4 at employees is like the single coverage per year is
5 ninety-one -- in health is a ninety-one dollar (\$91)
6 increase.

7 And if that employee is utilizing our clinic that
8 we've added benefits, they've -- they've -- they've
9 gotten more than ninety-one dollars' (\$91) --

10 MR. JOE DAVIS: That's what I thought.

11 MS. KIM CREECH: -- worth of benefits from
12 this. So, I mean, if anybody questions this, we've --
13 this increase, the benefit has been there by adding those
14 clinics.

15 COMMISSIONER CHRIS ELLIOTT: To say nothing of
16 the decrease in volatility that we had when we were fully
17 insured with BlueCross.

18 MR. BO HARTSFIELD: Agree.

19 COMMISSIONER CHRIS ELLIOTT: Which was a
20 huge -- it was -- it exceeded that increase every single
21 year.

22 MR. BO HARTSFIELD: Every time.

23 FINANCE CHAIRMAN TUCKER DORSEY: And we haven't
24 had one in three. So --

25 MR. BO HARTSFIELD: Right. And there's a --
26 Right. And the -- the premiums, even after the eight
27 percent (8%) increase, still compare very favorably to
28 benchmarks.

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1 And this is a -- is a very nice, rich health plan
2 before you can really consider that you've got access to
3 free care at the clinic. So --

4 COMMISSIONER-ELECT JEB BALL: Well, if you cap
5 it at five percent (5%) then you're opening yourself up
6 to --

7 COMMISSIONER CHRIS ELLIOTT: Don't.

8 COMMISSIONER-ELECT JEB BALL: -- no telling
9 what.

10 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

11 COMMISSIONER CHRIS ELLIOTT: Don't. Don't.
12 Don't do that.

13 MR. BO HARTSFIELD: Okay. Anything else I can
14 provide you guys with prior to making a decision on the
15 27th?

16 COMMISSIONER CHARLES "SKIP" GRUBER: So we're
17 looking at an eight percent (8%) increase -- an increase
18 for the employees versus the five percent (5%) we talked
19 about?

20 MS. KIM CREECH: Uh-huh. (Indicates
21 affirmatively.)

22 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

23 MR. BO HARTSFIELD: Which, again, is -- is --
24 it's not a full eight percent (8%) if we make the dental
25 changes. I mean, it feels more like five percent (5%),
26 you know.

27 COMMISSIONER CHRIS ELLIOTT: And -- and -- I'm
28 sorry. Go ahead.

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1 MR. BO HARTSFIELD: No. You go ahead.

2 COMMISSIONER CHRIS ELLIOTT: For -- for
3 messaging purposes, I think it's -- it's -- it's better
4 to talk about dollars --

5 MR. BO HARTSFIELD: That' exactly what I was
6 going to say.

7 COMMISSIONER CHRIS ELLIOTT: -- per pay period.

8 MR. BO HARTSFIELD: That's exactly what I was
9 going to say.

10 COMMISSIONER-ELECT JEB BALL: That's right.

11 COMMISSIONER CHRIS ELLIOTT: Because I -- some
12 of our employees look at percentage of their, you know,
13 merit raises versus percentage of health insurance. And
14 it's not the same number, guys.

15 MR. BO HARTSFIELD: And -- and, literally, I --
16 it -- it -- that ends up being a couple of dollars a
17 month.

18 COMMISSIONER CHRIS ELLIOTT: Well, I would like
19 to message the dollar increase --

20 MR. BO HARTSFIELD: Yes, sir.

21 COMMISSIONER CHRIS ELLIOTT: -- as much as
22 possible.

23 MR. BO HARTSFIELD: Okay.

24 COMMISSIONER CHRIS ELLIOTT: Reference that.

25 MR. BO HARTSFIELD: Okay.

26 COMMISSIONER CHRIS ELLIOTT: Thank you for
27 having that number.

28 MR. BO HARTSFIELD: Sounds good?

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1 FINANCE CHAIRMAN TUCKER DORSEY: Your hip?

2 MR. BO HARTSFIELD: Yeah. Yeah. I'm -- I'm
3 all right. All right. Okay. Anything else we can help
4 with or provide prior to the 27th?

5 I'll -- I'll -- I'll track down these answers on the
6 Urgent Care facility, on the Air Ambulance. I'm working
7 with the dental network as well. If any questions come
8 up, y'all know where to find me.

9 COMMISSIONER CHRIS ELLIOTT: All right. Thank
10 you.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Thank you.

12 FINANCE CHAIRMAN TUCKER DORSEY: Thanks, Bo.

13 MR. BO HARTSFIELD: Thank you, guys.

14 MR. JOE DAVIS: Very good. Thanks.

15 MR. RON CINK: There's a hundred and
16 thirty-seven thousand (\$137,000).

17 MR. BO HARTSFIELD: You got all that.

18 FINANCE CHAIRMAN TUCKER DORSEY: All right.

19 MR. RON CINK: Just so that you know,
20 Commissioners, that eight percent (8%) has a hundred and
21 thirty-seven thousand dollars (\$137,000) across the board
22 impact --

23 COMMISSIONER CHARLES "SKIP" GRUBER:
24 Additional.

25 MR. RON CINK: -- from the five that we've got
26 budgeted currently.

27 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

28 MR. RON CINK: I've already done the math.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Take
2 care.

3 MR. BO HARTSFIELD: Thank you, guys.

4 MR. RON CINK: Thanks.

5 FINANCE CHAIRMAN TUCKER DORSEY: Can y'all bear
6 with me for a little bit longer.

7 MR. TAYLOR RIDER: (Indicates affirmatively.)

8 FINANCE CHAIRMAN TUCKER DORSEY: I want to get
9 some of these other folks out of here.

10 MR. RON CINK: Sure. Wherever -- wherever you
11 want to drive to.

12

13 **2-G - MISCELLANEOUS APPROPRIATIONS REQUEST - ALABAMA FORESTRY**

14 **COMMISSION**

15 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Do you
16 want to start at forestry?

17 MR. RICKY FIELDS: Sure. Sure. For those of
18 you who don't know me, my name is Ricky Fields. I'm with
19 the Alabama Forestry Commission here in Baldwin County.
20 I'm the County Forester.

21 I'm sure most of you know that when people talk
22 forestry, they think wildland fire and -- and that's
23 about this gist of it. But that's actually only a
24 fraction of what we do.

25 Yes, it's probably wildland fires is probably the
26 most important thing that we do, but we also perform --
27 assist with other natural disasters throughout Baldwin
28 County as well as the state.

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1 We provide a lot of training to volunteer fire
2 departments throughout the year as well. We provide them
3 with grant opportunities for improved equipment, et
4 cetera, et cetera on a day-to-day basis as well as
5 provide burning assistance and so forth to small private
6 landowners that typically wouldn't be able to afford this
7 type of work, helping them maintain their property as
8 well.

9 And basically what I would be asking for is just
10 some financial assistance from Baldwin County to help
11 with our routine day-to-day activities as well as, of
12 course, natural disaster response.

13 I'm not sure if most of y'all remember, but several
14 years ago you-all donated us a couple of your used pickup
15 trucks. And those two pickup trucks are actually still
16 in service today. Most of our stuff are -- are getting
17 dilapidated and -- and tired. And I'm sure you-all know
18 the -- know how that goes.

19 So that's basically what I would be asking for is --
20 is to the monetary or possibly the flat-out purchase of a
21 newer pickup to move forward with our day-to-day
22 operations.

23 COMMISSIONER CHRIS ELLIOTT: Are we
24 currently -- Forgive me. I don't recall. Are we
25 currently funding?

26 FINANCE CHAIRMAN TUCKER DORSEY: No.

27 COMMISSIONER CHARLES "SKIP" GRUBER: No.

28 COMMISSIONER CHRIS ELLIOTT: So this is a new

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1 request. Okay.

2 COMMISSIONER CHARLES "SKIP" GRUBER: It's a
3 new -- new request.

4 FINANCE CHAIRMAN TUCKER DORSEY: It's another
5 opportunity for us to supplement the State in the job
6 that they're not doing for Baldwin County while they
7 continue to have their hand out.

8 COMMISSIONER CHARLES "SKIP" GRUBER: And we
9 keep subsidizing the State.

10 FINANCE CHAIRMAN TUCKER DORSEY: But this --
11 but this is for y'all's local operations.

12 MR. RICKY FIELDS: Right in Baldwin County,
13 yes, sir. It wouldn't be -- it wouldn't be going to the
14 black hole there in Montgomery. It would be right here
15 in -- in Baldwin County. That truck would be used here
16 and utilized here for fire response and so forth.

17 MR. JOE DAVIS: Would that show up on our
18 inventory of vehicles or would it show up on the State's?

19 COMMISSIONER CHARLES "SKIP" GRUBER: Well --

20 COMMISSIONER-ELECT JEB BALL: The State's
21 inventory.

22 FINANCE CHAIRMAN TUCKER DORSEY: It's a gift.

23 MR. JOE DAVIS: It's a gift. If there's an
24 advantage -- Is there an advantage for us having it on
25 our --

26 COMMISSIONER CHRIS ELLIOTT: (Indicates
27 negatively.)

28 MS. KIM CREECH: Huh-uh. (Indicates

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1 negatively.)

2 MR. JOE DAVIS: Okay. Just checking.

3 COMMISSIONER CHRIS ELLIOTT: Nope. Then we get
4 to insure and --

5 MR. JOE DAVIS: Yeah. I --

6 COMMISSIONER CHRIS ELLIOTT: -- maintain it.

7 MR. RON CINK: Liability and --

8 MR. RICKY FIELDS: Yeah. We -- It would be --

9 MR. JOE DAVIS: I had to ask. Yeah.

10 MR. RICKY FIELDS: We would outfit it and so
11 forth for -- for what we would use it for. It would
12 basically be a -- a gift. But --

13 MR. JOE DAVIS: So we're not replacing one that
14 we're already funding as a County. This will be a new --

15 COMMISSIONER CHARLES "SKIP" GRUBER: We're
16 not --

17 MR. JOE DAVIS: -- item.

18 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
19 we're not funding anything with them. All we did, we had
20 some older vehicles that we were going to sell anyway.
21 We just gave them to them as another agency.

22 MR. JOE DAVIS: Okay.

23 COMMISSIONER CHARLES "SKIP" GRUBER: And they
24 came off of our rolls and went straight to them.

25 MR. JOE DAVIS: All right.

26 FINANCE CHAIRMAN TUCKER DORSEY: Do you want a
27 Durango?

28 MR. JOE DAVIS: That's right. We've got some

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1 of them available, I know.

2 MR. RON CINK: Don't go there.

3 MR. JOE DAVIS: That's --

4 FINANCE CHAIRMAN TUCKER DORSEY: Friends don't
5 give friends Durangos.

6 MR. JOE DAVIS: Only once.

7 COMMISSIONER CHARLES "SKIP" GRUBER: Do we have
8 any that we're going to be getting rid of this year?

9 FINANCE CHAIRMAN TUCKER DORSEY: I don't know
10 what our inventory is or what we're talking about.

11 COMMISSIONER CHARLES "SKIP" GRUBER: I know I
12 hate to keep giving you used. But I know better -- used
13 is better than --

14 FINANCE CHAIRMAN TUCKER DORSEY: I'm not
15 taking --

16 COMMISSIONER CHARLES "SKIP" GRUBER: -- nothing
17 at all.

18 MR. RICKY FIELDS: That's right. That's right.
19 And -- and, you know, it's not -- You know, this is --
20 Basically I'm just here.

21 I would like y'all to consider it. I'm not asking
22 for a definitive answer right now. You know, later on
23 down the road is basically, you know -- I think y'all --

24 COMMISSIONER CHARLES "SKIP" GRUBER: Grant.

25 MR. RICKY FIELDS: -- have got a lot of other
26 items on your plate. So --

27 COMMISSIONER-ELECT JEB BALL: It'd be a nice
28 forester truck.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Too nice.

2 COMMISSIONER CHRIS ELLIOTT: It might be too
3 nice.

4 Joey, you got anything on your list that's rolling
5 off, I mean, with -- that -- that would be suitable?

6 MR. JOEY NUNNALLY: I -- I'm sure we do. I --
7 I think we've got like six or seven pickup trucks that
8 we're rotating out.

9 COMMISSIONER CHRIS ELLIOTT: Yeah.

10 MR. JOEY NUNNALLY: And I can get with Ricky
11 and -- and give you the specs on them. I don't know --

12 FINANCE CHAIRMAN TUCKER DORSEY: What's the
13 status on your truck?

14 MR. JOEY NUNNALLY: What's what?

15 FINANCE CHAIRMAN TUCKER DORSEY: The status on
16 your truck?

17 MR. JOEY NUNNALLY: My -- my -- my truck?

18 FINANCE CHAIRMAN TUCKER DORSEY: The truck you
19 drive. Yeah.

20 MR. JOEY NUNNALLY: What is --

21 FINANCE CHAIRMAN TUCKER DORSEY: How many mile
22 are on it?

23 MR. JOEY NUNNALLY: It's like sixty-four
24 thousand (64,000).

25 FINANCE CHAIRMAN TUCKER DORSEY: Four-wheel
26 drive?

27 MR. JOEY NUNNALLY: Yes.

28 FINANCE CHAIRMAN TUCKER DORSEY: It is a

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1 leather package?

2 MR. JOEY NUNNALLY: No.

3 COMMISSIONER CHRIS ELLIOTT: No.

4 MR. JOEY NUNNALLY: It's cloth.

5 FINANCE CHAIRMAN TUCKER DORSEY: Why don't you
6 give him your truck and you take Frank's truck? That
7 thing doesn't have any miles on it, does it?

8 MR. JOEY NUNNALLY: Frank?

9 FINANCE CHAIRMAN TUCKER DORSEY: Burt.

10 MR. JOEY NUNNALLY: Okay.

11 MR. RON CINK: And I think it's about sixty
12 (60), sixty (60) or seventy (70).

13 FINANCE CHAIRMAN TUCKER DORSEY: Oh, does he?

14 MR. RON CINK: I think so.

15 MR. JOEY NUNNALLY: I mean, I --

16 FINANCE CHAIRMAN TUCKER DORSEY: Has it been
17 wrecked a lot?

18 MR. JOEY NUNNALLY: Well, Cal Markert did drive
19 it, though.

20 FINANCE CHAIRMAN TUCKER DORSEY: He wasn't
21 talking about yours.

22 COMMISSIONER CHRIS ELLIOTT: I wasn't talking
23 about yours. Frank's has got sixty (60) something miles?

24 MR. RON CINK: How many does yours have on it?

25 MR. JOEY NUNNALLY: It -- it's about the same.

26 FINANCE CHAIRMAN TUCKER DORSEY: How many you
27 got, Skip?

28 COMMISSIONER CHARLES "SKIP" GRUBER: Mine? I

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1 got probably about forty (40).

2 FINANCE CHAIRMAN TUCKER DORSEY: And you drive
3 it more than Commissioner Burt does.

4 MR. JOEY NUNNALLY: I -- I -- I'm good with
5 changing out.

6 MR. RON CINK: I'd have to look and see what
7 he's got on it. But --

8 COMMISSIONER CHARLES "SKIP" GRUBER: Huh?

9 MR. RON CINK: I'd have to look and see what
10 Commissioner Burt has got on his.

11 COMMISSIONER-ELECT JEB BALL: I don't know,
12 either. I'm not driving it.

13 COMMISSIONER CHRIS ELLIOTT: That's your offer
14 to me?

15 COMMISSIONER-ELECT JEB BALL: Yeah. I will --
16 I will not be driving the truck.

17 MS. KIM CREECH: Huh-uh. (Indicates
18 negatively.) It's a nice truck.

19 MR. RON CINK: Uh-huh. (Indicates
20 affirmatively.)

21 COMMISSIONER CHRIS ELLIOTT: That works for me.

22 FINANCE CHAIRMAN TUCKER DORSEY: You got a
23 problem with it, Skip?

24 COMMISSIONER CHARLES "SKIP" GRUBER: Huh-uh.
25 (Indicates negatively.) No.

26 COMMISSIONER CHRIS ELLIOTT: I'm about to take
27 your truck. Are you okay with that?

28 MS. KIM CREECH: Yeah.

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1 MR. JOEY NUNNALLY: I'm -- I'm good.

2 COMMISSIONER CHRIS ELLIOTT: Okay. You're
3 getting an upgrade.

4 FINANCE CHAIRMAN TUCKER DORSEY: I mean, you're
5 getting a Lariat.

6 MR. JOEY NUNNALLY: Yeah. I'm --

7 FINANCE CHAIRMAN TUCKER DORSEY: I mean, you're
8 getting dolled up. You're getting a sunroof and
9 everything.

10 MR. JOEY NUNNALLY: That's right.

11 COMMISSIONER CHARLES "SKIP" GRUBER: No. It
12 ain't got a sunroof.

13 FINANCE CHAIRMAN TUCKER DORSEY: Oh, it
14 doesn't?

15 COMMISSIONER CHARLES "SKIP" GRUBER: No.

16 MR. JOEY NUNNALLY: The one you're getting --

17 MR. RICKY FIELDS: As long as you're good with
18 it, you know.

19 MR. JOEY NUNNALLY: No. The one you're getting
20 is really -- I mean, it's -- it's probably -- the -- the
21 one you're getting is a nice truck.

22 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. There's
23 nothing wrong with it.

24 MR. JOEY NUNNALLY: I mean, it's --

25 FINANCE CHAIRMAN TUCKER DORSEY: I mean,
26 it's -- it's -- you're getting better than what you asked
27 for, to be honest with you.

28 MR. RICKY FIELDS: I'm not trying to take your

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1 truck away.

2 COMMISSIONER CHRIS ELLIOTT: There's no doubt
3 about it.

4 MR. JOEY NUNNALLY: You're coming out really
5 well on this deal.

6 MR. RICKY FIELDS: I'm not trying to take your
7 truck away.

8 MR. JOE DAVIS: It's not a Durango.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
10 It's not a Durango. Yeah.

11 COMMISSIONER CHRIS ELLIOTT: Okay. Does that
12 work for you?

13 MR. JOE DAVIS: It works for me.

14 COMMISSIONER CHRIS ELLIOTT: Good solution.

15 MR. RICKY FIELDS: I think it's perfect.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

17 MR. RICKY FIELDS: Thank you.

18 FINANCE CHAIRMAN TUCKER DORSEY: Are you going
19 to go tell all of your guys that you're getting a new
20 deal?

21 MR. RICKY FIELDS: No. Well, you know, I'm
22 driving the truck that you gave us years ago. So --

23 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. You're
24 going to want the -- you're going to want Joey's truck.

25 MR. JOEY NUNNALLY: Oh, yeah.

26 MR. RON CINK: Uh-huh. (Indicates
27 affirmatively.)

28 FINANCE CHAIRMAN TUCKER DORSEY: Go ahead and

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1 set yourself up for that.

2 MR. JOEY NUNNALLY: I mean, it's Bluetooth --

3 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

4 MR. JOEY NUNNALLY: -- screen and everything.

5 It's -- it's a nice truck.

6 MR. RICKY FIELDS: Okay.

7 FINANCE CHAIRMAN TUCKER DORSEY: A very nice
8 truck.

9 MR. RICKY FIELDS: Great. I mean, we'll use
10 it. We -- Like I -- And we're still using the trucks,
11 you know, y'all gave us years ago. So --

12 MR. JOEY NUNNALLY: I just got a brand --

13 MR. RICKY FIELDS: And I think they had a
14 hundred (100,000), roughly a hundred fifty thousand
15 (150,000) on them when we got them. So, you know,
16 they're --

17 MR. JOEY NUNNALLY: I mean, I -- I -- I just
18 literally put a set of tires on it last week. So --

19 COMMISSIONER CHRIS ELLIOTT: Figures.

20 MR. RON CINK: November.

21 FINANCE CHAIRMAN TUCKER DORSEY: Well, he needs
22 some Mickey Thompson's on his.

23 MR. JOEY NUNNALLY: Yeah.

24 MR. RICKY FIELDS: No. They'll be fine,
25 whatever is there.

26 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

27 MR. JOEY NUNNALLY: I -- I got it out in the
28 parking lot if you want to look it.

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1 COMMISSIONER-ELECT JEB BALL: And test drive
2 it.

3 COMMISSIONER CHRIS ELLIOTT: Okay. All right.

4 COMMISSIONER CHARLES "SKIP" GRUBER: That was
5 easy.

6 MR. RICKY FIELDS: Perfect. Thank y'all so
7 much. Thank you.

8 MR. JOE DAVIS: Thank you very much.

9 FINANCE CHAIRMAN TUCKER DORSEY: We appreciate
10 what you do. We do not appreciate the way the State
11 funds you.

12 MR. RICKY FIELDS: I totally agree.

13 COMMISSIONER-ELECT JEB BALL: That's what --
14 that's what he's going to go fix.

15 MR. JOE DAVIS: That's right.

16 COMMISSIONER CHRIS ELLIOTT: I'm sure there's
17 some things on that list.

18 MR. RICKY FIELDS: So I've got to get with
19 you --

20 MR. JOEY NUNNALLY: Yeah.

21 MR. RICKY FIELDS: -- on a couple of other
22 things anyway. So I'll give you a call.

23 FINANCE CHAIRMAN TUCKER DORSEY: All right.

24 MR. RICKY FIELDS: All right.

25 MR. JOEY NUNNALLY: We're going -- we're going
26 to be bringing something to -- before y'all about burning
27 the megasite again. So I've been working with Ricky on
28 it.

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1 MR. RICKY FIELDS: Do I need to stick around
2 for that or --

3 MR. JOEY NUNNALLY: It'll come back up at the
4 next work session. It's no big deal.

5 MR. RICKY FIELDS: Okay.

6 COMMISSIONER CHRIS ELLIOTT: Okay.

7 MR. RICKY FIELDS: Perfect. Thank y'all so
8 much.

9 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
10 affirmatively.)

11 COMMISSIONER CHARLES "SKIP" GRUBER: All right.

12 MR. JOE DAVIS: Thank you.
13

14 **2-H - MISCELLANEOUS APPROPRIATIONS REQUEST - TOWN OF ELBERTA**

15 FINANCE CHAIRMAN TUCKER DORSEY: Mayor, do you
16 want to take another swing at this project?

17 MAYOR JIM HAMBY: Well, I -- I would like to
18 report to you we are participating in trying to do our
19 part. We'd like to thank you for School Resource
20 Officers.

21 I want you to know that we got ours fully outfitted.
22 We got their backpacks and their Spiderman lunch boxes,
23 and we're ready to send them out.

24 For you -- those of you that don't know, I do like
25 to joke a little bit.

26 We've got three reserve police -- SRO's trained. We
27 have two positions. So we've got -- in case somebody is
28 sick, in case somebody is on vacation, we put overtime in

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1 the budget so we can send those guys to football games
2 and basketball games and all the like. So we have three
3 trained officers.

4 We have our Assistant Chief of Police was trained
5 for supervising those officers. And then we have the new
6 Chief of Police that came out of Orange Beach's system,
7 award winning system. So we want to thank y'all for your
8 participation, what you did in that.

9 Move to the road, you know that's what I came here
10 to talk about. They're supposed to start paving today,
11 if not today, in the next few days, the hundred and fifty
12 thousand dollar (\$150,000) portion that ALDOT is going to
13 pave -- helped us pave.

14 The Town put in eighty-four hundred dollars (\$8,400)
15 for the preliminary engineering on that. We got released
16 from USDA to go to bid for the cross drains, which is the
17 next portion, which was three hundred and twenty-two
18 thousand dollars (\$322,000); a hundred and eighty
19 thousand dollars (\$180,000) being a loan that the Town of
20 Elberta would pay; a hundred and forty-two thousand
21 (\$142,000) that is a grant from USDA.

22 We talked about last time we were here the
23 possibility of you guys helping us from Old Foley Road
24 down to where we stop paving with the ALDOT portion of
25 the road. That is one-point-seven miles. It's just less
26 than nine thousand (9,000) feet.

27 And, anyway, we -- we would appreciate any help that
28 you can give us along those lines. Elberta is prepared

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1 to make this happen one way or another. But it would
2 certainly be a lot easier if you guys could help us in
3 some kind of way.

4 So that's all I have. You guys have listened to a
5 lot today. You new people, if you have any questions,
6 I'll talk to you one-on-one. You saw the presentations
7 anyway.

8 COMMISSIONER-ELECT JEB BALL: Where do you see
9 that? It's not on our line items.

10 COMMISSIONER CHRIS ELLIOTT: It's not.

11 COMMISSIONER CHARLES "SKIP" GRUBER: It's not.

12 COMMISSIONER-ELECT JEB BALL: It's not?

13 COMMISSIONER CHARLES "SKIP" GRUBER: No. It
14 was in the -- it was actually in the Highway Department.
15 It's under their money. Well, I think that's -- The
16 money that -- that they're asking for is going to have to
17 come out of the Highway Department's money. Because, you
18 know, the general fund can't fund that. It has to come
19 out of the Highway funds.

20 And, you know, we cut, what, almost three million
21 dollars (\$3,000,000) away from the Highway Department
22 this year alone. So, I mean, it -- You know, they -- The
23 budget was -- their budget was cut quite a bit.

24 And we cut back on a lot of projects that they were
25 wanting to do so we could get a balanced budget with
26 them. And I don't know if there's any money left in the
27 Highway budget to fund anything else.

28 COMMISSIONER CHRIS ELLIOTT: Daphne owes us

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1 some money. Do you want to go collect from them?

2 MAYOR JIM HAMBY: Hey, I'll do it if I could
3 borrow your truck.

4 FINANCE CHAIRMAN TUCKER DORSEY: Man, I would
5 actually -- I would actually like to watch that
6 negotiation --

7 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

8 FINANCE CHAIRMAN TUCKER DORSEY: -- between you
9 and Dane. That might last for days.

10 MAYOR JIM HAMBY: For a minute.

11 FINANCE CHAIRMAN TUCKER DORSEY: One or the
12 other.

13 COMMISSIONER CHRIS ELLIOTT: Mayor, how much
14 are you looking for?

15 MAYOR JIM HAMBY: The State gave us a hundred
16 and fifty thousand dollars (\$150,000). And what we
17 really wanted to do was we were wanted to -- the Town to
18 put in money, the County to put in money, the State to
19 put in money, and the Federal Government to put in money.

20 The Federal Government has. They put in a hundred
21 and forty-two thousand dollar (\$142,000) grant. The
22 State put in a hundred and fifty thousand dollars
23 (\$150,000).

24 It is a nine hundred and fifty thousand dollar
25 (\$950,000) project. So a hundred and fifty (\$150,000) to
26 two hundred thousand dollars (\$200,000) would be sweet.

27 COMMISSIONER CHRIS ELLIOTT: What are your
28 thoughts on this, Joey?

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1 MR. JOE DAVIS: He lost his truck.

2 COMMISSIONER CHARLES "SKIP" GRUBER: What
3 projects do you -- what projects could you do away with
4 so we can get the money?

5 MR. JOEY NUNNALLY: I -- I mean, as y'all know,
6 I mean, I -- I got more projects than what I got money
7 for. So, I mean, I -- I -- I ain't got it in my budget.

8 COMMISSIONER CHARLES "SKIP" GRUBER: That's
9 what I was telling you with that. I mean, he's going to
10 have to cut projects that he needs to be done.

11 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I mean,
12 I'm -- I'm -- I'm -- I'm a no. I mean, I just -- I'm a
13 no on that.

14 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
15 I mean, that's, you know -- because the money is -- it's
16 got to come out of there. And, you know, I don't think
17 Joey, his projects, you know -- you know, I mean, they
18 got a lot of problems with them, too, you know.

19 So, you know, like his -- his resurfacing, you know,
20 we've cut it way back, you know, because we couldn't --
21 didn't have the money, you know, and took it out of it
22 and --

23 MR. JOEY NUNNALLY: I do have a question for
24 the Mayor. Just reading back through some notes from our
25 last meeting when you brought this up, you had said that
26 you were pursuing other -- other grants. I think you
27 said fifty thousand dollars (\$50,000).

28 MAYOR JIM HAMBY: What it is, is the USDA

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1 programs are loans and then grants.

2 MR. JOEY NUNNALLY: Right.

3 MAYOR JIM HAMBY: Okay. So, for instance, on
4 this cross drain part of the project, we have to expend
5 the hundred and eighty thousand dollars (\$180,000) before
6 we get the hundred and forty-two thousand dollars
7 (\$142,000) of grant.

8 MR. JOEY NUNNALLY: Right.

9 MAYOR JIM HAMBY: What happened with the USDA
10 on it, there was two section of the USDA. One was the
11 cross drain. And the match on that was less than on the
12 repaving portion, was a separate USDA program for the
13 repaving portion. It's a like six hundred and sixty
14 thousand dollar (\$660,000) loan with a fifty thousand
15 dollar (\$50,000) grant.

16 What happened is, we're not going to send that --
17 spend that six hundred and sixty thousand dollars
18 (\$660,000) because ALDOT came in and gave us a hundred
19 and fifty (\$150,000). So that fifty thousand (\$50,000)
20 went away.

21 We are in discussions with our senator and our
22 representatives about trying to get the USDA to allow us
23 to reapply so we can get that fifty thousand dollars
24 (\$50,000).

25 But, at this point, we've been told on the -- no on
26 the local level and no on the state level. So unless
27 somebody intercedes on our behalf, when ALDOT gave us a
28 hundred and fifty thousand (\$150,000) on this end, it

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1 made fifty thousand (\$50,000) go away on that end. Does
2 that make sense?

3 MR. JOEY NUNNALLY: So -- so any -- The project
4 you've got right now is a nine hundred thousand dollar
5 (\$900,000) project?

6 MAYOR JIM HAMBY: Nine hundred and fifty
7 thousand (\$950,000).

8 MR. JOEY NUNNALLY: Nine hundred and fifty
9 thousand dollar (\$950,000) project. You've got that
10 money, whether it be in grants or loans or ALDOT money?

11 MAYOR JIM HAMBY: We do.

12 MR. JOEY NUNNALLY: So any money the County
13 gives you would just decrease the amount of loan money
14 you've got to take out?

15 MAYOR JIM HAMBY: Actually, and -- and I think
16 in my presentation, I said if y'all give us two hundred
17 thousand dollars (\$200,000) and we were able to get the
18 USDA to grant us that fifty thousand (\$50,000), what it
19 would effectively do for the Town of Elberta would make
20 the payments go from fifty -- fifty-four thousand dollars
21 (\$54,000) a year for the next fifteen (15) years down to
22 less than thirty thousand (\$30,000), probably around
23 twenty-seven (\$27,000).

24 So effectively you could pay for half of a nine
25 hundred and fifty thousand dollar (\$950,000) project for
26 two hundred thousand dollars (\$200,000). You could
27 reduce the cost on the citizens by half.

28 COMMISSIONER CHARLES "SKIP" GRUBER: I'm going

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1 to be honest. I don't think, you know, we've got it, you
2 know.

3 COMMISSIONER CHRIS ELLIOTT: Huh-uh. (Indicates
4 negatively.)

5 COMMISSIONER CHARLES "SKIP" GRUBER: So, you
6 know --

7 FINANCE CHAIRMAN TUCKER DORSEY: No.

8 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.
9 Let's move on.

10 FINANCE CHAIRMAN TUCKER DORSEY: All right.

11 MR. JOE DAVIS: Mr. Chairman, what's the
12 timeline on this? Are we already into the moving dirt
13 and moving things?

14 MAYOR JIM HAMBY: They're actually going to
15 start paving, he said, like forty-five hundred (4500)
16 feet of the road today, tomorrow, or at the latest, the
17 middle of the week.

18 And then we're about three months out on USDA. And
19 we're going to out to bid actually for the cross drains.
20 And then we're two and a half to three months from --
21 from today from starting that portion of the project,
22 which will take a X amount of time to accomplish that.

23 And then our engineer folks are telling us to let
24 the people drive on that for a little while before we
25 repave. So probably six months out.

26 MR. JOEY NUNNALLY: And -- and -- and,
27 Commission, just so you know, I mean, at one of the last
28 meetings that all of this was discussed, the Mayor did

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1 request the County's assistance in doing the signs for
2 the cross drain projects.

3 I mean, y'all approved that. And we're doing that
4 for them. Y'all have also extended efforts in an
5 agreement to try to help clean some ditches a while back
6 to help to train some of their folks. But I don't think
7 they ever -- that -- Y'all approved it, but I don't think
8 they ever took advantage of it.

9 MAYOR JIM HAMBY: No, we didn't. That
10 motivated our people to learn how to clean the ditches --

11 MR. JOEY NUNNALLY: Right.

12 MAYOR JIM HAMBY: -- themselves.

13 MR. JOEY NUNNALLY: Right.

14 MAYOR JIM HAMBY: They were -- they were
15 offended by that. And, so, they wanted to show us they
16 could do it. And they stepped up and did it.

17 So what y'all did worked, even though we didn't have
18 to. And -- and -- and the -- it will -- the detours that
19 y'all are helping us with will save us about ten thousand
20 dollars (\$10,000). Yes, sir.

21 FINANCE CHAIRMAN TUCKER DORSEY: Well, that
22 stuff is easy to do. And we're glad to help with --

23 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
24 affirmatively.)

25 FINANCE CHAIRMAN TUCKER DORSEY: -- assets and
26 resources that we have other than cash. Cash is the
27 same --

28 MAYOR JIM HAMBY: Right.

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1 FINANCE CHAIRMAN TUCKER DORSEY: -- problem you
2 got. I mean, that's -- it's just tight.

3 MAYOR JIM HAMBY: Yeah.

4 FINANCE CHAIRMAN TUCKER DORSEY: I mean,
5 we're -- we're glad to be -- use our staff and our
6 materials -- I mean, and our -- I mean, our equipment to
7 support you. But it's hard to -- With what he's got that
8 we've already said no to, and we still have another round
9 to go to kind of finalize the arm wrestling with the
10 Highway projects out in front of us, it's just -- I mean,
11 that's -- that's the challenge. So -- All right. Thank
12 you, though.

13 COMMISSIONER CHARLES "SKIP" GRUBER: Thank you.

14 MAYOR JIM HAMBY: Well, I've heard enough nos.
15 I can go then. Thank y'all.

16 COMMISSIONER-ELECT JEB BALL: Thank you, Mayor.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Thank you.

18 MAYOR JIM HAMBY: Yes, sir.

19

20 **2-I - MISCELLANEOUS APPROPRIATIONS REQUEST - Good Counsel MARY'S**

21 **SHELTER GULF COAST**

22 FINANCE CHAIRMAN TUCKER DORSEY: What do you
23 have for us today.

24 MS. KAY TRATTLES: Good Counsel Mary's Shelter.

25 FINANCE CHAIRMAN TUCKER DORSEY: All right.
26 You ready?

27 MS. KAY TRATTLES: I'm ready. My name is Kay
28 Trattles. I'm the director of Good Counsel Mary's

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Shelter Gulf Coast, formerly just Mary's Shelter Gulf Coast.

ATTACHMENT 6 - GOOD COUNCIL MARY'S SHELTER GULF COAST BROCHURE

MS. KAY TRATTLES: In 2016, we became a Good Counsel Home. And really what that means for -- for us and for the community is the Good Counsel is a network of homes that was started in 1985. And they have thirty (30) some-odd years of experience in maternity homes.

And what sets the Counsel Homes apart from other maternity homes is that they accept all pregnant, homeless moms, all pregnant, homeless woman as opposed to the other nearly four hundred (400) maternity homes nationwide that are restrictive.

If you have other children, you can't -- you can't come into the program. If you have a drug addiction or a mental illness, you will be barred from any programs.

So what happened, by becoming a Good Counsel home, is we went from two moms and a newborn to right now twelve moms, eleven children. And we provide childcare services, babysitting services for all the children so the moms can work.

We are a very structured program. The program is approximately a 15-month program. And the reason I say approximately is we do everything on a case-by-case basis.

If someone needs 19 months because they are in

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1 college and finishing a degree, then they stay 19 months.
2 We just had a young lady who was there for 17 months.
3 And in the time she was with us, she started it and she
4 got her GED, started at Fortis College, got her medical
5 assistant degree in phlebotomy, purchased a car, had a
6 baby, and transitioned to independent living in
7 17 months.

8 So what we -- we're trying to do is break the cycle.
9 We want these women to be able to go on and lead
10 independent lives.

11 Now, you know, we are located in Elberta in -- in
12 the county. We're not in -- within the city limits of
13 Elberta. So we provide transportation for the moms for
14 everything, and the children, to work, to school, until
15 they're able to purchase a car. And we are 24/7.

16 Our budget is right -- just under five hundred
17 thousand dollars (\$500,000) a year. Of course, when we
18 went from two moms to 12 moms, we run at 100 -- last --
19 last year we served 51 moms, 37 children. We had 15
20 babies born to moms under our roof and we provided
21 fifty-eight (5800) shelter nights to moms and babies.

22 And, generally, although they're not all from
23 Baldwin County when we get them, the vast majority do
24 choose to stay in Baldwin County because they have broken
25 that cycle. A lot of them come from cities.

26 Any questions?

27 FINANCE CHAIRMAN TUCKER DORSEY: How long have
28 y'all been here?

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1 MS. KAY TRATTLES: 2000 -- we accepted our
2 first resident in 2006.

3 COMMISSIONER CHARLES "SKIP" GRUBER: They've
4 been here a long time. I know we did fund them for a
5 long time. But then -- then -- I thought -- do we still
6 do something? Is there some taxes or something that went
7 to it?

8 MS. KIM CREECH: For the Mary's Shelter --

9 COMMISSIONER CHARLES "SKIP" GRUBER: Mary's
10 Shelter, yeah. At one time there was some funding that
11 was going to it, if I'm not mistaken.

12 MS. KAY TRATTLES: Oh, okay.

13 COMMISSIONER CHARLES "SKIP" GRUBER: I'm -- I'm
14 thinking. I'm --

15 MS. KAY TRATTLES: Okay.

16 MR. RON CINK: I think the cigarette --

17 MS. KAY TRATTLES: That could be --

18 MR. RON CINK: -- the cigarette tax goes there.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I
20 think it was part of that -- yeah. I'm thinking now.
21 I -- you know, I may be thinking out of turn. But I was
22 thinking there was something.

23 MS. KAY TRATTLES: Well, I know -- I know
24 Mary's Shelter was funded by the County Commissioners.
25 But I believe the last time was 2010 or '11. And --

26 FINANCE CHAIRMAN TUCKER DORSEY: Not '11.

27 MS. KAY TRATTLES: Not '11? Okay.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Not '11.

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1 No. I think '10 was the last that it was done.

2 MS. KAY TRATTLES: Okay.

3 COMMISSIONER CHRIS ELLIOTT: Did y'all used to
4 get money -- Serving on the United Way board, you used to
5 get money from United Way; correct?

6 MS. KAY TRATTLES: We did.

7 COMMISSIONER CHRIS ELLIOTT: Okay.

8 MS. KAY TRATTLES: We are no longer part of
9 United Way. That is something that I'm looking into.
10 When we became a Good Counsel home, they do not -- their
11 homes are not part of United Way.

12 That doesn't mean that -- Their homes are in the
13 Northeast, and that's a totally different process than it
14 is down here.

15 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
16 affirmatively.)

17 MS. KAY TRATTLES: So there's, you know, been
18 some issues with, okay, well, we don't need a United Way
19 home and -- and there's no philosophical reason that we
20 shouldn't be.

21 COMMISSIONER CHRIS ELLIOTT: Sure.

22 MS. KAY TRATTLES: So we're working toward
23 that. That's something we are looking into.

24 COMMISSIONER CHRIS ELLIOTT: Yeah. Because
25 I -- I don't remember seeing an application this year.

26 MS. KAY TRATTLES: We still receive money, but
27 it's -- We only receive money because -- I think we
28 received like twenty-four hundred dollars (\$2,400) last

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1 year.

2 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
3 affirmatively.)

4 MS. KAY TRATTLES: And that's because people
5 still designate Mary's Shelter.

6 COMMISSIONER CHRIS ELLIOTT: Sure. But as far
7 as one of our funding --

8 MS. KAY TRATTLES: But as far as the --
9 Correct.

10 MR. JOE DAVIS: Of the 12 moms that you have
11 now, how many of them are from Baldwin County, or can you
12 tell?

13 MS. KAY TRATTLES: I don't have that statistic.
14 I know for sure three of them are, because I know them.
15 But I would have to go to the case manager and look
16 through the files to be certain. But some of them
17 have -- have been with us for quite sometime.

18 MR. JOE DAVIS: How far away would you say the
19 one that's the furthestest from Baldwin County is?

20

21 (Commissioner-Elect Jeb Ball left the Budget Deliberations
22 meeting.)

23

24 MS. KAY TRATTLES: Oh, we accept from all over
25 the Southeast because we don't turn anyone away. So we
26 have Texas, Louisiana, Georgia.

27 That's another -- was a big change becoming a Good
28 Counsel home is that we don't turn anyone away. We only

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1 had ten bedrooms and ten bathrooms. Then I said we have
2 12 residents.

3 That's essentially one sleeping in the chapel and
4 one sleeping in the living room. Because sleeping in the
5 living room is probably preferable to a park bench or in
6 the woods when you're pregnant.

7 MR. JOE DAVIS: Sure.

8 MS. KAY TRATTLES: But, to answer your
9 question, I would say about twenty percent (20%) of our
10 residents over the course of the last couple of years
11 have come from Baldwin County.

12 MR. JOE DAVIS: They come to you or are they
13 referred to you from some other agency or is there a --

14 MS. KAY TRATTLES: Both.

15 MR. JOE DAVIS: Okay.

16 MS. KAY TRATTLES: Both. We -- The -- all of
17 the OB/GYN's certainly have our information.

18 MR. JOE DAVIS: Okay.

19 MS. KAY TRATTLES: The hospitals all have our
20 information. The churches, we get a lot of referrals
21 from churches. Because when people are very desperate,
22 that -- they'll reach out to a church.

23 So the church reaches out to us. We work with all
24 of the agencies, the -- you know, the public health, I
25 would say oh, yeah. We -- we work with them.

26 MR. JOE DAVIS: Sure.

27 MS. KAY TRATTLES: So we work with all of the
28 different organizations, the Lighthouse, Hope Haven, you

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1 know, everyone knows if -- if you're pregnant and
2 desperate and you go anywhere, they're going to call us.
3 Pregnancy resource centers call us.

4 MR. JOE DAVIS: Okay. Thank you.

5 MS. KAY TRATTLES: Uh-huh. (Indicates
6 affirmatively.)

7 MR. JOE DAVIS: I'm new to the process, so --

8 MS. KAY TRATTLES: Not a problem.

9 MR. JOE DAVIS: -- I'm asking some basics.

10 COMMISSIONER CHARLES "SKIP" GRUBER: If you get
11 a chance, y'all need to go out there and visit that
12 place. It's --

13 MR. JOE DAVIS: Oh, sure.

14 COMMISSIONER CHARLES "SKIP" GRUBER: It's
15 something else.

16 MR. JOE DAVIS: Seeing things firsthand is the
17 best way.

18 MS. KAY TRATTLES: Oh, absolutely. And
19 that's -- that's something we promote is for even just
20 individuals to come out and see the home. Because it
21 really is something.

22 FINANCE CHAIRMAN TUCKER DORSEY: All right.

23 MS. KAY TRATTLES: Anything else?

24 (No response.)

25 MS. KAY TRATTLES: All right. Thank you.

26 FINANCE CHAIRMAN TUCKER DORSEY: All right.

27 Thank you.

28

2-J - MISCELLANEOUS APPROPRIATIONS REQUEST - LITTLE RIVERS.A.I.L. CENTER

FINANCE CHAIRMAN TUCKER DORSEY: Ms. Barbara,
you want to be next?

MS. BARBARA STOCKDALE: Are you ready?

FINANCE CHAIRMAN TUCKER DORSEY: Sure.

MS. BARBARA STOCKDALE: Well, I thank all of
you letting me come today, me and my people. I'm Barbara
Stockdale.

Some of you I have not met. I'm from Little River.
The new ones, I welcome you aboard. So I'm going to
leave this up to Ron. And I'm going to leave it up to
Skip.

(Commissioner-Elect Jeb Ball rejoined the Budget Deliberations
meeting.)

COMMISSIONER CHARLES "SKIP" GRUBER: Well, you
know, was something -- you know, the -- the S.A.I.L.
Center in Little River is something we've been talking
about for years.

The facility that they have right now is -- is not
the best in the world. And, you know, we've talked about
this for several years. And I think for -- We have
located a piece of property that we can purchase.

MR. RON CINK: That's correct.

COMMISSIONER CHARLES "SKIP" GRUBER: And
putting our own building on it will give us, you know,

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1 some good working relations with the -- the folks in
2 Little River.

3 They do have a very successful program up there. I
4 mean, if you look at their -- their meal thing, it is
5 outstanding. I mean, you know, they're not -- they're
6 not like the other center we had. You know, it's --
7 it's -- it's fantastic.

8 And I think, you know, it's time that we stepped
9 and -- and -- and done this. You know, we've been
10 talking about it for years and years and years. And now
11 it's -- I think it's time that we move forward.

12 MS. BARBARA STOCKDALE: Just remember six years
13 ago today --

14 COMMISSIONER CHARLES "SKIP" GRUBER: Huh?

15 MS. BARBARA STOCKDALE: -- I opened the doors.
16 And I've been after it for five.

17 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah. And
18 it is a worth -- well -- well worth project in my
19 opinion. So --

20 MR. PERCY COX, JR.: And excuse me.

21 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

22 MR. PERCY COX, JR.: Also, I know there was
23 talk about people from Tensaw needing the center there in
24 Stockton. And if we could work with Joe, someday with
25 BRATS, they'll be welcome with open arms if they wanted
26 to come.

27 So that part, too, you know, be -- might be added.
28 Plus we both have no claim to the store or the -- but

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1 that's the fire station now, which is an improvement on
2 where it was.

3 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah. So,
4 anyway, that's -- that's basically, you know, where we
5 stand, you know. And I think for the amount of money
6 that we're looking at here, we can do a very good job
7 with it.

8 FINANCE CHAIRMAN TUCKER DORSEY: Well, I guess
9 I should have said yes a few years ago when it was just
10 moving some dirt around.

11 I think the first estimate we came in here with was
12 thirty-something thousand (\$30,000). Last year was
13 eighty thousand (\$80,000). Now we're a hundred and fifty
14 thousand (\$150,000).

15 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
16 that's us -- that's us doing the building, you know.

17 MR. RON CINK: And buying the land.

18 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
19 buying the land, you know. You know, we're -- there's
20 availability of us some land. And --

21 FINANCE CHAIRMAN TUCKER DORSEY: So that would
22 take them away --

23 COMMISSIONER CHARLES "SKIP" GRUBER: -- we will
24 have --

25 FINANCE CHAIRMAN TUCKER DORSEY: So that will
26 take them away from SARPC and put them under our --

27 COMMISSIONER CHARLES "SKIP" GRUBER: No.
28 They'll still be under SARPC as far as the feeding and

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1 everything else, you know.

2 And SARPC will be more like everybody else, will
3 rent, because we'll be new owners, you know. Because I
4 think they're paying the rent up there now, are they not?
5 SARPC is?

6 MS. BARBARA STOCKDALE: Yeah, and the --

7 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

8 MS. BARBARA STOCKDALE: -- light bill and the
9 phone bill.

10 COMMISSIONER CHARLES "SKIP" GRUBER: And the
11 light bill and everything else, you know. So I don't
12 think that'll -- that won't change. It'll just go from
13 one to the other.

14 COMMISSIONER CHRIS ELLIOTT: I'd like to talk
15 to Kelly about it. I haven't been involved in it since
16 the last time it came up.

17 So I'd like to talk to Kelly Childress about it
18 before I weigh in. I just have been -- It hasn't been on
19 my radar since last time.

20 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
21 Kelly is -- is -- is for it, too. You know, I talked
22 with -- talking to her, you know, and she said, you know,
23 it's something good. You know, it would be good.

24 FINANCE CHAIRMAN TUCKER DORSEY: All right.

25 MS. BARBARA STOCKDALE: And I'm going to try my
26 best. And I know -- I know what's going on in Stockton.
27 And I'm going to try my best to get out and talk to the
28 people in Stockton.

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1 I think what we need to do down there is to get that
 2 center back open and get out in the community and not
 3 only have white but have black. And that's where it's
 4 at.

5 COMMISSIONER CHRIS ELLIOTT: Okay. Put that
 6 one on decision items. I just -- I just need to talk to
 7 Kelly real quick --

8 MS. BARBARA STOCKDALE: Okay.

9 COMMISSIONER CHRIS ELLIOTT: -- and see what
 10 she has to say.

11 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

12 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I want
 13 to find out what the SARPC deal would be.

14 COMMISSIONER CHARLES "SKIP" GRUBER: All right.

15

16 **2-K - MISCELLANEOUS APPROPRIATIONS REQUEST - FEEDING THE GULF**

17 **COAST**

18 FINANCE CHAIRMAN TUCKER DORSEY: All right.
 19 What else? Who else we got? Yes, ma'am.

20 MS. STEFANIE BENCSATH: Okay. Right now?
 21 Sorry. Hi. I'm -- I'm Stefanie Bencsath. I'm with
 22 Feeding the Gulf Coast. And I have here just a -- a
 23 little overview of what we do in Baldwin County.

24 *****

25 **ATTACHMENT 7 - FEEDING THE GULF COAST FLYER**

26 *****

27 MS. STEFANIE BENCSATH: We started in 1981. We
 28 actually started serving in Mobile County. But we

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1 served, at that point, Mobile and Baldwin. And over the
2 years -- as -- as a food bank. Sorry. We are the only
3 Feeding America food bank in this region. So, as I said,
4 started in 1981. And over the years, we grew to cover 24
5 counties across South Alabama, South Mississippi, and the
6 Panhandle of Florida.

7 In Baldwin County we have -- we work with 28
8 partners. So these are food pantries like Prodissee
9 Pantry, Christian Life Church, Christian Service Center,
10 and others.

11 And then we also partner with a lot of schools in
12 the area to do some different programs for kids that
13 they're not missing meals when they're not in school.

14 So we have a backpack program to give kids backpacks
15 of food that they can prepare at home over the weekend.
16 We have an after-school meal program.

17 We partner with the State of Alabama Department of
18 Education to do their child and develop food -- child and
19 adult care food program at a lot of the schools and the
20 Boys and Girls Clubs and YMCA so that, again, kids are
21 getting meals after school. And then we do the same
22 thing over the summer through the summer feeding --
23 summer food service program.

24 I'm here today to talk to you about our mobile
25 pantry program, which we're looking for nine thousand
26 dollars (\$9,000) to -- from the County to be able to do
27 one mobile pantry per month for 12 months, so a total of
28 12 mobile pantries.

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1 These are food distributions that are thousands of
2 pounds of food. And we deliver it to rural areas, tiny
3 areas, places where there's not already a food pantry or
4 the clients -- their food pantries there just aren't very
5 active, so clients have a hard time getting the food that
6 they need.

7 So the program, we deliver thousands of pounds of
8 foods. We focus on fresh produce and then we also do
9 some baked goods of grains, whole grains and some cans or
10 shelf staple goods, some dairy, and some meat so that
11 people are getting kind of a balanced diet.

12 We -- we know that hunger is a big issue in Baldwin
13 County. There are over twenty-four thousand (24,000)
14 people in Baldwin County who don't have enough food to
15 eat throughout the year.

16 So they may be making it most of the time, but then
17 they'll have periods where suddenly their car doesn't
18 work and they have to then pay several hundred dollars to
19 get their car fixed so they can go to work, or they
20 have -- you know, they have a new child and now there is
21 new insurance to pay and other expenses, or maybe they
22 went through a divorce or someone in the family was sick.
23 A lot of things can happen.

