PROCEEDINGS HELD BEFORE THE BALDWIN COUNTY COMMISSION (Work Session)

Tuesday, August 14, 2018

The following proceedings were held on this the 14th day of August, 2018, at the Fairhope Satellite

Courthouse, Conference Room, 1100 Fairhope Avenue,

Fairhope, Alabama, before Susan C. Andrews, Certified

Court Reporter Number 287.

1	APPEARANCE
2	
3	COUNTY COMMISSIONERS PRESENT:
4	Frank Burt, Jr., Chairman
5	J. Tucker Dorsey
6	Chris Elliott
7	Charles F. "Skip" Gruber
8	ALSO PRESENT:
9	Ron Cink, County Administrator, Administration
10	Department/Director, Budget/Purchasing
11	Department
12	Kim Creech, Clerk/Treasurer, Finance/Accounting
13	Department
14	Celena Boykin, Planner, Planning and Zoning
15	Department
16	Vince Jackson, Planning Director, Planning
17	Department
18	Ed Fox, Deputy Development and Environmental
19	Director
20	Terri Graham, Director, Environmental Management
21	(Solid Waste) Department
22	Teddy Faust, Revenue Commissioner, Revenue
23	Department
24	Mike Job, Assistant Director, CIS Department
25	Lisa Sangster, Chief Administrative Assistant,
26	Highway Department
27	Mike Howell, Building Official, Building Inspection
28	Department

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APPEARANCES
                                           (cont.)
 2
    ALSO PRESENT (cont.):
 3
          Joey Nunnally, County Engineer, Highway Department
 4
 5
          Ron Ballard, Director, Juvenile Detention Center
          Andrea Rider Roberson, Director, Personnel
 6
 7
               Department
          Felisha Anderson, Director, Archives and History
 8
 9
               Department
          Commissioner-Elect Jeb Ball
10
11
          Joe Davis
          Pat James
12
13
          Michael Dorie
          Crystal Hinote
14
          Joe Wilkins
15
          Cliff McCollum, Gulf Coast Media
16
     VIA VIDEOCONFERENCE:
17
          Wanda Gautney, Purchasing Director,
18
               Budget/Purchasing Department
19
20
21
22
23
24
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26
27
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1		INDEX	
2			
3		Welcome, Invocation, and Pledge of Allegiance	9
4		BUDGET/PURCHASING	
5	B-1	<u> </u>	
6		Uniforms for the Baldwin County Sheriff's Office and Corrections Center	14
7	В-2		
8		Instant Precooked Meals for the Baldwin County Commission	15
9	В-3	1	
10		and White Good Recycling Services for the Baldwin County Commission	15
11	B-4	Competitive Bid #WG18-35 - Renovations of the	
12		Restrooms in the Baldwin County Satellite Courthouse Located in Foley, Alabama for the	
13		Baldwin County Commission	16
14	B-5	Improvements on County Road 32 and County Road	
15		55 North for the Baldwin County Commission	16
16	B-6	Quotes for Project No. BCP 0206516 - Improvements to Retrofit 16 Pedestrian Ramps at Various Locations in Baldwin County,	
17		Alabama for the Baldwin County Commission	17
18	в-7	Adoption of Alabama Department of Transportation (ALDOT) Sub-Recipient	
19		Procurement Procedures for Federal Transit Administration (FTA) Funded Projects	18
20	В-8		10
21	D-0	Comprehensive Classification and Compensation	20
22		Study for the Baldwin County Commission	20
23		<u>HIGHWAY</u>	
24	C-1	Federal Highway Administration - Highway Safety Improvement Program (HSIP) - Grant	
25		Application for a Proposed Roundabout on County Road 13 at County Road 44	22
26	C-2	Intergovernmental Service Agreement Between Baldwin County and the City of Daphne for the	
27		Striping of Various Roads Inside Daphne City Limits	2.4
28		TIMIT (2	24

1		INDEX (cont.)	
2			
3		HIGHWAY (cont.)	
4	C-3	Intergovernmental Service Agreement Between Baldwin County and the City of Foley for the	
5		Paving of a Portion of James Road Inside Foley City Limits	39
6	C 1	-	
7	C-4	Use of Gulf of Mexico Energy Security Act (GOMESA) Funds - Pavement of Dirt Roads	41
8	C-5	Town of Elberta - County Road 83 Paving Project	43
9	C-6	Encroachment on County Road 3 Right-of-Way	43
10	0 0	<u> </u>	10
11		FINANCE/ACCOUNTING	
12	D-1	Baldwin County Commission BCBS Accounts Receivable	48
13	D-2	Baldwin County Commission Wilderness Fund 107 Employee Accounts Receivable	49
14			
15		ENVIRONMENTAL MANAGEMENT (SOLID WASTE)	
16	E-1	Municipal Solid Waste to Liquid Fuel, Bio Char and Wood Products	53
17	E-2	Baldwin County Solid Waste Uncollectible Residential Accounts	65
18		BUILDING INSPECTION	
19			
20	F-1	Road Name Change Petition - Russ Road to Lala Road	72
21	F-2	Road Name Modification - Coy Johnson Road to	70
22		Coy Johnson Road S	73
23		PLANNING AND ZONING	
24	G-1	Case No. Z-18033 - 1st American Investments LLC Property	74
25	G-2	Proposed Zoning Text Amendment to the Local	
26		Provisions for Planning District 24 (Ono Island) Pertaining to Food Trucks	76
27			
28			

1		INDEX (cont.)	
2			
3		BALDWIN REGIONAL AREA TRANSIT SYSTEM (BRATS)	
4	H-1	Request from Historic Blakeley State Park - Statewide High School Cross Country Running	
5		Meet on September 29, 2018	78
6	н-2	2018-2019 Agreement For Transportation Services Between Baldwin County Commission and	
7		AltaPointe Health Systems, Inc	78
8	H-3	2018-2019 Agreement for Transportation Services Between Baldwin County Commission and Baldwin County Commission Council on Aging	80
10	H-4	2018-2019 Agreement for Transportation	
11		Services Between Baldwin County Commission and Coastal Alabama Community College	81
12	н-5	2018-2019 Contract for Courier Services Between Baldwin County Commission and Coastal	
13		Alabama Community College	82
14		JUVENILE DETENTION	
15	N-1	Memorandum of Agreement Between the Baldwin County Commission and the Baldwin County Board	
16		of Education Concerning the Allocation of the Education Trust Fund Monies	83
17	N-2	Memorandum of Understanding Between the	
18		Baldwin County Commission and the Baldwin County Board of Education for the Provision of	
19		Food Services at the Baldwin County Juvenile Detention Center	83
20	N-3	Memorandum of Understanding Between Baldwin	
21		County Commission and the Baldwin County Sheriff's Office - Food Services at the	
22		Baldwin County Regional Juvenile Detention Center	84
23		ANIMAL CONTROL	
24	₽-1	Baldwin County Trap-Neuter-Return (TNR)	
25		Program	84
26		<u>ADMINISTRATION</u>	
27	Q-1	Update on Live Oak Landing Operations	85
28			

1		I N D E X (cont.)	
2			
3		ADMINISTRATION (cont.)	
4	Q-2	Pensacola and Perdido Bays Estuary Program	
5		Interlocal Agreement and Appointment of a Commissioner to the Pensacola and Perdido Bays Estuary Program (PPBEP) Policy Board	106
6			100
7	Q-3	Stan Mahoney Junior Anglers Youth Fishing Tournament Sponsorship	107
8	Q-4	Resolution #2018-102 - Appropriation from the Commission Discretionary Fund - Mobile Bay Area Veterans Day Commission, Inc	109
10 11	Q-5	Resolution #2018-107 - Collection of Delinquent Property Taxes in Baldwin County as Provided by Act No. 2018-577	9
12	Q-6	Space Allocation in County Facilities - Allocation of Space at the Baldwin County	
13 14		Emergency Operations Center in Robertsdale, Alabama - Resolution #2018-098	110
15 16	Q-7	Space Allocation in County Facilities - Allocation of Space at the Baldwin County Fairhope Satellite Courthouse and Courthouse Campus in Fairhope, Alabama - Resolution #2018-114	110
17 18	Q-8	Purchase of One (1) New Vehicle for the Baldwin County Animal Shelter	21
19		<u>ADDENDA</u>	
20	R-1	Discussion - Corte Road	26
21	R-2	Letter of Commitment and Maintenance Agreement for Federal Emergency Management Agency (FEMA)	
22		Hazard Mitigation Assistance Grant for Generator	46
23	2 מ	Discounted Cubic Vandage Date for Dell Off	
24	R-3	Discounted Cubic Yardage Rate for Roll-Off Customers	65
25	R-4	Municipal Separate Storm Sewer Systems (MS4) Stormwater Management Plan Signatory Page	77
26	R-5	Request for Leave of Absence	118
27	IX J	reduces for heave of moence	110
28			

ı			
1		I N D E X (cont.)	
2			
3		ADDENDA (cont.)	
4	R-6	Highway Department (Maintenance and	
5		Construction) - Employment of Two (2) Engineering Technician I Positions	119
6	R-7	Discussion - Changes to the Drug Policy	120
7	S -	Public Comments	121
8	Т -	Press Questions	121
9	U -	Commissioner Comments	122
10	V -	Adjournment	122
11			
12			
13			
14			
15			
16			
17			
18			
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21			
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PROCEEDINGS 2 3 WELCOME, INVOCATION, AND PLEDGE OF ALLEGIANCE COMMISSION CHAIRMAN FRANK BURT: All right. 4 5 It's 8:30. Welcome to this August 14th work session of the Baldwin County Commission. We always draw a crowd 6 7 when we come down here. Gloria knows how to bring a breakfast. 8 9 Commissioner Gruber, would you lead in the prayer? COMMISSIONER CHARLES "SKIP" GRUBER: Okay. 10 COMMISSION CHAIRMAN FRANK BURT: And if you'd 11 lead us in the Pledge, Commissioner Dorsey. 12 13 (Commissioner Charles "Skip" Gruber led in prayer.) 14 15 COMMISSIONER TUCKER DORSEY: Please join me in 16 17 the Pledge. (The Pledge of Allegiance was recited.) 18 19 Q-5 - RESOLUTION #2018-107 - COLLECTION OF DELINQUENT PROPERTY 20 21 TAXES IN BALDWIN COUNTY AS PROVIDED BY ACT NO. 2018-577 22 COMMISSION CHAIRMAN FRANK BURT: And first 23 item, Ms. Wanda, if we'll get your permission, we'll 24 have -- Revenue Commissioner Faust has an item. 25 REVENUE COMMISSIONER TEDDY FAUST: Sorry, Wanda. 26 Good morning. You have a resolution --27 28 COMMISSION CHAIRMAN FRANK BURT: Good morning.

```
REVENUE COMMISSIONER TEDDY FAUST: -- in your
 1
 2
    packet involving our tax sale. I'm very, very, very
 3
    proud of this legislation that we got passed in March.
          It allows us to go to a tax lien sale as opposed to
 4
 5
     sale of property for taxes for delinquent property
 6
    owners.
 7
          I wish David Conner was here, because he could vouch
     for this. We are -- we spend so much money in legal
 8
     trying to resolve excess fund issues.
         And so this -- what this legislation did was get rid
10
11
    of the excess funds. We'll just be selling taxes on the
12
    tax lien. And they'll pay interest purely on the amount
13
    of tax they owe.
         And Kim can probably understand where we are.
14
    This -- this past year, we collected two hundred and
15
    seven thousand dollars ($207,000) in taxes. We collected
16
    eight-point-five million dollars ($8,500,000) in excess
17
     funds.
18
         And so that just goes away. It takes a lot of
19
     administrative work off our hands. And it's a good
20
21
    thing.
22
               COMMISSION CHAIRMAN FRANK BURT: And y'all
23
    worked really hard on that, you and some others --
24
               REVENUE COMMISSIONER TEDDY FAUST: Shelby
25
    County --
26
               COMMISSION CHAIRMAN FRANK BURT: -- to get that
27
    passed.
               REVENUE COMMISSIONER TEDDY FAUST: -- Revenue
28
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```
Commissioner and myself spent a lot of time in Montgomery
 2
    this past spring.
               COMMISSION CHAIRMAN FRANK BURT: And this --
 3
     The property owners in this county have suffered a long
 4
 5
     time through --
 6
               REVENUE COMMISSIONER TEDDY FAUST: Statewide
 7
    has suffered a long time.
               COMMISSION CHAIRMAN FRANK BURT: Especially in
 8
 9
    Baldwin.
               REVENUE COMMISSIONER TEDDY FAUST: I talked to
10
11
     a guy they other day who had been hit by a car in
     December and couldn't pay his taxes, a nine hundred
12
13
    dollar ($900) tax bill. His interest is going up five
14
    hundred and seventy-five dollars ($575) a month right now
    due to the excess.
15
               MS. KIM CREECH: And this will help prevent
16
     some of the class action lawsuits that the County's been
17
    under due to these excess funds. We've had class action
18
     lawsuits where they want, you know, the interest earned
19
    off of these funds.
20
21
         And this -- this is a much better approach. And it
22
    make it where the taxpayer, if something happens and it
23
    gets in the wrong -- you know, changes hands, they don't
24
    know it, and then their taxes get sold, and the interest
25
    is so high that it's hard for them to even pay the
    interest alone.
26
               COMMISSIONER TUCKER DORSEY: I think -- I think
27
28
    at those rates, we don't call it interest anymore. I
```

```
think it's called the viq.
 2
               COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
     (Indicates affirmatively.)
 3
               REVENUE COMMISSIONER TEDDY FAUST: It -- it's
 4
 5
    awful. It's worse than bad.
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
 6
 7
              REVENUE COMMISSIONER TEDDY FAUST: I've
 8
    calculated it. Interest rates are -- on the taxes alone
    is seven hundred and fifty percent (750%). You know,
    it -- it's crazy. I don't know how it ever existed.
10
11
         But what happened was Shelby County got in a class
12
     action. And -- and he and I started looking at the law
13
    and everything.
14
         And there was a provision in there on tax lien, but
    it wasn't well written. So we got it amended. And it
15
    passed. We couldn't believe we got it passed. But it's
16
17
    great.
              COMMISSION CHAIRMAN FRANK BURT: Good work.
18
              REVENUE COMMISSIONER TEDDY FAUST:
19
20
     appreciate y'all's support on it.
21
               COMMISSION CHAIRMAN FRANK BURT: Okay. That
22
    will be on the agenda for Tuesday.
23
              REVENUE COMMISSIONER TEDDY FAUST: Thank you.
24
              COMMISSION CHAIRMAN FRANK BURT: All right.
25
    Thank you.
26
              MR. RON CINK: Consent, Mr. Chairman? Is that
    fine?
27
28
               COMMISSION CHAIRMAN FRANK BURT: Yes, sir.
```

```
COMMISSIONER CHARLES "SKIP" GRUBER: Yep. Do
 1
    you think if --
 2
 3
               COMMISSION CHAIRMAN FRANK BURT: Do you want to
    put it on Consent?
 4
 5
               REVENUE COMMISSIONER TEDDY FAUST: Yeah, yeah.
 6
               COMMISSIONER CHARLES "SKIP" GRUBER: Okay. I
 7
    was going to say --
               COMMISSION CHAIRMAN FRANK BURT: I thought
 8
 9
    maybe --
               COMMISSIONER CHARLES "SKIP" GRUBER: -- if
10
    nothing else --
11
               COMMISSION CHAIRMAN FRANK BURT: -- you'd want
12
13
    to talk about it.
               COMMISSIONER CHARLES "SKIP" GRUBER: If you
14
    want to do a presentation, you know, to explain to the
15
    citizens --
16
17
               COMMISSION CHAIRMAN FRANK BURT: I mean, it
18
    would really help.
               COMMISSIONER CHARLES "SKIP" GRUBER: I mean,
19
    that way -- that way the word would get out a little bit
20
21
    better, and people would feel --
22
               REVENUE COMMISSIONER TEDDY FAUST: Yeah.
               COMMISSIONER CHARLES "SKIP" GRUBER: -- a
23
24
    little better about what's --
25
               COMMISSION CHAIRMAN FRANK BURT: Okay. Good.
               COMMISSIONER CHARLES "SKIP" GRUBER: -- going
26
    on with our taxes.
27
               COMMISSION CHAIRMAN FRANK BURT: And it'll get
28
```

```
the word out to those who have been coming in here and
 2
    making all the money off of it.
 3
               REVENUE COMMISSIONER TEDDY FAUST: That will be
    good. Thanks.
 4
 5
      B-1 - COMPETITIVE BID #WG18-09 - PROVISION OF UNIFORMS FOR THE
 6
 7
          BALDWIN COUNTY SHERIFF'S OFFICE AND CORRECTIONS CENTER
               COMMISSION CHAIRMAN FRANK BURT: And next,
 8
 9
    Ms. Wanda, Wanda Gautney.
              MS. WANDA GAUTNEY: Good morning.
10
11
               COMMISSION CHAIRMAN FRANK BURT: Good morning,
12
    Wanda.
13
               MS. WANDA GAUTNEY: First item I have is
    Competitive Bid WG18-09, provisions of uniforms for the
14
    Baldwin County Sheriff's Office and Corrections Center.
15
          We received this -- we awarded the bid for the
16
    raincoats to Leo's on March the 6th, 2018. He sent us an
17
    e-mail on July the 24th, after he sent us some that did
18
    not meet the specifications, stating that he could not
19
20
    supply us with that raincoat.
21
          So we need to rescind that action and go to the next
22
     lowest bidder, who is Galls, LLC, for that raincoat in
23
    the amount of a hundred and five dollars ($105).
               COMMISSION CHAIRMAN FRANK BURT: Commissioners.
24
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
25
               COMMISSIONER CHRIS ELLIOTT: Did he just
26
27
    mis-bid it? Is that what happened?
28
               MS. WANDA GAUTNEY: Well, I'm not sure.
```

```
submitted a sample, and it matched what we had. But then
 2
    when -- last year or the year before last, we got a
 3
    letter from that manufacturer stating he was no longer a
     supplier, so I'm not real sure what happened with that.
 4
 5
               COMMISSIONER CHRIS ELLIOTT: Okay. Consent's
     fine, Mr. Chairman.
 6
 7
               COMMISSION CHAIRMAN FRANK BURT: Consent.
 8
 9
     B-2 - COMPETITIVE BID #WG18-27 - PROVISION OF INSTANT PRECOOKED
                  MEALS FOR THE BALDWIN COUNTY COMMISSION
10
11
               COMMISSION CHAIRMAN FRANK BURT: All right.
12
    Next.
13
              MS. WANDA GAUTNEY: Next item is Competitive
14
    Bid WG18-27, provisions of instant precooked meals.
15
          That is to award the bid to Luxfer Magtech, Inc.,
     doing business as Heater Meals, as per the attached award
16
17
    listing.
               COMMISSION CHAIRMAN FRANK BURT: Consent?
18
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
19
20
               COMMISSIONER CHRIS ELLIOTT: Consent is fine.
21
22
      B-3 - COMPETITIVE BID #WG18-29 - ANNUAL SCRAP METAL AND WHITE
23
        GOOD RECYCLING SERVICES FOR THE BALDWIN COUNTY COMMISSION
24
              MS. WANDA GAUTNEY: Next item is Competitive
25
    Bid WG18-29, annual scrap metal and white good recycling
    services.
26
          This is to award the bid to the highest responsible
27
28
    bidder, Smith Scrap Metal, LLC, as per the attached award
```

```
listing for the sale of the County scrap metal and white
 2
    good recycling and authorize the Chairman to execute the
 3
    contract.
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
 4
 5
               COMMISSION CHAIRMAN FRANK BURT: Consent.
 6
    Okay.
 7
               COMMISSIONER CHRIS ELLIOTT: Yes, sir.
 8
 9
     B-4 - COMPETITIVE BID #WG18-35 - RENOVATIONS OF THE RESTROOMS IN
    THE BALDWIN COUNTY SATELLITE COURTHOUSE LOCATED IN FOLEY, ALABAMA
10
11
                     FOR THE BALDWIN COUNTY COMMISSION
               MS. WANDA GAUTNEY: Next item is Competitive
12
13
    Bid WG18-35, renovations of the bathrooms at the Baldwin
    County Satellite Courthouse located in Foley.
14
          This is to award the bid to the lowest bidder,
15
    Highland Wake Construction, LLC, in the amount of a
16
    hundred and ten thousand, six hundred and ninety-seven
17
    dollars and twenty-three cents ($110,697.23) with the
18
    construction time of a hundred and five (105) calendar
19
20
    days and authorized the Chairman to execute the contract.
21
               COMMISSION CHAIRMAN FRANK BURT: Consent.
22
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
23
               COMMISSION CHAIRMAN FRANK BURT: Next.
24
       B-5 - PROJECT NO. BCP 0203718 - INTERSECTION IMPROVEMENTS ON
25
      COUNTY ROAD 32 AND COUNTY ROAD 55 NORTH FOR THE BALDWIN COUNTY
26
27
                                COMMISSION
28
               MS. WANDA GAUTNEY: Next item is Project Number
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BCP 0203718, intersection improvements on County Road 32
 2
    and County Road 55 North.
 3
          This is award the bid to the lowest bidder, Rob
    Middleton Construction, LLC, in the bid amount of five
 4
 5
    hundred twenty-nine thousand, six hundred ninety-seven
    dollars and sixty-nine cents ($529,697.69) with a
 6
 7
    construction time of eighty (80) working days and
    authorize the Chairman to execute the contract.
 8
 9
               COMMISSION CHAIRMAN FRANK BURT: Next.
               COMMISSIONER TUCKER DORSEY: In budget?
10
11
              MR. JOEY NUNNALLY: That's a good question.
     last year, we budgeted about four hundred and fifty
12
13
     thousand ($450,000) for this project. And this --
14
     obviously, we got into the design. And, obviously, it's
15
     coming in a little higher; hence, the reason I asked for
     some additional money for the -- the -- this coming
16
17
    budget. So, with that, we're fully funded.
               COMMISSIONER TUCKER DORSEY: Okay.
18
               COMMISSION CHAIRMAN FRANK BURT: Consent all
19
    right?
20
21
               COMMISSIONER TUCKER DORSEY: Yes, sir.
22
               COMMISSIONER CHRIS ELLIOTT: Yes, sir.
               COMMISSION CHAIRMAN FRANK BURT: Okay.
23
24
25
        B-6 - QUOTES FOR PROJECT NO. BCP 0206516 - IMPROVEMENTS TO
       RETROFIT 16 PEDESTRIAN RAMPS AT VARIOUS LOCATIONS IN BALDWIN
26
            COUNTY, ALABAMA FOR THE BALDWIN COUNTY COMMISSION
27
28
               COMMISSION CHAIRMAN FRANK BURT:
                                                Next, Wanda.
```

```
1
               MS. WANDA GAUTNEY: Next item is quotes for
 2
     Project Number BCP 0206516, improvements to retrofit
 3
     sixteen (16) pedestrian ramps at various locations in
    Baldwin County.
 4
 5
          This is to award the bid to the lowest bidder, S. C.
     Stagner Contracting, Inc., in the amount of thirty-one
 6
 7
     thousand, one hundred and nineteen dollars ($31,119.00)
    and authorized the Chairman to execute the Public Works
 8
 9
    Contract and Certificate of Compliance.
               COMMISSION CHAIRMAN FRANK BURT: Consent all
10
11
    right?
               COMMISSIONER CHRIS ELLIOTT: Uh-huh.
12
13
     (Indicates affirmatively.)
               COMMISSION CHAIRMAN FRANK BURT: Consent.
14
15
      B-7 - ADOPTION OF ALABAMA DEPARTMENT OF TRANSPORTATION (ALDOT)
16
         SUB-RECIPIENT PROCUREMENT PROCEDURES FOR FEDERAL TRANSIT
17
                   ADMINISTRATION (FTA) FUNDED PROJECTS
18
               COMMISSION CHAIRMAN FRANK BURT: Next, Wanda.
19
               MS. WANDA GAUTNEY: Next item is adoption of
20
21
    Alabama Department of Transportation Sub-Recipient
22
    Procurement Procedures for Federal Transit Administration
23
    funded projects.
24
          In 2006, we had to adopt this document in order for
    us to get Federal funds. The Feds came down with a
25
26
    couple little, minor changes in their micro-purchasing
27
    threshold. So we had to update this document and
28
    resubmit it back to the State. So you'll just have to
```

```
re-sign it.
 2
               COMMISSION CHAIRMAN FRANK BURT: Okay.
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
 3
               COMMISSIONER TUCKER DORSEY: Conner look at the
 4
 5
     changes?
              MS. WANDA GAUTNEY:
 6
                                   Sir?
 7
               COMMISSIONER TUCKER DORSEY: Has Conner looked
    at the changes?
 8
 9
               MR. RON CINK: I didn't send this to him. I
    didn't --
10
11
               COMMISSIONER TUCKER DORSEY: Because I know we
    had a couple -- I know he blinked on a couple things last
12
13
    time we did it.
14
              MS. WANDA GAUTNEY: No. This just went from
    three thousand (\$3,000) to ten (\$10,000) and from a
15
    hundred ($100,000) to two hundred and fifty ($250,000)
16
    for the thresholds, which we're not going to be able to
17
    do, because the State law is more stringent than the
18
    Feds, so we have to go by the State anyway.
19
20
               COMMISSIONER TUCKER DORSEY: I got you. Okay.
21
              MS. WANDA GAUTNEY: But we have to send this by
22
    ALDOT in order for us to get funding for BRATS by
23
    adopting this --
24
              MR. TAYLOR RIDER: And the --
25
               MS. WANDA GAUTNEY: -- with the changes.
              MR. TAYLOR RIDER: And the Eastern Shore MPO.
26
    And the Eastern Shore MPO projects.
27
28
               MS. WANDA GAUTNEY: Right.
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: Consent all
 2
     right with everybody?
 3
               COMMISSIONER CHRIS ELLIOTT: Yes, sir.
               COMMISSION CHAIRMAN FRANK BURT: Okay. Next.
 4
 5
          B-8 - REQUEST FOR PROPOSALS (RFP) FOR A COMPREHENSIVE
 6
 7
       CLASSIFICATION AND COMPENSATION STUDY FOR THE BALDWIN COUNTY
                                COMMISSION
 8
 9
               MS. WANDA GAUTNEY: Next item is request
    proposals for comprehensive classification and
10
11
     compensation study for the Baldwin County Commission.
          I think the Commission directed staff at the
12
13
     July 24th Highway budget hearing to prepare this RFP and
14
    to solicit it for responses.
15
               COMMISSION CHAIRMAN FRANK BURT: Okay. Next.
               COMMISSIONER TUCKER DORSEY: If I may, real --
16
              MS. WANDA GAUTNEY: That's all --
17
               COMMISSIONER TUCKER DORSEY: If I may, real
18
    quick, ACCA, I know it's not exactly, but they had an
19
20
    Auburn study that -- at least include them in the
21
    conversation, if they -- because they may have a head
22
    start on the -- at least they understand what the scales
23
    are around the state. So you might could get a better
24
    value and shorten the time -- the timetable up.
25
               MS. ANDREA RIDER ROBERSON: Okay.
               COMMISSIONER TUCKER DORSEY: And I don't know
26
    what Alabama may have as well.
27
28
               COMMISSIONER CHARLES "SKIP" GRUBER:
                                                    All right.
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: All right.
 2
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
 3
       Q-8 - PURCHASE OF ONE (1) NEW VEHICLE FOR THE BALDWIN COUNTY
 4
 5
                              ANIMAL SHELTER
              MS. WANDA GAUTNEY: If I could, I have an item
 6
 7
    that's under Administration. It's Q-8.
               COMMISSION CHAIRMAN FRANK BURT: Q-8?
 8
 9
              MS. WANDA GAUTNEY: If I could go ahead -- if I
10
    can go over it real quickly.
11
              COMMISSION CHAIRMAN FRANK BURT: Okay. Go
     ahead.
12
13
              MS. WANDA GAUTNEY: The purchase of one (1) new
14
    vehicle for the Baldwin County Animal Shelter.
          This is to approve the purchase of one (1) new Ford
15
     F-150 -- 150. I'm sorry. Got truck on my mind -- Cargo
16
    Van off the State of Alabama bid in the amount of
17
    twenty-five thousand dollars ($25,000) for the Animal
18
    Shelter to be funded from their budget and authorize the
19
20
    sale of the 2007 Ford 150 Cargo Van that they currently
    have on GovDeals with the monies to be credited to the
21
22
    general fund.
23
              COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
24
               COMMISSION CHAIRMAN FRANK BURT: Consent,
    Wanda.
25
26
              MS. WANDA GAUTNEY: Okay. That's all I have.
    Thank you.
27
28
              COMMISSION CHAIRMAN FRANK BURT: All right.
```

```
Thank you, Wanda.
 2
          Commissioner Dorsey, if you really want to go off
 3
     the agenda, go ahead.
               COMMISSIONER TUCKER DORSEY: We can do it at
 4
 5
     the end. It doesn't matter. Let everybody get out of
 6
    here.
 7
               COMMISSION CHAIRMAN FRANK BURT: All right.
    Ron, you can take it.
 8
 9
               MR. RON CINK: Yes, sir.
10
11
    C-1 - FEDERAL HIGHWAY ADMINISTRATION - HIGHWAY SAFETY IMPROVEMENT
     PROGRAM (HSIP) - GRANT APPLICATION FOR A PROPOSED ROUNDABOUT ON
12
13
                     COUNTY ROAD 13 AT COUNTY ROAD 44
14
               MR. RON CINK: Next, Mr. Chairman, is Joey
     Nunnally with Highway.
15
16
              MR. JOEY NUNNALLY: Good morning.
17
               COMMISSION CHAIRMAN FRANK BURT: Good morning,
18
     Joey.
               COMMISSIONER CHARLES "SKIP" GRUBER: Good
19
20
    morning.
21
               MR. JOEY NUNNALLY: First up I have Item C-1,
22
     which is going to be a Federal Highway Administration
23
     grant called the Highway Safety Improvement Program.
24
          And we're just asking that the Commission authorize
25
     the Highway Department to submit documentation and
26
     application for the grant under the Federal Highway
27
    Administration Program for a proposed roundabout on
28
     County Road 13 and 44.
```

```
We're getting a lot of requests. This is going to
 2
    be just to the east of the high school on 44. It would
 3
    be a great location for a roundabout.
          If we get this grant to do the project, I think it's
 4
 5
    well worth it. The second would be to authorize the
    Chairman to execute any grant-related documents.
 6
 7
               COMMISSIONER CHRIS ELLIOTT: Good here.
               COMMISSION CHAIRMAN FRANK BURT: Consent, I
 8
 9
    guess.
              MR. JOEY NUNNALLY: This grant is a 90/10. So
10
11
     it's ninety percent (90%) Federal and ten percent (10%)
    match on us. We've actually asked for design money for
12
13
    this year's upcoming budget to start designing it. If we
    get the grant, we'll ask for the matching funds in next
14
    year's budget.
15
               COMMISSIONER CHRIS ELLIOTT: Okay. And you're
16
    asking for safety funds from ALDOT for the Rigsby and
17
     181; is that right?
18
               MR. JOEY NUNNALLY: We're trying to get some --
19
    yeah, some MPO money for that one.
20
21
               COMMISSIONER CHRIS ELLIOTT: Okay. Widen all
22
    the way to 55.
23
              MR. JOEY NUNNALLY: 54.
24
               COMMISSIONER CHRIS ELLIOTT: 54. Correct.
25
              MR. JOEY NUNNALLY: Where the new high school
26
     is.
27
               COMMISSIONER CHRIS ELLIOTT:
28
               COMMISSION CHAIRMAN FRANK BURT: All right.
```

```
Next.
 2
     C-2 - INTERGOVERNMENTAL SERVICE AGREEMENT BETWEEN BALDWIN COUNTY
 3
     AND THE CITY OF DAPHNE FOR THE STRIPING OF VARIOUS ROADS INSIDE
 4
 5
                            DAPHNE CITY LIMITS
               MR. JOEY NUNNALLY: Okay. Item C-2 is the
 6
 7
     Intergovernmental Service Agreement between Baldwin
 8
    County is the City of Daphne for striping various roads
 9
     inside the city limits of Daphne.
          There is a list of seventeen (17) different roads
10
11
     that they have asked us to do.
               COMMISSIONER TUCKER DORSEY: Can we get
12
13
    prepayment?
               COMMISSION CHAIRMAN FRANK BURT: I think he's
14
    serious. I believe he's serious.
15
              MR. JOEY NUNNALLY: I can ask.
16
17
               COMMISSION CHAIRMAN FRANK BURT: Might get some
18
    support, too.
19
              MR. JOEY NUNNALLY: This one is -- you know,
20
     typically when -- we supply the equipment and labor, and
21
     they reimburse us for actual cost. They actually have to
22
    buy the materials. Yes, sir.
23
               COMMISSION CHAIRMAN FRANK BURT: I mean, isn't
24
    this sort of what we're still hung up on, or did you get
25
     a check for that other?
26
               COMMISSIONER CHARLES "SKIP" GRUBER: Nope.
              MR. JOEY NUNNALLY: Kim, can you update us on
27
28
     that?
            I mean, I don't know. Has the invoice been sent?
```

```
1
               MS. KIM CREECH: We have -- we have we sent an
 2
     invoice for three hundred and eighty-five thousand
 3
     dollars ($385,000) twice. We sent the first notice in --
     I believe it was in -- it was in May. And then we sent
 4
 5
     second notice and wrote across there "second notice."
         And as of today, I have open invoices of three
 6
 7
    hundred and eighty-five thousand, nine hundred and twenty
    dollars and sixty-two cents ($385,920.62), is in our
 8
 9
     system as being open invoices.
               COMMISSION CHAIRMAN FRANK BURT: And, Joey, we
10
11
    have a lot of county roads that really do need striping.
     I ride a lot of them in this rain we've been having at
12
13
    night. And it's really hazardous out there.
          So maybe we can postpone this until we can come up
14
    with getting paid for the last deal we entered into.
15
    That would suit me. I don't know how the other
16
    Commissioners feel about it.
17
          Got any support for delaying, postponing it, wait
18
    two weeks?
19
20
               COMMISSIONER CHRIS ELLIOTT: How about -- how
21
    about this, Mr. Chairman? Can we put it on Other Staff
22
    and see if they've made their payment by the time the
23
    Commission meeting rolls around?
24
               COMMISSION CHAIRMAN FRANK BURT: And then just
25
    turn it down if they haven't?
26
               COMMISSIONER CHRIS ELLIOTT: Does that work?
               COMMISSION CHAIRMAN FRANK BURT: Absolutely.
27
28
               COMMISSIONER CHRIS ELLIOTT:
                                            Okay.
```

```
COMMISSIONER CHARLES "SKIP" GRUBER:
 1
 2
    Other Staff.
               COMMISSION CHAIRMAN FRANK BURT: That's sort of
 3
    a commitment for a turndown if they don't?
 4
 5
               COMMISSIONER CHRIS ELLIOTT: Yes, sir, it is.
               COMMISSION CHAIRMAN FRANK BURT: Okay. Good.
 6
 7
                       R-1 - DISCUSSION - CORTE ROAD
 8
 9
               COMMISSIONER TUCKER DORSEY: I quess since
    we're here, since we're in Daphne, you mind if I go off
10
11
     topic, off script with you for a second?
               COMMISSION CHAIRMAN FRANK BURT: Oh, okay.
12
               COMMISSIONER TUCKER DORSEY: Joey and I have
13
    had some discussions on Corte Road. I've discussed with
14
15
    the good Mayor Corte Road.
          Their spec's for building that road are part of the
16
17
    reason they're way over budget. If we go to building
    under our specifications with twenty-two (22) feet wide
18
    asphalt and doing just one layer of asphalt for a driving
19
20
    surface -- It is not a County Road 64 yet. It will be.
21
    There will be a day when it's gets all tied through, and
22
     it will be -- it'll be one of the busier roads.
23
         But until then, there's no reason to build it to
24
     that specification. I mean, that's ten (10) or fifteen
25
     (15) years in our future. There's a different
26
    Commission. There's a different Mayor. There's a
    different everybody that's going to have to tackle that
27
28
    problem when they decide to have to go twenty-four (24)
```

feet, but it's not the biggest deal.

If we want a road there, and we've got a budget problem with the City of Daphne as far as getting it done, then preliminary discussions we've had, with the project going on, on 181, we think we'd get a very favorable bid from Ammons and Blackmon, who's already won the 181 contract, to do that in conjunction with the 181 improvements.

And I've got y'all down to a net from -- of course, paying our three eighty-five (\$385,000) that we'd really like to have sooner rather than later, from here forward, Daphne would only spend six hundred grand (\$600,000) to get that road built.

Now, that doesn't include whatever's been promised to Bellaton. My proposal, if -- And I would take this to the Daphne City Council at large so that we can get a commitment from the entire group, to say we're willing to build the road under our specifications or bid -- bid the road out to be built. Daphne's got to pay the bill. And we will -- and we will deed it. And we will give them the road, as our original agreement was.

Now, the six hundred (\$600,000) net, that still includes our two hundred thousand dollar (\$200,000) investment. It includes the investment from DR Horton on their hundred and thirty-five thousand dollar (\$135,000) promise.

