

PROCEEDINGS HELD BEFORE THE

BALDWIN COUNTY COMMISSION

(Work Session)

Tuesday, May 14, 2019

The following proceedings were held on this the 14th day of May, 2018, at the Baldwin County Central Annex, Conference Room, 22251 Palmer Street, Robertsdale, Alabama, before Susan C. Andrews, Certified Court Reporter Number 287.

A P P E A R A N C E**COUNTY COMMISSIONERS PRESENT:**

Charles F. (Skip) Gruber, Chairman

Billie Jo Underwood

Joe Davis, III

James E. (Jeb) Ball

ALSO PRESENT:

Ron Cink, Director, Budget/Purchasing Department

Donna Bryars, Acting and Interim Clerk/Treasurer,
Finance/Accounting Department

Wayne Dyess, County Administrator, Administration
Department

Deidra Hanak, Assistant Director, Personnel
Department

Anu Gary, Administration/Records Manager,
Administration Department

Brian Peacock, Director, CIS Department

Lisa Sangster, Administrative Support Specialist IV,
Highway Department

Christie Davis, Senior Budget Accountant,
Budget/Purchasing Department

Vince Jackson, Planning Director, Planning
Department

Joey Nunnally, County Engineer, Highway Department

Madison Steele, Horticulturist, Parks Department

Mike Howell, Building Official, Building Inspection
Department

APPEARANCES (cont.)**ALSO PRESENT (cont.):**

Zachary Hood, Director, Emergency Management Agency

Matthew Brown, Director, BRATS Department

Sarah Hart Sislak, Coordinator, Eastern Shore

Metropolitan Planning Organization

Danon Smith, Planning and Grants Coordinator, EMA

Department

Lee Lawson, President, Baldwin County Economic

Development Alliance

David Conner, County Attorney

Brad Hicks, Conflict Counsel

Brian Naugher

David Regnery

Stephanie Glines

Crystal Yarborough

Mike Bunn

Michael Dorian

Jennifer Jenkins

Guy Busby

Madison Robinson

Mike Vaughn

Dana Markuj

Debbie Harris

Alison Bankster

Angel Kule

APPEARANCES (cont.)**ALSO PRESENT (cont.):**

Ashley Jones Davis

Yael Girard

Katrina Pannone

Lana Lundy

John Curry

VIA VIDEOCONFERENCE:

Wanda Gautney, Purchasing Director,
Budget/Purchasing Department

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P R O C E E D I N G S**WELCOME, INVOCATION AND PLEDGE OF ALLEGIANCE**

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Good morning. Good morning, everyone. Welcome to the --

COMMISSIONER JAMES E. (JEB) BALL: Good morning.

COMMISSION CHAIRMAN CHARLES F. (SKIP)

GRUBER: -- May the 14th work session of the Baldwin County Commission.

And at this time I've asked Commissioner Ball to lead us in the invocation and Commissioner Underwood to lead us in the Pledge.

COMMISSIONER JAMES E. (JEB) BALL: Please bow with me.

(Commissioner James E. (Jeb) Ball led in prayer.)

(The Pledge of Allegiance was recited.)

F-1 - ADOPTION OF 2018 INTERNATIONAL CODE COUNCIL (ICC) BUILDING**CODES AND SUPPLEMENTAL CODES**

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

All right. We're going to do a little bit of jumping around this morning. We have some folks that need to get out of here, so just please bear with us. Okay.

MR. WAYNE DYESS: Mr. Chairman, are you ready?

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Yes.

1 MR. WAYNE DYESS: Okay. Good morning,
2 Commissioners.

3 COMMISSIONER JAMES E. (JEB) BALL: Good
4 morning.

5 MR. WAYNE DYESS: We are going to move around a
6 little bit. The first item is F-1, adoption of the 2018
7 International Code Council Building Codes and
8 Supplemental Codes. And I believe Mike Howell is here to
9 discuss this.

10 MR. MIKE HOWELL: Yes. Commissioners, the
11 advertisements will be complete by May the 21st. That
12 would be the four weeks that was required by -- by -- by
13 the law.

14 And as far as that, it needs to go on Public
15 Hearing. That is also a requirement. And I'll answer
16 any questions y'all may have.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Y'all got any questions?

19 COMMISSIONER JAMES E. (JEB) BALL: No, sir.

20 COMMISSIONER BILLIE JO UNDERWOOD: No, sir.

21 COMMISSIONER JAMES E. (JEB) BALL: That was a
22 public hearing?

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Yes. Yeah. That'd be a public hearing.

25 MR. MIKE HOWELL: Correct.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Okay. All right.

28 MR. MIKE HOWELL: All right.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 All right. Thank you, Mike.

3 MR. MIKE HOWELL: Thank y'all.

4 COMMISSIONER JAMES E. (JEB) BALL: All right.

5 Thanks, Mike.

6

7 **P-1 - PRESENTATION BY EYE HEART WORLD - 2018 IMPACT REPORT**

8 MR. WAYNE DYESS: Mr. Chairman, the next one is
9 under Administration. It is P-1, the presentation of the
10 Eye Heart World 2018 Impact Report.

11 MS. CRYSTAL YARBROUGH: Good morning. My name
12 is --

13 COMMISSIONER JAMES E. (JEB) BALL: Good
14 morning.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Good morning.

17 MS. CRYSTAL YARBROUGH: My name is Crystal
18 Yarborough. Thank you guys for having me. I serve as
19 The Rose Center director. And we are a daytime drop-in
20 center in Mobile.

21 We serve victims and survivors of sex trafficking in
22 Mobile and Baldwin County. We opened in 2018. We opened
23 our center in 2018. But we have been working here in
24 Mobile and Baldwin County since 2013.

25 And so I wanted to take a few minutes this morning
26 and -- and share with you our impact, but then also tell
27 you a little bit about the ladies we serve in our area.

28 Excuse me.

1 Our impact report is from March 2018 to March 2019.
2 During that time we had fifty-nine (59) referrals. We
3 served -- our youngest client was fourteen (14), and the
4 oldest one is forty-five (45).

5 We had one hundred twenty-eight (128) hours of case
6 management. So that's directly serving -- directly doing
7 case management with the -- with the girls and ladies who
8 come through.

9 We had two hundred twenty-five (225) services
10 provided directly to survivors. Again, each person we
11 serve is in here in Mobile. And they're either from
12 Mobile or Baldwin County, so living there, meaning they
13 were also trafficked in Mobile or Baldwin County.

14 We served forty-eight (48) meals. The number of
15 hours serving survivors is one thousand, three hundred
16 thirty-three (1,333). We trained forty (40) volunteers.
17 We have fifty-six (56) hours targeting at-risk youth.

18 So we combat domestic sex trafficking through a
19 three-sided approach. That's awareness, prevention, and
20 aftercare. And so as part of our awareness we target
21 at-risk youth.

22 Our goal is to provide a wholistic continuum of care
23 that includes during the time they were trafficked, after
24 the time they are trafficked, but then also this
25 awareness arm is reaching them in their vulnerable years.

26 So in the Unites States, the average age of entry
27 into trafficking is thirteen (13) years old. So it's so
28 important that we -- that we have advocates who are

1 trained to go into the schools to serve these young
2 people.

3 Because most often, when we think about human
4 trafficking, we think about the movie "Taken." And it
5 doesn't look that way in America.

6 So a lot of times people as me, does it really
7 happen here? The answer is yes. When they ask me what
8 it looks like, I tell them it looks like my daughter. It
9 looks like your daughter. It looks like your niece. It
10 looks like these beautiful young ladies sitting right
11 here. So everyone is vulnerable.

12 And so because it doesn't look like we think it
13 should look, oftentimes we tend to look by it. We tend
14 to look over it, because we don't know what we're looking
15 for. So this targeting at-risk youth is so crucial to
16 what we do.

17 We have three hundred eleven (311) service
18 providers, first responders -- excuse me -- and community
19 leaders that were trained in that year -- excuse me --
20 eight hundred ninety-two (892) hours of volunteers -- of
21 volunteer hours.

22 Also, during the first year, which we're very proud
23 of this, the Rose Center was awarded the FBI Director of
24 Community Leadership Award. And so last week I just got
25 to go to D.C. and receive an award on behalf of The Rose
26 Center just recognizing what's going on in our
27 communities.

28 And -- and then we were awarded the Dr. Martin

1 Luther King, Jr., Health and Human Services Award by an
2 organization in Mobile. Excuse me.

3 And just take a couple of more minutes to share with
4 you guys -- excuse me -- the difference between a drop-in
5 center. So we are The Rose Center. Our organization,
6 Eye Heart World, also has a residential facility in Green
7 Bay, Wisconsin. That is called The Rose Home. So the
8 difference is we provide all of the services that a
9 residential facility does, only we don't provide care
10 overnight.

11 But what we do is we partner with other
12 organizations in our community to house them. And then
13 we provide transportation. Again, we provide a wholistic
14 continuum of care. But we need partners in the community
15 who don't do what -- what we do and vice versa.

16 For example, we don't provide housing. So what we
17 do is we partner with the Housing Authority. We don't --
18 excuse me. We don't employ them, but we do job readiness
19 skills and we partner with -- we partner with businesses
20 in the community who are willing to give these girls a
21 chance.

22 So just saying that, it's -- it's so important that
23 our whole, entire community recognizes that these
24 girls -- I always tell people that before -- even though
25 the average age of entry is thirteen (13) years old, by
26 the time we see them at nineteen (19), twenty (20),
27 twenty-one (21), in our minds, we think, well, they just
28 need to go get a job. And when this has been happening

1 their entire lives, they don't know how to get a job.

2 And so I just wanted to share a little story with
3 you guys, a couple of stories about the girls that we
4 serve from here in our community.

5 One of our girls was born here in Baldwin County.
6 She was born in Foley. She -- her mother was sexually
7 assaulted, and she was the product of that. And so she
8 was just born into dark poverty.

9 And she was trafficked from the age -- she was
10 trafficked as long as she could remember. It stopped at
11 the age of thirteen (13). But she permanently went to
12 live with her traffickers, who were family members, at
13 the age of seven (7).

14 She remembers the lights would get turned off at
15 their house. And at that time, she would be taken over
16 to different men's houses who would take photos of her
17 and sexually assault her.

18 And I realize this is graphic and heavy for me to be
19 the first on the agenda, so I apologize.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 That's okay.

22 MS. CRYSTAL YARBROUGH: And so she finally told
23 someone at thirteen (13) at school. And she was taken --
24 she was removed from -- from the home that day, and she
25 was placed into foster care. She knew that if she went
26 home, she would probably be killed, because that's what
27 they told her.

28 So from the age of thirteen (13) to seventeen (17),

1 she was moved through seven (7) different foster homes in
2 Baldwin County, and she was sexually abused in four (4)
3 of them. So at the age of seventeen (17), it was
4 considered a crisis, and she was transferred to Mobile
5 County to a group home.

6 And she graduated from high school. She would put
7 on her backpack every day. She looked through the
8 phonebook and found a church. And she would walk three
9 (3) miles to and from church with a backpack on. And she
10 knew she was going to age out soon. She just needed a
11 home.

12 So fast forward to when she was twenty-nine (29).
13 She was the mother of three (3). She got married because
14 she knew she was going to age out of foster care.

15 When she was twenty-nine (29), she came to us. She
16 wanted to be a volunteer. And one of the first things
17 she told me is, I just want you to know I've never been
18 trafficked. Well, she didn't know what -- what was done
19 to her by a family member was trafficking. She didn't
20 know that.

21 And so, anyway, long story short, she will graduate
22 from our program at the end of this month. And she has
23 gone from literally -- She wrote the other day, when I
24 came to The Rose Center, I just threw myself into their
25 hands, because I didn't know what happened to me.

26 And so she was given a chance to go to college, but
27 she didn't know how to do basic addition and subtraction,
28 so she failed out. And right now we are in the process

1 of looking of -- applying for some jobs. She doesn't
2 know what a resumé is, and she just turned thirty-one
3 (31).

4 She -- since she's been in our program, she'd driven
5 on the interstate for the first time. She's always taken
6 back roads. So these -- these are basic things that
7 these girls just don't know how to do. And, you know,
8 they might look normal to us or they might even seem kind
9 of weird to us.

10 And so we have such a privilege to be able to
11 come -- come alongside these girls and to be able to walk
12 through them really from trauma to triumph. And it's
13 such an -- I always tell people, I truly have the best
14 job in the whole world.

15 And if I could just take one more minute and share
16 with you our most recent story. Last Thursday, we
17 received a call from law enforcement. And it was in
18 Mobile. And they were doing an operation, and they said,
19 we have a girl here and we believe that she is being
20 trafficked. And -- but she won't talk to us. And I
21 said, well, can I come? And they said yes. So I went in
22 and talked to her.

23 She was absolutely terrified. I got her to tell me
24 that she had a -- a daughter. And she had been
25 basically -- she has a boyfriend. She had a boyfriend
26 who was selling her out of a motel to pay so they could
27 pay for that motel every day. And their daughter
28 lived -- her daughter lived there with them.

1 And so she wouldn't -- what -- what ended up
2 happening, she ended up learning that the reason she
3 wasn't going to tell the police everything was her
4 daughter was still there with her trafficker. She was
5 terrified. And she looked at me and she said, do you
6 think they don't know where I am right now? Do you think
7 they don't know that I'm here talking to the police?

8 And so what we know is she was being sold by someone
9 she thought loved her in order to pay for basic needs.
10 And she was in a situation really that she didn't know
11 how to get out of.

12 And we see this so many times with these girls.
13 It's so very complex. And when we look at how vulnerable
14 teenage girls are -- in all honesty, I raised a daughter.
15 And all they want is to love, and all they want is to be
16 loved and to belong.

17 And so these traffickers come in, and they just
18 start to just -- they see cracks in them, and they start
19 to fill them with that love and belonging. And then
20 before you know it, they're getting them to do things the
21 girls never thought they would do.

22 And the first time they commit an act that's deemed
23 shameful, they don't know how to tell their families.
24 They see themselves as never being able to be accepted
25 again.

26 So what we do at The Rose Center is we meet them
27 where they are. We feed them. You wouldn't believe how
28 hungry these girls are when they come.

1 And so what we do is we stand in the gap, provide an
2 atmosphere of trust. We don't make them give anything
3 up. We just give them -- we try to fill their basic
4 needs at first and provide a case management plan for
5 them. We give them power back.

6 It's like our newest girl, when I saw her Saturday
7 morning and I peeked in the room to check on her, she
8 looked up and smiled at me. I thought I was going to
9 cry. I was like, she's happy to see me. Oh, my gosh.
10 She's so happy to see me.

11 Because she just -- she thought, you don't
12 understand me. You don't know my life. And so just over
13 the last few days, just her knowing that we're really
14 here to help her and not take anything from her is so
15 amazing.

16 And so that's -- that's what we do. We meet them
17 where they are. We provide a case management plan for
18 them. And -- excuse me -- we do everything from trauma
19 counseling, give them a place to rest, job readiness
20 skills, clothing, shampoo, all of those things.

21 And we are privately funded. So we've -- are -- we
22 are a 501(c)(3). So everything that we have is corporate
23 sponsorships, donations, churches, and really a lot of
24 volunteer hours.

25 And so we are so grateful to be here, again, serving
26 Mobile and Baldwin County. We're training Mobile Police
27 Department right now. And we received a call to -- to be
28 able train Orange Beach police officers in October.

1 So that kind of covers the gist of -- of who I am
2 and what we do and the population we serve. So thank you
3 for allowing me time today.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 We thank you so very much for bringing this forward. And
6 we have a meeting on the 21st. Would you like to come
7 and make a presentation?

8 Because what it is, we tape that, and it goes out,
9 you know. We -- it's run twenty-four (24) hours on a lot
10 of these cable TVs that we have, you know. If you'd like
11 to make a presentation, we'd love to have you come on the
12 21st --

13 MS. CRYSTAL YARBROUGH: Yes, sir. That would
14 be --

15 COMMISSION CHAIRMAN CHARLES F. (SKIP)
16 GRUBER: -- and make a presentation. Okay. And that
17 way --

18 MS. CRYSTAL YARBROUGH: I'd be honored.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP)
20 GRUBER: -- it would -- it would -- it -- you know, it
21 would get out to a whole lot more people.

22 MS. CRYSTAL YARBROUGH: Yes, sir.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP)

24 GRUBER: -- you know, and --

25 MS. CRYSTAL YARBROUGH: That would be
26 wonderful.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Okay.

1 MS. CRYSTAL YARBROUGH: Thank you.

2 COMMISSIONER JAMES E. (JEB) BALL:

3 Mr. Chairman, if I may.

4 I went to their -- they have a golf tournament
5 coming up. And I went to the kickoff event. And that's
6 where I met Crystal.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

8 Uh-huh. (Indicates affirmatively.)

9 COMMISSIONER JAMES E. (JEB) BALL: And when she
10 was sharing the story that she shared there, my first
11 question that I asked her, I just was under the
12 assumption that -- I said, which -- out of the two
13 counties, which one does this happen in the most? It's
14 got to be Mobile. And she says, oh, no. It's Baldwin
15 County.

16 So I -- I immediately thought that we needed to get
17 her on the agenda, especially since we're approaching our
18 budget season. And -- and maybe she could -- we could
19 get her on one of these items where we could support this
20 group.

21 Because this is something that we've got to battle
22 in this county. And I had no idea how bad it was.
23 And -- and so I invited Crystal to share her story. And
24 I think we also -- if I'm not mistaken, she was supposed
25 to present on the 21st as well.

26 So thank you, Crystal, for coming today.

27 MS. CRYSTAL YARBROUGH: Thank you.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Thank you very much.

2 COMMISSIONER BILLIE JO UNDERWOOD: Thank you.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Okay. Thank you.

5
6 **P-2 - REQUEST FOR ASSISTANCE BY BAY MINETTE MIDDLE SCHOOL'S**
7 **NATIONAL TECHNOLOGY STUDENT ASSOCIATION - LEADERSHIP CONFERENCE**
8 **AND COMPETITION**

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 All right. Next.

11 MR. WAYNE DYESS: Mr. Chairman, next on the
12 agenda is a request from the Bay Minette Middle School,
13 the student -- student -- Technology Student Association,
14 for financial support for the students to attend the
15 National TSA Leadership Conference and Competition in
16 Washington, D.C., June 28th through July 2nd.

17 MS. MADISON ROBINSON: Good morning.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Good morning.

20 COMMISSIONER JAMES E. (JEB) BALL: Good
21 morning.

22 MS. MADISON ROBINSON: My name is Madison
23 Robinson and I am an eighth grader and I am also the
24 president of the chapter at Bay Minette Middle School.

25 MS. ALLISON BANKSTER: And I'm Allison Bankster
26 and I am the seventh grade -- I am a seventh grader at
27 the middle school and I am the vice president.

28 MS. MADISON ROBINSON: As representatives, we

1 kindly accept your support for our efforts to secure
2 financial and/or material -- material support for our
3 National TSA Leadership Conference and Competition in
4 Washington, D.C., June 28th through July 2nd.

5 MS. ALISON BANKSTER: As a student group, we
6 have and will continue to develop and engage in every
7 means available to -- to us to raise the necessary money
8 and funding to travel and proudly represent Baldwin
9 County as TSA 2014-2015 Champions.

10 The cost for each student for registration, lodging,
11 and project expenditures will -- will be approximately
12 eight hundred dollars (\$800).

13 MS. MADISON ROBINSON: Our goal is to raise
14 enough money send ten (10) students and nine (9)
15 chaperones to nationals.

16 The reality of the situation is that we need help.
17 We are running out of time to collect charitable
18 donations through fundraising. Every student needs to be
19 registered by June 8th.

20 MS. ALISON BANKSTER: Our community continues
21 to assist us, but the financial times has hit us very
22 hard. We need and humbly ask you for your help in
23 realizing our dreams and challenging our academic efforts
24 this summer.

25 Would you please be willing to help us? Any
26 assistance in supporting the BMMS TSA Chapter would be
27 most welcomed.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Okay.

2 MS. ALISON BANKSTER: Thank you.

3 COMMISSIONER JOE DAVIS, III: Thank you.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

5 Thank y'all for --

6 COMMISSIONER JAMES E. (JEB) BALL: Thank you.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP)

8 GRUBER: -- for your presentation. You know, if y'all --
9 you know, it's -- we have -- we have done this in the
10 past, you know, supported the TSA program in the years
11 past.

12 So, you know, I -- it's something that we can do, if
13 I'm not -- and it's -- it's a matter of how much y'all
14 want to be willing to fund this program, you know. It's
15 nothing that we can't do. I mean, we've done it before.

16 COMMISSIONER JOE DAVIS, III: Mr. Chairman, is
17 it possible that we do some sort of matching program? In
18 other words, that we'll match up to an amount, whatever
19 dollars that could be generated either by their --
20 another organization or a school board or participants or
21 something like that?

22 Because this is the sort of thing that we all need
23 to participate in, I think. And I certainly want us to
24 be supportive. But I want us to encourage other entities
25 to support.

26 I -- I think we should match anything the School
27 Board puts in there, or some other group, to make it --
28 to get them where they need to go in a first-class way.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
2 Have y'all got any idea how much y'all have come close to
3 raising yet?

4 MS. DANA MARKULJ: Today we've only raised
5 around eight hundred dollars (\$800). We only --

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 You've got a long way to go.

8 MS. DANA MARKULJ: We -- yeah. We didn't have
9 our competition until late April, so we didn't know that
10 we qualified for nationals until April. We have a
11 limited amount of time to raise the money.

12 But we're -- we're -- we're -- we have all kind of
13 fundraisers scheduled, you know, as much as we're able in
14 the short amount of time. So we're just reaching out to
15 every organization we possibly can to help us get there.

16 COMMISSIONER BILLIE JO UNDERWOOD: I'd like
17 to -- to see that we help them in some capacity. I'm not
18 exactly sure --

19 COMMISSIONER JOE DAVIS, III: Me, too.

20 COMMISSIONER BILLIE JO UNDERWOOD: I was kind
21 of talking when y'all were talking. What did y'all just
22 say? Like do -- do you have an amount already raised?

23 COMMISSIONER JAMES E. (JEB) BALL: They've only
24 raised eight hundred dollars (\$800).

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 They've got enough for one person.

27 COMMISSIONER BILLIE JO UNDERWOOD: You've only
28 raised eight hundred dollars (\$800)?

1 MS. DANA MARKULJ: Yeah.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
3 They've got enough for one person basically. They've got
4 a long way to go. And by June, that's -- that's a
5 short -- that's a short timeframe.

6 COMMISSIONER JOE DAVIS, III: Could you share
7 with us others that you have approached or will be
8 approaching?

9 I -- I mentioned the matching concept. I -- In my
10 experience in raising money, what you do is you take a
11 good cause and make sure that a lot of people know about
12 it. And then if somebody says, I'll match every dollar
13 that you put in up to an amount, then all of a sudden,
14 the amount starts growing out.

15 MS. DANA MARKULJ: We just met -- went to the
16 city council meeting in Bay Minette this past Thursday.
17 And they said they would support us. But, you know, they
18 couldn't tell us yet how much. They would support us.
19 And we're reaching out to the local businesses.

20 COMMISSIONER JAMES E. (JEB) BALL: Have you
21 reached out to the School Board?

22 MS. DANA MARKULJ: We haven't yet. I mean, we
23 have in a fashion of approval to go for the trip.

24 COMMISSIONER JOE DAVIS, III: Right. But
25 they've not offered any financial support?

26 MS. DANA MARKULJ: No.

27 COMMISSIONER JOE DAVIS, III: Thank you.

28 COMMISSIONER JAMES E. (JEB) BALL: How many

1 students is it?

2 COMMISSIONER BILLIE JO UNDERWOOD: Ten (10).

3 COMMISSIONER JOE DAVIS, III: Ten (10).

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

5 We're looking at -- we're looking at eight thousand
6 dollars (\$8,000), basically, is what we're looking at.

7 And would y'all be willing to look at --

8 COMMISSIONER JAMES E. (JEB) BALL: I'll go --
9 I -- I mean, I -- I think it'd be fair to go halfway into
10 that.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Well, what I was going to suggest is how about let us
13 look at funding it and everything, that they -- anything
14 that they raise, then we would start deducting from that
15 at least so that they -- they know they can go.

16 They're not going to stop. I know y'all ain't going
17 to stop just trying to do fundraising if you know you got
18 the money. But --

19 COMMISSIONER JAMES E. (JEB) BALL: So y'all are
20 going to go. It's --

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 You're still going to -- you know, so that they can still
23 go.

24 ATTORNEY DAVID CONNER: I think -- I think it
25 would be a good idea to finish getting the rest of the
26 information. There's a couple of legal questions --

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Okay.

1 ATTORNEY DAVID CONNER: -- I think we need to
2 answer that relates to that.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Okay.

5 ATTORNEY DAVID CONNER: But if y'all could get
6 all the information, and then we could talk about that
7 subsequently maybe toward the end of the meeting or
8 something --

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Okay.

11 ATTORNEY DAVID CONNER: -- and see what --
12 what's the parameters or limitations of what we can do.
13 I think it's a great project. We've got to figure out a
14 way to help them.

15 COMMISSIONER JOE DAVIS III: No question.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 I -- I think we've done -- we've -- we've done it.
18 We've --

19 ATTORNEY DAVID CONNER: Okay.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP)
21 GRUBER: -- supported the TSA --

22 ATTORNEY DAVID CONNER: Okay.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP)

24 GRUBER: -- in -- in the past, you know, several years
25 ago, you know, and sent them to -- you know, to state
26 and, you know, to the nationals. I mean, we --

27 COMMISSIONER JAMES E. (JEB) BALL: Ron, do you
28 remember how much we've done --

1 COMMISSIONER BILLIE JO UNDERWOOD: He don't --

2 COMMISSIONER JAMES E. (JEB) BALL: -- for TSA
3 before?

4 COMMISSIONER BILLIE JO UNDERWOOD: He don't.

5 MR. RON CINK: No, sir, I -- I don't.

6 COMMISSIONER JAMES E. (JEB) BALL: Already
7 asked. You -- you beat me to it. Okay.

8 ATTORNEY DAVID CONNER: That's what bothered me
9 a little bit when -- I -- I trust you. Ron just didn't
10 remember. So I've got to -- I've got to figure out and
11 make sure we can do it legally.

12 COMMISSIONER JAMES E. (JEB) BALL: So y'all
13 just hang tight, and we'll -- we'll get back with you
14 on -- on something.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Yeah.

17 COMMISSIONER JAMES E. (JEB) BALL: All right.

18 COMMISSIONER BILLIE JO UNDERWOOD: Keep
19 working, though.

20 COMMISSIONER JAMES E. (JEB) BALL: Yeah. Keep
21 working.

22 COMMISSIONER BILLIE JO UNDERWOOD: Don't put us
23 in a spot.

24 COMMISSIONER JOE DAVIS, III: But if you'll
25 communicate with us who you're approaching --

26 MS. DANA MARKULJ: Okay.

27 COMMISSIONER JOE DAVIS, III: -- and I think
28 we, as a body, or I will, as an individual, approach the

1 School Board. I mean, we -- we send teams all over the
2 country and all over the state that participates in a lot
3 of different things.

4 MS. DANA MARKULJ: Right.

5 COMMISSIONER JOE DAVIS, III: And this is as
6 important as any of that.

7 MS. DANA MARKULJ: Okay.

8 COMMISSIONER JAMES E. (JEB) BALL: All right.

9 MS. DANA MARKULJ: Thank y'all.

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

11 COMMISSIONER JOE DAVIS, III: Thank y'all.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Thank you. Thank you very much.

14 COMMISSIONER JOE DAVIS, III: Y'all get back to
15 school. There you go. Get those -- get those grades up.

16
17 **P-3 - REQUEST FROM NORTH BALDWIN CHAMBER OF COMMERCE - MOVING**
18 **ANNUAL DELTA DASH 5K OBSTACLE COURSE RACE EVENT TO LIVE OAK**
19 **LANDING AND DISCUSSION REGARDING ANNUAL CHRISTMAS FEST EVENT IN**
20 **BAY MINETTE**

21 MR. WAYNE DYESS: Mr. Chairman, the next item
22 is P-3 on your agenda. It's a request from the North
23 Baldwin Chamber of Commerce to move the annual Delta Dash
24 5K Obstacle Course Race event to Live Oak Landing and a
25 discussion regarding annual Christmas Fest event in Bay
26 Minette. And I believe Ashley Davis is here --

27 MS. ASHLEY JONES DAVIS: I'm right here.

28 MR. WAYNE DYESS: -- on behalf of the Chamber.

1 MS. ASHLEY JONES DAVIS: Hey. Good morning.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
3 Good morning.

4 COMMISSIONER JOE DAVIS, III: Good morning.

5 MS. ASHLEY JONES DAVIS: So I've got two things
6 to discuss with you guys. I'll start with the easy one.
7 And I apologize for not sending these reference sheets to
8 you guys in advance. There's ten copies, if y'all want
9 to pass them around.

10 *****

11 *ATTACHMENT 1 - CHRISTMAS FEST 2019 - ONE DAY OPTION*

12 *****

13 MS. ASHLEY JONES DAVIS: The first has to do
14 with Christmas Fest. And, as you guys know, it's a very
15 longstanding tradition in North Baldwin County.

16 Historically, it's happened on the second weekend in
17 December the past seven (7) years. The Board of
18 Directors met with several of our partnering agencies
19 like the City of Bay Minette, North Baldwin Utilities,
20 Alabama Power, everybody who has a hand in the logistics
21 behind it. The Bay Minette Police Department was
22 involved, Chief Tolbert, in some of the decisionmaking.

23 The board has approved the recommendation to move
24 the festival to a one-day festival on Saturday,
25 December 14th, and to move it back to the courthouse
26 square, which is what a lot of people have wanted for
27 several years.

28 But in doing so -- The second page you have there is

1 my handy drawing skills. But the vendors would basically
2 take and make a U-shape around the square. And the
3 remaining part of the square would be used for kids'
4 activities and other display setups like the car show and
5 things of that nature.

6 This would require shutting down Highway 31 for the
7 day, from Friday evening during setup through the end of
8 the day on Saturday. Chief Tolbert has agreed to work
9 with ALDOT to get those permissions that are required.

10 What we're requesting from the County Commission for
11 this property is that -- support and permission to use
12 County property and right-of-ways around the courthouse
13 square.

14 And, because it's County property, we will need our
15 City crews to work with our vendors to establish power
16 and water, County employees to help identify the -- the
17 right sources for those things, and then just -- just
18 your overall general support and approval to do it this
19 way.

20 So, I mean, I'll be happy to answer any questions
21 you guys have about -- about this one.

22 COMMISSIONER BILLIE JO UNDERWOOD: Well, I
23 don't see any problem with that.

24 COMMISSIONER JAMES E. (JEB) BALL:
25 Mr. Chairman, I -- I was -- I was kind of instrumental in
26 trying to get this.

27 MS. ASHLEY JONES DAVIS: This was Jeb's fault.

28 COMMISSIONER JAMES E. (JEB) BALL: Yeah. I

1 mean, we've -- we've been having complaints all -- And
2 it's not Ashley's fault. But, you know, there was
3 somebody that wanted to change it, that these back roads
4 before, and -- and just growing up there and doing this
5 festival every year, I think it would be valuable to put
6 it around the courthouse square.

7 The last time that it was around the courthouse
8 square, some of the biggest complaints we had was from
9 the judges and people that worked in the courthouse,
10 because it would take up all the parking on Friday.

11 But now since it's moved just to a one-day festival,
12 we don't have court going on that day, and I think that
13 we could manage having the festival around the courthouse
14 again, if -- if the Commission is willing to -- to -- to
15 work and -- and help out with the -- the employees with
16 the grounds and stuff. So --

17 MS. ASHLEY JONES DAVIS: And it would only shut
18 down on Friday beginning at five o'clock.

19 COMMISSIONER JAMES E. (JEB) BALL: Right.

20 MS. ASHLEY JONES DAVIS: The court and
21 businesses will be closed at that point, and we would
22 begin setup.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Okay.

25 COMMISSIONER BILLIE JO UNDERWOOD: Like
26 tailgating, huh?

27 MS. ASHLEY JONES DAVIS: Yeah. It's pretty
28 much --

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Y'all want to put that on Consent, then?

3 COMMISSIONER JAMES E. (JEB) BALL: Yes, sir.

4 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

6 Okay. All right.

7 *****

8 *ATTACHMENT 2 - 8TH ANNUAL DELTA DASH HANDOUT*

9 *****

10 MS. ASHLEY JONES DAVIS: All right. Next up,
11 because I can't change just one thing in a year, the --
12 I -- I'm assuming most everybody in here is familiar with
13 Delta Dash in some way.

14 But for the past seven (7) years, North Baldwin
15 Chamber has held this event at Lower Bryants Landing.
16 And the majority of the course has been set up on private
17 property that was owned by another individual.

18 Just a little history about the event, this will be
19 our eighth event. Through this year, it has raise over
20 one hundred forty-four thousand (\$144,000) that has all
21 been put back into programs in North Baldwin.

22 We've awarded over fifty thousand (\$50,000) of that
23 in scholarships to graduating seniors and students at
24 Coastal Alabama Community College and Huntington College
25 there in Bay Minette.

26 We've had thirty-five hundred (3,500) participants
27 over seven (7) events. Each event requires about two
28 hundred (200) volunteers for the day of. We've had

1 representatives from more than -- from more than eight
2 (8) different states around the country come to this
3 event. And it's proven to be a big adventure/tourism
4 event for us and an economic driver in our community.

5 The -- the event is ninety-nine percent (99%)
6 volunteer driven, with myself and my one staff member
7 being the only paid employees that work on it. But a lot
8 of the credit goes to the volunteers out there setting it
9 up.

10 This event is different than other events that we
11 do, because it requires a long setup period.
12 Traditionally, it has taken us about six (6) weeks to
13 prep the property that the course is on now simply due to
14 the fact that clearing gets done and trails change and we
15 have to adapt.

16 We, last year -- actually, before last year's event,
17 we had spoken with Michael Dorian about the potential
18 that Live Oak Landing has existing trails and places that
19 are easier to get to.

20 And so this year we started exploring the
21 possibilities. Our volunteers went out and looked at the
22 trails that existed there, and they saw a way to make our
23 lives a whole lot easier.

24 But, in doing this, we are requesting assistance
25 from you guys to use Live Oak Landing, including the
26 pavilion area, for Friday September 27th for setup and
27 for Saturday, September 28th, the day of the event.

28 We would need access to the trails no later than one

1 week prior to setting up things along the trail. And
2 then we would request permission to give us one week
3 after the event to get everything cleaned up, just
4 because of the nature and the scope of the event.

5 In the past, Baldwin County EMA has supported the
6 event and partnered with us with communications and
7 safety planning, as well as the Stockton Volunteer Fire
8 Department, Bay Minette Fire Department, local EMS
9 agencies, North Baldwin Search and Rescue. We have a
10 strong safety plan and presence for all of our
11 participants and volunteers.

12 And we would like to try to make this happen at Live
13 Oak. It would give our participants a place to stay
14 while they're there onsite. It would add a new element
15 to the event and change the trail. And it would relieve
16 some pressure off of the core group of about ten (10)
17 volunteers who put the trail together every year.

18 So questions, thoughts? I don't know what you guys
19 don't know. So --

20 COMMISSIONER JAMES E. (JEB) BALL: Well,
21 Ashley, you want to tell us about Mike, why Michael is
22 here? Because there may be a --

23 MS. ASHLEY JONES DAVIS: Yes.

24 COMMISSIONER JAMES E. (JEB) BALL: Okay.

25 MS. ASHLEY JONES DAVIS: So Michael Dorian is
26 here this morning. There is a fishing tournament
27 scheduled that morning. And me and Michael discussed
28 this.

1 And I'll let you address that if you want to --

2 MR. MICHAEL DORIAN: Okay.

3 MS. ASHLEY JONES DAVIS: -- the tournament.

4 MR. MICHAEL DORIAN: Sure. There is a fishing
5 tournament scheduled that morning. But with the timing
6 of the Delta Dash event, as far as when the guests arrive
7 and when they leave, I don't see a problem with the
8 fishing tournament.

9 The fishermen will be there. The fishermen will be
10 on the water by the time the first guests arrive. And,
11 based on her former schedule, when the Delta Dash
12 participants leave will be well in advance of a potential
13 weigh-in for the fishing tournament.

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 Okay.

16 MR. MICHAEL DORIAN: So I don't think it should
17 be a conflict. I think that the property can easily
18 manage both events on that day.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Sounds good.

21 COMMISSIONER BILLIE JO UNDERWOOD: And we have
22 plenty of parking for both -- both?

23 MS. ASHLEY JONES DAVIS: Typically we've had
24 about five hundred (500) -- average five hundred (500)
25 participants a year in the actual event. We don't know
26 what those will look like this year, because with the
27 move and venue, we don't anticipate having as strenuous
28 obstacles as we've had in the past. So we know that

1 we'll lose some participants and gain some that may want
2 to run it. The group is currently re-branding the -- the
3 event to more of a trail challenge than an obstacle
4 course/mud run.

5 We do carry liability insurance. We have about
6 three insurance policies that pertain to this event
7 alone. We would work with the County the way we have
8 worked with our landowners in the past; and that's that
9 we add -- we add Baldwin County to that.

10 And we've never -- we've -- we've had issues before
11 where we had to use the insurance policies, but
12 everything has been taken care of.

13 COMMISSIONER BILLIE JO UNDERWOOD: No, I'm
14 just -- as long as you can accommodate both events.

15 MS. ASHLEY JONES DAVIS: Yeah.

16 COMMISSIONER BILLIE JO UNDERWOOD: And you said
17 you can. But I just know there's -- In previous
18 meetings, we've had parking issues with the tournaments.
19 So I'm just making sure we -- That was my only concern.
20 And if -- You guys know the -- the terrain better than I
21 do, and if y'all are comfortable with that --

22 ATTORNEY DAVID CONNER: I think what you might
23 want to consider is, I guess, two part. We've got a
24 license agreement that we use for special events. Y'all
25 would need to have an action that would waive the policy
26 or at least allow it to be done at no cost for the --

27 COMMISSIONER JAMES E. (JEB) BALL: That's
28 right.

1 ATTORNEY DAVID CONNER: And then the second
2 part, because of this two constituencies out there, is
3 the parking planning as to where people would go might be
4 a good thing. And then fourth is bathrooms. For that
5 number of people, are y'all going to bring in
6 port-o-lets?

7 MS. ASHLEY JONES DAVIS: We do. We -- we
8 would -- the pavilion at Lower Bryant had restrooms, but
9 they could not accommodate six hundred (600) people. So
10 we always bring in additional port-o-potties to be placed
11 for the event. And we would do the same. I mean, we
12 would do everything the way we've done it at other
13 places.

14 COMMISSIONER JAMES E. (JEB) BALL: I think it
15 would be an excellent thing to promote Live Oak for sure
16 with that many new -- because a lot of new faces may be
17 coming through there and be picking out campsites for the
18 summer and that kind of stuff. I think it'd be -- be
19 good.

20 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

21 COMMISSIONER JAMES E. (JEB) BALL:
22 Mr. Chairman, I -- I would consent on that. But do we --
23 We need to just do it with all the things that our
24 attorney says.

25 ATTORNEY DAVID CONNER: We can come up with an
26 agenda item.

27 COMMISSIONER JAMES E. (JEB) BALL: Right.

28 ATTORNEY DAVID CONNER: I'm sorry about that.

1 We'll come up with an agenda item to address those.

2 COMMISSIONER JAMES E. (JEB) BALL: Right.

3 ATTORNEY DAVID CONNER: And if y'all are okay
4 with that basic form, we can have it added to Consent, if
5 the Chairman is willing to do that. If y'all look at it
6 and decide you're not, it can always be pulled.

7 COMMISSIONER JAMES E. (JEB) BALL: Right.

8 MS. ASHLEY JONES DAVIS: And I do -- I do want
9 to commend one of your employees. Last year we had a
10 change in our volunteers. Some volunteers were worn out
11 after six years.

12 And Deidra Hanak stepped up to chair the event last
13 year. I don't think she knew what she was getting into.
14 But we tried to make her job easier, and she learned a
15 lot.

16 And she agreed to stay on to help with that event
17 again this year. So I want to commend her for her
18 efforts. And thank you guys for allowing her to be a
19 part of that organization.

20 ATTORNEY DAVID CONNER: Mr. Chairman, I thought
21 of one more idea. You told me to put it on Consent, and
22 that's up to y'all. But this is an -- an example to show
23 the community how the park is being utilized.

24 So if you wanted to bring it up under Administrative
25 Reports and y'all vote on it, you could explain that
26 there's two events going there and how good the park is
27 being done.

28 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. That

1 might be better --

2 ATTORNEY DAVID CONNER: It'd give you the
3 opportunity to --

4 COMMISSIONER BILLIE JO UNDERWOOD: -- than
5 putting it on just Consent.

6 ATTORNEY DAVID CONNER: Yeah.

7 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

8 ATTORNEY DAVID CONNER: They can talk about it.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 All right. Then that'll be -- we'll -- well, let's --
11 yeah, change that. If you'll don't mind changing P-3
12 from Consent to --

13 COMMISSIONER JAMES E. (JEB) BALL: Other Staff.

14 COMMISSION CHAIRMAN CHARLES F. (SKIP)
15 GRUBER: -- Other Staff.

16 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Okay.