24 And of that twenty-four thousand (24,000) people in
25 Baldwin County who are hungry or face what we call food
26 insecurities, so those periods where they don't have
27 enough food, thirty-five percent (34%) of them are
28 actually earning money. They're working. But they make

BALDWIN COUNTY COMMISSION SPECIAL MEETING - BUDGET DELIBERATIONS 08/13/2018

1 too much to qualify for any kind of Federal assistance
2 programs. So they're stuck between that.

3 You know, we're working. We're trying to make ends
4 meet. But it's just not enough. And that's where we
5 know food pantries and mobile pantries are really
6 important to kind of help them bridge that gap so they're
7 not having to make some difficult choices.

8 We know from previous studies what Feeding America
9 has done, such as the Hunger in America study from 2014,
10 that a lot of times households will -- when they don't
11 have enough food, they'll -- or whenever they don't have
12 enough money, they'll cut their food budget first so that
13 they can still afford to pay for their medicine or they
14 can pay to keep the lights on, especially, you know,
15 right now when it's summer and you just can't live
16 without AC, especially if you've got heart conditions or
17 other problems.

18 With the mobile pantry program, we're -- the money
19 we're requesting from the County would be specifically to
20 look at these areas that you see on the map that are
21 shaded. Those are food deserts in the county.

22 So this is the -- USDA has said these are areas of
23 low income, predominantly people are low income, but they
24 also have no access to grocery stores.

25 So they don't have the money to get to a grocery
26 store. And even if they could, they couldn't afford the
27 fresh food that's there.

28 So some of these places also includes Bay -- so we

1 would also focus on places like Bay Minette, where we
2 know there's just not a lot of food distribution, and
3 it's a bit far for people to make it down to Prodissee
4 Pantry there in Spanish Fort.

5 And also we've spoken with Christian Service Center
6 down in Gulf Shores. And they said there's a lot of
7 meals in Bon Secour. Even though it's been eight years,
8 the BP oil spill affected a lot of those families.

9 So they're still having trouble trying to make ends
10 meet. And they say they get a lot of clients from over
11 there. But it's hard for them to come to the food
12 pantry.

13 So with the mobile pantry, we're bringing the food
14 to those communities. They're not having to do the
15 travel. They're not having to spend money on gas that
16 they don't have.

17 I did also want to share with you one client's
18 testimony from someone who has received food from the
19 mobile pantry program:

20 *I'm 60 years old and currently on supplemental*
21 *security income, SSI, for my lifelong struggle with*
22 *Type 1 diabetes. I am a college educated woman and*
23 *used to be a successful graphic designer. I only*
24 *get about \$730 a month from SSI, which quickly*
25 *disappears after paying monthly bills. I usually*
26 *have about \$150 to spend on groceries for the month.*
27 *But this month I will have less to spend because I*
28 *have to pay for my car tag. I need to eat fresh*

1 *food because processed food makes my blood sugar*
2 *spike. Where I live is very rural and I can't*
3 *always afford to drive 20 miles to a grocery store*
4 *that has fresh food that I can't afford either.*
5 *Sometimes I have to carpool with neighbors to get to*
6 *a food pantry. Food pantries and meal pantries are*
7 *a light saber. I am able to get the fresh food I*
8 *need closer to my home.*

9 And I meant lifesaver not light saber. Sorry about
10 that. Too much Star Wars, clearly. That was a bad joke.
11 But do y'all have questions for me?

12 FINANCE CHAIRMAN TUCKER DORSEY: Anybody?

13 COMMISSIONER CHRIS ELLIOTT: I'll go back to
14 the United Way question. So you've applied for your
15 funding this year. And I think y'all received funding
16 through United Way this year again.

17 MS. STEFANIE BENCSATH: I -- I know we applied.
18 We just applied for the 2019 year.

19 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
20 affirmatively.)

21 MS. STEFANIE BENCSATH: But, yes, we are
22 receiving for the 2018 year.

23 COMMISSIONER CHRIS ELLIOTT: Okay.

24 MS. STEFANIE BENCSATH: And we've been partners
25 with United Way for several years now.

26 COMMISSIONER CHRIS ELLIOTT: Okay. Good.
27 Okay.

28 MS. STEFANIE BENCSATH: Any other questions?

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1 COMMISSIONER CHRIS ELLIOTT: None for me.

2 FINANCE CHAIRMAN TUCKER DORSEY: Okay. All
3 right. Thanks for your patience today.

4 MS. STEFANIE BENCSATH: Thank y'all for your
5 time. I appreciate that.

6

7 **2-L - BUDGET DELIBERATIONS FOR BALDWIN REGIONAL AREA TRANSIT**

8 **SYSTEM (BRATS)**

9 FINANCE CHAIRMAN TUCKER DORSEY: All right.

10 MR. TAYLOR RIDER: Good morning, Commissioners.
11 Chandra has the specs on the new bus she was giving out
12 to each of you if you want to look over the new bus
13 options.

14 *****

15 *ATTACHMENT 8 - THE BUS CENTER BUS SPECIFICATIONS*

16 *****

17 MR. TAYLOR RIDER: Of course, that would have
18 to go out for bid versus trying to fix up the 2004 bus.
19 So --

20 COMMISSIONER CHRIS ELLIOTT: It fits right in
21 with our Star Wars stuff, huh, a new Starcraft.

22 MR. TAYLOR RIDER: He said that -- I talked to
23 Chuck on this, and he said roughly it would be between
24 one thirty-five (\$135,000) and one fifty (\$150,000),
25 depending on if you -- if you needed the extra air
26 conditioner in the middle due to our heat.

27 COMMISSIONER CHRIS ELLIOTT: Yeah.

28 MR. TAYLOR RIDER: So we're looking at --

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1 COMMISSIONER CHRIS ELLIOTT: I don't know if
2 we're buying this. But, if we do, it's getting an extra
3 air conditioner.

4 MR. TAYLOR RIDER: All right.

5 MR. JOE DAVIS: Yeah. You can't have too much
6 air conditioning.

7 MR. TAYLOR RIDER: So it's --

8 COMMISSIONER CHRIS ELLIOTT: So work backwards
9 from there.

10 MR. TAYLOR RIDER: You're looking at roughly a
11 hundred and fifty thousand (\$150,000) possibly for that.

12 COMMISSIONER CHRIS ELLIOTT: The rest of it's
13 up to y'all. It just has to have the extra air
14 conditioner.

15 FINANCE CHAIRMAN TUCKER DORSEY: I agree. We
16 haven't had a good track record with the air conditioner
17 we use.

18 COMMISSIONER CHARLES "SKIP" GRUBER: Do what?
19 Do what?

20 FINANCE CHAIRMAN TUCKER DORSEY: We -- I mean,
21 we took all the Sheriff's wives one time, and the air
22 conditioner quit on the bus.

23 And, I mean, if we're going to be in the bus
24 business, if we're going to do that, then we need to have
25 the equipment to be able to do it.

26 If y'all don't want to be in the bus business and
27 don't want to do it, then let's not do it. I've seen a
28 need for it. I've asked for it. We've talked about it.

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1 We -- Well, we haven't talked about it enough. Do
2 you have a recommendation? Would you propose one or the
3 other? Do you even care about having your own bus?

4 MR. TAYLOR RIDER: For the County to use?

5 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir.

6 MR. TAYLOR RIDER: I mean, it -- it would be
7 great. It's used probably less than ten times a year
8 presently now. And for festivals, we have thrown it in
9 and used it for festivals. And that revenue goes into
10 that fund.

11 However, most of our specials lately have been
12 either County or government related. And we've been able
13 to just -- with Blakeley and some other places, we've
14 been able to use the Federally funded buses.

15 FINANCE CHAIRMAN TUCKER DORSEY: What do you
16 use for the Boys States trips?

17 MR. TAYLOR RIDER: Boys State, we tried to use
18 Bus 11 in the past, because that was kind of
19 questionable. But we did -- we did go ahead and use the
20 Federally funded bus this year, because we didn't have
21 another option and we were trying to accommodate them.
22 And Boys State is a State program. So it -- was a little
23 bit of a grey area. But that's what we did.

24 All the senior activities, anything that we can tie
25 into government -- What the -- the County cannot do --
26 that, I know, Commissioner Dorsey, has been a sore thumb,
27 with like the Balloon Festival. And that is definitely a
28 no-no for festivals, unless the individuals pay for their

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1 fare just like they do at the Shrimp Festival, Arts and
2 Crafts, et cetera.

3 FINANCE CHAIRMAN TUCKER DORSEY: What are you
4 talking about? I don't have a sore thumb about it.

5 MR. TAYLOR RIDER: Well, I mean, in -- you
6 know, when we talked with the Balloon Festival and --
7 and, you know, with Donna, it -- it -- that when you
8 first started, we were talking about it. We just can't
9 use those buses for that.

10 FINANCE CHAIRMAN TUCKER DORSEY: Didn't you
11 charge them the same as you do Shrimp Festival and
12 Eastern -- and the Arts and Crafts?

13 COMMISSIONER CHARLES "SKIP" GRUBER: No. They
14 were talking about one time, you know, they were going to
15 just give us a flat fee.

16 MR. TAYLOR RIDER: They -- they -- that was
17 their difference. They always wanted to just --

18 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Well,
19 it didn't work out. I mean, that's fine. I don't -- I
20 don't have a sore thumb with it.

21 MR. TAYLOR RIDER: Our --

22 FINANCE CHAIRMAN TUCKER DORSEY: We either
23 charge them for it and the people can pay for it or not.
24 I mean, it doesn't matter to me.

25 MR. TAYLOR RIDER: Right. But they all -- the
26 Chamber always wanted to pay their fee. And we cannot
27 accept third-party under Federal guidelines.

28 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Offer

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1 it to him. Here's the festival rate. If you want it,
2 great. If you don't, we won't load our buses up.

3 MR. TAYLOR RIDER: It's just the same fare as
4 you charge any other day of the week, just like the
5 Shrimp Festival.

6 FINANCE CHAIRMAN TUCKER DORSEY: Why do I have
7 a sore thumb about it? So what are you going to do about
8 the Strawberry Festival. Because you've been using that
9 under the ARC contract, which is some grey area, if you
10 want. Well, now we don't have ARC.

11 MR. TAYLOR RIDER: Can't do it.

12 FINANCE CHAIRMAN TUCKER DORSEY: You can if you
13 charge the person getting on the bus.

14 MR. TAYLOR RIDER: Yeah. That'd be like a
15 dollar each way maybe or something.

16 FINANCE CHAIRMAN TUCKER DORSEY: So you can do
17 it.

18 MR. TAYLOR RIDER: Oh, yeah.

19 FINANCE CHAIRMAN TUCKER DORSEY: Same thing as
20 the Balloon Festival.

21 MR. TAYLOR RIDER: But we can't do it the way
22 we've done it in the past is what I'm referring to,
23 Commissioner.

24 FINANCE CHAIRMAN TUCKER DORSEY: All right.
25 Well, now that we've lost ARC, what's your plan?

26 MR. TAYLOR RIDER: Under 143, or you're talking
27 about the bus or --

28 FINANCE CHAIRMAN TUCKER DORSEY: What is our

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1 operation going to do now that you've lost ARC?

2 MR. TAYLOR RIDER: We have -- we have a
3 proposal ready.

4 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

5 MR. TAYLOR RIDER: So that's -- that's the bus
6 situation. Okay, Ron. You want to go to 143?

7 *****

8 *ATTACHMENT 9 - BALDWIN COUNTY COMMISSION BUDGET FUND SUMMARY YEAR*
9 *TO DATE AS OF JULY 31, 2018, FOR FUND 00143 (SECTION 18)*

10 *****

11 MR. RON CINK: You have those numbers.

12 MR. TAYLOR RIDER: On that we'll go on to --
13 just to Page 2. Basically, if you look at the summary
14 that -- under our new proposal, that nine ninety-one
15 (\$991,000) actually was down from nine ninety-four
16 (\$994,000).

17 So the -- the County portion actually went down,
18 once we do the proposals we're talking about. And then I
19 can show you the details of that in the next Page 2.

20 MR. RON CINK: Which one you want? This one?
21 This? Want to do revenues?

22 MR. TAYLOR RIDER: Yeah. Basically what --
23 what happens with your revenue there, it goes down to
24 the -- whenever we reduce operating and admin expenses,
25 that reflects to the amount of your grants as well.

26 So it changed up top. You had an eighty-one
27 thousand dollar (\$81,000) decrease in your grant
28 operation. You had a -- a six thousand (\$6,000) also of

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1 the Eastern Shore operation, which had the reduction in
2 ARC of two hundred and four thousand (\$204,000). And
3 then the grant for buses went down to 212 (\$212,000). It
4 went down by two hundred and twelve thousand (\$212,000).

5 We -- we proposed in -- in that to reduce the number
6 of buses for 2019 from eleven to five. So the County
7 portion of that is sixty-four thousand (\$64,000). So
8 that helped contribute to a savings to the Baldwin County
9 Commission as well.

10 We still have eleven buses coming in for '18. They
11 didn't have a contract at ALDOT. So the 18 buses have
12 been delayed due to ALDOT not having a -- a contract -- I
13 mean, something to go out for bid for them.

14 But when you get to the operation side, we were able
15 to reduce overtime, we felt like, by twenty thousand
16 (\$20,000). We were able to -- we asked -- we made a
17 recommendation to reduce three part-time positions, which
18 was a reduction of possibly seventy thousand (\$70,000).

19 We also made a reduction in gas and oil of -- of
20 about seventy thousand (\$70,000). And we reduced repairs
21 and maintenance by ten thousand (\$10,000).

22 So you had a hundred and seventy-six thousand
23 dollars (\$176,000) reduction there. And when -- so fifty
24 percent of that with grants. And we have -- that was
25 another eighty-eight thousand dollars (\$88,000) savings
26 to the County Commission.

27 So with all of that, when it flowed back to the
28 front, we'd actually reduced the deficit over when we

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1 came here before all this started. If there's a specific
2 line item you have a question about, I'll be glad to try
3 to answer it on the details.

4 FINANCE CHAIRMAN TUCKER DORSEY: What is your
5 contract revenue going to be? I'm trying to decipher
6 through this. What's your contract revenue going to
7 without ARC?

8 MR. TAYLOR RIDER: A hundred and thirty
9 thousand, two fifty-four (\$130,254).

10 FINANCE CHAIRMAN TUCKER DORSEY: So that's a
11 loss of three hundred grand (\$300,000).

12 MR. TAYLOR RIDER: Yes.

13 FINANCE CHAIRMAN TUCKER DORSEY: And farebox
14 has been on a slide since the peak of 2014. What's
15 causing that?

16 MR. TAYLOR RIDER: Farebox this year is on --
17 on schedule to meet -- we should be real close to that
18 budget.

19 FINANCE CHAIRMAN TUCKER DORSEY: What's that
20 number?

21 MR. TAYLOR RIDER: Four hundred and eighty
22 thousand (\$480,000).

23 FINANCE CHAIRMAN TUCKER DORSEY: So how much of
24 an impact does the change in ARC make to the need for
25 buses, scheduling routes, employment, full-time,
26 part-time?

27 MR. TAYLOR RIDER: We -- we had to look at --

28 FINANCE CHAIRMAN TUCKER DORSEY: How are you

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1 cutting the expense of the three hundred grand (\$300,000)
2 associated with the contract?

3 MR. TAYLOR RIDER: Sir?

4 FINANCE CHAIRMAN TUCKER DORSEY: You have a
5 three hundred thousand dollar (\$300,000) reduction in
6 revenue. So how are you managing that from the expense
7 side?

8 MR. TAYLOR RIDER: Well, that was the
9 reductions I said we could live with on the expense side,
10 overtime, employee count.

11 MS. CHANDRA MIDDLETON: We basically did an
12 analysis on -- We did a report. We did an analysis on
13 service miles, service hours, and looked at all of that.

14 Then we also did an analysis on -- we actually
15 re-plotted our whole schedules for the week and looked at
16 the number of hours it was going to take us to operate to
17 cover the routes that we needed to cover and then what we
18 had left in the number of hours left that we needed to
19 cover.

20 We had trouble with our p.m. route is where we were
21 looking at it had previously connected. We took all that
22 in consideration. We ran some reports.

23 We cut back on our gas and oil. That's based on the
24 number of service miles that we were performing. And
25 then we also did that based on the -- the hours that ARC
26 was actually on the bus.

27 And, so, that's how we calculated out those
28 reductions. You know, they're -- they're, of course,

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1 guesstimates. But that's how we reduced those. We -- we
2 did that.

3 We also looked at the number of vehicles we were
4 getting in. And some of those vehicles were actually
5 six-wheelchair capacity vehicles. We actually reduced
6 that order. We don't see a need for that.

7 We're trying to keep one six-wheelchair bus at every
8 garage location for when we have demand response needs of
9 three or more and also for emergency evacuation needs.
10 So those are some of the analysis that we did to come up
11 with some of those numbers.

12 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

13 MR. TAYLOR RIDER: Service miles for ARC alone,
14 even when we reduced to eight routes, from twelve to
15 eight, you -- it was 176,000 miles a year associated with
16 ARC. So there was a lot of miles associated with trying
17 to provide service all over the county for ARC.

18 FINANCE CHAIRMAN TUCKER DORSEY: So your
19 bread and -- or what I would consider to be one of our
20 bread-and-butters for making sure that we're covering our
21 expense and delivering a service are Baylinc and
22 Northlinc. And ridership has fallen off dramatically
23 since 2011, '12.

24 MR. TAYLOR RIDER: The only reason Baylinc and
25 Northlinc have continued is because of the Faulkner
26 contract. We have a --

27 FINANCE CHAIRMAN TUCKER DORSEY: I know. I've
28 been talking about it for years.

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1 MR. TAYLOR RIDER: We have -- we have a
2 contract with Faulkner to provide routes to their
3 students. So that route, the Northlinc provides that
4 service to them. And we do have a few people that go to
5 work on it.

6 We had thought about trying to discontinue that due
7 to the low ridership. However, the ones going south are
8 doing well. So -- But the ones going to Bay Minette have
9 dropped off. But we do have students that ride.

10 FINANCE CHAIRMAN TUCKER DORSEY: And I think in
11 2010 and '11, when I got here, the draw on the County, if
12 I remember right, was somewhere between six eighty-five
13 (\$685,000) and seven hundred thousand dollars (\$700,000).
14 And now we're at a million dollars (\$1,000,000)?

15 MR. TAYLOR RIDER: Nine hundred (\$900,000),
16 right. And -- and some -- some expenses are going up
17 each year. I mean, you --

18 FINANCE CHAIRMAN TUCKER DORSEY: But our
19 ridership is going down. So something is happening, I
20 mean, from a management standpoint.

21 I mean, it's just we're not -- we're not improving
22 efficiencies. We're not doing a better job. We've got
23 fewer people riding our bus. And it's costing us more a
24 year.

25 MR. TAYLOR RIDER: It's all the connectivity of
26 the routes we provide. As Chandra was saying, when we
27 did all the analyses, we -- we felt like we could cut
28 back three part-timers. But we needed that many drivers

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1 on the roads at certain times to try to provide the
2 service for the county.

3 MS. CHANDRA MIDDLETON: And I do say one thing
4 that we did discuss like back and forth. We reduced our
5 number of buses quite a bit.

6 And Taylor will tell you, it -- I -- I was very
7 nervous about it because we're putting a lot of miles on
8 our vehicles, because of just the length of the county.
9 I mean, we've got -- out of our 52 vehicles, currently
10 only 17 in our fleet have under 70,000 miles.

11 But we know that with ARC, a lot of that is going to
12 be reduced. So we're hoping that it can balance it out,
13 you know, because it will take -- these vehicles will
14 basically take a year. Once we order them, it takes
15 about ten months for them to come in. So it's taking a
16 year to come in.

17 MR. TAYLOR RIDER: And that -- that was -- As I
18 mentioned. We haven't even ordered '18 vehicles yet
19 because they're just now opening bids today. So those
20 buses will all come in, in '19.

21 And, so, I felt like we could reduce the order next
22 year and then still be okay with all the miles that were
23 being placed on it by ARC alone.

24 But the number of bodies could not go down more than
25 three for us to be able to continue all the educational
26 routes, et cetera.

27 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I've
28 got a -- I've got a feeling that ARC is going to be back

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1 to us. Really. I'm, you know --

2 MR. TAYLOR RIDER: We're -- we're --

3 COMMISSIONER CHARLES "SKIP" GRUBER: Because
4 there's no way that they can --

5 MR. TAYLOR RIDER: We're hearing that as well.

6 COMMISSIONER CHARLES "SKIP" GRUBER: -- they
7 can run it, you know, like they -- like they think they
8 can. I mean --

9 FINANCE CHAIRMAN TUCKER DORSEY: What happened
10 at ARC?

11 MS. CHANDRA MIDDLETON: I don't know the
12 answer. I tried to meet with Kathy Fleet to try to find
13 out from her and actually sit down and talk with her.
14 She's on vacation until today. She came back on the
15 13th. My goal is to actually sit down and try to have a
16 one-on-one conversation with her.

17 I really don't know the answer to that. I know that
18 the conversation has been that they're having to get the
19 residents more out of their homes.

20 The original understanding of that was is that --
21 that was why we lost those first initial routes. You
22 know, I just -- I don't have an answer.

23 I -- I would love to -- And once we know an answer,
24 Taylor will gladly -- we'll make sure that that's gladly
25 communicated back. I just don't know the answer.

26 FINANCE CHAIRMAN TUCKER DORSEY: Well, I
27 just --

28 MR. TAYLOR RIDER: Chandra will tell you, we

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1 did not know of any issues. She -- she serves on that
2 board and has a real close relationship with all of the
3 folks.

4 And Scheduling didn't know of any major issues,
5 either. I mean, when you transport that many special
6 needs individuals a day, there's always a little
7 something going on, as Commissioner Gruber, you know
8 this. You're dealing with --

9 MS. CHANDRA MIDDLETON: And in January --

10 MR. TAYLOR RIDER: -- special needs.

11 MS. CHANDRA MIDDLETON: -- we had a steering
12 committing meeting with them. On the record, she stated
13 that there's no problems. We asked if there was any
14 additional needs that she needed. And, at that time, it
15 was communicated that there was not. So --

16 MR. JOE DAVIS: Something --

17 COMMISSIONER CHARLES "SKIP" GRUBER: I think
18 they seen where there was an opportunity to get their own
19 buses, so they could just run whenever they wanted to.

20 And, logically, there's no way that they're going to
21 be able to keep up with the amount of buses they've got,
22 maintenance and gas and all this stuff. It just -- And,
23 you know, it's -- it's going to cost them more than
24 what they're --

25 MS. CHANDRA MIDDLETON: I've been --

26 COMMISSIONER CHARLES "SKIP" GRUBER: -- than
27 what they're anticipating, you know. You know, that's
28 just my -- my theory, you know. And it may be -- it may

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1 be wrong. But that's looking back at it. And that's --
2 that's what's going on. I mean --

3 MR. TAYLOR RIDER: And we --

4 COMMISSIONER CHARLES "SKIP" GRUBER: The
5 opportunity -- the State pushed them, I guess, to apply
6 to get buses.

7 MR. TAYLOR RIDER: Right. When they reduced
8 from twelve to eight, it was my understanding that
9 they -- they would like to have four buses they could
10 have 24/7 --

11 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
12 (Indicates affirmatively.)

13 MR. TAYLOR RIDER: -- you know, seven days a
14 week, 24/7, that they could use at those facilities. And
15 then when she said they could handle all of them, she
16 mentioned the mental health portion in the e-mail that I
17 copied each of -- I copied Joey and Ron and they copied
18 you.

19 Said that it was due to mental health and them
20 having to get the individuals out of the facilities
21 fifty percent (50%) of the time.

22 MS. CHANDRA MIDDLETON: Yeah. I believe our --
23 our goal right now for our department is to maintain
24 contact, try to at least maintain a relationship with
25 them for those types of needs so that we're available to
26 them and not close that door completely, even though that
27 we've lost the contract, to try to maintain or at least
28 a -- some form of communication with them so if they do

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1 need us in the future, we're available to them.

2 However, with the reduction of bus orders and things
3 like that, our resources are going to be limited.

4 FINANCE CHAIRMAN TUCKER DORSEY: Well, I'm
5 disappointed that we didn't get a further notice. I
6 mean, you and I know Kathy well enough that we would have
7 appreciated a heads-up on it.

8 But I guess more than anything, we -- we kind of got
9 a wind of it last year. Did we do anything to make sure
10 that we were on top of it? Are we communicating with
11 them at all, or has everything kind of been everything is
12 great until we get the hammer that says we're not using
13 you again, we're not renewing our contract?

14 MR. JOE DAVIS: Yeah.

15 MS. CHANDRA MIDDLETON: My conversations with
16 her during the meetings and also with Paul Bishop --

17 FINANCE CHAIRMAN TUCKER DORSEY: Uh-huh.
18 (Indicates affirmatively.)

19 MS. CHANDRA MIDDLETON: -- have always been a
20 positive nature. I have never heard any negative
21 comments or negative feedback.

22 I -- I really -- I really, honestly -- And Taylor
23 can tell you. When I received the -- the e-mail on the
24 contract of the nonrenewal, it kind of hit me in the gut.
25 It caught me off guard, because I was not --

26 MR. TAYLOR RIDER: Very much.

27 MS. CHANDRA MIDDLETON: -- I was not expecting
28 it. I was not -- I was expecting the first buses,

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1 because of the new regulations, but not lose them all.

2 COMMISSIONER-ELECT JEB BALL: Tucker, I've got
3 a question about your original question, was how he was
4 going to make up the difference.

5 FINANCE CHAIRMAN TUCKER DORSEY: Well, you
6 caught me. I was just about to go back to that.

7 COMMISSIONER-ELECT JEB BALL: Because I still
8 haven't heard an answer to that yet.

9 FINANCE CHAIRMAN TUCKER DORSEY: How do we make
10 that -- how are we making that nine ninety-one (\$991,000)
11 a smaller number?

12 MS. CHANDRA MIDDLETON: Well --

13 FINANCE CHAIRMAN TUCKER DORSEY: I mean, is it
14 time -- is it time to look at fare increases again? It's
15 been seven years.

16 MR. TAYLOR RIDER: With the proposals that
17 we've -- we've put in place on the reduction in expenses,
18 you know, roughly of the -- the buses was a savings as
19 well as a hundred and seventy-six thousand (\$176,000) was
20 in overtime, employee count, gas and repairs and
21 maintenance. So that brought us back down to a little
22 bit better than we were when we were here the last time.
23 But, now, if you're talking about reduction --

24 FINANCE CHAIRMAN TUCKER DORSEY: Did you tell
25 me that it was four thousand (\$4,000) from last time?

26 MR. TAYLOR RIDER: It was nine ninety-four
27 (\$994,000) this -- last time.

28 FINANCE CHAIRMAN TUCKER DORSEY: Okay. So

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1 three thousand (\$3,000) compared to a million dollars
2 (\$1,000,000) really isn't a little bit. I mean,
3 that's -- that's insignificant. How are you going to get
4 that number down?

5 MR. TAYLOR RIDER: Unless we reduce services,
6 I -- I can't tell you that, Commissioner. If we want to
7 reduce services to --

8 FINANCE CHAIRMAN TUCKER DORSEY: Services are
9 reducing anyway, because your ridership has fallen and
10 the contracts have fallen. Everything has fallen, but
11 our costs aren't falling.

12 MR. TAYLOR RIDER: Well, we could -- we could
13 eliminate some services.

14 COMMISSIONER CHRIS ELLIOTT: A million dollars
15 (\$1,000,000) is too much, way too much for me. I'm going
16 to have to --

17 MR. TAYLOR RIDER: It's roughly, you know --

18 COMMISSIONER CHRIS ELLIOTT: Hold on, Taylor.

19 MR. TAYLOR RIDER: -- about --

20 COMMISSIONER CHRIS ELLIOTT: I -- I'm -- I'm --
21 I'm going to -- I'm going to stop. I need to put a pin
22 on this and really look at some high-level questions
23 about how we're doing this.

24 Because at some point, that is -- That's just --
25 that's just way too much money. That's just all there is
26 to it. And it's crept up, and it's crept up.

27 But it finally rang my bell. I was hoping it wasn't
28 going to ring my bell and I could get out of here and let

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1 y'all deal with it.

2 FINANCE CHAIRMAN TUCKER DORSEY: I was, too.

3 COMMISSIONER CHRIS ELLIOTT: But at some point
4 you start going, hold on just a second here. At what
5 point is too much too much?

6 And for me when you start -- when you -- when --
7 when you hit real close to seven figures subsidizing this
8 operation in total, it's -- it's there.

9 MR. TAYLOR RIDER: Last year, I think, Ron, it
10 was around eight seventy (\$870,000), eight seventy-five
11 (\$875,000) or something.

12 FINANCE CHAIRMAN TUCKER DORSEY: Eight
13 seventy-five (\$875,000), eight ninety-seven (\$897,000).

14 COMMISSIONER CHARLES "SKIP" GRUBER: And
15 that --

16 MR. TAYLOR RIDER: So we -- we continue to do,
17 you know, mental health. And we do projects search and
18 we do other special needs there at the Episcopal Church
19 in Daphne as well.

20 But you're still hovering around the twenty percent
21 (20%) mark for the County's portion, roughly twenty
22 percent (20%) for the County and fifty-five percent (55%)
23 is grants. Then your -- your remaining is -- somewhere
24 in that ballpark is your farebox.

25 FINANCE CHAIRMAN TUCKER DORSEY: What's a good
26 e-mail address for you, Joe?

27 MR. JOE DAVIS: davis9013@bellsouth.net.

28 FINANCE CHAIRMAN TUCKER DORSEY:

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1 9013@bellsouth?

2 MR. JOE DAVIS: Yeah.

3 FINANCE CHAIRMAN TUCKER DORSEY: I mean, it's
4 y'all's baby. You can let it sit there and continue to
5 be --

6 COMMISSIONER CHARLES "SKIP" GRUBER: Well, has
7 anybody got any suggestions on, you know --

8 FINANCE CHAIRMAN TUCKER DORSEY: You're not
9 going to get any from down there.

10 COMMISSIONER CHARLES "SKIP" GRUBER: Right.

11 FINANCE CHAIRMAN TUCKER DORSEY: So you're
12 going to have to find --

13 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

14 FINANCE CHAIRMAN TUCKER DORSEY: -- some
15 somewhere.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Well, you
17 know -- you know, it's something we need to all work
18 with, you know. Has anybody got any recommendations, you
19 know, to help with it? I mean, you know --

20 COMMISSIONER CHRIS ELLIOTT: I -- I'm back to
21 figuring out whether or not we can -- we can make this
22 work with County minivans.

23 I mean, we -- A tremendous amount of this expense
24 is -- is related to complying with Federal regulations.
25 And I have been okay with that. And I have swallowed it
26 and swallowed it and swallowed it because a tremendous
27 amount of the expense is offset by the Federal grants. I
28 got it.

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1 But it -- it -- it has -- it has hit the tipping
2 point for me where I want to reeval the entire --
3 reevaluate the entire program to look, can we provide
4 this ourselves without having to run the equipment we're
5 running and -- and have the restrictions that we have
6 now? Can we do it cheaper?

7 And I think for a million dollars (\$1,000,000) the
8 answer might be yes. I don't know that yet. But I'm
9 going to get into it, because that just -- that was --
10 that just crossed the line for me.

11 FINANCE CHAIRMAN TUCKER DORSEY: Well, you
12 could --

13 COMMISSIONER CHARLES "SKIP" GRUBER: Well, you
14 know --

15 FINANCE CHAIRMAN TUCKER DORSEY: You could do
16 demand response without charging them for thirty bucks
17 (\$30) apiece on the million dollars (\$1,000,000). I
18 mean, you can cover them.

19 MR. TAYLOR RIDER: Well, did you know,
20 Commissioners, that's been around this for quite a while?
21 We -- we -- I know you're not going to believe this, but
22 we are the top transit program in the state as far as
23 operations and efficiencies.

24 COMMISSIONER CHRIS ELLIOTT: I -- Taylor, I
25 don't doubt for a second that -- that y'all are working
26 this program as best as it can be worked; okay?

27 MR. TAYLOR RIDER: All right.

28 COMMISSIONER CHRIS ELLIOTT: My problem is that

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1 the program is expensive --

2 MR. TAYLOR RIDER: Yes.

3 COMMISSIONER CHRIS ELLIOTT: -- for -- for the
4 end result. It just is. There is a ridiculous amount of
5 waste associated with the program, just driving a big bus
6 around with two people on it; okay?

7 There's a lot of waste inherent in that. And I
8 understand that there are Federal Government requirements
9 that go along with that, that make that waste happen.

10 I'm just saying that there's a portion of that that
11 falls back on Baldwin County taxpayers. There's a
12 percentage of that.

13 MR. TAYLOR RIDER: Right.

14 COMMISSIONER CHRIS ELLIOTT: And that
15 percentage grows and grows and grows and grows and grows.
16 And it just crossed the line for me.

17 MR. TAYLOR RIDER: It's normally in the 17
18 (17%) to twenty percent (20%) range. And I think --

19 COMMISSIONER CHRIS ELLIOTT: And at some point
20 I look at it and go, hold on just a second. Have we --
21 have we gone so far that we're losing sight of what we
22 are trying to do here? And that is, can we serve these
23 people a different manner? I don't know the answer to
24 that yet, but I'm going to ask it.

25 I mean, is there a way to -- to keep a similar level
26 of service where somebody that needs us that we can go
27 get them, we can help them where we're not dragging a
28 35-passenger bus out there in order to do it?

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1 MR. TAYLOR RIDER: We could eliminate the
2 festivals.

3 COMMISSIONER CHRIS ELLIOTT: That's not --

4 FINANCE CHAIRMAN TUCKER DORSEY: That's the one
5 place you're making money, Taylor.

6 MR. TAYLOR RIDER: I'm saying the big buses,
7 Commissioner. If you --

8 FINANCE CHAIRMAN TUCKER DORSEY: You have a
9 money problem. Are you aware of that? You're burning
10 through money like nobody's business here, like a freight
11 train eats coal. You have a money problem.

12 Don't go cut out what makes you money. That's what
13 you lost with ARC. That's what your schools are. It
14 used to be what the Baylinc and Northlinc were. But our
15 service is starting to stink or something because people
16 aren't using it. Something is happening.

17 And we're now at a million dollars (\$1,000,000) cost
18 for this thing. And the first suggestion you've got is
19 to cut out the thing that makes the money? Geez, man.
20 You've been here too long, too much government.

21 MR. TAYLOR RIDER: We try to work with as many
22 groups as we can to -- even getting people to the beach
23 and everything. So we can --

24 FINANCE CHAIRMAN TUCKER DORSEY: With no
25 concern whatsoever on the cost. None. It matters.

26 MR. TAYLOR RIDER: Well, we -- we can back out
27 of some of those programs. We thought we were trying to
28 help the economy by getting workers down there. But

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1 we'll be glad to revisit that as well, Commissioner.

2 FINANCE CHAIRMAN TUCKER DORSEY: Oh, well.

3 You just -- all you got to do is keep your head down for
4 three months, and I'm out of your hair. And that'll be a
5 blessing for both of us.

6 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, I
7 need some more time to look at this.

8 FINANCE CHAIRMAN TUCKER DORSEY: Yep. I agree.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
10 we're running out of time. We keep looking, looking,
11 looking, looking, and looking. And then we got -- we got
12 a budget that we've got to approve this year.

13 And, you know, we've got a meeting on the 27th with
14 a lot of decisions item. And I don't think we've made a
15 whole lot of any of them so far.

16 And I just want -- You know, we need to, for my
17 sake, Joe's sake -- well, I know for our sake, we need --
18 you know, we need -- we need some -- we need to be
19 getting some numbers together of what we're going to do,
20 you know. And, you know --

21 FINANCE CHAIRMAN TUCKER DORSEY: I mean, if
22 y'all want to go through this list real quick --

23 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
24 the last minute and say, oh, well -- well, it's good.
25 Let's go.

26 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

27 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
28 I -- you know, we just -- we need some -- we need some --

1 we need some numbers so that our folks can put this
2 together for us, and come October the 1st, you know --
3 well, actually before then. You know, we've got
4 September when this thing has to be done.

5
6 **2-M - BUDGET DELIBERATIONS - DECISION ITEMS**

7 FINANCE CHAIRMAN TUCKER DORSEY: And I can -- I
8 can sling through this real quick. I mean, I -- if you
9 want to real quick. I would prefer Commissioner Burt be
10 here if he wanted to be here. But I, you know, was going
11 to kick some of this to the 27th. But if y'all want
12 to --

13 COMMISSIONER CHRIS ELLIOTT: Let's go through
14 decision items. I am fine with that.

15 *****

16 **ATTACHMENT 10 - COMMISSION DECISION ITEMS**

17 *****

18 FINANCE CHAIRMAN TUCKER DORSEY: Miscellaneous,
19 so we're under miscellaneous appropriations, Coastal
20 Alabama Partnership, twenty-five thousand (\$25,000). Are
21 these people lined up to do a presentation, or they just
22 send out a letter and we're going to decide like the --
23 the --

24 MS. CHRISTIE DAVIS: They haven't indicated
25 they want to do a presentation.

26 FINANCE CHAIRMAN TUCKER DORSEY: So the Elberta
27 Museum folks, they're not coming to tell us about any
28 more money?

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1 MS. CHRISTIE DAVIS: I have --

2 FINANCE CHAIRMAN TUCKER DORSEY: Okay. Good.

3 We'll --

4 MS. CHRISTIE DAVIS: I do have a copy of their
5 letter.

6 FINANCE CHAIRMAN TUCKER DORSEY: Are we doing
7 Coastal Alabama Partnership, twenty-five thousand dollars
8 (\$25,000)?

9 COMMISSIONER-ELECT JEB BALL: Let me just --
10 let me get to --

11 COMMISSIONER CHRIS ELLIOTT: This makes it
12 easier sometimes on paper. Joe, you've got a sheet?

13 FINANCE CHAIRMAN TUCKER DORSEY: That's it.

14 COMMISSIONER CHRIS ELLIOTT: That's it. You're
15 at the bottom of Page 1, misc appropriations.

16 FINANCE CHAIRMAN TUCKER DORSEY: As in
17 miscellaneous appropriations or misappropriated funds?

18 COMMISSIONER CHRIS ELLIOTT: I'm yes on CAP.

19 FINANCE CHAIRMAN TUCKER DORSEY: There are
20 only --

21 COMMISSIONER CHARLES "SKIP" GRUBER: On Coastal
22 Alabama, what did we say with that? Is that -- That was
23 something that we think everybody got into --

24 FINANCE CHAIRMAN TUCKER DORSEY: We've been
25 doing it a couple of years.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

27 FINANCE CHAIRMAN TUCKER DORSEY: They're the
28 only regional leader.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

2 MR. JOE DAVIS: In Montgomery.

3 FINANCE CHAIRMAN TUCKER DORSEY: I mean, I'd
4 take SARPC's money away from them so fast if we could.

5 COMMISSIONER CHARLES "SKIP" GRUBER: All right.
6 Let's do that one. Now, the next one we have was --
7 was -- was Ms. Campbell coming here for ninety-three
8 thousand (\$93,000)?

9 MS. CHRISTIE DAVIS: They sent a letter. They
10 sent in, I believe, ninety thousand dollars (\$90,000) of
11 that was related to more historical signs.

12 MR. RON CINK: Right.

13 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
14 you know, we have -- I don't think they've even finished
15 up the first ones yet. I mean, now they're asking for --

16 FINANCE CHAIRMAN TUCKER DORSEY: No. They've
17 got a production problem, the guy down on County Road
18 1 --

19 COMMISSIONER CHARLES "SKIP" GRUBER: I
20 thought --

21 FINANCE CHAIRMAN TUCKER DORSEY: -- the foundry
22 there. They're having look for a new foundry. So --

23 COMMISSIONER CHARLES "SKIP" GRUBER: But I'm
24 saying they're using that same one and they're not going
25 to change from that.

26 COMMISSIONER CHRIS ELLIOTT: What's their --

27 FINANCE CHAIRMAN TUCKER DORSEY: They're trying
28 to.

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1 COMMISSIONER CHRIS ELLIOTT: What's their
2 balance?

3 MR. RON CINK: They've -- they've still got --
4 they've still got plenty on the old balance.

5 COMMISSIONER CHRIS ELLIOTT: What's that? Do
6 you know what was it?

7 MR. RON CINK: Not off the top of my head.

8 MS. CHRISTIE DAVIS: Give me just a second. I
9 can look it up.

10 FINANCE CHAIRMAN TUCKER DORSEY: It doesn't
11 matter. Why don't we put them on hold for this year?
12 Not -- not de-committing from the project.

13 COMMISSIONER CHARLES "SKIP" GRUBER: No, I
14 don't want to leave the project.

15 FINANCE CHAIRMAN TUCKER DORSEY: There's no
16 reason to put the money there.

17 COMMISSIONER CHARLES "SKIP" GRUBER: But I'm
18 just saying is, you know, if they -- you know, if they've
19 still got money that they haven't even spent, let's spend
20 that first before you go asking for another ninety-three
21 thousand (\$93,000), you know.

22 FINANCE CHAIRMAN TUCKER DORSEY: Right.

23 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
24 I think that's what it was -- was -- both times was
25 ninety-three (\$93,000).

26 FINANCE CHAIRMAN TUCKER DORSEY: Because even
27 if they find a new foundry, the crank-up time is going
28 to --

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1 COMMISSIONER CHARLES "SKIP" GRUBER: It's going
2 to take them --

3 FINANCE CHAIRMAN TUCKER DORSEY: -- take them
4 to next spring.

5 COMMISSIONER CHARLES "SKIP" GRUBER: It's going
6 to take them way over a year. Yeah.

7 FINANCE CHAIRMAN TUCKER DORSEY: Well, y'all --

8 COMMISSIONER CHRIS ELLIOTT: I love the
9 program, love the project. Everything is great. We're
10 just --

11 FINANCE CHAIRMAN TUCKER DORSEY: Do you
12 understand the project?

13 COMMISSIONER CHRIS ELLIOTT: -- not spending
14 it --

15 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

16 COMMISSIONER CHRIS ELLIOTT: -- what we've
17 given you already. Okay?

18 FINANCE CHAIRMAN TUCKER DORSEY: What is their
19 additional request with Swift/Coles and anything else, or
20 is it just the markers?

21 MR. RON CINK: Swift/Coles --

22 COMMISSIONER CHARLES "SKIP" GRUBER: The --

23 MS. CHRISTIE DAVIS: The markers -- this is
24 ninety-three; so ninety thousand (\$90,000) for the signs
25 and like three thousand (\$3,000) for like operating
26 expenses.

27 FINANCE CHAIRMAN TUCKER DORSEY: Is the three
28 thousand (\$3,000) the operating expense that we've -- I

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1 thought that was a one-time deal where we were helping
2 with some office supplies.

3 They've got a big problem with the way they're
4 organized with Swift/Coles and the way they do their
5 weddings and all that stuff.

6 MR. RON CINK: Uh-huh. (Indicates
7 affirmatively.)

8 FINANCE CHAIRMAN TUCKER DORSEY: I think
9 they're working through that. But I'm not interested in
10 giving them any money outside of the markers, personally.

11 COMMISSIONER CHRIS ELLIOTT: Okay.

12 FINANCE CHAIRMAN TUCKER DORSEY: And if we're
13 going to put the markers on hold --

14 COMMISSIONER CHRIS ELLIOTT: Let's just put the
15 whole appropriation on hold until we see what we've got.

16 FINANCE CHAIRMAN TUCKER DORSEY: All right. So
17 we're a no on the ninety-three (\$93,000).

18 MR. RON CINK: And the Swift -- Swift/Coles,
19 they're -- they're asking Parks to mow the grounds.

20 COMMISSIONER CHARLES "SKIP" GRUBER: And twelve
21 thousand (\$12,000) -- twelve thousand (\$12,000) I think
22 is what it was.

23 MR. JOEY NUNNALLY: Yeah. And that's not an
24 easy task. Just --

25 MR. RON CINK: Yeah.

26 MR. JOEY NUNNALLY: I mean, it's not just going
27 over there and mowing. I mean, there's a lot of
28 landscaping type things. You've got to --

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1 FINANCE CHAIRMAN TUCKER DORSEY: They're
2 getting -- If they do it right, they're getting paid good
3 money to rent that place out for weddings. That's the
4 money they should use to keep that thing up and to cut
5 the grass.

6 They need to stop laying it on us. I mean, they
7 need to stop paying somebody a salary to be there and
8 fifty percent (50%) of the rentals. It's crazy what
9 they're doing down there. I think they're working
10 through it, from what I heard. But --

11 COMMISSIONER CHARLES "SKIP" GRUBER: Well, and
12 they've got -- they've got some new leadership in there
13 and they're trying to do some new -- some new stuff, you
14 know.

15 MS. KIM CREECH: And -- and when they got that
16 home, they got a trust that came with that.

17 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

18 MR. JOE DAVIS: They've got some resources.

19 FINANCE CHAIRMAN TUCKER DORSEY: That's right.
20 They're burning through it a little bit.

21 COMMISSIONER CHRIS ELLIOTT: Let's do an
22 extension.

23 FINANCE CHAIRMAN TUCKER DORSEY: Alabama Co-op,
24 is that the same as always?

25 MR. RON CINK: Same as always.

26 FINANCE CHAIRMAN TUCKER DORSEY: Everybody good
27 with the same as always?

28 COMMISSIONER CHRIS ELLIOTT: Yes. Check.

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1 FINANCE CHAIRMAN TUCKER DORSEY: Heritage
2 Museum, why are they going up?

3 MS. CHRISTIE DAVIS: They request kind of extra
4 every year.

5 COMMISSIONER CHARLES "SKIP" GRUBER: But that's
6 what they were -- originally were getting. And that's
7 why they're -- you know, they keep asking for the
8 original.

9 FINANCE CHAIRMAN TUCKER DORSEY: Oh. The
10 original was so long go I can't even tell you when that
11 was. I'm good with what we had. But I'm not -- I'm -- I
12 am not good with increasing it.

13 COMMISSIONER CHRIS ELLIOTT: I don't think -- I
14 mean, what we've talked about to them was increase --
15 increasing their inhouse fundraising efforts. We've had
16 this conversation every year.

17 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

18 COMMISSIONER CHRIS ELLIOTT: I don't think
19 they've done any of that. I -- I'm -- I will level fund
20 them. Does that work?

21 MS. CHRISTIE DAVIS: Uh-huh. (Indicates
22 affirmatively.)

23 COMMISSIONER CHRIS ELLIOTT: And -- and while
24 y'all are in here, I'll make this comment. Y'all will
25 see -- And I keep referring back to United Way. But
26 everybody in the world will ask for money, everybody and
27 their brother.

28 And it doesn't mean they're not great causes. But

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1 the Mary's Shelter thing, they didn't even ask United Way
2 for money this year. I'm sorry. You know, at some
3 point -- It's not that the cause isn't worthy. It's just
4 is that your job? Is that our job to give taxpayer money
5 to charity? And I think the answer to that is no. Okay.
6 Sorry.

7 FINANCE CHAIRMAN TUCKER DORSEY: I'm good with
8 that. Fairhouse gets Tucker Dorsey's money. Lighthouse
9 gets Tucker Dorsey's money.

10 COMMISSIONER CHRIS ELLIOTT: United Way
11 gives -- gets Chris Elliott so that they -- I can sit on
12 that board and distribute it to Mary's Place. But
13 they've got to ask for it. And if they're not even going
14 to ask for it, I've got a problem with that.

15 FINANCE CHAIRMAN TUCKER DORSEY: And Heritage
16 Museum, they quit their golf tournament, I think. And
17 they don't -- I -- I've given them money, personally,
18 before. And they don't even ask anymore. I just find it
19 lazy to come to the County Commission and say, hey, hand
20 me some money, please.

21 COMMISSIONER CHRIS ELLIOTT: Bay Minette
22 Rotary, five hundred (\$500), yes.

23 FINANCE CHAIRMAN TUCKER DORSEY: Christmas,
24 five hundred (\$500), yes.

25 COMMISSIONER CHRIS ELLIOTT: EEA, yes.

26 FINANCE CHAIRMAN TUCKER DORSEY: Soil and Water
27 Conservation, the watershed coordinator I still have a
28 fundamental problem with because what are they going to

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1 do? Who do they work for? And what's their goal? Do
2 they have any authority? No.

3 Well, what are they doing in -- to -- when the
4 watershed plans come out -- I love Roberta. She does a
5 great job. But what -- what is the watershed coordinator
6 under Soil and Water going to do for the county,
7 especially at thirty-one thousand (\$31,000)? And I guess
8 they sent a letter asking for the money from last year --

9 MS. CHRISTIE DAVIS: Right.

10 FINANCE CHAIRMAN TUCKER DORSEY: -- without the
11 report that was contingent upon last year was who else is
12 funding this with us?

13 We've asked you to get all the municipalities.
14 Since the watersheds are across the geopolitical lines,
15 what investment do you have from anybody else?

16 And I've heard nothing. And when the girl was here
17 at the Road and Bridge meeting, I said, well, what are --
18 what are you -- Well, we're going to start working on
19 that. And then two days later we get a letter saying we
20 want the money.

21 MS. CHRISTIE DAVIS: The only commitments they
22 sent that I have are Loxley and Robertsdale. And it's
23 less than five thousand dollars (\$5,000).

24 MR. RON CINK: Uh-huh. (Indicates
25 affirmatively.)

26 FINANCE CHAIRMAN TUCKER DORSEY: Total?

27 MS. CHRISTIE DAVIS: Total.

28 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. They're

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1 not -- You know, I'm surprised. Where's -- where's --
2 wheres's the good mayor of Fairhope?

3 COMMISSIONER CHRIS ELLIOTT: Distracted.

4 MR. RON CINK: So we're holding that
5 appropriation for this current year.

6 COMMISSIONER CHRIS ELLIOTT: And we're not
7 funding another appropriation then if we're not -- if
8 we're still holding the last one.

9 FINANCE CHAIRMAN TUCKER DORSEY: And did we
10 give them seventy-five thousand (\$75,000) last year?

11 MS. CHRISTIE DAVIS: Yes.

12 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
13 (Indicates affirmatively.) We've been doing that for
14 years.

15 MR. JOE DAVIS: We -- we -- all of us met with
16 Roberta not too long ago. She's got some -- some ideas
17 about this. And, I mean, I don't think that the --
18 the -- the Soil and Water Conservation Department panned
19 out to be what she thought it was going to be. And she's
20 got a lot of good ideas. Maybe sit down and --

21 MR. RON CINK: Yeah.

22 MR. JOE DAVIS: -- visit with her. And -- and
23 she's got ideas better than this idea.

24 FINANCE CHAIRMAN TUCKER DORSEY: Good. I like
25 that. Roberta for fifty thousand (\$50,000) is the
26 request this year for NEP. They have become -- We used
27 to have some environmental folks in the County before
28 2010, and they did fine, but it was expensive.

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1 I mean, for fifty thousand (\$50,000) you've got
2 Roberta as your environmental partner. And she does a
3 good job keeping your ear on the track. I would suggest
4 and recommend participating in her government affairs
5 thing that Skip's a -- a board member of.

6 COMMISSIONER CHRIS ELLIOTT: Uh-huh. (Indicates
7 affirmatively.)

8 FINANCE CHAIRMAN TUCKER DORSEY: But she -- she
9 is the environmental person --

10 COMMISSIONER-ELECT JEB BALL: Oh, yeah.

11 FINANCE CHAIRMAN TUCKER DORSEY: -- in this
12 region --

13 COMMISSIONER-ELECT JEB BALL: No question.

14 FINANCE CHAIRMAN TUCKER DORSEY: -- that --

15 MR. JOE DAVIS: And she looks under rocks for
16 other dollars.

17 FINANCE CHAIRMAN TUCKER DORSEY: But here's
18 what I like about her. She does it scientifically
19 honestly.

20 COMMISSIONER-ELECT JEB BALL: That's right.

21 FINANCE CHAIRMAN TUCKER DORSEY: She is not
22 forcing an outcome.

23 COMMISSIONER-ELECT JEB BALL: That's right.

24 FINANCE CHAIRMAN TUCKER DORSEY: She is not
25 providing an outcome so that she can get continued grant
26 funding. She'd doing it honestly. And that's why she's
27 my go-to.