But it -- it's a reduction to the City, from here forward, with the numbers they're working on, you know,

```
four ($400,000) or five hundred thousand ($500,000).
 2
         And so instead of the good Mayor calling us and
     asking us for more money toward that project, if we could
 3
     save the money and do it with good logic and common sense
 4
 5
    and people working together, then I think we've got a --
     I think it solves the problem and gets this off
 6
 7
    everybody's plate and gets the road built that needs to
    be built.
 8
 9
          And that's both phases, from 13 to the tie-in at --
    at -- at Austin --
10
11
               COMMISSION CHAIRMAN FRANK BURT: Austin, yeah.
               COMMISSIONER TUCKER DORSEY: -- Austin Road.
12
          You still feel good that we're kind of in that
13
14
    wheelhouse, numberwise?
               MR. JOEY NUNNALLY: Yes, I do. Originally, I
15
     think Daphne had designed this for a twenty-eight (28)
16
17
     foot roadbed. This is my opinion, again --
               COMMISSIONER TUCKER DORSEY: A runway?
18
              MR. JOEY NUNNALLY: Yes.
19
20
               COMMISSIONER TUCKER DORSEY:
21
              MR. JOEY NUNNALLY: With two layers of asphalt.
22
    And they had, at our request, agreed to come down to a
23
     twenty-four (24) foot roadway.
24
          It's going to be completely fine at a twenty-two
25
     (22) foot roadway, with the traffic volumes that we're
26
    projecting; okay?
27
          So -- so just like Commissioner Dorsey said, I feel
28
    very comfortable doing it a twenty-two (22) foot roadway.
```

```
If this was a County project, we were doing this road as
 2
     a dirt road paving project, we would pave it twenty-two
 3
     (22) foot wide, one layer of asphalt; not twenty-four
     (24) to twenty-eight (28) foot wide with two layers of
 4
 5
     asphalt.
          So I think there is some cost savings that can be
 6
 7
     saved there. I did speak with the Mayor about it. I did
     speak with the engineer staff over there about it.
 8
 9
    were a little reluctant about reducing it down, I think,
    which brings us back to the table where Commissioner
10
11
    Dorsey's at.
               COMMISSIONER TUCKER DORSEY: Well, if we build
12
13
     it to our spec's and then Daphne's willing to take it,
    certainly we can write the check. Y'all are -- Daphne is
14
    not violating their specifications, whatever they may be.
15
          We -- we're building it with their money, and then
16
    we hand it over to them. And there is a road built for a
17
    much better price than the Mayor is having luck with at
18
    this time.
19
20
          Just an idea to get this thing across the finish
21
     line. It doesn't exempt me from the fact that I want
22
     three hundred and eighty-five thousand ($385,000).
23
               COMMISSIONER CHRIS ELLIOTT: Do we need to
24
    present that to -- I mean, have you presented -- do you
25
     feel like you've presented it already to --
26
               COMMISSIONER TUCKER DORSEY: No, no, no, no.
    mean, we're kicking around ideas and talking about it.
27
28
          You know, I want -- If it's something that we're
```

```
willing to do, then I'm willing -- then I'm glad to go up
 2
     there and say, here's the one solution we're offering.
 3
     It doesn't come with an option list. This is -- this is
    what we're offering to do to change our agreement;
 4
 5
     otherwise, we'll give you the two hundred ($200,000) and
 6
    you can get the road built. Good luck.
              MR. JOEY NUNNALLY: You know, if we decide to
 7
    move forward with these options, obviously, the old
 8
 9
     agreement that is in place now would have to be done away
    with, and a new agreement would have to be signed.
10
11
              COMMISSIONER TUCKER DORSEY: That's right.
               COMMISSIONER CHRIS ELLIOTT: I'd certainly be
12
13
    comfortable with presenting that to the City Council for
    their consideration. Are the Commission -- are we -- are
14
    we comfortable with building that road with Daphne
15
    reimbursing us --
16
               COMMISSION CHAIRMAN FRANK BURT:
17
18
               COMMISSIONER TUCKER DORSEY: Paying us upfront.
               COMMISSIONER CHRIS ELLIOTT: -- or, you know --
19
               COMMISSION CHAIRMAN FRANK BURT: Well, I -- I
20
21
    couldn't vote for that. I mean, unless -- I mean -- I
22
    mean, I just couldn't, unless we have evidence that they
23
    can -- they will pay.
24
         How long would it take to build it, Joey?
25
              MR. JOEY NUNNALLY: Well, if we do the --
26
               COMMISSION CHAIRMAN FRANK BURT: If we did it
27
    the work and --
28
              MR. JOEY NUNNALLY: -- if we did it inhouse
```

```
and --
               COMMISSION CHAIRMAN FRANK BURT: -- got
 2
 3
    everything signed off, it'd take a while just to get the
     contract approved --
 4
 5
               MR. JOEY NUNNALLY: It would.
               COMMISSION CHAIRMAN FRANK BURT: -- and
 6
 7
     construction started would be three, four, or five
 8
    months.
 9
               MR. JOEY NUNNALLY: We're talking about getting
    a new Intergovernmental Service Agreement with the City
10
11
     of Daphne. And that's probably a month, between the two
     council meetings and Commissioner meetings and getting it
12
13
    all approved. You've got a month's worth of advertising,
14
    probably a month to get them started.
               COMMISSION CHAIRMAN FRANK BURT: Close to first
15
    of the year or after.
16
               MR. JOEY NUNNALLY: So and then you're -- and
17
18
     then you're probably looking at seventy (70), eighty
     (80) days to construct.
19
               COMMISSIONER CHARLES "SKIP" GRUBER: All
20
21
    depends on weather.
22
              MR. JOEY NUNNALLY: Sir?
23
               COMMISSIONER CHARLES "SKIP" GRUBER: Depending
24
    on the weather.
               MR. JOEY NUNNALLY: Yeah. That's true.
25
26
               COMMISSIONER CHRIS ELLIOTT: Commissioner Burt,
27
    if you got upfront payment from them, would you be
28
    willing to do it, to pay for it ahead of time?
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: Oh, certainly.
               COMMISSIONER CHARLES "SKIP" GRUBER: I think if
 2
 3
    we got a commitment from the -- from the City, not --
               COMMISSION CHAIRMAN FRANK BURT: Yeah.
 4
 5
               COMMISSIONER CHRIS ELLIOTT: -- just a
     commitment from the Mayor, I mean, you know, I think
 6
 7
     it's --
               COMMISSION CHAIRMAN FRANK BURT: Well, even
 8
 9
     from the City, Commissioner --
               COMMISSIONER CHARLES "SKIP" GRUBER: Well --
10
11
               COMMISSION CHAIRMAN FRANK BURT: -- Gruber -- I
    mean, if we got an upfront payment, I am -- I'm
12
13
    absolutely -- Of course, I won't be here when all this is
14
    going on. Mr. Ball will, and Mr. Joe will.
              MR. JOE DAVIS: Mr. Chairman, if I could
15
     comment.
16
17
               COMMISSION CHAIRMAN FRANK BURT: Yes, sir.
              MR. JOE DAVIS: And there are things that were
18
    discussed in an executive session, so certainly I'm not
19
    going to comment on those.
20
21
         But, to my knowledge, I'm the only City Council
22
    Member that is aware that this proposal is even
23
    potentially on the table. I want to commend the
24
    Commission, and particularly Mr. Dorsey, for reaching out
25
    and trying to come up with a way to make it happen.
          I also would think and would welcome, as one of
26
    seven, having a presentation done so the entire council
27
    will hear that there is an option and a way for us to get
28
```

```
this road done in a more timely -- although takes it a
 2
    while -- but in a manner that would get the -- get the
 3
     job done at the County's spec's.
         And I, personally, will propose that, if we have to
 4
 5
     do prepayments, certainly get caught up on some existing
 6
    payments, then I'll make that motion and hope it'll get a
 7
     second and approval.
         But this -- I'm the only one that is aware that the
 8
 9
    Commission has reached out with a way to get the road
     done. And I can't speak for the other six, but I think
10
11
     they'd welcome the opportunity to hear what's been said
12
     and the possibilities and understand the conditions under
13
    which we should function. So, I commend the Commission
14
    for that in particular.
               COMMISSION CHAIRMAN FRANK BURT: They were
15
    aware, though, that Daphne had entered -- that we had
16
17
    entered into an agreement, and the Mayor had signed off
    on it.
18
               MR. JOE DAVIS: Oh, yes, sir.
19
20
               COMMISSION CHAIRMAN FRANK BURT: Said he'd pay
21
    us.
22
              MR. JOE DAVIS: Yes, sir. And in executive
23
     session, there was considerable discussion about that.
24
               COMMISSION CHAIRMAN FRANK BURT: When is the
25
    election for a new Mayor --
26
              MR. JOE DAVIS: In --
27
               COMMISSION CHAIRMAN FRANK BURT: -- and Council
    Members?
28
```

```
MR. JOE DAVIS: -- 2020, I believe.
               COMMISSIONER CHARLES "SKIP" GRUBER: Several
 2
 3
    years.
               COMMISSIONER TUCKER DORSEY: Two years from
 4
 5
    right now.
               MR. JOE DAVIS: Yeah, two years from now. But,
 6
 7
    unfortunately --
               COMMISSION CHAIRMAN FRANK BURT: That's beside
 8
 9
    the point.
              MR. JOE DAVIS: I understand. I understand.
10
11
    And communication is going to get much better between the
    Mayor and the Council, in my opinion. But I would
12
13
    welcome the opportunity for this to be a presentation to
    the City Council.
14
               COMMISSION CHAIRMAN FRANK BURT: Bring things
15
    out in the open sure makes it always better, I mean,
16
17
    everything we can.
          So we can just -- we'll leave here with y'all going
18
    to go ahead with somebody entering into conversation and
19
20
    bring it back for the Commission.
21
               COMMISSIONER CHRIS ELLIOTT: Well, here's what
22
     I suggest, if I can, Mr. Chairman, is -- is let's have
23
    staff go ahead and draw up a replacement
24
    Intergovernmental Service Agreement; okay? Bring that
25
    back for the Commission's approval.
26
         And then once the Commission has looked at it, kind
27
    of blessed it, and says, yes, this is what we want to do,
28
    then make a presentation --
```

```
COMMISSION CHAIRMAN FRANK BURT: Certainly.
 2
               COMMISSIONER CHRIS ELLIOTT: -- to Council and
    see if it's accessible to them.
 3
               MR. JOE DAVIS: That's the basis --
 4
 5
               COMMISSIONER CHRIS ELLIOTT: We can do that.
               MR. JOEY NUNNALLY: We'll get started on that.
 6
 7
     I guess the -- the one clarification I need, are we going
    to do this as an Intergovernmental Service Agreement for
 8
 9
    us to contract this out, or are we talking about doing
    this project inhouse?
10
11
               COMMISSIONER TUCKER DORSEY: I think what we
     figured out is with the incentive that Ammons and
12
13
    Blackmon has in conjunction with 181, it's actually going
14
    to be cheaper to have them do it.
               MR. JOEY NUNNALLY: We're going -- we're going
15
     to get some really good prices. I -- I feel that. I
16
17
    actually spoke with Chad Ammons yesterday just to kind of
     feel him out a little bit about how he felt about it.
18
    And -- and he's right there on top of us.
19
               COMMISSIONER TUCKER DORSEY: And it would be
20
21
    properly bid, but they just have such a competitive
22
    advantage with 181 there and mobilization costs and --
23
              MR. JOE DAVIS: Yeah.
24
               COMMISSIONER TUCKER DORSEY: -- staff and all
25
    that, it'd be really easy. So I --
26
              MR. JOE DAVIS: Yeah.
               COMMISSIONER TUCKER DORSEY: -- would expect
27
28
    them to be --
```

```
1
               MR. JOEY NUNNALLY: And, you know, there is a
 2
     dirt pit, which the Corte dirt pit is just right there
 3
     on -- just south of County Road 13. So the dirt hauling
     should go very quickly.
 4
 5
               COMMISSIONER CHRIS ELLIOTT: Just throw it over
     the fence.
 6
 7
              MR. JOEY NUNNALLY: Pretty much. Pretty much.
               COMMISSIONER TUCKER DORSEY: Good track hoe
 8
 9
    operator could sling it.
               COMMISSIONER CHRIS ELLIOTT: Okay.
10
11
              MR. JOEY NUNNALLY: So it's advantageous for us
     to -- to let this one to contractors.
12
13
               COMMISSIONER CHRIS ELLIOTT: I would agree.
               COMMISSION CHAIRMAN FRANK BURT: And ALDOT's
14
15
    all -- I mean, the interchange that would be there, it's
     all approved in ALDOT's plans; right?
16
17
              MR. JOEY NUNNALLY: Yes, sir, it is.
18
               COMMISSION CHAIRMAN FRANK BURT: Okay.
19
            We just -- anything you want on the agenda,
20
    Commissioner Elliott? You -- you plan to have -- I don't
21
    think you'll have it drawn up by --
22
               COMMISSIONER CHRIS ELLIOTT: Well, if we've got
23
     it by Tuesday, we'll look at it; if not, that's fine,
24
    too. Have to get with Conner and see.
25
          I think it would be a replacement Intergovernmental
26
    Service Agreement that would supercede the -- you know,
    we'd have to get with Commissioner Dorsey to make sure
27
28
    we've got the -- the particulars correct, but replace
```

```
basically what we had before --
 2
              MR. JOEY NUNNALLY: That's correct.
 3
               COMMISSIONER CHRIS ELLIOTT: -- obviously still
    with the right-of-way reimbursement and whatever
 4
 5
    prepayment or payment assurances, you know, that the
    Commission is comfortable with.
 6
 7
          I'll let you talk to Commissioner Burt about that.
    If he's comfortable, I think the rest of us will probably
 8
9
    be comfortable with it.
              MR. JOEY NUNNALLY: Okay.
10
11
               COMMISSIONER CHRIS ELLIOTT: And if you've got
    it by Tuesday, we can look at it; if not, then we can
12
13
    kick it and --
              MR. JOEY NUNNALLY: Just do it at the next work
14
    session?
15
               COMMISSIONER CHRIS ELLIOTT: -- just do it at
16
    the next work session.
17
              MR. JOEY NUNNALLY: All right. I'll work on it
18
    and see if I can't get it done and then --
19
               COMMISSIONER CHARLES "SKIP" GRUBER: Let's make
20
21
    sure that we --
22
               MR. JOEY NUNNALLY: -- if I need to come to
23
    the -- to the City Council meeting, I'd be happy to do
24
    that.
               COMMISSION CHAIRMAN FRANK BURT:
25
26
    Commission --
               COMMISSIONER CHARLES "SKIP" GRUBER: We need to
27
28
     also make sure that we include in that contract the
```

```
formal language about the right-of-way. Because --
 2
               COMMISSIONER CHRIS ELLIOTT: Oh, yeah.
              COMMISSIONER CHARLES "SKIP" GRUBER: -- if we
 3
     drop that, then, I'm sorry, but it's --
 4
 5
               COMMISSION CHAIRMAN FRANK BURT: Huh-uh.
     (Indicates negatively.)
 6
 7
               COMMISSIONER CHRIS ELLIOTT: No.
               COMMISSIONER TUCKER DORSEY: They're not
 8
 9
    getting an autograph until -- I mean, I'm not onboard
    with us signing until we get -- we're getting our three
10
11
     eighty-five ($385,000) sooner than later --
12
               COMMISSION CHAIRMAN FRANK BURT: That's right.
13
               COMMISSIONER TUCKER DORSEY: -- or else they're
14
    going to get to know Mr. Conner in a different way.
               COMMISSIONER CHARLES "SKIP" GRUBER: Well, I
15
     just -- you know, I want to make sure that we don't drop
16
     that part of the contract out. So make sure that it's --
17
               COMMISSIONER CHRIS ELLIOTT: No way.
18
               COMMISSION CHAIRMAN FRANK BURT: All right.
19
20
    And it'll more than likely be -- Next we'll come back in
     another work session before we do this.
21
22
              MR. JOEY NUNNALLY: More than likely, I would
23
    think so. There is a lot of things that's got to be
24
    done. We've got to be make sure that they're good with
25
    giving us a set of plans that's already been paid for.
26
          You know, they -- Daphne's got to -- I'm sure that's
    not going to be an issue, but there's a lot of things
27
28
     like that we've got to work out.
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: And their
 2
     lawyers and our lawyers, and I don't see Tuesday
 3
    happening. Okay. Next.
               COMMISSIONER TUCKER DORSEY:
                                            Thank you, Joey.
 4
 5
               COMMISSION CHAIRMAN FRANK BURT: Thank you,
 6
    Commissioner Dorsey.
 7
     C-3 - INTERGOVERNMENTAL SERVICE AGREEMENT BETWEEN BALDWIN COUNTY
 8
 9
     AND THE CITY OF FOLEY FOR THE PAVING OF A PORTION OF JAMES ROAD
                         INSIDE FOLEY CITY LIMITS
10
11
               MR. JOEY NUNNALLY: Item C-3 is going to the
12
     Intergovernmental Service Agreement between Baldwin
13
    County and the City of Foley for the paving of a portion
    of James Road inside the Foley city limits.
14
          If y'all remember, this is one of our dirt road
15
    paving projects we had this year. We paved from Brinks
16
17
    Willis up to County Road 12 South.
          This little portion here was inside the city limits.
18
    We went ahead and paved it. It wasn't but three (300) or
19
20
    four hundred (400) foot.
21
          Foley knew that it was inside the city limits. They
22
    actually set aside some money to reimburse us for that,
23
     since it was inside the city limits.
24
          So this is basically the Intergovernmental Service
25
    Agreement making it right for them to cut us a check for
26
    that paving that we did inside their city limits.
               COMMISSIONER CHRIS ELLIOTT: Consent is fine.
27
28
    I do have a question, though, if I can, Mr. Chairman.
```

```
Have they talked to you at all about striping for
 2
    South Hickory?
 3
              MR. JOEY NUNNALLY: Yes.
               COMMISSIONER CHRIS ELLIOTT: Okay.
 4
 5
              MR. JOEY NUNNALLY: Yes.
                                         They actually did a
 6
    resolution agreeing for us to do that. We got that
 7
     yesterday or two days ago, I guess it was. So we'll be
    bringing that to the next work session --
 8
 9
               COMMISSIONER CHRIS ELLIOTT: Okay.
10
              MR. JOEY NUNNALLY: -- to get that approved,
11
     too.
               COMMISSIONER CHRIS ELLIOTT: Got it.
12
13
               COMMISSIONER TUCKER DORSEY: And if it's just a
14
    reimbursement for a regular striping agreement, just send
     it on through next week, if y'all are ready. I mean,
15
     there's nothing to talk about.
16
              COMMISSIONER CHRIS ELLIOTT: I'm fine with
17
18
    that, I mean, if the Chairman is.
              MR. JOEY NUNNALLY: I'm good with that.
19
    can -- we're good with that. And it's the standard --
20
21
               COMMISSIONER TUCKER DORSEY: Yeah.
22
              MR. JOEY NUNNALLY: -- we -- we -- they
23
    reimburse us for equipment and labor.
                                            They buy the
24
    materials. We've done it for them before. We do the
25
    City of Bay Minette. It's the same thing.
26
              COMMISSIONER TUCKER DORSEY: They've got good
    credit.
27
              MR. JOEY NUNNALLY: They do. They pay their
28
```

```
bills.
               COMMISSION CHAIRMAN FRANK BURT: You say you
 2
 3
    are going to move ahead with the striping agreement?
              MR. JOEY NUNNALLY: If that's okay with the
 4
 5
    Commission. We can put it on as an addendum.
               COMMISSION CHAIRMAN FRANK BURT: Well, I can
 6
 7
    ride roads a lot, and I can bring you a list of the --
    that -- And y'all have taught me how to grade them at
 8
 9
    night. So it ain't no problem telling you what all we've
    got to do. We've only got one truck.
10
11
              MR. JOEY NUNNALLY: That's true. We've got a
     lot of striping. We keep the striping truck busy.
12
13
               COMMISSION CHAIRMAN FRANK BURT: But, anyway.
14
    Go ahead. It's on the agenda. I wouldn't put it on
    Consent, please.
15
               COMMISSIONER CHRIS ELLIOTT: Addendum if it's
16
17
    ready.
               COMMISSION CHAIRMAN FRANK BURT: Next.
18
19
     C-4 - USE OF GULF OF MEXICO ENERGY SECURITY ACT (GOMESA) FUNDS
20
21
                          PAVEMENT OF DIRT ROADS
22
               MR. JOEY NUNNALLY: Item C-4 is going to be the
23
    use of the Gulf of Mexico Energy Security Act, commonly
24
    known as the GOMESA funds, for the pavement of dirt
    roads.
25
26
          So me and my staff have gotten together and put
    together a list of these roads that we want to use these
27
28
    GOMESA funds for. Last year got a allotment of
```

```
two-point-four million dollars ($2,400,000). The money
 2
     is sitting in the bank.
 3
         We've got roads all over the county that are
     actually ready to go with right-of-way. I guess there's
 4
 5
    probably like -- I think there's only like three roads on
     this list that you're looking at where we have to have
 6
 7
    additional right-of-way that needs to be acquired. We
    can be working on these other roads while we're acquiring
 8
 9
     right-of-way on those roads.
          This is -- this gets us approval to use these funds
10
11
     on these dirt roads from the Commission's standpoint.
    And the timing of this would be for us to be able to take
12
13
    advantage of dry months that usually typically occur in
    October and November.
14
          So we could make good use of our time, if the
15
    Commission chooses to let us go ahead and use these funds
16
    on those roads.
17
               COMMISSION CHAIRMAN FRANK BURT: Excellent
18
     idea. I guess we'd have to do a budget amendment or
19
20
     something?
21
              MR. RON CINK: I actually want to include it in
22
    the budget resolution as well, that and RESTORE, just to
23
    bring that up.
24
               COMMISSION CHAIRMAN FRANK BURT:
25
               COMMISSIONER TUCKER DORSEY: Perfect.
26
              MR. JOEY NUNNALLY: Whittling away at these
    dirt roads. I love it. Awesome.
27
               COMMISSION CHAIRMAN FRANK BURT:
28
                                                Next?
```

C-5 - TOWN OF ELBERTA - COUNTY ROAD 83 PAVING PROJECT 2 MR. JOEY NUNNALLY: Item C-5 this is going to 3 be -- I think it was going to be -- it was on the agenda for the Town of Elberta's Mayor to be here to talk the 4 5 County Road 83 paving. But he showed up at the budget hearing yesterday, and I don't see him in the room today, 6 7 so --COMMISSIONER TUCKER DORSEY: I think we were 8 9 pretty clear yesterday. MR. JOEY NUNNALLY: Okay. We're all good with 10 11 that? COMMISSIONER CHARLES "SKIP" GRUBER: Yeah. 12 13 That's -- we'll just -- That's pulled. 14 COMMISSION CHAIRMAN FRANK BURT: Want to pull that one. Okay. 15 16 C-6 - ENCROACHMENT ON COUNTY ROAD 3 RIGHT-OF-WAY 17 MR. JOEY NUNNALLY: Item C-6 is encroachment on 18 County Road 3 right-of-way. So I brought to this you 19 20 basically as a discussion topic. 21 Mr. Craig Williams wants to renovate the building on 22 County Road 3, which is encroaching about fourteen (14) 23 foot inside the right-of-way. 24 This is the parcel here. The building that he's 25 wanting to renovate is actually here. It's kind of hard to see. You can see where he encroaches a little here. 26 27 You can go to the next slide. This is an actual survey, a little closer up. 28

```
can see the building is about thirteen-point-nine

(13.9) feet inside the right-of-way on County Road 3. On

County Road 3, you've got an eighty (80) foot

right-of-way.

So he's inside the City of Fairhope ETJ's building

jurisdiction when he approached the City of Fairhope
```

about renovating this building.

They kicked it back to us and said, look, you're on the right-of-way. You're going to have to get permission from the County in order to do these renovations, which started a whole conversation with my staff internally about can we -- we obviously can't give him approval without the Commission's approval to do anything here.

There's a couple of options we can -- we go here. We can actually, I guess, give him a variance to do it, or we can actually take a little section out there and vacate a portion of the right-of-way, or we could deny it.

This building does have a historical significance. When we were doing our research, we found this out. I reached out to Ms. Felisha to find out exactly what the historical significance was on this so we could make a decision.

Felisha I'll let you carry on from here, let you talk to them about what it is.

MS. FELISHA ANDERSON: The building was formally the Kaepernick Post Office. Kaepernick is a predecessor of today's Barnwell. It was in operation

```
from 1895 to 1902. And then it became a Post Office from
 2
     1903 to '42, of course, under Barnwell.
 3
          It has not been placed on the National Registry at
     this point in time. But after the renovation, it does
 4
 5
    meet the requirement to be placed on the -- on the
    National Registry of Historic Places.
 6
 7
               COMMISSIONER CHRIS ELLIOTT: Is that his goal?
              MS. FELISHA ANDERSON: Yes. That's my
 8
 9
    understanding.
              MR. JOEY NUNNALLY: That's my understanding,
10
11
    too.
               COMMISSION CHAIRMAN FRANK BURT: In the past, a
12
13
    variance has been the easiest, I mean, the exception to
14
    that, grant a variance from the regulations. I believe
    we've done that with some, I know, in Magnolia Springs
15
     and some other places, which that's up to the Commission,
16
    whichever.
17
               COMMISSIONER TUCKER DORSEY: A variance and a
18
     license agreement perhaps? Is that what you say?
19
20
              MR. JOEY NUNNALLY: Yes.
               COMMISSIONER TUCKER DORSEY: Yeah. I'd prefer
21
22
    that over vacation.
23
               MR. JOEY NUNNALLY: Okay. From an engineering
24
     standpoint, the traffic volume, the speeds that we see on
25
    County Road 3, this is not an issue. I mean, it's like
    fifteen (15) foot off the edge of the pavement, so it
26
    shouldn't be a problem.
27
28
               COMMISSIONER CHRIS ELLIOTT:
                                            Okay.
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: Felisha, do
 2
     you want to make a presentation about this, and y'all do
 3
     that jointly? I mean, it's -- it's a good thing, I
     think, that we can bring back. I don't know if you've
 4
 5
    got a historical marker that's going to be there or
 6
    what -- what the plan --
 7
              MS. FELISHA ANDERSON: At this time, it's not
 8
     on the list of historic markers through the Historic
 9
    Development Commission, but I think it should be. And
     I'll talk to Claudia about that. There is some work,
10
11
     repairs to be done to the structure.
               COMMISSION CHAIRMAN FRANK BURT: So you want to
12
13
    just put it on the Consent agenda?
               COMMISSIONER CHARLES "SKIP" GRUBER: I think
14
15
    so, yeah.
              COMMISSION CHAIRMAN FRANK BURT: Very good.
16
17
     R-2 - LETTER OF COMMITMENT AND MAINTENANCE AGREEMENT FOR FEDERAL
18
     EMERGENCY MANAGEMENT AGENCY (FEMA) HAZARD MITIGATION ASSISTANCE
19
                            GRANT FOR GENERATOR
20
               COMMISSION CHAIRMAN FRANK BURT: Next.
21
22
    you've got some addendum.
23
              MR. JOEY NUNNALLY: One, one addendum.
24
    FEMA Hazard Mitigation Assistance Grant, we had a meeting
25
    at the EMA office a few months ago. Everybody around the
26
    County and a lot of the municipalities submitted
27
    projects. The committee voted on the projects. BRATS
28
    actually got a generator --
```

```
MR. TAYLOR RIDER: Yeah.
              MR. JOEY NUNNALLY: -- approved from the
 2
     internal committee. And this will be a letter -- What
 3
    we -- In order for this to be meet the grant obligations,
 4
 5
     there's a letter of commitment that needs to be signed by
     the Commission.
 6
 7
          So basically we're just asking for the Commission to
    authorize the Chairman to sign the letter of commitment
 8
 9
     to authorize sixteen thousand, three hundred and
     twenty-eight dollars ($16,328) as a local non-Federal
10
11
    match to the FEMA Hazard Mitigation Assistance Grant
    Number DR4349AL.
12
13
          Taylor, you've already got this money budgeted; is
    that correct?
14
               MR. TAYLOR RIDER: Yes, in the '18 budget.
15
              MR. JOEY NUNNALLY: It's budgeted in Year 18.
16
17
    So the money is there. We just need the Chairman to sign
    the letter.
18
               COMMISSIONER CHRIS ELLIOTT: So this is the
19
    match portion of it?
20
21
              MR. JOEY NUNNALLY: Yes.
22
               COMMISSIONER CHRIS ELLIOTT: What's the total
23
    cost?
24
               MR. JOEY NUNNALLY: Total cost --
25
              MR. TAYLOR RIDER: Sixty-five, three ten
     ($65,310).
26
               COMMISSION CHAIRMAN FRANK BURT: Commissioners?
27
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
28
```

```
COMMISSION CHAIRMAN FRANK BURT:
 2
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
 3
               COMMISSION CHAIRMAN FRANK BURT: Consent would
    be good. All right.
 4
 5
              MR. JOEY NUNNALLY: All right. That's all I've
 6
    got.
 7
               COMMISSION CHAIRMAN FRANK BURT: Next. Very
 8
    good, Joey. Thank you. You do good work.
 9
              MR. JOEY NUNNALLY: Thank you, sir.
10
11
         D-1 - BALDWIN COUNTY COMMISSION BCBS ACCOUNTS RECEIVABLE
              COMMISSION CHAIRMAN FRANK BURT: All right.
12
13
              MR. RON CINK: Mr. Chairman, Ms. Creech.
              COMMISSION CHAIRMAN FRANK BURT: Yes, sir.
14
              MS. KIM CREECH: Commissioners, I had two
15
     agendas, actually from me and Andrea. You know, last
16
17
    work session we -- we talked about the -- the employee
    write-off.
18
         And the first item I have, these are amounts that
19
20
    would be owed from BlueCross/BlueShield. It's five
21
     thousand, three hundred and twenty dollars ($5,320).
          You'll see in your attachment is a list of notes
22
23
     that was -- Andrea had received back from
    BlueCross/BlueShield. These are items that if an
24
25
    employee might have changed from family coverage to
26
    single coverage, or they might have even cancelled their
27
    insurance and the insurance was not notified on the
28
    employee, deductions were changed, but the insurance
```

```
1
     company was either not notified timely.
 2
          But you'll -- you'll see through, I mean, some of
 3
     the notes, these are notes from BlueCross explaining, you
     know, when they received the notification. And it might
 4
 5
     have been two months after we had stopped the deduction
     on the employee.
 6
 7
          So I don't know if you have any questions on that,
    how Andrea may be able to help answer those questions.
 8
     But she was able to obtain the information on these
 9
    balances that we had sitting out there.
10
11
          And we didn't have these on the employee's AR,
    because this was something we had a separate account line
12
13
     item for reconciling the BlueCross/BlueShield invoice.
          So these were balances that, you know, when we -- we
14
     would have to table it across, waiting for credits to
15
     come back. And these were credits that were left out
16
     there. You know, I think it goes -- there's an
17
     explanation, and not all of them are all the same
18
     information.
19
20
               COMMISSION CHAIRMAN FRANK BURT: Commissioners,
     Consent?
21
22
               COMMISSIONER CHARLES "SKIP" GRUBER: Yep.
23
               COMMISSION CHAIRMAN FRANK BURT: Okay.
24
     Consent.
25
       D-2 - BALDWIN COUNTY COMMISSION WILDERNESS FUND 107 EMPLOYEE
26
27
                            ACCOUNTS RECEIVABLE
               COMMISSION CHAIRMAN FRANK BURT: Go ahead.
28
```

MS. KIM CREECH: The next item, this is employee AR for the Wilderness fund. And you -- and I attached to this one -- I hand touched every single one of these to go through and give you explanations of the scenario of why these employee AR's on there.

And these are administrative errors. And I've explained some of the employees was refunded on the last check, but insurance wasn't canalled timely. You'll see that on -- on -- on several of them.

I don't know if you have any questions on these explanations. And this is just a really good sample of the AR balances that I brought y'all last time to write off, you know, all funds.

But this fund ends the Wilderness. I'm trying to close this fund out by the end of the year, since we have sold that business, that I need to roll this over into general fund.

And there is -- there is one that's in that confidential information that I will move -- roll that one into general fund, waiting on a workers' comp settlement.

This employee I think is going to -- or this employee is going to get a settlement. And we will deduct the amounts she owes from that settlement.

I don't know if you're wanting more information on this. But this is a good sample size to show you this is what we're looking at, the other batch that I brought y'all the last work session. It's very time consuming.

```
1
               COMMISSIONER CHRIS ELLIOTT: It is, but I
 2
     appreciate you doing it.
               COMMISSION CHAIRMAN FRANK BURT: Yeah.
 3
               COMMISSIONER CHRIS ELLIOTT: It's going back
 4
 5
     through them. It's taxpayer dollars. We're going to
    make sure that we know exactly what happened and why.
 6
 7
          These, in my opinion, are very small. I wouldn't
     even -- you call them errors. I won't even call them
 8
 9
    errors, necessarily. They -- they are oversights when we
    are moving big pieces around on the table.
10
11
          So we -- we are -- we are doing away with
12
     sixty-some-odd employees. We are trying to cancel
13
     insurances or change insurances, finish up payroll, et
14
     cetera.
          You know, we're thirty dollars ($30) here,
15
     forty-four dollars ($44) here. I -- I understand. It's
16
17
     just when it's presented in a lump sum, it's incumbent
    upon us to make sure that we're managing the system well
18
    enough to understand exactly why these accumulated. And
19
20
     I -- I've got a good understanding of that now.
21
               MS. KIM CREECH: Now that you understand that,
22
    how much more time do you want us to spend on the other
23
    funds? I mean, am I able to bring those back to y'all?
24
    Because I -- I can promise you I have spend forty
25
     (40) hours, plus, just on three or four employees.
               COMMISSIONER TUCKER DORSEY: Let's be done with
26
27
    it.
               COMMISSIONER CHRIS ELLIOTT: Be done.
28
                                                      Make
```

```
your adjustment --
               COMMISSION CHAIRMAN FRANK BURT: Yes.
 2
 3
               COMMISSIONER CHRIS ELLIOTT: -- and move on.
              MS. KIM CREECH: I appreciate that. Thank you.
 4
 5
               COMMISSIONER TUCKER DORSEY: Thank you.
               COMMISSION CHAIRMAN FRANK BURT: Please.
 6
 7
              MS. KIM CREECH:
                                Thank you.
               COMMISSION CHAIRMAN FRANK BURT: Consent?
 8
 9
               COMMISSIONER CHARLES "SKIP" GRUBER: Do you
    want this on Consent?
10
11
               COMMISSIONER CHRIS ELLIOTT: Yes. And, hey,
12
     one more thing, guys. I run my own payroll. I do it
13
    personally. I sign every check. I make mistakes, too.
14
    It happens.
         And, again, they're not just mistakes. They're I
15
    hated I didn't get that in on time, or how did that
16
17
    happen or was that deducted and not taken out.
18
              It's not a big deal.
    happens.
              MS. ANDREA RIDER ROBERSON: We have really been
19
    striving to not have them. And the last couple years,
20
21
    we've been really good. We just -- we may have a
22
    handful, but we're able to catch them before they get too
23
    far.
24
              COMMISSIONER CHRIS ELLIOTT: Well, I think part
25
    of the exercise is understanding how did that happen.
26
              MS. ANDREA RIDER ROBERSON: How it happened.
              MS. KIM CREECH: I mean, me and Andrea have
27
28
    conversations about, you know, when we do find one, that
```

```
1
    we're figuring out, okay, what happened? And what
 2
    procedures can we put in place to prevent this? And
 3
    that -- that's what we're doing moving forward.
               COMMISSIONER CHRIS ELLIOTT: Very good.
 4
 5
               COMMISSION CHAIRMAN FRANK BURT: Okay.
 6
    you.
 7
      E-1 - MUNICIPAL SOLID WASTE TO LIQUID FUEL, BIO CHAR AND WOOD
 8
 9
                                 PRODUCTS
               COMMISSION CHAIRMAN FRANK BURT: Terri.
10
11
              MS. TERRI GRAHAM: Yes, sir. Good morning.
     The first item I have, Item E-1, is actually Mr. Pat
12
13
     James is here to do a presentation to the Commission.
          This is about a potential project for municipal
14
     solid waste to a liquid fuel wood product, bio char.
15
     I'm going to let him do his, and I've got two more after
16
17
     that.
               COMMISSION CHAIRMAN FRANK BURT: All right.
18
               MR. PAT JAMES: Good morning.
19
20
               COMMISSION CHAIRMAN FRANK BURT: Good morning.
21
               MR. PAT JAMES: It's good to be back in front
22
    of Baldwin County, guys, a lot of old friends here. I
23
    know all the Commissioners from years back. Terri,
24
    thanks for letting me come.
25
         All right, guys. As most of the Commission knows,
26
    I've been in and around garbage for thirty (30) years.
27
    And there is nothing that's never controversial about
28
    solid waste, ever, except this particular project.
```

1 And it's the first time in my career being involved 2 in waste that I've stumbled upon an actual user-friendly 3 project that's not controversial, et cetera, et cetera. There's a company in Greece that's called Soukos 4 5 Robotics that patented and designed a machine that converts raw municipal solid waste to pellets. 6 7 There's two operating plants in the world. One is in Greece. One is in Lithuania. In 2019, first quarter, 8 9 the first plant will be built in the United States in Augusta, Georgia at the Richmond County facility. 10 11 Very simply put, the company that is developing 12 these projects in North America is company out of 13 Atlanta, Georgia called Allied Energy. They've developed about five and a half billion 14 dollars' (\$5,500,000,000) worth of projects, renewable 15 energy products, since 2000. 16 They retained me to represent them to cover four 17 states; Louisiana, Mississippi, Alabama, and Florida. 18 I'll start with that. 19 20 And the reason I obviously came to Baldwin County, 21 very simple, before I get into the detail: A, I live in 22 Magnolia Springs, so I'm two miles from the Magnolia 23 Landfill; and, B, demographically -- although populationwise, the volume in Baldwin County is 24 25 effectively fifty percent (50%) of Richmond County, 26 Richmond County is very similar in the sense that they 27 have one landfill, and all the volume goes to that landfill for that county, which is why this site was 28

1 picked for the first plant. 2 So let's kind of run through this. Okay. representing Allied Energy Services. They are the 3 4 developer and operator for the technology in North 5 America. Soukos is the Greek corporation that holds the patent that has developed the two plants. And they're 6 7 bringing this technology to the U.S. We're effectively a competitor to -- This technology 8 9 will effectively become a competitor to your traditional landfill operations in the sense of bearing. 10 11 AMEC Foster Wheeler is the consulting engineers that have done all the certifications. They're a ninety 12 13 thousand (90,000) man firm. They're global. Okay. In simple terms, raw garbage, i.e. MSW, goes 14 through this Aeolus System, and it comes out as pellets. 15 These pellets have an average BTU of about twelve 16 thousand (12,000), and they produce three products. 17 One, they can be used as a raw pellet as an 18 alternative coal to burn in a coal-burning power plant. 19 20 Second, they can be put through the Knosses System, which can produce a medium-density fiber board -- Which I'll 21 22 show you photographs where they're actually building 23 furniture out of that. And, last, you can add the Archimedes Platform and make diesel. 24 So you have in Baldwin County, my understanding, 25 Magnolia Landfill, about that same equivalent volume. 26 27 Next slide. I mention this. These are the raw pellets.

And there is their heating value of twelve thousand,

28

two hundred and ninety-six (12,696). Coal, depending on the grade, ranges from eight (8,000) to fifteen thousand (15,000); okay.

Now, we talk about using it as an alternative fuel for coal. Typical a coal-burning plant needs about two (2,000,000) to three million (3,000,000) tons a year to run. A hundred and seventy-five thousand (175,000) tons of material coming into one of these plants located on your landfill only produces a hundred five thousand (105,000) tons of pellets.

So as a supplement to the energy demand for a coal-burning plant, we're only making up a small percentage. So if we had twenty plants, for example, operating in the Southeast, we're only producing two million (2,000,000) tons. It's not a lot in the scope, a small piece. Next slide, please.

Okay. I'm not even going to try to address any of the technical side of this, but it's very simple. Raw MSW goes up. It's going through a drying separation screen, then it goes into a manual, and it's pelletized and homogenized.

It's twenty tons per hour is the need. And that's where we need a guarantee of a hundred and seventy-five thousand (175,000) tons to operate. Next.

This is the -- Fast forward. Fast forward. Fast forward. Fast forward. Okay. That's a picture of a manual operation in Greece. That's after it's gone through the separation. Okay. Keep going.

```
1
     There is a better picture I want to get to.
 2
         All right. This is a -- these next two pictures
     this is the plant that has been built for Augusta. The
 3
 4
     contract with Allied and Augusta is a twenty-year lease,
 5
    which I'll -- I'll -- I'll pass this around. It's very
     simple, economically.
 6
 7
         Augusta has no financial commitment to the project,
    number one. They lease the land, a ten-acre site, for
 8
     the construction of the plant.
 9
          The raw MSW comes into the County-owned facility,
10
11
     and they charge a tipping fee of approximately --
12
    probably the equivalent of what Magnolia is getting. I
13
     don't know what the rates are today.
          The volume is diverted into the plant. And the
14
    County, effectively, derives the revenue without the
15
16
     operational cost of operating the landfill.
          So when we're talking simple economics, if the
17
    County, for example, is getting twenty-five dollars ($25)
18
     a ton to receive the fee or the garbage, and then they
19
20
    have to bury it, and then they have to, you know, et
21
    cetera, et cetera, leche collection, whatever it is,
22
     they've probably got a twenty dollar ($20) a ton
23
     operating cost. So they've got five dollar ($5) a ton
     cash flow.
24
          In this scenario, in Baldwin County, you got
25
    twenty-five dollars ($25) coming in. And now you don't
26
27
    have to spend the twenty dollars ($20) to operate. So
28
     the net effect from a cash flow perspective is it goes
```

through the roof for the County.

But there is a catchall. The catchall is we will take the economic risk to build this plant, which is about a thirty million dollar (\$30,000,000) investment on your landfill.

Our underwriting is not based on whether the technology works. Our underwriting is based on whether Baldwin County can warrant and represent for the next twenty years you're going to have a hundred and seventy-five thousand (175,000) tons of raw MSW.

Everybody on this County Commission -- And I understand Alabama law and how it works; i.e., host governmental approval. And when we looked, demographically, at why I think Baldwin County is a fit is we know -- we all believe Baldwin County is growing exponentially in population growth.

And we also, based on my twenty years of knowing Baldwin County, thirty years, I think it's highly unlikely that a competing landfill is ever going to be built in this county, understanding the airspace that's left and the location of that landfill.

So this is the plant that's going to Augusta. It's been built. It's been tested. AMEC Foster did all of the certifications. Flip on the next slide, please. My bad. Go back. Flip on it.

And Richmond County was willing to make that representation or warrant, because they have four hundred thousand (400,000) tons a year. Baldwin County is not

```
1
    quite there.
                   It's somewhere between a hundred and fifty
 2
     (150,000) and two hundred thousand (200,000).
         But we have to, for our finance, have that warrant
 3
     representation of that volume. We're within ten percent
 4
 5
     (10%). We're close. Close enough to do a deal.
          Timing. We want to put four plants in the Southeast
 6
 7
     in 2019. Currently, the deal with Augusta is done. It
    will be completed first quarter of 2019.
 8
 9
         We've got a project in Chattanooga that I think is a
    go. We've have a project in Baton Rouge that I think is
10
11
     a go. I've got a project over in -- east of
12
     Tallahassee -- east of Tallahassee that I think is a go.
13
          So it's -- it's not -- in the sense of a timing,
    it's not something that drags on for two years. We need
14
    to site four to six plants in 2019. In order to do so,
15
     it's simple.
16
         We enter into a twenty-year lease agreement with the
17
    County. The County has no financial commitment.
18
    derive the revenue. We pay for the lease of the land.
19
20
         We have the capital expenditure to build the plant.
21
    Our revenue is derived from the sale of our product,
22
    whether it's the pellets or the conversion to the diesel
23
    or the high-density -- medium-density fiber board.
         Next. There's no chemicals used from a catalytic
24
25
    conversion. I don't want to go down that road, because
26
    that's the engineering side. But it's a low-temperature
27
    process. And, again, I said it earlier, the two existing
28
    plants in Europe have been in operation more than five
```

years.

This is the additional arm, built passed the initial three modules that produce the medium-density fiber board. In Europe, they're making floor tiles, pallets, furniture, et cetera, out of that.

Here's an example. These are all floor tiles made from garbage in Greece. Kind of -- kind of neat, actually. Same thing here. Next. All of this furniture is made from garbage. Pretty cool, you know. Next one.

Okay. Kind of in summary, County-owned garbage facility, diesel production. This is an alternative in Augusta, the Augusta project, we will probably take it to diesel fuel, because the transportation to the power plant is a long way. So that's an additional cap text on that conversion. Next.

Okay. What is -- It's pretty straightforward. From a County-owned landfill perspective or a privately-owned landfill, it saves airspace and increases profitability. And the County doesn't have -- or the City or County or whatever doesn't have the financial exposure.

It's a job creator. You know, full-blown, you could see an additional hundred jobs, depending on the level of which we took the plant.

Environmental services, sustainability, education, economic and financial, obviously, this is about as green as it gets.

You know, you see these waste companies saying they're green companies. Well, they're really not.

```
1
     They're burying garbage, which is what I've been doing my
 2
     whole career.
          So this is kind of -- I -- I kind of view this
 3
    position right now of where we were in the early '90s, in
 4
 5
     '93 -- Commissioner Burt remembers that -- where we
    were -- you know, we were going through a transformation
 6
 7
     from the County-owned rural facility, the hole in the
    ground, to a regional facility.
 8
 9
          Today, here we are 2000 -- What year is it -- 2018,
    and the industry is making a transformation as well. And
10
11
     the technology has gone so far that it's, quite frankly,
12
     amazing.
13
          This technology will never replace the need for
     Subtitle D Landfill. I mean, this plant can only process
14
    one hundred and seventy-five thousand (175,000) tons,
15
    which is not a lot of volume.
16
          So, strategically, we're trying to pick locations in
17
     the Southeast that we know, long-term, will maintain
18
     their volume position, that have growth from a population
19
20
    base, and it makes sense from the County's financial
21
    perspective.
22
          So we're excited about it. My goal today was just
23
     to present it conceptually, to tell you, hey, this is
    what we're doing. And if the County is interested in
24
25
    pursuing it, then we're ready to roll up our sleeves and
26
    try to strike a deal.
         Augusta -- you know, all of that information's
27
```

