



# Baldwin County Commission

## Legislation Text

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File #: 22-0237, Version: 1

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**Meeting Type:** BCC Regular Meeting

**Meeting Date:** 11/16/2021

**Item Status:** New

**From:** Commissioner James E. Ball, Chairman; Wayne Dyess, County Administrator

**Submitted by:** Anu Gary, Administrative Services Manager

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### **ITEM TITLE**

Proposal from Adams & Reese, LLP Related to Contract for Lobbyist Services for Fiscal Year 2022 - Revised Scope of Work and Fee Increase

### **STAFF RECOMMENDATION**

**Discussion Item only at this time** - Discuss proposal received from Adams & Reese, LLP for the current Memorandum of Agreement to be amended to add additional scope of services which would include general state governmental relations representation for additional issues not limited solely to economic development issues. Based on the revised scope of work, Adams & Reese is proposing an increase of the monthly flat fee retainer from \$6,000.00 to \$8,250.00.

### **BACKGROUND INFORMATION**

**Previous Commission action/date:** 09/21/2021 - Current Agreement with Adams & Reese, LLP approved by the Commission.

**Background:** Chairman Ball received correspondence from Adams & Reese, LLP, dated November 5, 2021, requesting for the current agreement to be amended to add additional scope of services which would include general state governmental relations representation for additional issues not limited solely to economic development issues. Based on the revised scope of work, Adams & Reese is proposing an increase of the monthly flat fee retainer from \$6,000.00 to \$8,250.00.

See attached current Memorandum of Agreement (*not executed yet, staff is currently waiting for the signed agreement from Adams & Reese*) and correspondence from Mr. Britton Bonner detailing the proposal, dated November 5, 2021.

### **PREVIOUS COMMISSION ACTION:**

On September 21, 2021, the Commission approved the appropriation of funds in the amount not to exceed \$72,000.00 to Adams & Reese, LLP for lobbying activities during Fiscal Year 2022. The agreement commenced October 1, 2021, and expires September 30, 2022.

## **FINANCIAL IMPACT**

**Total cost of recommendation:** If approved, annual cost of this contract would increase from \$72,000.00 to \$99,000.00.

**Budget line item(s) to be used:** Contract Services

**If this is not a budgeted expenditure, does the recommendation create a need for funding?**  
Yes, additional \$27,000.00 annually would have to be budgeted.

## **LEGAL IMPACT**

**Is legal review necessary for this staff recommendation and related documents?**  
N/A

**Reviewed/approved by:** N/A

**Additional comments:** N/A

## **ADVERTISING REQUIREMENTS**

**Is advertising required for this recommendation?** Advertising is necessary for appropriations that are listed in Resolution #2021-127.

**If the proof of publication affidavit is not attached, list the reason:** N/A

## **FOLLOW UP IMPLEMENTATION**

**For time-sensitive follow up, select deadline date for follow up:** N/A

**Individual(s) responsible for follow up:** Administration Staff

**Action required (list contact persons/addresses if documents are to be mailed or emailed):** If action is taken, Administration to send correspondence to:

Adams and Reese LLP  
Attention: C. Britton Bonner  
11 North Water St. NW  
Suite 23200  
Mobile, Alabama 36602

**Additional instructions/notes:** N/A