28 COMMISSIONER CHARLES "SKIP" GRUBER: Well,

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1 she's been --

2 MR. JOE DAVIS: Well, is there a way that you
3 can take what the Soil and Water people were asking
4 for --

5 COMMISSIONER CHARLES "SKIP" GRUBER: Well, the
6 Soil --

7 MR. JOE DAVIS: -- and put it in --

8 COMMISSIONER CHARLES "SKIP" GRUBER: That's --
9 The Soil and -- does a lot more than just that. I mean,
10 you know, you know, we got -- helps with the -- offset
11 the --

12 COMMISSIONER CHRIS ELLIOTT: It was a match of
13 some sort.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Oh, what
15 is it, Joey. The --

16 MR. RON CINK: The Soil and Water Conservation,
17 seventy-five (\$75,000).

18 COMMISSIONER CHARLES "SKIP" GRUBER: Soil and
19 Water and Conservation --

20 COMMISSIONER CHRIS ELLIOTT: I'm fine --

21 COMMISSIONER CHARLES "SKIP" GRUBER: -- they do
22 a lot of stuff.

23 COMMISSIONER CHRIS ELLIOTT: -- with
24 seventy-five (\$75,000). Fine. That's the match.

25 COMMISSIONER CHARLES "SKIP" GRUBER: That's
26 what they had. I think seventy (\$70,000) -- seventy-five
27 (\$75,000) is what we've been appropriating them every
28 year.

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1 FINANCE CHAIRMAN TUCKER DORSEY: All right.
2 Seventy-five, five (\$75,500).

3 COMMISSIONER CHRIS ELLIOTT: I'm fine there.

4 FINANCE CHAIRMAN TUCKER DORSEY: Five Chambers,
5 one -- well, five Chambers? We're missing one. Oh, the
6 Gulf Coast didn't put -- I think last year we did a
7 thousand (\$1,000) each?

8 COMMISSIONER CHARLES "SKIP" GRUBER: Central --

9 MR. RON CINK: It was a thousand (\$1,000) each.
10 And then North Baldwin, the -- the -- the additional five
11 hundred (\$500), you got a little discombobulated on that.
12 The Rotary Club puts up signs around the courthouse -- I
13 mean, not signs. Like --

14 FINANCE CHAIRMAN TUCKER DORSEY: Christmas --

15 MR. RON CINK: No.

16 FINANCE CHAIRMAN TUCKER DORSEY: Oh, that's the
17 flags?

18 MR. RON CINK: Yes. Yes. On -- on patriotic
19 holidays. That's the five hundred (\$500).

20 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
21 (Indicates affirmatively.)

22 MR. RON CINK: The -- the fifteen hundred
23 (\$1500), the extra five hundred (\$500) to North Baldwin
24 is Christmas.

25 COMMISSIONER CHRIS ELLIOTT: Okay.

26 FINANCE CHAIRMAN TUCKER DORSEY: We bought the
27 gear. I guess that was what Padgett lobbied us for last
28 year.

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1 MR. RON CINK: Uh-huh. (Indicates
2 affirmatively.)

3 FINANCE CHAIRMAN TUCKER DORSEY: We bought the
4 stuff for last year and now it's five hundred dollars
5 (\$500) to put it up and take it down?

6 MR. RON CINK: I don't -- Did you see the
7 request?

8 MS. CHRISTIE DAVIS: I don't really think they
9 gave a ton of detail.

10 FINANCE CHAIRMAN TUCKER DORSEY: Do a thousand
11 (\$1,000). But one of the things that we do have on here
12 is the -- South Baldwin made that request on the Gateway
13 initiative. We have not done one of those. But I
14 guess --

15 COMMISSIONER CHARLES "SKIP" GRUBER: Well, we
16 did with the Fairhope one. We did one with the Fairhope.
17 And that was with their -- it was, what, fifty something
18 thousand (\$50,000) we had for Fairhope at one time, you
19 know, where they did the -- the --

20 FINANCE CHAIRMAN TUCKER DORSEY: That was --

21 MR. RON CINK: Uh-huh. (Indicates
22 affirmatively.)

23 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

24 FINANCE CHAIRMAN TUCKER DORSEY: That was
25 before I got here.

26 MR. RON CINK: Yeah.

27 FINANCE CHAIRMAN TUCKER DORSEY: A Blueprint
28 For Tomorrow. And --

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1 COMMISSIONER CHARLES "SKIP" GRUBER:

2 Blueprint --

3 FINANCE CHAIRMAN TUCKER DORSEY: And then they
4 came back for a Blueprint for a Better Tomorrow. And --

5 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

6 MR. RON CINK: Yep.

7 COMMISSIONER CHARLES "SKIP" GRUBER: And that's
8 why I think, you know, they're asking, you know. He's
9 asking his twenty-two (\$22,000), you know.

10 MS. CHRISTIE DAVIS: And I think it was fifteen
11 thousand (\$15,000) for the Gateway initiative. But then
12 they also wanted seventy-five hundred (\$7500) for
13 operations.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yep.

15 COMMISSIONER CHRIS ELLIOTT: I appreciate what
16 they do. I just -- It's a function of government and
17 whether or not that's our role or not.

18 I'm fine with a thousand (\$1,000) for every one of
19 them. And then we can stay involved and stay plugged in,
20 or y'all can, because it'll be your dues basically but
21 you'll be a member. So I'm a thousand (\$1,000) for all
22 of them is where I am.

23 FINANCE CHAIRMAN TUCKER DORSEY: Times five.

24 COMMISSIONER CHRIS ELLIOTT: Yep.

25 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

26 Commission discretionary fund is -- is a required. Do
27 y'all want to keep Dan Daily on? My recommendation is
28 yes.

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1 COMMISSIONER CHRIS ELLIOTT: Yes.

2 MR. RON CINK: Yes.

3 FINANCE CHAIRMAN TUCKER DORSEY: He does an
4 awesome job. Gulf Coast RC&D is the same as always.

5 MR. RON CINK: Yep.

6 FINANCE CHAIRMAN TUCKER DORSEY: What do y'all
7 want to do with your lobbyists?

8 COMMISSIONER CHARLES "SKIP" GRUBER: I want to
9 keep them. You know, they've -- they've done us a great
10 job, you know.

11 COMMISSIONER CHRIS ELLIOTT: I would recommend
12 that y'all keep them for -- for now and see if you get a
13 better response out of your representation in Montgomery
14 than you have been in the past.

15 I don't know if you will or not. There's a new guy
16 going in that's kind of prickly, but not as prickly as
17 the last one. So --

18 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. Simpson
19 is a challenge. There's not doubt about it.

20 COMMISSIONER CHRIS ELLIOTT: Seriously, though,
21 I -- I think a year might be worthwhile to -- What's --
22 what is it? You got something.

23 MR. RON CINK: I'm letting you finish.

24 COMMISSIONER CHRIS ELLIOTT: Oh, okay. Ray and
25 Shelby, absolutely -- I mean, until Shelby is -- go ahead
26 on what you've got.

27 MR. RON CINK: I've got to back up. Y'all
28 moved too fast on me. South Baldwin, you do or do not

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1 want to do the Gateway initiative or you just want to do
2 a thousand dollars (\$1,000) for each one of the chambers?

3 COMMISSIONER CHRIS ELLIOTT: One thousand
4 (\$1,000) for each of the chambers.

5 MR. RON CINK: Okay. Does that answer your
6 question?

7 MS. CHRISTIE DAVIS: (Indicates affirmatively.)

8 MR. RON CINK: All right. Good here. Thank
9 you.

10 COMMISSIONER CHRIS ELLIOTT: Okay.

11 MR. RON CINK: Sorry on that.

12 COMMISSIONER CHRIS ELLIOTT: That's okay. I'm
13 not saying there doesn't need to be some changing --
14 changes in the lobbyists. Y'all need to -- y'all need to
15 know them. Y'all need to understand what they do, what
16 they don't do, what service they provide and they don't
17 provide and have an opportunity to make that decision. I
18 would not change them now. That's just me.

19 FINANCE CHAIRMAN TUCKER DORSEY: I like Mark
20 Christie, personally. But sometimes he gets in conflict
21 because of some of his other clients, being a hired gun.
22 And you've got to keep your eye on him.

23 I mean, I've had to arm wrestle him for gas tax, for
24 example, last year or two years ago. He's working in
25 Montgomery against the gas tax while we're saying we
26 would like to be in the gas tax conversation. And it's
27 a, you know --

28 COMMISSIONER CHARLES "SKIP" GRUBER: And he did

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1 the same thing with the tolls. I mean, they were against
2 the toll, you know, when they did that.

3 FINANCE CHAIRMAN TUCKER DORSEY: Which is our
4 toll authority for Baldwin County. And that's just --

5 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

6 FINANCE CHAIRMAN TUCKER DORSEY: I haven't
7 yet --

8 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

9 FINANCE CHAIRMAN TUCKER DORSEY: -- and I'm not
10 going to today.

11 COMMISSIONER CHARLES "SKIP" GRUBER: It's --

12 MS. KIM CREECH: Seller use tax.

13 FINANCE CHAIRMAN TUCKER DORSEY: I'm almost
14 there. I'm almost there.

15 COMMISSIONER CHRIS ELLIOTT: Okay.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

17 COMMISSIONER-ELECT JEB BALL: Are all the
18 lobbyists --

19 COMMISSIONER CHRIS ELLIOTT: Are you okay with
20 flat for now?

21 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

22 COMMISSIONER CHRIS ELLIOTT: Let them --

23 MR. JOEY NUNNALLY: Five-minute recess.

24 COMMISSIONER CHRIS ELLIOTT: Nope. We're
25 making progress.

26 COMMISSIONER CHARLES "SKIP" GRUBER: Cindy
27 Haber.

28 COMMISSIONER CHRIS ELLIOTT: NEP is a yes.

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1 FINANCE CHAIRMAN TUCKER DORSEY: NEP is a yes.

2 The MR/DD?

3 MR. RON CINK: Same as -- same as every year.

4 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

5 COMMISSIONER CHRIS ELLIOTT: And what's this
6 hundred and fifty (\$150,000)?

7 FINANCE CHAIRMAN TUCKER DORSEY: That's the --
8 that's the -- I'm going to do some homework on that.

9 COMMISSIONER CHRIS ELLIOTT: Yep.

10 FINANCE CHAIRMAN TUCKER DORSEY: Forestry we
11 handled. Good Counsel Homes, I'm a no.

12 COMMISSIONER CHRIS ELLIOTT: Oh, yeah.

13 COMMISSIONER CHARLES "SKIP" GRUBER: What did
14 we say about the Good House Counsel? Was no?

15 FINANCE CHAIRMAN TUCKER DORSEY: No.

16 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

17 FINANCE CHAIRMAN TUCKER DORSEY: Feeding the
18 Gulf Coast, I'm a no. We do -- Prodissee Pantry --

19 COMMISSIONER CHARLES "SKIP" GRUBER: Feeding --

20 FINANCE CHAIRMAN TUCKER DORSEY: -- does a
21 great job.

22 COMMISSIONER CHRIS ELLIOTT: I agree.

23 FINANCE CHAIRMAN TUCKER DORSEY: And I guess
24 they're a partner.

25 COMMISSIONER CHARLES "SKIP" GRUBER: Feeding
26 the Gulf Coast as a no on that one also?

27 FINANCE CHAIRMAN TUCKER DORSEY: Yes, sir. The
28 fifty thousand (\$50,000) contingency --

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1 MR. RON CINK: That's the oops account.

2 FINANCE CHAIRMAN TUCKER DORSEY: Always there.

3 MR. RON CINK: Yeah. And -- and I'll move that
4 one around depending on where --

5 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

6 MR. RON CINK: -- we need to be.

7 FINANCE CHAIRMAN TUCKER DORSEY: I know you do.
8 You just kind of slide -- slide on that.

9 SARPC, we kind of have to. I would cut them out as
10 quick as I could take over the meal stuff. But it is a
11 value.

12 SAWDC we already said yes. Swift/Coles we're saying
13 no on the house. Battleship is the same ten thousand
14 (\$10,000).

15 MR. RON CINK: Well, let me -- let me interject
16 on the Battleship, please.

17 FINANCE CHAIRMAN TUCKER DORSEY: Yep.

18 MR. RON CINK: The statutory that you have up
19 there that's twenty-five thousand (\$25,000), you have not
20 spent that in several, several years.

21 COMMISSIONER CHARLES "SKIP" GRUBER: That
22 was --

23 MR. RON CINK: You can -- you can appropriate
24 out of that for the Battleship, okay, and very easily.

25 FINANCE CHAIRMAN TUCKER DORSEY: You kind of do
26 that yearend every year and make it and take if off --
27 take the thing off budget. I like that. Good job.

28 MR. RON CINK: So, anyway --

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1 FINANCE CHAIRMAN TUCKER DORSEY: Man, you're
2 good.

3 MR. RON CINK: My recommendation is to --

4 COMMISSIONER CHARLES "SKIP" GRUBER: So just
5 put that up there?

6 MR. RON CINK: Yes.

7 COMMISSIONER CHARLES "SKIP" GRUBER: Take it
8 out of --

9 MR. RON CINK: It's -- it's part of -- Take it
10 out of this line and it -- it will go against the -- the
11 twenty-five (\$25,000) that's statutory. Because the
12 twenty-five (\$25,000) goes away.

13 COMMISSIONER CHRIS ELLIOTT: Got you.

14 MR. RON CINK: You either spend it, or it goes
15 away every year.

16 COMMISSIONER CHARLES "SKIP" GRUBER: All right.
17 So that one --

18 MR. RON CINK: And you haven't spent it. So --

19 FINANCE CHAIRMAN TUCKER DORSEY: And it --

20 MR. RON CINK: Okay. And the other thing for
21 the Battleship, Commission, they -- in the -- when times
22 got hard, they backed away from any requests.

23 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
24 (Indicates affirmatively.)

25 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

26 MR. RON CINK: And now they're -- they are
27 actually back. This is the first -- the first year back
28 in several years.

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1 COMMISSIONER CHRIS ELLIOTT: West-Florida
2 Regional Planning Commission.

3 MR. RON CINK: That's part of the TP --

4 COMMISSIONER CHARLES "SKIP" GRUBER: TPO.

5 MR. RON CINK: -- TPO down in --

6 COMMISSIONER CHARLES "SKIP" GRUBER: And
7 there's no -- there's no getting out of that.

8 MR. RON CINK: Yep.

9 MS. CHRISTIE DAVIS: Huh-uh. (Indicates
10 negatively.)

11 FINANCE CHAIRMAN TUCKER DORSEY: Please, y'all.
12 Fight for getting the South Baldwin MPO.

13 COMMISSIONER CHRIS ELLIOTT: We need our own
14 separate one. No question. It needs to be Foley and
15 Gulf Shores and --

16 FINANCE CHAIRMAN TUCKER DORSEY: I went to that
17 meeting on Thursday, Skip. Man, I did not speak highly
18 of you to myself when I left that place.

19 COMMISSIONER CHARLES "SKIP" GRUBER: Okay. I'm
20 sorry.

21 FINANCE CHAIRMAN TUCKER DORSEY: No. It was a
22 colossal waste of time. They sit there and fight over a
23 traffic -- a traffic signaling project between
24 themselves. And I'm sitting there just going --

25 COMMISSIONER CHRIS ELLIOTT: But there's like
26 fifty people in the room.

27 FINANCE CHAIRMAN TUCKER DORSEY: You should
28 have heard the lady that said that it was a civil rights

1 issue.

2 COMMISSIONER CHRIS ELLIOTT: Huh-uh. (Indicates
3 negatively.)

4 FINANCE CHAIRMAN TUCKER DORSEY: She needed
5 more street lights because she was blind.

6 COMMISSIONER CHRIS ELLIOTT: Huh-uh. (Indicates
7 negatively.)

8 COMMISSIONER CHARLES "SKIP" GRUBER: I'm
9 telling you, it's -- you know, it's -- it's
10 a three-ring --

11 FINANCE CHAIRMAN TUCKER DORSEY: I hung in
12 there for an hour, and I walked out.

13 COMMISSIONER CHARLES "SKIP" GRUBER: It's a
14 three-ring circus. But, you know, we're -- we're
15 involved in it. And --

16 FINANCE CHAIRMAN TUCKER DORSEY: But if you
17 look at it, we've gotten -- we've gotten a little bit of
18 sidewalk money for 99 over there. We've got a couple of
19 things in the long-range strategic plan to make sure we
20 get --

21 COMMISSIONER CHARLES "SKIP" GRUBER: Well, I --

22 FINANCE CHAIRMAN TUCKER DORSEY: -- funding for
23 it. But, otherwise, it's a colossal waste of our time.

24 COMMISSIONER CHARLES "SKIP" GRUBER: Well, part
25 of it, you know, we got -- they got a bunch of money for
26 a study down in Orange Beach, you know. So, I mean, it's
27 all part of it, you know. But --

28 FINANCE CHAIRMAN TUCKER DORSEY: That's right.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: -- that --
2 that study went away. They threw it in the garbage can.
3 But that's beside the point.

4 FINANCE CHAIRMAN TUCKER DORSEY: All right.

5 COMMISSIONER CHRIS ELLIOTT: We've got the
6 Sheriff stuff. He's already backed a bunch of stuff out
7 of here, it looks like. Like the boat is gone. The
8 license plate, the six console in dispatch, the elevator
9 upgrade. He's taken out --

10 FINANCE CHAIRMAN TUCKER DORSEY: Do you got
11 another presentation for that stuff that you've backed
12 out or are you -- Where are you?

13 MR. JOEY NUNNALLY: I'm done.

14 COMMISSIONER CHARLES "SKIP" GRUBER: He's good.

15 COMMISSIONER CHRIS ELLIOTT: Leave me alone.

16 MR. RON CINK: He's balanced --

17 COMMISSIONER CHRIS ELLIOTT: Joey who?

18 COMMISSIONER-ELECT JEB BALL: He don't want to
19 lose -- he don't want to lose another truck.

20 MR. JOE DAVIS: You're okay with the --

21 MS. CHRISTIE DAVIS: He -- he's balanced.

22 MR. RON CINK: He's balanced.

23 MR. JOE DAVIS: He's okay.

24 COMMISSIONER-ELECT JEB BALL: You may lose your
25 personal car if you stick around.

26 MR. JOEY NUNNALLY: Really.

27 MR. JOE DAVIS: Yeah.

28 COMMISSIONER CHRIS ELLIOTT: With the

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1 changes --

2 MR. JOE DAVIS: Yeah.

3 COMMISSIONER CHRIS ELLIOTT: -- made in the --
4 what the Sheriff is asking for here, I mean, he's backed
5 out -- like I said, he's back out a bunch of stuff -- I'm
6 fine with his request.

7 MS. CHRISTIE DAVIS: There will be another
8 small change related with the health insurance.

9 MR. RON CINK: Right.

10 COMMISSIONER CHRIS ELLIOTT: Sure.

11 MS. CHRISTIE DAVIS: So --

12 FINANCE CHAIRMAN TUCKER DORSEY: Okay. All
13 right.

14 COMMISSIONER CHRIS ELLIOTT: Aside from that,
15 y'all got any changes to the Sheriff's stuff?

16 FINANCE CHAIRMAN TUCKER DORSEY: Nope.

17 COMMISSIONER-ELECT JEB BALL: No.

18 COMMISSIONER CHRIS ELLIOTT: Okay. We're
19 getting some decisions. I like it.

20 MR. RON CINK: Always get that -- that way.

21 MR. JOE DAVIS: Highway's done.

22 MR. JOEY NUNNALLY: We stayed under the
23 two-point-three mill (two dollars (\$2),300,000).

24 COMMISSIONER CHRIS ELLIOTT: Okay.

25 MR. JOEY NUNNALLY: At least y'all --

26 MR. JOE DAVIS: So we're at Solid Waste now,
27 right?

28 FINANCE CHAIRMAN TUCKER DORSEY: Are you happy?

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1 Everything's good?

2 MR. JOEY NUNNALLY: Everything's good. I'm
3 good.

4 FINANCE CHAIRMAN TUCKER DORSEY: All right.
5 Close him out, Ron.

6 COMMISSIONER CHARLES "SKIP" GRUBER: Solid
7 Waste is good. I mean, you know, they've got everything.
8 It's a fund that's -- pretty well balances itself out
9 every year.

10 FINANCE CHAIRMAN TUCKER DORSEY: She's balanced
11 those -- with the request then --

12 MR. RON CINK: Yeah.

13 FINANCE CHAIRMAN TUCKER DORSEY: -- good to go.

14 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
15 her requests weren't out of -- out of line. So --

16 FINANCE CHAIRMAN TUCKER DORSEY: Is there any
17 inflationary reason that we can go up on our fees to them
18 for what we do to service them?

19 MR. RON CINK: We're --

20 MS. KIM CREECH: I take actual --

21 MR. RON CINK: Yeah. We're going to look at
22 that anyway. But, yeah.

23 MS. KIM CREECH: I -- I take actual allocations
24 administrationwise and I take the number of employees and
25 I take HR department, do an allocation --

26 MR. RON CINK: CIS, all of the above.

27 MS. KIM CREECH: Yeah.

28 FINANCE CHAIRMAN TUCKER DORSEY: Okay.

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1 MR. RON CINK: We do an arm's length
2 transaction on that --

3 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. That --

4 MR. RON CINK: -- because of the lawyers.

5 FINANCE CHAIRMAN TUCKER DORSEY: You got a
6 track loader you can sell them for five, fifty
7 (\$550,000)?

8 MR. JOEY NUNNALLY: Absolutely.

9 FINANCE CHAIRMAN TUCKER DORSEY: You can't use
10 Solid Waste money for general fund operations. But they
11 pay for the administrations --

12 COMMISSIONER CHRIS ELLIOTT: We can try.

13 FINANCE CHAIRMAN TUCKER DORSEY: -- cost of it.
14 You know, they -- I'm always trying to reach over farther
15 than I am allowed to. They always kick me back. But I
16 always ask.

17 MS. KIM CREECH: Yeah. I have an issue that I
18 detail out and do the allocations.

19 FINANCE CHAIRMAN TUCKER DORSEY: Did we -- I
20 guess we punted the two of y'all last time.

21 MS. KIM CREECH: Uh-huh. (Indicates
22 affirmatively.)

23 MR. RON CINK: Yep.

24 COMMISSIONER CHRIS ELLIOTT: Can we do the
25 other funds real quick and finish this page up? Do you
26 mind?

27 COMMISSIONER CHARLES "SKIP" GRUBER: All right.
28 Reappraisal.

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1 COMMISSIONER CHRIS ELLIOTT: Do they need a two
2 hundred thousand dollar (\$200,000) generator at
3 Reappraisal? I mean, do -- do we -- I'm sorry.

4 MR. RON CINK: We've kicked that down the --
5 down the road a time or two.

6 COMMISSIONER CHRIS ELLIOTT: Is this -- is this
7 a, by God, have to be open doing the work the day after
8 the power goes out?

9 MS. KIM CREECH: It's -- it's just -- I guess
10 if it's just like our building, when the power went out
11 last week, it's just your generator went on and you
12 were -- kept on going.

13 COMMISSIONER CHRIS ELLIOTT: I understand.
14 But, I mean, two hundred thousand dollars (\$200,000)? I
15 mean --

16 FINANCE CHAIRMAN TUCKER DORSEY: That is some
17 serious contingency right there.

18 COMMISSIONER CHRIS ELLIOTT: I just don't -- I
19 mean, it's -- it's --

20 COMMISSIONER CHARLES "SKIP" GRUBER: Well,
21 that's a big building, I mean, for the --

22 COMMISSIONER CHRIS ELLIOTT: Well, I mean, I
23 get it. I understand in order to keep that building
24 operating, that's the size generator it needs to continue
25 to do everything just like it was anyway ever. But --

26 FINANCE CHAIRMAN TUCKER DORSEY: How much does
27 it cost to staff that building for two days?

28 MS. CHRISTIE DAVIS: I think --

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1 FINANCE CHAIRMAN TUCKER DORSEY: I mean,
2 roughly saying, if you -- if -- if -- if -- if a -- if
3 a -- if a truck hit a utility pole out there and it took
4 them two days to get the power on to that building and
5 you sent everybody --

6 MS. KIM CREECH: Uh-huh. (Indicates
7 affirmatively.)

8 FINANCE CHAIRMAN TUCKER DORSEY: -- home, it's
9 not going to even knock on the door.

10 MS. KIM CREECH: I think the concern is sending
11 a customer home that needs to sit there and pay their --
12 pay the tax.

13 COMMISSIONER CHRIS ELLIOTT: I -- I got --
14 We'll get the power back on.

15 FINANCE CHAIRMAN TUCKER DORSEY: Are they
16 writing a check for a hundred and ninety-three thousand
17 (\$193,000)?

18 COMMISSIONER CHRIS ELLIOTT: No.

19 MS. KIM CREECH: No.

20 COMMISSIONER CHRIS ELLIOTT: And they'll come
21 back because it's still due. And I -- just at some point
22 I wonder, hold on just a second. Do we have to be semper
23 paratus -- Latin -- all the time?

24 FINANCE CHAIRMAN TUCKER DORSEY: You're going
25 to have to look that one up.

26 THE COURT REPORTER: Oh, I will.

27 FINANCE CHAIRMAN TUCKER DORSEY: Sorry.

28 COMMISSIONER CHRIS ELLIOTT: The Coast Guard's

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1 motto. Always ready. I don't think the Coast Guard
2 Reappraisal --

3 MS. KIM CREECH: I don't operate that
4 building --

5 COMMISSIONER CHRIS ELLIOTT: Okay.

6 MS. KIM CREECH: -- or that department.

7 COMMISSIONER CHRIS ELLIOTT: I'm a no on that.
8 Sorry. And I understand what fund it comes out of. It's
9 just --

10 FINANCE CHAIRMAN TUCKER DORSEY: Yeah.

11 COMMISSIONER CHRIS ELLIOTT: I get it. But at
12 some point just because it's there doesn't mean we need
13 to spend it.

14 MS. KIM CREECH: Huh-uh. (Indicates
15 negatively.)

16 COMMISSIONER CHRIS ELLIOTT: And just because
17 we can't go buy a dump truck with it doesn't mean we --
18 because I'd go buy a dump truck with it if I could, okay?
19 Just because it's in that fund does not mean we need to
20 go spend it.

21 MS. KIM CREECH: Uh-huh. (Indicates
22 affirmatively.)

23 COMMISSIONER CHRIS ELLIOTT: The building is
24 closed. Power went out. Come back tomorrow.

25 MS. KIM CREECH: Uh-huh. (Indicates
26 affirmatively.)

27 COMMISSIONER CHRIS ELLIOTT: I'm sorry.

28 FINANCE CHAIRMAN TUCKER DORSEY: So did we

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1 green light Teddy's two new positions?

2 COMMISSIONER CHRIS ELLIOTT: It's a charge
3 around thingy. What's the -- I don't remember.

4 MS. CHRISTIE DAVIS: He didn't really discuss
5 it a lot when he was here.

6 COMMISSIONER CHRIS ELLIOTT: That's smart. How
7 did it turn to green?

8 MS. CHRISTIE DAVIS: It was green because you
9 guys -- Well, you discussed mostly the re-class stuff.
10 And --

11 FINANCE CHAIRMAN TUCKER DORSEY: I thought we
12 kicked that to the survey.

13 MS. CHRISTIE DAVIS: You did. But --

14 MS. DEIDRA HANAK: You did, but not in that
15 first meeting with him in it or he wasn't here. It was
16 after he spoke. He wants to add two more Property
17 Appraiser Trainees, which we -- we're -- we're down to
18 two or three in that department.

19 FINANCE CHAIRMAN TUCKER DORSEY: Because he
20 brings them in as trainees. He sets the positions up and
21 brings them in as trainees. They hang out for a while.
22 Then he re-classes them so they're official.

23 And then he says, I've got these trainee spots,
24 y'all. I need some more spots. At some point, he's
25 going to have people just working the job and stop
26 creating the -- more slots over there. Has he given up
27 any slots over there?

28 MS. DEIDRA HANAK: Not during this process, no.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Well --

2 MR. RON CINK: I think what he's trying to do
3 is the same thing that Joey does on -- with your --
4 moving your Laborer up to a CDL. That -- He's trying to
5 do that same --

6 FINANCE CHAIRMAN TUCKER DORSEY: Well, Joey
7 doesn't get to create two new spots for the new holes
8 once he's got his staff full.

9 MR. JOEY NUNNALLY: And I -- I -- I -- I mean,
10 I don't know what Teddy does.

11 COMMISSIONER CHRIS ELLIOTT: He's --

12 MR. JOEY NUNNALLY: If you're wanting me to
13 stay the same, I'm not --

14 MR. RON CINK: No. No. No. I know. I know.
15 But you -- what you were trying to do --

16 FINANCE CHAIRMAN TUCKER DORSEY: You should
17 have walked out of the room is what you should have done.

18 MR. JOEY NUNNALLY: I'm just --

19 COMMISSIONER CHARLES "SKIP" GRUBER: He's --

20 MR. JOEY NUNNALLY: I'm here to defend at this
21 point.

22 MR. RON CINK: -- with your CDL -- your CDL
23 objectives.

24 MR. JOEY NUNNALLY: Yes.

25 MR. RON CINK: Yeah. So he's doing the same
26 thing.

27 FINANCE CHAIRMAN TUCKER DORSEY: Playing strong
28 safety right now.

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

2 MR. JOEY NUNNALLY: Y'all are in the cutting
3 mode right now.

4 COMMISSIONER CHRIS ELLIOTT: Getting it done.
5 I mean, decisions have to be made.

6 MR. JOE DAVIS: So what are we on? What --
7 Where is that one at?

8 COMMISSIONER CHARLES "SKIP" GRUBER: The --
9 it's the --

10 MS. CHRISTIE DAVIS: The two new positions add
11 up --

12 MR. JOE DAVIS: I know that. But where --

13 MS. CHRISTIE DAVIS: -- to about seventy-seven
14 thousand dollars (\$77,000).

15 MR. JOE DAVIS: I was trying to see what we
16 decided on.

17 COMMISSIONER CHRIS ELLIOTT: How much?

18 MS. CHRISTIE DAVIS: Seventy-seven thousand
19 (\$77,000), the two new positions. That's salary and
20 fringes.

21 COMMISSIONER CHARLES "SKIP" GRUBER: Well, you
22 know, I thought we were --

23 MS. CHRISTIE DAVIS: That doesn't include --

24 COMMISSIONER CHARLES "SKIP" GRUBER: -- going
25 to push all of those to the --

26 FINANCE CHAIRMAN TUCKER DORSEY: That's right.

27 MS. CHRISTIE DAVIS: No. No. No. Those are
28 just the two new positions. The re-class cost --

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1 FINANCE CHAIRMAN TUCKER DORSEY: Re-class is
2 going to the salary deal.

3 MS. CHRISTIE DAVIS: Yeah. The re-class
4 cost --

5 COMMISSIONER CHRIS ELLIOTT: Deidra, what do
6 you think? Does he need two new positions over there?

7 MS. DEIDRA HANAK: Now, that's hard for me to
8 say.

9 COMMISSIONER CHRIS ELLIOTT: I know it, but I'm
10 asking.

11 MS. DEIDRA HANAK: I mean, and I will say in
12 that particular -- the -- the personal property, there's
13 three, maybe four that -- that does that.

14 So the administrator, he retired. That position is
15 empty. And there's another position that's empty as
16 well. And, so, they're -- they -- they are bare bones.
17 And I don't know if that --

18 COMMISSIONER CHRIS ELLIOTT: But if they fill
19 the positions --

20 MS. DEIDRA HANAK: -- position --

21 COMMISSIONER CHRIS ELLIOTT: -- are they still
22 bare bones?

23 MS. CHRISTIE DAVIS: I don't have a lot of
24 personal property. I don't have --

25 MS. DEIDRA HANAK: I mean, I think they get
26 seven total in that whole area. And I don't know enough
27 about --

28 COMMISSIONER CHARLES "SKIP" GRUBER: That's --

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1 MS. DEIDRA HANAK: -- the difference between
2 personal or real to be able to tell you.

3 COMMISSIONER CHRIS ELLIOTT: I finally took the
4 answering machine off my personal property.

5 COMMISSIONER CHARLES "SKIP" GRUBER: Some of
6 the -- well, some of the --

7 MS. KIM CREECH: And I think that he has a
8 contract with an outside firm that helps --

9 COMMISSIONER CHARLES "SKIP" GRUBER: Like the
10 appraisal. You know, that's -- that's --

11 MS. KIM CREECH: -- helps do those audits.

12 MR. JOE DAVIS: Yeah.

13 MR. RON CINK: You're driving Susan mad.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Don't get
15 in --

16 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. I'm --
17 I'm waiting -- I'm waiting for y'all to throw the switch
18 on your court reporter.

19 COMMISSIONER CHARLES "SKIP" GRUBER: I mean --

20 FINANCE CHAIRMAN TUCKER DORSEY: In or out?

21 COMMISSIONER CHARLES "SKIP" GRUBER: It's in.

22 MR. JOE DAVIS: Oh, yeah.

23 COMMISSIONER CHRIS ELLIOTT: I mean, they're on
24 the revenue side of things if they're doing it right.
25 You know, it's just a matter of are they bringing in
26 enough revenue. Do they need -- do they need it or not?
27 And I just don't know. But I know they'll ask.

28 FINANCE CHAIRMAN TUCKER DORSEY: And if I ask

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1 him about his operation, his daddy will get mad at me.

2 COMMISSIONER CHRIS ELLIOTT: Hey, it ain't just
3 you in that boat.

4 FINANCE CHAIRMAN TUCKER DORSEY: I hear you.

5 COMMISSIONER CHARLES "SKIP" GRUBER: All right.
6 So what did we -- now, what did we decide on that one?
7 No?

8 FINANCE CHAIRMAN TUCKER DORSEY: No re-class.

9 COMMISSIONER CHARLES "SKIP" GRUBER: All right.
10 Now we're down to --

11 FINANCE CHAIRMAN TUCKER DORSEY: So we're yes
12 on the two positions or not?

13 COMMISSIONER CHARLES "SKIP" GRUBER: Well --

14 FINANCE CHAIRMAN TUCKER DORSEY: Or y'all want
15 to ask him and -- since he didn't touch on it, you said,
16 before? I don't remember.

17 COMMISSIONER CHRIS ELLIOTT: Did he touch on it
18 at all?

19 MS. DEIDRA HANAK: I think he was kind of --

20 COMMISSIONER CHRIS ELLIOTT: No. He just said
21 no. Okay. Then it's not -- If he didn't -- if he didn't
22 present it, then I'm going to be no on that. Okay. You
23 got to -- you got to ask for it.

24 Parks, we talked about all that. I still feel bad
25 about the cab tractors. I'm a yes on the Parks stuff.

26 MR. RON CINK: What about these projects? I've
27 got a -- I've got a little bit of an issue with one of
28 them.

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1 COMMISSIONER CHRIS ELLIOTT: They got --

2 FINANCE CHAIRMAN TUCKER DORSEY: Which one are

3 you talking about?

4 COMMISSIONER CHRIS ELLIOTT: Parks.

5 MR. RON CINK: Parks.

6 COMMISSIONER CHARLES "SKIP" GRUBER: I do, too.

7 COMMISSIONER CHRIS ELLIOTT: What is it?

8 COMMISSIONER CHARLES "SKIP" GRUBER: The

9 walkway through -- through the thing.

10 MR. RON CINK: Well, no. That's -- that's

11 gone.

12 FINANCE CHAIRMAN TUCKER DORSEY: No. We cut

13 that one, too.

14 MR. RON CINK: That's gone.

15 COMMISSIONER CHARLES "SKIP" GRUBER: Okay.

16 MR. RON CINK: The -- the bathroom is --

17 COMMISSIONER CHRIS ELLIOTT: Oh.

18 MR. RON CINK: -- exorbitant.

19 MR. JOEY NUNNALLY: The bathroom at the

20 Bicentennial?

21 MR. RON CINK: Yeah.

22 COMMISSIONER CHRIS ELLIOTT: No.

23 MR. JOE DAVIS: The two hundred thousand dollar

24 (\$200,000) bathroom?

25 COMMISSIONER CHRIS ELLIOTT: No. Is that in

26 here? That's --

27 MS. CHRISTIE DAVIS: It's a hundred thousand

28 (\$100,000) now --

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1 COMMISSIONER CHARLES "SKIP" GRUBER: Huh?

2 That --

3 MS. CHRISTIE DAVIS: -- for -- for one.

4 COMMISSIONER CHRIS ELLIOTT: Is that what the
5 two ten (\$210,000) is?

6 MS. CHRISTIE DAVIS: There's a little bit
7 there --

8 FINANCE CHAIRMAN TUCKER DORSEY: Is this for
9 Live Oak or for Bicentennial?

10 COMMISSIONER CHARLES "SKIP" GRUBER:
11 Bicentennial.

12 MR. RON CINK: Bicentennial.

13 MR. JOEY NUNNALLY: Yeah. All the schools will
14 start to have little tours and stuff up there.

15 MR. RON CINK: Uh-huh. (Indicates
16 affirmatively.)

17 MR. JOEY NUNNALLY: And they're using
18 port-o-lets.

19 MR. RON CINK: I think we do have to do
20 something, but different than -- I don't know. I just --
21 I mean, a hundred thousand dollars (\$100,000) for a
22 bathroom just goes all over me.

23 MR. JOEY NUNNALLY: And that's just a ballpark
24 estimate.

25 MR. RON CINK: I know.

26 MR. JOEY NUNNALLY: If we can do it cheaper
27 than that, we -- we'll do it cheaper than that.

28 MR. RON CINK: Well, and -- and the -- the

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1 thing is the -- the bathroom that we put in for the RV
2 park --

3 COMMISSIONER CHRIS ELLIOTT: Don't go there.

4 MR. RON CINK: Okay.

5 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. We --

6 MR. RON CINK: That's my point.

7 FINANCE CHAIRMAN TUCKER DORSEY: I mean, Jeff
8 Hudson charged us a hundred and fifty (\$150,000) to draw
9 it on paper.

10 COMMISSIONER CHRIS ELLIOTT: What other
11 projects are in there, Joey? Do you remember off the top
12 of your head? There's two hundred and ten thousand
13 dollars (\$210,000) in there.

14 MS. CHRISTIE DAVIS: I believe it's Morgantown
15 materials and Cliff's Landing materials.

16 MR. JOEY NUNNALLY: Morgantown -- Oh, yeah. It
17 was the paving of the Morgantown parking lot. And
18 Cliff's Landing is paving a parking lot.

19 COMMISSIONER CHRIS ELLIOTT: Okay.

20 FINANCE CHAIRMAN TUCKER DORSEY: All right.

21 COMMISSIONER CHRIS ELLIOTT: What were the
22 numbers on there?

23 MS. CHRISTIE DAVIS: Fifty thousand (\$50,000)
24 and sixty thousand (\$60,000). Morgantown was --

25 FINANCE CHAIRMAN TUCKER DORSEY: So it's a
26 hundred, fifty (\$150,000) and sixty (\$60,000) is where
27 your two ten (\$210,000) comes from?

28 MR. JOEY NUNNALLY: Yes.

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1 COMMISSIONER CHRIS ELLIOTT: And that include
2 the hundred (\$100,000) for the bathroom up there?

3 MR. JOEY NUNNALLY: Yes.

4 COMMISSIONER CHRIS ELLIOTT: See if you can
5 build a real bathroom that's not crazy and bulletproof
6 and doesn't have a -- a generator on it and --

7 MR. JOEY NUNNALLY: Yeah. Yeah. It was bare
8 bones.

9 COMMISSIONER CHRIS ELLIOTT: -- a bunker and --

10 FINANCE CHAIRMAN TUCKER DORSEY: This doesn't
11 need fiber.

12 COMMISSIONER CHRIS ELLIOTT: It doesn't need
13 fiber optics. It doesn't need a microwave shop from the
14 MacBride Landfill. It doesn't need a scale house
15 removed. And you don't need to get there by skid steer.

16 MR. JOE DAVIS: Or a BRATS bus.

17 COMMISSIONER CHRIS ELLIOTT: Thank you. Okay.
18 So I'm good with that two ten (\$210,000), then.

19 MR. RON CINK: I think -- I think we can work
20 with Jason on that.

21 MR. JOEY NUNNALLY: I -- I do, too. I think --
22 I think we can do it for a hundred (\$100,000).

23 MR. RON CINK: I hate to -- I hate to fuss
24 about your department, but a hundred grand (\$100,000) for
25 a bathroom just drives me nuts.

26 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
27 I know -- I know -- I know port-o-lets are, you know,
28 they're nasty. Some of them are. But, you know, they do

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1 make different types of port-o-lets.

2 FINANCE CHAIRMAN TUCKER DORSEY: How many kids
3 are running through there in the summer?

4 COMMISSIONER CHARLES "SKIP" GRUBER: You know,
5 they make the ones that they -- like they use at the
6 festivals where they're -- they're self-contained.

7 MR. JOE DAVIS: But the last thing that
8 people -- when they presented that -- I think it was in
9 Robertsdale, there's a lot of kids coming through there
10 now. It's become a -- it's become a -- like a
11 destination spot.

12 MR. JOEY NUNNALLY: And they've got the
13 Halloween thing that goes up there that's --

14 FINANCE CHAIRMAN TUCKER DORSEY: Oh, yeah.

15 MR. JOEY NUNNALLY: -- getting huge. And --

16 COMMISSIONER CHARLES "SKIP" GRUBER: Right.

17 MR. JOEY NUNNALLY: So, I mean, it's getting a
18 lot more attention.

19 COMMISSIONER CHRIS ELLIOTT: I don't mind a
20 bathroom. I just don't want it to be a steel bunker.

21 MR. JOEY NUNNALLY: Yeah. Now, the one at --
22 now -- now, the one at Live Oak had a bathroom and a -- a
23 washer and dryer room and a little office in it and all
24 that mess. So we're not doing that; okay? We're not.

25 COMMISSIONER CHRIS ELLIOTT: Okay.

26 MR. JOEY NUNNALLY: Okay. This is going to be
27 a bathroom.

28 COMMISSIONER CHARLES "SKIP" GRUBER: All right.

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1 Can we look into the ones that Blakeley has put in, the
2 ones that they've got?

3 MR. JOEY NUNNALLY: The ones that who put in?

4 COMMISSIONER CHARLES "SKIP" GRUBER: Blakeley.
5 They got a -- concrete walls, concrete roof, and
6 they're -- they're bulletproof. I mean, they are.
7 They --

8 MR. JOE DAVIS: Yeah. Hose them out.

9 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
10 (Indicates affirmatively.)

11 COMMISSIONER-ELECT JEB BALL: And it seems like
12 you could make them like a baseball type --

13 MR. JOE DAVIS: Room.

14 COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.

15 COMMISSIONER-ELECT JEB BALL: -- bathroom at --
16 at like a -- a sports facility or something that's --

17 COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
18 that's what I'm saying. That's what these are. I
19 mean --

20 COMMISSIONER CHRIS ELLIOTT: Well, I mean,
21 that -- that number reflects what we're talking about.

22 MR. JOEY NUNNALLY: Yes.

23 COMMISSIONER CHARLES "SKIP" GRUBER: And, I
24 mean, I -- I know Blakeley's got them. And they're --
25 they're -- they're really nice. And I don't think they
26 as -- all that expensive.

27 MR. JOEY NUNNALLY: I'll take a look at them.

28 COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, I

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1 think we've just did it.

2 MR. RON CINK: Now, you've got to go to the
3 top.

4 FINANCE CHAIRMAN TUCKER DORSEY: Yeah. We
5 haven't done the top yet. But --

6 COMMISSIONER CHRIS ELLIOTT: We skipped the
7 top? Oh, that's easy.

8 FINANCE CHAIRMAN TUCKER DORSEY: How are you?

9 THE COURT REPORTER: I'm good.

10 FINANCE CHAIRMAN TUCKER DORSEY: Do y'all want
11 to grind through or you -- because we've got to do Ron
12 and Kim. We can kick them to the 27th or we can grind
13 through or we can go grab lunch and come back and do it.
14 It's y'all's call.

15 COMMISSIONER CHRIS ELLIOTT: I'm here. Let's
16 go is my take on it.

17 FINANCE CHAIRMAN TUCKER DORSEY: Are y'all
18 leaving?

19 THE COURT REPORTER: How much more time do you
20 think? How much more time? About another hour or so?

21 FINANCE CHAIRMAN TUCKER DORSEY: I'm hoping --

22 COMMISSIONER CHRIS ELLIOTT: Not even that.

23 FINANCE CHAIRMAN TUCKER DORSEY: I'm hoping not
24 because my belly thinks my throat has been cut.

25 COMMISSIONER CHARLES "SKIP" GRUBER: I've got
26 a -- I've got a physical therapy at 2:30.

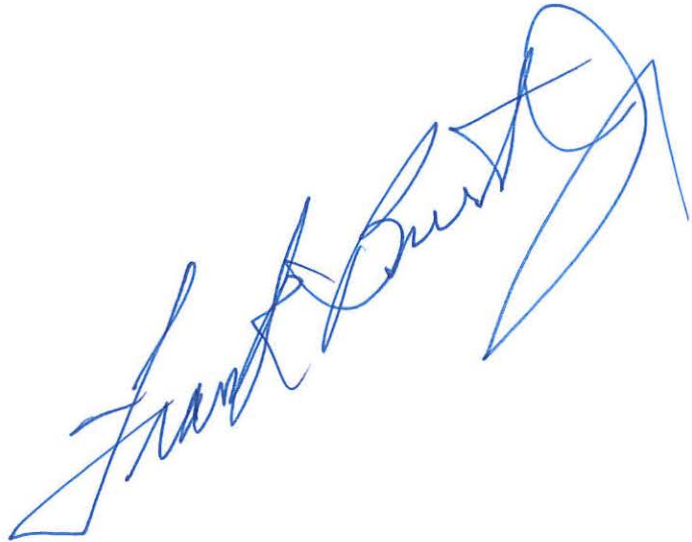
27

28 (A recess was taken at 12:44 p.m.)

3 - ADJOURNMENT

COMMISSIONER CHRIS ELLIOTT: The meeting is
adjourned.

(The Budget Deliberations meeting was adjourned at 12:47 p.m.)

A handwritten signature in blue ink, appearing to read "Frank Burt", is written diagonally across the page. The signature is fluid and stylized, with a large loop at the end.

C E R T I F I C A T E

STATE OF ALABAMA)

BALDWIN COUNTY)

I hereby certify that the above and Fort Morgan transcript was taken down by me in stenotype and the proceedings were transcribed by means of computer-aided transcription, and that the Fort Morgan represents a true and correct transcript of the meeting given by said parties upon said meeting.

I further certify that I am neither of counsel nor of kin to the parties, nor am I in anywise interested in the result of said proceedings.



SUSAN C. ANDREWS,
Certified Court Reporter,
Certification No. 287

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COUNTY COMMISSION

BALDWIN COUNTY
312 Courthouse Square, Suite 12
BAY MINETTE, ALABAMA 36507
(251) 937-0264
Fax (251) 580-2500
www.baldwincountyal.gov

MEMBERS
DISTRICT 1 FRANK BURT, JR.
2 CHRIS ELLIOTT
3 J. TUCKER DORSEY
4 CHARLES F. GRUBER

May 1, 2018

Mr. Ronald J. Cink
County Administrator
Baldwin County Commission
312 Courthouse Square, Suite 12
Bay Minette, Alabama 36507

ATTACHMENT NO.

1

Dear Mr. Cink:

Pursuant to Section 11-3-8 (b), Code of Alabama 1975, "A county commission may schedule a special meeting [of the Baldwin County Commission] when determined necessary in writing by a majority of the members of the commission, or in the case of an emergency, upon call of the chair."

Therefore, taking into account the aforementioned, coupled with the fact that this request is not styled an emergency, please be advised that a majority of members of the Baldwin County Commission have determined in writing and by this instrument that it is necessary to conduct Special Meetings of the Baldwin County Commission for the dates/times/places as follows:

Monday, July 23, 2018

8:30 a.m.
Baldwin County Central Annex
County Commission Conference Room
22251 Palmer Street
Robertsdale, Alabama 36567

Tuesday, July 24, 2018

1:30 p.m.
Baldwin County Central Annex II Building
Third Floor Conference Room
22070 Highway 59
Robertsdale, Alabama 36567

Monday, August 6, 2018

8:30 a.m.
Baldwin County Central Annex
County Commission Conference Room
22251 Palmer Street
Robertsdale, Alabama 36567

Monday, August 13, 2018

8:30 a.m.
Baldwin County Central Annex
County Commission Conference Room
22251 Palmer Street
Robertsdale, Alabama 36567

Monday, August 27, 2018

8:30 a.m.
Baldwin County Central Annex
County Commission Conference Room
22251 Palmer Street
Robertsdale, Alabama 36567

Tuesday, August 28, 2018

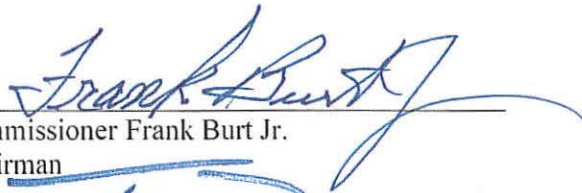
9:30 a.m.
Fairhope Satellite Courthouse
County Commission Conference Room
1100 Fairhope Avenue
Fairhope, Alabama 36532

The purpose for the special meeting is to:

- [1] Conduct Baldwin County Fiscal Year 2018-2019 Budget Deliberations.

Please make the necessary arrangements for the conduct of said Special Meetings.

Sincerely,



Commissioner Frank Burt Jr.
Chairman



Commissioner T. Christopher Elliott



Commissioner J. Tucker Dorsey



Commissioner Charles F. Gruber
Vice Chairman

**Baldwin County Commission
Budget Fund Summary
Year to Date As Of July 31, 2018**

Description	FY 2014 Annual	FY 2015 Annual	FY 2016 Annual	FY 2017 Annual	FY 2018 YTD	FY 2018 Annual Budget	FY 2019 Annual Budget
00510							
Solid Waste Fund							
Revenue							
Taxes	0	0	0	0	0	0	0
Special Assessments	0	0	0	0	0	0	0
Licenses & Permits	0	0	0	0	0	0	0
Intergovernmental	(144,542)	20,649	0	0	(64,756)	0	0
Charges For Services	(5,959,762)	(5,966,348)	(6,569,697)	(7,252,527)	(5,765,060)	(6,664,930)	(7,425,000)
Miscellaneous Revenue	(195,784)	(164,865)	(273,081)	(199,407)	(271,868)	(263,596)	(301,609)
Fund Balance	0	0	0	0	0	(1,325,000)	(1,240,000)
Total Revenue	(6,300,088)	(6,110,564)	(6,842,778)	(7,451,934)	(6,101,685)	(8,253,526)	(8,966,609)
Expenditures							
Employee Compensation	1,810,475	2,039,408	2,227,761	2,260,139	1,897,287	2,426,299	2,549,565
Services Provided By Others	213,445	136,007	134,238	387,172	336,611	473,150	514,290
Supplies, Repairs & Maintenance	1,374,208	1,357,253	1,334,024	1,398,571	1,330,298	1,493,539	1,913,639
Utilities & Communication	129,605	129,507	136,400	134,425	117,026	144,800	165,286
Travel	1,192	6,055	4,661	2,909	4,035	6,500	8,150
Other Operating Expenditures	3,883,837	1,371,879	1,911,346	2,169,823	1,736,472	2,267,901	2,335,997
Capital Expenditures	0	0	0	0	0	1,325,000	1,240,000
Debt Service	0	0	0	0	0	0	0
Intergovernmental	0	0	0	(34,227)	86,486	0	117,517
Total Expenditures	7,412,763	5,040,108	5,748,430	6,318,811	5,508,213	8,137,189	8,844,444
(Surplus)/Deficit Before Transfers	1,112,675	(1,070,456)	(1,094,348)	(1,133,123)	(593,472)	(116,337)	(122,165)
Transfers							
Transfer In/Other Sources	(221,166)	(42,321)	(78,750)	(250,944)	(100,550)	0	0
Transfer Out/Other Uses	613,094	492,798	492,883	116,039	96,645	116,337	116,628
Prior Period/Other Adjustments	0	0	0	0	0	0	0
Net Transfers	391,927	450,477	414,132	(134,905)	(3,905)	116,337	116,628
YTD (Surplus) / Deficit	1,504,602	(619,978)	(680,215)	(1,268,028)	(597,376)	0	(5,537)

ATTACHMENT NO.