public. I have given Terri the lease agreement that

28

```
demonstrates the economic terms of the agreement.
 2
    Augusta is excited. It'll be the first one in the
 3
    country.
         And from their vantage point, when I talk about the
 4
 5
    volume representation, they're only effectively
    warranting fifty (50%) -- they're only guaranteeing fifty
 6
 7
    percent (50%) of their intake.
          For Baldwin County, that's a little bit different in
 8
 9
     the sense that we'd have to have a one hundred percent
     (100%) to close our finance.
10
11
         Our finance is -- And I will repeat this.
12
     finance and not based on the technology and the risk
13
     therein. Our finance is -- We're past that. Our finance
     is based on a guaranteed hundred and seventy-five
14
    thousand (175,000) tons of raw MSW coming across those
15
     scales three hundred and sixty-five (365) -- two hundred
16
17
    and sixty-five (265) days a year in this county, period.
          If we have that guarantee from Baldwin County, this
18
    plant can go here. It will increase your profitability
19
20
    of your landfill. It will decrease your operating costs.
21
     It will exponentially preserve your airspace. And we
22
    need a minimum twenty-year commitment.
23
         Can I answer any questions?
               COMMISSIONER CHARLES "SKIP" GRUBER:
24
25
    only thing, you know, with the commitment, twenty years,
    I don't know how -- if we can -- by law, if we can do a
26
27
    twenty-year. It's just, you know -- I don't -- I'm not
28
    positive on that, you know.
```

```
I don't know what the -- I think that's a statute,
 1
     you know, with the -- with the -- I don't know. I think
 2
 3
    that's something we got to get with our attorneys and
     stuff to look at.
 4
 5
               MR. PAT JAMES: I think it --
               COMMISSIONER CHARLES "SKIP" GRUBER:
 6
 7
     technology -- just like you said, the technology is there
    now. It wasn't several years ago.
 8
 9
               MR. PAT JAMES: Right.
               COMMISSIONER CHARLES "SKIP" GRUBER: But it's
10
    getting more and more. And, you know, and the pellets,
11
    you know, you know, they burn very, very hot.
12
13
              MR. PAT JAMES:
                               Right.
               COMMISSIONER CHARLES "SKIP" GRUBER:
14
                                                    And, vou
15
    know, they're -- they're not going to ever completely
     replace coal, but, you know --
16
17
              MR. PAT JAMES: No.
               COMMISSIONER CHARLES "SKIP" GRUBER: -- they're
18
    a substitute. And, you know, they're a whole lot cheaper
19
    than coal.
20
21
              MR. PAT JAMES: Right.
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah,
22
23
     so --
24
              MR. PAT JAMES: So we're excited. And thank
25
    you very much for letting me present it.
26
         Yes, sir.
              MR. JOE DAVIS: Quick question. As you do
27
    multiple sites, do you have more than one team to build a
28
```

```
In other words, if you're the fourth one in the
 2
     country, are you waiting on other three to be finished,
    or how does that work?
 3
              MR. PAT JAMES: No. 2019, our goal was four to
 4
 5
     six plants. Our finance is based on that. I mean, we're
    really down to the hand selection now. We're down to
 6
 7
    picking these spots.
         We know Chattanooga is a go. I believe Baton Rouge
 8
 9
    is a go, Nashville possibly. But, no. Soukos is going
    to -- the -- the next four plants will be built in the
10
11
    U.S.
          This prototype or this particular plant was built in
12
13
    Greece, but manufacturing for these 2019 units will be
    built here in the U.S., and then we'll go from there.
14
               MR. JOE DAVIS: I guess my question's centered
15
    on if we were the fourth that was able to work out, would
16
    we have to wait to start ours until the other three were
17
     finished?
18
              MR. PAT JAMES: No, sir.
19
20
              MR. JOE DAVIS: Okay.
21
              MR. PAT JAMES: It -- it -- the timing is going
22
    to be based on the permitting, the ADEM permit
23
    modification. Georgia, they issued the permit for
    Augusta. We just completed that in the -- in the end of
24
     July. I think Georgia is effectively setting the model
25
    and -- for Alabama ADEM or Mississippi and Florida, et
26
27
    cetera.
              MR. JOE DAVIS: Okay.
28
```

```
1
               MR. PAT JAMES: Thank you for your time.
 2
               COMMISSION CHAIRMAN FRANK BURT: Thanks,
 3
    Mr. James.
 4
 5
        E-2 - BALDWIN COUNTY SOLID WASTE UNCOLLECTIBLE RESIDENTIAL
 6
                                  ACCOUNTS
 7
               COMMISSION CHAIRMAN FRANK BURT: You got it,
     Terri.
 8
 9
               MS. TERRI GRAHAM: Okay. Next item I have is
     going to be the -- the write-offs for August in the
10
11
     amount of --
               COMMISSIONER CHARLES "SKIP" GRUBER: That's
12
13
     good.
14
              MS. TERRI GRAHAM: -- one thousand,
     seventy-five dollars and sixty cents ($1,075.60).
15
               COMMISSION CHAIRMAN FRANK BURT: Consent.
16
17
        R-3 - DISCOUNTED CUBIC YARDAGE RATE FOR ROLL-OFF CUSTOMERS
18
               COMMISSION CHAIRMAN FRANK BURT: Yes, ma'am.
19
20
    Next.
21
               MS. TERRI GRAHAM: All right. The next item I
22
     wanted to discuss is what we were kind of talking about
23
     in budget yesterday that Commissioner Dorsey didn't want
24
     to be a part of, and that was the --
25
               COMMISSIONER TUCKER DORSEY: I get to be
    excused. Y'all have fun.
26
27
          Susan, put me out.
28
```

```
(Commissioner Tucker Dorsey left the Work Session.)
 2
 3
              MS. TERRI GRAHAM: And basically, as part of
     the budget process for this year, it was my
 4
 5
     recommendation that we just maybe -- We have the ten
    customers that has chosen to go with the discounted
 6
 7
    cubic -- cubic yardage rate. And those are all roll-off
    customers.
 8
         And we're offering them two dollars and seventy-five
 9
    cents ($2.75) a yard. And my recommendation is to do
10
11
     away with that yardage rate. Our gate rate for yardage
     to go down, disaster event, whatever, the rate is four
12
13
    dollars and fifty cents ($4.50) a yard.
14
         Our permit is by the ton. We have to weigh
15
    everything anyway. The economy is not bad. These guys
    are not hurting for the business. I think we need to
16
17
    treat everybody equally.
               COMMISSIONER CHRIS ELLIOTT: You mentioned
18
    there were only ten or so that --
19
20
               MS. TERRI GRAHAM: There's only ten.
21
    they have to be roll-off only. So if it's a dump truck,
22
    they don't qualify.
23
          So just looking at over the last few years,
24
     obviously, it's going to increase their payments to us
25
    from two seventy-five ($2.75) to four fifty ($4.50), but
26
    it would be cheaper to them, four fifty ($4.50) versus
    eighteen dollars ($18) a ton. It's cheaper if they pay
27
28
    by the ton.
```

```
COMMISSIONER CHARLES "SKIP" GRUBER:
 1
 2
     and I think this got started, what, was it in 2010 --
 3
               MR. ED FOX: '11.
               COMMISSIONER CHARLES "SKIP" GRUBER: -- or '11
 4
 5
    or something like that. You know, there was a -- we seen
    a really big drop-off in the roll-offs coming into the
 6
 7
    landfill. So they decided, well, let's -- you know,
    let's give them a price break.
 8
 9
         Well, you know, everybody else now that's -- is
    paying it, but, you know, they're still getting the --
10
11
     the cream of the crop, so -- basically.
          And I think, you know, we just need to make
12
    everybody equal. I mean, not only that, you know, if --
13
14
    if -- if we have stuff, you know, with FEMA or stuff, you
15
    know, they're going to require us to convert it to
     tonnage anyway.
16
               MS. KIM CREECH: I -- Well, I think just in the
17
    past FEMA ones that we've dealt with, Ivan, Katrina, and
18
    Dennis, it was based on that cubic yard rate. And we had
19
20
    the published cubic yard rate.
21
          FEMA does prefer the scales. And I don't know if
     it's -- I think the problem is you've got so many trucks.
22
23
    When you have a --
24
               COMMISSIONER CHARLES "SKIP" GRUBER:
25
               MS. KIM CREECH: -- thirty million dollar
26
     ($30,000,000) cleanup, I mean, it's just not --
27
               COMMISSIONER CHARLES "SKIP" GRUBER: Oh, yeah.
28
               MS. KIM CREECH: -- feasible to have everybody
```

```
going through the scales. Because you're trying to get
 2
     them in.
 3
         And that -- that would be my concern, is to make
     sure we had the published rate if we have -- when we have
 4
 5
     the next disaster, or how fast can you get a bunch of
     scales here?
 6
 7
               MS. TERRI GRAHAM: The published rate is four
    dollars and fifty cents ($4.50) a yard.
 8
 9
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah,
10
    yeah.
11
              MS. TERRI GRAHAM: That is what is in our
    CrowderGulf contract. That is what we, ourselves,
12
13
    Baldwin County Solid Waste trucks would have to pay
14
    coming in.
               COMMISSIONER CHARLES "SKIP" GRUBER: Our trucks
15
    are paying that right now.
16
               MS. TERRI GRAHAM: Right. I think, for me, the
17
     issue comes in that we have offered this two dollar and
18
     seventy-five cent ($2.75) rate to these ten customers.
19
20
          I think everybody needs to be on the -- on the
21
     same -- These -- these haulers are going to pass it on to
22
    their customers. They're going to pass that cost on.
23
    But -- but we are not -- we're letting them have a
24
     cheaper rate than we've giving to everybody else.
25
               MS. KIM CREECH: And -- and that could be a
26
    question of FEMA, is that if we have a disaster, and that
27
    rate was published, it could be that FEMA would only come
28
     in and reimburse based on the lower rate. Because that
```

```
would be considered reasonable.
 2
              MS. TERRI GRAHAM: And that -- that would be --
 3
     that's probably my biggest concern.
 4
               MS. KIM CREECH: Uh-huh. (Indicates
 5
     affirmatively.)
               MS. TERRI GRAHAM: So far we've been -- when we
 6
 7
    do the cleanup work, it's been us inhouse. I don't think
    CrowderGulf has done anything big for us in a while.
 8
 9
          So we did go across the scales. We weighed it.
    Eighteen dollars ($18) a ton, that's our established gate
10
11
    rate.
          That was just kind of what I wanted to do this year,
12
13
     is go back to what our gate rates were.
14
               COMMISSIONER CHRIS ELLIOTT: I'm okay with
    that.
15
               COMMISSION CHAIRMAN FRANK BURT: Commissioners?
16
               COMMISSIONER CHARLES "SKIP" GRUBER: I think,
17
    you know, I'm for -- you know, I'm for, you know,
18
19
    bringing it up to everybody paying the same.
20
          I mean, you know, we -- we -- we allowed them to
21
    have that during -- during the hard times, you know.
22
    And, you know, the hard times are not here anymore.
23
    They're -- they're making -- they're making good money
24
    now.
25
               MR. RON CINK: When do you want to bring this?
26
              MS. TERRI GRAHAM: I'll just do a policy change
27
    for that, so I'll just update that policy and then bring
28
     it.
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: You have to
 2
     advertise that?
 3
               MS. TERRI GRAHAM: I can do it then, or I could
    do it now.
 4
 5
               COMMISSION CHAIRMAN FRANK BURT: Beg your
    pardon? And you have to advertise that change?
 6
 7
              MS. TERRI GRAHAM:
                                 No, sir.
               COMMISSION CHAIRMAN FRANK BURT: Okay.
 8
 9
              MS. TERRI GRAHAM: Whenever we do -- So, last
    time we did a rate thing, we updated it with the budget
10
11
     in October. I gave the customers three-months' notice.
    And we didn't actually change anything until January 1st.
12
          That's what we did when we went up at the transfer
13
14
    station. So I -- I wouldn't want you guys to just do it
15
    and not -- not tell anybody.
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
16
17
              MS. TERRI GRAHAM: I -- I want to -- I want to
18
    give them notice.
               COMMISSIONER CHARLES "SKIP" GRUBER: We can do
19
20
    the same courtesy, you know, give them three months, you
21
    know, to get all our stuff, you know.
22
              MS. TERRI GRAHAM: Sure.
23
               COMMISSIONER CHRIS ELLIOTT: At last. Because
24
    there's some existing contracts that they've got with, I
25
    mean --
26
               MS. TERRI GRAHAM: Oh, yeah. So I can
    either -- I can bring it now, or we can do it when you
27
28
    approve the budget.
```

```
1
               COMMISSIONER CHRIS ELLIOTT: Y'all stop me if
 2
     I'm wrong, but I'm trying to think. I mean, there --
 3
     there may be some companies out there with existing
     contracts that go from fairly far into the future, you
 4
 5
     know three months, six months, et cetera. Are you --
 6
               MS. TERRI GRAHAM: That's more with like your
 7
    front-load volumes.
               COMMISSIONER CHRIS ELLIOTT:
 8
 9
              MS. TERRI GRAHAM: So the MSW parts --
               COMMISSIONER CHRIS ELLIOTT: I mean, all my --
10
11
    my -- my cans were per-load hauls. I mean, that
    wasn't -- and it has set prices, but usually not going
12
13
    beyond a six-month period or something.
              MS. TERRI GRAHAM: I'm not sure about if like
14
    they had a -- like if a company had a -- Adams Homes or
15
    DR Horton, you know, I -- I don't really know about that.
16
17
    I can -- I can find that out and make sure that we're
18
    not --
               COMMISSIONER CHRIS ELLIOTT: If you've got ten,
19
     can you check with them and see? I mean, I'm -- I'm fine
20
21
    with the change. I just don't want to yank the rug out
22
     from underneath --
23
              MR. ED FOX: Most of those, they have standard
24
     contracts.
25
               COMMISSIONER CHRIS ELLIOTT: Yep.
26
               MR. ED FOX: There's verbiage in there that
27
    allows pricing change on disposal so that they can go
    back --
28
```

```
COMMISSIONER CHRIS ELLIOTT:
              MR. ED FOX: -- to the customer and say -- they
 2
 3
    would probably be able to work that out. But they do
    need a -- a window to get all that correct. But we will
 4
 5
     check with them.
               COMMISSIONER CHRIS ELLIOTT: Especially since
 6
 7
    there's just ten. Let's go ahead and check with them and
 8
     see.
 9
               MR. RON CINK: Sooner rather than later --
              MS. TERRI GRAHAM: I think so.
10
11
              MR. RON CINK: -- on that.
               MS. TERRI GRAHAM: We'll go ahead and -- I'll
12
13
    go ahead and bring the -- I'll go ahead and get the item
14
    turned in for next Tuesday.
15
               COMMISSIONER CHRIS ELLIOTT: Okay.
               MS. TERRI GRAHAM: And then I'll put it
16
17
    effective January 1. I mean, that's more than
18
    reasonable. I wouldn't want to change around Christmas,
    either.
19
20
               MR. JOE DAVIS: Makes sense.
21
              MS. TERRI GRAHAM: And that was it.
22
               COMMISSION CHAIRMAN FRANK BURT: All right.
23
              MS. TERRI GRAHAM:
                                 Thank you.
24
               COMMISSIONER CHRIS ELLIOTT:
                                            Thank you.
25
26
         F-1 - ROAD NAME CHANGE PETITION - RUSS ROAD TO LALA ROAD
               COMMISSION CHAIRMAN FRANK BURT: All right.
27
               COMMISSIONER CHARLES "SKIP" GRUBER:
28
                                                    Good
```

```
morning.
 2
              MR. MIKE HOWELL: Good morning. How are y'all
 3
    doing?
               COMMISSIONER CHRIS ELLIOTT: Good.
 4
 5
              MR. MIKE HOWELL: What I've got, I received a
 6
    request for road name change petition. Property owners
 7
    on this road has requested to rename Russ Road to Lala
    Road. We've got the fifty dollar ($50) fee that's
 8
 9
    required and all signatures required.
               COMMISSION CHAIRMAN FRANK BURT: Very good.
10
11
    That's the way we want them.
               COMMISSIONER CHARLES "SKIP" GRUBER: From Lala
12
13
    to Russ [sic].
               COMMISSION CHAIRMAN FRANK BURT: Pardon?
14
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
15
16
      F-2 - ROAD NAME MODIFICATION - COY JOHNSON ROAD TO COY JOHNSON
17
18
                                  ROAD S
               MR. MIKE HOWELL: Next one is a 911 Addressing
19
    road name modification. This is in the Whitehouse Fork
20
21
    area. There is a spur that turns off Coy Johnson Road.
22
    And 911 Addressing is requesting it to be renamed Coy
23
    Johnson Road South.
24
               COMMISSION CHAIRMAN FRANK BURT: Okay.
    Consent?
25
26
               COMMISSIONER CHRIS ELLIOTT: Good here.
               COMMISSIONER CHARLES "SKIP" GRUBER: Where is
27
28
    Commissioner Dorsey at?
```

```
COMMISSION CHAIRMAN FRANK BURT: Okay.
 2
              MR. RON CINK: Mr. Chairman, we need to get
 3
    Commissioner Dorsey back in here.
              MS. ANDREA RIDER ROBERSON: I told him. I told
 4
 5
    him he can come back.
               COMMISSION CHAIRMAN FRANK BURT: Beg your
 6
 7
    pardon?
               COMMISSIONER CHRIS ELLIOTT: There he is.
 8
 9
          (Commissioner Tucker Dorsey rejoined the Work session.)
10
11
               COMMISSIONER CHRIS ELLIOTT: You just missed
12
13
    renaming a road to Lala.
               COMMISSIONER TUCKER DORSEY: Consent.
14
               COMMISSIONER CHRIS ELLIOTT: Yeah. I think
15
    Mike came up with that one, personally, just to see if he
16
17
    could get it through.
18
               MR. MIKE HOWELL: I just take what they bring
19
    me.
20
21
      G-1 - CASE NO. Z-18033 - 1ST AMERICAN INVESTMENTS LLC PROPERTY
22
               COMMISSION CHAIRMAN FRANK BURT: All right.
23
    Good morning.
24
              MS. CELENA BOYKIN: Good morning. This is a
25
    request to re-zone some property just on the south side
26
    of US Highway 98, on the west side of County Road 97.
27
    It's located in Planning District 22.
28
          The property actually consists of sixteen (16)
```

```
1
    acres, but they're only requesting the front eight (8)
 2
     acres to be re-zoned to B-4, Major Commercial.
 3
          The reason for the B-4 is they would like to do a
     sales office with a showcase area that sells prefab sheds
 4
 5
     and barns.
          On the zoning map, this is adjacent to some B-4
 6
 7
            There is also some other commercial zonings in
     the area on the corner of 97 and 98.
 8
 9
         Originally, the applicant came to the Planning
    Commission's June meeting. And the Planning Commission
10
11
     recommended denial. There was some miscommunication
    between the owner and his engineer, exactly what they
12
13
    wanted to do. There was some citizens that had some
    concerns.
14
          So they withdrew the application, resubmitted a
15
    whole new application, came back at the July meeting.
16
17
     Planning Commission recommended approval at the July.
     They brought back a site plan. They also had some
18
     renderings of what they proposed and --
19
20
               COMMISSIONER TUCKER DORSEY: Is that the guy
21
    that was the RV thing?
               COMMISSIONER CHARLES "SKIP" GRUBER: No.
22
23
    Huh-uh. (Indicates negatively.) No.
              MS. CELENA BOYKIN: Here's some pictures of the
24
25
    adjacent property and subject property. And this is some
26
    of his renderings of what he plans to do on the property.
         And he also owns two similar businesses in Florida.
27
28
     These are the pictures of those. But the Planning
```

```
Commission did recommend approval at the July meeting.
 2
    And staff also recommended approval.
               COMMISSION CHAIRMAN FRANK BURT: Commissioners?
 3
    All right. It'll be on the agenda.
 4
 5
              MS. CELENA BOYKIN:
                                   Thank you.
 6
              MR. RON CINK: Public hearing.
 7
               COMMISSIONER CHARLES "SKIP" GRUBER: Public
    hearing.
 8
 9
               COMMISSION CHAIRMAN FRANK BURT: Okay.
10
     G-2 - PROPOSED ZONING TEXT AMENDMENT TO THE LOCAL PROVISIONS FOR
11
       PLANNING DISTRICT 24 (ONO ISLAND) PERTAINING TO FOOD TRUCKS
12
               COMMISSION CHAIRMAN FRANK BURT: All right.
13
14
    Next. Mr. Vince, good morning.
               MR. VINCE JACKSON: Good morning. I have two
15
    brief items. One is on your agenda, and one is an
16
    addenda.
17
          The first is a request to begin advertising a
18
    proposed amendment to the text of the Zoning Ordinance.
19
20
    We received a request from the Ono Island Property Owners
21
    Association to amend the local provisions for Planning
22
    District 24 to address food trucks.
23
         We actually allow food trucks through zoning. There
24
    is a commercial zoning designation, but there is no
25
    commercial zoning down on Ono Island.
26
          What they're wanting to do is have some community
    and social events where food trucks would be present.
27
28
    And they wanted to make sure everything was legal.
```

```
1
          So we put a draft together, sent it to them.
 2
     They're happy with what we proposed. And if the
 3
    permission is granted, we will put that on the agenda for
     the September Planning Commission meeting and then bring
 4
 5
     it back to you-all for a public hearing in October.
               COMMISSION CHAIRMAN FRANK BURT: Okay.
 6
 7
               COMMISSIONER CHARLES "SKIP" GRUBER: Okay.
               MR. VINCE JACKSON: This will be a Consent
 8
 9
     item.
10
11
      R-4 - MUNICIPAL SEPARATE STORM SEWER SYSTEMS (MS4) STORMWATER
                      MANAGEMENT PLAN SIGNATORY PAGE
12
13
               MR. VINCE JACKSON: The additional item I have
14
    has to do with our MS4 Stormwater Management Plan. We're
15
     in the process of doing some revisions. And part of the
     requirements of the plan is a signatory page signed by
16
     the Commission Chairman.
17
         We need to have this back to ADEM by September the
18
     1st. And so this additional item will be just to
19
20
    authorize the Chairman to sign the signatory page.
21
               COMMISSION CHAIRMAN FRANK BURT: Okay.
22
              MR. VINCE JACKSON: That's all we have.
23
               COMMISSION CHAIRMAN FRANK BURT: Consent.
    That's it?
24
25
               COMMISSIONER CHRIS ELLIOTT: Not too bad.
26
              MR. VINCE JACKSON: Thank you.
               COMMISSION CHAIRMAN FRANK BURT: Thank you,
27
28
    Vince.
```


H-1 - REQUEST FROM HISTORIC BLAKELEY STATE PARK - STATEWIDE HIGH SCHOOL CROSS COUNTRY RUNNING MEET ON SEPTEMBER 29, 2018

MR. TAYLOR RIDER: Good morning, Commissioners. Our first item is H-1. And it's a request from Blakeley. Mr. Bunn sent a letter to Ron Cink requesting service for this event by one of our high schools. So he's asked for our support. And this will be six and a half hours at your standard fifty-five dollar (\$55) per hour rate. So it's up for your consideration.

COMMISSIONER CHARLES "SKIP" GRUBER: Consent.

COMMISSIONER CHRIS ELLIOTT: Consent's fine.

COMMISSION CHAIRMAN FRANK BURT: Next.

MR. TAYLOR RIDER: And we'll get all the details from them through our Scheduling Department and move forward with that, if it's approved next week.

H-2 - 2018-2019 AGREEMENT FOR TRANSPORTATION SERVICES BETWEEN BALDWIN COUNTY COMMISSION AND ALTAPOINTE HEALTH SYSTEMS, INC.

MR. TAYLOR RIDER: Okay. Item H-2 is agreement for service between AltaPointe. This is their contract for FY 19, presently. So it's for the new amount, five thousand, eight eighty-three, fifty (\$5,883.50) per month for the four routes. So this is their standard contract agreement for the year.

COMMISSIONER TUCKER DORSEY: What is the cost to provide those four routes?

MR. TAYLOR RIDER: We -- we always -- As -- as

```
1
    you saw yesterday with ARC, we try to do it as a cost
 2
     recovery. We always look at the cost. And we do not
 3
    have drivers on this route, so it's just the buses and
     the gas. So we do not have the cost of the employee on
 4
 5
     this. They have --
 6
               COMMISSIONER TUCKER DORSEY: That's not my
 7
    question. My question is what is the cost to perform
    these routes?
 8
 9
               MR. TAYLOR RIDER: It's roughly the same. It's
    just a break-even. We go back and look at the hours
10
11
     associated and the mile, and that's how we calculate
12
     that.
13
               COMMISSIONER TUCKER DORSEY: A break-even
14
    without the employee?
              MR. TAYLOR RIDER: Yes.
15
               COMMISSIONER TUCKER DORSEY: How much would
16
    that be -- how much would that be with the employee?
17
              MR. TAYLOR RIDER: Well, it would go up
18
    considerably, because you're having to pay the rate plus
19
20
    benefits for that person, and the number of hours they're
21
    on the road. So it changes considerably.
22
               COMMISSIONER TUCKER DORSEY: Well, we figured
23
    out yesterday that you're a nine hundred and ninety-one
24
     thousand ($991,000) draw on the budget.
                                              This would be a
25
    good way to recover it, wouldn't it, to make sure that
26
    we're getting paid for the cost of delivering the
    service?
27
              MR. TAYLOR RIDER: Say that one more time, now.
28
```

```
1
               COMMISSIONER TUCKER DORSEY: Why would we not
 2
     include the cost of the labor so that we were covering
 3
    the cost of our service to provide the service in our
     contract with --
 4
 5
               MR. TAYLOR RIDER: The reason that AltaPointe
    preferred their own drivers is due to the mental
 6
 7
    condition these folks. They're trained. They work with
    them all day as well.
 8
 9
          The drivers go get the individuals. They bring them
    to the facilities. And they work with them all day.
10
11
     their request was for their people to work with them by
    picking them and up and taking them to the facility.
12
13
               COMMISSIONER TUCKER DORSEY: I got you. Okay.
14
              MR. TAYLOR RIDER: Any other questions about
    AltaPointe?
15
               COMMISSION CHAIRMAN FRANK BURT: Consent all
16
17
    right?
               COMMISSIONER CHARLES "SKIP" GRUBER:
18
               COMMISSION CHAIRMAN FRANK BURT: Okay.
19
20
21
      H-3 - 2018-2019 AGREEMENT FOR TRANSPORTATION SERVICES BETWEEN
22
     BALDWIN COUNTY COMMISSION AND BALDWIN COUNTY COMMISSION COUNCIL
23
                                 ON AGING
24
               MR. TAYLOR RIDER: Okay. Your next one, H --
25
    H-3 is the transportation for Council on Aging. So you
26
    see the monthly amount there for this year is five
    thousand, ninety-five, fifty ($5,095.50).
27
28
          Basically not sure what's going on at Vaughn yet.
```

```
Talked with Kelly, and she said, for the time being, just
 2
    put all of it back in the contract.
 3
          Then we have Bay Minette, Daphne, Ellisville, and
     Summerdale that we provide routes for the elderly to go
 4
 5
    get their meals. And some of those routes we actually
     deliver homebound meals as well.
 6
 7
               COMMISSION CHAIRMAN FRANK BURT: Okay. Consent
    on that?
 8
 9
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
               COMMISSION CHAIRMAN FRANK BURT: Okay.
10
11
      H-4 - 2018-2019 AGREEMENT FOR TRANSPORTATION SERVICES BETWEEN
12
13
     BALDWIN COUNTY COMMISSION AND COASTAL ALABAMA COMMUNITY COLLEGE
              MR. TAYLOR RIDER: Item H-4 is a transportation
14
     agreement that we do for Coastal Alabama Community
15
     College. This is their monthly amount. It's one
16
17
     thousand, two twenty-five ($1,225) per month.
         And if their college -- they have a college ID,
18
    Coastal Alabama Community College, they can ride any of
19
20
    our existing routes, whether they're connected to
21
    Fairhope, Gulf Shores, Bay Minette. So we also work with
22
    GED students to make sure they get to their GED classes
23
    as well.
24
               COMMISSIONER TUCKER DORSEY: Do you have a
25
    guess what that ridership is?
26
              MR. TAYLOR RIDER: I could look it up for you.
               COMMISSIONER TUCKER DORSEY: Please.
27
               COMMISSION CHAIRMAN FRANK BURT: Consent all
28
```

```
right?
 2
               COMMISSIONER TUCKER DORSEY: How do we come
 3
    up -- how do we come up with that number?
               MR. TAYLOR RIDER: Well, that's just money
 4
 5
    routes that we're already running. So we basically just
     calculate that based on what little time it takes us
 6
 7
    maybe to do -- do -- It's not -- it's not huge numbers
    that ride.
 8
 9
          But all we have to do is just pull into that
     location five or ten minutes. So it's -- it's not a lot
10
11
    of cost associated with doing that for the students.
     It's kind of like just gravy for our existing routes to
12
13
    help supplement them.
               COMMISSIONER TUCKER DORSEY: Got it.
14
15
               COMMISSION CHAIRMAN FRANK BURT: Okay.
16
      H-5 - 2018-2019 CONTRACT FOR COURIER SERVICES BETWEEN BALDWIN
17
         COUNTY COMMISSION AND COASTAL ALABAMA COMMUNITY COLLEGE
18
               MR. TAYLOR RIDER: Okay. Item H -- Excuse me.
19
20
     Item H-5 is also Coastal Alabama Community College. We
    do courier service for them. That helps the Fund 103 a
21
22
     little bit. It's one thousand, one hundred eighty-seven
23
    dollars ($1,187) a month by us providing courier services
24
    to their three campuses along with our existing courier
     service.
25
26
               COMMISSION CHAIRMAN FRANK BURT: Consent all
27
    right?
28
                               (No response.)
```

1	COMMISSION CHAIRMAN FRANK BURT: I guess so.
2	MR. TAYLOR RIDER: Thank you. Appreciate it.
3	COMMISSION CHAIRMAN FRANK BURT: Thanks.
4	
5	N-1 - MEMORANDUM OF AGREEMENT BETWEEN THE BALDWIN COUNTY
6	COMMISSION AND THE BALDWIN COUNTY BOARD OF EDUCATION CONCERNING
7	THE ALLOCATION OF THE EDUCATION TRUST FUND MONIES
8	COMMISSION CHAIRMAN FRANK BURT: Next,
9	Mr. Cink.
10	MR. RON CINK: Mr. Ballard.
11	MR. RON BALLARD: Good morning, Commissioners.
12	I've got three items. The first is renewal of the
13	Memorandum of Agreement between the Board of Education
14	and the Baldwin County Detention Treatment Center, which
15	would be us. It provides the educational service for
16	Juvenile Detention. And we just it's a renewal of
17	that.
18	COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
19	COMMISSIONER CHRIS ELLIOTT: Good here.
20	COMMISSION CHAIRMAN FRANK BURT: All right.
21	
22	N-2 - MEMORANDUM OF UNDERSTANDING BETWEEN THE BALDWIN COUNTY
23	COMMISSION AND THE BALDWIN COUNTY BOARD OF EDUCATION FOR THE
24	PROVISION OF FOOD SERVICES AT THE BALDWIN COUNTY JUVENILE
25	<u>DETENTION_CENTER</u>
26	MR. RON BALLARD: Our second item is between
27	the Commission and the Baldwin County Board of Education,
28	the school, provision of meals during the year, not

not on weekends. 2 3 N-3 - MEMORANDUM OF UNDERSTANDING BETWEEN BALDWIN COUNTY COMMISSION AND THE BALDWIN COUNTY SHERIFF'S OFFICE - FOOD 4 5 SERVICES AT THE BALDWIN COUNTY REGIONAL JUVENILE DETENTION CENTER MR. RON BALLARD: That would be the third item, 6 7 which would be between us and the Sheriff's Department to provide summer meals and weekend meals. 8 9 COMMISSIONER CHRIS ELLIOTT: I'm Consent on both of those, Mr. Chairman. 10 11 COMMISSION CHAIRMAN FRANK BURT: Good. MR. RON BALLARD: And the prices remain the 12 13 same. It's not going up. COMMISSION CHAIRMAN FRANK BURT: Consent and 14 Consent. 15 COMMISSIONER CHARLES "SKIP" GRUBER: Consent 16 and Consent. 17 COMMISSION CHAIRMAN FRANK BURT: Is that it? 18 MR. RON BALLARD: Yes, sir. That's it. 19 20 COMMISSION CHAIRMAN FRANK BURT: Thank you, 21 sir. 22 MR. RON BALLARD: Thank you. 23 24 P-1 - BALDWIN COUNTY TRAP-NEUTER-RETURN (TNR) PROGRAM 25 MR. RON CINK: Next item, Mr. Chairman, is 26 regarding the Trap-Neuter-Return Program. We have a 27 signed agreement with Eastern Shore Pet Hospital. 28 And we've also -- with your permission, I would like

```
to add Lillian Veterinarian Hospital to this agreement as
    well -- I mean, to this agenda item as well.
 2
               COMMISSIONER CHARLES "SKIP" GRUBER: Consent.
 3
               COMMISSION CHAIRMAN FRANK BURT: Okay. Consent
 4
 5
    all right?
               COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
 6
 7
     (Indicates affirmatively.) Consent.
               COMMISSION CHAIRMAN FRANK BURT: Okay.
 8
 9
               Q-1 - UPDATE ON LIVE OAK LANDING OPERATIONS
10
11
               MR. RON CINK: Next, Mr. Chairman, is Q-1,
    which is Mr. Michael Dorie with an update on the Live Oak
12
13
    Landing operations.
14
               COMMISSION CHAIRMAN FRANK BURT: Good morning,
    Michael.
15
              MR. MICHAEL DORIE: Good morning, everyone.
16
    Before I address the operations side, I want to introduce
17
    Crystal Hinote who has recently joined our team as park
18
    manager at Live Oak Landing.
19
          So I wanted her to come sit in here and see all the
20
21
    magic that happens in this room. So you may be seeing --
22
    you may be seeing her --
23
               COMMISSIONER CHRIS ELLIOTT: I'm sorry. You
24
    got me there, made me laugh.
               MR. MICHAEL DORIE: So you may be seeing more
25
    and more of her as we continue forward. So I wanted to
26
    introduce her.
27
28
          I was back here in April requesting -- addressing
```

```
some issues with our original contract with
 2
     length-of-stay provisions throughout the winter months.
 3
    And I'm here today to ask to modify that arrangement
     throughout the year.
 4
 5
          We're requesting an amendment to remove all of the
     length-of-stay restrictions. Right now we find it very
 6
 7
    prohibitive to filling the RV park.
 8
         We've gone through the summer. We had very low site
 9
    numbers due to these restrictions. We have a huge call
    volume of people wanting to come in, set up their
10
11
     campers, and stay for multiple weeks.
         Many of them are local residents that are looking to
12
13
    come fishing on the weekends. And because of our very
14
    prohibitive length-of-stay restrictions, we have to turn
15
    them away.
         And with seventeen (17%) or fourteen percent (14%)
16
     capacity, which was June and July this summer, it's very
17
    hurtful for us and for the County financially to be
18
19
     turning away these potential customers, where we can't
20
    offer them the services that they're asking for.
21
               COMMISSIONER TUCKER DORSEY: How many slots do
22
    we offer for the winter?
23
              MR. MICHAEL DORIE: We went to fifty percent
24
     (50%), fourteen, (14), fourteen (14) of the twenty-eight
25
     (28) sites.
26
               COMMISSIONER TUCKER DORSEY: I mean, I want you
27
    to be successful. I want people to use it. But I don't
28
     anybody living there.
```

MR. MICHAEL DORIE: And neither do we. Neither do we. We have Exhibit C as part of our contract, which is very specific rules and regulations for extended stay customers. We're very happy to revisit that and make sure that is a broad policy across the board.

We're asking that you allow us to manage the park and make sure that we are living to up to the expectation of no one living there.

But we do have a lot of locals that want to keep their camper there for multiple weeks. They're not living there. They have a full-time residence.

They want to use Live Oak Landing, access to the river, and all the recreational opportunities. They're willing and able to do it, and yet we have to tell them no.

COMMISSIONER CHRIS ELLIOTT: Well, I feel like you've got a clear understanding of what it is we're trying to do and, you know, the -- the image and the feeling we're trying to get up there.

I'm happy to allow the flexibility to make that happen, just as long as we've got the flexibility to say, hey, this ain't working.

MR. MICHAEL DORIE: Sure. And -- and we're very happy to deal with it openly, our plans and your expectations. And we're happy to live up to that to make sure the park has the look and the feel the Commission wants. And we feel like with a little more flexibility

```
to do so, we can accomplish that and yet be financially
 2
     successful as well.
               COMMISSIONER CHARLES "SKIP" GRUBER: Well, I
 3
     think that's one of the things with -- a lot of RV parks
 4
 5
     that's around, they start out, you know, you cannot do
     it. Then they extend it out there and they extend it.
 6
 7
    Well, now they got -- and they end up being almost
 8
    permanent.
 9
         We've got several of them around the county that
    people have come in there, and they're permanent now.
10
11
    And, you know, and you can't -- we can't do nothing about
     it, but we get complaints from the thing.
12
13
         Well, they're not supposed to be in there and --
14
     this long, you know, and it's just -- it -- it's -- it
    makes -- it makes it a mess. And, I mean, if we start,
15
16
    you know, doing a lot of it, you know -- I don't want to
17
    extend anybody that can be there for a real long time.
     I'm just, you know -- you know, it doesn't need to
18
    happen, you know, for long periods of time.
19
20
               MR. MICHAEL DORIE: Yeah. And -- and I'm happy
21
     to revisit that right now. The restrictions are
22
     summertime, twenty-one days. That's three weeks. And
23
     that -- that's very, very limited.
24
         We've got families -- A huge -- To date, we've been
25
    open ten months. A huge percentage of all our current
    customers are North Baldwin residents, just north of the
26
    Atmore area and Northwest Florida. We have huge numbers
27
28
     from those areas.
```

And they tend to be retirees, husband-and-wife teams. They want to come in. They want to set their camper up for four, six, eight weeks.

They don't want to have to -- they want to be able to visit the thing every weekend throughout -- fishing on the river. And we tell them they can only stay for three weeks.

That's just too much work. They don't want to set up and tear the thing down just to have to leave and come back. And so we can't even let them stay for -- for the month.

COMMISSIONER TUCKER DORSEY: What's the marketing program? Are we in Good Sam and all that stuff? Because I would think that we would be doing -- I would think that occupancy would be higher than that.

MR. MICHAEL DORIE: We are working on that.

And one of the things we thought -- that we're running into is -- is cash flow issues for marketing and advertising because of some of these restrictions.

We -- we ran into that problem in the winter. We had people that wanted to stay long. We couldn't accept them. We had to turn away their money.

We had a good spring with a lot of recreational campers, which we were very excited about. We were hoping to carry that into the summer.

Due to some of the lack of amenities -- We don't have a pool. We don't have a splash pad. Some of the families are kind of shying away from Live Oak for the

```
summer because of the lack of those.
         And the people that did want to stay, they wanted to
 2
 3
     set up Memorial Day, keep their camper up through Labor
     Day, come use it on the weekends. We had to turn those
 4
 5
     customers away.
 6
              MR. JOE DAVIS: What's the average amount of
 7
     customers you turned away?
              MR. MICHAEL DORIE: Crystal answers the phone
 8
 9
    more than I go, but we get a lot of calls --
              MS. CRYSTAL HINOTE: Yeah. We --
10
11
              MR. MICHAEL DORIE: -- with people saying --
              MS. CRYSTAL HINOTE: -- get --
12
13
              MR. JOE DAVIS: Would the park have been full?
14
              MR. MICHAEL DORIE: That hard to say. It's
15
    hard to say. But we've been turning people away. We're
     telling them no.
16
17
          They say, we want to stay for a month. We say, we
    can't offer that. We can only stay three weeks.
18
    you have to leave and then come back. And they say,
19
20
    well, let me shop around. And they hang up the phone,
21
     and we don't hear back from them.
22
          So whether they would have one hundred percent
23
     (100%) booked with us, or whether they would have shopped
24
     around for other campgrounds -- It's hard to say if we
25
    would have full, but I quarantee you we would have
    been --
26
              MS. CRYSTAL HINOTE: We would have been
27
    seventy-five percent (75%) full.
28
```

1 MR. MICHAEL DORIE: We would have been a lot 2 better than fourteen percent (14%), which is what -- what 3 our -- what we had for July. COMMISSIONER CHRIS ELLIOTT: I'm with you. 4 No 5 Pintos on blocks. MR. MICHAEL DORIE: And, again, we're happy to 6 7 revisit the rules and regulations to make sure that we are -- the look and feel of what the Commission wants is 8 9 what we're delivering. And we feel like we've gone through that. And if 10 11 you revisit the contract, it's a pretty -- pretty strict of what we do and don't allow on the campsites. 12 13 And we're very happy to enforce those rules and, you know kick out anyone that's living there or is attempting 14 to live there or is setting up for kind of a long stay. 15 COMMISSIONER TUCKER DORSEY: On the longer 16 17 term, what's your rental rate going to be? MR. MICHAEL DORIE: Well, that was the next 18 item on here. Right now in our current contract, it 19 20 prohibits us from offering a monthly rate. 21 The terminology is we can offer a daily and a weekly 22 rate, which is also somewhat prohibitive. Because then 23 you extrapolate that, then you take a weekly rate and 24 multiply it by four, it still puts us way higher than 25 competitors in the area. 26 We're looking at asking to eliminate or allow us the 27 implementation of a monthly rate, which we would set

beginning at four hundred dollars (\$400) per month.

