



# Baldwin County Commission

## Legislation Details (With Text)

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**File #:** 20-0715      **Version:** 1  
**Type:** Work Session      **Status:** Agenda Ready  
**File created:** 2/4/2020      **In control:** Baldwin County Commission Work Session  
**On agenda:** 2/11/2020      **Final action:**  
**Title:** GPS Insight Solution Monitoring Agreement  
**Indexes:**  
**Attachments:** 1. GPS Insight and Baldwin County, AL - Sales Order - Estimate #39102

Date	Ver.	Action By	Action	Result
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**Meeting Type:** BCC Work Session  
**Meeting Date:** 2/11/2020  
**Item Status:** New  
**From:** Brian Peacock, CIS Director; Wayne Dyess, County Administrator  
**Submitted by:** Brian Peacock, CIS Director

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### ITEM TITLE

GPS Insight Solution Monitoring Agreement

### STAFF RECOMMENDATION

Approve and Authorize the Chairman to sign all documents related to the GPS Insight Solution Monitoring Agreement. The terms of the agreement are for 3 years commencing upon execution and delivery of said Agreement.

### BACKGROUND INFORMATION

**Previous Commission action/date:** N/A

**Background:** GPS Insight is a tracking system being considered for (5) Animal Control vehicles to help make dispatching efforts more efficient, as sending the wrong driver cross-county results in excess mileage on fleet vehicles as well as slower response times. Knowing which vehicles were closest to a new call would be helpful to those dispatching vehicles. Additionally, as calls come in from citizens about County vehicle activity, the GPS system would confirm or refute the information provided. GPS Insight provides simple to use GPS technology which will provide complete visibility into Baldwin County Commission's fleet operations.

- Priority one is current and historical vehicles/asset locations, which will allow for:
  - Proper and efficient dispatch of County assets
  - Historical data to confirm or refute incoming calls from citizens reporting unsafe,

dangerous, or unauthorized use of County vehicles & assets.

- Safety of staff by providing remote panic feature with customized contact
- Live Monitoring of Animal Control Officer's location will provide additional security for location outside of cellular coverage areas.
- Secondary, this project could expand to bring in other departments that do not current have solution in place:
  - Streamlined maintenance via the "Maintenance Module" - help drivers & in-house mechanics to better maintain vehicles
  - DTCs (diagnostic trouble codes) provided insight into vehicle health and allow you to head off mechanical issues before they become more expensive repairs
  - Real-time odometers & run-time hours- gather this information remotely while fleet assets are still in the field.

The GPS solution presented by GPS Insight provides a monthly subscription base service which included the hardware installation needed for each asset. This Enterprise solution will be billed annually at a rate of \$24.95 a month per unit, utilizing the Sourcewell Contract. Terms of this agreement are 3 years commencing upon execution and delivery of this Agreement. Additional devices ordered on subsequent Estimates within the Subscription Term will be coterminous with the Subscription Term set forth herein. Billing State Date for all Devices begin 30 days after Shipping.

### **FINANCIAL IMPACT**

**Total cost of recommendation:** \$24.95 a month per unit equaling \$1,497.00 annually for 3 years

**Budget line item(s) to be used:** 55410.5235.001

**If this is not a budgeted expenditure, does the recommendation create a need for funding?**

Yes, future funding will be included in CIS departmental budget allocation of licensing for other departments

### **LEGAL IMPACT**

**Is legal review necessary for this staff recommendation and related documents?**

Yes

**Reviewed/approved by:** N/A

**Additional comments:** N/A

### **ADVERTISING REQUIREMENTS**

**Is advertising required for this recommendation?** N/A

If the proof of publication affidavit is not attached, list the reason: N/A

**FOLLOW UP IMPLEMENTATION**

For time-sensitive follow up, select deadline date for follow up: N/A

Individual(s) responsible for follow up: Administration

**Action required (list contact persons/addresses if documents are to be mailed or emailed):**

Administration to send signed Agreement to:

GPS Insight

Attn: Sales Operations/Carrie Race

7201 E, Henkel Way | 4th Floor

Scottsdale, Arizona 85255

Additional instructions/notes: N/A