19 COMMISSIONER JAMES E. (JEB) BALL: Thanks,
20 Ashley.

21 COMMISSIONER BILLIE JO UNDERWOOD: Thank you,
22 Ashley.

23 COMMISSIONER JOE DAVIS, III: Thanks, Ashley.

24

25 **P-7 - BALDWIN COUNTY COMMISSION PROMOTIONAL ITEMS**

26 MR. WAYNE DYESS: Mr. Chairman, next on the
27 agenda is a discussion by Anu Gary regarding promotional
28 items for the County Commission.

1 And we're requesting three things. One is to select
2 the promotional items to be purchased, approve the
3 quality and volumes to be purchased, and also approve
4 slogans or images to be used. And I think Anu has got a
5 presentation you're going to make.

6 MS. ANU GARY: Yes.

7 MR. WAYNE DYESS: Okay.

8 MS. ANU GARY: So the last time the Commission
9 did promotional items was back in 2012. And Ron asked us
10 about a year ago to start looking into if the Commission
11 wanted to do some promotional items again. So we have
12 put this little presentation together for you. Keri did
13 a great job.

14 So we have some slogans that we'd like the
15 Commission to consider, possibly, you know, coming up
16 with something fun and cool to have on the merchandise.
17 So we have some ideas here for you guys to look at and
18 consider and see if you like any of them.

19 And Lee Lawson is actually here today also to -- he
20 may have ideas, the Economic Development Alliance. He is
21 with a PR firm to promote them and promote Baldwin
22 County. And he has offered his assistance, if the County
23 wants to use a PR company to maybe come up with the
24 slogan or maybe something else to promote the County.

25 MR. LEE LAWSON: Wayne, is it okay if I --

26 MR. WAYNE DYESS: Yeah. Go ahead. Please.

27 MR. LEE LAWSON: We -- Commissioners, a few --
28 a few months back, Anu and I traded some communication

1 about we've -- we've done several marketing campaigns for
2 different things related to economic development.

3 One of those was a joint campaign at the south end
4 of the county with stakeholders down there called
5 Business Where You Beach.

6 And so some of the tag lines and slogans that we did
7 in that campaign were some things that jumped out at Anu
8 and their team when they were kind of talking through
9 this -- this initiative.

10 And here with me is Jennifer Jenkins today.
11 Jennifer and her team of ten at JJPR have been doing our
12 external communications, branding, and marketing.

13 And I think all of you have seen our imagery and --
14 and everything that we utilize, which has been consistent
15 since I've been back here about six years when we
16 re-branded our economic development efforts, all of the
17 external communications.

18 And we have different communications and branding
19 for each external audience that we communicate with. And
20 Jennifer and her talented team have helped us with that.

21 And so in kind of talking with Anu about -- about
22 this, it kind of brought up a broader conversation about,
23 you know, the imagery, the marketing, the branding of
24 Baldwin County, period. And so that -- that was kind of
25 the discussion I wanted to bring up today.

26 Because we have -- we've spent a lot of time,
27 energy, and resources with Jennifer and her team to brand
28 Baldwin County from an economic development perspective,

1 an outward communication.

2 And we -- we spend a lot of time on that every day,
3 deliberating on what audience we're communicating with,
4 how we're communicating, and what we're using to
5 communicate to that audience.

6 And so I wanted to at least offer the -- the ability
7 for us to assist you, if that's a -- a broader
8 conversation you want to have. I know this -- kind of
9 the specific conversation this morning is about
10 promotional materials and promotional items. But, you
11 know, I -- I was hoping to maybe have a conversation
12 about the broader promoting of Baldwin County.

13 And maybe, hopefully, that could dovetail in some of
14 the efforts that we've been making of the last several
15 years to -- to really position ourselves really as -- as
16 the -- the county that we are, a very high-ranking county
17 when it comes to economic development and the face that
18 we've put on it from an economic development perspective,
19 doing the same as the County representing itself.

20 So I can't say enough good things about Jennifer and
21 her team, that -- that they've done a good job for us.
22 It helps us, because we're a small organization, to have
23 an external partner like Jennifer.

24 And we'd be happy to kind of work with the County,
25 if -- if that's a broader discussion you want to have
26 about branding the county --

27 MS. JENNIFER JENKINS: That's right.

28 MR. LEE LAWSON: -- for not only this purpose,

1 but for a larger communicating purpose to the -- to the
2 outside world. So that's kind of why we're here.

3 I know Jennifer is happy to answer any questions
4 about the process, what we went through when we basically
5 re-branded our economic development efforts about five
6 years ago. And so we're happy to have any broader
7 discussion you want to have.

8 And I want to thank Anu for reaching out. And
9 we're -- and I told Anu we're happy to lend anything
10 we've done from a marketing perspective to the County
11 that has any crossover ability.

12 But I know Jennifer and I've had some discussions
13 about this on a broader marketing communication, external
14 marketing the County and branding the County. So we're
15 happy to have that larger conversation, if that's what
16 the Commission desires.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Okay. Commissioners.

19 COMMISSIONER JOE DAVIS, III: Mr. Chairman, if
20 I could.

21 I think it's important not only that we provide
22 contemporary eye-catching things that call attention to
23 our county, but that we also come up with a strategy for
24 utilizing that, and that there's several venues, of
25 course, economic development being certainly one, but I'd
26 like to see us have a concerted effort with the -- with
27 Lee's organization to have a strategy for promoting our
28 county.

1 It's -- it's easy to do. We all ask is when did you
2 discover paradise? And we got all kind of answers, and
3 all of them were very unique, I think.

4 But we also need to put a strategy together so it
5 comes into place. There are seasonal things that happen,
6 and there are events that occur. And we want to have a
7 strategy to capitalize on all that.

8 COMMISSIONER BILLIE JO UNDERWOOD: And speaking
9 of branding, I think this initially came up with just
10 buying some promotional item.

11 But since we've gotten onto the topic of branding, I
12 think it would be an excellent idea if, okay, when you --
13 when you enter on any of the major highways we have in
14 Baldwin County to a municipality, they have their brand.
15 They have their sign, but there is nothing that tells you
16 when you get off the interstate welcome to Baldwin County
17 except for a green ALDOT sign.

18 I personally think that's boring. But I don't see
19 why whatever we come up with, that we couldn't have some
20 kind of -- I know that Gulf Shores has went through
21 re-branding. I know that Foley has went through
22 re-branding.

23 You know, that's just -- I know we're getting a
24 little bit off of what maybe this slide is about. I
25 think this slide is about buying huggers and things like
26 that.

27 COMMISSIONER JAMES E. (JEB) BALL: Sure.

28 COMMISSIONER BILLIE JO UNDERWOOD: But since we

1 got there, I would like to see something where that when
2 people do -- Out in the county, I know there's plenty of
3 places that they enter into our wonderful county that are
4 not in the corporate limits of a municipality.

5 COMMISSIONER JOE DAVIS, III: That's right.

6 COMMISSIONER BILLIE JO UNDERWOOD: Like, you
7 know, coming across the Lillian bridge, coming across the
8 Highway 90, you know. I know we've got "WELCOME TO
9 ALABAMA THE BEAUTIFUL" and that kind of stuff, but also
10 how about "WELCOME TO BALDWIN COUNTY" if we can come up
11 with something that would be a great, like you said,
12 brand?

13 MR. WAYNE DYESS: Mr. Chairman, if I could add,
14 too, just during my time in Walton County, Florida, the
15 Tourist Development Council also did as -- as
16 Commissioner Underwood mentioned.

17 When you enter the county, they had signs that were
18 very, very well done. And they were consistent through
19 everything in the county that -- like the County parks,
20 the signage, the color, the font, the design, it was all
21 very consistent.

22 COMMISSIONER BILLIE JO UNDERWOOD: And
23 that's --

24 MR. WAYNE DYESS: They used a consistent theme.
25 So when you see a park and you see a sign, you
26 automatically know it's a County park because of the
27 color and -- and those kind of things. I think it's a
28 great idea.

1 COMMISSIONER BILLIE JO UNDERWOOD: And that's
2 actually something that I have not gotten to yet but had
3 alluded to earlier, that it was something I was wanting
4 to do with the parks was identification.

5 And that's really what it was, was kind of a -- a
6 signage thing that could all be identified. It's just
7 that when I asked for a list of parks, I got -- I got
8 overwhelmed, because what's considered parks is like
9 mowing the front lawn of the courthouse.

10 COMMISSIONER JAMES E. (JEB) BALL: Right.
11 That's a park.

12 MS. JENNIFER JENKINS: Well, and if I could
13 add, you know, a -- a lot of the process is identifying
14 all of the target audiences you're going to be talking
15 to --

16 COMMISSIONER JAMES E. (JEB) BALL: There you
17 go.

18 MS. JENNIFER JENKINS: -- with this brand. And
19 Baldwin County has a unique opportunity not just because
20 of what a great quality of life we have, but because of
21 the growth and -- and the momentum that the EDA has built
22 for our county. And I think that's really kind of
23 stepping back from a broader -- And it's real easy to
24 like start ordering pins and making signs.

25 But thinking about, okay, tourists, you know,
26 residents here, who is our audience? What do you want
27 the message to be about this county?

28 Because these -- these sound good, but, really, in a

1 lot of ways, it could represent any county. And so we
2 just want to make sure that what we're saying is unique
3 to Baldwin County and that, you know, as we're doing work
4 and as we're being recognized nationally, that the --
5 the -- the message and the slogan and the marketing
6 strategy is on point.

7 And what we've done with the EDA is to really
8 consistently make everything look and feel the same with
9 the signage, with the promotional items, with everything
10 you do.

11 Even, you know, you can apply that branding to a
12 website, anything you guys, you know, can imagine. We
13 just have to really kind of step back and look at, you
14 know, our audiences and who -- who we're talking to as
15 far as our county and what is the message we're trying to
16 convey.

17 COMMISSIONER JAMES E. (JEB) BALL: Lee, it may
18 be also good to maybe involve Herb and the CBB, because
19 we know where people are going.

20 MR. LEE LAWSON: Well, that's -- and that's --
21 I mean, Wayne brings up a good point, is that it -- it's
22 developing a -- a -- like -- like Jennifer said, a -- a
23 brand that -- that spans every audience --

24 COMMISSIONER JAMES E. (JEB) BALL: Right.

25 MR. LEE LAWSON: -- and outward communication.
26 Then folks like Herb and the Cities and other folks --

27 COMMISSIONER JAMES E. (JEB) BALL: Right.

28 MR. LEE LAWSON: -- that are doing promotional

1 for our county. And Herb and them spend millions and
2 millions and millions of dollars a year advertising this
3 community and -- and really, you know, multiple
4 communities here.

5 So if -- if we have a great, you know, brand for
6 this county and a great communication, outward-focused
7 communication, branding campaign, then that -- Herb and
8 others will pick that up and cross promote it.

9 COMMISSIONER JAMES E. (JEB) BALL: Right.

10 MR. LEE LAWSON: And I think -- I think that's
11 another kind of outcome of what this process could --

12 COMMISSIONER JAMES E. (JEB) BALL: Right.

13 MR. LEE LAWSON: -- could, you know, really --

14 COMMISSIONER BILLIE JO UNDERWOOD: Well, I
15 think --

16 MR. LEE LAWSON: The County --

17 COMMISSIONER BILLIE JO UNDERWOOD: -- we need
18 to probably have maybe a -- a little workshop or
19 something on this -- this -- on the branding portion.
20 Now, do we want to hold off on the promotional items
21 until we do that, or do we --

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 I think so. Because we need -- it all needs to tie
24 together.

25 COMMISSIONER JOE DAVIS, III: It needs to.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Yeah.

28 COMMISSIONER JOE DAVIS, III: I agree.

1 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Yeah.

4 COMMISSIONER JOE DAVIS, III: Because we've got
5 multiple front doors and we've got multiple ways that
6 people find out about this.

7 COMMISSIONER JAMES E. (JEB) BALL: We'll just
8 take it to --

9 COMMISSIONER JOE DAVIS, III: And the more that
10 we --

11 COMMISSIONER JAMES E. (JEB) BALL: -- another
12 work session?

13 COMMISSIONER JOE DAVIS, III: -- can think
14 about what those are --

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Yeah.

17 COMMISSIONER JOE DAVIS, III: -- the better
18 this material can be utilized, I believe.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Yeah.

21 MR. WAYNE DYESS: And maybe from the branding
22 standpoint, what -- what goes into that? How does that
23 work? How do you define the brand?

24 MS. JENNIFER JENKINS: Well, that's a -- a
25 great question. And we do a lot of brand discovery. And
26 we would sit down with all of you, and we have some
27 pretty extensive questions we ask and, you know, really
28 probe about, like I was saying, who all are we speaking

1 to? Who are you trying to reach?

2 Think about who's coming into our county, you know,
3 and the why as well as, you know, from aesthetics.
4 That's the -- that's kind of the easy part. It's the
5 messaging and making sure it's speaking to the right
6 audience.

7 And so we sit down, you know, and really have a -- a
8 deep dive into, you know, who are you, who you want to
9 be, and -- and then take that and we develop several
10 branding concepts for you to review. And we make sure
11 that you love it.

12 We've done that with Lee and his team many, many
13 times for different initiatives. And, you know, it's --
14 it's just really critical.

15 I think there's such a great opportunity not to just
16 look, you know, on the -- the -- the short-sided and do
17 something small, but to really think about it globally,
18 because there is a huge opportunity for us.

19 COMMISSIONER BILLIE JO UNDERWOOD: I'm good
20 with it.

21 MR. LEE LAWSON: And what we do, we break out
22 every audience. So, I mean, you know, if it's a -- if
23 it's the corporate community, corporate decisionmakers,
24 that's a -- that's a singular audience that we position
25 and -- and communication differently than we do our --
26 our corporate stakeholders locally or our State partners
27 or, you know, existing business and industry.

28 So we have different audience groups that we

1 communicate with differently.

2 MS. JENNIFER JENKINS: You know, I was on the
3 phone with Lee when he was asking me to come to this
4 meeting. And I was actually -- there was someone in my
5 car, because we were going on a field trip with my
6 daughter. And I kind of am a little bit of a nerd, know
7 more about Baldwin County than -- than the average
8 resident.

9 And when I was telling this other mother about us
10 being like the seventh fastest growing metropolitan
11 statistical area in the United States, she had no idea.
12 So we need to talk to our own people --

13 COMMISSIONER JOE DAVIS, III: Right.

14 MS. JENNIFER JENKINS: -- as much as we do --
15 the tourists know about us, because Herb and his team do
16 an excellent job. I think what we don't do as good a job
17 is making the people who live here understand, you know,
18 what they have and really be proud of it and to share
19 that with people, you know, their -- their children, my
20 children.

21 I have one graduating today, you know. I want him
22 to go get a degree, come back and, you know, live here,
23 work here, and be proud of the place where he grew up.

24 MR. WAYNE DYESS: What kind of time does it
25 take to develop this brand, and what kind of cost are we
26 talking about?

27 MS. JENNIFER JENKINS: You know, that's a
28 really good question. I mean, we can -- we typically --

1 I would say the process can be anywhere from six weeks to
2 three months.

3 A lot of it depends on you, how long it takes for us
4 to do the -- the brand discovery. Your decisionmaking
5 process is obviously -- you guys have some very specific
6 formal meeting schedules, so that would come into play.

7 You know, in -- in terms of, you know, cost, I mean,
8 we can put together a -- a formal proposal, an estimate,
9 just depending on is it just branding? Do you want us to
10 look at an overall strategic marketing plan to help you
11 apply these to all of this?

12 Because, you know, it's -- it's kind of -- the --
13 the start is the branding. And we've done this with a
14 lot of clients, so we can work on this simultaneously.

15 COMMISSIONER BILLIE JO UNDERWOOD: I think it
16 would be -- if we could call like maybe a special --
17 could we do a special, just to work on that, so it
18 doesn't have to be involved with all the other business
19 that we have to conduct?

20 MR. WAYNE DYESS: We certainly could have a
21 special meeting. We could do that.

22 COMMISSIONER BILLIE JO UNDERWOOD: And --

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Do that or have the staff start -- you know, start
25 something.

26 COMMISSIONER BILLIE JO UNDERWOOD: The staff
27 can start getting something --

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Start something and come back --

2 MR. WAYNE DYESS: Gather information.

3 COMMISSIONER BILLIE JO UNDERWOOD: It's just --
4 yeah.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 You know, we've been working on this for quite a while
7 with these promotional items, you know. And but, you
8 know, if we wanted to do -- look at a re-branding, we
9 need to look at the whole factor.

10 COMMISSIONER BILLIE JO UNDERWOOD: Exactly.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 You know, it's like, you know, they said, you know, the
13 tourists know where we're at, and we cater to the
14 tourists. But our own people here, we don't do nothing
15 for them. We don't. You know, we don't have anything
16 that, you know --

17 COMMISSIONER BILLIE JO UNDERWOOD: No.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP)
19 GRUBER: -- we offer to them, you know, other than, you
20 know, just, hey, you know, you're here.

21 COMMISSIONER JAMES E. (JEB) BALL: Crowded
22 streets.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Yeah. Well --

25 COMMISSIONER JOE DAVIS, III: That's right.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Yeah.

28 COMMISSIONER JOE DAVIS, III: That's right.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 But, you know --

3 COMMISSIONER JAMES E. (JEB) BALL: We've got
4 some crowded streets.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 You know -- you know, if there was -- you know, we've got
7 to figure out what the cost is, too. Because if it's
8 over a certain amount of dollars, you know, then we have
9 to, you know, do an RFP and --

10 MS. JENNIFER JENKINS: Sure.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Yeah. So but --

13 MS. JENNIFER JENKINS: Sure. And I understand
14 that. And -- and, obviously, we -- because of our work
15 with the EDA, we'd love the opportunity to work with
16 y'all within your budget and, you know, within your --
17 your --

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Yeah.

20 MS. JENNIFER JENKINS: -- you know, your
21 parameters.

22 MR. LEE LAWSON: And we -- and we see the --
23 the benefit for us, too --

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Oh, yeah.

26 MR. LEE LAWSON: -- to have that tie and
27 that -- that cross promotion. And because, I mean, we --
28 you know, we bill ourselves as the Baldwin County

1 Economic Development Alliance, although we're a -- we're
2 a 501(c)(6) private entity. But we are your -- your
3 chief marketing arm from an economic development --

4 COMMISSIONER JOE DAVIS, III: That's right.

5 MR. LEE LAWSON: -- standpoint. So we want to
6 see this be very seamless and -- and very cross
7 promotional as well. So we'll work with you and Wayne
8 and the staff to -- to make sure that -- that that's --
9 that's achieved through this.

10 COMMISSIONER BILLIE JO UNDERWOOD: Well, I do
11 have a question, while we're in the room right now.
12 There's some of these on here, though, I -- I know you
13 said they could apply to most anyplace. But some of them
14 would not apply to most anyplace. And I notice like Gulf
15 Shores is -- what is theirs? Big -- small town, big
16 beach, or something like that?

17 COMMISSIONER JAMES E. (JEB) BALL: Sure.

18 COMMISSIONER BILLIE JO UNDERWOOD: I mean, that
19 might apply to anybody with a beach. But, at the same
20 time, we know what that is around here. So if we're
21 talking about us -- so, I mean, is there -- is there
22 anything particularly -- you know, when you -- when you
23 come up with -- with slogans, it's all a matter of --
24 of -- of opinion and that kind of stuff.

25 So is there anything particularly, you know -- I
26 thought some of these were really good, myself, when I
27 was looking at the PowerPoint Keri had yesterday.

28 You know, I -- I don't know what -- I just hate to

1 go spend thousands and thousands of dollars for something
2 that might say just the same thing a little bit
3 different.

4 Is it that -- I mean, tell me. Is it that
5 different? What else could we say that would be that
6 different? Am I coming --

7 MR. LEE LAWSON: Commissioner, I would say, you
8 know, going through the process several times with
9 Jennifer and her team and other firms -- we've -- we've
10 done this with some other firms as well in -- in -- in
11 past responsibilities at other companies that I've been
12 at.

13 And I think it's the -- you know, we may say some of
14 the same things the same way that some of these slogans
15 do. And I think all these slogans are -- are pointed.
16 And Anu and Keri and them, you know, they -- they love
17 this community, just like we do, and -- and want -- you
18 know, are -- are -- are -- and trying to communicate that
19 through these slogans.

20 But I think what this process will help us do is to
21 come up with a brand that is, like -- like Jennifer said,
22 thinks about all the audiences we're going to be
23 communicating with.

24 And I think once you see and go through the process
25 and see all of the -- the -- the options that will be
26 given to you to communicate Baldwin County to the
27 audiences, you'll see that the process is surely worth,
28 you know, the time and the resources spent on it.

1 COMMISSIONER BILLIE JO UNDERWOOD: Okay. I
2 just -- I mean, you know, all of us just came off of the
3 heavy year of campaigning. And I just remember that your
4 signs have got to pop.

5 MR. LEE LAWSON: That's true.

6 COMMISSIONER BILLIE JO UNDERWOOD: And I didn't
7 hire anybody to help me with that. And so it was like --
8 I think we nailed it. But, you know, that's the thing,
9 is you've just got to find something that pops. It
10 doesn't matter --

11 MR. LEE LAWSON: Sure.

12 COMMISSIONER BILLIE JO UNDERWOOD: -- what it
13 is. But I don't know.

14 MR. WAYNE DYESS: Mr. Chairman, I can speak
15 from my experience in Walton County. They went through
16 several brandings in Walton County. And I thought it was
17 a very worthwhile process, for -- for me.

18 They -- they looked very well. It was very catchy.
19 I think it caught on very well. And -- and Walton County
20 has been very successful with their tourism, probably too
21 successful, some would say. But I thought that was a --
22 a very worthwhile process that I saw.

23 COMMISSIONER JOE DAVIS, III: Well, and we have
24 so many different -- all of us are marketing arms of this
25 county, whether we acknowledge that or realize that.

26 But then there's so many people -- those ladies that
27 were here earlier, they'll have a chance to spread the
28 word for us. The new employers coming in to work here,

1 they may know something about us.

2 Most of the time they know that's where my
3 grandparents took me to the beach, you know, years ago.
4 And so I'm going to get to work there. But we need to
5 target them as being part of the communication.

6 And your message is never final. It's always
7 growing, always expanding. And it's -- it's impacted by
8 seasons, and it's impacted by different parts of the
9 county. So having logos and -- and things like this
10 are -- they're a tool to a bigger process, in my mind.

11 COMMISSIONER BILLIE JO UNDERWOOD: I just
12 think -- I just want to know like, you know, what -- what
13 we would be looking at when we're talking about that
14 length of a process? What -- what kind of outlay in --
15 in money we would be looking at just to come up with a
16 brand, you know?

17 MR. LEE LAWSON: We can develop that. I think
18 the branding -- the branding piece of it's not the
19 expensive part. The expensive part is what you want to
20 do that after -- after the branding --

21 COMMISSIONER BILLIE JO UNDERWOOD: Like
22 purchasing --

23 MR. LEE LAWSON: -- and develop -- developing
24 the brand. And the message is not an expensive
25 proposition. What the expensive proposition is what you
26 want to put it on, how --

27 COMMISSIONER BILLIE JO UNDERWOOD: Like
28 signage.

1 MR. LEE LAWSON: I mean, that's -- that's where
2 your expense comes in. So --

3 COMMISSIONER JOE DAVIS, III: Yeah.

4 MR. LEE LAWSON: -- Jennifer and I can work
5 with Wayne and the team to help develop a proposal for
6 you. And, like I said, we -- we have a vested stake in
7 this -- in this effort as well, because it's us. It's
8 our county that we're promoting. And to have that brand
9 on a -- on a County basis would be impactful and useful
10 for us as well.

11 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Okay. All right.

14 COMMISSIONER BILLIE JO UNDERWOOD: All right.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 All right. Well, then this will be tabled until y'all
17 can come back with something and --

18 COMMISSIONER JOE DAVIS, III: Move the strategy
19 along.

20 MR. LEE LAWSON: We'll link up with you, Wayne.

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Okay.

23 MR. LEE LAWSON: And thank y'all.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Okay. Thank y'all.

26 MR. LEE LAWSON: Thank you for your time.

27 COMMISSIONER BILLIE JO UNDERWOOD: Thank you.

28 COMMISSIONER JAMES E. (JEB) BALL: Thanks.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 All right.

3

4 **A-1 - SPACE ALLOCATION IN COUNTY FACILITIES - ALLOCATION OF SPACE**

5 **AT THE BALDWIN COUNTY COURTHOUSE IN BAY MINETTE, ALABAMA AND**

6 **ADOPTION OF RESOLUTION #2019-082**

7 MR. WAYNE DYESS: Mr. Chairman, we'll go back
8 up to the beginning of the agenda.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Okay.

11 MR. WAYNE DYESS: -- to A-1. And A-1 is a
12 space allocation request. Presiding Judge Scott Taylor
13 is requesting additional space for court reporters and
14 court security on the second floor of the -- of the
15 courthouse.

16 This area was previously occupied by Judge Lynn
17 Stewart. And she is no longer a judge. And so that
18 space is available.

19 Judge Taylor is requesting that we adopt this
20 resolution to, again, allocate the space for the
21 courthouse security and the court reporters.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Okay.

24 COMMISSIONER JAMES E. (JEB) BALL: Consent.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 Consent.

27

28 **B-1 - BALDWIN COUNTY RESURFACING PROJECTS 2019: GROUP #3 -**

BCR-2019-3

MR. WAYNE DYESS: Okay. The next item is Budgeting and Purchasing.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Good morning, Wanda.

MS. WANDA GAUTNEY: Good morning.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Sorry about your wait.

MS. WANDA GAUTNEY: The -- the first item I have is Baldwin County Resurfacing Projects 2019, Group Number 3.

This is to award the bid to the lowest bidder, Ammons & Blackmon Construction, LLC, in the bid amount of five hundred thirty-thousand, ninety-seven dollars and ninety-two cents (\$530,097.92) for Alternate 2, which is the lay-down alternate, with Baldwin County providing the plant mix.

Completion time for this project is sixty (60) working days, and authorize the Chairman to execute the contract.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Consent.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSIONER JOE DAVIS, III: Consent.

B-2 - COMPETITIVE BID #WG17-21 - PROVISION OF AFTERMARKET HEAVYDUTY TRUCK PARTS FOR THE BALDWIN COUNTY COMMISSION

MS. WANDA GAUTNEY: The next item is
Competitive Bid WG17-21, provisions of aftermarket
heavy-duty truck parts.

This is to extend the bid for an additional twelve
(12) months at the same prices and terms with the vendor,
which is Fleet Pride, Inc. And the extension will expire
on June the 22nd, 2020.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Consent.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSIONER JOE DAVIS, III: Consent.

**B-3 - COMPETITIVE BID #WG19-22A - PROVISION OF UNIFORMS FOR THE
BALDWIN COUNTY SHERIFF'S OFFICE AND CORRECTIONS CENTER**

MS. WANDA GAUTNEY: The next item is
Competitive Bid WG19-22A, provisions of uniforms for the
Baldwin County Sheriff's Office and Corrections Center.

This is award the bid to the lowest responsible
bidder, Galls, LLC, as per the attached award listing.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Consent?

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSIONER JOE DAVIS, III: Consent.

**B-4 - COMPETITIVE BID #WG19-27A - PROVISION OF ROAD SIGNS FOR THE
BALDWIN COUNTY COMMISSION**

1 MS. WANDA GAUTNEY: The next item is
2 Competitive Bid WG19-27, provisions of road signs.

3 This is to award the bid to the lowest bidder,
4 Vulcan Signs, as per the attached award listing.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 Consent?

7 COMMISSIONER JAMES E. (JEB) BALL: Consent.

8 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

9 COMMISSIONER JOE DAVIS, III: Consent.

10

11 **B-5 - COMPETITIVE BID #WG19-32 - PROVISION OF SERVICES TO CONVERT**
12 **MICROFILM TO DIGITAL IMAGES FOR THE BALDWIN COUNTY REVENUE**

13 **COMMISSION**

14 MS. WANDA GAUTNEY: The next item is
15 Competitive Bid WG19-32, provisions of services to
16 convert microfilm to digital images for the Baldwin
17 County Revenue Commission.

18 This is to award the bid to the lowest bidder,
19 Scanning America, Inc., and authorize the Chairman to
20 execute the contract. The bid amount was
21 point-zero-zero-eight cents (\$.008) per image.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Consent?

24 COMMISSIONER JAMES E. (JEB) BALL: Consent.

25 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

26 COMMISSIONER JOE DAVIS, III: Consent.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

28 All right.

1 **B-6 - COMPETITIVE BID #WG19-34 - PURCHASE OF EQUIPMENT FOR**
2 **MULTI-CHANNEL VIDEO AND STREAMING SERVER FOR THE BALDWIN COUNTY**
3 **COMMISSION**

4 MS. WANDA GAUTNEY: The next item is
5 Competitive Bid WG19-34, purchase of equipment for
6 multichannel video and streaming server.

7 This is to award the bid to the lowest bidder,
8 Castus Corporation, for the purchase of the equipment per
9 the attached award listing.

10 COMMISSIONER JAMES E. (JEB) BALL: Consent.

11 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

12 COMMISSIONER JOE DAVIS, III: Consent.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Consent then? All right.

15

16 **B-7 - COMPETITIVE BID #WG19-35 - PURCHASE AND DELIVERY OF**
17 **PRE-CAST CONCRETE RESTROOM BUILDING AT THE BICENTENNIAL PARK**
18 **LOCATED IN BAY MINETTE, ALABAMA FOR THE BALDWIN COUNTY COMMISSION**

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Next.

21 MS. WANDA GAUTNEY: The next item is
22 Competitive Bid WG19-35, the purchase and delivery of a
23 precast concrete restroom building at the Bicentennial
24 Park.

25 This is just to authorize me to rebid. We did not
26 receive any bids by the time the bid was opened. And
27 we'll just put it back out for solicitation.

28 COMMISSIONER JOE DAVIS, III: Consent.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 And, Wanda, if we don't get any this time, then can we --
3 we can negotiate, correct, with -- Do we still have to
4 go --

5 MS. WANDA GAUTNEY: We have to do it three
6 times.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Three times? Okay.

9 MS. WANDA GAUTNEY: But what happened is we had
10 that real bad fog that morning.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Yeah. Okay.

13 MS. WANDA GAUTNEY: And the people that FedExed
14 their packets wasn't -- the plane wasn't able to land.
15 So the bids came in at like 2:30. The bid opened at
16 2:00. I couldn't accept them.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 That's -- that's great. Okay.

19 MS. WANDA GAUTNEY: So the people I called and
20 they said they were going to try to send theirs before
21 time this time.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Okay. Great. All right. Good.

24 COMMISSIONER JAMES E. (JEB) BALL: Consent.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 All right.

27

28 **B-8 - COMPETITIVE BID #WG19-36 - PROVISION OF FLEET FUEL**

MANAGEMENT PROGRAM FOR THE BALDWIN COUNTY COMMISSION

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Next.

MS. WANDA GAUTNEY: The next item is
Competitive Bid WG19-36, provisions of fleet fuel
management program.

This is to award the bid to the lowest bidder, The
McPherson Companies, Inc. And its service fee for onsite
fuel management program for the unleaded and diesel is
point-zero-four-five (\$.0045) per gallon.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Okay. Consent?

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER JOE DAVIS, III: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

B-9 - COMPETITIVE BID #WG19-38 - PROVISION OF HYDRAULIC MULCHES**FOR THE BALDWIN COUNTY COMMISSION**

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Next.

MS. WANDA GAUTNEY: The next item is
Competitive Bid WG19-38, provisions of hydraulic mulches.
This is just an annual bid to place on the agenda for
approval.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER JOE DAVIS III: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 All right. Consent.

2
3 **B-10 - COMPETITIVE BID #WG19-39 - ANNUAL SAND REMOVAL, SIFTING**
4 **AND DISPOSITION OF SAND FROM COUNTY RIGHT-OF-WAYS ONTO THE BEACH**
5 **ON THE FORT MORGAN PENINSULA FOR THE BALDWIN COUNTY COMMISSION**

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 Next.

8 MS. WANDA GAUTNEY: The next item is
9 Competitive Bid WG19-39, annual sand removal and sifting
10 of sand from the County right-of-ways onto the beach of
11 Fort Morgan Peninsula. This is just an annual bid to
12 place on the agenda for approval.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

14 Consent?

15 COMMISSIONER JAMES E. (JEB) BALL: Consent.

16 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

17 COMMISSIONER JOE DAVIS, III: Consent.

18
19 **B-11 - COMPETITIVE BID #WG19-40 - PROVISION OF EMULSIFIED ASPHALT**
20 **(BITUMINOUS MATERIALS) FOR THE BALDWIN COUNTY COMMISSION**

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

22 Next.

23 MS. WANDA GAUTNEY: The next item is
24 Competitive Bid WG19-40, provisions of asphalt --
25 emulsified asphalt, bituminous materials. This is just
26 an agenda to place -- just to place on the agenda for
27 approval.

28 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
2 Wanda, is there -- on this one, is there -- will they
3 honor their -- their previous amount, you know, that
4 three -- that -- that three-year period?

5 MS. WANDA GAUTNEY: Yes, sir. The reason we're
6 rebidding it this time is because there were some items
7 that we --

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Changed.

10 MS. WANDA GAUTNEY: -- they -- we changed.
11 They didn't bid it the last time. And we're --

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Okay.

14 MS. WANDA GAUTNEY: We're really in need of
15 these products.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Okay.

18 MS. WANDA GAUTNEY: So that's why we're bidding
19 at this time.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Okay. All right. Good.

22

23 **B-12 - COMPETITIVE BID #WG19-41 - PROVISION OF OFF-SITE PRINTING,**
24 **IMAGING AND MAILING OF TAX NOTICES FOR THE BALDWIN COUNTY REVENUE**

25 **COMMISSIONER**

26 MS. WANDA GAUTNEY: The next item is
27 Competitive Bid WG19-41, provisions of offsite printing,
28 imaging, and mailing of tax notices for the Baldwin

1 County Revenue Commission. This is just an annual bid to
2 place on the agenda for approval.

3 COMMISSIONER JAMES E. (JEB) BALL: Consent.

4 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

5 COMMISSIONER JOE DAVIS, III: Consent.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 All right. Consent.

8
9 **B-13 - FISCAL YEAR 2018-2019 MID-YEAR BUDGET AMENDMENT -**

10 **RESOLUTION #2019-083**

11 MS. WANDA GAUTNEY: The next item is Ron's, and
12 then we'll finish my three.

13 MR. RON CINK: Commissioners, before you is a
14 midyear budget amendment. Periodically, particularly
15 during midyear, we look through the books and see where
16 we're deficient on -- in some -- some other requests that
17 will come in from various -- various other elected
18 officials.

19 And, in this case, you've made several budget
20 amendments so far this year at your request. And this is
21 looking at the -- the -- the entire package of
22 financials.

23 And there's -- It ranges from the Administrator in
24 Central Annex; Probate, some expenses associated with
25 that; Building Fund; Finance and Accounting; Archives;
26 the Coliseum; Custodial; Coroner; Building Inspection.

27 Highway, you -- you approved the barns from -- then
28 the specs changed on that. Revenue Commissioner Faust is

1 asking for a new vehicle as well as the Sheriff is asking
2 for a new vehicle. So this encompasses all of that.

3 The funding sources for this, sales tax is exceeding
4 budget amounts right now. There's also, with Building
5 Inspection, the amount of -- of building permits is
6 exceeding budget as well. So that's another source.

7 And then there is -- there is a readily fund balance
8 available for your use as well. The one thing, the
9 strategic, you -- Wayne, you requested the Strategic Plan
10 in there.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Okay.

13 MR. RON CINK: So --

14 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Okay. Consent?

17 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

18 COMMISSIONER JAMES E. (JEB) BALL: Yes.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 All right.

21

22 **B-14 - REQUEST FOR PROPOSALS (RFP) FOR EASTERN SHORE METROPOLITAN**
23 **PLANNING ORGANIZATION LONG RANGE TRANSPORTATION PLAN FOR THE**
24 **BALDWIN COUNTY COMMISSION**

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 All right. Next. Next.

27 MS. WANDA GAUTNEY: Okay. We're back to mine.
28 The next item is request for proposals for Eastern Shore

Metropolitan Planning Organization Long-Range
Transportation Plan. That is just to authorize me to
advertise this RFP.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Consent.

**B-15 - REQUEST FOR PROPOSALS (RFP) FOR TEMPORARY CLERICAL AND
LABOR SERVICES FOR THE BALDWIN COUNTY COMMISSION**

MS. WANDA GAUTNEY: All right. The next item
is request for proposals for temporary clerical and labor
services.

This is to award the RFP for the temporary clerical
and labor services to the lowest responsible bidder,
South Alabama Regional Planning Commission, as per the
attached fee schedule and authorize the Chairman to
execute this contract for thirty-six (36) months.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
All right. Commissioners?

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
All right.

**B-16 - RENTAL OF FOUR (4) COPY MACHINES FOR VARIOUS BALDWIN
COUNTY DEPARTMENTS**

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Next.

2 MS. WANDA GAUTNEY: The next item is the rental
3 of four (4) copy machines for various Baldwin County
4 Commission departments.

5 This is to approve and authorize the Chairman to
6 execute the rental agreement with Sharp Electronics
7 Corporation for the rental of four (4) new machines off
8 the State of Alabama bid for thirty-six (36) months
9 effective the date of execution as follows, and they're
10 all listed there.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Okay. Consent?

13 COMMISSIONER JAMES E. (JEB) BALL: Consent.

14 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

15 COMMISSIONER JOE DAVIS, III: Consent.

16 MS. WANDA GAUTNEY: And that's all I have.

17 Thank you.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Thank you, Wanda.

20

21 **C-1 - RESOLUTION #2019-089 - 2019 HIGH RISK RURAL ROADS PROGRAM**

22 **FOR REPAIR OF UNSHIELDED BRIDGE ENDS**

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 All right. Next.

25 MR. WAYNE DYESS: Mr. Chairman, next is
26 Highway. I think Joey is here.

27 MR. JOEY NUNNALLY: I hope I am. Partially,
28 Item C-1 is going to be Resolution Number 2019-089. It's

the 2019 High Risk Rural Roads Program for repairs of unshielded bridge ends.

The recommendation from the staff would be just to approve resolution for the repair of unshielded bridge ends for the following locations: County Road 87 over Styx River, Scranage Road over Horseneck Creek, and Hoyle Bryars Road over Interstate 65.

This is just really tying up some loose ends. The -- the application is already working through ALDOT. And it actually got approved, but they just reached out to us and asked us to do this resolution as part of their requirements.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Consent. All right.

C-2 - 2019 HIGH RISK RURAL ROADS PROGRAM FOR UNSHIELDED BRIDGE

ENDS - REQUEST PERMISSION TO ADVERTISE

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Next.

MR. JOEY NUNNALLY: Item C-2 is going to be related to the 2019 High Risk Rural Roads Programs for unshielded bridge ends. And this is just asking for authorization for the Purchase Director to place a competitive bid and advertise.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

1 COMMISSIONER JOE DAVIS, III: Consent.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 All right. Consent.

4

5 **C-3 - ALABAMA DEPARTMENT OF TRANSPORTATION (ALDOT) - INTERSECTION**

6 **IMPROVEMENTS AT BROMLEY ROAD AND STATE HIGHWAY 225 - RESCIND**

7 **UTILITY RELOCATION AGREEMENT WITH BALDWIN EMC**

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

9 Next.

10 MR. JOEY NUNNALLY: Item C-3 is going to be the
11 Alabama Department of Transportation intersection
12 improvements at Bromley Road and -- and State Highway
13 225.

14 This was an action that was taken a while back where
15 we thought we were going to have to pay Baldwin County
16 EMC to relocate some utility lines out there.

17 Once the EMC found out that it was not a
18 reimbursable item, they just basically donated the work
19 at no cost to us, but the Commission had already
20 processed this -- this item, so we're just asking to
21 rescind it.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Consent?

24 COMMISSIONER JAMES E. (JEB) BALL: Consent.

25 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

26 COMMISSIONER JOE DAVIS, III: Consent.

27

28 **C-4 - BALDWIN REGIONAL AREA TRANSIT SYSTEM (BRATS) SEASONAL**

SUMMER ROUTES

MR. JOEY NUNNALLY: Item C-4 is going to be the Baldwin Regional Area Transport System seasonal summer routes.

Mr. Matthew Brown, the Director of BRATS, is here to kind of go into some further details with this. But this item is just to discuss some proposed cutbacks in the seasonal summer routes.

So, Matthew, I'm going to let you explain that.

MR. MATTHEW BROWN: Thank you, Joey. Good morning, Commissioners. This is an agenda item to discuss our seasonal routes.