28

```
would be our proposed start.
               COMMISSIONER CHARLES "SKIP" GRUBER: And how
 2
 3
    many months are you looking at allowing them to stay?
              MR. MICHAEL DORIE: That's hard to -- to say.
 4
 5
    You get some customers that -- do you want to kick them
 6
     out? If they pay on time, and they have a nice rig,
 7
    they're --
              COMMISSIONER CHARLES "SKIP" GRUBER: No, no.
 8
 9
    But that's what -- how many are you -- what are you
     looking at that -- What -- Do you want -- How long do you
10
11
    want them to stay there, you know, I mean, allow them to
     stay there through?
                          Three months? Four months? Five
12
13
    months? Six months? Eight months? Twelve months?
14
    Fourteen months? Twenty-four months? I mean, you know,
15
     you got to -- you've got to have a cutoff point
    somewhere.
16
              MR. MICHAEL DORIE: Sure.
17
               COMMISSIONER CHARLES "SKIP" GRUBER: You know,
18
     I mean, you -- you -- somebody -- you get somebody in
19
20
     there that says, well, I'm going to pay it monthly.
21
    Well, if he's a good payer, are you going to let him stay
22
     there twelve months? A year? I mean, two years?
23
          I mean, that's the -- that's thing that gets into
24
         And once you get that started, then you end up with
25
    nothing but -- it becomes their residence. You know,
    and -- and -- and we didn't build that thing for --
26
27
    for -- for it to be a residential area.
               MR. MICHAEL DORIE: I understand.
28
```

```
COMMISSIONER CHARLES "SKIP" GRUBER: You know
 1
 2
    what I mean? You've got to have somewhere -- You've got
 3
    to have a -- you have to have a -- a ceiling, you
     know, where, you know, you can -- you can spend two
 4
 5
    months here, three months.
         But, you know, but, you know, it's like I said,
 6
 7
    without a cap, it can go for eternity, you know, as
    long -- if they're a good payer, yeah, you're going to
 8
 9
     take their money.
               MS. KIM CREECH: You know, in Gulf State Park,
10
11
    before we opened this, I had to -- I had to -- was put on
     that project. And we went and talked to Gulf State Park.
12
          And I know -- and I believe it was like from
13
14
    November through March, that was the -- those months they
15
    would allow them to stay on one spot.
         And it was catering to those snowbirds, trying --
16
17
    where they didn't have to move or switch or, you know, go
18
    one day and come back.
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
19
              MS. KIM CREECH: You know, that was -- Now, I
20
21
    don't -- I couldn't remember what they did in the summer
22
    months, but that was the way that Gulf State Park was
23
    able to use November through March, got, you know --
24
     right there. They were leaving at the spring break time,
25
    coming in --
               COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
26
     (Indicates affirmatively.)
27
28
               MS. KIM CREECH: -- and that helped fill the
```

```
state park's issue of the winter months.
 2
               COMMISSIONER CHRIS ELLIOTT: Joe Wilkins has
 3
    qot --
               COMMISSION CHAIRMAN FRANK BURT: Yes, sir.
 4
 5
               MR. JOE WILKINS: Yes, can I --
               COMMISSION CHAIRMAN FRANK BURT: Absolutely.
 6
 7
    Yes, sir. Thank you for coming.
              MR. JOE WILKINS: I've RV'd all across the
 8
 9
    United States. Did RV'ing all my life. Just sold it.
          The problem -- and I understand it from two
10
11
     dimensions. One, it makes money to bring the long-term
12
    people in. But from the citizen's standpoint, first, if
13
    they're able -- And I'll take the Corps of Engineers'
14
    thoughts.
          If you are able to get there first, you've got a
15
    good site, you have got a vacation home on the river for
16
17
     the entire summer for a pittance, period.
         And if you're retired and you have a nice rig, you
18
     come in, and you can spend all -- from, what, four
19
20
    months, five months at -- at the price with a beautiful
21
    setting and everything else.
22
         And like at Gulf State Park, for the locals who want
23
    to run up on the weekend, try it sometime. You can't get
24
         I mean, it's already taken.
         And I think it comes down to -- And Commissioner
25
26
    Gruber's absolutely correct. KOA's and all of these
27
    across the United States, I know many people -- This is
    why the expensive RV parks come about. They don't want
28
```

```
to stay in them, because they have become permanent
 2
     residences for the tremendous lag in housing markets.
 3
         And that's what's happened to many of the RV parks
     in this county are the same way. And that's why you see
 4
 5
     the rates down on the Gulf; ninety-five ($95), a hundred
     ($100), a hundred and ten dollars ($110). Same thing in
 6
 7
    Florida.
         And what you're doing -- What's your rate per night?
 8
 9
              MR. MICHAEL DORIE: Thirty-five dollars ($35).
              MR. JOE WILKINS: You've got a huge rig.
10
11
    Thirty-five dollars ($35), you're getting water,
12
     electricity. And it's just the best hotel down on the
13
    beach with the lowest price. You're getting a huge deal.
         Now, I understand if you want to fill the park, you
14
    can do that. But I -- I go back to what Commissioner
15
     Dorsey said, part of this is advertising, too.
16
         A lot of those people that if you would advertise,
17
     you know, the river, the location, how easy it is to get
18
    to the big sites, I -- I would try that before you try
19
    the other.
20
21
         But, again, I'm a private citizen in this account.
22
     I'm not for the guys on the Expressway. This is my
23
    personal opinion. And, by the way, that's a personal
     opinion by default. We sold all three of the RVs. So
24
25
    just a little word.
26
              MR. MICHAEL DORIE: We'd be happy to put a cap
27
    on the -- the three months, six months to prevent that
28
     living there. But we feel like three weeks in the
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summertime is -- is too restrictive.
          So in an effort to try and find that middle ground,
 2
 3
    we're happy to open that up. It's just very painful to
    us and to the County, financially. We want to see the
 4
 5
    County make a lot of money on this deal. And right now,
    we're just --
 6
 7
               COMMISSIONER TUCKER DORSEY: I want it full.
    want people to use it. I mean, if it takes the three
 8
 9
    months to get it -- to get some momentum going, to get
    you some marketing money. But once it -- once -- once
10
11
     the -- the long-term folks are keeping the short-term
     folks out, that's got to change.
12
13
               MR. MICHAEL DORIE: And there's opportunities
    to book -- we talked for the winter to allocate X-number
14
    of sites for long-term and -- and make sure that we are
15
     keeping --
16
               COMMISSIONER TUCKER DORSEY: I understand it's
17
    got to be fluid. I'm -- I'm glad for you to get up to --
18
19
    get up to mass and a better vacancy rate.
20
         But I want -- but it -- when you get that -- when
21
    you start to get the momentum for the -- for the shorter
22
    term, you're going to have to cut that out, to me,
23
    because it's got to be -- you want to allow people to be
24
    able to use it.
25
               MR. MICHAEL DORIE: And we're happy to do that.
26
    Our concern --
27
               COMMISSIONER TUCKER DORSEY: Get up to speed
28
     and get going and get some momentum going over there,
```

```
because it don't really seem to -- It's nice.
 2
    Everything's maintained well. But we've not got much
 3
    momentum going up there yet.
              MR. MICHAEL DORIE: We agree. And -- and feel
 4
 5
     like some of these -- by turning customers away, it
     limits us to achieve our long-term plan, which was to
 6
 7
    build lots of great recreational amenities there with the
    disk course and walking trails and things like that. And
 8
 9
    we find ourselves restricted with cash flow, because
    we're turning customers away. We were looking at those
10
11
     revenues to help support that growth.
               COMMISSIONER TUCKER DORSEY: Fourteen spots for
12
13
     the three months of summer?
              MR. MICHAEL DORIE: Could we just revise it to
14
    three months at any point, year round? I mean, because
15
    we already talked about doing that --
16
               COMMISSIONER TUCKER DORSEY: I understand.
17
              MR. MICHAEL DORIE: -- for the winter, rather
18
     than saying during these months --
19
20
              COMMISSIONER TUCKER DORSEY: Got you.
              MR. MICHAEL DORIE: -- just say it's a maximum
21
22
    of a ninety-day stay at any point.
23
               COMMISSIONER CHARLES "SKIP" GRUBER: As long as
24
    we have a ceiling in them on how many months you can stay
25
    there. You know, that's -- like I say, if you don't, I
26
    mean, like I say, you get somebody to stay there a year,
27
    they'll -- they'll park it. I mean, they don't care.
          I mean, it's a park -- it's a place for them to park
28
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```
it, and it's a place for them to go on the weekends
     cheap. You know, and I just don't want somebody to
 2
 3
    become -- it to become a permanent residence for them.
               MR. MICHAEL DORIE: Understood.
 4
 5
               COMMISSIONER CHRIS ELLIOTT: And --
               COMMISSIONER CHARLES "SKIP" GRUBER: And, you
 6
 7
    know, if you do it, you know, three months out of the
     year or four months the year, you know, you know, that's
 8
 9
    a different story.
               COMMISSIONER CHRIS ELLIOTT: And, for y'all, if
10
11
     you start seeing occupancy rates going up and staying
    pegged and you start turning -- you're starting to turn
12
    away folks that are wanting -- I mean, we want the public
13
    to use it.
14
               MR. MICHAEL DORIE: I understand.
15
               COMMISSIONER CHRIS ELLIOTT: We don't want
16
17
     somebody coming up there and homesteading, even if it is
     just for three months. But if we've got folks that we're
18
     turning away because we don't have availability because
19
     somebody has come out there and sat for the whole summer,
20
21
     then we need to revisit that.
22
          I mean, the goal is to get the public in there to
23
    use it, to see the park, and enjoy it. And then it's an
24
         It moves. Go somewhere else. But at the same time,
25
     I want to see you be successful.
26
              MR. MICHAEL DORIE: Yes, sir.
               COMMISSIONER CHRIS ELLIOTT: If we tweak to it
27
28
    this way in order to get it up and going and running and
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fund it and then dial it back, that's fine.
          I won't be here to dial it back. Y'all will get to
 2
    dial it back.
 3
               COMMISSIONER-ELECT JEB BALL: We have the
 4
 5
     flexibility to dial it back.
               COMMISSIONER CHRIS ELLIOTT: You do.
 6
 7
              MR. MICHAEL DORIE: And we're happy to come and
8
     give periodic updates where we are and what our numbers
 9
     are and find that sweet spot where everyone's happy and
    make Live Oak the regional destination we want it to be.
10
11
               MR. JOE DAVIS: Question, if I could. You have
     a daily rate. What's the shortest period people
12
13
    typically utilize that daily rate, two or three days?
              MR. MICHAEL DORIE: We get a lot the interstate
14
    traffic, folks just passing through and want to stay for
15
16
     a night. Being right off Interstate 65, we get those
17
    late afternoon phone calls. Hey, Googled you guys and
     found you. And we want to come in and stay for the night
18
    and pack up in the morning and continue on.
19
20
         Most of our campers, you know, are people who are
21
    looking to camp two to three nights. Weekends,
22
    obviously, are busier, Friday. Check in is on Friday.
23
    Check out is on Sundays and Mondays. That's pretty
24
    typical.
25
          So are we good to go ninety days and authorize the
    removal -- There is a line in there that says no monthly
26
    rates allowed. Are we able to strike that and allow
27
28
    monthly rates for those three months?
```

```
COMMISSIONER CHARLES "SKIP" GRUBER: Yep, you
 1
 2
    know, as long -- as long as we've got -- as long as we
 3
    have a ceiling, you know.
               COMMISSIONER TUCKER DORSEY: What did you say
 4
 5
    you were thinking the rate was?
 6
              MR. MICHAEL DORIE: Four hundred ($400) per
 7
    month.
              MS. CRYSTAL HINOTE: It's still higher than the
 8
 9
    ones around us.
               COMMISSIONER TUCKER DORSEY: When you say
10
11
     "around us," what are you talking about?
               MS. CRYSTAL HINOTE: Hubbards Landing and --
12
               COMMISSIONER TUCKER DORSEY: Okay. I'm okay
13
14
    with being higher than them.
               COMMISSION CHAIRMAN FRANK BURT: Yeah.
15
                                                       It's --
              MR. MICHAEL DORIE: We're comparable to
16
17
    Blakeley State Park.
              MS. CRYSTAL HINOTE: Yeah. I think theirs is
18
    three ($300).
19
               MR. MICHAEL DORIE: Three fifty ($350) or three
20
21
    seventy-five ($375) a certain time of year.
22
               COMMISSIONER CHRIS ELLIOTT: Okay. I'm good
    with four hundred ($400) then.
23
24
               COMMISSIONER CHARLES "SKIP" GRUBER: That will
    be on Consent?
25
26
              MR. MICHAEL DORIE: I had one other, just an
    update on when I talked to you last, we talked about the
27
28
    potential of a bathhouse, a conversation about bathhouses
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```
for Live Oak Landing.
         And then also there was a conversation about a
 2
 3
    potential walking bridge to connect the nature trails.
     I'm not sure what anyone within the County has done on
 4
 5
     either of those. I just wanted -- wanted an update.
 6
               COMMISSIONER TUCKER DORSEY: We're going to
 7
    keep that crossing a little on the primitive side for a
    while.
 8
               MR. RON CINK: The bathrooms, I'm waiting back
 9
    on Jason. We did talk about them. And he is willing to
10
11
    bore them and -- and connect them to his existing lines.
          And he and I talked about a design to bring back to
12
13
     the Commission. And the summer got away from us.
    that's just where we're at. I did reach out to him this
14
15
    morning.
               MR. MICHAEL DORIE: Any other questions for
16
    Live Oak?
17
               COMMISSIONER TUCKER DORSEY: The -- we lost --
18
     I don't know where we lost our girl on the bike trails
19
    out there.
20
21
              MR. MICHAEL DORIE:
                                   Okav.
22
               COMMISSIONER TUCKER DORSEY: I know the folks
23
    at the bike shop in Fairhope -- What is it? I don't know
24
    what it is, that triathlon place right there. They would
25
    be interested in probably having a conversation.
26
    somebody to have conversation with.
27
              MR. MICHAEL DORIE:
                                   Okay.
28
               COMMISSIONER TUCKER DORSEY: And I don't know
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```
if that's something you're kind of interested in helping
     kind of facilitate that.
 2
 3
               MR. MICHAEL DORIE: We'd be very happy to do
     that, have a conversation.
 4
 5
               COMMISSIONER TUCKER DORSEY: Because there are
    not -- there are not enough of those facilities in our
 6
 7
    region. And certainly Orange Beach is nice, but there
     is -- there is a mountain bike contingency that's drawn
 8
 9
     to places within three hours of riding here, that we
    probably end up diversifying it and probably not take a
10
11
     lot of effort.
          I don't remember, however, with the construction of
12
    those trails, can we use any machinery on CIAP property
13
    to develop those trails? Does anybody remember?
14
               COMMISSIONER CHARLES "SKIP" GRUBER: I think it
15
    was Forever Wild, wasn't it, when we was having the
16
    trouble with it?
17
               MR. JOEY NUNNALLY: Yeah. I think it was
18
    Forever Wild.
19
               COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
20
21
     (Indicates affirmatively.) Yeah. It wasn't, you know,
22
     the CIAP. It was the Forever Wild.
23
               MR. RON CINK: CIAP, once you accepted the
24
    grant, they didn't -- they didn't terribly restrict you
25
    on recreational actives. So they were open to
26
    construction, whatever the need required.
               COMMISSIONER TUCKER DORSEY: Forever Wild
27
28
     should be pretty -- I think we should be able push that a
```

```
little better. I think if you got like a brush cutter,
    or if you -- I mean, somebody's got to walk it and set it
 2
 3
    up.
         And you've just got to make a single track with the
 4
 5
    brush cutter and make the path through there. I mean,
 6
    you -- I mean, shoot, I bet Ron and I could do it with a
 7
    case of beer for nothing, a long weekend.
               MR. RON CINK: I'd like the bush cutting.
 8
 9
               COMMISSIONER TUCKER DORSEY: Yeah. I mean,
     just go through there and make a single track. And then
10
11
     some of the bike folks could come in there and build
     features and the berms and --
12
13
              MR. MICHAEL DORIE: I will reach out --
               COMMISSIONER TUCKER DORSEY: -- stuff like
14
15
    that. I'd be pretty quick and easy.
               MR. MICHAEL DORIE: -- to the South Alabama
16
    Mountain Bike Association, which was the group that
17
    originally started that conversation a couple years ago.
18
               COMMISSIONER TUCKER DORSEY: Yeah.
19
               MR. MICHAEL DORIE: If you'd be happy to share
20
21
    that contact with Fairhope.
22
               COMMISSIONER TUCKER DORSEY: Yeah, absolutely.
23
              MR. MICHAEL DORIE: I can reach out to them. I
24
    can kind of see where we're at with the parties and see
    if we can't --
25
26
               COMMISSIONER CHRIS ELLIOTT: Joey, do you
    remember who -- I don't remember who she got hung up
27
28
    with.
           It's probably Patty Powell and State Lands on
```

```
that.
              MR. RON CINK: I think so.
 2
               COMMISSIONER CHRIS ELLIOTT: I don't remember
 3
    who -- She was -- I mean, they were all about it. And
 4
 5
     then it just went into DC&R hell.
              MR. MICHAEL DORIE: I will do my best.
 6
 7
               COMMISSIONER TUCKER DORSEY: Yeah. I think
     it's -- I think it's an inexpensive way. We can get a --
 8
 9
    we can run a brush cutter, once they'll -- if they -- if
     they'll stake it out for us, we brush cut that thing.
10
11
          It would seriously not take a day, probably. You
    get one of those grinder wheels on it. Because you're
12
13
    not taking down any trees of any size. You're just
14
    running -- running a path. It could be a few miles long
15
    and just increase your market.
              MR. MICHAEL DORIE: One more demographic to
16
17
    bring in the park. That's what we're all about.
              COMMISSIONER TUCKER DORSEY: Yep.
18
              MR. MICHAEL DORIE:
                                   I appreciate your time.
19
20
              MR. RON CINK: Commissioners -- Michael, if I
21
     can get with you and get those changes on that contract
22
     and get them reviewed by Conner probably not this coming
23
    up meeting, but the following meeting.
24
              MR. MICHAEL DORIE:
25
              MR. RON CINK: If that's okay.
              MR. MICHAEL DORIE: Do -- do we need to
26
27
    officially wait for that to be signed and approved before
28
    we can make any type of --
```

```
MR. RON CINK: I quess.
              MR. MICHAEL DORIE: The sooner the better.
 2
 3
              MR. RON CINK: Okay.
              MR. MICHAEL DORIE: So I'm happy to do that.
 4
 5
               MR. RON CINK: If you'll just send me a line
 6
     item of the contract changes you want. And I'll have
 7
    Legal look at it and make sure we're --
 8
               MR. MICHAEL DORIE: I'll send those to you this
 9
     afternoon.
              MR. RON CINK: Thank you, sir.
10
11
              MR. MICHAEL DORIE: Thank y'all.
               COMMISSIONER TUCKER DORSEY: Anything else you
12
13
    see you need up there?
              MR. MICHAEL DORIE: I think those are the
14
    biggest things. We've got some other ideas I'd be happy
15
16
     to put on paper and maybe come back in the very near
17
    future with some proposals.
         But the bathhouse is the biggest thing, and some
18
19
     flexibility with the campground.
20
               COMMISSIONER TUCKER DORSEY: Got you. How is
21
    the store doing? I apologize. I haven't been up there
    in a while.
22
23
              MR. MICHAEL DORIE: The store is linked with
24
    the campers.
25
               COMMISSIONER TUCKER DORSEY: Okay.
26
              MR. MICHAEL DORIE: When we do well with the
27
    campers, the store does well.
28
               COMMISSIONER TUCKER DORSEY: Got it.
```

```
MR. MICHAEL DORIE: So we just --
 2
               COMMISSIONER CHRIS ELLIOTT: Well, it's not an
 3
    outlet mall.
              MR. MICHAEL DORIE: Yeah.
 4
 5
               COMMISSIONER CHRIS ELLIOTT: Got it.
 6
              MR. MICHAEL DORIE: We -- we're happy to pursue
 7
    all those different avenues.
               COMMISSIONER TUCKER DORSEY:
 8
 9
              MR. MICHAEL DORIE: And thank you for your
    time.
10
11
               COMMISSION CHAIRMAN FRANK BURT: Thank you.
12
       Q-2 - PENSACOLA AND PERDIDO BAYS ESTUARY PROGRAM INTERLOCAL
13
     AGREEMENT AND APPOINTMENT OF A COMMISSIONER TO THE PENSACOLA AND
14
            PERDIDO BAYS ESTUARY PROGRAM (PPBEP) POLICY BOARD
15
               COMMISSION CHAIRMAN FRANK BURT: Next, Ron.
16
17
              MR. RON CINK: Next item is Item Q-2, which is
     Pensacola/Perdido Bay's estuary program; in our local
18
     agreement, an appointment of a Commissioner to the
19
20
    Pensacola and Perdido Bay's Estuary Program and Policy
21
    Board.
22
               COMMISSIONER CHRIS ELLIOTT: As long as we're
23
    appointing Skip, I'm good.
24
               COMMISSION CHAIRMAN FRANK BURT: Is that it?
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah,
25
26
    I'll -- well, I'll --
27
               COMMISSIONER CHRIS ELLIOTT: Congratulations.
               COMMISSIONER CHARLES "SKIP" GRUBER: I'll take
28
```

```
it.
 2
               COMMISSIONER TUCKER DORSEY: Skip, if you want
 3
    to appoint me, I'll take the appointment.
 4
              MR. RON CINK: Last man standing.
 5
        Q-3 - STAN MAHONEY JUNIOR ANGLERS YOUTH FISHING TOURNAMENT
 6
 7
                                SPONSORSHIP
               COMMISSION CHAIRMAN FRANK BURT: All right.
 8
 9
    Next.
              MR. RON CINK: Next item is a request that came
10
11
     in regarding Stan Mahoney Junior Anglers Youth Fishing
12
     Tournament sponsorship.
13
          This is request from Mr. Bret Gar on behalf of Stan
14
    Mahoney Junior Fishing Tournament for the Commission to
     sponsor in the amount of a thousand dollars ($1,000).
15
         Commissioner Gruber, this came to you.
16
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
17
    what -- what they did, you know, Rivera's been doing
18
    this. And I think they wanted to reach out to somebody
19
20
    else to, you know, to be a sponsor for them. Yeah.
21
         And it's a -- it's a pretty good event. I mean,
22
    they bring in a lot of kids, you know, that go out
23
    fishing. And then it's just a good fish tournament for
    the kids.
24
               COMMISSIONER TUCKER DORSEY: I mean --
25
               COMMISSIONER CHARLES "SKIP" GRUBER: And Stan
26
    was, you know, one of the leaders of the Wolf Bay
27
28
    Watershed Watch. And they're the ones that got that
```

```
waters, you know, certified and everything. And, you
 2
    know, I think that's why it's kind of been named after
 3
    him, because he was such an advocate on doing stuff like
    that.
 4
 5
               COMMISSIONER TUCKER DORSEY: Well, I'm going to
     stay consistent. I'm a no. I don't think that's the
 6
 7
    duty of government. But y'all can three-to-one me all
     you want to, and I won't be mad about it.
 8
 9
               COMMISSIONER CHRIS ELLIOTT: No. I think it's
    the same conversation we had yesterday in budget about,
10
11
    you know --
               COMMISSION CHAIRMAN FRANK BURT: I feel kind of
12
13
    the same way --
              COMMISSIONER CHARLES "SKIP" GRUBER: Okay.
14
15
               COMMISSION CHAIRMAN FRANK BURT: -- you do.
               COMMISSIONER CHARLES "SKIP" GRUBER: Well,
16
    that's fine.
17
               COMMISSION CHAIRMAN FRANK BURT: That opens the
18
19
    door to so many requests.
20
               COMMISSIONER TUCKER DORSEY: One yes, and
21
    you're going to have thirty requests next work session.
22
               COMMISSION CHAIRMAN FRANK BURT:
                                                I agree.
23
               COMMISSIONER TUCKER DORSEY: And it's not what
24
    government does.
25
               MR. RON CINK: Next item, Mr. Chairman, is
    Resolution --
26
27
               COMMISSION CHAIRMAN FRANK BURT: Just pull that
28
    one rather than put it on --
```

```
MR. RON CINK: Yes, sir. Got it pulled.
 1
 2
 3
      Q-4 - RESOLUTION #2018-102 - APPROPRIATION FROM THE COMMISSION
      DISCRETIONARY FUND - MOBILE BAY AREA VETERANS DAY COMMISSION,
 4
 5
                                    INC.
               MR. RON CINK: Next item is 2018-102, which is
 6
 7
     an appropriation if the County Commission's discretionary
 8
     fund regarding the Mobile Bay Area Veterans Day
 9
    Commission.
         And that's the Veterans Day events. You did support
10
11
     it last year. This year they have asked for -- I want to
     say two thousand ($2,000) or three thousand dollars
12
13
     ($3,000) more.
               COMMISSIONER TUCKER DORSEY: More?
14
               COMMISSIONER CHARLES "SKIP" GRUBER: They're
15
    asking for a five thousand dollar ($5,000) appropriation.
16
17
               MR. RON CINK: They're asking for five
     ($5,000).
18
               COMMISSION CHAIRMAN FRANK BURT: Okay.
19
20
               COMMISSIONER TUCKER DORSEY: Is anybody
21
    participating. You and I go.
22
               COMMISSIONER CHRIS ELLIOTT:
                                            I go.
23
               COMMISSIONER TUCKER DORSEY: Do we have -- I
24
    mean, we've -- I've asked them to ask the Baldwin County
25
    marching bands and the ROTC folks to go, but I don't know
26
    if they ever participate.
               MR. RON CINK: I have not heard back on -- I
27
28
    have asked that question.
```

```
1
               COMMISSIONER TUCKER DORSEY: I mean, I'm
 2
     supportive of -- Obviously, I think the parade is a great
 3
     thing. I'd just like to see more participation from the
    Baldwin County School System. It's a good event. But
 4
 5
     I'll make some calls.
               MR. RON CINK: You guys good with it then?
 6
 7
               COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
     (Indicates affirmatively.)
 8
 9
               MR. RON CINK: Okay.
               COMMISSIONER CHRIS ELLIOTT: Yeah.
10
11
              MR. RON CINK: All right. We've already
12
    covered 0-5.
13
    Q-6 - SPACE ALLOCATION IN COUNTY FACILITIES - ALLOCATION OF SPACE
14
    AT THE BALDWIN COUNTY EMERGENCY OPERATIONS CENTER IN ROBERTSDALE,
15
                      ALABAMA - RESOLUTION #2018-098
16
17
               MR. RON CINK: Q-6 has been pulled at the
18
    request of the Sheriff and will not be coming back, is my
19
    understanding.
20
21
    Q-7 - SPACE ALLOCATION IN COUNTY FACILITIES - ALLOCATION OF SPACE
         AT THE BALDWIN COUNTY FAIRHOPE SATELLITE COURTHOUSE AND
22
23
      COURTHOUSE CAMPUS IN FAIRHOPE, ALABAMA - RESOLUTION #2018-114
24
               MR. RON CINK: Q-7 is space allocation, Baldwin
25
    County Fairhope Satellite Courthouse regarding some
26
    renovations upstairs. Here is the cost estimate prepared
27
    by Junius with Building Maintenance.
28
               COMMISSIONER TUCKER DORSEY:
                                            Thank you.
```

```
COMMISSIONER CHRIS ELLIOTT:
 1
                                            That's some
 2
    high-tech Junius work right there.
 3
               MR. RON CINK: Yeah.
               MR. JOE DAVIS: Thank you.
 4
 5
               MR. RON CINK: And this is -- this is to
    renovate the -- basically construct an office upstairs.
 6
 7
               COMMISSIONER CHRIS ELLIOTT: Mr. Chairman, I'll
 8
    go ahead and speak on it, if I can.
 9
               COMMISSION CHAIRMAN FRANK BURT: Sir?
               COMMISSIONER CHRIS ELLIOTT: I'll go ahead and
10
11
     speak on it, if I can.
               COMMISSION CHAIRMAN FRANK BURT: If you'd like
12
13
     to.
               COMMISSIONER CHRIS ELLIOTT: This is the square
14
    corner upstairs just right off the elevator there for the
15
    unfinished space upstairs. It's essentially building two
16
17
    walls and putting some drywall in and laying tile ceiling
     for additional Legislative space.
18
               COMMISSIONER CHARLES "SKIP" GRUBER:
19
20
    biggest question I have is are they going to have time to
21
    do this with all of the stuff that they've got going on?
22
     I mean, it --
23
              MR. RON CINK: It will -- it will be a stretch.
               COMMISSIONER CHARLES "SKIP" GRUBER: It's taken
24
25
    seven months to get a bathroom renovated in Foley.
26
               COMMISSION CHAIRMAN FRANK BURT: It sure has.
               COMMISSIONER CHARLES "SKIP" GRUBER: And it
27
    still ain't finished.
28
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```
1
               COMMISSIONER TUCKER DORSEY: Aren't we bidding
 2
     it out for a hundred and ten thousand dollars ($110,000)?
               COMMISSIONER CHARLES "SKIP" GRUBER: No. The
 3
     first one -- No. We did the first one inhouse, and
 4
 5
    letting the contractor come in and do this piece, do this
    piece. But it's been seven months for a bathroom.
 6
 7
          I mean, and they don't -- they haven't had time to
    do nothing. It's kind of piecemealing it. And, you
 8
 9
     know, I'm sorry. That's -- that's -- that's not --
    unacceptable, you know. It's, you know -- you know, I
10
11
     just, you know -- you know, but they --
               COMMISSION CHAIRMAN FRANK BURT: Well, if --
12
               COMMISSIONER CHARLES "SKIP" GRUBER:
13
    don't -- I don't know if they've got time for somebody to
14
     sit down and do this kind of work, you know.
15
               COMMISSION CHAIRMAN FRANK BURT: If the -- if
16
17
    the Legislative Deligation would -- And they have ample
     funds. I would think if they wanted to get somebody to
18
    do it, I'd consider that, but --
19
20
               COMMISSIONER CHARLES "SKIP" GRUBER: I just
21
    don't know --
22
               COMMISSION CHAIRMAN FRANK BURT: -- they've
    got --
23
24
               COMMISSIONER CHARLES "SKIP" GRUBER: -- how
    much time --
25
26
              COMMISSION CHAIRMAN FRANK BURT: -- one
    office --
27
              COMMISSIONER CHARLES "SKIP" GRUBER: I don't
28
```

```
know.
               COMMISSION CHAIRMAN FRANK BURT: They've got
 2
 3
    offices not used.
               COMMISSIONER CHRIS ELLIOTT: I think that will
 4
 5
    be used by the new House Member, Commissioner Burt.
               COMMISSION CHAIRMAN FRANK BURT: Sir?
 6
 7
               COMMISSIONER CHRIS ELLIOTT: I think that's
    going to be used by the new House Member.
 8
 9
               COMMISSION CHAIRMAN FRANK BURT: Oh, okay. So
    if they want two offices, I think they can afford this
10
11
    kind of money to put it up. Really, they do.
         Have a look at their budget, Kim. They have a good
12
13
    bit of money, don't they, discretionary that they use for
14
    lots of things.
               MS. KIM CREECH: Yeah, they get an -- they get
15
    an allotment every year.
16
               COMMISSION CHAIRMAN FRANK BURT: Yeah.
17
18
               COMMISSIONER CHRIS ELLIOTT: Okay.
               COMMISSION CHAIRMAN FRANK BURT: Well, it's not
19
    just an allotment. It's something they --
20
21
              MS. KIM CREECH: They get money off sales --
22
               COMMISSION CHAIRMAN FRANK BURT: Yeah.
23
    That's --
24
              MS. KIM CREECH: -- tax.
                                         They get money --
25
               COMMISSION CHAIRMAN FRANK BURT: -- what I'm
26
    saying.
              MS. KIM CREECH: -- they get sales tax money.
27
               COMMISSION CHAIRMAN FRANK BURT: And -- and --
28
```

```
1
               MS. KIM CREECH: Or not sales tax.
 2
    be lease tax money.
               COMMISSION CHAIRMAN FRANK BURT: But it -- I --
 3
     I think they could afford it.
 4
               COMMISSIONER CHARLES "SKIP" GRUBER: You know,
 5
     I want to check with Junius to see if he's got, you
 6
 7
    know -- how much time it would take for him to do this,
    you know.
 8
          I don't mind -- I don't mind -- I don't mind doing
 9
     it, but I don't want this thing to drag out, you know,
10
11
    because I'm telling you there's just nothing that's more
     disgusting than seeing something drag out like that, and
12
13
     don't care.
14
               COMMISSIONER TUCKER DORSEY: Are you motivated
    to see it drag out? Would you see --
15
               COMMISSIONER CHRIS ELLIOTT: No. I would see
16
17
    it move fairly quickly. There's nothing --
               COMMISSIONER CHARLES "SKIP" GRUBER: But I'm
18
     saying -- but, I mean, you know -- you know, I just don't
19
20
    want, you know -- they're saying, well, you know, we had
21
    to do this. We had to do this. We got to do this. And
22
    they've got, what, eighty-eight other buildings that they
23
    have to do. So, I mean, we don't -- we don't really have
24
    a construction crew like we did at one time.
25
               COMMISSIONER CHRIS ELLIOTT: Sure.
26
              COMMISSIONER CHARLES "SKIP" GRUBER: You know,
27
    you don't --
28
               COMMISSIONER TUCKER DORSEY:
                                            If we've got any
```

```
beer left over from Live Oak, you want to come back here
    and knock that out?
 2
 3
               COMMISSION CHAIRMAN FRANK BURT: But -- but
    what --
 4
 5
               COMMISSIONER TUCKER DORSEY: You type all this
    stuff, don't you?
 6
 7
               THE COURT REPORTER: (Indicates affirmatively.)
               COMMISSION CHAIRMAN FRANK BURT: What is good
 8
 9
     about it is getting Stewart Contraction to do these small
     jobs. It's less than fifty thousand dollars ($50,000),
10
11
     so you wouldn't have to bid it. You'd just get the folks
    on it, and decide what they want, and get outside money
12
13
    to do it, and get the Delegation to -- If they're not
14
    willing put up some money --
               COMMISSIONER CHRIS ELLIOTT: Commissioner,
15
     there's not anything structural about it. I think it
16
17
    might be fairly simple. It's literally two walls and
18
    making use of two existing walls up there.
          It was the corner that was easiest to get to. I
19
    don't think you've got any structural -- I know you don't
20
21
    have anything structural. It's metal studs, some
22
     sheetrock, a drop ceiling, and some carpet.
23
               COMMISSIONER CHARLES "SKIP" GRUBER: Well, I
24
    know when they did one for Bradley -- for Congressman
25
    Bonner --
26
               COMMISSIONER CHRIS ELLIOTT: Uh-huh.
     (Indicates affirmatively.)
27
               COMMISSIONER CHARLES "SKIP" GRUBER: -- it took
28
```

```
them almost two months to get that done. And that was
 2
     just one wall. You know, I mean, that -- I mean, that's,
 3
    you know -- because they had to work in between jobs.
    And they finally came in on Saturday and knocked it out.
 4
 5
          I mean, it's just -- it's their -- their workload
 6
     that they have. You've only got so many people.
 7
     something goes down, somebody's got to go take care of
     it. You know, and they get pulled off of it, you know,
 8
 9
     and just --
              MR. RON CINK: The second problem I have -- And
10
11
     I'll give you an example. On Friday, we had a water main
    or water -- water leak up at the transfer station in Bay
12
13
    Minette. And we had an issue down at Cattle and Fair.
    And Junius was out on -- out on FMLA. And I was guiding
14
    the troops going, go here, go there, go there.
15
               COMMISSIONER TUCKER DORSEY: You know, call --
16
17
    why don't you call Bill Mitchel and Highland and get a
     couple quotes. I mean, it's a nothing job.
18
               COMMISSION CHAIRMAN FRANK BURT: Well, Wanda --
19
20
    Wanda gets Stewart, which is Lynn's husband -- does these
21
     small things for us and does a good job and always keeps
22
    the price down.
23
              MR. JOE DAVIS: The Delegation balance they
24
    have, is that something that they decide our y'all
     decide?
25
              COMMISSION CHAIRMAN FRANK BURT: No, they --
26
              COMMISSIONER CHARLES "SKIP" GRUBER: They
27
    decide.
28
```

```
1
               COMMISSION CHAIRMAN FRANK BURT: -- decide.
 2
     least let's ask them, because they've got a sizable
 3
    budget.
 4
              MR. JOE DAVIS: Over two hundred thousand
 5
     ($200,000).
               COMMISSION CHAIRMAN FRANK BURT: Yeah, I know.
 6
 7
              MS. KIM CREECH: Yeah. Their cash is two
     thirteen ($213,000) and their fund balance from last year
8
 9
    was a hundred and sixty thousand ($160,000).
               COMMISSIONER CHARLES "SKIP" GRUBER: Yeah.
10
11
               COMMISSION CHAIRMAN FRANK BURT: I just -- I
     think at least we ought to ask them.
12
13
              MR. JOE DAVIS: Sure.
               COMMISSION CHAIRMAN FRANK BURT: And I think
14
    they'd say yes.
15
               COMMISSIONER CHRIS ELLIOTT: Well, the agenda
16
17
    item is space allocation. Are you okay with the space
    allocation? The space allocation --
18
               COMMISSIONER CHARLES "SKIP" GRUBER: No
19
20
    problem --
21
               COMMISSION CHAIRMAN FRANK BURT: I have no
22
    problem with that.
23
               COMMISSIONER CHRIS ELLIOTT: Very good.
24
               COMMISSION CHAIRMAN FRANK BURT: Get them to
25
    fund it. And I believe they'd fund it.
               COMMISSIONER CHARLES "SKIP" GRUBER: Like I
26
    say, I'm not -- I'm not, you know -- I just -- I don't --
27
28
     I don't want us to get started anything and, you know,
```

```
and then you get ready to move in, and, well, I can't
 2
    move in now.
               MR. RON CINK: Do you want me to wait on the
 3
     space allocation until --
 4
 5
               COMMISSIONER CHRIS ELLIOTT: No.
               COMMISSIONER CHARLES "SKIP" GRUBER: No.
 6
 7
               COMMISSION CHAIRMAN FRANK BURT: No. I'd do
    the space allocation and let them pay for whatever --
 8
 9
               MR. RON CINK: Okay.
               COMMISSION CHAIRMAN FRANK BURT: -- they want
10
11
    to put there, however many hundred square feet or
12
    whatever it is in there.
13
              MR. JOE DAVIS: And under fifty thousand,
14
     ($50,000), we don't have to bid anyway; is that correct?
               COMMISSION CHAIRMAN FRANK BURT: Under fifty
15
     ($50,000), you don't. Right.
16
17
              MR. JOE DAVIS: Okay.
18
               COMMISSION CHAIRMAN FRANK BURT: Just get
19
    quotes.
20
              MR. JOE DAVIS: Okay.
21
22
                    R-5 - REQUEST FOR LEAVE OF ABSENCE
23
               COMMISSION CHAIRMAN FRANK BURT: All right.
    What's the next one?
24
               MR. RON CINK: Next item is an addenda dealing
25
26
    with the leave of absence for an employee.
27
         Andrea.
28
               MS. ANDREA RIDER ROBERSON: We have a Probate
```

```
employee that has exhausted all of her leave and all of
 1
 2
    her FMLA due to a serious illness with her husband.
 3
     the Judge has asked that she be granted at least a three
     (3) month leave of absence, if three (3) months is
 4
 5
    needed.
 6
               COMMISSIONER TUCKER DORSEY: Are we treating it
 7
    the same as we have --
              MS. ANDREA RIDER ROBERSON: Yes.
 8
 9
               COMMISSIONER TUCKER DORSEY: -- for all these
    others? Same situation for other folks?
10
11
              MS. ANDREA RIDER ROBERSON: Yes, sir.
               COMMISSIONER TUCKER DORSEY: Good here.
12
               COMMISSIONER CHARLES "SKIP" GRUBER: Good here.
13
               COMMISSION CHAIRMAN FRANK BURT: Good here.
14
15
        R-6 - HIGHWAY DEPARTMENT (MAINTENANCE AND CONSTRUCTION) -
16
         EMPLOYMENT OF TWO (2) ENGINEERING TECHNICIAN I POSITIONS
17
               MS. ANDREA RIDER ROBERSON: Then I've got one
18
    more. Joey has got two Engineer Tech I positions he
19
20
    wants to fill. And one is going to be coming in higher
21
    grade than entry level, at an H-3 due to experience.
22
               COMMISSIONER CHARLES "SKIP" GRUBER: He needs
23
    it right now bad.
24
              MR. JOEY NUNNALLY: Yeah, we -- as y'all know,
25
    we had one vacancy. And the other one, we had an
    internal transfer. We're currently out two, and we're --
26
    we're pretty shorthanded in Construction right now.
27
28
          So we -- The one that we're proposing to move into
```

the Level 3 actually is working with a consultant right now, got quite a bit of inspection experience, familiar with ALDOT spec's and standards. And so we -- we feel pretty blessed.

COMMISSIONER CHRIS ELLIOTT: Okay.

R-7 - DISCUSSION - CHANGES TO THE DRUG POLICY

MS. ANDREA RIDER ROBERSON: And then one more thing that's not agenda. I just want to let you know what is -- what transpired from Friday.

Drug policy has -- we're going to have to change it.

The DOT, the Department of Transportation has changed

their drug policy now to include not -- they've changed

if from opioid to opioids. So they're -- they're now

testing for Lortab, Hydrocodone, OxyContin. There's like

four or five of those prescriptions.

And we ran into this Friday. If they do test and shows up in there, our MRO doctor is not releasing them to work on the safety sensitive conditions per the -- per the law.

We're still looking into it, because it's new to us. I've got Hope on it. She's looking and was going to get with ACCA. Because usually they're the ones that's telling us, hey, this has changed. And we haven't heard anything from them. So but that's a big change that could be quite a lot of our people.

COMMISSIONER CHRIS ELLIOTT: Well, no offence, but before we jump too fast, I'd like the attorneys to

```
look at that, because --
 2
              MS. ANDREA RIDER ROBERSON: Oh, yeah.
                                                       We --
               COMMISSIONER CHRIS ELLIOTT: -- sometimes our
 3
     interpretation --
 4
 5
               MS. ANDREA RIDER ROBERSON: Like I say, we --
               COMMISSIONER CHRIS ELLIOTT: -- of the law is
 6
 7
    not a very good --
               MS. ANDREA RIDER ROBERSON: -- got Hope and --
 8
 9
               COMMISSIONER CHRIS ELLIOTT: -- interpretation
     of the law.
10
11
              MS. ANDREA RIDER ROBERSON: Hope and them are
     on it, because they're the ones that actually wrote the
12
13
     drug policy that we're under right now. So they're
     looking to see what all it's going to entail. So just
14
     wanted to let y'all know.
15
               COMMISSION CHAIRMAN FRANK BURT: All right.
16
17
               MR. RON CINK: I'm through.
               COMMISSION CHAIRMAN FRANK BURT: We're through.
18
    No other addenda?
19
20
                               (No response.)
21
22
                            S - PUBLIC COMMENTS
23
               COMMISSION CHAIRMAN FRANK BURT: Public
24
     comments?
25
                               (No response.)
26
                            T - PRESS QUESTIONS
27
               COMMISSION CHAIRMAN FRANK BURT: Press
28
```

```
1
               COMMISSION CHAIRMAN FRANK BURT:
     questions?
 2
 3
               MR. CLIFF MCCOLLUM: Press moves to adjourn.
 4
 5
                         U - COMMISSIONER COMMENTS
 6
               COMMISSION CHAIRMAN FRANK BURT: Commission
     comments?
7
8
                               (No response.)
9
10
                              V - ADJOURNMENT
               COMMISSION CHAIRMAN FRANK BURT: Moving right
11
     along then. Got a motion to adjoin?
12
13
               COMMISSIONER TUCKER DORSEY: I will second
     Cliff's motion.
14
15
               COMMISSION CHAIRMAN FRANK BURT: Okay.
               COMMISSIONER TUCKER DORSEY: That does make it
16
17
     confusing. Move to adjourn at 10:37.
               COMMISSIONER CHARLES "SKIP" GRUBER: Second the
18
19
     motion.
20
               COMMISSION CHAIRMAN FRANK BURT: All in favor,
21
     aye.
                    (Commissioners say "aye" in unison.)
22
               COMMISSION CHAIRMAN FRANK BURT: Okay.
23
                                                        10:37.
24
     Good meeting.
25
       (The Baldwin County Commission Work Session
26
27
                                 10:37 a.m.)
28
```

1	CERTIFICATE
2	
3	STATE OF ALABAMA)
4	BALDWIN COUNTY)
5	
6	I hereby certify that the above and foregoing
7	transcript was taken down by me in stenotype and the
8	proceedings were transcribed by means of computer-aided
9	transcription, and that the foregoing represents a true
10	and correct transcript of the meeting given by said
11	parties upon said meeting.
12	I further certify that I am neither of counsel
13	nor of kin to the parties, nor am I in anywise interested
14	in the result of said proceedings.
15	
16	
17	
18	
19	1
	Dusan C. andrews
22	
23	
24	SUSAN C. ANDREWS,
25	Certified Court Reporter,
26	Certification No. 287
27	
28	

#	\$375 [1] - 100:22	100% [2] - 62:11,	2000 [2] - 54:17, 61:10	41 [1] - 5:7
#	\$385,000 [3] - 25:3,	90:24	2006 [1] - 18:24	43 [2] - 5:8, 5:9
	27:10, 38:11	103 [1] - 82:22	2007 [1] - 21:20	44 [3] - 22:13, 22:28,
#2018-098 [1] - 110:17	\$385,000) [1] - 29:22	105 [1] - 02:22	2010 [1] - 67:3	23:2
#2018-102 [2] - 7:8,	\$385,920.62 [1] - 25:8	105,000 [1] - 56:11	2018 [5] - 1:5, 1:13,	44 [1] - 4:25
109:4	\$4.50 [4] - 66:14,	106 [1] - 7:5	, ,	46 [1] - 7:22
#2018-107 [2] - 7:10,	66:26, 66:27, 68:9	1	14:17, 61:10, 78:4	
9:20		107 [3] - 5:13, 7:7,	2018-098 [1]	48 [1] - 5:12
#2018-114 [1] - 110:24	\$400 [3] - 92:1, 100:7,	49:27	- 7:13	49 [1] - 5:13
#WG18-09 [2] - 4:5,	100:24	109 [1] - 7:9	2018-102 [1] - 109:7	
14:6	\$400,000 [1] - 28:1	10:37 [3] - 122:17,	2018-114	5
#WG18-27 [2] - 4:7,	\$44 _[1] - 51:17	122:23, 122:27	[1] - 7:16	
15:9	\$450,000 [1] - 17:13	110 [2] - 7:13, 7:16	2018-2019 [8] - 6:6,	50% [4] - 54:26, 62:7,
#WG18-29 [2] - 4:9,	\$5 [1] - 57:24	1100 [1] - 1:14	6:8, 6:10, 6:12,	62:8, 86:25
15:22	\$5,000 [1] - 109:17	118 [1] - 7:26	78:19, 80:22, 81:13,	53 [1] - 5:16
#WG18-35 [2] - 4:11,	\$5,000) [1] - 109:19	119 [1] - 8:5	82:18	54 [2] - 23:23, 23:24
16:9	\$5,095.50) [1] - 80:28	12 [1] - 39:17	2018-577 [1] - 9:21	55 [4] - 4:14, 16:26,
10.0	\$5,320) [1] - 48:22	12,000 [1] - 55:18	2018-577	17:2, 23:22
\$	\$5,500,000,000 [1] -	12,696) [1] - 56:2	[1] - 7:11	17.2, 20.22
Ψ	54:16	120 [1] - 8:6	2018[1] -	6
	\$5,883.50 [1] - 78:24	121 [2] - 8:7, 8:8	6:5	U
\$1,000) [1] - 107:16	\$50 [1] - 73:9	122 [2] - 8:9, 8:10	2019 [6] - 54:9, 59:8,	
\$1,075.60) [1] - 65:16	\$50,000 [3] - 115:11,	13 [5] - 4:25, 22:13,	59:9, 59:16, 64:5,	64 [1] - 26:20
\$1,187 [1] - 82:24	118:15, 118:17	22:28, 28:9, 36:3	64:14	65 [3] - 5:17, 7:24,
\$1,225 [1] - 81:18	\$500,000) [1] - 28:1	13.9 [1] - 44:2	2020 [1] - 34:1	99:17
\$10,000 [1] - 19:15	\$529,697.69 [1] - 17:6	14 [5] - 1:5, 4:6, 43:22,	21 [1] - 7:18	6th [1] - 14:17
\$100 [1] - 95:7	\$55 [1] - 78:10	86:25	22 [6] - 4:25, 26:18,	
\$100,000 [1] - 19:16	\$575 [1] - 11:14	14% [2] - 86:17, 91:3	28:25, 28:28, 29:3,	7
\$105) [1] - 14:23	\$600,000 [2] - 27:12,	14th [2] - 1:12, 9:5	74:28	-
\$110) [1] - 95:7	27:22	15 [4] - 4:8, 4:10,	24 [7] - 4:27, 5:25,	
\$110,000 [1] - 112:3	\$65,310) [1] - 47:27	26:25, 45:27	26:28, 28:23, 29:4,	70 [1] - 31:18
\$110,697.23 [1] -	\$8,500,000 [1] - 10:17	15,000 [1] - 56:4	76:13, 76:23	72 [1] - 5:20
16:18	\$900 [1] - 11:13	150 [2] - 21:16, 21:20	24th [2] - 14:18, 20:13	73 [1] - 5:21
\$135,000 [1] - 27:25	\$95 [1] - 95:6	150,000 [1] - 59:3	26 [1] - 7:20	74 [1] - 5:24
\$16,328 [1] - 47:11	\$991,000 [1] - 79:25	16 [6] - 4:12, 4:14,	265 [1] - 62:18	75% [1] - 91:1
\$160,000) [1] - 117:10		4:16, 17:26, 18:3,	28 [3] - 28:16, 29:4,	750%) [1] - 12:9
\$18 [2] - 66:28, 69:11	•	75:1	86:26	76 [1] - 5:26
\$2,000 [1] - 109:13		17 [2] - 4:17, 24:10	287 [2] - 1:16, 123:26	77 [1] - 7:25
		17% [1] - 86:17	29 [2] - 6:5, 78:4	78 [2] - 6:5, 6:7
\$2,400,000) [1] - 42:1	'11 [2] - 67:4, 67:5	175,000 [5] - 56:8,		
\$2.75 [3] - 66:11,	'18 [1] - 47:16	56:25, 58:11, 61:16,	3	8
66:26, 68:20	'42 [1] - 45:3	62:16		
\$20 [2] - 57:23, 57:28	'90s [1] - 61:5	18 [2] - 4:19, 47:17		
\$200,000 [2] - 27:23,	'93 [1] - 61:6	181 [6] - 23:18, 27:5,	3 [10] - 5:9, 43:17,	8 [1] - 75:2
30:5		27:7, 35:13, 35:22	43:19, 43:22, 44:2,	8,000 [1] - 56:3
\$200,000) [1] - 117:6	0	1895 [1] - 45:2	44:3, 45:26, 119:5,	80 [4] - 6:9, 17:7,
\$207,000 [1] - 10:16		19 [1] - 78:23	120:2	31:19, 44:3
\$213,000 [1] - 117:9	0000740 4.40	1902 [1] - 45:2	3,000,000 [1] - 56:7	81 [1] - 6:11
\$25 [2] - 57:19, 57:27	0203718 [3] - 4:13,	1902 [1] - 45:2	30 [1] - 53:27	82 [1] - 6:13
\$25,000 [1] - 21:18	16:25, 17:1	1ST [1] - 74:22	300 [1] - 39:19	83 [5] - 5:8, 6:16, 6:19,
\$250,000 [1] - 19:16	0206516 [3] - 4:15,	1st [3] - 5:23, 70:13,	32 [3] - 4:14, 16:26,	43:1, 43:5
\$3,000 [2] - 19:15,	17:25, 18:2	77:20	17:1	84 [2] - 6:22, 6:25
109:14		- 11.20	365 [1] - 62:17	85 [1] - 6:27
\$30 [1] - 51:16	1	2	39 [1] - 5:5	8:30 [1] - 9:5
\$30,000,000 [2] - 58:5,				
67:27	1 [5] - 7:17, 21:4,		4	9
\$300) [1] - 100:20	21:13, 21:15, 72:18	2 [2] - 8:4, 119:18		
\$31,119.00 [1] - 18:7	10 [1] - 26:24	2,000,000 [2] - 56:7,	40 54 00	0 4 0 7 44
	1	56:16	40 [1] - 51:26	9 [2] - 4:3, 7:11
\$35 [1] - 95:12				
\$35 [1] - 95:12 \$35) [1] - 95:10	10% [1] - 23:11		400 [1] - 39:20	90%[1] - 23:11
	10% [1] - 23:11 10%) [1] - 59:6	20 [1] - 4:21 200,000) [1] - 59:3	400 [1] - 39:20 400,000 [1] - 59:1	90% [1] - 23:11 90,000 [1] - 55:14

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526 **90/10** [1] - 23:10 [2] - 73:20, 73:23 [2] - 74:27, 75:9 [2] - 74:27, 75:9

Α

a.m [1] - 122:27

able [16] - 19:17, 42:12, 49:9, 49:10, 51:24, 52:23, 64:17, 72:4, 87:16, 89:5, 93:24, 94:14, 94:16, 96:25, 99:28, 103:1 **ABSENCE** [1] - 118:23 absence [2] - 118:27, 119:5 Absence..... [1] - 7:26 absolutely [5] - 25:27, 32:13, 94:7, 94:27, 103:23 ACCA [2] - 20:19, 120:24 accept [1] - 89:22 accepted [1] - 102:24 access [1] - 87:14 accessible [1] - 35:3 accomplish [1] - 88:2 account [2] - 49:13, 95:22 Accounts [2] - 5:11, 5:13 ACCOUNTS [3] -48:12, 49:28, 65:7 Accounts.....[1] - 5:17 accumulated [1] -51:20 achieve [1] - 97:7 acquired [1] - 42:7 acquiring [1] - 42:8 acre [1] - 57:9 acres [2] - 75:2, 75:3 **Act** [3] - 5:6, 7:11, 41:23 **ACT** [2] - 9:21, 41:20 action [4] - 11:17, 11:18, 12:12, 14:21 actives [1] - 102:26 actual [3] - 24:21, 43:28, 54:3 Adams [1] - 71:16 add [2] - 55:24, 85:2 addenda [3] - 76:18, 118:26, 121:20 **ADDENDA** [2] - 7:19, 8:3 addendum [4] - 41:5,

41:16, 46:23, 46:24 additional [8] - 17:16, 42:7, 60:3, 60:15, 60:23, 77:14, 77:20, 111:19 address [3] - 56:18, 76:23, 85:18 Addressing [2] -73:20, 73:23 addressing [1] - 86:1 **ADEM** [3] - 64:23, 64:27, 77:19 adjacent [2] - 75:7, 75:26 adjoin [1] - 122:12 adjourn [2] - 122:3, 122:17 adjourned [1] - 122:26 ADJOURNMENT[1] -122:10 Adjournment.....[1] -8:10 adjustment [1] - 52:2 ADMINISTRATION[4] - 6:26, 7:3, 18:18, 22:11 Administration [7] -2:9, 4:19, 4:23, 18:22, 21:7, 22:22, 22:27 administrative [2] -10:20, 50:7 Administrative [1] -2:25 Administrator [1] - 2:9 adopt [1] - 18:24 adopting [1] - 19:23 **ADOPTION** [1] - 18:16 adoption [1] - 18:20 Adoption [1] - 4:18 advantage [2] - 35:22, 42.13 advantageous [1] -36:11 advertise [3] - 70:3, 70:7, 95:18 advertising [4] -31:13, 76:19, 89:20, 95:17 advocate [1] - 108:4 Aeolus [1] - 55:16 affirmatively [9] -12:3, 18:13, 69:6, 85:8, 93:28, 102:22,

110:9, 115:8, 115:28

afford [2] - 113:11,

afternoon [2] - 99:18,

114:5

105:10

AGENCY [1] - 46:20 36:16 ALLEGIANCE[1] - 9:3 Agency [1] - 7:21 agenda [12] - 12:22, Allegiance [1] - 9:18 **Allegiance.** [1] - 4:3 22:3, 36:19, 41:14, Allied [3] - 54:14, 43:3, 46:14, 76:5, 76:17, 77:4, 85:3, 55:4, 57:5 117:17, 120:10 allocate [1] - 96:15 agendas [1] - 48:17 allocation [6] -**AGING** [1] - 80:24 110:25, 117:18, **Aging** [1] - 80:26 Aging.... [1] - 6:9 ALLOCATION [5] ago [4] - 40:7, 46:26, 83:8, 110:15, 110:22 63:9, 103:19 Allocation [5] - 6:16, agree [3] - 36:13, 7:12, 7:12, 7:14, 97:5. 108:23 7:15 allotment [3] - 41:28, agreed [1] - 28:22 113:17, 113:21 agreeing [1] - 40:6 allow [9] - 76:24, 87:8, AGREEMENT[8] -87:22, 91:13, 91:27, 24:3, 39:8, 46:19, 92:12, 93:16, 96:24, 78:19, 80:22, 81:13, 83:6, 106:15 99:28 agreement [17] allowed [2] - 69:21, 27:21, 30:4, 30:9, 99:28 30:10, 33:17, 40:14, allowing [1] - 92:4 41:3, 45:20, 59:18, allows [2] - 10:4, 62:1, 62:2, 78:21, 71:28 78:26, 81:16, 84:28, almost [2] - 88:8, 85:2, 106:20 116:2 Agreement [16] - 4:26, alone [2] - 11:26, 12:8 5:4, 6:6, 6:8, 6:10, **ALSO** [2] - 2:8, 3:3 6:15, 7:4, 7:21, 24:7, ALTAPOINTE[1] -31:10, 34:24, 35:8, 78:20 36:26, 39:12, 39:25, **AltaPointe** [4] - 6:7, 83:14 78:22, 80:6, 80:16 ahead [17] - 21:9, **alternative** [3] - 55:20, 21:12, 22:3, 31:28, 56:5, 60:12 34:19, 34:23, 39:19, amazing [1] - 61:13 41:3, 41:14, 42:16, AMEC [2] - 55:12, 50:1, 72:8, 72:13, 58:24 72:14, 111:9, 111:11 amend [1] - 76:22 aided [1] - 123:8 amended [1] - 12:15 ain't [3] - 41:9, 87:24, AMENDMENT[1] -112:1 76:12 airspace [3] - 58:21, **Amendment** [1] - 5:25 60:19, 62:22 amendment [3] -ALABAMA[8] - 16:10, 42:19, 76:20, 86:6 17:27, 18:16, 81:14, amenities [2] - 89:27, 82:19, 110:17, 97:8 110:24, 123:3 America [2] - 54:13, Alabama [18] - 1:15, 55:6 4:12, 4:17, 4:18, AMERICAN[1] - 74:22 6:11, 6:13, 7:13, American [1] - 5:23 7:16, 18:21, 20:27, Ammons [3] - 27:6, 21:17, 54:19, 58:13, 35:12, 35:17 64:27, 81:16, 81:20, amount [12] - 10:12, 82:21, 103:17 14:23, 16:16, 17:4, **ALDOT** [5] - 4:18, 18:6, 21:17, 65:12, 18:16, 19:22, 23:17, 78:23, 80:27, 81:17, 120:4 90:7, 107:16 ALDOT's [2] - 36:14,

50:25 ample [1] - 112:18 AND [22] - 5:22, 9:3, 14:7, 15:22, 16:26, 20:7, 24:4, 39:9, 46:19, 53:9, 78:20, 80:23, 81:14, 82:19, 83:7, 83:24, 84:5, 106:14, 106:15, 110:23, 119:17 117:19, 118:5, 118:9 Anderson [1] - 3:8 ANDERSON [3] -44:27, 45:9, 46:8 **ANDREA** [13] - 20:25, 52:20, 52:27, 74:5, 119:1, 119:9, 119:12, 119:19, 120:9, 121:3, 121:6, 121:9, 121:12 Andrea [6] - 3:6, 48:17, 48:24, 49:9, 52:28, 118:28 Andrews [1] - 1:15 ANDREWS [1] -123:24 Anglers [2] - 7:6, 107:12 **ANGLERS** [1] - 107:7 **Animal** [3] - 7:18, 21:14, 21:18 ANIMAL[2] - 6:23, 21:5 **Annual** [1] - 4:9 **ANNUAL**[1] - 15:22 annual [1] - 15:25 answer [2] - 49:9, 62:24 **answers** [1] - 90:9 anyway [5] - 19:19, 41:13, 66:16, 67:17, 118:15 anywise [1] - 123:13 apologize [1] - 105:22 APPEARANCES[1] applicant [1] - 75:10 Application [1] - 4:24 APPLICATION[1] -22:12 application [3] -22:26, 75:16, 75:17 appoint [1] - 107:4 appointing [1] -106:24 Appointment [1] - 7:4 APPOINTMENT[1] -106:15 appointment [2] -106:20, 107:4 appreciate [5] - 12:20, amounts [2] - 48:20,

83:6, 83:7, 83:23,

83:24, 83:25, 84:4,

84:5, 84:6, 84:25,

Baldwin [61] - 4:5, 4:7,

4:21, 4:26, 5:4, 5:11,

5:13, 5:17, 6:6, 6:8,

6:9, 6:10, 6:12, 6:15,

7:15, 7:18, 9:6, 11:9,

14:15, 16:13, 18:4,

20:11, 21:14, 24:7,

39:12, 53:23, 54:21,

54:25, 55:26, 57:26,

58:9, 58:15, 58:16,

62:19, 68:14, 83:15,

58:19, 59:1, 62:9,

83:28, 88:27.

