



# Baldwin County Commission

## Legislation Text

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**File #:** 21-1348, **Version:** 1

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**Meeting Type:** BCC Regular Meeting

**Meeting Date:** 9/21/2021

**Item Status:** New

**From:** Wayne Dyess, County Administrator; Ann Simpson, Director of Transportation

**Submitted by:** Ann Simpson, Director of Transportation

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### **ITEM TITLE**

Extension and Amendment of Contract for Professional Services with Via Mobility, LLC for Provision of Innovative Software Services for BRATS

### **STAFF RECOMMENDATION**

Take the following actions:

- 1) Approve an Extension and Amendment of the Contract for Professional Services between the Baldwin County Commission and Via Mobility, LLC originally approved June 16, 2020, for the provision of innovative software services; and
- 2) Authorize the Chairman to execute the Extension and Amendment of the Contract and any other related documents.

The term of said contract shall commence October 1, 2021 and shall terminate upon the expiration of twelve (12) months. Amendments to the contract include the reduction of the monthly fee from \$16,500.00 per month to \$13,500.00 per month and the addition of the "Via Advertising Solution" at no additional cost.

### **BACKGROUND INFORMATION**

**Previous Commission action/date:** June 16, 2020

#### **Background:**

June 16, 2020: 1) Approved a Contract for Professional Services between the Baldwin County Commission and Via Mobility, LLC, selected through a non-competitive process pursuant to Ala. Code § 41-16-51, for the provision of innovative software services in conjunction with the Federal Transit Administration's (FTA) Integrated Mobility Innovation (IMI) Program. The term of said contract was for sixteen (16) months and is set to expire October 16, 2021; and 2) Authorized the Chairman to execute the contract and any other related documents.

March 16, 2020: FTA awarded funding to the Baldwin County Commission for participation in the IMI

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program. Baldwin Regional Area Transit System (BRATS) team members deployed the new software system in September 2020.

August 6, 2019: 1) Authorized BRATS to submit documentation and an application for a grant under the FTA-IMI Program for a mobility technology pilot program; and 2) Authorized BRATS to name Via as a “Key Partner” for the Integrated Mobility Innovation grant as contemplated by the Federal Transit Administration Notice of Funding Opportunity; and 3) Authorized the Chairman to execute any grant related documents as required.

Via Mobility, LLC is the software provider for the on-demand mobile app, the fleet and driver scheduling system, and the driver navigation and manifest system.

### **FINANCIAL IMPACT**

**Total cost of recommendation:** Total cost of \$162,000.00 to be paid as follows:

- 1) Federal Funds - \$129,600.00
- 2) Baldwin County Commission local match - \$32,400.00  
(Local match to be funded by BRATS contract and advertising revenue).

**Budget line item(s) to be used:** 143.51930.52350 Computer Maintenance

**If this is not a budgeted expenditure, does the recommendation create a need for funding?**  
N/A

### **LEGAL IMPACT**

**Is legal review necessary for this staff recommendation and related documents?**

The contract extension has been reviewed by Baldwin County legal counsel and all revisions recommended by legal counsel have been incorporated.

**Reviewed/approved by:** Brad Hicks/Lauren Collinsworth

**Additional comments:** N/A

### **ADVERTISING REQUIREMENTS**

**Is advertising required for this recommendation?** N/A

**If the proof of publication affidavit is not attached, list the reason:** N/A

## **FOLLOW UP IMPLEMENTATION**

**For time-sensitive follow up, select deadline date for follow up:** Effective date of contract extension is October 1, 2021.

**Individual(s) responsible for follow up:** Administration Staff

**Action required (list contact persons/addresses if documents are to be mailed or emailed):**

- 1) Administration Staff to obtain the Chairman's signature on two (2) sets of the contract document.
- 2) Once executed, Administration Staff to mail one set of the fully executed contract to:

Via Mobility LLC  
ATTN: Zachary Wasserman  
10 Crosby Street, Floor 2  
New York, NY 10013

- 3) Administration Staff to provide copies of executed contract document via e-mail to:
  - a. Asa King at [asa.king@ridewithvia.com](mailto:asa.king@ridewithvia.com)
  - b. Ann Simpson at [ann.simpson@baldwincountyal.gov](mailto:ann.simpson@baldwincountyal.gov)

**Additional instructions/notes:** Upload contract to BCAP