Last year in Fiscal Year '18, we provided five seasonal routes. You'll see up there we have it shown in three for -- to consolidate those regions with two routes and then Burger King and McDonald's was an additional route.

That represented about five thousand, two hundred (5,200) service hours. Service hours represent the clock-in time from the driver to the clock-out time. So this is driver service time to provide those routes. Transported almost twenty thousand (20,000) people.

MR. JOEY NUNNALLY: Just -- just to kind of back up just for a second so that -- just -- the YES Program, Regal, and Burger King are basically programs to where we haul students down to the island, down to Gulf Shores and Orange Beach, for -- for workforce. So it's workforce routes.

1 MR. MATTHEW BROWN: Yeah.

2 MR. JOEY NUNNALLY: Just back up.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 This is -- is this part of that -- the thing that Mobile
5 started with us? It's -- I can't remember the name of
6 it.

7 MR. MATTHEW BROWN: The YES Program.

8 MR. JOEY NUNNALLY: The YES Program was --

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 YES Program. Yeah. Okay.

11 MR. JOEY NUNNALLY: But, now, the Regal and
12 Burger King routes we've been doing for years.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Okay. All right. Burger King did it? Okay.

15 MR. MATTHEW BROWN: That's right. I apologize.
16 The YES Program is primarily Mobile County residents,
17 students. Regal and Burger King are -- are J-1 Visa
18 International students helping in the hospitality
19 industry down there.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Okay.

22 MR. MATTHEW BROWN: So, next, after passenger
23 trips here, farebox, so the total fares we collected from
24 these in FY18. These -- again, summer routes just
25 running basically from Memorial Day to Labor Day was
26 seventy-two thousand dollars (\$72,000). Our total
27 service cost -- And you can think of this as the gross
28 service cost -- was two hundred sixty-five thousand

1 dollars (\$265,000). You can see a pretty substantial
2 deficit there.

3 Lisa, if you'll go on to the next slide. That
4 service cost can be divided into an operational cost, an
5 administrative cost, and a capital cost.

6 Now, these are not published routes for us. These
7 were route the businesses came and there was just a
8 decision made on BRATS' side that, hey, there's an
9 opportunity to increase ridership. Let's -- let's try
10 them. And so they did. And -- and then
11 that's essentially how these costs broke down for FY18.

12 If we want to move forward to the next slide, I want
13 to explain a little bit about how we get -- get
14 reimbursed. You can see our actual cost to the
15 Commission. So the green is our operational cost. Blue
16 is our admin. Yellow is our capital.

17 The way that these reimbursements work -- Lisa, if
18 you can go to the next one -- first of all, you take the
19 farebox or the fares off of our operation, and that
20 brings us down to our net operation -- net operating cost
21 of one hundred twelve thousand dollars (\$112,000).

22 And this is where the grants start kicking in. The
23 Federal Government reimburses fifty percent (50%) of our
24 operational cost, which means local matches and other
25 fifty percent (50%). And for admin it's eighty percent
26 (80%) from the Federal grant, which means twenty percent
27 (20%) local.

28 And then for capital, it's eighty percent (80%) and

1 twenty percent (20%) local as well. Now, that's for this
2 type of route. It's a little bit different for -- for
3 each route, depending on fareboxes or contracts. So that
4 means the total local cost for these routes was
5 seventy-two thousand, four hundred dollars (\$72,400).

6 Because of the substantial cost of these routes to
7 the Commission, we reached out to these summer providers
8 and said we need to make sure we're getting full cost
9 recovery for these routes.

10 And we also do provide two additional routes down
11 there called BeachLinc and Central Transfer. And we said
12 here are the routes that we currently have existing
13 that -- that operate no matter what.

14 We would like to maximize the utilization of those
15 routes as much as possible and then in the future see if
16 there's a better way to consolidate efforts between
17 multiple business -- businesses down there to see if
18 there's a way to get full cost recovery on these other
19 routes.

20 MR. JOEY NUNNALLY: Increase our ridership, in
21 other words.

22 MR. MATTHEW BROWN: That's right. Right. The
23 reality is we had almost seventeen (17) routes -- I
24 should say runs -- going down to the beach every day for
25 these seasonal routes. And that's a one-way trip.
26 That's another seventeen (17) coming back.

27 Those went from about 5:30 a.m. to almost midnight
28 seven days a week during the summer. So we were running

1 a ton of buses down there last year at a substantial
2 cost.

3 So, reaching out, we've met with all of those
4 individuals in the past couple of weeks. They're going
5 to try to maximize BeachLinc and Central Transfer. And
6 they want to work with us much earlier next year -- We're
7 talking about December or January -- to say can we bring
8 everybody to the table at once? That's what's going to
9 be required. Can we normalize the schedule?

10 So that way McDonald's and Burger King aren't
11 demanding different times. That's essentially what
12 happened. They said we need to be here at 8:30 and we
13 need to be done here at 7:00. So we need two separate
14 buses for this. Is there a way we can get them to
15 compromise so we're all running more people on these
16 buses?

17 So we told these summer route providers, if -- if
18 you still feel like you need additional transportation
19 this summer, you know, let us know, and we'll see if we
20 can work up some proposal to bring before the Commission.
21 So far they have not come back to us to utilize anything
22 beyond the BeachLinc and the Central Transfer.

23 But this is going to be a reduction of our -- our
24 summer routes. Last year in the budget they -- the prior
25 Commission reduced our drivers by six drivers. We
26 currently have six additional vacancies that we're going
27 to choose not to fill. So that's essentially a staffing
28 reduction of twelve (12) drivers from last year.

1 And we feel very comfortable with our staffing
2 levels right now, because we're not going to have to lump
3 a huge amount of summer routes back on.

4 Moving forward, we'd like to find a way to make this
5 work. We think this is an important service. But we
6 want it to be done in a way that the -- the Commission
7 isn't footing the bill for that.

8 So any questions about that or discussion or any
9 feedback on how you'd like us to -- need to work on that?

10 COMMISSIONER BILLIE JO UNDERWOOD: So what
11 you're saying is that it costs us seventy-two, thousand
12 three hundred ninety-two dollars (\$72,392) to transport
13 that -- how many -- nineteen thousand (19,000) or
14 seventeen thousand (17,000) people was it?

15 MR. MATTHEW BROWN: That's correct. It was
16 just under twenty thousand (20,000).

17 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

18 MR. MATTHEW BROWN: Gross cost was two hundred
19 sixty-five thousand (265,000). Our un-reimbursed portion
20 that we had to pay --

21 COMMISSIONER BILLIE JO UNDERWOOD: Right.

22 MR. MATTHEW BROWN: -- was seventy-two thousand
23 (72,000).

24 COMMISSIONER BILLIE JO UNDERWOOD: What -- what
25 Baldwin County has to pay.

26 MR. MATTHEW BROWN: That's correct.

27 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

28 MR. JOEY NUNNALLY: And --

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
2 That's part of our twenty percent (20%) match basically.
3 That's -- that's all -- adds up all the twenty percent
4 (20%) thing.

5 COMMISSIONER BILLIE JO UNDERWOOD: That's
6 everything in there.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Everything.

9 COMMISSIONER BILLIE JO UNDERWOOD: The fifty
10 percent (50%) and the two twenties (20's), right?

11 MR. MATTHEW BROWN: That's correct. That's a
12 weighted average of all of our matches.

13 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

14 MR. JOEY NUNNALLY: And just -- just for a
15 little further point of clarification, what he said
16 earlier about these are un-advertised routes, if these
17 were advertised routes, we would have to go through the
18 whole process of advertising of cutting services and all
19 this stuff.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Uh-huh. (Indicates affirmatively.)

22 MR. JOEY NUNNALLY: And it'd be a long,
23 drawn-out process, public hearings and --

24 UNKNOWN SPEAKER: Right.

25 MR. JOEY NUNNALLY: -- all that.

26 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. You
27 can't --

28 MR. JOEY NUNNALLY: We don't -- these routes

1 were not advertised, just kind of --

2 MR. MATTHEW BROWN: That's -- that's correct.

3 MR. JOEY NUNNALLY: So all we have to do is
4 just basically kind of get your blessings to cut back on
5 the services, let these guys ride the BeachLinc and the
6 Central Transfer lincs. And -- and -- and that's --
7 that's the only action we need to take. So there's no
8 public hearings or anything like that.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Either cut back -- cut it back or -- or fund it, one of
11 the two; right?

12 MR. JOEY NUNNALLY: That's correct.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Yeah. Are we going to have adequate transportation for
15 those folks to get back and forth to work down there?

16 Because right now, you know, they're -- they're
17 looking for people. And, you know, and it's -- it's --
18 it's hard to find folks, you know.

19 And -- and transportation is the biggest -- the
20 biggest hurdle that they're -- they're facing, you know.
21 And I don't want to -- I don't want to go up there and
22 kill the golden goose, you know, because that's where the
23 money -- a lot of our money comes from, you know.

24 COMMISSIONER BILLIE JO UNDERWOOD: So is this
25 just -- which businesses is it besides -- you said
26 McDonald's and Burger King. Is that the only --

27 MR. MATTHEW BROWN: So the primary provider
28 beyond McDonald's and Burger King was Regal. They are

1 basically a staffing agency that staffs these J-1 Visa
2 students.

3 And they service the Beach Club, LouLou's,
4 Waterville. And they have -- they basically have whole
5 apartment units that they keep these students in Gulf
6 Shores.

7 And they actually have a lot of their owns van and
8 stuff that they provide their own transportation service.
9 And they are kind of using us to supplement that service.

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 Yeah.

12 COMMISSIONER BILLIE JO UNDERWOOD: And, also,
13 how -- how full are the buses?

14 MR. MATTHEW BROWN: So that's -- that's a --
15 that's a great question. There were -- we ran all those
16 service hours up there. There were approximately twelve
17 hundred (1,200) times where we stopped at a location, one
18 of their designated stops, and no one got on or off that
19 bus.

20 So that was -- that was another problem with the way
21 that these were operated in FY18. Moving forward, any
22 type of arrangement like this, we would like to see some
23 type of prepayment contract arrangement where they have
24 prepaid for -- for these students to ride these buses.
25 So that way it's on them if no one gets on or off the
26 buses.

27 COMMISSIONER BILLIE JO UNDERWOOD: Okay. So,
28 obviously, some of these students are not utilizing this.

1 They're -- they're finding their own mode of
2 transportation.

3 MR. MATTHEW BROWN: That's correct.

4 COMMISSIONER BILLIE JO UNDERWOOD: So how big
5 of an actual need is this transportation if we're having
6 people not getting on and off?

7 MR. MATTHEW BROWN: Well, I --

8 COMMISSIONER JAMES E. (JEB) BALL: I think we
9 go with what he was saying. We've already got the other
10 ones going down here. We just need to say, hey, look,
11 here's our transportation coming down here already.

12 COMMISSIONER BILLIE JO UNDERWOOD: Already.

13 COMMISSIONER JAMES E. (JEB) BALL: Get on this
14 bus if you -- if you need a ride to work.

15 MR. MATTHEW BROWN: We -- we -- we're hoping
16 those two routes are going to get maxed out this year and
17 we're going to say, okay, this shows that we need to
18 build it out a little bit more beyond this.

19 COMMISSIONER BILLIE JO UNDERWOOD: I think that
20 would be the ideal --

21 COMMISSIONER JAMES E. (JEB) BALL: So what is
22 this on the -- what is this on the agenda for? What --
23 we can't make a decision today. But what are -- are you
24 going to be asking us, Matthew, at the meeting on the
25 21st to --

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Do away with this.

28 COMMISSIONER JAMES E. (JEB) BALL: -- do away

1 with it?

2 COMMISSIONER BILLIE JO UNDERWOOD: Either fund
3 it or reduce it or do away --

4 COMMISSIONER JAMES E. (JEB) BALL: Right.

5 MR. MATTHEW BROWN: So there's actually -- And
6 I'll defer to Joey here a little bit. But there's
7 technically no action required. It's more of in the
8 past, these decisions were made without the Commission
9 ever being brought in the loop.

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 Yeah.

12 COMMISSIONER JAMES E. (JEB) BALL: Well,
13 that's --

14 MR. MATTHEW BROWN: And we just want to show
15 that deference to the Commission.

16 MR. JOEY NUNNALLY: So if we -- we start
17 cutting routes and y'all start getting phone calls --

18 COMMISSIONER JAMES E. (JEB) BALL: Right.

19 MR. JOEY NUNNALLY: -- then -- then y'all need
20 to be knowing why we're doing it.

21 COMMISSIONER JAMES E. (JEB) BALL: All right.
22 So let me ask you this, Joey, what is -- and Matthew,
23 Joey, what is your recommendation that we do with this?

24 MR. JOEY NUNNALLY: My recommendation would be
25 that we let the students ride the existing routes that
26 are going down there and then we -- and we -- we cut
27 back.

28 COMMISSIONER JAMES E. (JEB) BALL: Okay.

1 MR. JOEY NUNNALLY: Yes, sir. Now, there --
2 there is -- there is a balance; okay? We're not all
3 about breaking even and making money off of BRATS.

4 COMMISSIONER JAMES E. (JEB) BALL: That's
5 right.

6 MR. JOEY NUNNALLY: This is a service that we
7 provide. But, at some point, there comes a point to
8 where we were running buses down there and nobody is
9 getting on them.

10 COMMISSIONER JAMES E. (JEB) BALL: That's
11 right.

12 MR. JOEY NUNNALLY: Then we've got to -- we've
13 got to back up and say, okay, wait, what are we doing
14 here, you know, and reevaluate. And I think that's where
15 we kind of reached when we started looking at numbers
16 is -- is -- and -- and I didn't want to make that call
17 without y'all being in the loop.

18 COMMISSIONER JAMES E. (JEB) BALL: Right.
19 Well, thank you.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Yeah. All right. All right. So there really won't be
22 any action on this one.

23 MR. JOEY NUNNALLY: I don't think so.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Okay. All right.

26 MR. JOEY NUNNALLY: Okay.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 All right.

1 COMMISSIONER BILLIE JO UNDERWOOD: Just help us
2 answer those e-mails again.

3 MR. JOEY NUNNALLY: That's right. That's
4 right.

5 COMMISSIONER JAMES E. (JEB) BALL: Along with
6 my gmails.

7 COMMISSIONER JOE DAVIS, III: Oh, man. You got
8 some of those, too, huh?

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Okay.

11

12 **C-5 - CASE S-15029 - BRIDLEWOOD FARMS - RELEASE MAINTENANCE BOND**

13 MR. JOEY NUNNALLY: Okay. So C-5 --

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 All right.

16 MR. JOEY NUNNALLY: -- this is Case S-15029,
17 which is Bridlewood Farms. And this is basically just
18 the release of the maintenance bond for that subdivision
19 that was built in the amount of three hundred fifty-seven
20 thousand, six hundred twenty-two dollars and thirty-two
21 cents (\$357,622.32).

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Okay, Commissioners, Consent?

24 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

25 COMMISSIONER JAMES E. (JEB) BALL: I consent.

26 COMMISSIONER JOE DAVIS, III: Yes.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 All right.

C-6 - CASE S-19023 - KIRKLAND SUBDIVISION - REFUND APPLICATION**FEES**

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Next.

MR. JOEY NUNNALLY: Item C-6 is going to be Case S-19023, Kirkland Subdivision. This is going to be a refund of application fees.

The staff recommendation will be two parts. One and -- is to authorize the staff to refund the variance application fee of two hundred fifty dollars (\$250) and the final plat application fee of three hundred fifty dollars (\$350) for a total of six hundred dollars (\$600) to Ms. Tammy Kirkland and to authorize the interim Clerk/Treasurer to process an -- an interim check for refund.

Basically what happened was they came in to us and -- to try to get a subdivision for a mortgage because they were having some mortgage issues. And we've pointed them a different route where they were -- from a banking standpoint instead of a subdivision standpoint.

So they -- we -- they didn't divide their property, so we were not needed. We didn't do any reviews or anything. We just kind of gave them some advice on how to handle their issues separately. And -- and it worked for them. So now we're just refunding their money.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Okay. Consent. All right.

1 COMMISSIONER BILLIE JO UNDERWOOD: I have a
2 question about that, though. Why did we ever -- I mean,
3 do they just automatically come in and pay a fee before
4 you ever even talk to them? Because it sounds like y'all
5 were able to solve this without -- so why was a fee --
6 does a fee have to be paid upfront?

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Yes.

9 COMMISSIONER BILLIE JO UNDERWOOD: No matter,
10 before they ever even talk to you?

11 MR. JOEY NUNNALLY: Well, what happened was
12 when she came into the -- the -- to Lori, the secretary,
13 Lori asked her what she wanted to do. She said she
14 wanted to subdivide her property. So we gave her the fee
15 schedule. She wrote the check, okay, and handed it to
16 them.

17 When -- when -- when Seth got the package and
18 realized something doesn't look right, started calling
19 her and asking her some questions. He advised her, well,
20 you don't have to do this. You can do this.

21 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

22 MR. JOEY NUNNALLY: The money had already been
23 taken. So -- so now --

24 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

25 MR. JOEY NUNNALLY: -- I've got to have a
26 Commission action to refund it.

27

28 **C-7 - LICENSE AGREEMENT NO. 19006 - PERDIDO STREET AND POUND ROAD**

RIGHT-OF-WAY

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COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Okay. All right. Okay. Next.

MR. JOEY NUNNALLY: Okay. Item C-8 is going to
be -- Oh, I'm sorry. C-7.

COMMISSIONER BILLIE JO UNDERWOOD: C-7.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
C-7.

MR. JOEY NUNNALLY: C-7, this is going to be
License Agreement Number 19006, Perdido Street and Pound
Road right-of-way.

We've got a little slide here to kind of help
explain this one. Mr. Brian Naugher is here, so if
you've got any questions, he's going to be here to answer
questions.

But the staff recommendation would be to approve the
license agreement permitting Brian Naugher to clear
approximately four hundred five (405) feet by twenty-five
(25) foot wide of underbrush and a few small trees less
than eight (8) inches in diameter to access his property.

So the Commission is going to be very familiar with
this area. Just to kind of give you an idea where it's
at in Lillian, that is Mayo subdivision. This is the
infamous thirty (30) foot of right-of-way that we
discussed at Road and Bridge a little while back.

And Mr. Brian Naugher's lot that he owns is here.
This road comes down. It's actually paved. Anything
black and white is paved. But the pavement stops here.

1 So he's wanting to basically clear this area to get
2 to his -- to get to his property from the paved road. It
3 looks like a shorter distance going from here to here, so
4 we reached out to him and asked him why he wasn't coming
5 in from that way. There's -- as y'all well know, there's
6 a large drain that runs this direction.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Yeah. Yeah. Yeah.

9 MR. JOEY NUNNALLY: And he doesn't want to have
10 to cross the drain. So it made sense to me once we --
11 once we thought about it. But if you'll go to the next
12 slide.

13 MS. LISA SANGSTER: That's it.

14 MR. JOEY NUNNALLY: That's it? Oh, okay. I
15 thought there was a picture. But, anyway, there's --
16 the -- the clearing that has to be done through here is
17 not a whole lot. It's already cleared. It just needs to
18 be a little bit wider.

19 MR. BRIAN NAUGHER: So there's ten (10) feet of
20 roadway already cleared. I want to expand it out to --
21 to twenty-five (25) feet so that I can develop that
22 property.

23 The other reason that I want to go the other
24 direction and not to 99 is because we have partial
25 ownership in a waterfront piece of property there. So I
26 don't want my family going back up to 99 and back around.
27 I want to keep them off a major thoroughfare to get down
28 to the waterfront property.

1 There is a -- about a three (3) foot -- when you
2 look at the topography maps on it -- rise. So the wash
3 that -- that Joey was talking about is not going to --
4 going to cause further flooding down on the south end of
5 that. So I don't believe it's going to cause a further
6 erosion problem for you in -- in the future.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Okay.

9 MR. BRIAN NAUGHER: And just a caveat to --

10 COMMISSIONER BILLIE JO UNDERWOOD: Just please
11 don't flood anybody else out.

12 MR. BRIAN NAUGHER: Yeah. I would like to say
13 thank you to Joey and especially Michael Campbell down in
14 his office for -- for being extremely easy to work with
15 throughout this process. It's been extremely educational
16 and eye opening of -- of the process. So that's what I
17 want to do. And any questions?

18 COMMISSIONER JAMES E. (JEB) BALL: Consent,
19 Mr. Chairman.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Is that on Consent then?

22 COMMISSIONER JOE DAVIS, III: Consent.

23 MR. JOEY NUNNALLY: All right. So just -- just
24 for clarification, the end of the pavement road right
25 there is where we're going to stop our maintenance.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Yep.

28 MR. JOEY NUNNALLY: He's going to do this. And

1 we're not going to be maintaining this.

2 MR. BRIAN NAUGHER: Right. But I'll let you if
3 you want to.

4 MR. JOEY NUNNALLY: I just wanted -- just
5 wanted to clarify that.

6 MR. BRIAN NAUGHER: So great -- great point
7 there, Joey. If you'll point back to that corner, so the
8 road actually goes thirty (30) foot where his pin is down
9 to the water. I'm not looking to do anything there. I'm
10 looking to do the south end of Pound up to the border of
11 my property just wide enough, not to exceed twenty-five
12 (25) feet, to access the property.

13 MR. JOEY NUNNALLY: Okay. And what -- what
14 we'll do is we'll put up an "END COUNTY MAINTENANCE" sign
15 right there; okay?

16 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Consent.

19 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

20 MR. BRIAN NAUGHER: Thank you.

21

22 **C-8 - EDMOND G. ESLAVA, III - RIGHT-OF-WAY ACQUISITION APPRAISAL**

23 **CONTRACT**

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 All right. Next.

26 MR. JOEY NUNNALLY: All right. I'm sorry. I
27 had quite a few on the agenda today. C-8 is going to be
28 a right-of-way acquisition appraisal contract for

1 Mr. Edmond G. Eslava, III, Mr. -- better known as Buddy
2 Eslava, to utilize his services to do the -- do
3 appraisals.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 All right. Commissioners, Consent?

6 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

7 COMMISSIONER JAMES E. (JEB) BALL: I'm just
8 reading the staff recommendation. Consent.

9 MR. JOEY NUNNALLY: Okay. We're good?

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 All right.

12

13 **C-9 - JAMES H. FAULKNER, III - RIGHT-OF-WAY ACQUISITION APPRAISAL**

14 **CONTRACT**

15 MR. JOEY NUNNALLY: I'm sorry. I've got --
16 I've got three of these to go with these three
17 appraisals. One is for Mr. Buddy Eslava, III. The next
18 one is the exact same thing, Mr. James H. Faulkner, III.

19 Again, the staff recommendation would be to approve
20 the contract between Baldwin County and James H.
21 Faulkner, III, with Courtney & Morris Appraisals,
22 Incorporated, for the right-of-way appraisals for future
23 projects in the Highway Department.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Okay. Consent for all --

26 COMMISSIONER BILLIE JO UNDERWOOD: Consent.
27 I'm Consent on --

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 All those. Okay.

2 COMMISSIONER BILLIE JO UNDERWOOD: -- all three
3 of them.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 All right.

6

7 **C-10 - JAMES K. GREEN, JR. - RIGHT-OF-WAY ACQUISITION APPRAISAL**

8 **CONTRACT**

9 MR. JOEY NUNNALLY: And then the one will be
10 for Mr. James K. Green, Jr., which is the exact same
11 contract.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Okay. Consent.

14 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Okay.

17

18 **C-11 - TRANSFER OF A PORTION OF COUNTY ROAD 12 SOUTH TO THE CITY**

19 **OF FOLEY**

20 MR. JOEY NUNNALLY: All right. Item C-11 is
21 going to be the transfer of a portion of County Road 12
22 south of the City -- to the -- to the City of Foley.

23 The action is going to be three parts, which would
24 be -- the first part would be pursuant to Alabama Code
25 11-49-80, cease control, maintenance, management,
26 supervision, regulation, repair, maintenance, and
27 improvement of the County Road 12 South from
28 approximately two hundred ninety (290) feet west of

1 Clarke Ridge Road running west approximately one
2 thousand, three hundred fifty-five (1,355) feet and
3 remove said portion of road from the County-maintained
4 road list effective May 21st, 2019.

5 The second would be to authorize the Chairman to
6 notify the City of Foley by letter of the foregoing
7 action and the City of Foley's responsibility for the
8 said road. And the third would be to authorize the
9 Chairman to execute a quitclaim deed.

10 So the section of road here is going to be -- is
11 what's in red. The subdivision here is has got a new
12 phase that's coming in, and they actually want to make
13 a -- a -- I think a third or fourth entrance --

14 COMMISSIONER CHARLES "SKIP" GRUBER: Uh-huh.
15 (Indicates affirmatively.) Yeah, yeah.

16 MR. JOEY NUNNALLY: -- to come out to there.
17 They've actually annexed this piece of property back in
18 '18, 2018. So this section now is completely inside the
19 city limits. So it would therefore be --

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Uh-huh. (Indicates affirmatively.)

22 MR. JOEY NUNNALLY: -- responsible for their
23 maintenance and control, and they would be responsible
24 for approving the subdivision to connect onto the --
25 the -- the highway.

26 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

27 COMMISSIONER JAMES E. (JEB) BALL: Consent.

28 ATTORNEY DAVID CONNER: Mr. Chairman, this --

1 this item will require the agreement that we have and a
2 resolution for both cities to adopt. So what we need to
3 do is add that to the agenda item so that the Commission
4 can approve that resolution and agreement.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 Okay.

7 ATTORNEY DAVID CONNER: And then that way it'll
8 be taken care of. It's 11-49-81 that says what we have
9 to have in there.

10 MR. JOEY NUNNALLY: Okay. Thank you.

11 ATTORNEY DAVID CONNER: Just add that
12 provision.

13 MR. JOEY NUNNALLY: We'll get it added in.

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 All right.

16

17 **C-12 - WEEKS BAY FOUNDATION - REQUEST TO INSTALL SIGNAGE AT**

18 **MULLET POINT AND VIEW POINT BOAT RAMPS**

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 All right. Next.

21 MR. JOEY NUNNALLY: Okay. Item C-12 is going
22 to be Weeks Bay Foundation request to install signage at
23 Mullet Point and View Point boat ramps. The staff
24 recommendation would be just to discuss the request from
25 Ms. --

26 MS. YAEL GIRARD: Yael.

27 MR. JOEY NUNNALLY: -- Yael Girard -- Thank you
28 very much -- the Executive Director of the Weeks Bay

1 Foundation to install signage to Mullet Point and View
2 Point boat ramps regarding derelict vessels in the
3 waterways.

4 So derelict vessels tend to give us a lot of
5 problems, especially after large storm events. She
6 reached out to me via e-mail a week or so ago. And I
7 asked her just to come to the meeting and kind of present
8 what her -- some of her ideas were.

9 So I'll turn it over to you.

10 MS. Yael GIRARD: Okay. So, again, my name is
11 Yael Girard. It's kind of a hard one, so you can say
12 YaYa or whatever.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Okay.

15 MS. Yael GIRARD: That's fine. I'm the
16 Director of the Weeks Bay Foundation. For those folks
17 who don't know about us, we were formed in 1990 as a
18 friends group to the Weeks Bay Reserve.

19 But we have since become an accredited land trust,
20 which means that we protect critical habitats throughout
21 Baldwin and Mobile Counties, acres of endangered species,
22 sensitive habitats and ecosystems.

23 And we also restore those areas and help to educate
24 the community about the importance of our natural
25 resources on the coast.

26 When they were doing the PR presentation, I noticed
27 that like eighty percent (80%) of the slogans were about
28 rivers and bays and how important the waterways are. So

1 that's a big part of what we do.

2 Marine debris is a big problem in our area,
3 especially in our bays and the ocean. And we have a
4 specifically difficult time with derelict and abandoned
5 vessels.

6 So that's the technical term. It basically means
7 sunken or stranded boats that happen often after storms.
8 But sometimes because people don't want to put in the
9 maintenance or the time or the insurance on them, and so
10 they just let them drift away.

11 And so the boats are an issue, because they're a
12 navigational danger. Anyone who's been in Weeks Bay,
13 there have been boats that are just below the surface in
14 the navigational channels. And when you're in a bay
15 that's already only four feet deep, that's -- that's a
16 bit of a challenge.

17 It's also an environmental issue with pollution and
18 leaking different -- different chemicals and oils from
19 the boats. And it's a danger to our wildlife and an
20 eyesore. When people come to our bays and rivers, they
21 don't want to be looking at these -- these boats sunk or
22 stranded.

23 We so gained funding from the NOAA Marine Debris
24 Removal Project -- Program. And we had a couple of
25 objectives to remove five derelict and abandoned vessels
26 from Weeks Bay and Turkey Branch, remove five pieces of
27 other large marine debris, do some community education
28 and outreach about this issue, and then to create a

1 campaign to sort of help for prevention, which we decided
2 to entitle "DERELICT IS DANGEROUS."

3 And this is going to include signage and cards
4 placed at marinas and launches. I've given all of y'all
5 a copy of the actual signage and the cards. There's a
6 hardcopy around.

7 *****

8 *ATTACHMENT 3 - DERELICT IS DANGEROUS CAMPAIGN HANDOUT*

9 *****

10 MS. YAEL GIRARD: And so this -- That's really
11 hard to read -- but Weeks Bay. And the pins, the yellow
12 pins are -- are where all of our different vessels were
13 that we ended up pulling. So we had a couple up in
14 Turkey Branch, a couple on the eastern shore of Weeks
15 Bay, and then one at the mouth of Magnolia River as well.

16 So the results, we actually ended up pulling six
17 extra -- six boats. We got an extra one from where it
18 was stacked, two on top of each other. We got three
19 pieces of large marine debris, including a transom and a
20 motor from some other vessels, or -- or cars, we're not
21 sure.

22 We've had education and discussions so far with over
23 one hundred (100) community members. We've created this
24 DERELICT IS DANGEROUS campaign. And we've scheduled
25 remediation plantings for the shoreline area for June 1st
26 to -- to get the shoreline spots back in shape after
27 pulling those boats.

28 We've also had approval from Marine Resources to

1 install signage at the boat ramps that they maintain.
2 And so now we're coming forward to the County Commission
3 to see if we can get approval to install the same signs
4 at Mullet Point and View Point, which are
5 County-maintained ramps.

6 It is our hope that this -- this information will
7 help the community understand their responsibilities
8 related to their -- their vessels and also who to contact
9 should they see a boat floated or -- or stranded.

10 So we worked a lot with Alea in the Marine Police
11 division on this project and on the removal of those
12 boats. So if you have any questions --

13 COMMISSIONER JAMES E. (JEB) BALL: Consent.

14 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

15 MS. YAEL GIRARD: Okay.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Okay.

18 MS. YAEL GIRARD: And there is the campaign
19 material, if you didn't --

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Very good.

22 COMMISSIONER JAMES E. (JEB) BALL: So --

23 COMMISSIONER BILLIE JO UNDERWOOD: Is this only
24 for removing them out of the water or like -- like when
25 you see one pushed on the shore?

26 MS. YAEL GIRARD: So some of the boats that we
27 removed were completely submerged, and some of them were
28 partially inundated and on the shoreline but not

1 functioning, usually a lot of hull damage. And a lot of
2 them had been sitting there for potentially ten (10) to
3 twenty (20) years and had never been removed.

4 COMMISSIONER BILLIE JO UNDERWOOD: Like the
5 Morning Star?

6 MS. Yael GIRARD: I'm sorry?

7 COMMISSIONER BILLIE JO UNDERWOOD: Like the
8 Morning Star in Bon Secour.

9 MS. Yael GIRARD: Yes. Exactly. So the -- the
10 goal of this campaign is actually prevention. The
11 project that we did was removal. After every storm, we
12 get more boats. And it's really hard in Alabama.
13 There's not great maritime laws for holding people
14 accountable for their boats. And so this is an effort to
15 try and limit the amount that go back into the water.

16 So those cards will be at the marinas and at the
17 boat shops. And we'll try and get those out to local
18 vendors as well, people who are selling these boats, like
19 Forsman's Marine, Paradise Marine.

20 But then at the launches, we want that big sign to
21 be there so people really understand that this is
22 navigationally dangerous, environmentally hazardous with
23 the chemical toilets and oil and things coming out, and
24 that they can prevent this by properly mooring and doing
25 dry storage, emptying and flushing out their chemical
26 toilets, and things like that before a storm so that they
27 can be better stewards.

28 COMMISSIONER BILLIE JO UNDERWOOD: Sounds good.

1 MR. JOEY NUNNALLY: So just -- just for
2 clarity, it doesn't sound like anybody has got a problem
3 with -- with us placing these signs down there. But
4 you'll -- you'll supply the signs?

5 MS. YAEL GIRARD: Yes. Yeah. That's a -- a
6 good thing to mention.

7 MR. JOEY NUNNALLY: And then -- and then -- and
8 then we'll place them. So just as --

9 MS. YAEL GIRARD: Okay.

10 MR. JOEY NUNNALLY: Just as soon as they
11 approve this action on -- on Tuesday --

12 MS. YAEL GIRARD: Uh-huh. (Indicates
13 affirmatively.)

14 MR. JOEY NUNNALLY: -- and then -- and I get
15 the signs from you, we're going to go get them placed.

16 MS. YAEL GIRARD: Okay. That's great. Yeah.
17 The -- the foundation has all the funding for the site.
18 We're not asking for the County to do any -- any funding.
19 We'll --

20 MR. JOEY NUNNALLY: Do you have a proposed
21 sign?

22 MS. YAEL GIRARD: Yes, we do. They're a
23 twenty-by-thirty (20x30) sign. And we went with the --
24 the existing boat ramp signage that the State has placed
25 in a lot of places where we can just put it on those same
26 signs.

27 If y'all would like separate mounting pillars, we
28 can get those as well. We have the funding to order

1 those also. So we can discuss if you want to --

2 MR. JOEY NUNNALLY: I mean, obviously, all
3 you -- all you need to do is supply the sign.

4 MS. Yael GIRARD: Okay.

5 MR. JOEY NUNNALLY: I'll do the post --

6 MS. Yael GIRARD: Okay.

7 MR. JOEY NUNNALLY: -- and the -- and the --

8 MS. Yael GIRARD: Okay.

9 MR. JOEY NUNNALLY: That's not a problem.

10 MS. Yael GIRARD: Great. Thank y'all.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Well, one quick question.

13 MS. Yael GIRARD: Yes, sir.

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 Now, this is mostly going to be in the Mobile Bay area;
16 correct?

17 MS. Yael GIRARD: It will be around Weeks Bay.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Around Weeks Bay.

20 MS. Yael GIRARD: It's just based on the
21 funding that we had available.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Okay.

24 MS. Yael GIRARD: We'd like to make it a bigger
25 project and -- and put signs in a lot of places. We
26 just -- we only got fifty thousand dollars (\$50,000) for
27 the grant. And the removal of the boats was about
28 forty-five thousand (\$45,000), so --

1 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

2 MS. Yael Girard: -- that's a big, expensive
3 thing.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 Yeah. Because I -- I -- I know there was a lot of them
6 out there in different areas, you know.

7 MS. Yael Girard: Yes.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 And they're -- they're -- they're -- they're not so
10 much -- they're just abandoned.

11 MS. Yael Girard: Uh-huh. (Indicates
12 affirmatively.)

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 People just abandon them, you know.

15 MS. Yael Girard: They do.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 And they're -- they're all over, you know, in Perdido Bay
18 and --

19 MS. Yael Girard: Yeah.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER --
21 you know, and Robinson's Bayou. I mean, all of these are
22 boats that are there. But, you know, there's no way --
23 nobody else to take care of them.

24 MS. Yael Girard: Take care of them. We
25 currently have allocated funding for signs at five
26 launches. We did come in a little under budget on the
27 boat removal.

28 So if we have some funds left over, we'll try and

1 add a couple of launches and so we can get the word out a
2 little bit further. We'll just have to see how that
3 goes. But, of course, that would be me coming back and
4 telling y'all again about some more launches. But
5 we'll --

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 Okay.

8 MS. Yael GIRARD: -- we'll get there.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Okay. All right.

11 MS. Yael GIRARD: Thank you.

12 COMMISSIONER BILLIE JO UNDERWOOD: Thank you.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 So that'll be on the Consent.

15 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 All right.

18

19 **D-1 - ADDITIONAL CASH FOR BACK-UP CASH DRAWER FOR SOLID WASTE**

20 **DEPARTMENT AT THE MACBRIDE LANDFILL**

21 MR. WAYNE DYESS: Mr. Chairman, next on the
22 agenda is D, Finance and Accounting. And I believe Donna
23 Bryars is here.

24 Donna.

25 MS. DONNA BRYARS: Yes. So D-1 is additional
26 cash for backup cash drawer for Solid Waste Department at
27 MacBride Landfill.

28 Related to the backup cash drawer at MacBride

Landfill, take the following actions, add an additional two hundred dollars (\$200) for the backup cash drawer located at MacBride Landfill.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Consent?

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSIONER JOE DAVIS, III: Consent.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

D-2 - BANKING SERVICES

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Next.

MS. DONNA BRYARS: D-2, related to Baldwin County Commission's basic banking services with Hancock, Whitney Bank, authorize the interim Clerk/Treasurer to accept the three-month extension with the same terms and conditions as was approved by the Commission on April 5th, 2016. The extension period is from June 1st to August 31st, 2019.

COMMISSIONER BILLIE JO UNDERWOOD: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
Consent.

COMMISSIONER JAMES E. (JEB) BALL: Consent.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
All right.

E-1 - BALDWIN COUNTY SEWER SERVICE UTILITY EASEMENT REQUEST - MAGNOLIA LANDFILL

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Next.

3 MR. WAYNE DYESS: Commissioners, next on the
4 agenda is Environmental Management, E-1. I believe
5 Ms. Graham is here.

6 ATTORNEY DAVID CONNER: Mr. Chairman, because
7 of the conflict, I'm going to step out on this one. Brad
8 Hicks is here as conflict counsel.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Okay.

11 MS. TERRI GRAHAM: Good morning.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Good morning.

14 MS. TERRI GRAHAM: The first item I have, E-1,
15 is a request from Baldwin County Sewer to install a lift
16 station on the north section of the landfill property.

17 And the map that you have in your packet, where they
18 are requesting to -- to put the lift station, I would
19 like to request a different location. And they have
20 offered fifteen thousand dollars (\$15,000) for issuance
21 of that utility easement.

22 I just want to say where I would like to put the
23 lift station would actually be within our permitted
24 boundaries of the landfill. The reason I think it would
25 be better is because there's not as many neighbors around
26 there. Where -- where they're requesting is right by
27 Ms. Callahan's, who would actually very angry with us --

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Uh-huh. (Indicates affirmatively.)

2 MS. TERRI GRAHAM: -- if we put it there. But
3 I did talk to ADEM. Just is there any permit
4 modifications that would be needed to put it there? They
5 said no. And I know that the County has a policy against
6 putting it in the right-of-way. That's why I'm saying
7 it's going to have to be actually on our property. And
8 them -- and them buying it is not really an option there.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 So -- so that's like basically you're -- this -- you're
11 requesting this is going to be put at the intersection of
12 49 and 28?

13 MS. TERRI GRAHAM: Possibly. That's --
14 that's --

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Possibly that corner there.

17 MS. TERRI GRAHAM: That's been the discussion
18 so far. There's a portion of it that I would like to
19 discuss with you in an executive session, if Brad Hicks
20 says that that would be acceptable.

21 COMMISSIONER JAMES E. (JEB) BALL: Can we table
22 this until -- until we get it all clarified?

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Huh?

25 COMMISSIONER JAMES E. (JEB) BALL: Should we
26 table this until we get it all clarified?

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Well, he's going to talk into us in executive session.

1 COMMISSIONER BILLIE JO UNDERWOOD: So we really
2 just --

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 So --

5 ATTORNEY BRAD HICKS: Yeah. Really the only
6 part that was planned for executive session was to
7 discuss the consideration --

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Okay. Yeah.

10 ATTORNEY BRAD HICKS: -- that we'd be willing
11 to accept.

12 COMMISSIONER BILLIE JO UNDERWOOD: Oh, okay.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Okay. Yeah. So -- but -- but, no, that's -- it's -- it
15 is a good -- it's a better location than over in this
16 other corner here. You've got the trailer park and
17 everything else here.

18 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Plus, if he moves this to the north -- northwest corner
21 over here, there's a possibility that one day we can hook
22 up to that and get our leche into that lift station right
23 there, which would mean we didn't have to run as much
24 line to get to it.

25 MS. TERRI GRAHAM: Correct.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 So, I mean, that's a -- that's a -- that's a thing that
28 we've got to work out, too. But it'd make it a whole lot

1 easier for us. Okay.

2 MS. TERRI GRAHAM: Yeah.

3

4 **E-2 - BALDWIN COUNTY SOLID WASTE UNCOLLECTIBLE RESIDENTIAL**

5 **ACCOUNTS**

6 MS. TERRI GRAHAM: The second item I have is
7 the -- is the uncollectible accounts for May. Let me
8 find them.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Okay.

11 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Consent.