2

Baldwin County Commission
Budget Fund Summary
Year to Date As Of July 31, 2018

Description	FY 2014 Annual	FY 2015 Annual	FY 2016 Annual	FY 2017 Annual	FY 2018 YTD	FY 2018 Annual Budget	FY 2019 Annual Budget
00511							
Solid Waste Collection Fund							
Revenue							
Taxes	0	0	0	0	0	0	0
Special Assessments	0	0	0	0	0	0	0
Licenses & Permits	0	0	0	0	0	0	0
Intergovernmental	0	0	0	0	0	0	0
Charges For Services	(6,938,343)	(7,163,586)	(7,173,140)	(7,789,562)	(6,117,564)	(7,448,522)	(7,775,000)
Miscellaneous Revenue	(19,047)	(3,792)	(30,798)	(59,740)	(59,976)	(80,000)	(135,000)
Fund Balance	0	0	0	0	0	(890,000)	(1,515,000)
Total Revenue	(6,957,391)	(7,167,378)	(7,203,938)	(7,849,302)	(6,177,540)	(8,418,522)	(9,425,000)
Expenditures							
Employee Compensation	2,598,797	3,260,550	3,511,448	3,412,793	2,801,564	3,507,556	3,699,110
Services Provided By Others	1,524,497	1,130,749	1,274,366	1,537,004	1,177,547	1,611,822	1,664,322
Supplies, Repairs & Maintenance	1,435,858	1,232,666	2,241,534	1,390,140	1,115,950	1,501,562	1,645,918
Utilities & Communication	97,605	106,530	126,570	117,969	115,303	113,000	149,603
Travel	622	2,423	301	257	0	3,060	2,500
Other Operating Expenditures	492,592	495,354	627,968	657,222	655,107	651,522	704,199
Capital Expenditures	0	0	0	0	0	890,000	1,515,000
Debt Service	0	0	0	0	0	0	0
Intergovernmental	50,000	50,000	50,000	87,351	266,941	140,000	50,000
Total Expenditures	6,199,971	6,278,272	7,832,188	7,202,736	6,132,413	8,418,522	9,430,652
(Surplus)/Deficit Before Transfers	(757,420)	(889,106)	628,249	(646,566)	(45,126)	0	5,652
Transfers							
Transfer In/Other Sources	(265,600)	(77,836)	(133,627)	(54,846)	(19,270)	0	0
Transfer Out/Other Uses	106,412	78,300	90,743	0	0	0	0
Prior Period/Other Adjustments	0	0	0	0	0	0	0
Net Transfers	(159,188)	464	(42,884)	(54,846)	(19,270)	0	0
YTD (Surplus) / Deficit	(916,607)	(888,642)	585,365	(701,412)	(64,396)	0	5,652

Baldwin County Commission

Fund 00510 Solid Waste Fund

FY 2019 Budget
Detailed Revenues

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
44710	007	FY14 Flood Event	-	-	-	-	-	-
44710	009	Hurricane Nate FEMA Reimburse	-	-	-	(55,505)	-	-
44720	007	FY14 Flood Event	20,649	-	-	-	-	-
44720	009	Hurricane Nate AEMA Reimburse	-	-	-	(9,251)	-	-
44880	70018	BC 4 MagLFillGasColl System	-	-	-	-	-	-
45412		Disposal Fees: Charge	(5,497,923)	(6,021,618)	(6,585,395)	(5,137,343)	(6,244,930)	(7,025,000)
45412	1	Disposal Fees: Cash	(394,855)	(471,050)	(574,051)	(547,485)	(345,000)	(325,000)
45413	5	Recycle Sales: Metals	(73,570)	(77,029)	(93,081)	(80,233)	(75,000)	(75,000)
45880		Telephone Reimbursemt	-	-	-	-	-	-
47100		Interest	(27,258)	(39,709)	(80,154)	(151,682)	(58,000)	(74,000)
47100	1	Interest S/W Sinking	(4,158)	(4,461)	(10)	(16)	(10)	(8)
47100	2	Fin Assurance Interest	(10,951)	(14,275)	(32)	(52)	(10)	(25)
47125		Investment Income	-	(12,359)	(57,387)	(43,033)	(57,000)	(109,000)
47210		Rentals of Bldg & Land	(10,125)	(10,577)	(10,126)	(10,576)	(10,576)	(10,576)
47900		Misc Revenue	(102,374)	(84,897)	(39,119)	(65,312)	(50,000)	(50,000)
47900	01	Bond Forfeiture	(10,000)	-	-	-	-	-
47900	012	WC/Gen Liab Investment Refund	-	(10,874)	(15,895)	-	-	-
47901		Gain on Disposal of Assets	-	(95,930)	3,314	-	(88,000)	(58,000)
47905		Insurance Recoveries	-	-	-	(1,198)	-	-
Totals			(6,110,564)	(6,842,778)	(7,451,934)	(6,101,685)	(6,928,526)	(7,726,609)

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund

FY 2019 Budget
Detailed Revenues

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
44300	003	FEMA Hurricane Gustav ST	-	-	-	-	-	-
44800	003	FEMA Hurricane Gustav FED	-	-	-	-	-	-
45411		Collection Fees	(7,163,586)	(7,173,140)	(7,789,562)	(6,117,564)	(7,448,522)	(7,775,000)
45413	6	Recycle Sales: Compost	-	-	-	-	-	-
45880		Telephone Reimbursemt	-	-	-	-	-	-
47100		Interest	(8,922)	(18,728)	(33,858)	(59,444)	(25,000)	(30,000)
47900		Misc Revenue	(4,246)	(2,555)	(913)	(532)	-	-
47900	012	WC/Gen Liab Investment Refund	-	(17,699)	(24,970)	-	-	-
47901		Gain on Disposal of Assets	9,375	8,184	-	-	(55,000)	(105,000)
47905		Insurance Recoveries	-	-	-	-	-	-
Totals		00511 Solid Waste Collection Fund	(7,167,378)	(7,203,938)	(7,849,302)	(6,177,540)	(7,528,522)	(7,910,000)

Baldwin County Commission

Fund 00510 Solid Waste Fund

FY 2019 Budget

Transfers IN

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
61100	001	TI From Gen Fund	-	-	-	-	-	-
61100	102	TI From Fund 102	-	-	-	-	-	-
61100	511	TI From Fund 511	-	-	-	-	-	-
61200		Proceeds from Sale of Assets	(42,321)	-	(250,944)	(100,550)	-	-
61350		Contributed Capital Assets	-	-	-	-	-	-
Totals		00510 Solid Waste Fund	(42,321)	-	(250,944)	(100,550)	-	-

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund

FY 2019 Budget

Transfers IN

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
61100	001	TI From Gen Fund	-	-	-	-	-	-
61100	510	TI From Fund 510	-	-	-	-	-	-
61200		Proceeds from Sale of Assets	(77,836)	-	(54,846)	(19,270)	-	-
61350		Contributed Asset Capital	-	-	-	-	-	-
Totals			(77,836)	-	(54,846)	(19,270)	-	-

Baldwin County Commission

Fund 00510 Solid Waste Fund

FY 2019 Budget

Transfers OUT

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
62100	001	TO To Gen Fund	377,000	377,000	-	-	-	-
62100	102	TO to Fund 102	-	-	-	-	-	-
62100	143	TO to Fund 143	-	-	-	-	-	-
62100	304	TO to Fund 304	115,798	115,883	116,039	96,645	116,337	116,628
62100	511	TO to Fund 511	-	-	-	-	-	-
62100	783	TO to Fund 783	-	-	-	-	-	-
Totals		00510 Solid Waste Fund	492,798	492,883	116,039	96,645	116,337	116,628

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund

FY 2019 Budget

Transfers OUT

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
62100	001	TO To Gen Fund	78,300	78,300	-	-	-	-
62100	180	TO FUND 180	-	12,443	-	-	-	-
62100	304	TO To Fund 304	-	-	-	-	-	-
62100	510	TO To Fund 510	-	-	-	-	-	-
Totals			78,300	90,743	-	-	-	-

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54100 Solid Waste Administration

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	3,052	5,413	4,435	7,169	7,500	7,500
5105		Car Allowance	-	-	-	-	-	-
5106		Longevity	1,000	1,000	1,000	2,500	2,500	3,000
5113		Salaries	257,283	283,970	288,086	265,550	330,000	335,798
5114		Salary Offset	-	-	-	-	-	-
5114	01	BP Spill Labor/Benefits	-	-	-	-	-	-
5121		Retirement	16,001	17,797	18,878	15,627	20,655	21,010
5122		Health Insurance	15,607	20,323	24,170	28,725	31,185	40,217
5123		Life Insurance	174	166	154	144	285	285
5124		Social Security	18,832	20,865	21,074	19,575	26,011	26,492
5125		Workers Comp	20,810	25,546	21,021	2,977	4,178	4,240
5126		Unemployment Insurance	-	-	-	-	594	606
5129		Disability	435	587	517	442	763	776
5140		Compensated Absences	525	4,094	1,383	-	-	-
5150		Contract Services	6,262	15,291	20,541	13,939	16,560	35,000
5150	001	Gen Fund Support	-	-	261,005	223,110	257,390	257,390
5150	99	Temporary Labor	-	-	-	-	-	-
5153		Pest Control	-	-	150	-	-	-
5154		Legal Services	14,811	8,122	7,274	4,587	15,000	25,000
5156		Drug Test	86	15	40	54	100	100
5158		Medical	-	-	-	-	-	-
5162		Bank Fees & Costs	-	752	1,631	1,205	1,500	2,000
5163		Data Processing	12,377	12,154	-	-	12,600	-
5170		Training	5,765	3,549	5,631	7,787	10,000	15,000
5171		Dues	220	1,589	686	235	2,800	2,000
5211		Office Supplies	4,054	5,449	4,409	2,684	5,500	5,000
5211	1	Office/Computer Equipment	16,967	20,541	4,788	247	12,000	5,000
5212		Gas & Oil	7,771	6,524	4,209	5,786	6,200	10,900
5215		Tires	-	-	-	-	1,500	1,000
5215	001	Tire Repair	-	-	-	-	100	-
5216		Cleaning Supplies	569	448	333	414	500	500
5219		Misc. Supplies	613	2,653	892	222	2,000	2,000

Baldwin County Commission

Fund 00510 Solid Waste Fund
 Dept 54100 Solid Waste Administration

FY 2019 Budget
 Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5223		Copy Machine Rental	4,213	3,521	3,976	3,170	5,000	8,500
5227		Office Equipment Rental	8	8	8	8	10	10
5228		Uniforms	-	-	-	-	-	-
5228	02	Uniforms - Boots	-	-	-	100	-	500
5229		Mail Machine Rental	1,286	1,286	1,229	922	1,500	1,500
5231		Building Repairs & Maint	4,181	9,439	5,182	4,330	7,000	15,000
5233		Office Eqmt. Repair & Maint.	-	-	-	-	-	-
5234		Repairs & Maint. M. V.	189	700	152	26	900	800
5235		Comp & Software Maint.	-	-	-	12,806	15,000	25,500
5235	001	Computer Support Services	-	19,870	25,718	45,292	45,991	31,834
5239		Misc. Repairs/Maint	-	-	-	-	-	-
5240		Utilities	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5251		Telephone	20,906	22,985	23,600	18,541	23,000	29,080
5252		Postage	1,500	1,071	945	1,058	1,200	1,500
5253		Advertising	7,073	2,647	1,938	3,504	4,000	6,000
5260		Travel	5,585	4,355	2,817	3,973	6,000	8,000
5260	89	Taxable Meals	-	-	92	62	-	150
5270		Insurance: Buildings	-	581	-	-	600	1,000
5272		Insurance: M. V.	1,042	1,033	1,299	784	1,050	1,300
5273		Surety Bonds	-	-	300	300	400	300
5280		Depreciation Expense	4,811	8,799	12,692	10,577	12,692	9,025
5290		Emergency Reserve	-	-	-	-	-	-
5292		Post Closure Reserve	-	-	-	-	-	-
5299		Contingency Reserve	-	-	-	-	900	35,000
5407		License Tags	-	1	-	-	25	-
5409		Subscriptions	36	36	36	37	150	50
5499		Other Misc Expenses	-	-	-	-	-	-
5701		Appropriation DA Envir	-	-	-	-	-	-
Totals		54100 Solid Waste Administration	\$ 454,045	\$ 533,180	\$ 772,289	\$ 708,470	\$ 892,839	\$ 975,863

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54205 Solid Waste Bio Solids

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	1,430	1,962	1,877	2,738	2,000	2,000
5106		Longevity	500	-	-	-	-	-
5113		Salaries	26,510	31,008	31,885	24,287	33,341	30,225
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	759	-	-	-	2,162	1,972
5121	02	Retirement Tier II	757	1,955	1,899	1,349	-	-
5122		Health Insurance	2,578	4,699	4,972	4,765	4,698	11,657
5123		Life Insurance	29	42	39	29	57	57
5124		Social Security	2,107	2,522	2,583	2,004	2,704	2,465
5125		Workers' Comp	2,515	2,861	2,755	2,609	3,432	2,491
5126		Unemployment Insurance	-	-	-	-	60	54
5129		Disability	52	61	55	43	77	70
5140		Compensated Absences	-	145	34	-	-	-
5156		Physical/Medical Exam	427	110	-	195	200	100
5212		GAS & OIL	-	-	-	-	-	-
5214		Small & Safety Equipment	-	-	-	-	-	-
5215		Tires	-	-	-	-	-	1,000
5215	001	Tire Repair	-	-	-	426	200	-
5219		Misc Expenses	6,309	12,643	5,663	9,429	15,000	20,000
5225		Equipment Rent	-	-	-	-	-	-
5228		UNIFORMS	108	208	220	136	200	200
5228	02	Uniforms - Boots	-	-	-	200	-	100
5231		Building Repairs & Maint.	-	-	-	-	-	-
5232		Equipment Repairs & Maint.	3,099	2,408	6,204	35,483	10,000	30,000
5235		Comp & Software Maint.	-	63	-	-	270	-
5238		Scheduled Equipment Maint	271	68	-	-	400	-
5239		Misc. Repair/Maint.	-	-	-	-	300	-
5240		Utilities	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5270		Insurance	-	-	-	-	-	-
5272		Insurance: M. V.	19	20	(2)	-	20	-
5280		Depreciation	763	763	763	-	763	763

Baldwin County Commission

FY 2019 Budget

Detailed Expenditures

Fund 00510 Solid Waste Fund
Dept 54205 Solid Waste Bio Solids

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
Totals		54205 Solid Waste Bio Solids	\$ 48,233	\$ 61,538	\$ 58,946	\$ 83,692	\$ 75,884	\$ 103,154

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54300 Solid Waste Magnolia Landfill

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	50,875	46,470	49,525	54,021	55,000	55,000
5105		Car Allowance	-	-	-	-	-	-
5106		Longevity	6,000	7,000	4,000	4,000	4,000	6,000
5107		Subsistence	-	-	-	-	-	-
5113		Salaries	453,881	499,384	507,603	411,219	556,931	571,313
5114	01	BP Oil Spill Labor/Benefits	-	-	-	-	-	-
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	21,647	18,120	15,410	11,051	37,454	38,332
5121	02	Retirement Tier II	9,412	14,349	18,474	13,098	-	-
5122		Health Insurance	59,774	71,115	83,619	65,696	78,165	92,677
5123		Life Insurance	579	618	603	449	969	969
5124		Social Security	36,859	39,933	40,169	33,727	47,123	48,373
5125		Workers Comp	43,194	55,546	50,754	42,813	57,323	47,075
5126		Unemployment Insurance	-	-	-	-	1,003	1,030
5129		Disability	701	1,006	876	688	1,288	1,321
5140		Compensated Absences	3,738	4,682	1,644	-	-	-
5150		Contract Services	11,538	4,215	4,200	3,370	15,000	30,000
5150	99	Temporary Labor	18,572	17,115	21,420	12,795	25,000	25,000
5153		Pest Control	196	595	1,384	637	1,000	1,200
5156		Employee's Med. & Dental	2,320	3,069	1,039	710	1,500	1,500
5163		Data Processing	-	-	-	-	-	-
5170		Training	110	665	375	95	2,000	2,000
5171		Dues	-	-	-	-	-	-
5173		Storm Water Permits	1,875	7,640	2,397	21,533	20,000	25,000
5211		Office Supplies	2,023	2,472	1,131	699	3,000	2,500
5211	1	Office/Computer Equipment	-	-	-	2,358	1,000	3,000
5212		Gas & Oil	207,866	164,328	196,864	181,533	155,398	259,056
5213		Construction Materials	42,109	34,295	54,397	22,658	50,000	60,000
5214		Small & Safety Eqpt	12,124	18,009	14,492	10,164	15,000	20,000
5215		Tires	23,902	9,447	19,011	8,354	30,000	30,000
5215	001	Tire Repair	-	-	1,919	2,300	5,000	5,000
5216		Cleaning Supplies	1,656	1,349	1,226	1,083	2,000	2,000

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54300 Solid Waste Magnolia Landfill

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5219		Misc. Supplies	38,378	41,794	25,558	14,494	35,000	40,000
5219	510	Landfill Cover	14,406	29,964	13,860	25,700	45,000	55,000
5223		Copy Machine Rental	639	418	682	483	800	800
5225		Equipment Rental	-	-	-	-	-	-
5228		Uniforms	3,736	2,588	3,438	1,657	3,000	3,000
5228	02	Uniforms - Boots	-	-	-	1,250	-	3,000
5231		Building Repairs & Maint	14,106	32,866	16,200	19,131	28,000	28,000
5232		Unscheduled Equipmt Repair	198,956	253,689	227,337	132,997	275,000	275,000
5234		Repairs & Maint. M. V.	9,093	10,361	7,721	10,193	20,000	25,000
5235		Comp & Software Maint.	3,773	3,414	1,974	491	5,824	3,000
5236		Computer & Software Maint	648	-	-	-	2,000	-
5238		Scheduled Equipmt Maint	182,595	152,856	227,018	252,982	220,000	250,000
5239		Misc. Repairs/Maint	16,058	9,500	14,662	5,043	15,000	15,000
5240		Utilities	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5251		Telephone	7,005	8,163	8,143	6,853	9,000	9,000
5252		Postage	2	170	877	820	500	1,000
5253		Advertising	-	-	-	244	-	200
5260		Travel	469	306	-	-	500	-
5260	89	Taxable Meals	-	-	-	-	-	-
5270		Insurance: Buildings	-	-	-	-	-	-
5272		Insurance: M. V.	16,149	18,954	22,972	26,244	16,148	23,000
5275	01	Insurance: Pollution	-	-	-	-	30,000	-
5278		Deduction on Insurance Claims	-	100	-	-	-	-
5280		Depreciation Expense	807,702	1,021,574	1,146,620	927,308	1,103,986	949,015
5307		Other Professional Services	164,983	149,099	153,518	133,384	175,000	175,000
5407		License Tags	1	19	21	-	-	-
5409		Subscriptions	211	221	257	257	500	500
5470		Closure & PostClosure Exp	-	207,731	190,480	-	300,000	325,000
5475		Disaster Expenditures	-	-	-	-	-	-
5496		SW&Recyclable Act Fee	162,285	178,663	203,149	162,563	175,000	225,000
5497		Bad Debt Expense	11,820	(1,395)	(529)	-	-	-

Baldwin County Commission

Fund	00510	Solid Waste Fund	FY 2019 Budget					
Dept	54300	Solid Waste Magnolia Landfill	Detailed Expenditures					
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5499		Other Misc Expenses	-	-	-	-	-	-
5500		Capital	-	-	-	-	535,000	580,000
5530		Other Improvements Capital	-	-	-	-	-	-
5630		Interest Charges	-	-	-	-	-	-
Totals			\$ 2,663,964	\$ 3,142,478	\$ 3,356,492	\$ 2,627,145	\$ 4,160,412	\$ 4,313,861

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54325 Solid Waste Transfer Station

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	15,569	21,621	27,707	28,751	20,000	30,000
5105		Car Allowance	-	-	-	-	-	-
5106		Longevity	3,500	3,500	3,000	3,500	3,500	4,000
5113		Salaries	196,763	195,371	180,053	175,959	206,498	217,020
5121		Retirement	11,237	11,251	11,438	10,188	13,862	15,118
5121	02	Retirement Tier II	2,082	1,806	1,889	1,327	-	-
5122		Health Insurance	32,039	33,410	27,453	36,126	30,186	51,874
5123		Life Insurance	218	178	157	144	285	285
5124		Social Security	15,209	15,530	15,272	14,689	17,596	19,203
5125		Workers Comp	15,235	18,833	17,423	14,328	21,255	17,882
5126		Unemployment Insurance	-	-	3,710	1,325	372	391
5129		Disability	332	354	300	282	478	501
5140		Compensated Absences	485	5,352	1,340	-	-	-
5150		Contract Services	1,580	1,220	1,200	992	2,500	2,000
5150	99	Temp Labor	8,847	7,620	7,380	4,350	10,000	10,000
5153		Pest Control	76	96	78	59	100	100
5156		Drug Test	65	572	582	103	500	500
5170		Training	9	-	-	-	-	-
5171		Dues	-	-	-	-	-	-
5211		Office Supplies	930	334	464	247	1,000	1,000
5212		Gas & Oil	74,950	45,220	50,893	52,902	50,000	65,852
5214		Small Tools & Minor Equipt	994	3,636	1,606	838	4,000	4,000
5215		Tires	25,969	17,515	12,969	17,968	20,000	20,000
5215	001	Tire Repair	-	-	707	1,651	-	2,500
5216		Cleaning Supplies	989	765	995	877	1,000	1,500
5219		Misc. Supplies	6,865	7,149	4,917	3,010	7,000	7,000
5223		Copy Machine Rental	688	2,720	2,554	1,736	2,800	2,800
5225		Equipment Rental	-	-	-	-	-	-
5228		Uniforms	1,130	784	860	611	1,000	1,500
5228	02	Uniforms - Boots	-	-	-	400	-	1,000
5231		Building Repairs & Maint	5,282	23,455	9,979	7,271	15,000	25,000
5232		Unscheduled Equipmt Repair	77,106	47,313	42,808	43,927	65,000	87,000

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54325 Solid Waste Transfer Station

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5234		Repairs & Maint. M. V.	3,915	2,305	1,341	299	5,000	9,000
5235		Comp & Software Maint.	2,627	1,146	71	0	2,000	2,000
5238		Scheduled Equipmt Repair	2,821	9,198	10,927	8,974	50,000	75,000
5239		Misc. Repairs/Maint	358	308	1,139	831	1,600	1,600
5240		Utilities	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5251		Telephone	959	675	645	485	700	656
5252		Postage	-	-	-	-	-	-
5253		Advertising	-	-	-	-	-	-
5260		Travel	-	-	-	-	-	-
5272		Insurance: M. V.	6,583	5,871	6,578	8,809	6,583	7,000
5278		Deduction on Insurance Claims	-	-	-	-	-	-
5280		Depreciation Expense	43,468	87,084	132,441	137,487	125,294	161,230
5407		Tag & Title	54	61	26	-	100	500
5499		Other Misc Expenses	-	-	-	-	-	-
5500		Capital	-	-	-	-	330,000	85,000
Totals		54325 Solid Waste Transfer Station	\$ 558,932	\$ 572,250	\$ 580,902	\$ 580,450	\$ 1,015,209	\$ 930,012

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54330 McBride Inert Landfill

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	15,512	13,526	17,330	22,899	17,000	27,000
5106		Longevity	2,500	3,000	4,500	3,000	3,000	3,000
5113		Salary	121,499	127,749	142,713	99,044	154,582	159,117
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	7,553	8,688	8,022	4,583	10,500	11,390
5121	02	Retirement Tier II	-	-	980	1,798	-	-
5122		Health Insurance	16,579	21,218	25,276	24,629	25,488	33,806
5123		Life Insurance	131	125	103	103	228	228
5124		Social Security	10,107	10,471	12,089	8,963	13,356	14,468
5125		Workers Comp	9,549	11,567	11,995	6,880	15,911	13,112
5126		Unemployment Insurance	-	-	-	-	279	286
5129		Disability	207	258	199	189	358	368
5140		Compensated Absences	12,427	6,366	653	-	-	-
5150		Contract Services	1,536	1,203	1,200	992	4,000	5,000
5150	99	Temporary Staff	8,040	8,685	8,160	5,940	11,000	10,000
5153		Pest Control	76	96	78	59	100	100
5156		Drug Test	60	15	322	32	200	200
5170		Training	5	-	-	-	-	-
5173		Permits	-	-	-	-	-	-
5199		Misc Professional Services	235	750	9,515	4,726	9,500	15,500
5211		Office Supplies	292	321	360	269	500	500
5212		Gas & Oil	45,158	30,396	39,715	50,335	42,655	60,000
5213		Road Building Materials	(172)	19,601	13,924	19,125	20,000	70,000
5214		Small Tools	2,158	3,019	1,324	2,712	2,000	2,500
5215		Tires	872	8,542	5,985	730	10,000	10,000
5215	001	Tire Repair	-	-	672	1,543	1,000	2,500
5216		Cleaning Supplies	445	278	316	173	400	400
5219		Misc Supplies	2,081	6,000	2,650	15,863	5,000	15,000
5223		Copy Machine Rental	-	628	1,896	1,614	1,000	2,000
5225		Equipment Rental	-	-	-	-	-	-
5228		Uniforms	441	449	311	119	500	500
5228	02	Uniforms - Boots	-	-	-	170	-	200

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54330 McBride Inert Landfill

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5231		Building Repairs	377	838	2,488	23,143	5,000	10,000
5232		Unscheduled Equipmt Repair	110,559	85,824	117,912	71,867	65,000	85,000
5234		Repairs & Maint. M. V.	1,033	1,010	236	6,385	1,000	7,500
5235		Computer & Software Maint.	1,191	205	682	0	1,080	2,000
5238		Scheduled Equipmt Repair	22,193	21,464	34,778	56,546	90,000	97,000
5240		Utilities	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5251		Telephone	2,239	2,294	2,324	1,873	2,500	2,359
5253		Advertising	-	-	16	-	-	-
5260		Travel	-	-	-	-	-	-
5260	89	Taxable Meals	-	-	-	-	-	-
5272		Insurance: M. V.	1,989	2,933	3,523	4,816	2,000	5,100
5280		Depreciation Expense	7,352	54,412	106,173	151,770	117,143	188,233
5307		Other Prof Services	8,080	3,081	-	3,030	3,000	5,000
5407		Tags	-	-	-	-	-	-
5409		Subscriptions	179	200	239	239	500	500
5496		SW&Recyclable Act Fee	49,523	55,670	57,851	42,511	75,000	80,000
5499		Other Misc Expenditures	-	-	-	-	-	-
5500		Capital Expenditures	-	-	-	-	460,000	475,000
5630		Interest Charges	-	-	-	-	-	-
Totals		54330 McBride Inert Landfill	\$ 462,008	\$ 510,884	\$ 636,506	\$ 638,669	\$ 1,170,780	\$ 1,414,867

Baldwin County Commission

Fund 00510 Solid Waste Fund
 Dept 54331 Eastfork Inert Landfill

FY 2019 Budget
 Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	-	-	-	-	-	-
5106		Longevity	-	-	-	-	-	-
5113		Salary	-	-	-	-	-	-
5121		Retirement	-	-	-	-	-	-
5122		Health Insurance	-	-	-	-	-	-
5123		Life Insurance	-	-	-	-	-	-
5124		Social Security	-	-	-	-	-	-
5125		Workers Comp	-	-	-	-	-	-
5126		Unemployment Insurance	-	-	-	-	-	-
5129		Disability	-	-	-	-	-	-
5150		Contract Services	-	-	-	-	-	-
5173		Storm Water Permits	-	-	-	-	-	-
5199		Misc Professional Services	587	-	533	5,971	1,000	9,000
5211		Office Supplies	-	-	-	-	-	-
5212		Gas & Oil	-	-	-	-	-	-
5213		Road Building Materials	-	-	-	-	-	-
5214		Small Tools	-	-	-	-	-	-
5215		Tires	-	-	-	-	-	-
5216		Cleaning Supplies	-	-	-	-	-	-
5219		Misc Supplies	-	-	-	-	-	-
5228		Uniforms	-	-	-	-	-	-
5231		Building Repairs	-	-	14	-	20,000	20,000
5232		Unscheduled Equipmt Repair	-	-	-	-	-	-
5238		Scheduled Equipmt Repair	-	-	-	-	-	-
5240		Utilities	-	-	-	-	-	-
5251		Telephone	-	-	-	-	-	-
5280		Depreciation Expense	7,150	7,150	2,038	843	1,012	1,012
5496		SW&Recyclable Act Fee	-	-	-	-	-	-
Totals		54331 Eastfork Inert Landfill	\$ 7,737	\$ 7,150	\$ 2,584	\$ 6,814	\$ 22,012	\$ 30,012

Baldwin County Commission

Fund	00510	Solid Waste Fund	FY 2019 Budget					
Dept	54332	Inert Landfill Redhill	Detailed Expenditures					
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5199		Misc Professional Services	-	-	-	-	-	-
5307		Other Professional Services	5,755	3,422	4,785	5,225	6,000	6,000
Totals		54332 Inert Landfill Redhill	\$ 5,755	\$ 3,422	\$ 4,785	\$ 5,225	\$ 6,000	\$ 6,000

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54370 Solid Waste Equip Maint

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	18,667	20,732	25,454	21,434	25,000	30,000
5105		Car Allowance	-	-	-	-	-	-
5106		Longevity	1,000	1,500	1,500	1,500	1,500	2,000
5113		Salaries	178,956	184,987	185,700	152,511	194,807	193,696
5114	01	BP Oil Spill Labor/Benefits	-	-	-	-	-	-
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	8,303	8,570	9,292	7,306	13,453	13,690
5121	02	Retirement Tier II	3,704	3,558	3,413	2,213	-	-
5122		Health Insurance	32,674	31,182	34,073	25,666	35,883	40,217
5123		Life Insurance	210	196	173	125	285	285
5124		Social Security	13,954	14,695	15,067	12,473	16,931	17,266
5125		Workers Comp	9,345	12,012	11,668	9,260	12,123	9,446
5126		Unemployment Insurance	-	-	-	-	351	350
5129		Disability	278	339	304	233	450	448
5140		Compensated Absences	246	2,274	601	-	-	-
5150		Contract Services	411	-	-	-	-	-
5150	99	Temporary Labor	1,080	-	-	-	-	-
5156		Employee's Med. & Dental	872	70	323	439	400	400
5170		Training	9	-	-	-	-	-
5211		Office Supplies	1,008	1,626	1,595	1,763	2,000	2,000
5212		Gas & Oil	10,298	9,431	6,021	9,366	11,845	15,855
5214		Small & Safety Eqpt	19,394	29,784	15,978	21,872	25,000	25,000
5215		Tires	3,531	459	690	1,299	2,000	2,000
5215	001	Tire Repair	-	-	-	-	500	-
5216		Cleaning Supplies	1,044	952	1,398	789	1,000	1,000
5219		Misc. Supplies	7,083	8,820	8,170	8,744	9,000	12,000
5223		Copy Machine Rental	2,741	2,532	3,355	2,320	3,000	3,500
5225		Equipment Rental	-	-	-	-	-	-
5228		Uniforms	1,671	1,532	1,182	719	1,700	1,500
5228	02	Uniforms - Boots	-	-	-	575	-	500
5231		Building Repairs & Maint	3,021	2,745	3,688	1,266	7,000	5,000
5232		Unscheduled Equipmt Repair	10,244	4,268	11,928	9,250	12,000	15,000

Baldwin County Commission

Fund	00510	Solid Waste Fund	FY 2019 Budget					
Dept	54370	Solid Waste Equip Maint	Detailed Expenditures					
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5232	01	Cost Alloc to Collections	-	-	-	-	(208,469)	(208,542)
5233		Office Eqmt. Repair & Maint.	-	-	-	-	-	-
5234		Repairs & Maint. M. V.	-	421	-	-	1,500	-
5235		Comp & Software Maint.	214	-	-	-	1,350	-
5239		Misc. Repairs/Maint	-	-	-	-	-	-
5251		Telephone	356	357	359	270	600	365
5252		Postage	-	-	-	-	-	-
5253		Advertising	-	-	-	-	-	-
5260		Travel	-	-	-	-	-	-
5272		Insurance: M. V.	1,088	2,309	2,299	1,774	1,088	2,500
5280		Depreciation Expense	6,626	38,959	44,237	36,864	44,300	43,840
5407		License Tags	1	26	-	-	50	-
5499		Other Misc Expenses	-	-	-	-	-	-
5500		Capital Outlay	-	-	-	-	-	-
Totals			\$ 338,031	\$ 384,334	\$ 388,468	\$ 330,031	\$ 216,647	\$ 229,316

Baldwin County Commission

Fund 00510 Solid Waste Fund
 Dept 54555 Solid Waste 510 Building Costs

FY 2019 Budget
 Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5241	101	Electric SW Transfer Sta BM	4,109	4,292	3,655	3,303	4,500	4,300
5241	301	Electric Magnolia Landfill	63,195	66,780	66,511	58,978	70,000	78,000
5241	302	Electric McBride Landfill	3,531	2,845	3,229	3,145	3,500	4,500
5241	401	Electric Eastfork Landfill	293	391	508	351	500	1,000
5243	101	Water Sewer SW Trans Stat BM	6,570	7,380	6,603	7,610	7,500	9,800
5243	301	Water Sewer Magnolia Landfil	10,725	14,334	12,862	8,189	15,000	15,000
5243	302	Water Sewer McBride Landfill	1,044	1,574	1,591	1,334	1,800	2,000
5270	101	Insurance SW Trans Statio BM	733	610	462	949	734	1,000
5270	301	Insurance Magnolia Landfill	10,368	11,646	12,488	18,111	10,369	19,000
5270	302	Insurance McBride Landfill	290	242	210	418	300	750
5275		Insurance Gen Liability	34,857	35,536	39,579	36,999	40,000	45,000
Totals			\$ 135,716	\$ 145,630	\$ 147,698	\$ 139,387	\$ 154,203	\$ 180,350

Baldwin County Commission

Fund 00510 Solid Waste Fund
Dept 54850 Gar Coll Work Release

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	440	26	185	276	1,500	1,500
5106		Longevity	3,000	3,500	3,500	4,000	4,000	4,000
5113		Salaries	156,796	171,808	176,447	133,552	186,882	189,248
5121		Retirement	8,156	8,785	9,531	5,741	11,530	11,673
5121	02	Retirement Tier II	1,698	1,720	1,706	1,678	-	-
5122		Health Insurance	22,077	31,182	33,133	25,811	31,185	40,217
5123		Life Insurance	211	201	175	112	285	285
5124		Social Security	11,513	12,482	12,816	9,905	14,717	14,899
5125		Workers Comp	7,042	8,188	8,073	7,274	8,457	7,513
5126		Unemployment Insurance	-	-	-	-	336	340
5129		Disability	283	354	313	215	432	438
5140		Compensated Absences	260	1,813	655	-	-	-
5150		Contract Services	-	-	-	-	15,000	-
5150	99	Temporary Labor	37,890	38,880	29,895	22,455	38,000	40,000
5156		Employees Drug Tests	70	150	135	243	200	200
5211		Office Supplies	314	171	41	29	200	200
5212		Gas & Oil	26,365	20,256	22,354	20,936	22,385	25,274
5214		Small Tools & Equipment	1,605	1,828	1,940	1,063	2,000	2,000
5215		Tires	3,894	8,188	1,879	3,386	5,000	5,000
5215	001	Tire Repair	-	-	-	-	250	1,000
5216		Cleaning Supplies	-	-	40	-	-	-
5218		Food	22,441	29,114	25,689	18,480	25,000	30,000
5219		Misc. Supplies	13,555	9,487	8,547	8,918	10,000	12,500
5228		Uniforms	2,065	1,758	1,845	1,087	1,800	1,800
5228	02	Uniforms - Boots	-	-	-	400	-	500
5232		Unscheduled Equip. Repair	9,881	7,050	26,268	9,129	25,000	30,000
5235		Comp. & Software Maintenance	-	-	-	-	1,350	-
5251		Telephone Expense	-	443	621	467	500	526
5272		Insurance M.V.	1,754	565	1,496	1,201	1,800	1,600
5280		Depreciation Expense	16,207	15,368	23,798	23,972	15,369	22,754
5407		License Tags	1	2	26	-	25	25
5499		Other Misc. Expense	-	-	-	-	-	-

Baldwin County Commission

FY 2019 Budget

Detailed Expenditures

Fund	00510	Solid Waste Fund								
Dept	54850	Gar Coll Work Release								
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget		
5500		Capital Outlay	-	-	-	-	-	100,000		
Totals		54850 Gar Coll Work Release	\$ 347,519	\$ 373,317	\$ 391,107	\$ 300,330	\$ 423,203	\$ 543,492		

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund
Dept 54800 Garbage Collection

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	87,952	111,827	116,179	115,437	100,000	125,000
5105		Driver Incentive Pay	-	-	-	-	-	-
5106		Longevity	28,500	29,000	30,500	28,500	28,500	29,500
5113		Salaries	1,885,432	1,975,133	1,898,146	1,644,543	2,039,274	2,113,813
5114	01	BP Spill Labor/Benefits	-	-	-	-	-	-
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	90,455	88,045	80,757	61,950	130,924	137,022
5121	02	Retirement Tier II	32,472	38,184	40,509	33,401	-	-
5122		Health Insurance	302,763	365,311	380,328	304,622	361,047	437,413
5123		Life Insurance	2,372	2,260	1,988	1,563	3,249	3,306
5124		Social Security	143,327	150,550	144,971	126,930	165,837	173,532
5125		Workers Comp	164,075	197,006	194,288	136,656	181,155	160,667
5126		Unemployment Insurance	2,143	(726)	1,105	(171)	3,667	3,808
5129		Disability	3,068	3,860	3,167	2,629	4,714	4,896
5140		Compensated Absences	32,197	28,704	13,413	-	-	-
5150		Contract Services	1,208	53,600	14,392	1,407	25,000	20,000
5150	003	Tipping Fees To Landfill	1,043,932	1,115,429	1,133,630	855,705	1,200,000	1,240,000
5150	99	Temporary Labor	16,851	-	-	-	-	-
5153		Pest Control	-	-	-	-	-	-
5156		Employee's Med. & Dental	5,912	5,125	4,990	4,472	4,000	4,500
5163		Data Processing	-	13,000	15,600	11,700	10,000	15,000
5170		Training	98	265	80	802	5,000	2,000
5171		Dues	-	-	-	-	-	-
5211		Office Supplies	6,058	4,839	2,829	1,592	5,000	5,000
5211	1	Office/Computer Equipment	26,972	3,694	256	4,054	5,000	5,000
5212		Gas & Oil	349,988	266,956	322,791	286,846	273,187	372,844
5213		Construction Materials	1,887	74	961	-	2,000	2,000
5214		Small & Safety Eqpt	13,817	16,425	14,894	14,005	15,000	15,000
5215		Tires	155,636	155,115	164,987	125,180	170,000	170,000
5215	001	Tire Repair	-	-	4,220	3,194	6,000	5,000
5216		Cleaning Supplies	1,371	2,445	3,152	1,772	2,500	2,500
5218		Food	-	-	-	-	-	-

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund
Dept 54800 Garbage Collection

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5219		Misc. Supplies	34,912	32,159	36,869	24,259	35,000	35,000
5219	1	Garbage Carts	99,535	1,210,022	233,579	132,063	225,000	225,000
5223		Copy Machine Rental	4,102	4,245	5,042	3,770	4,300	5,100
5228		Uniforms	22,411	12,227	17,022	7,496	20,000	25,000
5228	02	Uniforms - Boots	-	-	-	5,935	-	6,000
5231		Building Repairs & Maint	11,510	5,389	4,796	1,020	7,000	7,000
5232		Unscheduled Equipmt Repair	385,896	379,443	428,949	386,774	375,000	375,000
5232	01	Central Eqmt Repair Alloc	-	-	-	-	208,469	212,542
5233		Office Eqmt. Repair & Maint.	-	-	-	-	-	-
5234		Repairs & Maint. M. V.	4,021	11,033	4,436	6,965	6,000	6,000
5235		Comp & Software Maint.	5,497	8,512	261	(0)	10,000	7,000
5235	001	Computer Support Services	-	19,801	19,004	-	-	-
5236		Computer & Software Maint	591	-	-	-	-	-
5238		Scheduled Equipmt Maint	17,147	23,471	22,104	31,840	25,000	50,000
5239		Misc. Repairs/Maint	9,941	8,734	11,596	13,041	9,000	15,000
5240		Utilities	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5251		Telephone	17,426	20,446	24,716	19,784	23,000	23,563
5252		Postage	3,037	2,176	2,247	1,174	2,500	2,500
5253		Advertising	3,403	-	-	4,226	-	10,000
5260		Travel	739	68	227	-	500	500
5260	89	Taxable Meals	-	-	30	-	-	-
5270		Insurance: Buildings	-	-	-	-	-	-
5272		Insurance: M. V.	31,973	36,887	37,945	47,662	31,973	45,000
5273		Surety Bonds	-	-	-	-	-	-
5278		Deduction on Insurance Claims	-	-	-	-	-	-
5280		Depreciation Expense	392,784	422,371	501,917	527,424	463,858	507,682
5290		Contingency Reserve	-	-	-	-	4,000	-
5307		Other Professional Services	-	-	-	-	-	-
5407		License Tags	26	28	165	307	50	200
5497		Bad Debt Expense	(70,937)	38,766	28,364	-	50,000	60,000
5499		Other Misc Expenses	-	-	-	54	-	-

Baldwin County Commission

FY 2019 Budget

Detailed Expenditures

Fund	00511	Solid Waste Collection Fund							
Dept	54800	Garbage Collection							
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget	
5500		Capital	-	-	-	-	815,000	1,515,000	
Totals		54800 Garbage Collection	\$ 5,372,497	\$ 6,861,900	\$ 5,967,402	\$ 4,980,583	\$ 7,056,704	\$ 8,180,888	

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund
Dept 54801 SW Collection Administration

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	5,128	1,245	1,383	647	4,000	4,000
5106		Longevity	3,000	3,500	2,500	2,500	2,500	3,500
5113		Salaries	347,087	375,935	362,784	268,797	378,737	385,701
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	13,223	13,440	13,984	9,155	23,423	23,850
5121	02	Retirement Tier II	8,484	9,079	8,119	5,472	-	-
5122		Health Insurance	51,330	60,212	58,696	37,826	47,979	60,036
5123		Life Insurance	417	453	417	276	627	627
5124		Social Security	24,915	27,078	26,275	19,656	29,474	30,082
5125		Workers Comp	1,050	1,025	925	735	891	771
5126		Unemployment Insurance	113	(21)	-	-	680	695
5129		Disability	573	727	637	441	878	891
5140		Compensated Absences	3,960	3,105	1,489	-	-	-
5150		Contract Services	53,313	74,088	72,600	67,510	75,000	95,000
5150	001	Gen Fund Support	-	-	270,521	224,388	257,322	257,322
5150	99	Temporary Labor	8,491	-	-	-	-	-
5154		Legal Services	-	-	-	-	-	-
5156		Drug Test	478	557	500	127	500	500
5158		Medical	-	-	-	-	-	-
5162		Bank Fees & Costs	-	12,302	18,440	10,186	20,000	25,000
5163		Data Processing	-	-	-	-	-	-
5170		Training	465	-	6,250	1,250	5,000	5,000
5211		Office Supplies	7,472	8,736	10,199	5,431	15,000	12,000
5211	1	Office/Computer Equipment	13,627	1,359	298	677	4,000	2,000
5212		Gas & Oil	1,145	883	713	951	1,000	1,301
5215		Tires	-	-	-	-	-	-
5216		Cleaning Supplies	-	-	-	-	-	-
5219		Misc. Supplies	998	687	581	331	800	800
5223		Copy Machine Rental	4,016	4,448	4,507	4,073	4,500	5,600
5227		Office Equipment Rental	2,876	3,825	4,599	2,760	4,200	4,600
5231		Building Repairs & Maint	1,176	-	-	-	1,000	1,000
5233		Office Eqmt. Repair & Maint.	-	-	-	-	-	-

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund
Dept 54801 SW Collection Administration

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5234		Repairs & Maint. M. V.	121	28	-	-	1,000	-
5235		Computer & Software Maint.	20,458	27,246	36,190	20,610	35,000	35,000
5235	001	Computer Support Services	-	3,392	3,484	-	-	-
5239		Misc. Repairs/Maint	-	-	-	-	-	-
5251		Telephone	10,377	12,575	12,693	10,383	12,000	12,540
5252		Postage	72,288	90,200	78,314	79,736	75,000	100,000
5253		Advertising	-	1,172	-	-	500	1,000
5260		Travel	1,624	173	-	-	2,500	2,000
5260	89	Taxable Meals	60	60	-	-	60	-
5272		Insurance: M. V.	260	276	276	157	260	276
5273		Surety Bonds	-	-	450	450	500	500
5275		Insurance Gen Liability	63,905	68,110	68,742	60,368	70,000	70,000
5280		Depreciation Expense	34,023	31,305	3,731	4,391	3,110	5,102
5407		License Tags	-	-	-	1	-	-
5409		Subscriptions	-	-	-	200	-	-
5499		Other Misc Expenses	-	-	-	-	-	-
5500		Capital	-	-	-	-	25,000	-
5701		Appropriation DA Envir	50,000	50,000	140,000	140,000	140,000	50,000
Totals		54801 SW Collection Administration	\$ 806,452	\$ 887,201	\$ 1,210,296	\$ 979,484	\$ 1,242,441	\$ 1,196,694

Baldwin County Commission

Fund 00511 Solid Waste Collection Fund
Dept 54802 Recycle Center

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5150		Contract Services	-	-	-	-	10,000	-
5212		Gas & Oil	17,049	10,733	14,075	9,699	12,806	13,181
5214		Small Tools & Equipment	-	-	32	100	200	200
5215		Tires	7,986	4,890	2,089	3,313	4,000	4,000
5215	001	Tire Repair	-	-	-	-	100	250
5219		Misc. Supplies	-	2,740	2,374	3,075	2,000	5,000
5228		Uniforms	35	-	-	-	-	-
5232		Unscheduled Equipmt Repair	4,416	7,901	13,251	15,123	12,500	15,000
5235		Comp & Software Maint.	-	82	-	-	-	-
5280		Depreciation Expense	43,322	24,652	15,633	4,532	27,771	5,439
5307		Other Professional Services	-	5,574	-	9,069	-	10,000
5500		Capital	-	-	-	-	50,000	-
Totals		54802 Recycle Center	\$ 72,808	\$ 56,573	\$ 47,453	\$ 44,911	\$ 119,377	\$ 53,070

AIRBUS

Sponsorship

Flight Works Alabama

Presented to:



Baldwin County Commission

ATTACHMENT NO.

3

Introducing Flight Works Alabama

The State of Alabama and Airbus are spearheading the development of an innovative and truly inspiring visitor experience at the Mobile Aeroplex at Brookley – **Flight Works Alabama**.

Opening in 2019, a comprehensive aerospace exhibition and education center will celebrate the past, present, and future of aviation. The aim is to create a multi-faceted, self-guided, aerospace encounter – one that inspires an emotional connection with aviation and the U.S. aerospace industry.

AIRBUS



Discovery Space

A 4,400 square foot exhibit area will provide innovative activities and engagement space. An outdoor exhibit courtyard will display larger aviation components.

Classrooms

From a workshop equipped with cutting-edge tools and technology to an innovation room and classroom that sparks creativity and critical thinking, students and guests will be presented with real-world challenges.

Tours

Tours of the Airbus Final Assembly Line will provide a bird's eye view of the manufacturing marvel, the Airbus A320. Tour guides will explain the sequence of the assembly process and recognize the partners involved.

Activity Area

This large open area will allow Flight Works Alabama to host competitions, workshops and special events in a climate-controlled environment.

Gift Shop

There is nothing better than going home with a souvenir. Visitors will have the opportunity to purchase aviation branded gifts and items that spark innovation and creativity.

Meeting Space

A private conference room will be available to our partners for meetings and special events. Classrooms and exhibit hall will be available for special events and activities as well.

The Vision

An iconic representation of a full sized Airbus A320 aircraft will provide the main visual feature and primary guest engagement opportunity in the Main Exhibition Hall. An actual nose section/cockpit, passenger cabin section, engine, landing gear, wing components along with additional structural and aesthetic elements will comprise the heartbeat of the experience.



The Experience

Though Flight Works Alabama will be the starting point for all tours of the Airbus U.S. Manufacturing Facility where the A320 family aircraft are produced, the Education Center also will provide the opportunity to tell an aviation story beyond Airbus. It will tell the story of the entire aviation ecosystem and aerospace industry.