109:25, 110:5,

110:25, 122:26

BALLARD [6] - 83:12,

83:27, 84:7, 84:13,

Ballard [2] - 3:5, 83:11

BALL[1] - 99:5

Ball [1] - 3:10

ball [1] - 32:14

84:20, 84:23

bank [1] - 42:2

barns [1] - 75:6

bands [1] - 109:26

Barnwell [2] - 45:1,

110:16, 110:23,

4:10. 4:11. 4:12.

4:14. 4:16. 4:17.

6:15, 6:18, 6:19,

6:20, 6:21, 6:22,

6:24, 7:10, 7:12,

123.4

51:3, 52:5, 83:3, 104:20 approach [1] - 11:21 approached [1] - 44:6 Appropriation [1] -7.8 APPROPRIATION[1] - 109:4 appropriation [2] -109:8, 109:17 approval [9] - 33:7, 34:25, 42:10, 44:13, 58:14, 75:18, 76:2, 76:3 approve [2] - 21:15, 71:1 approved [7] - 31:4, 31:13, 36:16, 40:10, 47:3, 78:17, 104:28 April [1] - 86:1 AR [3] - 49:12, 50:3, 50:13 **AR's** [1] - 50:6 ARC [1] - 79:2 Archimedes [1] -55:25 Archives [1] - 3:8 Area [2] - 7:9, 109:9 AREA[2] - 6:3, 109:5 area [6] - 73:22, 75:5, 75:9, 88:28, 91:26, 92:28 areas [1] - 89:1 arm [1] - 60:3 arrangement [1] -86:4 AS [1] - 9:21 aside [1] - 39:22 asphalt [5] - 26:19, 28:21, 29:3, 29:5 ASSISTANCE[1] -46:20 Assistance [3] - 7:22, 46:25, 47:12 Assistant [2] - 2:24, 2:25 associated [2] -79:12, 82:12 Association [2] -76:22, 103:18 assurances [1] - 37:5 AT [6] - 17:26, 22:13,

83:25, 84:6, 110:16,

Atlanta [1] - 54:14

Atmore [1] - 88:28

15:28, 50:4

attached [3] - 15:16,

attachment [1] - 48:23

attempting [1] - 91:15

110:23

attorneys [2] - 63:4, 121:1 Auburn [1] - 20:20 August [4] - 1:5, 1:13, 9:5, 65:11 Augusta [11] - 54:11, 57:4, 57:5, 57:8, 58:23, 59:8, 60:13, 61:28, 62:3, 64:25 Austin [3] - 28:10, 28:11, 28:12 authorize [8] - 16:2, 17:8, 22:24, 23:5, 47:9, 47:10, 77:21, authorized [3] - 16:20, 18:8, 21:19 autograph [1] - 38:9 availability [1] - 98:20 Avenue [1] - 1:14 avenues [1] - 106:8 average [2] - 55:17, 90:7 award [7] - 15:15, 15:16, 15:27, 15:28, 16:15, 17:3, 18:5 awarded [1] - 14:16 aware [3] - 32:22, 33:8, 33:16 awesome [1] - 42:27 awful [1] - 12:5 aye [2] - 122:21, 122.22

В

45:3 **B-1** [2] - 4:5, 14:6 base [1] - 61:21 **B-2** [2] - 4:7, 15:9 based [10] - 58:7, **B-3** [2] - 4:9, 15:22 58:8, 58:18, 62:13, **B-4** [5] - 4:11, 16:9, 62:15, 64:6, 64:23, 75:3, 75:4, 75:7 67:20, 69:1, 82:7 **B-5** [2] - 4:13, 16:25 basis [1] - 35:4 **B-6** [2] - 4:15, 17:25 batch [1] - 50:28 **B-7** [2] - 4:18, 18:16 bathhouse [2] - 101:1, **B-8**[2] - 4:20, 20:6 105:19 bad [5] - 12:5, 58:26, bathhouses [1] -66:16, 77:26, 119:24 101:1 balance [2] - 116:24, bathroom [2] -117:9 111:26, 112:7 balances [3] - 49:11, bathrooms [2] -49:15, 50:13 16:13, 101:10 **BALDWIN** [35] - 1:3, Baton [2] - 59:11, 64:9 6:3, 9:21, 14:7, Bay [7] - 7:8, 40:25, 15:10, 15:23, 16:10, 81:4, 81:22, 107:28, 16:11, 16:26, 17:26, 109:9, 116:13 17:27, 20:7, 21:4, **BAY**[1] - 109:5 24:3, 39:8, 48:12, Bay's [2] - 106:19, 49:27, 65:6, 78:20, 106:21 80:23, 81:14, 82:18, Bays [2] - 7:4, 7:5

BAYS [2] - 106:14, 106:16 BCBS [2] - 5:11, 48:12 BCP [6] - 4:13, 4:15, 16:25, 17:1, 17:25, 18:2 beach [1] - 95:14 Beach [1] - 102:8 bearing [1] - 55:11 beautiful [1] - 94:21 became [1] - 45:2 become [4] - 55:10, 95:2. 98:4 **becomes** [1] - 92:26 beer [2] - 103:8, 115:2 BEFORE [1] - 1:2 beg [2] - 70:6, 74:7 begin [1] - 76:19 beginning [1] - 92:1 behalf [1] - 107:14 Bellaton [1] - 27:15 benefits [1] - 79:21 berms [1] - 103:13 beside [1] - 34:8 best [2] - 95:13, 104:7 bet [1] - 103:7 better [12] - 11:21, 13:21, 13:24, 20:23, 29:18, 34:11, 34:16, 57:2, 91:3, 96:20, 103:2, 105:3 **BETWEEN** [9] - 24:3, 39:8, 78:19, 80:22, 81:13, 82:18, 83:6, 83:23, 84:4 Between [9] - 4:26, 5:4, 6:6, 6:8, 6:10, 6:12, 6:15, 6:17, 6:20 **between** [11] - 24:7, 31:11, 34:11, 39:12, 59:2, 75:13, 78:22, 83:14, 83:27, 84:8, 116:4 beyond [1] - 71:14 BID [4] - 14:6, 15:9, 15:22, 16:9 Bid [8] - 4:5, 4:7, 4:9, 4:11, 14:14, 15:14, 15:25, 16:13 bid [15] - 14:16, 14:27, 15:15, 15:27, 16:15, 17:3, 17:4, 18:5, 21:17, 27:6, 27:18, 35:21. 115:12. 118:15

bidder [5] - 14:22,

bidding [1] - 112:2

18:5

15:28, 16:15, 17:3,

big [6] - 51:11, 52:19, 67:7, 69:9, 95:20, 120:26 biggest [5] - 27:1, 69:4, 105:16, 105:19, 111:21 bike [4] - 101:20, 101:24, 102:9, 103:12 **Bike** [1] - 103:18 **bill** [2] - 11:13, 27:19 Bill [1] - 116:18 billion [1] - 54:15 bills [1] - 41:1 **BIO** [1] - 53:9 Bio [1] - 5:15 **bio** [1] - 53:16 bit [6] - 13:20, 35:18, 62:9, 82:23, 113:14, 120:3 Blackmon [2] - 27:6, 35:13 **BLAKELEY** [1] - 78:3 Blakeley [3] - 6:4, 78:6, 100:18 blessed [2] - 34:27, 120:5 blinked [1] - 19:12 blocks [1] - 91:6 blown [1] - 60:22 **BlueCross** [1] - 49:4 BlueCross/ BlueShield [3] -48:21, 48:25, 49:14 board [4] - 55:22, 59:24, 60:5, 87:6 **BOARD** [3] - 83:7. 83:24, 106:16 Board [5] - 6:15, 6:18, 83:14, 83:28, 106:22 **Board.....** [1] - 7:5 **Bonner** [1] - 115:26 book [1] - 96:15 booked [1] - 90:24 bore [1] - 101:12 **BOYKIN** [3] - 74:25, 75:25, 76:6 Boykin [1] - 2:14 Bradley [1] - 115:25 BRATS [3] - 6:3, 19:22, 46:28 break [4] - 67:9, 79:11, 79:14, 93:25 break-even [2] -79:11, 79:14 breakfast [1] - 9:8 Bret [1] - 107:14 bridge [1] - 101:4 brief [1] - 76:17

bring [19] - 9:7, 34:15, 34:20, 34:24, 41:7, 42:23, 46:5, 51:24, 69:26, 69:28, 70:28, 72:14, 74:19, 77:5, 80:10, 94:12, 101:13, 104:18, 107:23
bringing [3] - 40:8,
55:8, 69:20 brings [1] - 29:10 Brinks [1] - 39:16 broad [1] - 87:6 brought [4] - 43:19, 50:13, 50:28, 75:19 brush [4] - 103:2, 103:6, 104:10, 104:11
BTU [1] - 55:17
budget [20] - 17:10, 17:17, 20:13, 21:19, 23:13, 23:15, 26:17, 27:2, 42:19, 42:22, 43:5, 47:16, 65:24, 66:5, 70:11, 71:1, 79:25, 108:11,
113:13, 117:4
Budget/Purchasing [2] - 2:10, 3:19 BUDGET/ PURCHASING [1] -
4:4
1
budgeted [3] - 17:12, 47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1,
47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1, 92:27, 97:8, 103:12
47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1, 92:27, 97:8, 103:12 BUILDING [1] - 5:18 building [13] - 26:16, 26:17, 29:16, 30:15, 43:21, 43:24, 44:1, 44:5, 44:7, 44:20,
47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1, 92:27, 97:8, 103:12 BUILDING [1] - 5:18 building [13] - 26:16, 26:17, 29:16, 30:15, 43:21, 43:24, 44:1,
47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1, 92:27, 97:8, 103:12 BUILDING [1] - 5:18 building [13] - 26:16, 26:17, 29:16, 30:15, 43:21, 43:24, 44:1, 44:5, 44:7, 44:20, 44:27, 55:23, 111:17 Building [3] - 2:27, 110:28 buildings [1] - 114:23 built [14] - 27:13, 27:19, 28:7, 28:8, 29:17, 30:6, 54:10, 57:4, 58:21, 58:24,
47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1, 92:27, 97:8, 103:12 BUILDING [1] - 5:18 building [13] - 26:16, 26:17, 29:16, 30:15, 43:21, 43:24, 44:1, 44:5, 44:7, 44:20, 44:27, 55:23, 111:17 Building [3] - 2:27, 110:28 buildings [1] - 114:23 built [14] - 27:13, 27:19, 28:7, 28:8, 29:17, 30:6, 54:10,
47:14, 47:17 build [10] - 26:23, 27:18, 29:12, 30:24, 58:4, 59:21, 64:1, 92:27, 97:8, 103:12 BUILDING [1] - 5:18 building [13] - 26:16, 26:17, 29:16, 30:15, 43:21, 43:24, 44:1, 44:5, 44:7, 44:20, 44:27, 55:23, 111:17 Building [3] - 2:27, 110:28 buildings [1] - 114:23 built [14] - 27:13, 27:19, 28:7, 28:8, 29:17, 30:6, 54:10, 57:4, 58:21, 58:24, 60:3, 64:11, 64:13,

12:18, 12:21, 12:24, 12:28, 13:3, 13:8, 13:12, 13:17, 13:25, 13:28, 14:8, 14:11, 14:24, 15:7, 15:11, 15:18, 16:5, 16:21, 16:23, 17:9, 17:19, 17:23, 17:28, 18:10, 18:14, 18:19, 19:2, 20:1, 20:4, 20:15, 21:1, 21:8, 21:11, 21:24, 21:28, 22:7, 22:17, 23:8, 23:28, 24:14, 24:17, 24:23, 25:10, 25:24, 25:27, 26:3, 26:6, 26:12, 28:11, 30:17, 30:20, 30:26, 31:2, 31:6, 31:15, 32:1, 32:4, 32:8, 32:11, 32:17, 33:15, 33:20, 33:24, 33:27, 34:8, 34:15, 35:1, 36:14, 36:18, 37:25, 38:5, 38:12, 38:19, 39:1, 39:5, 41:2, 41:6, 41:13, 41:18, 42:18, 42:24, 42:28, 43:14, 45:13, 46:2, 46:13, 46:17, 46:22, 47:28, 48:2, 48:4, 48:8, 48:13, 48:15, 49:21, 49:24, 50:1, 51:4, 52:3, 52:7, 52:9, 53:6, 53:11, 53:19, 53:21, 65:3, 65:8, 65:17, 65:20, 69:17, 70:2, 70:6, 70:9, 72:23, 72:28, 73:11, 73:15, 73:25, 74:2, 74:7, 74:23, 76:4, 76:10, 76:14, 77:7, 77:22, 77:24, 77:28, 78:14, 80:17, 80:20, 81:8, 81:11, 82:1, 82:16, 82:27, 83:2, 83:4, 83:9, 83:21, 84:12, 84:15, 84:19, 84:21, 85:5, 85:9, 85:15, 94:5, 94:7, 100:16, 106:12, 106:17, 106:25, 107:9, 108:13, 108:16, 108:19, 108:23, 108:28, 109:20, 111:10, 111:13, 111:27, 112:13, 112:17, 112:23, 112:27, 113:3, 113:7, 113:10,

10:26, 11:3, 11:8,

113:18, 113:20, 113:23, 113:26, 114:1, 114:4, 115:4, 115:9, 116:20, 116:27, 117:2, 117:7, 117:12, 117:15, 117:22, 117:25, 118:8, 118:11, 118:16, 118:19, 118:24, 119:15, 121:17, 121:19, 121:24, 122:1, 122:6, 122:11, 122:15, 122:20, 122:23 Burt [5] - 2:4, 31:26, 37:7, 61:6, 113:6 **bury** [1] - 57:21 **burying** [1] - 61:2 buses [1] - 79:4 bush [1] - 103:9 busier [2] - 26:22, 99.23 business [3] - 15:16, 50:17, 66:17 businesses [1] -75:28 **busy** [1] - 41:12 **buy** [2] - 24:22, 40:23 **BY** [1] - 9:21 C

C-1 [3] - 4:23, 22:11, 22:21 **C-2** [3] - 4:26, 24:3, 24:6 **C-3** [3] - 5:4, 39:8, 39:11 C-4 [1] - 41:22 **c-4** [2] - 5:6, 41:20 **C-5** [3] - 5:8, 43:1, 43:2 **C-6** [3] - 5:9, 43:17, 43:18 calculate [2] - 79:12, 82:7 calculated [1] - 12:8 calendar [1] - 16:19 camp [1] - 99:22 camper [3] - 87:12, 89:4, 90:4 campers [5] - 86:12, 89:25, 99:21, 105:25, 105:28 campground [1] -105:20 campgrounds [1] -90:25

canalled [1] - 50:9 cancel [1] - 51:13 cancelled [1] - 48:27 cannot [1] - 88:6 cans [1] - 71:12 cap [3] - 60:15, 93:8, 95:27 capacity [1] - 86:18 capital [1] - 59:21 car [1] - 11:11 care [3] - 97:28, 114:14, 116:8 career [2] - 54:2, 61:3 Cargo [2] - 21:16, 21:20 carpet [1] - 115:23 carry [2] - 44:25, 89:26 **CASE**[1] - 74:22 **Case** [1] - 5:23 case [1] - 103:8 cash [5] - 57:25, 58:1, 89:19, 97:10, 117:8 catalytic [1] - 59:25 catch [1] - 52:23 catchall [2] - 58:3 catering [1] - 93:17 Cattle [1] - 116:14 caught [1] - 33:5 ceiling [5] - 93:4, 97:25, 100:4, 111:18, 115:23 Celena [1] - 2:14 CELENA [3] - 74:25, 75:25, 76:6 cent [1] - 68:20 **CENTER** [4] - 14:7, 83:26, 84:6, 110:16 Center [4] - 3:5, 7:13, 14:15, 83:15 Center..... [1] -4:6 Center..... [1] - 6:19 Center.....[1] - 6:22 **centered** [1] - 64:16 cents [7] - 16:18, 17:6, 25:8, 65:16, 66:11, 66:14, 68:9 certain [1] - 100:22 certainly [7] - 29:14, 30:12, 32:1, 32:19, 33:5, 35:1, 102:8

Certificate [1] - 18:9

campsites [1] - 91:13

CAMPUS[1] - 110:24

campuses [1] - 82:25

Campus [1] - 7:16

Certification [1] -123:26 certifications [2] -55:13, 58:25 certified [1] - 108:2 Certified [2] - 1:15, 123:25 certify [2] - 123:6, 123:12 cetera [8] - 51:15, 54:4, 57:22, 60:6, 64:28, 71:6 Chad [1] - 35:17 CHAIRMAN [209] - 9:4, 9:11, 9:22, 9:28, 10:22, 10:26, 11:3, 11:8, 12:18, 12:21, 12:24, 12:28, 13:3, 13:8, 13:12, 13:17, 13:25, 13:28, 14:8, 14:11, 14:24, 15:7, 15:11, 15:18, 16:5, 16:21, 16:23, 17:9, 17:19, 17:23, 17:28, 18:10, 18:14, 18:19, 19:2, 20:1, 20:4, 20:15, 21:1, 21:8, 21:11, 21:24, 21:28, 22:7, 22:17, 23:8, 23:28, 24:14, 24:17, 24:23, 25:10, 25:24, 25:27, 26:3, 26:6, 26:12, 28:11, 30:17, 30:20, 30:26, 31:2, 31:6, 31:15, 32:1, 32:4, 32:8, 32:11, 32:17, 33:15, 33:20, 33:24, 33:27, 34:8, 34:15, 35:1, 36:14, 36:18, 37:25, 38:5, 38:12, 38:19, 39:1, 39:5, 41:2, 41:6, 41:13, 41:18, 42:18, 42:24, 42:28, 43:14, 45:13, 46:2, 46:13, 46:17, 46:22, 47:28, 48:2, 48:4, 48:8, 48:13, 48:15, 49:21, 49:24, 50:1, 51:4, 52:3, 52:7, 52:9, 53:6, 53:11, 53:19, 53:21, 65:3, 65:8, 65:17, 65:20, 69:17, 70:2, 70:6, 70:9, 72:23, 72:28, 73:11, 73:15, 73:25, 74:2, 74:7, 74:23, 76:4, 76:10, 76:14, 77:7, 77:22, 77:24, 77:28, 78:14, 80:17, 80:20,

81:8, 81:11, 82:1,	charge [1] - 57:12	CHRIS [110] - 14:26,	109:7, 109:18,	collection [1] - 57:22
82:16, 82:27, 83:2,	Charles [2] - 2:7, 9:14	15:5, 15:20, 16:7,	109:28, 110:7,	COLLECTION [1] -
83:4, 83:9, 83:21,	CHARLES [108] - 9:10,	17:22, 18:12, 20:3,	110:10, 110:12,	9:20
84:12, 84:15, 84:19,	12:2, 12:6, 13:1,	23:7, 23:16, 23:21,	110:18, 110:25,	
84:21, 85:5, 85:9,				Collection [1] - 7:10
	13:6, 13:10, 13:14,	23:24, 23:27, 25:20,	111:4, 111:6,	COLLEGE [2] - 81:14,
85:15, 94:5, 94:7,	13:19, 13:23, 13:26,	25:26, 25:28, 26:5,	111:24, 116:11,	82:19
100:16, 106:12,	14:25, 15:19, 16:4,	29:23, 30:12, 30:19,	118:4, 118:10,	College [3] - 81:17,
106:17, 106:25,	16:22, 19:3, 20:28,	31:26, 32:5, 34:21,	118:26, 121:18	81:20, 82:21
107:9, 108:13,	21:2, 21:23, 22:19,	35:2, 35:5, 36:5,	CIS [1] - 2:24	college [2] - 81:19
108:16, 108:19,	24:26, 26:1, 31:20,	36:10, 36:13, 36:22,	citizen [1] - 95:22	College[1] -
108:23, 108:28,	31:23, 32:2, 32:10,	37:3, 37:11, 37:16,	citizen's [1] - 94:13	6:11
109:20, 111:10,	34:2, 37:20, 37:27,	38:2, 38:7, 38:18,	citizens [2] - 13:16,	College
111:13, 111:27,	38:3, 38:15, 43:12,	39:27, 40:4, 40:9,	75:14	[1] - 6:13
112:13, 112:17,	46:15, 48:1, 48:3,	40:12, 40:17, 41:16,	City [20] - 4:26, 4:27,	comfortable [6] -
112:23, 112:27,	49:23, 52:10, 62:25,	45:8, 46:1, 47:20,	5:4, 5:5, 24:8, 27:3,	28:28, 30:13, 30:15,
113:3, 113:7,	63:7, 63:11, 63:15,	47:23, 51:2, 51:5,	27:16, 27:27, 30:13,	37:6, 37:8, 37:9
113:10, 113:18,	63:19, 63:23, 65:13,	52:1, 52:4, 52:12,	31:10, 32:3, 32:9,	coming [14] - 14:1,
113:20, 113:23,	67:2, 67:5, 67:25,	52:25, 53:5, 66:19,	32:21, 34:14, 37:23,	17:15, 17:16, 56:9,
113:26, 114:1,	67:28, 68:10, 68:16,	69:15, 70:24, 71:2,	39:13, 40:25, 44:5,	57:27, 62:16, 67:7,
114:4, 115:4, 115:9,	69:18, 70:17, 70:20,	71:9, 71:11, 71:20,	44:6, 60:20	68:15, 93:26, 94:8,
116:20, 116:27,	73:1, 73:13, 73:16,	71:26, 72:2, 72:7,	CITY [4] - 24:4, 24:5,	98:18, 104:23,
117:2, 117:7,	73:28, 75:23, 76:8,	72:16, 72:25, 73:5,	39:9, 39:10	110:19, 119:21
117:12, 117:15,	77:8, 78:12, 80:19,	73:27, 74:9, 74:13,	city [6] - 24:9, 39:14,	, ·
117:22, 117:25,	81:10, 83:19, 84:17,	74:16, 77:26, 78:13,	39:18, 39:21, 39:23,	commend [2] - 32:23,
118:8, 118:11,	85:4, 85:7, 88:4,	83:20, 84:10, 85:24,		33:13
118:16, 118:19,	92:3, 92:9, 92:19,	87:18, 91:5, 94:3,	39:26	comment [2] - 32:16,
118:24, 119:15,	93:2, 93:20, 93:27,	98:6, 98:11, 98:17,	clarification [1] - 35:7	32:20
121:17, 121:19,	97:24, 98:7, 100:2,	98:28, 99:7, 100:23,	class [3] - 11:17,	COMMENTS [2] -
121:24, 122:1,	100:25, 102:16,	103:27, 104:4,	11:18, 12:11	121:23, 122:5
122:6, 122:11,		106:3, 106:6,	classes [1] - 81:23	comments [2] -
122:15, 122:20,	102:21, 106:26,	106:23, 106:28,	CLASSIFICATION[1]	121:25, 122:7
122:23	107:1, 107:18,	108:10, 109:23,	- 20:7	Comments
Chairman [25] - 2:4,	107:27, 108:15,		Classification [1] -	[1] - 8:9
	108:17, 109:16,	110:11, 111:2,	4:21	Comments
12:26, 15:6, 16:2,	110:8, 111:20,	111:8, 111:11,	classification [1] -	[1] - 8:7
16:20, 17:8, 18:8,	111:25, 111:28,	111:15, 113:5,	20:10	Commercial [1] - 75:3
22:14, 23:6, 25:21,	112:4, 112:14,	113:8, 113:19,	Claudia [1] - 46:11	commercial [3] - 75:8,
32:15, 34:22, 39:28,	112:21, 112:25,	114:17, 114:26,	cleanup [2] - 67:27,	76:25, 76:26
40:18, 47:9, 47:18,	113:1, 114:6,	115:16, 115:27,	69:8	COMMISSION [228] -
48:14, 74:3, 77:18,	114:19, 114:27,	117:17, 117:24,	clear [2] - 43:9, 87:19	1:3, 9:4, 9:11, 9:22,
77:21, 84:11, 84:26,	115:24, 116:1,	118:6, 120:6,	Clerk/Treasurer [1] -	9:28, 10:22, 10:26,
85:12, 108:26, 111:8	116:28, 117:11,	120:28, 121:4,	2:12	11:3, 11:8, 12:18,
Change [1] - 5:19	117:20, 117:27,	121:7, 121:10	CLIFF [1] - 122:3	12:21, 12:24, 12:28,
change [12] - 30:4,	118:7, 119:14,	Christmas [1] - 72:19	Cliff [1] - 3:16	13:3, 13:8, 13:12,
51:14, 69:27, 70:7,	119:23, 122:18	CIAP [3] - 102:14,	Cliff's [1] - 122:14	13:17, 13:25, 13:28,
70:13, 71:22, 71:28,	Chattanooga [2] -	102:23, 102:24	close [5] - 31:15,	
72:19, 73:7, 96:13,	59:10, 64:9	Cink [3] - 2:9, 78:7,		14:8, 14:11, 14:24,
120:12, 120:26	cheap [1] - 98:3	83:10	50:16, 59:6, 62:11	15:7, 15:10, 15:11,
CHANGE [1] - 72:27	cheaper [5] - 35:14,	CINK [45] - 12:26,	closer [1] - 43:28	15:18, 15:23, 16:5,
changed [5] - 48:26,	63:20, 66:27, 66:28,	19:9, 22:9, 22:14,	coal [8] - 55:20, 56:2,	16:11, 16:21, 16:23,
49:1, 120:13,	68:25	42:21, 48:14, 69:26,	56:6, 56:13, 63:17,	16:27, 17:9, 17:19,
120:14, 120:25	check [11] - 24:25,	72:10, 72:12, 74:3,	63:21	17:23, 17:27, 17:28,
changes [8] - 11:23,	29:14, 39:25, 50:9,	76:7, 83:11, 84:26,	coal-burning [3] -	18:10, 18:14, 18:19,
18:26, 19:5, 19:8,	52:14, 71:21, 72:6,	85:12, 101:10,	55:20, 56:6, 56:13	19:2, 20:1, 20:4,
19:25, 79:22,	72:8, 99:23, 99:24,	102:24, 103:9,	Coast [1] - 3:16	20:8, 20:15, 21:1,
104:22, 105:7	114:7	104:3, 104:21,	COASTAL [2] - 81:14,	21:8, 21:11, 21:24,
		104:26, 105:2,	82:19	21:28, 22:7, 22:17,
CHANGES [1] - 120:8	chemicals [1] - 59:25		Coastal [5] - 6:11,	23:8, 23:28, 24:14,
Changes [1] - 8:6	Chief [1] - 2:25	105:4, 105:6,	6:12, 81:16, 81:20,	24:17, 24:23, 25:10,
CHAR [1] - 53:9	chooses [1] - 42:16	105:11, 106:18,	82:21	25:24, 25:27, 26:3,
Char [1] - 5:15	chosen [1] - 66:7	107:5, 107:11,	collected [2] - 10:15,	26:6, 26:12, 28:11,
char [1] - 53:16	Chris [1] - 2:6	108:26, 109:2,	10:16	30:17, 30:20, 30:26,
i e	1	1	1	1

	1	1	1	
31:2, 31:6, 31:15,	122:20, 122:23	20:18, 20:26, 20:28,	98:6, 98:7, 98:11,	83:12, 104:21,
32:1, 32:4, 32:8,	Commission [49] -	21:2, 21:23, 22:4,	98:17, 98:28, 99:5,	122:22
32:11, 32:17, 33:15,	5:11, 5:13, 6:6, 6:8,	22:19, 23:7, 23:16,	99:7, 100:2, 100:5,	COMMISSIONERS [1]
33:20, 33:24, 33:27,	6:9, 6:10, 6:12, 6:15,	23:21, 23:24, 23:27,	100:11, 100:14,	- 2:3
34:8, 34:15, 35:1,	6:18, 6:21, 7:8, 7:9,	24:12, 24:26, 25:20,	100:23, 100:25,	COMMITMENT [1] -
36:14, 36:18, 37:25,	9:6, 20:11, 20:12,	25:26, 25:28, 26:1,	101:7, 101:19,	46:19
38:5, 38:12, 38:19,	22:24, 25:23, 26:26,	26:5, 26:9, 26:13,	101:23, 102:1,	commitment [10] -
39:1, 39:5, 41:2,	30:14, 32:24, 33:9,	28:12, 28:18, 28:20,	102:6, 102:16,	26:4, 27:17, 32:3,
41:6, 41:13, 41:18,	33:13, 34:20, 34:26,	29:12, 29:23, 29:26,	102:21, 102:28,	32:6, 47:6, 47:9,
42:18, 42:24, 42:28,	37:6, 37:26, 41:5,	30:11, 30:12, 30:18,	103:10, 103:15,	57:8, 59:19, 62:23,
43:14, 45:13, 46:2,	42:16, 45:17, 46:10,	30:19, 31:20, 31:23,	103:20, 103:23,	62:26
46:13, 46:17, 46:22,	47:7, 47:8, 53:14,	31:26, 32:2, 32:5,	103:27, 104:4,	Commitment [1] -
47:28, 48:2, 48:4,	53:26, 58:12, 75:11,	32:10, 34:2, 34:4,	104:8, 104:19,	7:21
48:8, 48:12, 48:13,	75:18, 76:2, 77:5,	34:21, 35:2, 35:5,	105:13, 105:21,	committee [2] - 46:28,
48:15, 49:21, 49:24,	77:18, 83:28, 87:7,	35:11, 35:20, 35:24,	105:26, 106:1,	47:4
49:27, 50:1, 51:4,	87:28, 91:9, 101:14,	35:27, 36:5, 36:8,	106:3, 106:6, 106:9,	
52:3, 52:7, 52:9,	107:15, 109:10,	36:10, 36:13, 36:22,	106:15, 106:23,	common [1] - 28:4
53:6, 53:11, 53:19,	122:6, 122:26	37:3, 37:11, 37:16,	106:26, 106:28,	commonly [1] - 41:23
53:21, 65:3, 65:8,	Commission's [5] -	37:20, 37:27, 38:2,	107:1, 107:3,	communication [1] -
65:17, 65:20, 69:17,	34:25, 42:11, 44:13,	38:3, 38:7, 38:8,	107:18, 107:26,	34:11
70:2, 70:6, 70:9,	75:11, 109:8	38:13, 38:15, 38:18,	107:10, 107:20,	community [1] - 76:27
72:23, 72:28, 73:11,	Commission [1] -	39:4, 39:27, 40:4,	108:10, 108:15,	COMMUNITY [2] -
73:15, 73:25, 74:2,	4:14	40:9, 40:12, 40:13,	108:17, 108:21,	81:14, 82:19
74:7, 74:23, 76:4,	Commission [1] -	40:17, 40:21, 40:26,	108:24, 109:15,	Community [5] - 6:11,
76:10, 76:14, 77:7,	4:17	41:16, 42:25, 43:8,	109:16, 109:21,	6:13, 81:16, 81:20,
77:22, 77:24, 77:28,	Commission[1] -	43:12, 45:8, 45:19,	109:23, 109:24,	82:21
78:14, 78:20, 80:17,	4:21	45:22, 46:1, 46:15,	110:2, 110:8,	comp [1] - 50:21
80:20, 80:23, 81:8,		47:20, 47:23, 48:1,	110:11, 111:1,	companies [3] -
81:11, 81:14, 82:1,	Commission	48:3, 49:23, 51:2,	111:2, 111:8,	60:28, 61:1, 71:4
82:16, 82:19, 82:27,	[2] - 4:10, 4:12 Commission	51:5, 51:27, 52:1,	111:11, 111:15,	company [5] - 49:2,
83:2, 83:4, 83:7,		52:4, 52:6, 52:10,	111:20, 111:25,	54:5, 54:12, 54:13,
83:9, 83:21, 83:24,	4:8	52:12, 52:25, 53:5,	111:28, 112:2,	71:16
84:5, 84:12, 84:15,	-	62:25, 63:7, 63:11,	112:4, 112:14,	comparable [1] -
84:19, 84:21, 85:5,	Commissioner [31] -	63:15, 63:19, 63:23,	112:21, 112:25,	100:17
85:9, 85:15, 94:5,	2:22, 3:10, 7:5, 8:9,	65:13, 65:26, 66:19,	113:1, 113:5, 113:8,	COMPENSATION[1] -
94:7, 100:16,	9:9, 9:12, 9:14, 9:24,	67:2, 67:5, 67:25,	113:19, 114:6,	20:7
106:12, 106:17,	11:1, 22:2, 28:27, 29:10, 31:12, 31:26,	67:28, 68:10, 68:16,	114:15, 114:17,	Compensation [1] -
106:25, 107:9,		69:15, 69:18, 70:17,	114:19, 114:26,	4:21
108:13, 108:16,	32:9, 36:20, 36:27, 37:7, 39:6, 61:6,	70:20, 70:24, 71:2,	114:27, 115:1,	compensation [1] -
108:19, 108:23,	65:24, 66:2, 74:1,	71:9, 71:11, 71:20,	115:6, 115:16,	20:11
108:28, 109:4,	74:4, 74:11, 94:26,	71:26, 72:2, 72:7,	115:24, 115:27,	competing [1] - 58:20
109:5, 109:20,	95:16, 106:20,	72:16, 72:25, 73:1,	116:1, 116:17,	Competitive [8] - 4:5,
111:10, 111:13,	107:17, 113:6,	73:5, 73:13, 73:16,	116:28, 117:11,	4:7, 4:9, 4:11, 14:14,
111:27, 112:13,	115:16	73:27, 73:28, 74:9,	117:17, 117:20,	15:13, 15:24, 16:12
112:17, 112:23,	COMMISSIONER [339]	74:13, 74:15, 74:16,	117:24, 117:27,	COMPETITIVE [4] -
112:27, 113:3,	- 9:10, 9:16, 9:25,	75:21, 75:23, 76:8,	118:6, 118:7, 119:7,	14:6, 15:9, 15:22,
113:7, 113:10,	10:1, 10:24, 10:28,	77:8, 77:26, 78:12,	119:10, 119:13,	16:9
113:18, 113:20,	11:6, 11:10, 11:27,	78:13, 78:27, 79:7,	119:14, 119:23,	competitive [1] -
113:23, 113:26,	12:2, 12:4, 12:6,	79:14, 79:17, 79:23,	120:6, 120:28,	35:21
114:1, 114:4, 115:4,	12.2, 12.4, 12.6, 12:7, 12:19, 12:23,	80:2, 80:14, 80:19,	121:4, 121:7,	competitor [2] - 55:9,
115:9, 116:20,	13:1, 13:5, 13:6,	81:10, 81:25, 81:28,	121:10, 122:5,	55:10
116:27, 117:2,	13:10, 13:14, 13:19,	82:3, 82:15, 83:19,	122:13, 122:16,	competitors [1] -
117:7, 117:12,	13:10, 13:14, 13:19, 13:22, 13:23, 13:26,	83:20, 84:10, 84:17,	122:18	91:26
117:15, 117:22,	14:3, 14:25, 14:26,	85:4, 85:7, 85:24,	Commissioner-Elect	complaints [1] - 88:13
117:25, 118:8,	15:5, 15:19, 15:20,	86:22, 86:27, 87:18,	[1] - 3:10	completed [2] - 59:9,
118:11, 118:16,	16:4, 16:7, 16:22,	88:4, 89:13, 91:5,	COMMISSIONER-	64:25
118:19, 118:24,	17:10, 17:18, 17:21,	91:17, 92:3, 92:9,	ELECT [1] - 99:5	completely [2] -
119:15, 121:17,	17:10, 17:16, 17:21, 17:22, 18:12, 19:3,	92:19, 93:2, 93:20,	Commissioners [12] -	28:24, 63:16
121:19, 121:24,	19:4, 19:7, 19:11,	93:27, 94:3, 96:8,	14:24, 25:17, 47:28,	Compliance [1] - 18:9
122:1, 122:6,	19:20, 20:3, 20:16,	96:18, 96:28, 97:13,	48:16, 49:21, 53:24,	Comprehensive [1] -
122:11, 122:15,	10.20, 20.0, 20.10,	97:18, 97:21, 97:24,	69:17, 76:4, 78:5,	4:21
1	1	i	1	1

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526

COMPREHENSIVE [1] - 20:6 comprehensive [1] -20:10 computer [1] - 123:8 computer-aided [1] -123:8 conceptually [1] -61:24 concern [3] - 68:4, 69:4, 96:27 CONCERNING [1] -Concerning [1] - 6:16 concerns [1] - 75:15 condition [1] - 80:8 conditions [2] - 33:12, 120:20 Conference [1] - 1:14 confidential [1] -50:20 confusing [1] - 122:17 congratulations [1] -106:28 Congressman [1] -115:25 conjunction [2] - 27:7, 35:13 connect [2] - 101:4, 101:12 connected [1] - 81:21 Conner [6] - 10:7, 19:4, 19:7, 36:24, 38:14, 104:23 Consent [52] - 12:26, 13:4, 14:25, 15:7, 15:18, 15:19, 15:20, 16:4, 16:5, 16:21, 16:22, 17:19, 18:10, 18:14, 19:3, 20:1, 21:2, 21:23, 21:24, 23:8, 39:27, 41:15, 46:14, 48:1, 48:3, 48:4, 49:22, 49:25, 52:9, 52:11, 65:17, 73:16, 73:26, 74:15, 77:9, 77:24, 78:12, 80:17, 81:8, 81:10, 82:1, 82:27, 83:19, 84:10, 84:15, 84:16, 84:17, 84:18, 85:4, 85:5, 85:8, 100:26 Consent's [2] - 15:5, 78:13 consider [1] - 112:20 considerable [1] -33:23 considerably [2] -79:20, 79:22

consideration [2] -

30:14, 78:11 considered [1] - 69:2 consistent [1] - 108:7 consists [1] - 75:1 construct [2] - 31:19, 111:7 Construction [4] - 8:4, 16:16, 17:4, 119:28 construction [7] -16:19, 17:7, 31:7, 57:10, 102:13, 102:27, 114:25 CONSTRUCTION [1] -119:17 consultant [1] - 120:2 consulting [1] - 55:12 consuming [1] - 51:1 cont [9] - 3:1, 3:3, 5:1, 5:3, 6:1, 7:1, 7:3, 8:1, 8:3 contact [1] - 103:22 contingency [1] -102:9 continue [2] - 85:27, 99:20 Contract [2] - 6:12, 18:9 CONTRACT[1] -82:18 contract [21] - 16:3, 16:20, 17:8, 27:7, 31:4, 35:9, 37:28, 38:17, 57:5, 68:13, 71:5, 78:22, 78:25, 80:5, 81:3, 86:2, 87:3, 91:12, 91:20, 104:22, 105:7 Contracting [1] - 18:6 Contraction [1] -115:10 contractor [1] - 112:6 contractors [1] -36:12 contracts [2] - 70:25, 71:25 CONTROL [1] - 6:23 controversial [2] -53:28, 54:4 conversation [10] -20:21, 34:19, 44:11, 101:1, 101:3, 101:26, 101:27, 102:5, 103:19, 108:11 conversations [1] -53:1

conversion [3] -

convert [1] - 67:16

converts [1] - 54:7

59:23, 59:26, 60:16

cool [1] - 60:10 corner [3] - 75:9, 111:16, 115:20 corporation [1] - 55:6 **Corps** [1] - 94:14 correct [8] - 23:24, 36:28, 37:2, 47:15, 72:5, 94:27, 118:15, 123:10 **Corrections** [2] - 4:6, 14:15 CORRECTIONS [1] -14:7 **CORTE** [1] - 26:8 Corte [4] - 7:20, 26:14, 26:15, 36:2 cost [17] - 24:21, 29:6, 47:24, 47:25, 57:17, 57:24, 68:23, 78:27, 79:2, 79:3, 79:5, 79:8, 79:27, 80:3, 80:4, 82:12, 110:27 costs [2] - 35:22, 62:21 council [2] - 31:12, 32:27 Council [10] - 6:9, 27:16, 30:13, 32:21, 33:27, 34:12, 34:14, 35:2, 37:23, 80:26 **COUNCIL** [1] - 80:23 **counsel** [1] - 123:12 COUNTRY [1] - 78:4 Country [1] - 6:4 country [2] - 62:4, 64:3 **COUNTY** [43] - 1:3, 2:3, 9:21, 14:7, 15:10, 15:23, 16:10, 16:11, 16:26, 17:27, 20:7, 21:4, 22:13, 24:3, 39:8, 43:1, 43:17, 48:12, 49:27, 65:6, 78:20, 80:23, 81:14, 82:19, 83:6, 83:7, 83:23, 83:24, 83:25, 84:4, 84:5, 84:6, 84:25, 110:15, 110:16, 110:22, 110:23, 123:4 county [8] - 11:4, 25:11, 42:3, 55:1, 58:21, 62:18, 88:10, County [110] - 2:9, 3:4, 4:5, 4:7, 4:10, 4:11, 4:12, 4:14, 4:14, 4:16, 4:17, 4:21, 4:25, 4:26, 5:4, 5:8,