14 MS. TERRI GRAHAM: There they are. Eight
15 hundred fifty-nine dollars (\$859).

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Yeah.

18 COMMISSIONER JAMES E. (JEB) BALL: Consent.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Yeah.

21 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

22

23 **E-1 - BALDWIN COUNTY SEWER SERVICE UTILITY EASEMENT REQUEST -**

24 **MAGNOLIA LANDFILL (REVISITED)**

25 MR. WAYNE DYESS: Mr. Chairman, if I could go
26 back to E-1, was that Consent as well on E-1?

27 COMMISSIONER JAMES E. (JEB) BALL: No.

28 COMMISSIONER BILLIE JO UNDERWOOD: No.

1 MR. WAYNE DYESS: We're going to hold off on
2 that until after the session.

3 COMMISSIONER JAMES E. (JEB) BALL: Yeah. We
4 have to do executive session.

5 MR. WAYNE DYESS: All right.

6
7 **G-1 - 2018-2019 MUNICIPAL SEPARATE STORM SEWER SYSTEMS (MS4)**

8 **ANNUAL REPORT**

9 MR. WAYNE DYESS: Mr. Chairman, we've already
10 covered F-1, so we're going to Planning and Zoning. And
11 I believe Mr. Jackson is here to discuss three items.

12 MR. VINCE JACKSON: Good morning. My first
13 item is specific to our stormwater permit.

14 Each year we submit an annual report that summarizes
15 the County's efforts. And as a requirement of that
16 annual report, we need the signatory page signed by the
17 Commission Chairman.

18 So that's what we're asking for today. The annual
19 report will be submitted to ADEM by May 31st, and then it
20 will be posted on our website at that time.

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 All right. Consent?

23 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

24 COMMISSIONER JAMES E. (JEB) BALL: Consent.

25
26 **G-2 - BALDWIN COUNTY FLOOD HAZARD MANAGEMENT PLAN**

27 MR. VINCE JACKSON: Our next item is Baldwin
28 County Flood Hazard Management Plan. This is something

1 that has been being worked on for -- for several years.
2 The original plan was adopted in 2000, and not been
3 updated. This new plan will be consistent with FEMA
4 requirements.

5 There was a grant that the County received. A
6 consultant was chosen to assist the staff in the
7 development of the plan.

8 And this has been -- this has been reviewed by --
9 There's a copy of a letter that's in the attachments.
10 And this has been reviewed by FEMA. They have -- they
11 have issued a letter pending approval subject to adoption
12 by the Commission.

13 And so what we're asking for now is for the
14 Commission to adopt the revised plan. It's my
15 understanding that you don't have to do this in a public
16 hearing, but you can do so if you want to. There will be
17 a resolution included in your packet for next week.

18 There have been opportunities for public comment
19 already. This was posted on the Inspection Department
20 website. And then we had -- we had this on the agenda
21 for a Planning Commission meeting back in January. And
22 you have that information in your packet.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Okay.

25 MR. VINCE JACKSON: This'll help us with our
26 CRS program. It'll enable us to get more points. And
27 the more points we can get, then we have the greater
28 potential for discounts on flood insurance rates for the

1 citizens of the county.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Okay.

4 COMMISSIONER JAMES E. (JEB) BALL: So do you
5 want to do it as a public hearing?

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 I -- I think it -- I think it would be good to just --

8 COMMISSIONER JAMES E. (JEB) BALL: Consent?

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER --
10 do it with a public hearing, because --

11 COMMISSIONER JAMES E. (JEB) BALL: Yeah.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP)
13 GRUBER: -- that way everybody has an opportunity to see
14 what we're doing with it.

15 COMMISSIONER JAMES E. (JEB) BALL: Yeah.

16 COMMISSIONER BILLIE JO UNDERWOOD: You've made
17 it available. But, at the same time, we can make sure
18 that we've covered it.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 So if -- if somebody does want to speak about it, I mean,
21 you know, once we put it for public hearing, somebody
22 will show up more than likely.

23 ATTORNEY DAVID CONNER: To -- to the extent
24 someone tried to make an argument that's related to
25 zoning, then you would have qualified or passed all the
26 requirements for zoning as well.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Yeah. Yeah. Okay.

1 MR. VINCE JACKSON: So a public hearing.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 A public hearing. All right.

4 MR. VINCE JACKSON: Okay.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

6 Yeah.

7

8 **G-3 - DISCUSSION OF PROPOSED ZONING TEXT AMENDMENTS AND MASTER**
9 **PLANNING EFFORTS**

10 MR. VINCE JACKSON: My last item has to do with
11 some proposed zoning text amendments and some discussion
12 of some master planning efforts.

13 This is just us seeking guidance from you all as to
14 how to move forward with some possible amendments. A
15 number of these have to do with the Fort Morgan area.

16 And as -- as you are aware, that's a -- that's a
17 unique area of the county. The residents down there are
18 very concerned, very interested in -- in what is being
19 done.

20 So we -- we have identified some certain issues and
21 have drafted some proposed amendments that would address
22 some of the problems that we see down there.

23 One applies to our HDR, High Density Residential,
24 destination. Basically we would just say that HDR is not
25 available in Planning District 25.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

27 Uh-huh. (Indicates affirmatively.)

28 MR. VINCE JACKSON: We've also drafted some

1 language pertaining to dune walkovers. This is something
2 that we've been working on with some of the residents
3 down there for a long time.

4 This is -- this will be our first opportunity to
5 look at it with the new Commission. We plan to visit the
6 Fort Morgan Zoning Advisory Committee again next month to
7 talk about some of these issues. This is certainly one
8 that we will talk about.

9 I think on the dune walkover language, I think we --
10 this still needs a little bit of work. Mike needs to be
11 involved in it. And I think there's some things that we
12 need to clarify in terms of what do we want the maximum
13 height to be.

14 Basically this came about because someone built a --
15 a walkover that came straight off an elevated deck. And
16 it's about -- I can't remember the exact elevation. But
17 it's about fifteen (15) feet up. And it's created some
18 concerns down there. So that -- We've been working with
19 the residents on this and will continue to do so.

20 The next part of this has to do with the zoning
21 considerations in flood prone areas. And I want to give
22 you -- we have revised the map somewhat from what you
23 have in your packet.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Just -- just one second. Back on this dune walkover --

26 MR. VINCE JACKSON: Uh-huh. (Indicates
27 affirmatively.)

28 COMMISSION CHAIRMAN CHARLES F. (SKIP)

1 GRUBER: -- you know, Fish and Wildlife has to be involved
2 in this also.

3 MR. VINCE JACKSON: Certainly.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 And that's -- that's -- that's where the -- the rub comes
6 with these folks. They don't want to -- You know,
7 they'll give you a -- say yes, it's okay here. But then
8 somebody'll holler and say something about it, and it'll
9 change their mind.

10 MR. VINCE JACKSON: Right.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 I mean, so we need to make sure that Fish and Wildlife
13 definitely -- They're the ones that manage this anyway.

14 MR. VINCE JACKSON: Yes, sir.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 I mean, we don't really manage it. It's them. So I
17 think, you know -- you know, I think we need to let them
18 manage it and we stay out of it, you know.

19 Because it -- it -- it makes it -- it makes it tough
20 for us, you know. And it -- it -- you know, it drags us
21 into all kinds of stuff that, you know, really -- it's
22 out of our -- out of our thing. We can't do nothing
23 about it anyway.

24 MR. VINCE JACKSON: And that's a concern that
25 we have at the staff level.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 You know --

28 MR. VINCE JACKSON: But we -- we were

1 approached by residents down there.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 I know.

4 MR. VINCE JACKSON: And we've attempted to be
5 accommodating. So, ultimately, whether we adopt it or it
6 is to you all.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

8 Well, us adopting it, you know, I don't know if we're
9 still going to -- if it's going to give us any authority.
10 We're adopting that gives us no authority to do nothing
11 basically.

12 ATTORNEY DAVID CONNER: Well, Mr. Chairman,
13 you're exactly right that the authority to regulate that
14 lies with ADEM. But the ADEM relations and the -- And
15 what's the other one, Fish and Wildlife?

16 MR. VINCE JACKSON: Fish and Wildlife.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Fish and Wildlife.

19 ATTORNEY DAVID CONNER: The real issue -- And
20 Vince was very strategic in how he drafted this. He's
21 incorporated the existing provisions from Fish and
22 Wildlife, which is that the dune has to be a minimum
23 of -- I mean, the walkover has to be a minimum one foot.

24 Is that right, Vince?

25 MR. VINCE JACKSON: Yes.

26 ATTORNEY DAVID CONNER: And then also the only
27 other limitation that's there is that the -- the landing
28 of the pier has to be at least ten (10) feet or

1 fourteen (14) feet, Vince?

2 MR. VINCE JACKSON: Ten (10) feet.

3 ATTORNEY DAVID CONNER: Ten (10) feet beyond
4 the vegetated line on the dunes. So he's incorporated
5 their basic rules. But the only real reason that this
6 was begun to be approached by you all is there's no
7 height limitation.

8 MR. VINCE JACKSON: Yeah.

9 ATTORNEY DAVID CONNER: Fish and Wildlife,
10 nobody has a height. So under their regs, it can be as
11 high as it wants.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Uh-huh. (Indicates affirmatively.)

14 ATTORNEY DAVID CONNER: The question is -- for
15 you all is whether or not you want to basically bring in
16 a height limitation as to how high that walkover can be.

17 You know, an argument can be made the higher it is,
18 the better it is for -- for flood damage and for
19 protective stuff. But I will tell you, if you go there
20 and look at that and look down the street and imagine
21 about twenty-five (25) or thirty (30) of them that high,
22 it --

23 MR. VINCE JACKSON: Right.

24 ATTORNEY DAVID CONNER: -- it's interesting.
25 So that -- that's really the -- the narrow reason that
26 the -- that that amendment is sitting there, is to try
27 and address the height.

28 But, again, y'all don't have to do it. It's not

1 presently in zoning. But the question was whether or not
2 y'all would want to. So that's why he's drafted it that
3 way.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 Okay. Well, like I say, but, you know, by -- by
6 regulating it, you know, if we say, well, it's -- you
7 know, it's going to be one foot, you know, above the --
8 the -- the dune line, that changes that down there.

9 If it gets -- you know, if they get covered up --
10 We've got one of our own that we have that is just about
11 covered up.

12 So, you know, what do we do, you know? You know, we
13 still have to provide the thing. So then we've got to go
14 back and rebuild that whole thing, I mean, at -- at the
15 cost of it.

16 So, I mean, having it up a little bit higher is
17 probably better than having it down flat on the ground as
18 far as, you know, maintaining it.

19 ATTORNEY DAVID CONNER: And that's the
20 discussion that y'all need to have. Somewhere between
21 what we've got down there now, five (5) and fifteen (15)
22 is probably a magic number.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Yeah.

25 ATTORNEY DAVID CONNER: But --

26 COMMISSIONER BILLIE JO UNDERWOOD: Well, when
27 we went --

28 ATTORNEY DAVID CONNER: -- that's something --

1 but then the best way to do it is go look at it. If you
2 haven't seen it, it's worth looking at --

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Oh, yeah. I've --

5 ATTORNEY DAVID CONNER: -- and then imagining
6 it, you know, up -- up and down the whole way.

7 COMMISSIONER BILLIE JO UNDERWOOD: Well, after
8 looking at that one that we looked -- is that what we're
9 talking about, that one --

10 MR. VINCE JACKSON: Yes.

11 COMMISSIONER BILLIE JO UNDERWOOD: -- that we
12 looked at that day?

13 MR. VINCE JACKSON: Uh-huh. (Indicates
14 affirmatively.)

15 COMMISSIONER BILLIE JO UNDERWOOD: Like you
16 said, if you end up with -- if everybody out there did
17 that, that would be really high.

18 MR. VINCE JACKSON: Uh-huh. (Indicates
19 affirmatively.)

20 MR. WAYNE DYESS: I think the problem with that
21 one was it went beyond the dune line out into the sandy
22 beach area. And it was still at the same height. And
23 that --

24 MR. VINCE JACKSON: Yeah. And they -- they
25 originally --

26 MR. WAYNE DYESS: That -- that was what caused
27 the controversy.

28 MR. VINCE JACKSON: They -- they originally had

1 it much further out. They were required to bring it
2 back.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Back. Yeah.

5 ATTORNEY DAVID CONNER: But, if I'm not
6 mistaken, Vince -- And that's another thing -- another
7 reason we kind of duplicated what the State had, was
8 there's an argument that could be made that at the time
9 they received their permit --

10 MR. VINCE JACKSON: Uh-huh. (Indicates
11 affirmatively.)

12 ATTORNEY DAVID CONNER: -- there was no
13 limitation, the way they had it end past the dune.

14 MR. VINCE JACKSON: Right. Right.

15 ATTORNEY DAVID CONNER: And so they built it
16 down to mean high tide.

17 MR. VINCE JACKSON: Uh-huh. (Indicates
18 affirmatively.)

19 ATTORNEY DAVID CONNER: And if everybody did
20 that, and then you'd have to walk in the water --

21 MR. VINCE JACKSON: That's right.

22 ATTORNEY DAVID CONNER: -- at high tide to get
23 around that pier.

24 MR. VINCE JACKSON: That's right.

25 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

26 ATTORNEY DAVID CONNER: And so it's worth
27 trying to address it.

28 MR. VINCE JACKSON: And --

1 COMMISSIONER BILLIE JO UNDERWOOD: I --

2 MR. VINCE JACKSON: -- one of the things that
3 we put in there was that it would initiate at the -- at
4 the ground level and go over the dune. It couldn't
5 initiate at a raised deck like that one you saw down
6 there.

7 COMMISSIONER BILLIE JO UNDERWOOD: Right. I
8 think it's worthwhile.

9 MR. VINCE JACKSON: Yeah. You know, there --
10 some of the questions is how high do we need to go? We
11 suggested a maximum height of five (5) feet. The
12 residents want a maximum height of three (3) feet. Our
13 concern is if you stay too low, it's going to get covered
14 up.

15 COMMISSIONER BILLIE JO UNDERWOOD: Right.

16 MR. VINCE JACKSON: So we -- we still -- And
17 these are -- like Commissioner Gruber said, these are
18 moving targets. These are subject to change.

19 COMMISSIONER BILLIE JO UNDERWOOD: Right.

20 MR. VINCE JACKSON: So we need to figure out
21 if -- if you all do want us to do this, what will be the
22 best regulations. I feel like there's still a lot of
23 conversation that needs to take place on this. And, like
24 I said, we'll be back with the Fort Morgan committee next
25 month --

26 COMMISSIONER BILLIE JO UNDERWOOD: I -- I --

27 MR. VINCE JACKSON: -- to talk about this some
28 more.

1 COMMISSIONER BILLIE JO UNDERWOOD: And I would
2 like to know like more of if we didn't do it, what are
3 the -- you know, what is the -- what was that slogan?
4 What's the cost of doing nothing?

5 MR. VINCE JACKSON: Right.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 Well, but it still -- it would fall -- it would fall
8 under the Fish and Wildlife, I mean, you know. And
9 they -- they still have to get a permit from the Fish and
10 Wildlife do it. So that's -- so, you know --

11 ATTORNEY DAVID CONNER: I -- I guess the
12 answer, the short of it, Vince, if I -- if I'm thinking
13 about this right, tell me. I guess the short answer
14 would be as it exists today --

15 MR. VINCE JACKSON: Uh-huh. (Indicates
16 affirmatively.)

17 ATTORNEY DAVID CONNER: -- they couldn't extend
18 any walkover, whether it started on the ground --

19 MR. VINCE JACKSON: Uh-huh. (Indicates
20 affirmatively.)

21 ATTORNEY DAVID CONNER: -- or whether it
22 started on their deck beyond fourteen (14) feet past the
23 dune.

24 MR. VINCE JACKSON: I think it's ten (10).

25 COMMISSIONER JAMES E. (JEB) BALL: Ten (10)
26 feet.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Ten (10) feet.

1 ATTORNEY DAVID CONNER: Yeah. Ten (10) feet
2 past the dune line. So the length part has been
3 addressed by Fish and Wildlife --

4 MR. VINCE JACKSON: Uh-huh. (Indicates
5 affirmatively.)

6 ATTORNEY DAVID CONNER: -- we think.

7 MR. VINCE JACKSON: Right.

8 ATTORNEY DAVID CONNER: The height part, the
9 minimum of it, has been addressed by Fish and Wildlife.
10 But the -- the distinction that Vince has drawn is
11 starting it from land and crossing over as opposed to
12 starting fifteen (15), twenty (20) feet in the air, you
13 know, if the deck is extending out the size of this room
14 and then trying to step it off and bring it down so that
15 it becomes more of an outdoor space out of your living
16 from that of a true dune walkover.

17

18 (Commissioner Joe Davis, III, left the Baldwin County Work
19 Session.)

20

21 COMMISSIONER BILLIE JO UNDERWOOD: Right.

22 ATTORNEY DAVID CONNER: That's the
23 discussion --

24 COMMISSIONER BILLIE JO UNDERWOOD: Like a
25 platform --

26 ATTORNEY DAVID CONNER: -- that you all have to
27 have.

28 COMMISSIONER BILLIE JO UNDERWOOD: -- and

1 there's a, you know, building deck platform going in
2 it --

3 ATTORNEY DAVID CONNER: Right.

4 COMMISSIONER BILLIE JO UNDERWOOD: -- rather
5 that it just being a walkover --

6 COMMISSIONER JAMES E. (JEB) BALL: That's
7 right.

8 COMMISSIONER BILLIE JO UNDERWOOD: -- you
9 know --

10 ATTORNEY DAVID CONNER: That's the discussion
11 y'all have got to figure out as to what y'all --

12 COMMISSIONER BILLIE JO UNDERWOOD: Extended
13 patio. Okay.

14 MR. VINCE JACKSON: But I figure -- like I
15 said, I figure that there's -- there's more discussion
16 that's needed on this. We just kind of wanted -- since
17 we have some other issues that we're thinking about, we
18 wanted to go ahead and let you all know about this one.

19 Another issue from the Fort Morgan area has to do
20 with parking. We recently adopted some parking standards
21 which are tied to the number of bedrooms in a dwelling.
22 Previously we just said a -- a single-family dwelling
23 or -- or a duplex would only be required to have two (2)
24 parking spaces per dwelling, you know.

25 But what we have found is that in -- especially in
26 the Fort Morgan area, with the desire for rental
27 property, that that's not sufficient. So we did -- we
28 did recent -- about two years ago, we adopted the parking

1 standards that are tied to the number of bedrooms.

2 But another thing we would like to at least consider
3 and is including a statement that the parking spaces
4 should not be stacked.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 Yeah.

7 MR. VINCE JACKSON: Because, as it is right
8 now, they can be stacked. And I think if you -- if you
9 make it so that they can't be stacked, then the builders
10 are going to be more -- they're going to think a little
11 bit about -- because of the space that's -- will be
12 necessary for parking, they'll think a little bit about
13 how big they want these dwelling to be.

14 Also, in a lot of cases, that has to be approved by
15 Fish and Wildlife. They're only going to approve so much
16 space for parking. So that has a -- a further limitation
17 on these large number of bedrooms that are going to be
18 rented out. This is -- again, this is just a talking
19 point to kind of get us started in this direction.

20 And the last thing, and -- and this is something
21 that would have a --

22 MR. WAYNE DYESS: Vince, can I stop you real
23 quick?

24 MR. VINCE JACKSON: Yes.

25 MR. WAYNE DYESS: About the parking stacking
26 issue, from my previous experience, I will tell you that
27 what happens is you -- you have this required parking and
28 they'll just stack. And so people don't want to be

1 behind other people.

2 MR. VINCE JACKSON: Right.

3 MR. WAYNE DYESS: So you may have -- you may
4 have six parking spaces that are stacked or two-by-two.
5 But people don't want to be the first one in, because
6 then you can't back out, can't go anywhere. So they
7 just -- I'm -- I'm going to park on the street.

8 MR. VINCE JACKSON: They'll park on the
9 right-of-way.

10 MR. WAYNE DYESS: You know, they'll park on the
11 street. And then in Fort Morgan, the sand is already
12 encroaching on the roadway. And so then you're getting
13 closer and closer to the street.

14 What happens many times in the summertime, if you go
15 down there, you really can't pass even a normal vehicle,
16 much less any kind of emergency vehicle. So that's kind
17 of where that -- I think that's a -- that's, I think, a
18 key consideration.

19 Sorry, Vince.

20 MR. VINCE JACKSON: No. You're fine. And when
21 we adopted this back in 2017, we -- we actually had
22 feedback from the -- the volunteer fire department
23 talking about, you know, the difficulty that they have in
24 getting down the streets at certain times of the year.
25 So I think there is a desire to -- to see that possibly
26 addressed further.

27 And then the last thing that I -- I included has to
28 do with building height. And this would be applicable to

1 all the zoned planning districts.

2 Previously, we had a -- a -- we have a building
3 height for single-family dwellings, which is thirty-five
4 (35) feet. And that's applicable to duplex dwellings
5 also.

6 Previously, prior to 2009, we had a -- a requirement
7 that you also have a two-and-a-half 2-1/2 story limit.
8 In 2009, we removed that. And I think we realized that
9 we probably should have left it in.

10 But the issue that we had at the time was the -- the
11 half-story definition was somewhat difficult. And if you
12 will remember when we had Sea Glade last week, we
13 recommended a two-and-a-half (2-1/2) story height limit.

14 So we've -- we've recommended -- One of the things
15 we'd like to do -- And this would be subject to
16 Commission approval -- would be to restore the
17 two-and-a-half (2-12) stories.

18 And, along with that, we would also need to come up
19 with a -- a better definition. I think what tripped us
20 up before was the definition was somewhat confusing. And
21 I think Wayne and I have talked about it a little bit.
22 And it think we have an idea for something that'll be --

23 COMMISSIONER BILLIE JO UNDERWOOD: Sounds good.

24 MR. VINCE JACKSON: -- a lot more simple --

25 COMMISSIONER BILLIE JO UNDERWOOD: Sounds good.

26 MR. VINCE JACKSON: -- and straightforward.

27 But this is really just to seek guidance from you all.

28 MR. WAYNE DYESS: And, Vince, I think you

1 forgot one, the flood hazard area.

2 MR. VINCE JACKSON: I think I kind of skipped
3 over that one.

4 MR. WAYNE DYESS: Okay.

5 MR. VINCE JACKSON: Yeah. The flood hazard
6 area is in there. That -- that would apply for -- that's
7 in the Fort Morgan section, the local provisions for
8 District 25.

9 And that would -- there's a -- I -- I'll gave you
10 the map, the revised map, that we would use along with
11 that. And that would give us some -- some better
12 guidance for our zoning decisions and give us some --
13 some recommendations about when -- when certain things
14 should be approved, when they shouldn't be approved, some
15 recommendations about clustering.

16 COMMISSIONER BILLIE JO UNDERWOOD: If it'll
17 give you better guidance, that is great.

18 MR. VINCE JACKSON: Well, Wayne -- Wayne
19 basically put this together.

20 MR. WAYNE DYESS: And, Mr. Chairman, just to
21 kind of give you some -- I mean, so we -- we -- a minute
22 ago, we discussed the Flood Damage Prevention Ordinance.
23 This also will give you credit for CRS.

24 And CRS program is the Community Rating System that
25 FEMA sponsors. And basically the lower your score in the
26 CRS program, the bigger discounts you get for your flood
27 insurance.

28 So the more things you do to prevent flood damage,

1 the more credit you get, which, again, means dollars in
2 people's pockets.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Uh-huh. (Indicates affirmatively.)

5 MR. WAYNE DYESS: So if you've got a flood
6 insurance policy, the more things we do, the more
7 discounts you get, the less you pay in your -- in your --
8 in your policy.

9 But what this is, this is two parts. One is the
10 coastal high hazard area, which is the area of the
11 Category 1 storm surge. And it's mapped. And in there
12 is probably the most vulnerable properties we have in the
13 county.

14 When you talk about a Category 1 storm surge, those
15 are the areas that get hit the most and the most frequent
16 and then also the most damage you have there.

17 And, with that, it would mean basically that the
18 current zoning would stay the same. Re-zoning would --
19 would be discouraged, basically.

20 And then also we go move next to the -- the -- the
21 flood zone areas that's in a flood zone. Now, if you --
22 the map you have, if you think about everything basically
23 west of Keva Dunes, that generally is going to be in
24 that -- in some sort of flood zone.

25 We have -- also have some CBRA zones. And CBRA
26 zones are designated by Congress as areas where they will
27 not provide any flood insurance because of the -- of the
28 hazards of the area and also the Federal funds aren't

1 provided. And that's for the -- for the CBRA -- the CBRA
2 zone regulations that Congress adopted.

3 In those areas, the flood zone is -- what we are
4 suggesting is nothing below low density -- I mean,
5 nothing but low density should -- should be approved.

6 Now, bear in mind, if you look at the zoning map for
7 Fort Morgan, there are lots and lots of properties that
8 are zoned R-4 that are -- that exist in these areas.

9 Well, this would be -- and that wouldn't change the
10 current zoning whatsoever. This would just be for future
11 re-zonings, if they are requested. This would, again,
12 provide that guidance for that. If it's currently zoned
13 that way, it would not affect that at all. And --

14 COMMISSIONER BILLIE JO UNDERWOOD: I agree.
15 There's just been a lot of -- in the past six months,
16 just since the new Commission has come --

17 MR. WAYNE DYESS: Right.

18 COMMISSIONER BILLIE JO UNDERWOOD: -- this has
19 come up many times. And I think my question has been
20 many, many times, do we have the proper guidance to go
21 by? And you have said no.

22 MR. VINCE JACKSON: Right.

23 COMMISSIONER BILLIE JO UNDERWOOD: And so if
24 this will help, then I think this is great to get going.

25 And -- and what is your -- when you say this is just
26 for discussion, what kind of a timeframe are you looking
27 at as to -- to -- I know you might want to --

28 MR. VINCE JACKSON: Uh-huh. (Indicates

1 affirmatively.)

2 COMMISSIONER BILLIE JO UNDERWOOD: -- fine tune
3 that definition and --

4 MR. VINCE JACKSON: Uh-huh. (Indicates
5 affirmatively.)

6 COMMISSIONER BILLIE JO UNDERWOOD: -- these
7 other things, but what kind of a timeframe are you
8 looking at discussing this with the Fort Morgan group, in
9 June or what?

10 MR. VINCE JACKSON: Well, we're -- we -- we're
11 scheduled to visit with them at their June meeting, which
12 is June 19th.

13 Now, typically whenever we present amendments to the
14 zoning ordinance, the first thing we do is to ask the
15 County Commission to authorize us to start advertising
16 and -- and commence the process. And we do that because
17 it involves County money.

18 We're not asking you to do that at this time. But
19 if you want to go ahead and authorize us, we can go ahead
20 and get started. Along those lines, we would --

21 MR. WAYNE DYESS: Just real quick, so for
22 the -- for the Fort Morgan Advisory Committee, do we --
23 do we have to bring these items to them for their
24 recommendation anyway; correct?

25 MR. VINCE JACKSON: Yes.

26 MR. WAYNE DYESS: So would it --

27 MR. VINCE JACKSON: We're going to -- we're --

28 MR. WAYNE DYESS: Would it be appropriate for

1 us, for the -- for the Commission to -- to decide if they
2 want to do this?

3 MR. VINCE JACKSON: Uh-huh. (Indicates
4 affirmatively.)

5 MR. WAYNE DYESS: And then, with our current
6 procedures, go forward to the advisory committee with
7 what -- what the Commission has -- has --

8 MR. VINCE JACKSON: Uh-huh. (Indicates
9 affirmatively.)

10 MR. WAYNE DYESS: -- suggested we do?

11 MR. VINCE JACKSON: Yeah, we can do that.

12 MR. WAYNE DYESS: And so -- so then we -- we
13 check that box in June that we've --

14 MR. VINCE JACKSON: Uh-huh. (Indicates
15 affirmatively.)

16 MR. WAYNE DYESS: -- we've gone to them for
17 their recommendation.

18 COMMISSIONER BILLIE JO UNDERWOOD: Then come
19 back and make it --

20 MR. VINCE JACKSON: With --

21 MR. WAYNE DYESS: Right.

22 MR. VINCE JACKSON: With our current schedule,
23 we wouldn't be able to put it on a Planning Commission
24 agenda until July anyway. We're -- we're -- we're at the
25 point right now where we're already advertising --

26 COMMISSIONER BILLIE JO UNDERWOOD: Right.

27 MR. VINCE JACKSON: -- for the June meeting.

28 COMMISSIONER BILLIE JO UNDERWOOD: For the June

1 meeting.

2 MR. VINCE JACKSON: And we've got a full
3 agenda. So if you wanted to go ahead and give us the
4 authorization, we can go to the Fort Morgan Zoning
5 Committee next month, get a recommendation from them, and
6 then --

7 COMMISSIONER BILLIE JO UNDERWOOD: I think so.

8 MR. VINCE JACKSON: -- we can get started with
9 Planning Commission in July.

10 COMMISSIONER BILLIE JO UNDERWOOD: What
11 happened to Joe?

12 MR. WAYNE DYESS: He's not feeling well.

13 COMMISSIONER BILLIE JO UNDERWOOD: Oh, okay. I
14 just -- I just noticed that. I mean --

15 ATTORNEY DAVID CONNER: So I would think you
16 wouldn't want to start advertising. Because when you
17 advertise you have to put the full length of it.

18 MR. VINCE JACKSON: Huh-uh. (Indicates
19 negatively.)

20 ATTORNEY DAVID CONNER: You do not --

21 MR. VINCE JACKSON: No. No.

22 ATTORNEY DAVID CONNER: -- at the courthouse?

23 MR. VINCE JACKSON: We just -- we just cite
24 the -- the section of the ordinance that's being amended.
25 We do not put the text of the ordinance in our --

26 MR. WAYNE DYESS: That's the sub regs.

27 MR. VINCE JACKSON: -- in our ad.

28 ATTORNEY DAVID CONNER: Sub regs. Okay.

1 MR. VINCE JACKSON: Yeah.

2 ATTORNEY DAVID CONNER: I'm sorry.

3 MR. VINCE JACKSON: Right.

4 ATTORNEY DAVID CONNER: So we don't -- we don't
5 have to post it for zoning.

6 MR. VINCE JACKSON: No.

7 ATTORNEY DAVID CONNER: Okay.

8 COMMISSIONER BILLIE JO UNDERWOOD: What are --
9 I mean --

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 What's your recommendation?

12 MR. VINCE JACKSON: Well, we can -- for -- I
13 mean, it would be a Consent item. But we can modify the
14 recommendation for the -- for your meeting to authorize
15 us to begin the process.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Okay.

18 MR. VINCE JACKSON: That's --

19 COMMISSIONER BILLIE JO UNDERWOOD: I think --

20 COMMISSIONER JAMES E. (JEB) BALL: Absolutely.

21 COMMISSIONER BILLIE JO UNDERWOOD: I think so.

22 MR. VINCE JACKSON: Yeah.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Okay.

25 COMMISSIONER BILLIE JO UNDERWOOD: I think this
26 is a good idea.

27 MR. VINCE JACKSON: Yeah.

28 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

1 MR. VINCE JACKSON: And that'll give us time
2 to, you know, have more discussions with Fort Morgan and
3 then get this on --

4 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

5 MR. VINCE JACKSON: -- the agenda, the Planning
6 Commission agenda for June -- July.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 We're going to take a quick ten-minute break.

9 COMMISSIONER BILLIE JO UNDERWOOD: Okay. Thank
10 you.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Yeah.

13 MR. VINCE JACKSON: That's all I have. Thank
14 you.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Thank you.

17
18 (The Baldwin County Commission Work Session was recessed at
19 10:29 a.m.)

20 (The Baldwin County Commission Work Session resumed at
21 10:39 a.m.)

22
23 **H-1 - DISCUSSION AND DEMONSTRATION FROM TYLER TECHNOLOGIES ON**
24 **SOFTWARE AND SERVICES**

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 All right. We're back. We're back in session. All
27 right. We left off at Item Number --

28 COMMISSIONER BILLIE JO UNDERWOOD: H.

1 MR. WAYNE DYESS: H. Just a minute. Yes,
2 Mr. Chairman. We're at Item Number H-1 with Brian
3 Peacock.

4 MR. BRIAN PEACOCK: Good morning. I'm going to
5 keep my spiel really short so that we can get into the --
6 the meat of the item that I've got before you.

7 About two and half years ago, we started looking at
8 a solution that would provide an overall application that
9 would meet the needs to replace our financial services,
10 our HR services, some of our project management software
11 that we have. And we came across Tyler Technologies.
12 And I'll let Mr. Davis speak to that shortly.

13 Last year we were able to bring in all the
14 departments to go through a very in-depth demo. And
15 we're talking a three-day demo where they come in and
16 were able to ask questions about the software that we
17 were presenting to them.

18 And David and his team went back and gave us a
19 response, whether they could meet the needs that -- that
20 our departments have, such as Highway Department,
21 Personnel Department, Finance and Accounting.

22 And I wanted to bring this before you, because we're
23 at a point now that -- that we're using, as you know,
24 JD Edwards, Enterprise 1. That is an oracle solution and
25 it is really geared more towards the corporate
26 environment.

27 And one of the great benefits about Tyler
28 Technologies -- And he'll get into this a little more

1 in -- in depth -- is that they are structured for local
2 government. And the services that -- that they provide
3 are geared toward what our needs are as well as K12.

4 And I don't want to steal everything that you've
5 got. But we're going to go through a brief demo. And
6 this is really for you, Commissioners, because you've not
7 had an opportunity to look at this.

8 Most, if -- I believe all departments have sat
9 through the demo. They've all had an opportunity to,
10 whether they were able to make it or not, across the
11 three-day that we did last year.

12 So, without further ado, I'll turn it over to
13 Mr. David and let him go through it.

14 MR. DAVID REGNERY: Great. Thanks a lot for
15 the opportunity. Again, my name is David Regnery. I'm
16 the Senior Account Executive for Tyler Technologies.
17 It's not uncommon. Has anybody ever heard of Tyler
18 Technologies before?

19 (No response.)

20 MR. DAVID REGNERY: It's not uncommon. I like
21 to tell people we're the largest software company in the
22 United States that nobody's heard of. We are actually
23 the largest software in the country dedicated to the
24 public sector.

25 This is all that we do. We are publically traded on
26 the New York Stock Exchange, so if you would like to take
27 a look at our financials, TYL is our ticker symbol.
28 I'd -- I would strongly encourage you to do so.

1 Tyler has sixteen hundred (1,600) local governments
2 across the United States using the system that we're
3 going to show you today.

4 It's very difficult for us to boil this down to a
5 fifteen (15) or twenty (20) minute presentation. But
6 what we do want to show you is some of the capabilities
7 that -- that we can offer.

8 Again, as Brian mentioned, we are exclusively
9 focused on the public sector. You guys are actually
10 using an Enterprise accounting solution as opposed to a
11 fund accounting solution, which truly differentiates
12 the -- the functionality of the product.

13 We focus on being able to improve government
14 efficiencies, effectiveness, and also transparency to
15 citizens, to vendors, and obviously to department heads
16 as well.

17 Traditionally, I will give a fifteen (15) or twenty
18 (20) minute overview of -- of the company before we do a
19 presentation. But for the sake of -- of your time, I
20 thought we'd jump right into the meat of it and show you
21 the software.

22 The gentleman that I've got on the other end is Jim
23 Davin. He's a Senior Solution Consultant. He actually
24 manages the department. I've been with the company for
25 twenty (20) years. Jim, I think, has been with the
26 company for twenty (20) or twenty-six (26) years.

27 If you've ever thought about a functionality that
28 you want -- as elected officials, that you want from your

1 local -- or from your software solution, ask us and
2 there's a good chance Jim will be able to provide that to
3 you.

4 And, with that, unless have you any questions, I'm
5 going to turn it over to Jim.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 One quick --

8 MR. DAVID REGNERY: Yes, sir.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 How long have y'all been in -- in business?

11 MR. DAVID REGNERY: Tyler has been in existence
12 since 1966. The software that -- that we're going to
13 show you was first developed in 1981. And -- and one of
14 the things that -- that I -- I really emphasize in my
15 overview is that regardless of changes to the software
16 that we provide, whether it's new functionality that
17 we're incorporating to the system or a complete
18 technology change, we provide that to you at no official
19 cost.

20 So right now the County is looking at, you know,
21 getting new software, going through the implementation
22 process, which nobody enjoys. With us, it's -- really
23 it's a one-stop.

24 Not only do we show -- are we going to show you our
25 ERP or Enterprise Resource Planning software, you know,
26 the financial stuff, Tyler also has community
27 development, public safety, courts and justice, tax and
28 appraisal. So virtually any software that a local

1 government would need, Tyler has a solution for you.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Okay. All right.

4 MR. DAVID REGNERY: All right.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

6 Okay.

7 MR. DAVID REGNERY: Jim, I think you're up,

8 Buddy.

9 MR. JIM DAVIS (VIA TELECONFERENCE): All right.

10 Great. Thank you, David. Well, good morning, everybody.

11 Again --

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

13 Good morning.

14 MR. JIM DAVIS (VIA TELECONFERENCE): -- my name

15 is Jim Davin. I'll bring you through about fifteen (15)

16 minutes' worth of just kind of showing you the software.

17 Then upon -- at the end -- or you can certainly have

18 David yell at me if you have any questions as we go

19 through this here.

20 Just to give you kind of a quick scenario of what

21 the software allows you to do and so forth, obviously

22 you're seeing the application in front of you. It's

23 pretty straightforward in seeing what everybody expects

24 when you log in. I've already logged in as a user here.

25 And the system is configured around those user needs.

26 So completely configurable dashboard. So things

27 like my approvals or alerts at the top or notifications

28 or things I want to keep abreast on. So if I'm in the

1 Sheriff's Department, I want to track, for instance, all
2 of my overtime versus comp time work. All of this
3 information is at my leisure to actually specify what is
4 actually being shown to me.

5 And so when I come in at the end of the day, I don't
6 have to run reports. I don't have to the call central
7 office. It's all right in front of me all. All of these
8 areas, whether it be up here with approvals, they're all
9 actionable.

10 So, again, I don't have to go somewhere else. The
11 system brings up everything that I have to approve. So
12 if I have purchase orders or invoices or time sheets, I
13 can highlight these. I can see the details right from
14 here. And then across the bottom I can approve, forward,
15 reject, do what I need to do right within the dashboard
16 to, again, better utilize my time.

17 Same thing with all the charts. So if I'm keeping
18 an eye on my overtime, as you see, I can hover over the
19 charts and the graphs that are out there. They're
20 configureable also in the sense of if I want to modify
21 this to be a line graph, a bar chart.

22 It's not predisposed to have to be specifically in a
23 certain manner. Everybody gets to select how they wish
24 to see the information. Probably, most importantly,
25 though, is getting into the details of that.

26 So who am I spending my overtime on? So, as you see
27 here, I don't have to run reports. The system brings me
28 back. Here's everybody who I've paid overtime to, their

1 hours worked, and the amounts that are out there.

2 All of the columns, as you see, you can click on
3 them. So you can assort upon them up and down. So if I
4 want to see who's -- I'm paying most overtime out to or
5 who's working the most overtime hours, the least overtime
6 hours, it's very easily sorted and configured, as well as
7 exportable.

8 Everything in our system allows me to sit here and
9 actually say I want to output this information, so if I
10 do want to print it out PDF or Excel, I can certainly do
11 that as well as be very specific in what physically gets
12 exported out of the system.

13 So if I am going to a meeting and somebody has asked
14 me about my overtime and I want to bring in an Excel
15 spreadsheet or a printout document, it's done in two
16 seconds. Again, I don't have to run reports. So things
17 of that nature, it's all in front of me, very simplistic.

18 Locating information, by the way, is also -- I know
19 a lot of Counties work with a lot of people who are in
20 and out of different applications. So the usability is
21 very important to us. We have a whole department.
22 That's all they do is work with our customers.

23 So across the top, you'll see that there is a global
24 search engine. So if somebody in your Finance Department
25 receives a call from one of the vendors you work with
26 like Dell, they just type in just like you do with like a
27 Google, if you will, the vendor name Dell, and the system
28 retrieves everything about Dell.

1 So I have all their purchase order history right in
2 front of me, all their invoice history right in front of
3 me. And, of course, I can get to all of the actual
4 vendor information if I wish to as well.

5 And, again, no need to go hunt and peck through
6 menus or go to certain programs. It'll be a quick search
7 right on the dashboard and brings me right to the
8 transaction I need to deal with where I can everything
9 about Dell, all the demographic information down the
10 left-hand side, their direct information and so forth.
11 It's pretty self-explanatory here.

12 But most importantly is how we retrieve everything
13 about Dell for those users. So all the purchase order
14 history is brought back in front of me just like their
15 check history, just like their invoices.

16 But most importantly are the areas that you have a
17 question that they're trying to answer with that vendor,
18 so something of that nature.

19 I would have a purchase order that's out there.
20 Then you may be talking about this PO-2019-001. The
21 document that the vendor has in their hand is the exact
22 same document that you're about to see here because at
23 the time we actually either e-mail or print or fax the
24 actual vendor copy out, the software stores and archives
25 an image of that document.