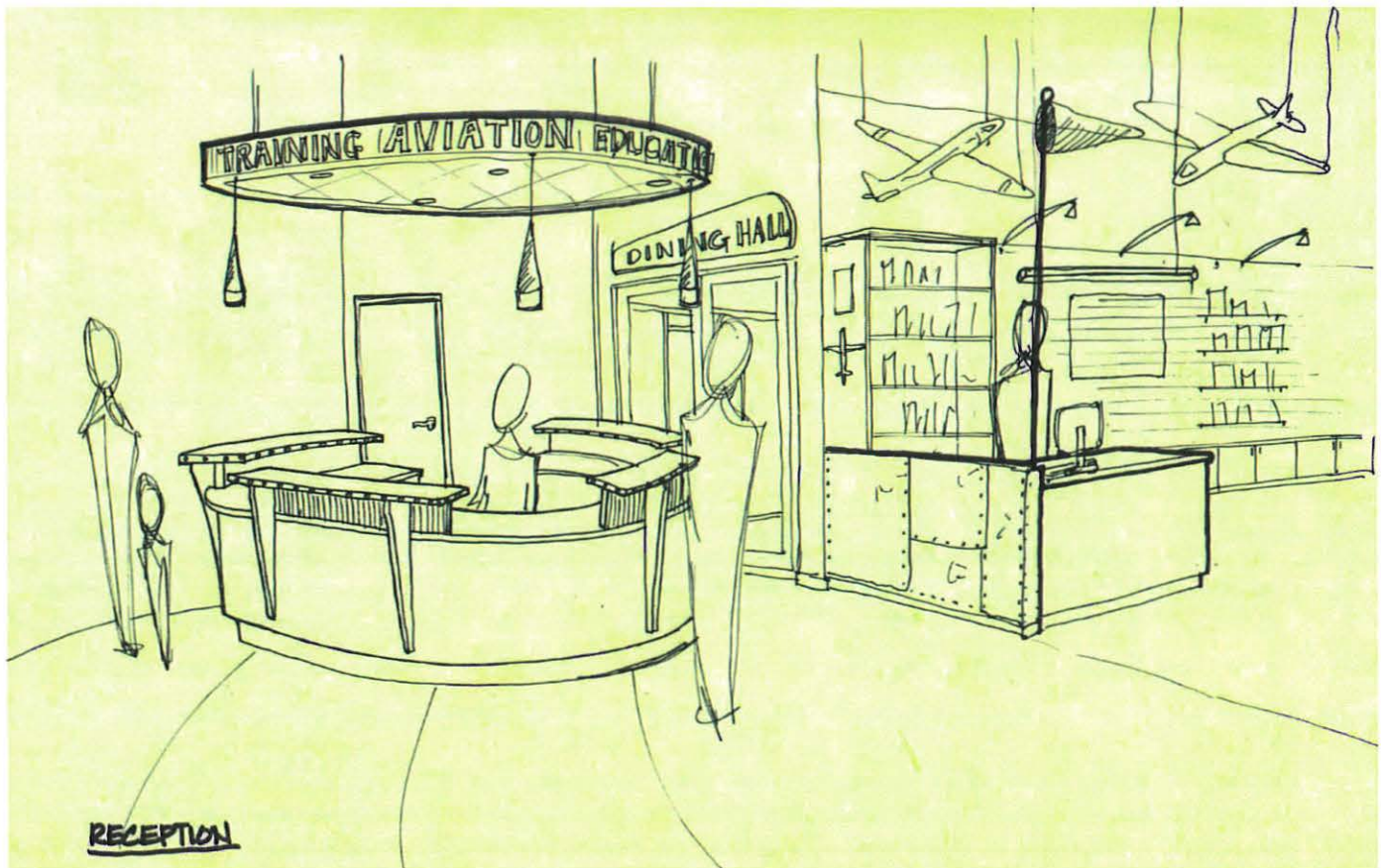
IMAGINE AN EDUCATION CENTER WHERE:

- Students are excited about math and science.
- Middle and high school students are offered cutting-edge technology.
- Work skills are taught AND applied.
- Educational programs generate high-yield impact.
- Activities cut across all areas of STEM curriculum.
- Students learn about career opportunities in Mobile and beyond.
- Industry mentors and volunteers work hand-in-hand with teachers and students.
- Problem solving and critical thinking are essential and rewarded.
- Hard work and teamwork are fun!

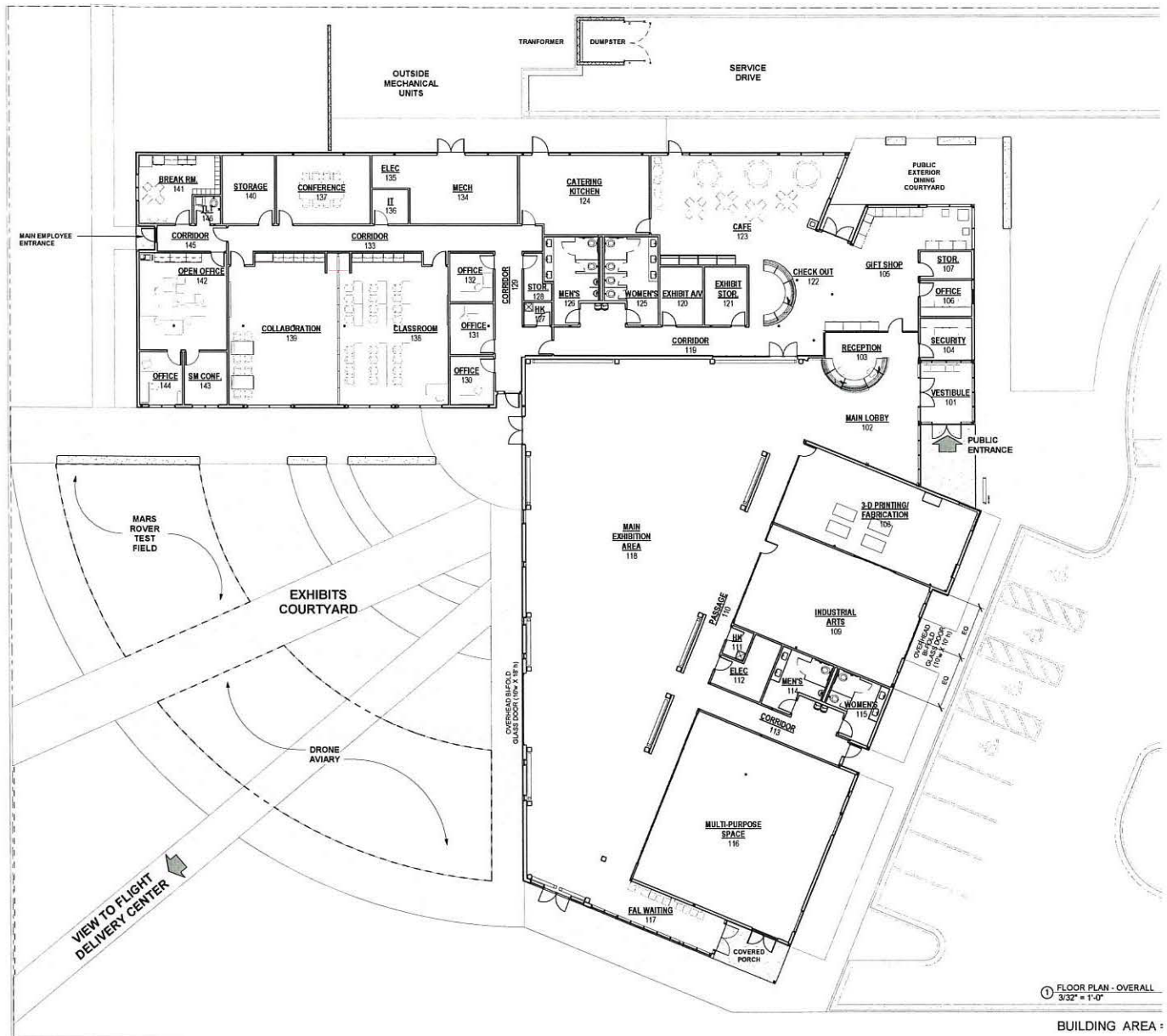
*Serving Alabama,
the Gulf Coast region,
and beyond*



Flight Works Alabama



Flight Works Alabama



Novel. Distinct. **Flight Works Alabama.**

*Whether visitors are tourists or students, our vision is for everyone to leave reflecting on their learning experience.
Learning powered by excitement.*

DISCOVERY SPACE (Exhibit Area): Real-world aircraft components **coupled with unique learning opportunities** for each visitor to gain insight into the manufacturing process and how each component is relevant in the Airbus A320 aircraft family.

Visitors will learn about the science and principles of flight, the inner workings of wings, landing gear and engines, controls in the cockpit, engineering design and manufacturing, and more. **Flight Works will transform aviation awareness into aviation knowledge.**

CLASSROOM ACTIVITIES: Mimicking industry from the time an idea is born (**Innovation Room**), to designing prototypes (**Classroom**), to developing a product (**Workshop**), manufacturing will come alive in Flight Works Alabama. Visitors of all ages will be presented real world challenges and encouraged to design or even build their solutions. Imagine a *Wall of Innovation* recognizing young entrepreneurs for their creativity and ingenuity.

TOURS: Seeing is believing! Visitors will witness aircraft parts transform into amazing flying machines. From the newest engine technology to wing attachment – each facet of aircraft manufacturing will be explained. Flight Works Alabama will plant the seeds for future career opportunities. It's never too early – or too late – to grow our future workforce!

GIFT SHOP: It's time to leave with a **souvenir**! Visitors will have the opportunity to purchase "fun" yet educational items to keep critical thinking skills engaged until their next visit.



One Of A Kind. **Flight Works Alabama.**

Education and entertainment under one roof

Flight Works Alabama will generate a pathway from **K-12 to our future workforce** by implementing partnerships. Soon, we will officially announce our higher education partners. Here is a glimpse of their involvement:

- Dual enrollment
- Adult continuing education classes and workshops
- Research
- Robotics competitions
- Data collection and analysis
- Professional Development
- STEM workshops for K-12

The **Flight Works Alabama Education Team** will work with each higher education partner to ensure facets of the **aviation industry** are embraced as well as inspirational and FUN!

The Big Picture

- ***Students***
- ***Families***
- ***Teachers***
- ***Mentors***
- ***Airbus Employees***
- ***Colleges/Universities***
- ***Businesses***

Flight Works Alabama will bring everyone together

*Baldwin County
helping to power education
and the future workforce!*



Let's Get REAL

More than 19,000 sq. ft. of space will provide:

- REAL aircraft components
- REAL aircraft prototyping
- REAL aerospace problem solving
- REAL world challenges
- REAL flight research
- REAL career opportunities
- REAL-LY a lot of fun

50,000 guests projected to visit each year

Annual Estimated Visitation	0-25 Miles	25-50 Miles	50-100 Miles	Total	% of Total
Locals	7,065	4,047	5,071	16,182	32%
School Groups	10,658	5,308	6,641	22,607	45%
Tourists	n/a	n/a	n/a	8,069	16%
Camps (e.g. Summer, STEM)	1,599	885	1,107	3,590	7%
TOTAL	19,321	10,240	12,818	50,449	100%



Thousands of **middle and high school students** will not only visit Flight Works Alabama, they will have the opportunity to participate in challenges, workshops, seminars, etc., based on the world of aviation.



Professional development for **educators** will focus on 3-D printing, CNC machines, and an array of other tools associated with the aerospace manufacturing Industry.



Raising the bar on education, Flight Works Alabama will incorporate hands-on activities to mimic the manufacturing sector. Our goal is to help **generate the high-tech, highly skilled, high-demand workforce** needed for the future of the aerospace industry.

Flight Works Alabama will engage learners of all ages. **Families, tourists, and even the hobbyist** will be inspired by authentic hands-on activities as well as virtual and augmented reality exhibits. It's never too soon - or too late - to spark one's IMAGINATION.



Flight Works Alabama will welcome

- corporate and business partners
- local, state, and federal elected officials
- aerospace associates

Our partners will gain global exposure within the walls of Flight Works Alabama

Innovative. Inspiring. Flight Works Alabama.

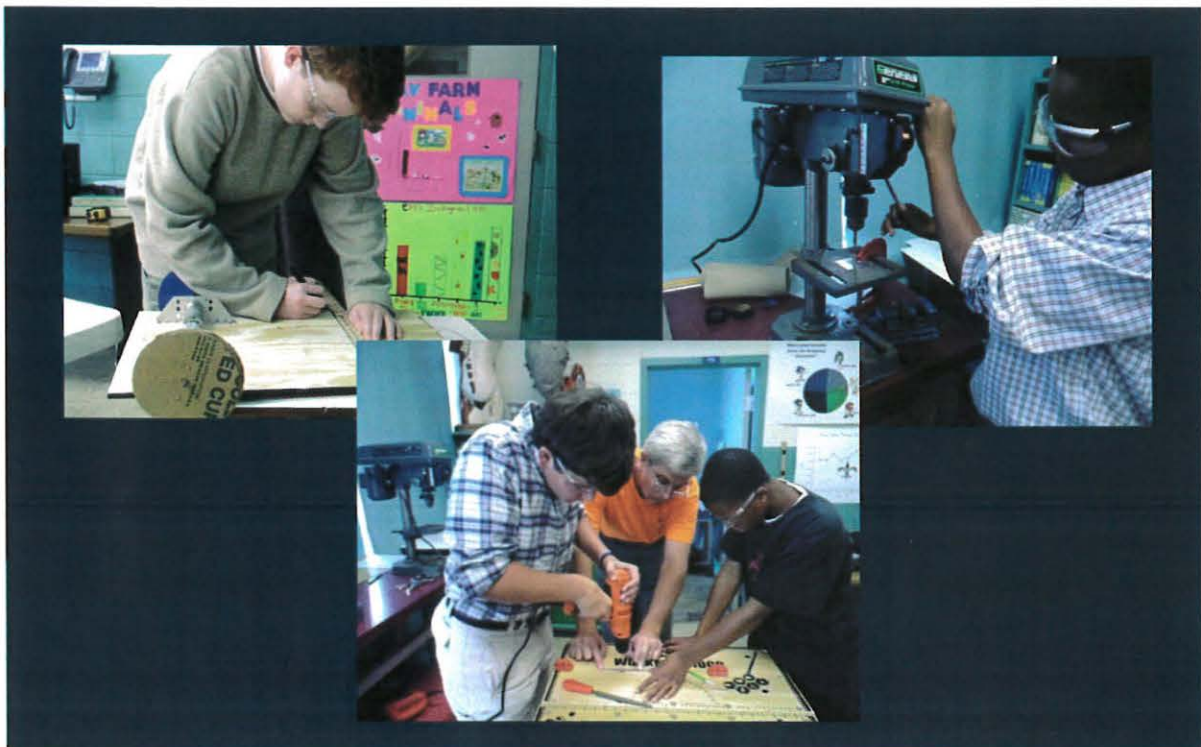
*"Easy" is not in our vocabulary.
We prefer "analyzing, problem-solving, challenging and fun".*

Classroom activities, workshops, camps, etc., will involve higher level challenges and critical thinking activities. From simple algebraic calculations to calculus equations, students will apply math to real world applications used in the aerospace industry.

Advanced **21st Century Workforce Skills** will be sprinkled throughout the Discovery Space, tours, and classroom activities. These skills will be required for a high-tech, highly skilled, high-demand manufacturing workforce.

The following skills will not only be taught but will be applied throughout Flight Works Alabama:

- Troubleshooting
- Programming
- Systems Analysis
- Technical Writing
- Equipment Maintenance
- Operation and Control
- Technology Design
- Science
- Reading Comprehension
- Time Management
- Negotiation
- Persuasion
- Equipment Selection
- Quality Control Analysis
- Repairing
- Active Learning
- Public Speaking
- And much more...





Mobile Aeroplex at Brookley

The Transportation and Industrial Epicenter of the Central Gulf Coast

Flight Works Alabama will be located adjacent to the Airbus Final Assembly Line, Mobile, Alabama. Close proximity will allow collaboration between the Education Center and the assembly line employees. Mentoring and volunteer opportunities will be abundant as well as continuing education courses and more.

*Our location makes us a premier site for manufacturing
and*

Flight Works Alabama.

Investing in the Future

As industry leaders, we recognize the strength in teamwork.
Working together, we can power the future.

AIRBUS

Flight Works Alabama will be a **collaborative** effort of state and local partners, **aviation manufacturers and suppliers**, colleges and universities, and various businesses that support industry awareness, STEM educational initiatives, and **aviation workforce development**.

*The benefits of our partnership
will be significant and
substantial.*

This unique opportunity will promote the future of aviation to audiences – young and old – and encourage curiosity about the aviation and aerospace industries.



Education and Workforce Development

As a team, we must inspire and generate a 21st century workforce equipped with the skills and knowledge for high-tech manufacturing.





Benefits for the Baldwin County community

Proposed Flight Works Alabama STEM Experience designed exclusively for schools located in Baldwin County Public Schools and private and parochial schools.

Our goal is to create an **education and workforce pathway** of continued engagement for teachers and students of Baldwin County. The pathway will include the following at **NO COST** to schools:

Subject Matter Themes:

- Science and Principles of Flight
- Biomimicry and the Impact on the Aerospace Industry
- Engines, Wings, and Landing Gear
- Command Central (cockpit)
- Engineering Aircraft Interiors
- Manufacturing, Engineering Design, Materials, and Tools
- Transportation and Supply Chain Management
- The Future and Innovation of the Aerospace Industry
- "How Far We Have Come" historic overview of the past, present, and future of aviation

Subject matter will:

- Include 21st century work skills, **high level thinking skills**, and career awareness
- Showcase the **complexity and uniqueness** of the Airbus A320 in a fun and engaging manner
- Use **virtual and augmented reality** to generate a richer learning experience
- Teach the **science and engineering concepts** associated with the aerospace industry in a meaningful and relevant manner
- Highlight and create an understanding of the **integrated systems and the multifaceted ingenuity** of various aircraft components
- Spotlight the **high-tech, highly skilled, high-demand workforce** needed to support careers in aviation and beyond

Yearly Partnership

Students:

- 10th Grade – Each Baldwin County high school will be invited to send 50 STEM students to participate in a full day learning experience applying curriculum with hands-on, real world application. The Discovery Space and tour will be included.
- *Baldwin County Day* – Each Baldwin County high school will be invited to send a team of five (5) students and one (1) teacher to an orientation to receive their manufacturing project/challenge. Each spring, schools will return on *Baldwin County Day* and showcase their research and solutions to the public.

Before and after all of the above field trips, teachers will receive relevant activities to continue the Flight Works Alabama "*Learning Experience*" for students.



Benefits for the Baldwin County community *Continued*

Teachers:

- Professional Development – Up to fifty (50) STEM middle and high school teachers will be invited to participate in two (2) professional development days.
- Day 1 – On Site at the Education Center – Teachers will experience an all-inclusive day (lunch, tour, exhibits, classroom activities, teacher “goodie” bag, and more).
- Day 2 – Web-based Learning – Unlimited number of teachers will participate in an online professional development day encouraging the learning experience to continue throughout the year.

The Flight Works Alabama Education Team, in collaboration with our higher education partners, will ensure all professional development is meaningful and relevant to the targeted grade levels.

Additional learning opportunities not included in this package but will be promoted within the area school systems are:

- Camps
- Workshops
- Competitions and Challenges
- Guest Seminars
- And more

Financial:

Founding Sponsorship - \$200,000 over 5 years (\$40,000 per year)

“Imagination is more important than knowledge. For knowledge is limited to all we now know and understand, while imagination embraces the entire world, and all there ever will be to know and understand.” – Albert Einstein



Flight Works Alabama

Together, *it's in our power* to
Inspire students
Impact workforce development
Spark innovation

The Future: We Set The Standards

Thank You!



BAYSHORE CHRISTIAN SCHOOL

Christian, Classical, Life Preparatory

August 1, 2018

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

To whom it may concern,

It is my pleasure to write a letter of support for Flight Works Alabama set to open in 2019.

This will not be just another museum to see things. This is a unique learning opportunity to shape students lives and build futures for students who may not have considered fields in the aviation industry. It is important for the students of Baldwin County to have this opportunity.

Flight Works Alabama will inspire my students and spark their imagination into subjects they have only been able to read about. Touring the Airbus Final Assembly Line will offer them a front row seat to the real world of aviation.

Please do not hesitate to contact me if I can be of further assistance in helping this project be successful.

Sincerely,

Betty Baggett
Science Teacher
Bayshore Christian School



UNIVERSITY OF SOUTH ALABAMA

August 6, 2018

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

Dear Sir or Madam;

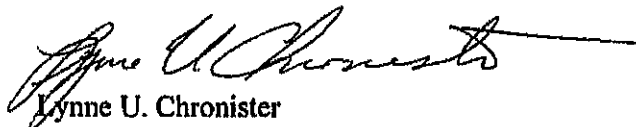
Thank you for the opportunity to provide this Letter of Support for Flight Works Alabama. The University of South Alabama is excited to see the addition of Flight Works to the Mobile Aeroplex at Brookley and to the Gulf Coast region.

The University of South Alabama is looking forward to being a higher education partner with Flight Works Alabama. To make an even greater impact on education in our region, we plan to embrace the center through multiple channels sharing expertise from our faculty, staff and students.

The University of South Alabama continually seeks ways to create new and innovative pathways to inspire learners of all ages. The proposed educational programming at Flight Works Alabama will meet these goals and we are excited to be a part of this learning experience.

As our motto states, we are achievement, success and collaboration. We are South and we look forward to playing a significant role in this endeavor.

Sincerely,



Lynne U. Chronister

LUC/bu



AUBURN UNIVERSITY

COLLEGE OF SCIENCES
AND MATHEMATICS

August 8, 2018

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

To whom it may concern,

On behalf of the College of Sciences and Mathematics (COSAM) at Auburn University, I am honored to provide this Letter of Support for Flight Works Alabama.

Flight Works Alabama will offer a unique opportunity for multiple partners to collaborate under one roof, each sharing their own expertise and creating an immeasurable impact on education.

Auburn University will contribute to K-12 education by offering teacher professional development and opportunities in robotics to a wide spectrum of students. Our 20-year track record of providing STEM outreach programs for K-12 and the public is proven and now to expand to Mobile is an opportunity we look forward to in 2019.

As a university, we are on the move to inspire, innovate and transform the state of Alabama and throughout the nation and world. Flight Works Alabama will help us move towards meeting our goal.

We look forward to this endeavor and partnership.

Sincerely,

Mary Lou Ewald
Director of STEM Outreach Programs
Auburn University



Mobile County PUBLIC SCHOOLS

1 Magnum Pass | Mobile, Alabama 36618 | 251-221-4000 | www.mcpss.com

BOARD OF SCHOOL COMMISSIONERS
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L. Douglas Harwell, Jr., Vice President - District 1
Don Stringfellow - District 2
Reginald A. Crenshaw, Ph.D. - District 3
Robert E. Battles, Sr. - District 4

SUPERINTENDENT Chresal D. Threadgill

August 3, 2018

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

To whom it may concern,

I am writing in support of Flight Works Alabama. The Mobile County Public School System is excited for the opening in 2019.

The MCPSS will have many schools take advantage of the learning opportunities of this unique education center. It will inspire the younger generation while equipping middle and high school students and adult learners with the skill sets applicable in the aerospace manufacturing field.

Flight Works Alabama and the higher education partners involved will help generate a 21st century workforce equipped with the skills and knowledge for high-tech manufacturing. The workshop possibilities, Professional Development, certification opportunities, and challenges will benefit many students and adults in our community.

Please do not hesitate to contact me if I can be of further assistance in helping this project be successful.

Sincerely,

Stephanie LeGrone
K-12 Science Supervisor
Division of Curriculum and Instruction



Hankins Middle School

Excellence in Action

5750 Katherine Hankins Dr. • Theodore, AL 36582 • PH 251-221-2200 • FAX 251-221-2204

August 3, 2018

Administrators

David Diaz
Principal

Charles Ingram
Assistant Principal

Laura Carter-Walker
Assistant Principal

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

To whom it may concern,

I am pleased to write this letter of support for Flight Works Alabama to receive funding.

I have participated in several workshops in the Whiz Kidz room at Airbus over the last few years. Each time I attend a workshop, I have innovated ideas to bring back to my classroom. Sharing the knowledge I attained, my students learned mechanical engineering that helped them construct a robot with wheels that did not fall off for the BEST Jubilee competition. This was a big thing for my students. Recently, I received training in using Solid Edge, a CAD program, and am looking forward to presenting this knowledge to my students.

The prospects of Flight Works Alabama offering teachers Professional Development opportunities and adult classes excites me. This will provide more available space which means there will be more opportunities for teacher training. Teacher training equates to more teachers utilizing and teaching skills that are in demand. Mobile needs teachers who are trained and able to share that knowledge with the future work force.

Our students will benefit from everything this education center has to offer. Students benefit from the knowledge that teachers attain and bring back to the classrooms. The students will also benefit from opportunities of training on sight. These learning opportunities prepare these young people to take positions in the work force after completing their education.

Flight Works Alabama will also have a major impact on visitors to our area. Visitors to our area will see the innovation of Mobile, Alabama. This will encourage industries to move into the area. Local industries can provide products that can be used locally. There will be something for everyone in this unique facility and it will be an asset for our community.

If I can be of further assistance in helping this project be successful, please do not hesitate to contact me.

Regards,

Bonnie Howard
Hankins Middle School

★ School Teams

Gladiators

Knights

Shining Saints

Spartans

Titans

Vikings

Warriors

★
Home
of the
Cougars



FAITH
ACADEMY

July 30, 2018

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

To whom it may concern,

I am writing to you in support of Flight Works Alabama. I am eager for this education center to open in 2019.

Some of my students have been involved with the Flight Works Alabama project since December and the excitement they have demonstrated is contagious. So many fun learning opportunities will be available at Flight Works that not only will introduce them to 21st century work skills but also offer them career choices they may never be exposed to otherwise. Flight Works Alabama will allow my students to diversify their learning and apply the concepts that they learn every day in a new setting. The potential experiences that Flight Works will offer will be unique to other learning opportunities.

I fully support the efforts to make Flight Works Alabama a reality and am willing to be of help in any way necessary to make this project a success.

Sincerely,

Sara LeCroy
Faith Academy



LEWIS COPELAND
PRINCIPAL

W.A. Davidson High School

3900 PLEASANT VALLEY ROAD
MOBILE, ALABAMA 36609-2097



TELEPHONE
251/221-8084
FACSIMILE
251/221-8083

July 27, 2018

Airbus Americas, Inc.
1815 Ninth Street
Mobile, AL 36615

To whom it may concern,

I am pleased to write this letter of recommendation for Flight Works Alabama.

I fully support the efforts for funding this one-of-a-kind education center that will be like no other in our area. Any program that can offer our students opportunities to learn skills that will impact our community will be an asset for our area.

The workforce skill sets students will be exposed to and have the possibility to master through certifications are limitless through Flight Works Alabama. With the right tools, students move forward to successful careers and impact our community's workforce.

Please contact me if I can be of further assistance in helping this project become a reality.

Sincerely,

Mike Fletcher
Davidson High School

**Baldwin County Commission
Budget Fund Summary
Year to Date As Of July 31, 2018**

Description	FY 2014 Annual	FY 2015 Annual	FY 2016 Annual	FY 2017 Annual	FY 2018 YTD	FY 2018 Annual Budget	FY 2019 Annual Budget
00102							
Health Tax Fund							
Revenue							
Taxes	(1,750,450)	(1,828,799)	(1,930,647)	(2,034,756)	(2,084,634)	(2,160,000)	(2,284,000)
Special Assessments	0	0	0	0	0	0	0
Licenses & Permits	0	0	0	0	0	0	0
Intergovernmental	(12,622)	(11,900)	(13,185)	(13,677)	(9,893)	(11,751)	(14,000)
Charges For Services	0	0	0	0	0	0	0
Miscellaneous Revenue	(1,909)	(1,718)	(3,045)	(5,879)	(5,700)	(3,773)	(3,500)
Fund Balance	0	0	0	0	0	0	0
Total Revenue	(1,764,981)	(1,842,418)	(1,946,877)	(2,054,311)	(2,100,226)	(2,175,524)	(2,301,500)
Expenditures							
Employee Compensation	0	0	0	0	0	0	0
Services Provided By Others	0	0	61	182	136	200	200
Supplies, Repairs & Maintenance	142,520	136,002	135,178	107,834	55,212	136,030	113,931
Utilities & Communication	6,963	5,891	6,031	5,988	3,929	6,000	6,000
Travel	0	0	0	0	0	0	0
Other Operating Expenditures	1,663,621	1,570,334	1,710,750	1,801,770	157,958	604,581	752,276
Capital Expenditures	0	0	0	0	0	0	0
Debt Service	0	0	0	0	0	0	0
Intergovernmental	0	0	0	0	0	0	0
Total Expenditures	1,813,105	1,712,227	1,852,020	1,915,774	217,236	746,811	872,407
(Surplus)/Deficit Before Transfers	48,124	(130,190)	(94,857)	(138,537)	(1,882,991)	(1,428,713)	(1,429,093)
Transfers							
Transfer In/Other Sources	0	0	0	0	0	0	0
Transfer Out/Other Uses	102,176	100,514	101,665	244,679	1,428,713	1,428,713	1,428,713
Prior Period/Other Adjustments	0	0	0	0	0	0	0
Net Transfers	102,176	100,514	101,665	244,679	1,428,713	1,428,713	1,428,713
YTD (Surplus) / Deficit	150,299	(29,677)	6,808	106,142	(454,278)	0	(380)

ATTACHMENT NO.

4

Baldwin County Commission

FY 2019 Budget

Detailed Revenues

Fund 00102 Health Tax Fund

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
41100		Ad Valorem Tax	-	-	-	-	-	-
41100	1	Ad Valorem Rev Commissioner	(1,651,878)	(1,739,911)	(1,844,967)	(1,953,325)	(1,968,000)	(2,089,000)
41100	2	Ad Valorem Probate Judge	(176,921)	(190,735)	(189,789)	(131,309)	(192,000)	(195,000)
44800		Payment in Lieu of Taxes	(11,900)	(13,185)	(13,677)	(9,893)	(11,751)	(14,000)
47100		Interest	(1,718)	(3,045)	(5,879)	(5,700)	(3,773)	(3,500)
47900		Misc Revenue	-	-	-	-	-	-
Totals		00102 Health Tax Fund	(1,842,418)	(1,946,877)	(2,054,311)	(2,100,226)	(2,175,524)	(2,301,500)

Baldwin County Commission

Fund	00102	Health Tax Fund	FY 2019 Budget Transfers IN					
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
61100	510	Ti From Fund 510	-	-	-	-	-	-
Totals		00102 Health Tax Fund	-	-	-	-	-	-

Baldwin County Commission

FY 2019 Budget

Transfers OUT

Fund 00102 Health Tax Fund

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
62100	001	TO to Gen Fund	100,514	101,665	244,679	-	-	-
62100	109	TO to Fund 109	-	-	-	1,428,713	1,428,713	1,428,713
62100	304	TO to Fund 304	-	-	-	-	-	-
62100	510	TO to Fund 510	-	-	-	-	-	-
Totals		00102 Health Tax Fund	100,514	101,665	244,679	1,428,713	1,428,713	1,428,713

Baldwin County Commission

Fund 00102 Health Tax Fund
Dept 55100 B C Health Dept

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5150		Contracted Services	-	-	-	-	-	-
5153		Pest Control	-	-	-	-	-	-
5162		Bank Fees & Costs	-	61	182	136	200	200
5165		Engineering Services	-	-	-	-	-	-
5211		Office Supplies	-	-	-	-	-	-
5211	1	Office/Computer Equipment	-	-	-	-	-	-
5212		Gas & Oil	16,002	15,178	14,639	860	16,030	12,931
5215		Tires	-	-	34	-	-	-
5221		Building Rental	120,000	120,000	93,161	54,000	120,000	100,000
5231		Bldg Repairs	-	-	-	353	-	1,000
5234		Repairs & Maint. M. V.	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5252		Postage	5,891	6,031	5,988	3,929	6,000	6,000
5272		Insurance: M. V.	375	221	221	-	376	-
5290		Appr. for Public Health	1,400,000	1,540,571	1,631,591	-	580,205	728,276
5290	002	Appr. to Municipalities	133,958	133,958	133,958	157,958	-	-
5290	004	App. to District Attorney	24,000	24,000	24,000	-	24,000	24,000
5290	005	App, North Bald Animal Shelter	12,000	12,000	12,000	-	-	-
5299		Reserve for Disaster Respons	-	-	-	-	-	-
5407		License Tags	1	-	-	-	-	-
5550		Motor Vehicles	-	-	-	-	-	-
Totals		55100 B C Health Dept	\$ 1,712,227	\$ 1,852,020	\$ 1,915,774	\$ 217,236	\$ 746,811	\$ 872,407

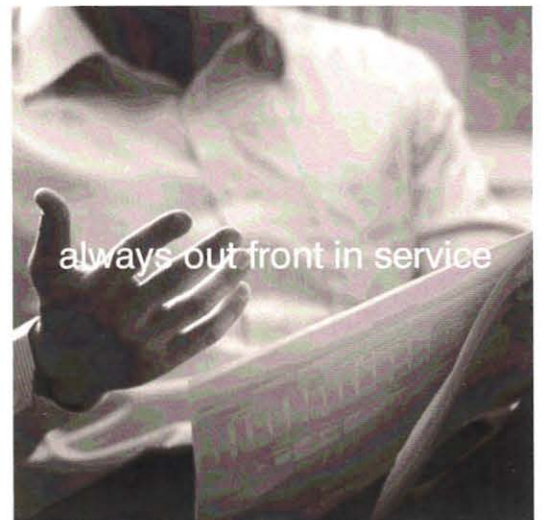
ATTACHMENT NO.

5





Unum Dental Provider Directory



Tab 1 - Baldwin County

Tab 2 - Mobile County



Our network is constantly growing and changing. If you cannot find your provider, or need help locating a provider near you, please contact us at (888) 400-9304.

While we strive to provide the most up to date provider list for our members, it is possible that a provider may no longer participate in our network. We apologize for any inconvenience and encourage you to contact your selected provider prior to visiting their location and confirm they still participate in the network listed on your ID card.

We strive to maintain an accurate and updated provider list to best serve you. If you notice any information that needs revision, notify us by calling (888) 400-9304 or email DentalDirectory@Unum.com.

Providers last updated: 07-20-2018

Provider Name	Specialty	Practice Name	Address	Phone	Network
Alabama - Escambia County - Atmore - 36502					
Dirkes, Paul J State license: 5314 NPI: 1134231392 Gender: M Accepting new patients: Yes	GD	Poarch Band of Creek Indians	5811 Jack Springs Rd	(251) 368-8630	DMXP
Alabama - Atmore - 36502					
Dirkes, Paul J State license: 5314 NPI: 1134231392 Gender: M Accepting new patients: Yes	GD	Poarch Creek Health Department	429 Buford L Rolin Dr	(251) 368-8630	DMXP
Alabama - Escambia County - Atmore - 36502					
Morris, Terri J State license: 5750 NPI: 1982916649 Gender: M Accepting new patients: Yes	GD	Advance Dental Solutions Inc	111 E Ridgeley St	() -	DMXP
Alabama - Baldwin County - Bay Minette - 36507					
Crawford, Lauren State license: 6057 NPI: 1134352610 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Dixon, Jerald A State license: 4505 NPI: 1164511127 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Gegzna, Joseph State license: D6133 NPI: 1457760035 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP

Specialty Key:

EN = Endodontist GD = General Dentist OR = Orthodontist OS = Oral Surgeon PD = Pediatric Dentist PE = Periodontist PR = Prosthodontist

* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Bay Minette - 36507

Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Knight, Andrew J State license: D5816 NPI: 1255595732 Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Mason, Mary A State license: 5258 NPI: 1598837155 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Nguyen, Cindy State license: D6155 NPI: 1184904086 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Northcutt, Tracey State license: D4657 NPI: 1497909055 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Tran, My Thi State license: 6114 NPI: 1184030926 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP

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* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Bay Minette - 36507

Trotter, Valerie State license: 5707 PI: 1992934780 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP

Alabama - Escambia County - Brewton - 36426

Bahos, Gus State license: 3823 NPI: 1649348285 Gender: M Accepting new patients: Yes	GD	Tri County Medical Center Inc	1115 Azalea Pl	(251) 578-1163	DMXP
Greskovich, Mark S State license: 4229 NPI: 1316970197 Gender: M Accepting new patients: Yes	OS	James R Deatherage DMD PC	422 Douglas Ave	(251) 867-6837	DMXP
Hall, Shai State license: 5869 NPI: 1013043637 Gender: F Accepting new patients: Yes	GD	Tri County Medical Center Inc	1115 Azalea Pl	(251) 578-1163	DMXP

Alabama - Citronelle - 36522

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP
Bowie, Kerri G State license: D0005000 PI: 1649293143 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	19250 N Mobile St	(251) 866-7454	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Minhton Cao, DMD	19250 N Mobile St	(251) 866-7454	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	19250 N Mobile St	(251) 866-7454	DMXP
Garver, Michael C State license: D0003039 NPI: 1114972130 Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP

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* No discount on non-covered services.

Alabama - Baldwin County - Daphne - 36526

Allgood, Brittney F State license: 5926 NPI: 1144584798 Gender: F Accepting new patients: Yes	GD	Allgood Dentistry PC	2004 Us Highway 98 Ste F	(251) 625-4446	DMXP
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Alabama - Daphne - 36526

Barrett, Curtis * State license: 3227 NPI: 1548348154 Gender: M Accepting new patients: Yes	GD	Curtis Barrett Jr DMD	806 Wilson Ave	(251) 626-0681	AC
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Alabama - Baldwin County - Daphne - 36526

Ferguson, Kenneth State license: 4842 NPI: 1053488429 Gender: M Accepting new patients: Yes	GD	Howard Ladd Luce DMD	590 Us Highway 98 Ste 4	(251) 626-7997	DMXP
Langley, Cranford S State license: D0005418 NPI: 1063655082 Gender: M Accepting new patients: Yes	OR	Shane Langley DDS	6491 Jordan Rd	(251) 625-2525	DMXP
Luce, Howard L State license: 4943 NPI: 1326149808 Accepting new patients: Yes	GD	Howard Ladd Luce DMD	590 Us Highway 98 Ste 4	(251) 626-7997	DMXP
McDuffie, Michael W State license: 3264 NPI: 1366532467 Gender: M Accepting new patients: Yes	OR	Shane Langley DDS	6491 Jordan Rd	(251) 625-2525	DMXP
McEvoy, Morgan State license: 5688 NPI: 1508099789 Gender: F Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP
Nebrig, Michael A State license: 5509 NPI: 1942342357 Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP
Noonan, Lionel W State license: 4656 NPI: 1255442992 Gender: M Accepting new patients: Yes	GD	Lionel W Noonan Jr	27985 Us Highway 98	(251) 626-2141	DMXP
Parsons, William R State license: D3615 NPI: 1912028275 Gender: M Accepting new patients: Yes	GD	Eastern Shore Dental PC	2213 Us Highway 98	(251) 626-0640	DMXP
Robinson, Jessica State license: 5184 NPI: 1831308204 Gender: F Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP
Spivey, Arielle E State license: 6106 NPI: 1528473154 Gender: F Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP

Specialty Key:

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* No discount on non-covered services.

Alabama - Baldwin County - Elberta - 36530

Leverett, Richard State license: 4526 NPI: 1740404466 Gender: M Accepting new patients: Yes	GD	Richard M Leverett DMD	25088 State St	(251) 986-3500	DMXP
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Alabama - Elberta - 36530

Leverett, Richard State license: 4526 NPI: 1740404466 Gender: M Accepting new patients: Yes	GD	Richard N Leverett	24851 State St Ste 7	(251) 986-3500	DMXP
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Leverett, Richard State license: 4526 NPI: 1740404466 Gender: M Accepting new patients: Yes	GD	Richard N Leverett	25054 State St	(251) 986-3500	DMXP
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Alabama - Baldwin County - Fairhope - 36532

Bowie, Jon State license: 4905 NPI: 1043298898 Gender: M Accepting new patients: Yes	GD	Jon N Bowie DMD PC	23210 Us Highway 98 Ste D1	(251) 990-3646	DMXP
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Bowie, Jon State license: 4905 NPI: 1043298898 Gender: M Accepting new patients: Yes	PE	Jon N Bowie DMD PC	23210 Us Highway 98 Ste D1	(251) 990-3646	DMXP
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Alabama - Fairhope - 36532

Cordero, Richard Board name: American Board of Oral and Maxillofacial Surgery State license: D0006357C1 NPI: 1144414004 Gender: M Accepting new patients: Yes	OS	Eastern Shore Oral Facial & Implan Surgery Center PC	24172 4Th St	(251) 333-1700	DMXP
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Alabama - Baldwin County - Fairhope - 36532

Clements, Barbara C State license: 5042 NPI: 1619981248 Gender: F Accepting new patients: Yes	GD	Bay Pediatric & Adolescent Dentistry	115 Lottie Ln	(251) 928-5045	DMXP
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Crawford, Lauren State license: 6057 NPI: 1134352610 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Starfish Fairhope LLC	10040 County Road 48	(251) 928-0131	DMXP
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Dixon, Jerald A State license: 4505 NPI: 1164511127 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Specialty Key:

EN = Endodontist GD = General Dentist OR = Orthodontist OS = Oral Surgeon PD = Pediatric Dentist PE = Periodontist PR = Prosthodontist

* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Fairhope - 36532

Esham, Henry State license: 6036 PI: 1801221601 Gender: M Accepting new patients: Yes	GD	Fairhope Dental Assoc	108 Professional Park Dr	(251) 928-0620	DMXP
Fellers, Paul H State license: 5292 NPI: 1679761902 Gender: M Accepting new patients: Yes	GD	Dr Trays Childrens Dentistry	303 N Section St	(251) 928-3030	DMXP
Fellers, Paul H State license: 5292 NPI: 1679761902 Gender: M Accepting new patients: Yes	PD	Dr Trays Childrens Dentistry	303 N Section St	(251) 928-3030	DMXP
Gegzna, Joseph State license: D6133 NPI: 1457760035 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Green, John State license: D5384 NPI: 1285716654 Gender: M Accepting new patients: Yes	GD	Fairhope Dental Assoc	108 Professional Park Dr	(251) 928-0620	DMXP
Greer, Phillip State license: 5868 NPI: 1255610564 Gender: M Accepting new patients: Yes	GD	Sweetwater Dentistry	5915 Sweet Water Cir	(251) 550-7770	DMXP
Hammock, William State license: D0005316 NPI: 1104014430 Gender: M Accepting new patients: Yes	PD	Bay Pediatric & Adolescent Dentistry	115 Lottie Ln	(251) 928-5045	DMXP
Hammock, William R State license: D0003102 NPI: 1588893622 Gender: M Accepting new patients: Yes	GD	Bay Pediatric & Adolescent Dentistry	115 Lottie Ln	(251) 928-5045	DMXP

Alabama - Fairhope - 36532

Harshberger, Fritz State license: 5361 NPI: 1023106135 Accepting new patients: Yes	GD	Advanced Dental Comfort LLC	20252 State Highway 181 Ste A	(251) 210-1777	DMXP
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Alabama - Baldwin County - Fairhope - 36532

Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Knight, Andrew J State license: D5616 NPI: 1255595732 Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Fairhope - 36532

Minto, David G State license: D0006381C JPI: 1578855078 Accepting new patients: Yes	OS	Facial Oral Surgery of Es	19748 Greeno Rd	(251) 990-5959	DMXP
Mason, Mary A State license: 5258 NPI: 1598837155 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Nguyen, Cindy State license: D6155 NPI: 1184904096 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Northcutt, Tracey State license: D4657 NPI: 1497909055 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Perdomo Watts, Miriam State license: 5105 NPI: 1881750446 Gender: F Accepting new patients: Yes	GD	Starfish Fairhope LLC	10040 County Road 48	(251) 928-0131	DMXP
Riley, Christopher K State license: 5812 NPI: 1255545539 Gender: M Accepting new patients: Yes	GD	Starfish Fairhope LLC	10040 County Road 48	(251) 928-0131	DMXP
Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Stahl, Mark A State license: D0006382C NPI: 1396955092 Gender: M Accepting new patients: Yes	GD	Amzi Sherling DDS	19354 Greeno Rd	(251) 990-8885	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Tran, My Thi State license: 6114 NPI: 1184030926 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP

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Alabama - Baldwin County - Fairhope - 36532

Ward, Kara K State license: 6141 NPI: 1164818514 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Alabama - Baldwin County - Foley - 36535

Adams, Brandy State license: 5788 NPI: 1306159785 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Al Aboosi, Yousuf A State license: 6345C1 NPI: 1306299185 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Ardivino, Ann M State license: 5630 NPI: 1447418389 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Ashley, David H State license: D0006238C1 NPI: 1538459458 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Brown, Lynsey W State license: D0005427 NPI: 1235282062 Gender: F Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
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Jailey, Warren K State license: D0004213 NPI: 1437457884 Gender: M Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
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Bailey, Warren K State license: D0004213 NPI: 1437457884 Gender: M Accepting new patients: Yes	OS	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
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Bannon, Christopher M State license: 6094C1 NPI: 1063857589 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Barrilleaux, Darren State license: 4490 NPI: 1427256296 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
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Bellamy, Joyce L State license: D0005963C1 NPI: 1366799009 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
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Borders, Richard A State license: 3316 NPI: 1811021546 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Borders, Richard A State license: 3316 NPI: 1811021546 Gender: M Accepting new patients: Yes	PD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
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Alabama - Baldwin County - Foley - 36535

Bui, Jennifer N State license: D0006477C1 PI: 1104346816 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Cplash, Monica State license: 6026 NPI: 1790117414 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Carn, Bradley R State license: D0005998C1 NPI: 1447516794 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Castaneda Tan, Jeannifer State license: 5735 NPI: 1558685339 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Chamoun, Elie K State license: 4498 NPI: 1225120066 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Clay, Michale B State license: 6083 NPI: 1780802983 Accepting new patients: Yes	GD	Phillip Giambrone	7801 State Highway 59 Ste F	(251) 943-5632	DMXP
Coshatt, Christopher State license: 4149 NPI: 1891805461 Gender: M Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Crawford McKendall, Rosalynn State license: 5728C NPI: 1356597504 Gender: F Accepting new patients: Yes	PD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Curley, Latricia A State license: 6117 NPI: 1639167422 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Dean, Kevin State license: D0004835 NPI: 1922023563 Gender: M Accepting new patients: Yes	OS	Kevin C Dean DMD Pa	301 N Cedar St	(850) 477-1125	DMXP
Denson, Douglas State license: D5938 NPI: 1659637908 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Dickinson, Scott C State license: 5986 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Doctora, Joseph S State license: D0006244C NPI: 1780681098 Gender: M Accepting new patients: Yes	OS	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Dowling, Thomas State license: 2512 NPI: 1194039123 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Alabama - Baldwin County - Foley - 36535

Dyken, Renee A State license: 4630 NPI: 1962533174 Gender: F Accepting new patients: Yes	OR	Renee A Dyken DMD	18489 Us Highway 98	(251) 968-1310	DMXP
Ferrell, Robert State license: 5861 NPI: 1013205996 Gender: M Accepting new patients: Yes	GD	Robert S Ferrell DDS	8154 State Highway 59 Ste 217	(251) 970-1600	DMXP
Gibbs, Roger State license: 3100 NPI: 1396825170 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Gonsweski, Mark State license: 4228 NPI: 1568440980 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Goodpaster, Kelly State license: 6131 NPI: 1104235233 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Gravitt, Billy B State license: D0004299 NPI: 1407954241 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Green, Kimberly M State license: D5722 NPI: 1467788497 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Hanson, Shane State license: 6113 NPI: 1710907787 Gender: M Accepting new patients: Yes	EN	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Hardy, Jeremy A State license: D5790 NPI: 1124266887 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	/riviera Dental Care	198 County Road 20	(251) 943-3368	DMXP
Hilley, Jeffrey W State license: D0006367C NPI: 1982674214 Accepting new patients: Yes	EN	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Hillman, Bradley J State license: D6401 NPI: 1447789045 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Holt, Gloria State license: 3789 NPI: 1255410932 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Houston, Harry H State license: D5114 NPI: 1003991050 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

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Alabama - Baldwin County - Foley - 36535

Hoven, Dane V State license: 5480 PI: 1477769461 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Howell, Rex A State license: 3426 NPI: 1073066171 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Hulgan, Cofy A State license: 6124 NPI: 1841603313 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Iranmanesh, Shanaz State license: D0004792 NPI: 1861495400 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Jackson, Eddie State license: 5377 NPI: 1073625687 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Johnson, Lauten State license: D0005474 NPI: 1992970545 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Kim, Mi Young State license: 6208 NPI: 1770965667 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Krekelberg, Joseph State license: D6010 PI: 1780023325 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Kyatt, Victor F State license: 5261 NPI: 1013170927 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Larota, Juliana State license: 5851 NPI: 1528354537 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Law, Mary State license: 5999 NPI: 1841531027 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Leblanc, Joshua R State license: D6261 NPI: 1134503477 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Lee, Jessica J State license: D0006440C NPI: 1144541095 Accepting new patients: Yes	PD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Leggitt, Samuel State license: 6127 NPI: 1487062857 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

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Alabama - Baldwin County - Foley - 36535					
Lindsey, Edward State license: 4238 NPI: 1730298548 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Litchfield, Frank E State license: 6403C1 NPI: 1588198725 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Luce, Howard L State license: 4943 NPI: 1326149808 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Massah, Negar State license: 6438C1 NPI: 1780107052 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Mallory, William P State license: 3782 NPI: 1407954639 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Manolakis, Joan Marie S State license: 5957 NPI: 1114264629 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Manolakis, Joan Marie S State license: 5957 NPI: 1114264629 Gender: F Accepting new patients: Yes	EN	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Matthews, Jonathan State license: 5315 NPI: 1750304390 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Maulden, Allison P State license: 5563 NPI: 1821168675 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
McDaniel, Rogers State license: D0003351 NPI: 1982812079 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
McLeary, Michael D State license: 4861 NPI: 1932281284 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
McLemore, Chancellor State license: 5438 NPI: 1487728192 Accepting new patients: Yes	GD	Triviera Dental Care	198 County Road 20	(251) 943-3368	DMXP
Morris, Jeffrey State license: 4590 NPI: 1225185804 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Mount, Mary State license: D5216 NPI: 1619024213 Gender: F Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Parker, Kimberly State license: 6339 NPI: 1306264684 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

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Alabama - Baldwin County - Foley - 36535

Parks, Brittany P State license: 6042 NPI: 1912339706 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Patterson, Eleanor State license: 6201 NPI: 1396126520 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Phillips, Camille State license: 3764 NPI: 1982778874 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

Alabama - Foley - 36535

Phillips, Camille State license: 3764 NPI: 1982778874 Accepting new patients: Yes	GD	Phillips, Camille	100 Elecia Ln	(251) 943-5088	DMXP
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Alabama - Baldwin County - Foley - 36535

Pierce, Robert E State license: AL3619 NPI: 1851428296 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Pitruzzello, Rozalia State license: 4181 NPI: 1245617141 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Risdon, Lindsey B State license: 6300 NPI: 1780033621 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Robinson, Soritza State license: 5899 NPI: 1700124823 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Russell, Ashley State license: 6110 NPI: 1083029086 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Sharow, Kyle A State license: D0006256C1 NPI: 1912388935 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Stovall, Nzingha State license: 5478 NPI: 1780890467 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Stover, Raymond State license: 4409 NPI: 1477650026 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Swett, Nikki State license: 5567 NPI: 1770770174 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Tan, Kee M State license: 6189 NPI: 1124409602 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Alabama - Baldwin County - Foley - 36535

Thomas, Rylee State license: 6033 NPI: 1912343088 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Toney, Robert State license: 3900 NPI: 1730250978 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Trotter, Valerie State license: 5707 NPI: 1992934780 Gender: F Accepting new patients: Yes	GD	/riviera Dental Care	198 County Road 20	(251) 943-3368	DMXP
Tuladhar, Rajiv State license: 6162 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Turner, Jacob L State license: D0006097C1 NPI: 1528473634 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Tutwiler, Strud State license: D0005948C1 NPI: 1548524390 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Vu, Colynda State license: 5805 NPI: 1235259557 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Wallace, Stephen L State license: 3219 NPI: 1447381132 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Washington, Adra G State license: 4637 NPI: 1316167448 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Weigt, Amanda S State license: 5499 NPI: 1205983350 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
White, Cory State license: 5825 NPI: 1649599507 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Williams, Johnny State license: 6139 NPI: 1528470309 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Williams, Ray State license: 6090 NPI: 1619050366 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Wright, Frank State license: 5270 NPI: 1629283080 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Alabama - Baldwin County - Foley - 36535

cri, Joseph State license: D0005106 NPI: 1255532594 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
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Alabama - Gulf Shores - 36542

Dentremont, Franklin State license: 4021 NPI: 1730220955 Gender: M Accepting new patients: Yes	GD	Dentremont Dental Services PC	3501 Gulf Shores Pkwy Ste 4	(251) 943-0004	DMXP
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Alabama - Baldwin County - Gulf Shores - 36542

Dyken, Renee A State license: 4630 NPI: 1962533174 Gender: F Accepting new patients: Yes	OR	Renee A Dyken DMD	241 Clubhouse Dr	(251) 968-1310	DMXP
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Ferrell, Robert State license: 5861 NPI: 1013205996 Gender: M Accepting new patients: Yes	GD	C David Stoddard DDS	313 E 22nd Ave	(251) 948-9313	DMXP
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Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	C David Stoddard DDS	313 E 22nd Ave	(251) 948-9313	DMXP
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Martin, Wayne T State license: D0004241 NPI: 1912008673 Accepting new patients: Yes	GD	Wayne Martin DDS PC	245 Clubhouse Dr	(251) 968-4446	DMXP
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Ruthledge, Conor J State license: D0006009C1 NPI: 1912347022 Accepting new patients: Yes	GD	Wayne Martin DDS PC	245 Clubhouse Dr	(251) 968-4446	DMXP
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Alabama - Gulf Shores - 36542