6:6, 6:8, 6:9, 6:10, 6:12, 6:15, 6:18, 6:18, 6:19, 6:21, 6:22, 6:24, 7:10, 7:12, 7:12, 7:14, 7:15, 7:18, 9:6, 10:25, 12:11, 14:15, 16:1, 16:14, 17:1, 17:2, 18:4, 20:11, 21:14, 22:28, 24:8, 26:20, 29:1, 36:3, 39:13, 39:17, 43:5, 43:19, 43:22, 44:2, 44:3, 44:10, 45:26, 46:27, 53:23, 54:11, 54:21, 54:25, 54:26, 54:27, 55:26, 57:11, 57:16, 57:19, 57:26, 58:2, 58:9, 58:12, 58:15, 58:16, 58:19, 58:27, 59:1, 59:19, 60:11, 60:18, 60:20, 61:8, 61:25, 62:9, 62:19, 68:14, 74:27, 83:15, 83:28, 86:19, 96:5, 96:6, 101:5, 109:8, 109:25, 110:5, 110:26, 122:26 County's [3] - 11:17, 33:3, 61:21 County-owned [4] -57:11, 60:11, 60:18, 61:8 couple [7] - 18:26, 19:12, 44:15, 52:21, 103:19, 116:19 **COURIER** [1] - 82:18 Courier [1] - 6:12 courier [3] - 82:22, 82:24, 82:25 course [4] - 27:9, 32:13, 45:3, 97:9 **COURT** [1] - 115:8 **Court** [2] - 1:16, 123:25 courtesy [1] - 70:21 Courthouse [6] - 1:14, 4:12, 7:15, 16:14, 110:26 COURTHOUSE [3] -16:10, 110:23, 110:24 cover [1] - 54:18 coverage [2] - 48:26, 48:27 covered [1] - 110:13

COY [2] - 73:18 Craig [1] - 43:21 crazy [1] - 12:10 cream [1] - 67:12 creator [1] - 60:22 credit [1] - 40:27 credited [1] - 21:21 credits [2] - 49:16, 49:17 CREECH [22] - 11:16, 25:1, 48:16, 50:2, 51:22, 52:5, 52:8, 52:28, 67:18, 67:26, 68:1, 68:26, 69:5, 93:11, 93:21, 94:1, 113:16, 113:22, 113:25, 113:28, 114:2, 117:8 Creech [2] - 2:12, 48:14 crew [1] - 114:25 **crop** [1] - 67:12 Cross [1] - 6:4 CROSS [1] - 78:4 crossing [1] - 101:8 crowd [1] - 9:6 CrowderGulf [2] -68:13, 69:9 CRYSTAL [6] - 90:11, 90:13, 90:28, 100:9, 100:13, 100:19 Crystal [3] - 3:14, 85:19, 90:9 **Cubic** [1] - 7:23 CUBIC [1] - 65:19 cubic [4] - 66:8, 67:20, 67:21 current [2] - 88:26, 91:20 customer [1] - 72:3 CUSTOMERS [1] -65:19 **customers** [13] - 66:7, 66:9, 68:20, 68:23, 70:12, 86:20, 87:5, 88:27, 90:6, 90:8, 92:6, 97:6, 97:11 Customers.....[1] -7:24 cut [3] - 39:25, 96:23, 104:11 cutoff [1] - 92:16 cutter [3] - 103:2, 103:6, 104:10 cutting [1] - 103:9 covering [1] - 80:3 Coy [4] - 5:21, 5:21,

5:9, 5:11, 5:13, 5:17,

73:22, 73:23

D-1 [2] - 5:11, 48:12 **D-2** [2] - 5:13, 49:27 daily [3] - 91:22, 99:13, 99:14 **DAPHNE** [2] - 24:4, 24:5 Daphne [14] - 4:26, 4:27, 24:8, 24:9, 26:10, 27:3, 27:12, 27:16, 28:16, 29:14, 30:15, 31:11, 33:16, 81:4 Daphne's [3] - 27:19, 29:13, 38:26 date [1] - 88:25 David [1] - 10:7 DAVIS [26] - 32:15, 32:18, 33:19, 33:22, 33:26, 34:1, 34:6, 34:10, 35:4, 35:23, 35:26, 63:28, 64:16, 64:21, 65:1, 72:21, 90:7, 90:14, 99:12, 111:5, 116:24, 117:5, 117:14, 118:14, 118:18, 118:21 Davis [1] - 3:11 **DAY** [1] - 109:5 days [8] - 16:20, 17:7, 31:19, 40:7, 62:18, 88:23, 99:14, 99:26 DC&R [1] - 104:6 deal [9] - 25:15, 27:1, 52:19, 59:6, 59:8, 61:27, 87:26, 95:14, 96:6 dealing [1] - 118:26 dealt [1] - 67:19 December [1] - 11:12 decide [7] - 26:28, 30:7, 115:13, 116:25, 116:26, 117:1, 117:2 decided [1] - 67:8 decision [1] - 44:24 decrease [1] - 62:21 deduct [1] - 50:25 deducted [1] - 52:18 deduction [1] - 49:6 deductions [1] - 49:1 deed [1] - 27:20 default [1] - 95:25 delaying [1] - 25:18 Delegation [2] -115:14, 116:24

D

delinguent [1] - 10:5 **Delinquent** [1] - 7:10 DELINQUENT [1] -9.20 deliver [1] - 81:7 delivering [2] - 79:27, 91:10 demand [1] - 56:12 demographic [1] -104:17 demographically [2] -54:24, 58:15 demonstrates [1] -62:2 denial [1] - 75:12 **Dennis** [1] - 67:20 density [4] - 55:22, 59:24, 60:4 deny [1] - 44:18 DEPARTMENT[2] -18:16, 119:17 Department [20] -2:11, 2:13, 2:15, 2:17, 2:21, 2:23, 2:24, 2:26, 2:28, 3:4, 3:7, 3:9, 3:19, 4:18, 8:4, 18:21, 22:25, 78:16, 84:8, 120:13 Department/Director [1] - 2:10 Deputy [1] - 2:18 derive [1] - 59:20 derived [1] - 59:22 derives [1] - 57:16 design [3] - 17:14, 23:12, 101:13 designation [1] -76:25 designed [2] - 28:16, 54:6 designing [1] - 23:13 destination [1] - 99:11 detail [1] - 54:22 details [1] - 78:16 DETENTION [3] -6:14, 83:26, 84:6 **Detention** [5] - 3:5, 6:19, 6:22, 83:15, 83:17 develop [1] - 102:15 developed [2] - 54:15, 55.7 developer [1] - 55:5 developing [1] - 54:12 Development [2] -2:18, 46:10

different [8] - 24:10, 26:25, 26:26, 26:27, 38:14, 62:9, 98:10, 106:8 dimensions [1] -94:12 directed [1] - 20:12 **Director** [8] - 2:16, 2:19, 2:20, 2:24, 3:5, 3:6, 3:8, 3:18 dirt [8] - 29:2, 36:2, 36:3, 39:15, 41:24, 42:11, 42:27 **DIRT** [1] - 41:21 **Dirt** [1] - 5:7 disaster [3] - 66:13, 68:6, 68:27 **Discounted** [1] - 7:23 DISCOUNTED [1] -65:19 discounted [1] - 66:7 DISCRETIONARY [1] - 109:5 Discretionary [1] - 7:8 discretionary [2] -109:8, 113:14 discuss [1] - 65:23 discussed [2] - 26:14, 32:19 discussion [2] -33:23, 43:20 DISCUSSION [2] -26:8. 120:8 **Discussion** [2] - 7:20, 8:6 discussions [2] -26:14, 27:4 disgusting [1] -114:13 disk [1] - 97:9 disposal [1] - 71:28 **DISTRICT** [1] - 76:13 **District** [3] - 5:25, 74:28, 76:23 diversifying [1] -102:11 diverted [1] - 57:15 doctor [1] - 120:19 document [2] - 18:24, 18:27 documentation [1] -22:25 documents [1] - 23:6 dollar [11] - 11:13, 27:23, 27:25, 57:23, 57:24, 58:5, 67:26, 68:19, 73:9, 78:10,

16:18, 17:6, 18:7, 21:18, 25:3, 25:8, 42:1, 47:11, 48:22, 51:6, 51:16, 51:17, 57:19, 57:27, 57:28, 65:16, 66:10, 66:14, 66:28, 68:9, 69:11, 82:24, 92:1, 95:7, 95:10, 95:12, 107:16, 109:13, 112:3, 115:11 dollars' [1] - 54:16 done [18] - 27:4, 30:9, $32{:}27,\,33{:}1,\,33{:}3,$ 33:10, 37:19, 38:24, 40:24, 45:16, 46:12, 51:27, 52:1, 55:13, 59:8, 69:9, 101:5, 116:2 door [1] - 108:20 Dorie [2] - 3:13, 85:13 **DORIE** [57] - 85:17, 85:26, 86:24, 87:2, 87:25, 88:21, 89:17, 90:9, 90:12, 90:15, 91:2, 91:7, 91:19, 92:5, 92:18, 93:1, 95:10, 95:27, 96:14, 96:26, 97:5, 97:15, 97:19, 97:22, 98:5, 98:16, 98:27, 99:8, 99:15, 100:7, 100:17, 100:21, 100:27, 101:17, 101:22, 101:28, 102:4, 103:14, 103:17, 103:21, 103:24, 104:7, 104:17, 104:20, 104:25, 104:27, 105:3, 105:5, 105:9, 105:12, 105:15, 105:24, 105:27, 106:2, 106:5, 106:7, 106:10 **DORSEY** [105] - 9:16, 11:27, 17:10, 17:18, 17:21, 19:4, 19:7, 19:11, 19:20, 20:16, 20:18, 20:26, 22:4, 24:12, 26:9, 26:13, 28:12, 28:18, 28:20, 29:12, 29:26, 30:11, 30:18, 34:4, 35:11, 35:20, 35:24, 35:27, 36:8, 38:8, 38:13, 39:4, 40:13, 40:21, 40:26, 42:25, 43:8,

75:21, 78:27, 79:7, 79:14, 79:17, 79:23, 80:2, 80:14, 81:25, 81:28, 82:3, 82:15, 86:22, 86:27, 89:13, 91:17, 96:8, 96:18, 96:28, 97:13, 97:18, 97:21, 100:5, 100:11, 100:14, 101:7, 101:19, 101:23, 102:1, 102:6, 102:28, 103:10, 103:15, 103:20, 103:23, 104:8, 104:19, 105:13, 105:21, 105:26, 106:1, 106:9, 107:3, 107:26. 108:6. 108:21, 108:24, 109:15, 109:21, 109:24, 110:2, 111:1, 112:2, 114:15, 115:1, 115:6, 116:17, 119:7, 119:10, 119:13, 122:13, 122:16 Dorsey [13] - 2:5, 9:12, 22:2, 28:27, 32:24, 36:27, 39:6, 65:24, 66:2, 74:1, 74:4, 74:11, 95:17 Dorsey's [1] - 29:11 **DOT**[1] - 120:13 down [21] - 9:7, 18:25, 25:25, 27:9, 28:22, 29:9, 59:26, 64:7, 66:13, 76:26, 89:10, 94:26, 95:6, 95:13, 104:14, 112:16, 116:8, 116:14, 116:23, 123:7 DR [2] - 27:24, 71:17 DR4349AL [1] - 47:13 draft [1] - 77:2 drag [3] - 114:11, 114:13, 114:16 drags [1] - 59:15 draw [3] - 9:6, 34:23, 79:25 drawn [2] - 36:21, 102:9 drivers [3] - 79:4, 80:7, 80:10 driving [1] - 26:19 drop [4] - 38:4, 38:16, 67:7, 115:23

Drug [1] - 8:6 drug [3] - 120:12, 120:14, 121:14 dry [1] - 42:13 drying [1] - 56:20 drywall [1] - 111:18 due [7] - 11:15, 11:18, 80:7, 86:10, 89:27, 119:3, 119:22 dump [1] - 66:22 during [4] - 69:22, 84:1, 97:20 duty [1] - 108:8

114:23

10:17

eight-point-five [1] -

Ε

E-1 [3] - 5:15, 53:9, 53:13 **E-2** [2] - 5:17, 65:6 e-mail [1] - 14:18 early [1] - 61:5 earned [1] - 11:19 easiest [2] - 45:14, 115:20 east [3] - 23:2, 59:12, 59:13 Eastern [3] - 19:26, 19:27, 84:28 easy [3] - 35:25, 95:19, 103:16 economic [3] - 58:4, 60:26, 62:2 economically [1] -57:7 economics [1] - 57:18 economy [1] - 66:16 Ed [1] - 2:18 **ED**[4] - 67:4, 71:24, 71:27, 72:3 edge [1] - 45:27 EDUCATION [3] -83:7, 83:8, 83:24 **Education** [5] - 6:16, 6:16, 6:18, 83:14, 83:28 **education** [1] - 60:25 educational [1] -83:16 effect [1] - 58:1 effective [1] - 72:18 effectively [6] - 54:26, 55:9, 55:10, 57:16, 62:6, 64:26 effort [2] - 96:3, 102:12 eight [11] - 10:17, 28:16, 29:4, 47:11, 56:3, 75:2, 78:24, 86:25, 89:4, 92:14,

eighteen [2] - 66:28, 69:11 eighty [11] - 17:7, 25:2, 25:7, 27:10, 29:22, 31:18, 38:11, 44:3, 78:24, 82:23, 114:23 eighty-eight [1] -114:23 eighty-five [5] - 25:2, 25:7, 27:10, 29:22, 38:11 eighty-seven [1] -82:23 eighty-three [1] -78:24 either [4] - 49:2, 70:28, 72:20, 101:6 Elberta [1] - 5:8 **ELBERTA** [1] - 43:1 Elberta's [1] - 43:4 elderly [1] - 81:5 **ELECT**[1] - 99:5 Elect [1] - 3:10 election [1] - 33:25 electricity [1] - 95:13 elevator [1] - 111:16 eliminate [1] - 91:27 Elliott [2] - 2:6, 36:20 **ELLIOTT** [110] - 14:26, 15:5, 15:20, 16:7, 17:22, 18:12, 20:3, 23:7, 23:16, 23:21, 23:24, 23:27, 25:20, 25:26, 25:28, 26:5, 29:23, 30:12, 30:19, 31:26, 32:5, 34:21, 35:2, 35:5, 36:5, 36:10, 36:13, 36:22, 37:3, 37:11, 37:16, 38:2, 38:7, 38:18, 39:27, 40:4, 40:9, 40:12, 40:17, 41:16, 45:8, 46:1, 47:20, 47:23, 51:2, 51:5, 52:1, 52:4, 52:12, 52:25, 53:5, 66:19, 69:15, 70:24, 71:2, 71:9, 71:11, 71:20, 71:26, 72:2, 72:7, 72:16, 72:25, 73:5, 73:27, 74:9, 74:13, 74:16, 77:26, 78:13, 83:20, 84:10, 85:24, 87:18, 91:5, 94:3, 98:6, 98:11, 98:17, 98:28, 99:7, 100:23,

103:27, 104:4, 106:3, 106:6, 106:23, 106:28, 108:10, 109:23, 110:11, 111:2, 111:8, 111:11, 111:15, 113:5, 113:8, 113:19, 114:17, 114:26, 115:16, 115:27, 117:17, 117:24, 118:6, 120:6, 120:28, 121:4, 121:7, 121:10 Ellisville [1] - 81:4 **EMA**[1] - 46:26 EMERGENCY [2] -46:20, 110:16 Emergency [2] - 7:13, 7:21 **Employee** [1] - 5:13 employee [13] - 48:18, 48:26, 49:1, 49:7, 50:3, 50:6, 50:23, 50:24, 79:5, 79:15, 79:18, 118:27, 119:2 EMPLOYEE [1] -49:27 **employee's** [1] - 49:12 **employees** [3] - 50:8, 51:13, 51:26 EMPLOYMENT[1] -119:18 Employment [1] - 8:4 encroaches [1] -43:26 encroaching [1] -43:22 Encroachment [1] -5:9 **ENCROACHMENT**[1] - 43:17 encroachment [1] -43:18 end [6] - 22:5, 50:16, 64:25, 88:8, 92:25, 102:11 ends [1] - 50:15 Energy [4] - 5:6, 41:23, 54:14, 55:4 energy [2] - 54:17, 56:12 **ENERGY** [1] - 41:20 enforce [1] - 91:14 Engineer [2] - 3:4, 119:20 engineer [2] - 29:8, 75:13 Engineering [1] - 8:5 engineering [2] -

45:24, 59:27 ENGINEERING [1] -119:18 engineers [1] - 55:12 Engineers' [1] - 94:14 enjoy [1] - 98:24 entail [1] - 121:15 enter [1] - 59:18 entered [3] - 25:15, 33:16, 33:17 entering [1] - 34:19 entire [3] - 27:17, 32:27, 94:18 entry [1] - 119:22 ENVIRONMENTAL[1] - 5:14 Environmental [2] -2:18, 2:20 environmental [1] -60:25 equal [1] - 67:14 equally [1] - 66:18 equipment [2] - 24:20, 40:23 equivalent [2] - 55:27, 57:13 errors [3] - 50:7, 51:9, 51:10 **especially** [2] - 11:8, 72:7 essentially [1] -111:17 established [1] -69:11 estimate [1] - 110:27 estuary [1] - 106:19 ESTUARY [2] -106:14, 106:16 **Estuary** [3] - 7:4, 7:5, 106:21 et [8] - 51:14, 54:4, 57:21, 57:22, 60:6, 64:27, 71:6 eternity [1] - 93:8 ETJ's [1] - 44:5 **Europe** [2] - 60:1, 60:5 event [4] - 66:13, 78:8, 107:22, 110:5 events [2] - 76:28, 109:11 evidence [1] - 30:22 **exactly** [5] - 20:19, 44:22, 51:7, 51:20, 75:13 example [4] - 56:14, 57:19, 60:7, 116:12

excellent [1] - 42:18

exception [1] - 45:14

except [1] - 54:1

excess [5] - 10:9,

10:11, 10:17, 11:15, 11:18 excited [4] - 61:23, 62:3, 63:25, 89:25 Excuse [1] - 82:20 excused [1] - 65:27 execute [5] - 16:2, 16:20, 17:8, 18:8, 23:6 **executive** [2] - 32:19, 33:22 exempt [1] - 29:21 exercise [1] - 52:26 **exhausted** [1] - 119:2 Exhibit [1] - 87:3 existed [1] - 12:10 existing [9] - 33:5, 59:28, 70:25, 71:4, 81:21, 82:13, 82:25, 101:12, 115:19 expect [1] - 35:27 expectation [1] - 87:9 expectations [1] -87:27 expenditure [1] -59:21 expensive [1] - 95:1 experience [2] -119:22, 120:3 explain [1] - 13:15 **explained** [1] - 50:8 **explaining** [1] - 49:4 explanation [1] -49:19 explanations [2] -50:5, 50:12 exponentially [2] -58:17, 62:22 **exposure** [1] - 60:21 Expressway [1] -95:23 extend [3] - 88:7, 88:18 extended [1] - 87:4 extrapolate [1] - 91:24 F

F-1 [2] - 5:19, 72:27 F-150 [1] - 21:16 F-2 [2] - 5:21, 73:18 facilitate [1] - 102:3 Facilities [2] - 7:12, 7:14 facilities [2] - 80:11, 102:7 FACILITIES [2] -110:15, 110:22 facility [6] - 54:11,

57:11, 60:12, 61:8, 61:9, 80:13 fact [1] - 29:21 Fair [1] - 116:14 FAIRHOPE [2] -110:23, 110:24 Fairhope [11] - 1:13, 1:14, 1:15, 7:15, 7:16, 44:5, 44:6, 81:22, 101:24, 103:22, 110:26 fairly [3] - 71:5, 114:18, 115:18 familiar [1] - 120:3 families [2] - 88:25, 90:1 family [1] - 48:26 far [5] - 27:3, 52:24, 61:12, 69:7, 71:5 Fast [1] - 56:26 fast [6] - 56:26, 56:27, 68:6, 121:1 **FAUST** [13] - 9:25, 10:1, 10:24, 10:28, 11:6, 11:10, 12:4, 12:7, 12:19, 12:23, 13:5, 13:22, 14:3 Faust [2] - 2:22, 9:24 favor [1] - 122:20 favorable [1] - 27:6 feasible [1] - 68:1 features [1] - 103:13 **FEDERAL** [3] - 18:17, 22:11, 46:19 Federal [9] - 4:19, 4:23, 7:21, 18:22, 18:25, 22:22, 22:26, 23:11, 47:11 Feds [2] - 18:25, 19:19 fee [3] - 57:12, 57:20, 73:9 feet [4] - 26:18, 27:1, 44:2, 118:12 Felisha [4] - 3:8, 44:22, 44:25, 46:2 FELISHA [3] - 44:27, 45:9, 46:8 felt [1] - 35:18 FEMA [9] - 7:21, 46:20, 46:25, 47:12, 67:15, 67:19, 67:22, 68:27, 68:28 fence [1] - 36:6 few [3] - 46:26, 66:24, 104:15 fiber [3] - 55:22, 59:24, 60:4 fifteen [3] - 26:24, 45:27, 56:3 fifty [20] - 12:9, 17:12,

19:16, 54:26, 59:2, 62:7, 66:14, 66:26, 66:27, 68:9, 73:9, 78:10, 78:24, 80:28, 86:24, 100:21, 115:11, 118:14, 118:16 fifty-five [1] - 78:10 figured [2] - 35:12, 79:23 **figuring** [1] - 53:2 fill [3] - 94:1, 95:15, 119:21 filling [1] - 86:8 finally [1] - 116:5 finance [7] - 59:4, 62:11, 62:12, 62:13, 62:14, 64:6 FINANCE/ ACCOUNTING[1] -5:10 Finance/Accounting [1] - 2:12 financial [5] - 57:8, 59:19, 60:21, 60:26, 61:21 financially [3] - 86:19, 88:2, 96:5 fine [11] - 12:27, 15:6, 15:20, 28:24, 36:23, 39:27, 40:17, 71:21, 78:13, 99:2, 108:18 finish [2] - 29:20, 51:14 finished [3] - 64:3, 64:19, 112:1 firm [1] - 55:14 first [20] - 9:22, 14:13, 22:21, 25:3, 31:15, 48:20, 53:13, 54:2, 54:9, 54:10, 55:2, 59:9, 62:3, 76:19, 78:6, 83:13, 94:13, 94:16, 112:5 fish [1] - 107:24 Fishing [3] - 7:6, 107:12, 107:15 FISHING [1] - 107:7 fishing [3] - 86:14, 89:6, 107:24 fit [1] - 58:15 five [50] - 10:17, 11:13, 11:14, 14:23, 16:19, 17:4, 21:18, 25:2, 25:7, 27:10, 27:25, 28:1, 29:22, 31:7, 38:11, 47:26, 48:21, 54:15, 56:8,

56:10, 56:24, 57:19,

57:24, 57:27, 58:11,

60:1, 61:16, 62:15, 62:17, 62:18, 65:16, 66:10, 66:26, 68:20, 78:10, 78:23, 80:27, 80:28, 81:18, 82:11, 91:1, 92:13, 94:21, 95:6, 95:10, 95:12, 100:22, 109:17, 109:18, 120:17 flexibility [5] - 87:22, 87:23, 88:1, 99:6, 105:20 flip [2] - 58:25, 58:26 floor [2] - 60:5, 60:7 Florida [5] - 54:19, 64:27, 75:28, 88:28, 95:8 flow [4] - 57:25, 58:1, 89:19, 97:10 fluid [1] - 96:19 **FMLA**[2] - 116:15, 119:3 Foley [8] - 4:12, 5:4, 5:5, 16:14, 39:13, 39:14, 39:21, 111:26 FOLEY [3] - 16:10, 39:9, 39:10 **folk** [1] - 98:19 **folks** [10] - 80:8, 96:12, 96:13, 98:14, 99:16, 101:23, 103:12, 109:26, 115:12, 119:11 following [2] - 1:12, 104:24 Food [3] - 5:26, 6:19, 6:21 FOOD [3] - 76:13, 83:25, 84:5 food [3] - 76:23, 76:24, 76:28 foot [10] - 28:17, 28:23, 28:25, 28:28, 29:3, 29:4, 39:20, 43:23, 44:3, 45:27 FOR [25] - 14:6, 15:10, 15:23, 16:11, 16:26, 17:25, 17:27, 18:17, 20:6, 20:7, 21:4, 22:12, 24:4, 39:9, 46:19, 46:21, 65:19, 76:12, 78:19, 80:22, 81:13, 82:18, 83:24, 118:23 Ford [2] - 21:15, 21:20 foregoing [2] - 123:6, 123:9 Forever [3] - 102:17, 102:20, 102:23

Fork [1] - 73:21 formal [1] - 38:1 formally [1] - 44:28 forth [1] - 64:17 forty [2] - 51:17, 51:25 forty-four [1] - 51:17 forward [11] - 27:11, 27:28, 30:8, 53:4, 56:26, 56:27, 78:17, 85:27 Foster [2] - 55:12, 58:24 four [32] - 17:12, 26:28. 28:1. 28:23. 29:3, 31:7, 39:20, 42:1, 51:17, 51:26, 54:18, 58:28, 59:7, 59:16, 64:5, 64:11, 66:13, 66:26, 66:27, 68:8, 78:25, 78:28, 89:4, 91:25, 92:1, 92:13, 92:15, 94:20, 98:9, 100:7, 100:24, 120:17 fourteen [7] - 43:22, 86:17, 86:25, 91:3, 92:15, 97:13 **fourth** [1] - 64:2 Fox [1] - 2:18 **FOX** [4] - 67:4, 71:24, 71:27, 72:3 Frank [1] - 2:4 FRANK [209] - 9:4, 9:11, 9:22, 9:28, 10:22, 10:26, 11:3, 11:8, 12:18, 12:21, 12:24, 12:28, 13:3, 13:8, 13:12, 13:17, 13:25, 13:28, 14:8, 14:11, 14:24, 15:7, 15:11, 15:18, 16:5, 16:21, 16:23, 17:9, 17:19, 17:23, 17:28, 18:10, 18:14, 18:19, 19:2, 20:1, 20:4, 20:15, 21:1, 21:8, 21:11, 21:24, 21:28, 22:7, 22:17, 23:8, 23:28, 24:14, 24:17, 24:23, 25:10, 25:24, 25:27, 26:3, 26:6, 26:12, 28:11, 30:17, 30:20, 30:26, 31:2, 31:6, 31:15, 32:1, 32:4, 32:8, 32:11, 32:17, 33:15, 33:20, 33:24, 33:27, 34:8, 34:15, 35:1, 36:14, 36:18, 37:25, 38:5, 38:12, 38:19, 39:1,

39:5, 41:2, 41:6, 41:13, 41:18, 42:18, 42:24, 42:28, 43:14, 45:13, 46:2, 46:13, 46:17, 46:22, 47:28, 48:2, 48:4, 48:8, 48:13, 48:15, 49:21, 49:24, 50:1, 51:4, 52:3, 52:7, 52:9, 53:6, 53:11, 53:19, 53:21, 65:3, 65:8, 65:17, 65:20, 69:17, 70:2, 70:6, 70:9, 72:23, 72:28, 73:11, 73:15, 73:25, 74:2, 74:7, 74:23, 76:4, 76:10, 76:14, 77:7, 77:22, 77:24, 77:28. 78:14, 80:17, 80:20, 81:8, 81:11, 82:1, 82:16, 82:27, 83:2, 83:4, 83:9, 83:21, 84:12, 84:15, 84:19, 84:21, 85:5, 85:9, 85:15, 94:5, 94:7, 100:16, 106:12, 106:17, 106:25, 107:9, 108:13, 108:16, 108:19, 108:23, 108:28, 109:20, 111:10, 111:13, 111:27, 112:13, 112:17, 112:23, 112:27, 113:3, 113:7, 113:10, 113:18, 113:20, 113:23, 113:26, 114:1, 114:4, 115:4, 115:9, 116:20, 116:27, 117:2, 117:7, 117:12, 117:15, 117:22, 117:25, 118:8, 118:11, 118:16, 118:19, 118:24, 119:15, 121:17, 121:19, 121:24, 122:1, 122:6, 122:11, 122:15, 122:20, 122:23 frankly [1] - 61:12 Friday [5] - 99:23, 116:12, 120:11, 120:18 friendly [1] - 54:3 friends [1] - 53:23 FROM[2] - 78:3,109:4

front [3] - 53:22, 71:8,

forever [1] - 102:28

great [4] - 12:17, 23:3,

97:8, 110:3

75:2 front-load [1] - 71:8 FTA [2] - 4:19, 18:18 Fuel [1] - 5:15 FUEL [1] - 53:9 fuel [3] - 53:16, 56:5, 60:14 full [6] - 60:22, 87:13, 90:14, 90:26, 91:1, 96.8 full-blown [1] - 60:22 **full-time** [1] - 87:13 fully [1] - 17:17 fun [1] - 65:27 function [1] - 33:13 **Fund** [4] - 5:13, 6:16, 7:8, 82:22 fund [12] - 10:9, 21:22, 50:3, 50:15, 50:16, 50:18, 50:21, 99:2, 109:9, 117:9, 117:26 **FUND** [3] - 49:27, 83:8, 109:5 **FUNDED** [1] - 18:18 funded [3] - 17:17, 18:23, 21:19 Funded [1] - 4:19 funding [1] - 19:22 funds [14] - 10:11, 10:18, 11:18, 11:20, 18:25, 23:14, 23:17, 41:24, 41:28, 42:10, 42:16, 50:14, 51:24, 112:19 **FUNDS** [1] - 41:20 Funds [1] - 5:7 furniture [3] - 55:24, 60:6, 60:9 future [3] - 26:25, 71:5, 105:18 FY [1] - 78:23

G

G-1 [2] - 5:23, 74:22 **G-2** [2] - 5:25, 76:12 Galls [1] - 14:22 Gar [1] - 107:14 garbage [7] - 53:27, 55:15, 57:20, 60:8, 60:10, 60:11, 61:2 gas [1] - 79:5 gate [3] - 66:12, 69:11, 69:14 Gautney [2] - 3:18, 14:9 GAUTNEY [20] -14:10, 14:13, 14:28, 15:13, 15:24, 16:12,

16:28, 18:1, 18:20, 19:6, 19:14, 19:21, 19:25, 19:28, 20:9, 20:17, 21:6, 21:9, 21:13, 21:26 GED [2] - 81:23 general [3] - 21:22, 50:18, 50:21 GENERATOR [1] -46:21 generator [1] - 47:1 Generator.....[1] -7:22 Georgia [4] - 54:11, 54:14, 64:24, 64:26 girl [1] - 101:20 given [2] - 62:1, 123:10 glad [2] - 30:1, 96:19 global [1] - 55:14 Gloria [1] - 9:7 goal [4] - 45:8, 61:23, 64:5, 98:23 GOMESA [4] - 5:7, 41:20, 41:24, 41:28 GOOD [1] - 15:23 Googled [1] - 99:18 GovDeals [1] - 21:21 government [2] -108:8, 108:25 governmental [1] -58:14 grade [3] - 41:8, 56:3, 119:22 GRAHAM [26] - 53:12, 65:10, 65:15, 65:22, 66:4, 66:21, 68:8, 68:12, 68:18, 69:3, 69:7, 69:27, 70:4, 70:8, 70:10, 70:18, 70:23, 70:27, 71:7, 71:10, 71:15, 72:11, 72:13, 72:17, 72:22, 72:24 Graham [1] - 2:20 grand [1] - 27:12 GRANT [2] - 22:12, 46:21 Grant [4] - 4:24, 7:22, 46:25, 47:12 grant [9] - 22:23, 22:26, 23:4, 23:6, 23:10, 23:14, 45:15, 47:5, 102:25 grant-related [1] -23:6

granted [2] - 77:4,

gravy [1] - 82:13

119:4

Greece [5] - 54:5, 54:9, 56:28, 60:8, 64.14 Greek [1] - 55:6 green [2] - 60:26, 61:1 grinder [1] - 104:13 ground [2] - 61:9, 96:3 group [2] - 27:17, 103:18 growing [1] - 58:16 growth [3] - 58:17, 61:20. 97:12 GRUBER [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18, 70:17, 70:20, 73:1, 73:13, 73:16, 73:28, 75:23, 76:8, 77:8, 78:12, 80:19, 81:10, 83:19, 84:17, 85:4, 85:7, 88:4, 92:3, 92:9, 92:19, 93:2, 93:20, 93:27, 97:24, 98:7, 100:2, 100:25, 102:16, 102:21, 106:26, 107:1, 107:18, 107:27, 108:15, 108:17, 109:16, 110:8, 111:20, 111:25, 111:28, 112:4, 112:14, 112:21, 112:25, 113:1, 114:6, 114:19, 114:27, 115:24, 116:1, 116:28, 117:11, 117:20, 117:27, 118:7, 119:14, 119:23, 122:18 Gruber [5] - 2:7, 9:9, 9:14, 32:11, 107:17 Gruber's [1] - 94:27 guarantee [3] - 56:24,

62:19, 90:26 guaranteed [1] - 62:15 guaranteeing [1] -62.7 guess [11] - 23:9, 26:9, 35:7, 40:7, 42:4, 42:19, 44:16, 64:16, 81:26, 83:2, 105:2 **guiding** [1] - 116:15 **Gulf** [9] - 3:16, 5:6, 41:23, 81:22, 93:11, 93:13, 93:23, 94:23, 95:6 **GULF** [1] - 41:20 guy [2] - 11:11, 75:21 guys [8] - 52:13, 53:23, 53:26, 66:16, 70:15, 95:23, 99:18, 110:7 Н

H-1 [3] - 6:4, 78:3, 78:6 H-2 [3] - 6:6, 78:19, 78:21 H-3 [4] - 6:8, 80:22, 80:26, 119:22 **H-4** [3] - 6:10, 81:13, 81.15 **H-5** [3] - 6:12, 82:18, 82:21 half [2] - 54:15, 78:9 hand [3] - 29:17, 50:4, 64:7 handful [1] - 52:23 hands [2] - 10:20, 11:23 hang [1] - 90:21 happy [19] - 37:23, 77:3, 87:5, 87:22, 87:26, 87:27, 88:21, 91:7, 91:14, 95:27, 96:4, 96:26, 99:8, 99:10, 102:4, 103:21, 105:5, 105:16, 106:7 hard [9] - 10:23, 11:25, 43:25, 69:22, 69:23, 90:15, 90:16, 90:25, 92:5 hated [1] - 52:17 haulers [1] - 68:22 hauling [1] - 36:3 hauls [1] - 71:12 **HAZARD**[1] - 46:20 Hazard [3] - 7:22, 46:25, 47:12

hazardous [1] - 25:13 head [1] - 20:21 **HEALTH**[1] - 78:20 Health [1] - 6:7 hear [3] - 32:28, 33:11, 90:22 heard [2] - 109:28, 120:25 hearing [5] - 20:13, 43:6, 76:7, 76:9, 77:6 Heater [1] - 15:16 heating [1] - 56:1 **HELD** [1] - 1:2 held [1] - 1:12 hell [1] - 104:6 help [5] - 11:16, 13:18, 49:9, 82:14, 97:12 helped [1] - 94:1 helping [1] - 102:2 helps [1] - 82:22 hence [1] - 17:15 hereby [1] - 123:6 Hickory [1] - 40:2 **High** [1] - 6:4 high [6] - 11:25, 23:2, 23:25, 59:24, 78:8, 111:3 HIGH [1] - 78:3 high-density [1] -59:24 high-tech [1] - 111:3 higher [6] - 17:15, 89:16, 91:25, 100:9, 100:15, 119:21 highest [1] - 15:27 Highland [2] - 16:16, 116:18 highly [1] - 58:19 Highway [12] - 2:26, 3:4, 4:23, 8:4, 20:13, 22:15, 22:22, 22:23, 22:25, 22:26, 74:27 **HIGHWAY** [5] - 4:22, 5:3, 22:11, 119:17 Hinote [2] - 3:14, 85:19 **HINOTE** [6] - 90:11, 90:13, 90:28, 100:9, 100:13, 100:19 HISTORIC [1] - 78:3 **Historic** [3] - 6:4, 45:7, 46:9 historic [1] - 46:9 historical [3] - 44:20, 44:23, 46:6 History [1] - 3:8

hit [1] - 11:11

hoe [1] - 36:8

holds [1] - 55:6

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526 hole [1] - 61:8 home [1] - 94:17 homebound [1] - 81:7 Homes [1] - 71:16 homesteading [1] -98:18 homogenized [1] -56:22 hope [2] - 33:6, 121:12 Hope [2] - 120:23, 121:9 hoping [1] - 89:26 Horton [2] - 27:24, 71:17 Hospital [2] - 84:28, 85:2 **host** [1] - 58:13 **hot** [1] - 63:13 hotel [1] - 95:13 hour [2] - 56:23, 78:10 hours [5] - 51:26, 78:9, 79:11, 79:21, 102:10 House [2] - 113:6, 113:9 housing [1] - 95:3 Howell [1] - 2:27 **HOWELL** [4] - 73:3, 73:6, 73:20, 74:19 HSIP [2] - 4:24, 22:12 hubbards [1] - 100:13 huge [7] - 82:8, 86:10, 88:25, 88:26, 88:28, 95:11, 95:14 hundred [53] - 10:15, 11:12, 11:14, 12:9, 14:23, 16:17, 16:19, 17:5, 17:12, 18:7, 19:16, 25:2, 25:7, 27:12, 27:22, 27:23, 27:25, 28:1, 29:22, 30:5, 39:20, 47:10, 48:22, 56:2, 56:8, 56:10, 56:24, 58:10, 58:28, 59:2, 59:3, 60:23, 61:16, 62:10, 62:15, 62:17, 79:24, 82:23, 90:23, 92:1, 95:6, 95:7, 100:7, 100:24, 112:3, 117:5, 117:10, 118:12 hung [2] - 24:24, 103:28 hurtful [1] - 86:19 hurting [1] - 66:17 husband [3] - 89:2, 116:21, 119:3 husband-and-wife [1]

- 89:2 Hydrocodone [1] -120:16

I i.e [2] - 55:15, 58:13 ID [1] - 81:19 idea [2] - 29:20, 42:19 ideas [2] - 29:27, 105:16 illness [1] - 119:3 image [1] - 87:20 implementation [1] -91:28 IMPROVEMENT[1] -22.11 Improvement [2] -4:24, 22:23 IMPROVEMENTS [2] -16:25, 17:25 Improvements [2] -4:14, 4:16 improvements [3] -17:1, 18:2, 27:8 **IN** [8] - 9:21, 16:9, 16:10, 17:26, 110:15, 110:16, 110:22, 110:24 INC [2] - 78:20, 109:6 Inc [2] - 15:15, 18:6 Inc.....[1] - 7:9 Inc.....[1] - 6:7 incentive [1] - 35:12 include [6] - 20:20, 27:14, 37:28, 42:21, 80:3, 120:14 includes [2] - 27:23, 27:24 increase [3] - 62:20, 66:25, 104:16 increases [1] - 60:19 incumbent [1] - 51:18 Indicates [6] - 12:3, 69:5, 93:28, 102:22, 110:9, 115:28 indicates [5] - 18:13, 38:6, 75:24, 85:8, 115:8 individuals [1] - 80:10 industry [1] - 61:11 inexpensive [1] -104:9 information [4] -

49:10, 49:20, 50:20,

information's [1] -

inhouse [4] - 30:28,

50:26

61:28

35:10, 69:8, 112:5 initial [1] - 60:3 Inside [2] - 4:27, 5:5 **INSIDE** [2] - 24:4, 39:10 inside [9] - 24:9, 39:14, 39:18, 39:21, 39:23, 39:26, 43:23, 44:2, 44:5 inspection [1] - 120:3 INSPECTION [1] -5:18 Inspection [1] - 2:27 **INSTANT**[1] - 15:9 Instant [1] - 4:7 instant [1] - 15:14 instead [1] - 28:2 insurance [4] - 48:28, 49:1, 50:9 insurances [2] - 51:14 intake [1] - 62:8 interchange [1] -36:15 interest [7] - 10:12, 11:13, 11:19, 11:24, 11:26, 11:28, 12:8 interested [4] - 61:25, 101:26, 102:2, 123:13 Intergovernmental [9] - 4:26, 5:4, 24:7, 31:10, 34:24, 35:8, 36:25, 39:12, 39:24 INTERGOVERNMEN **TAL** [2] - 24:3, 39:8 INTERLOCAL [1] -106:14 Interlocal [1] - 7:4 internal [2] - 47:4, 119:27 internationally [1] -44:12 interpretation [2] -121:5, 121:10

INTERSECTION [1] -16:25 Intersection [1] - 4:13

intersection [1] - 17:1 **interstate** [1] - 99:15 Interstate [1] - 99:17 introduce [2] - 85:18, 85:28 investment [3] -27:24, 58:5 INVESTMENTS[1] -

74:22 Investments [1] - 5:23 **INVOCATION**[1] - 9:3

Invocation [1] - 4:3 invoice [3] - 24:28,

25:2, 49:14 invoices [2] - 25:6, 25:9 involved [1] - 54:2 involving [1] - 10:2 **ISLAND**[1] - 76:13 Island [3] - 5:26, 76:21, 76:26 issue [5] - 38:27, 45:26, 68:19, 94:2, 116:14 issued [1] - 64:24 issues [3] - 10:9, 86:2, 89:19 it'd [2] - 31:3, 35:25 it'll [6] - 13:28, 26:22, 33:6, 38:20, 62:3, 76:5 Item [4] - 22:21, 53:13, 82:21, 106:18 item [42] - 9:23, 9:24, 14:13, 15:13, 15:24, 16:12, 16:28, 18:1, 18:20, 20:9, 21:6, 24:6, 39:11, 41:22, 43:2, 43:18, 48:20, 49:14, 50:2, 53:13, 65:10, 65:22, 72:14, 77:10, 77:14, 77:20, 78:6, 78:21, 81:15, 82:20, 83:27, 84:7, 84:26, 85:3, 91:20, 105:7, 106:18, 107:11, 108:26, 109:7, 117:18, 118:26 items [3] - 48:25, 76:17, 83:13 Ivan [1] - 67:19

J

Jackson [1] - 2:16 JACKSON [5] - 76:16, 77:9, 77:14, 77:23, 77:27 James [5] - 3:12, 5:5, 39:14, 53:14, 65:4 **JAMES** [13] - 39:9, 53:20, 53:22, 63:6, 63:10, 63:14, 63:18, 63:22, 63:25, 64:5, 64:20, 64:22, 65:2 **January** [2] - 70:13, 72:18 Jason [1] - 101:11 Jeb [1] - 3:10 **JEB** [1] - 99:5 job [4] - 33:3, 60:22,

116:19, 116:22 Job [1] - 2:24 jobs [3] - 60:23, 115:11, 116:4 Joe [4] - 3:11, 3:15, 32:14, 94:3 JOE [29] - 32:15, 32:18, 33:19, 33:22, 33:26, 34:1, 34:6, 34:10, 35:4, 35:23, 35:26, 63:28, 64:16, 64:21, 65:1, 72:21, 90:7, 90:14, 94:6, 94:9, 95:11, 99:12, 111:5, 116:24, 117:5, 117:14, 118:14, 118:18, 118:21 **JOEY** [60] - 17:11, 22:16, 22:21, 23:10, 23:19, 23:23, 23:25, 24:6, 24:16, 24:19, 24:27, 28:15, 28:19, 28:21, 30:7, 30:25, 30:28, 31:5, 31:9, 31:17, 31:22, 31:25,

35:6, 35:15, 36:1,

36:7, 36:11, 36:17,

37:2, 37:10, 37:14, 37:18, 37:22, 38:22, 39:11, 40:3, 40:5, 40:10, 40:19, 40:22, 40:28, 41:4, 41:11, 41:22, 42:26, 43:2, 43:10, 43:18, 45:11, 45:21, 45:24, 46:24, 47:3, 47:17, 47:22, 47:25, 48:6, 48:10, 102:19, 119:25 Joey [10] - 3:4, 22:14, 22:18, 25:10, 26:13, 30:24, 39:4, 48:9, 103:27, 119:20 **JOHNSON** [2] - 73:18 **Johnson** [4] - 5:21, 5:21, 73:22, 73:24 **join** [1] - 9:16 joined [1] - 85:19 jointly [1] - 46:4 Jr [1] - 2:4 Judge [1] - 119:4 July [8] - 14:18, 20:13. 64:26, 75:17, 75:18, 76:2, 86:18, 91:4 jump [1] - 121:1 **June** [2] - 75:11, 86:18 JUNIOR [1] - 107:7 Junior [3] - 7:6, 107:12, 107:15 Junius [4] - 110:28,

111:3, 114:7, 116:15 jurisdiction [1] - 44:6 Juvenile [4] - 3:5, 6:19, 6:22, 83:17 **JUVENILE** [3] - 6:14, 83:25, 84:6 K Katrina [1] - 67:19

Kaepernick [2] - 44:28 keep [5] - 41:12, 57:1, 87:11, 90:4, 101:8 keeping [2] - 96:12, 96:17 keeps [1] - 116:22 Kelly [1] - 81:2 kick [3] - 37:13, 91:15, 92:6 kicked [1] - 44:8 kicking [1] - 29:27 kids [2] - 107:23, 107:25 **Kim** [4] - 2:12, 10:14, 24:27, 113:13 **KIM** [22] - 11:16, 25:1, 48:16, 50:2, 51:22, 52:5, 52:8, 52:28, 67:18, 67:26, 68:1, 68:26, 69:5, 93:11, 93:21, 94:1, 113:16, 113:22, 113:25, 113:28, 114:2, 117:8 kin [1] - 123:13 kind [23] - 28:13, 34:26, 35:17, 43:25, 55:3, 60:8, 60:11, 61:4, 65:23, 69:13, 82:13, 90:1, 91:16, 102:2, 102:3, 103:25, 108:3, 108:13, 112:9, 112:16, 113:12 knock [1] - 115:3 knocked [1] - 116:5 Knosses [1] - 55:21 knowing [1] - 58:18 knowledge [1] - 32:21 known [1] - 41:24 knows [2] - 9:7, 53:26

L

KOA's [1] - 94:27

Labor [1] - 90:4 labor [3] - 24:20, 40:23, 80:3 lack [2] - 89:27, 90:2 lag [1] - 95:3 LALA [1] - 72:27 Lala [4] - 5:19, 73:8, 73:13, 74:14 land [2] - 57:9, 59:20 Landfill [3] - 54:24, 55:27, 61:15 landfill [12] - 54:28, 55:1, 55:11, 56:10, 57:17, 58:6, 58:20, 58:22, 60:18, 60:19, 62:21, 67:8 **LANDING** [1] - 85:11 Landing [6] - 6:27, 85:14, 85:20, 87:14, 100:13, 101:2 Lands [1] - 104:1 language [1] - 38:1 large [1] - 27:16 last [19] - 15:2, 17:12, 19:12, 25:15, 41:28, 48:17, 50:8, 50:13, 51:1, 52:21, 55:24, 66:24, 70:10, 70:24, 100:28, 107:5, 109:12, 117:9 late [1] - 99:18 laugh [1] - 85:25 law [7] - 12:12, 19:18, 58:13, 62:27, 120:21, 121:7, 121:11 lawsuits [2] - 11:17, 11:19 lawyers [2] - 39:2 layer [2] - 26:19, 29:3 laying [1] - 111:18 lead [2] - 9:9, 9:12 leaders [1] - 107:28 leak [1] - 116:13 lease [6] - 57:5, 57:9, 59:18, 59:20, 62:1, 114:3 least [5] - 20:20, 20:22, 117:3,

layers [2] - 28:21, 29:4 117:13, 119:4 **LEAVE** [1] - 118:23 Leave [1] - 7:26 leave [6] - 34:18, 89:10, 90:20, 118:27, 119:2, 119:5 leaving [1] - 93:25 leche [1] - 57:22 led [1] - 9:14 left [4] - 49:17, 58:22, 66:2, 115:2 legal [2] - 10:8, 77:1

Legal [1] - 105:8

legislation [2] - 10:3,

10:10 Legislative [2] -111:19, 112:18 length [3] - 86:3, 86:7, 86.15 length-of-stay [3] -86:3, 86:7, 86:15 **Leo's** [1] - 14:17 less [1] - 115:11 **LETTER** [1] - 46:19 **letter** [6] - 15:3, 47:4, 47:6, 47:9, 47:19, 78:7 Letter [1] - 7:21 letting [4] - 53:25, 63:26, 68:24, 112:6 level [2] - 60:23, 119:22 **Level** [1] - 120:2 license [1] - 45:20 lien [3] - 10:4, 10:12, 12:14 life [1] - 94:10 likely [2] - 38:20, 38:22 **Lillian** [1] - 85:2 limited [1] - 88:24 **LIMITS** [2] - 24:5, 39:10 limits [7] - 24:9, 39:14, 39:18, 39:21, 39:23, 39:26, 97:7 Limits.....