26 So no need to go back to paper documents or a filing
27 cabinet. It's all right in front of you. So it's an
28 inhouse, developed, full-content management system.

1 So in the bottom left-hand corner, I can also see
2 every other transaction associated with this purchase
3 order all the way back to when the initial individual who
4 might have initiated the purchase request actually maybe
5 even attached a quote from the vendor.

6 So the purchase order, the e-quote, the packing
7 slip, the actual invoice that came from the vendor, it's
8 all retrievable in one place. I don't have to go in and
9 out of filing cabinets or go to get a manila file folder
10 and search through it for the vendor. It's all straight
11 in front of me.

12 And this works the -- the same way no matter where
13 you happen to be, whether it's an employee file or
14 whatever else within our software.

15 I'm going to do a quick switch here to another user
16 to kind of show you a day in the life of a department
17 head.

18 So, again, the dashboard will very quickly here be
19 configured around this user Christine, who is logging in.
20 She's the head of my Public Works. So when she logs in,
21 you can see a very similar dashboard.

22 But, again, across the top, it has things such as
23 work orders that might need her attention or any of her
24 employees who needed her attention with expiring
25 certifications or evaluations that are coming due or
26 training that is out there.

27 Again, one thing, as a department head, that might
28 be important to me is actually seeing where does my

1 overall budget stand. So, again, not being an
2 accountant, I don't have to figure out reports or call
3 the central finance office.

4 The system tells me right out of the gate, here's
5 how much I budgeted for my overall Public Works
6 Department, here's what I've spent, and here's currently
7 what's available.

8 The system also brings down each one of my
9 individual divisions, again, seeing what's been budgeted
10 and spent very easily in front of me. And, again, I can
11 even see actual segment breakdowns.

12 If I do wish to filter this, by the way, if I want
13 to filter this by anything differently, I certainly can,
14 again, just like you saw earlier.

15 And the charts that are out there, if I want to see
16 more of a pie chart than a donut chart or whatever I wish
17 to see, I can do that as well.

18 The software also allows me to very easily get into
19 any of my favorites area. So, again, that same
20 historical information about, like I said, the budget
21 information.

22 And if, again, I wanted to see all of my
23 departments, again, broken out here within Public Works,
24 so I see my divisions all very easily broken out, again,
25 what's been budgeted, what's been spent, and what's
26 available.

27 But if I also wish to see this graphically
28 represented, and so if I want to see my Solid Waste

1 Division, I want to know what's going on year over year,
2 comparison to the previous year, I certainly can do this.
3 It types up very easily in front of me.

4 I'm also able to see any accounts that are in
5 trouble, so any accounts that are either over or
6 approaching the threshold of using all of their money
7 spent as well as a very easy slider bar across the top.
8 So if I want the system to re-go out there and grab
9 everything that's forty-seven percent (47%) or fifty
10 percent (50%) used or higher, wherever I move this slider
11 bar, the system gets re-coordinated in the software and
12 brings all those accounts that are over that threshold.

13 And, of course, you can drill right into that. If I
14 wanted to see on that account code for my equipment in my
15 Public Work Department, again, what's been budgeted,
16 what's been spent, and what's available as well as on the
17 right-hand side, I see every individual transaction.

18 Where, again, if you wish to just hone in on
19 encumbrances, just by clicking on encumbrances, the
20 right-hand side, just as it explains to me my open POs
21 for that particular department.

22 And, again, going right into a particular purchase
23 order, if I really want to get into the detail, what did
24 I buy, what's the account codes, everything is right in
25 front of me. And, as we saw earlier when we were looking
26 at a vendor file, I can even see the actual purchase
27 order that went out the door.

28 But as a department manager or anybody who's

1 remoting into the application, I don't have to be an
2 accountant to figure this out.

3 Again, the system just automatically surfaces my
4 information about my budgeted department head and lets me
5 just see as much as I wanted to see without having to
6 know account numbers or having to run a specific report.

7 With this as well, I have a couple of other things I
8 just want to kind of point out here. And I'm not going
9 to to show you how to enter transactions. But one of the
10 things that I think is quite -- quite nice to kind of
11 view here is how it's also configureable from the sense
12 of people using the application.

13 Usability, again, people get inundated with
14 information and -- and data overload on computer entry
15 screens. So, again, I'm just going to come into the
16 requisition. Pretty self-explanatory program here.

17 This is where employees would enter a purchase
18 request of what do they want to buy. Now, again, I'm not
19 going to enter a brand-new purchase order. But I already
20 have one queued up here.

21 Two things I like to kind of show off here is when
22 you're in our application, first and foremost, this
23 screen is configurable. So around your finance business
24 rules and purchase procurement rules, you can invoke
25 anything that you wish to on the screen. And I've
26 actually already minimized this. Let me actually open it
27 up to every field.

28 And what I'm getting at with this is if a particular

1 County wishes to use commodity codes to initiate and have
2 things like needed-by-date, you can see how the screen
3 can change.

4 And in those appropriate fields, there's all
5 functionality inherent to our system. Because, again,
6 all we do is public sector accounting.

7 But any of the actual fields that are not needed for
8 an entity, again, not to make it more confusing for those
9 endusers, you get to tell the system what fields are
10 necessary on entry programs. So this way when I came in
11 as a user, you saw earlier, all those fields are stripped
12 away, and it's very straightforward.

13 I just put in what do I want, quantity, pricing, and
14 account code, and I'm done. And then from there, it
15 actually gets to be moved into an actual workflow system
16 where, again, electronically, this'll be submitted to all
17 the appropriate approvers, depending on -- on your
18 business rules, on who needs to signoff on it.

19 So I have three approvers, Gene, Diane, and Pete.
20 And they all then are actually queued up because of
21 different reasons.

22 Gene might approve everything within the software;
23 Diane might get pulled in because she's a dollar
24 threshold limit that I've actually exceeded on this
25 transaction; and this user, Peter, because I actually
26 bought an IT piece of equipment. Even though I'm under
27 Public Works, it will get routed to my IT Department.

28 The last thing to also kind of -- for me to kind of

1 point out here, too, is when you're initiating a
2 brand-new transaction, if nobody's ever used our software
3 in the past, when they come into the requisition, or any
4 program for that matter, we have on the top right-hand
5 sorter side these guided conversations. So it's a
6 scenario base.

7 So, again, if I'm wanting to order supplies of some
8 type, the software physically walks me through everything
9 and every icon I need to choose.

10 Now, it's pretty self-explanatory. If you want to
11 add a new requisition, you click on that. But, as you
12 see here, the guided conversation is taking me through
13 and it tells me I need to enter a description of what I
14 want to buy.

15 So, again, without going through this, every little
16 section here, you're able to specify in how the system
17 steps you through a new transaction that somebody might
18 not be familiar with versus somebody having to read a
19 manual or go out and get trained on the system day in and
20 day out.

21 Workflow actually brings me into a nice little kind
22 of queue here. Certainly, when somebody does look at our
23 workflow, of course, they can stay in the software. So,
24 as you see here, you'll see across my actual dashboard at
25 the top, we have this approvals area. But the most
26 important thing is, is there are individuals who are
27 non-Unis users. They're not in our software day in and
28 day out like a lot of department heads and other

1 individuals who just don't work in our software.

2 But what they do have with them are the mobile
3 phones. So, again, you do not have to be connected to
4 our application to use it.

5 Those things such as we were just looking at and
6 talking about a second ago, if you have an IOS or you
7 have a -- a Google phone, it doesn't matter. Both of
8 these are side by side to show you that I can see my
9 approvals, notifications, and alerts remotely.

10 So if I'm in meetings and you get bored listening to
11 me right now, you can see what work is piling up back in
12 your office.

13 And, again, I can go through the approvals. I can
14 see all the individual transactions I have to approve. I
15 can click on those individual transactions. And then, as
16 you see across the top of each one of the phone emulators
17 here, I can approve, reject, or forward any of these
18 transactions on.

19 That also goes for also utilizing time entry. So if
20 people want to clock in and clock out, again, not having
21 to run back to the office or fill out a paper timesheet,
22 as well as the whole application itself.

23 So everything I've shown you, I do not have to be
24 sitting at a desk at a PC or Mac to use. Again, if I'm
25 in a meeting and there is no PC in there, I can pull up,
26 as you're seeing here, an iPad or a Surface unit and use
27 the full application just like I was sitting at my desk
28 itself.

1 The last area I just kind of wanted to kind of move
2 over into -- I'm going to switch back to my other user
3 here -- is one for remote access.

4 So in this area that I'm going to quickly go into
5 now, we have what we refer to as our full self-service
6 application. And in the self-service applications, this
7 allows your users, your employees to access their own
8 information.

9 But probably the most important to that is I can
10 also submit updates and changes through the self-service
11 application. And this goes with vendors you're working
12 with or employees. Or if you eventually lead down the
13 path of using any of our revenue systems, you can also
14 use our revenue applications.

15 And what that is -- It bumped out. Let me try this
16 one more time. It timed out on me. All right, a big
17 timeout. I'll try it one more time. And if it times out
18 on me again, then I'm just going to to move on. There it
19 goes.

20 So with these areas, again, I'm not going to go
21 through all of them, but, again, we talked about the
22 vendor side. But you can also -- and, again, this would
23 work from this current County's website.

24 So, again, it's not branded as Tyler with our colors
25 and our logos as you're seeing here. But if you have on
26 your website an HR area, of course, your employees can
27 login.

28 And with that employee information, once it's

1 authenticated them -- there it goes -- it brings me into
2 a portal. So I, as an employee at home, can see
3 everything about myself, whether it's my personal
4 information, my accruals that are out there, or down on
5 the left-hand side, you can get into all the plethora of
6 other areas that I can deal with as well as even seeing
7 all of my past paycheck amounts.

8 So if I want know, for instance, what's my
9 year-to-date amount as well as being able to not just see
10 every individual past check, but actually also retrieve
11 actually any of the past check stubs, so, again, that
12 content management system extends to our self-service
13 side as well.

14 And then there's all the two-way communications of
15 everything. So, again, walking through, if somebody
16 wants to initiate open enrollment in electing their new
17 benefit options, no need for paperwork anymore.

18 This individual will receive automatic notifications
19 to actually walk through and log into their self-service
20 application you're seeing here, the steps through,
21 actually walking through to say what is my health or
22 dental options that I want to elect from, getting them
23 all the costing from all the employee detail information
24 and stepping them through, too, if they're also asking
25 for a family plan.

26 The system will then want to have all their
27 dependent information as well. So, again, reducing all
28 that extra time of manual paperwork having to be keyed

1 into the application.

2 Then the last area is reporting. Reporting, of
3 course, is something that still has to be performed, even
4 though our dashboard allows a lot of information in front
5 of us, so, again, any kind of information that your users
6 are typically dealing with.

7 So if you have somebody in your Accounts Payable
8 office and deals with a lot of accounts payable and
9 purchasing activity, their dashboard, like you're seeing
10 here, will come up with all of that information.

11 So any invoices that are currently overdue, any ones
12 that are pending, any ones that are missing a three-way
13 match, any invoices that are still, of course -- that are
14 out there waiting to be paid are brought up in front of
15 them. But if they have some that are overdue, they, of
16 course, can click on that and get into the details.

17 So, of course, this is our most important area of
18 getting away from a lot of standard reports, because our
19 dashboards can be configured for that. But, of course,
20 you can also have reports that get populated at anytime,
21 not just internally, but also for external constituents.

22 So you see here if you have a financial summary
23 screen, like I do here, and different department managers
24 or yourself, Commissioners, want to know what's going to
25 with our revenue budget, what's going on with our
26 operating, how much are we spending in our payroll or
27 vendor payment, all of this information is right in front
28 of us.

1 So if I wish to go in to say, okay, I want to take a
2 look -- a more closer detailed look at my operating
3 budget, the system will go out there. And I've already
4 predisposed mine by either function, category, find, it
5 doesn't matter. You can just specify how you kind of
6 display this.

7 But as you hover over this, it'll show you how much
8 has been budgeted versus how much has been actually spent
9 at this point in time by fund.

10 And then, of course, you can drill into that fund,
11 where it then goes out to all of your various different
12 functions like the Public Safety, Public Works.

13 I apologize. This is actually a city. So, again,
14 they have a police department versus a sheriff. But,
15 again, I can see how much is being spent by individual
16 department, police, fire, jail, and so forth.

17 And not just going this far, but if I go further
18 within police, where am I spending my overall most money?
19 So personal severances, salaries and benefits are
20 probably the two highest here.

21 Then, of course, you can go further into this.
22 Because I might want to know where and who am I actually
23 spending that insurance money the most with, so very
24 easy.

25 And, again, you can change this actual snapshot from
26 being kind of more of a line-bar graph. If you want to
27 see it over time, you certainly can see it over time.
28 You can see how your health insurance is moving year over

1 year over year. You can certainly bring in your
2 retirement, how does that compare? Or, again, if I just
3 want a snapshot, I can do this.

4 So all of these areas allow me very easy, not just
5 to current year, fiscal year information, but any
6 previous year information that is out there as well.

7 So, again, coming back to my front screen here where
8 I had all of my open finance areas, where I see my vendor
9 payments, my budgeting information, all of this allows me
10 to explore it, but not just looking at my current year,
11 if I wish to, but if I wish to go back to previous years,
12 I can see, again, previous years, again, breaking it out
13 by fund, departments, and so forth, or even going even
14 further.

15 So I can see most of my money is coming from
16 property taxes out of my overall budgeting information.
17 And then, of course, within property tax it fall further;
18 how much in real personal property and so forth, interest
19 and penalties.

20 So, again, if I wanted to see, well, how that was
21 back in 2017, you can, of course, move the year back, and
22 everything refreshes in front of you.

23 So I took about, you know, fifteen (15) minutes
24 there to give you kind of a high-level application
25 overview as well as all of the reporting that can come
26 out of the software.

27 Again, everything that you're seeing here today is
28 out of the box. Nothing is customized in any way. Is

1 there any questions on that side for David or myself to
2 answer at this point in time?

3 MR. BRIAN PEACOCK: One thing I would like to
4 mention, currently, with our existing E-1 Solutions, we
5 are treated as one company -- is that correct -- meaning
6 that both the Baldwin County Commission and the Sheriff's
7 Department both operate under one company name?

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Uh-huh. (Indicates affirmatively.)

10 MR. BRIAN PEACOCK: With this solution, we will
11 be able to break that down and actual operate separately
12 so that when the Sheriff's Department has a change on the
13 HR side, whether it be comp time versus --

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 Uh-huh. (Indicates affirmatively.)

16 MR. BRIAN PEACOCK: -- sick time or overtime,
17 we would be able to treat them separately, other than
18 Katrina and Alainna having to go in and manipulate --

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Yeah.

21 MR. BRIAN PEACOCK: -- the E-1 software now to
22 separate the Sheriff's Department from the Baldwin County
23 Commission.

24 COMMISSIONER BILLIE JO UNDERWOOD: What about
25 financial reports? I know they showed budget reports,
26 but like -- like what we had discussed? You know what
27 I'm looking for.

28 MR. RON CINK: I ran them through the ringer

1 for two hours one night.

2 COMMISSIONER BILLIE JO UNDERWOOD: Right.

3 MR. RON CINK: I could not make them fail.

4 COMMISSIONER BILLIE JO UNDERWOOD: Oh.

5 MR. RON CINK: Completely with all of our --
6 both our audited financial statements and our managerial
7 statements.

8 COMMISSIONER BILLIE JO UNDERWOOD: So we'll be
9 able to get more -- these viewpoints than just everything
10 on a spreadsheet?

11 MR. RON CINK: Correct. Correct.

12 COMMISSIONER BILLIE JO UNDERWOOD: Yay. Okay.
13 I'm good. Move on.

14 MR. RON CINK: Correct. I'm -- I'm --

15 MR. JIM DAVIS (VIA TELECONFERENCE): And it --

16 MR. RON CINK: I'm a proponent of this
17 software, because it -- it brings a whole bunch of stuff
18 to the table; timecards, Highway. Because they're on a
19 separate system right now on their -- on their work
20 orders. Building and Maintenance is on a separate
21 systems with their work orders. Legal is on another
22 system, okay, and the HR component. I just think it --
23 it brings a lot to the party. It helps us consolidate a
24 lot.

25 COMMISSIONER BILLIE JO UNDERWOOD: Is there
26 anybody that don't like it? Speak now. I'm just -- I'm
27 hearing good things.

28 MR. RON CINK: Uh-huh. (Indicates

1 affirmatively.)

2 COMMISSIONER BILLIE JO UNDERWOOD: And I have
3 voiced these concerns to you --

4 MR. RON CINK: Uh-huh. (Indicates
5 affirmatively.)

6 COMMISSIONER BILLIE JO UNDERWOOD: -- to you,
7 to you, you, and you.

8 MR. RON CINK: I think I -- I -- I think I
9 convinced John yesterday.

10 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.
11 That's a -- that's a biggie.

12 MR. RON CINK: That -- that was the big one.

13 COMMISSIONER BILLIE JO UNDERWOOD: That's the
14 big one.

15 MR. RON CINK: John Marino.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 What is the --

18 MR. RON CINK: He -- he and I did these
19 financials by hand one time --

20 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. We
21 had a long --

22 MR. RON CINK: -- and they were hard.

23 COMMISSIONER BILLIE JO UNDERWOOD: We had a
24 long meeting on Friday afternoon.

25 MR. RON CINK: Yeah.

26 COMMISSIONER BILLIE JO UNDERWOOD: And -- and
27 that was some of his concerns about, like you said -- we
28 discussed this. But what is -- I'm looking to you guys

1 to tell us your recommendation, because I don't know;
2 okay?

3 MR. BRIAN PEACOCK: We --

4 COMMISSIONER BILLIE JO UNDERWOOD: But I don't
5 like what I've been seeing. And so I think I might be
6 seeing some things that I might like to see with this.

7 MR. BRIAN PEACOCK: Right.

8 COMMISSIONER BILLIE JO UNDERWOOD: And so --

9 MR. RON CINK: Uh-huh. (Indicates
10 affirmatively.)

11 COMMISSIONER BILLIE JO UNDERWOOD: -- what are
12 you talking about as far as implementation time, all this
13 kind of stuff?

14 MR. BRIAN PEACOCK: We're looking at eighteen
15 (18) months to implement.

16 COMMISSIONER BILLIE JO UNDERWOOD: Eighteen
17 (18) months. Okay.

18 MR. BRIAN PEACOCK: That's a rough estimate
19 that we got from David our last visit. And it would be
20 phased in.

21 So we would determine whether we would start with
22 the financial side. Because we're also talking about a
23 replacement for KRONOS, our timekeeping software. It all
24 ties together.

25 So do we move the timekeeping software first and
26 then move financials? And that's something that we'll
27 look back to Tyler to assist us with making those
28 decisions --

1 COMMISSIONER BILLIE JO UNDERWOOD: Okay. What
2 they recommend on a --

3 MR. BRIAN PEACOCK: -- on a safe, implemental
4 process.

5 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. Okay.
6 Well, if you're looking at eighteen (18) months, then
7 would this be something that we would approve in our
8 upcoming budget, or would this be like -- I'm just --

9 MR. BRIAN PEACOCK: As I mentioned earlier, we
10 started looking two years ago at this. And I worked with
11 Ron to get some -- some money in the budget currently to
12 move forward with this now.

13 COMMISSIONER BILLIE JO UNDERWOOD: Oh.

14 MR. BRIAN PEACOCK: With it being an -- And
15 correct me if I'm wrong, Ron.

16 MR. RON CINK: Yeah. You're good.

17 MR. BRIAN PEACOCK: With an eighteen (18) month
18 implementation, I would prefer not to wait until
19 October 1.

20 COMMISSIONER BILLIE JO UNDERWOOD: That's my
21 question.

22 MR. BRIAN PEACOCK: Mostly because it throws us
23 right into the beginning of a new year.

24 COMMISSIONER BILLIE JO UNDERWOOD: So what do
25 we need to do now other than going --

26 COMMISSIONER JAMES E. (JEB) BALL: Consent on
27 this item, but it doesn't say how much it is.

28 COMMISSIONER BILLIE JO UNDERWOOD: Huh?

1 COMMISSIONER JAMES E. (JEB) BALL: We can -- we
2 can consent on --

3 MR. BRIAN PEACOCK: We --

4 COMMISSIONER JAMES E. (JEB) BALL: Or I guess
5 you need to do an agenda item.

6 MR. BRIAN PEACOCK: We do. But we do not have
7 to bid this item because --

8 COMMISSIONER JAMES E. (JEB) BALL: Right.

9 MR. BRIAN PEACOCK: -- they're on a national --

10 COMMISSIONER JAMES E. (JEB) BALL: Right.

11 MR. BRIAN PEACOCK: -- IPA.

12 MR. DAVID REGNERY: Right. And -- and I
13 would -- let me -- let me add, I would say eighteen (18)
14 to twenty-four (24) months, it just depends. One, we
15 also implement our own software, which is -- it's -- it's
16 a little bit more -- a little bit unique, based on --

17 COMMISSIONER BILLIE JO UNDERWOOD: It is.

18 MR. DAVID REGNERY: -- past experience.

19 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

20 MR. DAVID REGNERY: So all the private
21 vendors --

22 COMMISSIONER BILLIE JO UNDERWOOD: Well, I
23 don't have any past experience.

24 MR. DAVID REGNERY: All of our implementation
25 teams, they just implement our products. As soon as
26 we -- the first thing that we do when we start an
27 implementation is we come onsite and come back with our
28 project manager that's assigned to you.

1 We really want to start your financial applications
2 first. It's an integrated system. So your chart of
3 accounts is -- is really the backbone of the system, so
4 it's -- it's going to be a much smoother implementation
5 by doing that first.

6 And, you know, we just ask you, you know, what your
7 blackout dates are. We -- we want to know when folks
8 can't work. We want to know what your -- your payroll
9 run schedules look -- look like.

10 And then we work back from your anticipated target
11 go-live dates, and you develop an implementation plan to
12 ensure that you stay on time and on budget.

13 We have incorporated the project management
14 methodology into our implementation process to ensure
15 that our implementations are reputable and, again, with
16 the goal of making sure that we stay on time and on
17 budget.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 So we're looking -- what -- what's the total? What's the
20 cost that we're looking at.

21 MR. BRIAN PEACOCK: One-point-three
22 (\$1,300,000), I believe it was --

23 MR. DAVID REGNERY: Something like that. Yeah.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 And what did we budget this year?

26 MR. BRIAN PEACOCK: That's the total that I had
27 last year that Ron and I discussed. And I also have
28 additional funds that I budgeted to update the current

1 KRONOS and the current E-1 Solution, if we chose not to
2 go this direction.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 All right. So then that -- then the training time, I
5 know it's going to take some training.

6 COMMISSIONER BILLIE JO UNDERWOOD: Uh-huh.
7 (Indicates affirmatively.)

8 MR. DAVID REGNERY: Implementation is what we
9 refer to as training, which is project management, data
10 conversion, and training. So --

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Because we've got a lot of people that use this, I
13 mean -- I mean, everywhere. I mean, it's keeping track
14 of costs, you know.

15 MR. DAVID REGNERY: Yeah.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 And so, I mean, just, you know, the Highway Department is
18 using it. I mean, everybody is using this stuff.

19 And that's why just, you know, I want to make sure
20 that everybody's -- knows what to do with it and -- and
21 have ample time to get, you know, get trained on it.

22 Because it's -- it's going to be different. I mean,
23 you're taking all this stuff, you know, that you're used
24 to using CIMS and used to using all these other stuff,
25 you know, and E-1 and --

26 MR. BRIAN PEACOCK: And that's where,
27 obviously, we really wanted to take the time.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 JD Edwards -- well, I mean, the -- the whole nine yards,
2 you know, I mean, it's so much big --

3 MS. TERRI GRAHAM: So is it -- is it going to
4 be all self-serve for the employee portion, or is it
5 going -- are they going to have to go self-serve for
6 benefits and stuff like that?

7 MR. BRIAN PEACOCK: Those are all customizable.

8 MR. DAVID REGNERY: Yeah. They don't -- you
9 don't have to. I mean, you -- you can still -- you have
10 the option of pushing out as much to your employees as
11 you -- as you're comfortable with.

12 It really provides you with an opportunity of
13 opening your HR department 24/7 so your employees can
14 come in, see information that's important to them, and
15 typically that they're -- they're reaching out to their
16 HR departments to request that information.

17 MS. TERRI GRAHAM: I would be concerned about
18 the ones who probably don't have a computer at home --

19 MR. DAVID REGNERY: Exactly.

20 MS. TERRI GRAHAM: -- and don't have computer
21 access here at work. So I don't want to leave them --

22 MR. DAVID REGNERY: Right. Baldwin County is
23 no different than any other --

24 MS. TERRI GRAHAM: Yeah.

25 MR. DAVID REGNERY: -- county. We -- you know,
26 we've got a --

27 MS. TERRI GRAHAM: Okay.

28 MR. DAVID REGNERY: -- a very diverse group of

1 employees with varying computer skills. So --

2 MS. TERRI GRAHAM: Okay.

3 MR. DAVID REGNERY: -- you're not -- you're not
4 forcing anybody to go to self-service.

5 MS. TERRI GRAHAM: Yeah. Yeah.

6 COMMISSIONER BILLIE JO UNDERWOOD: I have a
7 question. Like I'm a -- let me just ask a question and
8 don't make assumptions.

9 Currently so much of what we produce is out of the
10 Accounting Department is paper except for our own
11 payroll, is that correct, paper checks, paper checks,
12 paper W-2s.

13 MS. DONNA BRYARS: Yes, that's true.

14 COMMISSIONER BILLIE JO UNDERWOOD: Would
15 this -- would this eliminate paper W-2s in that --

16 MR. DAVID REGNERY: Absolutely.

17 COMMISSIONER BILLIE JO UNDERWOOD: -- portal
18 that they'd do in there? Because I know the State now --
19 everybody prints their own W-2s --

20 MR. DAVID REGNERY: Yeah.

21 COMMISSIONER BILLIE JO UNDERWOOD: -- through
22 the State of Alabama. A lot of -- a lot of companies
23 have that option available.

24 MR. DAVID REGNERY: Yes.

25 COMMISSIONER BILLIE JO UNDERWOOD: And if you
26 don't have a computer, they will make computers available
27 during that timeframe, I would think. So, you know --

28 MR. DAVID REGNERY: I like to tell people if

1 you want to go completely paperless, you can.

2 COMMISSIONER BILLIE JO UNDERWOOD: Well, I'm
3 not saying go --

4 MR. DAVID REGNERY: You don't have to.

5 COMMISSIONER BILLIE JO UNDERWOOD: I'm not
6 saying go completely paperless, but be more -- eighty
7 percent (80%) paperless.

8 MR. DAVID REGNERY: Exactly. Like I say, you
9 can go, but you don't have to. You can -- There's -- Any
10 document that we produce in our system that we capture
11 electronically, you can also outsource it to a hardcopy.

12 COMMISSIONER BILLIE JO UNDERWOOD: I just know
13 that a lot -- all of our payables, they're paid in paper
14 check form and stuff like that. Would this -- would
15 this -- I -- I'm concerned about the -- the -- the
16 accounting software portion of that.

17 And like Donna said, she's only seen like the demo,
18 but not really seen --

19 MS. DONNA BRYARS: Yeah. We haven't actually
20 seen --

21 COMMISSIONER BILLIE JO UNDERWOOD: -- you know,
22 like maybe --

23 MS. DONNA BRYARS: What -- what County is
24 actually using the software that's anywhere close to us?

25 MR. RON CINK: Shelby is.

26 MS. DONNA BRYARS: Shelby?

27 MR. RON CINK: Shelby is. And I think the City
28 of Daphne --

1 MR. DAVID REGNERY: Uh-huh. (Indicates
2 affirmatively.)

3 MS. DONNA BRYARS: Oh, really?

4 COMMISSIONER BILLIE JO UNDERWOOD: Well,
5 that --

6 MR. RON CINK: -- is using it as well.

7 MR. WAYNE DYESS: And -- and Fairhope is.

8 COMMISSIONER BILLIE JO UNDERWOOD: Well, I had
9 mentioned maybe taking a field trip for the ones -- for
10 the accounting maybe or something and -- and asking
11 someone that's using it live if they would help --

12 MR. DAVID REGNERY: Yeah.

13 COMMISSIONER BILLIE JO UNDERWOOD: -- you know.

14 MR. DAVID REGNERY: We have -- we have fifteen
15 (15) local governments in Alabama using the system.
16 Mobile is probably your -- the City of Mobile is -- is --
17 of course, it's a municipality. But they are probably --
18 or they actually are the -- the -- our largest single
19 customer that uses the broadest array of our products,
20 because they're using community development, public
21 safety, courts and justice, and --

22 COMMISSIONER BILLIE JO UNDERWOOD: Okay. So
23 right next door then.

24 MR. DAVID REGNERY: Yes.

25 COMMISSIONER BILLIE JO UNDERWOOD: Even though
26 it's a city.

27 MR. DAVID REGNERY: Jefferson County, Morgan
28 County, Calhoun County, and Shelby County, all here in

1 Alabama, are using it.

2 COMMISSIONER BILLIE JO UNDERWOOD: Okay. So
3 what is your -- what is --

4 MR. BRIAN PEACOCK: We would bring an -- an
5 item back for the purchase of the solution. I really
6 wanted you to get a feel for it, because the four of you
7 have not really had a chance to look at it. And even
8 though it's a lot of information, when we come before you
9 asking for --

10 COMMISSIONER JAMES E. (JEB) BALL: I -- I
11 personally think this is where we reply on Brian's --

12 COMMISSIONER BILLIE JO UNDERWOOD: Exactly.

13 COMMISSIONER JAMES E. (JEB) BALL: --
14 expertise.

15 COMMISSIONER BILLIE JO UNDERWOOD: Exactly.

16 COMMISSIONER JAMES E. (JEB) BALL: And no -- no
17 matter what department it is, but Brian's got a feel for
18 what each department needs. We're dealing with programs
19 that everybody's used to dealing with. But those things
20 are phasing out and dying out. And we're one glitch away
21 from losing everything, probably. So, I mean --

22 COMMISSIONER BILLIE JO UNDERWOOD: Well,
23 they're just -- Technology has changed. And -- and, as
24 you said, this is designed for fund accounting. And
25 that's --

26 UNKNOWN SPEAKER: Right.

27 COMMISSIONER BILLIE JO UNDERWOOD: -- the
28 biggest hang-up that I --

1 MR. RON CINK: Uh-huh. (Indicates
2 affirmatively.)

3 COMMISSIONER BILLIE JO UNDERWOOD: -- had in
4 the discussion with our senior accountants on Friday, was
5 that they have to convert and manipulate all of the --
6 for those of you who don't understand the difference
7 between it, it's -- it's -- it's just a basic difference
8 in calling an income statement an income statement versus
9 calling it a statement of cash receipts and cash
10 disbursements; or -- or instead of a balance sheet,
11 it's -- it's a statement of fund balances. But all that
12 stuff is -- you know, fundamentally, it's the same
13 principals of accounting.

14 MR. RON CINK: But it's -- but it's different.

15 COMMISSIONER BILLIE JO UNDERWOOD: But it's
16 different because --

17 MR. RON CINK: It's different.

18 COMMISSIONER BILLIE JO UNDERWOOD: -- they
19 can't just spit us out --

20 MR. RON CINK: Uh-huh. (Indicates
21 affirmatively.)

22 COMMISSIONER BILLIE JO UNDERWOOD: -- a
23 financial statement like we've been asking for. And so
24 I'm relying on you guys to tell me that this is what we
25 need. And I want to move forward if it is.

26 MR. BRIAN PEACOCK: The feedback that I got
27 when we first started looking it was that with the last
28 implementation of E-1, which was in 2012, a lot of the

1 departments didn't feel like they had any input on the
2 solution that was chosen. And that's why we started with
3 the departments with this solution.

4 COMMISSIONER BILLIE JO UNDERWOOD: But
5 everybody -- you don't have any grief from any
6 departments right now?

7 MR. BRIAN PEACOCK: I have not gotten any
8 feedback negatively.

9 COMMISSIONER BILLIE JO UNDERWOOD: And so --

10 MR. BRIAN PEACOCK: Joey did have some
11 questions that --

12 MR. JOEY NUNNALLY: Uh-huh. (Indicates
13 affirmatively.)

14 MR. BRIAN PEACOCK: -- we had to propose to --
15 to Tyler Technologies that -- I believe that was
16 answered.

17 MR. JOEY NUNNALLY: It was. And so a lot of
18 times, these software programs do really, really good
19 from an accounting standpoint; financials are really
20 good, the reports are really good, but they don't do a
21 whole lot for project management, which is obviously my
22 biggest thing.

23 And -- and so I've got -- right now I've got CIMS
24 doing my project management, and I've got JD Edwards
25 doing my -- my accounting stuff. Then I've got KRONOS
26 doing my personnel stuff. And I'm working in three or
27 four different databases.

28 But this is all one. And -- and so -- so I -- my --

1 my biggest concern was whether or not it does project
2 management and --

3 COMMISSIONER BILLIE JO UNDERWOOD: And you're
4 satisfied?

5 MR. JOEY NUNNALLY: Yes. Yes.

6 COMMISSIONER BILLIE JO UNDERWOOD: Okay. All
7 right.

8 MR. WAYNE DYESS: Brian, can I ask you a
9 question? Is there a module that -- for -- you mentioned
10 community development. Is there a module for permitting
11 and planning and things like that? And does that allow
12 for online submission of plans and -- and permitting?

13 MR. DAVID REGNERY: Sure.

14 MR. WAYNE DYESS: So, 24/7, you can submit your
15 plans, 24/7 --

16 MR. DAVID REGNERY: Yeah. Absolutely.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 What about the other elected officials like Probate?
19 Have we discussed it with them?

20 MR. BRIAN PEACOCK: I have not discussed it
21 with them. They do carry modules that handle both the
22 appraisal and the revenue side. I'm not sure about the
23 Probate side, tags, license, business license and tags --

24 MR. DAVID REGNERY: Yeah. Got them all.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP)

26 GRUBER: -- and Revenue. I mean, you know --

27 COMMISSIONER BILLIE JO UNDERWOOD: You got it.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 You know, I mean, you know, and right now everybody is --
2 you know, they're using JD Edwards. Everybody's been
3 using that for years and years and years, you know. And
4 it's all of this stuff, you know, they've been --

5 COMMISSIONER BILLIE JO UNDERWOOD: Well, we're
6 also at a point where the technology has just rapidly
7 changed.

8 MR. DAVID REGNERY: He's -- he's going into the
9 menu.

10 COMMISSIONER BILLIE JO UNDERWOOD: Oh.

11 COMMISSIONER JAMES E. (JEB) BALL: So -- so --
12 so, Brian, I mean, you would hear everybody's concerns.
13 You would -- you're -- you're -- you're -- Of course,
14 they've already gone over this with your department
15 heads.

16 And if they're -- It sounds like to me all you've
17 got to do is just tell him, hey, we need this added. We
18 need this taken away. We -- we're good on this. And,
19 you know, the implementation, like he talked about, the
20 training process, I mean, I'm -- I'm fine with it.

21 COMMISSIONER BILLIE JO UNDERWOOD: I'm fine.

22 COMMISSIONER JAMES E. (JEB) BALL: I'm fine
23 with let's putting this on --

24 COMMISSIONER BILLIE JO UNDERWOOD: Move
25 forward. And --

26 COMMISSIONER JAMES E. (JEB) BALL: -- an agenda
27 item to move forward.

28 COMMISSIONER BILLIE JO UNDERWOOD: I mean, I --

1 we have no time to waste, in the my opinion.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 What about --

4 COMMISSIONER JAMES E. (JEB) BALL: We've got
5 two years, regardless.

6 COMMISSIONER BILLIE JO UNDERWOOD: We could
7 still do that. That doesn't -- I mean, that just --

8 COMMISSIONER JAMES E. (JEB) BALL: What you've
9 got --

10 COMMISSIONER BILLIE JO UNDERWOOD: I think it
11 would just help to have some familiarity with it, I guess
12 you would say.

13 MR. RON CINK: Just a couple of things dealing
14 with the other officials. Judge D'Olive just went to a
15 new system; okay? I don't know how long that contract
16 is.

17 Brian, you and I were involved in it. It's still in
18 its infancy with them.

19 Teddy uses Delta and is extremely satisfied with
20 that, which runs on a 400 platform that we have. So that
21 may be a little bit of an issue there with those two
22 elected's.

23 I think Hoss is not a -- not any issue whatsoever.

24 COMMISSIONER JAMES E. (JEB) BALL: Brian, can
25 you leave those out until they're ready to come aboard?

26 MR. BRIAN PEACOCK: And that's really what I
27 was thinking, because the modules can be implemented at
28 anytime for those --

1 MR. DAVID REGNERY: Correct.

2 MR. BRIAN PEACOCK: -- other elected officials.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

4 That was --

5 MR. BRIAN PEACOCK: And CTS, which is the
6 Sheriff's Department case management, would not tie into
7 this.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Right.

10 MR. DAVID REGNERY: Right.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 What -- Now, the AS-400, I mean, we're still using that;
13 correct?

14 MR. BRIAN PEACOCK: We are, yes.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 And that would -- we would continue to have that for
17 the --

18 MR. BRIAN PEACOCK: We would continue to have
19 that --

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Okay.

22 MR. BRIAN PEACOCK: -- until Probate and
23 Revenue decide to move off of it.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 All right.

26 MR. BRIAN PEACOCK: Even though Probate has
27 gone to the Ingenuity online application, they are still
28 using a portion of the 400.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 That's what --

3 MR. BRIAN PEACOCK: But they're --

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

5 Yeah. So we're not -- we're not able to eliminate
6 anything --

7 MR. BRIAN PEACOCK: Right.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP)

9 GRUBER: -- other than, you know, some of the software
10 things that we're doing.

11 MR. BRIAN PEACOCK: Six applications is what we
12 would eliminate --

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Six.

15 MR. BRIAN PEACOCK: -- with just what you've
16 reviewed now.

17 ATTORNEY DAVID CONNER: And, Mr. Chairman, as
18 far as terms and conditions, since they're here,
19 confidentiality, we can't have anything in the contract
20 that binds us to not being able to release information
21 regarding it.

22 I'm not talking about software, the mechanics of it,
23 itself. But that's typically addressed in the terms and
24 conditions.

25 And, also, what's the life term of the project,
26 and -- and how to address the transfer of data at the
27 end, and portability if we decide to end this and go
28 somewhere else. Everything can be used and moved to a

1 different platform easily enough?

2 MR. BRIAN PEACOCK: We'll need to work with
3 David.

4 ATTORNEY DAVID CONNER: Yeah. We just need to
5 make sure that the documents that are generated as a part
6 of this don't become proprietary to you all so that you
7 own the information as opposed to this platform.

8 MR. DAVID REGNERY: Yeah. That's --

9 ATTORNEY DAVID CONNER: Let me make sure that
10 distinction is --

11 MR. DAVID REGNERY: We have -- we have sixteen
12 hundred (1,600) local governments that have already
13 agreed to -- to our terms and conditions.

14 Tyler has fifteen thousand (15,000) local
15 governments across the country using a variety of our
16 applications. So I don't -- I don't think you guys are
17 really any more unique than any. So, yeah, we recognize
18 the freedom of information.

19 ATTORNEY DAVID CONNER: So we don't want the
20 situation to end where we want to transfer to something
21 different, and y'all claim y'all own the documents on
22 there. We have to maintain the proprietary nature of the
23 information. Okay.

24 MR. BRIAN PEACOCK: We'd just like to put an
25 agenda item together --

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Yes. Please do.

28 COMMISSIONER BILLIE JO UNDERWOOD: Please.

1 MR. BRIAN PEACOCK: -- and work with David
2 to --

3 COMMISSIONER BILLIE JO UNDERWOOD: Yep. Okay.

4 MR. BRIAN PEACOCK: -- go through those terms
5 and conditions.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 If you will, go ahead --

8 COMMISSIONER BILLIE JO UNDERWOOD: Now, I've
9 got to --

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 If you will, go ahead and get us a thing to -- so we can
12 get an agenda item for --

13 MR. WAYNE DYESS: And, Mr. Chairman, will this
14 be a Consent?

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Yeah. It'll be on Consent.

17 MR. RON CINK: Brian, are you ready for that,
18 or do you want to -- are you ready to go to the
19 Commission Tuesday?

20 MR. BRIAN PEACOCK: Yeah. We'll -- as long as
21 I can get --

22 MR. RON CINK: Okay.

23 MR. BRIAN PEACOCK: -- some of David's time.

24 ATTORNEY DAVID CONNER: I got you.

25 MR. RON CINK: Okay. That's good.

26 ATTORNEY DAVID CONNER: Yeah. I'm good
27 tomorrow.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Or -- you know, or if not, whenever y'all just -- you
2 know, I'm going to leave that up to y'all to get with
3 Wayne. Because -- so we know where it -- where it needs
4 to go.