Shamburger, James V NPI: 1508931718 Gender: M Accepting new patients: Yes	GD	James V Shamburger DMD PC	208 W 19Th Ave	(251) 968-8789	DMXP
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Alabama - Baldwin County - Gulf Shores - 36542

Stoddard, Charles D State license: 3129 NPI: 1598850828 Accepting new patients: Yes	GD	C David Stoddard DDS	313 E 22nd Ave	(251) 948-9313	DMXP
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Alabama - Baldwin County - Lillian - 36549

Fishbein, Gary State license: 3585 NPI: 1417936089 Gender: M Accepting new patients: Yes	GD	Palmetto Creek Dental	12658 Santa Piedro St	(251) 961-3737	DMXP
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Spivey, Arielle E State license: 6106 NPI: 1528473154 Gender: F Accepting new patients: Yes	GD	Palmetto Creek Dental	12658 Santa Piedro St	(251) 961-3737	DMXP
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Alabama - Baldwin County - Loxley - 36551

Miller, Michael P State license: 5623 NPI: 1700040615 Gender: M Accepting new patients: Yes	GD	Michael P Miller	25469 State Highway 59	(251) 964-4000	DMXP
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Specialty Key:

EN = Endodontist GD = General Dentist OR = Orthodontist OS = Oral Surgeon PD = Pediatric Dentist PE = Periodontist PR = Prosthodontist

* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Loxley - 36551

Wheeler, Tara State license: 5751 NPI: 1568783017 Gender: F Accepting new patients: Yes	GD	Steven Craine DMD	2122 S Hickory St	(251) 964-6233	DMXP
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Alabama - Mobile County - Mobile - 36602

Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Gamotis, Michael J State license: 5867 NPI: 1649559949 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Gast, Gregory State license: 6210 NPI: 1508236530 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Woodall, James R State license: 2891 NPI: 1942391156 Gender: M Accepting new patients: Yes	PE	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Alabama - Mobile - 36603

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	251 N Bayou St	(251) 690-8978	DMXP
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Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Minhton Cao, DMD	251 N Bayou St	(251) 690-8978	DMXP
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Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	251 N Bayou St	(251) 690-8978	DMXP
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Wilson, Beverly A NPI: 1487747945 Accepting new patients: Yes	GD	Franklin Primary Health Center Inc	1303 Dr Martin Luther King Jr Ave	(251) 432-4117	DMXP
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Alabama - Mobile - 36605

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	2601 Dauphin Island Pkwy	(251) 445-3450	DMXP
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Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Minhton Cao, DMD	2601 Dauphin Island Pkwy	(251) 445-3450	DMXP
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* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile - 36605

Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	2601 Dauphin Island Pkwy	(251) 445-3450	DMXP
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Alabama - Mobile County - Mobile - 36606

Crooker, Kelly State license: 5653 NPI: 1801980511 Accepting new patients: Yes	GD	James E Blackman Jr DMD	79 Midtown Park E	(251) 473-3571	DMXP
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Alabama - Mobile - 36606

Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Dabbs, Joshua M State license: 6309 NPI: 1790135465 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36606

Friedman, Frank R State license: 3756 NPI: 1295948255 Gender: M Accepting new patients: Yes	GD	Frank R Friedman DMD	2805 Airport Blvd	(251) 476-1938	DMXP
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Alabama - Mobile - 36606

Gast, Gregory State license: 6210 NPI: 1508236530 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36606

Hall, David State license: D0004380 NPI: 1609932722 Gender: M Accepting new patients: Yes	GD	David C Hall DMD	2157 Airport Blvd	(251) 476-1983	DMXP
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Alabama - Mobile - 36606

Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Mostajabian, Saman State license: D0006454 NPI: 1346766979 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36606

McLaughlin, Earl S State license: 2721 NPI: 1568579811 Gender: M Accepting new patients: Yes	OR	Earl S McLaughlin DMD Mso	3151 Dauphin St	(251) 471-3373	DMXP
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Oneal, William R State license: 3791 NPI: 1790898195 Accepting new patients: Yes	GD	William Rowell Oneal DMD	116 S Florida St	(251) 479-5157	DMXP
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Alabama - Mobile - 36606

Quattlebaum, Christen State license: 5873 NPI: 1134404734 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Woodall, James R State license: 2891 NPI: 1942391156 Gender: M Accepting new patients: Yes	PE	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36607

Bennett, Todd State license: 5287 NPI: 1144399668 Gender: M Accepting new patients: Yes	GD	Todd Bennett	3210 Old Shell Rd	(251) 343-1477	DMXP
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Bennett, Todd State license: 5287 NPI: 1144399668 Gender: M Accepting new patients: Yes	OR	Todd Bennett	3210 Old Shell Rd	(251) 343-1477	DMXP
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Alabama - Mobile County - Mobile - 36608

Bowie, Jon State license: 4905 NPI: 1043298698 Gender: M Accepting new patients: Yes	GD	Jon Bowie	4728 Airport Blvd Ste A	() -	DMXP
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Bowie, Jon State license: 4905 NPI: 1043298698 Gender: M Accepting new patients: Yes	PE	Jon Bowie	4728 Airport Blvd Ste A	() -	DMXP
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Bui, Jennifer N State license: D0006477C1 NPI: 1104346816 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Bui, Jennifer N State license: D0006477C1 NPI: 1104346816 Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Cao, Dennis N State license: D6435 NPI: 1205358173 Gender: M Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Dickinson, Scott C State license: 5986 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Dickinson, Scott C State license: 5986 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Dysart, Leonorda State license: 5045 NPI: 1255483442 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36608

Esham, Henry State license: 6036 NPI: 1801221601 Gender: M Accepting new patients: Yes	GD	Edward Ford Jr DMD	703 Bishop Ln N	(251) 343-0501	DMXP
Gonsweski, Mark State license: 4228 NPI: 1568440980 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Hanson, Shane State license: 6113 NPI: 1710907787 Gender: M Accepting new patients: Yes	EN	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Hardy, Jeremy A State license: D5790 NPI: 1124266887 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP

Alabama - Mobile - 36608

Hilley, Jeffrey W State license: D0006367C NPI: 1982674214 Accepting new patients: Yes	EN	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Houston, Harry H State license: D5114 NPI: 1003991050 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Houston, Harry H State license: D5114 NPI: 1003991050 Gender: M Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Jackson, Eddie State license: 5377 NPI: 1073625687 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Kelly, Shaunda State license: 5395 NPI: 1659540508 Gender: F Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Kelly, Shaunda State license: 5395 NPI: 1659540508 Gender: F Accepting new patients: Yes	OS	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Lairmore, David State license: 4523 NPI: 1730104035 Gender: M Accepting new patients: Yes	OS	Oral & Maxillofacial Surgery Associates PC	6701 Airport Blvd Ste D238	(251) 633-2344	DMXP
Leblanc, Joshua R State license: D6261 NPI: 1134503477 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Leggitt, Samuel State license: 6127 NPI: 1487062857 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36608

Lewis, Roth Rube H State license: D6446 NPI: 1417401175 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Martin, David D State license: 2921 NPI: 1538296991 Gender: M Accepting new patients: Yes	GD	Dr David D Martin DMD	4863 Old Shell Rd	(251) 343-4225	DMXP
Morris, Jeffrey State license: 4590 NPI: 1225185804 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Mount, Mary State license: D5216 NPI: 1619024213 Gender: F Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Oh, Kevin D State license: 6171 NPI: 1487932547 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Parker, Hubert H * State license: D0004597 NPI: 1255402376 Accepting new patients: Yes	GD	Hubert H Parker IV	9985 Airport Blvd Ste B	(251) 634-2341	AC
Parker, Hubert H * State license: D0004597 NPI: 1255402376 Accepting new patients: Yes	GD	Hubert H Parker IV DDS	120 S University Blvd	(251) 342-2324	AC
Parker, Kimberly State license: 6339 NPI: 1306264684 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Phillips, Camille State license: 3764 NPI: 1982778874 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Pitruzzello, Rozalia State license: 4181 NPI: 1245617141 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Robinson, Soritza State license: 5899 NPI: 1700124823 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Rotwein, Benjamin State license: 6227C NPI: 1548349202 Gender: M Accepting new patients: Yes	OS	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Swett, Nikki State license: 5567 NPI: 1770770174 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Tuladhar, Rajiv State license: 6162 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Williams, Johnny State license: 6139 NPI: 1528470309 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
Alabama - Mobile County - Mobile - 36608					
cri, Joseph State license: D0005106 NPI: 1255532594 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Alabama - Mobile County - Mobile - 36609					
Adams, Cary State license: 3222 NPI: 1124055512 Gender: M Accepting new patients: Yes	GD	Cary M Adams DMD Pa	821 S University Blvd	(251) 343-3214	DMXP
Adams, David V State license: 5284 NPI: 1205069200 Gender: M Accepting new patients: Yes	GD	Cary M Adams DMD Pa	821 S University Blvd	(251) 343-3214	DMXP
Brown, Donald State license: 4906 NPI: 1043308414 Accepting new patients: Yes	GD	Knollwood Dental Group	5612 Cottage Hill Rd	(251) 666-3982	DMXP
Brown, Donald E State license: 3028 NPI: 1699863969 Accepting new patients: Yes	GD	Knollwood Dental Group	5612 Cottage Hill Rd	(251) 666-3982	DMXP
Harrell, Ronald M State license: 3512 NPI: 1982710083 Gender: M Accepting new patients: Yes	GD	Ronald M Harrell DMD	659 Azalea Rd	(251) 666-1310	DMXP
Howes, Jason D State license: 4933 NPI: 1831112226 Gender: M Accepting new patients: Yes	GD	Jason D Howes DMD	6329 Piccadilly Square Dr	(251) 342-0066	DMXP
Milazzo, Jennifer State license: 5150 NPI: 1508929688 Accepting new patients: Yes	GD	Renew Family Dental	517 Georgian Dr	(251) 342-7781	DMXP
Noblet, Charles R State license: D0005913C1 NPI: 1750647491 Gender: M Accepting new patients: Yes	GD	Richard Noblet DDS	801 S University Blvd Ste C	(251) 342-5323	DMXP
Noblet, Richard State license: 3115 NPI: 1780729350 Accepting new patients: Yes	GD	Richard Noblet DDS	801 S University Blvd Ste C	(251) 342-5323	DMXP
Norstedt, David State license: 4455 NPI: 1104907880 Gender: M Accepting new patients: Yes	GD	Cottage Hill Dental Health	1450 S University Blvd	(334) 660-7699	DMXP
Sitz, James M State license: 6126 NPI: 1780927467 Gender: M Accepting new patients: Yes	GD	Frederick Miller DMD	5920B Grelot Rd	(251) 343-5974	DMXP
Sitz, James M State license: 6126 NPI: 1780927467 Gender: M Accepting new patients: Yes	GD	Timothy N Byrd DMD & Assoc	5920 Grelot Rd Ste B	(251) 353-5974	DMXP
Steen, Glenn A State license: D0006262C NPI: 1265594790 Gender: M Accepting new patients: Yes	GD	Timothy N Byrd DMD & Assoc	5920 Grelot Rd Ste B	(251) 353-5974	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36609

Vickers Jr, Walter P State license: 5198 NPI: 1972525483 Accepting new patients: Yes	GD	Walt Vickers DMD	1200 Montlilar Dr	(251) 342-0380	DMXP
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Wasserman, Ashley K State license: D0005912C1 NPI: 1700142015 Accepting new patients: Yes	GD	Richard Noblet DDS	801 S University Blvd Ste C	(251) 342-5323	DMXP
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Alabama - Mobile - 36609

Weinacker, Gerard State license: 4060 NPI: 1578638870 Gender: M Accepting new patients: Yes	EN	Gerard G Weinacker	6328 Piccadilly Square Dr	(251) 343-0508	DMXP
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Alabama - Mobile County - Mobile - 36609

Williamson, Carlene * State license: 4412 NPI: 1164574638 Gender: F Accepting new patients: Yes	GD	Frank D Williamson DMD	4219 Cottage Hill Rd	(251) 661-6100	AC
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Williamson, Frank * State license: 1700952 NPI: 1861544330 Gender: M Accepting new patients: Yes	GD	Frank D Williamson DMD	4219 Cottage Hill Rd	(251) 661-6100	AC
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Alabama - Mobile County - Mobile - 36610

Smith, Roy State license: D3217 NPI: 1033231014 Accepting new patients: Yes	GD	Roy Smith	107 E Love Joy Loop	(205) 452-3991	DMXP
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Alabama - Mobile - 36612

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Mobile County Health Dept	4009 Saint Stephens Rd	(251) 456-1399	DMXP
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Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Mobile County Health Dept	4009 Saint Stephens Rd	(251) 456-1399	DMXP
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Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Mobile County Health Dept	4009 Saint Stephens Rd	(251) 456-1399	DMXP
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Alabama - Mobile County - Mobile - 36618

Arat, Vincent State license: 4279 NPI: 1831177484 Gender: M Accepting new patients: Yes	GD	Vincent Arat DMD PC	4900 Moffett Rd	(251) 343-0404	DMXP
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Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Knight, Andrew J State license: D5616 NPI: 1255595732 Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36618

Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Alabama - Mobile - 36618

Maitre, Robert B State license: 5689 NPI: 1891924015 Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Road	(251) 342-7781	DMXP
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Alabama - Mobile County - Mobile - 36618

Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Nguyen, Cindy State license: D6155 NPI: 1184904096 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Northcutt, Tracey State license: D4657 NPI: 1497909055 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Alabama - Mobile - 36618

Ricciardone, Joshua State license: D0006351C1 NPI: 1235426834 Gender: M Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Road	(251) 342-7781	DMXP
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Alabama - Mobile County - Mobile - 36618

Sand, Gregory D State license: D0003700 NPI: 1205998820 Accepting new patients: Yes	GD	Gregory Sand DMD	5300 Overlook Rd	(251) 342-6672	DMXP
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Sand, Gregory D State license: D0003700 NPI: 1205998820 Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Rd	() -	DMXP
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Alabama - Mobile - 36618

Sand, Gregory D State license: D0003700 NPI: 1205998820 Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Road	(251) 342-7781	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36618

Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP

Alabama - Mobile - 36619

Adams, Jan L State license: LNO5225 NPI: 1265655377 Gender: F Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 666-7277	DMXP
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Alabama - Mobile County - Mobile - 36619

Ferguson, Kenneth State license: 4842 NPI: 1053488429 Gender: M Accepting new patients: Yes	GD	Complete Dental of Mobile LLC	5651 Three Notch Rd	(251) 661-1003	DMXP
Gaspard, Ronald State license: 6145 NPI: 1245544378 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Maitre, Robert B State license: 5689 NPI: 1891924015 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Maitre, Robert B State license: 5689 NPI: 1891924015 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Milazzo, Jennifer State license: 5150 NPI: 1508929688 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Milazzo, Jennifer State license: 5150 NPI: 1508929688 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Morris, Terri J State license: 5750 NPI: 1982916649 Gender: M Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Small, Shaun State license: 5565 NPI: 1144482787 Gender: M Accepting new patients: Yes	GD	Complete Dental of Mobile LLC	5651 Three Notch Rd	(251) 661-1003	DMXP

Alabama - Mobile County - Mobile - 36693

Southall, Nicholas State license: D0003127 NPI: 1689613788 Accepting new patients: Yes	GD	Nicholas Southall DDS	3263 Demetropolis Rd	(251) 666-5113	DMXP
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Specialty Key:

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* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36695

Crawford, Lauren State license: 6057 NPI: 1134352610 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
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Alabama - Mobile - 36695

Crawford, Michael F State license: 5179 NPI: 1699839548 Gender: M Accepting new patients: Yes	PR	Michael F Crawford DMD LLC	7725 Summit Ct.	(251) 633-3035	DMXP
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Alabama - Mobile County - Mobile - 36695

Dixon, Jerald A State license: 4505 NPI: 1164511127 Gender: M Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Gegzna, Joseph State license: D6133 NPI: 1457760035 Gender: M Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Johnson, Samuel L State license: D0004049 NPI: 1417006677 Accepting new patients: Yes	GD	Samuel Johnson DDS	740 Hillcrest Rd Ste 2B	(251) 639-0911	DMXP
Knight, Andrew J State license: D5616 NPI: 1255595732 Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Mason, Mary A State license: 5258 NPI: 1598837155 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Nguyen, Cindy State license: D6155 NPI: 1184904096 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36695

Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Tombrello, Carrie F State license: 5351 NPI: 1407802457 Gender: F Accepting new patients: Yes	GD	Hillcrest Dental Care LLC	1100 Hillcrest Rd Ste A	(251) 776-6878	DMXP
Tran, My Thi State license: 6114 NPI: 1184030926 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Trotter, Valerie State license: 5707 NPI: 1992934780 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP

Alabama - Orange Beach - 36561

Holloway Lee, Lauren L State license: D0006071C1 NPI: 1790106177 Gender: F Accepting new patients: Yes	GD	Orange Beach Family Dentistry	25299 Canal Rd Ste A5	(251) 321-7575	DMXP
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Alabama - Baldwin County - Robertsedale - 36567

Dyken, Renee A State license: 4630 NPI: 1962533174 Gender: F Accepting new patients: Yes	OR	Central Baldwin Dental Center	18100 State Highway 104	(251) 947-5940	DMXP
Hathaway, David A State license: 6197 NPI: 1598147449 Gender: M Accepting new patients: Yes	GD	Central Baldwin Dental Center	18100 State Highway 104	(334) 983-1730	DMXP
McEvoy, Morgan State license: 5688 NPI: 1508099789 Gender: F Accepting new patients: Yes	GD	Southern Dentistry Robertsedale	22645 State Highway 59 S	(251) 621-1370	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Robertsdale - 36567

Nebig, Michael A State license: 5509 JPI: 1942342357 Accepting new patients: Yes	GD	Southern Dentistry Robertsdale	22645 State Highway 59 S	(251) 621-1370	DMXP
Pischek, Roberto V * State license: 4192 NPI: 1154338648 Gender: M Accepting new patients: Yes	GD	Roberto V Pischek DMD, PC	21400 State Hwy 59	(251) 947-5811	AC
Robinson, Jessica State license: 5184 NPI: 1831308204 Gender: F Accepting new patients: Yes	GD	Southern Dentistry Robertsdale	22645 State Highway 59 S	(251) 621-1370	DMXP
Spivey, Arielle E State license: 6106 NPI: 1528473154 Gender: F Accepting new patients: Yes	GD	Southern Dentistry Robertsdale	22645 State Highway 59 S	(251) 621-1370	DMXP

Alabama - Mobile County - Saraland - 36571

Bruner, William State license: 3152 NPI: 1104935915 Accepting new patients: Yes	GD	Shelton Beach Dental Center	623 Saraland Blvd S	(251) 675-7630	DMXP
Bruner, William State license: 3152 NPI: 1104935915 Accepting new patients: Yes	GD	Shelton Beach Dental Center Inc	224 Shelton Beach Rd	(251) 675-7630	DMXP
Bruner, William State license: 3152 NPI: 1104935915 Accepting new patients: Yes	GD	Shelton Beach Dental Center Inc	623 Highway 43 S	() -	DMXP

Alabama - Saraland - 36571

Doctora, Joseph S State license: D0006244C NPI: 1780681098 Gender: M Accepting new patients: Yes	OS	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
Gravitt, Billy B State license: D0004299 NPI: 1407954241 Accepting new patients: Yes	GD	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP

Alabama - Mobile County - Saraland - 36571

Keith, Charles J State license: 3597 NPI: 1548375942 Gender: M Accepting new patients: Yes	GD	Charles J Keith DMD	315-C Highway 43 N	(251) 675-4423	DMXP
Keith, Charles J State license: 3597 NPI: 1548375942 Gender: M Accepting new patients: Yes	GD	Charles J Keith DMD	315 Saraland Blvd N Ste C	(251) 675-4423	DMXP
Kellam, Michael State license: 5252 NPI: 1851491785 Gender: M Accepting new patients: Yes	OS	Farni & Farni Dentistry LLP	1064 Industrial Pkwy	(251) 675-4313	DMXP

Alabama - Saraland - 36571

Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Saraland - 36571

Woodward, Kenneth State license: 6301C NPI: 1922450105 Accepting new patients: Yes	GD	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
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Alabama - Mobile County - Semmes - 36575

Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Dabbs, Joshua M State license: 6309 NPI: 1790135465 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Gamotis, Michael J State license: 5867 NPI: 1649559949 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Gast, Gregory State license: 6210 NPI: 1508236530 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Mostajabian, Saman State license: D0006454 NPI: 1346766979 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Quattlebaum, Christen State license: 5873 NPI: 1134404734 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Woodall, James R State license: 2891 NPI: 1942391156 Gender: M Accepting new patients: Yes	PE	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP

Alabama - Baldwin County - Spanish Fort - 36527

Booth, Barry L * State license: 2701 NPI: 1033284948 Gender: M Accepting new patients: Yes	GD	Barry L Booth DMD PC	6525 Spanish Fort Blvd	(251) 626-3211	AC
Chamblin, Gabriel State license: D3925 NPI: 1083705594 Accepting new patients: Yes	GD	Gabriel A Chamblin Dentist	6450 Us Highway 90 Ste D	(251) 626-7675	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Cantonment - 32533

Bosso, Kathy K State license: DN9988 NPI: 1710046735 Gender: F Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	470 S Highway 29	(850) 780-0111	DMXP
Copenhaver, Luther L State license: DN8846 NPI: 1366409807 Gender: M Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	470 S Highway 29	(850) 780-0111	DMXP
Pate, Sheena R State license: DN18871 NPI: 1215255880 Gender: F Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	470 S Highway 29	(850) 780-0111	DMXP

Florida - Century - 32535

Bosso, Kathy K State license: DN9988 NPI: 1710046735 Gender: F Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	501 Church St	(850) 724-4054	DMXP
Copenhaver, Luther L State license: DN8846 NPI: 1366409807 Gender: M Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	501 Church St	(850) 724-4054	DMXP
Pate, Sheena R State license: DN18871 NPI: 1215255880 Gender: F Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	501 Church St	(850) 724-4054	DMXP

Florida - Santa Rosa County - Milton - 32570

Gitvak, Allen L State license: DN14885 NPI: 1285667261 Gender: M Accepting new patients: Yes	OR	Coastal Orthodontics Pllc	5908 Berryhill Rd	(850) 623-0137	DMXP
Webster, Douglas A State license: DN7161 NPI: 1467419374 Gender: M Accepting new patients: Yes	GD	Webster Family Dentistry Inc	5371 Glover Ln	() -	DMXP
Webster, Jay D State license: DN18104 NPI: 1578762498 Gender: M Accepting new patients: Yes	GD	Webster Family Dentistry Inc	5371 Glover Ln	() -	DMXP

Florida - Santa Rosa County - Milton - 32571

Ahmed, Ajjal State license: 19406 NPI: 1063709053 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Arnold, Jay State license: 22513 NPI: 1881121457 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Bandi, Pranathi State license: DN19096 NPI: 1265665509 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Beltran, Katalina NPI: 1962932335 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Santa Rosa County - Milton - 32571

Bernal, Miguel State license: DN13291 NPI: 1629294491 Accepting new patients: Yes	GD	Miguel A Bernal DMD	3673 Highway 90	(850) 994-0100	DMXP
Blanco, Yamilet State license: DN18319 NPI: 1063640282 Gender: F Accepting new patients: Yes	EN	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Cartagena, Yarelis State license: DN18885 NPI: 1205077013 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Chen, Lona State license: DN22748 NPI: 1508387465 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Dasilva, Bruna State license: 20377 NPI: 1457791030 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
De La Rosa, Andrew State license: 20299 NPI: 1568710754 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Dickerson, Michael State license: DN19664 NPI: 1154469062 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Dickinson, Scott C State license: 16315 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Dixon, Raymond State license: DN19229 NPI: 1790088755 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Dominguez, Cristina C State license: DN17518 NPI: 1821159229 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Druen, Emily State license: 20322 NPI: 1780939413 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Estes, Joshua State license: DN19347 NPI: 1912291071 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Gesicki, Jon State license: 20522 NPI: 1225450216 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Gillan, Jere S State license: DN19418 NPI: 1457647711 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP

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Florida - Santa Rosa County - Milton - 32571

Griffie, Justin State license: DN18151 NPI: 1639373830 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Grigoryan, Armen State license: 20202 NPI: 1619313194 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Hanson, Shane State license: 17872 NPI: 1710907787 Gender: M Accepting new patients: Yes	EN	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Heath, Nicholas State license: DN22161 NPI: 1609259696 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Holden, William State license: DN17376 NPI: 1609993781 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Keen, Ashley State license: 20427 NPI: 1720417918 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Latham, Christopher State license: DN18401 NPI: 1831353747 Gender: M Accepting new patients: Yes	OS	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Leblanc, Joshua R State license: DN21308 NPI: 1134503477 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Lyman, Austin N State license: DN22508 NPI: 1477080828 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Marius, Jean State license: 20443 NPI: 1295966380 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Milton, Charles State license: DN18895 NPI: 1811107253 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Milton, Charles State license: DN18895 NPI: 1811107253 Gender: M Accepting new patients: Yes	OS	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Neira, Fernando A State license: 19891 NPI: 1497001564 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Patel, Reshma J State license: DN21693 NPI: 1538525415 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP

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Florida - Santa Rosa County - Milton - 32571

Pimentel, Paul State license: 17338 NPI: 1295794907 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Sharow, Kyle A State license: DN21679 NPI: 1912388935 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Skruodyte, Egle State license: DN21431 NPI: 1609250331 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Spiro, Victor E State license: DN4172 NPI: 1861539215 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Tuladhar, Rajiv State license: DN20980 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Turner, Rachel L State license: 19989 NPI: 1225392889 Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
White, Benjamin C State license: DN21409 NPI: 1831577725 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP
Jatzkan, Maria State license: 12510 NPI: 1770982183 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	4873 Highway 90 Ste A	(850) 602-9033	DMXP

Florida - Santa Rosa County - Milton - 32583

Rodriguez-Ottley, Anissa M State license: DN15481 NPI: 1013128867 Gender: F Accepting new patients: Yes	GD	Avalon Dental Clinic	4272 Avalon Blvd	(850) 626-6100	DMXP
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Florida - Pace - 32571

Howle, Sarah B State license: DN22495 NPI: 1215477146 Gender: F Accepting new patients: Yes	OR	Austin & Fishbein Orthodontics Pl	4873 Highway 90	(850) 602-9033	DMXP
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Florida - Pensacola - 32501

Bosso, Kathy K State license: DN9988 NPI: 1710046735 Gender: F Accepting new patients: Yes	GD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP
Copenhaver, Luther L State license: DN8846 NPI: 1366409807 Gender: M Accepting new patients: Yes	GD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Pensacola - 32501

Holloway Lee, Lauren L State license: DN20805 NPI: 1790106177 Gender: F Accepting new patients: Yes	GD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP
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Lane, Victoria K State license: DN20201 NPI: 1295179745 Gender: F Accepting new patients: Yes	GD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP
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Meador, Michael O State license: DN18822 NPI: 1992935530 Gender: M Accepting new patients: Yes	PD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP
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Florida - Escambia County - Pensacola - 32501

Nguyen, Thuy State license: DN14636 NPI: 1104010842 Accepting new patients: Yes	GD	East Hill Dental Care	1315 E Cervantes St	(850) 429-1818	DMXP
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Florida - Pensacola - 32501

Pate, Sheena R State license: DN18871 NPI: 1215255880 Gender: F Accepting new patients: Yes	GD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP
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Watkins, Jacinta State license: 20034 NPI: 1770885436 Gender: F Accepting new patients: Yes	GD	Michael Meador, DMD	1295 W Fairfield Dr	(850) 912-8880	DMXP
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Florida - Pensacola - 32502

Timko, Todd T State license: DN17106 NPI: 1194985275 Gender: M Accepting new patients: Yes	OS	Todd T Timko DMD	850 S Palafox St Unit 101A	(850) 475-1895	DMXP
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Florida - Pensacola - 32503

Acker, John A State license: DN11019 NPI: 1376701953 Gender: M Accepting new patients: Yes	GD	John Acker, DMD	4300 Bayou Blvd Ste 11	(850) 484-0960	DMXP
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Florida - Escambia County - Pensacola - 32503

Barry, Daniel State license: 12650 NPI: 1417147901 Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
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Battle, Jason A State license: DN16912 NPI: 1689899775 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
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Battle, Jason A State license: DN16912 NPI: 1689899775 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
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Browne, Clark State license: DN6734 NPI: 1184886830 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Escambia County - Pensacola - 32503

Browne, Clark State license: DN6734 NPI: 1184886830 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Cabassa, Sal R NPI: 1023388790 Gender: M Accepting new patients: Yes	OS	Woodfin Orthodontics Pa	4857 N 9th Ave	(850) 477-2180	DMXP
Chang, Ricardo State license: DN16950 NPI: 1902059348 Gender: M Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Chang, Ricardo State license: DN16950 NPI: 1902059348 Gender: M Accepting new patients: Yes	OR	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Davillier, Christian O State license: DN22468 NPI: 1699208223 Accepting new patients: Yes	OS	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Davillier, Christian O State license: DN22468 NPI: 1699208223 Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Davillier, Christian O State license: DN22468 NPI: 1699208223 Accepting new patients: Yes	OS	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Davillier, Christian O State license: DN22468 NPI: 1699208223 Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Dean, Kevin State license: DN12675 NPI: 1922023563 Gender: M Accepting new patients: Yes	OS	David Turbyfill	4850 N 9th Ave Ste 4	() -	DMXP
Dib, Rafik State license: DN22644 NPI: 1902142722 Gender: M Accepting new patients: Yes	PE	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Durrett, Leo J State license: DN6009 NPI: 1225175268 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Durrett, Leo J State license: DN6009 NPI: 1225175268 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Farrugia, Alan State license: DN14033 NPI: 1629091400 Gender: M Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Greskovich, Mark S State license: DN11988 NPI: 1316970197 Gender: M Accepting new patients: Yes	OS	Northwest Florida Oral and Maxillofacial Surgery Pa	4850 N 9th Ave	(850) 478-7070	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Escambia County - Pensacola - 32503

Guelpa, Venerando State license: 9441 PI: 1225160328 Gender: M Accepting new patients: Yes	GD	Guelpa Dental Arts	4300 Bayou Blvd Ste 6	(850) 476-4849	DMXP
Guthrie, Kelly G State license: DN20052 NPI: 1639579626 Gender: F Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Kupperman, Nathan A State license: 21467 NPI: 1548646219 Gender: M Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Laggan, Brett State license: DN18924 NPI: 1629049507 Gender: M Accepting new patients: Yes	OS	Northwest Florida Oral and Maxillofacial Surgery Pa	4850 N 9th Ave	(850) 478-7070	DMXP
Loriz, Tyra State license: DN12347 NPI: 1154548311 Gender: F Accepting new patients: Yes	GD	Tyra Loriz DMD	3298 Summit Blvd Ste 49	() -	DMXP

Florida - Pensacola - 32503

Lyons, Thomas State license: DN15043 NPI: 1407058134 Accepting new patients: Yes	GD	Thomas M Lyons DDS	3298 Summit Blvd	(850) 438-1777	DMXP
Lyons, Thomas State license: DN15043 NPI: 1407058134 Accepting new patients: Yes	EN	Thomas M Lyons DDS	3298 Summit Blvd	(850) 438-1777	DMXP

Florida - Escambia County - Pensacola - 32503

Martin, James State license: DN11845 NPI: 1427102680 Gender: M Accepting new patients: Yes	GD	James Martin DMD	4850 N 9th Ave Ste 3	(850) 477-9394	DMXP
Mercke, Taylor M State license: DN20726 NPI: 1134535875 Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Morris, John State license: DN6078 NPI: 1629167101 Gender: M Accepting new patients: Yes	OS	Northwest Florida Oral and Maxillofacial Surgery Pa	4850 N 9th Ave	(850) 478-7070	DMXP
Norton, Naomi K State license: DN19331 NPI: 1043504731 Gender: F Accepting new patients: Yes	GD	Naomi Norton DMD	4400 Bayou Blvd Ste 17	(850) 477-5788	DMXP
Palacios, Piero G State license: 17443 NPI: 1881721785 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Scheurich, Scott G State license: DN13612 NPI: 1114001898 Gender: M Accepting new patients: Yes	GD	Scott Scheurich DMD Pa	3298 Summit Blvd Ste 6	(850) 474-0404	DMXP

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Florida - Escambia County - Pensacola - 32503

Schildroth, Charles State license: 11910 NPI: 1740334655 Accepting new patients: Yes	GD	Charles Schildroth DDS	5120 Bayou Blvd Ste 4	(850) 477-3188	DMXP
Shoopak, Alan State license: 9319 NPI: 1205974458 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Shoopak, Alan State license: 9319 NPI: 1205974458 Gender: M Accepting new patients: Yes	OR	Orthodontic Specialists	4400 Bayou Blvd Ste 27	(850) 476-5039	DMXP
Torres, Rodney A State license: DN21206 NPI: 1558748327 Gender: M Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Torres, Rodney A State license: DN21206 NPI: 1558748327 Gender: M Accepting new patients: Yes	OR	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
Vasquez, Angel R State license: DN20899 NPI: 1841690997 Gender: M Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP
White, James F State license: DN4041 NPI: 1861573081 Gender: M Accepting new patients: Yes	PD	James F White DMD PC	5120 Bayou Blvd Ste 3	(850) 477-3485	DMXP
Woodfin, Gregory K NPI: Gender: M Accepting new patients: Yes	OS	Woodfin Orthodontics Pa	4857 N 9th Ave	(850) 477-2180	DMXP
Woodfin, Gregory K NPI: Gender: M Accepting new patients: Yes	OR	Woodfin Orthodontics Pa	4857 N 9th Ave	(850) 477-2180	DMXP
Yacoub, Nada State license: DN20413 NPI: 1043565781 Accepting new patients: Yes	GD	Comfort Dental Care & Orthodontics	5710 N Davis Hwy Ste 1	(850) 941-7756	DMXP

Florida - Escambia County - Pensacola - 32504

Bandi, Pranathi State license: DN19096 NPI: 1265665509 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Bangash, Maryam State license: 20272 NPI: 1134568587 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Berkelhammer, Katie State license: 20304 NPI: 1013272749 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Blanco, Yamilet State license: DN18319 NPI: 1063640282 Gender: F Accepting new patients: Yes	EN	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP

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Florida - Pensacola - 32504

Boudreaux Georgiades, Jennifer State license: 18019 NPI: 1831367697 Accepting new patients: Yes	GD	Emerald Coast Family Dentistry	910 Garden Gate Cir	(850) 944-9655	DMXP
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Florida - Escambia County - Pensacola - 32504

Brennan, Vanessa State license: DN18764 NPI: 1336378603 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Cartagena, Yarelis State license: DN18885 NPI: 1205077013 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Dasilva, Bruna State license: 20377 NPI: 1457791030 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
De La Rosa, Andrew State license: 20299 NPI: 1568710754 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Deacon, Atticus L State license: DN22787 NPI: 1831619204 Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Denunzio, Mark S State license: DN15284 NPI: 1356409262 Gender: M Accepting new patients: Yes	EN	West Florida Endodontics Pa	6111 N Davis Hwy Ste B	(850) 476-8418	DMXP
Dickerson, Michael State license: DN19664 NPI: 1154469062 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Dickinson, Scott C State license: 16315 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Dickinson, Scott C State license: 16315 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Dixon, Raymond State license: DN19229 NPI: 1790088755 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Dominguez, Cristina C State license: DN17518 NPI: 1821159229 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP

Florida - Pensacola - 32504

Durtschi, Nathaniel S State license: DN20225 NPI: 1538416888 Gender: M Accepting new patients: Yes	GD	Donnie Marsh Filipczak, DMD	1108 Airport Blvd Ste B	(850) 474-0300	DMXP
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Florida - Escambia County - Pensacola - 32504

Estes, Joshua State license: DN19347 NPI: 1912291071 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Fishbein, Benjamin State license: DN18812 NPI: 1144543620 Gender: M Accepting new patients: Yes	OR	Paul O Austin DMD	4900 Market Place Rd	(850) 477-1089	DMXP
Gesicki, Jon State license: 20522 NPI: 1225450216 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Gillan, Jere S State license: DN19418 NPI: 1457647711 Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Gillan, Jere S State license: DN19418 NPI: 1457647711 Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Griffie, Justin State license: DN18151 NPI: 1639373830 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Howle, Sarah B State license: DN22495 NPI: 1215477146 Gender: F Accepting new patients: Yes	OR	Paul O Austin DMD	4900 Market Place Rd	(850) 477-1089	DMXP
Hasan, Farah State license: 20002 NPI: 1932443975 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Holden, William State license: DN17376 NPI: 1609993781 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Holden, William State license: DN17376 NPI: 1609993781 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Klein, Nicole State license: 20162 NPI: 1336588375 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Klein, Nicole State license: DN20162 NPI: 1336588375 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Klepes, Frederick State license: DN12600 NPI: 1467511840 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Klepes, Frederick State license: DN12600 NPI: 1467511840 Gender: M Accepting new patients: Yes	PE	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP

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Florida - Escambia County - Pensacola - 32504

Leblanc, Joshua R State license: DN21308 NPI: 1134503477 Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Litvak, Allen L State license: DN14885 NPI: 1285667261 Gender: M Accepting new patients: Yes	OR	Coastal Orthodontics	904 Garden Gate Cir	(850) 494-9292	DMXP
Litvak, Michael State license: DN13111 NPI: 1376584367 Gender: M Accepting new patients: Yes	GD	Michael Litvak	6105 N Davis Hwy	(850) 477-1010	DMXP

Florida - Pensacola - 32504

Marsh Filipczak, Donnie L State license: DN14619 NPI: 1316043474 Gender: F Accepting new patients: Yes	GD	Donnie Marsh Filipczak, DMD	1108 Airport Blvd Ste B	(850) 474-0300	DMXP
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Florida - Escambia County - Pensacola - 32504

McCreary, James H State license: DN16393 NPI: 1043394711 Accepting new patients: Yes	GD	McCreary Dentistry: James McCreary DMD	4502 Spanish Trl Rd	(850) 462-4499	DMXP
McDonough, Lauren State license: 20301 NPI: 1568802510 Gender: F Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Milton, Charles State license: DN18895 NPI: 1811107253 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Milton, Charles State license: DN18895 NPI: 1811107253 Gender: M Accepting new patients: Yes	OS	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Neira, Fernando A State license: 19891 NPI: 1497001564 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Patel, Reshma J State license: DN21693 NPI: 1538525415 Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Pimentel, Paul State license: 17338 NPI: 1295794907 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Rentz, Daniel F State license: DN4762 NPI: 1346339819 Gender: M Accepting new patients: Yes	OR	Daniel F Rentz Jr DDS Pa	4795 Velasquez	(850) 478-4778	DMXP
Rigsby, Randall P State license: DN9304 NPI: 1982862314 Gender: M Accepting new patients: Yes	GD	Randall Rigsby DMD Pa	3969 Spanish Trl	(850) 436-7788	DMXP

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Florida - Escambia County - Pensacola - 32504

Rigsby, Randall P State license: DN9304 JPI: 1982862314 Gender: M Accepting new patients: Yes	OR	Randall Rigsby DMD Pa	3969 Spanish Trl	(850) 436-7788	DMXP
Rodriguez Torres, Randall R State license: 20396 NPI: 1417394339 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Sharow, Kyle A State license: DN21679 NPI: 1912388935 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Spiro, Victor E State license: DN4172 NPI: 1861539215 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Stamitoles, Charles State license: DN10168 NPI: 1902010713 Gender: M Accepting new patients: Yes	GD	Charles Stamitoles DDS PC	1025 Creighton Rd	(850) 478-3330	DMXP
Thompson, Parker State license: DN12563 NPI: 1043247034 Gender: M Accepting new patients: Yes	GD	Parker Thompson DDS	911 Garden Gate Cir	() -	DMXP
Tuladhar, Rajiv State license: DN20980 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Tuladhar, Rajiv State license: DN20980 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Turner, Rachel L State license: 19989 NPI: 1225392889 Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
White, Benjamin C State license: DN21409 NPI: 1831577725 Gender: M Accepting new patients: Yes	GD	Florida Dental Pa	1133 Airport Blvd	(850) 466-4133	DMXP
Wood, Gregory A State license: DN12226 NPI: 1902975592 Accepting new patients: Yes	GD	West Florida Endodontics Pa	6111 N Davis Hwy Ste B	(850) 476-8418	DMXP
Wood, Gregory A State license: DN12226 NPI: 1902975592 Accepting new patients: Yes	PE	West Florida Endodontics Pa	6111 N Davis Hwy Ste B	(850) 476-8418	DMXP

Florida - Escambia County - Pensacola - 32506

Covan, James E State license: 12103 NPI: 1639253727 Gender: M Accepting new patients: Yes	GD	James E Covan Jr DMD Mph Pa	7010 W Highway 98	(850) 455-0631	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Escambia County - Pensacola - 32506

Litvak, Allen L State license: DN14885 NPI: 1285667261 Gender: M Accepting new patients: Yes	OR	Coastal Orthodontics PLLC	12950 Lillian Hwy	(850) 494-9292	DMXP
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Florida - Escambia County - Pensacola - 32507

Fishbein, Benjamin State license: DN18812 NPI: 1144543620 Gender: M Accepting new patients: Yes	OR	Paul O Austin DMD	12385 Sorrento Rd Ste B1	(850) 477-1089	DMXP
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Florida - Escambia County - Pensacola - 32514

Hightower, Douglas State license: DN6393 NPI: 1598890535 Gender: M Accepting new patients: Yes	GD	Douglas W Hightower DDS LLC	3201 E Olive Rd	(850) 417-7648	DMXP
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Florida - Pensacola - 32514

Mizell, Barbara J State license: DN12364 NPI: 1578642864 Gender: F Accepting new patients: Yes	GD	Barbara Mizell, DMD	2850 Monroe St	(850) 484-4844	DMXP
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Florida - Pensacola - 32526

Hart, James G State license: DN13084 NPI: 1164571584 Gender: M Accepting new patients: Yes	GD	Gulf Coast Family Dentistry	3101 W Michigan Ave	(850) 944-5515	DMXP
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Florida - Escambia County - Pensacola - 32526

Hart, James G State license: DN13084 NPI: 1164571584 Gender: M Accepting new patients: Yes	GD	Terence D Lunday	3101 W Michigan Ave Ste F	() -	DMXP
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Keefe, Marian K State license: DN9248 NPI: 1740235621 Gender: F Accepting new patients: Yes	GD	Marian K Keefe DMD	7220 Pine Forest Rd	(850) 944-0116	DMXP
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Kelly, Susan C State license: DN13050 NPI: 1467494427 Gender: F Accepting new patients: Yes	GD	Terence D Lunday	3101 W Michigan Ave Ste F	() -	DMXP
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Lunday, Terence D State license: DN16386 NPI: 1619019205 Gender: M Accepting new patients: Yes	GD	Terence D Lunday	3101 W Michigan Ave Ste F	() -	DMXP
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Florida - Pensacola - 32534

Rigsby, Randall P State license: DN9304 NPI: 1982862314 Gender: M Accepting new patients: Yes	GD	Randall P Rigsby DMD	2115 W Nine Mile Rd Ste 3	(850) 436-7788	DMXP
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Rigsby, Randall P State license: DN9304 NPI: 1982862314 Gender: M Accepting new patients: Yes	OR	Randall P Rigsby DMD	2115 W Nine Mile Rd Ste 3	(850) 436-7788	DMXP
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Mississippi - Jackson County - Hurley - 39555

Parker, Hubert H *	GD	Hurley Family Dental Care	7305 Hwy 614	(228) 588-6027	AC
NPI: 1255402376					
Accepting new patients: Yes					

Mississippi - Leakesville - 39451

Hinton, Sabrina L *	GD	Coastal Family Health Center	175 Annex Rd	(601) 394-5093	AC
State license: 353410					
NPI: 1508978008					
Gender: F					
Accepting new patients: Yes					
Rouse, Paul J *	GD	Coastal Family Health Center	175 Annex Rd	(601) 394-5093	AC
State license: 1790					
NPI: 1184693723					
Gender: M					
Accepting new patients: Yes					

Printed on 07/24/2018

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For Members in ALL States:

Unum offers interpreter service for non-English speaking members, at no cost to the enrollee. Our service interprets over 180 languages and dialects. If you require language assistance, please contact our Customer Service Department at 888-729-5433 to be connected to an interpreter.

Unum offers full and equal access to covered services, including enrollees with disabilities as required under the federal Americans with Disabilities Act of 1990 and Section 504 of the Rehabilitation Act of 1973.

For Members in Texas:

A non-electronic copy of the directory may be obtained free of charge. Please contact 888-729-5433 to request a copy.

For Members in Wisconsin:

IMPORTANT NOTICE

You are strongly encouraged to contact us to verify the status of the providers involved in your care including, for example, the anesthesiologist, radiologist, pathologist, facility, clinic or laboratory, when scheduling appointments or elective procedures to determine whether each provider is a participating or nonparticipating provider. Such information may assist in your selection of provider(s) and will likely affect the level of co-payment, deductible and amount of co-insurance applicable to the care you receive. The information contained in this directory may change during your plan year. Please contact 1-888-729-5433 to learn more about the participating providers in your network and the implications, including financial, if you decide to receive your care from nonparticipating providers.



Our network is constantly growing and changing. If you cannot find your provider, or need help locating a provider near you, please contact us at (888) 400-9304.

While we strive to provide the most up to date provider list for our members, it is possible that a provider may no longer participate in our network. We apologize for any inconvenience and encourage you to contact your selected provider prior to visiting their location and confirm they still participate in the network listed on your ID card.

We strive to maintain an accurate and updated provider list to best serve you. If you notice any information that needs revision, notify us by calling (888) 400-9304 or email DentalDirectory@Unum.com.