.....[1] - 5:5 Limits.....

.....[1] - 4:27 line [4] - 29:21, 49:13, 99:27, 105:6 lines [1] - 101:12 linked [1] - 105:24 **LIQUID** [1] - 53:9 **Liquid** [1] - 5:15 liquid [1] - 53:16 Lisa [1] - 2:25 list [7] - 24:10, 30:3, 41:7, 41:27, 42:6, 46:9, 48:23 listing [2] - 15:17, 16:1 literally [1] - 115:18

95:14 **Lithuania** [1] - 54:9 live [3] - 54:22, 87:27, **lump** [1] - 51:18 91:16 Luxfer [1] - 15:15 LIVE [1] - 85:11 **Live** [9] - 6:27, 85:13,

ma'am [1] - 65:20

96:1 LLC [6] - 5:24, 14:22, 15:28, 16:16, 17:4, 74:22 load [2] - 71:8, 71:12 LOCAL [1] - 76:12 local [4] - 47:11, 76:22, 86:13, 106:19 Local [1] - 5:25 locals [2] - 87:11, 94:23

LOCATED[1] - 16:10 Located [1] - 4:12 located [3] - 16:14, 56:9, 74:28 location [4] - 23:3,

58:22, 82:11, 95:19 **Locations** [1] - 4:16 LOCATIONS [1] -17:26

locations [2] - 18:3, 61:18 logic [1] - 28:4 long-term [5] - 61:19, 94:12, 96:12, 96:16, 97:7

look [13] - 19:4, 36:23, 37:12, 44:8, 63:5, 79:3, 79:11, 81:27, 87:28, 91:9, 105:8, 113:13, 121:2 looked [3] - 19:7,

34:26, 58:14 looking [14] - 12:12, 31:18, 42:6, 50:28, 66:24, 86:13, 91:27, 92:4, 92:11, 97:11, 99:22, 120:22,

120:23, 121:15 Lortab [1] - 120:16 lost [2] - 101:19, 101:20

Louisiana [1] - 54:19 love [1] - 42:27 low [2] - 59:27, 86:9

low-temperature [1] -59:27 lower [1] - 69:1

lowest [5] - 14:22, 16:15, 17:3, 18:5, luck [2] - 29:18, 30:6 Lynn's [1] - 116:21

M

machine [1] - 54:6 machinery [1] -102:14 mad [1] - 108:9 magic [1] - 85:22 Magnolia [5] - 45:16, 54:23, 55:27, 57:13 Magtech [1] - 15:15 Mahoney [3] - 7:6, 107:12, 107:15 **MAHONEY** [1] - 107:7 mail [1] - 14:18 main [1] - 116:12 maintain [1] - 61:19 maintained [1] - 97:3 MAINTENANCE[2] -46:19, 119:17 Maintenance [3] -7:21, 8:4, 110:28 **Major** [1] - 75:3 makers [1] - 46:9 mall [1] - 106:4 man [2] - 55:14, 107:5 manage [2] - 87:7, 87:8 MANAGEMENT[3] -5:14, 46:20, 77:13 Management [4] -2:20, 7:21, 7:25, 77:15 manager [1] - 85:20 managing [1] - 51:19 manner [1] - 33:2 manual [2] - 56:21, 56:28 manufacturer [1] -15:3 manufacturing [1] -64:14 **map** [1] - 75:7 March [4] - 10:3, 14:17, 93:15, 93:24 marching [1] - 109:26 marker [1] - 46:6 market [1] - 104:16 marketing [3] - 89:14, 89:19, 96:11 markets [1] - 95:3 mass [1] - 96:20 match [3] - 23:12, 47:12, 47:21 matched [1] - 15:1 matching [1] - 23:14 material [1] - 56:9 materials [2] - 24:22, 40:24 matter [1] - 22:5

maximum [1] - 97:22

Mayor [10] - 26:15,

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526

85:20, 87:14, 90:1,

living [6] - 87:1, 87:9,

87:10, 87:13, 91:15,

99:11, 101:2,

101:18, 115:2

26:26, 28:2, 29:7, 29:18, 32:6, 33:17, 33:25, 34:12, 43:4 MCCOLLUM [1] -122:3 McCollum [1] - 3:16 MEALS [1] - 15:10 Meals [2] - 4:7, 15:16 meals [6] - 15:14, 81:6, 81:7, 84:1, 84:9 mean [68] - 13:17, 13:19, 24:23, 24:28, 26:24, 29:24, 29:27, 30:21, 30:22, 32:6, 32:12, 34:16, 36:15, 38:9, 40:15, 40:18, 45:14, 45:26, 46:4, 49:3, 51:24, 52:28, 61:15, 64:6, 67:14, 67:27, 69:21, 70:26, 71:3, 71:11, 71:12, 71:21, 72:18, 85:3, 86:27, 88:16, 92:12, 92:15, 92:20, 92:23, 92:24, 93:3, 94:25, 96:9, 97:16, 97:27, 97:28, 98:1, 98:14, 98:23, 103:3, 103:6, 103:7, 103:10, 104:5, 107:22, 107:26, 109:25, 110:2, 111:23, 112:8, 114:20, 114:24, 116:3, 116:6, 116:19 means [1] - 123:8 Media [1] - 3:16 medium [3] - 55:22, 59:24, 60:4 medium-density [3] -55:22, 59:24, 60:4 Meet [1] - 6:5 meet [3] - 14:19, 45:6, 47:5 **MEET** [1] - 78:4 meeting [12] - 25:23, 37:23, 46:25, 75:11, 75:17, 76:2, 77:5, 104:24, 122:24, 123:10, 123:11 meetings [2] - 31:12 Member [3] - 32:22, 113:6, 113:9 Members [1] - 33:28 MEMORANDUM[3] -83:6, 83:23, 84:4 Memorandum [4] -6:15, 6:17, 6:20, 83:14

Memorial [1] - 90:4 mental [1] - 80:7 mention [1] - 55:28 mentioned [1] - 66:19 mess [1] - 88:16 Metal [2] - 4:9, 15:28 METAL[1] - 15:22 metal [3] - 15:25, 16:1, 115:22 Mexico [2] - 5:6, 41:23 **MEXICO** [1] - 41:20 MICHAEL [57] - 85:17, 85:26, 86:24, 87:2, 87:25, 88:21, 89:17, 90:9, 90:12, 90:15, 91:2, 91:7, 91:19, 92:5, 92:18, 93:1, 95:10, 95:27, 96:14, 96:26, 97:5, 97:15, 97:19, 97:22, 98:5, 98:16, 98:27, 99:8, 99:15, 100:7, 100:17, 100:21, 100:27, 101:17, 101:22, 101:28, 102:4, 103:14, 103:17, 103:21, 103:24, 104:7, 104:17, 104:20, 104:25, 104:27, 105:3, 105:5, 105:9, 105:12, 105:15, 105:24, 105:27, 106:2, 106:5, 106:7, 106:10 Michael [4] - 3:13, 85:13, 85:16, 104:21 micro [1] - 18:26 micro-purchasing [1] - 18:26 middle [1] - 96:3 Middleton [1] - 17:4 might [6] - 20:23, 24:17, 48:26, 48:27, 49:5, 115:18 **MIKE** [4] - 73:3, 73:6, 73:20, 74:19 Mike [3] - 2:24, 2:27, 74:17 mile [1] - 79:12 miles [2] - 54:23, 104:15 million [6] - 10:17, 42:1, 56:7, 56:16, 58:5, 67:26 mind [5] - 21:16, 26:10, 114:10 Minette [4] - 40:25,

81:4, 81:22, 116:14

minimum [1] - 62:23

minor [1] - 18:26 minutes [1] - 82:11 mis [1] - 14:27 mis-bid [1] - 14:27 miscommunication [1] - 75:12 missed [1] - 74:13 Mississippi [2] -54:19, 64:27 mistakes [2] - 52:14, 52:16 Mitchel [1] - 116:18 MITIGATION [1] -46:20 **Mitigation** [3] - 7:22, 46:25, 47:12 **Mobile** [2] - 7:8, 109:9 **MOBILE** [1] - 109:5 mobilization [1] -35:22 model [1] - 64:26 Modification [1] - 5:21 modification [2] -64:24, 73:21 MODIFICATION[1] -73:18 **modify** [1] - 86:4 modules [1] - 60:4 momentum [4] -96:10, 96:22, 97:1, 97:4 Mondays [1] - 99:24 money [27] - 10:8, 14:2, 17:16, 23:12, 23:20, 28:3, 28:4, 29:16, 39:22, 42:1, 47:14, 47:18, 69:24, 82:5, 89:23, 93:10, 94:12. 96:6. 96:11. 113:12, 113:14, 113:22, 113:25, 113:28, 114:3, 115:13, 115:15 MONIES [1] - 83:8 monies [1] - 21:21 Monies.....[1] - 6:16 Montgomery [1] - 11:1 month [12] - 11:14, 31:11, 31:14, 71:14, 78:24, 81:18, 82:24, 89:12, 90:18, 92:1, 100:8, 119:5 month's [1] - 31:13 monthly [7] - 80:27, 81:17, 91:21, 91:28, 92:21, 99:27, 100:1 months [41] - 31:8,

88:26, 92:4, 92:13, 92:14, 92:15, 92:23, 93:6, 93:15, 93:23, 94:2, 94:21, 95:28, 96:10, 97:14, 97:16, 97:20, 97:25, 98:8, 98:9, 98:19, 100:1, 111:26, 112:7, 116:2, 119:5 months' [1] - 70:12 morning [22] - 9:27, 9:28, 14:10, 14:11, 22:16, 22:17, 22:20, 53:12, 53:20, 53:21, 73:2, 73:3, 74:24, 74:25, 76:15, 76:16, 78:5, 83:12, 85:15, 85:17, 99:20, 101:16 most [3] - 53:26, 71:24, 99:21 motion [4] - 33:6, 122:12, 122:14, 122:19 motivated [1] - 114:15 **Mountain** [1] - 103:18 mountain [1] - 102:9 move [11] - 30:8, 41:3, 50:20, 52:4, 78:17, 93:18, 114:18, 118:2, 118:3, 120:1, 122:17 moves [2] - 98:25, 122:3 moving [3] - 51:11, 53:4, 122:11 MPO [3] - 19:26, 19:27, 23:20 MR [244] - 12:26, 17:11, 19:9, 19:24, 19:26, 22:9, 22:14, 22:16, 22:21, 23:10, 23:19, 23:23, 23:25, 24:6, 24:16, 24:19, 24:27, 28:15, 28:19, 28:21, 30:7, 30:25, 30:28, 31:5, 31:9, 31:17, 31:22, 31:25, 32:15, 32:18, 33:19, 33:22, 33:26, 34:1, 34:6, 34:10, 35:4, 35:6, 35:15, 35:23, 35:26, 36:1, 36:7, 36:11, 36:17, 37:2, 37:10, 37:14, 37:18, 37:22, 38:22, 39:11, 40:3, 40:5, 40:10, 40:19. 40:22. 40:28. 41:4. 41:11. 41:22. 42:21, 42:26, 43:2, 43:10, 43:18, 45:11,

45:21, 45:24, 46:24, 47:2, 47:3, 47:16, 47:17, 47:22, 47:25, 47:26, 48:6, 48:10, 48:14, 53:20, 53:22, 63:6, 63:10, 63:14, 63:18, 63:22, 63:25, 63:28, 64:5, 64:16, 64:20, 64:21, 64:22, 65:1, 65:2, 67:4, 69:26, 71:24, 71:27, 72:3, 72:10, 72:12, 72:21, 73:3, 73:6, 73:20, 74:3, 74:19, 76:7, 76:16, 77:9, 77:14, 77:23, 77:27, 78:5, 78:15, 78:21, 79:1, 79:10, 79:16, 79:19, 80:1, 80:6, 80:15, 80:25, 81:15, 81:27, 82:5, 82:20, 83:3, 83:11, 83:12, 83:27, 84:7, 84:13, 84:20, 84:23, 84:26, 85:12, 85:17, 85:26, 86:24, 87:2, 87:25, 88:21, 89:17, 90:7, 90:9, 90:12, 90:14, 90:15, 91:2, 91:7, 91:19, 92:5, 92:18, 93:1, 94:6, 94:9, 95:10, 95:11, 95:27, 96:14, 96:26, 97:5, 97:15, 97:19, 97:22, 98:5, 98:16, 98:27, 99:8, 99:12, 99:15, 100:7, 100:17, 100:21, 100:27, 101:10, 101:17, 101:22, 101:28, 102:4, 102:19, 102:24, 103:9, 103:14, 103:17, 103:21, 103:24, 104:3, 104:7, 104:17, 104:20, 104:21, 104:25, 104:26, 104:27, 105:2, 105:3, 105:4, 105:5, 105:6, 105:9, 105:11, 105:12, 105:15, 105:24, 105:27, 106:2, 106:5, 106:7, 106:10, 106:18, 107:5, 107:11, 108:26, 109:2, 109:7, 109:18, 109:28, 110:7, 110:10, 110:12, 110:18, 110:25,

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526

42:13, 46:26, 49:6,

70:21, 71:6, 86:3,

OFF [1] - 65:19

60:10, 60:16, 64:11,

65:10, 65:21, 65:22,

68:6, 72:15, 73:20,

76:15, 78:14, 78:17,

80:25, 83:9, 84:26,

85:12, 91:19,

111:4, 111:5, 111:6, 111:24, 116:11, 116:24, 117:5, 117:14, 118:4, 118:10, 118:14, 118:18, 118:21, 118:26, 119:25, 121:18, 122:3 MRO [1] - 120:19 MS [93] - 11:16, 14:10, 14:13, 14:28, 15:13, 15:24, 16:12, 16:28, 18:1, 18:20, 19:6, 19:14, 19:21, 19:25, 19:28, 20:9, 20:17, 20:25, 21:6, 21:9, 21:13, 21:26, 25:1, 44:27, 45:9, 46:8, 48:16, 50:2, 51:22, 52:5, 52:8, 52:20, 52:27, 52:28, 53:12, 65:10, 65:15, 65:22, 66:4, 66:21, 67:18, 67:26, 68:1, 68:8, 68:12, 68:18, 68:26, 69:3, 69:5, 69:7, 69:27, 70:4, 70:8, 70:10, 70:18, 70:23, 70:27, 71:7, 71:10, 71:15, 72:11, 72:13, 72:17, 72:22, 72:24, 74:5, 74:25, 75:25, 76:6, 90:11, 90:13, 90:28, 93:11, 93:21, 94:1, 100:9, 100:13, 100:19, 113:16, 113:22, 113:25, 113:28, 114:2, 117:8, 119:1, 119:9, 119:12, 119:19, 120:9, 121:3, 121:6, 121:9, 121:12 MS4 [3] - 7:25, 77:12, 77:15 MSW [6] - 55:15, 56:20, 57:11, 58:11, 62:16, 71:10 multiple [3] - 64:1, 86:12, 87:12 multiply [1] - 91:25 Municipal [2] - 5:15, 7:25 **MUNICIPAL** [2] - 53:9, 77:12 municipal [2] - 53:15, 54:7 municipalities [1] -46:27

Ν

N-1 [2] - 6:15, 83:6

N-2 [2] - 6:17, 83:23

N-3 [2] - 6:20, 84:4 NAME [2] - 72:27, 73:18 Name [2] - 5:19, 5:21 name [2] - 73:7, 73:21 named [1] - 108:3 Nashville [1] - 64:10 National [2] - 45:4, 45:7 **nature** [1] - 101:4 near [1] - 105:17 neat [1] - 60:8 necessarily [1] - 51:10 need [23] - 14:21, 25:11, 29:23, 35:7, 37:22, 37:27, 47:18, 50:17, 56:23, 56:24, 59:15, 61:14, 62:23, 66:17, 67:13, 72:5, 74:3, 77:19, 88:19, 98:22, 102:27, 104:27, 105:14 needed [1] - 119:6 needs [6] - 28:7, 42:7, 47:6, 56:6, 68:21, 119:23 negatively [2] - 38:6, 75:24 net [3] - 27:9, 27:22, 58:1 **NEUTER** [1] - 84:25 Neuter [2] - 6:24, 84:27 never [2] - 53:28, 61:14 New [1] - 7:17 **NEW** [1] - 21:4 new [11] - 21:13, 21:15, 23:25, 30:10, 31:10, 33:25, 75:17, 78:23, 113:6, 113:9, 120:22 next [64] - 14:8, 14:21, 15:12, 15:13, 15:24, 16:12, 16:23, 16:28, 17:9, 17:28, 18:1, 18:19, 18:20, 20:4, 20:9, 20:15, 22:14, 23:14, 24:1, 37:14, 37:17, 39:3, 40:8, 40:15, 41:18, 42:28, 43:27, 46:22, 48:8, 50:2, 55:28, 56:17, 56:25, 57:3, 58:9, 58:25, 59:25, 60:9,

106:17, 106:18, 107:10, 107:11, 108:22, 108:26, 109:7, 118:25, 118:26 Next [1] - 38:20 nice [4] - 92:7, 94:19, 97:2, 102:8 **night** [5] - 25:13, 41:9, 95:9, 99:17, 99:19 **nights** [1] - 99:22 nine [6] - 11:12, 17:5, 17:6, 25:7, 44:1, 79:24 nineteen [1] - 18:7 ninety [10] - 16:17, 17:5, 23:11, 55:13, 56:2, 79:24, 80:28, 95:6, 97:23, 99:26 ninety-day [1] - 97:23 ninety-five [2] - 80:28, 95:6 **ninety-one** [1] - 79:24 ninety-seven [2] -16:17, 17:5 ninety-six [1] - 56:2 NO [4] - 9:21, 16:25, 17:25, 74:22 non [1] - 47:11 non-Federal [1] -47:11 **NORTH** [1] - 16:26 North [5] - 4:14, 17:2, 54:13, 55:5, 88:27 north [1] - 88:27 Northwest [1] - 88:28 notes [3] - 48:23, 49:4 nothing [10] - 13:11, 40:16, 53:28, 88:12, 92:26, 103:8, 112:9, 114:12, 114:18, 116:19 notice [5] - 25:3, 25:5, 70:12, 70:19 notification [1] - 49:5 notified [2] - 48:28, 49:2 November [3] - 42:14, 93:15, 93:24 number [4] - 57:9, 79:21, 82:4, 96:15 Number [4] - 1:16, 16:28, 18:2, 47:13 numbers [5] - 27:28,

82:8, 86:10, 88:28, 99:9 numberwise [1] -28:14 Nunnally [2] - 3:4, 22:15 NUNNALLY [60] -17:11, 22:16, 22:21, 23:10, 23:19, 23:23, 23:25, 24:6, 24:16, 24:19, 24:27, 28:15, 28:19, 28:21, 30:7, 30:25, 30:28, 31:5, 31:9, 31:17, 31:22, 31:25, 35:6, 35:15, 36:1, 36:7, 36:11, 36:17, 37:2, 37:10, 37:14, 37:18, 37:22, 38:22, 39:11, 40:3, 40:5, 40:10, 40:19, 40:22, 40:28, 41:4, 41:11, 41:22, 42:26, 43:2, 43:10, 43:18, 45:11, 45:21, 45:24, 46:24, 47:3, 47:17, 47:22, 47:25, 48:6, 48:10, 102:19, 119:25

0

OAK [1] - 85:11 Oak [9] - 6:27, 85:13, 85:20, 87:14, 90:1, 99:11, 101:2, 101:18, 115:2 obligations [1] - 47:5 obtain [1] - 49:10 Obviously [1] - 110:3 obviously [9] - 17:14, 30:8, 37:3, 44:12, 54:21, 60:26, 66:25, 99:23 occupancy [2] -89:16, 98:12 occur [1] - 42:13 October [3] - 42:14, 70:12, 77:6 odd [1] - 51:13 **OF** [32] - 9:3, 9:20, 14:6, 15:9, 16:9, 18:16, 21:4, 24:4, 39:9, 41:20, 41:21, 43:1, 43:17, 46:19, 83:6, 83:7, 83:8, 83:23, 83:24, 83:25, 84:4, 106:15, 110:15, 110:22, 118:23, 119:18, 123:3

offence [1] - 120:28 offer [4] - 86:21, 86:23, 90:19, 91:22 offered [1] - 68:19 offering [4] - 30:2, 30:4, 66:10, 91:21 **OFFICE** [2] - 14:7, 84:5 office [4] - 46:26, 75:5, 111:7, 112:28 Office [5] - 4:6, 6:21, 14:15, 44:28, 45:2 offices [2] - 113:4, 113:11 Official [1] - 2:27 officially [1] - 104:28 **offs** [2] - 65:11, 67:7 **old** [2] - 30:8, 53:23 ON [6] - 16:25, 22:12, 43:17, 78:4, 80:24, 85:11 onboard [1] - 38:9 once [7] - 34:26, 92:25, 96:11, 102:24, 104:10 One [1] - 7:17 one [77] - 18:6, 18:7, 21:13, 21:15, 23:20, 24:19, 26:19, 26:22, 29:3, 30:2, 32:26, 33:8, 35:7, 36:12, 39:15, 41:10, 43:15, 46:24, 50:4, 50:19, 50:21, 52:13, 53:1, 54:8, 54:9, 54:28, 55:19, 56:9, 57:9, 60:10, 61:16, 62:3, 62:10, 64:1, 64:2, 65:15, 73:20, 74:17, 76:17, 78:8, 79:24, 80:1, 80:25, 81:17, 82:23, 87:10, 88:5, 88:23, 89:18, 90:23, 93:16, 93:19, 94:12, 100:27, 104:13, 104:17, 107:28, 108:8, 108:21, 109:1, 112:5, 112:27, 114:25, 115:25, 116:3, 118:25, 119:19, 119:21, 119:26, 120:1, 120:9 ONE [1] - 21:4 ones [5] - 67:19, 100:10, 108:1, 120:24, 121:13 Ono [3] - 5:25, 76:21, 76:26

ONO [1] - 76:13 open [6] - 25:6, 25:9, 34:16, 88:26, 96:4, 102:26 opened [1] - 93:12 openly [1] - 87:26 opens [1] - 108:19 operate [2] - 56:25, 57:28 operating [5] - 54:8, 56:15, 57:17, 57:24, operation [3] - 45:1, 56:28, 60:1 operational [1] - 57:17 **Operations** [1] - 7:13 OPERATIONS [2] -85:11, 110:16 operations [3] - 55:11, 85:14, 85:18 Operations..... [1] -6:27 operator [2] - 36:9, 55:5 opinion [5] - 28:17, 34:12, 51:8, 95:24, 95:25 opioid [1] - 120:15 opioids [1] - 120:15 opportunities [2] -87:15, 96:14 opportunity [2] -33:11, 34:13 opposed [1] - 10:4 option [2] - 30:3, 32:28 options [2] - 30:8, 44:15 Orange [1] - 102:8 order [6] - 18:24, 19:22, 44:10, 47:5, 59:16, 99:1 Ordinance [1] - 76:20 original [2] - 27:21, 86:2 originally [3] - 28:15, 75:10, 103:19 otherwise [1] - 30:5 ought [1] - 117:13 ourselves [2] - 68:13, 97:10 outlet [1] - 106:4 outside [1] - 115:13 oversights [1] - 51:10 owe [1] - 10:13 owed [1] - 48:21 owes [1] - 50:25 own [2] - 52:13, 80:7 owned [5] - 57:11, 60:11, 60:18, 61:8

owner [1] - 75:13 owners [3] - 10:6, 11:4, 73:7 Owners [1] - 76:21 owns [1] - 75:28 OxyContin [1] -120:16

Ρ

P-1 [2] - 6:24, 84:25 pack[1] - 99:20 packet [1] - 10:2 pad [1] - 89:28 **PAGE**[1] - 77:13 page [2] - 77:17, 77:21 Page..... [1] - 7:25 paid [3] - 25:15, 38:25, 79:27 **painful** [1] - 96:4 pallets [1] - 60:5 paper [1] - 105:17 parade [1] - 110:3 parcel [1] - 43:24 pardon [3] - 70:7, 73:15. 74:8 Park [6] - 6:4, 93:11, 93:13, 93:23, 94:23, 100.18 **PARK** [1] - 78:3 park [12] - 85:19, 86:8, 87:7, 87:8, 87:28, 90:14, 95:15, 97:28, 98:1, 98:24, 104:18 park's [1] - 94:2 parks [3] - 88:5, 95:1, 95:4 part [8] - 26:16, 38:17, 52:25, 65:25, 66:4, 77:16, 87:3, 95:17 participate [1] -109:27 participating [1] -109:22 participation [1] -110:4 particular [3] - 33:14, 54:1, 64:13 particularly [1] - 32:24 particulars [1] - 36:28 parties [3] - 103:25, 123:11, 123:13 partner [1] - 87:7 parts [1] - 71:10 pass [3] - 57:6, 68:22, 68:23

passed [5] - 10:3,

10:27, 12:16, 60:3

passing [1] - 99:16

past [5] - 10:15, 11:2, 45:13, 62:14, 67:19 Pat [1] - 3:12 pat [1] - 53:13 PAT [12] - 53:20, 53:22, 63:6, 63:10, 63:14, 63:18, 63:22, 63:25, 64:5, 64:20, 64:22, 65:2 patented [1] - 54:6 path [2] - 103:6, 104:15 patten [1] - 55:7 Patty [1] - 104:1 pave [1] - 29:2 paved [2] - 39:16, 39:19 Pavement [1] - 5:7 PAVEMENT[1] -41:21 pavement [2] - 41:24, 45:27 **PAVING** [2] - 39:9, 43:1 paving [5] - 29:2, 39:13, 39:16, 39:26, 43.5 Paving [2] - 5:5, 5:8 pay [15] - 10:12, 11:12, 11:25, 27:19, 30:23, 31:28, 33:20, 40:28, 59:20, 66:28, 68:14, 79:20, 92:7, 92:21, 118:9 payer [2] - 92:22, 93:9 paying [5] - 27:10, 30:18, 67:11, 68:17, 69:20 payment [4] - 25:22, 31:27, 32:12, 37:5 payments [2] - 33:6, 66:25 payroll [2] - 51:14, 52:13 **Pedestrian** [1] - 4:16 PEDESTRIAN[1] -17:26 pedestrian [1] - 18:3 pegged [1] - 98:13 pellet [1] - 55:19 pelletized [1] - 56:21 pellets [7] - 54:7, 55:16, 55:17, 55:28, 56:11, 59:23, 63:12 PENSACOLA[2] -106:14. 106:15 Pensacola [3] - 7:4, 7:5. 106:21 Pensacola/Perdido [1] - 106:19

people [19] - 13:21, 28:5, 80:12, 86:11, 86:28, 88:11, 89:22, 90:3, 90:12, 90:16, 94:13, 94:28, 95:18, 96:9, 96:24, 99:13, 99:21. 116:7. 120:27 per [12] - 15:16, 15:28, 56:23, 71:12, 78:10, 78:24, 81:18, 92:1, 95:9, 100:7, 120:20 per-load [1] - 71:12 percent [12] - 12:9, 23:11, 54:26, 59:5, 62:8, 62:10, 86:17, 86:24, 90:23, 91:1, 91:3 percentage [2] -56:14, 88:26 Perdido [3] - 7:4, 7:5, 106:21 PERDIDO [2] - 106:14, 106:16 perfect [1] - 42:25 perform [1] - 79:8 perhaps [1] - 45:20 period [4] - 62:18, 71:14, 94:18, 99:13 **periodic** [1] - 99:9 periods [1] - 88:20 permanent [4] - 88:9, 88:11, 95:2, 98:4 permission [4] - 9:23, 44:9, 77:4, 85:1 permit [3] - 64:23, 64:24, 66:15 permitting [1] - 64:23 person [1] - 79:21 personal [2] - 95:24 personally [3] - 33:4, 52:14, 74:17 **Personnel** [1] - 3:6 perspective [3] - 58:1, 60:18, 61:22 PERTAINING[1] -76:13 **Pertaining** [1] - 5:26 Pet [1] - 84:28 Petition [1] - 5:19 **PETITION**[1] - 72:27 petition [1] - 73:7 phases [1] - 28:9 phone [3] - 90:9, 90:21, 99:18 photographs [1] -55:23 pick [1] - 61:18 picked [1] - 55:2

picking [2] - 64:8,

80:13

picture [2] - 56:28, 57:2 pictures [3] - 57:3, 75:25, 76:1 piece [3] - 56:17, 112:6, 112:7 piecemealing [1] -112.9 pieces [1] - 51:11 Pintos [1] - 91:6 pit [2] - 36:2 pittance [1] - 94:18 place [5] - 30:9, 53:3, 98:1, 98:2, 101:25 placed [2] - 45:4, 45:6 Places [1] - 45:7 places [2] - 45:17, 102:10 **Plan** [2] - 7:25, 77:15 **plan** [6] - 36:19, 36:20, 46:7, 75:19, 77:17, 97:7 PLAN [1] - 77:13 Planner [1] - 2:14 PLANNING [2] - 5:22, 76:13 Planning [11] - 2:14, 2:16, 5:25, 74:28, 75:10, 75:11, 75:18, 76:1, 76:22, 77:5 **plans** [4] - 36:16, 38:25, 75:27, 87:26 plant [16] - 54:10, 55:2, 55:20, 56:6, 56:13, 57:4, 57:10, 57:15, 58:4, 58:23, 59:21, 60:15, 60:24, 61:15, 62:20, 64:13 **plants** [9] - 54:8, 55:7, 56:9, 56:14, 59:7, 59:16, 60:1, 64:6, 64:11 plate [1] - 28:7 Platform [1] - 55:25 Pledge [4] - 4:3, 9:12, 9:17, 9:18 **PLEDGE** [1] - 9:3 plus [2] - 51:26, 79:20 **point** [9] - 10:17, 34:9, 42:1, 44:1, 45:5, 62:5, 92:16, 97:16, 97:23 Policy [2] - 7:5, 106:21 **POLICY** [2] - 106:16, 120:8 policy [6] - 69:27. 69:28. 87:6. 120:12. 120:14, 121:14 **Policy.....** [1] - 8:6 pool [1] - 89:28

population [2] - 58:17, 61:20 populationwise [1] -54:25 **Portion** [1] - 5:5 **PORTION**[1] - 39:9 portion [4] - 39:13, 39:18, 44:18, 47:21 position [2] - 61:5, 61:20 POSITIONS [1] -119:18 **positions** [1] - 119:20 Positions.....[1] positive [1] - 63:1 possibilities [1] -33:12 **possibly** [1] - 64:10 Post [2] - 44:28, 45:2 postpone [1] - 25:14 postponing [1] -25:18 potential [4] - 53:15, 86:20, 101:1, 101:4 potentially [1] - 32:23 Powell [1] - 104:1 power [2] - 55:20, 60:14 **PPBEP** [2] - 7:5, 106:16 prayer [2] - 9:9, 9:14 PRECOOKED [1] -Precooked [1] - 4:7 precooked [1] - 15:14 predecessor [1] - 45:1 **prefab** [1] - 75:5 prefer [2] - 45:22, 67:22 **preferred** [1] - 80:7 preliminary [1] - 27:4 prepare [1] - 20:13 prepared [1] - 110:27 prepayment [2] -24:13, 37:5 prepayments [1] -33:5 prescriptions [1] -120:17 present [4] - 29:24, 61:24, 63:26, 76:28 PRESENT [3] - 2:3, 2:8. 3:3 presentation [6] -13:15, 32:27, 34:13, 34:28, 46:3, 53:14 presented [3] - 29:24, 29:25, 51:18 presenting [1] - 30:13

presently [1] - 78:23 preserve [1] - 62:22 PRESS [1] - 121:28 **Press** [1] - 8:8 press [2] - 122:1, 122:3 pretty [13] - 36:7, 43:9, 60:10, 60:17, 91:12, 99:24, 103:1, 103:16, 107:22, 119:28, 120:5 prevent [3] - 11:16, 53:3, 95:28 price [5] - 29:18, 67:9, 94:21, 95:14, 116:23 prices [3] - 35:16, 71:13, 84:13 pricing [1] - 71:28 primitive [1] - 101:8 private [1] - 95:22 privately [1] - 60:18 privately-owned [1] -60:18 Probate [1] - 119:1 problem [11] - 26:28, 27:3, 28:6, 41:9, 45:28, 67:23, 89:21, 94:11, 116:11, 117:21, 117:23 PROCEDURES [1] -18:17 Procedures [2] - 4:19, 18:22 **procedures** [1] - 53:3 PROCEEDINGS [1] proceedings [3] -1:12, 123:8, 123:14 process [4] - 59:28, 61:15, 66:5, 77:16 PROCUREMENT[1] -18:17 Procurement [2] -4:19, 18:22 produce [3] - 55:18, 55:22, 60:4 produces [1] - 56:10 producing [1] - 56:15 product [2] - 53:16, 59:22 production [1] - 60:12 products [2] - 54:17, 55:18 PRODUCTS [1] -

53:10

Products.....

