



Baldwin County Commission

Legislation Details (With Text)

File #: 20-1509 **Version:** 1

Type: Consent **Status:** Passed

File created: 8/25/2020 **In control:** Baldwin County Commission Regular

On agenda: 9/1/2020 **Final action:** 9/1/2020

Title: Utility Associates, Inc. - Customer Service Agreement for Equipment, Software and Services for the Baldwin County Sheriff's Office

Indexes:

Attachments: 1. Baldwin Co CSA, 2. Offer Letter 07.06.2020 - Final Execution Copy, 3. Baldwin Co Quote

Date	Ver.	Action By	Action	Result
9/1/2020	1	Baldwin County Commission Regular	Approved	

Meeting Type: BCC Regular Meeting

Meeting Date: 9/1/2020

Item Status: New

From: Huey Hoss Mack, Baldwin County Sheriff

Submitted by: Connie Dudgeon, Finance Director, BCSO

ITEM TITLE

Utility Associates, Inc. - Customer Service Agreement for Equipment, Software and Services for the Baldwin County Sheriff's Office

STAFF RECOMMENDATION

Take the following actions:

- 1) Approve the Customer Service Agreement between the Baldwin County Commission acting through the Baldwin County Sheriff's Office and Utility Associates, Inc. for Equipment, Software and Services for a fee of \$662,597.00. The Agreement includes the Sheriff's Office Body Worn Camera's, Holster Sensor's, Body Worn Uniform, Rocket IoT Communications Router and Avail Web Services. This Agreement will commence on the Effective Date (Signature Date) for a term of three (3) years. The Agreement can be terminated with ninety (90) days written notice by either party; and
- 2) Approve the Offer Acceptance Letter from Utility Associates to renew various Software Services and equipment upgrades for BodyWorn Cameras and Rocket IoT Vehicle Video & Communications Systems.

BACKGROUND INFORMATION

Previous Commission action/date: N/A

Background:

Since January 2013, the Baldwin County Sheriff's Office has been supported by Utility Associates, a sole source provider, with in-car audio and video capabilities. Rocket IoT provides a front camera and rear camera with audio and provides internet for the Mobile Data Terminal plus WIFI access for on scene applications.

Utility's back office provides cloud video storage along with GPS tracking with reporting applications. The company also provides Body-Worn uniform cameras which integrate into a deputy's uniform for real-time audio/video capabilities.

Utility also provides Webinar training, technical support and RMA support for equipment needing repair. They provide the most up to date equipment and software at their disposal. CAD integration is also provided through the Sheriff's Office computer system for additional tracking and unit(s) monitoring and automates recordings and videos.

The Avail system which is provided by Utility Associates provides the Sheriff's Office with evidence management, fleet management and information transfer as a base for reporting and information sharing.

FINANCIAL IMPACT

Total cost of recommendation: \$662,597.00 broken down over three (3) years.

Budget line item(s) to be used: 52100.5150 - Contract Services

If this is not a budgeted expenditure, does the recommendation create a need for funding?

There are funds in the current fiscal year budget for the first payment of \$ 220,867.00 that will be due upon execution of the contract.

The payment for the second year of \$220,865.00 is included in the Fiscal Year 20-21 budget request submitted by the Baldwin County Sheriff's Office. It is included in line item 5150 for cost center 52100.

The payment for the third year of \$220,865.00 will be included in the Fiscal Year 21-22 Sheriff's Office budget request under line item 5150 for cost center 52100.

LEGAL IMPACT

Is legal review necessary for this staff recommendation and related documents?

Yes. County Attorney reviewed Agreement.

Reviewed/approved by: N/A

Additional comments: N/A

ADVERTISING REQUIREMENTS

Is advertising required for this recommendation? N/A

If the proof of publication affidavit is not attached, list the reason: N/A

FOLLOW UP IMPLEMENTATION

For time-sensitive follow up, select deadline date for follow up: N/A

Individual(s) responsible for follow up: Administrative Staff: Mail Agreement to the following to be signed

Action required (list contact persons/addresses if documents are to be mailed or emailed):

Michael J Nark
President & CEO
Utility Associates
250 E. Ponce De Leon Avenue
Suite 700
Decatur, Georgia 30030

Huey Hoss Mack, Sheriff
310 Hand Avenue
Bay Minette, Al 36507

Additional instructions/notes: N/A