Providers last updated: 07-20-2018

<u>Provider Name</u>	<u>Specialty</u>	<u>Practice Name</u>	<u>Address</u>	<u>Phone</u>	<u>Network</u>
Alabama - Escambia County - Atmore - 36502					
Dirkes, Paul J State license: 5314 NPI: 1134231392 Gender: M Accepting new patients: Yes	GD	Poarch Band of Creek Indians	5811 Jack Springs Rd	(251) 368-8630	DMXP
Morris, Terri J State license: 5750 NPI: 1982916649 Gender: M Accepting new patients: Yes	GD	Advance Dental Solutions Inc	111 E Ridgeley St	() -	DMXP
Alabama - Baldwin County - Bay Minette - 36507					
Crawford, Lauren State license: 6057 NPI: 1134352610 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Dixon, Jerald A State license: 4505 NPI: 1164511127 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Gegzna, Joseph State license: D6133 NPI: 1457760035 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Knight, Andrew J State license: D5616 NPI: 1255595732 Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP

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* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Bay Minette - 36507

Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Mason, Mary A State license: 5258 NPI: 1598837155 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Nguyen, Cindy State license: D6155 NPI: 1184904096 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Northcutt, Tracey State license: D4657 NPI: 1497909055 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Tran, My Thi State license: 6114 NPI: 1184030926 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Trotter, Valerie State license: 5707 NPI: 1992934780 Gender: F Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP
Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	John David Northcutt	900 McMeans Ave	(251) 928-8770	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Citronelle - 36522

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP
Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	19250 N Mobile St	(251) 866-7454	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Minhton Cao, DMD	19250 N Mobile St	(251) 866-7454	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	19250 N Mobile St	(251) 866-7454	DMXP
Garver, Michael C State license: D0003039 NPI: 1114972130 Accepting new patients: Yes	GD	Family Oriented Primary Health Care	19260 N Mobile St	(251) 690-8158	DMXP

Alabama - Baldwin County - Daphne - 36526

Allgood, Brittney F State license: 5926 NPI: 1144584798 Gender: F Accepting new patients: Yes	GD	Allgood Dentistry PC	2004 Us Highway 98 Ste F	(251) 625-4446	DMXP
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Alabama - Daphne - 36526

Barrett, Curtis * State license: 3227 NPI: 1548348154 Gender: M Accepting new patients: Yes	GD	Curtis Barrett Jr DMD	806 Wilson Ave	(251) 626-0681	AC
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Alabama - Baldwin County - Daphne - 36526

Ferguson, Kenneth State license: 4842 NPI: 1053488429 Gender: M Accepting new patients: Yes	GD	Howard Ladd Luce DMD	590 Us Highway 98 Ste 4	(251) 626-7997	DMXP
Langley, Cranford S State license: D0005418 NPI: 1063655082 Gender: M Accepting new patients: Yes	OR	Shane Langley DDS	6491 Jordan Rd	(251) 625-2525	DMXP
Luce, Howard L State license: 4943 NPI: 1326149808 Accepting new patients: Yes	GD	Howard Ladd Luce DMD	590 Us Highway 98 Ste 4	(251) 626-7997	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Daphne - 36526

McDuffie, Michael W State license: 3264 NPI: 1366532467 Gender: M Accepting new patients: Yes	OR	Shane Langley DDS	6491 Jordan Rd	(251) 625-2525	DMXP
McEvoy, Morgan State license: 5688 NPI: 1508099789 Gender: F Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP
Nebrig, Michael A State license: 5509 NPI: 1942342357 Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP
Noonan, Lionel W State license: 4656 NPI: 1255442992 Gender: M Accepting new patients: Yes	GD	Lionel W Noonan Jr	27985 Us Highway 98	(251) 626-2141	DMXP
Parsons, William R State license: D3615 NPI: 1912028275 Gender: M Accepting new patients: Yes	GD	Eastern Shore Dental PC	2213 Us Highway 98	(251) 626-0640	DMXP
Robinson, Jessica State license: 6106 NPI: 1831308204 Gender: F Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP
Spivey, Arielle E State license: 6106 NPI: 1528473154 Gender: F Accepting new patients: Yes	GD	Michael A Nebrig DMD	8477A County Road 64 Ste 3	(251) 621-1301	DMXP

Alabama - Baldwin County - Elberta - 36530

Leverett, Richard State license: 4526 NPI: 1740404466 Gender: M Accepting new patients: Yes	GD	Richard M Leverett DMD	25088 State St	(251) 986-3500	DMXP
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Alabama - Elberta - 36530

Leverett, Richard State license: 4526 NPI: 1740404466 Gender: M Accepting new patients: Yes	GD	Richard N Leverett	24851 State St Ste 7	(251) 986-3500	DMXP
Leverett, Richard State license: 4526 NPI: 1740404466 Gender: M Accepting new patients: Yes	GD	Richard N Leverett	25054 State St	(251) 986-3500	DMXP

Alabama - Baldwin County - Fairhope - 36532

Bowie, Jon State license: 4905 NPI: 1043298698 Gender: M Accepting new patients: Yes	GD	Jon N Bowie DMD PC	23210 Us Highway 98 Ste D1	(251) 990-3646	DMXP
Bowie, Jon State license: 4905 NPI: 1043298698 Gender: M Accepting new patients: Yes	PE	Jon N Bowie DMD PC	23210 Us Highway 98 Ste D1	(251) 990-3646	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Fairhope - 36532

Cordero, Richard Board name: American Board of Oral and Maxillofacial Surgery State license: D0006357C1 NPI: 1144414004 Gender: M Accepting new patients: Yes	OS	Eastern Shore Oral Facial & Implan Surgery Center PC	24172 4Th St	(251) 333-1700	DMXP
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Alabama - Baldwin County - Fairhope - 36532

Clements, Barbara C State license: 5042 NPI: 1619981248 Gender: F Accepting new patients: Yes	GD	Bay Pediatric & Adolescent Dentistry	115 Lottie Ln	(251) 928-5045	DMXP
Crawford, Lauren State license: 6057 NPI: 1134352610 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Starfish Fairhope LLC	10040 County Road 48	(251) 928-0131	DMXP
Dixon, Jerald A State license: 4505 NPI: 1164511127 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Escham, Henry State license: 6036 NPI: 1801221601 Gender: M Accepting new patients: Yes	GD	Fairhope Dental Assoc	108 Professional Park Dr	(251) 928-0620	DMXP
Fellers, Paul H State license: 5292 NPI: 1679761902 Gender: M Accepting new patients: Yes	GD	Dr Trays Childrens Dentistry	303 N Section St	(251) 928-3030	DMXP
Fellers, Paul H State license: 5292 NPI: 1679761902 Gender: M Accepting new patients: Yes	PD	Dr Trays Childrens Dentistry	303 N Section St	(251) 928-3030	DMXP
Gegzna, Joseph State license: D6133 NPI: 1457760035 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Green, John State license: D5384 NPI: 1285716654 Gender: M Accepting new patients: Yes	GD	Fairhope Dental Assoc	108 Professional Park Dr	(251) 928-0620	DMXP
Greer, Phillip State license: 5868 NPI: 1255610564 Gender: M Accepting new patients: Yes	GD	Sweetwater Dentistry	5915 Sweet Water Cir	(251) 550-7770	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Fairhope - 36532

Hammock, William State license: D0005316 PI: 1104014430 Gender: M Accepting new patients: Yes	PD	Bay Pediatric & Adolescent Dentistry	115 Lottie Ln	(251) 928-5045	DMXP
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Hammock, William R State license: D0003102 NPI: 1588893622 Gender: M Accepting new patients: Yes	GD	Bay Pediatric & Adolescent Dentistry	115 Lottie Ln	(251) 928-5045	DMXP
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Alabama - Fairhope - 36532

Harshberger, Fritz State license: 5361 NPI: 1023106135 Accepting new patients: Yes	GD	Advanced Dental Comfort LLC	20252 State Highway 181 Ste A	(251) 210-1777	DMXP
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Alabama - Baldwin County - Fairhope - 36532

Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Knight, Andrew J State license: D5616 NPI: 1255595732 Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Minto, David G State license: D0006381C NPI: 1578855078 Accepting new patients: Yes	OS	Facial Oral Surgery of Es	19748 Greeno Rd	(251) 990-5959	DMXP
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Mason, Mary A State license: 5258 NPI: 1598837155 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Nguyen, Cindy State license: D6155 NPI: 1184904096 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Northcutt, Tracey State license: D4657 NPI: 1497909055 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Fairhope - 36532

Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Perdomo Watts, Miriam State license: 5105 NPI: 1881750446 Gender: F Accepting new patients: Yes	GD	Starfish Fairhope LLC	10040 County Road 48	(251) 928-0131	DMXP
Riley, Christopher K State license: 5812 NPI: 1255545539 Gender: M Accepting new patients: Yes	GD	Starfish Fairhope LLC	10040 County Road 48	(251) 928-0131	DMXP
Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Stahl, Mark A State license: D0006382C NPI: 1396955092 Gender: M Accepting new patients: Yes	GD	Amzi Sherling DDS	19354 Greeno Rd	(251) 990-8885	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Tran, My Thi State license: 6114 NPI: 1184030926 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Ward, Kara K State license: 6141 NPI: 1164818514 Gender: F Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP
Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	John Davidnorthcutt III	23678 Us Highway 98	(251) 928-8770	DMXP

Alabama - Baldwin County - Foley - 36535

Adams, Brandy State license: 5788 NPI: 1306159785 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Al Aboosi, Yousuf A State license: 6345C1 NPI: 1306299185 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Ardivino, Ann M State license: 5630 NPI: 1447418389 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Ashley, David H State license: D0006238C1 NPI: 1538459458 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Brown, Lynsey W State license: D0005427 NPI: 1235282062 Gender: F Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Bailey, Warren K State license: D0004213 NPI: 1437457884 Gender: M Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Bailey, Warren K State license: D0004213 NPI: 1437457884 Gender: M Accepting new patients: Yes	OS	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Bannon, Christopher M State license: 6094C1 NPI: 1063857589 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Barrilleaux, Darren State license: 4490 NPI: 1427256296 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Bellamy, Joyce L State license: D0005963C1 NPI: 1366799009 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Borders, Richard A State license: 3316 NPI: 1811021546 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Borders, Richard A State license: 3316 NPI: 1811021546 Gender: M Accepting new patients: Yes	PD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Bui, Jennifer N State license: D0006477C1 NPI: 1104346816 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Caplash, Monica State license: 6026 NPI: 1790117414 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Carn, Bradley R State license: D0005998C1 NPI: 1447516794 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Castaneda Tan, Jeannifer State license: 5735 NPI: 1558685339 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Chamoun, Elie K State license: 4498 NPI: 1225120066 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Clay, Michale B State license: 6083 NPI: 1780802983 Accepting new patients: Yes	GD	Phillip Giambrone	7801 State Highway 59 Ste F	(251) 943-5632	DMXP
Coshatt, Christopher State license: 4149 NPI: 1891805461 Gender: M Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Crawford McKendall, Rosalynn State license: 5728C NPI: 1356597504 Gender: F Accepting new patients: Yes	PD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Curley, Latricia A State license: 6117 NPI: 1639167422 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Dean, Kevin State license: D0004835 NPI: 1922023563 Gender: M Accepting new patients: Yes	OS	Kevin C Dean DMD Pa	301 N Cedar St	(850) 477-1125	DMXP
Denson, Douglas State license: D5938 NPI: 1659637908 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Dickinson, Scott C State license: 5986 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Dijkstra, Joseph S State license: D0006244C NPI: 1780681098 Gender: M Accepting new patients: Yes	OS	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Dowling, Thomas State license: 2512 NPI: 1194039123 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Dyken, Renee A State license: 4630 NPI: 1962533174 Gender: F Accepting new patients: Yes	OR	Renee A Dyken DMD	18489 Us Highway 98	(251) 968-1310	DMXP
Ferrell, Robert State license: 5861 NPI: 1013205996 Gender: M Accepting new patients: Yes	GD	Robert S Ferrell DDS	8154 State Highway 59 Ste 217	(251) 970-1600	DMXP
Gibbs, Roger State license: 3100 NPI: 1396825170 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Gonsweski, Mark State license: 4228 NPI: 1568440980 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Goodpaster, Kelly State license: 6131 NPI: 1104235233 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Gravitt, Billy B State license: D0004299 NPI: 1407954241 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Green, Kimberly M State license: D5722 NPI: 1467788497 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Hanson, Shane State license: 6113 NPI: 1710907787 Gender: M Accepting new patients: Yes	EN	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Hardy, Jeremy A State license: D5790 NPI: 1124266887 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Havron, Joellen State license: 5683 NPI: 1801025853 Gender: F Accepting new patients: Yes	GD	/riviera Dental Care	198 County Road 20	(251) 943-3368	DMXP
Hilley, Jeffrey W State license: D0006367C NPI: 1982674214 Accepting new patients: Yes	EN	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Hillman, Bradley J State license: D6401 NPI: 1447789045 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Holt, Gloria State license: 3789 NPI: 1255410932 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Houston, Harry H State license: D5114 NPI: 1003991050 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Hoven, Dane V State license: 5480 NPI: 1477769461 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Howell, Rex A State license: 3426 NPI: 1073066171 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Hulgan, Coty A State license: 6124 NPI: 1841603313 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Iranmanesh, Shanaz State license: D0004792 NPI: 1861495400 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Jackson, Eddie State license: 5377 NPI: 1073625687 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

Specialty Key:

EN = Endodontist GD = General Dentist OR = Orthodontist OS = Oral Surgeon PD = Pediatric Dentist PE = Periodontist PR = Prosthodontist

* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Johnson, Lauten State license: D0005474 NPI: 1992970545 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Kim, Mi Young State license: 6208 NPI: 1770965667 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Krekelberg, Joseph State license: D6010 NPI: 1780023325 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Kyatt, Victor F State license: 5261 NPI: 1013170927 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Larota, Juliana State license: 5851 NPI: 1528354537 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Law, Mary State license: 5999 NPI: 1841531027 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Leblanc, Joshua R State license: D6261 NPI: 1134503477 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Lee, Jessica J State license: D0006440C NPI: 1144541095 Accepting new patients: Yes	PD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Leggitt, Samuel State license: 6127 NPI: 1487062857 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Lindsey, Edward State license: 4238 NPI: 1730298548 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Litchfield, Frank E State license: 6403C1 NPI: 1588198725 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Luce, Howard L State license: 4943 NPI: 1326149808 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
Massah, Negar State license: 6438C1 NPI: 1780107052 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Mallory, William P State license: 3782 NPI: 1407954639 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Manolakis, Joan Marie S State license: 5957 JPI: 1114264629 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Manolakis, Joan Marie S State license: 5957 NPI: 1114264629 Gender: F Accepting new patients: Yes	EN	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Matthews, Jonathan State license: 5315 NPI: 1750304390 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Maulden, Allison P State license: 5563 NPI: 1821168875 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
McDaniel, Rogers State license: D0003351 NPI: 1982812079 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
McLeary, Michael D State license: 4861 NPI: 1932281284 Accepting new patients: Yes	GD	Denton Dental of Foley PC	12342 Foley Beach Expy Ste 117	(251) 943-9251	DMXP
McLemore, Chancellor State license: 5438 NPI: 1487728192 Accepting new patients: Yes	GD	/riviera Dental Care	198 County Road 20	(251) 943-3368	DMXP
Morris, Jeffrey State license: 4590 JPI: 1225185804 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Mount, Mary State license: D5216 NPI: 1619024213 Gender: F Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Parker, Kimberly State license: 6339 NPI: 1306264684 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Parks, Brittany P State license: 6042 NPI: 1912339706 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Patterson, Eleanor State license: 6201 NPI: 1396126520 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Phillips, Camille State license: 3764 NPI: 1982778874 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

Alabama - Foley - 36535

Phillips, Camille State license: 3764 NPI: 1982778874 Accepting new patients: Yes	GD	Phillips, Camille	100 Elecia Ln	(251) 943-5088	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Pierce, Robert E State license: AL3619 JPI: 1851428296 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Pitruzzello, Rozalia State license: 4181 NPI: 1245617141 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Risdon, Lindsey B State license: 6300 NPI: 1780033621 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Robinson, Soritza State license: 5899 NPI: 1700124823 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Russell, Ashley State license: 6110 NPI: 1083029086 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Sharow, Kyle A State license: D0006256C1 NPI: 1912388935 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Stovall, Nzingha State license: 5478 NPI: 1780890467 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Stover, Raymond State license: 4409 JPI: 1477650026 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Swett, Nikki State license: 5567 NPI: 1770770174 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Tan, Kee M State license: 6189 NPI: 1124409602 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Thomas, Rylee State license: 6033 NPI: 1912343088 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Toney, Robert State license: 3900 NPI: 1730250978 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Trotter, Valerie State license: 5707 NPI: 1992934780 Gender: F Accepting new patients: Yes	GD	/rivers Dental Care	198 County Road 20	(251) 943-3368	DMXP
Tuladhar, Rajiv State license: 6162 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Foley - 36535

Turner, Jacob L State license: D0006097C1 JPI: 1528473634 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Tutwiler, Strud State license: D0005948C1 NPI: 1548524390 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Vu, Colynda State license: 5805 NPI: 1235259557 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Wallace, Stephen L State license: 3219 NPI: 1447381132 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Washington, Adra G State license: 4637 NPI: 1316167448 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Weigt, Amanda S State license: 5499 NPI: 1205983350 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
White, Cory State license: 5825 NPI: 1649599507 Gender: F Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Williams, Johnny State license: 6139 NPI: 1528470309 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP
Williams, Ray State license: 6090 NPI: 1619050366 Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Wright, Frank State license: 5270 NPI: 1629283080 Gender: M Accepting new patients: Yes	GD	Sarrell Regional Dental Center For Public Health Inc	805 N McKenzie St Ste C	(256) 741-7340	DMXP
Yari, Joseph State license: D0005106 NPI: 1255532594 Accepting new patients: Yes	GD	AI Dental PC	2130 S McKenzie St	(251) 971-1014	DMXP

Alabama - Gulf Shores - 36542

Dentremont, Franklin State license: 4021 NPI: 1730220955 Gender: M Accepting new patients: Yes	GD	Dentremont Dental Services PC	3501 Gulf Shores Pkwy Ste 4	(251) 943-0004	DMXP
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Alabama - Baldwin County - Gulf Shores - 36542

Dyken, Renee A State license: 4630 NPI: 1962533174 Gender: F Accepting new patients: Yes	OR	Renee A Dyken DMD	241 Clubhouse Dr	(251) 968-1310	DMXP
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* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Gulf Shores - 36542

Ferrell, Robert State license: 5861 NPI: 1013205996 Gender: M Accepting new patients: Yes	GD	C David Stoddard DDS	313 E 22nd Ave	(251) 948-9313	DMXP
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Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	C David Stoddard DDS	313 E 22nd Ave	(251) 948-9313	DMXP
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Martin, Wayne T State license: D0004241 NPI: 1912008673 Accepting new patients: Yes	GD	Wayne Martin DDS PC	245 Clubhouse Dr	(251) 968-4446	DMXP
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Ruthledge, Conor J State license: D0006009C1 NPI: 1912347022 Accepting new patients: Yes	GD	Wayne Martin DDS PC	245 Clubhouse Dr	(251) 968-4446	DMXP
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Alabama - Gulf Shores - 36542

Shamburger, James V NPI: 1508931718 Gender: M Accepting new patients: Yes	GD	James V Shamburger DMD PC	208 W 19Th Ave	(251) 968-8789	DMXP
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Alabama - Baldwin County - Gulf Shores - 36542

Stoddard, Charles D State license: 3129 NPI: 1598850828 Accepting new patients: Yes	GD	C David Stoddard DDS	313 E 22nd Ave	(251) 948-9313	DMXP
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Alabama - Baldwin County - Lillian - 36549

Fishbein, Gary State license: 3585 NPI: 1417936089 Gender: M Accepting new patients: Yes	GD	Palmetto Creek Dental	12658 Santa Piedro St	(251) 961-3737	DMXP
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Spivey, Arielle E State license: 6106 NPI: 1528473154 Gender: F Accepting new patients: Yes	GD	Palmetto Creek Dental	12658 Santa Piedro St	(251) 961-3737	DMXP
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Alabama - Baldwin County - Loxley - 36551

Miller, Michael P State license: 5623 NPI: 1700040615 Gender: M Accepting new patients: Yes	GD	Michael P Miller	25469 State Highway 59	(251) 964-4000	DMXP
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Wheeler, Tara State license: 5751 NPI: 1568783017 Gender: F Accepting new patients: Yes	GD	Steven Craine DMD	2122 S Hickory St	(251) 964-6233	DMXP
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Alabama - Mobile County - Mobile - 36602

Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Gamotis, Michael J State license: 5867 NPI: 1649559949 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36602

Gast, Gregory State license: 6210 NPI: 1508236530 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP
Woodall, James R State license: 2891 NPI: 1942391156 Gender: M Accepting new patients: Yes	PE	Mobile Bay Dental	301 Saint Joseph St	(251) 433-7717	DMXP

Alabama - Mobile - 36603

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	251 N Bayou St	(251) 690-8978	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Minhton Cao, DMD	251 N Bayou St	(251) 690-8978	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	251 N Bayou St	(251) 690-8978	DMXP
Wilson, Beverly A NPI: 1487747945 Accepting new patients: Yes	GD	Franklin Primary Health Center Inc	1303 Dr Martin Luther King Jr Ave	(251) 432-4117	DMXP

Alabama - Mobile - 36605

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	2601 Dauphin Island Pkwy	(251) 445-3450	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Minhton Cao, DMD	2601 Dauphin Island Pkwy	(251) 445-3450	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Minhton Cao, DMD	2601 Dauphin Island Pkwy	(251) 445-3450	DMXP

Alabama - Mobile County - Mobile - 36606

Crooker, Kelly State license: 5653 NPI: 1801980511 Accepting new patients: Yes	GD	James E Blackman Jr DMD	79 Midtown Park E	(251) 473-3571	DMXP
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Alabama - Mobile - 36606

Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile - 36606

Dabbs, Joshua M State license: 6309 NPI: 1790135465 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36606

Friedman, Frank R State license: 3756 NPI: 1295948255 Gender: M Accepting new patients: Yes	GD	Frank R Friedman DMD	2805 Airport Blvd	(251) 476-1938	DMXP
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Alabama - Mobile - 36606

Gast, Gregory State license: 6210 NPI: 1508236530 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36606

Hall, David State license: D0004380 NPI: 1609932722 Gender: M Accepting new patients: Yes	GD	David C Hall DMD	2157 Airport Blvd	(251) 476-1983	DMXP
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Alabama - Mobile - 36606

Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Mostajabian, Saman State license: D0006454 NPI: 1346766979 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36606

McLaughlin, Earl S State license: 2721 NPI: 1568579811 Gender: M Accepting new patients: Yes	OR	Earl S McLaughlin DMD Mso	3151 Dauphin St	(251) 471-3373	DMXP
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Oneal, William R State license: 3791 NPI: 1790898195 Accepting new patients: Yes	GD	William Rowell Oneal DMD	116 S Florida St	(251) 479-5157	DMXP
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Alabama - Mobile - 36606

Quattlebaum, Christen State license: 5873 NPI: 1134404734 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Woodall, James R State license: 2891 NPI: 1942391156 Gender: M Accepting new patients: Yes	PE	Mobile Bay Dental	3281 Bel Air Mall Ste G18A	(251) 301-6555	DMXP
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Alabama - Mobile County - Mobile - 36607

Bennett, Todd State license: 5287 NPI: 1144399668 Gender: M Accepting new patients: Yes	GD	Todd Bennett	3210 Old Shell Rd	(251) 343-1477	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36607

Bennett, Todd State license: 5287 NPI: 1144399668 Gender: M Accepting new patients: Yes	OR	Todd Bennett	3210 Old Shell Rd	(251) 343-1477	DMXP
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Alabama - Mobile County - Mobile - 36608

Bowie, Jon State license: 4905 NPI: 1043298698 Gender: M Accepting new patients: Yes	GD	Jon Bowie	4728 Airport Blvd Ste A	() -	DMXP
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Bowie, Jon State license: 4905 NPI: 1043298698 Gender: M Accepting new patients: Yes	PE	Jon Bowie	4728 Airport Blvd Ste A	() -	DMXP
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Bui, Jennifer N State license: D0006477C1 NPI: 1104346816 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Bui, Jennifer N State license: D0006477C1 NPI: 1104346816 Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Cao, Dennis N State license: D6435 NPI: 1205358173 Gender: M Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Dickinson, Scott C State license: 5986 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Dickinson, Scott C State license: 5986 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Dysart, Leonorda State license: 5045 NPI: 1255483442 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Esham, Henry State license: 6036 NPI: 1801221601 Gender: M Accepting new patients: Yes	GD	Edward Ford Jr DMD	703 Bishop Ln N	(251) 343-0501	DMXP
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Gonsweski, Mark State license: 4228 NPI: 1568440980 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Hanson, Shane State license: 6113 NPI: 1710907787 Gender: M Accepting new patients: Yes	EN	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36608

Hardy, Jeremy A State license: D5790 NPI: 1124266887 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Hilley, Jeffrey W State license: D0006367C NPI: 1982674214 Accepting new patients: Yes	EN	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Houston, Harry H State license: D5114 NPI: 1003991050 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Alabama - Mobile - 36608

Houston, Harry H State license: D5114 NPI: 1003991050 Gender: M Accepting new patients: Yes	GD	AI Dental PC	7765 Airport Blvd Ste D200	(251) 214-0130	DMXP
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Alabama - Mobile County - Mobile - 36608

Jackson, Eddie State license: 5377 NPI: 1073625687 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Kelly, Shaunda State license: 5395 NPI: 1659540508 Gender: F Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Kelly, Shaunda State license: 5395 NPI: 1659540508 Gender: F Accepting new patients: Yes	OS	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Lairmore, David State license: 4523 NPI: 1730104035 Gender: M Accepting new patients: Yes	OS	Oral & Maxillofacial Surgery Associates PC	6701 Airport Blvd Ste D238	(251) 633-2344	DMXP
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Leblanc, Joshua R State license: D6261 NPI: 1134503477 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Leggitt, Samuel State license: 6127 NPI: 1487062857 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Lewis, Roth Rube H State license: D6446 NPI: 1417401175 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Martin, David D State license: 2921 NPI: 1538296991 Gender: M Accepting new patients: Yes	GD	Dr David D Martin DMD	4863 Old Shell Rd	(251) 343-4225	DMXP
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Morris, Jeffrey State license: 4590 NPI: 1225185804 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
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Specialty Key:

EN = Endodontist GD = General Dentist OR = Orthodontist OS = Oral Surgeon PD = Pediatric Dentist PE = Periodontist PR = Prosthodontist

* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36608

Mount, Mary State license: D5216 NPI: 1619024213 Gender: F Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Oh, Kevin D State license: 6171 NPI: 1487932547 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Parker, Hubert H * State license: D0004597 NPI: 1255402376 Accepting new patients: Yes	GD	Hubert H Parker IV	9985 Airport Blvd Ste B	(251) 634-2341	AC
Parker, Hubert H * State license: D0004597 NPI: 1255402376 Accepting new patients: Yes	GD	Hubert H Parker IV DDS	120 S University Blvd	(251) 342-2324	AC
Parker, Kimberly State license: 6339 NPI: 1306264684 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Phillips, Camille State license: 3764 NPI: 1982778874 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Pitruzzello, Rozalia State license: 4181 NPI: 1245617141 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Robinson, Soritza State license: 5899 NPI: 1700124823 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Rotwein, Benjamin State license: 6227C NPI: 1548349202 Gender: M Accepting new patients: Yes	OS	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Swett, Nikki State license: 5567 NPI: 1770770174 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Tuladhar, Rajiv State license: 6162 NPI: 1346649472 Gender: M Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
Williams, Johnny State license: 6139 NPI: 1528470309 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP
cri, Joseph State license: D0005106 NPI: 1255532594 Accepting new patients: Yes	GD	AI Dental PC	3716 Airport Blvd	(251) 406-8200	DMXP

Alabama - Mobile County - Mobile - 36609

Adams, Cary State license: 3222 NPI: 1124055512 Gender: M Accepting new patients: Yes	GD	Cary M Adams DMD Pa	821 S University Blvd	(251) 343-3214	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36609

Adams, David V State license: 5284 NPI: 1205069200 Gender: M Accepting new patients: Yes	GD	Cary M Adams DMD Pa	821 S University Blvd	(251) 343-3214	DMXP
Brown, Donald State license: 4906 NPI: 1043308414 Accepting new patients: Yes	GD	Knollwood Dental Group	5612 Cottage Hill Rd	(251) 666-3982	DMXP
Brown, Donald E State license: 3028 NPI: 1699863969 Accepting new patients: Yes	GD	Knollwood Dental Group	5612 Cottage Hill Rd	(251) 666-3982	DMXP
Harrell, Ronald M State license: 3512 NPI: 1982710083 Gender: M Accepting new patients: Yes	GD	Ronald M Harrell DMD	659 Azalea Rd	(251) 666-1310	DMXP
Howes, Jason D State license: 4933 NPI: 1831112226 Gender: M Accepting new patients: Yes	GD	Jason D Howes DMD	6329 Piccadilly Square Dr	(251) 342-0066	DMXP
Milazzo, Jennifer State license: 5150 NPI: 1508929688 Accepting new patients: Yes	GD	Renew Family Dental	517 Georgian Dr	(251) 342-7781	DMXP
Noblet, Charles R State license: D0005913C1 NPI: 1750647491 Gender: M Accepting new patients: Yes	GD	Richard Noblet DDS	801 S University Blvd Ste C	(251) 342-5323	DMXP
Noblet, Richard State license: 3115 NPI: 1780729350 Accepting new patients: Yes	GD	Richard Noblet DDS	801 S University Blvd Ste C	(251) 342-5323	DMXP
Norstedt, David State license: 4455 NPI: 1104907880 Gender: M Accepting new patients: Yes	GD	Cottage Hill Dental Health	1450 S University Blvd	(334) 660-7699	DMXP
Sitz, James M State license: 6126 NPI: 1780927467 Gender: M Accepting new patients: Yes	GD	Frederick Miller DMD	5920B Grelot Rd	(251) 343-5974	DMXP
Sitz, James M State license: 6126 NPI: 1780927467 Gender: M Accepting new patients: Yes	GD	Timothy N Byrd DMD & Assoc	5920 Grelot Rd Ste B	(251) 353-5974	DMXP
Steen, Glenn A State license: D0006262C NPI: 1265594790 Gender: M Accepting new patients: Yes	GD	Timothy N Byrd DMD & Assoc	5920 Grelot Rd Ste B	(251) 353-5974	DMXP
Vickers Jr, Walter P State license: 5198 NPI: 1972525483 Accepting new patients: Yes	GD	Walt Vickers DMD	1200 Montlimar Dr	(251) 342-0380	DMXP
Wasserman, Ashley K State license: D0005912C1 NPI: 1700142015 Accepting new patients: Yes	GD	Richard Noblet DDS	801 S University Blvd Ste C	(251) 342-5323	DMXP

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Alabama - Mobile - 36609

Weinacker, Gerard State license: 4060 NPI: 1578638870 Gender: M Accepting new patients: Yes	EN	Gerard G Weinacker	6328 Piccadilly Square Dr	(251) 343-0508	DMXP
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Alabama - Mobile County - Mobile - 36609

Williamson, Carlene * State license: 4412 NPI: 1164574638 Gender: F Accepting new patients: Yes	GD	Frank D Williamson DMD	4219 Cottage Hill Rd	(251) 661-6100	AC
Williamson, Frank * State license: 1700952 NPI: 1861544330 Gender: M Accepting new patients: Yes	GD	Frank D Williamson DMD	4219 Cottage Hill Rd	(251) 661-6100	AC

Alabama - Mobile County - Mobile - 36610

Smith, Roy State license: D3217 NPI: 1033231014 Accepting new patients: Yes	GD	Roy Smith	107 E Love Joy Loop	(205) 452-3991	DMXP
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Alabama - Mobile - 36612

Bowie, Kerri G State license: D0005000 NPI: 1649293143 Gender: F Accepting new patients: Yes	GD	Mobile County Health Dept	4009 Saint Stephens Rd	(251) 456-1399	DMXP
Cao, Minhton State license: 5234 NPI: 1841245826 Gender: M Accepting new patients: Yes	GD	Mobile County Health Dept	4009 Saint Stephens Rd	(251) 456-1399	DMXP
Franklin, Arealle State license: DN06151 NPI: 1033512231 Gender: F Accepting new patients: Yes	GD	Mobile County Health Dept	4009 Saint Stephens Rd	(251) 456-1399	DMXP

Alabama - Mobile County - Mobile - 36618

Arat, Vincent State license: 4279 NPI: 1831177484 Gender: M Accepting new patients: Yes	GD	Vincent Arat DMD PC	4900 Moffett Rd	(251) 343-0404	DMXP
Elmore, Lindsey State license: 6313 NPI: 1871978296 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Knight, Andrew J State license: D5616 NPI: 1255595732 Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Knight, Harlan State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Kulhavy, Rachel State license: 6172 NPI: 1588073027 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile - 36618

Maitre, Robert B State license: 5689 NPI: 1891924015 Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Road	(251) 342-7781	DMXP
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Alabama - Mobile County - Mobile - 36618

Nguyen, Angela State license: D6391 NPI: 1750794632 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Nguyen, Cindy State license: D6155 NPI: 1184904096 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Northcutt, John D State license: 4593 NPI: 1699929273 Gender: M Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Northcutt, Tracey State license: D4657 NPI: 1497909055 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Alabama - Mobile - 36618

Ricciardone, Joshua State license: D0006351C1 NPI: 1235426834 Gender: M Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Road	(251) 342-7781	DMXP
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Alabama - Mobile County - Mobile - 36618

Sand, Gregory D State license: D0003700 NPI: 1205998820 Accepting new patients: Yes	GD	Gregory Sand DMD	5300 Overlook Rd	(251) 342-6672	DMXP
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Sand, Gregory D State license: D0003700 NPI: 1205998820 Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Rd	() -	DMXP
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Alabama - Mobile - 36618

Sand, Gregory D State license: D0003700 NPI: 1205998820 Accepting new patients: Yes	GD	Renew Family Dental	5300 Overlook Road	(251) 342-7781	DMXP
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Alabama - Mobile County - Mobile - 36618

Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36618

Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP
Wathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	Northcutt Dental Practice	7760 Moffett Rd	(251) 649-1333	DMXP

Alabama - Mobile - 36619

Adams, Jan L State license: LNO5225 NPI: 1265655377 Gender: F Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 666-7277	DMXP
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Alabama - Mobile County - Mobile - 36619

Ferguson, Kenneth State license: 4842 NPI: 1053488429 Gender: M Accepting new patients: Yes	GD	Complete Dental of Mobile LLC	5651 Three Notch Rd	(251) 661-1003	DMXP
Gaspard, Ronald State license: 6145 NPI: 1245544378 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Maitre, Robert B State license: 5689 NPI: 1891924015 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Maitre, Robert B State license: 5689 NPI: 1891924015 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Milazzo, Jennifer State license: 5150 NPI: 1508929688 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Milazzo, Jennifer State license: 5150 NPI: 1508929688 Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Morris, Terri J State license: 5750 NPI: 1982916649 Gender: M Accepting new patients: Yes	GD	Advance Dental Solutions Inc	6389A Three Notch Rd	(251) 342-7781	DMXP
Small, Shaun State license: 5565 NPI: 1144482787 Gender: M Accepting new patients: Yes	GD	Complete Dental of Mobile LLC	5651 Three Notch Rd	(251) 661-1003	DMXP

Alabama - Mobile County - Mobile - 36693

Southall, Nicholas State license: D0003127 NPI: 1689613788 Accepting new patients: Yes	GD	Nicholas Southall DDS	3263 Demetropolis Rd	(251) 666-5113	DMXP
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Alabama - Mobile County - Mobile - 36695

Crawford, Lauren State license: 6057 NPI: 1134352610 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile - 36695

Crawford, Michael F PR Michael F Crawford DMD LLC 7725 Summit Ct. (251) 633-3035 DMXP
 State license: 5179
 NPI: 1699839548
 Gender: M
 Accepting new patients: Yes

Alabama - Mobile County - Mobile - 36695

Dixon, Jerald A GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 4505
 NPI: 1164511127
 Gender: M
 Accepting new patients: Yes

Elmore, Lindsey GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 6313
 NPI: 1871978296
 Gender: F
 Accepting new patients: Yes

Gegzna, Joseph GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 6133
 NPI: 1457760035
 Gender: M
 Accepting new patients: Yes

Havron, Joellen GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 5683
 NPI: 1801025853
 Gender: F
 Accepting new patients: Yes

Johnson, Samuel L GD Samuel Johnson DDS 740 Hillcrest Rd Ste 2B (251) 639-0911 DMXP
 State license: D0004049
 NPI: 1417006677
 Accepting new patients: Yes

Knight, Andrew J GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: D5616
 NPI: 1255595732
 Accepting new patients: Yes

Knight, Harlan GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: D4442
 NPI: 1790895811
 Gender: M
 Accepting new patients: Yes

Kulhavy, Rachel GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 6172
 NPI: 1588073027
 Gender: F
 Accepting new patients: Yes

Mason, Mary A GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 5258
 NPI: 1598837155
 Gender: F
 Accepting new patients: Yes

Nguyen, Angela GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: D6391
 NPI: 1750794632
 Gender: F
 Accepting new patients: Yes

Nguyen, Cindy GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: D6155
 NPI: 1184904096
 Gender: F
 Accepting new patients: Yes

Northcutt, John D GD John David Northcutt 2423 Schillinger Rd S Ste 104 (251) 928-8770 DMXP
 State license: 4593
 NPI: 1699929273
 Gender: M
 Accepting new patients: Yes

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Mobile - 36695

Peters, Kelsey State license: 6426 NPI: 1073033296 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Seale, Joey State license: 6250 NPI: 1417185901 Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Stone, Louisa State license: 6119 NPI: 1801202163 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Thomas, Kyrlyne M State license: 6233 NPI: 1437599461 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Tombrello, Carrie F State license: 5351 NPI: 1407802457 Gender: F Accepting new patients: Yes	GD	Hillcrest Dental Care LLC	1100 Hillcrest Rd Ste A	(251) 776-6878	DMXP
Tran, My Thi State license: 6114 NPI: 1184030926 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Trotter, Valerie State license: 5707 NPI: 1992934780 Gender: F Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP
Vathen, Laura B State license: 6334 NPI: 1225481989 Accepting new patients: Yes	GD	John David Northcutt	2423 Schillinger Rd S Ste 104	(251) 928-8770	DMXP

Alabama - Orange Beach - 36561

Holloway Lee, Lauren L State license: D0006071C1 NPI: 1790106177 Gender: F Accepting new patients: Yes	GD	Orange Beach Family Dentistry	25299 Canal Rd Ste A5	(251) 321-7575	DMXP
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Alabama - Baldwin County - Robertsedale - 36567

Dyken, Renee A State license: 4630 NPI: 1962533174 Gender: F Accepting new patients: Yes	OR	Central Baldwin Dental Center	18100 State Highway 104	(251) 947-5940	DMXP
Hathaway, David A State license: 6197 NPI: 1598147449 Gender: M Accepting new patients: Yes	GD	Central Baldwin Dental Center	18100 State Highway 104	(334) 983-1730	DMXP
McEvoy, Morgan State license: 5688 NPI: 1508099789 Gender: F Accepting new patients: Yes	GD	Southern Dentistry Robertsedale	22645 State Highway 59 S	(251) 621-1370	DMXP
Nebbrig, Michael A State license: 5509 NPI: 1942342357 Accepting new patients: Yes	GD	Southern Dentistry Robertsedale	22645 State Highway 59 S	(251) 621-1370	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Baldwin County - Robertsedale - 36567

Pischek, Roberto V *	GD	Roberto V Pischek DMD, PC	21400 State Hwy 59	(251) 947-5811	AC
State license: 4192 NPI: 1154338648 Gender: M Accepting new patients: Yes					
Robinson, Jessica	GD	Southern Dentistry Robertsedale	22645 State Highway 59 S	(251) 621-1370	DMXP
State license: 5184 NPI: 1831308204 Gender: F Accepting new patients: Yes					
Spivey, Arielle E	GD	Southern Dentistry Robertsedale	22645 State Highway 59 S	(251) 621-1370	DMXP
State license: 6106 NPI: 1528473154 Gender: F Accepting new patients: Yes					

Alabama - Mobile County - Saraland - 36571

Bruner, William	GD	Shelton Beach Dental Center	623 Saraland Blvd S	(251) 675-7630	DMXP
State license: 3152 NPI: 1104935915 Accepting new patients: Yes					
Bruner, William	GD	Shelton Beach Dental Center Inc	224 Shelton Beach Rd	(251) 675-7630	DMXP
State license: 3152 NPI: 1104935915 Accepting new patients: Yes					
Bruner, William	GD	Shelton Beach Dental Center Inc	623 Highway 43 S	() -	DMXP
State license: 3152 NPI: 1104935915 Accepting new patients: Yes					

Alabama - Saraland - 36571

Doctora, Joseph S	OS	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
State license: D0006244C NPI: 1780681098 Gender: M Accepting new patients: Yes					
Gravitt, Billy B	GD	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
State license: D0004299 NPI: 1407954241 Accepting new patients: Yes					

Alabama - Mobile County - Saraland - 36571

Keith, Charles J	GD	Charles J Keith DMD	315-C Highway 43 N	(251) 675-4423	DMXP
State license: 3597 NPI: 1548375942 Gender: M Accepting new patients: Yes					
Keith, Charles J	GD	Charles J Keith DMD	315 Saraland Blvd N Ste C	(251) 675-4423	DMXP
State license: 3597 NPI: 1548375942 Gender: M Accepting new patients: Yes					
Kellam, Michael	OS	Farni & Farni Dentistry Llp	1064 Industrial Pkwy	(251) 675-4313	DMXP
State license: 5252 NPI: 1851491765 Gender: M Accepting new patients: Yes					

Alabama - Saraland - 36571

Knight, Harlan	GD	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
State license: D4442 NPI: 1790895811 Gender: M Accepting new patients: Yes					
Woodward, Kenneth	GD	AI Dental Professionals PC	1097 Industrial Pkwy Ste E	(251) 675-3070	DMXP
State license: 6301C NPI: 1922450105 Accepting new patients: Yes					

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Alabama - Mobile County - Semmes - 36575

Cusimano, Charles State license: 5922 NPI: 1669735270 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Dabbs, Joshua M State license: 6309 NPI: 1790135465 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Gamotis, Michael J State license: 5867 NPI: 1649559949 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Gast, Gregory State license: 6210 NPI: 1508236530 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Hankinson, Lance C State license: 5226 NPI: 1003822545 Gender: M Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Mostajabian, Saman State license: D0006454 NPI: 1346766979 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Quattlebaum, Christen State license: 5873 NPI: 1134404734 Gender: F Accepting new patients: Yes	GD	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP
Woodall, James R State license: 2891 NPI: 1942391156 Gender: M Accepting new patients: Yes	PE	Mobile Bay Dental LLC	1651 Schillinger Rd N	(251) 706-7960	DMXP

Alabama - Baldwin County - Spanish Fort - 36527

Booth, Barry L * State license: 2701 NPI: 1033284948 Gender: M Accepting new patients: Yes	GD	Barry L Booth DMD PC	6525 Spanish Fort Blvd	(251) 626-3211	AC
Chamblin, Gabriel State license: D3925 NPI: 1083705594 Accepting new patients: Yes	GD	Gabriel A Chamblin Dentist	6450 Us Highway 90 Ste D	(251) 626-7675	DMXP

Florida - Cantonment - 32533

Bosso, Kathy K State license: DN9988 NPI: 1710046735 Gender: F Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	470 S Highway 29	(850) 780-0111	DMXP
Copenhaver, Luther L State license: DN8846 NPI: 1366409807 Gender: M Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	470 S Highway 29	(850) 780-0111	DMXP

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Florida - Cantonment - 32533

Pate, Sheena R State license: DN18871 NPI: 1215255880 Gender: F Accepting new patients: Yes	GD	Lawrence Copenhaver, DMD	470 S Highway 29	(850) 780-0111	DMXP
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Florida - Escambia County - Pensacola - 32506

Covan, James E State license: 12103 NPI: 1639253727 Gender: M Accepting new patients: Yes	GD	James E Covan Jr DMD Mph Pa	7010 W Highway 98	(850) 455-0631	DMXP
Litvak, Allen L State license: DN14885 NPI: 1285667261 Gender: M Accepting new patients: Yes	OR	Coastal Orthodontics PLLC	12950 Lillian Hwy	(850) 494-9292	DMXP

Florida - Escambia County - Pensacola - 32507

Fishbein, Benjamin State license: DN18812 NPI: 1144543620 Gender: M Accepting new patients: Yes	OR	Paul O Austin DMD	12385 Sorrento Rd Ste B1	(850) 477-1089	DMXP
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Florida - Pensacola - 32526

Hart, James G State license: DN13084 NPI: 1164571584 Gender: M Accepting new patients: Yes	GD	Gulf Coast Family Dentistry	3101 W Michigan Ave	(850) 944-5515	DMXP
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Florida - Escambia County - Pensacola - 32526

Hart, James G State license: DN13084 NPI: 1164571584 Gender: M Accepting new patients: Yes	GD	Terence D Lunday	3101 W Michigan Ave Ste F	() -	DMXP
Keefe, Marian K State license: DN9248 NPI: 1740235621 Gender: F Accepting new patients: Yes	GD	Marian K Keefe DMD	7220 Pine Forest Rd	(850) 944-0116	DMXP
Kelly, Susan C State license: DN13050 NPI: 1467494427 Gender: F Accepting new patients: Yes	GD	Terence D Lunday	3101 W Michigan Ave Ste F	() -	DMXP
Lunday, Terence D State license: DN16386 NPI: 1619019205 Gender: M Accepting new patients: Yes	GD	Terence D Lunday	3101 W Michigan Ave Ste F	() -	DMXP

Florida - Pensacola - 32534

Rigsby, Randall P State license: DN9304 NPI: 1982862314 Gender: M Accepting new patients: Yes	GD	Randall P Rigsby DMD	2115 W Nine Mile Rd Ste 3	(850) 436-7788	DMXP
Rigsby, Randall P State license: DN9304 NPI: 1982862314 Gender: M Accepting new patients: Yes	OR	Randall P Rigsby DMD	2115 W Nine Mile Rd Ste 3	(850) 436-7788	DMXP

Specialty Key:

EN = Endodontist GD = General Dentist OR = Orthodontist OS = Oral Surgeon PD = Pediatric Dentist PE = Periodontist PR = Prosthodontist

* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Mississippi - Jackson County - Gautier - 39553

Blackman, Megan E *	GD	Gautier Family Dental Care	2808 Hwy 90 Ste 1	(228) 497-6110	AC
State license: 376414 JPI: 1043625619 Gender: F Accepting new patients: Yes					
Garner, Terry L *	GD	Gautier Family Dental Care	2808 Hwy 90 Ste 1	(228) 497-6110	AC
State license: 294096 NPI: 1396853701 Gender: M Accepting new patients: Yes					
Knight, Jeffrey L	GD	Jeffrey L Knight DDS	3105 Shaw Dr	(228) 497-3111	DMX
State license: 287695 NPI: 1073685830 Accepting new patients: Yes					
Parrish, William D *	GD	Denta Center of Gautier	713 Hwy 90	(228) 497-2351	AC
NPI: 1790830313 Accepting new patients: Yes					

Mississippi - Jackson County - Hurley - 39555

Parker, Hubert H *	GD	Hurley Family Dental Care	7305 Hwy 614	(228) 588-6027	AC
NPI: 1255402376 Accepting new patients: Yes					

Mississippi - Leakesville - 39451

Hinton, Sabrina L *	GD	Coastal Family Health Center	175 Annex Rd	(601) 394-5093	AC
State license: 353410 NPI: 1508978008 Gender: F Accepting new patients: Yes					

Mississippi - Greene County - Leakesville - 39451

Hinton, Sabrina L *	GD	Coastal Family Health Center	4336 High School Rd	(601) 394-6830	AC
State license: 353410 NPI: 1508978008 Gender: F Accepting new patients: Yes					

Mississippi - Leakesville - 39451

Hinton, Sabrina L *	GD	Coastal Family Health Center	620 Main St	(601) 394-4507	AC
State license: 353410 NPI: 1508978008 Gender: F Accepting new patients: Yes					
Rouse, Paul J *	GD	Coastal Family Health Center	175 Annex Rd	(601) 394-5093	AC
State license: 1790 NPI: 1184693723 Gender: M Accepting new patients: Yes					

Mississippi - Greene County - Leakesville - 39451

Rouse, Paul J *	GD	Coastal Family Health Center	4336 High School Rd	(601) 394-6830	AC
State license: 1790 NPI: 1184693723 Gender: M Accepting new patients: Yes					

Mississippi - Leakesville - 39451

Rouse, Paul J *	GD	Coastal Family Health Center	620 Main St	(601) 394-4507	AC
State license: 1790 NPI: 1184693723 Gender: M Accepting new patients: Yes					

Mississippi - Jackson County - Ocean Springs - 39564

Barras, Angela *	GD	Southern Magnolia Smiles Dr. Robby Williams	6819 Washington Ave Ste C	(228) 215-1202	AC
State license: 380615 NPI: 1124409388 Gender: F Accepting new patients: Yes					

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Mississippi - Jackson County - Ocean Springs - 39564

Beaugez, Jonathan E *	GD	The Dental Art Center	2223 Government St	(228) 215-1320	AC
State license: 343307 JPI: 1497948772 Gender: M Accepting new patients: Yes					
McCabe, Tyler *	GD	Peter Ackerman DMD	1145 Ocean Springs Rd	(225) 926-2888	AC
NPI: 1528409356 Gender: M Accepting new patients: Yes					
Tomsik, John S *	GD	John S Tomsik	6650 Rose Farm Rd Ste A	(228) 875-6628	AC
NPI: 1649342676 Accepting new patients: Yes					
Tomsik, John S *	GD	John S Tomsik	6650 Rose Farm Rd Ste A	(228) 875-6628	AC
NPI: 1649342676 Accepting new patients: Yes					
Watts, John *	OS	Gulf Coast Oral & Facial Surgery Pa	103 Rouselle Pl Ste B	(228) 875-3161	AC
Board name: American Board of Oral and Maxillofacial Surgery State license: 308199 NPI: 1245285592 Gender: M Accepting new patients: Yes					
Watts, Robert T *	OS	Gulf Coast Oral & Facial Surgery Pa	103 Rouselle Pl Ste B	(228) 875-3161	AC
State license: 237987 NPI: 1407809098 Gender: M Accepting new patients: Yes					
Williams, Robert *	GD	Southern Magnolia Smiles Dr. Robby Williams	6819 Washington Ave Ste C	(228) 215-1202	AC
State license: 3600 NPI: 1376839431 Gender: M Accepting new patients: Yes					
Williams, Robert *	OR	Southern Magnolia Smiles Dr. Robby Williams	6819 Washington Ave Ste C	(228) 215-1202	AC
State license: 3600 NPI: 1376839431 Gender: M Accepting new patients: Yes					

Mississippi - Jackson County - Pascagoula - 39567

Watts, John *	OS	Gulf Coast Oral & Facial Surgery Pa	3107 Shortcut Rd	(228) 762-3762	AC
Board name: American Board of Oral and Maxillofacial Surgery State license: 308199 NPI: 1245285592 Gender: M Accepting new patients: Yes					
Watts, Robert T *	OS	Gulf Coast Oral & Facial Surgery Pa	3107 Shortcut Rd	(228) 762-3762	AC
State license: 237987 NPI: 1407809098 Gender: M Accepting new patients: Yes					

Mississippi - Jackson County - Pascagoula - 39581

Breland, Shellie *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 3391 NPI: 1891953642 Gender: F Accepting new patients: Yes					
Bryant, James E *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 391517 NPI: 1306249172 Gender: M Accepting new patients: Yes					
Buckner, Tennisha N *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 387016 NPI: 1821447657 Gender: F Accepting new patients: Yes					

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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Mississippi - Pascagoula - 39581

Bui, Jennifer N State license: 391917 NPI: 1104346816 Accepting new patients: Yes	GD	Scott Dickinson DMD PC	4001 Denny Ave Ste 1	(228) 471-3970	DMX
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Mississippi - Jackson County - Pascagoula - 39581

Clemmer, Derek * State license: 356510 NPI: 1023322765 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Crain, Sarah F * State license: 348008 NPI: 1568625416 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Crenshaw, Lauren T * State license: 3585 NPI: 1619262318 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Denson, Nathaniel D * State license: 368413 NPI: 1720341100 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Denson, Nathaniel D * State license: 368413 NPI: 1720341100 Gender: M Accepting new patients: Yes	PD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Mississippi - Pascagoula - 39581

Dickinson, Scott C State license: 384616 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	Dr Scott Dickinson DMD PC	4201 Denny Ave	(228) 471-3970	DMX
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Dickinson, Scott C State license: 384616 NPI: 1942432729 Gender: M Accepting new patients: Yes	GD	Scott Dickinson DMD PC	4001 Denny Ave Ste 1	(228) 471-3970	DMX
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Mississippi - Jackson County - Pascagoula - 39581

Farland, Taylor G * State license: 383415 NPI: 1497192876 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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French, Denise M * State license: 397117 NPI: 1184739658 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Gillett, Grant B * State license: 389716 NPI: 1871943332 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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Grady, Kimberly * State license: 396017 NPI: 1467976126 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
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* No discount on non-covered services.

Provider Name	Specialty	Practice Name	Address	Phone	Network
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Mississippi - Jackson County - Pascagoula - 39581

Grady, Kimberly * State license: 396017 NPI: 1467976126 Gender: F Accepting new patients: Yes		South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Griffith, Patrice N * State license: 392317 NPI: 1942730429 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Griffith, Patrice N * State license: 392317 NPI: 1942730429 Gender: F Accepting new patients: Yes		South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Harris, Gina A * State license: 396517 NPI: 1922480797 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Harris, Matthew J * State license: 364712 NPI: 1184944290 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Hill, Rolandas * State license: 382415 NPI: 1083054225 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Huckabee, Jacqueline G * State license: 381815 NPI: 1548300841 Gender: F Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Johnston, Daniel T * State license: 373414 NPI: 1881034890 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Kamp, Aaron R * State license: 384116 NPI: 1598997314 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Larson, Cameron * State license: 391017 NPI: 1740601137 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
Leach, Jason A * State license: 357110 NPI: 1962543876 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
McAlexander, William P * State license: 330304 NPI: 1720082373 Gender: M Accepting new patients: Yes	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC

Mississippi - Pascagoula - 39581

Olaivar, Jason State license: 391117 NPI: 1477086585 Accepting new patients: Yes	GD	Scott Dickinson DMD PC	4001 Denny Ave Ste 1	(228) 471-3970	DMX
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Provider Name	Specialty	Practice Name	Address	Phone	Network
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Mississippi - Jackson County - Pascagoula - 39581

Oyeleye, Mary *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 372413 NPI: 1043850187 Gender: F Accepting new patients: Yes					
Papania, Jason C *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 330504 NPI: 1245333483 Gender: M Accepting new patients: Yes					
Van Hilsen, Zachary X *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 375714 NPI: 1922263912 Gender: M Accepting new patients: Yes					
Van Hilsen, Zachary X *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 382515 NPI: 1922263912 Gender: M Accepting new patients: Yes					
Van Hilsen, Zachary X *	PD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 375714 NPI: 1922263912 Gender: M Accepting new patients: Yes					
Van Hilsen, Zachary X *	PD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 382515 NPI: 1922263912 Gender: M Accepting new patients: Yes					
Wallace, Cayce *	GD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 368012 NPI: 1477860526 Gender: M Accepting new patients: Yes					
Wallace, Cayce *	PD	South Mississippi Smiles Dentistry LLC	4105 Hospital St	(228) 762-1889	AC
State license: 368012 NPI: 1477860526 Gender: M Accepting new patients: Yes					

Mississippi - Jackson County - Vancleave - 39565

Parker, Hubert H *	GD	Hurley Family Dental	11628 Hwy 57 Ste 6A	(228) 283-5022	AC
NPI: 1255402376 Accepting new patients: Yes					

Printed on 07/24/2018

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* No discount on non-covered services.



For Members in ALL States:

Unum offers interpreter service for non-English speaking members, at no cost to the enrollee. Our service interprets over 180 languages and dialects. If you require language assistance, please contact our Customer Service Department at 888-729-5433 to be connected to an interpreter.

Unum offers full and equal access to covered services, including enrollees with disabilities as required under the federal Americans with Disabilities Act of 1990 and Section 504 of the Rehabilitation Act of 1973.

For Members in Texas:

A non-electronic copy of the directory may be obtained free of charge. Please contact 888-729-5433 to request a copy.

For Members in Wisconsin:

IMPORTANT NOTICE

You are strongly encouraged to contact us to verify the status of the providers involved in your care including, for example, the anesthesiologist, radiologist, pathologist, facility, clinic or laboratory, when scheduling appointments or elective procedures to determine whether each provider is a participating or nonparticipating provider. Such information may assist in your selection of provider(s) and will likely affect the level of co-payment, deductible and amount of co-insurance applicable to the care you receive. The information contained in this directory may change during your plan year. Please contact 1-888-729-5433 to learn more about the participating providers in your network and the implications, including financial, if you decide to receive your care from nonparticipating providers.