.....[1] - 5:16

program [2] - 89:14,

profitability [2] -

60:19, 62:20

106:19 Program [7] - 4:24, 7:4, 7:5, 22:23, 22:27, 84:27, 106:21 PROGRAM [4] -22:12, 84:25, 106:14, 106:16 Program.....[1] -6:25 prohibitive [3] - 86:8, 86:15, 91:23 prohibits [1] - 91:21 PROJECT [3] - 16:25, 17:25, 43:1 Project [4] - 4:13, 4:15, 16:28, 18:2 project [16] - 17:13, 23:4, 27:5, 28:3, 29:1, 29:2, 35:10, 53:15, 54:1, 54:4, 57:8, 59:10, 59:11, 59:12, 60:13, 93:13 Project.....[1] - 5:8 projecting [1] - 28:26 PROJECTS [1] - 18:18 projects [7] - 18:23, 19:27, 39:16, 46:28, 54:13, 54:16 Projects.....[1] -4:19 promise [2] - 27:26, 51:25 promised [1] - 27:14 properly [1] - 35:21 **PROPERTY** [2] - 9:20, 74:22 property [10] - 10:5, 11:4, 73:7, 74:26, 75:1, 75:26, 75:27, 102:14 Property [2] - 7:10, 76:21 Property.....[1] - 5:24 proposal [2] - 27:15, 32:22 PROPOSALS[1] -20.6 Proposals [1] - 4:20 proposals [2] - 20:10, 105:18 propose [1] - 33:4 PROPOSED [2] -22:12, 76:12 Proposed [2] - 4:24, 5:25

92:2 proposing [1] - 120:1 prototype [1] - 64:13 proud [1] - 10:3 provide [4] - 78:28, 80:4, 81:5, 84:9 **PROVIDED** [1] - 9:21 Provided [1] - 7:11 provides [1] - 83:16 providing [1] - 82:24 provision [2] - 12:14, 84:1 **PROVISION** [3] - 14:6, 15:9, 83:25 **Provision** [3] - 4:5, 4:7. 6:18 **Provisions** [1] - 5:25 PROVISIONS [1] -76:12 provisions [4] - 14:14, 15:14, 76:22, 86:3 **PUBLIC** [1] - 121:23 public [7] - 62:1, 76:7, 76:8, 77:6, 98:14, 98:23, 121:24 Public [2] - 8:7, 18:8 published [4] - 67:21, 68:5, 68:8, 68:28 pull [3] - 43:14, 82:10, 108:28 pulled [4] - 43:13, 109:2, 110:18, 116:9 **PURCHASE** [1] - 21:4 Purchase [1] - 7:17 purchase [2] - 21:13, 21:15 **Purchasing** [1] - 3:18 purchasing [1] - 18:26 **purely** [1] - 10:12 pursue [1] - 106:7 **pursuing** [1] - 61:26 push [1] - 103:1 put [22] - 13:4, 25:21, 41:5, 41:14, 41:26, 46:14, 53:3, 54:12, 55:21, 59:7, 65:28, 72:17, 77:2, 77:4, 81:3, 93:12, 95:27, 105:17, 109:1, 113:12, 115:15, 118:12 puts [1] - 91:25 **putting** [1] - 111:18 Q

Q-1 [3] - 6:27, 85:11,

Q-2 [3] - 7:4, 106:14,

85:12

Q-3 [2] - 7:6, 107:7 Q-4[2] - 7:8, 109:4 **Q-5**[3] - 7:10, 9:20, 110:13 **Q-6**[3] - 7:12, 110:15, 110:18 **Q-7**[3] - 7:14, 110:22, 110:25 **Q-8** [4] - 7:17, 21:4, 21:7, 21:8 qualify [1] - 66:23 quarter [2] - 54:9, 59:9 question's [1] - 64:16 questions [7] - 49:8, 49:9, 50:11, 62:24, 80:15, 101:17, 122:2 QUESTIONS [1] -121:28 Questions.....[1] - 8:8 quick [3] - 20:19, 63:28, 103:16 quickly [3] - 21:10, 36:4, 114:18 quite [4] - 59:2, 61:12, 120:3, 120:27 **QUOTES** [1] - 17:25 Quotes [1] - 4:15 quotes [3] - 18:1, 116:19, 118:20 R

106:18

r-2 [2] - 7:21, 46:19 **r-3** [2] - 7:23, 65:19 r-4 [2] - 7:25, 77:12 r-5 [2] - 7:26, 118:23 r-6 [2] - 8:4, 119:17 **r-7** [2] - 8:6, 120:8 rain [1] - 25:12 raincoat [2] - 14:20, 14.22 raincoats [1] - 14:17 **Ramps** [1] - 4:16 **RAMPS**[1] - 17:26 ramps [1] - 18:3 ran [2] - 89:21, 120:18 ranges [1] - 56:3 Rate [1] - 7:23 **RATE**[1] - 65:19 rate [26] - 66:8, 66:12, 66:13, 67:20, 67:21, 68:5, 68:8, 68:20, 68:25, 68:28, 69:1, 69:12, 70:11, 78:10, 79:20, 91:18, 91:21, 91:23, 91:24, 91:28,

r-1 [2] - 7:20, 26:8

proposed [5] - 22:27,

75:20, 76:20, 77:3,

95:9, 96:20, 99:13, 99:14, 100:6 rates [8] - 11:28, 12:8, 57:14, 69:14, 95:6, 98:12, 99:28, 100:1 rather [4] - 27:11. 72:10, 97:19, 109:1 raw [8] - 54:7, 55:15, 55:19, 55:28, 56:19, 57:11, 58:11, 62:16 **re** [3] - 19:1, 74:26, 75:3 re-sign [1] - 19:1 re-zone [1] - 74:26 re-zoned [1] - 75:3 reach [4] - 101:15, 103:14, 103:24, 107:20 reached [2] - 33:9, 44:22 reaching [1] - 32:24 ready [5] - 40:15, 41:17, 42:4, 61:26, 118:2 real [5] - 15:4, 20:16, 20:18, 21:10, 88:18 really [18] - 10:23, 13:18, 22:2, 25:11, 25:13, 27:10, 35:16, 35:25, 50:12, 52:20, 52:22, 61:1, 64:7, 67:7, 71:17, 97:2, 113:12, 114:24 reason [6] - 17:15, 26:17, 26:23, 54:21, 75:4, 80:6 reasonable [2] - 69:2, 72:19 RECEIVABLE [2] -48:12, 49:28 Receivable..... .. [1] - 5:13 Receivable.....[1] -5:12 receive [1] - 57:20 received [5] - 14:16, 48:24, 49:5, 73:6, 76:21 recently [1] - 85:19 **Recipient** [2] - 4:18, 18:21 **RECIPIENT** [1] - 18:17 recited [1] - 9:18 recommend [1] - 76:2 recommendation [2] -66:6, 66:11 recommended [3] -75:12, 75:18, 76:3 reconciling [1] - 49:14

recover [1] - 79:26 Renovations [1] recovery [1] - 79:3 4:11 renovations [3] recreational [4] -87:15, 89:24, 97:8, 16:13, 44:10, 110:27 rental [1] - 91:18 102:26 RECYCLING [1] repairs [1] - 46:12 15:23 repeat [1] - 62:12 Recycling [1] - 4:9 replace [3] - 36:28, recycling [2] - 15:25, 61:14, 63:17 16:2 replacement [2] reducing [1] - 29:9 34:23, 36:25 reduction [1] - 27:27 **Reporter** [2] - 1:16, refunded [1] - 50:8 123:25 regarding [4] - 84:27, REPORTER [1] -107:12, 109:9, 115:8 110:26 represent [2] - 54:18, 58:9 region [1] - 102:8 regional [2] - 61:9, representation [3] -58:28, 59:5, 62:6 99:11 Regional [1] - 6:22 representing [1] -**REGIONAL** [2] - 6:3, 55:4 represents [1] - 123:9 84:6 Registry [2] - 45:4, **REQUEST** [3] - 20:6, 45:7 78:3, 118:23 Request [3] - 4:20, regular [1] - 40:14 regulations [3] -6:4, 7:26 request [11] - 20:9, 45:15, 87:4, 91:8 28:22, 73:7, 74:26, reimburse [4] - 24:21, 76:19, 76:21, 78:6, 39:22, 40:23, 69:1 80:12, 107:11, reimbursement [2] -107:14, 110:19 37:4. 40:14 requested [1] - 73:8 reimbursing [1] -30:16 requesting [5] - 73:23, 75:2, 78:7, 86:1, rejoined [1] - 74:11 related [1] - 23:6 86:6 requests [3] - 23:1, releasing [1] - 120:19 108:20, 108:22 reluctant [1] - 29:9 require [1] - 67:16 remain [1] - 84:13 required [3] - 73:10, **remember** [7] - 39:15, 102:27 93:22, 102:13, requirement [1] - 45:6 102:15, 103:28, requirements [1] -104:4 77:17 remembers [1] - 61:6 rescind [1] - 14:21 removal [1] - 99:27 research [1] - 44:21 remove [1] - 86:6 residence [3] - 87:13, rename [1] - 73:8 92:26, 98:4 renamed [1] - 73:23 residences [1] - 95:3 renaming [1] - 74:14 RESIDENTIAL[1] renderings [2] -75:20, 75:27 residential [1] - 92:28 renewable [1] - 54:16 Residential [1] - 5:17 renewal [2] - 83:13, residents [2] - 86:13, 83:17 88:27 renovate [3] - 43:21, 43:25, 111:7 resolution [3] - 9:27, 40:6, 42:22 renovated [1] - 111:26 **Resolution** [5] - 7:8, renovating [1] - 44:7

9:20, 109:4, 110:17, 110:24 resolve [1] - 10:9 response [4] - 83:1, 121:21, 121:26, 122:8 responses [1] - 20:14 responsible [1] -15:27 rest [1] - 37:8 **RESTORE** [1] - 42:22 restrict [1] - 102:25 restricted [1] - 97:10 restrictions [5] - 86:7. 86:10, 86:15, 88:22, 89:20 restrictive [1] - 96:2 RESTROOMS [1] -16:9 **Restrooms** [1] - 4:11 resubmit [1] - 18:28 resubmitted [1] -75:16 result [1] - 123:14 retained [1] - 54:18 retired [1] - 94:19 retirees [1] - 89:2 **RETROFIT** [1] - 17:26 Retrofit [1] - 4:16 retrofit [1] - 18:2 **RETURN** [1] - 84:25 Return [2] - 6:24, 84:27 **REVENUE** [13] - 9:25, 10:1, 10:24, 10:28, 11:6, 11:10, 12:4, 12:7, 12:19, 12:23, 13:5, 13:22, 14:3 revenue [3] - 57:16, 59:20, 59:22 Revenue [4] - 2:22, 9:24, 10:28 revenues [1] - 97:12 reviewed [1] - 104:23 revise [1] - 97:15 revisions [1] - 77:16 revisit [5] - 87:5, 88:22, 91:8, 91:12, 98:22 RFP [3] - 4:20, 20:6, 20.13 Richmond [4] - 54:11, 54:26, 54:27, 58:27 rid [1] - 10:10 ride [4] - 25:12, 41:7, 81:20, 82:9 RIDER [34] - 19:24, 19:26, 20:25, 47:2,

47:16, 47:26, 52:20,

52:27, 74:5, 78:5,

78:15, 78:21, 79:1, 79:10, 79:16, 79:19, 80:1, 80:6, 80:15, 80:25, 81:15, 81:27, 82:5, 82:20, 83:3, 119:1, 119:9, 119:12, 119:19, 120:9, 121:3, 121:6, 121:9, 121:12 Rider [1] - 3:6 ridership [1] - 81:26 riding [1] - 102:10 rig [3] - 92:7, 94:19, 95:11 **RIGHT** [1] - 43:17 right-of-way [11] -37:4, 38:1, 42:4, 42:7, 42:9, 43:19, 43:23, 44:2, 44:4, 44:9, 44:18 RIGHT-OF-WAY [1] -43:17 Right-of-Way.... [1] -5.9 **Rigsby** [1] - 23:17 **risk** [2] - 58:4, 62:13 river [4] - 87:15, 89:7, 94:17, 95:19 Rivera's [1] - 107:19 Road [33] - 4:14, 4:25, 5:5, 5:8, 5:9, 5:19, 5:21, 5:21, 17:1, 17:2, 22:28, 26:14, 26:15, 26:20, 28:12, 36:3, 39:14, 39:17, 43:5, 43:19, 43:22, 44:2, 44:3, 45:26, 73:8, 73:9, 73:22, 73:24, 74:27 road [21] - 26:16, 27:2, 27:13, 27:18, 27:19, 27:21, 28:7, 29:1, 29:2, 29:17, 30:6, 30:15, 33:1, 33:9, 39:15. 59:26. 73:7. 73:8, 73:21, 74:14, 79:22 ROAD[14] - 16:26, 22:13, 26:8, 39:9, 43:1, 43:17, 72:27, 73:18, 73:19 Road..... [1] - 7:20 Road.....[1] - 5:20 roadbed [1] - 28:17 Roads [1] - 4:27 **ROADS** [2] - 24:4, 41:21 roads [14] - 24:8,

7:10, 7:13, 7:16,

RESOLUTION [4] -

108:27

renovation [1] - 45:5

RENOVATIONS[1] -

16:9

16:10, 110:23

62:17, 67:22, 68:2,

68:7, 69:10

23:25. 84:1

25:5, 26:11, 33:7,

55:21, 83:27,

122:18

116:11, 122:13,

36:24, 37:19, 39:2,

43:6, 43:26, 44:1,

57:26

24:10, 25:11, 26:22, 41:7, 41:25, 41:27, 42:3, 42:5, 42:8, 42:9, 42:11, 42:17, 42.27 Roads...... [1] - 5:7 roadway [3] - 28:23, 28:25, 28:28 Rob [1] - 17:3 **Roberson** [1] - 3:6 ROBERSON [13] -20:25, 52:20, 52:27, 74:5, 119:1, 119:9, 119:12, 119:19, 120:9, 121:3, 121:6, 121:9, 121:12 Robertsdale [1] - 7:13 ROBERTSDALE[1] -110:16 Robotics [1] - 54:6 ROLL [1] - 65:19 **roll** [6] - 50:17, 50:20, 61:26, 66:8, 66:22, 67:7 **Roll** [1] - 7:23 **ROLL-OFF** [1] - 65:19 Roll-Off [1] - 7:23 roll-off [2] - 66:8, 66:22 roll-offs [1] - 67:7 rolls [1] - 25:23 **RON** [51] - 12:26, 19:9, 22:9, 22:14, 42:21, 48:14, 69:26, 72:10, 72:12, 74:3, 76:7, 83:11, 83:12, 83:27, 84:7, 84:13, 84:20, 84:23, 84:26, 85:12, 101:10, 102:24, 103:9, 104:3, 104:21, 104:26, 105:2, 105:4, 105:6, 105:11, 106:18, 107:5, 107:11, 108:26, 109:2, 109:7, 109:18, 109:28, 110:7, 110:10, 110:12, 110:18, 110:25, 111:4, 111:6, 111:24, 116:11, 118:4, 118:10, 118:26, 121:18 Ron [6] - 2:9, 3:5, 22:8, 78:7, 103:7, 106:17 roof [1] - 58:2

room [2] - 43:6, 85:22

Room [1] - 1:14

ROTC [1] - 109:26

Rouge [2] - 59:11, 64:9 Saturday [1] - 116:5 roughly [1] - 79:10 **save**[1] - 28:4 round [1] - 97:16 saved [1] - 29:7 ROUNDABOUT[1] saves [1] - 60:19 22.12 **savings** [1] - 29:6 Roundabout [1] - 4:24 saw [1] - 79:2 roundabout [2] scales [6] - 20:22, 22:27, 23:3 route [1] - 79:4 routes [8] - 78:25, scenario [2] - 50:6, 78:28, 79:9, 81:5, 81:6, 81:21, 82:6, Scheduling [1] - 78:16 82:13 School [2] - 6:4, 110:5 rug [1] - 71:22 school [3] - 23:2, rules [3] - 87:4, 91:8, 91:14 **SCHOOL** [1] - 78:4 run [5] - 52:13, 55:3, schools [1] - 78:8 56:8, 94:24, 104:10 scope [1] - 56:16 running [5] - 82:6, **SCRAP**[1] - 15:22 89:18, 99:1, 104:15 **Scrap** [2] - 4:9, 15:28 Running [1] - 6:4 scrap [2] - 15:25, 16:1 **RUNNING** [1] - 78:4 screen [1] - 56:21 runway [1] - 28:18 script [1] - 26:11 rural [1] - 61:8 second [10] - 23:5, Russ [3] - 5:19, 73:8, 73.14 **RUSS** [1] - 72:27 RV [6] - 75:22, 86:8, 88:5, 95:1, 95:4, section [1] - 44:17 98:25 Secure [1] - 41:23 RV'd [1] - 94:9 **Security** [1] - 5:6 RV'ing [1] - 94:10 **SECURITY** [1] - 41:20 RVs [1] - 95:25 see [33] - 25:22, 35:3, S **S.....**[1]

45:25, 48:23, 49:3, 50:9, 60:23, 60:28, 71:21, 72:9, 74:17, - 5:21 80:27, 85:21, 95:5, safety [2] - 23:17, 96:5, 98:24, 98:26, 120:20 103:25, 105:14, **SAFETY**[1] - 22:11 110:4, 114:7, Safety [2] - 4:24, 114:16, 114:17, 22:23 121:15 sale [6] - 10:2, 10:4, seeing [5] - 85:22, 10:5, 16:1, 21:20, 85:23, 85:26, 98:12, 59:22 114:13 sales [4] - 75:5, seem [1] - 97:2 113:22, 113:28, **selection** [1] - 64:7 114:2 selling [1] - 10:11 **Sam** [1] - 89:14 sells [1] - 75:5 sample [3] - 15:1, send [5] - 19:9, 19:21, 50:12, 50:27 40:14, 105:6, 105:9 Sangster [1] - 2:25 sense [7] - 28:4, sat [1] - 98:21 54:27, 55:11, 59:14, Satellite [5] - 1:13, 61:21, 62:10, 72:21 4:11, 7:15, 16:14, sensitive [1] - 120:20 110.26 sent [8] - 14:17, 14:18, SATELLITE [2] -24:28, 25:1, 25:3,

25:4, 77:2, 78:7 **SEPARATE**[1] - 77:12 separate[1] - 49:13 Separate [1] - 7:25 separation [2] - 56:20, 57:1 SEPTEMBER [1] -78:4 September [3] - 6:5, 77:5, 77:19 serious [3] - 24:15, 119:3 seriously [1] - 104:12 service [8] - 78:7, 78:22. 79:28. 80:4. 82:22, 82:26, 83:16 **SERVICE** [2] - 24:3, 39:8 **Service** [9] - 4:26, 5:4, 24:7, 31:10, 34:24, 35:8, 36:26, 39:12, 39:24 **SERVICES** [7] - 15:23, 78:19, 80:22, 81:13, 82:18, 83:25, 84:6 Services [8] - 4:9, 6:6, 6:8, 6:10, 6:12, 6:19, 6:21, 55:4 services [4] - 15:26, 60:25, 82:24, 86:21 **Session** [3] - 1:4, 66:2, 122:26 session [11] - 9:5, 32:19, 33:23, 37:15, 37:17, 38:21, 40:8, 48:18, 51:1, 74:11, 108:22 set [9] - 38:25, 39:22, 71:13, 86:11, 89:3, 89:9, 90:4, 91:28, 103:3 **setting** [3] **-** 64:26, 91:16, 94:22 settlement [3] - 50:22, 50:24, 50:25 seven [8] - 10:16, 12:9, 16:17, 17:5, 32:27, 82:23, 111:26, 112:7 seventeen [2] - 24:10, 86:17 seventy [13] - 11:14, 31:18, 56:8, 56:24, 58:11, 61:16, 62:15, 65:16, 66:10, 66:26, 68:20, 91:1, 100:22 seventy-five [12] -

11:14, 56:8, 56:24,

58:11, 61:16, 62:15,

65:16, 66:10, 66:26,

68:20, 91:1, 100:22 several [4] - 34:2, 50:10, 63:9, 88:10 Sewer [1] - 7:25 **SEWER** [1] - 77:12 share [1] - 103:21 sheds [1] - 75:5 sheetrock [1] - 115:23 Shelby [2] - 10:24, 12:11 **SHELTER** [1] - 21:5 **Shelter** [2] - 21:14, 21:19 Shelter.....[1] -7:18 Sheriff [1] - 110:19 Sheriff's [2] - 14:15, 84:8 **Sheriff's** [2] - 4:5, 6:21 SHERIFF'S [2] - 14:7, 84:5 shoot [1] - 103:7 **shop** [2] - 90:21, 101:24 shopped [1] - 90:24 **Shore** [3] - 19:26, 19:27, 84:28 Shores [1] - 81:22 **short** [1] - 96:12 **short-term** [1] - 96:12 shorten [1] - 20:24 **shorter** [1] - 96:22 shortest [1] - 99:13 shorthanded [1] -119:28 **show** [2] - 50:27, 55:23 **showcase** [1] - 75:5 **showed** [1] - 43:5 **shows** [1] - 120:19 shying [1] - 90:1 sic] [1] - 73:14 side [6] - 56:19, 59:27, 74:26, 74:27, 85:18, 101:8 sign [5] - 19:1, 47:9, 47:18, 52:14, 77:21 SIGNATORY [1] -77:13 **Signatory** [1] - 7:25 signatory [2] - 77:17, 77:21 **signatures** [1] - 73:10 signed [7] - 30:10, 31:3, 33:17, 47:6, 77:17, 84:28, 104:28 significance [2] -44:20, 44:23 signing [1] - 38:10

similar [2] - 54:27,
75:28
simple [7] - 54:22,
55:15, 56:19, 57:7,
57:18, 59:17, 115:18
simply [1] - 54:12
single [4] - 48:27, 50:4, 103:5, 103:11
sit [2] - 85:21, 112:16
site [7] - 55:1, 57:9,
59:16, 64:2, 75:19,
86:9, 94:17
sites [4] - 64:1, 86:26,
95:20, 96:16
sitting [2] - 42:2,
49:11
situation [1] - 119:11 six [14] - 16:17, 17:5,
27:12, 27:22, 33:10,
56:2, 59:16, 64:6,
71:6, 71:14, 78:9,
89:4, 92:14, 95:28
six-month [1] - 71:14
sixteen [3] - 18:3,
47:10, 75:1
sixty [8] - 17:6, 25:8,
47:26, 51:13, 62:17, 62:18, 65:16, 117:10
eivty_five (2) _ 17:26
sixty-five [3] - 47:26, 62:17 62:18
62:17, 62:18
62:17, 62:18 sixty-nine [1] - 17:6
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18, 70:17, 70:20, 73:1,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18, 70:17, 70:20, 73:1, 73:13, 73:16, 73:28,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18, 70:17, 70:20, 73:1, 73:13, 73:16, 73:28, 75:23, 76:8, 77:8,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18, 70:17, 70:20, 73:1, 73:13, 73:16, 73:28, 75:23, 76:8, 77:8, 78:12, 80:19, 81:10,
62:17, 62:18 sixty-nine [1] - 17:6 sixty-some-odd [1] - 51:13 sixty-two [1] - 25:8 sizable [1] - 117:3 size [2] - 50:27, 104:14 SKIP [108] - 9:10, 12:2, 12:6, 13:1, 13:6, 13:10, 13:14, 13:19, 13:23, 13:26, 14:25, 15:19, 16:4, 16:22, 19:3, 20:28, 21:2, 21:23, 22:19, 24:26, 26:1, 31:20, 31:23, 32:2, 32:10, 34:2, 37:20, 37:27, 38:3, 38:15, 43:12, 46:15, 48:1, 48:3, 49:23, 52:10, 62:25, 63:7, 63:11, 63:15, 63:19, 63:23, 65:13, 67:2, 67:5, 67:25, 67:28, 68:10, 68:16, 69:18, 70:17, 70:20, 73:1, 73:13, 73:16, 73:28, 75:23, 76:8, 77:8,

```
92:9, 92:19, 93:2,
 93:20, 93:27, 97:24,
 98:7, 100:2, 100:25,
 102:16, 102:21,
 106:26, 107:1,
 107:18, 107:27,
 108:15, 108:17,
 109:16, 110:8,
 111:20, 111:25,
 111:28, 112:4,
 112:14, 112:21,
 112:25, 113:1,
 114:6, 114:19,
 114:27, 115:24,
 116:1, 116:28,
 117:11, 117:20,
 117:27, 118:7,
 119:14, 119:23,
 122:18
Skip [4] - 2:7, 9:14,
 106:24, 107:3
sleeves [1] - 61:26
slide [4] - 43:27,
 55:28, 56:17, 58:25
sling [1] - 36:9
slots [1] - 86:22
small [5] - 51:8, 56:13,
 56:17, 115:10,
 116:22
Smith [1] - 15:28
snowbirds [1] - 93:17
social [1] - 76:28
sold [4] - 11:24, 50:17,
 94:10, 95:25
solicit [1] - 20:14
SOLID [3] - 5:14, 53:9,
 65:6
Solid [4] - 2:21, 5:15,
 5:17, 68:14
solid [3] - 53:16, 54:1,
 54:7
solution [1] - 30:2
solves [1] - 28:6
sometime [1] - 94:24
sometimes [1] - 121:4
somewhat [1] - 91:23
somewhere [4] - 59:2,
 92:17, 93:3, 98:25
sooner [4] - 27:11,
 38:11, 72:10, 105:3
sorry [5] - 9:25, 21:16,
 38:4, 85:24, 112:10
sort [2] - 24:24, 26:3
Soukos [3] - 54:5,
 55:6, 64:10
south [2] - 36:3, 74:26
South [4] - 39:17,
 40:2, 73:24, 103:17
Southeast [3] - 56:15,
```

59:7, 61:19

```
SPACE[4] - 110:15,
 110:22
Space [4] - 7:12, 7:12,
 7:14. 7:15
space [8] - 110:25,
 111:17, 111:19,
 117:18, 117:19,
 118:5, 118:9
spec's [4] - 26:16,
 29:13, 33:3, 120:4
specific [1] - 87:4
specification [1] -
 26:24
specifications [4] -
 14:19, 26:18, 27:18,
 29:15
speed [1] - 96:28
speeds [1] - 45:25
spend [7] - 10:8,
 27:12, 51:23, 51:25,
 57:28, 93:5, 94:20
spent [1] - 11:1
splash [1] - 89:28
sponsor [2] - 107:16,
 107:21
SPONSORSHIP [1] -
 107:8
sponsorship [1] -
 107:13
Sponsorship.....
 .....[1] - 7:7
spot [2] - 93:16, 99:10
spots [2] - 64:8, 97:13
spring [3] - 11:2,
 89:24, 93:25
Springs [2] - 45:16,
 54:23
spur [1] - 73:22
square [2] - 111:15,
 118:12
Staff [2] - 25:21, 26:2
staff [7] - 20:12, 29:8,
 34:23, 35:24, 41:26,
 44:11, 76:3
Stagner [1] - 18:6
stake [1] - 104:11
Stan [4] - 7:6, 107:12,
 107:14, 107:27
STAN[1] - 107:7
standard [4] - 40:20,
 71:24, 78:10, 78:25
standards [1] - 120:4
standing [1] - 107:5
standpoint [3] - 42:11,
 45:25, 94:13
start [10] - 20:22,
 23:13, 54:20, 64:18,
 88:6, 88:16, 92:2,
 96:22, 98:12, 98:13
started [9] - 12:12,
```

```
31:7, 31:14, 35:6,
 44:11, 67:3, 92:25,
 103:19, 118:1
starting [1] - 98:13
STATE [2] - 78:3,
 123:3
State [11] - 6:4, 18:28,
 19:18, 19:19, 21:17,
 93:11, 93:13, 93:23,
 94:23, 100:18, 104:1
state [2] - 20:23, 94:2
States [3] - 54:10,
 94:10, 94:28
states [1] - 54:19
statewide [1] - 11:6
Statewide [1] - 6:4
STATEWIDE[1] - 78:3
stating [2] - 14:19,
 15:3
station [2] - 70:15,
 116:13
statute [1] - 63:2
stay [24] - 86:3, 86:7,
 86:12, 86:15, 87:4,
 89:7, 89:11, 89:22,
 90:3, 90:18, 90:19,
 91:16, 92:4, 92:12,
 92:13, 92:22, 93:16,
 95:2, 97:23, 97:25,
 97:27, 99:16, 99:19,
 108:7
staying [1] - 98:12
stenotype [1] - 123:7
Stewart [2] - 115:10,
 116:21
still [9] - 24:24, 27:22,
 28:13, 37:3, 67:11,
 91:25, 100:9, 112:1,
 120:22
stop [2] - 57:2, 71:2
stopped [1] - 49:6
store [3] - 105:22,
 105:24, 105:28
Storm [1] - 7:25
STORM [1] - 77:12
Stormwater [2] - 7:25,
 77:15
STORMWATER[1] -
 77:12
story [1] - 98:10
straightforward [1] -
 60:17
strategically [1] -
 61:18
stretch [1] - 111:24
strict [1] - 91:12
strike [2] - 61:27,
 99:28
stringent [1] - 19:18
```

STRIPING [1] - 24:4

```
Striping [1] - 4:27
striping [7] - 24:8,
 25:11, 40:1, 40:14,
 41:3, 41:12
striving [1] - 52:21
structural [3] - 115:17,
 115:21, 115:22
structure [1] - 46:12
students [2] - 81:23,
 82:12
studs [1] - 115:22
Study [1] - 4:21
STUDY [1] - 20:7
study [2] - 20:11,
 20:20
stuff [9] - 63:5, 67:15,
 70:22, 89:15,
 103:15, 108:4,
 111:22, 115:7
stumbled [1] - 54:3
Sub [2] - 4:18, 18:21
SUB [1] - 18:17
Sub-Recipient [2] -
 4:18, 18:21
SUB-RECIPIENT [1] -
 18:17
subject [1] - 75:26
submit [1] - 22:25
submitted [2] - 15:1,
 46:27
substitute [1] - 63:20
Subtitle [1] - 61:15
successful [3] -
 86:28, 88:3, 98:26
suffered [2] - 11:4,
 11:7
suggest [1] - 34:22
suit [1] - 25:16
sum [1] - 51:18
summary [1] - 60:11
summer [10] - 84:9,
 86:9, 86:18, 89:26,
 90:2, 93:22, 94:18,
 97:14, 98:21, 101:14
Summerdale [1] - 81:5
summertime [2] -
 88:23, 96:2
Sundays [1] - 99:24
supercede [1] - 36:26
supplement [2] -
 56:12, 82:14
supplier [1] - 15:4
supply [2] - 14:20,
 24:20
support [6] - 12:20,
 24:18, 25:18, 78:9,
 97:12, 109:11
supportive [1] - 110:3
supposed [1] - 88:14
surface [1] - 26:20
```

survey [1] - 43:28 SUSAN [1] - 123:24 Susan [2] - 1:15, 65:28 sustainability [1] -60.25 sweet [1] - 99:10 switch [1] - 93:18 System [3] - 55:16, 55:21, 110:5 system [2] - 25:9, 51:19 **SYSTEM**[1] - 6:3 **SYSTEMS** [2] - 77:12, 78:20 Systems [2] - 6:7, 7:25

Т

table [4] - 29:10, 32:23, 49:16, 51:11 tackle [1] - 26:27 Tallahassee [2] -59:13 taught [1] - 41:8 tax [10] - 10:2, 10:4, 10:12, 10:13, 11:13, 12:14, 113:25, 113:28, 114:2, 114:3 TAXES[1] - 9:21 Taxes [1] - 7:10 taxes [7] - 10:5, 10:11, 10:16, 11:12, 11:24, 12:8. 13:27 taxpayer [2] - 11:22, 51:6 Taylor [1] - 47:14 TAYLOR [21] - 19:24, 19:26, 47:2, 47:16, 47:26, 78:5, 78:15, 78:21, 79:1, 79:10, 79:16, 79:19, 80:1, 80:6, 80:15, 80:25, 81:15, 81:27, 82:5, 82:20, 83:3 team [2] - 64:1, 85:19 teams [1] - 89:3 tear [1] - 89:10 tech [1] - 111:3 Tech [1] - 119:20 technical [1] - 56:19 TECHNICIAN [1] -119:18 Technician [1] - 8:5 technology [9] - 55:5, 55:8, 55:9, 58:8, 61:12, 61:14, 62:13,

63.8

TEDDY [13] - 9:25, 10:1, 10:24, 10:28, 11:6, 11:10, 12:4, 12:7, 12:19, 12:23, 13:5, 13:22, 14:3 **Teddy** [1] - 2:22 temperature [1] -59:27 ten [17] - 16:17, 19:15, 23:11, 26:24, 47:26, 57:9, 59:5, 66:6, 66:20, 66:21, 68:20, 71:20, 72:8, 82:11, 88:26, 95:7, 112:3 ten-acre [1] - 57:9 tend [1] - 89:2 term [8] - 61:19, 91:18, 94:12, 96:12, 96:16, 96:23, 97:7 terminology [1] -91:22 terms [2] - 55:15, 62:2 TERRI [26] - 53:12, 65:10, 65:15, 65:22, 66:4, 66:21, 68:8, 68:12, 68:18, 69:3, 69:7, 69:27, 70:4, 70:8, 70:10, 70:18, 70:23, 70:27, 71:7, 71:10, 71:15, 72:11, 72:13, 72:17, 72:22, 72:24 Terri [5] - 2:20, 53:11, 53:24, 62:1, 65:9 terribly [1] - 102:25 test [1] - 120:18 tested [1] - 58:24 testing [1] - 120:16 **TEXT**[1] - 76:12 text [2] - 60:15, 76:20 Text [1] - 5:25 THE [32] - 1:2, 14:6, 15:10, 15:23, 16:9, 16:10, 16:11, 16:26, 17:27, 20:7, 21:4, 24:4, 39:9, 76:12, 83:6, 83:7, 83:8, 83:23, 83:24, 83:25, 84:5, 84:6, 106:15, 109:4, 110:16, 110:23, 115:8, 120:8 theirs [1] - 100:19 therein [1] - 62:14 they've [13] - 25:22, 40:26, 54:15, 57:23, 57:24, 70:25, 111:22, 112:15, 112:23, 113:3,

114:23, 117:3,

120:14

thinking [1] - 100:6 third [1] - 84:7 thirteen [2] - 44:1, 117.9 thirteen-point-nine [1] - 44:1 thirty [10] - 18:6, 27:25, 51:16, 53:27, 58:5, 58:19, 67:26, 95:10, 95:12, 108:22 thirty-five [3] - 27:25, 95:10, 95:12 thirty-one [1] - 18:6 thoughts [1] - 94:15 thousand [42] - 10:16, 16:17, 17:5, 17:13, 18:7, 19:15, 21:18, 25:2, 25:7, 27:23, 27:25, 28:1, 29:22, 47:10, 48:22, 55:14, 55:18, 56:1, 56:3, 56:8, 56:10, 56:25, 58:11, 59:1, 59:3, 61:16, 62:16, 65:15, 78:24, 79:25, 80:28, 81:18, 82:23, 107:16, 109:13, 109:17, 112:3, 115:11, 117:5, 117:10, 118:14 three [50] - 16:18, 19:15, 25:2, 25:6, 27:10, 29:22, 31:7, 38:10, 39:19, 42:5, 47:10, 47:26, 48:22, 51:26, 55:18, 56:7, 60:4, 62:17, 64:3, 64:18, 70:12, 70:21, 71:6, 78:24, 82:25, 83:13, 88:23, 89:7, 90:19, 92:13, 93:6, 95:25, 95:28, 96:1, 96:9, 97:14, 97:16, 98:8, 98:19, 99:14, 99:22, 100:1, 100:20, 100:21, 102:10, 108:8, 109:13, 119:4, 119:5 three-months' [1] -70:12 three-to-one [1] -108:8 threshold [1] - 18:27 thresholds [1] - 19:17 throughout [3] - 86:3, 86:5, 89:6 throw [1] - 36:5 tie [1] - 28:9 tie-in [1] - 28:9 tied [1] - 26:21

tile [1] - 111:18 tiles [2] - 60:5, 60:7 Tim [1] - 62:25 timely [3] - 33:1, 49:2, 50:9 timetable [1] - 20:24 timing [4] - 42:12, 59:7, 59:14, 64:22 tipping [1] - 57:12 TNR [2] - 6:24, 84:25 **TO**[8] - 17:25, 53:9, 72:27, 73:18, 76:12, 76:13, 106:15, 120:8 today [6] - 25:6, 43:6, 57:14, 61:10, 61:23, 86:4 today's [1] - 45:1 together [4] - 28:5, 41:26, 41:27, 77:2 ton [7] - 57:20, 57:23, 57:24, 66:15, 66:28, 67:1, 69:11 tonnage [1] - 67:17 tons [10] - 56:7, 56:8, 56:11, 56:16, 56:23, 56:25, 58:11, 59:1, 61:16, 62:16 took [2] - 60:24, 116:1 top [1] - 35:19 topic [2] - 26:11, 43:20 total [2] - 47:23, 47:25 touched [1] - 50:4 Tournament [3] - 7:7, 107:13, 107:15 TOURNAMENT[1] -107:7 tournament [1] -107:24 toward [1] - 28:3 **TOWN** [1] - 43:1 Town [2] - 5:8, 43:4 track [3] - 36:8, 103:5, 103:11 traditional [1] - 55:10 traffic [3] - 28:25, 45:25, 99:16 trails [5] - 97:9, 101:4, 101:20, 102:14, 102:15 trained [1] - 80:8 transcribed [1] - 123:8 transcript [2] - 123:7, 123:10 transcription [1] -123:9 transfer [3] - 70:14, 116:13, 119:27 transformation [2] -

61:7, 61:11

Transit [2] - 4:19, 18:22 TRANSIT[2] - 6:3, 18:17 transpired [1] - 120:11 Transportation [6] -4:18, 6:6, 6:8, 6:10, 18:21, 120:13 transportation [3] -60:14, 80:26, 81:15 **TRANSPORTATION** [4] - 18:16, 78:19, 80:22, 81:13 TRAP [1] - 84:25 Trap [2] - 6:24, 84:27 TRAP-NEUTER-**RETURN**[1] - 84:25 Trap-Neuter-Return [2] - 6:24, 84:27 treat [1] - 66:18 treating [1] - 119:7 Treatment [1] - 83:15 trees [1] - 104:14 tremendous [1] - 95:3 triathlon [1] - 101:25 troops [1] - 116:16 trouble [1] - 102:18 truck [4] - 21:16, 41:10, 41:12, 66:22 TRUCKS [1] - 76:13 trucks [6] - 67:23, 68:14, 68:16, 76:23, 76:24, 76:28 Trucks..... [1] -5:26 true [3] - 31:25, 41:11, 123:9 Trust [1] - 6:16 **TRUST**[1] - 83:8 try [7] - 56:18, 61:27, 79:2, 94:24, 95:20, 96:3 trying [11] - 10:9, 23:19, 32:25, 50:15, 51:13, 61:18, 68:2, 71:3, 87:20, 87:21, 93:17 Tucker [3] - 2:5, 66:2, 74:11 TUCKER [105] - 9:16, 11:27, 17:10, 17:18, 17:21, 19:4, 19:7, 19:11, 19:20, 20:16, 20:18, 20:26, 22:4, 24:12. 26:9. 26:13. 28:12. 28:18. 28:20. 29:12, 29:26, 30:11, 30:18, 34:4, 35:11, 35:20, 35:24, 35:27, 36:8, 38:8, 38:13,

39:4, 40:13, 40:21, 40:26, 42:25, 43:8, 45:19, 45:22, 51:27, 52:6, 65:26, 74:15, 75:21, 78:27, 79:7, 79:14, 79:17, 79:23, 80:2, 80:14, 81:25, 81:28, 82:3, 82:15, 86:22, 86:27, 89:13, 91:17, 96:8, 96:18, 96:28, 97:13, 97:18, 97:21, 100:5, 100:11, 100:14, 101:7, 101:19, 101:23, 102:1, 102:6, 102:28, 103:10, 103:15, 103:20, 103:23, 104:8, 104:19, 105:13, 105:21, 105:26, 106:1, 106:9, 107:3, 107:26, 108:6, 108:21, 108:24, 109:15, 109:21, 109:24, 110:2, 111:1, 112:2, 114:15, 115:1, 115:6, 116:17, 119:7, 119:10, 119:13, 122:13, 122:16 Tuesday [6] - 1:5, 12:22, 36:23, 37:12, 39:2, 72:15 turn [5] - 25:25, 86:15, 89:23, 90:5, 98:13 turndown [1] - 26:4 turned [2] - 72:15, 90:8 turning [6] - 86:20, 90:16, 97:6, 97:11, 98:13, 98:20 turns [1] - 73:22 tweak [1] - 98:28 twelve [4] - 55:17, 56:1, 92:14, 92:23 twenty [32] - 16:18, 17:5, 21:18, 25:7, 26:18, 26:28, 28:16, 28:23, 28:24, 28:28, 29:2, 29:3, 29:4, 47:11, 48:22, 56:14, 56:23, 57:5, 57:19, 57:23, 57:27, 57:28, 58:10, 58:18, 59:18, 62:23, 62:26, 62:28, 81:18, 86:25, 88:23, 92:15

twenty-eight [4] -

28:16, 29:4, 47:11, 86:25 twenty-five [4] -21:18, 57:19, 57:27, 81:18 twenty-four [4] -26:28, 28:23, 29:3, 92:15 twenty-nine [1] - 17:5 twenty-one [1] - 88:23 twenty-three [1] -16:18 twenty-two [4] -26:18, 28:24, 28:28, twenty-year [4] - 57:5, 59:18, 62:23, 62:28 twice [1] - 25:3 two [52] - 10:15, 19:16, 25:8, 25:19, 26:18, 27:23, 28:21, 28:24, 28:28, 29:2, 29:4, 30:5, 31:11, 34:4, 34:6, 40:7, 42:1, 48:16, 49:6, 53:17, 54:8, 54:23, 55:7, 56:2, 56:6, 56:15, 57:3, 59:3, 59:15, 59:28, 62:17, 66:10, 66:26, 68:19, 75:28, 76:16, 81:18, 92:23, 93:5, 94:11, 99:14, 99:22, 109:13, 111:17, 113:11, 115:18, 115:19, 116:2, 117:5, 117:8, 119:20, 119:27 **Two** [1] - 8:4 **TWO** [1] - 119:18 two-point-four [1] -42.1 type [2] - 105:1, 115:6 typical [2] - 56:6, 99:25 typically [3] - 24:20, 42:13, 99:14 U

U.S [3] - 55:8, 64:12,

64:15 unacceptable [1] -112:11 Uncollectible [1] -5:17 UNCOLLECTIBLE [1] - 65:6 under [10] - 11:18,

21:7, 22:26, 26:18, 27:18, 33:12, 45:3, 118:14, 118:16, 121:14 underneath [1] -71:23 **UNDERSTANDING** [2] - 83:23, 84:4 understood [1] - 98:5 underwriting [2] -58:7, 58:8 unfinished [1] -111:17 unfortunately [1] -34:7 Uniforms [1] - 4:5 UNIFORMS [1] - 14:6 uniforms [1] - 14:14 unison [1] - 122:22 **United** [3] - 54:10, 94:10, 94:28 **units** [1] - 64:14 unless [2] - 30:21, 30:22 unlikely [1] - 58:20 **up** [62] - 11:13, 20:24, 22:21, 24:24, 25:14, 30:1, 32:25, 33:5, 34:23, 36:21, 39:17, 42:23, 43:5, 43:28, 45:17, 51:14, 56:13, 56:20, 61:26, 69:20, 70:14. 74:17. 78:11. 79:19, 80:13, 81:27, 82:4, 84:14, 86:11, 87:9, 87:21, 87:27, 88:8, 89:4, 89:10, 90:4, 90:21, 91:16, 92:25, 94:24, 96:4, 96:19, 96:20, 96:28, 97:4, 98:12, 98:18, 99:1, 99:20, 102:11, 103:4, 103:28, 104:24, 105:14, 105:22, 113:12, 115:15, 115:19, 116:13, 120:19 upcoming [1] - 23:13 update [6] - 18:27, 24:27, 69:28, 85:13, 100:28, 101:6 Update [1] - 6:27 **UPDATE**[1] - 85:11 updated [1] - 70:11 updates [1] - 99:9 upfront [3] - 30:18, 31:27, 32:12

US [1] - 74:27 **USE**[1] - 41:20 user [1] - 54:3 user-friendly [1] -54:3 utilize [1] - 99:14

V

vacancy [2] - 96:20, 119:26 vacate [1] - 44:18 vacation [2] - 45:23, 94:17 value [2] - 20:24, 56:1 Van [2] - 21:17, 21:20 vantage [1] - 62:5 variance [4] - 44:16, 45:14, 45:15, 45:19 **VARIOUS** [2] - 17:26, 24:4 Various [2] - 4:16, 4:27 various [2] - 18:3, 24:8 Vaughn [1] - 81:1 **VEHICLE** [1] - 21:4 Vehicle [1] - 7:17 vehicle [1] - 21:14 verbiage [1] - 71:27 versus [1] - 66:27 **VETERANS**[1] - 109:5 Veterans [3] - 7:9, 109:9, 109:11 Veterinarian [1] - 85:2 VIA [1] - 3:17 **VIDEOCONFERENC E**[1] - 3:17 view [1] - 61:4 vig [1] - 12:1 VINCE [5] - 76:16, 77:9, 77:14, 77:23, 77:27 Vince [3] - 2:16, 76:15, 78:1 violating [1] - 29:15 visit [1] - 89:6 volume [10] - 45:25, 54:25, 54:28, 55:27, 57:15, 59:5, 61:17, 61:20, 62:6, 86:11 volumes [2] - 28:25, 71:8 vote [1] - 30:21 voted [1] - 46:28 vouch [1] - 10:7

W

wait [4] - 25:18, 64:18, 104:28, 118:4 waiting [4] - 49:16, 50:21, 64:3, 101:10 Wake [1] - 16:16 walk [1] - 103:3 walking [2] - 97:9, 101:4 wall [1] - 116:3 walls [3] - 111:18, 115:18, 115:19 **WANDA** [20] - 14:10, 14:13, 14:28, 15:13, 15:24, 16:12, 16:28, 18:1, 18:20, 19:6, 19:14, 19:21, 19:25, 19:28, 20:9, 20:17, 21:6, 21:9, 21:13, 21:26 Wanda [12] - 3:18, 9:23, 9:26, 14:9, 14:12, 17:28, 18:19, 21:25, 22:1, 116:20, 116:21 wants [4] - 43:21, 88:1, 91:9, 119:21 warrant [3] - 58:9, 58:28, 59:4 warranting [1] - 62:7 Waste [4] - 2:21, 5:15, 5:17, 68:14 waste [5] - 53:16, 54:1, 54:3, 54:7, 60:28 **WASTE** [3] - 5:14, 53:9, 65:6 Watch [1] - 108:1 water [4] - 95:12, 116:12, 116:13 waters [1] - 108:2 Watershed [1] - 108:1 **WAY**[1] - 43:17 Way.... [1] - 5:9 weather [2] - 31:21, 31:24 week [2] - 40:15, 78:17 weekend [4] - 84:9, 89:6, 94:24, 103:8 weekends [5] - 84:2, 86:14, 90:5, 98:2, 99:22 weekly [2] - 91:22, 91:24 weeks [8] - 25:19,

86:12, 87:12, 88:23,

89:4, 89:8, 90:19,

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526

upstairs [4] - 110:27,

111:7, 111:16,

111:17

96:1 wood [1] - 53:16 58:10, 58:18, 58:19, weigh [1] - 66:15 59:15, 60:2, 62:26, word [3] - 13:20, 14:1, 63:9, 66:24, 92:23, weighed [1] - 69:10 95:26 Welcome [1] - 4:3 103.19 words [1] - 64:2 **WELCOME** [1] - 9:3 workers' [1] - 50:21 yesterday [8] - 35:17, workload [1] - 116:6 40:7, 43:6, 43:9, welcome [4] - 9:5, 65:24, 79:2, 79:24, 32:26, 33:11, 34:13 Works [1] - 18:8 108:11 west [1] - 74:27 works [2] - 58:8, 58:13 you-all [1] - 77:6 WG18-09 [1] - 14:14 world [1] - 54:8 **YOUTH**[1] - 107:7 WG18-27 [1] - 15:14 worse [1] - 12:5 Youth [2] - 7:6, 107:12 WG18-29 [1] - 15:25 worth [3] - 23:5, **WG18-35** [1] - 16:13 31:13, 54:16 Ζ whatever's [1] - 27:14 write [4] - 29:14, Wheeler [1] - 55:12 48:19, 50:13, 65:11 wheelhouse [1] write-off [1] - 48:19 **Z-18033** [2] - 5:23, write-offs [1] - 65:11 28:14 74:22 wheels [1] - 104:13 written [1] - 12:15 zone [1] - 74:26 whichever [1] - 45:18 wrote [2] - 25:5, **zoned** [1] - 75:3 121:13 White [1] - 4:9 **Zoning** [3] - 2:14, WHITE [1] - 15:22 5:25, 76:20 X white [2] - 15:25, 16:1 zoning [5] - 75:7, Whitehouse [1] -75:8, 76:24, 76:25, 73:21 76:26 X-number [1] - 96:15 whittling [1] - 42:26 **ZONING** [2] - 5:22, whoa [1] - 57:2 76:12 Y whole [5] - 44:11, **zonings** [1] - 75:8 61:3, 63:20, 75:17, 98:21 **y'all** [21] - 10:22, 27:9, wide [3] - 26:18, 29:3, 29:14, 34:18, 39:15, 29:4 40:15, 41:8, 46:3, widen [1] - 23:21 50:13, 51:1, 51:24, wife [1] - 89:2 65:27, 71:2, 73:3, Wild [4] - 102:17, 98:11, 99:3, 105:12, 102:20, 102:23, 108:8, 116:25, 102:28 119:25, 121:16 WILDERNESS [1] y'all's [1] - 12:20 49:27 yank[1] - 71:22 Wilderness [3] - 5:13, yard [5] - 66:11, 66:14, 50:3, 50:15 67:20, 67:21, 68:9 Wilkins [2] - 3:15, Yardage [1] - 7:23 94:3 YARDAGE[1] - 65:19 WILKINS [3] - 94:6, yardage [3] - 66:8, 94:9, 95:11 66:12 Williams [1] - 43:21 Year [1] - 47:17 willing [9] - 27:17, year [32] - 10:15, 15:2, 29:13, 30:1, 31:28, 17:12, 31:16, 39:16, 58:27, 87:16, 41:28, 50:16, 56:7, 101:11, 115:15 57:5, 59:1, 59:18, Willis [1] - 39:17 61:10, 62:18, 62:23, window [1] - 72:5 62:28, 66:5, 69:13, winter [6] - 86:3, 78:26, 80:27, 84:1, 86:23, 89:21, 94:2, 86:5, 92:23, 97:16, 96:15, 97:19 97:27, 98:9, 100:22, wish [1] - 10:7 109:12, 113:17, withdrew [1] - 75:16 117:9 Wolf [1] - 107:28 year's [2] - 23:13, won [1] - 27:6 23:15 years [17] - 26:25, Wood [1] - 5:16 34:3, 34:4, 34:6. **WOOD** [1] - 53:9 52:21, 53:24, 53:27,

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287 2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526