



Baldwin County Commission

Legislation Details (With Text)

File #: 19-2120 **Version:** 1

Type: Consent **Status:** Passed

File created: 9/24/2019 **In control:** Baldwin County Commission Regular

On agenda: 10/1/2019 **Final action:** 10/1/2019

Title: Renewal of IncomeWorks Software License Agreement

Indexes:

Attachments: 1. Renewal Amendment Incomeworks License Agreement 2020.pdf

Date	Ver.	Action By	Action	Result
10/1/2019	1	Baldwin County Commission Regular	Approved	

Meeting Type: BCC Regular Meeting
Meeting Date: 10/1/2019
Item Status: New
From: Teddy J. Faust, Revenue Commissioner
Submitted by: Susan Hill, Chief Administrative Assistant

ITEM TITLE

Renewal of IncomeWorks Software License Agreement

STAFF RECOMMENDATION

Approve the renewal of the IncomeWorks License Agreement between Assessment Advisors, LLC and Baldwin County Commission, to provide the Baldwin County Revenue Commission with an income based local-market-specific commercial real estate evaluation model designed specifically to bring consistency and equity to the assessment of commercial, industrial, lodging, multi-family, office, and retail properties.

This Agreement shall be for a term of one (1) year, to commence on January 1, 2020, and terminate on December 31, 2020, per Renewal Amendment. The renewal fee of \$29,000.00 was invoiced to Licensee September 4, 2019. Payment received in October 2019 will ensure release prior to the December 31, 2019 expiration date of the current term.

BACKGROUND INFORMATION

Previous Commission action/date: October 2, 2018

Background: The Commission has approved an annual Software License Agreement with Assessment Advisors, LLC since 2013.

IncomeWorks is a product and a process that collects and analyzes local lease practices and data,

which can be customized for Baldwin County, Alabama. This allows the income approach to be utilized in valuing income producing properties. The initial Agreement, between Assessment Advisors, LLC and the Baldwin County Commission was approved on April 16, 2013 and has continued on an annual basis.

FINANCIAL IMPACT

Total cost of recommendation: \$29,000.00

Budget line item(s) to be used: 51810.5235

If this is not a budgeted expenditure, does the recommendation create a need for funding?
N/A

LEGAL IMPACT

Is legal review necessary for this staff recommendation and related documents?
Yes

Reviewed/approved by: David Conner, County Attorney

Additional comments: N/A

ADVERTISING REQUIREMENTS

Is advertising required for this recommendation? No

If the proof of publication affidavit is not attached, list the reason: N/A

FOLLOW UP IMPLEMENTATION

For time-sensitive follow up, select deadline date for follow up: 2019 License Fee to be paid (Invoice #1950) following approval.

Individual(s) responsible for follow up: Accounting: Pay \$29,000.00 2019 License Fee

Action required (list contact persons/addresses if documents are to be mailed or emailed):

Administration Staff: Get Renewal Amendment, to IncomeWorks Software License Agreement, fully executed by the Chairman and send to:

Linda Pedalino, MAI, Co-Founder & President
Assessment Advisors, LLC
736 N. Western Avenue, #393

Lake Forest, Illinois 60045

Cc: Walt Lindsey, Chief Appraiser
Teddy J. Faust, Jr., Revenue Commissioner

Additional instructions/notes: