



# Baldwin County Commission

## Legislation Details (With Text)

**File #:** 22-0116      **Version:** 1  
**Type:** Consent      **Status:** Passed  
**File created:** 10/8/2021      **In control:** Baldwin County Commission Regular  
**On agenda:** 10/19/2021      **Final action:** 10/19/2021  
**Title:** Amendment to Contract for Competitive Bid #WG20-28 - Provision of Installation, Service and Operation of Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office

**Indexes:**

**Attachments:** 1. Amendment #1 GTL Contract, 2. Original GTL Contract, 3. FCC May 2021 ICS Order and FNPRM (002)

Date	Ver.	Action By	Action	Result
10/19/2021	1	Baldwin County Commission Regular	Approved	

**Meeting Type:** BCC Regular Meeting

**Meeting Date:** 10/19/2021

**Item Status:** New

**From:** Wanda Gautney, Purchasing Director/Sheriff Hoss Mack/Chief Deputy Anthony Lowery, Major Steve Arthur/Connie Dudgeon, Sheriff's Finance Director

**Submitted by:** Wanda Gautney, Purchasing Director

### ITEM TITLE

Amendment to Contract for Competitive Bid #WG20-28 - Provision of Installation, Service and Operation of Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office

### STAFF RECOMMENDATION

Approve the attached Amendment #1 to the original Agreement which was executed on October 6, 2021, between Baldwin County Commission and Global Tel\*Link Corporation for Competitive Bid #WG20-28 - Provision of Installation, Service and Operation of the Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office to be in compliance with the Federal Communications Commission (FCC) Order that was released May 24, 2021, which mandates certain rate caps for inmate telephone services and authorize the Chairman to execute the Amendment.

### BACKGROUND INFORMATION

**Previous Commission action/date:**

04/21/2020 meeting: 1) Approved the specifications and authorized the Purchasing Director to place a competitive bid for the Provision of Installation, Service and Operation of the Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office; and 2) Further, authorized the Chairman/Purchasing Division Commissioner for the Baldwin County Commission to approve any necessary addendums or clarifications if required after the bid is advertised.

08/04/2020 meeting: Award the bid to the bidder providing the highest total cost recovery rate percentage, Global Tel\*Link Corporation, as follows for the Inmate Telephone and Video Visitation Services and authorize the Chairman to execute all necessary documents contingent upon the County Attorney approval.

Total Cost Recovery Rate Percentage to County

Option 1

88% Cost Recovery Rate for Inmate Phone Calls

\$150,000.00 One-Time Signing Bonus

\$550,000.00 Minimum Annual Guarantee

50% Cost Recovery Rate for Inmate Video Visitation

Installation Time: Installation will be completed within 60 days after work begins

**Background:** The Sheriff's Office is requesting that the Commission approve the attached Amendment #1 to the current Contract that was executed on October 6, 2020, with Global Tel\*Link Corporation for the Provision of Installation, Service and Operation of the Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office. The Federal Communications Commission (FCC) released an Order - WC Docket No. 12-375 on May 24, 2021, which mandated certain rate caps for inmate telephone services and ancillary service charges. It reduced the rate for calls from \$0.25 to \$0.21 per minute of use on Interstate and Intrastate collect, debit, or Prepaid/Advance Pay calls. The Amendment takes effect October 26, 2021.

## **FINANCIAL IMPACT**

**Total cost of recommendation:** Revenue

**Budget line item(s) to be used:** Sheriff's Office

**If this is not a budgeted expenditure, does the recommendation create a need for funding?**  
N/A

## **LEGAL IMPACT**

**Is legal review necessary for this staff recommendation and related documents?**  
Yes

**Reviewed/approved by:** Brad Hicks, County Attorney

**Additional comments:** N/A

## **ADVERTISING REQUIREMENTS**

**Is advertising required for this recommendation?** N/A

If the proof of publication affidavit is not attached, list the reason: N/A

**FOLLOW UP IMPLEMENTATION**

For time-sensitive follow up, select deadline date for follow up: 10/19/2021

Individual(s) responsible for follow up: Wanda Gautney, Purchasing Director

Action required (list contact persons/addresses if documents are to be mailed or emailed):

Letter to Vendor

Additional instructions/notes: N/A