5 Okay. Is that all right with y'all?

6 COMMISSIONER BILLIE JO UNDERWOOD: Uh-huh.

7 (Indicates affirmatively.)

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

9 Okay. All right.

10 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. We're
11 already six months in. We need to move on.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

13 All right.

14

15 **I-1 - REPRODUCTION OF PRINTS - HISTORICAL PAINTING OF THE BATTLE**

16 **AT HISTORIC BLAKELEY STATE PARK - "THE LAST STAND OF MOBILE"**

17 MR. WAYNE DYESS: Mr. Chairman, the next item
18 is for Archives and History. It's L-1. And this is a
19 request from Felisha to be able to sell -- to recreate
20 and sell the painting of "The Last Stand of Mobile." And
21 I believe Felisha is here.

22 MS. FELISHA ANDERSON: Good morning, guys.

23 Good morning.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

25 Good morning.

26 MS. FELISHA ANDERSON: Back July 3rd of last
27 year, one of the Alabama 200 projects was the production
28 of historical paintings.

1 This Commission authorized the Chairman to execute
2 an agreement for professional services between the
3 Commission and Rick Reeves for the production of one
4 historical painting of Historic Blakeley, "The Last Stand
5 of Mobile."

6 Mike Bunn, the Director of Historic Blakeley State
7 Park, is here to address you. We do have the painting in
8 hand in Archives. It is beautiful. The cost of the
9 painting is ten thousand dollars (\$10,000). But Mike
10 would like to address you guys about the reproduction of
11 the painting.

12 MR. MIKE BUNN: Hello, everybody. We -- we are
13 delighted to have that painting. It's going to help
14 change the interpretation of the battle as the first
15 accurate, really researched. Professionally produced
16 painting of the battle ever.

17 And so we -- we worked currently with an artist --
18 He is a nationally-known artist -- to produce it. We're
19 very happy with it.

20 And what we wanted to do is to not take too many
21 liberties in this, after the painting is in hand, because
22 we know there's a demand. I don't -- I can't tell you
23 how many.

24 This won't be thousands and thousands of people.
25 But there will be people that want to have prints of this
26 thing, and we'd like to be able to sell the prints of it.

27 And we would certainly like the opportunity, down
28 the road, to -- opportunities present itself -- to

1 utilize that painting or portions of it in other type of
2 merchandising. I don't have the definite visions in mind
3 right now.

4 But my question to you, since the County paid to
5 produce it and actually, technically, would own it, is
6 what would be the protocol for us to move forward and do
7 that?

8 Do we have your blessing to do that to make it
9 available to other places? Like the North Baldwin
10 Chamber has already mentioned they might want it, others,
11 and sell it in our gift shop.

12 I just didn't want to take the -- the liberty of
13 doing that and -- and funding that ourselves without
14 asking permission from you guys to do that and see what
15 your thoughts are on that work.

16 COMMISSIONER BILLIE JO UNDERWOOD: Sounds good.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Is there anywhere in -- you know, when the print was --
19 was first commissioned -- I guess you'd called it
20 commissioned -- was there any copyrights with it?

21 MS. FELISHA ANDERSON: The County owns the --
22 the copyrights.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 So we own the copyrights? Okay.

25 MR. MIKE BUNN: Yes.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Okay. So we could actually -- we could actually do it.
28 Okay.

1 MS. FELISHA ANDERSON: Yes.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 So I -- I just didn't want --

4 MR. MIKE BUNN: Yeah.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP)

6 GRUBER: -- the original owner, you know, the original
7 painter, if he had rights to it, you know --

8 MR. MIKE BUNN: Yeah. Yeah. He's given to you
9 guys --

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER.

11 So we have -- we have the --

12 MS. FELISHA ANDERSON: You have all the
13 copyrights.

14 ATTORNEY DAVID CONNER: As part of his -- his
15 proposed recommendation that was attached to the
16 agreement, it states, that I will turn over copyrights of
17 the image to the Commission for use of them making prints
18 for sale, et cetera. And so he's returning over -- he
19 turned over all those rights to us --

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Okay.

22 ATTORNEY DAVID CONNER: -- as part of that
23 agreement. So the question is -- the question is -- is,
24 is do you want to allow -- who you want to give rights of
25 production to and would there be any -- any revenue
26 that's generated, how would you want that to be split or
27 dealt with, I think, is what they're asking for. And
28 this is Blakeley State Park.

1 MR. MIKE BUNN: Yeah. Historic Blakeley State
2 Park. So we -- we -- we're prepared to produce prints at
3 our cost, sell them, and make them available to any other
4 vendors in the area who want it.

5 But whatever revenues are derived, are we allowed to
6 keep those, or do you want to do some sort of sharing, or
7 what -- what -- how would we do it, and how would we
8 manage it? Because it's not specifically something that
9 we've addressed.

10 ATTORNEY DAVID CONNER: Yeah. Well, I -- I
11 think it is addressed in that the County owns it. The
12 question is whether or not --

13 MR. MIKE BUNN: I mean, the way -- yeah.

14 ATTORNEY DAVID CONNER: The question is whether
15 or not they would want to share those rights with you to
16 allow you to do them or -- or -- or anyone else that
17 might want to do that in the future, but I've only heard
18 the one today that's asking.

19 But the -- the rights are owned by the Commission,
20 so you all would decide, basically similar to a licensing
21 fee where you would allow them to make prints in exchange
22 for that licensing fee. You've got to decide who get the
23 revenue.

24 It sounds like they're requesting all the revenue go
25 to support the park. But y'all could decide whether or
26 not y'all want some of that revenue to come back here for
27 purposes. It really is up to your discretion and
28 discussion.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Well, what -- what about if we do it and let the Blakeley
3 get part of the rights, you know, the -- the revenue
4 coming off of it, and also split it so that the
5 Historical Commission -- that would be a way of giving
6 them something, you know.

7 I don't know. Just -- just a thought, you know.

8 But, I mean, you know, it would -- it would still have to
9 be -- we'd still have to have a contract with both
10 parties, if I'm not mistaken, Ron, and, I mean, what --

11 MR. RON CINK: You -- you can do it -- you can
12 do it that way or, if you guys wanted to, just --

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Put it --

15 MR. RON CINK: -- get an estimate as to how
16 much it is and just appropriate it to those -- those
17 entities every year --

18 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

19 MR. RON CINK: -- and just keep it simple.

20 COMMISSIONER BILLIE JO UNDERWOOD: That would
21 be good. That would keep it simple.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Yeah. I think it just --

24 MR. RON CINK: Now --

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 It would -- it would help -- it would help Blakeley and
27 it would also help the --

28 COMMISSIONER BILLIE JO UNDERWOOD: Historic --

1 COMMISSION CHAIRMAN CHARLES F. (SKIP)

2 GRUBER: -- the Planning -- the -- the --

3 MS. FELISHA ANDERSON: Historic Development
4 Commission.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP)

6 GRUBER: -- Historical Development Commission.

7 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

8 Because they don't --

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 I mean, I know they struggle a little bit trying to find
11 some funding. But this may be a way of -- and it's not
12 really affecting us.

13 COMMISSIONER BILLIE JO UNDERWOOD: And, also,
14 if --

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 You know, it's -- it's coming from a historical thing,
17 and it's used for historical.

18 COMMISSIONER BILLIE JO UNDERWOOD: And if you
19 allow them to get a little bit of it, they might help
20 push it a little more.

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Yeah.

23 COMMISSIONER BILLIE JO UNDERWOOD: You know, no
24 offense, but if they know it's going to more than one
25 pot, they might be like, you know --

26 COMMISSIONER JAMES E. (JEB) BALL: Do we -- do
27 we stand a chance for anybody else wanting a cut from
28 this?

1 ATTORNEY DAVID CONNER: Only -- I mean, I --
2 the way I think you ought to look at it -- And this is
3 just me talking. I think you ought to look at it as a
4 revenue source, a potential revenue source, to the County
5 to be used for the public purposes y'all intend.

6 And so if you want that public service money to go
7 all the way to a State park, you can. If you want it to
8 be divided between State Park, Fort Mims, or some
9 other -- some other thing that you would have to come up
10 with some other purpose, I think that's -- I think that's
11 up to you all. Is this the first time that y'all have
12 heard about this today.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Yeah.

15 COMMISSIONER BILLIE JO UNDERWOOD: Uh-huh.
16 (Indicates affirmatively.)

17 COMMISSIONER JAMES E. (JEB) BALL: No. I --
18 I --

19 ATTORNEY DAVID CONNER: Okay.

20 COMMISSIONER JAMES E. (JEB) BALL: I remember
21 when this happened. I just heard some -- some chatter in
22 the -- in the Legislative Delegation that somebody was
23 concerned about if we were making money off of these
24 prints, that, you know, they're going to want some of the
25 money as well.

26 COMMISSIONER BILLIE JO UNDERWOOD: Which is --

27 MR. MIKE BUNN: But that's --

28 MS. FELISHA ANDERSON: That's a different

1 painting.

2 MR. MIKE BUNN: -- a different painting.

3 COMMISSIONER JAMES E. (JEB) BALL: That was
4 what?

5 MS. FELISHA ANDERSON: Different painting.

6 MR. MIKE BUNN: Different painting.

7 MS. FELISHA ANDERSON: So these are
8 County-owned paintings.

9 MR. MIKE BUNN: County-owned painting.

10 MS. FELISHA ANDERSON: The Fort Mims painting,
11 it was paid for by the --

12 COMMISSIONER JAMES E. (JEB) BALL: I see.

13 ATTORNEY DAVID CONNER: Except they're going to
14 be --

15 COMMISSIONER BILLIE JO UNDERWOOD: If they
16 conveyed it to us --

17 ATTORNEY DAVID CONNER: -- conveying their
18 interest to the County. We're waiting on them to sign
19 that document.

20 COMMISSIONER JAMES E. (JEB) BALL: I see.
21 Three different paintings.

22 ATTORNEY DAVID CONNER: But -- but at -- but at
23 the end of the day -- at the end of the day --

24 COMMISSIONER JAMES E. (JEB) BALL: That's --

25 ATTORNEY DAVID CONNER: -- you're right in
26 answering the question as it relates to that document for
27 sure.

28 MR. MIKE BUNN: And I hope there's a wide

1 interest in this. But the -- the -- the fact is it's a
2 painting of the battle of Fort Blakeley.

3 COMMISSIONER JAMES E. (JEB) BALL: No doubt.

4 MR. MIKE BUNN: We -- we would --

5 COMMISSIONER BILLIE JO UNDERWOOD: Right.

6 MR. MIKE BUNN: -- be the Number 1 by default
7 place --

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Yeah.

10 MR. MIKE BUNN: -- that people would come and
11 expect to learn about it --

12 COMMISSIONER BILLIE JO UNDERWOOD: True.

13 COMMISSIONER JAMES E. (JEB) BALL: That's
14 right.

15 MR. MIKE BUNN: -- anything about it.

16 COMMISSIONER BILLIE JO UNDERWOOD: True.

17 MR. MIKE BUNN: So that's why we -- we assume
18 we would be -- because it eventually will be at the park.

19 COMMISSIONER JAMES E. (JEB) BALL: So is this
20 Consent? Is this a Consent item?

21 MR. WAYNE DYESS: We haven't decided yet.

22 ATTORNEY DAVID CONNER: I think it's a
23 discussion item.

24 MR. MIKE BUNN: Well, it's --

25 COMMISSIONER BILLIE JO UNDERWOOD: Well, like
26 he said, it could -- how did you say that?

27 MR. RON CINK: You -- you could -- you could
28 take a guess at -- a guess at how much revenue would be

1 generated and just appropriate directly to those
2 entities, the Historical Commission and to Blakeley, just
3 an amount.

4 And then you could go back two years from now and
5 say, hey, we missed it by a factor of one-point-five
6 (1.5) and just up it or whatever the case may be.

7 MR. MIKE BUNN: So -- so we -- we would track
8 any revenues and then we would be returning those or --
9 or just --

10 COMMISSIONER BILLIE JO UNDERWOOD: No.

11 MR. RON CINK: No.

12 COMMISSIONER BILLIE JO UNDERWOOD: No. No.
13 No. It would go --

14 MR. RON CINK: We -- we're set --

15 COMMISSIONER BILLIE JO UNDERWOOD: It'll go
16 through Archives.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 We'll set it up. Yeah.

19 MR. RON CINK: Yeah. We're selling them
20 through our Archives Department.

21 MR. MIKE BUNN: Okay.

22 MR. RON CINK: The money will come in through
23 Archives, which is subsidized by general fund. So it --
24 it's all part of County Government. And then the -- the
25 estimated amounts would be just a straight
26 appropriation --

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Uh-huh. (Indicates affirmatively.)

1 MR. RON CINK. -- to those two entities --

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Uh-huh. (Indicates affirmatively.)

4 MR. RON CINK: -- once a year.

5 MR. WAYNE DYESS: But did you guys want to sell
6 them at the park?

7 MR. MIKE BUNN: Oh, yes. That's my question.

8 MS. FELISHA ANDERSON: He would actually --

9 MR. WAYNE DYESS: Sell them at the park.

10 MR. MIKE BUNN: We would -- we would fund
11 the -- the -- the wholesale cost and then try to sell
12 these at the park. And there may be other things down
13 the road -- I -- I don't -- I'm not thinking about it
14 today -- that might apply. But I know prints would be
15 one. So I'm concerned how would we deal with those as
16 items in a gift shop?

17 ATTORNEY DAVID CONNER: I -- I would think what
18 a possible solution would be is that the County come with
19 a licensing agreement, not an exclusive license, but a
20 license to you all to sell.

21 As part of that license to sell, y'all would agree
22 to pay for the initial cost of printing and carrying it.
23 And then as part of the revenue distribution, that cost
24 would come off first to reimburse the licensor --

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

26 Uh-huh. (Indicates affirmatively.)

27 ATTORNEY DAVID CONNER: -- or licensee for
28 creating the product. And then whatever products are

1 left or monies that are left would be divided amongst
2 whatever entities --

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Uh-huh. (Indicates affirmatively.)

5 ATTORNEY DAVID CONNER: -- you assign them to.
6 And so that if someone else wanted to come in and make
7 some investment or we wanted to sell them at another
8 location besides just yours, the County would still
9 retain the right to do that. Is that fair?

10 MR. MIKE BUNN: That's fair.

11 MS. FELISHA ANDERSON: Yes, sir.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Could we just -- can we go -- let's go ahead and -- and
14 if you can draw up a -- some kind of a license agreement
15 and y'all get -- and let's bring this back, you know,
16 give y'all time to --

17 MR. WAYNE DYESS: Next --

18 COMMISSION CHAIRMAN CHARLES F. (SKIP)
19 GRUBER: -- to get all this stuff --

20 MR. WAYNE DYESS: Next work session,
21 Mr. Chairman?

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Next work session.

24 COMMISSIONER JAMES E. (JEB) BALL: Yeah.

25 MR. WAYNE DYESS: Is that good enough, David?

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Would that be all right?

28 MS. FELISHA ANDERSON: Yeah. That's fine.

1 UNKNOWN SPEAKER: Okay.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 That would -- that would get things --

4 COMMISSIONER BILLIE JO UNDERWOOD: All right.

5 Thank you.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 That way y'all know which direction y'all need to go.

8 All right.

9

10 **J-1 - SALE OF SIX (6) BUILDING MAINTENANCE DEPARTMENT VEHICLES ON**

11 **GOVDEALS.COM**

12 MR. WAYNE DYESS: Mr. Chairman, the next item
13 is from Building Maintenance. The request is to sell six
14 (6) of their vehicles on govdeals.com.

15 They have a '97 F-150, a 2004 Ford F-150, a 2004
16 Ford F-450, a 2005 Ford F-450, a 2007 Ford 150, and a
17 2008 Ford 450.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Yeah.

20 COMMISSIONER JAMES E. (JEB) BALL: Consent.

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Consent.

23 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

24 MR. WAYNE DYESS: Okay. Okay.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 All right.

27

28 **L-1 - LICENSE TO PARK VEHICLES ON LICENSOR'S LAND AGREEMENT**

BETWEEN THE BALDWIN COUNTY COMMISSION AND THE AMERICAN RED CROSS

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

Next.

MR. WAYNE DYESS: The next item is a license to park vehicles on -- on -- on land for the American Red Cross. One second, Mr. Chairman, to set up.

The -- the request is to -- one, to -- the recommendation is to approve the revocable license to park on licensor's land, agreement between the American Red Cross and the Baldwin County Commission through the EMA.

The agreement shall be effective October 1st, 2019, through September 30th, 2022. And then, two, authorize the Chairman to sign the agreement.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Okay. Is this -- are -- are they talking about putting their -- their -- the bus there or --

MR. ZACHARY HOOD: Yes, sir. Mr. Chairman --

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: -- the blood -- the blood mobile or --

MR. ZACHARY HOOD: Well, this -- this is for the American Red Cross response trailer. This is a strategic location that we have identified for pre-staging. It is currently there, has been there about two years. And we're just trying to renew the agreement.

COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER: Okay. All right. This is just for --

MR. ZACHARY HOOD: Yes, sir.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Okay. All right. Consent is fine with this one?

3 COMMISSIONER BILLIE JO UNDERWOOD: (Indicates
4 affirmatively.)

5 COMMISSIONER JAMES E. (JEB) BALL: Consent.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 Because it -- it's parked right at the old Foley barn
8 right now where the BRATS is. So --

9 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

11 All right. All right. Okay.

12 COMMISSIONER BILLIE JO UNDERWOOD: Are we --

13

14 **N-1 - FINANCE AND ACCOUNTING DEPARTMENT - DISCUSSION OF**

15 **CLERK/TREASURER POSITION**

16 MR. WAYNE DYESS: Mr. Chairman, next is
17 Personnel. We have one item, discussion of the
18 Clerk/Treasurer position. I think Deidra is here also.
19 We're probably almost done.

20 MS. DEIDRA HANAK: I'm here. No. That's okay.
21 If y'all -- if -- if there's anybody that needs to go
22 before me, I can go towards the end.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

24 Okay. Let's -- let's do that, because we -- we need to
25 get -- because we've got some -- we've got an executive
26 session I know. And we've got -- one of our attorneys
27 has to leave by a certain time; right?

28 MR. ZACHARY HOOD: I -- I can be here.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
2 Well, I'm not -- I don't want -- I don't want to hold you
3 up from something that you need to do, too.

4 MR. ZACHARY HOOD: Yeah. I'm -- I'm heading
5 over to the Robertsdale building to -- to meet with the
6 surveyor after this.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Okay. All right.

9 MR. ZACHARY HOOD: Yeah.

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 Okay. All right. Okay. You want to come back? Let's
12 come back to that one, okay.

13 MR. WAYNE DYESS: Okay. Yes, sir.

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 All right.

16

17 **O-1 - BALDWIN COUNTY TRAP-NEUTER-RETURN (TNR) - RENEWAL OF**

18 **LILLIAN VETERINARY HOSPITAL AGREEMENT**

19 MR. WAYNE DYESS: Mr. Chairman, the next item
20 is from Animal Control. And they have a request to renew
21 a professional service agreement with the trap and
22 neuter, TNR program, services with the Lillian
23 Veterinarian Hospital.

24 The agreement commences May 21st, 2019, and will
25 continue for a period of ninety (90) days expiring
26 October 21st, 2019, with an automatic renewal for an
27 additional ninety (90) days expiring December 21st, 2019.

28 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Okay.

3 COMMISSIONER JAMES E. (JEB) BALL: Consent.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

5 Consent.

6 MR. WAYNE DYESS: Okay.

7

8 **P-4 - VOTING PRECINCT NO. 43 - USE OF 3CIRCLE CHURCH AS A VOTING**
9 **PLACE**

10 MR. WAYNE DYESS: And, Mr. Chairman, we've
11 already gone through first three in Admin. We're down to
12 the voting precinct request.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

14 Okay.

15 MR. WAYNE DYESS: The -- the recommendation
16 here is to use the 3Circles Church. That's the agreement
17 with 3Circles Church for the premises set forth in said
18 agreement.

19 The agreement shall commence on June 18th. And it's
20 to authorize the Baldwin County Parks Division to
21 accomplish external grounds cleaning on the grounds of
22 the voting place of Voting Precinct 43 after an election.

23 And, three, authorize an expenditure not to exceed
24 two hundred thirty-five dollars (\$235) from the Baldwin
25 County elections miscellaneous fund to accomplish the
26 provisions of professional cleaning services in the
27 voting place for Voting Precinct 43.

28 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

1 COMMISSIONER JAMES E. (JEB) BALL: Consent.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Consent. All right. This is a voting place already.

4 MR. RON CINK: Yes, sir.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

6 Yeah. So it's -- all we're doing is renewing the
7 agreement.

8 MR. RON CINK: That is correct.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

10 Okay.

11 MR. RON CINK: It's one -- there's -- it's one
12 of six, I think, that we --

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

14 Okay. All right.

15 MR. RON CINK: -- clean. And then Madison's
16 crew goes in afterwards and picks up any trash and
17 everything like that.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

19 Okay.

20 MR. RON CINK: This particular place may need
21 some Highway help next go around because of -- of --

22 COMMISSIONER BILLIE JO UNDERWOOD: Traffic.

23 MR. RON CINK: -- traffic.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

25 Traffic and --

26 MR. JOEY NUNNALLY: To get people out on 104?

27 MR. RON CINK: It's not necessarily that.

28 Protect their water main.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Yeah.

3 MR. RON CINK: People ran over it last go
4 around.

5 MR. JOEY NUNNALLY: Oh, I didn't know that.

6 MR. RON CINK: Yeah. If you'll put some --
7 just put some barricades up.

8 MR. JOEY NUNNALLY: Okay. We -- we can -- we
9 can take care of that. We'll put a cone on it.

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 All right.

12

13 **P-5 - REVISION OF BALDWIN COUNTY COMMISSION POLICY #2.23 -**
14 **RESERVATION OF LIVE OAK LANDING AND BICENTENNIAL PARK FACILITIES**

15 MR. WAYNE DYESS: Mr. Chairman, the next item
16 is P-5. It's a revision to the County Commission policy
17 regarding reservations of Live Oak Landing and
18 Bicentennial Park.

19 The request is to waive the annual daily Live Oak
20 Landing boat launch fees, with the exclusion of
21 tournament fees, for veterans and active duty members of
22 the United States Airforce upon the termination of
23 veteran or active duty service member status. Basically
24 waiving the -- waiving the fees for veterans.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 I don't see what's wrong with this. I mean, Michael, I
27 mean, you --

28 MR. MICHAEL DORIAN: My only question is how do

1 you verify?

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 You have to have a card.

4 COMMISSIONER BILLIE JO UNDERWOOD: They have a
5 card.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 You have to have a card.

8 COMMISSIONER BILLIE JO UNDERWOOD: And we have
9 the --

10 COMMISSIONER JAMES E. (JEB) BALL: Duty 2014
11 or a card?

12 COMMISSIONER BILLIE JO UNDERWOOD: It actually
13 says on here exactly what they would have to have. So --

14 MR. MICHAEL DORIAN: Now, do they present that
15 at the landing, or would that be something they could --

16 COMMISSIONER BILLIE JO UNDERWOOD: An Alabama
17 driver's license has a star on the top left corner and
18 the word veteran on the bottom right corner. I actually
19 saw -- does yours have that on there?

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

21 Yes, I've got that.

22 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

23 Someone showed me theirs the other day. It's --

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

25 If you look on the new star one --

26 COMMISSIONER BILLIE JO UNDERWOOD: Uh-huh.

27 (Indicates affirmatively.)

28 COMMISSION CHAIRMAN CHARLES F. (SKIP)

1 GRUBER: -- that star down here at the bottom, it says
2 veteran at the bottom of it. Also, if you're retired --

3 COMMISSIONER BILLIE JO UNDERWOOD: You've got
4 that.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP)

6 GRUBER: -- you get a -- you get a Federal ID.

7 MR. MICHAEL DORIAN: Which was great when --
8 when there's an in-person staff there. A lot of folks
9 still use the --

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
11 Yeah.

12 MR. MICHAEL DORIAN: -- honor box because they
13 show up early in the day. And so these could be
14 difficult to track. One -- one suggestion I would put
15 out is we do have the annual pass tags if --

16 COMMISSIONER BILLIE JO UNDERWOOD: Well, they
17 just need to come and ask for one.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Yeah. Uh-huh. (Indicates affirmatively.) Yeah. Yeah.

20 COMMISSIONER BILLIE JO UNDERWOOD: I mean, if
21 they're a one-time visitor, then, I mean, you know,
22 just -- it's an honor system thing.

23 This was a request that came from Mr. Arthur Oken,
24 who is part of the -- he's on that Spanish Fort
25 cemetery --

26 MR. RON CINK: Uh-huh. (Indicates
27 affirmatively.)

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Uh-huh. (Indicates affirmatively.)

2 COMMISSIONER BILLIE JO UNDERWOOD: -- veteran's
3 cemetery.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 Yeah.

6 COMMISSIONER BILLIE JO UNDERWOOD: He said that
7 most states -- we're like one of the only -- that's one
8 of the only ones that charge veterans. And -- and -- and
9 that we wanted to -- to do that.

10 And as far as if -- if you come across any kind of a
11 problem with identifying them, we'll address that. But,
12 you know, I don't think you should. If it's a veteran,
13 they know.

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 They know. Yeah.

16 COMMISSIONER BILLIE JO UNDERWOOD: They know.
17 That's what I --

18 MR. MICHAEL DORIAN: My -- my suggestion was
19 going to be rather than them showing their military ID's
20 each and every time they arrive, if we could grant them
21 an annual pass.

22 COMMISSIONER BILLIE JO UNDERWOOD: Well, that's
23 included in here.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Yeah.

26 MR. MICHAEL DORIAN: Okay.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Yeah. We can do that. Yeah.

1 MR. MICHAEL DORIAN: And we -- we could track
2 the annual passes sold. Because, obviously, we collect
3 that money and turn it in to the County. I want to make
4 sure that I have authorization that I can say these nine
5 passes --

6 COMMISSIONER JAMES E. (JEB) BALL: You would
7 have a -- you would have an annual pass that would be
8 free to them.

9 COMMISSIONER BILLIE JO UNDERWOOD: Exempt.

10 MR. MICHAEL DORIAN: Right. Understood.

11 COMMISSIONER BILLIE JO UNDERWOOD: It'd be
12 exempt.

13 MR. MICHAEL DORIAN: They're all numbered.

14 COMMISSIONER JAMES E. (JEB) BALL: And then you
15 could notate in your -- however you notate it.

16 MR. MICHAEL DORIAN: They're all numbered. And
17 so if I submit a report and say, hey, these nineteen (19)
18 passes were given away --

19 COMMISSIONER JAMES E. (JEB) BALL: Right.

20 MR. MICHAEL DORIAN: -- we can track who they
21 were given away to and verify.

22 COMMISSIONER BILLIE JO UNDERWOOD: That'll be
23 good.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Okay. All right.

26 COMMISSIONER BILLIE JO UNDERWOOD: You can
27 figure that out. I think that'd be simple.

28 MR. MICHAEL DORIAN: I want to make sure --

1 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

2 MR. MICHAEL DORIAN: -- that we're on the same
3 page.

4 COMMISSIONER BILLIE JO UNDERWOOD: That's
5 just --

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 Okay.

8 COMMISSIONER JAMES E. (JEB) BALL: Consent.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Consent.
11

12 **P-6 - DISCUSSION - COMMISSIONER BALL WISHES TO DISCUSS THE**
13 **BALDWIN COUNTY BICENTENNIAL PARK AND POSSIBLY MOVING THE PARK**
14 **UNDER THE ARCHIVES AND HISTORY DEPARTMENT.**

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 All right. Next.

17 MR. WAYNE DYESS: Mr. Chairman, the next item
18 is P-6. It's regarding the Baldwin County Bicentennial
19 Park. This is regarding Archives and History's having
20 more involvement in the park.

21 As you may recall, Commissioner, when this park was
22 first started, it was kind of managed and ran by the
23 Archives and History Department. We're not -- we're not
24 wanting to changing anything as far as the maintenance of
25 it. I think it's more of the oversight of -- of the
26 programs there.

27 Felisha is also here to answer any questions. But
28 the request is to allow more of a -- a role by the

1 Archives and History Department at the park. But it
2 would not -- it would not affect the -- the grounds and
3 the cutting and any of the things like that.

4 COMMISSIONER BILLIE JO UNDERWOOD: A historical
5 program, kind of?

6 MR. WAYNE DYESS: Yeah. More of a historical
7 program.

8 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

9 MS. FELISHA ANDERSON: Yes, ma'am. There was
10 an archeological dig done back in the early 2000s at that
11 site. There are four historic sites within Bicentennial
12 Park. So that is the reason that the location was
13 selected for the Bicentennial --

14 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Uh-huh. (Indicates affirmatively.)

17 MS. FELISHA ANDERSON: -- dedication. The
18 people and vendors that come to the park for the projects
19 and the programs, not actually for the grounds, because
20 it is a historical site. The Kennedy Saw Mill --

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Uh-huh. (Indicates affirmatively.)

23 MS. FELISHA ANDERSON: -- that's out on the --
24 by the bridge, that is actually -- the site itself is
25 actually within Bicentennial Park. The marker is out on
26 the highway because it's visible. Most of our inquires
27 are sent to Archives because it is a historical park.

28 Currently the park is managed by the Parks

1 Department. We work well together with that. But just
2 sort of to make the flow of work flow better, people
3 contact us and then they have to go back through the
4 Highway Department.

5 COMMISSIONER JAMES E. (JEB) BALL: It's a
6 no-brainer.

7 MS. FELISHA ANDERSON: It's -- it's --

8 COMMISSIONER BILLIE JO UNDERWOOD: No problem.

9 MS. FELISHA ANDERSON: -- confusing.

10 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 All right. You can -- you can -- that's -- that's
13 something that you'd be willing to take the challenge
14 and -- and take it on and do?

15 MS. FELISHA ANDERSON: That's -- that's pretty
16 much what we're doing now.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 You're doing it anyway.

19 MS. FELISHA ANDERSON: It's -- it's pretty
20 much --

21 COMMISSIONER BILLIE JO UNDERWOOD: It would
22 take that --

23 MS. FELISHA ANDERSON: It's pretty much --

24 COMMISSIONER BILLIE JO UNDERWOOD: -- take that
25 extra level --

26 COMMISSIONER JAMES E. (JEB) BALL: If she's
27 doing it anyway, it takes that --

28 MS. FELISHA ANDERSON: Yeah, it --

1 COMMISSIONER JAMES E. (JEB) BALL: -- extra
2 asking away from --

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Okay.

5 COMMISSIONER JAMES E. (JEB) BALL: So --

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 All right.

8 COMMISSIONER BILLIE JO UNDERWOOD: That extra
9 step that's having to --

10 MS. FELISHA ANDERSON: Right. Highway and
11 Parks manage the grounds and we handle the --

12 COMMISSIONER BILLIE JO UNDERWOOD: You'll be --
13 you'll have better time management on this; right?

14 COMMISSIONER JAMES E. (JEB) BALL: Consent.

15 MS. FELISHA ANDERSON: Right.

16 MR. JOEY NUNNALLY: As far as -- as far as
17 people that would be reporting to her --

18 MS. FELISHA ANDERSON: Okay.

19 MR. JOEY NUNNALLY: -- would be the part-time
20 gate attendant and Bert Johnson.

21 MS. FELISHA ANDERSON: Right. As far as the
22 workers that --

23 MR. MADISON STEELE: Blackmon, Bert Blackmon.

24 MR. JOEY NUNNALLY: I'm sorry.

25 COMMISSIONER BILLIE JO UNDERWOOD: Bert
26 Blackmon.

27 MR. JOEY NUNNALLY: Bert Blackmon. Yeah.

28 MS. FELISHA ANDERSON: But there will be some

1 job descriptions --

2 MR. WAYNE DYESS: So those two people will be
3 transferred --

4 MR. JOEY NUNNALLY: To her.

5 MR. WAYNE DYESS: -- to Archives. Okay.

6 MS. FELISHA ANDERSON: -- that will work at
7 Archives.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Okay.

10 MR. JOEY NUNNALLY: Just for -- just for
11 clarity.

12 MS. FELISHA ANDERSON: Well, the gate attendant
13 is already under Archives. But Bert Blackmon --

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 Consent.

16 COMMISSIONER BILLIE JO UNDERWOOD: Consent.
17 Got you.

18

19 **P-8 - DISCUSSION OF ANNUAL APPROPRIATION OF PUBLIC FUNDS**

20 MR. WAYNE DYESS: Mr. Chairman, the next item
21 is a discussion regarding the annual appropriation of
22 public funds. I believe Commissioner Underwood wanted to
23 discuss this and kind of get a better understanding of
24 how that works and -- and so forth.

25 COMMISSIONER BILLIE JO UNDERWOOD: Yes.
26 What -- what number is that?

27 MR. WAYNE DYESS: P-8.

28 COMMISSIONER JAMES E. (JEB) BALL: P-8.

1 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 P-8.

4 COMMISSIONER BILLIE JO UNDERWOOD: I've just
5 been trying to get a grasp on how we are actually -- just
6 like when we were asked this morning to support the
7 schoolchildren, I just don't feel like we really have a
8 process. We have a little form, and that's about it.

9 MR. RON CINK: That's for budget. And then --

10 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

11 Yeah, it's --

12 MR. RON CINK: -- you also have what happened
13 like this morning --

14 COMMISSIONER BILLIE JO UNDERWOOD: Well, see --

15 MR. RON CINK: -- okay? And there's a
16 multitude of ways.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

18 Yeah.

19 COMMISSIONER BILLIE JO UNDERWOOD: And so I
20 just wanted to know if you guys were interested in moving
21 forward with looking at a process.

22 We don't have a process outlined yet. But if you're
23 even interested in that -- Because I don't want to waste
24 a whole lot of time and then come back and say, no, I
25 just want to keep it the way it is. So --

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

27 Well, the only thing I see, you know, the -- we've
28 been -- the appropriations, the way we've been doing it,

1 you know, and the only thing I see that really needs to
2 be changed is that we need make sure whoever we
3 appropriate money to, that we get an audit from them.

4 We got people with us we still don't -- you know, I
5 don't have an audit from, you know. And -- and we're --
6 and it's big money. I mean, it's not -- not --

7 COMMISSIONER BILLIE JO UNDERWOOD: I know.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP)

9 GRUBER: -- not -- not the ten thousand dollars (\$10,000).

10 COMMISSIONER BILLIE JO UNDERWOOD: Right.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 It's -- it's bigger money.

13 COMMISSIONER BILLIE JO UNDERWOOD: I
14 understand.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 And these smaller ones, you know, we still -- and these
17 little guys will -- will pony up and do whatever we ask
18 them to do. You know, they're -- they're willing to do
19 it. So it's -- it's the bigger ones that we have more --

20 COMMISSIONER BILLIE JO UNDERWOOD: Well --

21 COMMISSION CHAIRMAN CHARLES F. (SKIP)

22 GRUBER: -- trouble with than anything else.

23 COMMISSIONER BILLIE JO UNDERWOOD: -- I guess
24 what I was wanting to do was, with the help of Ron and
25 Wayne, was -- and kind of come up with a -- a process.

26 Because just like when we were in Lillian the other
27 day, they were basically asking, what is your process,
28 you know. And that way we could steer them and say,

1 here, this is it. And this is the steps you've got to go
2 through.

3 And if it's providing us with their -- you know,
4 somebody can tell you, oh, yeah, I'm a 501(c)(3). But
5 are we getting documentation on all that kind of stuff?
6 And are we getting -- are we getting a financial
7 statement from them?

8 And, also, a requirement that they report back to us
9 with -- especially with larger amounts -- with what
10 they -- what they've done with that, other than it just
11 being an assumption.

12 Oh, well, they're -- the County Commission is going
13 to always fund this particular thing. Well, we need to
14 make it a fair process. And so I just wanted to know if
15 you guys had some interest in moving forward with that.

16 MR. WAYNE DYESS: I think -- I think some of
17 the questions also were what's our annual budget for
18 appropriations? Do we -- do we -- do we want to set an
19 annual budget? Do we not? Do we want to keep it kind
20 of --

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Yeah.

23 MR. WAYNE DYESS: -- throughout the year, or is
24 it one time of the year we want to do the appropriations?

25 And, also, as Commissioner Underwood said, you know,
26 what are your goals to achieve this money? And then we
27 can -- the Commission can analyze it after the -- in the
28 next fiscal year or next year, did you accomplish your

1 goals and do you want more -- more --

2 COMMISSIONER BILLIE JO UNDERWOOD: It would be
3 more like of a checklist, basically, that -- that the
4 applicant or the person requesting these funds would kind
5 of go through so that we would sort of know and not just
6 be an assumption that, yeah, this is a good thing, you
7 know, so that we'd be more accountable to -- to our
8 constituents as to how this is happening.

9 MR. RON CINK: Currently, Mr. Chairman,
10 Christie birddogs all of them.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Yeah.

13 MR. RON CINK: And she had an excellent
14 recommendation of an online type request --

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Uh-huh. (Indicates affirmatively.)

17 MR. RON CINK: -- that it would be easy for
18 staff to track and be able to easily produce a report for
19 the Commissioners --

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Okay.

22 MR. RON CINK: -- all the way around. So that
23 was an excellent idea.

24 MS. CHRISTIE DAVIS: And for the last three
25 years, we've -- we make them send in -- it's called a
26 written activities -- written activity report. And
27 that's what's in the contract. It wasn't always
28 enforced, because we didn't have the manpower. So when I

1 came in, I just started making them get us --

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Yeah.

4 MS. CHRISTIE DAVIS: -- something that says
5 what did you do with this money?

6 COMMISSIONER BILLIE JO UNDERWOOD: Right.

7 MS. CHRISTIE DAVIS: And so most of them -- now
8 all of them are compliant. And we just keep -- we have
9 those. In the past, the Commission hasn't really wanted
10 to see every single one of them, and I keep them.

11 COMMISSIONER BILLIE JO UNDERWOOD: Well, we
12 have -- do -- have we gotten financials and audits on all
13 of them, or is that not something that's --

14 MS. CHRISTIE DAVIS: A lot of them don't,
15 because it's not required in the contract.

16 MR. RON CINK: Right.

17 COMMISSIONER BILLIE JO UNDERWOOD: That's what
18 I'm --

19 MS. CHRISTIE DAVIS: But we can change that,
20 though --

21 MR. RON CINK: Yeah.

22 MS. CHRISTIE DAVIS: -- however you want. Now,
23 the Economic Development people always send an audit.

24 MR. RON CINK: Right.

25 MS. CHRISTIE DAVIS: But it's not technically
26 usually going to be that -- the year that they received
27 the funds. The audit is in arrears.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 And we -- and we get -- like the -- the Museum, it gives
2 us a copy of what -- what -- what -- what -- what they
3 did, you know. I mean, and it's -- we've got a lot of
4 them that gives us that stuff, you know. And, now,
5 but --

6 MS. CHRISTIE DAVIS: But we can change each --

7 COMMISSION CHAIRMAN CHARLES F. (SKIP)

8 GRUBER: -- the Battleship --

9 MS. CHRISTIE DAVIS: -- individual agreement if
10 you guys wanted to.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

12 The Battleship is the only one that we didn't --

13 MS. CHRISTIE DAVIS: Tell me --

14 COMMISSION CHAIRMAN CHARLES F. (SKIP)

15 GRUBER: -- Ron, wasn't it.

16 MR. RON CINK: Sir?

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

18 The Battleship, that ten thousand, (\$10,000), that was
19 just an annual appropriation, wasn't it?

20 MR. RON CINK: That was an annual
21 appropriation. That was actually out of your -- your
22 statutory --

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

24 A statutory thing.

25 MR. RON CINK: -- economic development
26 twenty-five thousand dollars (\$25,000) that you get every
27 year.

28 MS. CHRISTIE DAVIS: But their agreement

1 still --

2 MR. RON CINK: Right.

3 MS. CHRISTIE DAVIS: -- states that they have
4 to give us a report of activities.

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 Yeah. Yeah. And I think they do. They always do, you
7 know. But --

8 MR. RON CINK: That -- that foundation is
9 usually pretty good.

10 COMMISSIONER BILLIE JO UNDERWOOD: You know,
11 it's --

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 But you've got the bigger ones, you know, Economic
14 Development and the library and stuff like that.

15 COMMISSIONER BILLIE JO UNDERWOOD: Well, I
16 think we need to have a threshold of what point do we
17 want to have this information, if it's over ten thousand
18 dollars (\$10,000), that's -- that's a question that I
19 want to know.

20 Like if you -- if we're going to appropriate more
21 than ten thousand dollars (\$10,000), do we want to have
22 all this kind of stuff, you know, particular stuff. Like
23 schoolchildren aren't going to have a financial
24 statement --

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 No.

27 COMMISSIONER BILLIE JO UNDERWOOD: -- you know,
28 not even a bank account.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 That's what I say. I mean --

3 COMMISSIONER BILLIE JO UNDERWOOD: So that's
4 where the -- the breakoff -- I guess it's just asking for
5 some guidance from what you see as well. Because I don't
6 know about y'all, but I get asked all the time, you know.
7 And I'm like, I don't know. So we --

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Well, it used to be a little bit different when we had
10 contingency money. And, you know, the -- the Commission
11 here could -- could help these little organizations that,
12 you know, if needed three (\$300) or four hundred dollars
13 (\$400) or five hundred dollars (\$500) or a thousand
14 (\$1,000).

