



# Baldwin County Commission

## Legislation Text

---

File #: 22-1480, Version: 1

---

**Meeting Type:** BCC Regular Meeting

**Meeting Date:** 9/20/2022

**Item Status:** New

**From:** Ann Simpson, Director of Transportation, BRATS

**Submitted by:** Ann Simpson, Director of Transportation, BRATS

---

### **ITEM TITLE**

Extension and Amendment of Contract for Professional Services with Via Mobility, LLC for Provision of Innovative Software Services

### **STAFF RECOMMENDATION**

Take the following actions:

- 1) Approve an Extension and Amendment of the Contract for Professional Services between the Baldwin County Commission and Via Mobility, LLC for the provision of innovative micro-transit on-demand software services at a monthly fee of \$14,500.00; and
- 2) Authorize the Chairman to execute the contract and any other related documents.

The term of said contract shall commence October 1, 2022, and shall terminate upon the expiration of twelve (12) months. This extension represents the second of three (3) one-year renewal options of the Contract for Professional Services between the Baldwin County Commission and Via Mobility, LLC.

### **BACKGROUND INFORMATION**

**Background:** Via Mobility, LLC is the software provider for the on-demand mobile app, the fleet and driver scheduling system, and the driver navigation and manifest system. This extension represents the second of three (3) one-year renewal options of the Contract for Professional Services between the Baldwin County Commission and Via Mobility, LLC. for the provision of innovative micro-transit on-demand software services.

The amendment to the contract includes the increase of the monthly fee from \$13,500.00 / month to \$14,500.00 / month. NOTE: the original contract amount was \$16,500.00 / month.

### **Previous Commission action/date:**

September 21, 2021: 1) Approved the first of three (3) one-year renewal options for the Contract for

---

Professional Services between the Baldwin County Commission and Via Mobility, LLC for the provision of innovation software services for the on-demand mobile app, the fleet and driver scheduling system, and the driver navigation and manifest system. The annual fees were \$162,000.00. The term of said contract commenced October 1, 2021 and will terminate upon the expiration of twelve (12) months; and 2) Authorized the Chairman to execute the contract and any other related documents.

June 16, 2020: 1) Approved a Contract for Professional Services between the Baldwin County Commission and Via Mobility, LLC, selected through a non-competitive process pursuant to Ala. Code § 41-16-51, for the provision of innovative software services in conjunction with the Federal Transit Administration's (FTA) Integrated Mobility Innovation (IMI) Program. The annual fees were \$198,000.00. The term of said contract was for sixteen (16) months with three (3) one-year renewal options; and 2) Authorized the Chairman to execute the contract and any other related documents.

March 16, 2020: FTA awarded funding to the Baldwin County Commission for participation in the IMI program. Baldwin Regional Area Transit System (BRATS) team members deployed the new micro-transit on-demand system in September 2020.

August 6, 2019: 1) Authorized BRATS to submit documentation and an application for a grant under the FTA-IMI Program for a mobility technology pilot program; and 2) Authorized BRATS to name Via Mobility, LLC as a "Key Partner" for the Integrated Mobility Innovation grant as contemplated by the Federal Transit Administration Notice of Funding Opportunity; and 3) Authorized the Chairman to execute any grant related documents as required.

## **FINANCIAL IMPACT**

### **Total cost of recommendation:**

Annual service fees (based on 25 vehicles in service/day): \$174,000.00

- 1) Federal Funds - \$139,200.00
- 2) Baldwin County Commission local match - \$34,800.00.00

**Budget line item(s) to be used:** 143.51930.52350 Computer Maintenance FY2023 Budget  
Amount=\$180,000.00

**If this is not a budgeted expenditure, does the recommendation create a need for funding?**  
N/A

## **LEGAL IMPACT**

### **Is legal review necessary for this staff recommendation and related documents?**

The original contract and renewal were previously reviewed and approved by Baldwin County legal counsel.

**Reviewed/approved by:**

**Additional comments:** N/A

**ADVERTISING REQUIREMENTS**

**Is advertising required for this recommendation?** N/A

**If the proof of publication affidavit is not attached, list the reason:** N/A

**FOLLOW UP IMPLEMENTATION**

**For time-sensitive follow up, select deadline date for follow up:** Effective date of contract renewal is October 1, 2022.

**Individual(s) responsible for follow up:** Administration Staff

**Action required (list contact persons/addresses if documents are to be mailed or emailed):**

- 1) Administration Staff to obtain the Chairman's signature on two (2) sets of the contract document.
- 2) Once executed, Administration Staff to mail one set of the fully executed contract to:

Via Mobility LLC  
ATTN: Zachary Wasserman  
10 Crosby Street, Floor 2  
New York, New York 10013

- 3) Administration Staff to provide copies of executed contract document via e-mail to:
  - a. Asa King at [asa.king@ridewithvia.com](mailto:asa.king@ridewithvia.com)
  - b. Ann Simpson at [ann.simpson@baldwincountyal.gov](mailto:ann.simpson@baldwincountyal.gov)

**Additional instructions/notes:** Upload contract to BCAP