



Baldwin County Commission

Legislation Text

File #: 20-1348, Version: 1

Meeting Type: BCC Regular Meeting

Meeting Date: 8/4/2020

Item Status: New

From: Wanda Gautney, Purchasing Director; Sheriff Hoss Mack; Chief Anthony Lowery; Major Steve Arthur; Connie Dudgeon, Sheriff's Finance Director

Submitted by: Wanda Gautney, Purchasing Director

ITEM TITLE

Competitive Bid #WG20-28 - Provision of Installation, Service and Operation of the Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office

STAFF RECOMMENDATION

Award the bid to the bidder providing the highest total cost recovery rate percentage, **Global Tel*Link Corporation**, as follows for the Inmate Telephone and Video Visitation Services and authorize the Chairman to execute all necessary documents contingent upon the County Attorney approval.

Total Cost Recovery Rate Percentage to County

Option 1

88% Cost Recovery Rate for Inmate Phone Calls

\$150,000.00 One-time Signing Bonus

\$550,000.00 Minimum Annual Guarantee

50% Cost Recovery Rate for Inmate Video Visitation

Installation Time: Installation will be completed within 60 days after work begins

BACKGROUND INFORMATION

Previous Commission action/date:

04/21/2020 meeting: 1) Approved the specifications and authorized the Purchasing Director to place a competitive bid for the Provision of Installation, Service and Operation of the Inmate Telephone and Video Visitation Services for the Baldwin County Sheriff's Office; and 2) Further, authorized the Chairman/Purchasing Division Commissioner for the Baldwin County Commission to approve any necessary addendums or clarifications if required after the bid is advertised.

Background: Bids were opened in the Commission Chambers on June 9, 2020 at 2:00 p.m. four (4) bids were received. The bidder who bid the highest cost recovery rate to the County was Global Tel*Link Corporation. They bid a cost recovery rate of 90% on Option 3 for Inmate Phone Calls, \$150,000.00 one-time signing bonus, \$550,000.00 Minimum Annual Guarantee in yearly cost

recovery revenue, 50% cost recovery rate for Inmate Video Visitation. Recommend the Commission award the bid to the most beneficial bidder, Global Tel*Link Corporation. Bid Tabulation attached.

FINANCIAL IMPACT

Total cost of recommendation: Revenue

Budget line item(s) to be used: Sheriff's Office

If this is not a budgeted expenditure, does the recommendation create a need for funding?
N/A

LEGAL IMPACT

Is legal review necessary for this staff recommendation and related documents?

All legal documents will be reviewed and approved by County Attorney before execution by Chairman.

Reviewed/approved by: N/A

Additional comments: N/A

ADVERTISING REQUIREMENTS

Is advertising required for this recommendation? N/A

If the proof of publication affidavit is not attached, list the reason: N/A

FOLLOW UP IMPLEMENTATION

For time-sensitive follow up, select deadline date for follow up: 08/04/2020

Individual(s) responsible for follow up: Wanda Gautney, Purchasing Director

Action required (list contact persons/addresses if documents are to be mailed or emailed):
Letter to Bidders

Additional instructions/notes: N/A