15 COMMISSIONER BILLIE JO UNDERWOOD: Well,
16 what's -- what's the deal with contingency?

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 It was just done away with.

19 COMMISSIONER BILLIE JO UNDERWOOD: Who done
20 away with it? The Commission?

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 The Commission just said we weren't going to do it. I
23 mean, it's -- by state law, you can do it. I mean,
24 it's -- you know, you can do it. It was just they didn't
25 want to -- they didn't -- they didn't feel -- they didn't
26 feel like the money was --

27 COMMISSIONER BILLIE JO UNDERWOOD: Well, they
28 ain't here no more. So what do you feel --

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Well, but --

3 COMMISSIONER BILLIE JO UNDERWOOD: -- about it
4 now?

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

6 But what -- you know what I'm saying? You know, they
7 were -- they were not bad. I mean, it helped a lot of --
8 it helped a lot of different organizations that were
9 really in need of -- of some finances.

10 COMMISSIONER BILLIE JO UNDERWOOD: Well, do you
11 have a suggestion on something like that? Because that
12 would weed out some of the --

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Well, you know, --

15 COMMISSIONER BILLIE JO UNDERWOOD: -- smaller
16 things --

17 COMMISSION CHAIRMAN CHARLES F. (SKIP)
18 GRUBER: -- you had --

19 COMMISSIONER BILLIE JO UNDERWOOD: -- that come
20 from our different districts. And then we could bring it
21 forth to the whole Commission. Is that the way it would
22 work?

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 That's the way, yeah.

25 COMMISSIONER BILLIE JO UNDERWOOD: You know,
26 like for example --

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 What it was, it was a set amount set aside. And I think

1 there was two accounts. You had an account for -- from
2 the general fund and then you also had an account for the
3 Highway Department, which, you know, I think the Highway
4 Department needs to be left alone. I don't think we need
5 to do any --

6 COMMISSIONER BILLIE JO UNDERWOOD: No. We
7 don't need to be paving roads with it.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 I mean, because that one -- that one turned out to be --
10 it was -- it was a nightmare.

11 COMMISSIONER BILLIE JO UNDERWOOD: Well,
12 like -- like if you -- if the Boy Scouts or if the --

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Yes.

15 COMMISSIONER JAMES E. (JEB) BALL: Like the
16 girl that was here this morning.

17 COMMISSIONER BILLIE JO UNDERWOOD: The girl
18 that was here this morning --

19 COMMISSIONER JAMES E. (JEB) BALL: -- with
20 the --

21 COMMISSIONER BILLIE JO UNDERWOOD: -- with
22 the --

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Yeah.

25 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Yeah.

28 COMMISSIONER BILLIE JO UNDERWOOD: How can --

1 do you have a suggestion of what would be a reasonable
2 amount for to us have as a contingency fund?

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
4 Do you remember what it was before? It was like a
5 hundred thousand dollars (\$100,000) each, wasn't it?

6 MR. RON CINK: I -- I sent y'all a little
7 snapshot of it. I want to say it was about six hundred
8 eighty thousand dollars (\$680,000).

9 COMMISSIONER BILLIE JO UNDERWOOD: Oh.

10 MR. RON CINK: It was a pretty good chunk.

11 COMMISSIONER BILLIE JO UNDERWOOD: But the --

12 MR. RON CINK: Then when you add the Highway
13 in, I think it was -- it was close to a million dollars
14 (\$1,000,000).

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Yeah. It was --

17 MR. RON CINK: I had a quarter of million
18 dollars (\$250,000) per Commissioner.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Yeah.

21 ATTORNEY DAVID CONNER: I think what -- I think
22 what they -- y'all ultimately did was some of those
23 things that were coming out of contingency were moved
24 over to where we actually created a contract for each
25 one --

26 MR. RON CINK: Uh-huh. (Indicates
27 affirmatively.)

28 ATTORNEY DAVID CONNER: -- like all of the

1 contracts with the Battleship Park, all those kind of
2 things that --

3 COMMISSIONER BILLIE JO UNDERWOOD: That's what
4 I'm asking.

5 ATTORNEY DAVID CONNER: They're all handled
6 that way.

7 COMMISSIONER BILLIE JO UNDERWOOD: Is this --
8 is there something like a smaller amount that each
9 Commissioner would like to see, I don't know, fifty
10 thousand dollars (\$50,000) apiece or something like that?
11 That would give us a -- I -- I'm guessing on this. I
12 don't know.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 That's something we can -- we can discuss when we get
15 ready for budget. I think that's when that -- that's
16 when it needs to be brought up.

17 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 You know, it's --

20 COMMISSIONER BILLIE JO UNDERWOOD: Well, that's
21 just something I've been thinking about.

22 MR. RON CINK: And, as your Budget Director,
23 can I make this recommendation?

24 COMMISSIONER BILLIE JO UNDERWOOD: You sure
25 can.

26 MR. RON CINK: It's easier on us versus
27 every -- every other week somebody coming in here and
28 asking y'all.

1 COMMISSIONER BILLIE JO UNDERWOOD: Well, I
2 mean --

3 MR. RON CINK: If you've got X amount, I can
4 budget for that every year.

5 COMMISSIONER BILLIE JO UNDERWOOD: So you're
6 going to help us come up with an amount?

7 MR. RON CINK: Yes, ma'am.

8 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

9 MR. WAYNE DYESS: Ron, is like the time of the
10 year --

11 COMMISSIONER BILLIE JO UNDERWOOD: Moving right
12 along.

13 MR. WAYNE DYESS: -- for appropriations
14 important to you?

15 MS. CHRISTIE DAVIS: Yes.

16 MR. WAYNE DYESS: Have a -- have a certain time
17 where you just -- we do appropriations on.

18 MR. RON CINK: Correct.

19 MR. WAYNE DYESS: That's what --

20 MS. CHRISTIE DAVIS: We have a deadline, even
21 though -- just because if we don't, we'll just never get
22 it all in. Towards the end of June, they have to have
23 request in.

24 Now, we don't necessarily deny a request that comes
25 in after that. But the people who have stayed in the
26 group for a while, we give them a deadline or we --

27 COMMISSIONER BILLIE JO UNDERWOOD: Okay. Well,
28 then -- then maybe by next -- when we -- before we get

1 really heated up, we'll have --

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 We'll think about the -- yeah. We'll think about the
4 amount, what y'all would --

5 COMMISSIONER JAMES E. (JEB) BALL: Well,
6 let's -- let's do this as another -- the next workshop
7 idea. Then we can -- we can come up with an idea --

8 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

9 COMMISSIONER JAMES E. (JEB) BALL: -- by -- by
10 budget at least.

11 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

12 MR. RON CINK: Yeah.

13 COMMISSIONER BILLIE JO UNDERWOOD: My biggest
14 thing was to see if there was interest. And because of
15 our --

16 COMMISSIONER JAMES E. (JEB) BALL: Definitely
17 interest.

18 COMMISSIONER BILLIE JO UNDERWOOD: --
19 constraints of being able to talk to each other --

20 COMMISSIONER JAMES E. (JEB) BALL: I mean, we
21 got people asking us every day for -- I don't know what
22 they call it. They said, you know you got that other
23 bucket.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 We don't have a bucket.

26 COMMISSIONER JAMES E. (JEB) BALL: You can --
27 you can dip into your bucket.

28 COMMISSIONER BILLIE JO UNDERWOOD: Well, I

1 haven't been accused of dipping into my bucket. I don't
2 know where my bucket's at. My bucket has a hole in it.
3 Okay. We -- we can --

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 The bucket was taken away from us.

6 COMMISSIONER BILLIE JO UNDERWOOD: That was
7 just for discussion.

8 COMMISSIONER JAMES E. (JEB) BALL: So, yeah.
9 Let's --

10 COMMISSIONER BILLIE JO UNDERWOOD: So, okay.
11 Move on.

12 MR. WAYNE DYESS: Mr. Chairman, do you want us
13 to bring something back at the next work session?

14 COMMISSIONER BILLIE JO UNDERWOOD: Next work
15 session --

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Yes.

18 COMMISSIONER BILLIE JO UNDERWOOD: -- on that.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 Okay.

21 COMMISSIONER BILLIE JO UNDERWOOD: Okay. Thank
22 y'all.

23

24 **P-9 - DISCUSSION REGARDING THE DEVELOPMENT OF A STRATEGIC PLAN**

25 MR. WAYNE DYESS: The next item is P-9. It's
26 the discussion regarding the development of a new
27 Strategic Plan.

28 As the item says, to the best of our knowledge, we

1 had one in '95, updated in 2005. And we developed a new
2 one in 2006. I believe that strategic plans are very
3 important for -- for organizations --

4 COMMISSIONER BILLIE JO UNDERWOOD: It is.

5 MR. WAYNE DYESS: -- to really kind of put your
6 vision of where you want to go. It also benchmarks your
7 performance in achieving those goals.

8 Those of us that were here in 2006, I think that was
9 an excellent process to go through. At that time, I
10 think Marv Wisner & Associates led that process.

11 And it really kind of galvanized everybody around
12 some common goals and some common visions for the County.
13 And it gives the staff kind of their marching orders of
14 what to achieve and --

15 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

16 MR. WAYNE DYESS: -- and so forth.

17 COMMISSIONER BILLIE JO UNDERWOOD: To authorize
18 to prepare --

19 MR. WAYNE DYESS: Right. And so what I'm --
20 what I'm requesting is allowing us to use -- we'll likely
21 use the old RFP and scope of work that we have from 2006.

22 Wanda and I looked at that. And I think that
23 still -- it still hits the main points we want. And what
24 I would suggest is we put this -- be able to put this on
25 the agenda to release the RFP --

26 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

27 MR. WAYNE DYESS: -- next Tuesday.

28 MR. RON CINK: And you've got funding from your

1 midyear adjustment.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Yeah.

4 MR. WAYNE DYESS: Okay.

5 COMMISSIONER BILLIE JO UNDERWOOD: Consent.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 Okay. Now, this is -- this is the Strategic Plan.

8 COMMISSIONER BILLIE JO UNDERWOOD: Strategic.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

10 This is not the comprehensive --

11 COMMISSIONER BILLIE JO UNDERWOOD: No.

12 MR. WAYNE DYESS: No, sir. No, sir.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

14 Okay.

15 MR. WAYNE DYESS: That's right.

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

17 All right.

18 COMMISSIONER BILLIE JO UNDERWOOD: No.

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

20 Because there's a big difference.

21 COMMISSIONER BILLIE JO UNDERWOOD: There's a

22 big, big -- a big, big difference.

23 MR. WAYNE DYESS: And, Mr. Chairman, if you
24 recall from 2006, the Comprehensive Plan came out of the
25 Strategic Plan that was discussed.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

27 It was.

28 MR. WAYNE DYESS: We met in Montgomery with

1 everybody there in County Government, just about, any --
2 and elected officials were there. And that's one of the
3 things that we all kind of agreed to do. And we even put
4 the elements we wanted to see addressed in that plan.

5 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 Okay.

8 MR. WAYNE DYESS: It was good.

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 So you'll have a -- you'll have an agenda item for it to
11 be on Consent to --

12 MR. WAYNE DYESS: Yes, sir.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 All right.

15

16 **P-10 - BALDWIN COUNTY INVESTMENT POLICY AND STRATEGY**

17 COMMISSIONER JAMES E. (JEB) BALL:

18 Mr. Chairman, Item P-10 was Joe Davis' request. And I --

19 COMMISSIONER BILLIE JO UNDERWOOD: I --

20 COMMISSIONER JAMES E. (JEB) BALL: -- think
21 that we would need to pull this to the next --

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Yeah.

24 COMMISSIONER JAMES E. (JEB) BALL: -- work
25 session --

26 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Yeah.

1 COMMISSIONER BILLIE JO UNDERWOOD: Just table
2 this to the next work session.

3 COMMISSIONER JAMES E. (JEB) BALL: -- so he can
4 talk about it.

5 COMMISSIONER BILLIE JO UNDERWOOD: And we've
6 actually -- I've got a meeting scheduled with --

7 MR. RON CINK: Tuesday.

8 COMMISSIONER BILLIE JO UNDERWOOD: -- Tuesday
9 with Joe. So --

10 MR. RON CINK: That's correct.

11 COMMISSIONER BILLIE JO UNDERWOOD: -- I think
12 we'll have more information by the next work session.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 You guys want a little caution on that? Well, never
15 mind. I'll -- I'll get with you later. I can talk to
16 you about that.

17

18 **N-1 - FINANCE AND ACCOUNTING DEPARTMENT - DISCUSSION OF**
19 **CLERK/TREASURER POSITION (REVISITED)**

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 All right. Okay. Next.

22 MR. WAYNE DYESS: That's it. That's all --

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Okay.

25 MR. WAYNE DYESS: -- we have, Mr. Chairman.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 Now, we do have some executive sessions.

28 MR. WAYNE DYESS: We do.

1 COMMISSIONER JAMES E. (JEB) BALL: What about
2 this one?

3 MR. RON CINK: Your Clerk/Treasurer.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 Oh, the other Clerk -- yeah. The Clerk/Treasurer.

6 MR. WAYNE DYESS: I'm so sorry. That's right.
7 We need to come back to that.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Yeah.

10 MR. WAYNE DYESS: The Clerk/Treasurer.

11 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

12 COMMISSIONER JAMES E. (JEB) BALL: So we
13 just -- this -- this is a discussion to -- to find out
14 what we need to put in our job description when we
15 advertise; right?

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Yeah.

18 COMMISSIONER JAMES E. (JEB) BALL: And what's
19 your suggestion?

20 COMMISSIONER BILLIE JO UNDERWOOD: I have a
21 suggestion to just completely remove the sales tax
22 management over to Budget and take that out of it.
23 And --

24 COMMISSIONER JAMES E. (JEB) BALL: What about
25 the License Inspector?

26 MR. RON CINK: Fine with me.

27 COMMISSIONER BILLIE JO UNDERWOOD: He says
28 he'll do that one, too.

1 MR. RON CINK: Yeah.

2 COMMISSIONER BILLIE JO UNDERWOOD: And that
3 way, the Clerk/Treasurer can focus on the --

4 COMMISSIONER JAMES E. (JEB) BALL: Clerking and
5 treasuring.

6 COMMISSIONER BILLIE JO UNDERWOOD: -- clerking
7 and treasuring.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Well --

10 ATTORNEY DAVID CONNER: I'm trying to find that
11 button.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 I know that --

14 ATTORNEY DAVID CONNER: It's not --

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Just for one, my thing looking at it, you know, you're
17 dealing with -- the Clerk/Treasurer, in looking at it,
18 money coming in and money going out, that's what they're
19 responsible for.

20 COMMISSIONER BILLIE JO UNDERWOOD: Exactly.
21 And I --

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 And, you know -- and, you know, I think -- I think the
24 sales tax is part of that, you know. You know, and
25 tracking it and help tracking it. But, you know -- but,
26 if that's -- you know, if that's the way -- the wish of
27 the rest of the Commission, you know, I'm fine. I'm not
28 going to -- I'm not going to stop that.

1 COMMISSIONER BILLIE JO UNDERWOOD: Well --

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 But I'm just -- I'm just saying, you know, it -- it --

4 COMMISSIONER BILLIE JO UNDERWOOD: I have
5 several --

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

7 It worked before. And it -- there was -- we had no
8 trouble with it whatsoever.

9 COMMISSIONER BILLIE JO UNDERWOOD: Okay. Well,
10 I asked -- we had a long meeting with the accountants.
11 And they -- John Marino used to be a Revenue Officer for
12 the City of Gulf Shores.

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Uh-huh. (Indicates affirmatively.)

15 COMMISSIONER BILLIE JO UNDERWOOD: And he had
16 some really excellent ideas. And he said that he did not
17 see -- he thought that it was even almost a conflict to
18 be part of the same thing.

19 So, whereas, it might look good from someone from a
20 non-accounting aspect, it's kind of like better for it to
21 be a separate department.

22 And, actually, logistically, the Sales Tax
23 Department is here in Robertsdale. And Ron has moved
24 down here. And it's not as big of a, you know, going
25 back and forth. And you wouldn't have to have the
26 Clerk/Treasurer a whole day away from your office.

27 MS. DONNA BRYARS: Yeah.

28 COMMISSIONER BILLIE JO UNDERWOOD: And I think

1 that there was a -- I -- I just think from everything
2 that I -- I've actually talked to prior -- well, Judge
3 Russell that was our previous Probate Judge. And -- and
4 he said that he -- he thought it would be best for the
5 Clerk/Treasurer not to be the License Inspector.

6 And so just -- I have actually asked a lot of people
7 about this. And so I think that it's a -- it's an easy
8 fix. Ron is so accommodating, sometimes too
9 accommodating.

10 But I just think that that way we could move forward
11 with -- and actually if -- if -- I actually kind of
12 wanted to maybe -- until we can get some of those
13 questions answered that Joe Davis and I had -- because
14 he's going to be the next Finance Chair -- maybe not
15 posting this job right away, maybe waiting a -- a few
16 more weeks on this.

17 But Donna is doing an excellent job. She just
18 assured me during this meeting that she is not having any
19 problems. She doesn't need any additional staff. I
20 asked her. I didn't want her to be overburdened by not
21 having --

22 MS. DONNA BRYARS: I'm fine. I'm -- I'm good.
23 I mean --

24 COMMISSIONER BILLIE JO UNDERWOOD: She says
25 she's good.

26 MS. DONNA BRYARS: -- our department is fine.

27 COMMISSIONER BILLIE JO UNDERWOOD: She says she
28 is happy.

1 MS. DONNA BRYARS: Yeah.

2 COMMISSIONER BILLIE JO UNDERWOOD: And she's
3 good. Okay. And so I wanted to kind of wait a couple of
4 more weeks, if that's okay.

5 COMMISSIONER JAMES E. (JEB) BALL: Just as long
6 as we're going to post it is all I'm --

7 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. We're
8 going to post it. Yeah.

9 COMMISSIONER JAMES E. (JEB) BALL: So --

10 MR. RON CINK: I'm -- I'm sorry. Go ahead.

11 COMMISSIONER JAMES E. (JEB) BALL: No. I was
12 just going to say we -- I would just like to have a --
13 I -- I would like to eventually determine a posting date
14 and -- and job description. So --

15 COMMISSIONER BILLIE JO UNDERWOOD: I would say
16 maybe after the next work session, we should have a --
17 more of grip on this and then post it right after our
18 official meeting, maybe the first of June.

19 But as far as could we put it on the agenda to go
20 ahead and move the Sales Tax Department over and the --

21 MS. DONNA BRYARS: License Inspector.

22 COMMISSIONER BILLIE JO UNDERWOOD: -- License
23 Inspector over to -- to Budget?

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 So Ron would be named the License Inspector along with
26 the --

27 COMMISSIONER BILLIE JO UNDERWOOD: With
28 being --

1 COMMISSION CHAIRMAN CHARLES F. (SKIP)

2 GRUBER: -- Sales Tax?

3 COMMISSIONER BILLIE JO UNDERWOOD: Update his
4 job.

5 MR. RON CINK: You can. Not that I don't want
6 to take the responsibility of business license, but it
7 used to be a merit position.

8 COMMISSIONER BILLIE JO UNDERWOOD: Well,
9 that's --

10 MR. RON CINK: And -- and -- and I'll take --
11 take it now. But there -- there may be somebody over in
12 that group that would -- it would fit better.

13 COMMISSIONER BILLIE JO UNDERWOOD: Well,
14 maybe --

15 MR. RON CINK: You know --

16 COMMISSIONER BILLIE JO UNDERWOOD: -- once you
17 take over Sales Tax, you might be able to -- to get a
18 grip on that better?

19 MR. RON CINK: Yeah. The -- Sales Tax used to
20 work for me before.

21 COMMISSIONER BILLIE JO UNDERWOOD: So, you
22 know --

23 MR. RON CINK: Yeah.

24 COMMISSIONER BILLIE JO UNDERWOOD: And actually
25 some of those in Sales Tax reached out and said they, you
26 know, worked for Ron and were very -- had a good rapport.
27 So --

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Okay. All right.

2 MR. RON CINK: Okay.

3 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

4 MR. RON CINK: Now, something separate from
5 that, the previous Clerk/Treasurer was also on the ACCA
6 Liability Board, okay?

7 Sonny has reached out to me. The -- Baldwin County
8 is a huge contributor to that liability -- liability
9 fund. Sonny wants some representation from Baldwin
10 County on that board. He's asked me to ask you.

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 And I say yes. We're the second largest contributor.
13 And having somebody on that board makes it --

14 COMMISSIONER BILLIE JO UNDERWOOD: When do
15 we --

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 And it's -- it's an -- you know, they just -- you know,
18 they meet up there in Montgomery just -- I don't know how
19 much. But -- but it's -- it's not -- you know, it's not
20 that much. I was on the -- I was on the --

21 MS. DONNA BRYARS: You were on that.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP)
23 GRUBER: -- liability --

24 MS. DONNA BRYARS: Yes. Liability. Uh-huh.
25 (Indicates affirmatively.)

26 COMMISSION CHAIRMAN CHARLES F. (SKIP)
27 GRUBER: -- I mean, the workers' comp, you know. And then
28 Kim was on the -- it makes a big difference.

1 COMMISSIONER BILLIE JO UNDERWOOD: Okay. So we
2 need an employee?

3 MR. RON CINK: Yeah. And --

4 COMMISSIONER BILLIE JO UNDERWOOD: Suggestions?

5 MR. RON CINK: -- Sonny -- Sonny has asked that
6 I -- that I be on it.

7 COMMISSIONER BILLIE JO UNDERWOOD: That you be
8 on it?

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Yes. Yeah. Yeah.

11 COMMISSIONER BILLIE JO UNDERWOOD: You can do
12 that.

13 MR. RON CINK: He elected me. But I wasn't
14 going to do anything until I asked y'all; okay?

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 I -- my recommendation is that we -- we allow you to do
17 it, you know.

18 MR. WAYNE DYESS: Is that going to be --

19 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
20 And I don't think it -- I don't think it was --

21 MR. WAYNE DYESS: Is it an item?

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 I don't think it had nothing to do with the Commission
24 appointing anybody.

25 COMMISSIONER BILLIE JO UNDERWOOD: You just
26 didn't want to jump up --

27 COMMISSIONER JAMES E. (JEB) BALL: I don't
28 think it has to be an item.

1 MR. RON CINK: It's a blessing.

2 COMMISSIONER BILLIE JO UNDERWOOD: Well, you're
3 being so nice about --

4 COMMISSIONER JAMES E. (JEB) BALL: Does the --
5 does the handing over --

6 COMMISSIONER BILLIE JO UNDERWOOD: Do you want
7 to do it?

8 COMMISSIONER JAMES E. (JEB) BALL: Does the
9 handing over of those other two additives to his position
10 even have to be an item?

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 No. Well -- well, the --

13 COMMISSIONER BILLIE JO UNDERWOOD: It changes
14 our description of his -- his --

15 MR. WAYNE DYESS: I think it probably should.

16 COMMISSIONER BILLIE JO UNDERWOOD: -- his --

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Yeah. It might need to be --

19 MR. RON CINK: Org -- org chart, yes, sir.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Yeah.

22 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Yeah. All right.

25 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 The other two, you know, with the Sales Tax and the --
28 and the thing.

1 ATTORNEY DAVID CONNER: Was that a position
2 appointed by the Commission or a request by the ACCA?

3 MR. RON CINK: That's -- that --

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 It's a request by the --

6 MR. RON CINK: That board makes that
7 recommendation.

8 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.
9 That's not us.

10 MR. RON CINK: Because, see, that's --

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Yeah.

13 COMMISSIONER JAMES E. (JEB) BALL: I'm talking
14 not that but what -- what Commissioner Underwood was
15 requesting to do is not even on this agenda today. So --

16 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
17 Right.

18 COMMISSIONER JAMES E. (JEB) BALL: -- I'm
19 trying to figure out how to word it to where -- I mean,
20 is -- is this like an addendum or --

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 We can -- we can add --

23 MS. DEIDRA HANAK: A new item. We'll update
24 the organizational chart with job descriptions. So we'll
25 have to updated the job descriptions for the Budget
26 Director. And I don't know if that is going to require a
27 contract amendment.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 It probably will.

2 COMMISSIONER BILLIE JO UNDERWOOD: It probably
3 will.

4 ATTORNEY DAVID CONNER: Or at least an
5 amendment to that document.

6 MR. RON CINK: An amendment to the job
7 descriptions. I mean --

8 COMMISSIONER BILLIE JO UNDERWOOD: The job
9 descriptions.

10 MS. DEIDRA HANAK: Okay. I wasn't sure how
11 they did it in the past.

12 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.
13 Because the contract doesn't give all your -- it -- it
14 just says --

15 MR. RON CINK: Right.

16 COMMISSIONER BILLIE JO UNDERWOOD: -- the
17 Budget Director and then you go to the job description.

18 MR. RON CINK: For the attachment, yes.

19 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

20 MR. RON CINK: You -- you just amend the
21 attachment.

22 COMMISSIONER BILLIE JO UNDERWOOD: The
23 attachment --

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 Okay.

26 MS. DONNA BRYARS: And, Ron, if I can help you
27 with anything --

28 MR. RON CINK: That's -- oh, yeah.

1 MS. DONNA BRYARS: -- let me -- you know, if
2 I --

3 MR. RON CINK: Oh, that's okay.

4 MS. DONNA BRYARS: You know, I -- I got that,
5 you know, handled.

6 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
7 Okay.

8 ATTORNEY DAVID CONNER: To answer Commissioner
9 Ball's question, though, are you going to add it as an
10 addenda item on this agenda?

11 MS. DEIDRA HANAK: I -- I can do new item.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Can you have it done by Tuesday.

14 MS. DEIDRA HANAK: I can have it done today.

15 COMMISSIONER JAMES E. (JEB) BALL: Okay. What
16 I'm saying is, is it's -- it's not on what we're talking
17 about today. So --

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Well, it came out of -- it came out of the --

20 COMMISSIONER BILLIE JO UNDERWOOD: It came out
21 of the --

22 COMMISSION CHAIRMAN CHARLES F. (SKIP)
23 GRUBER: -- N-1. It actually came out of N-1, of taking
24 some of the duties away from this position so he could
25 create that position.

26 COMMISSIONER JAMES E. (JEB) BALL: Right.

27 COMMISSIONER BILLIE JO UNDERWOOD: Yeah. It's
28 a derivative --

1 MS. DEIDRA HANAK: Do it as a -- a new item.

2 COMMISSIONER BILLIE JO UNDERWOOD: It is a
3 derivative of that.

4 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
5 We can't have a -- it won't be an addendum. It will be
6 a -- it'll be a --

7 MR. WAYNE DYESS: New item, yeah.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 It'll be a -- be a new item, you know, that will be
10 added.

11 MR. WAYNE DYESS: And that'll be Consent,
12 Mr. Chairman?

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 What?

15 MR. WAYNE DYESS: So should that be a Consent
16 item, if we do that, or if we add a new item?

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Yeah.

19 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

20 MR. WAYNE DYESS: Okay.

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Yeah.

23 COMMISSIONER BILLIE JO UNDERWOOD: Yeah.

24 MR. WAYNE DYESS: All right.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 So, I mean -- so, you know, add that. Okay.

27

28 **Q-1 - DISCUSSION - RESOLUTION SUPPORTING A PROJECT COMMONLY KNOWN**

AS THE PROPOSED I-10 MOBILE RIVER BRIDGE

MR. WAYNE DYESS: Mr. Chairman, we have one last item. I think Joey has something he wants to bring up.

MR. JOEY NUNNALLY: I'll hand this out.

COMMISSIONER BILLIE JO UNDERWOOD: Thank you.

*ATTACHMENT 4 - PREVIOUS RESOLUTIONS SUPPORTING AND ENCOURAGING A
PROJECT COMMONLY KNOWN AS THE PROPOSED I-10 MOBILE RIVER BRIDGE*

MR. JOEY NUNNALLY: This is -- I was on the phone, I guess, one afternoon with Matt Erickson, who's the Region Engineer for Mobile, and -- and Director Cooper. We were talking about the public hearings that have been going on recently about the toll that ALDOT's got, you know, public hearings going on about the big toll bridge.

It's been in the papers. It's been in the Facebook. It's been on the news, lots of controversy about the -- the amount of the toll and the amount that --

COMMISSIONER BILLIE JO UNDERWOOD: Huge controversy.

MR. JOEY NUNNALLY: Yes. Exactly. So the question arose, I guess would be the proper term -- but the question arose whether or not the Commission would like to do a resolution supporting this project and the toll.

So I went back and did a little history. And in

1 front of you is some resolutions that have been done in
2 the past. The first page is obviously a 2008 resolution
3 signed by the Commission; Commissioner Burt, Commissioner
4 David A. Bishop, Wayne Gruenloh, and Commissioner Gruber.

5 The second one is a resolution that was done in
6 2015, by the Commission, with Commissioner Elliott and
7 Commissioner Dorsey and Gruber and Burt.

8 And the third page is a letter that was from
9 Commissioner Elliott supporting an INFRA grant that ALDOT
10 had asked us to support and -- for the construction of
11 the bridge.

12 The next page is an Eastern Shore MPO resolution
13 supporting the project to be put on the Long-Range
14 Transportation Plan.

15 The next one is another letter from Commissioner
16 Gruber about the INFRA grant and the support of the
17 bridge. And then the -- the last one is another
18 resolution from the MPO putting this project the
19 Transportation Improvement Program.

20 Nothing in there about any of those resolutions says
21 anything about supporting the toll. The question came
22 up. I told them I would kind of brief y'all on what had
23 been done in the past and find out kind of what -- where
24 we wanted to go from here.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 Let me jump in my -- you know, with both feet with this
27 thing. You know, I -- we support -- I think we need to
28 support the project. We definitely need to support the

1 project.

2 Toll, you know, I think we need to say something
3 about the toll, because we're asking -- we're asking the
4 public also to be able -- if it goes through
5 legislation -- which who knows? I think right now all --
6 everything is being held up, up there.

7 But we're going to be asking the public to let us
8 create a toll authority for the Expressway. And if we
9 say, well, no, we're not for that, but, yes, we want you
10 to do this, we're going to be -- we're going to be
11 talking out of both sides of our mouth.

12 COMMISSIONER BILLIE JO UNDERWOOD: I --

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 We cannot -- we cannot build the Expressway without a
15 toll. It's never going to happen. So, I mean, you know,
16 I mean, I -- and I don't -- you know, I don't mind going
17 on record saying that, you know. And -- well, I am on
18 record saying that. But, you know, that's -- that's --
19 that's the -- that's -- that's the whole thing in a
20 nutshell.

21 I mean, you know, and this project -- and I -- I
22 know that there's probably some other ways they could
23 look at, this because, you know, I know this is a big,
24 big project.

25 But the way they're doing this project is under a
26 P-3, if I'm not mistaken. Is it not a P-3?

27 MR. JOEY NUNNALLY: Yeah. That's correct.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 And, I mean, it's, you know -- it's a -- the first P-3
2 that the State of Alabama has done, if I'm not mistaken,
3 ain't it?

4 MR. JOEY NUNNALLY: It -- it is. And -- and,
5 of course, the price tag on that P-3 is about two billion
6 dollars (\$2,000,000,000).

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Two billion dollars (\$2,000,000,000).

9 MR. JOEY NUNNALLY: And they're -- they're --
10 they can't do it without private sector funds --

11 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
12 Right.

13 MR. JOEY NUNNALLY: -- and -- and the grant and
14 the toll. I mean, it's a multitude of -- of, you know --

15 MR. WAYNE DYESS: What --

16 MR. JOEY NUNNALLY: -- fund sources.

17 MR. WAYNE DYESS: What's a P-3, Joey?

18 MR. JOEY NUNNALLY: P-3 is public/private
19 partnership.

20 MR. WAYNE DYESS: Okay.

21 MR. JOEY NUNNALLY: So it's a -- basically it's
22 where public money is invested in with private money and
23 then they go into a partnership. And -- and this is
24 going to be a design build --

25 UNKNOWN SPEAKER: Uh-huh. (Indicates
26 affirmatively.)

27 MR. JOEY NUNNALLY: -- project, which will be
28 one of the first ones that ALDOT has ever done. And

1 so --

2 COMMISSIONER JAMES E. (JEB) BALL: So is ALDOT
3 asking us for this resolution, is that what you're
4 saying, for -- to support a toll?

5 MR. JOEY NUNNALLY: Yes. Now, you know --

6 COMMISSIONER BILLIE JO UNDERWOOD: I -- I was
7 contacted by the paper. And I told them I didn't have
8 enough information to comment. No, it's not you, not
9 you.

10 MR. GUY BUSBY: I was going to say I didn't
11 remember it.

12 COMMISSIONER BILLIE JO UNDERWOOD: It was
13 al.com. I just told them I didn't have enough
14 information to comment, that I had not been in on the
15 discussions.

16 COMMISSIONER JAMES E. (JEB) BALL: Joey, to
17 your knowledge, was the toll -- since this project was
18 talked about, was the toll ever debated by any other
19 members of the previous Commissions or, I mean, was
20 anybody against tolling?

21 MR. JOEY NUNNALLY: I don't think -- I -- I've
22 not heard anybody say anything against tolling. But I
23 think the scary fact of it has come up.

24 COMMISSIONER BILLIE JO UNDERWOOD: The amount.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 At such a high --

27 MR. JOEY NUNNALLY: It's three (\$3) to six
28 dollars (\$6), is what they're putting out there in the

1 public. And that six dollars (\$6) is really scaring
2 folks.

3 COMMISSIONER BILLIE JO UNDERWOOD: It is.

4 MR. JOEY NUNNALLY: And especially folks from
5 Baldwin County. Obviously, there's a lot of people from
6 Baldwin County that ride across the bridge and -- and
7 work in Mobile. And, you know --

8 COMMISSIONER JAMES E. (JEB) BALL: Can they
9 still ride across a non-tollable bridge?

10 MR. JOEY NUNNALLY: Yeah. The Bankhead will
11 still be --

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Well, the Bankhead Tunnel will be the only thing, because
14 the Wallace Tunnel will be tolled also.

15 ATTORNEY DAVID CONNER: The Causeway would be
16 your option.

17 COMMISSIONER JAMES E. (JEB) BALL: I'm just
18 saying --

19 COMMISSIONER BILLIE JO UNDERWOOD: Causeway,
20 bridge and -- and Bankhead.

21 COMMISSIONER JAMES E. (JEB) BALL: -- just toll
22 just like we do on the Beach Expressway.

23 MR. JOEY NUNNALLY: Yeah.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
25 And you won't be able to use that thing.

26 COMMISSIONER BILLIE JO UNDERWOOD: Huh-uh.
27 (Indicates negatively.)

28 MR. JOEY NUNNALLY: Now, they are talking about

1 doing a fifteen (15) -- right now the projection is like
2 a fifteen percent (15%) reduction in frequent users.
3 So -- so that's a -- that'll be a cost savings, if you
4 wanted to go that route.

5 COMMISSIONER BILLIE JO UNDERWOOD: That's not a
6 huge reduction.

7 MR. JOEY NUNNALLY: I think --

8 ATTORNEY DAVID CONNER: One thing is are
9 y'all -- are y'all being asked to support a toll or are
10 you being asked to support this toll?

11 Because y'all might want to set a cap on what y'all
12 feel comfortable with. I mean, if there's some number
13 out there, you're willing to support any toll, and they
14 use that to go to eight (\$8), nine (\$9), or ten (\$10) --
15 they're not talking about that, but having enough to know
16 exactly what they're asking y'all to do is helpful.

17 MR. JOEY NUNNALLY: So -- and another thing,
18 too, this is the public comment period; okay? So
19 anything y'all do would be submitted into the public
20 comment --

21 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
22 Yeah. Period.

23 MR. JOEY NUNNALLY: -- section. So just be
24 aware of that as well.

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 Well, you know, we could, you know, support a lower toll
27 or something like that, you know -- you know, on it. You
28 know, they're saying three (\$3). Three (\$3) is not a

1 bad -- a bad number. I think that's basically where
2 everything starts out anyway.

3 COMMISSIONER JAMES E. (JEB) BALL: Are they
4 saying three (\$3) to six (\$6) is what --

5 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
6 Three (\$3) to six dollars (\$6) per trip, yeah.

7 COMMISSIONER JAMES E. (JEB) BALL: I -- I --

8 MR. WAYNE DYESS: One way?

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
10 Yeah. I mean, you know --

11 COMMISSIONER BILLIE JO UNDERWOOD: Six dollars
12 (\$6) one way?

13 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
14 Yeah. That's what -- it's as high as --

15 COMMISSIONER JAMES E. (JEB) BALL: Three
16 dollars (\$3) to six dollars (\$6). So, I mean, I --

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Yeah.

19 COMMISSIONER JAMES E. (JEB) BALL: I would
20 support a -- a three dollars (\$3) one. I mean, you know,
21 we know it's going to need to be something; right?
22 Can't --

23 MR. JOEY NUNNALLY: Oh.

24 COMMISSIONER JAMES E. (JEB) BALL: Can't do the
25 bridge without the toll.

26 MR. JOEY NUNNALLY: Yeah. If there's no toll,
27 the project is dead.

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 Yeah.

2 COMMISSIONER JAMES E. (JEB) BALL: Right.

3 MR. JOEY NUNNALLY: And they said -- I -- I
4 attended the -- the public hearing in Spanish Fort this
5 past week. And, I mean, they said that. They said,
6 look, if the -- if the toll is gone and this toll is not
7 passed, the project is dead.

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
9 Yeah.

10 MR. JOEY NUNNALLY: So, I mean, you don't have
11 to do anything. They -- it wasn't like -- it -- it was a
12 conversation that we were having. It wasn't -- it wasn't
13 like they picked up the phone and said, hey, would
14 y'all -- would you -- do you think the Commission would
15 do that? It was a conversation we were having. This
16 letter of resolution of support came up. And, as I said,
17 I would --

18 COMMISSIONER JAMES E. (JEB) BALL: I mean, I
19 would --

20 COMMISSIONER BILLIE JO UNDERWOOD: I guess I'm
21 just wondering why they're -- I mean, three (\$3) to six
22 (\$6) is a huge, that's one hundred percent (100%), you
23 know, three dollars (\$3) to six dollars (\$6). It's like
24 I just can't see -- I mean, it hurts me to go over that
25 bridge down there, and I don't live down there, you know.

26 COMMISSIONER JAMES E. (JEB) BALL: I -- what I
27 would like to do, I mean, and I don't know when we could
28 do it again, but it'd be nice to touch base with our

1 Delegation and talk with them with this same
2 conversation.

3 Because right now things between them and us are --
4 are going, you know, different ways. And, I mean, we --
5 we're already seeing the -- the pushback on this from
6 someone. And then here we are coming back again. ALDOT
7 is wanting to use us for leverage.

8 And I just -- I -- instead of driving a wedge
9 between us and our Legislative Branch, I want to meet
10 with them again and sit down and talk with them and --
11 and see if we could all come up to an agreement, if a
12 three dollars (\$3) toll would be feasible for -- if they
13 would go along with something like that as well. But I
14 don't know. That's just my thoughts.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Well, some of the -- some of the ones that -- our
17 Legislators are the ones that really wanted to push for
18 this toll to begin with. Now they're crawfishing, I
19 mean, you know.

20 So, I mean, it's -- I, you know, hate to put it that
21 way, but that's the way it is. I mean, they're
22 crawfishing, you know, because, hey, you know, it looks
23 bad for the public. I'm -- but, you know, they were the
24 ones that actually instituted wanting this being done by
25 a toll.

26 COMMISSIONER BILLIE JO UNDERWOOD: Well,
27 then --

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 I mean, it was --

2 COMMISSIONER BILLIE JO UNDERWOOD: -- I think
3 that they'll be finished with their session soon. And we
4 should -- we should ask them for a meeting.

5 MR. JOEY NUNNALLY: And -- and that's fine.
6 Just the public comment period, I think, ends on the
7 23rd. So, obviously, we're talking about doing this.

8 I mean, whatever you do, whether it's a resolution,
9 you know, three weeks from now, you're not going to make
10 that comment period for the public hearing. So --

11 COMMISSIONER BILLIE JO UNDERWOOD: I'm -- I
12 mean, I think our comment to the public should be that
13 we're very concerned about anything that's going to
14 affect the -- our -- the pocketbook of our -- of our
15 citizens, you know. We're very concerned about that.
16 But without having knowledge of -- of an amount or how --
17 you know, just to support -- I -- I don't think --

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 It's a two billion dollar (\$2,000,000,000) project.