Helping Mothers & Babies

A Good Counsel home requires professional, around-the-clock staff to help moms turn their lives around. In addition, just like you, moms incur expenses taking care of their baby, themselves, and advancing their education and employment while working toward the transition to independent living.

How Can Your Donation Help a Mom?

- \$50 covers the cost of transportation for ten moms to visit doctor or make it to work;
- \$100 provides childcare for one week while mom attends school or works;
- \$1,000 buys food and basic supplies for one home for a month;
- \$10,000 provides customized professional counseling for two moms;

Priceless -- saving the life of a baby and helping a mom find healing and hope

Contact Kay Trattles, Program Director, for a home tour
251-986-6352



goodcounsel
homes + hope for babies + mothers

The Good News of Good Counsel Mary's Shelter Gulf Coast

- National, non-profit leader in helping homeless, pregnant moms providing a home where they can have their baby in love and dignity, learn the life skills to take care of baby and themselves, and secure education and employment leading to independent living.
- In the Spring of 2016, Good Counsel came to the Gulf Coast to operate the modern, 6000 square foot, Mary's Shelter in Elberta, Alabama.
- Homeless, pregnant women of any faith, belief or race are welcome, including those with mental health challenges or addiction. Good Counsel operates in the Catholic social tradition.
- Providing comprehensive care, aiming to meet both the physical and spiritual needs of the mother, Good Counsel Mary's Shelter is more than a home, it is a new beginning. Emphasis is placed on empowering each woman to be the best mother for her child.
- Over 7000 mothers and babies have called Good Counsel home for over 700,000 days and nights.
- Post abortion healing program, Lumina, also available for residents in need.

PREGNANT & WORRIED?

1-800-723-8331

Learn More

GoodCounselHomes.org

Facebook: [GoodCounselHomes](https://www.facebook.com/GoodCounselHomes)

Twitter: [@GoodCounselOrg](https://twitter.com/GoodCounselOrg)



SERVICE TO BALDWIN COUNTY

ALABAMA SERVICE AREA DEMOGRAPHICS

Poverty Rate: ***AL 17.1% | *U.S. 12.7%**
(Census.gov. 2016)

Unemployment Rate: ***AL 3.5% | *U.S. 4.1%**
(Bls.gov. 2017)

Households with Low Food Security:
***AL 16.5% | *U.S. 12.9%** (Map the Meal Gap. 2016)

Child Food Insecurity:
***AL 22.5% | *U.S. 17.5%** (Map the Meal Gap. 2016)

*Indicates state rate **Indicates national rate

PROGRAMS AND SERVICES PROVIDED TO BALDWIN COUNTY 2017 DATA

FOOD DISTRIBUTION

- Meals Distributed: **1,172,650**

Mobile Pantries & Produce Drops

- Distributions: **6**
- Meals Distributed: **71,438**
- Households Served: **1,338**

Total Agencies: **28**

- Christian Life Church
- Christian Service Center
- Community Action Agency of South AL
- New Life in Christ Church
- Paradise Pantry
- Read the Red Ministry
- Shepherd of the Bay Lutheran Church

CHILD NUTRITION PROGRAMS

Summer Meals Program

- Program Sites: **15**
- Children Served: **1,380**
- Meals/Snacks Served: **56,964**

Afterschool Meal Program

- Program Sites: **18**
- Children Served: **1,656**
- Meals/Snacks Served: **132,512**

Backpack Program

- Number of Schools: **18**
- Children Served: **585**
- Number of Backpacks: **18,176**

RETAIL STORE LEVEL PICKUP

- Total Stores: **27**
- Total Pounds: **2,001,990**

SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP) OUTREACH

- Outreach Events: **104**
- Applications Submitted: **546**
- Estimated Economic Impact*: **\$2,510,327**

*According to multiple accredited sources on economic policy, such as the Center on Budget and Policy Priorities, every \$1 spent in SNAP benefits equals over \$1.79 in economic activity for the local economy in the form of grocery sales.

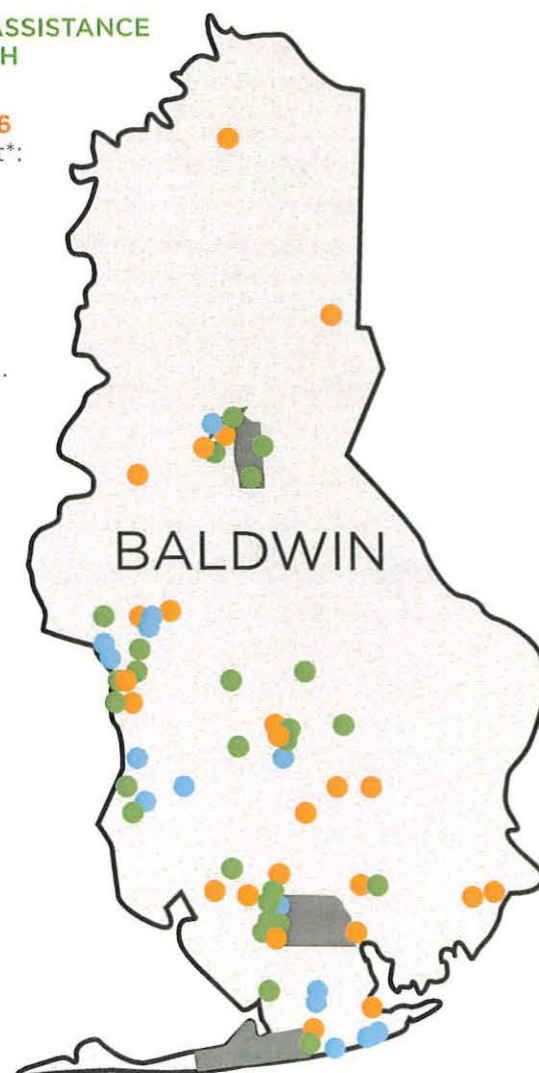
FOOD INSECURITY RATE

- Individuals: **13.0%**
- Children: **22.0%**

Percent of population in poverty

- Baldwin County: **11.7%**
- Foley: **15.9%**
- Spanish Fort: **6.5%**
- Fairhope: **10.1%**
- Daphne: **11.8%**
- Bay Minette: **26.5%**
- Robertsdale: **16.5%**
- Orange Beach: **7.4%**
- Gulf Shores: **16.3%**

-  **Partner Agencies**
-  **School Partners**
-  **Retail Store Partners**
-  **Food Deserts***
An area in which it is difficult to buy affordable or good-quality fresh food



ATTACHMENT NO.

7

July 31, 2018

Proposal Exclusively for: Taylor Rider

2018 Starcraft XLT

35 Passengers, Driver/Co-Pilot + Dedicated Rear Luggage

Unit# SC-19

1 Unit in Production



Chassis and Body Specifications:

2018 Ford F-650 Chassis

6.7 Liter Diesel 300HP Engine

40' Bus Body / 102" Wide

25,999# GVWR

291" Wheelbase

Full Body Steel Cage Construction

Air Ride Suspension

Dual Rear Wheels

ABS Hydraulic Brake System

Cruise Control & Tilt

65 Gal. Fuel Tank

200 & 157 Amp Dual Alternators

Custom Black & Silver Graphics

Factory Warranties:

2 year / Unlimited Mile Basic Chassis

2 year / Unlimited mile Powertrain

2 year / Unlimited mile Roadside Asst.

5 year / 250,000 mile Transmission

5 year / 250,000 mile Engine

3 year / 75,000 mile Rear A/C

Additional Equipment:

LED Interior & Exterior Lights

(8) 12V & USB Charging Stations in Pass Area

Padded Vinyl Interior (walls and ceiling)

Gerflor Non-Slip Safety Flooring (Grey)

Silver Painted Skirt

Gloss Blackout Windows

Metal Locking Fuel Fill Door

Stainless Steel Wheel Inserts

Valve Stem Extenders

140,000 BTU Rear A/C System (ACC)

w/ Dual Compressors

(2) 65,000 BTU Rear Heater

AV Blitz Package with Touch Screen:

DVD System w (4) 15" Monitors, Bluetooth

Rear Back-Up Camera, and GPS

LED Rear Center Mount Brake Light

Door Activated Interior Lights

Deluxe AM/FM/CD/PA Sys. w/ 8 Speakers

Electric Passenger Entry Door

w/ Exterior Key Switch

Dedicated Rear Luggage Area

w/ Challenger Slam Lock Rear Door

Upgraded Overhead Luggage Racks

w/ Reading Lights & Vinyl Covering

Grab Rails Parallel to Entrance Steps

Stanchion & Modesty Panel Behind Driver

(1) Ford Air Suspension Drivers Seat

(1) Ford Adjustable Co-Pilot Seat

(35) Upgraded 19" Luxe Seating

- Level 5 Two-Toned Leatherette

- Recliners

- Aisle Side Seat Sliders

- Padded Upholstered Armrests

- Retractable Seat Belts

Safety Package:

- Fire Extinguisher

- Safety Triangles

- First Aid Kit

- Reverse Alarm

- Interior Convex Mirror

- White Standee Line

Additional Options (Not included in pricing):

Basic Lettering - \$350

Delivery to Anywhere in the U.S. - \$1.35 / mile

Pricing:

Unit Price:

Less Rebates & Discounts:

Total Price (FOB Elkhart, IN):

Est. LEASE Pmt. (60 months):

Terms and Conditions:

20% Deposit Required to Hold Unit.

All quotes valid for 30 days.

All stock units are subject to prior sale.

Price or Payments do not include tax, license, or delivery unless stated.

Est. FINANCE Pmt. (60 months):

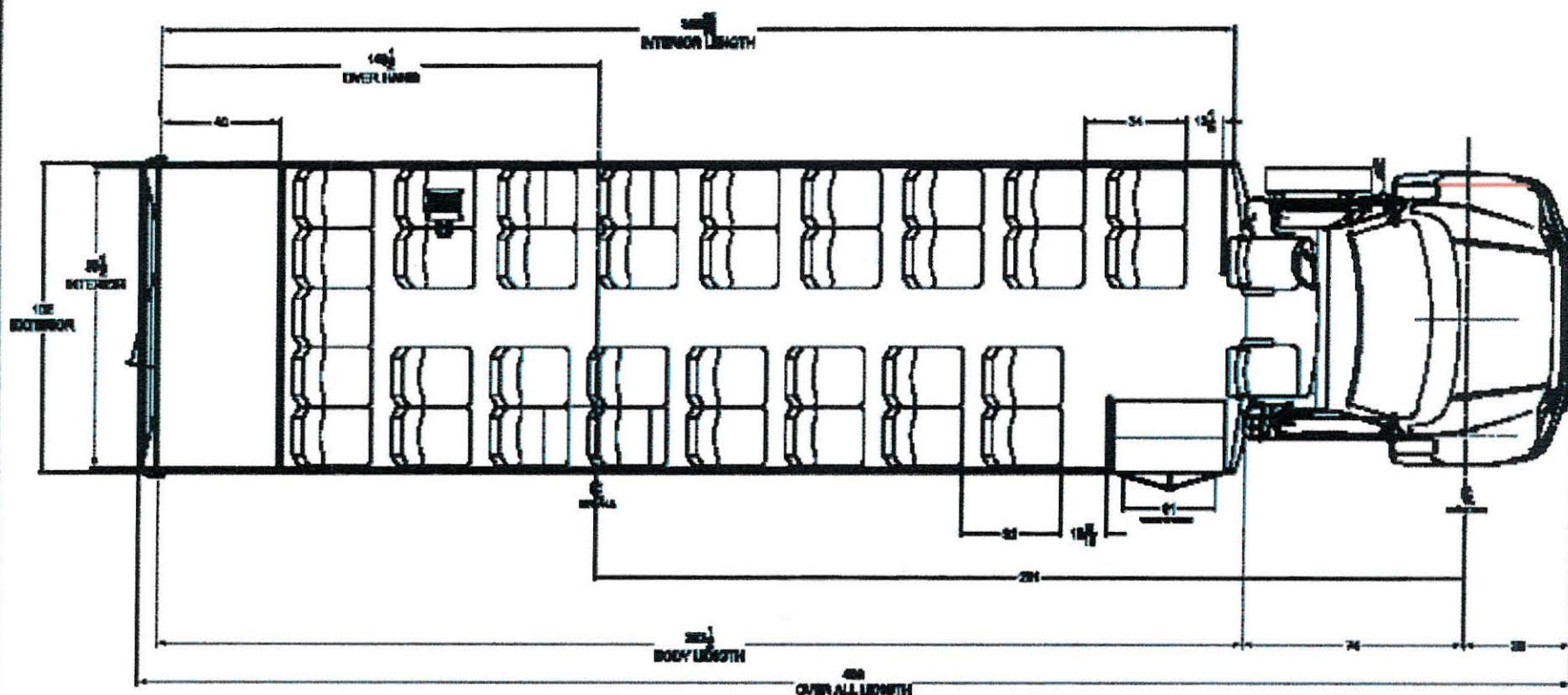
*Lease and Finance payment based on \$0 down + \$400 Doc Fee, upon credit approval. Lease based off of 15k miles per year.



Chuck Clark
Transportation South
Cell# (205) 777-1976
chuckclark@thebuscenter.com

July 31, 2018





DEALER APPROVAL

☐ APPROVED

CUSTOMER SIGNATURE

NOTE: ALL DIMENSIONS ARE IN INCHES UNLESS OTHERWISE SPECIFIED.
THIS FLOOR PLAN IS FOR INFORMATION PURPOSES ONLY.
A COUNTRY APPROVED (HND NOT NEW) BUS FOR COUNTRY APPROVAL WITH A WEIGHT APPROVED BY THE COUNTRY APPROVAL BOARD.
THIS FLOOR PLAN IS FOR INFORMATION PURPOSES ONLY.
THIS FLOOR PLAN IS FOR INFORMATION PURPOSES ONLY.

SCALE
IN INCHES



STARCRAFT BUS
A Division of Ponder Motors, Inc.

THIS DRAWING AND THE INFORMATION THEREON ARE THE EXCLUSIVE PROPERTY OF STARCRAFT BUS, A DIVISION OF PONDER MOTORS, INC. SMALL BUS AND CHASSIS ARE EMPLOYED IN LATE MODELS. NEW MODEL IS BEING SUBMITTED TO COUNTRY APPROVAL BOARD FOR APPROVAL WITH ALL COUNTRY APPROVAL BOARD. IT IS REQUESTED FOR LATE MODEL INFORMATION TO STARCRAFT BUS, A DIVISION OF PONDER MOTORS.

NO.	DESCRIPTION OF CHANGE	BY	CHK	DATE	CHG NO.
1	CHASSIS FRAME 2000				

WOOD	OTHER	DATE	APPROVED	THICK	3/4" PANEL 1/2" 1/4" 3/8" 1/2" 3/4" 1" 1 1/4" 1 1/2" 1 3/4" 2" 2 1/4" 2 1/2" 2 3/4" 3" 3 1/4" 3 1/2" 3 3/4" 4" 4 1/4" 4 1/2" 4 3/4" 5" 5 1/4" 5 1/2" 5 3/4" 6" 6 1/4" 6 1/2" 6 3/4" 7" 7 1/4" 7 1/2" 7 3/4" 8" 8 1/4" 8 1/2" 8 3/4" 9" 9 1/4" 9 1/2" 9 3/4" 10" 10 1/4" 10 1/2" 10 3/4" 11" 11 1/4" 11 1/2" 11 3/4" 12" 12 1/4" 12 1/2" 12 3/4" 13" 13 1/4" 13 1/2" 13 3/4" 14" 14 1/4" 14 1/2" 14 3/4" 15" 15 1/4" 15 1/2" 15 3/4" 16" 16 1/4" 16 1/2" 16 3/4" 17" 17 1/4" 17 1/2" 17 3/4" 18" 18 1/4" 18 1/2" 18 3/4" 19" 19 1/4" 19 1/2" 19 3/4" 20" 20 1/4" 20 1/2" 20 3/4" 21" 21 1/4" 21 1/2" 21 3/4" 22" 22 1/4" 22 1/2" 22 3/4" 23" 23 1/4" 23 1/2" 23 3/4" 24" 24 1/4" 24 1/2" 24 3/4" 25" 25 1/4" 25 1/2" 25 3/4" 26" 26 1/4" 26 1/2" 26 3/4" 27" 27 1/4" 27 1/2" 27 3/4" 28" 28 1/4" 28 1/2" 28 3/4" 29" 29 1/4" 29 1/2" 29 3/4" 30" 30 1/4" 30 1/2" 30 3/4" 31" 31 1/4" 31 1/2" 31 3/4" 32" 32 1/4" 32 1/2" 32 3/4" 33" 33 1/4" 33 1/2" 33 3/4" 34" 34 1/4" 34 1/2" 34 3/4" 35" 35 1/4" 35 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Baldwin County Commission
Budget Fund Summary
Year to Date As Of July 31, 2018

Description	FY 2014 Annual	FY 2015 Annual	FY 2016 Annual	FY 2017 Annual	FY 2018 YTD	FY 2018 Annual Budget	FY 2019 Annual Budget
00143							
Section 18 Fund							
Revenue							
Taxes	0	0	0	0	0	0	0
Special Assessments	0	0	0	0	0	0	0
Licenses & Permits	0	0	0	0	0	0	0
Intergovernmental	(1,382,381)	(1,503,542)	(1,846,705)	(1,513,492)	(1,182,890)	(2,916,682)	(3,359,525)
Charges For Services	(438,166)	(424,842)	(422,310)	(432,689)	(317,709)	(436,908)	(130,254)
Miscellaneous Revenue	(524,691)	(477,928)	(509,612)	(448,088)	(430,083)	(529,810)	(576,180)
Fund Balance	0	0	0	0	0	0	0
Total Revenue	(2,345,238)	(2,406,313)	(2,778,627)	(2,394,269)	(1,930,682)	(3,883,400)	(4,065,959)
Expenditures							
Employee Compensation	1,601,810	1,855,653	2,068,683	2,163,632	1,864,939	2,352,451	2,338,400
Services Provided By Others	208,755	77,097	12,252	22,214	16,722	20,389	17,500
Supplies, Repairs & Maintenance	612,849	533,247	408,234	494,179	439,750	507,539	499,235
Utilities & Communication	72,456	73,138	66,574	68,479	46,107	70,870	100,520
Travel	12,333	13,886	21,726	17,803	19,276	16,100	18,300
Other Operating Expenditures	60,485	59,887	76,319	85,640	73,224	71,388	80,175
Capital Expenditures	395,875	413,685	804,477	179,873	612,848	1,720,560	2,003,560
Debt Service	0	0	0	0	0	0	0
Intergovernmental	0	0	0	0	0	0	0
Total Expenditures	2,964,561	3,026,594	3,458,265	3,031,820	3,072,866	4,759,297	5,057,690
(Surplus)/Deficit Before Transfers	619,323	620,281	679,639	637,550	1,142,183	875,897	991,731
Transfers							
Transfer In/Other Sources	(596,734)	(619,145)	(652,131)	(567,062)	(883,887)	(875,897)	0
Transfer Out/Other Uses	0	0	0	0	0	0	0
Prior Period/Other Adjustments	0	0	0	0	0	0	0
Net Transfers	(596,734)	(619,145)	(652,131)	(567,062)	(883,887)	(875,897)	0
YTD (Surplus) / Deficit	22,589	1,136	27,508	70,489	258,297	0	991,731

ATTACHMENT NO.
9

Baldwin County Commission

FY 2019 Budget

Detailed Revenues

Fund 00143 Section 18 Fund

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
44284	1	SF Local Govt Cost Share	-	-	-	-	-	-
44284	2	DAP Local Govt Cost Share	-	-	-	-	(50,000)	(50,000)
44284	3	FH Local Govt Cost Share	-	-	-	-	(50,000)	(120,000)
44284	70163	SF Local Match	-	-	-	-	(55,578)	(81,978)
44300	006	FEMA 1866 TS IDA-ST	-	-	-	-	-	-
44300	70090	ARRA Tier II Construction	-	-	-	-	-	-
44314	1	Sect 18 Grant: Operations	(750,273)	(738,539)	(796,858)	(402,691)	(824,651)	(831,017)
44314	11	HMGP Grant Generator 75/25	-	-	-	-	(50,000)	(50,000)
44314	12	5307 Cap Hub Improve - F'Hope	-	-	-	-	(200,000)	(480,000)
44314	2	Sect 18 Grant: Capital	(335,857)	(620,482)	(143,898)	(420,893)	(495,200)	(363,200)
44314	3	Sect 18 Grant: Travel	(9,723)	(11,117)	(7,346)	(4,894)	-	-
44314	4	Sect 18 Grant: Admin.	(407,727)	(407,849)	(494,911)	(271,735)	(489,680)	(556,252)
44314	6	ALDOT Non Fed Funding	-	-	-	-	-	-
44314	7	5307 Grant Operations	-	(65,218)	(71,179)	(33,482)	(73,661)	(75,166)
44314	70163	SP Fort Park & Ride Grant	-	(3,500)	700	-	(382,312)	(506,312)
44314	8	5307 Grant Capital	-	-	-	(44,737)	(45,600)	(45,600)
44314	9	5307 Grant Cap Hub Improvement	-	-	-	-	(200,000)	(200,000)
44710	007	FY14 Flood Event	-	-	-	-	-	-
44710	009	Hurricane Nate FEMA Reimburse	-	-	-	(3,822)	-	-
44720	007	FY14 Flood Event	38	-	-	-	-	-
44720	009	Hurricane Nate AEMA Reimburse	-	-	-	(637)	-	-
44800	006	FEMA 1866 TS IDA-FED	-	-	-	-	-	-
45610		Contract Services	(424,842)	(422,310)	(432,689)	(317,709)	(436,908)	(130,254)
45880		Telephone Reimbursements	-	-	-	-	-	-
47100		Interest	(178)	(250)	(502)	(1,848)	(230)	(2,000)
47700		Gas Donations/Fares	(457,295)	(492,069)	(418,736)	(416,594)	(480,000)	(520,000)
47700	01	Medicaid Fares	(10)	(2)	-	-	-	-
47701	1	Donation SF Land	-	-	-	-	-	-
47701	70163	Donation Land by Cypress	-	-	-	-	(40,000)	(44,600)
47900		Misc Revenue	(1,428)	(120)	(60)	(372)	(80)	(80)
47900	01	WrkForce Market Contr	-	-	-	-	-	-
47900	012	WC/Gen Liab Investment Refund	-	(7,312)	(12,003)	-	-	-

Baldwin County Commission

Fund 00143 Section 18 Fund

FY 2019 Budget
Detailed Revenues

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
47900	03	Advertising Revenue	(6,879)	(6,800)	(8,073)	(9,818)	(6,000)	(6,000)
47905		Insurance Recoveries	(12,138)	(3,058)	(8,715)	(1,452)	(3,500)	(3,500)
Totals		00143 Section 18 Fund	(2,406,313)	(2,778,627)	(2,394,269)	(1,930,682)	(3,883,400)	(4,065,959)

Baldwin County Commission

Fund 00143 Section 18 Fund

FY 2019 Budget

Transfers IN

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
61100	001	TI From Gen Fund	(607,865)	-	(554,744)	(875,897)	(875,897)	-
61100	510	TI from Fund 510	-	-	-	-	-	-
61200		Proceeds from Sale of Assets	(11,280)	-	(12,318)	(7,990)	-	-
Totals		00143 Section 18 Fund	(619,145)	-	(567,062)	(883,887)	(875,897)	-

Baldwin County Commission

Fund 00143 Section 18 Fund

FY 2019 Budget
Transfers OUT

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
62100	001	TO to General Fund	-	-	-	-	-	-
Totals		00143 Section 18 Fund	-	-	-	-	-	-

Baldwin County Commission

Fund 00143 Section 18 Fund
Dept 51930 BRATS Administration

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	1,892	2,568	3,526	3,967	4,000	4,500
5105		Car Allowance	-	-	-	-	-	-
5106		Longevity	1,000	2,000	2,000	2,000	2,000	2,500
5113		Salaries	217,652	229,200	234,428	198,802	246,909	252,200
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	10,301	10,723	12,115	8,595	15,356	15,709
5121	02	Retirement Tier II	3,440	3,404	3,351	2,633	-	-
5122		Health Insurance	25,193	37,997	45,112	37,051	40,581	51,874
5123		Life Insurance	218	205	184	134	285	285
5124		Social Security	15,644	16,030	16,939	14,380	19,347	19,828
5125		Workers Comp	588	569	559	486	580	505
5126		Unemployment Insurance	-	-	-	-	444	453
5129		Disability	366	471	418	330	570	583
5150		Contract Services	5,989	5,680	5,885	4,980	6,000	6,000
5150	99	Temporary Labor	-	-	7,848	-	-	-
5153		Pest Control	370	383	378	3,879	3,784	1,500
5156		Drug Test	3,156	2,287	2,310	1,570	2,000	2,000
5158		Medical	-	-	-	-	-	-
5162		Bank Fees & Costs	-	141	498	381	500	500
5170		Training	1,675	1,345	1,763	1,196	4,000	3,000
5171		Dues	975	975	980	2,605	2,605	3,000
5211		Office Supplies	15,149	13,998	15,621	11,611	15,000	16,000
5211	1	Sm Office/Comp Eqpt	21,370	13,384	15,459	18,401	15,733	16,000
5212		Gas & Oil	1,610	2,336	2,319	625	2,308	1,775
5215		Tires	-	-	-	-	-	-
5219		Misc. Supplies	-	-	(0)	-	-	-
5223		Copy Machine Rental	3,414	3,343	3,385	2,585	3,520	3,500
5228		Uniforms	-	-	-	-	-	-
5230		Landscaping	-	-	-	-	-	-
5231		Building Repairs & Maint	2,729	6,778	15,938	4,398	9,566	7,000
5234		Repairs & Maint. M. V.	-	-	-	-	-	-
5235		Computer & Software Maint	48,270	1,879	48,819	50,153	52,000	52,000

Baldwin County Commission

Fund 00143 Section 18 Fund
Dept 51930 BRATS Administration

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5235	001	Computer Support Services	-	19,464	18,841	27,645	27,421	13,160
5240		Utilities	-	-	-	-	-	-
5240	01	Electricity	-	-	-	-	-	-
5240	02	Water & Sewage	-	-	-	-	-	-
5240	03	Natural Gas	-	-	-	-	-	-
5240	04	Garbage Service	-	-	-	-	-	-
5251		Telephone	37,989	15,824	12,509	10,402	41,000	13,000
5251	1	Communication Equipment	-	23,081	27,921	16,626	-	58,000
5252		Postage	899	708	759	774	1,000	900
5253		Advertising	10,270	5,285	5,992	510	6,000	6,000
5253	01	Wrk Force Marketing	-	-	-	-	-	-
5260		Travel	13,721	21,726	17,608	19,141	16,000	18,000
5260	89	Taxable Meals	165	-	30	15	100	100
5272		Insurance: M. V.	16,301	17,921	22,216	19,181	18,000	23,000
5278		Deduction on Insurance Claims	-	-	-	-	-	-
5407		License Plates	-	24	-	-	-	-
5499		Miscellaneous Expense	-	10	-	-	-	-
5500		Capital	15,038	13,314	-	-	-	100,000
5511	1	SF Land Park & Ride	-	-	-	-	-	-
5530		Other Improvements	-	-	-	-	-	-
5540		Other Equipment and Furnitur	-	-	-	8,027	66,670	66,670
5550		Motor Vehicles	398,648	762,729	179,873	22,784	676,000	354,000
5550	001	Cty Motor Vehicles	-	24,934	-	582,037	-	-
5599	001	CIP SF Park & Ride	-	-	-	-	-	632,890
5599	002	CIP Daphne Hub	-	-	-	-	250,000	250,000
5599	003	CIP FH Transfer Center	-	-	-	-	250,000	600,000
Totals		51930 BRATS Administration	\$ 874,030	\$ 1,260,717	\$ 725,582	\$ 1,077,903	\$ 1,799,279	\$ 2,596,432

Baldwin County Commission

Fund	00143	Section 18 Fund	FY 2019 Budget					
Dept	51935	BRATS Operations	Detailed Expenditures					
Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5103		Overtime	47,730	45,957	59,194	100,974	47,000	30,000
5105		Car Allowance	-	-	-	-	-	-
5106		Longevity	11,500	11,000	13,500	13,000	14,000	14,500
5113		Salaries	1,147,803	1,267,954	1,285,097	1,086,166	1,438,340	1,403,311
5114	02	Hurr Isaac Labor/Benefits	-	-	-	-	-	-
5121		Retirement	54,913	55,811	54,152	40,212	90,904	87,725
5121	02	Retirement Tier II	17,643	21,247	26,282	21,645	-	-
5122		Health Insurance	158,124	191,270	223,564	178,944	226,395	267,212
5123		Life Insurance	1,452	1,346	1,172	848	1,938	1,938
5124		Social Sercurity	85,960	94,045	96,399	85,813	114,700	110,765
5125		Worker's Comp	52,487	71,953	80,962	67,541	83,196	68,741
5126		Unemployment	-	2,833	2,833	-	2,586	2,527
5129		Disability	1,748	2,102	1,846	1,418	3,320	3,244
5150		Contract Services	-	-	-	-	-	-
5150	99	Temporary Labor	62,596	-	-	-	-	-
5156		Employee Physicals	2,336	1,442	2,552	2,046	1,500	1,500
5170		Training	-	-	-	65	-	-
5211		Office Supplies	-	-	-	-	-	-
5211	1	Office / Computer Equipment	-	-	-	-	-	-
5212		Gas & Oil	325,602	251,758	271,167	238,688	274,991	285,000
5214		Small Tools	1,944	1,330	1,541	626	1,500	1,500
5215		Tires	29,600	16,338	28,998	7,625	15,000	20,000
5219		Misc. Supplies	-	-	-	-	-	-
5228		Uniforms	2,360	3,495	3,646	4,088	4,000	4,000
5228	02	Uniforms - Boots	-	-	-	4,205	-	2,700
5231		Building Repairs & Maint	2,345	7,651	3,763	5,522	15,000	5,000
5234		Repairs & Maint. M. V.	69,709	59,767	52,325	52,449	70,000	60,000
5234	001	Motor Vehicle Towing	2,350	1,655	935	1,680	1,500	1,600
5234	002	Major Accident Repair	6,796	5,056	11,423	9,451	-	10,000
5253		Advertising	-	-	236	-	-	-
5260		Travel	-	-	-	-	-	-
5260	89	Taxable Meals	-	-	165	120	-	200

Baldwin County Commission

Fund 00143 Section 18 Fund
 Dept 51935 BRATS Operations

FY 2019 Budget
 Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5270		Insurance	-	-	-	-	-	-
5272		Insurance: M. V.	-	-	-	-	-	-
5273		Surety Bonds	-	-	1,798	1,798	-	2,000
5278		Deduction on Insurance Claims	1,500	1,500	500	500	1,500	1,000
5407		License Plates	232	97	423	244	350	400
5499		Misc Expenditure	-	10	-	-	-	-
5500		Capital	-	-	-	-	-	-
Totals		51935 BRATS Operations	\$ 2,086,729	\$ 2,115,615	\$ 2,224,473	\$ 1,925,666	\$ 2,407,720	\$ 2,384,863

Baldwin County Commission

Fund 00143 Section 18 Fund
Dept 52555 BRATS Building Costs

FY 2019 Budget
Detailed Expenditures

Object Act	Sub Act	Description	FY 2015	FY 2016	FY 2017	FY 2018 YTD July	FY 2018 Budget	FY 2019 Budget
5241	101	Elec BRATS Hub BM	2,480	2,174	2,396	1,843	2,200	2,300
5241	201	Elec BRATS Hub FH	2,966	3,027	3,100	1,914	3,100	3,100
5241	301	Electric BRATS RD	12,903	10,755	10,470	8,550	11,000	11,000
5242	101	Gas BRATS Hub BM	1,014	860	752	1,019	1,200	1,000
5242	301	Gas BRATS RD	1,065	785	510	911	1,000	1,000
5243	101	Water Sewer BRATS Hub BM	361	343	371	355	370	370
5243	201	Water Sewer BRATS Hub FH	380	922	335	258	400	400
5243	301	Water Sewer BRATS RD	870	869	812	800	900	900
5244	101	Garbage BRATS Hub BM	606	560	559	476	600	600
5244	301	Garbage BRATS RD	1,337	1,382	1,533	1,263	1,500	1,550
5244	401	Garbage BRATS Foley	-	-	225	405	600	400
5270	101	Insurance BRATS Hub BM	502	418	422	462	503	500
5270	201	Insurance Brats Hub FH	570	473	448	574	570	575
5270	301	Insurance BRATS RD	3,020	2,562	3,590	5,676	5,676	5,700
5275		Insurance Gen Liability	37,762	53,304	56,243	44,789	44,789	47,000
Totals			\$ 65,834	\$ 78,433	\$ 81,765	\$ 69,296	\$ 74,408	\$ 76,395

Commission Decision Items					
Project Description	Requested By	Amount included in Budget	Amount not included in Budget	Code	Notes
GF & Subsidized					
Administration - floor replacement in chambers, library, and commission	RC	25,000		51125.5231	
Administration - personnel	RC		3,376	51125 salaries/fringe	5% increase to 1 employee's salary
Administration - portable restroom trailer contribution	RC	14,950		51125.5499	
Animal Shelter - air conditioned adoption trailer	GJ	35,000		55410.5500	
Animal Shelter - intake building	RC	N/A			Discussion item
Animal Shelter - personnel	GJ	72,164	13,247	55410 salaries/fringe	1 new position (Animal Resource Supervisor); 3 position reclass requests; 4 create/promote/abolish requests
Archives - Alabama 200	FA	45,500		51906.5150.200	Book- 25,000, paraphernalia 5k, Paintings- 20k/2yrs - this is the 2nd year
Archives - documentaries	FA	17,100		51906.5150	6 documentaries at \$2850 a piece
Baldwin Co. Library Co-Op - Appropriations Request	L Reed	96,798		57100.5299	96,797.25 to match state aid and a waiver of rent for the year (approx 12,700)
Budget - personnel	RC		2,418	51725 salaries/fringe	reclassification request - Purchasing Director
Budget - replace 2 air conditioning units on Budget/Purchasing building	WG	4,600		51725.5231	
Building Inspection - truck	MH	24,000		52710.5550	
Building Maint - LED lighting county wide project	JL	20,000		51555.5231.0001	
Building Maint - personnel	JL	26,624	11,098	51995 salaries/fringe	1 new position (PT Office Assist III); reclass of Bldg Maint Engineer III and Bldg Maint Supervisor
Building Maint - roofing (BM BOE 95k, BM Jail 94.5k, Misc shingle replace 9.5k)	JL	199,000		51555.TBD	currently in 51555.5524.113002
Building Maint - vehicles (with service bodies) - 2	JL	75,000		51995.5550	
Building Maint -trailers (2 - 1 open, 1 closed)	JL	5,000		51995.5219	
CIS - Hyper V Failover Project - year 2 of 3	BP	102,000		51965.5500	
CIS - personnel	BP	(1,647)			abolish 1 position; create/promote/abolish 1 position; promote/abolish 1 position
CIS - Remote BCC Broadcast System	BP	135,000		51965.TBD	currently in 51965.5150 until account established
CIS - vehicle (Ford Explorer)	BP	24,989		51965.5550	Replace Dodge Durango
Clerk Treasurer - Finance - personnel	KC	9,026		51700 salaries/fringe	create/promote abolish 3 positions
Clerk Treasurer - Sales Tax - personnel	KC	97,211	0	51750 salaries/fringe	2 new positions (PT Dept Lic. Inspe II & Audit Comp Officer); reclass of Sales Tax Coor
COA - personnel	KC	973		56200 salaries/fringe	create/promote/abolish 1 position
Coroner - personnel	SV/ BP	30,907		52400 salaries/fringe	1 new position - Admin Support Specialist I
Courthouse (Bay Minette) - Courtroom 7 renovation		250,000		51988.5524	
Courthouse (Bay Minette) - telepresence replacement - Courtroom 6	BP	4,200		51988.5211.1	
Courthouse (Fairhope) - parking resurfacing and paving (east side)	GB	71,656		51994.5231	
Custodial - personnel	WG	19,318		51996 salaries/fringe	1 new position - PT Custodian
EMA - printing brochures/pamphlets/magazines	JP	15,000		52300.5211.03	
EMA - lean-to	JP	100,000		52300.5500	
EMA - Telepresence upgrade	JP	40,000		52300.5235	
EMA - two message boards	JP	24,000		52300.5500	
JDC - personnel	RB	2,227		52610 salaries/fringe	create/promote abolish 1 position
Personnel - personnel	AR	41,826	0	51962 salaries/fringe	new position - Admin Supp Spec II; reclass of Assist Personnel Direct & Risk Manager
Personnel - salary survey	AR	100,000		51962.5150	
Probate - computer software (implementation fee)	Judge Russell	115,000		51300.5235	
Probate - personnel	Judge Russell	36,278		51300 salaries/fringe	new position - License Revenue Officer
Revenue - personnel	TF		2,013	51600 salaries/fringe	reclassification request - Administrator of Collections
Transportation - BRATS - Communication Equipment	TR	28,000		51930.5251.1	
Transportation - BRATS - personnel (Fund 143 - Admin)	TR		4,509	51930 salaries/fringe	reclassification request
Transportation - BRATS - personnel (Fund 143 - Ops)	TR	(70,206)	73,065	51935 salaries/fringe	abolish 3 vacant PT driver positions (in budget); reclassification request (not in budget)
Transportation - BRATS - Southern Linc Conversion	TR	30,000		51930.5251.TBD	currently in 51930.5251.1
Transportation - BRATS Daphne Hub	TR	250,000		51930.5599.002	
Transportation - BRATS FH Transfer Center	TR	600,000		51930.5599.003	
Transportation - BRATS generator (Fund 143)	TR	66,670		51930.5540	
Transportation - BRATS RD boarding shelter	TR	100,000		51930.5500	
Transportation - BRATS SF Park & Ride	TR	632,890		51930.5599.001	
Transportation - BRATS vehicles (6) (Fund 143)	TR	354,000		51930.5550	T. Rider reduced from 676k to 354k (from 11 buses to 6)
Transportation - County Transportation personnel (Fund 103)	TR		1,513	5135C salaries/fringe	reclassification request
Transportation - County Transportation (Fund 103) - van	TR			5135C.5550	
Misc. Appropriations - Coastal Alabama Partnership	W Blankenship	25,000		51990.5299.011	
Misc. Appropriations - Historical Commission	C Campbell	93,000			
Misc. Appropriations - Alabama CoOp Extension Service	E Huckabay	53,854		51990.5390	
Misc. Appropriations - Baldwin Co. Heritage Museum	J Taylor	33,200		51990.5299.003 & 51990.5299.0031	30,000 operations appropriation plus a 3,200 appropriation for entry fee waiver
Misc. Appropriations - Bay Minette Rotary Club		500		51990.5362	500 is what has been given to them historically. They have not responded to requests for a FY18 report or a FY19 allocation request
Misc. Appropriations - BC Economic Development Alliance	L Lawson	380,000		51990.5410	
Misc. Appropriations - BC Soil & Water Conservation	R Bryars	107,250		51990.5400, 51990.5400.001	75,500 appropriation for BC Conservation District and 31,750 for the Watershed Coordinator
Misc. Appropriations - Chambers - Central Baldwin	G Quezada	1,000		51990.5294	

ATTACHMENT NO.

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Misc. Appropriations - Chambers - Eastern Shore	C Williams	1,000		51990.5294	
Misc. Appropriations - Chambers - North Baldwin	A Davis	1,500		51990.5294	
Misc. Appropriations - Chambers - South Baldwin	D Watts	22,500		51990.5294	Gateway Initiative - \$15K; Additional approp - \$7500 for a Total of \$22,500
Misc. Appropriations - Commission Discretionary Fund		25,000		51990.5342	statutory
Misc. Appropriations - DSD Services Group		24,000		51990.5150.005	
Misc. Appropriations - Gulf Coast RC & D Board	R Perry	3,250		51990.5371	
Misc. Appropriations - Lobby Contract Adams & Reese		72,000		51990.5150.003	
Misc. Appropriations - Lobby Contract Christie Strategy Group		42,000		51990.5150.004	
Misc. Appropriations - Lobby Contract Van Scoyoc Assoc		114,000		51990.5150.001	
Misc. Appropriations - Mobile Bay National Estuary Program	Roberta Swann	50,000		51990.5344	
Misc. Appropriations - Cindy Haber Center Inc. (formerly the MR/DD Board)	Cindy Haber	30,000		51990.5346	
Misc. Appropriations - SAIL senior center/hurricane evac	Comm Gruber	150,000		TBD - in 51990.5290 for Budget purposes	
Misc. Appropriations - Alabama Forestry Commission	R Fields	25,000		TBD - in 51990.5290 for Budget purposes	AFC is requesting a new full sized, extended cab 4WD pick up truck
Misc. Appropriations - Good Counsel Homes	K Trattles	20,000		TBD - in 51990.5290 for Budget purposes	
Misc. Appropriations - Feeding the Gulf Coast	CP	9,000		TBD - in 51990.5290 for Budget purposes	
Misc. Appropriations - contingency		50,000		51990.5290	
Misc. Appropriations - SARPC	R Rhodes	89,832		51990.5332	
Misc. Appropriations - SAWDC	S Taylor	22,500		51990.5299.012	
Misc. Appropriations - Swift Coles Home	C Campbell	12,000		51908.5230	
Misc. Appropriations - USS Alabama Battleship Commission	J Cobb	10,000		51990.5299.004	
Misc. Appropriations - West Florida Regulatory Planning Commission		13,891		51990.5299.005	
Sheriff - 16 patrol vehicles (Chevy Tahoes)	Sheriff	576,000		52100.5550	
Sheriff - 2 investigation vehicles	Sheriff	60,000		52100.5550	
Sheriff - 4 police pursuit vehicles (Ford 150s)	Sheriff	144,000		52100.5550	
Sheriff - 6 School Resource Officer vehicles	Sheriff	216,000		52100.5550	
Sheriff - 24 Motorola radios for vehicles	Sheriff	144,000		52100.5550.3	
Sheriff - 23 video systems	Sheriff	138,000		52100.5550.3	
Sheriff - 13 Motorola hand held radios	Sheriff	65,000		52100.5255	
Sheriff - various vehicle equipment	Sheriff	330,300		52100.5211.3	
Sheriff - patrol boat, GPS navigation, Sonar, FLIR	Sheriff	-		52100.5540	125k removed by Sheriff
Sheriff - 5 license plate recognition systems	Sheriff	-		52100.5540	100k removed by Sheriff
Sheriff - 6th console in Dispatch	Sheriff	-		52100.5542	110k removed by Sheriff
Sheriff - paint the Robertsdale Sheriff Office building	Sheriff	30,000		52100.5231	
Jail - air handler for Corrections center	Sheriff	8,000		5220.5540	
Jail - 2 AC units	Sheriff	10,000		52200.5540	
Jail - transport vehicle (Chevy Tahoe)	Sheriff	36,000		5220.5550	
Jail - elevator upgrade	Sheriff	-		5220.5500	90k removed by Sheriff
Jail - replacement of HVAC controls	Sheriff	588,433		52200.5500	
Jail - dryer	Sheriff	8,000		52200.5540	
Jail - replace fire alarm panels	Sheriff	46,000		52200.5540	
Jail - Motorola radio for vehicle	Sheriff	6,000		52200.5500.3	
Jail - Ford Explorer for Cpt. Thicklin	Sheriff	-		52200.5550	30k removed by Sheriff
Jail - replacement Dodge Charger for Lt. Bryars	Sheriff	-		52200.5550	
Jail - misc vehicle equipment	Sheriff	6,000		52200.5211.3	3k removed by Sheriff
Community Corrections - 4 x 4 truck with tow package	Sheriff	-		52708.5500	32k removed by Sheriff
Community Corrections - vehicle to replace Dodge Charger	Sheriff	35,000		52708.5500	
Community Corrections - 6 x 12 dual axle enclosed trailer	Sheriff	3,750		52708.5540	
Community Corrections - vehicle equipment	Sheriff	-		52708.5211.3	6k removed by Sheriff
Community Corrections - Motorola radio for vehicle	Sheriff	-		52708.5500.3	6k removed by Sheriff
Sub-Total General Fund and Subsidized Funds		7,801,784	111,239		
Highway Funds					
AREA 100:					
Recoat roof	J Long	28,000		53111.5231	
Limb Truck	J Nunnally	153,237		53111.5560	
Mini-X	J Nunnally	120,950		53111.5560	
Tractor	J Nunnally	68,988		53111.5560	
Roller Mini Asphalt	J Nunnally	39,796		53111.5560	
Straw Blower	J Nunnally	31,265		53111.5560	
Truck - F450 Flatbed w/ side	J Nunnally	47,645		53111.5560	
Truck - F150 4x4 crew cab	J Nunnally	31,775		53111.5550	
Hydro Seeder	J Nunnally	67,096		53111.5560	
Truck - F150 EXT cab	J Nunnally	26,650		53111.5550	
Sweeper	J Nunnally	-		53111.5560	58k removed by Joey

Truck - F150 EXT cab	J Nunnally	-	53111.5550	27k removed by Joey
Dozer	J Nunnally	-	53111.5560	185k removed by Joey
Truck - F150 EXT cab	J Nunnally	-	53111.5560	426k removed by Joey
	SUBTOTAL A100	615,402		
AREA 200:				
Pole Barn	J Nunnally	41,000	53112.5500	
Parking Lot Resurface	J Nunnally	20,500	53112.5231	
Barn Re-wire	J Nunnally	20,000	53112.5231	
Barn roof	J Nunnally	45,000	53112.5231	
Mini-Excavator	J Nunnally	59,168	53112.5560	
Roller Mini-Asphalt	J Nunnally	39,797	53112.5560	
Excavator	J Nunnally	300,492	53112.5560	
Shear	J Nunnally	28,214	53112.5560	
Truck with Bucket Boom Lift	J Nunnally	129,612	53112.5560	
Truck - F550 Flatbed	J Nunnally	51,250	53112.5560	
Truck - F150 Crew Cab	J Nunnally	28,700	53112.5550	
Trucks - F550	J Nunnally	-	53112.5560	51k removed by Joey
Trucks - (2) F150	J Nunnally	-	53112.5550	54k removed by Joey
Roller Pneumatic	J Nunnally	-	53112.5560	93k removed by Joey
Road Widener	J Nunnally	-	53112.5560	189k removed by Joey
Utility Trailer	J Nunnally	-	53112.5219	2k removed by Joey
Tractor	J Nunnally	-	53112.5560	69k removed by Joey
Grader (2)	J Nunnally	-	53112.5560	469k removed by Joey
Dozer	J Nunnally	-	53112.5560	185k removed by Joey
	SUBTOTAL A200	763,733		
AREA 300:				
Gradall	J Nunnally	385,493	53113.5560	
Shear	J Nunnally	28,214	53113.5560	
Mini-X	J Nunnally	120,950	53113.5560	
Truck	J Nunnally	47,645	53113.5560	
Asphalt Truck - Flatbed	J Nunnally	96,993	53113.5560	
Asphalt Patcher	J Nunnally	37,912	53113.5560	
Roller Mini Asphalt	J Nunnally	53,300	53113.5560	
Trailer	J Nunnally	-	53113.5560	31k removed by Joey
Tractor (2)	J Nunnally	-	53113.5560	138k removed by Joey
Truck (3) - (2) F150 EXT 4x4, (1) f150 Crew 4x4	J Nunnally	-	53113.5550	91k removed by Joey
Dozer	J Nunnally	-	53113.5560	185k removed by Joey
Service Truck	J Nunnally	-	53113.5560	71k removed by Joey
Passenger Van	J Nunnally	-	53113.5560	27k removed by Joey
Trailer	J Nunnally	-	53113.5560	7k removed by Joey
Message Sign for Pickup	J Nunnally	-	53113.5560	7k removed by Joey
Message Sign	J Nunnally	-	53113.5560	14k removed by Joey
Pump House	J Nunnally	8,200	53113.5500.01	
Pole Barn	J Nunnally	15,375	53113.5500.01	
	SUBTOTAL A300	794,082		
OTHER:				
Trailer - gooseneck	J Nunnally	15,320	53135.5560	
Trailer - 18' w/ side	J Nunnally	2,147	53135.5219	
Truck - F450 Flatbed w/ side	J Nunnally	47,645	53135.5560	
Truck - F150 Crew Cab 4x4	J Nunnally	31,775	53135.5550	
Pole Barn	J Nunnally	56,375	53135.5500	
Mower (3)	J Nunnally	57,447	53135.5560	
Message Sign (2)	J Nunnally	28,392	53135.5560	
Roller Mini-Asphalt	J Nunnally	45,277	53135.5560	
Roller Asphalt	J Nunnally	140,466	53135.5560	
Trailer	J Nunnally	-	53135.5560	8k removed by Joey
Truck 8 yard Dump	J Nunnally	-	53135.5560	98k removed by Joey
Trailer	J Nunnally	-	53135.5560	19k removed by Joey
Skid Steer	J Nunnally	-	53135.5560	106k removed by Joey
GPS receivers	J Nunnally	34,000	53151.5500	
Vehicle - (2) Ford Explorer (Permits)	J Nunnally	57,400	53510.5550	
Vehicle - (1) Ford Explorer (ROW)	J Nunnally	28,700	53600.5550	
Vehicle - (1) Ford F150 crew cab 4x4 (Admin)	J Nunnally	36,900	53100.5560	
Projects	J Nunnally	3,155,000	53100.5150.20182	accounts TBD

Resurfacing	J Nunnally	5,368,898		53100.5150.20183	accounts TBD
Personnel changes	J Nunnally	10,548	147,257	various salaries/fringe	See personnel change spreadsheet for details
	SUBTOTAL Other	9,116,290	147,257		
Sub-Total Highway Funds		11,289,507	147,257		
Solid Waste Funds					
Personnel changes	T Graham	56,117		various salaries/fringe	1 new position; 5 create/promote/abolish - see personnel change spreadsheet for details
Trac Loader	T Graham	550,000		54300.5500	
Army Truck	T Graham	10,000		54300.5500	
ATV Buggy	T Graham	20,000		54300.5500	
Walking Floor Trailer	T Graham	85,000		54325.5500	
Scale House/Additional Scale	T Graham	225,000		54330.5500	
Loader	T Graham	250,000		54330.5500	
Crew Truck (2)	T Graham	100,000		54850.5500	
25-30 YD Garbage Truck (3)	T Graham	750,000		54800.5500	
13 CY Garbage Truck	T Graham	175,000		54800.5500	
Pick Up Truck (2)	T Graham	40,000		54800.5500	
Roll Off with Loader	T Graham	250,000		54800.5500	
Truck Chassis (2)	T Graham	300,000		54800.5500	
Skid Steer	T Graham			54802.5500	50k removed by T Graham
Sub-Total Landfill & Collections		2,811,117			
Other Funds					
Reappraisal - generator	T Faust	193,710		51810.5500	generator
Reappraisal - personnel changes	T Faust	76,656	8,609	51810 salaries/fringe	2 new positions; reclass of 5 positions
Parks - projects	JN/MS	210,000		57200P.5150.TBD	currently in 57200P.5150.05159 until accounts established; highway removed 1,212,500
Parks - personnel	JN/MS	40,159	43,526	57200P salaries/fringe	1 new position (Ops Supp Spec II); reclass of PT Gate Attendant & Mechanic I
Parks - vehicles (3)	JN/MS	134,050		57200P.5560	2 F-450 trucks; 1 F150 extended cab 4x4
Parks - mowers (3)	JN/MS	39,679		57200P.5560	
Parks - tractor (1)	JN/MS	20,830		57200P.5560	
MPO - personnel	JN		4,689	51932 salaries/fringe	10% increase for 1 employee
MPO - vehicle	JN	28,700		51935.5550	Ford Explorer
Sub-Total Other Funds		742,784			
Grand Total		22,645,192			