20 COMMISSIONER BILLIE JO UNDERWOOD: Well, I -- I
21 got that.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 And -- and, I mean --

24 COMMISSIONER BILLIE JO UNDERWOOD: But I'm
25 saying, though -- but --

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 So, I mean, that's -- that's the --

28 COMMISSIONER BILLIE JO UNDERWOOD: I think

1 the --

2 COMMISSION CHAIRMAN CHARLES F. (SKIP)

3 GRUBER: -- reality part of it.

4 COMMISSIONER BILLIE JO UNDERWOOD: -- scary

5 part has been the six dollars (\$6) figure, you know.

6 Even four dollars (\$4) or five dollars (\$5). So without
7 having more information, I just --

8 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

9 Well, the way I look at it, you know, it's -- without a
10 toll, it's a no-deal. I mean, there has to be somewhere
11 that the -- that a toll has to come into the picture.

12 If we don't -- if we don't want to support the toll,
13 then we might as well forget about the Expressway,
14 because we're not supporting --

15 COMMISSIONER BILLIE JO UNDERWOOD: Well, no.

16 I'm not saying not support it.

17 COMMISSIONER JAMES E. (JEB) BALL: We just need
18 to know --

19 COMMISSIONER BILLIE JO UNDERWOOD: I just don't
20 know --

21 COMMISSIONER JAMES E. (JEB) BALL: -- a number.

22 COMMISSIONER BILLIE JO UNDERWOOD: -- an
23 amount.

24 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

25 Well, that's -- we'll, they're not going to give you --

26 COMMISSIONER JAMES E. (JEB) BALL: David Connor
27 was saying, instead of just supporting a toll, we need to
28 know like what we are supporting.

1 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

2 Well, that's just it. They will not --

3 COMMISSIONER JAMES E. (JEB) BALL: Because a
4 toll could be -- it could be, you know, six (\$6), ten
5 (\$10), fifteen (\$15). It could be anything. They
6 could -- they could just say, all right, this is the
7 toll, and the Commission supported it.

8 COMMISSIONER BILLIE JO UNDERWOOD: Well, and
9 there's also -- there's these unknowns like it's going to
10 be electronic. That's the -- that's the thing.

11 COMMISSIONER JAMES E. (JEB) BALL: Right.

12 COMMISSIONER BILLIE JO UNDERWOOD: So if you're
13 not from here -- I mean, if you guys got an electronic
14 toll invoice in the mail -- I went over a bridge in --
15 in -- in Destin. I'm going towards Destin. And you get
16 a bill in the mail and -- and -- and they add a two fifty
17 (\$2.50), that four dollar (\$4) toll turned into six fifty
18 (\$6.50) --

19 COMMISSIONER JAMES E. (JEB) BALL: Yeah.

20 COMMISSIONER BILLIE JO UNDERWOOD: -- you know.
21 You -- you had no way to pay it except for to drive under
22 it. And so those are the kind of things that I think
23 that -- that are scaring the citizens, is that, you know,
24 not only is it --

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

26 Okay. All right. Well, we'll just table it then.

27 MR. JOEY NUNNALLY: Well, I don't --

28 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

1 We just, you know --

2 MR. JOEY NUNNALLY: I don't think we're going
3 to make anybody upset at ALDOT if you don't do a
4 resolution, so I don't want you to think that. Just
5 the -- the conversation was just about support. So --

6 COMMISSIONER BILLIE JO UNDERWOOD: Well, we --
7 we don't support it by not doing a resolution, either.

8 MR. JOEY NUNNALLY: Right. That's -- I guess
9 that's my point.

10

11 **Q-2 - DEBRIS PICKUP FROM A MINI STORM**

12 MR. WAYNE DYESS: Mr. Chairman, we have one
13 more item from Terri Graham. She wanted to --

14 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
15 Okay.

16 MR. WAYNE DYESS: -- bring another item.

17 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
18 Okay.

19 MS. TERRI GRAHAM: Sorry. I forgot one thing.
20 We had those little mini -- mini storms this weekend, so
21 this is the debris.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Okay.

24 MS. TERRI GRAHAM: We got the first like
25 mini -- mini storm we've had. So, of course, we're
26 getting a lot of calls for storm debris.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Yes.

1 MS. TERRI GRAHAM: And so normally what we
2 would do is we just track this separately. But we -- we
3 try to get those worked in. So, you know, they us want
4 to come immediately, which we can't do that.

5 But we will -- we usually try to work in, you know,
6 from Friday, we can do Saturdays and stuff like that to
7 not take away from our normal schedule.

8 Because right now just -- we're scheduling in
9 general for Memorial Day week. That's just how busy we
10 are right now. So it's -- it's tough. But we -- we do
11 want to try to get these people worked in.

12 But I just kind of wanted you guys to be aware. It
13 takes a little -- it takes more resources for us to
14 accommodate those requests.

15 COMMISSIONER BILLIE JO UNDERWOOD: Okay.

16 MS. TERRI GRAHAM: And -- and we will just have
17 to just --

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 Okay.

20 MS. TERRI GRAHAM: -- for lack of better terms,
21 throw them in as they will volunteer for it.

22 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
23 Okay.

24 MS. TERRI GRAHAM: So --

25 COMMISSIONER BILLIE JO UNDERWOOD: All right.

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 You need -- you don't need -- you need -- you don't need
28 any approval?

1 MS. TERRI GRAHAM: No. I think it's --

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 Because that's under your department. You -- you

4 could -- are authorized to do that.

5 MS. TERRI GRAHAM: Yeah. I -- I think we're

6 good. I just kind of wanted you guys to know that that's

7 going to be what we're doing. So we're going to try

8 to --

9 COMMISSION MEMBER JEB BALL: In case we start
10 getting calls?

11 MS. TERRI GRAHAM: Yes. We're going to take
12 care of them, but it's --

13 COMMISSIONER BILLIE JO UNDERWOOD: We're going
14 to call you anyway.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 It's different --

17 MS. TERRI GRAHAM: They're going to have to get
18 in line.

19 COMMISSIONER JAMES E. (JEB) BALL: Trash pickup
20 that's been sitting here for five months.

21 COMMISSIONER BILLIE JO UNDERWOOD: That was
22 caused by the storm this past weekend.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 Okay. All right.

25 MR. JOEY NUNNALLY: There's a -- there's also a
26 bad wreck at 64 and Austin Road. So there's been a
27 concrete truck turnover. So just avoid that
28 intersection. There's detours everywhere up in that

1 area. It's been on the radio.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
3 64 and what?

4 MR. JOEY NUNNALLY: 64 and Austin/Rigsby, right
5 there where the safety project is now being proposed and
6 designed.

7 COMMISSIONER JAMES E. (JEB) BALL: There you
8 go.

9 MR. JOEY NUNNALLY: So, anyway, just wanted to
10 give everybody that heads-up. It's -- apparently it's
11 going to take two or three hours to get that cleaned up.

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
13 Okay. All right. Well, then --

14 COMMISSIONER BILLIE JO UNDERWOOD: Concrete.

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
16 Let's see then. Are there any more addendums?

17 MR. JOEY NUNNALLY: I don't think so, no, sir.

18

19 **R - PUBLIC COMMENT**

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Public comments?

22 (No response.)

23

24 **S - PRESS QUESTIONS**

25 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
26 Press questions?

27 MR. GUY BUSBY: On the -- The proposal on the
28 Clerk/Treasurer was -- was to go ahead and moved Sales

1 Tax. Are y'all leaving the License Division until you
2 decide on it or --

3 COMMISSIONER BILLIE JO UNDERWOOD: No. It's
4 going to be moved to Ron --

5 MR. GUY BUSBY: To the Budget Director?

6 COMMISSIONER BILLIE JO UNDERWOOD: -- and to
7 Budget Director. And then once he gets in that position,
8 if that can be transferred to a merit employee rather
9 than an appointed person, then he'll come back to us
10 later on that. But for -- for currently --

11 MR. GUY BUSBY: And move -- and move both?

12 COMMISSIONER BILLIE JO UNDERWOOD: Move both of
13 those to -- responsibilities to the Budget Director.

14 MR. GUY BUSBY: That's all I have. Thank you.

15 COMMISSIONER BILLIE JO UNDERWOOD: You got it.

16

17 **T - COMMISSIONER COMMENTS**

18 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
19 All right. Commission --

20 COMMISSIONER BILLIE JO UNDERWOOD: Tell John
21 Underwood my name is B-I-L-L-I-E.

22 COMMISSIONER JAMES E. (JEB) BALL: I'm hungry.

23 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
24 I know. We've got -- we've got --

25 COMMISSIONER BILLIE JO UNDERWOOD: So --

26 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
27 If there's no other, then we will --

28 COMMISSIONER JAMES E. (JEB) BALL: You got any

1 comments?

2 COMMISSIONER BILLIE JO UNDERWOOD: Nope.

3 COMMISSIONER JAMES E. (JEB) BALL: Of course
4 not.

5
6 **Q-3 - REQUEST FOR EXECUTIVE SESSION**

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Our attorney will get us into executive session. We have
9 a few items that we have to discuss in executive session.

10 ATTORNEY DAVID CONNER: Mr. Chairman, I make a
11 recommendation that we go into executive session in
12 accordance with Alabama Code Section 36-25A to discuss
13 the general reputation and character, physical condition,
14 and professional competence or mental health of
15 individuals or subject to the limitations setout herein
16 to discuss the job performance of certain of public
17 employees.

18 Also, in accordance with Section 3, to discuss the
19 legal ramifications of and legal options for pending
20 litigation, controversies not yet being litigated but
21 imminently likely to be litigated or imminently likely to
22 be litigated if the governmental body pursues a proposed
23 course of action.

24 Also, in accordance with Section 6, to discuss the
25 consideration the governmental body is willing to offer
26 or accept when considering the purchase, sale, exchange,
27 lease, or market value of real property.

28 It is anticipated the executive session will last

1 approximately, Joey --

2 MR. JOEY NUNNALLY: Thirty (30), yeah, thirty
3 (30).

4 ATTORNEY DAVID CONNER: -- forty (40) --
5 forty-five (45) minutes. I have one item, but it's very
6 quick. So I'm going to say I'll get mine in.

7 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
8 Okay.

9 ATTORNEY DAVID CONNER: I make the oral
10 declaration the discussion is appropriate for executive
11 session.

12 ATTORNEY BRAD HICKS: I also make the oral
13 declaration that it's appropriate for executive session.

14 ATTORNEY DAVID CONNER: I do have one item
15 which I have a conflict, so I'll step out and Brad will
16 handle that one first, and then I'll be here for the
17 remaining.

18 Since there's -- you can adjourn the work session
19 from the executive session, if you so desire.

20 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
21 Okay.

22 COMMISSIONER JAMES E. (JEB) BALL:
23 Mr. Chairman, I make the motion that we take the
24 attorney's recommendation and go into executive session
25 for the appropriate time allotted and that we adjourn the
26 meeting from that after executive session.

27 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:
28 Okay.

1 COMMISSIONER BILLIE JO UNDERWOOD: Second.

2 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

3 We've got a motion made by Commissioner Ball and seconded
4 by Commissioner Underwood to go into executive session as
5 stated by the attorney for approximately forty-five (45)
6 minutes. And we will adjourn from that. Any further
7 discussion?

8 (No response.)

9 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

10 If not, all in favor, signify by saying aye.

11 (Commissioners say "aye" in unison.)

12 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

13 Opposed?

14 (No response.)

15 COMMISSION CHAIRMAN CHARLES F. (SKIP) GRUBER:

16 They ayes have it. Thank you very much. We are going
17 into executive session.

18
19 (The Baldwin County Commission Work Session was adjourned into
20 Executive Session at 12:22 p.m.)

21

22

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CH 2 AL

C E R T I F I C A T E

STATE OF ALABAMA)

BALDWIN COUNTY)

I hereby certify that the above and Fort Morgan transcript was taken down by me in stenotype and the proceedings were transcribed by means of computer-aided transcription, and that the Fort Morgan represents a true and correct transcript of the meeting given by said parties upon said meeting.

I further certify that I am neither of counsel nor of kin to the parties, nor am I in anywise interested in the result of said proceedings.



SUSAN C. ANDREWS,
Certified Court Reporter,
Certification No. 287

SUSAN C. ANDREWS, CERTIFIED COURT REPORTER NO. 287
2200 US HIGHWAY 98, SUITE 4, PMB 230, DAPHNE, ALABAMA 36526

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CHRISTMAS FEST 2019 // ONE DAY OPTION

Friday, December 13th, 2019

- 5:30pm to 8:30pm- Vendor Check in / Setup
- 6:30pm- Bedtime Stories with Santa at the Library

Saturday, December 14th, 2019

- 7am to 9am- Vendor Check in / Setup
- 8am- Reindeer Dash 5k and Fun Run
- 8am to 11:00am- Pancakes with Santa
- 9am- Festival Opens – Stage entertainment begins
- 9am to 4pm- Car Show
- 10am to 6pm- Photos with Santa
- 12pm- Ping Pong Prize Drop (redeemable immediately following drop)
- 3:00pm- Parade Line up begins
- 4:30pm- Parade rolls
- 6:00pm- Closing Entertainment
- 8pm- Festival Closes

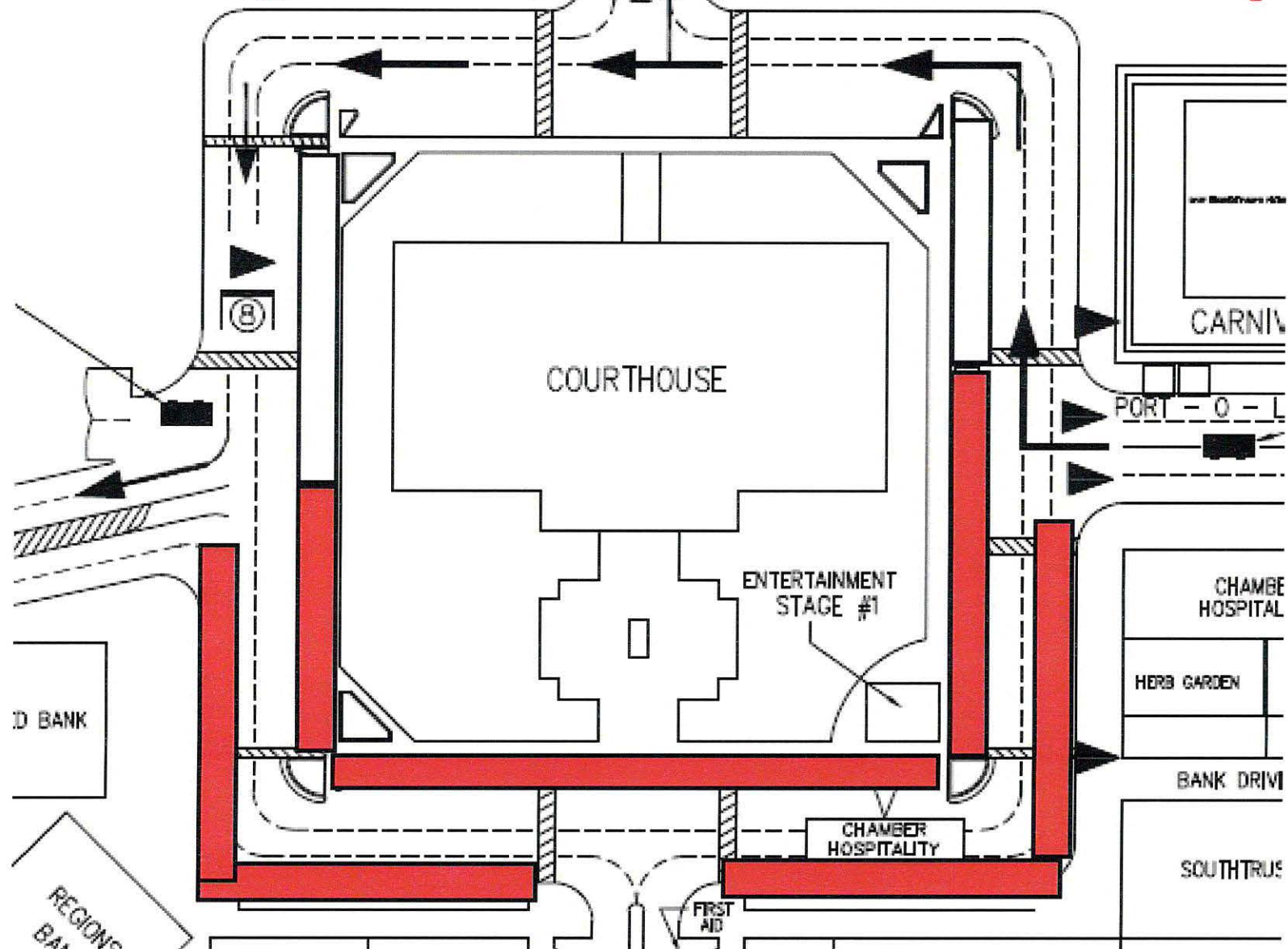
REQUESTING FROM BALDWIN COUNTY COMMISSION:

- We are requesting support/permission from the BCC to host the event on the square (county property) for that day and to begin setup on Friday, December 13th at 5pm.
- County employees to help establish where there are sources of power/water and to help map the event, and help answering any other questions our volunteers might have, or assist with resolving any other issues that may arise
- Support from the BCC for the changes that will be implemented with this event.

Back on Square
Vendors facing street

VENDOR PARKING
BY OLD CITY HALL
N. HAND AVE.
VENDOR PARKING
BEHIND JAIL

At least 85 Spaces



8th Annual Delta Dash // Saturday, September 28th, 2019

The Young Professionals (YPs) of the North Baldwin Chamber of Commerce would like to move the Annual Delta Dash to Live Oak Landing in Stockton, Alabama. The previous 7 events have been hosted at Matthews Landing (Lower Bryant) and the trails have been located on private property nearby. The Young Professionals of the North Baldwin Chamber work in support of the mission of the chamber, specifically focusing on education and workforce development efforts. The YPs have successfully raised over \$144,000 that has been put back into the North Baldwin Community through the Chamber of Commerce, Scholarships and other educational endeavors in the North Baldwin community. Delta Dash has hosted more than 3,500 participants from more than 8 states in the last 7 years. Delta Dash has a positive economic impact on North Baldwin County and surrounding areas each year and serves as an adventure tourism destination event.

The event is 99.9% volunteer driven and requires multiple setup days, collaboration between several agencies for safety planning and nearly 200 volunteers each year the day of the event. Moving the event to Live Oak Landing could potentially lessen the workload on those volunteers leading up to the event, provide a fresh course for participants, allow for a lower number of day of volunteers on the course, reduce course placement time for those volunteers and so much more.

Because of the size and scope of this event, the YPs of the North Baldwin Chamber are asking for assistance and support from the Baldwin County Commission with the following:

-Use of Live Oak Landing to include pavilion and trails at no cost (Friday, September 27th & Saturday, September 28th, 2019).

-Access to trails to begin setup of course no later than one week prior to event, on Saturday, September 21st, 2019.

-One week post event for full removal and clean up of course no later than Saturday, October 5th 2019.

-Day of Event Support from Baldwin County EMA (as done with previous events).

Below is a typical schedule of event for the day before and day of the event. Please note that with a move in venue and a change in trail, this schedule will most likely change for 2019:

Friday, September 27th would look similar to this....

ALL DAY –

- All Deliveries made to pavilion-
- Pepsi will set up food trailers // Pepsi Tents Delivered
- Start and Finish Line setup
- Final obstacles placed at pavilion

Saturday, September 28th (Event day) would look like this....

- 0600 – Event coordinators arrive w/ some volunteers
- 0630 – EMA Services (SVFD, NBSR, NBEMS, etc...) arrive to setup
- 0645 – Course and Pavilion volunteers arrive and check in
- 0700 – Pavilion stations setup and finalized by 0700



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Hastie Lake

Live Oak Landing
RV Park, Campground
and Recreation Area
(251) 800-7464
www.LiveOakAlabama.com

Gate

Club House Road

Picnic
Area

P
O
W
E
R
L
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Group
Camping
Area

RV PARK

Boat
Ramp

General
Store

Parking Area

Live Oak Road

H
W
Y

2
2
5

DERELICT IS DANGEROUS

Abandoned and derelict vessels are serious navigational and environmental hazards



LIABILITY

- Derelict boats can damage private and public property
- Sunken boats can cause navigational dangers and may make normal channels unpassable

ENVIRONMENTAL ISSUES

- Long term source of marine debris, including plastics
- Contain toxic liquids such as oils, fuel, and human waste that will be ingested by fish and other aquatic life
- When vessels sink or are stranded on the shore, they can damage sensitive habitats and change hydrology, causing erosion or scouring

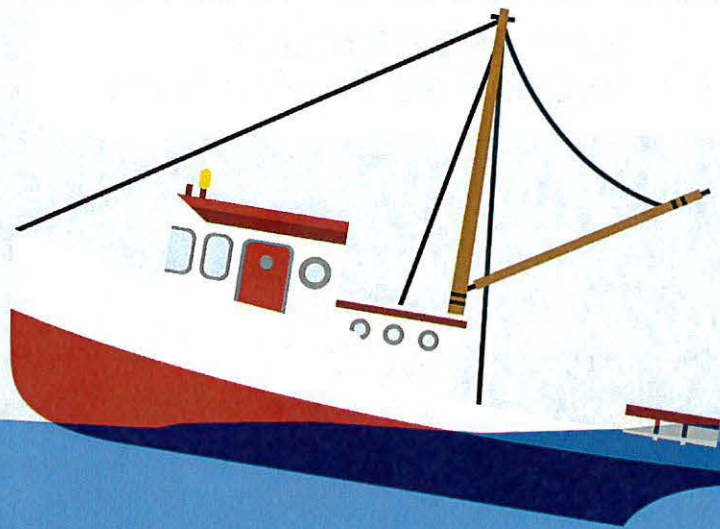
HOW CAN YOU PREVENT DERELICT BOATS?

- Before predicted storms, trailer your boat or put it in dry storage when available
- If you are unable to pull your boat out of the water, ensure that it is properly moored in a sheltered location
- Prior to a storm, pump out your toilets and remove excess fuel to reduce the environmental impact if your vessel does get loose
- Ensure that your registration and contact info are current, so you can be contacted if your boat gets away

REPORT DRIFTING OR STRANDED BOATS TO ALEA DISPATCH:

251-660-2300





DERELICT IS DANGEROUS

Abandoned and derelict vessels in Alabama's waters are serious navigational and environmental hazards.

You can protect YOUR coastal waterways by making sure to secure your boat and by reporting beached and sunken vessels.





WHY ARE DERELICT VESSELS SO **DANGEROUS**?

LIABILITY

- Drifting or sunken boats can damage private property and public lands
- They can pose a navigational hazard to other watercrafts
- The boat owner is legally responsible for damage done by their vessel

ENVIRONMENTAL HAZARD

- Derelict vessels are a long-term source of marine debris
- Fluids, such as oil, can leak from the vessel into surrounding waterways
- There can be damage to shoreline and sea floor habitat



HOW CAN YOU **PREVENT** FUTURE DERELICT VESSELS?

BE STORM READY

- Before predicted storms, trailer your boat or put it in dry storage when available
- If you are unable to pull your boat out of the water, ensure that it is properly moored in a sheltered location
- Prior to a storm, pump out your toilets and remove excess fuel to reduce the environmental impact if your vessel does get loose
- Ensure that your registration and contact info are current, so you can be contacted if your boat gets away



HOW DO I **REPORT** A DERELICT VESSEL?

- Inform ALEA Dispatch: 251-660-2300

STATE OF ALABAMA)

COUNTY OF BALDWIN)

**RESOLUTION #2008-157
OF THE
BALDWIN COUNTY COMMISSION**

**SUPPORTING AND ENCOURAGING A PROJECT COMMONLY
KNOWN AS THE 'PROPOSED I-10 MOBILE RIVER BRIDGE' AS SET
FORTH BY THIS INSTRUMENT.**

WHEREAS, the Baldwin County Commission supports and encourages the expansion of the number of lanes on I-10 from the City of Mobile to the Florida state line; and

WHEREAS, associatively, on I-10 at the City of Mobile, the Wallace Tunnel is continuously 'bottlenecked' with even the normal flow of traffic which remains a disservice to our residents, to those who visit South Alabama and to citizens throughout the United States; and

WHEREAS, as Baldwin County's and Mobile County's economic base continues to prosper benefiting regional economic development and providing much needed revenue to the State of Alabama, so to shall the traffic on I-10 increase; and

WHEREAS, further, as the Alabama State Docks continue to develop in size so will the volume of commercial traffic affecting I-10; and

WHEREAS, further, as traffic congestion becomes even more intense during a hurricane or other severe weather event, the 'bottleneck' on I-10 and at the Wallace Tunnel impedes the efficient and orderly evacuation of Baldwin County and Mobile County as well as the entire Southeast United States serviced by I-10 from Florida to Texas; and

WHEREAS, at this time, it is imperative for the Alabama Department of Transportation to consider constructing six to eight lanes on the Mobile River Bridge and on I-10 to the Florida state line to coincide with the State of Florida which is already expanding their portion of I-10 as a measure to protect the health, safety and welfare of the affected general public; now therefore

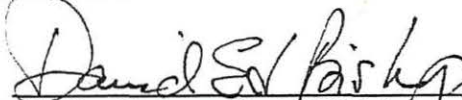
BE IT RESOLVED BY THE BALDWIN COUNTY COMMISSION, IN REGULAR SESSION ASSEMBLED, That we respectfully request the Alabama Department of Transportation to choose the site of the 'proposed I-10 Mobile River Bridge' which is no farther north than proposed Alternate Route "A" and no farther south than proposed Alternate Route "B" as detailed on the attached map (Exhibit 1 to this resolution), and that every possible consideration be accorded to a route that will have the least impact on existing business and industry on both sides of Mobile Bay.


FURTHER, BE IT RESOLVED, That we respectfully request the Alabama Department of Transportation to utilize the environmental studies they have already completed for the 'proposed I-10 Mobile River Bridge' project to streamline this effort and move it forward without any further delays which, even streamlined, may be a minimum of five to seven years or longer.

FURTHER, BE IT RESOLVED, That this instrument be forwarded to the Governor of the State of Alabama, the Director of the Alabama Department of Transportation, to each of the members of the Baldwin County Legislative Delegation and to U.S. Representative Jo Bonner, U.S. Senator Jeff Sessions and U.S. Senator Richard Shelby.

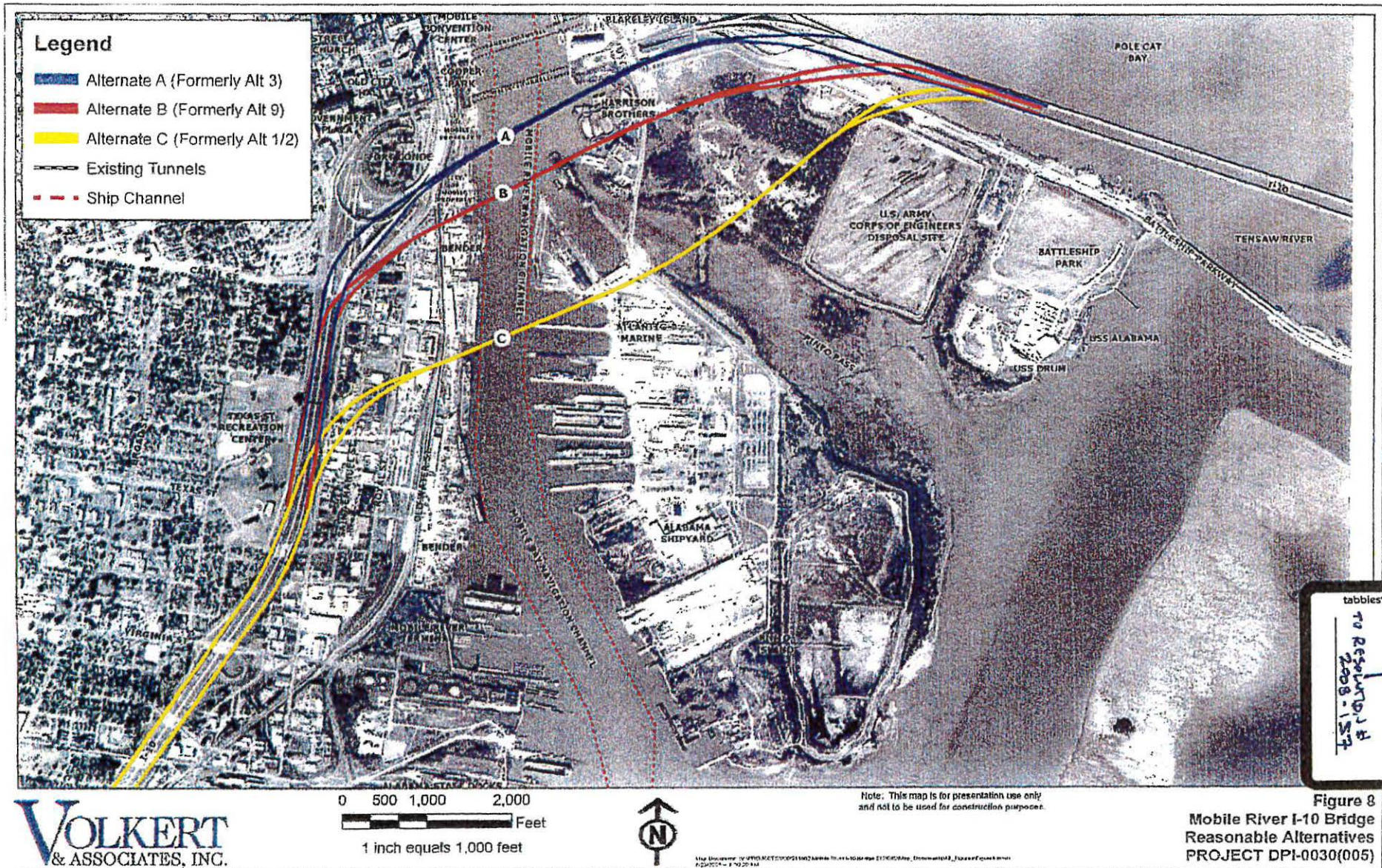
DONE, under the Seal of the County of Baldwin, at the County Seat in Bay Minette, Alabama, on this the 2nd day of September, 2008.


Chairman Frank Burt, Jr.


Vice Chairman David Ed Bishop


Commissioner Wayne A. Gruenloh


Commissioner Charles F. Gruber



VOLKERT
& ASSOCIATES, INC.

tabbles
to Resolution #
2008-157
EXHIBIT

**STATE OF ALABAMA
COUNTY OF BALDWIN**

**RESOLUTION # 2015-016
OF THE
BALDWIN COUNTY COMMISSION**

**SUPPORT FOR THE PROPOSED INTERSTATE 10 (I-10) MOBILE RIVER
BRIDGE PROJECT.**

WHEREAS, the South Alabama community continues to wrestle with increasing congestion along Interstate Highway 10 (I-10) and studies have revealed the I-10 tunnels under the Mobile River to be a major cause of congestion, threatening public safety as well as the vitality of our local and regional economy and impacting tourism; and

WHEREAS, the Alabama Department of Transportation (ALDOT) has for many years studied how to alleviate existing and projected traffic congestion while improving highway safety and driving conditions on I-10, particularly in emergencies such as hurricane evacuations and reducing hazardous materials traversing South Alabama; and

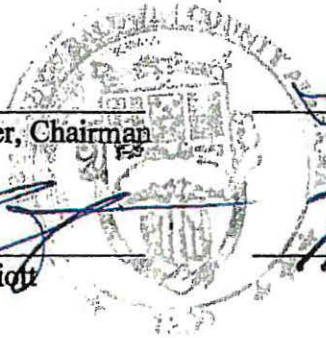
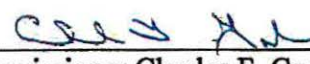



WHEREAS, ALDOT has sought to ensure that a proposed solution not jeopardize maritime commerce and construction and have minimal environmental impact, while moving the most people and product possible; and

WHEREAS, ALDOT initially identified fourteen potential, alternative bridge routes which, after further study, were narrowed to five and, after public comment and input, to three routes south of downtown Mobile; and

WHEREAS, strong current and future economic growth in the area make critical the need to decide the location of the proposed bridge and move forward with construction; now therefore

BE IT RESOLVED, BY THE BALDWIN COUNTY COMMISSION, IN REGULAR SESSION ASSEMBLED, That we hereby endorse and support ALDOT's ongoing efforts to address local and interstate traffic needs in a manner sensitive to commercial and maritime concerns, while also addressing safety and environmental issues, and urges a reasoned but speedy decision as to the location of the proposed bridge.

DONE, at the County Seat, in Bay Minette, Alabama, and under the Seal of Baldwin County, Alabama, as affixed on this the 7th day of October, 2014.



Commissioner Charles F. Gruber, Chairman

Commissioner Frank Burt, Jr.

Commissioner Chris Elliott

Commissioner Tucker Dorsey



COUNTY COMMISSION

BALDWIN COUNTY
312 Courthouse Square, Suite 12
BAY MINETTE, ALABAMA 36507
(251) 937-0264
Fax (251) 580-2500
www.baldwincountyal.gov

MEMBERS
DISTRICT 1. FRANK BURT, JR.
2. CHRIS ELLIOTT
3. J. TUCKER DORSEY
4. CHARLES F. GRUBER

October 3, 2017

Mr. John R. Cooper, Transportation Director
Alabama Department of Transportation
1701 I-65 West Service Road North
Mobile, Alabama 36618-1109
ATTN: Mr. Vince E. Calametti, P.E.

**RE: INFRA Project Grant Application Support
CONNECT Mobile – Creating Opportunity Networks for New Economic
Connections Today**

Dear Mr. Cooper:

The Baldwin County Commission, during its regularly scheduled meeting held on October 3, 2017, authorized me, as Chairman, to execute this letter of support for the I-10 Mobile River Bridge and Bayway project, which will improve transportation mobility, safety, security and efficiency along the I-10 corridor in Mobile and Baldwin Counties in Southwest Alabama.

Corridor studies have identified needs and strategies to improve freight operations and mobility throughout this important national corridor. As a key stakeholder along the corridor, and one who will benefit greatly from the infrastructure improvements, the Baldwin County Commission supports and endorses the Alabama Department of Transportation in this grant application to the U.S. Department of Transportation (USDOT) INFRA Grant program. This project is sorely needed and will benefit local citizens and businesses, as well as regional and interstate commerce.

If you have any questions or need further assistance, please do not hesitate to contact me at (251) 990-4606 or Joey Nunnally, County Engineer, at (251) 937-0371.

Sincerely,

T. CHRISTOPHER ELLIOTT, Chairman
Baldwin County Commission

TCE/met Item BA7

cc: John Nunnally
Lisa Sangster

EASTERN SHORE METROPOLITAN PLANNING ORGANIZATION

RESOLUTION NO. 2019-09

**Adopting the 2040 Long Range Transportation Plan (LRTP) I-10 Mobile
River Bridge and Bayway Amendment**

WHEREAS, the Eastern Shore Metropolitan Planning Organization (MPO) is the organization designated by the Governor of the State of Alabama as being responsible, together amended by FAST Act, Sections 1201 and 1202, December 2015); 42 USC 2000d-1, 7401; 23 CFR 450 and 500; 40 CFR 51 and 93; and

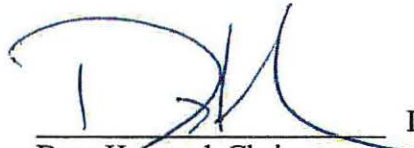
WHEREAS, the U. S. Department of Transportation requires all urbanized areas, as established by the U. S. Bureau of the Census, doing area-wide urban transportation planning that involves more than one Department of Transportation operating administration, to submit a Long Range Transportation Plan as a condition for meeting the provisions of Title 23 USC 134; and,

WHEREAS, consistent with the declaration of these provisions, the Eastern Shore Metropolitan Planning Organization, in cooperation with the Alabama Department of Transportation, has prepared the Eastern Shore 2040 Long Range Transportation Plan; and

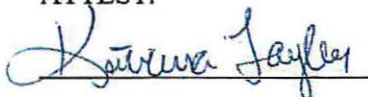
WHEREAS, consistent with the declaration of these provisions, the Eastern Shore Metropolitan Planning Organization, in cooperation with the Alabama Department of Transportation and Federal Highway Administration, has prepared an Amendment to the Eastern Shore 2040 Long Range Transportation Plan regarding the I-10 Mobile River Bridge and Bayway project; and

WHEREAS, pursuant to its duties, functions, and responsibilities, the Eastern Shore Metropolitan Planning Organization, in session this 23rd day of January 2019, did review and evaluate the aforementioned Amendment to the Eastern Shore 2040 Long Range Transportation Plan, summarized on the attached pages; now

THEREFORE, BE IT RESOLVED by the Eastern Shore Metropolitan Planning Organization that the same does hereby endorse and adopt said Amendment to the Eastern Shore 2040 Long Range Transportation Plan.


Date: 1/23/19
Dane Haygood, Chairman

ATTEST:


Date: 1/23/19



COUNTY COMMISSION

BALDWIN COUNTY
312 Courthouse Square, Suite 12
BAY MINETTE, ALABAMA 36507
(251) 937-0264
Fax (251) 580-2500
www.baldwincountyal.gov

MEMBERS
DISTRICT 1. JAMES E. BALL
2. JOE DAVIS, III
3. BILLIE JO UNDERWOOD
4. CHARLES F. GRUBER

February 5, 2019

Mr. John R. Cooper
Transportation Director
Alabama Department of Transportation
1701 I-65 West Service Road North
Mobile, Alabama 36618
ATTN: Matt Ericksen, P.E.

**RE: INFRA Grant Application Support
I-10 Congestion Relief – Mobile River Bridge and Bayway Project**

Dear Mr. Cooper:

I am writing to support the Alabama Department of Transportation's INFRA Grant application through the U.S. Department of Transportation.

The I-10 Mobile River Bridge and Bayway project is an important transportation infrastructure project that will improve mobility, safety, security, and efficiency along the I-10 corridor in Mobile and Baldwin Counties in Southwest Alabama.

Corridor studies identified needs and strategies to improve freight operations and mobility throughout the I-10 corridor, which connects eight states. The South Alabama region is experiencing tremendous growth – the Mobile River Bridge and Bayway project is vital and will provide great benefits for citizens, travelers, and businesses, as well as regional and interstate commerce.

As a key stakeholder along the corridor, and one who will benefit greatly from the infrastructure improvements, I fully support efforts to help fund and deliver this key infrastructure.

Should you have any questions regarding our endorsement, or if we can support the INFRA Grant application effort in any other way, please feel free to contact me at your convenience.

Thank you for your leadership in this important endeavor.

Sincerely,

CHARLES F. GRUBER, Chairman
Baldwin County Commission

CFG/tmg Item BA10

cc: Joey Nunnally
Lisa Sangster

EASTERN SHORE METROPOLITAN PLANNING ORGANIZATION

RESOLUTION NO. 2019-14

State Requested Amendments to the FY 2016-2019 Transportation Improvement Program (TIP)

WHEREAS, the Eastern Shore Metropolitan Planning Organization (MPO) is the organization designated by the Governor of the State of Alabama as being responsible, together with the State of Alabama, for implementing the applicable provisions of 23 USC 134 and 135 (amended by the FAST Act, Sections 1201 and 1202, December 2015); 42 USC 2000d-1, 7401; 23 CFR 450 and 500; 40 CFR 51 and 93; and

WHEREAS, Title 23 USC 134 and 23 CFR 450.324 require that transportation projects in urbanized areas, funded by the Federal Highway Administration and the Federal Transit Administration, be included in a Transportation Improvement Program (TIP), amended as often as required, and adopted by the Eastern Shore Metropolitan Planning Organization (MPO); and

WHEREAS, consistent with the declaration of these provisions, the Eastern Shore Metropolitan Planning Organization, in cooperation with the Alabama Department of Transportation, adopted Resolution 2015-24 approving the Final FY 2016-2019 Transportation Improvement Program; and

WHEREAS, the Alabama Department of Transportation has proposed the following changes to the Final FY 2016-2019 Transportation Improvement Program:

- Project: 100066184 (FM) Federal aid number: NH 0042 (534) County: BALDWIN. Project Description: RESURFACING SR-42 (US-98) FROM D'OLIVE CREEK TO JUST NORTH OF SR-104. Target Start Date: 5/28/2021; Old Engineers Estimate: \$2,564,760.00 New Engineers Estimate: \$3,326,338.00
- Project: 100062416 (CN) Federal aid number: DPI I010 I-10. Project Description: I-10 BAYWAY FROM MOBILE COUNTY LINE TO EAST OF EASTERN SHORE INTERCHANGE (EXIT 35) SR-16 (US-90). Target Start Date: 7/31/2020; Old Engineers Estimate: \$806,000,000 New Engineers Estimate: \$814,060,000

THEREFORE, BE IT RESOLVED that the Eastern Shore Metropolitan Planning Organization, has reviewed the requested amendments to the FY 2016 to 2019 Transportation Improvement Program and does hereby approve the aforementioned changes.

The foregoing resolution was adopted and approved on the 24th day of April 2019, by the Eastern Shore Metropolitan Planning Organization Policy Board.



Dane Haygood, Chairperson

Date: 4/24/19

ATTEST:

Sarah Hart Sisak Date: 4/24/19

My Commission Expires:
November 29, 2021